

Monthly Housing Statistics

September 2013



SINGLE FAMILY HOMES

Median Sales Price	
\$675,000	+6.0%
Closed Sales	
303	-0.3%
Average Sales Price	
\$828,000	+7.8%

CONDOS

Median Sales Price	
\$348,000	+8.9%
Closed Sales	
421	+20.3%
Average Sales Price	
\$397,798	+5.8%

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Monthly Indicators

September 2013

	Single Family Homes					
	Sep-13	Sep-12	%	YTD-13	YTD-12	%
Closed Sales	303	304	-0.3%	2,438	2,278	7.0%
Median Sales Price	\$675,000	\$ 637,000	6.0%	\$640,261	\$ 620,000	3.3%
Median Days on Market	18	26	-30.8%	20	30	-33.3%
New Listings	367	344	6.7%	3,430	3,330	3.0%
Pending Sales	424	446	-4.9%	3,516	3,515	0.0%
Months of Inventory	2.8	3.3	-15.2%	--	--	--
Active Listings	1,170	1,193	-1.9%	--	--	--
Average Sales Price	\$828,000	\$ 768,405	7.8%	\$792,996	\$ 733,990	8.0%
% of Original Listing Price Received	98.5%	96.7%	1.9%	98.5%	96.2%	2.4%

	Condos					
	Sep-13	Sep-12	%	YTD-13	YTD-12	%
Closed Sales	421	350	20.3%	3,622	3,110	16.5%
Median Sales Price	\$348,000	\$ 319,500	8.9%	\$332,000	\$ 315,000	5.4%
Median Days on Market	20	27	-25.9%	21	32	-34.4%
New Listings	502	482	4.1%	4,896	4,644	5.4%
Pending Sales	573	530	8.1%	4,797	4,341	10.5%
Months of Inventory	3.0	3.6	-16.7%	--	--	--
Active Listings	1,641	1,600	2.6%	--	--	--
Average Sales Price	\$397,798	\$ 375,914	5.8%	\$399,878	\$ 366,790	9.0%
% of Original Listing Price Received	99.7%	98.3%	1.4%	97.7%	96.9%	0.8%

*YTD data includes revisions

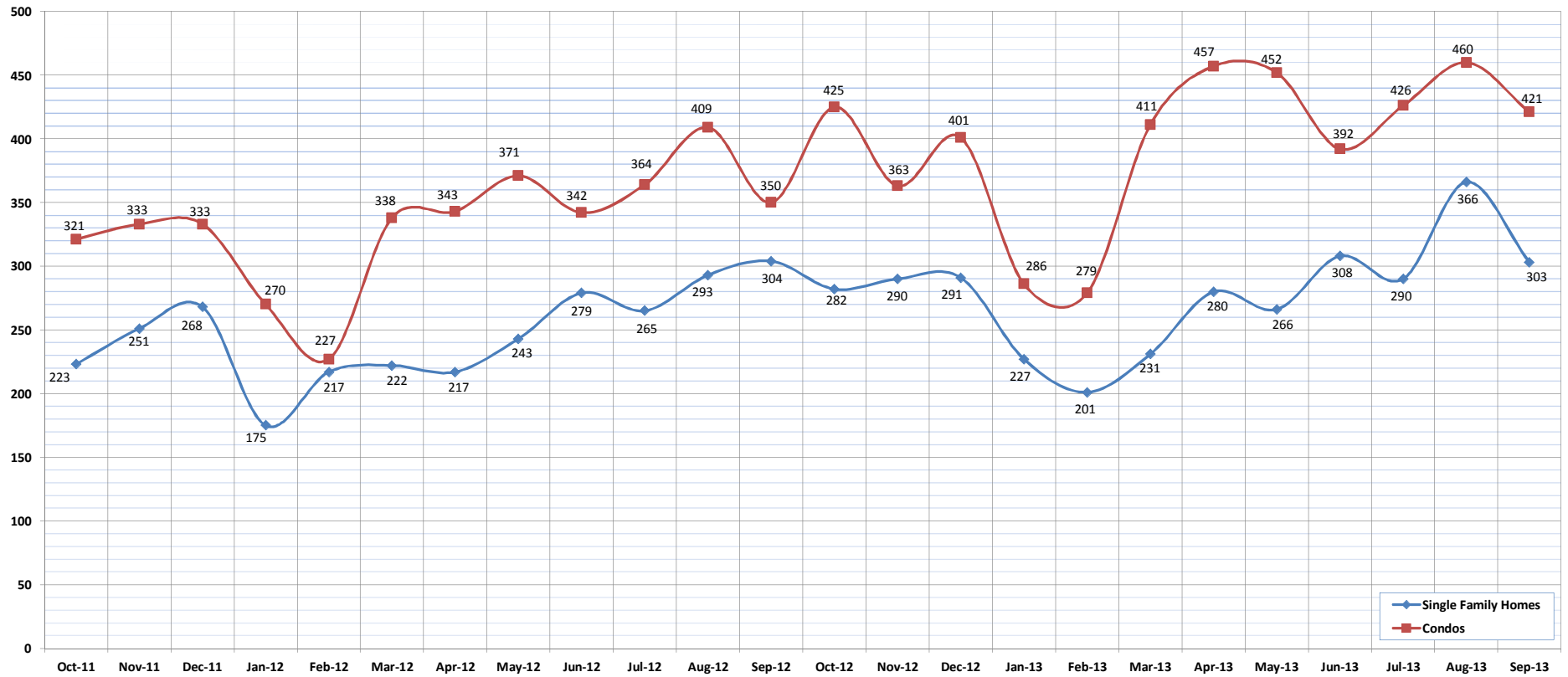
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Closed Sales

September-13

OAHU, HAWAII

(A count of all properties that have closed in a given month.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
Closed Sales: Single Family Homes	223	251	268	175	217	222	217	243	279	265	293	304	282	290	291	227	201	231	280	266	308	290	366	303
Closed Sales: Condos	321	333	333	270	227	338	343	371	342	364	409	350	425	363	401	286	279	411	457	452	392	426	460	421
Closed Sales: Total	544	584	601	445	444	560	560	614	621	629	702	654	707	653	692	513	480	642	737	718	700	716	826	724

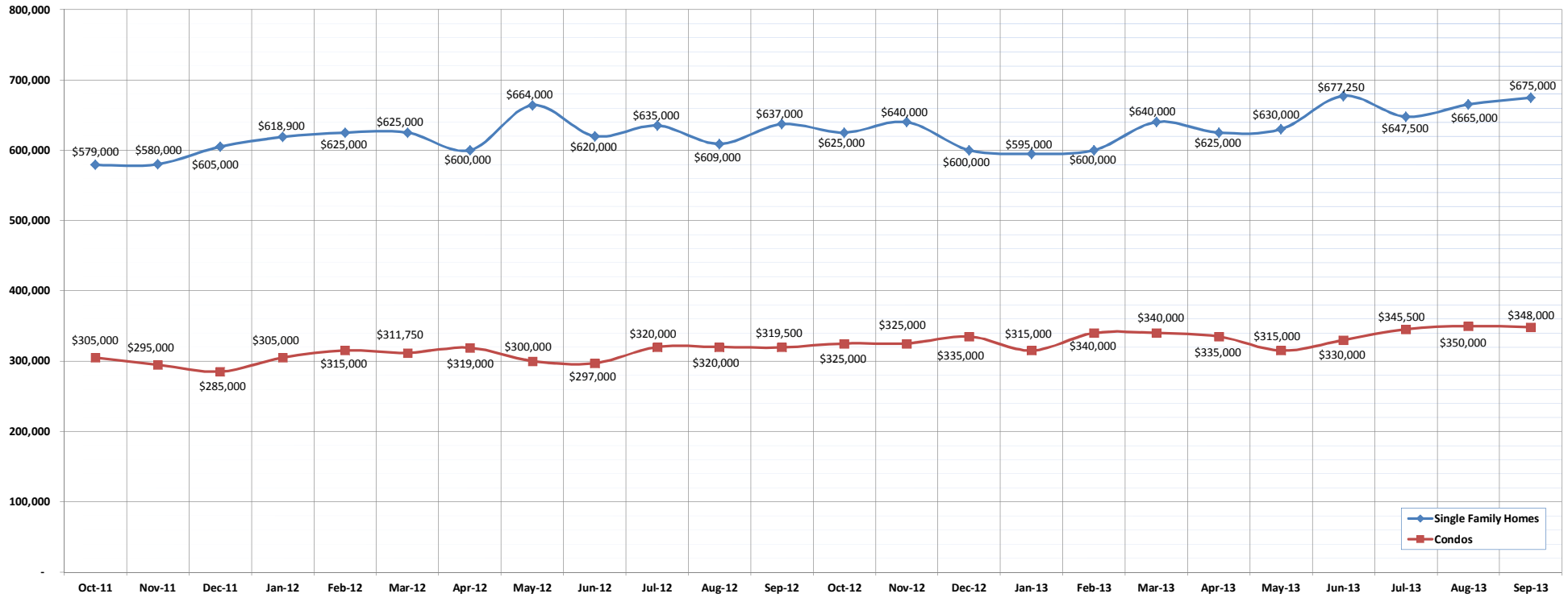
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Median Sales Price

September-13

OAHU, HAWAII

(The median sales price for all closed properties in a given month.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
Median Sales Price : SFH	579,000	580,000	605,000	618,900	625,000	625,000	600,000	664,000	620,000	635,000	609,000	637,000	625,000	640,000	600,000	595,000	600,000	640,000	625,000	630,000	677,250	647,500	665,000	675,000
Median Sales Price: Condos	305,000	295,000	285,000	305,000	315,000	311,750	319,000	300,000	297,000	320,000	320,000	319,500	325,000	325,000	335,000	315,000	340,000	340,000	335,000	315,000	330,000	345,500	350,000	348,000

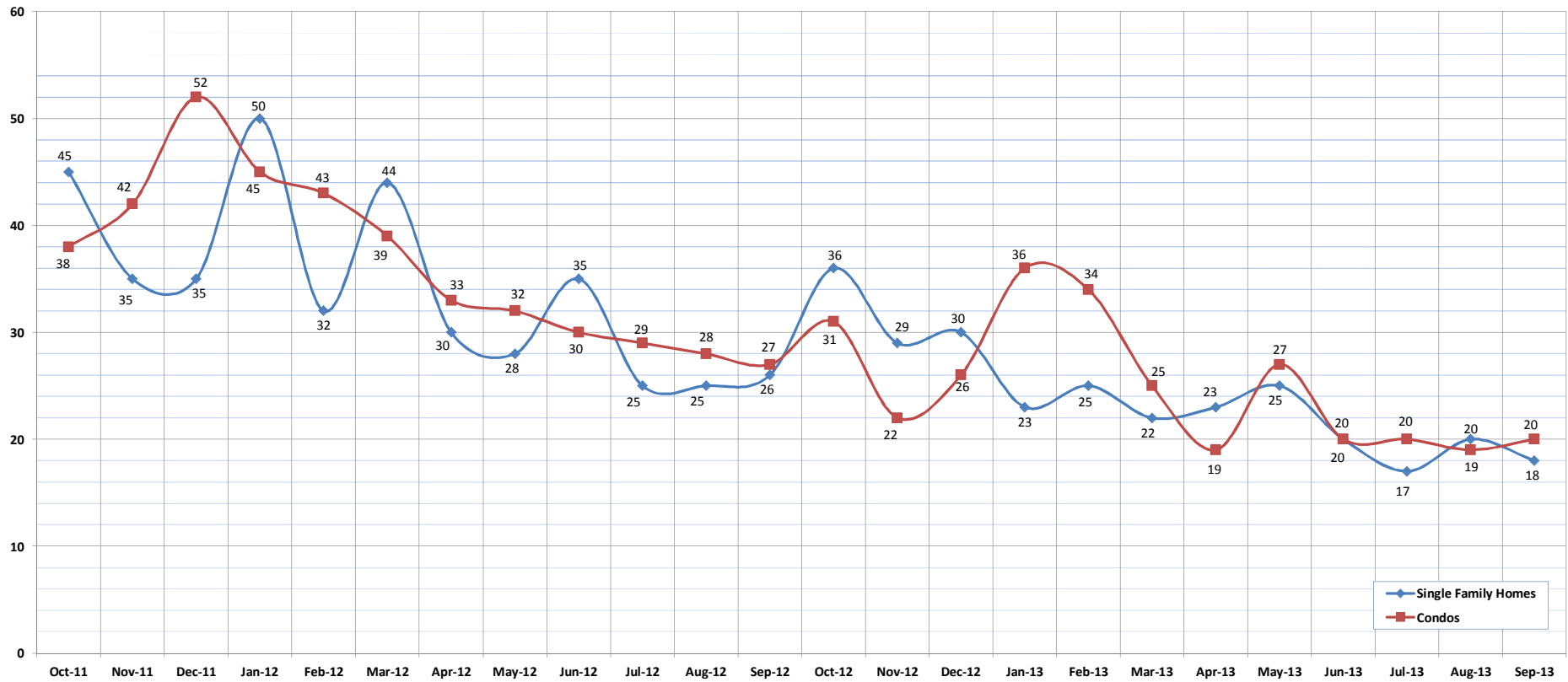
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Median Days on Market

September-13

OAHU, HAWAII

(The median number of days between when a property is first listed and when an offer is accepted.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
Median Days on Market: SFH	45	35	35	50	32	44	30	28	35	25	25	26	36	29	30	23	25	22	23	25	20	17	20	18
Median Days on Market: Condos	38	42	52	45	43	39	33	32	30	29	28	27	31	22	26	36	34	25	19	27	20	20	19	20

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

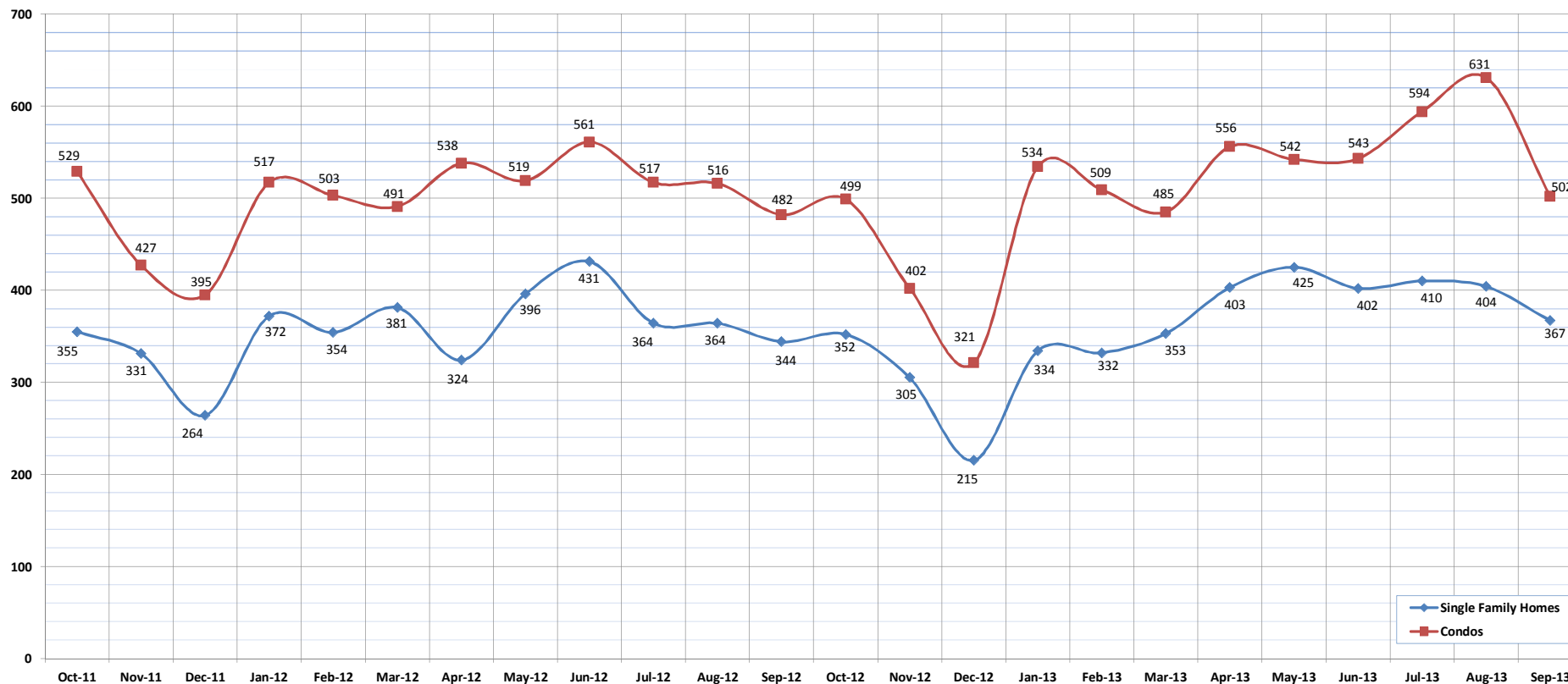


New Listings

September-13

OAHU, HAWAII

(A count of the properties that have been newly listed on the market in a given month.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
New Listings: Single Family Homes	355	331	264	372	354	381	324	396	431	364	364	344	352	305	215	334	332	353	403	425	402	410	404	367
New Listings: Condos	529	427	395	517	503	491	538	519	561	517	516	482	499	402	321	534	509	485	556	542	543	594	631	502
New Listings: Total	884	758	659	889	857	872	862	915	992	881	880	826	851	707	536	868	841	838	959	967	945	1004	1035	869

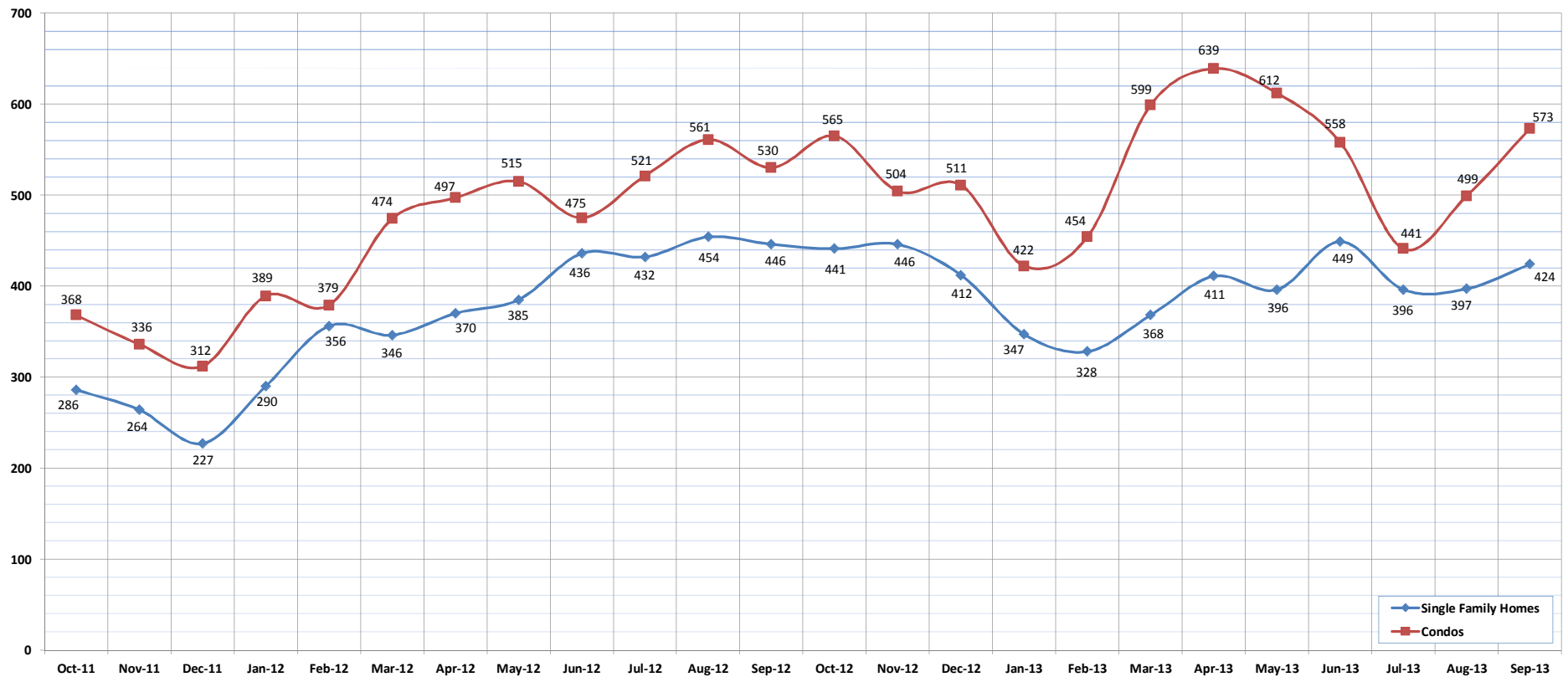
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Pending Sales

September-13

OAHU, HAWAII

(A count of the properties that have offers accepted on them in a given month.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
Pending Sales: Single Family Homes	286	264	227	290	356	346	370	385	436	432	454	446	441	446	412	347	328	368	411	396	449	396	397	424
Pending Sales: Condos	368	336	312	389	379	474	497	515	475	521	561	530	565	504	511	422	454	599	639	612	558	441	499	573
Pending Sales: Total	654	600	539	679	735	820	867	900	911	953	1015	976	1006	950	923	769	782	967	1050	1008	1007	837	896	997

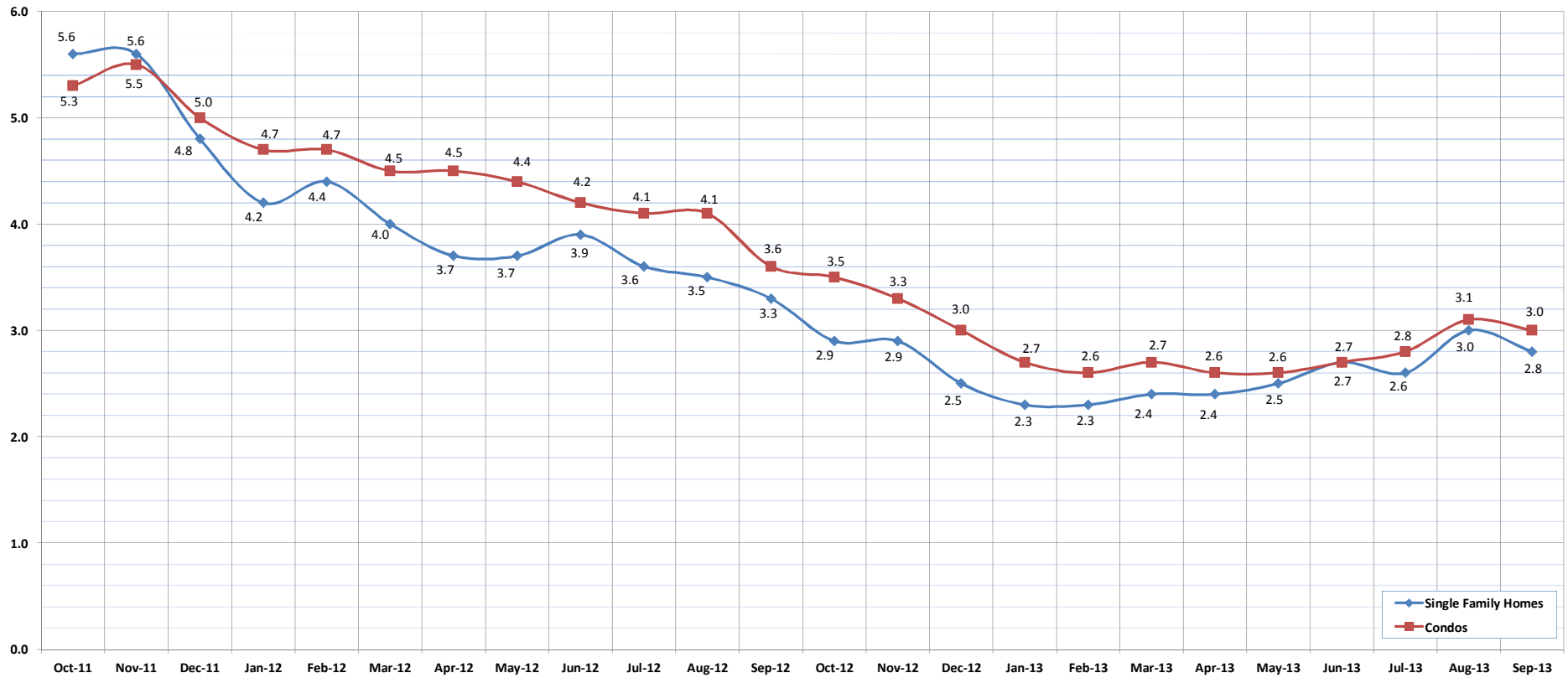
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Months of Inventory

September-13

OAHU, HAWAII

(Compares the number of active listings available to the average monthly pending sales.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
Month of Inventory : SFH	5.6	5.6	4.8	4.2	4.4	4.0	3.7	3.7	3.9	3.6	3.5	3.3	2.9	2.9	2.5	2.3	2.3	2.4	2.4	2.5	2.7	2.6	3.0	2.8
Months of Inventory: Condos	5.3	5.5	5.0	4.7	4.7	4.5	4.5	4.4	4.2	4.1	4.1	3.6	3.5	3.3	3.0	2.7	2.6	2.7	2.6	2.6	2.7	2.8	3.1	3.0

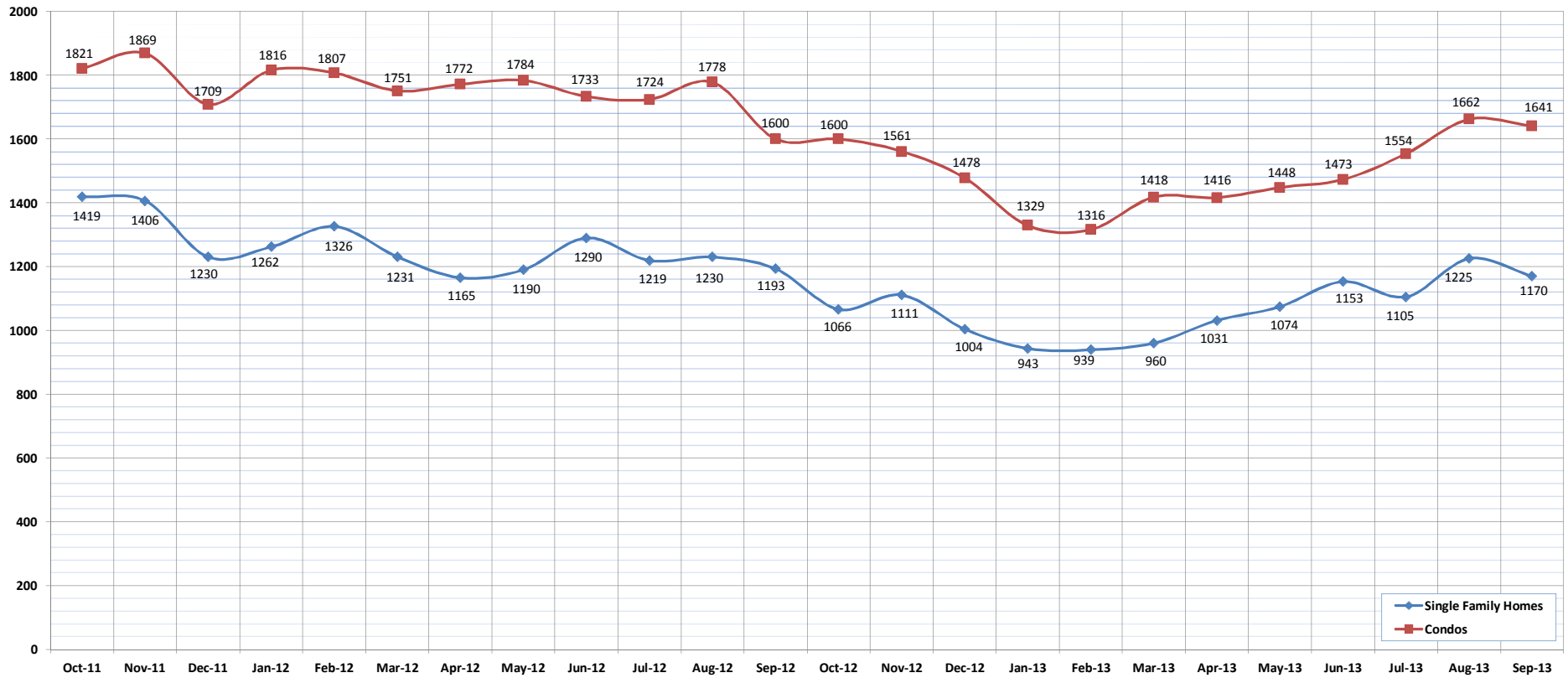
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Active Listings

September-13

OAHU, HAWAII

(The number of properties available for purchase during a given month.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
Active Listings: Single Family Homes	1419	1406	1230	1262	1326	1231	1165	1190	1290	1219	1230	1193	1066	1111	1004	943	939	960	1031	1074	1153	1105	1225	1170
Active Listings: Condos	1821	1869	1709	1816	1807	1751	1772	1784	1733	1724	1778	1600	1600	1561	1478	1329	1316	1418	1416	1448	1473	1554	1662	1641
Active Listings: Total	3240	3275	2939	3078	3133	2982	2937	2974	3023	2943	3008	2793	2666	2672	2482	2272	2255	2378	2447	2522	2626	2659	2887	2811

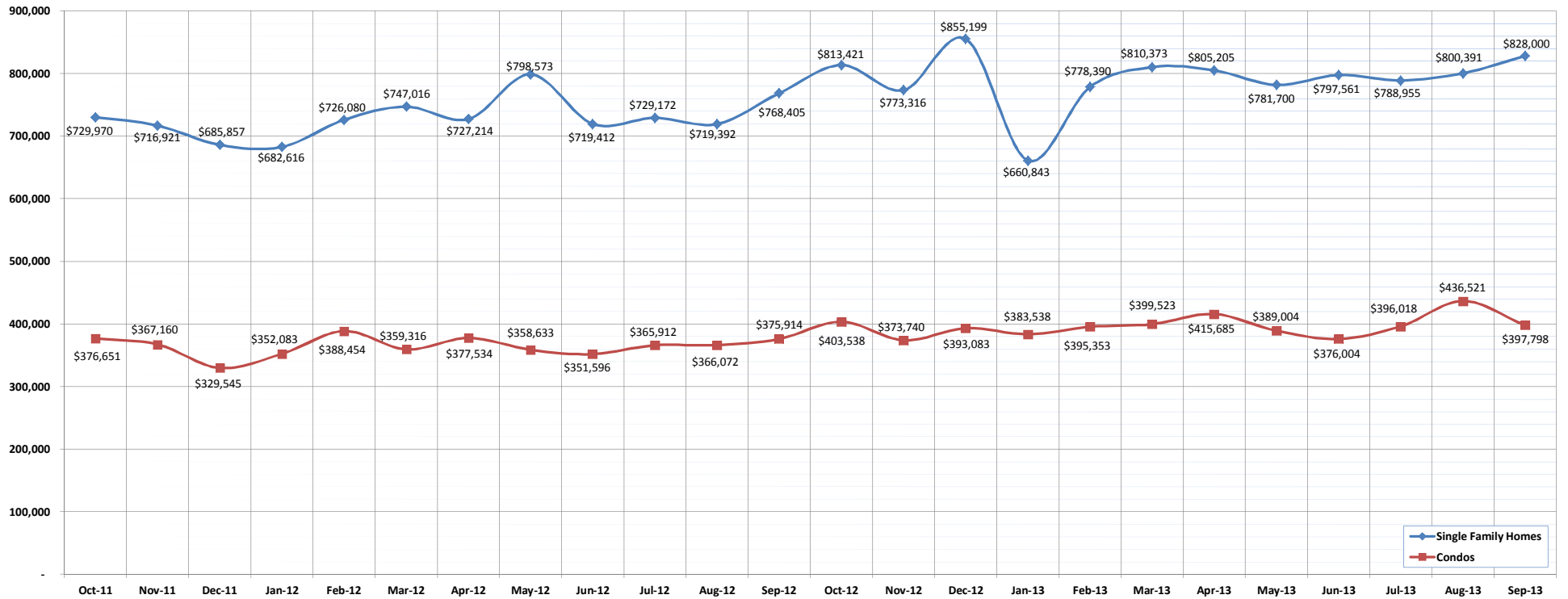
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Average Sales Price

September-13

OAHU, HAWAII

(The average sales price for all closed sales in a given month.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
Average Sales Price: SFH	729,970	716,921	685,857	682,616	726,080	747,016	727,214	798,573	719,412	729,172	719,392	768,405	813,421	773,316	855,199	660,843	778,390	810,373	805,205	781,700	797,561	788,955	800,391	828,000
Average Sales Price: Condos	376,651	367,160	329,545	352,083	388,454	359,316	377,534	358,633	351,596	365,912	366,072	375,914	403,538	373,740	393,083	383,538	395,353	399,523	415,685	389,004	376,004	396,018	436,521	397,798

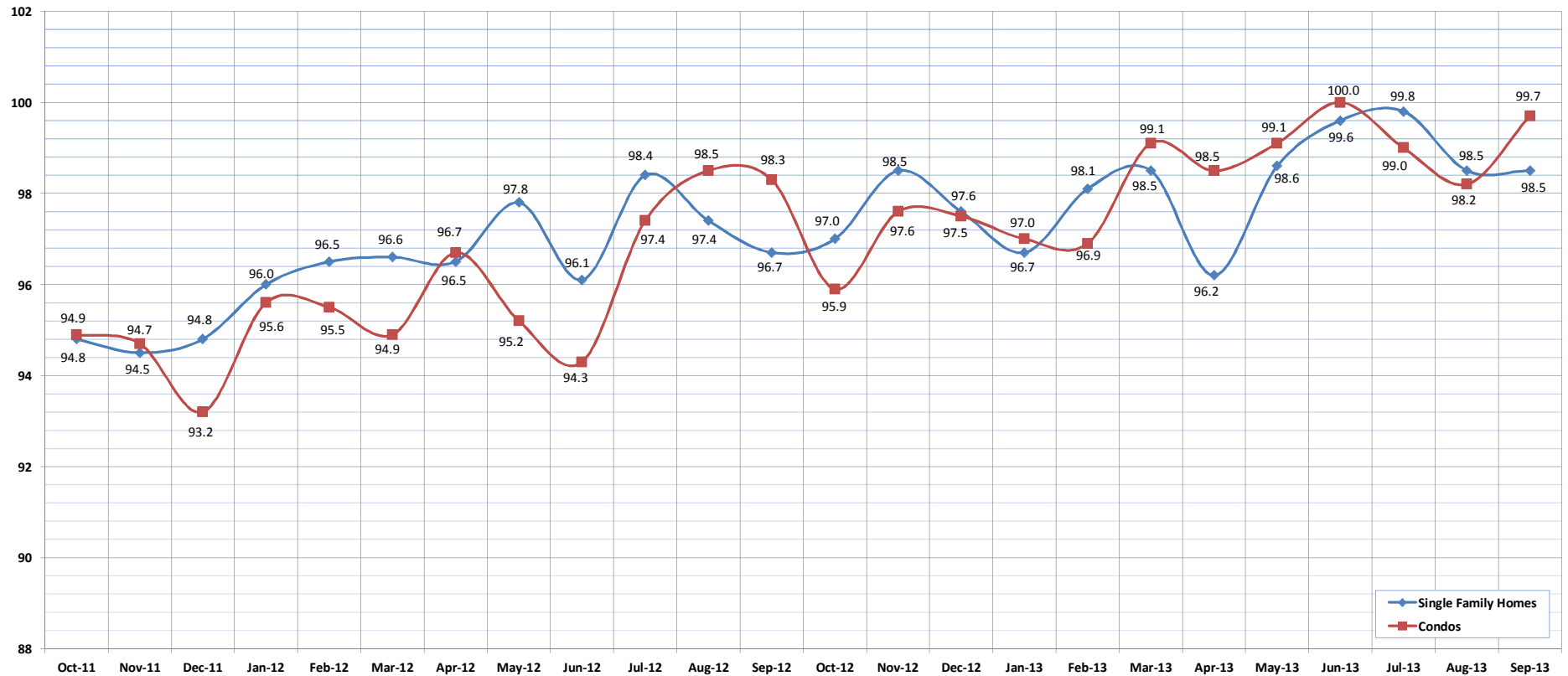
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Percent of Original List Price Received

September-13

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
Percent of Original List Price: SFH	94.8	94.5	94.8	96.0	96.5	96.6	96.5	97.8	96.1	98.4	97.4	96.7	97.0	98.5	97.6	96.7	98.1	98.5	96.2	98.6	99.6	99.8	98.5	98.5
Percent of Original List Price: Condos	94.9	94.7	93.2	95.6	95.5	94.9	96.7	95.2	94.3	97.4	98.5	98.3	95.9	97.6	97.5	97.0	96.9	99.1	98.5	99.1	100.0	99.0	98.2	99.7

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Housing Supply Overview

September 2013

Single Family Homes	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Sep-13	Sep-12	%	Sep-13	Sep-12	%	Sep-13	Sep-12	%	Sep-13	Sep-12	%	Sep-13	Sep-12	%
\$350,000 and Below	218	283	-23.0%	34	36	-5.6%	93.6%	94.1%	-0.5%	61	76	-19.7%	2.9	2.9	0.0%
\$350,001 - \$475,000	546	606	-9.9%	24	35	-31.4%	97.3%	95.9%	1.5%	122	155	-21.3%	2.5	3.1	-19.4%
\$475,001 - \$550,000	502	425	18.1%	25	34	-26.5%	98.3%	96.9%	1.4%	123	131	-6.1%	3.2	3.6	-11.1%
\$550,001 - \$650,000	637	521	22.3%	24	35	-31.4%	98.0%	96.0%	2.1%	156	161	-3.1%	3.3	3.9	-15.4%
\$650,001 - \$800,000	669	599	11.7%	25	31	-19.4%	98.1%	96.6%	1.6%	189	189	0.0%	3.5	4.3	-18.6%
\$800,001 - \$1.1M	516	412	25.2%	23	31	-25.8%	97.8%	94.9%	3.1%	161	159	1.3%	4.1	5.0	-18.0%
\$1.1M - \$1.9M	330	239	38.1%	34	37	-8.1%	94.6%	93.2%	1.5%	187	156	19.9%	7.9	7.8	1.3%
\$1.9M and Above	131	101	29.7%	62	84	-26.2%	92.2%	87.0%	6.0%	171	166	3.0%	16.6	21.7	-23.5%
All Single Family Homes	3549	3186	11.4%	25	34	-26.5%	97.6%	95.4%	2.3%	1170	1193	-1.9%	4.1	4.7	-12.8%

Condos	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Sep-13	Sep-12	%	Sep-13	Sep-12	%	Sep-13	Sep-12	%	Sep-13	Sep-12	%	Sep-13	Sep-12	%
\$150,000 and below	480	491	-2.2%	44	52	-15.4%	91.9%	89.8%	2.3%	173	209	-17.2%	4.3	4.9	-12.2%
\$150,001 - \$200,000	415	407	2.0%	35	47	-25.5%	95.6%	93.4%	2.4%	143	147	-2.7%	4.0	4.4	-9.1%
\$200,001 - \$250,000	609	621	-1.9%	26	38	-31.6%	97.0%	95.1%	2.0%	172	176	-2.3%	3.2	3.7	-13.5%
\$250,001 - \$300,000	593	576	3.0%	25	36	-30.6%	97.6%	95.8%	1.9%	178	179	-0.6%	3.6	4.0	-10.0%
\$300,001 - \$375,000	868	753	15.3%	26	35	-25.7%	97.7%	96.3%	1.5%	226	232	-2.6%	3.1	3.9	-20.5%
\$375,001 - \$475,000	823	658	25.1%	23	31	-25.8%	98.0%	96.6%	1.4%	243	207	17.4%	3.8	3.9	-2.6%
\$475,001 - \$700,000	708	523	35.4%	30	40	-25.0%	96.9%	96.1%	0.8%	240	229	4.8%	4.5	5.7	-21.1%
\$700,001 and above	413	264	56.4%	37	44	-15.9%	96.4%	94.3%	2.2%	266	221	20.4%	9.1	9.8	-7.1%
All Condos	4909	4293	14.3%	27	39	-30.8%	97.4%	95.0%	2.5%	1641	1600	2.6%	4.1	4.7	-12.8%

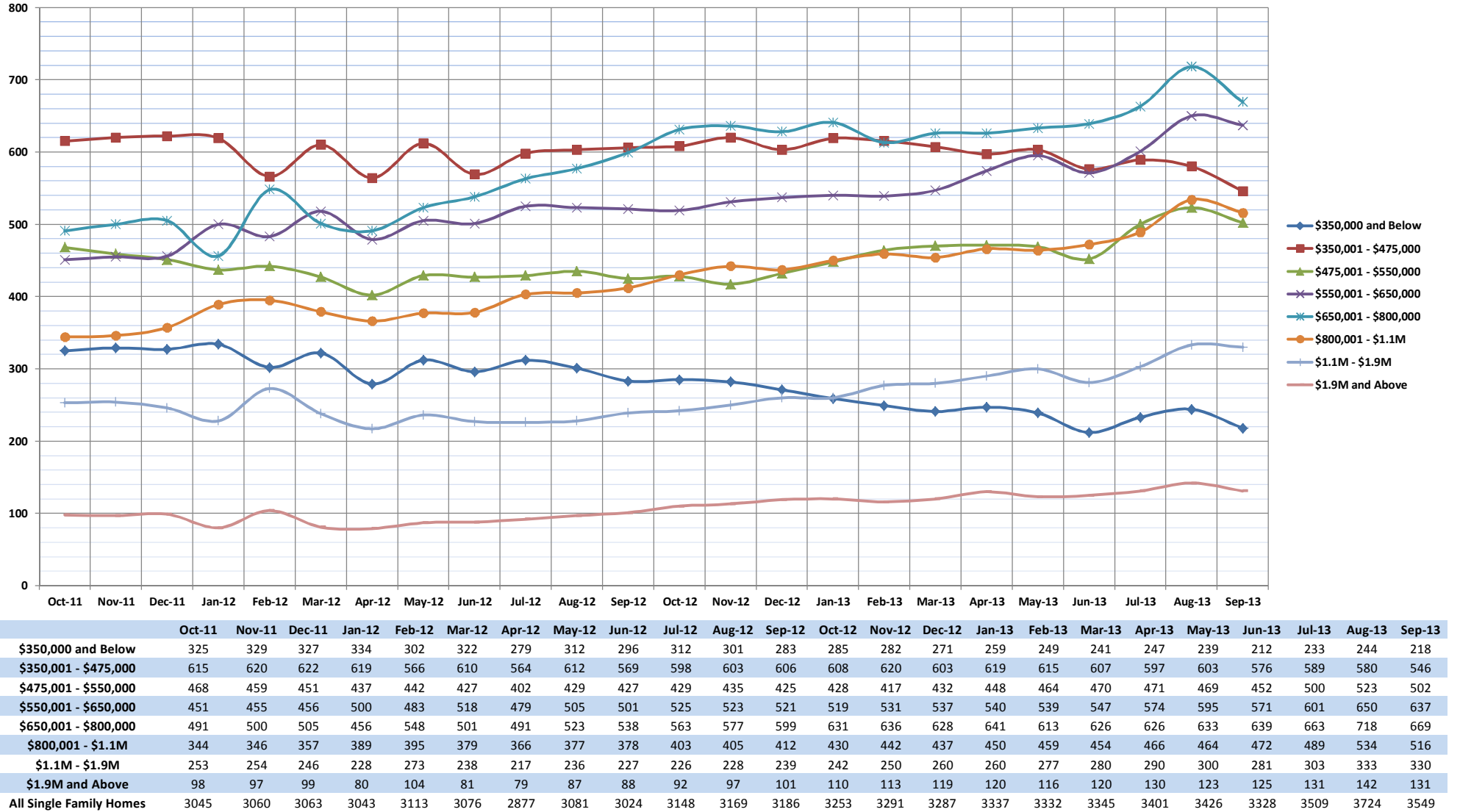
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Pending Sales

Sep-13

Single Family Homes: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



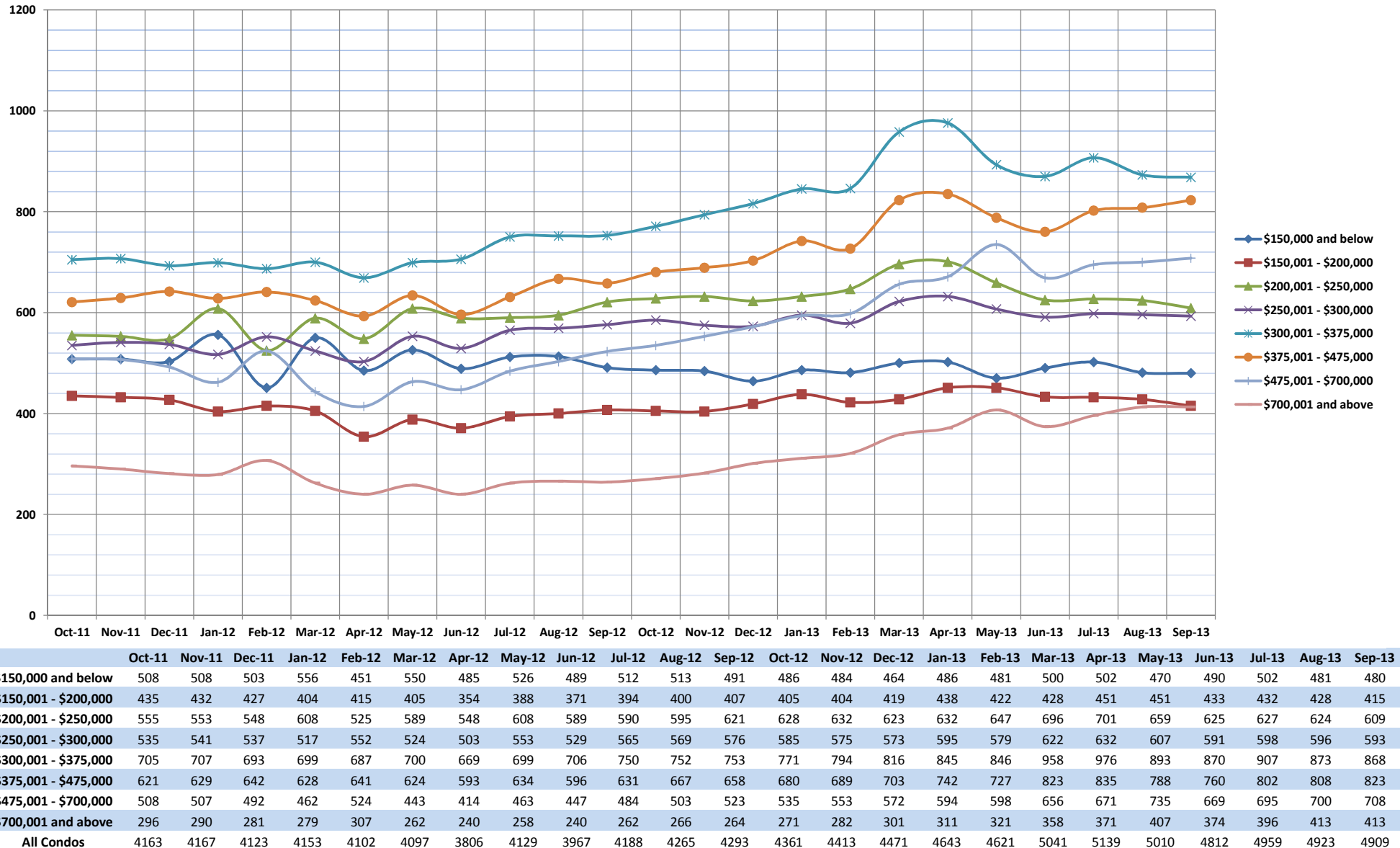
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Pending Sales

Sep-13

Condos: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



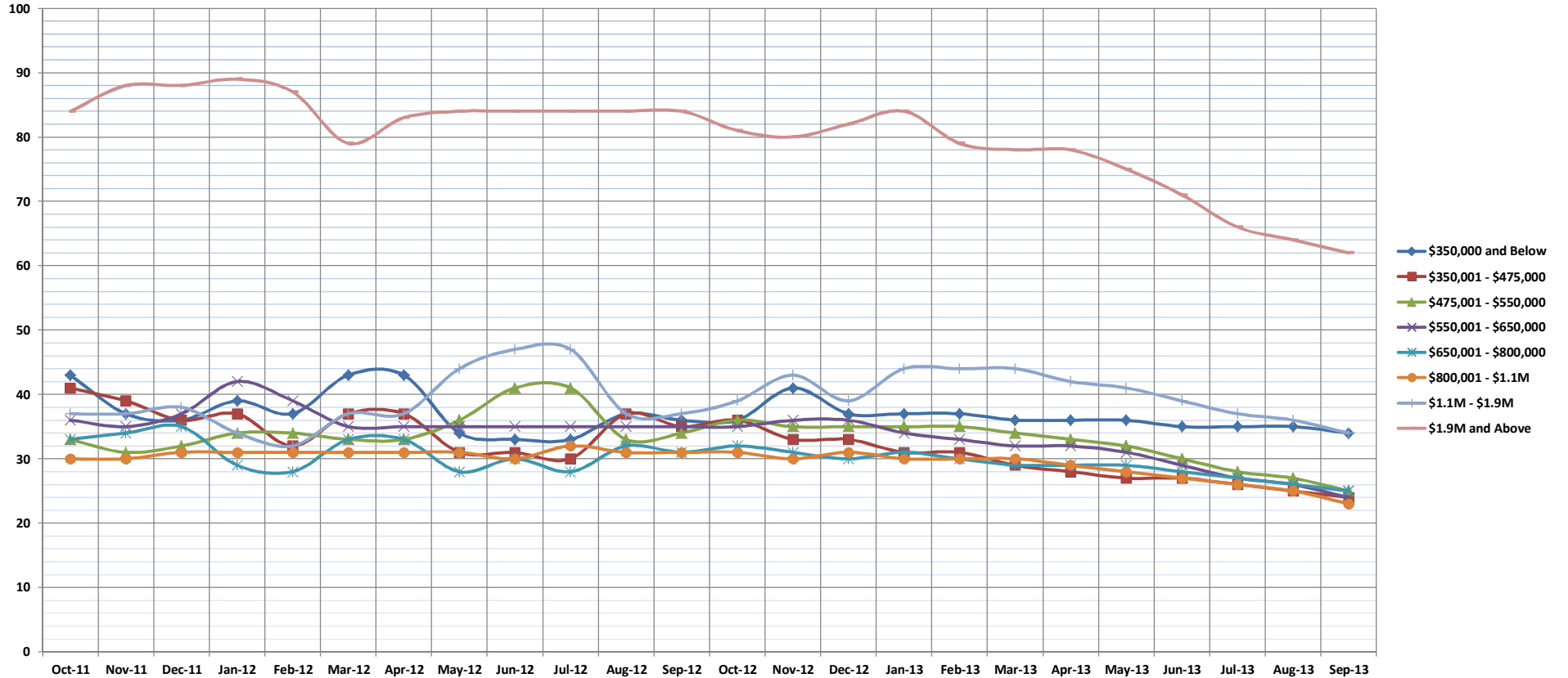
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Days on Market Until Sale

Sep-13

Single Family Homes: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
\$350,000 and Below	43	37	36	39	37	43	43	34	33	33	37	36	36	41	37	37	37	36	36	36	35	35	35	34
\$350,001 - \$475,000	41	39	36	37	32	37	37	31	31	30	37	35	36	33	33	31	31	29	28	27	27	26	25	24
\$475,001 - \$550,000	33	31	32	34	34	33	33	36	41	41	33	34	36	35	35	35	35	34	33	32	30	28	27	25
\$550,001 - \$650,000	36	35	37	42	39	35	35	35	35	35	35	35	35	36	36	34	33	32	32	31	29	27	26	24
\$650,001 - \$800,000	33	34	35	29	28	33	33	28	30	28	32	31	32	31	30	31	30	29	29	29	28	27	26	25
\$800,001 - \$1.1M	30	30	31	31	31	31	31	31	30	32	31	31	31	30	31	30	30	30	29	28	27	26	25	23
\$1.1M - \$1.9M	37	37	38	34	32	37	37	44	47	47	37	37	39	43	39	44	44	42	41	39	37	36	34	
\$1.9M and Above	84	88	88	89	87	79	83	84	84	84	84	84	81	80	82	84	79	78	75	71	66	64	62	
All Single Family Homes	36	35	35	36	34	36	36	34	34	34	35	34	35	34	34	33	33	32	31	30	29	28	26	25

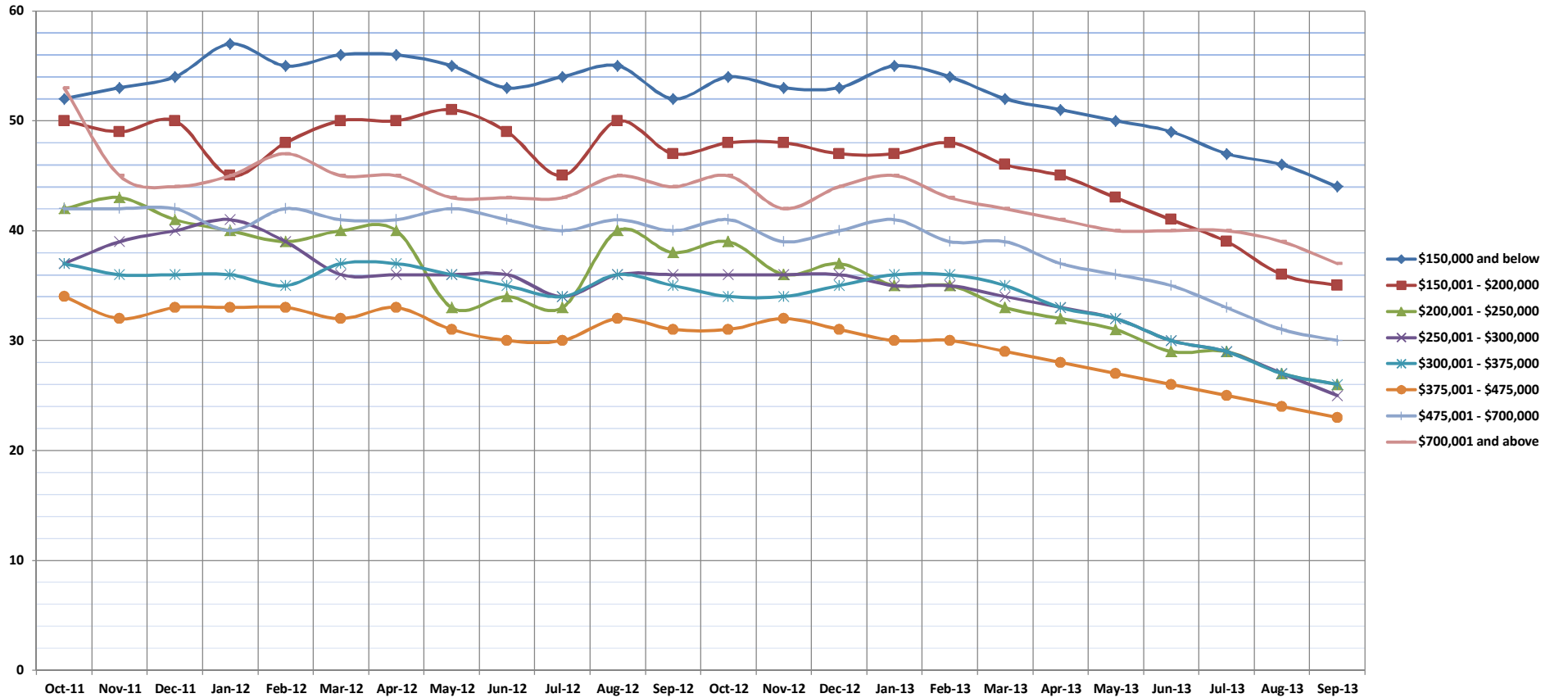
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Days on Market Until Sale

Sep-13

Condos: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
\$150,000 and below	52	53	54	57	55	56	56	55	53	54	55	52	54	53	53	55	54	52	51	50	49	47	46	44
\$150,001 - \$200,000	50	49	50	45	48	50	50	51	49	45	50	47	48	48	47	47	48	46	45	43	41	39	36	35
\$200,001 - \$250,000	42	43	41	40	39	40	40	33	34	33	40	38	39	36	37	35	35	33	32	31	29	29	27	26
\$250,001 - \$300,000	37	39	40	41	39	36	36	36	36	34	36	36	36	36	36	35	35	34	33	32	30	29	27	25
\$300,001 - \$375,000	37	36	36	36	35	37	37	36	35	34	36	35	34	34	35	36	36	35	33	32	30	29	27	26
\$375,001 - \$475,000	34	32	33	33	33	32	33	31	30	30	32	31	31	32	31	30	30	29	28	27	26	25	24	23
\$475,001 - \$700,000	42	42	42	40	42	41	41	42	41	40	41	40	41	39	40	41	39	39	37	36	35	33	31	30
\$700,001 and above	53	45	44	45	47	45	45	43	43	43	45	44	45	42	44	45	43	42	41	40	40	40	39	37
All Condos	41	41	41	41	40	40	40	39	38	37	40	39	39	38	39	38	37	36	35	34	32	31	29	27

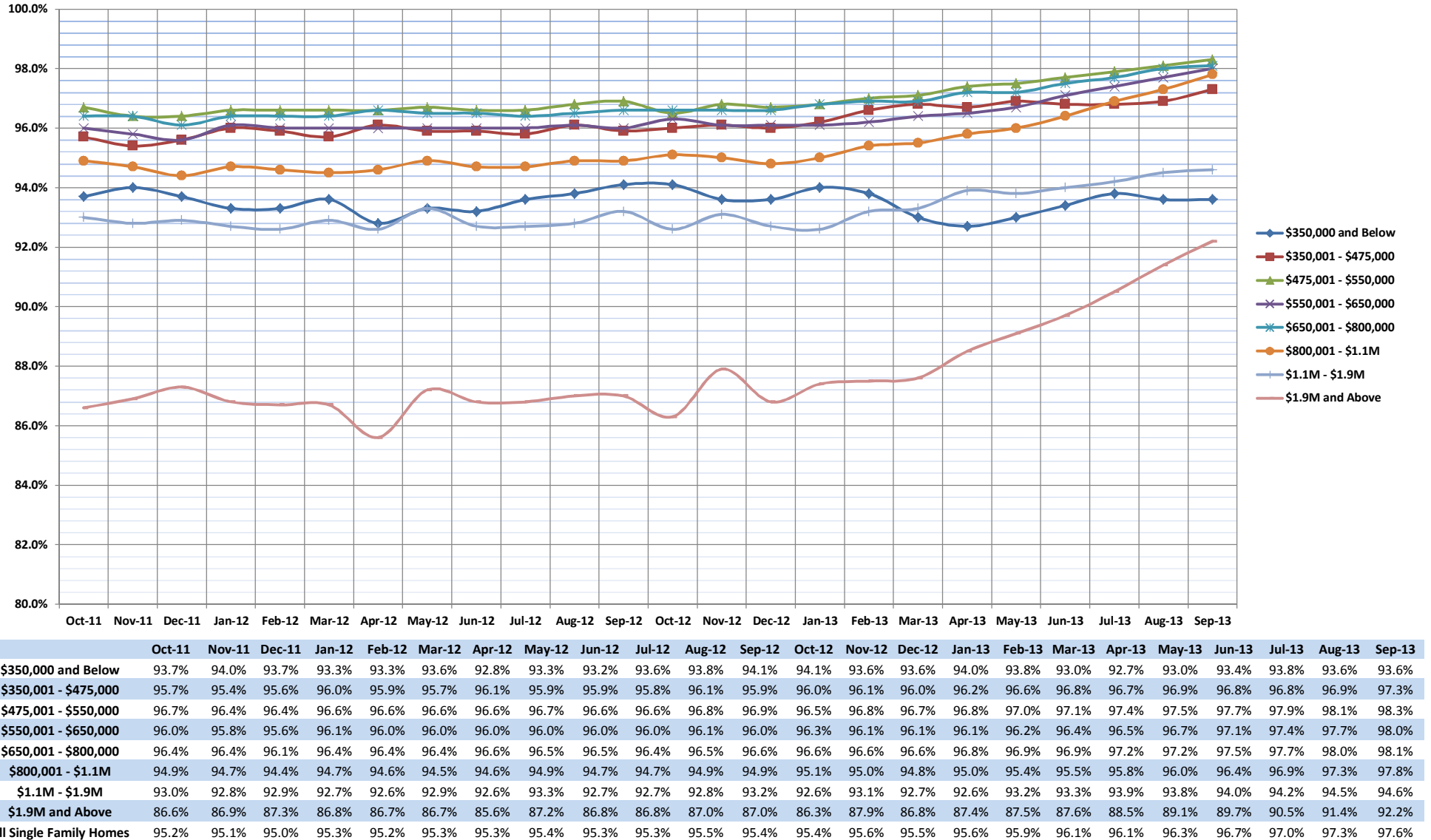
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Sep-13

Single Family Homes: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



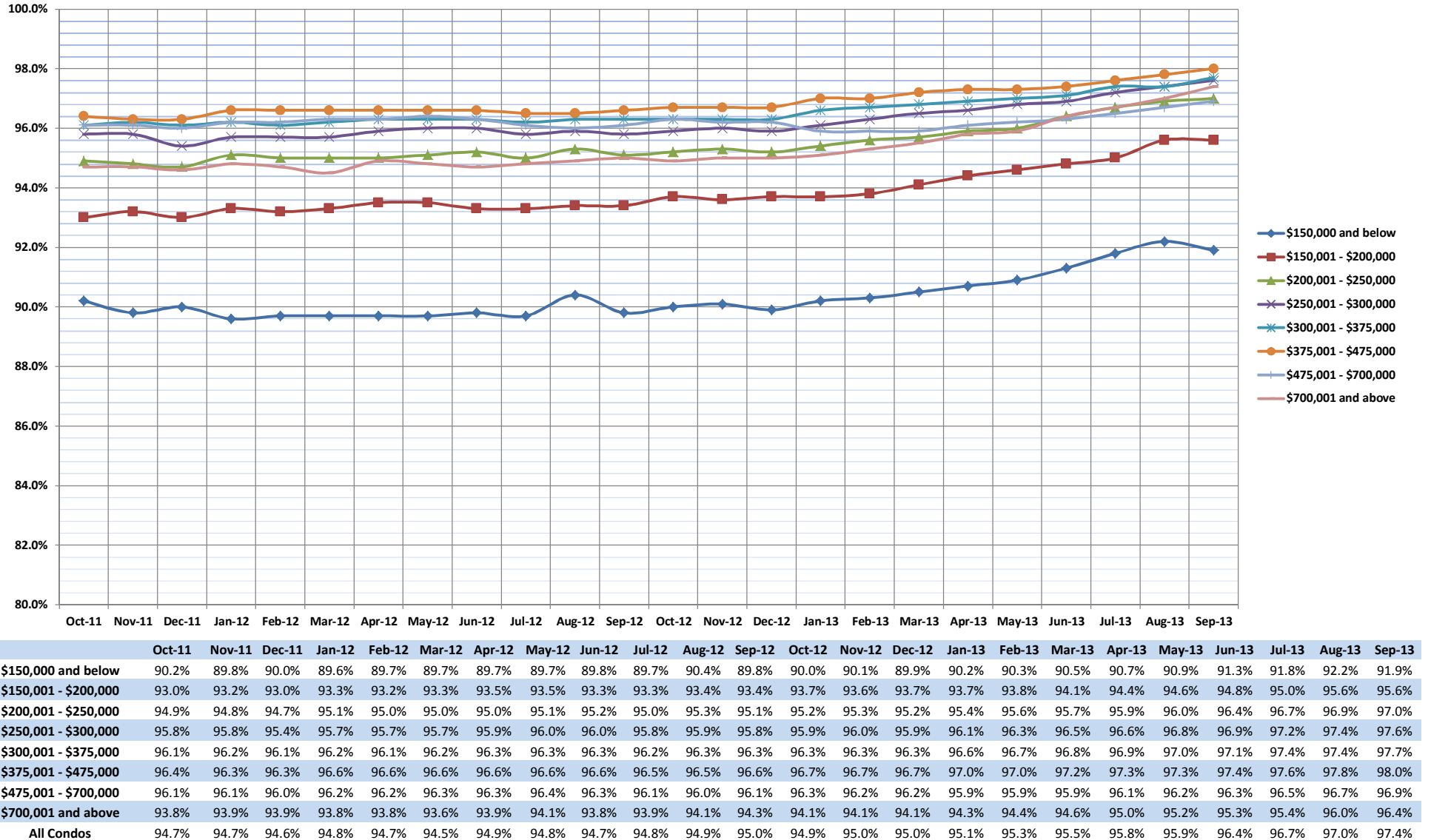
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Sep-13

Condos: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



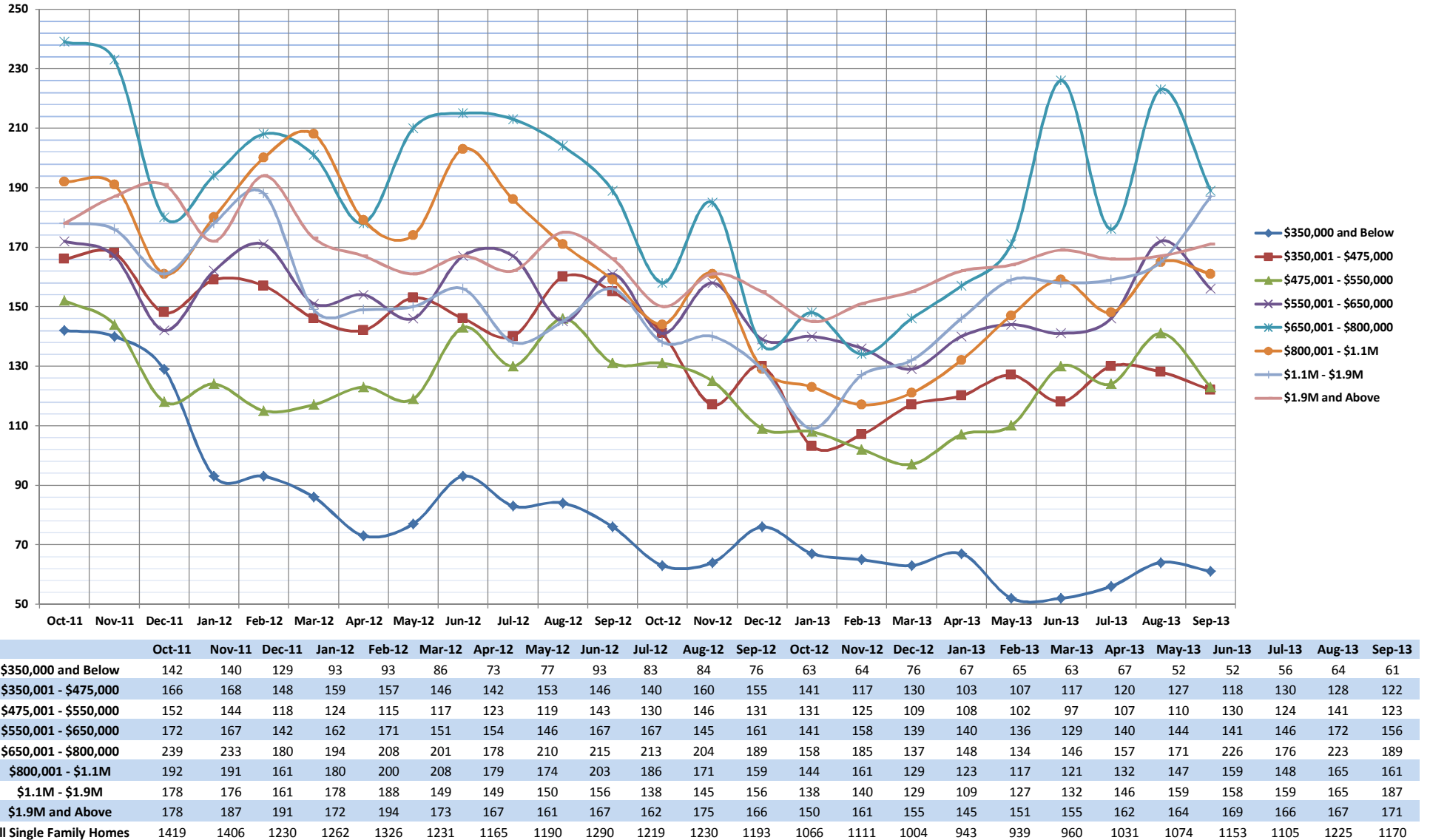
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Inventory of Homes for Sale

Sep-13

Single Family Homes: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



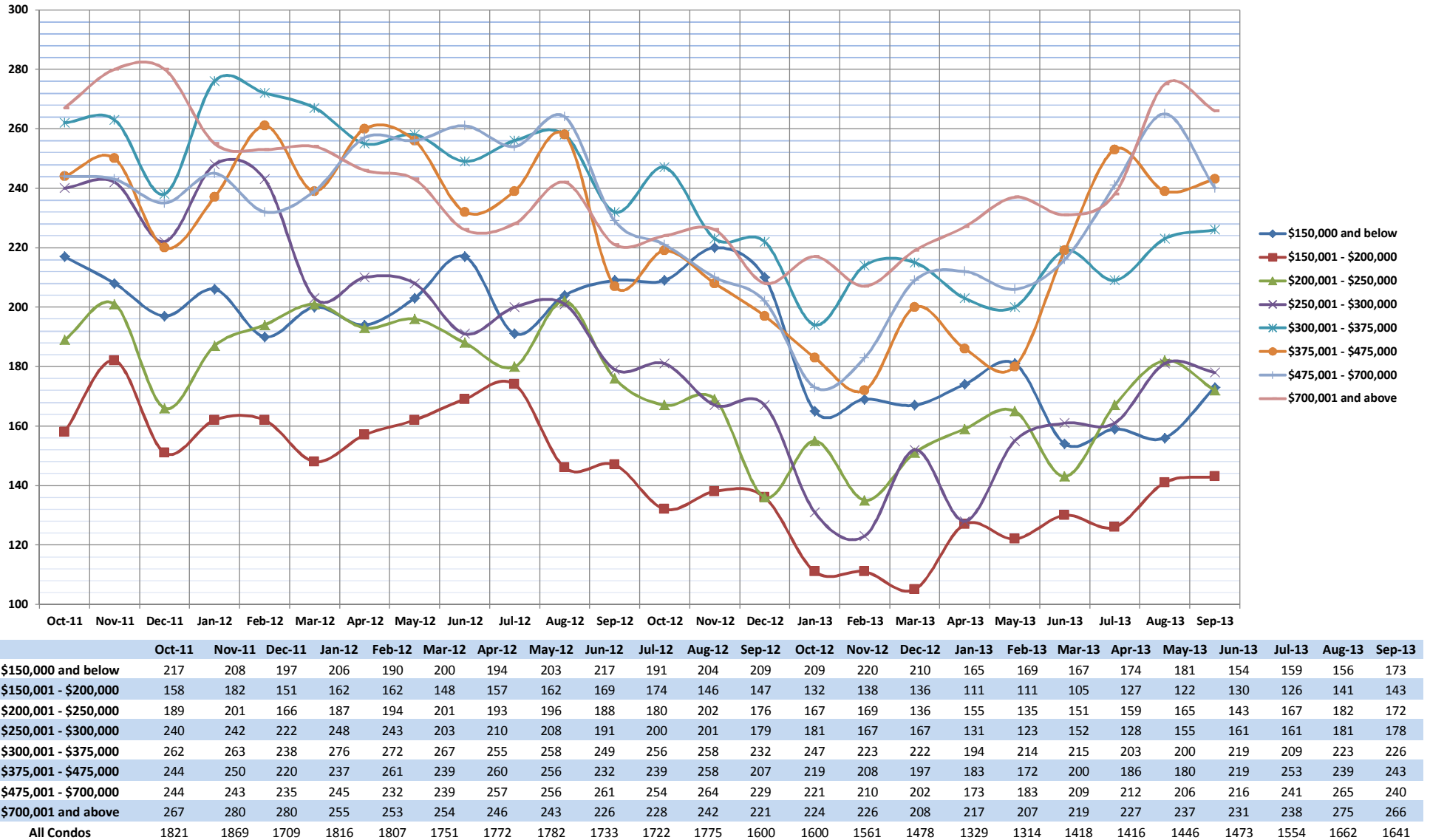
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Inventory of Homes for Sale

Sep-13

Condos: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



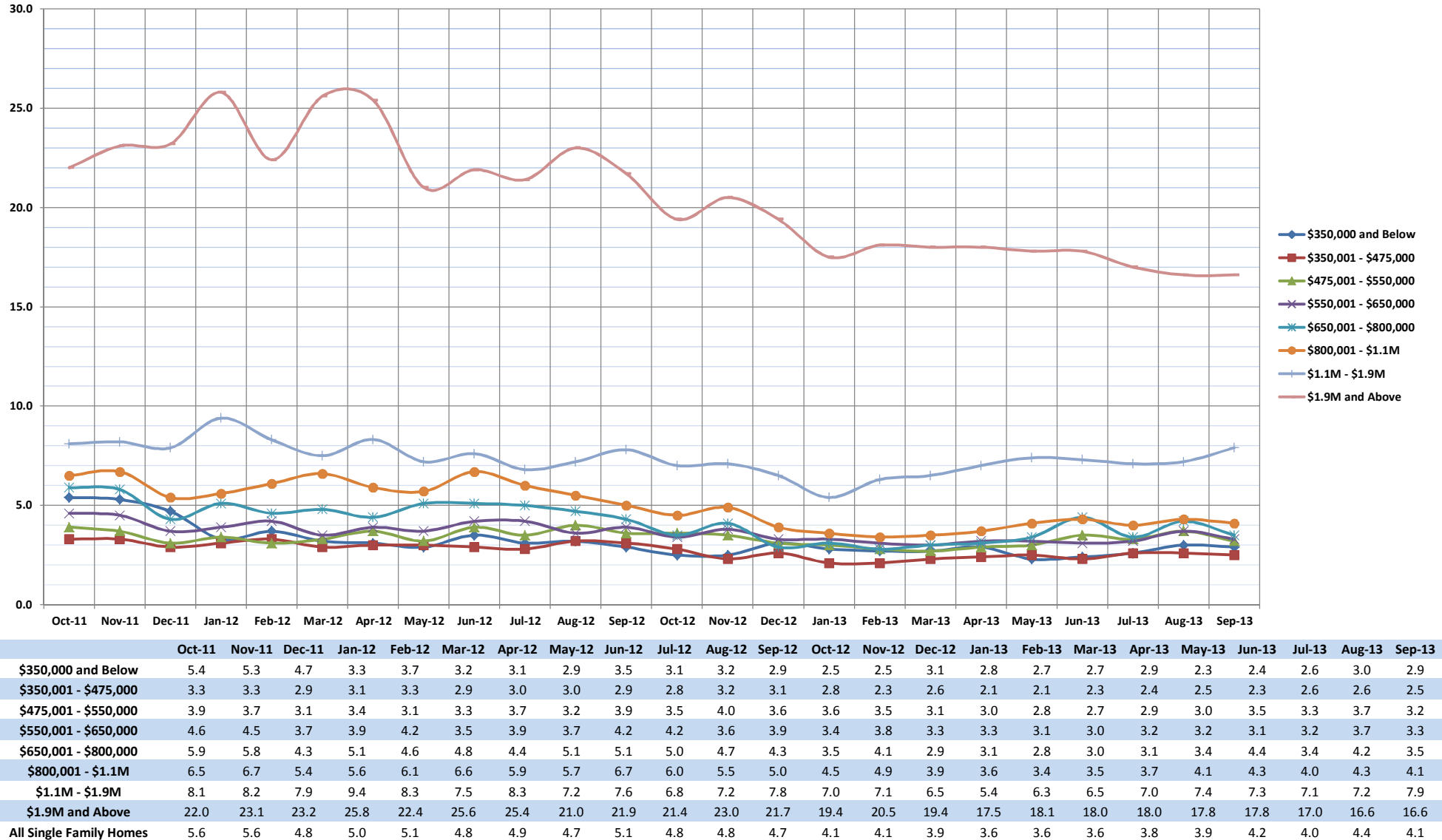
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Sep-13

Single Family Homes: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



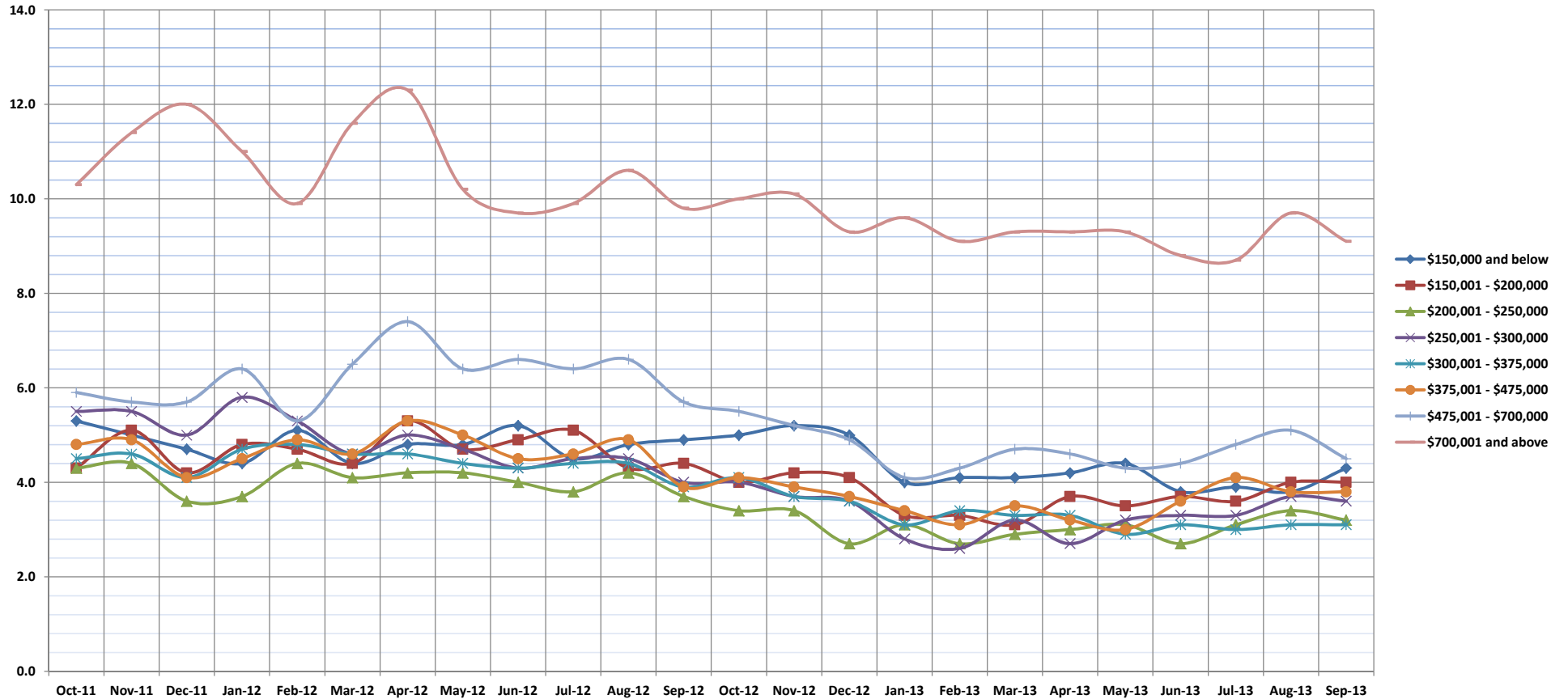
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Sep-13

Condos: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



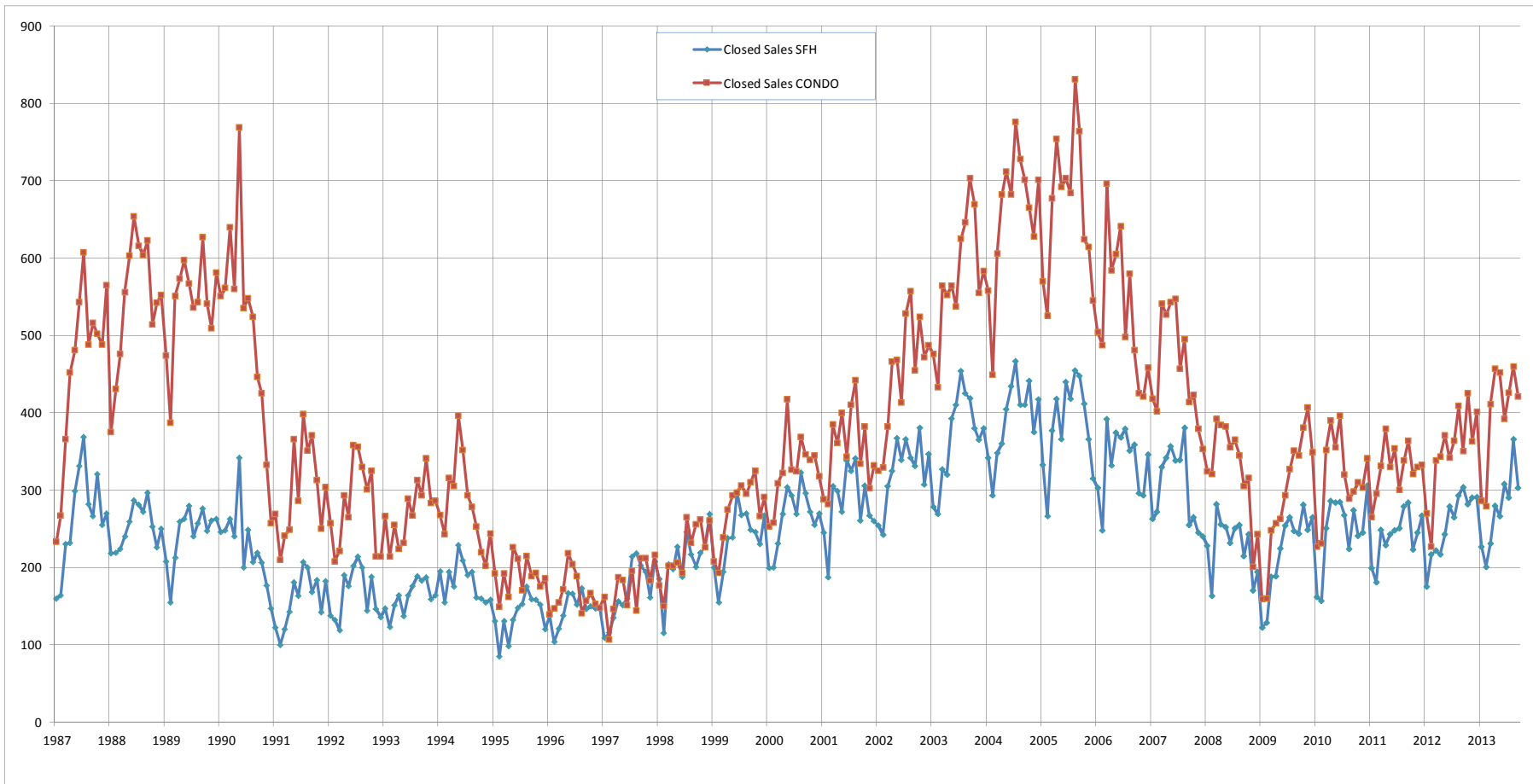
	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13
\$150,000 and below	5.3	5.0	4.7	4.4	5.1	4.4	4.8	4.8	5.2	4.5	4.8	4.9	5.0	5.2	5.0	4.0	4.1	4.1	4.2	4.4	3.8	3.9	3.8	4.3
\$150,001 - \$200,000	4.3	5.1	4.2	4.8	4.7	4.4	5.3	4.7	4.9	5.1	4.3	4.4	4.0	4.2	4.1	3.3	3.3	3.1	3.7	3.5	3.7	3.6	4.0	4.0
\$200,001 - \$250,000	4.3	4.4	3.6	3.7	4.4	4.1	4.2	4.2	4.0	3.8	4.2	3.7	3.4	3.4	2.7	3.1	2.7	2.9	3.0	3.1	2.7	3.1	3.4	3.2
\$250,001 - \$300,000	5.5	5.5	5.0	5.8	5.3	4.6	5.0	4.7	4.3	4.5	4.5	4.0	4.0	3.7	3.6	2.8	2.6	3.2	2.7	3.2	3.3	3.3	3.7	3.6
\$300,001 - \$375,000	4.5	4.6	4.1	4.7	4.8	4.6	4.6	4.4	4.3	4.4	4.4	3.9	4.1	3.7	3.6	3.1	3.4	3.3	3.3	2.9	3.1	3.0	3.1	3.1
\$375,001 - \$475,000	4.8	4.9	4.1	4.5	4.9	4.6	5.3	5.0	4.5	4.6	4.9	3.9	4.1	3.9	3.7	3.4	3.1	3.5	3.2	3.0	3.6	4.1	3.8	3.8
\$475,001 - \$700,000	5.9	5.7	5.7	6.4	5.3	6.5	7.4	6.4	6.6	6.4	6.6	5.7	5.5	5.2	4.9	4.1	4.3	4.7	4.6	4.3	4.4	4.8	5.1	4.5
\$700,001 and above	10.3	11.4	12.0	11.0	9.9	11.6	12.3	10.2	9.7	9.9	10.6	9.8	10.0	10.1	9.3	9.6	9.1	9.3	9.3	9.3	8.8	8.7	9.7	9.1
All Condos	5.3	5.5	5.0	5.2	5.3	5.1	5.6	5.2	5.1	5.0	5.2	4.7	4.6	4.5	4.2	3.8	3.7	3.9	3.8	3.8	3.8	4.0	4.2	4.1

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Closed Sales

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

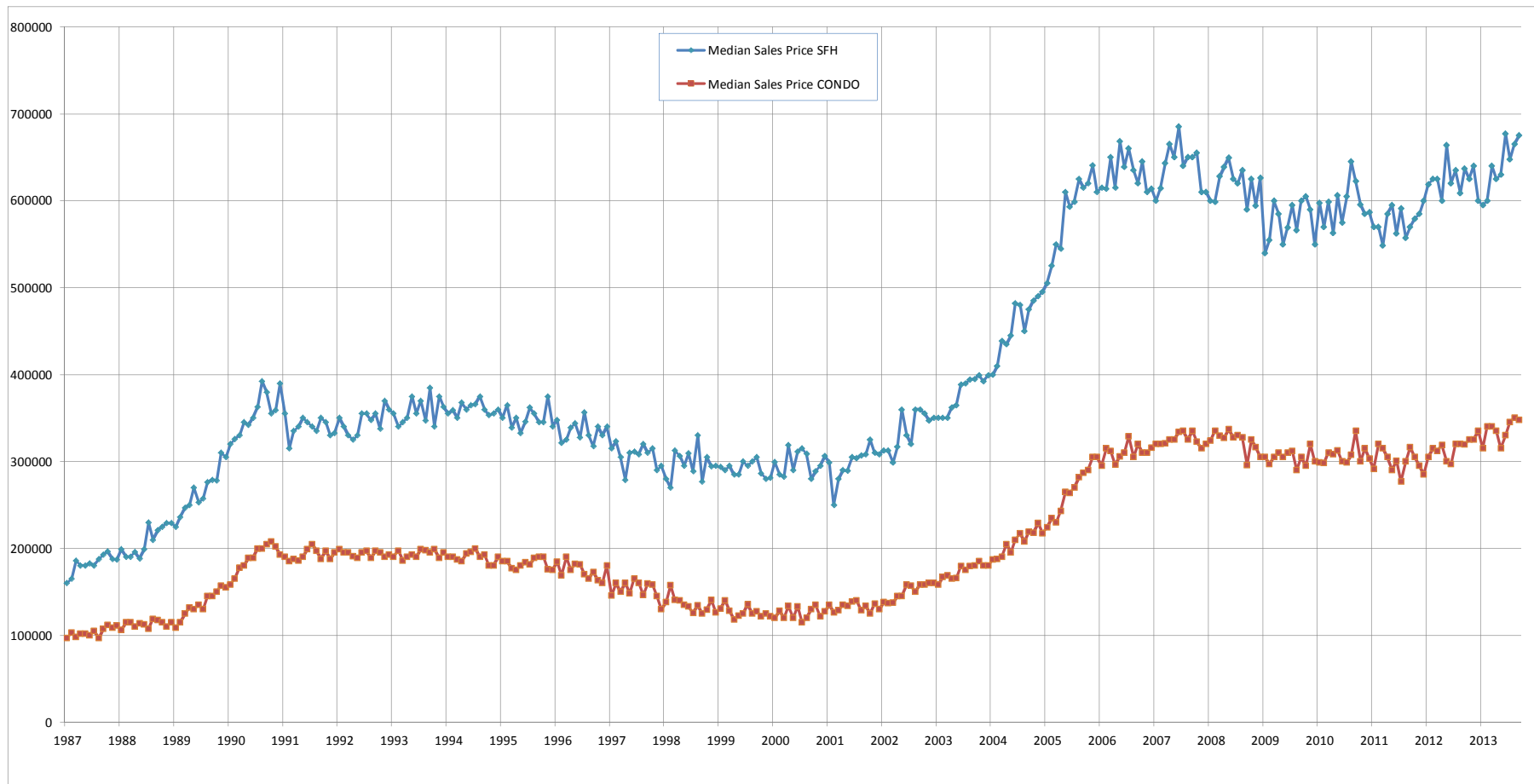


SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Median Sales Price

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.