

Monthly Housing Statistics

March 2016



SINGLE FAMILY HOMES

Median Sales Price	
\$725,000	+3.6%
Closed Sales	
297	+21.7%
Average Sales Price	
\$898,532	-8.9%

CONDOS

Median Sales Price	
\$385,000	+1.3%
Closed Sales	
491	+21.8%
Average Sales Price	
\$457,503	-1.0%

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Monthly Indicators

March 2016

	Single Family Homes					
	Mar-16	Mar-15	%	YTD-16	YTD-15	%
Closed Sales	297	244	21.7%	769	655	17.4%
Median Sales Price	\$725,000	\$700,000	3.6%	\$724,900	\$676,000	7.2%
Median Days on Market	18	21	-14.3%	20	24	-16.7%
New Listings	415	415	0.0%	1,249	1,191	4.9%
Pending Sales	411	417	-1.4%	1,102	1,092	0.9%
Months of Inventory	2.1	2.7	-22.2%	--	--	--
Active Listings	844	1,127	-25.1%	--	--	--
Average Sales Price	\$898,532	\$985,910	-8.9%	\$859,485	\$861,415	-0.2%
% of Original Listing Price Received	99.3%	97.6%	1.7%	99.3%	96.6%	2.8%

	Condos					
	Mar-16	Mar-15	%	YTD-16	YTD-15	%
Closed Sales	491	403	21.8%	1,153	979	17.8%
Median Sales Price	\$385,000	\$380,000	1.3%	\$380,000	\$363,750	4.5%
Median Days on Market	19	21	-9.5%	20	25	-20.0%
New Listings	661	703	-6.0%	1,832	1,902	-3.7%
Pending Sales	644	581	10.8%	1,615	1,423	13.5%
Months of Inventory	2.3	3.4	-32.4%	--	--	--
Active Listings	1,342	1,832	-26.7%	--	--	--
Average Sales Price	\$457,503	\$462,077	-1.0%	\$439,306	\$431,325	1.9%
% of Original Listing Price Received	98.7%	100.0%	-1.3%	97.9%	98.3%	-0.4%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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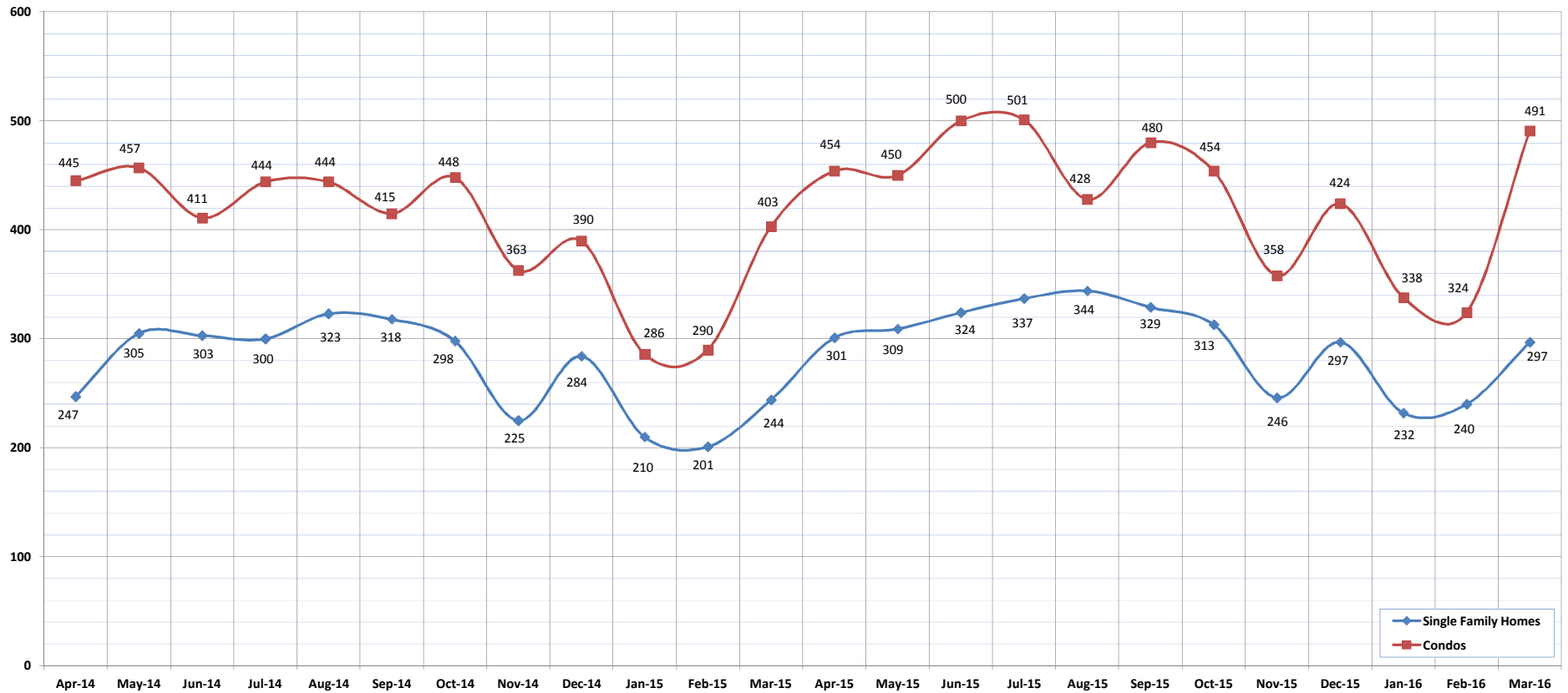


Closed Sales

March-16

OAHU, HAWAII

(A count of all properties that have closed in a given month.)



	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
Closed Sales: Single Family Homes	247	305	303	300	323	318	298	225	284	210	201	244	301	309	324	337	344	329	313	246	297	232	240	297
Closed Sales: Condos	445	457	411	444	444	415	448	363	390	286	290	403	454	450	500	501	428	480	454	358	424	338	324	491
Closed Sales: Total	692	762	714	744	767	733	746	588	674	496	491	647	755	759	824	838	772	809	767	604	721	570	564	788

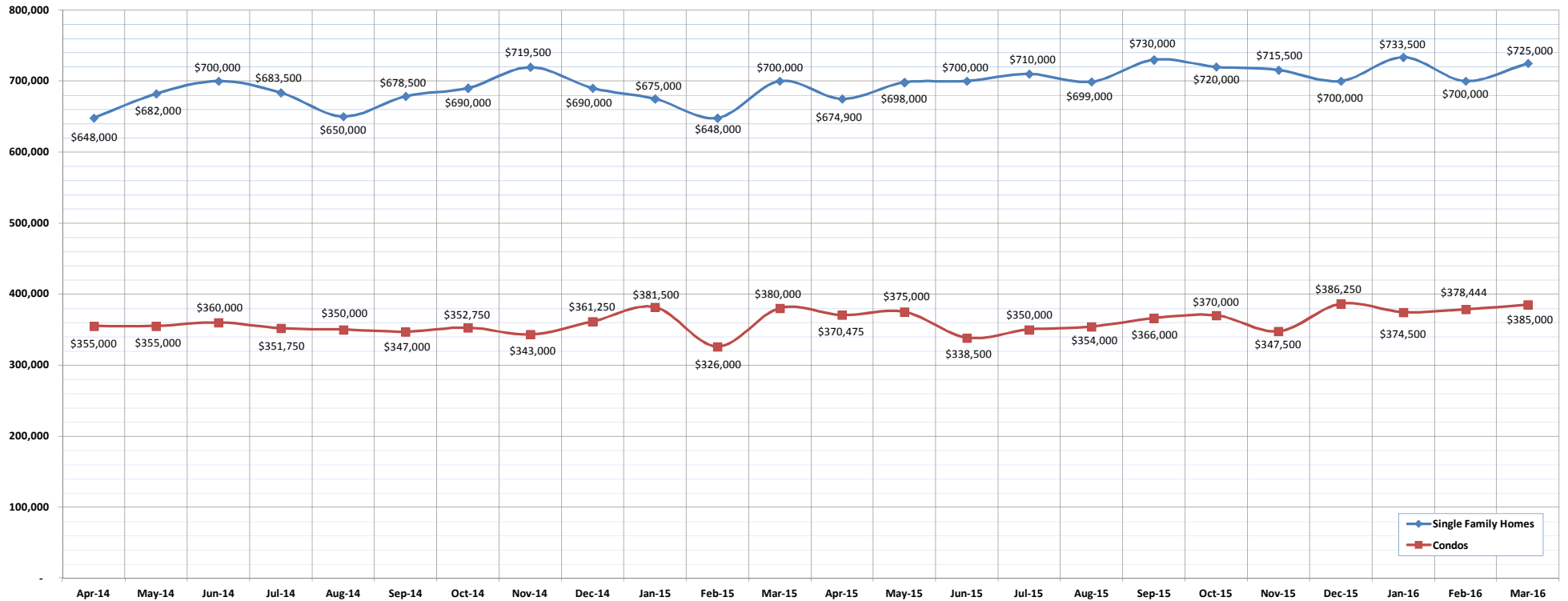
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Median Sales Price

March-16

OAHU, HAWAII

(The median sales price for all closed properties in a given month.)



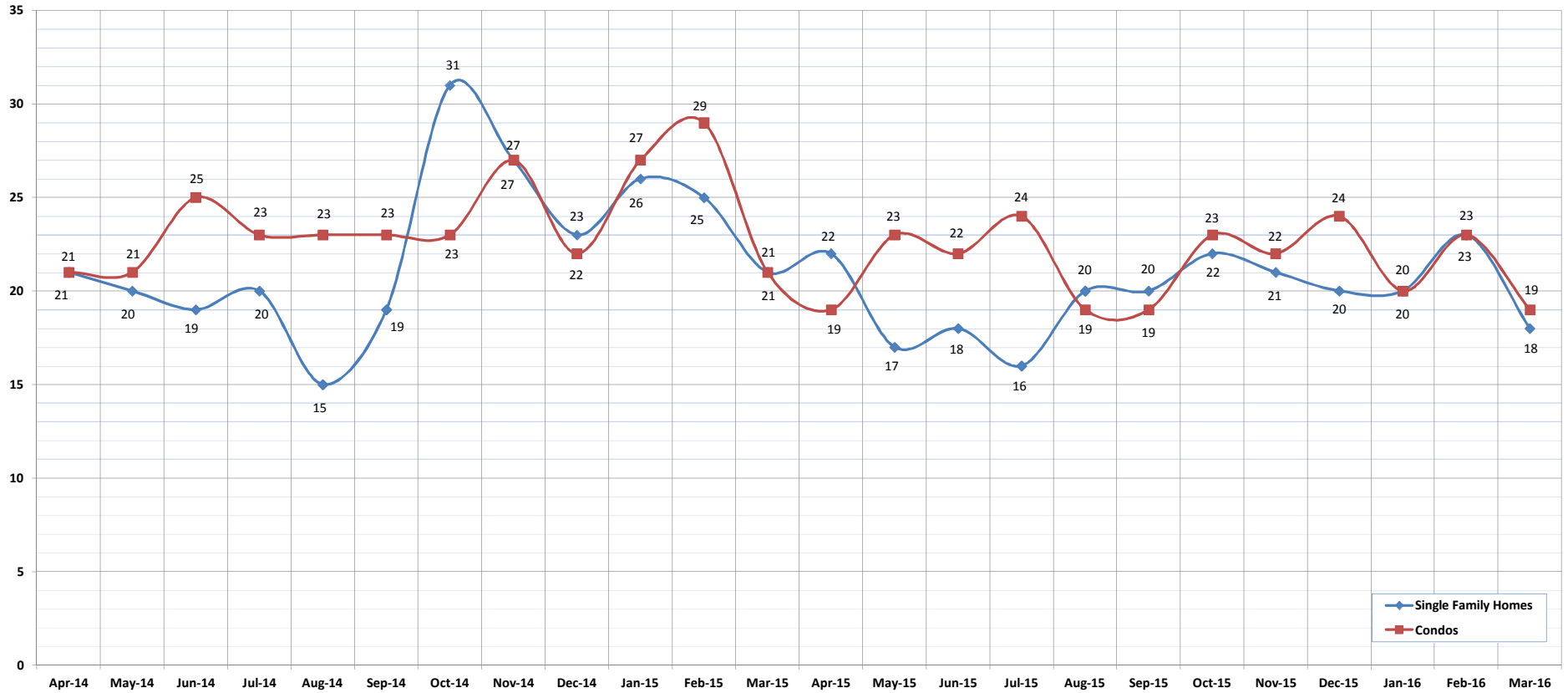
	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
Median Sales Price : SFH	648,000	682,000	700,000	683,500	650,000	678,500	690,000	719,500	690,000	675,000	648,000	700,000	674,900	698,000	700,000	710,000	699,000	730,000	720,000	715,500	700,000	733,500	700,000	725,000
Median Sales Price: Condos	355,000	355,000	360,000	351,750	350,000	347,000	352,750	343,000	361,250	381,500	326,000	380,000	370,475	375,000	338,500	350,000	354,000	366,000	370,000	347,500	386,250	374,500	378,444	385,000

Median Days on Market

March-16

OAHU, HAWAII

(The median number of days between when a property is first listed and when an offer is accepted.)



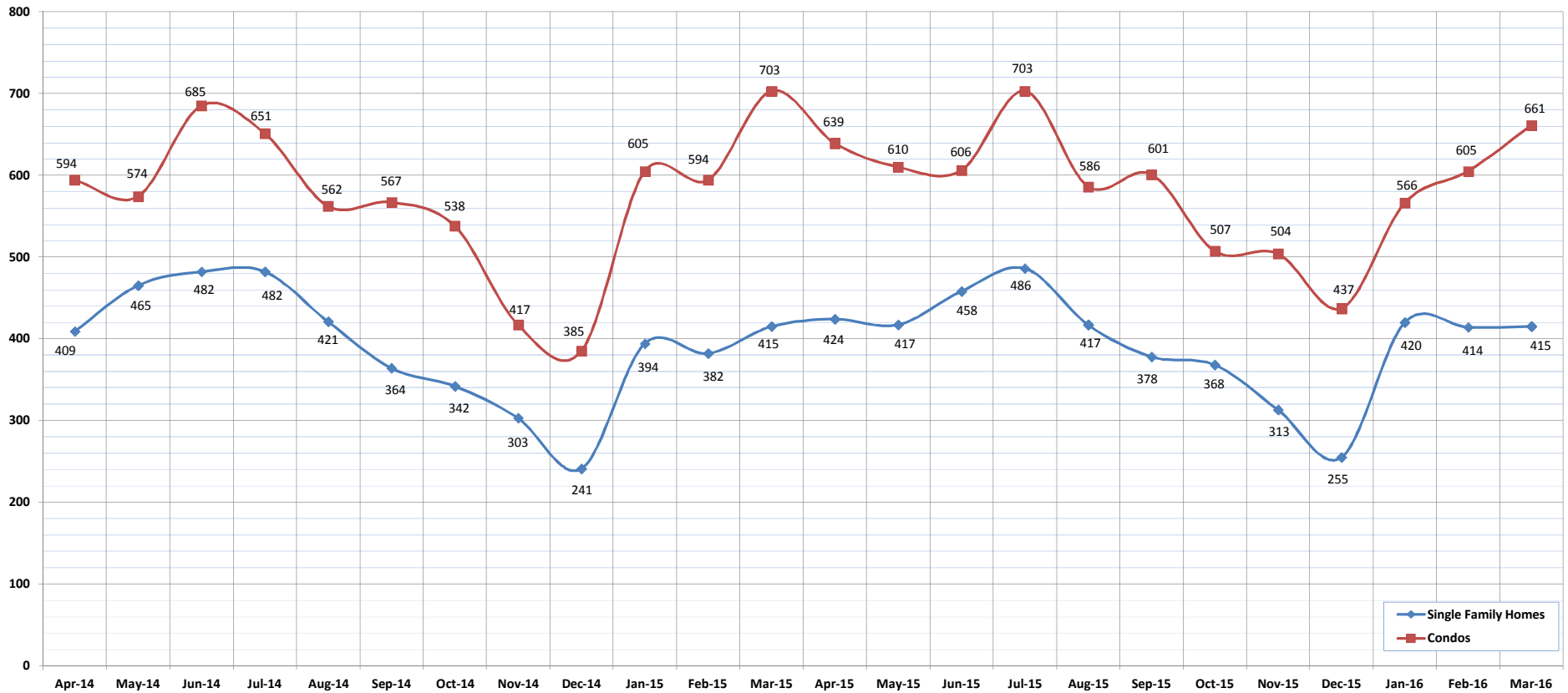
	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
Median Days on Market: SFH	21	20	19	20	15	19	31	27	23	26	25	21	22	17	18	16	20	20	22	21	20	20	23	18
Median Days on Market: Condos	21	21	25	23	23	23	23	27	22	27	29	21	19	23	22	24	19	19	23	22	24	20	23	19

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

New Listings

March-16
OAHU, HAWAII

(A count of the properties that have been newly listed on the market in a given month.)



	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
New Listings: Single Family Homes	409	465	482	482	421	364	342	303	241	394	382	415	424	417	458	486	417	378	368	313	255	420	414	415
New Listings: Condos	594	574	685	651	562	567	538	417	385	605	594	703	639	610	606	703	586	601	507	504	437	566	605	661
New Listings: Total	1003	1039	1167	1133	983	931	880	720	626	999	976	1118	1063	1027	1064	1189	1003	979	875	817	692	986	1019	1076

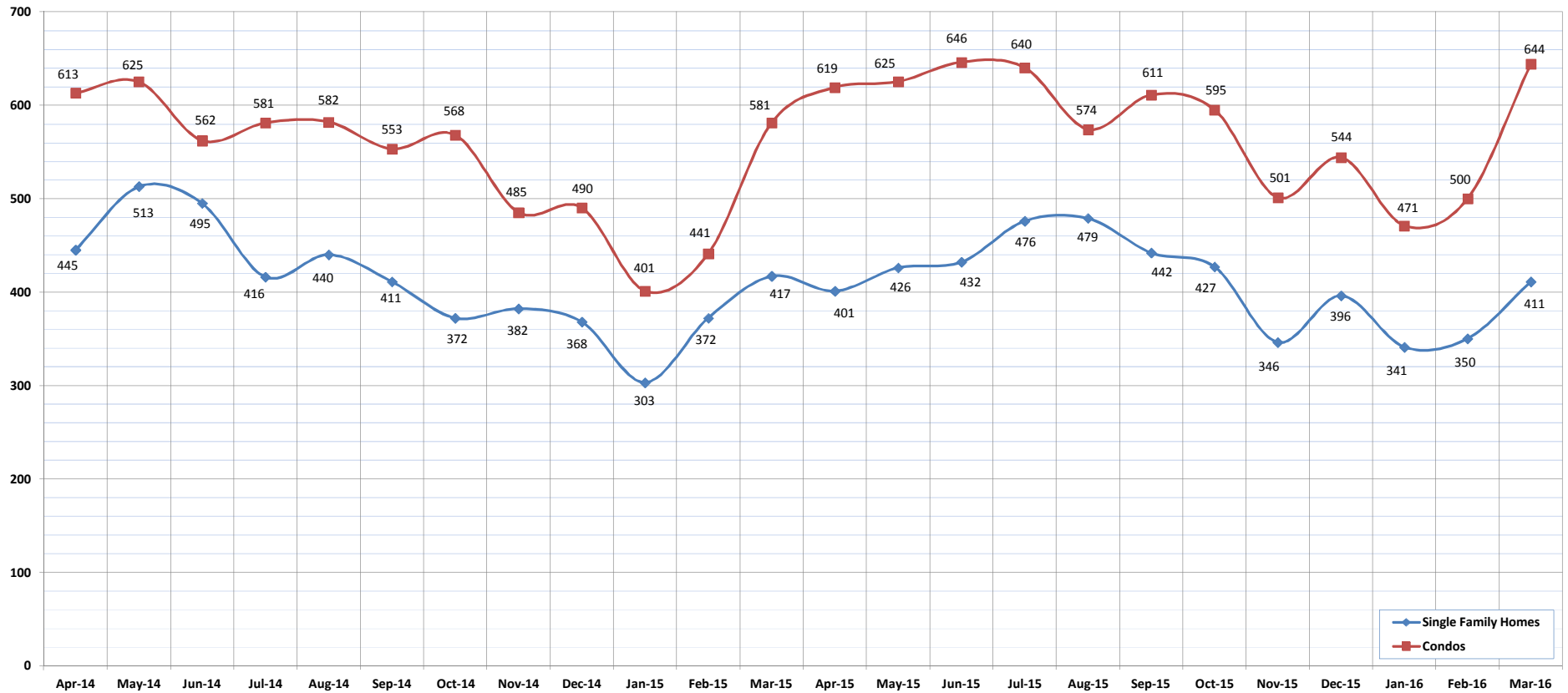
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Pending Sales

March-16

OAHU, HAWAII

(A count of the properties that have offers accepted on them in a given month.)



	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
Pending Sales: Single Family Homes	445	513	495	416	440	411	372	382	368	303	372	417	401	426	432	476	479	442	427	346	396	341	350	411
Pending Sales: Condos	613	625	562	581	582	553	568	485	490	401	441	581	619	625	646	640	574	611	595	501	544	471	500	644
Pending Sales: Total	1058	1138	1057	997	1022	964	940	867	858	704	813	998	1020	1051	1078	1116	1053	1053	1022	847	940	812	850	1055

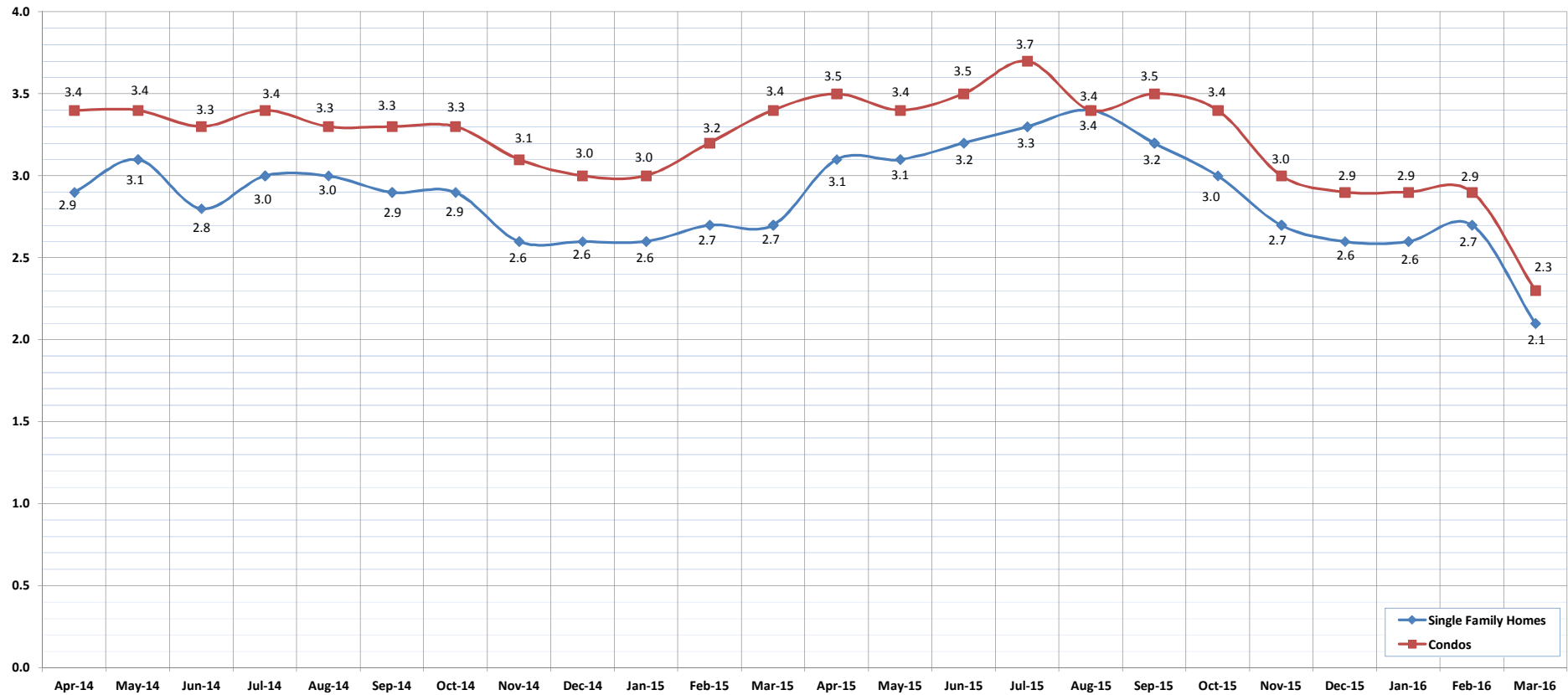
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months of Inventory

March-16

OAHU, HAWAII

(Compares the number of active listings available to the average monthly pending sales.)



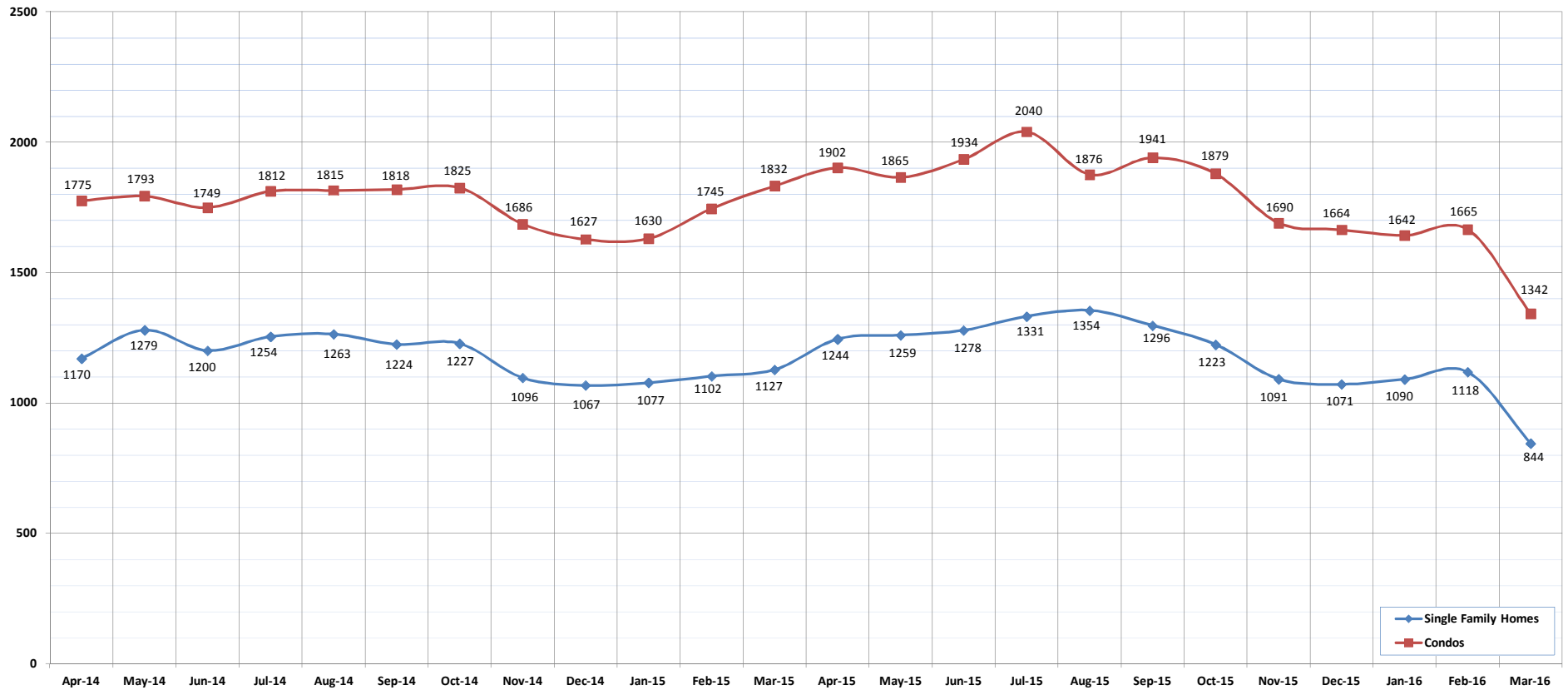
	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
Month of Inventory : SFH	2.9	3.1	2.8	3.0	3.0	2.9	2.9	2.6	2.6	2.6	2.7	2.7	3.1	3.1	3.2	3.3	3.4	3.2	3.0	2.7	2.6	2.6	2.7	2.1
Months of Inventory: Condos	3.4	3.4	3.3	3.4	3.3	3.3	3.3	3.1	3.0	3.0	3.2	3.4	3.5	3.4	3.5	3.7	3.4	3.5	3.4	3.0	2.9	2.9	2.9	2.3

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Active Listings

March-16
OAHU, HAWAII

(The number of properties available for purchase during a given month.)



	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
Active Listings: Single Family Homes	1170	1279	1200	1254	1263	1224	1227	1096	1067	1077	1102	1127	1244	1259	1278	1331	1354	1296	1223	1091	1071	1090	1118	844
Active Listings: Condos	1775	1793	1749	1812	1815	1818	1825	1686	1627	1630	1745	1832	1902	1865	1934	2040	1876	1941	1879	1690	1664	1642	1665	1342
Active Listings: Total	2945	3072	2949	3066	3078	3042	3052	2782	2694	2707	2847	2959	3146	3124	3212	3371	3230	3237	3102	2781	2735	2732	2783	2186

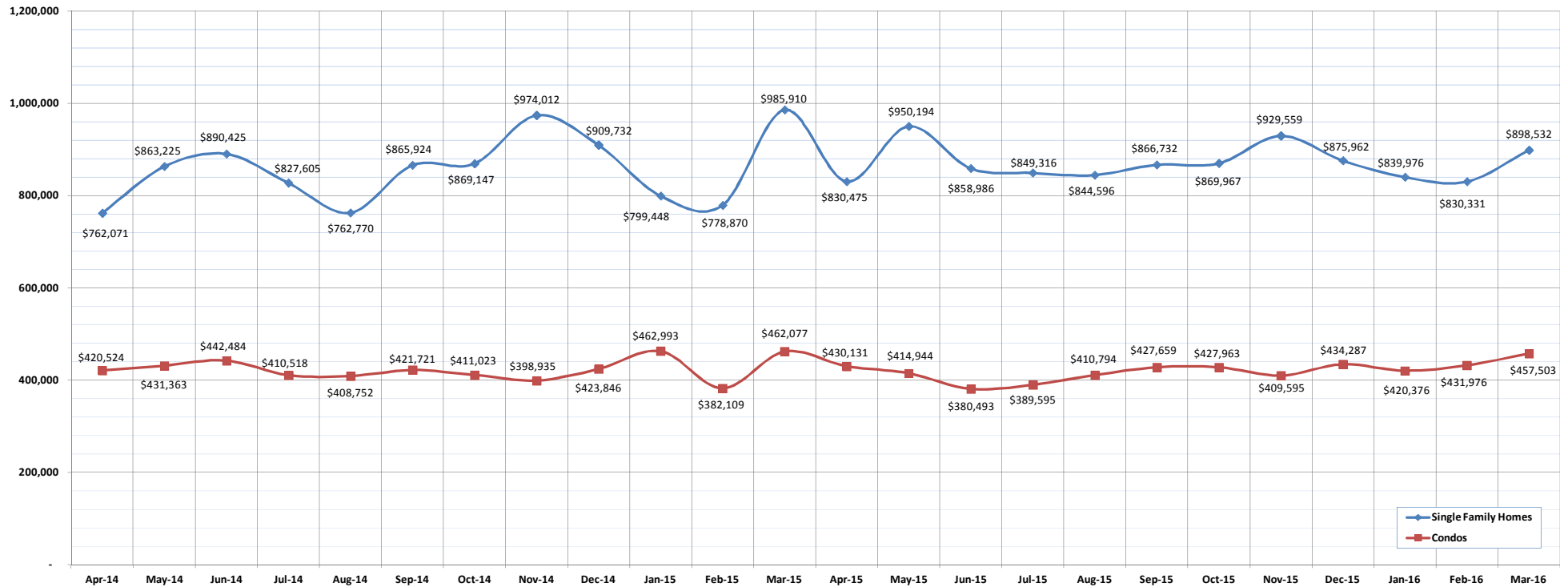
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Average Sales Price

March-16

OAHU, HAWAII

(The average sales price for all closed sales in a given month.)



	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
Average Sales Price: SFH	762,071	863,225	890,425	827,605	762,770	865,924	869,147	974,012	909,732	799,448	778,870	985,910	830,475	950,194	858,986	849,316	844,596	866,732	869,967	929,559	875,962	839,976	830,331	898,532
Average Sales Price: Condos	420,524	431,363	442,484	410,518	408,752	421,721	411,023	398,935	423,846	462,993	382,109	462,077	430,131	414,944	380,493	389,595	410,794	427,659	427,963	409,595	434,287	420,376	431,976	457,503

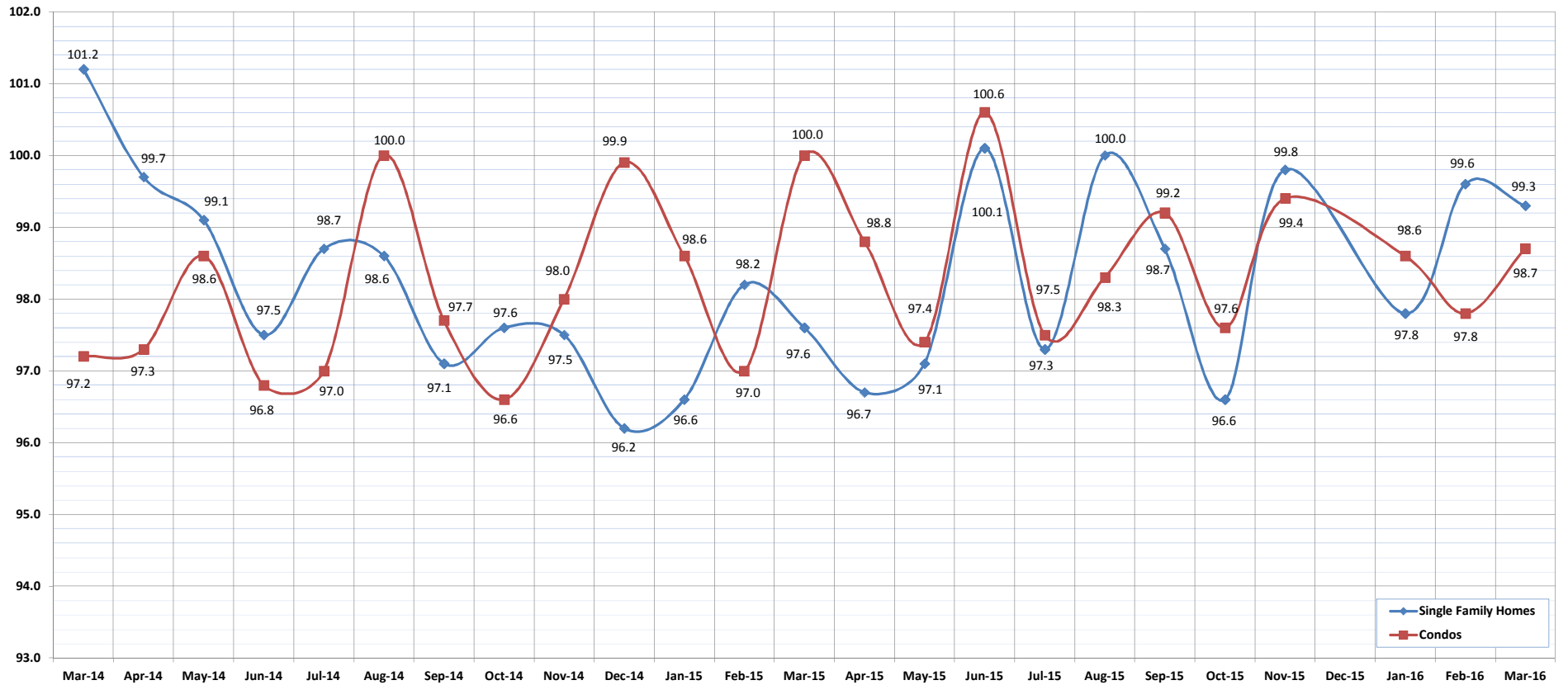
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percent of Original List Price Received

March-16

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price.)



	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Jan-16	Feb-16	Mar-16
Percent of Original List Price: SFH	101.2	99.7	99.1	97.5	98.7	98.6	97.1	97.6	97.5	96.2	96.6	98.2	97.6	96.7	97.1	100.1	97.3	100.0	98.7	96.6	99.8	97.8	99.6	99.3
Percent of Original List Price: Condos	97.2	97.3	98.6	96.8	97.0	100.0	97.7	96.6	98.0	99.9	98.6	97.0	100.0	98.8	97.4	100.6	97.5	98.3	99.2	97.6	99.4	98.6	97.8	98.7

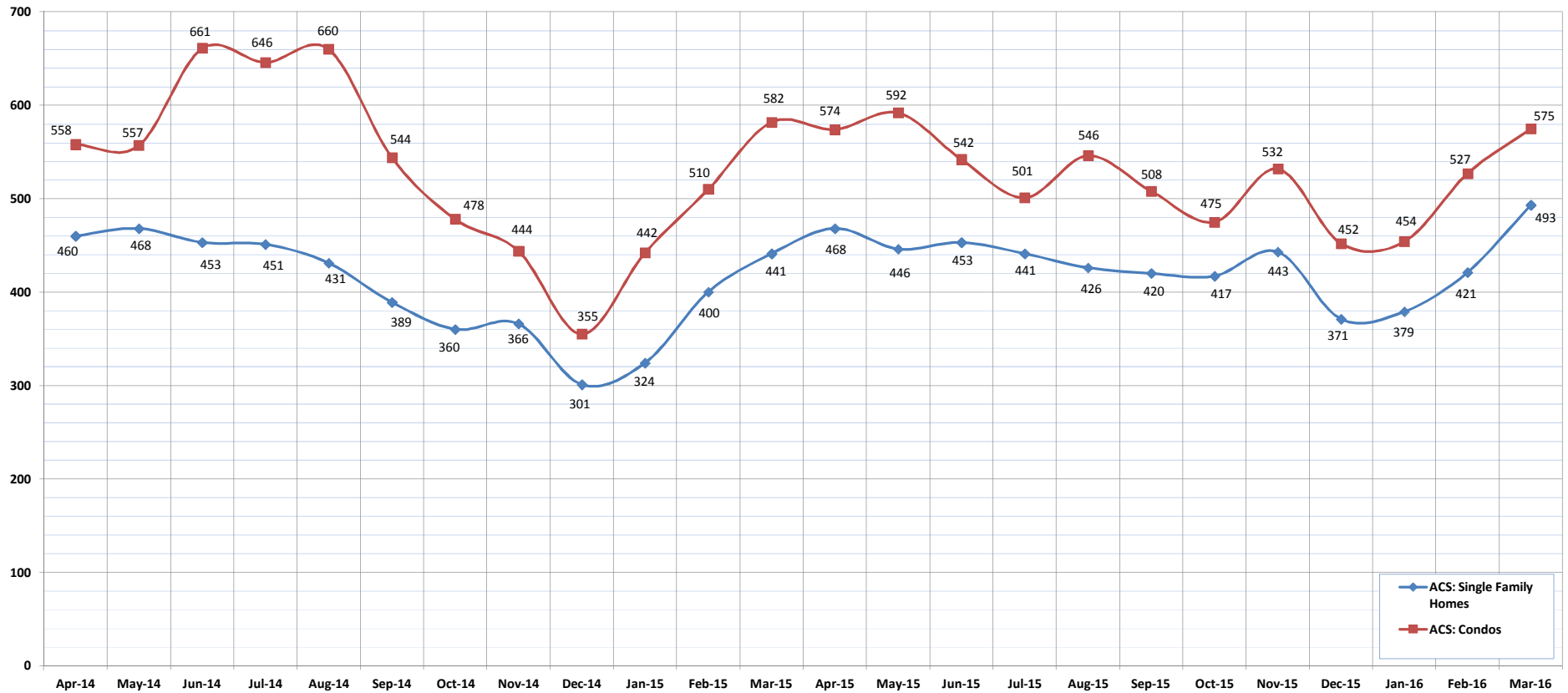
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Active Continue to Show

March-16

OAHU, HAWAII

(A count of the properties that are in ACS during the current month.)



	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
ACS: Single Family Homes	460	468	453	451	431	389	360	366	301	324	400	441	468	446	453	441	426	420	417	443	371	379	421	493
ACS: Condos	558	557	661	646	660	544	478	444	355	442	510	582	574	592	542	501	546	508	475	532	452	454	527	575

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Housing Supply Overview

March 2016

Single Family Homes	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Mar-16	Mar-15	%	Mar-16	Mar-15	%	Mar-16	Mar-15	%	Mar-16	Mar-15	%	Mar-16	Mar-15	%
\$350,000 and Below	139	161	-13.7%	36	29	24.1%	95.1%	98.0%	-3.0%	19	34	-44.1%	1.5	2.3	-34.8%
\$350,001 - \$475,000	304	353	-13.9%	20	21	-4.8%	97.4%	98.9%	-1.5%	39	74	-47.3%	1.4	2.2	-36.4%
\$475,001 - \$550,000	387	395	-2.0%	16	19	-15.8%	98.7%	98.4%	0.3%	43	69	-37.7%	1.3	1.9	-31.6%
\$550,001 - \$650,000	678	662	2.4%	15	22	-31.8%	98.7%	98.2%	0.5%	87	130	-33.1%	1.6	2.5	-36.0%
\$650,001 - \$800,000	876	713	22.9%	20	23	-13.0%	98.3%	97.7%	0.6%	122	201	-39.3%	1.8	3.5	-48.6%
\$800,001 - \$1.1M	734	594	23.6%	23	20	15.0%	97.2%	98.0%	-0.8%	145	165	-12.1%	2.6	3.3	-21.2%
\$1.1M - \$1.9M	454	368	23.4%	29	33	-12.1%	95.1%	95.5%	-0.4%	162	215	-24.7%	4.5	7.0	-35.7%
\$1.9M and Above	164	153	7.2%	61	58	5.2%	93.1%	93.3%	-0.2%	227	239	-5.0%	16.9	19.0	-11.1%
All Single Family Homes	3736	3399	9.9%	20	22	-9.1%	98.5%	97.9%	0.6%	844	1127	-25.1%	2.8	3.9	-28.2%

Condos	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Mar-16	Mar-15	%	Mar-16	Mar-15	%	Mar-16	Mar-15	%	Mar-16	Mar-15	%	Mar-16	Mar-15	%
\$150,000 and below	399	453	-11.9%	45	35	28.6%	90.2%	94.5%	-4.6%	133	187	-28.9%	4.0	5.2	-23.1%
\$150,001 - \$200,000	320	405	-21.0%	33	35	-5.7%	96.0%	95.4%	0.6%	94	150	-37.3%	3.1	4.3	-27.9%
\$200,001 - \$250,000	428	544	-21.3%	28	26	7.7%	96.4%	96.7%	-0.3%	94	129	-27.1%	2.4	2.8	-14.3%
\$250,001 - \$300,000	679	691	-1.7%	22	23	-4.3%	98.1%	97.6%	0.5%	105	202	-48.0%	1.9	3.6	-47.2%
\$300,001 - \$375,000	1045	898	16.4%	17	23	-26.1%	98.2%	97.0%	1.2%	122	249	-51.0%	1.5	3.4	-55.9%
\$375,001 - \$475,000	1092	954	14.5%	16	19	-15.8%	98.8%	98.0%	0.8%	178	256	-30.5%	2.1	3.4	-38.2%
\$475,001 - \$700,000	981	849	15.5%	24	21	14.3%	98.0%	98.2%	-0.2%	233	314	-25.8%	3.1	4.6	-32.6%
\$700,001 and above	498	520	-4.2%	44	44	0.0%	95.2%	94.7%	0.5%	383	345	11.0%	9.1	8.7	4.6%
All Condos	5442	5314	2.4%	21	24	-12.5%	98.6%	98.1%	0.5%	1342	1832	-26.7%	3.0	4.2	-28.6%

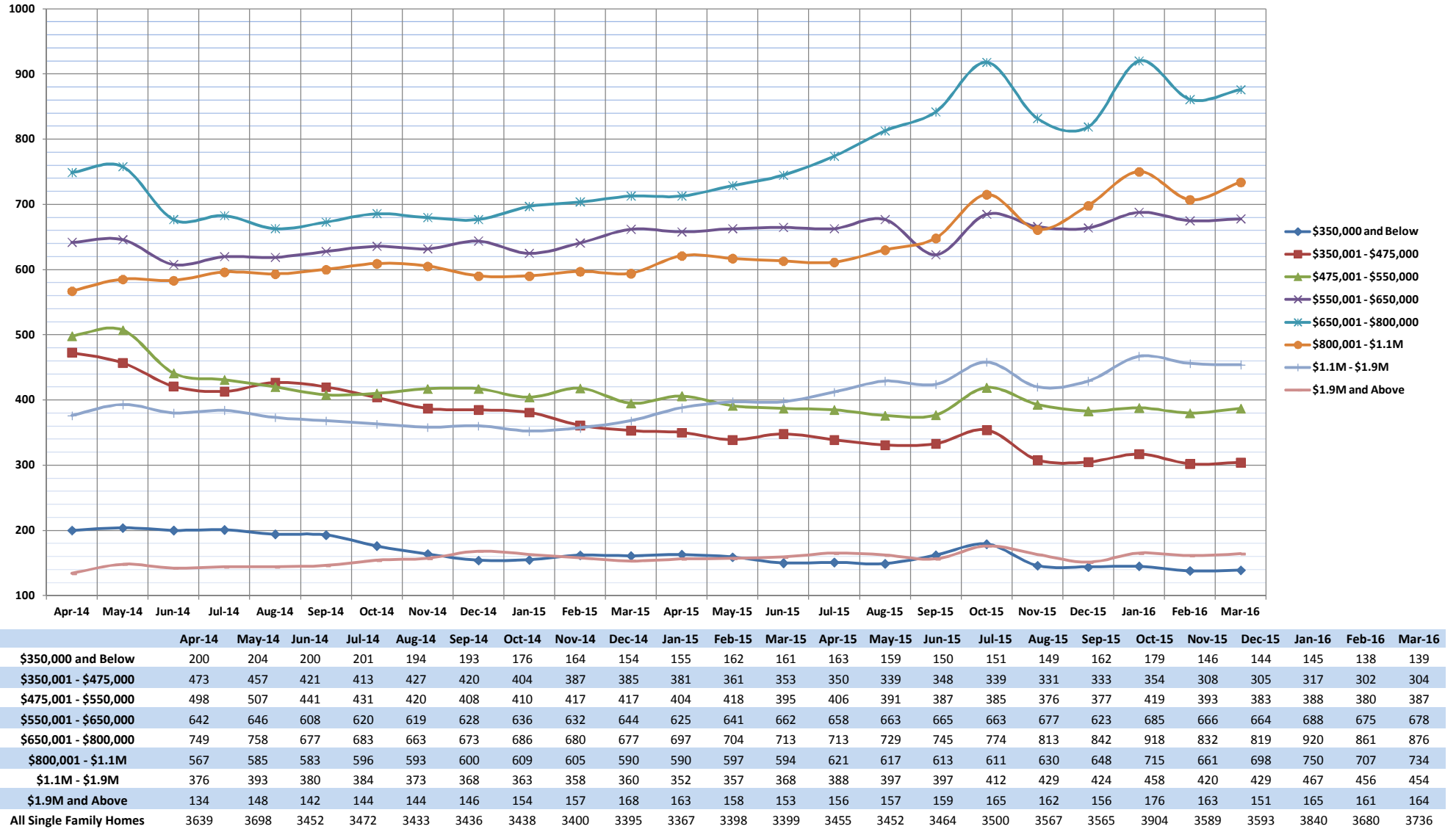
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Pending Sales

Mar-16

Single Family Homes: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



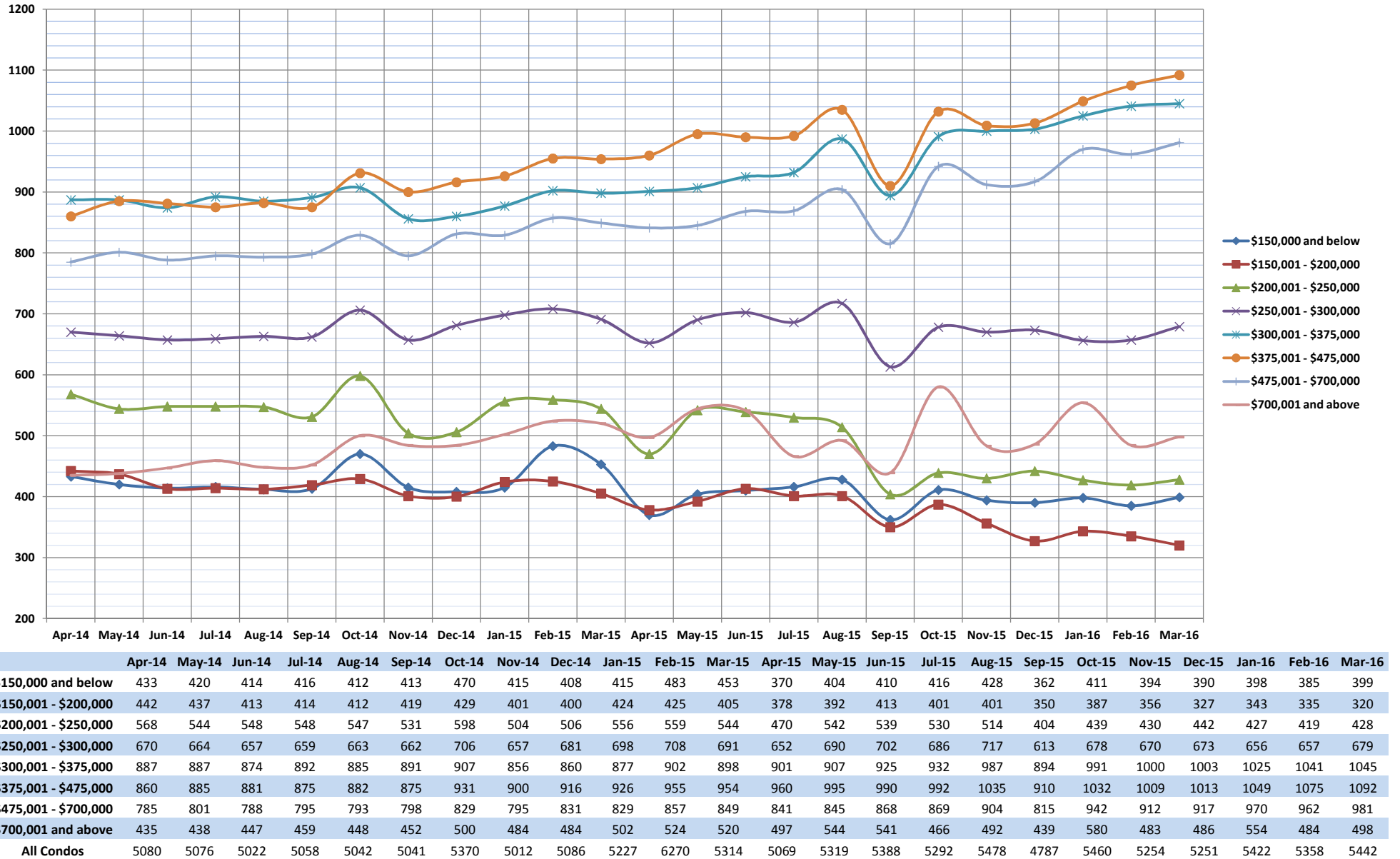
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Pending Sales

Mar-16

Condos: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



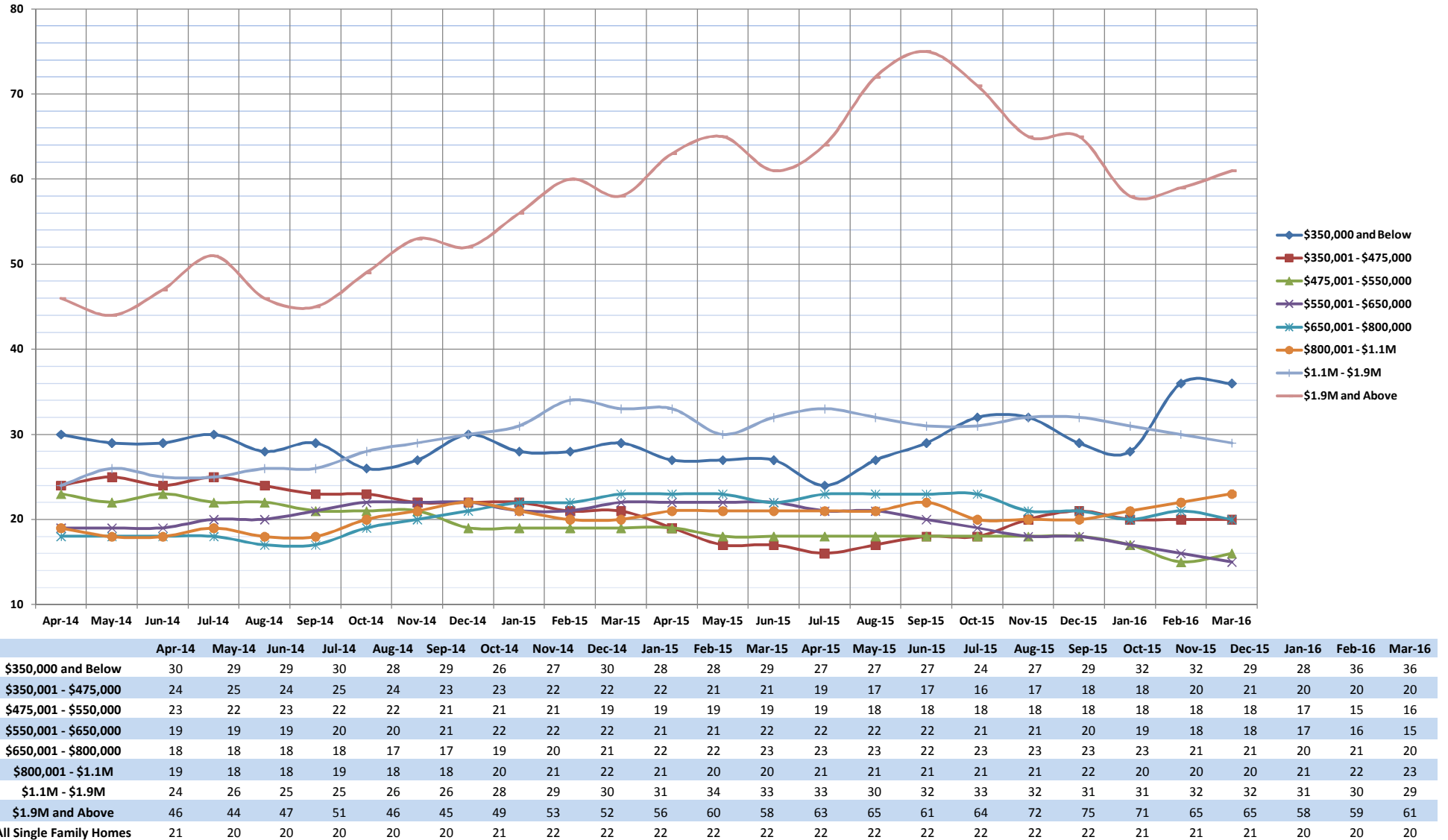
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Days on Market Until Sale

Mar-16

Single Family Homes: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



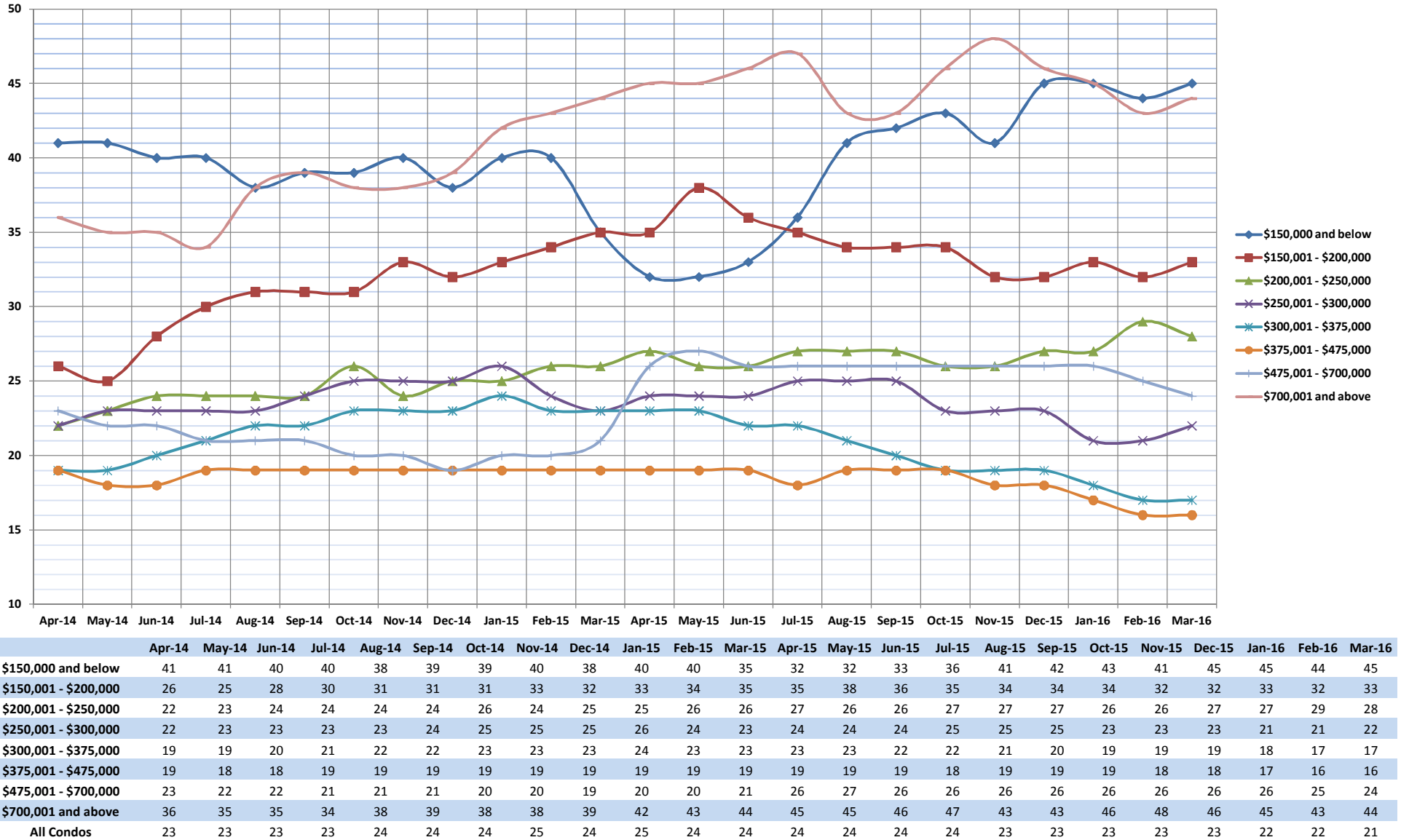
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Days on Market Until Sale

Mar-16

Condos: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



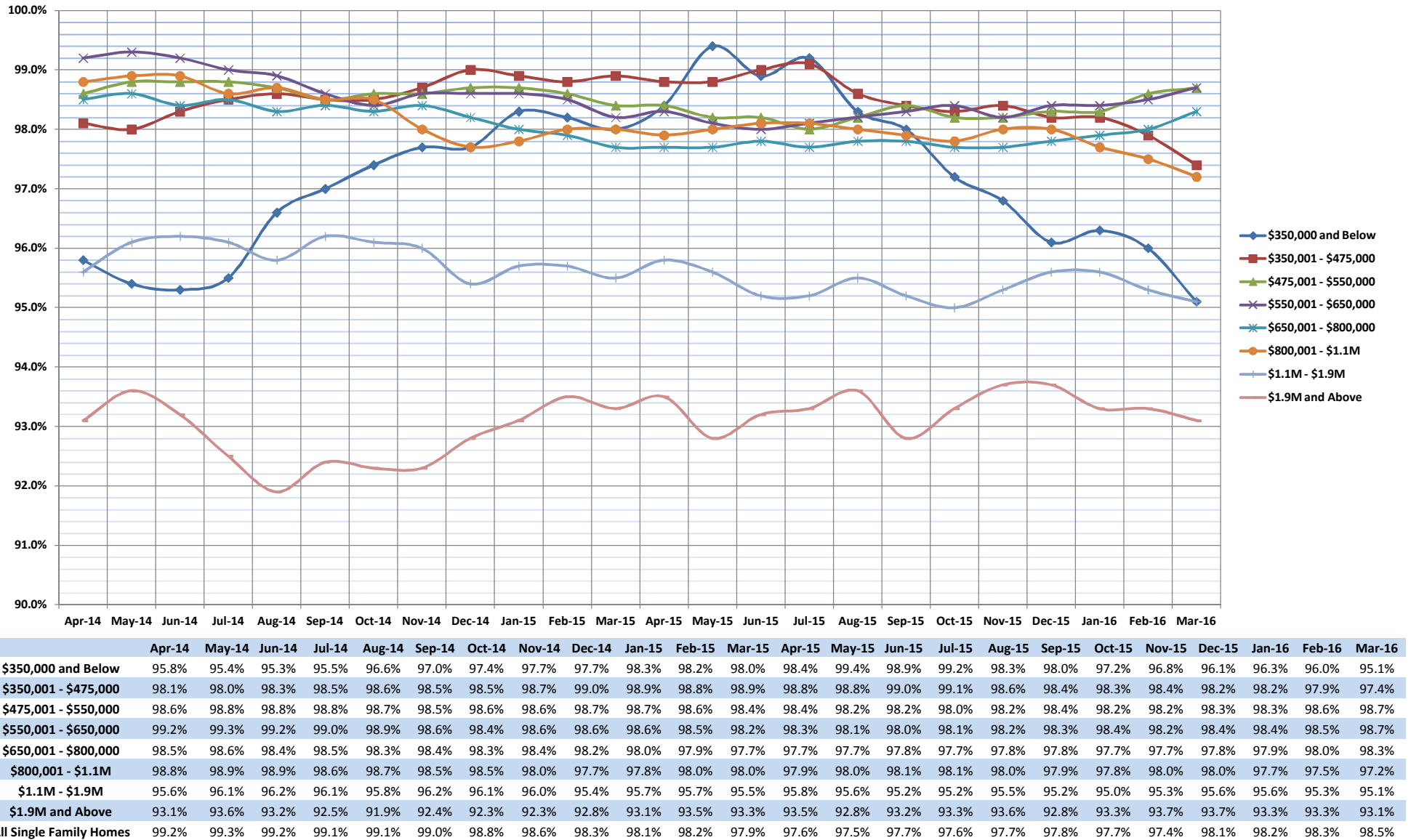
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Mar-16

Single Family Homes: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



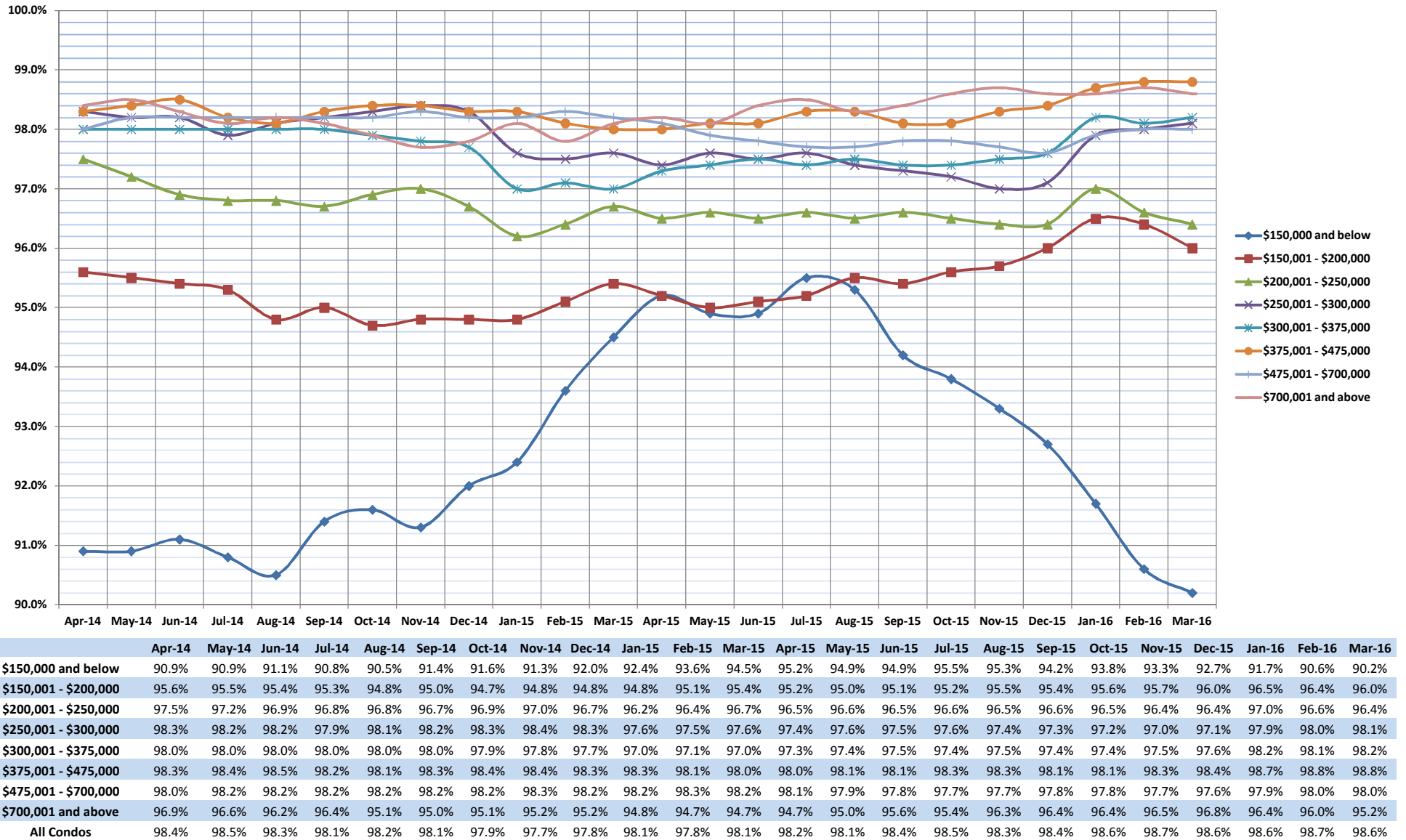
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Mar-16

Condos: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



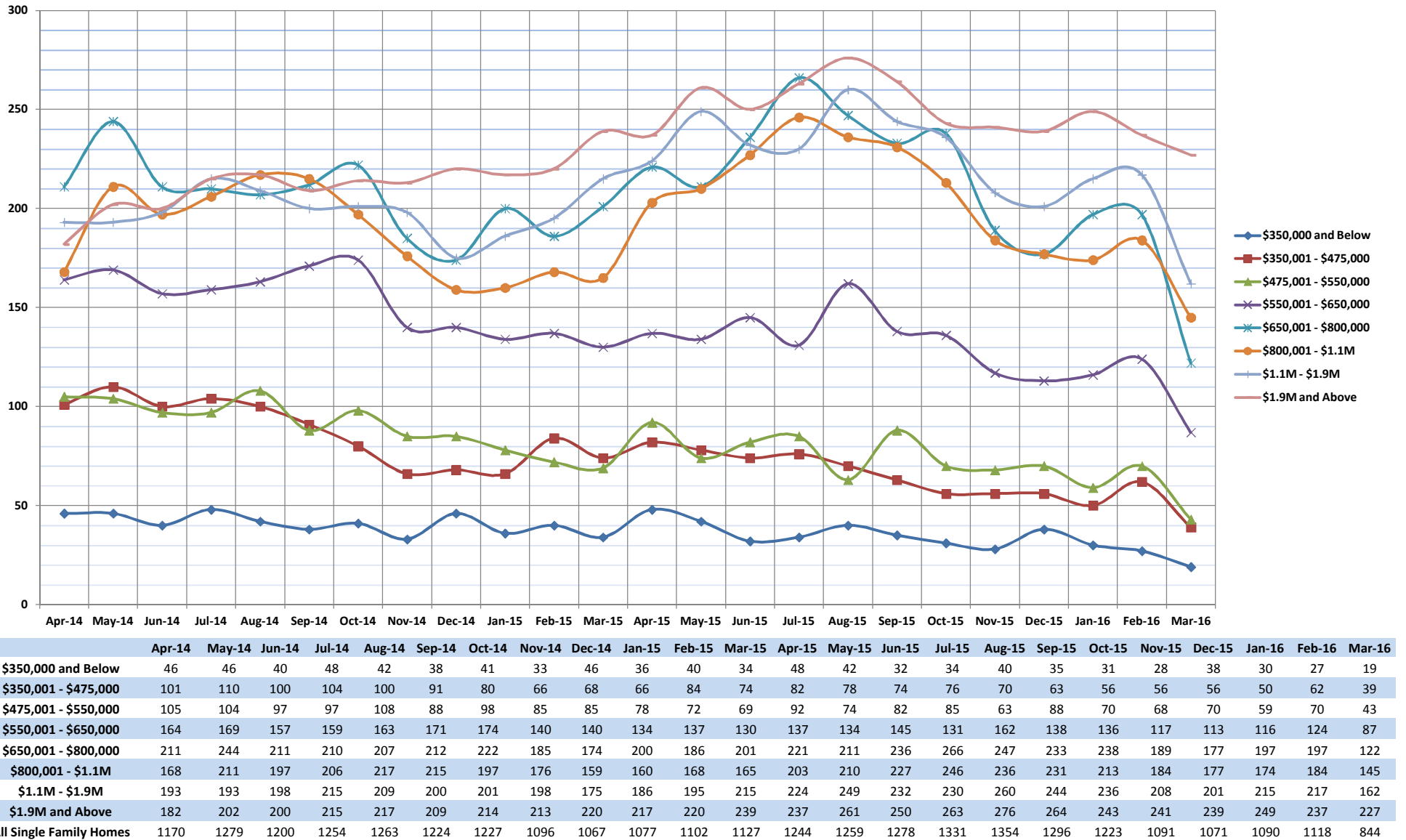
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Inventory of Homes for Sale

Mar-16

Single Family Homes: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



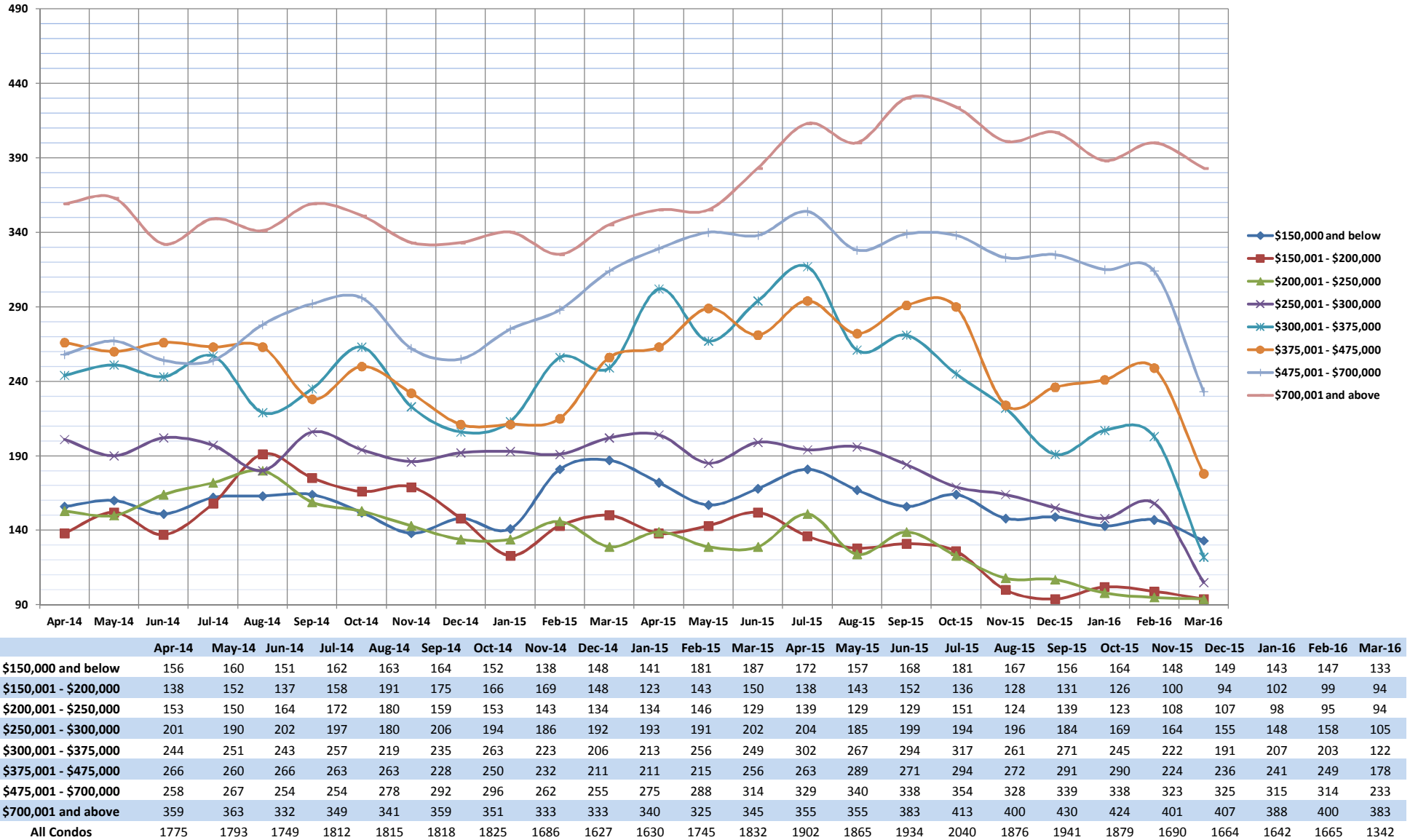
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Inventory of Homes for Sale

Mar-16

Condos: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



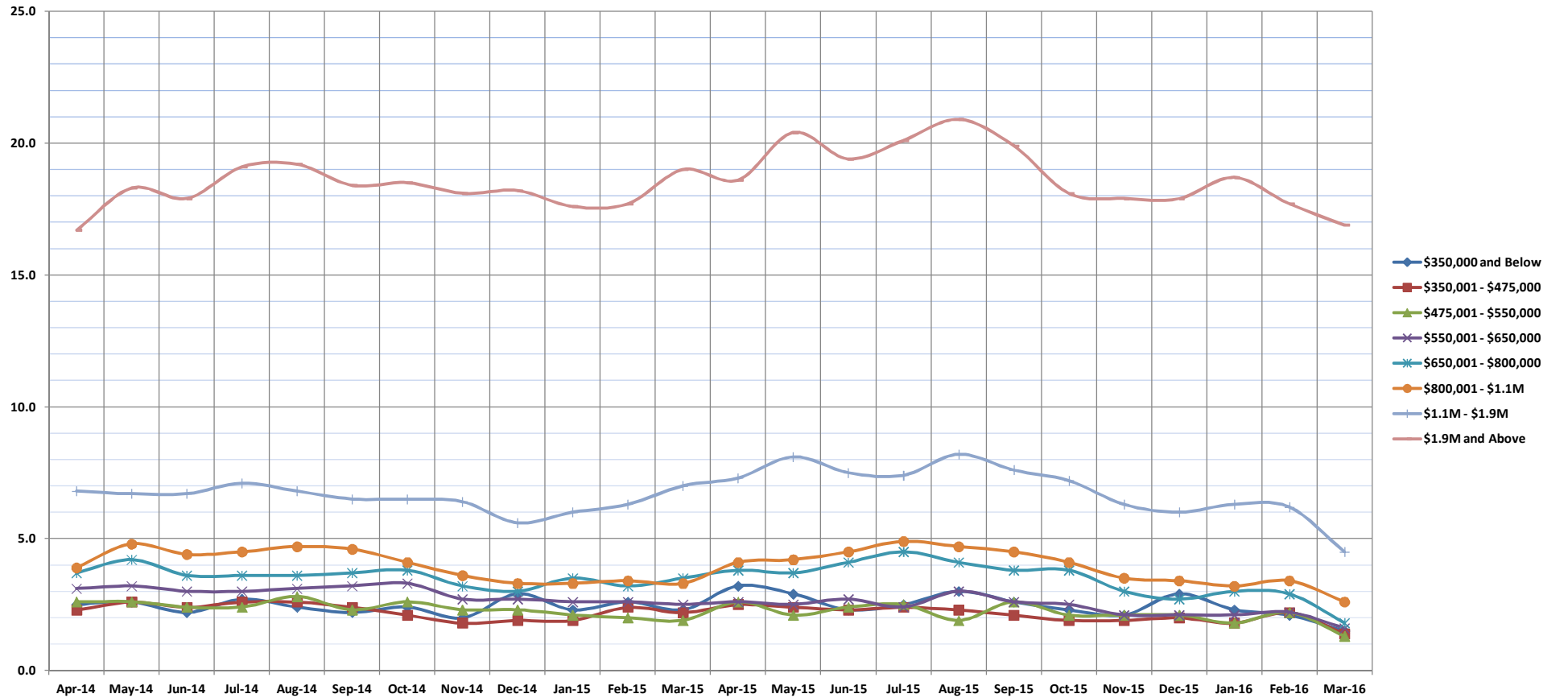
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Mar-16

Single Family Homes: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
\$350,000 and Below	2.5	2.6	2.2	2.7	2.4	2.2	2.4	2.0	2.9	2.3	2.6	2.3	3.2	2.9	2.3	2.5	3.0	2.6	2.3	2.1	2.9	2.3	2.1	1.5
\$350,001 - \$475,000	2.3	2.6	2.4	2.6	2.6	2.4	2.1	1.8	1.9	1.9	2.4	2.2	2.5	2.4	2.3	2.4	2.3	2.1	1.9	1.9	2.0	1.8	2.2	1.4
\$475,001 - \$550,000	2.6	2.6	2.4	2.4	2.8	2.3	2.6	2.3	2.3	2.1	2.0	1.9	2.6	2.1	2.4	2.5	1.9	2.6	2.1	2.1	2.1	1.8	2.2	1.3
\$550,001 - \$650,000	3.1	3.2	3.0	3.0	3.1	3.2	3.3	2.7	2.7	2.6	2.6	2.5	2.6	2.5	2.7	2.4	3.0	2.6	2.5	2.1	2.1	2.1	2.2	1.6
\$650,001 - \$800,000	3.7	4.2	3.6	3.6	3.6	3.7	3.8	3.2	3.0	3.5	3.2	3.5	3.8	3.7	4.1	4.5	4.1	3.8	3.8	3.0	2.7	3.0	2.9	1.8
\$800,001 - \$1.1M	3.9	4.8	4.4	4.5	4.7	4.6	4.1	3.6	3.3	3.3	3.4	3.3	4.1	4.2	4.5	4.9	4.7	4.5	4.1	3.5	3.4	3.2	3.4	2.6
\$1.1M - \$1.9M	6.8	6.7	6.7	7.1	6.8	6.5	6.5	6.4	5.6	6.0	6.3	7.0	7.3	8.1	7.5	7.4	8.2	7.6	7.2	6.3	6.0	6.3	6.2	4.5
\$1.9M and Above	16.7	18.3	17.9	19.1	19.2	18.4	18.5	18.1	18.2	17.6	17.7	19.0	18.6	20.4	19.4	20.1	20.9	19.9	18.1	17.9	17.9	18.7	17.7	16.9
All Single Family Homes	4.0	4.3	4.0	4.2	4.3	4.2	4.2	3.8	3.7	3.7	3.8	3.9	4.3	4.4	4.5	4.7	4.7	4.5	4.2	3.7	3.7	3.7	3.7	2.8

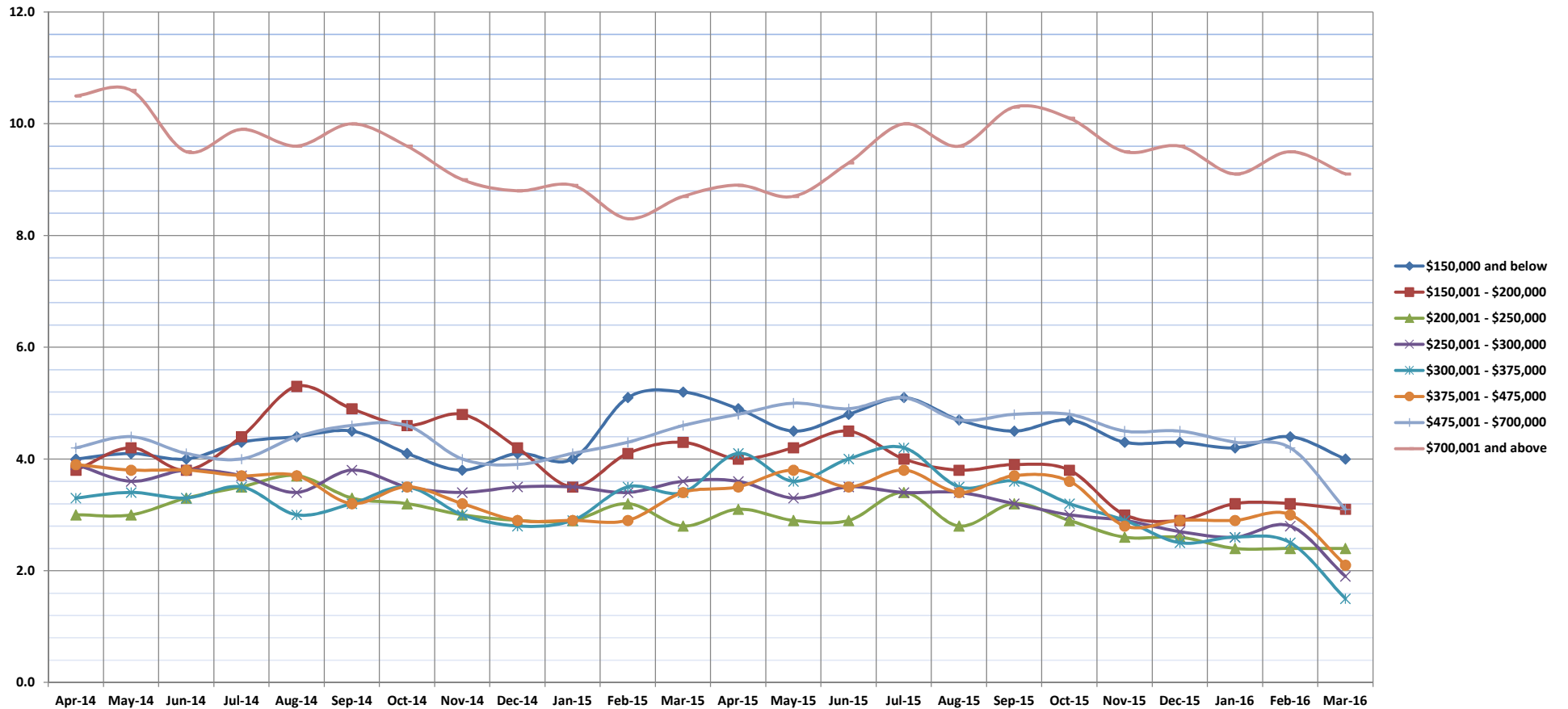
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Mar-16

Condos: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



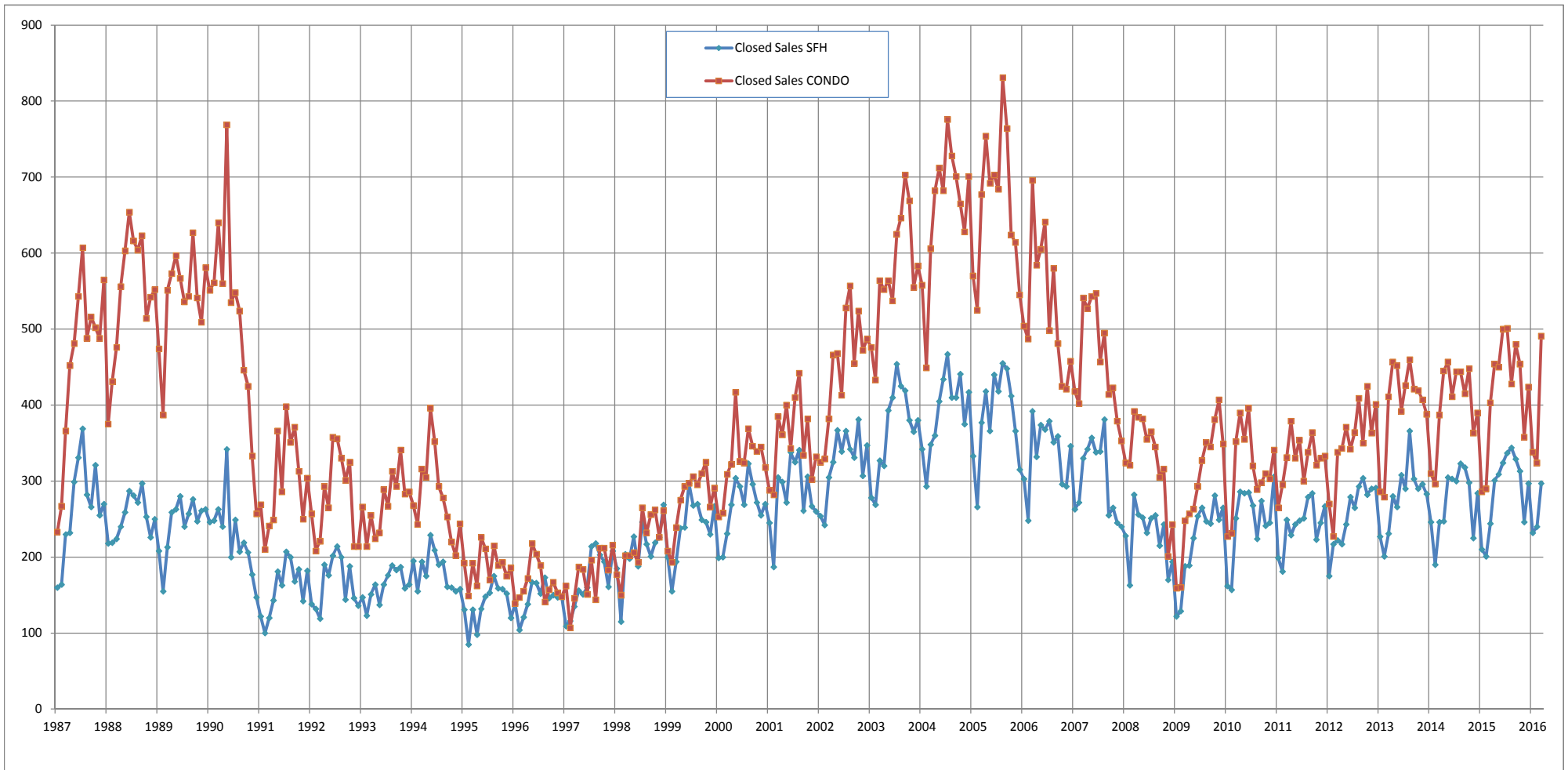
	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16
\$150,000 and below	4.0	4.1	4.0	4.3	4.4	4.5	4.1	3.8	4.1	4.0	5.1	5.2	4.9	4.5	4.8	5.1	4.7	4.5	4.7	4.3	4.3	4.2	4.4	4.0
\$150,001 - \$200,000	3.8	4.2	3.8	4.4	5.3	4.9	4.6	4.8	4.2	3.5	4.1	4.3	4.0	4.2	4.5	4.0	3.8	3.9	3.8	3.0	2.9	3.2	3.2	3.1
\$200,001 - \$250,000	3.0	3.0	3.3	3.5	3.7	3.3	3.2	3.0	2.9	2.9	3.2	2.8	3.1	2.9	2.9	3.4	2.8	3.2	2.9	2.6	2.6	2.4	2.4	2.4
\$250,001 - \$300,000	3.9	3.6	3.8	3.7	3.4	3.8	3.5	3.4	3.5	3.5	3.4	3.6	3.6	3.3	3.5	3.4	3.4	3.2	3.0	2.9	2.7	2.6	2.8	1.9
\$300,001 - \$375,000	3.3	3.4	3.3	3.5	3.0	3.2	3.5	3.0	2.8	2.9	3.5	3.4	4.1	3.6	4.0	4.2	3.5	3.6	3.2	2.9	2.5	2.6	2.5	1.5
\$375,001 - \$475,000	3.9	3.8	3.8	3.7	3.7	3.2	3.5	3.2	2.9	2.9	2.9	3.4	3.5	3.8	3.5	3.8	3.4	3.7	3.6	2.8	2.9	2.9	3.0	2.1
\$475,001 - \$700,000	4.2	4.4	4.1	4.0	4.4	4.6	4.6	4.0	3.9	4.1	4.3	4.6	4.8	5.0	4.9	5.1	4.7	4.8	4.8	4.5	4.5	4.3	4.2	3.1
\$700,001 and above	10.5	10.6	9.5	9.9	9.6	10.0	9.6	9.0	8.8	8.9	8.3	8.7	8.9	8.7	9.3	10.0	9.6	10.3	10.1	9.5	9.6	9.1	9.5	9.1
All Condos	4.3	4.3	4.2	4.3	4.3	4.3	4.3	4.0	3.8	3.8	4.0	4.2	4.4	4.3	4.4	4.6	4.2	4.4	4.2	3.8	3.7	3.7	3.8	3.0

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Closed Sales

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

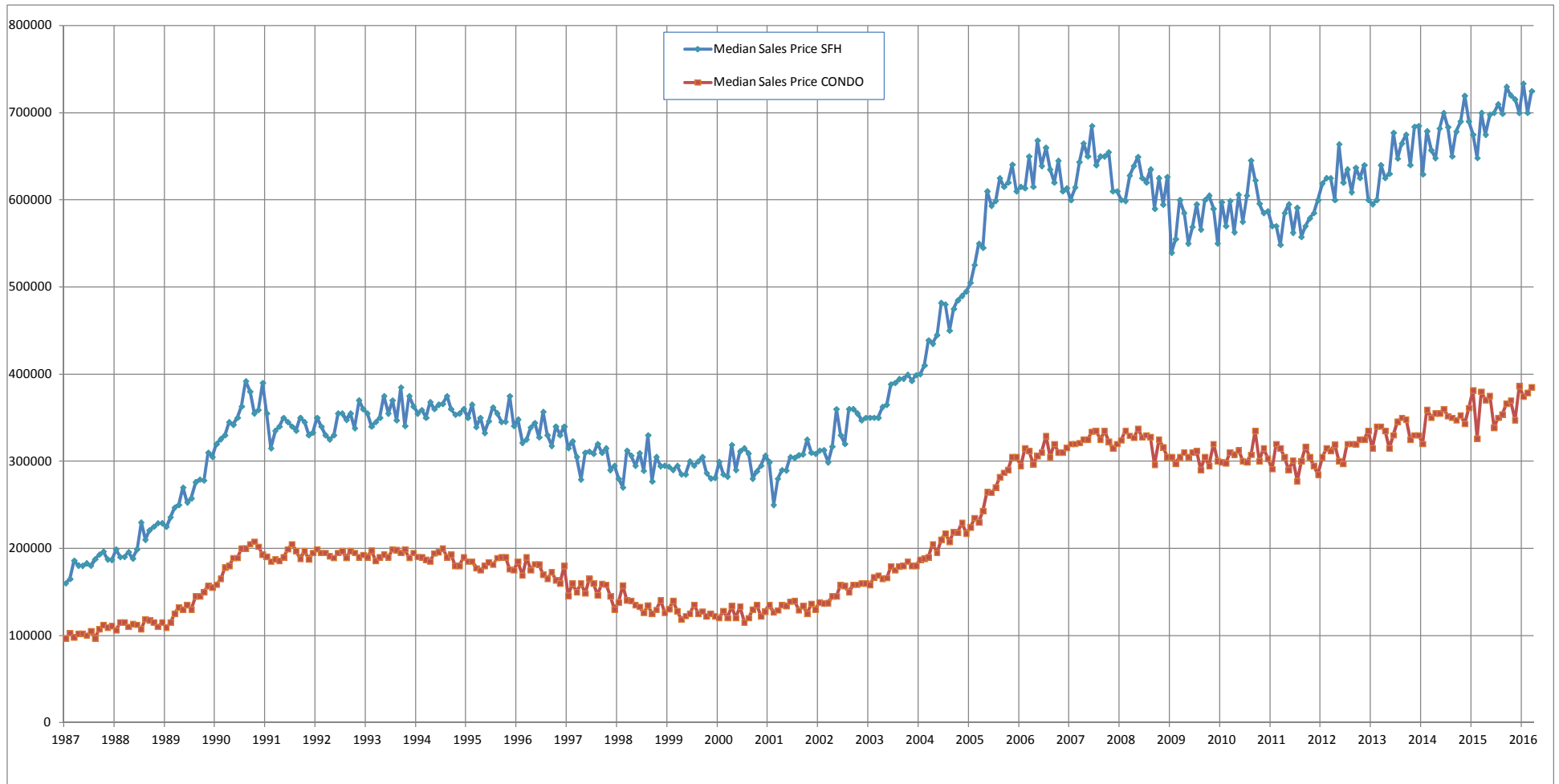


SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Median Sales Price

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.