

Monthly Housing Statistics

JULY 2015



SINGLE FAMILY HOMES

Median Sales Price	
\$710,000	+3.9%
Closed Sales	
337	+12.3%
Average Sales Price	
\$849,316	+2.6%

CONDOS

Median Sales Price	
\$350,000	-0.5%
Closed Sales	
501	+12.8%
Average Sales Price	
\$389,595	-5.1%

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Monthly Indicators

July 2015

	Single Family Homes					
	Jul-15	Jul-14	%	YTD-15	YTD-14	%
Closed Sales	337	300	12.3%	1,926	1,837	4.8%
Median Sales Price	\$710,000	\$683,500	3.9%	\$690,000	\$674,700	2.3%
Median Days on Market	16	20	-20.0%	20	21	-4.8%
New Listings	486	482	0.8%	2,976	3,047	-2.3%
Pending Sales	476	416	14.4%	2,827	3,024	-6.5%
Months of Inventory	3.3	3.0	10.0%	--	--	--
Active Listings	1,331	1,254	6.1%	--	--	--
Average Sales Price	\$849,316	\$827,605	2.6%	\$866,974	\$839,335	3.3%
% of Original Listing Price Received	97.3%	98.7%	-1.4%	97.9%	99.4%	-1.5%

	Condos					
	Jul-15	Jul-14	%	YTD-15	YTD-14	%
Closed Sales	501	444	12.8%	2,884	2,750	4.9%
Median Sales Price	\$350,000	\$351,750	-0.5%	\$359,000	\$350,000	2.6%
Median Days on Market	24	23	4.3%	23	23	0.0%
New Listings	703	651	8.0%	4,460	4,163	7.1%
Pending Sales	640	581	10.2%	3,953	3,810	3.8%
Months of Inventory	3.7	3.4	8.8%	--	--	--
Active Listings	2,040	1,812	12.6%	--	--	--
Average Sales Price	\$389,595	\$410,518	-5.1%	\$413,864	\$423,745	-2.3%
% of Original Listing Price Received	97.5%	97.0%	0.5%	98.4%	97.2%	1.2%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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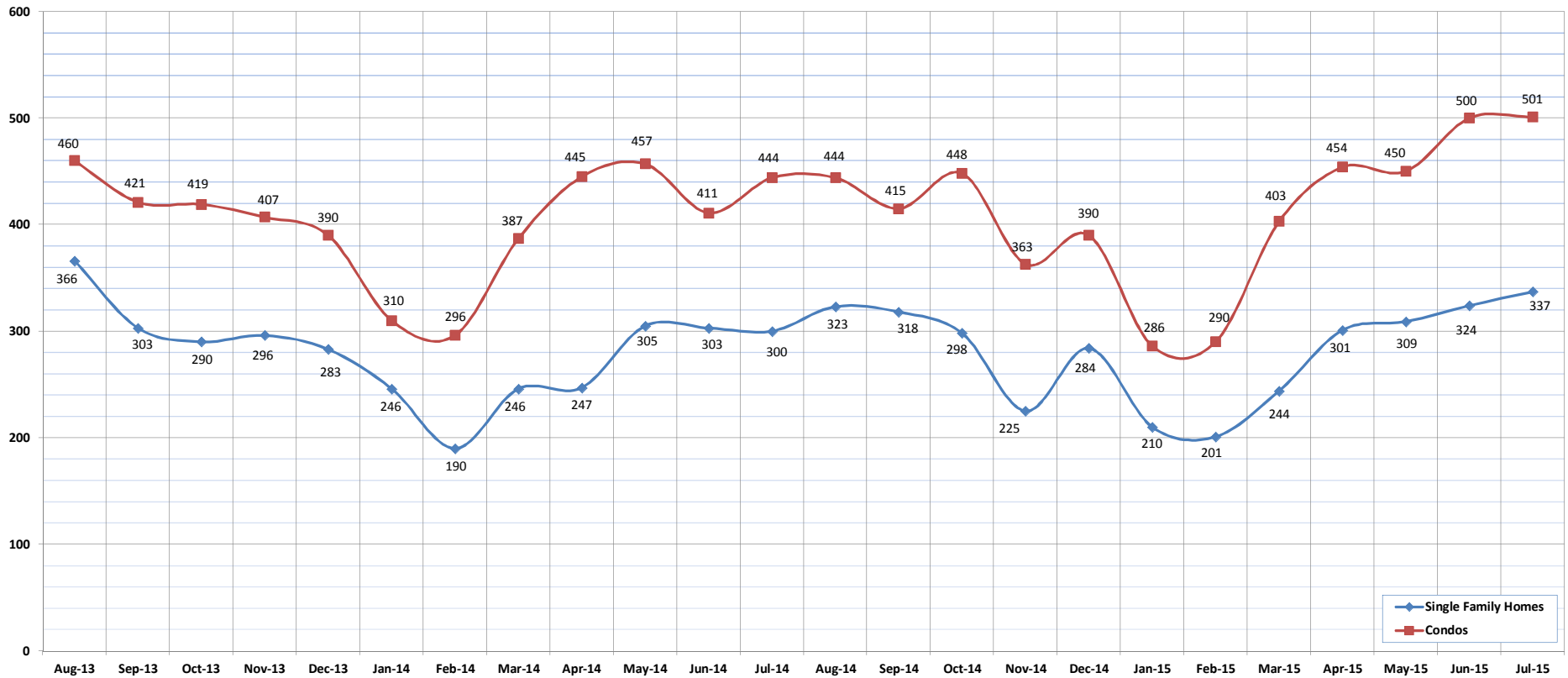


Closed Sales

July-15

OAHU, HAWAII

(A count of all properties that have closed in a given month.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Closed Sales: Single Family Homes	366	303	290	296	283	246	190	246	247	305	303	300	323	318	298	225	284	210	201	244	301	309	324	337
Closed Sales: Condos	460	421	419	407	390	310	296	387	445	457	411	444	444	415	448	363	390	286	290	403	454	450	500	501
Closed Sales: Total	826	724	709	703	673	556	486	633	692	762	714	744	767	733	746	588	674	496	491	647	755	759	824	838

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

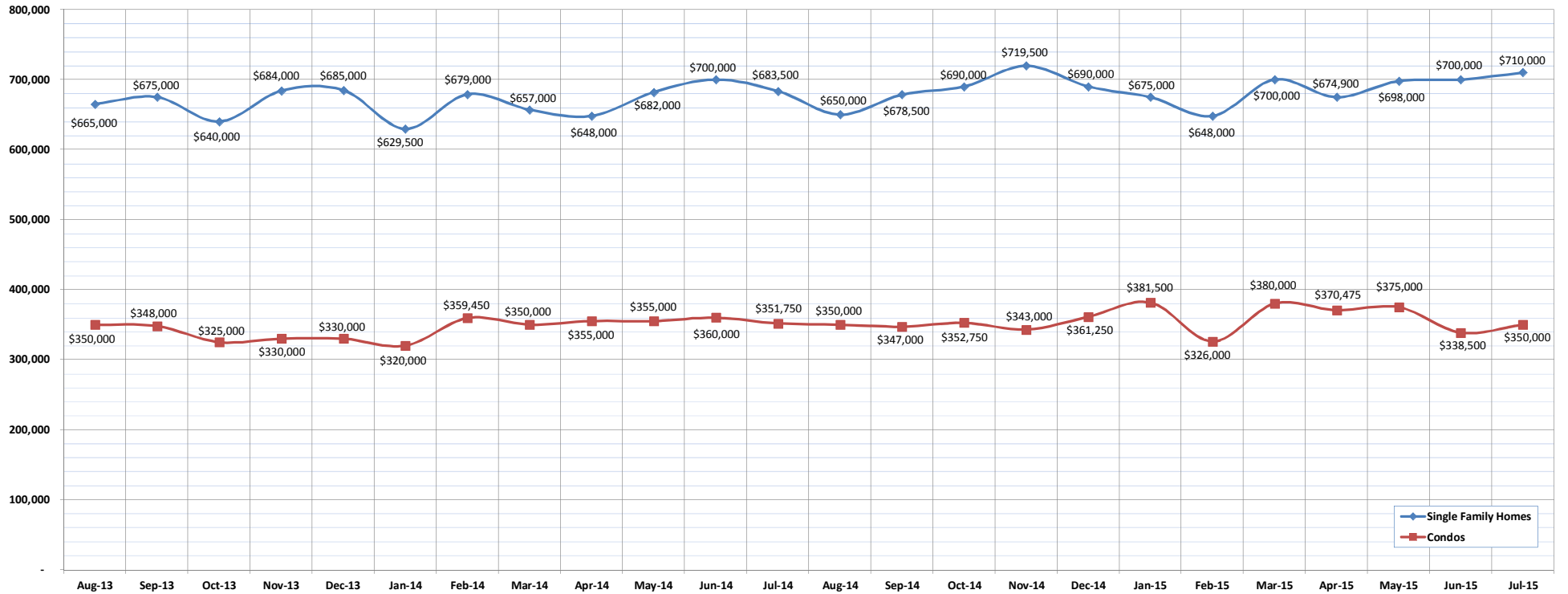


Median Sales Price

July-15

OAHU, HAWAII

(The median sales price for all closed properties in a given month.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Median Sales Price : SFH	665,000	675,000	640,000	684,000	685,000	629,500	679,000	657,000	648,000	682,000	700,000	683,500	650,000	678,500	690,000	719,500	690,000	675,000	648,000	700,000	674,900	698,000	700,000	710,000
Median Sales Price: Condos	350,000	348,000	325,000	330,000	330,000	320,000	359,450	350,000	355,000	355,000	360,000	351,750	350,000	347,000	352,750	343,000	361,250	381,500	326,000	380,000	370,475	375,000	338,500	350,000

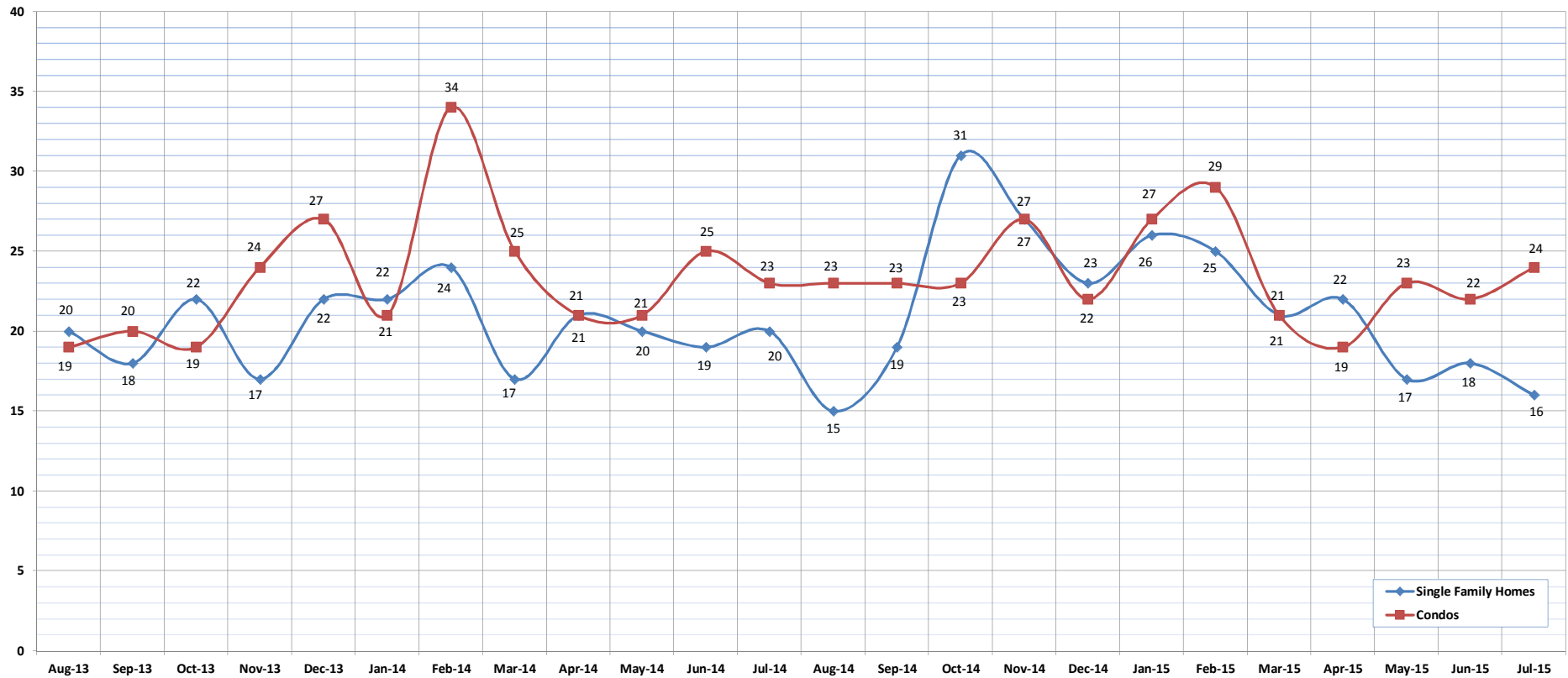
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Median Days on Market

July-15

OAHU, HAWAII

(The median number of days between when a property is first listed and when an offer is accepted.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Median Days on Market: SFH	20	18	22	17	22	22	24	17	21	20	19	20	15	19	31	27	23	26	25	21	22	17	18	16
Median Days on Market: Condos	19	20	19	24	27	21	34	25	21	21	25	23	23	23	23	27	22	27	29	21	19	23	22	24

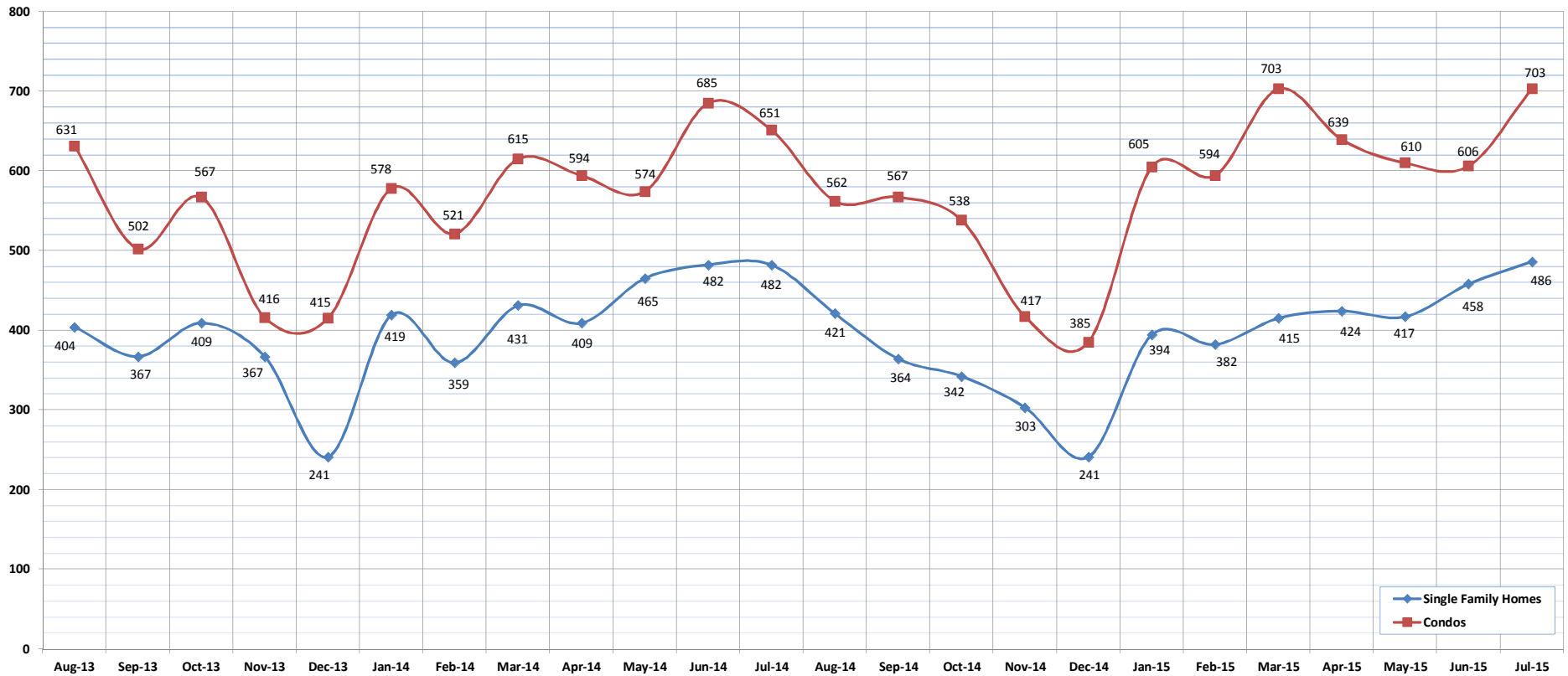
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

New Listings

July-15

OAHU, HAWAII

(A count of the properties that have been newly listed on the market in a given month.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
New Listings: Single Family Homes	404	367	409	367	241	419	359	431	409	465	482	482	421	364	342	303	241	394	382	415	424	417	458	486
New Listings: Condos	631	502	567	416	415	578	521	615	594	574	685	651	562	567	538	417	385	605	594	703	639	610	606	703
New Listings: Total	1035	869	976	783	656	997	880	1046	1003	1039	1167	1133	983	931	880	720	626	999	976	1118	1063	1027	1064	1189

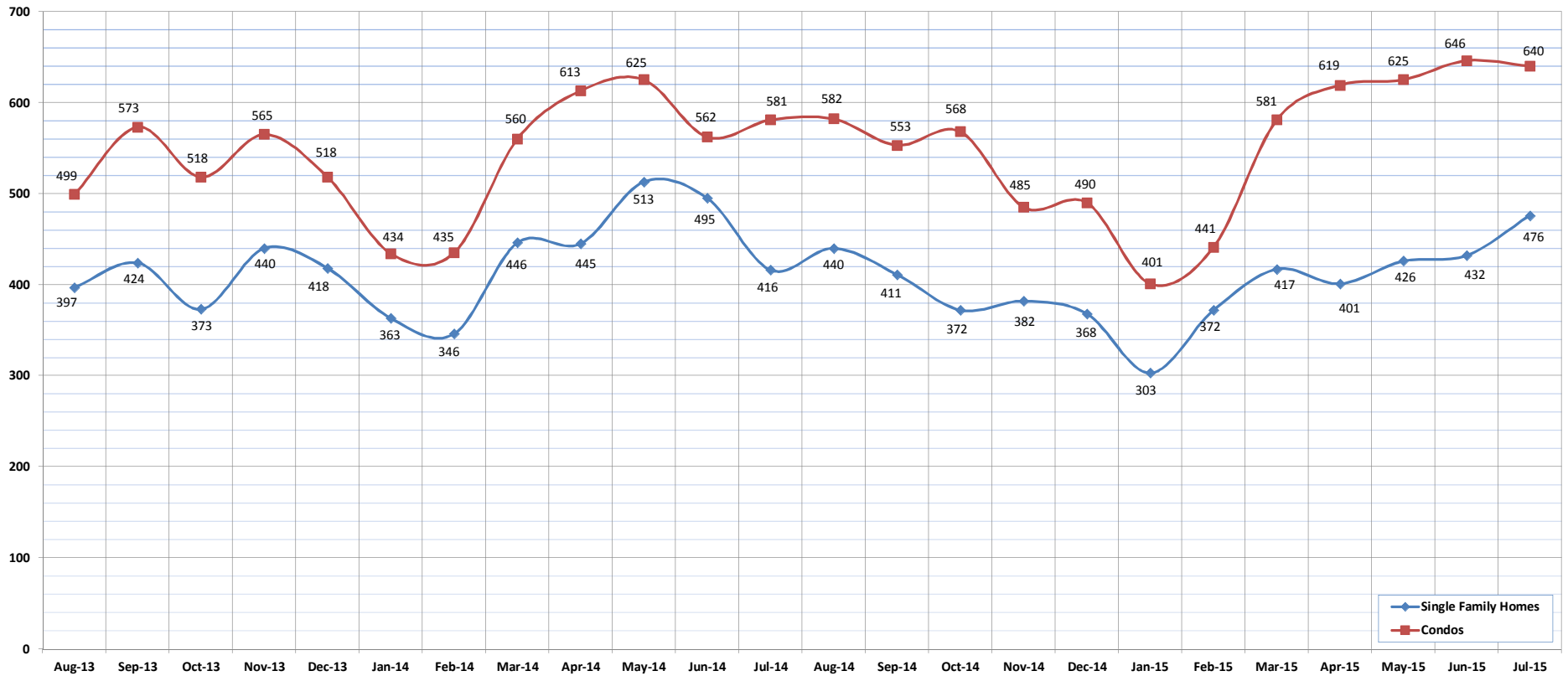
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Pending Sales

July-15

OAHU, HAWAII

(A count of the properties that have offers accepted on them in a given month.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Pending Sales: Single Family Homes	397	424	373	440	418	363	346	446	445	513	495	416	440	411	372	382	368	303	372	417	401	426	432	476
Pending Sales: Condos	499	573	518	565	518	434	435	560	613	625	562	581	582	553	568	485	490	401	441	581	619	625	646	640
Pending Sales: Total	896	997	891	1005	936	797	781	1006	1058	1138	1057	997	1022	964	940	867	858	704	813	998	1020	1051	1078	1116

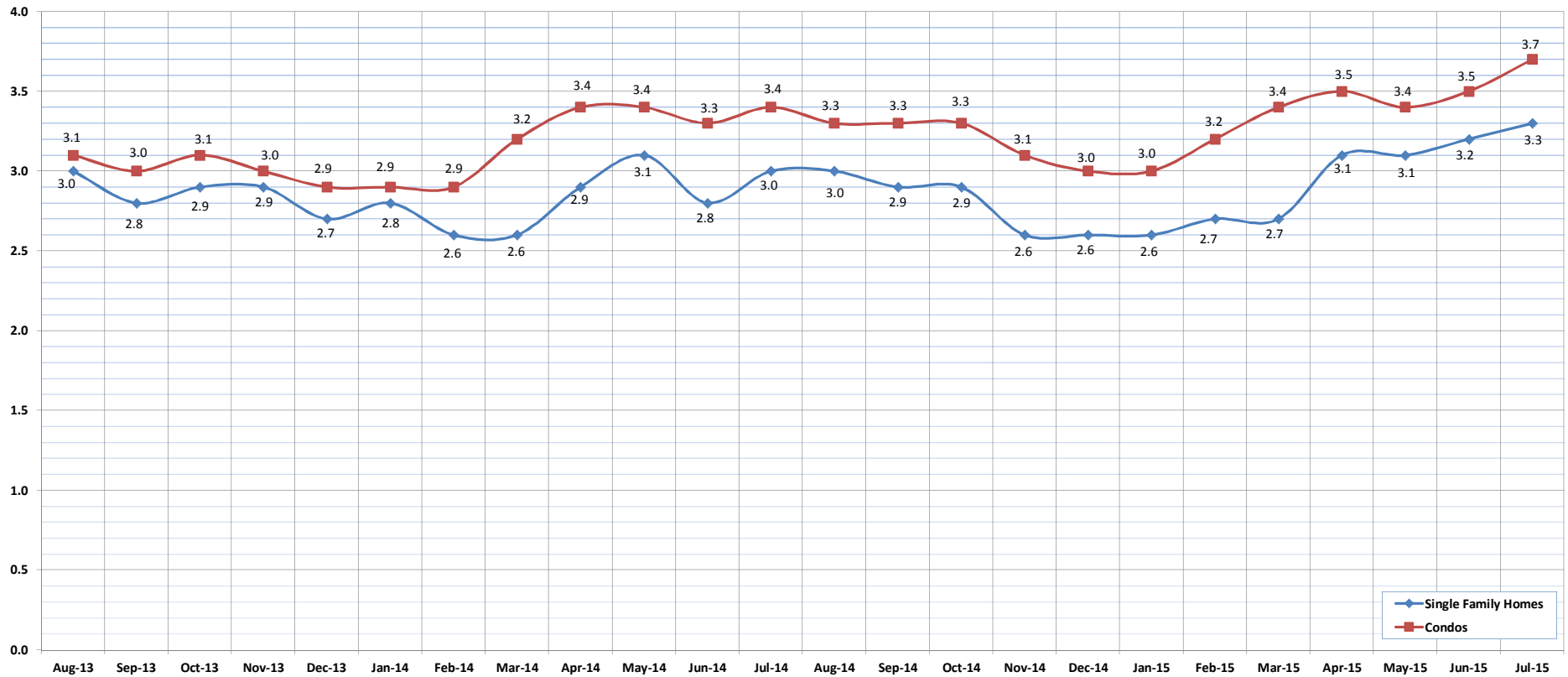
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months of Inventory

July-15

OAHU, HAWAII

(Compares the number of active listings available to the average monthly pending sales.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Month of Inventory : SFH	3.0	2.8	2.9	2.9	2.7	2.8	2.6	2.6	2.9	3.1	2.8	3.0	3.0	2.9	2.9	2.6	2.6	2.6	2.7	2.7	3.1	3.1	3.2	3.3
Months of Inventory: Condos	3.1	3.0	3.1	3.0	2.9	2.9	2.9	3.2	3.4	3.4	3.3	3.4	3.3	3.3	3.3	3.1	3.0	3.0	3.2	3.4	3.5	3.4	3.5	3.7

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

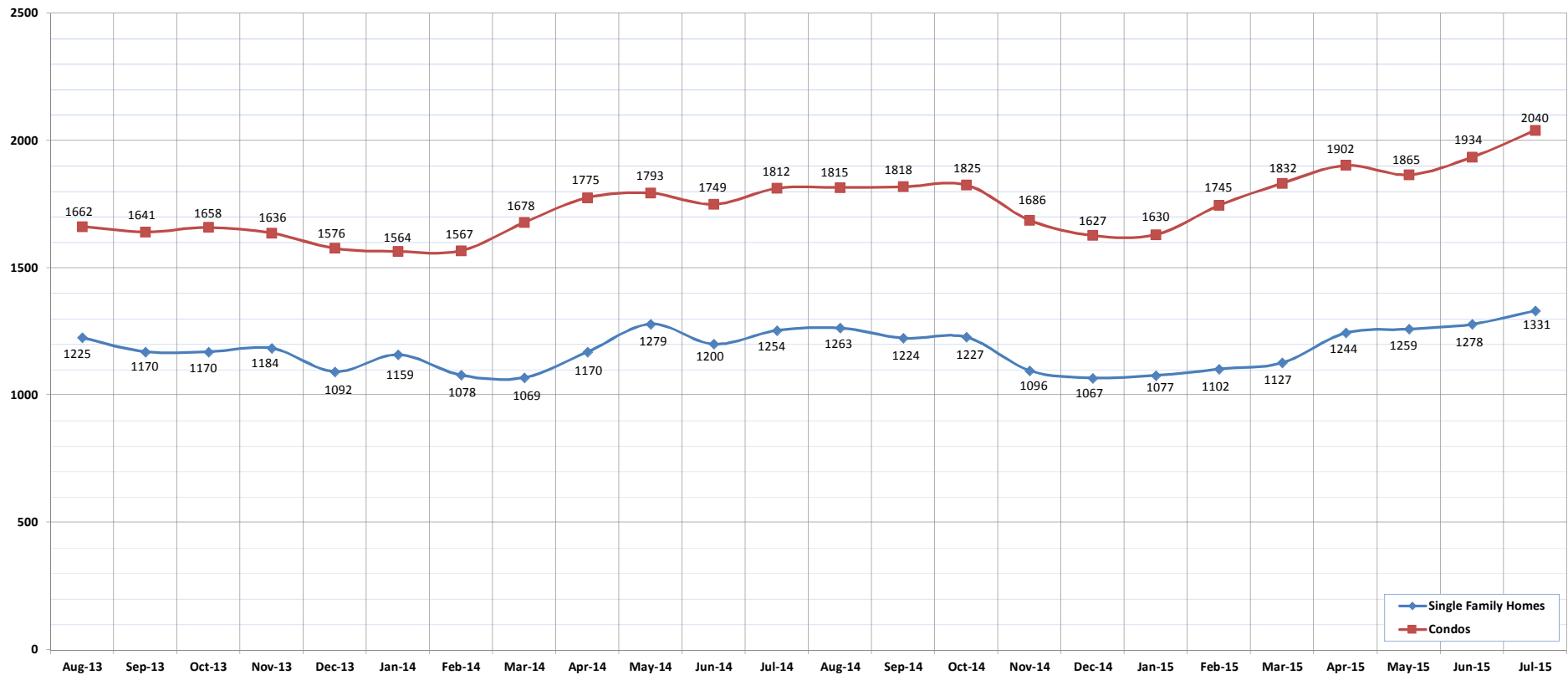


Active Listings

July-15

OAHU, HAWAII

(The number of properties available for purchase during a given month.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Active Listings: Single Family Homes	1225	1170	1170	1184	1092	1159	1078	1069	1170	1279	1200	1254	1263	1224	1227	1096	1067	1077	1102	1127	1244	1259	1278	1331
Active Listings: Condos	1662	1641	1658	1636	1576	1564	1567	1678	1775	1793	1749	1812	1815	1818	1825	1686	1627	1630	1745	1832	1902	1865	1934	2040
Active Listings: Total	2887	2811	2828	2820	2668	2723	2645	2747	2945	3072	2949	3066	3078	3042	3052	2782	2694	2707	2847	2959	3146	3124	3212	3371

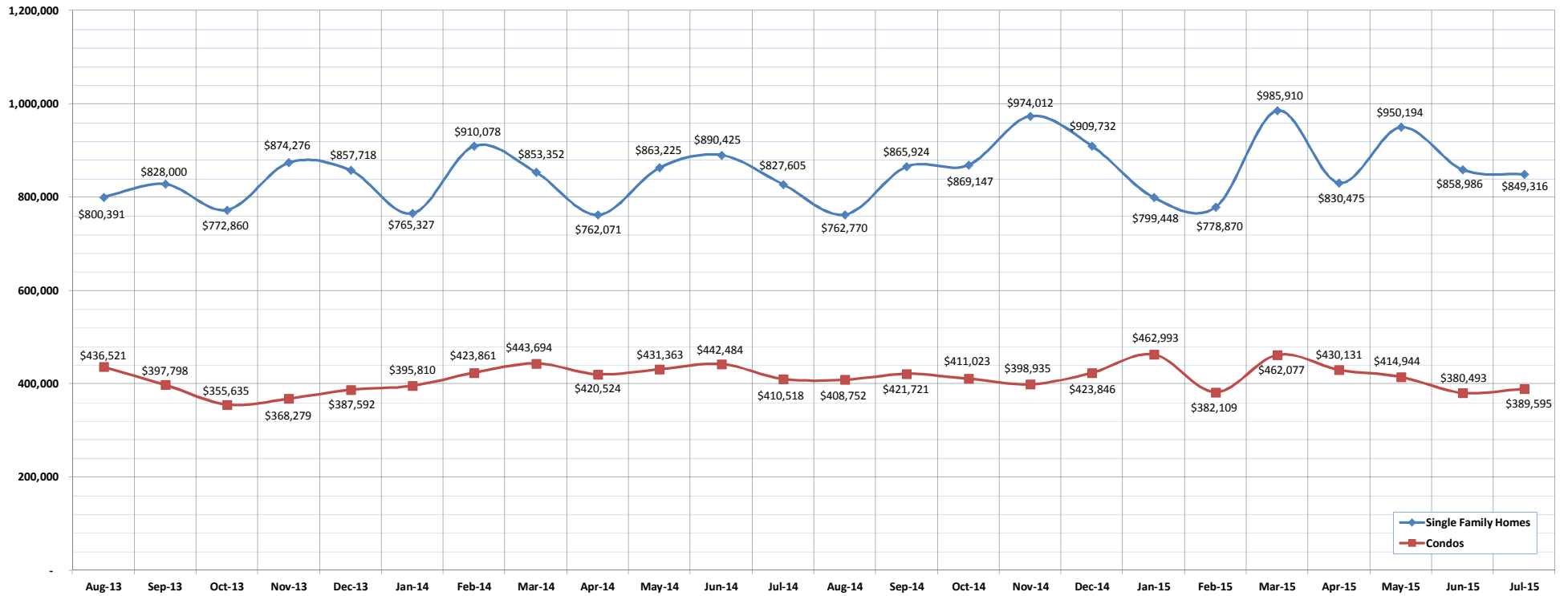
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Average Sales Price

July-15

OAHU, HAWAII

(The average sales price for all closed sales in a given month.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Average Sales Price: SFH	800,391	828,000	772,860	874,276	857,718	765,327	910,078	853,352	762,071	863,225	890,425	827,605	762,770	865,924	869,147	974,012	909,732	799,448	778,870	985,910	830,475	950,194	858,986	849,316
Average Sales Price: Condos	436,521	397,798	355,635	368,279	387,592	395,810	423,861	443,694	420,524	431,363	442,484	410,518	408,752	421,721	411,023	398,935	423,846	462,993	382,109	462,077	430,131	414,944	380,493	389,595

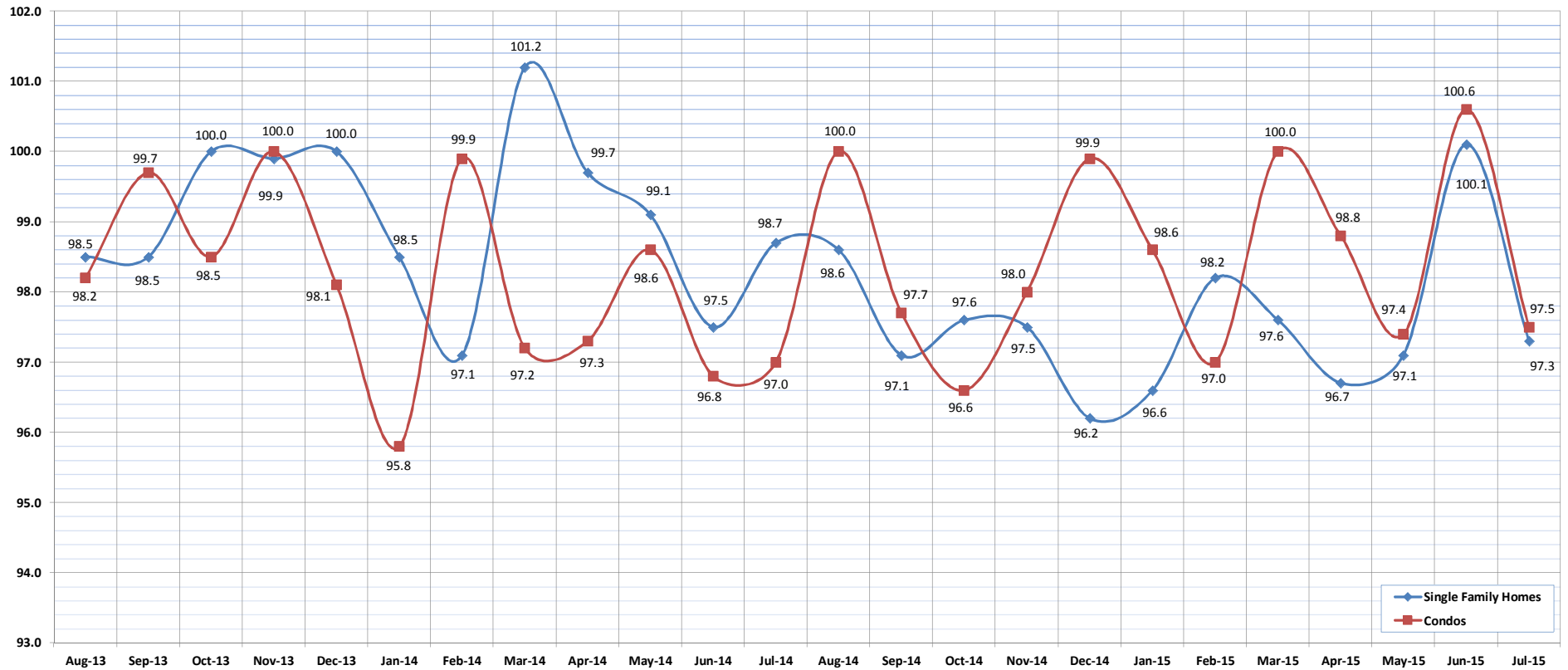
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Percent of Original List Price Received

July-15

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
Percent of Original List Price: SFH	98.5	98.5	100.0	99.9	100.0	98.5	97.1	101.2	99.7	99.1	97.5	98.7	98.6	97.1	97.6	97.5	96.2	96.6	98.2	97.6	96.7	97.1	100.1	97.3
Percent of Original List Price: Condos	98.2	99.7	98.5	100.0	98.1	95.8	99.9	97.2	97.3	98.6	96.8	97.0	100.0	97.7	96.6	98.0	99.9	98.6	97.0	100.0	98.8	97.4	100.6	97.5

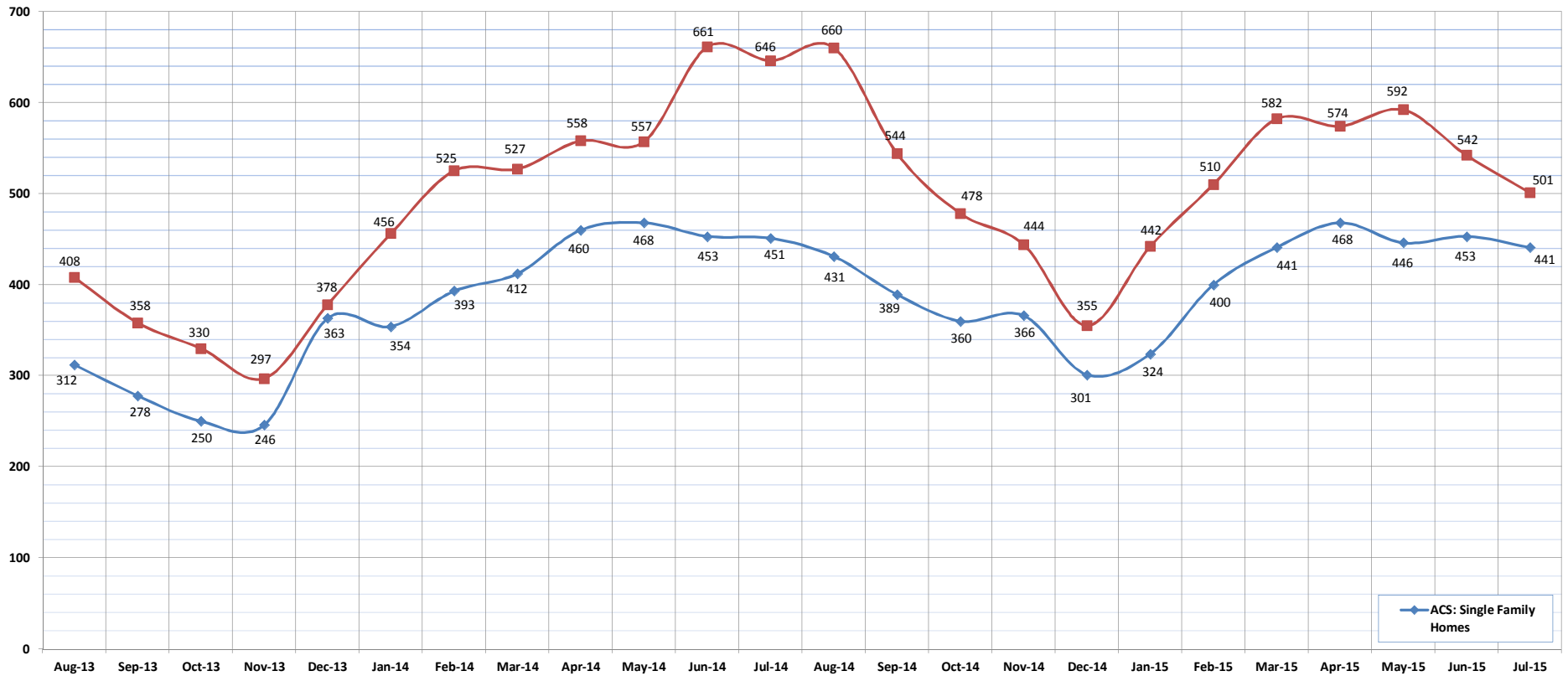
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Active Continue to Show

July-15

OAHU, HAWAII

(A count of the properties that are in ACS during the current month.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
ACS: Single Family Homes	312	278	250	246	363	354	393	412	460	468	453	451	431	389	360	366	301	324	400	441	468	446	453	441
ACS: Condos	408	358	330	297	378	456	525	527	558	557	661	646	660	544	478	444	355	442	510	582	574	592	542	501

*HBR began monthly tracking of ACS counts starting June 2013.

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Housing Supply Overview

July 2015

Single Family Homes	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Jul-15	Jul-14	%	Jul-15	Jul-14	%	Jul-15	Jul-14	%	Jul-15	Jul-14	%	Jul-15	Jul-14	%
\$350,000 and Below	151	201	-24.9%	24	30	-20.0%	99.2%	95.5%	3.9%	34	48	-29.2%	2.5	2.7	-7.4%
\$350,001 - \$475,000	339	413	-17.9%	16	25	-36.0%	99.1%	98.5%	0.6%	76	104	-26.9%	2.4	2.6	-7.7%
\$475,001 - \$550,000	385	431	-10.7%	18	22	-18.2%	98.0%	98.8%	-0.8%	85	97	-12.4%	2.5	2.4	4.2%
\$550,001 - \$650,000	663	620	6.9%	21	20	5.0%	98.1%	99.0%	-0.9%	131	159	-17.6%	2.4	3.0	-20.0%
\$650,001 - \$800,000	774	683	13.3%	23	18	27.8%	97.7%	98.5%	-0.8%	266	210	26.7%	4.5	3.6	25.0%
\$800,001 - \$1.1M	611	596	2.5%	21	19	10.5%	98.1%	98.6%	-0.5%	246	206	19.4%	4.9	4.5	8.9%
\$1.1M - \$1.9M	412	384	7.3%	33	25	32.0%	95.2%	96.1%	-0.9%	230	215	7.0%	7.4	7.1	4.2%
\$1.9M and Above	165	144	14.6%	64	51	25.5%	93.3%	92.5%	0.9%	263	215	22.3%	20.1	19.1	5.2%
All Single Family Homes	3500	3472	0.8%	22	20	10.0%	97.6%	99.1%	-1.5%	1331	1254	6.1%	4.7	4.2	11.9%

Condos	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Jul-15	Jul-14	%	Jul-15	Jul-14	%	Jul-15	Jul-14	%	Jul-15	Jul-14	%	Jul-15	Jul-14	%
\$150,000 and below	416	416	0.0%	36	40	-10.0%	95.5%	90.8%	5.2%	181	162	11.7%	5.1	4.3	18.6%
\$150,001 - \$200,000	401	414	-3.1%	35	30	16.7%	95.2%	95.3%	-0.1%	136	158	-13.9%	4.0	4.4	-9.1%
\$200,001 - \$250,000	530	548	-3.3%	27	24	12.5%	96.6%	96.8%	-0.2%	151	172	-12.2%	3.4	3.5	-2.9%
\$250,001 - \$300,000	686	659	4.1%	25	23	8.7%	97.6%	97.9%	-0.3%	194	197	-1.5%	3.4	3.7	-8.1%
\$300,001 - \$375,000	932	892	4.5%	22	21	4.8%	97.4%	98.0%	-0.6%	317	257	23.3%	4.2	3.5	20.0%
\$375,001 - \$475,000	992	875	13.4%	18	19	-5.3%	98.3%	98.2%	0.1%	294	263	11.8%	3.8	3.7	2.7%
\$475,001 - \$700,000	869	795	9.3%	26	21	23.8%	97.7%	98.2%	-0.5%	354	254	39.4%	5.1	4.0	27.5%
\$700,001 and above	466	459	1.5%	47	34	38.2%	95.4%	96.4%	-1.0%	413	349	18.3%	10.0	9.9	1.0%
All Condos	5292	5058	4.6%	24	23	4.3%	98.5%	98.1%	0.4%	2040	1812	12.6%	4.6	4.3	7.0%

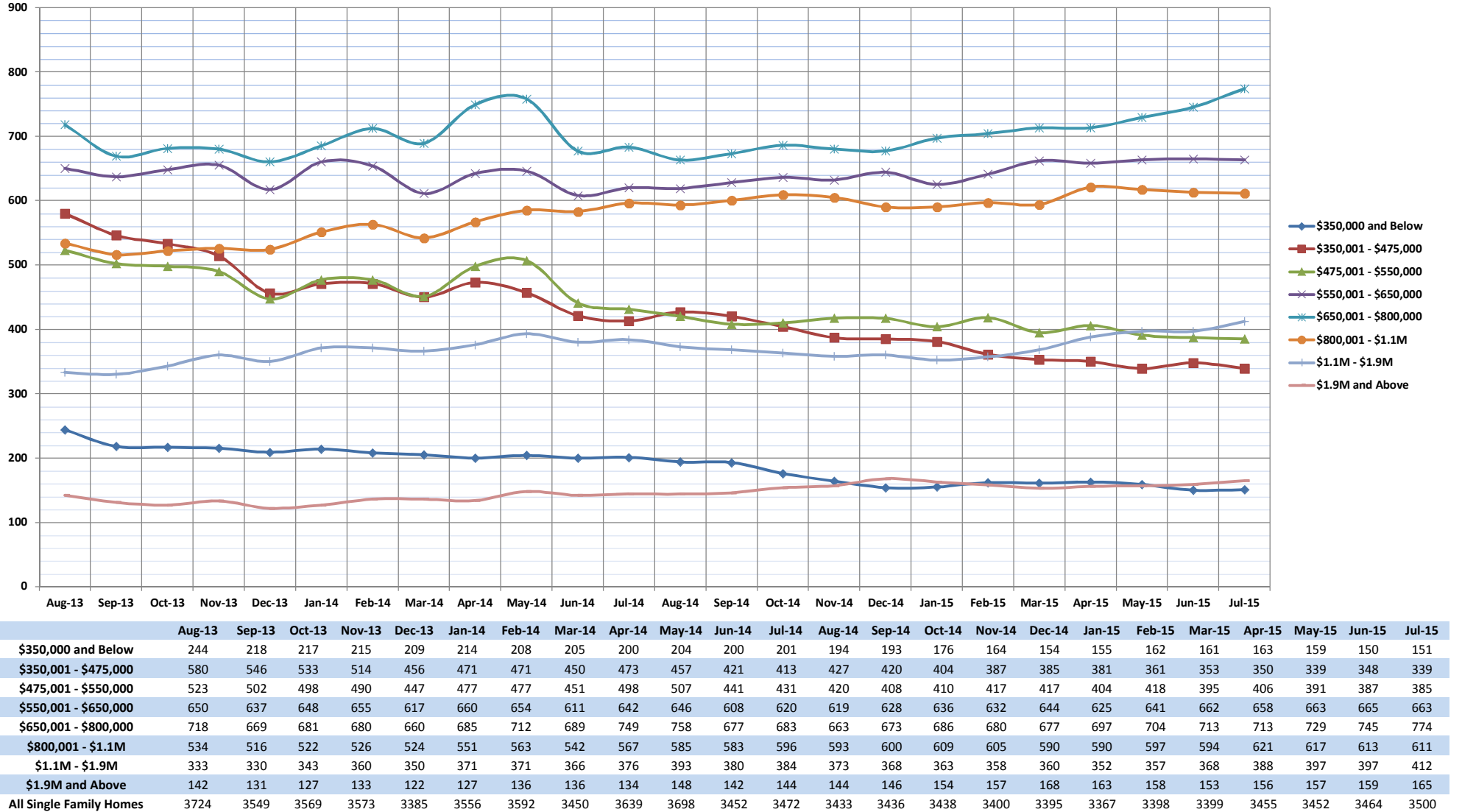
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Pending Sales

Jul-15

Single Family Homes: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



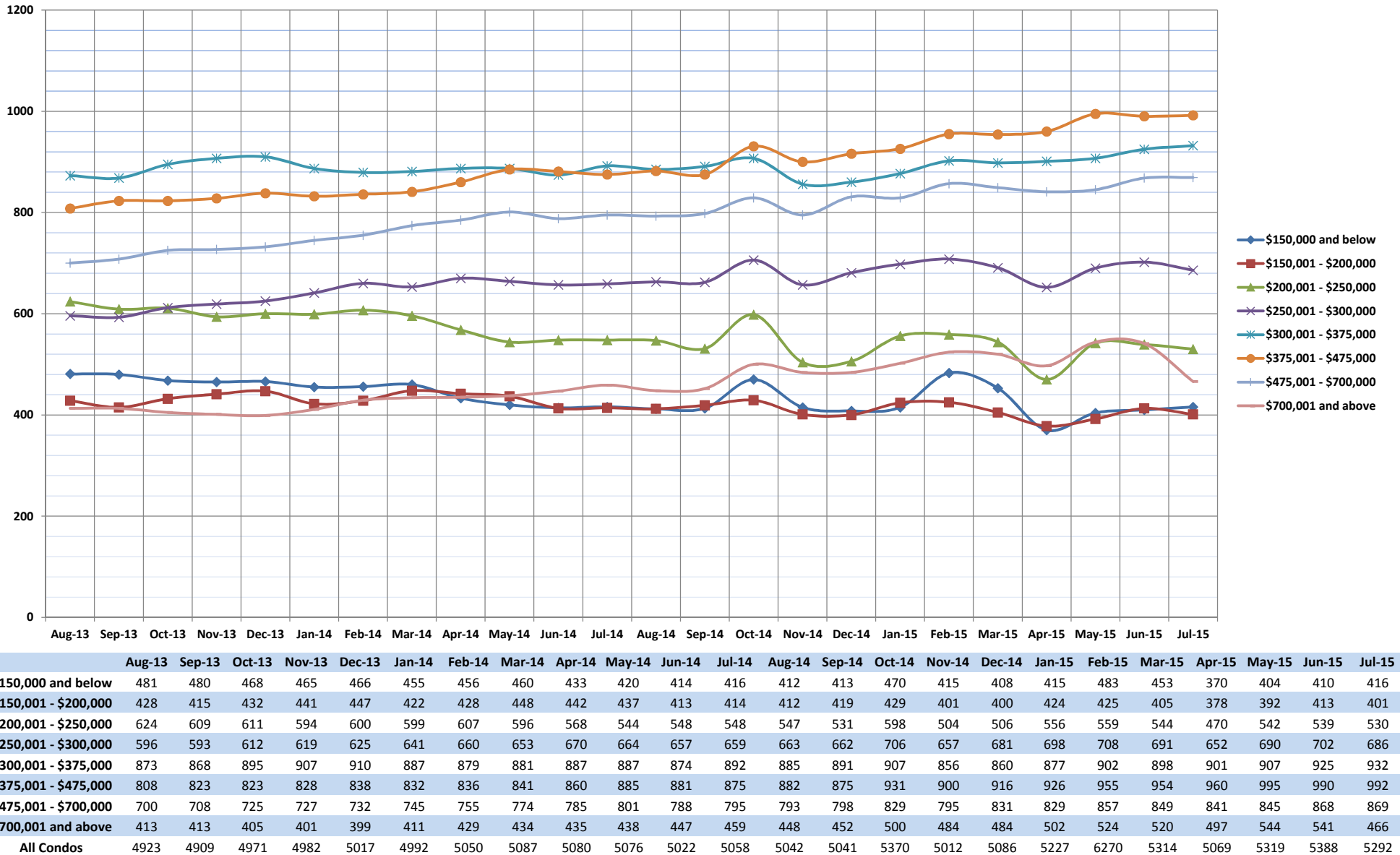
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Pending Sales

Jul-15

Condos: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



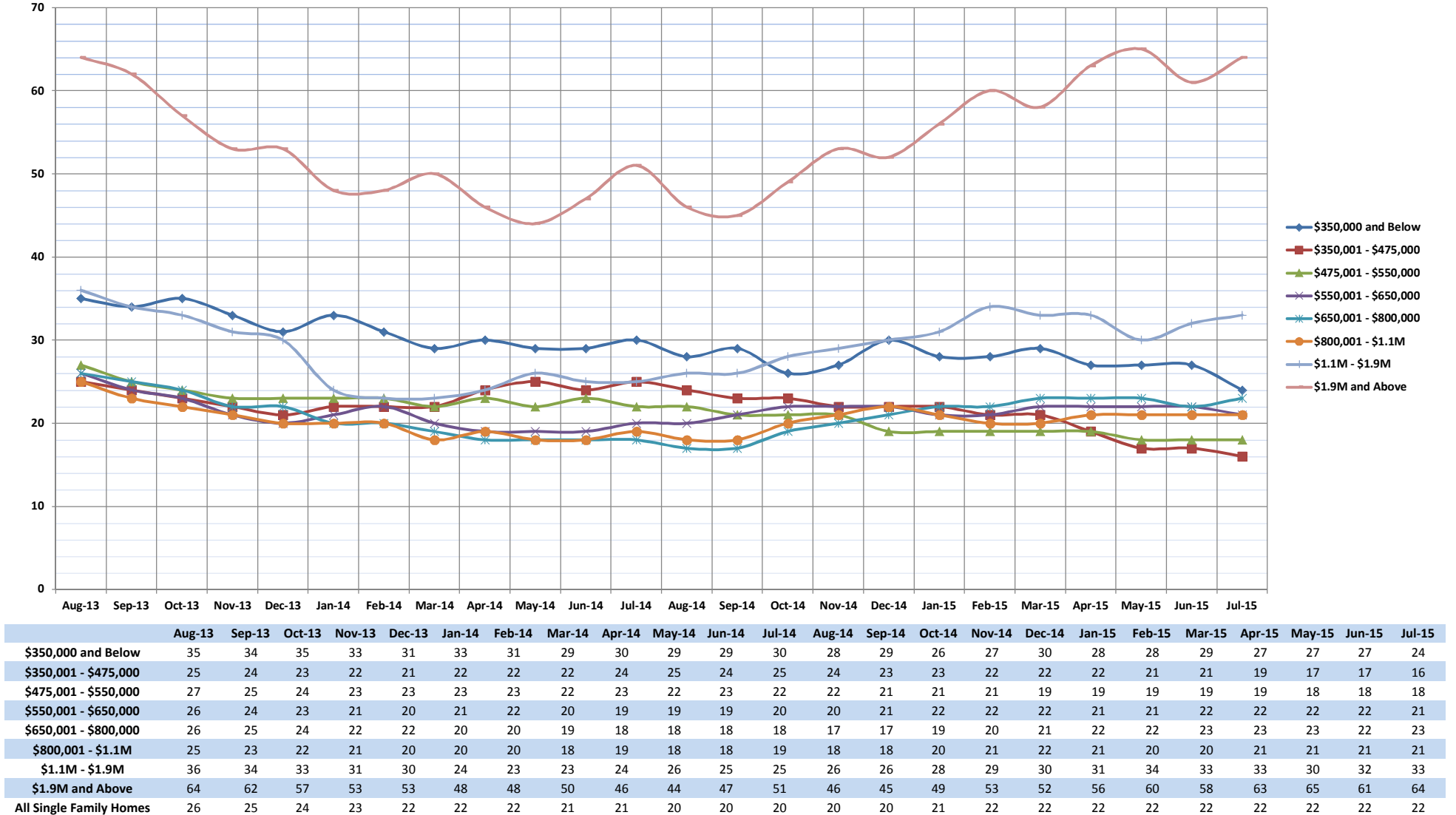
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Days on Market Until Sale

Jul-15

Single Family Homes: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



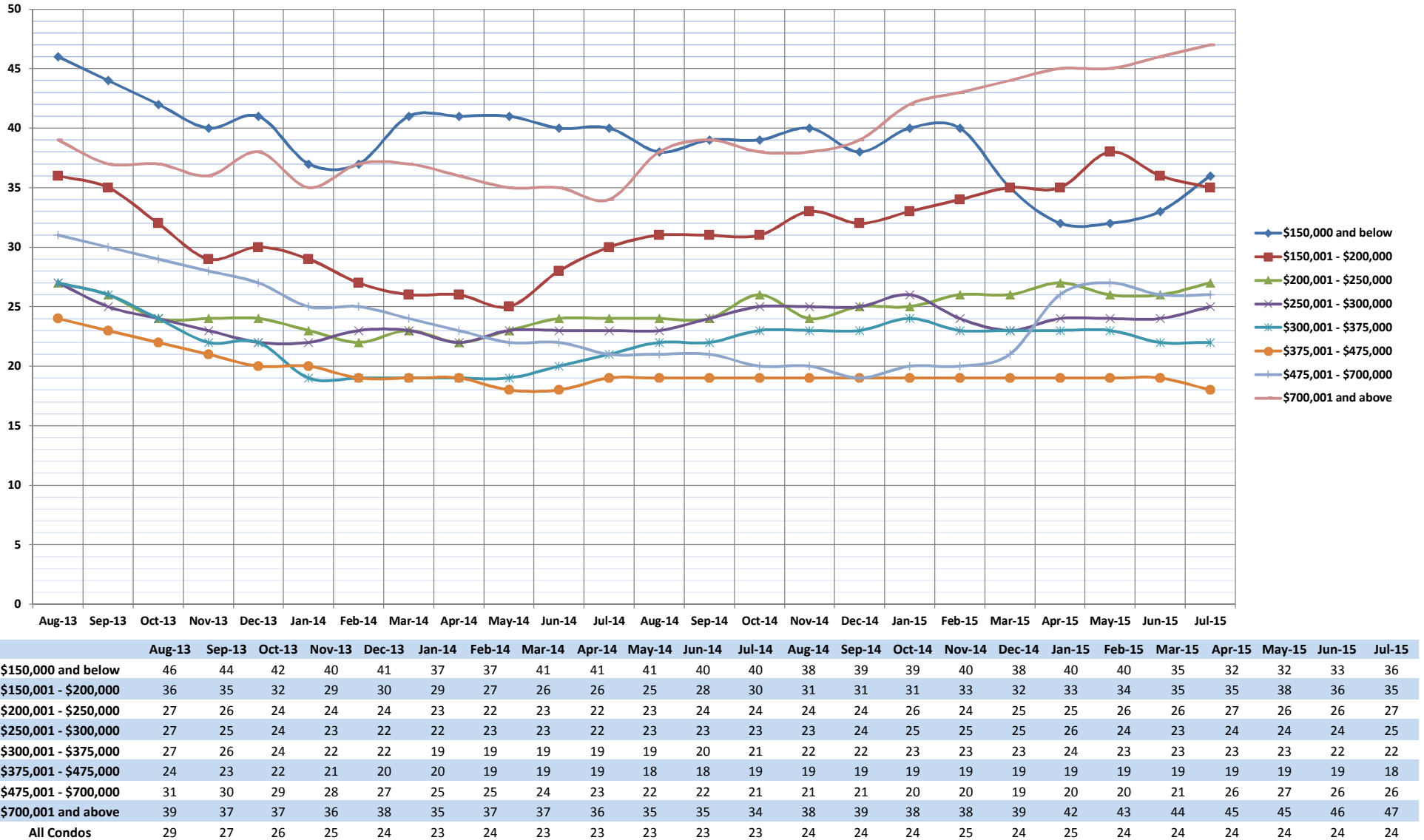
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Days on Market Until Sale

Jul-15

Condos: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



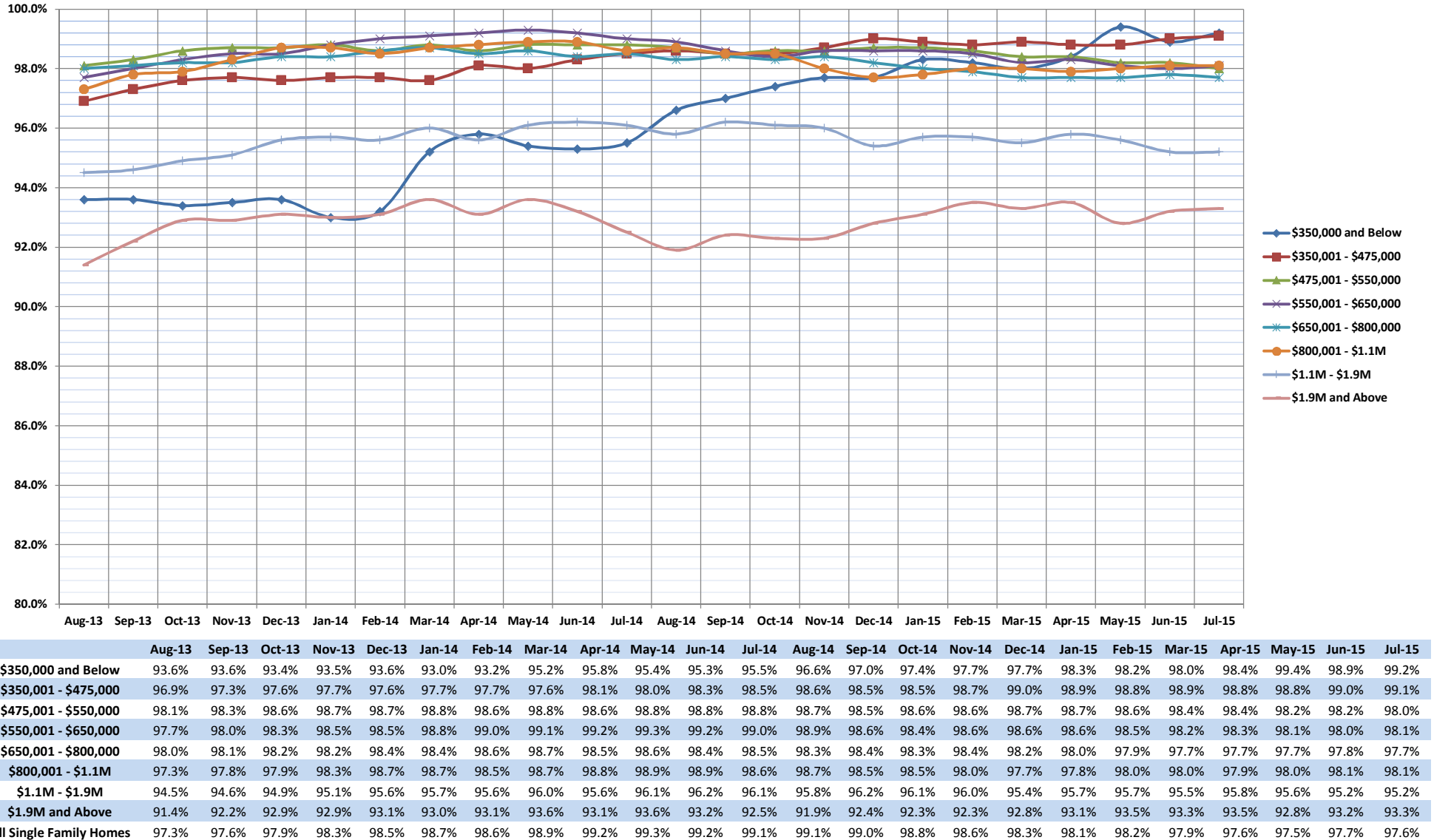
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Jul-15

Single Family Homes: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



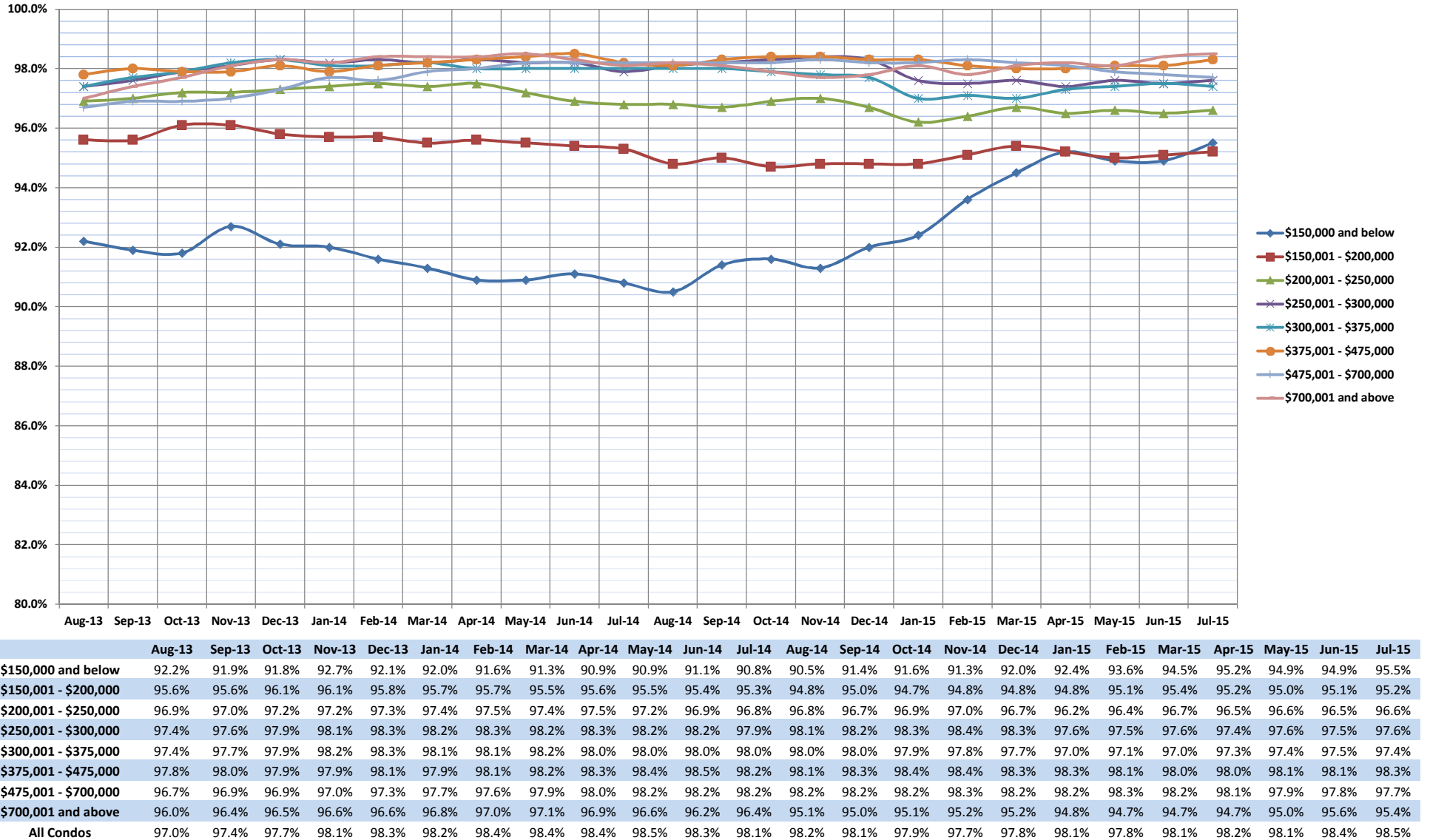
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Jul-15

Condos: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



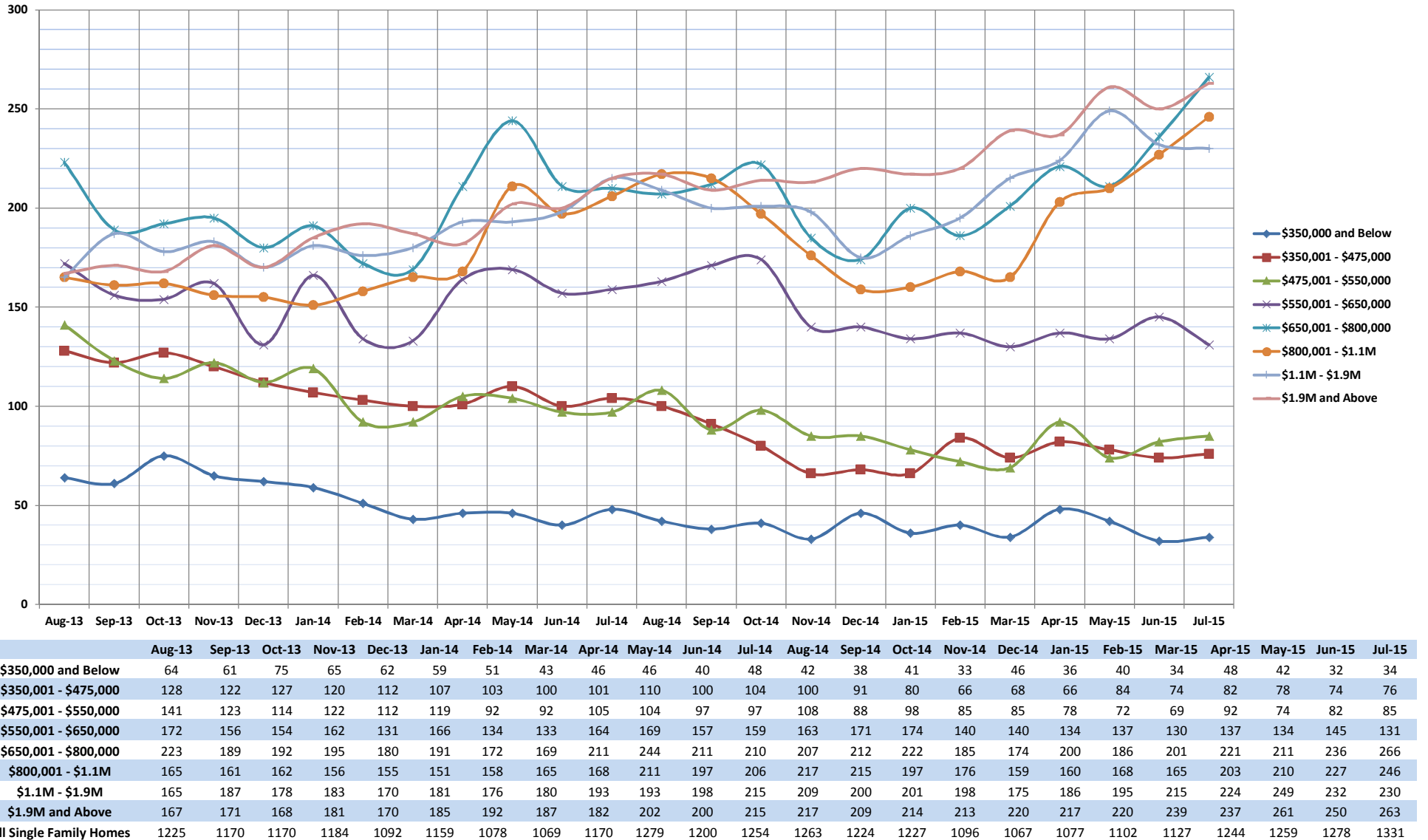
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Inventory of Homes for Sale

Jul-15

Single Family Homes: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



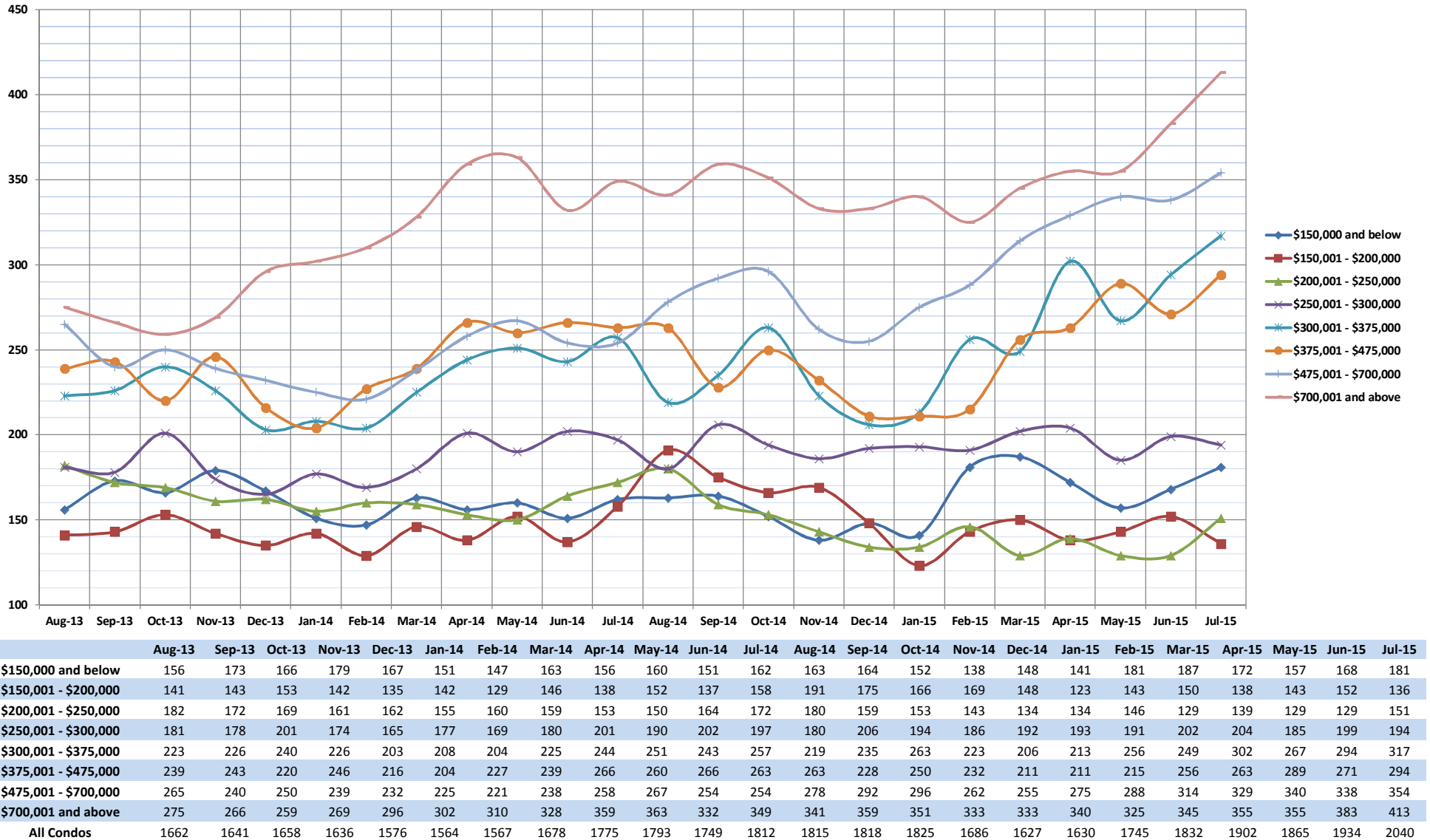
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Inventory of Homes for Sale

Jul-15

Condos: Monthly, by Price Range

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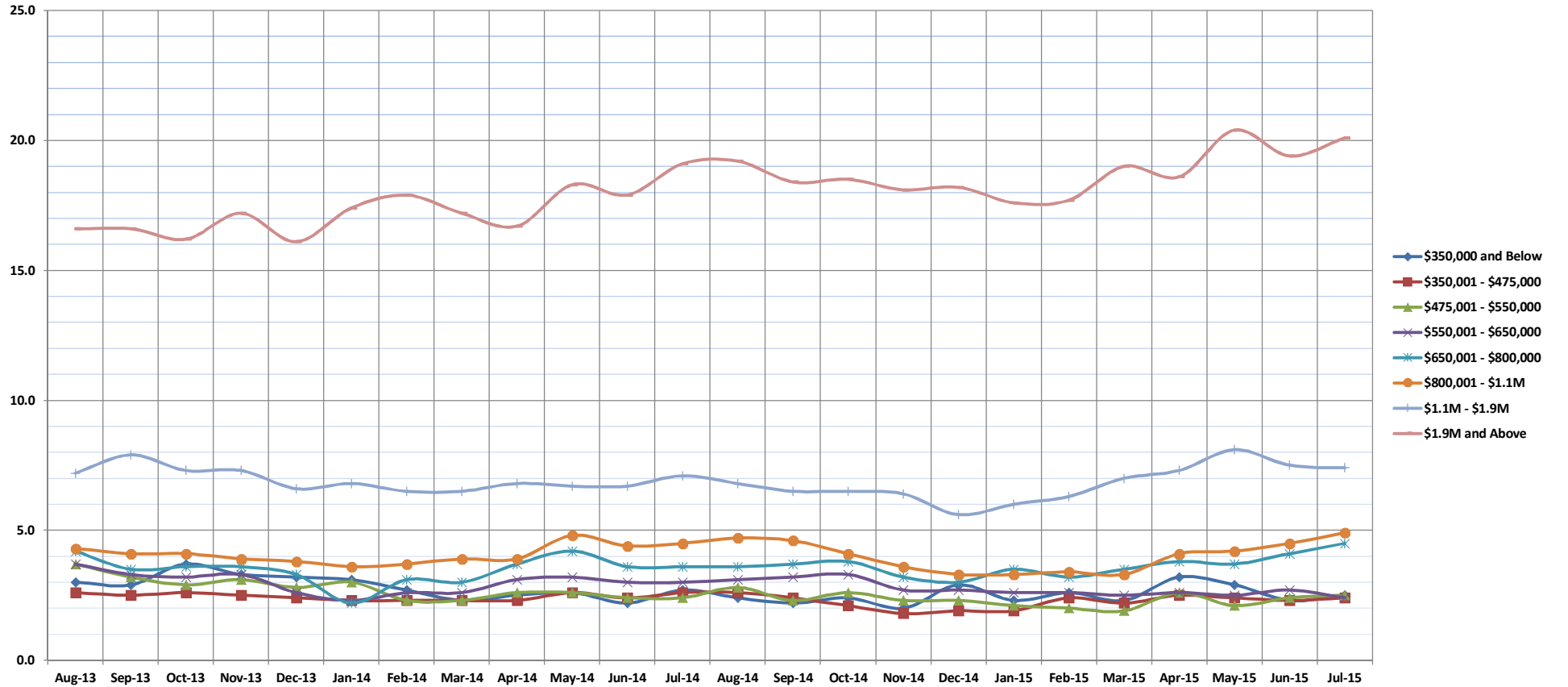
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Jul-15

Single Family Homes: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
\$350,000 and Below	3.0	2.9	3.7	3.3	3.2	3.1	2.7	2.3	2.5	2.6	2.2	2.7	2.4	2.2	2.4	2.0	2.9	2.3	2.6	2.3	3.2	2.9	2.3	2.5
\$350,001 - \$475,000	2.6	2.5	2.6	2.5	2.4	2.3	2.3	2.3	2.3	2.6	2.4	2.6	2.6	2.4	2.1	1.8	1.9	1.9	2.4	2.2	2.5	2.4	2.3	2.4
\$475,001 - \$550,000	3.7	3.2	2.9	3.1	2.8	3.0	2.3	2.3	2.6	2.6	2.4	2.4	2.8	2.3	2.6	2.3	2.3	2.1	2.0	1.9	2.6	2.1	2.4	2.5
\$550,001 - \$650,000	3.7	3.3	3.2	3.3	2.6	2.3	2.6	2.6	3.1	3.2	3.0	3.0	3.1	3.2	3.3	2.7	2.7	2.6	2.6	2.5	2.6	2.5	2.7	2.4
\$650,001 - \$800,000	4.2	3.5	3.6	3.6	3.3	2.2	3.1	3.0	3.7	4.2	3.6	3.6	3.6	3.7	3.8	3.2	3.0	3.5	3.2	3.5	3.8	3.7	4.1	4.5
\$800,001 - \$1.1M	4.3	4.1	4.1	3.9	3.8	3.6	3.7	3.9	3.9	4.8	4.4	4.5	4.7	4.6	4.1	3.6	3.3	3.3	3.4	3.3	4.1	4.2	4.5	4.9
\$1.1M - \$1.9M	7.2	7.9	7.3	7.3	6.6	6.8	6.5	6.5	6.8	6.7	7.1	6.8	6.5	6.5	6.5	6.4	5.6	6.0	6.3	7.0	7.3	8.1	7.5	7.4
\$1.9M and Above	16.6	16.6	16.2	17.2	16.1	17.4	17.9	17.2	16.7	18.3	17.9	19.1	19.2	18.4	18.5	18.1	18.2	17.6	17.7	19.0	18.6	20.4	19.4	20.1
All Single Family Homes	4.4	4.1	4.1	4.1	3.8	4.0	3.7	3.7	4.0	4.3	4.0	4.2	4.3	4.2	4.2	3.8	3.7	3.7	3.8	3.9	4.3	4.4	4.5	4.7

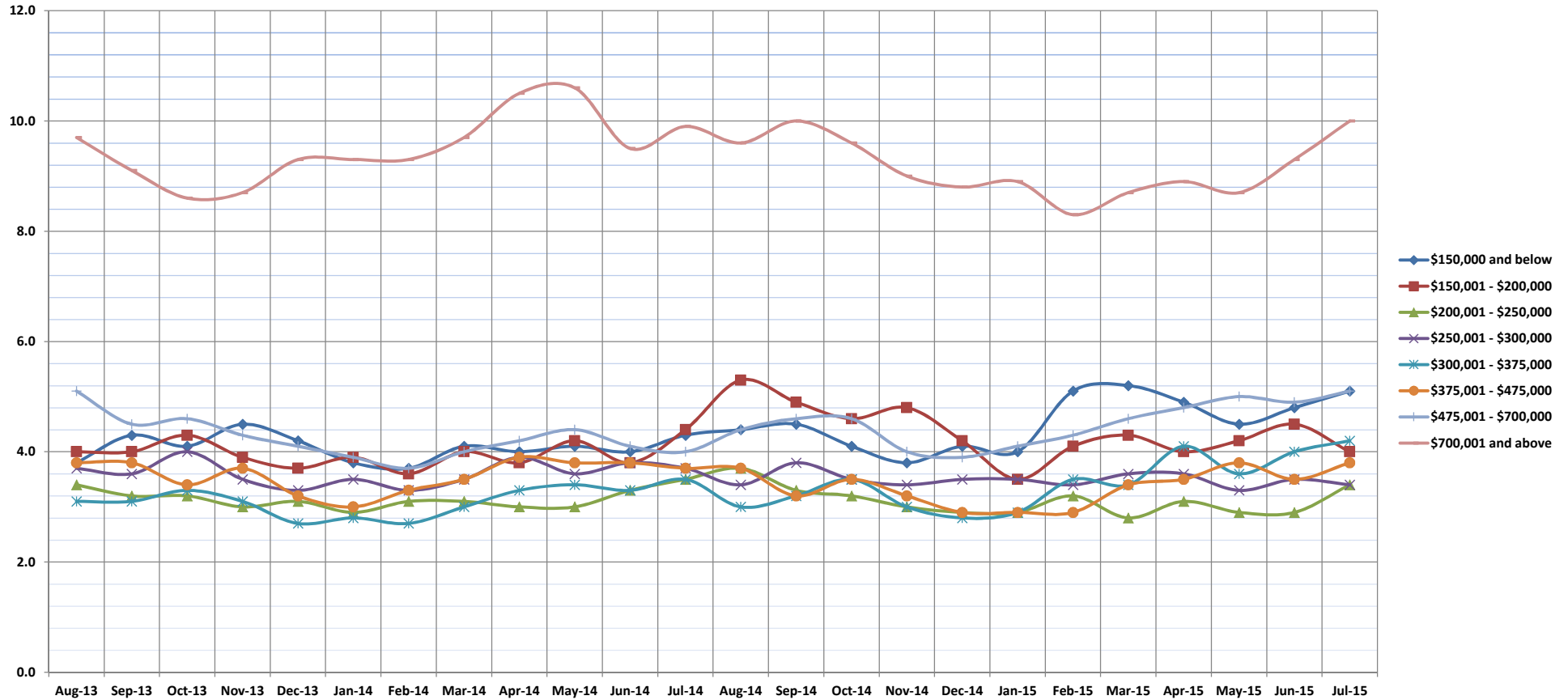
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Jul-15

Condos: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



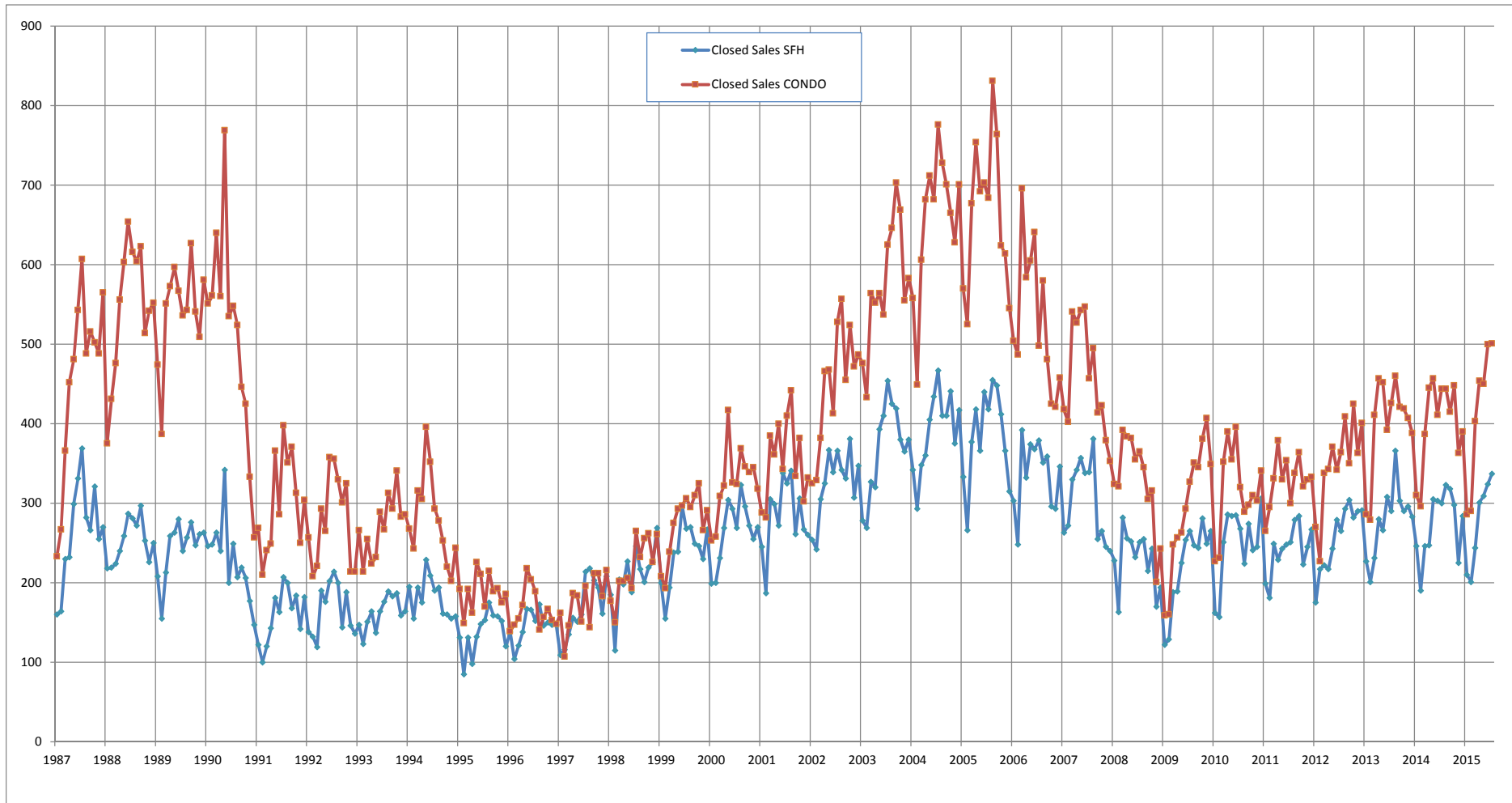
	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15
\$150,000 and below	3.8	4.3	4.1	4.5	4.2	3.8	3.7	4.1	4.0	4.1	4.0	4.3	4.4	4.5	4.1	3.8	4.1	4.0	5.1	5.2	4.9	4.5	4.8	5.1
\$150,001 - \$200,000	4.0	4.0	4.3	3.9	3.7	3.9	3.6	4.0	3.8	4.2	3.8	4.4	5.3	4.9	4.6	4.8	4.2	3.5	4.1	4.3	4.0	4.2	4.5	4.0
\$200,001 - \$250,000	3.4	3.2	3.2	3.0	3.1	2.9	3.1	3.1	3.0	3.0	3.3	3.5	3.7	3.3	3.2	3.0	2.9	2.9	3.2	2.8	3.1	2.9	2.9	3.4
\$250,001 - \$300,000	3.7	3.6	4.0	3.5	3.3	3.5	3.3	3.5	3.9	3.6	3.8	3.7	3.4	3.8	3.5	3.4	3.5	3.5	3.4	3.6	3.6	3.3	3.5	3.4
\$300,001 - \$375,000	3.1	3.1	3.3	3.1	2.7	2.8	2.7	3.0	3.3	3.4	3.3	3.5	3.0	3.2	3.5	3.0	2.8	2.9	3.5	3.4	4.1	3.6	4.0	4.2
\$375,001 - \$475,000	3.8	3.8	3.4	3.7	3.2	3.0	3.3	3.5	3.9	3.8	3.8	3.7	3.7	3.2	3.5	3.2	2.9	2.9	2.9	3.4	3.5	3.8	3.5	3.8
\$475,001 - \$700,000	5.1	4.5	4.6	4.3	4.1	3.9	3.7	4.0	4.2	4.4	4.1	4.0	4.4	4.6	4.6	4.0	3.9	4.1	4.3	4.6	5.0	4.9	5.1	
\$700,001 and above	9.7	9.1	8.6	8.7	9.3	9.3	9.3	9.7	10.5	10.6	9.5	9.9	9.6	10.0	9.6	9.0	8.8	8.9	8.3	8.7	8.9	8.7	9.3	10.0
All Condos	4.2	4.1	4.1	4.0	3.8	3.8	3.8	4.0	4.3	4.3	4.2	4.3	4.3	4.3	4.3	4.0	3.8	3.8	4.0	4.2	4.4	4.3	4.4	4.6

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Closed Sales

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

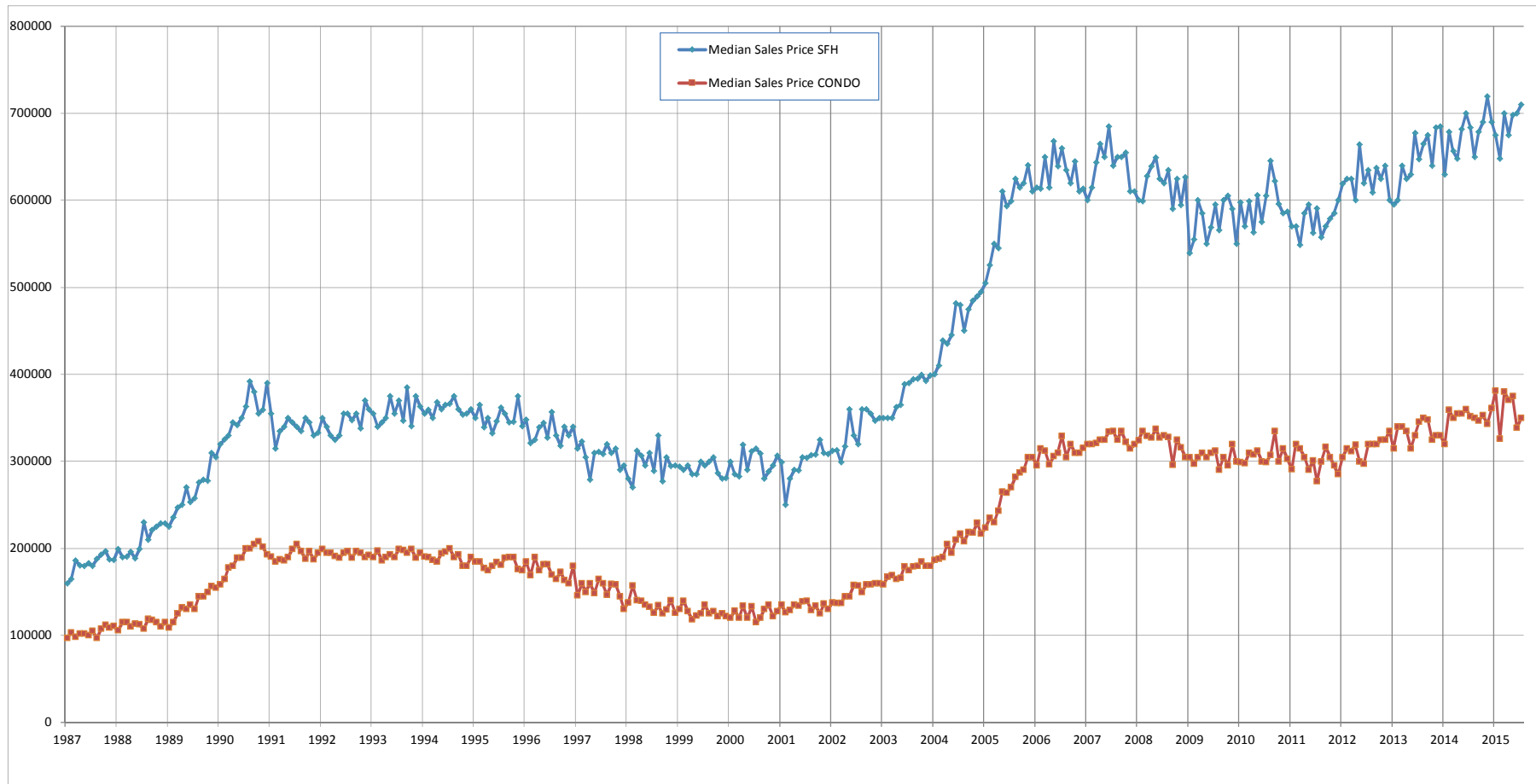


SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Median Sales Price

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.