

Monthly Housing Statistics

January 2016



SINGLE FAMILY HOMES

Median Sales Price	
\$733,500	+8.7%
Closed Sales	
232	+10.5%
Average Sales Price	
\$839,976	+5.1%

CONDOS

Median Sales Price	
\$374,500	-1.8%
Closed Sales	
338	+18.2%
Average Sales Price	
\$420,376	-9.2%

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Monthly Indicators

January 2016

	Single Family Homes					
	Jan-16	Jan-15	%	YTD-16	YTD-15	%
Closed Sales	232	210	10.5%	232	210	10.5%
Median Sales Price	\$733,500	\$675,000	8.7%	\$733,500	\$675,000	8.7%
Median Days on Market	20	26	-23.1%	20	26	-23.1%
New Listings	420	394	6.6%	420	394	6.6%
Pending Sales	341	303	12.5%	341	303	12.5%
Months of Inventory	2.6	2.6	0.0%	--	--	--
Active Listings	1,090	1,077	1.2%	--	--	--
Average Sales Price	\$839,976	\$799,448	5.1%	\$839,976	\$799,448	5.1%
% of Original Listing Price Received	97.8%	96.6%	1.2%	97.8%	96.6%	1.2%

	Condos					
	Jan-16	Jan-15	%	YTD-16	YTD-15	%
Closed Sales	338	286	18.2%	338	286	18.2%
Median Sales Price	\$374,500	\$381,500	-1.8%	\$374,500	\$381,500	-1.8%
Median Days on Market	20	27	-25.9%	20	27	-25.9%
New Listings	566	605	-6.4%	566	605	-6.4%
Pending Sales	471	401	17.5%	471	401	17.5%
Months of Inventory	2.9	3.0	-3.3%	--	--	--
Active Listings	1,642	1,630	0.7%	--	--	--
Average Sales Price	\$420,376	\$462,993	-9.2%	\$420,376	\$462,993	-9.2%
% of Original Listing Price Received	98.6%	98.6%	0.0%	98.6%	98.6%	0.0%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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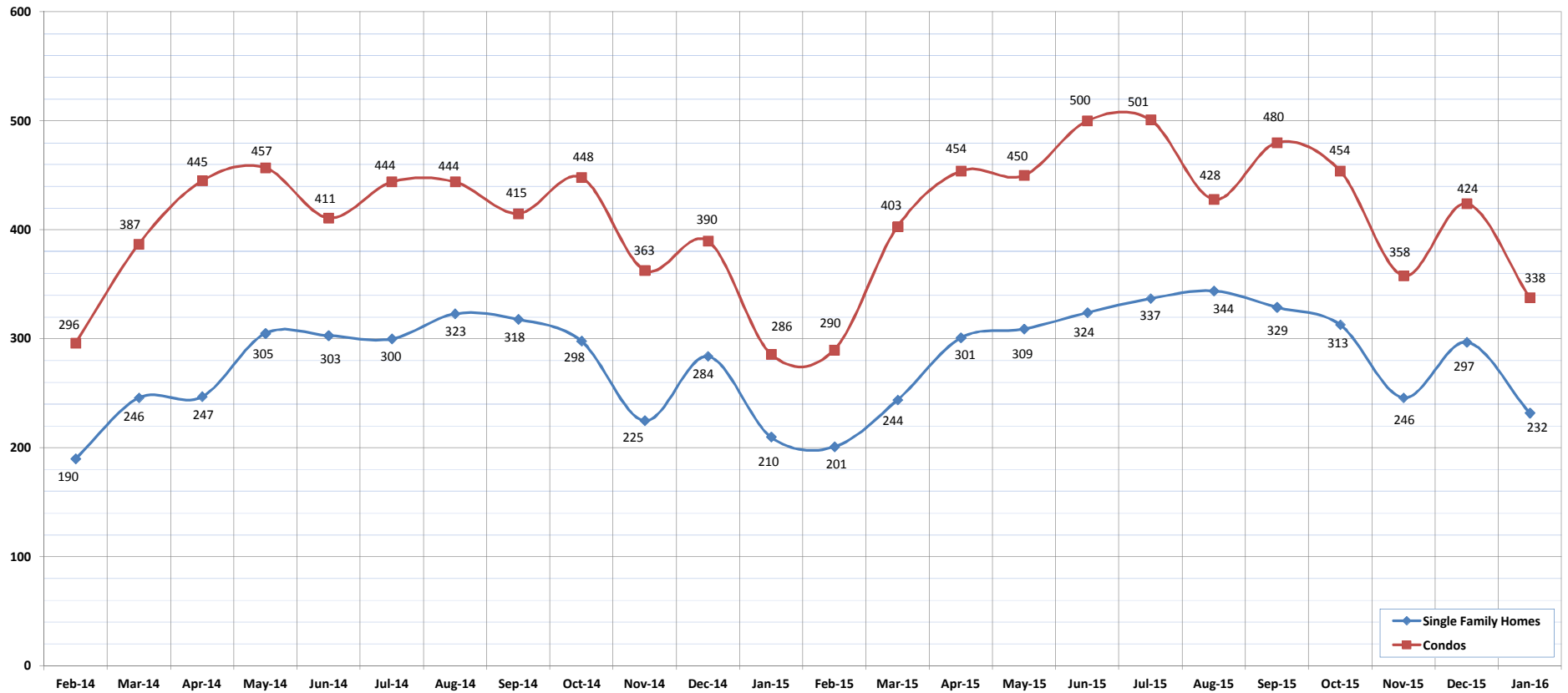


Closed Sales

January-16

OAHU, HAWAII

(A count of all properties that have closed in a given month.)



	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
Closed Sales: Single Family Homes	190	246	247	305	303	300	323	318	298	225	284	210	201	244	301	309	324	337	344	329	313	246	297	232
Closed Sales: Condos	296	387	445	457	411	444	444	415	448	363	390	286	290	403	454	450	500	501	428	480	454	358	424	338
Closed Sales: Total	486	633	692	762	714	744	767	733	746	588	674	496	491	647	755	759	824	838	772	809	767	604	721	570

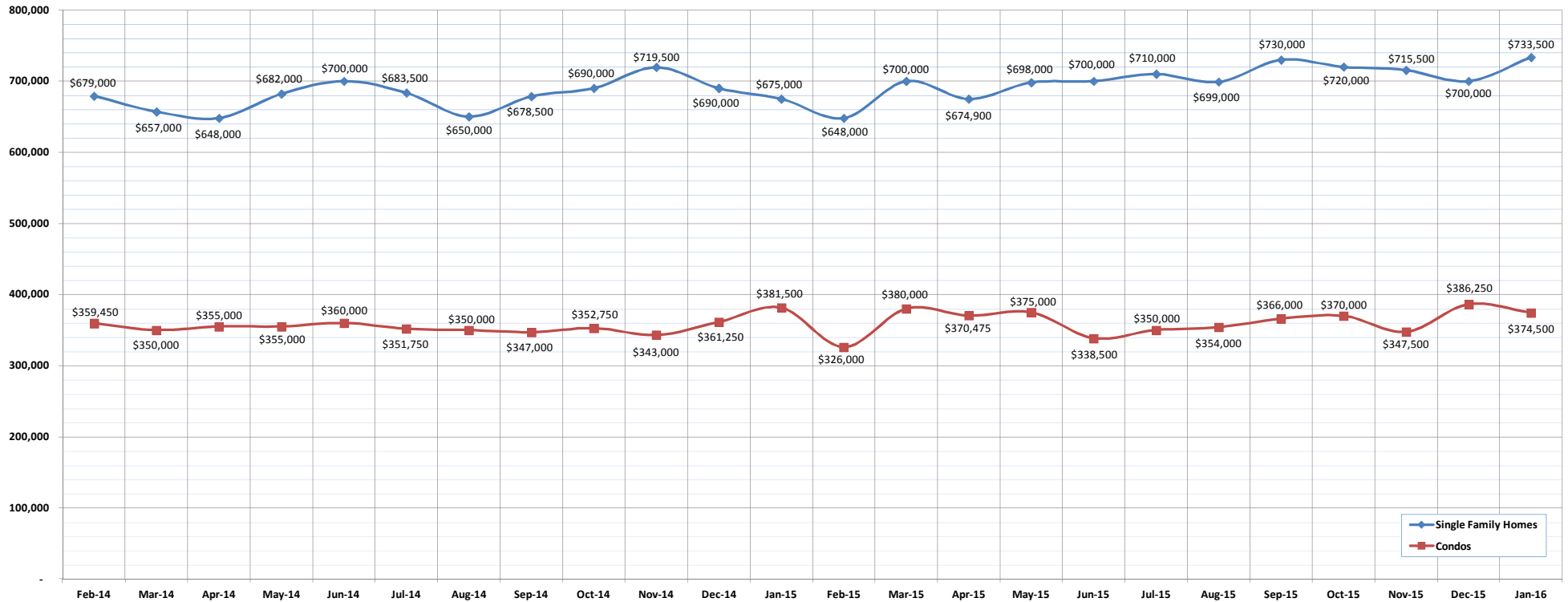
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Median Sales Price

January-16

OAHU, HAWAII

(The median sales price for all closed properties in a given month.)



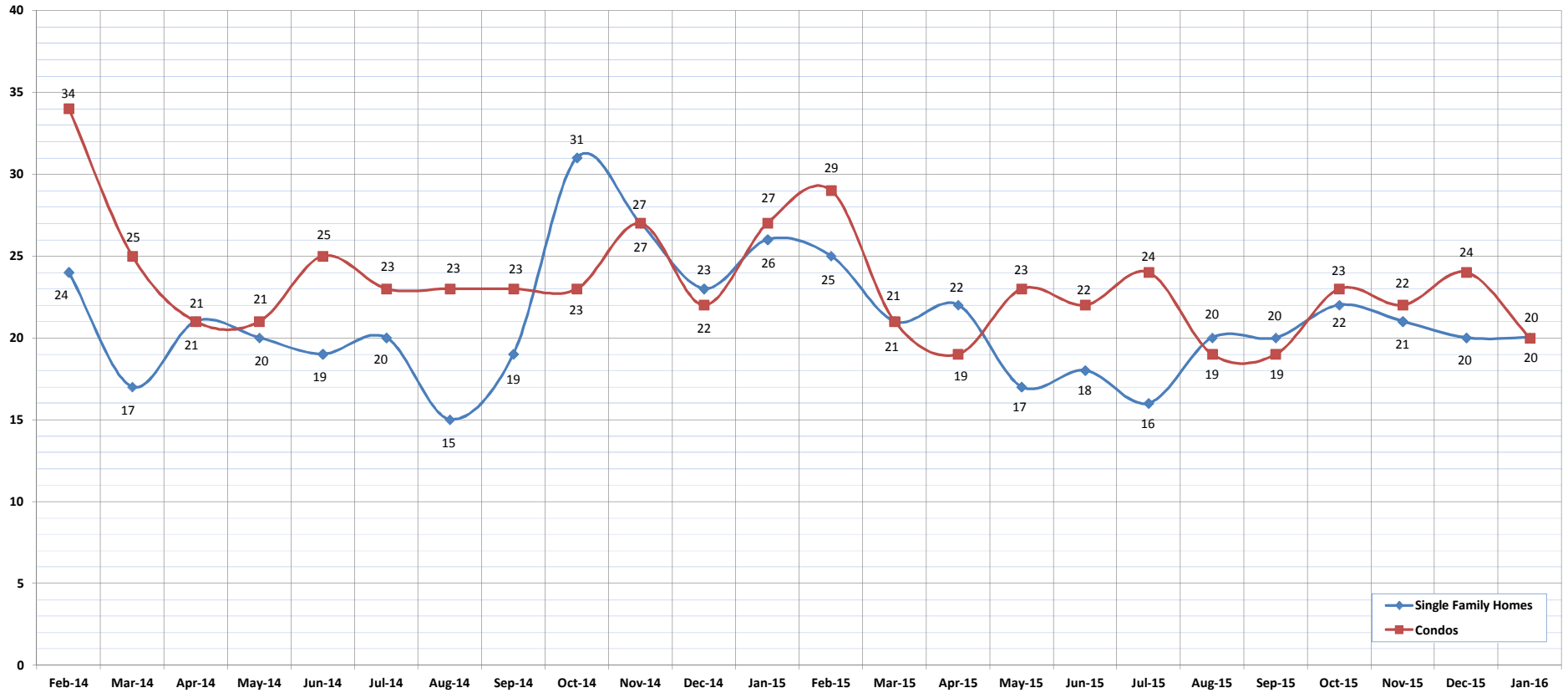
	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
Median Sales Price : SFH	679,000	657,000	648,000	682,000	700,000	683,500	650,000	678,500	690,000	719,500	690,000	675,000	648,000	700,000	674,900	698,000	700,000	710,000	699,000	730,000	720,000	715,500	700,000	733,500
Median Sales Price: Condos	359,450	350,000	355,000	355,000	360,000	351,750	350,000	347,000	352,750	343,000	361,250	381,500	326,000	380,000	370,475	375,000	338,500	350,000	354,000	366,000	370,000	347,500	386,250	374,500

Median Days on Market

January-16

OAHU, HAWAII

(The median number of days between when a property is first listed and when an offer is accepted.)



	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
Median Days on Market: SFH	24	17	21	20	19	20	15	19	31	27	23	26	25	21	22	17	18	16	20	20	22	21	20	20
Median Days on Market: Condos	34	25	21	21	25	23	23	23	23	27	22	27	29	21	19	23	22	24	19	19	23	22	24	20

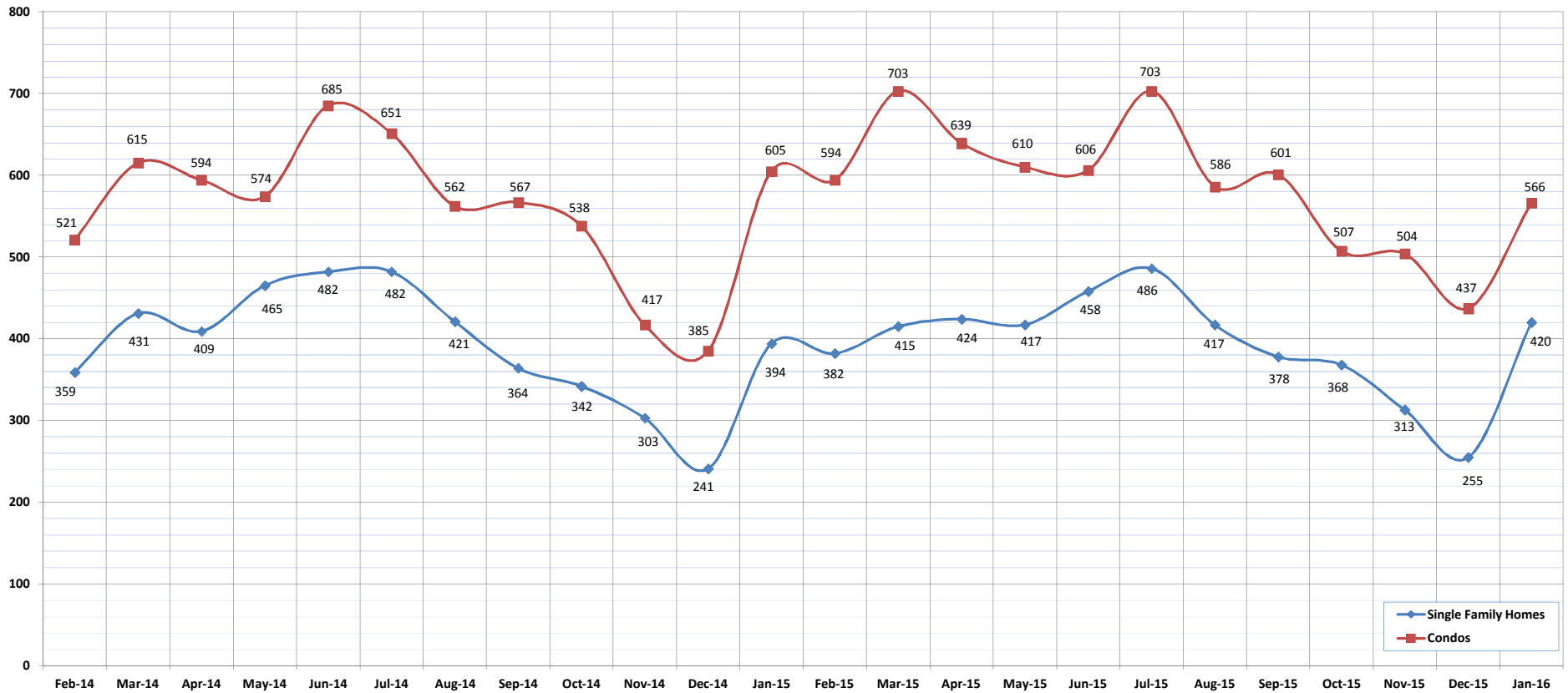
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

New Listings

January-16

OAHU, HAWAII

(A count of the properties that have been newly listed on the market in a given month.)



	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
New Listings: Single Family Homes	359	431	409	465	482	482	421	364	342	303	241	394	382	415	424	417	458	486	417	378	368	313	255	420
New Listings: Condos	521	615	594	574	685	651	562	567	538	417	385	605	594	703	639	610	606	703	586	601	507	504	437	566
New Listings: Total	880	1046	1003	1039	1167	1133	983	931	880	720	626	999	976	1118	1063	1027	1064	1189	1003	979	875	817	692	986

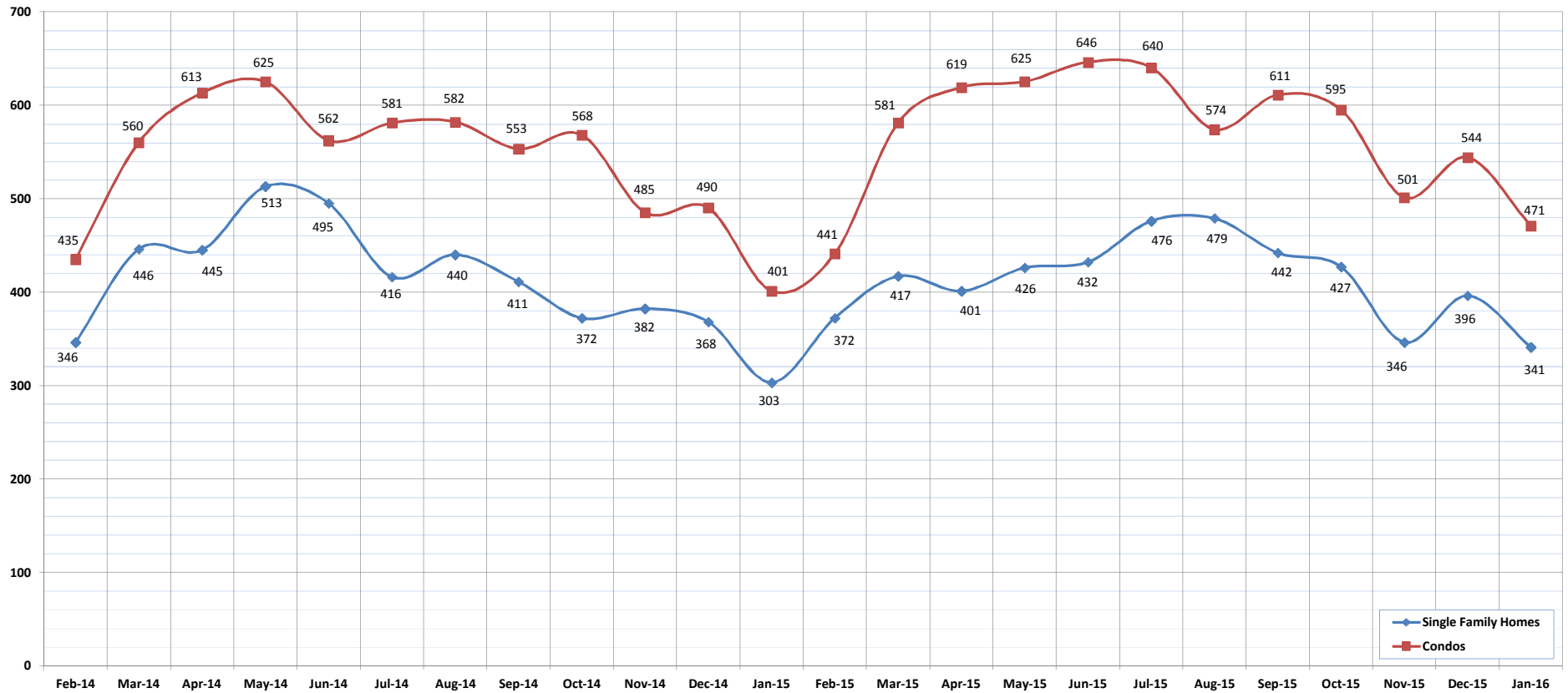
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Pending Sales

January-16

OAHU, HAWAII

(A count of the properties that have offers accepted on them in a given month.)



	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
Pending Sales: Single Family Homes	346	446	445	513	495	416	440	411	372	382	368	303	372	417	401	426	432	476	479	442	427	346	396	341
Pending Sales: Condos	435	560	613	625	562	581	582	553	568	485	490	401	441	581	619	625	646	640	574	611	595	501	544	471
Pending Sales: Total	781	1006	1058	1138	1057	997	1022	964	940	867	858	704	813	998	1020	1051	1078	1116	1053	1053	1022	847	940	812

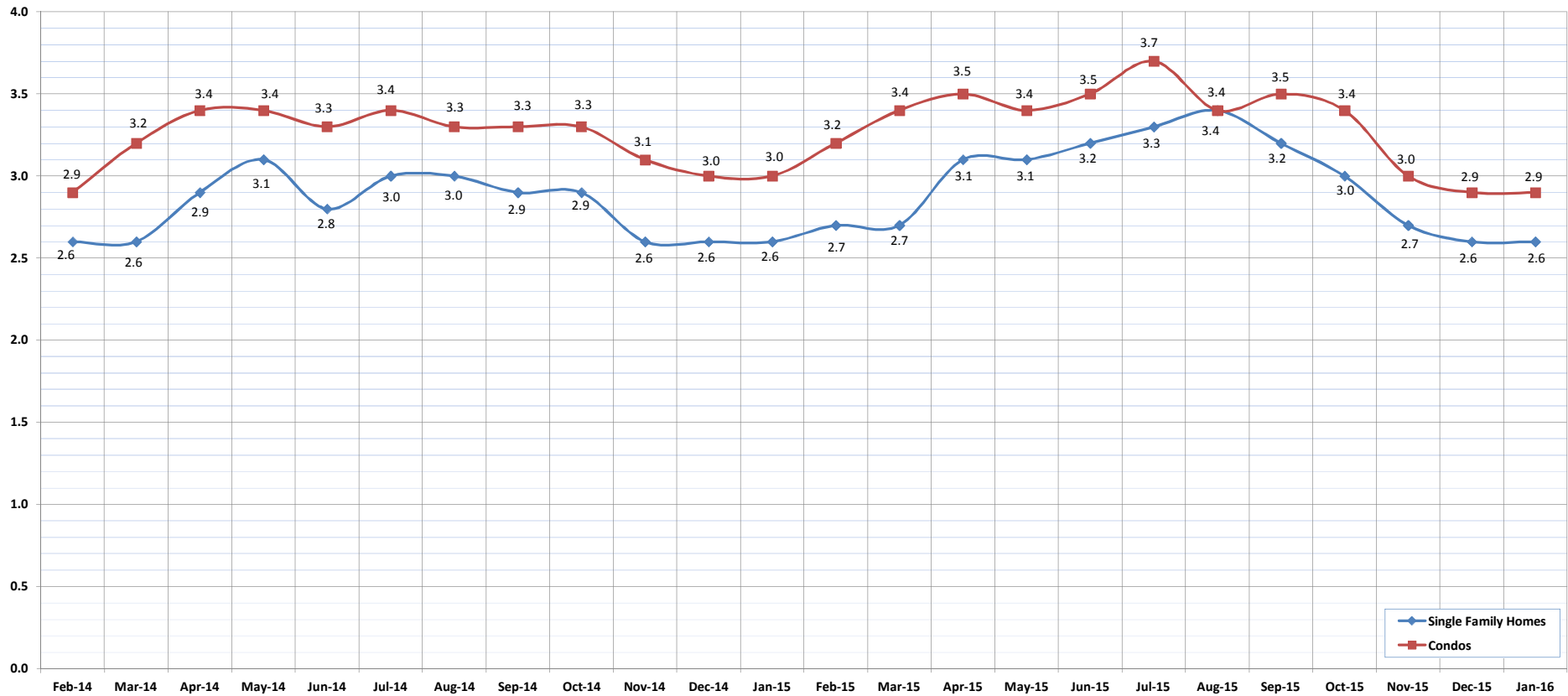
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Months of Inventory

January-16

OAHU, HAWAII

(Compares the number of active listings available to the average monthly pending sales.)



	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
Month of Inventory : SFH	2.6	2.6	2.9	3.1	2.8	3.0	3.0	2.9	2.9	2.6	2.6	2.6	2.7	2.7	3.1	3.1	3.2	3.3	3.4	3.2	3.0	2.7	2.6	2.6
Months of Inventory: Condos	2.9	3.2	3.4	3.4	3.3	3.4	3.3	3.3	3.3	3.1	3.0	3.0	3.2	3.4	3.5	3.4	3.5	3.7	3.4	3.5	3.4	3.0	2.9	2.9

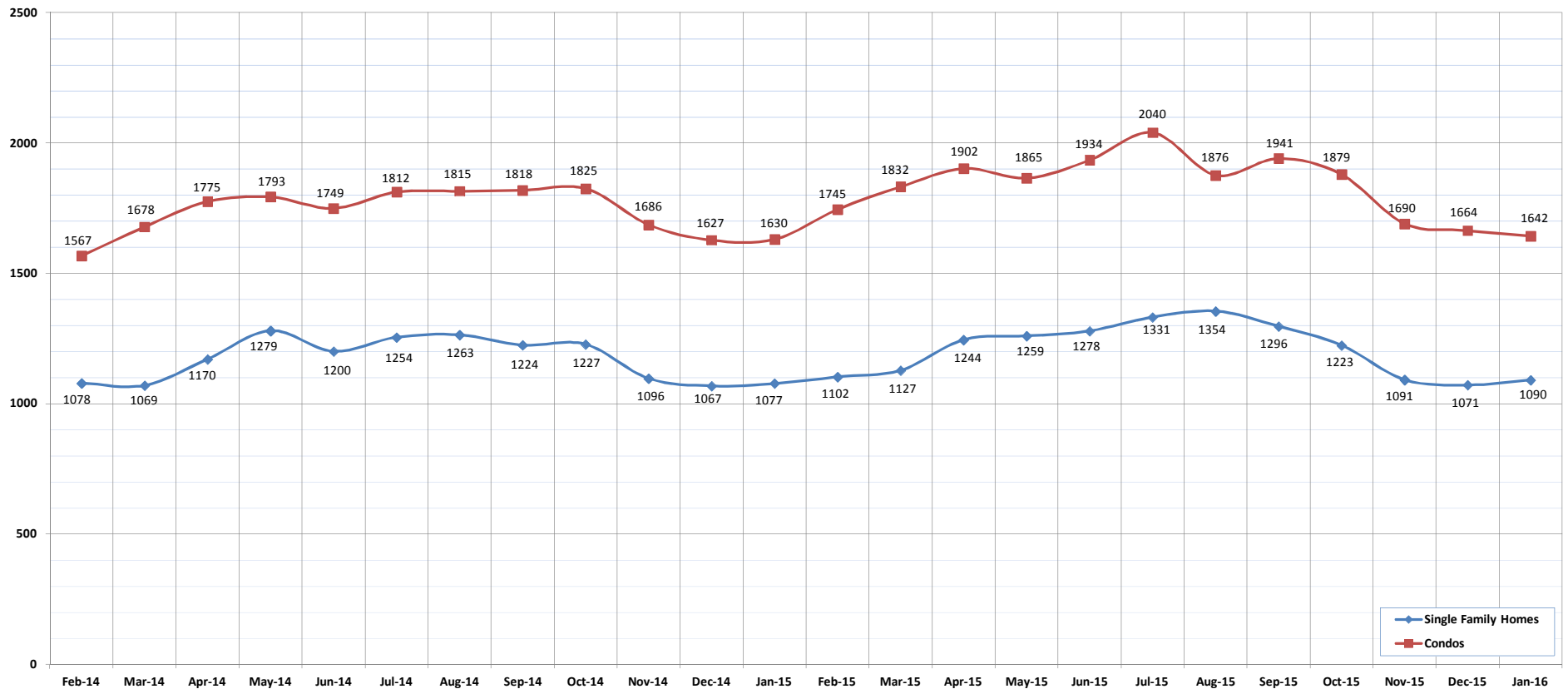
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Active Listings

January-16

OAHU, HAWAII

(The number of properties available for purchase during a given month.)



	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
Active Listings: Single Family Homes	1078	1069	1170	1279	1200	1254	1263	1224	1227	1096	1067	1077	1102	1127	1244	1259	1278	1331	1354	1296	1223	1091	1071	1090
Active Listings: Condos	1567	1678	1775	1793	1749	1812	1815	1818	1825	1686	1627	1630	1745	1832	1902	1865	1934	2040	1876	1941	1879	1690	1664	1642
Active Listings: Total	2645	2747	2945	3072	2949	3066	3078	3042	3052	2782	2694	2707	2847	2959	3146	3124	3212	3371	3230	3237	3102	2781	2735	2732

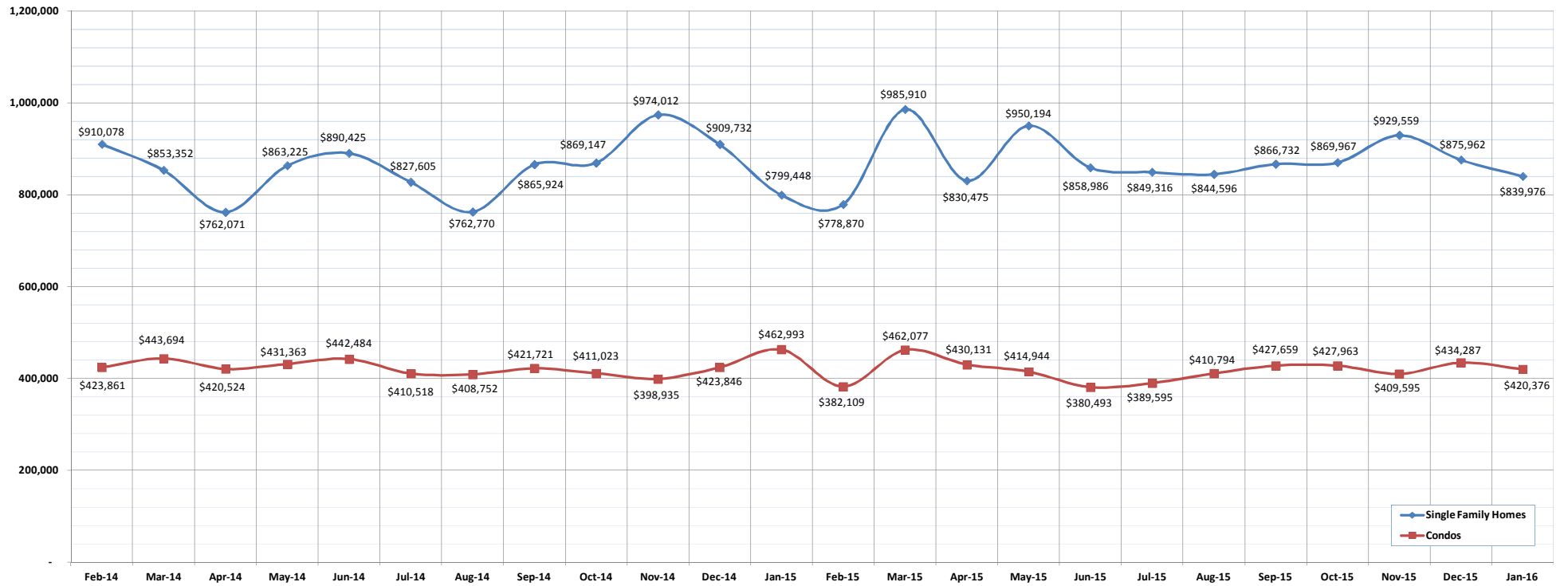
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Average Sales Price

January-16

OAHU, HAWAII

(The average sales price for all closed sales in a given month.)



	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
Average Sales Price: SFH	910,078	853,352	762,071	863,225	890,425	827,605	762,770	865,924	869,147	974,012	909,732	799,448	778,870	985,910	830,475	950,194	858,986	849,316	844,596	866,732	869,967	929,559	875,962	839,976
Average Sales Price: Condos	423,861	443,694	420,524	431,363	442,484	410,518	408,752	421,721	411,023	398,935	423,846	462,993	382,109	462,077	430,131	414,944	380,493	389,595	410,794	427,659	427,963	409,595	434,287	420,376

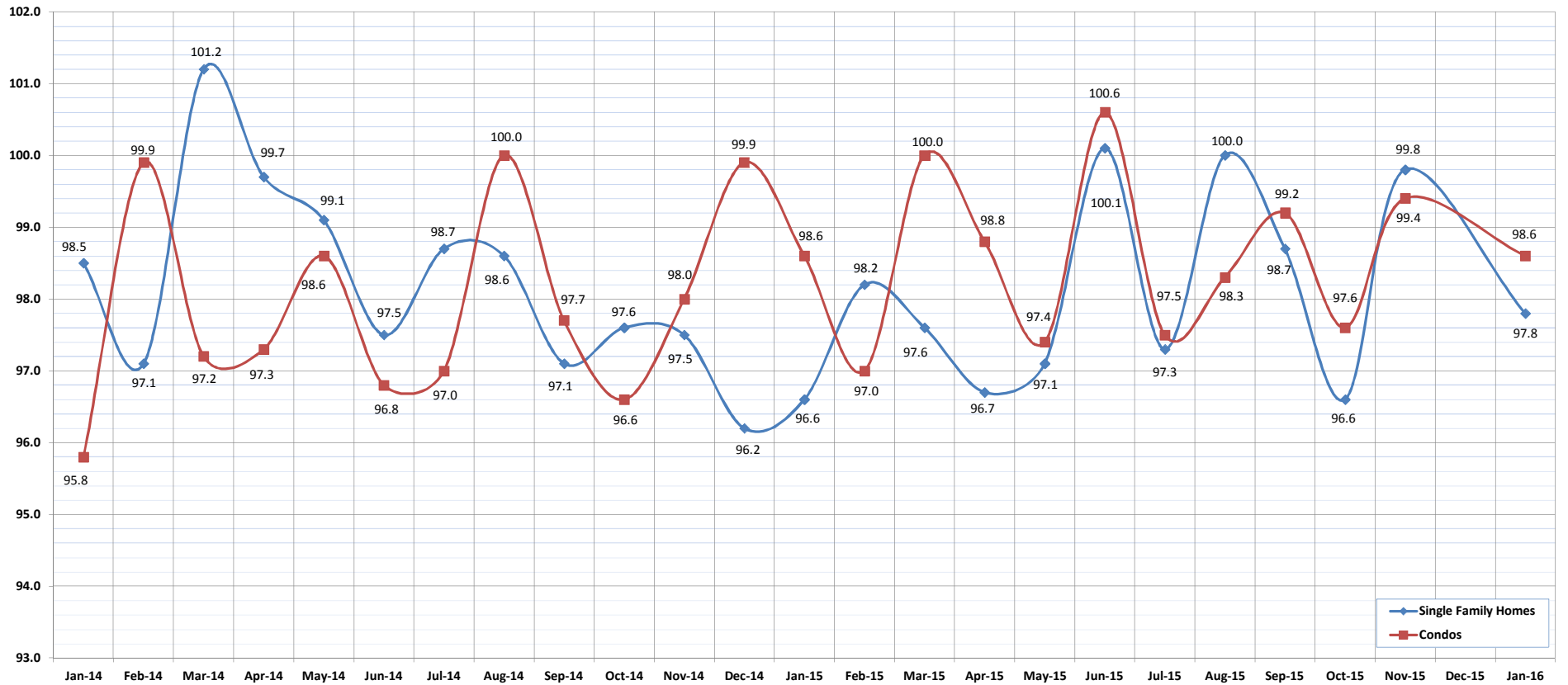
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percent of Original List Price Received

January-16

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price.)



	Jan-14	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Jan-16
Percent of Original List Price: SFH	98.5	97.1	101.2	99.7	99.1	97.5	98.7	98.6	97.1	97.6	97.5	96.2	96.6	98.2	97.6	96.7	97.1	100.1	97.3	100.0	98.7	96.6	99.8	97.8
Percent of Original List Price: Condos	95.8	99.9	97.2	97.3	98.6	96.8	97.0	100.0	97.7	96.6	98.0	99.9	98.6	97.0	100.0	98.8	97.4	100.6	97.5	98.3	99.2	97.6	99.4	98.6

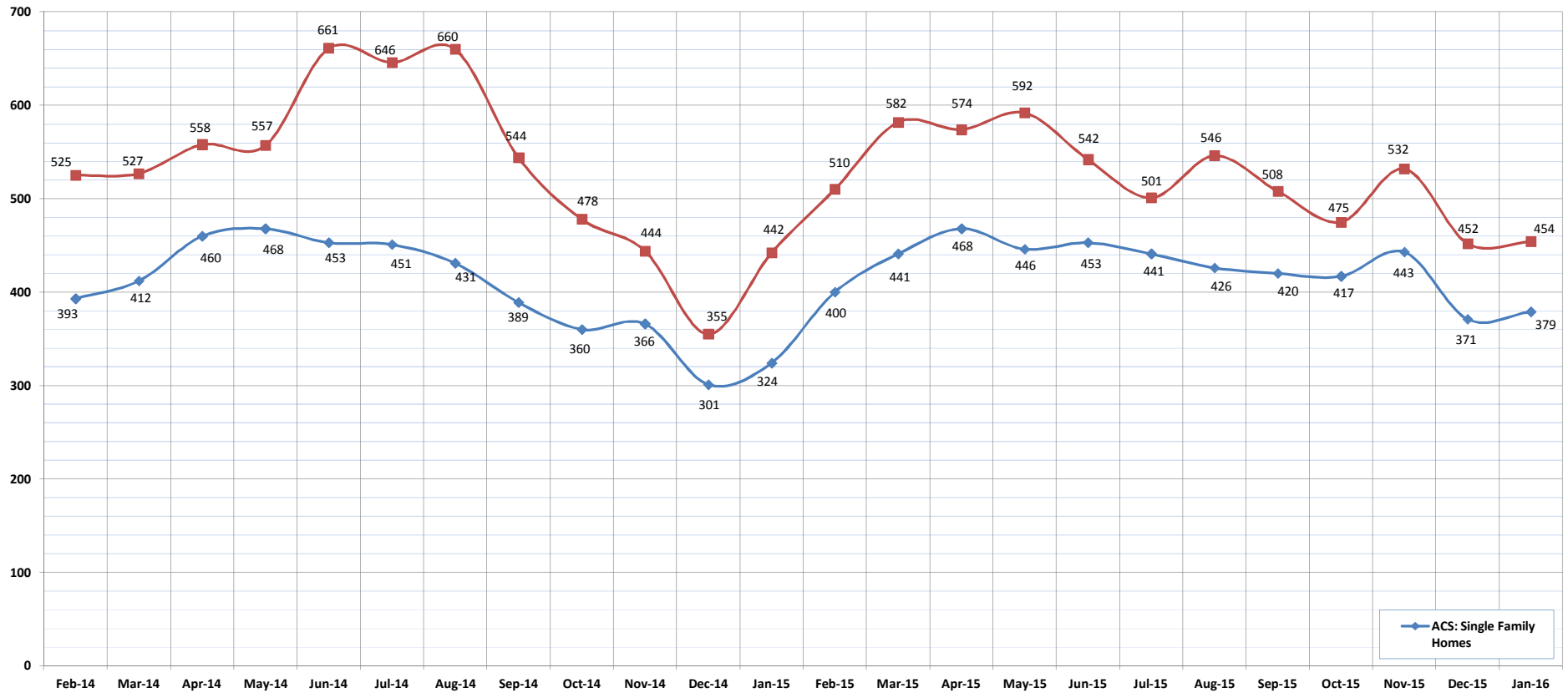
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Active Continue to Show

January-16

OAHU, HAWAII

(A count of the properties that are in ACS during the current month.)



	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
ACS: Single Family Homes	393	412	460	468	453	451	431	389	360	366	301	324	400	441	468	446	453	441	426	420	417	443	371	379
ACS: Condos	525	527	558	557	661	646	660	544	478	444	355	442	510	582	574	592	542	501	546	508	475	532	452	454

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Housing Supply Overview

January 2016

Single Family Homes	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Jan-16	Jan-15	%	Jan-16	Jan-15	%	Jan-16	Jan-15	%	Jan-16	Jan-15	%	Jan-16	Jan-15	%
\$350,000 and Below	145	155	-6.5%	28	28	0.0%	96.3%	98.3%	-2.0%	30	36	-16.7%	2.3	2.3	0.0%
\$350,001 - \$475,000	317	381	-16.8%	20	22	-9.1%	98.2%	98.9%	-0.7%	50	66	-24.2%	1.8	1.9	-5.3%
\$475,001 - \$550,000	388	404	-4.0%	17	19	-10.5%	98.3%	98.7%	-0.4%	59	78	-24.4%	1.8	2.1	-14.3%
\$550,001 - \$650,000	688	625	10.1%	17	21	-19.0%	98.4%	98.6%	-0.2%	116	134	-13.4%	2.1	2.6	-19.2%
\$650,001 - \$800,000	920	697	32.0%	20	22	-9.1%	97.9%	98.0%	-0.1%	197	200	-1.5%	3.0	3.5	-14.3%
\$800,001 - \$1.1M	750	590	27.1%	21	21	0.0%	97.7%	97.8%	-0.1%	174	160	8.8%	3.2	3.3	-3.0%
\$1.1M - \$1.9M	467	352	32.7%	31	31	0.0%	95.6%	95.7%	-0.1%	215	186	15.6%	6.3	6.0	5.0%
\$1.9M and Above	165	163	1.2%	58	56	3.6%	93.3%	93.1%	0.2%	249	217	14.7%	18.7	17.6	6.2%
All Single Family Homes	3840	3367	14.0%	20	22	-9.1%	98.2%	98.1%	0.1%	1090	1077	1.2%	3.7	3.7	0.0%

Condos	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Jan-16	Jan-15	%	Jan-16	Jan-15	%	Jan-16	Jan-15	%	Jan-16	Jan-15	%	Jan-16	Jan-15	%
\$150,000 and below	398	415	-4.1%	45	40	12.5%	91.7%	92.4%	-0.8%	143	141	1.4%	4.2	4.0	5.0%
\$150,001 - \$200,000	343	424	-19.1%	33	33	0.0%	96.5%	94.8%	1.8%	102	123	-17.1%	3.2	3.5	-8.6%
\$200,001 - \$250,000	427	556	-23.2%	27	25	8.0%	97.0%	96.2%	0.8%	98	134	-26.9%	2.4	2.9	-17.2%
\$250,001 - \$300,000	656	698	-6.0%	21	26	-19.2%	97.9%	97.6%	0.3%	148	193	-23.3%	2.6	3.5	-25.7%
\$300,001 - \$375,000	1025	877	16.9%	18	24	-25.0%	98.2%	97.0%	1.2%	207	213	-2.8%	2.6	2.9	-10.3%
\$375,001 - \$475,000	1049	926	13.3%	17	19	-10.5%	98.7%	98.3%	0.4%	241	211	14.2%	2.9	2.9	0.0%
\$475,001 - \$700,000	970	829	17.0%	26	20	30.0%	97.9%	98.2%	-0.3%	315	275	14.5%	4.3	4.1	4.9%
\$700,001 and above	554	502	10.4%	45	42	7.1%	96.4%	94.8%	1.7%	388	340	14.1%	9.1	8.9	2.2%
All Condos	5422	5227	3.7%	22	25	-12.0%	98.6%	98.1%	0.5%	1642	1630	0.7%	3.7	3.8	-2.6%

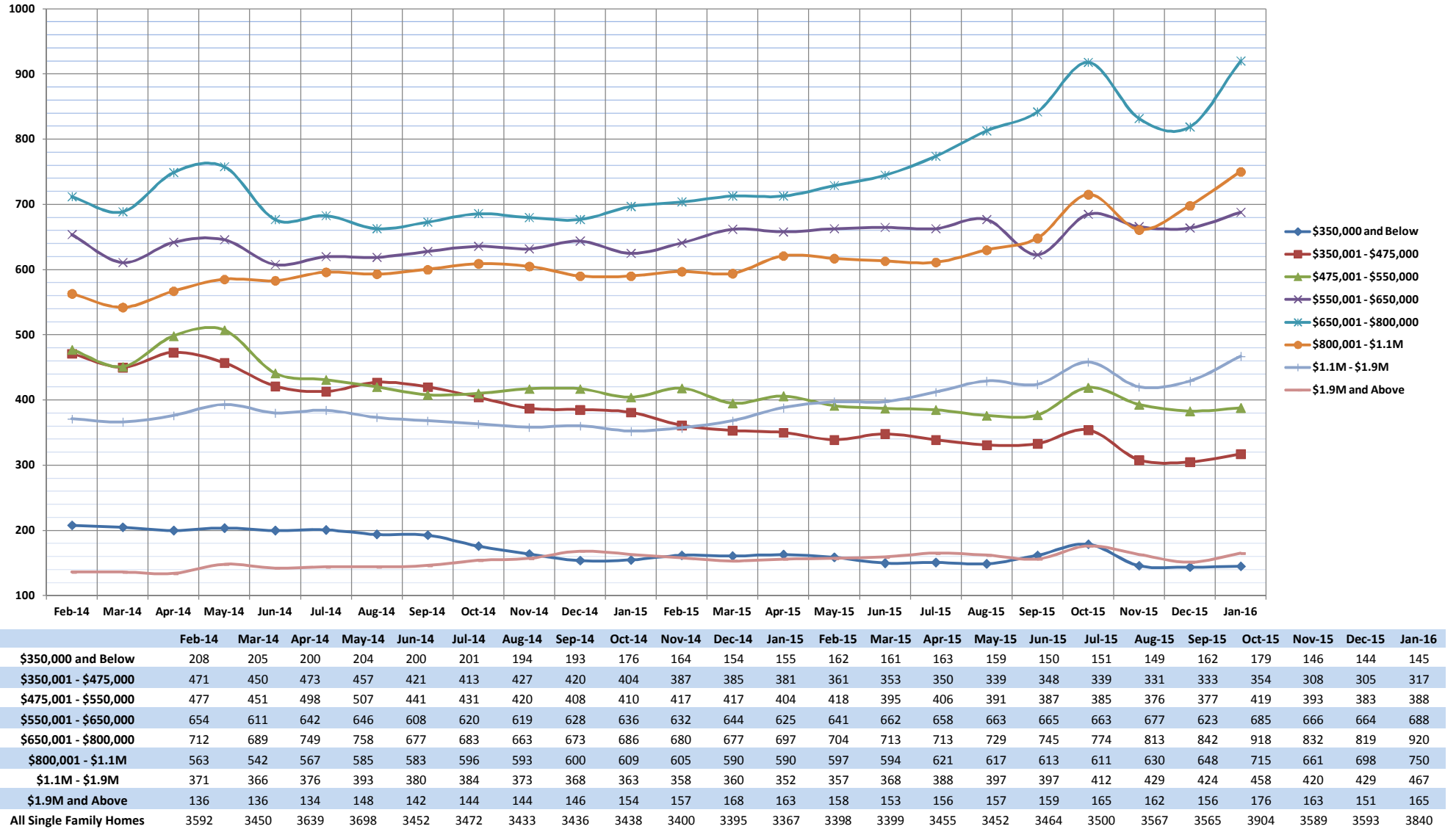
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Pending Sales

Jan-16

Single Family Homes: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



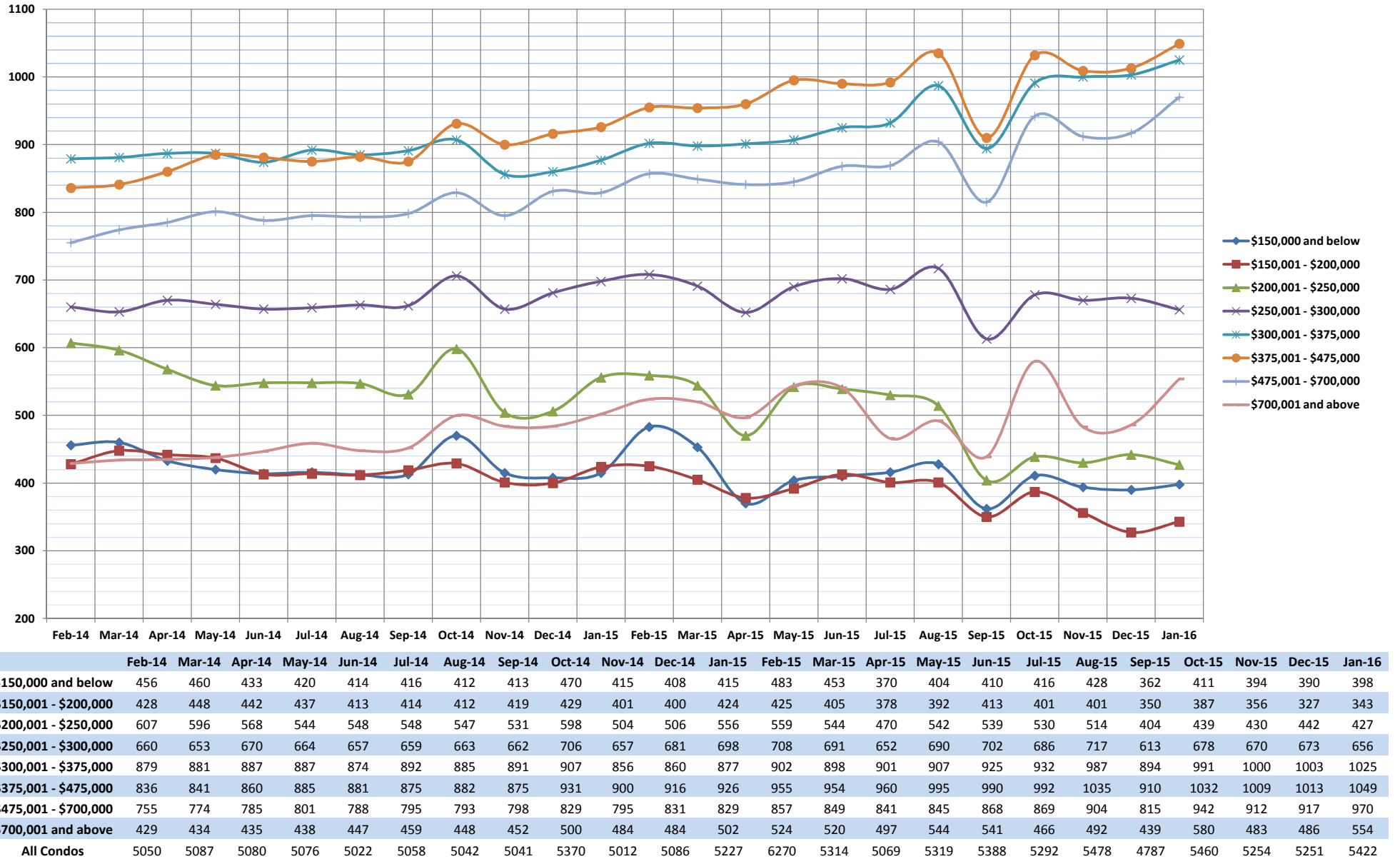
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Pending Sales

Jan-16

Condos: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



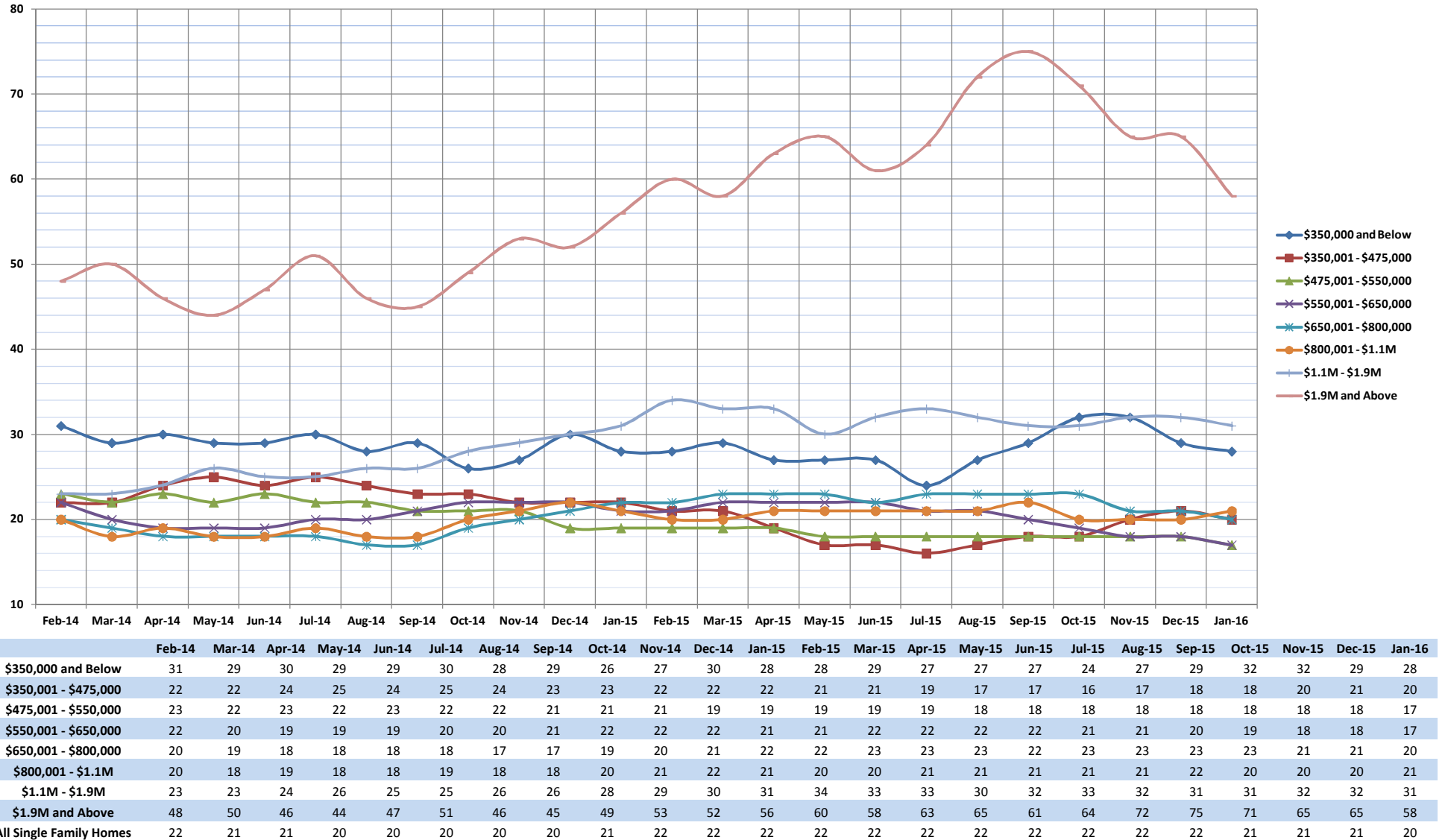
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Days on Market Until Sale

Jan-16

Single Family Homes: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



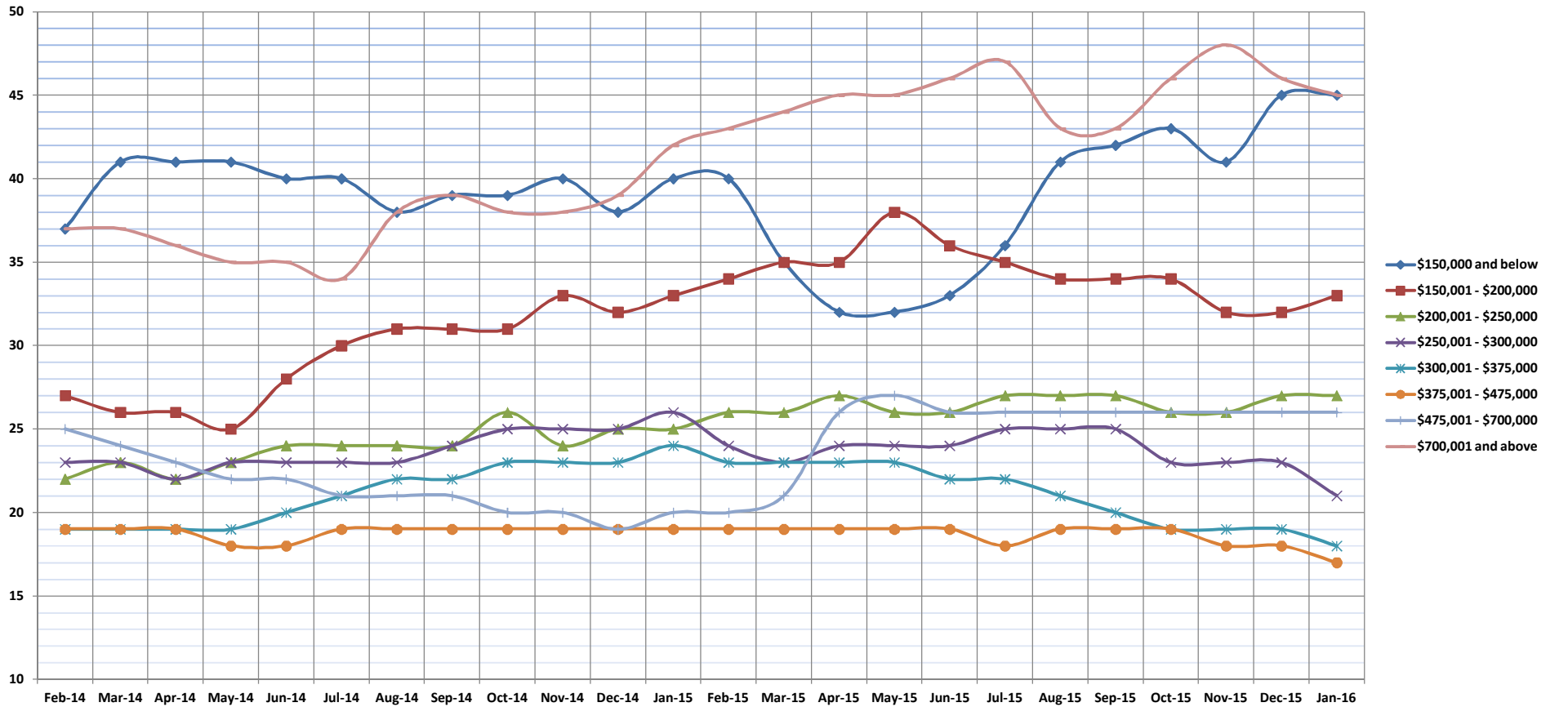
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Days on Market Until Sale

Jan-16

Condos: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
\$150,000 and below	37	41	41	41	40	40	38	39	39	40	38	40	40	35	32	32	33	36	41	42	43	41	45	45
\$150,001 - \$200,000	27	26	26	25	28	30	31	31	31	33	32	33	34	35	35	38	36	35	34	34	34	32	32	33
\$200,001 - \$250,000	22	23	22	23	24	24	24	24	26	24	25	25	26	26	27	26	26	27	27	27	26	26	27	27
\$250,001 - \$300,000	23	23	22	23	23	23	23	24	25	25	25	26	24	24	24	24	24	25	25	25	23	23	23	21
\$300,001 - \$375,000	19	19	19	19	20	21	22	22	23	23	23	24	23	23	23	23	22	22	21	20	19	19	19	18
\$375,001 - \$475,000	19	19	19	18	18	19	19	19	19	19	19	19	19	19	19	19	19	18	19	19	19	18	18	17
\$475,001 - \$700,000	25	24	23	22	22	21	21	21	20	20	19	20	20	21	26	27	26	26	26	26	26	26	26	26
\$700,001 and above	37	37	36	35	35	34	38	39	38	38	39	42	43	44	45	45	46	47	43	43	46	48	46	45
All Condos	24	23	23	23	23	23	24	24	24	25	24	25	24	24	24	24	24	24	23	23	23	23	23	22

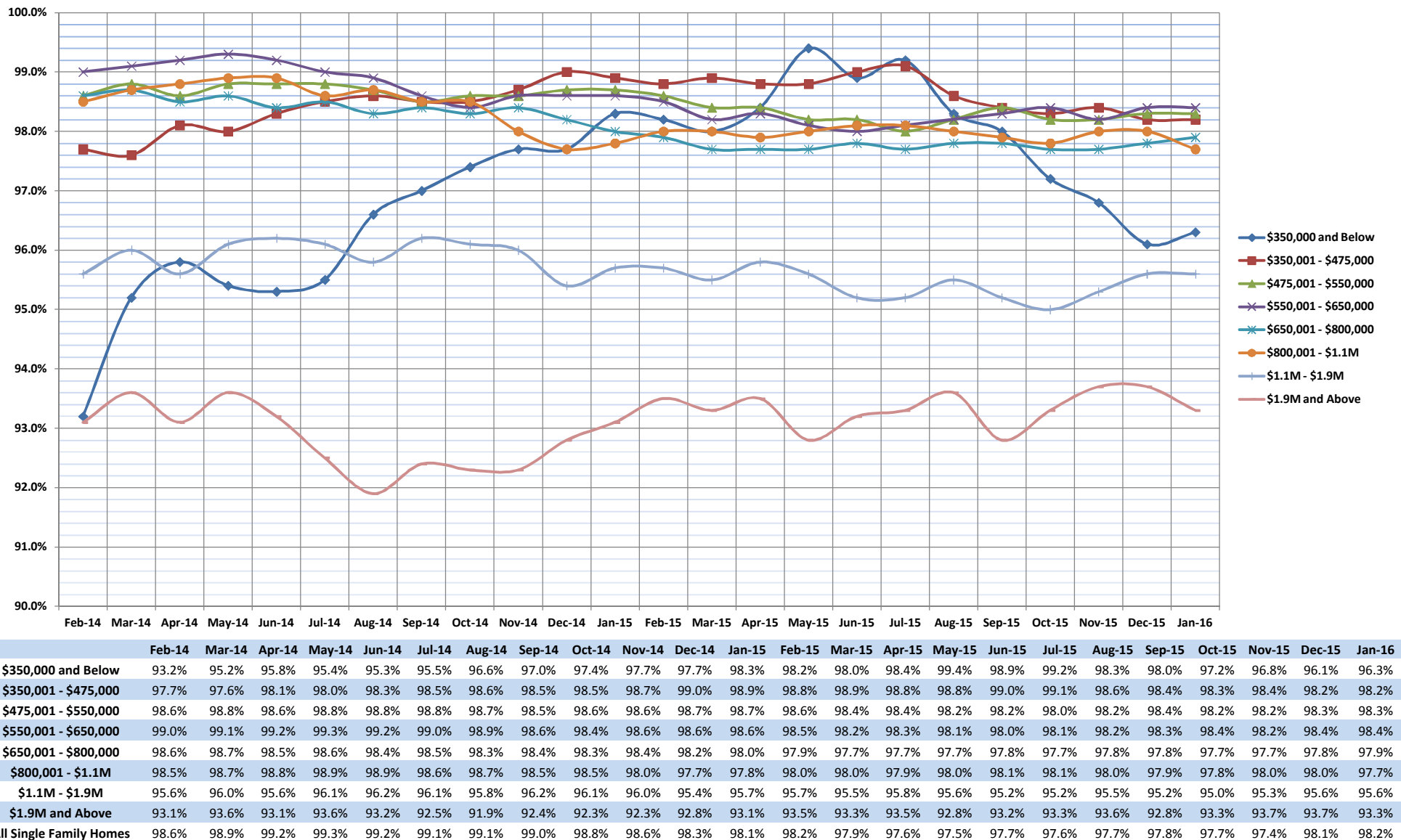
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Jan-16

Single Family Homes: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



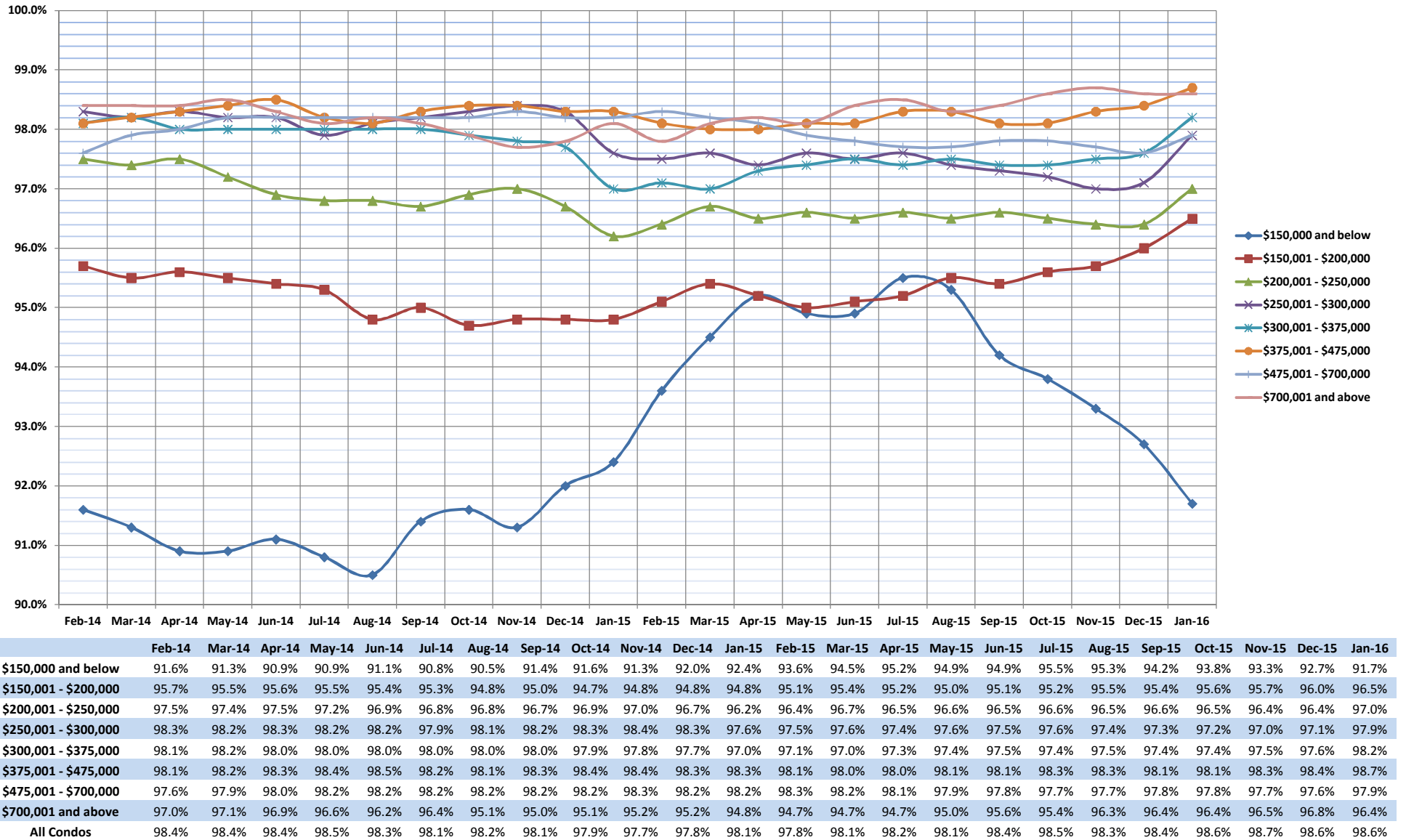
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Percentage of Original Price Received

Jan-16

Condos: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



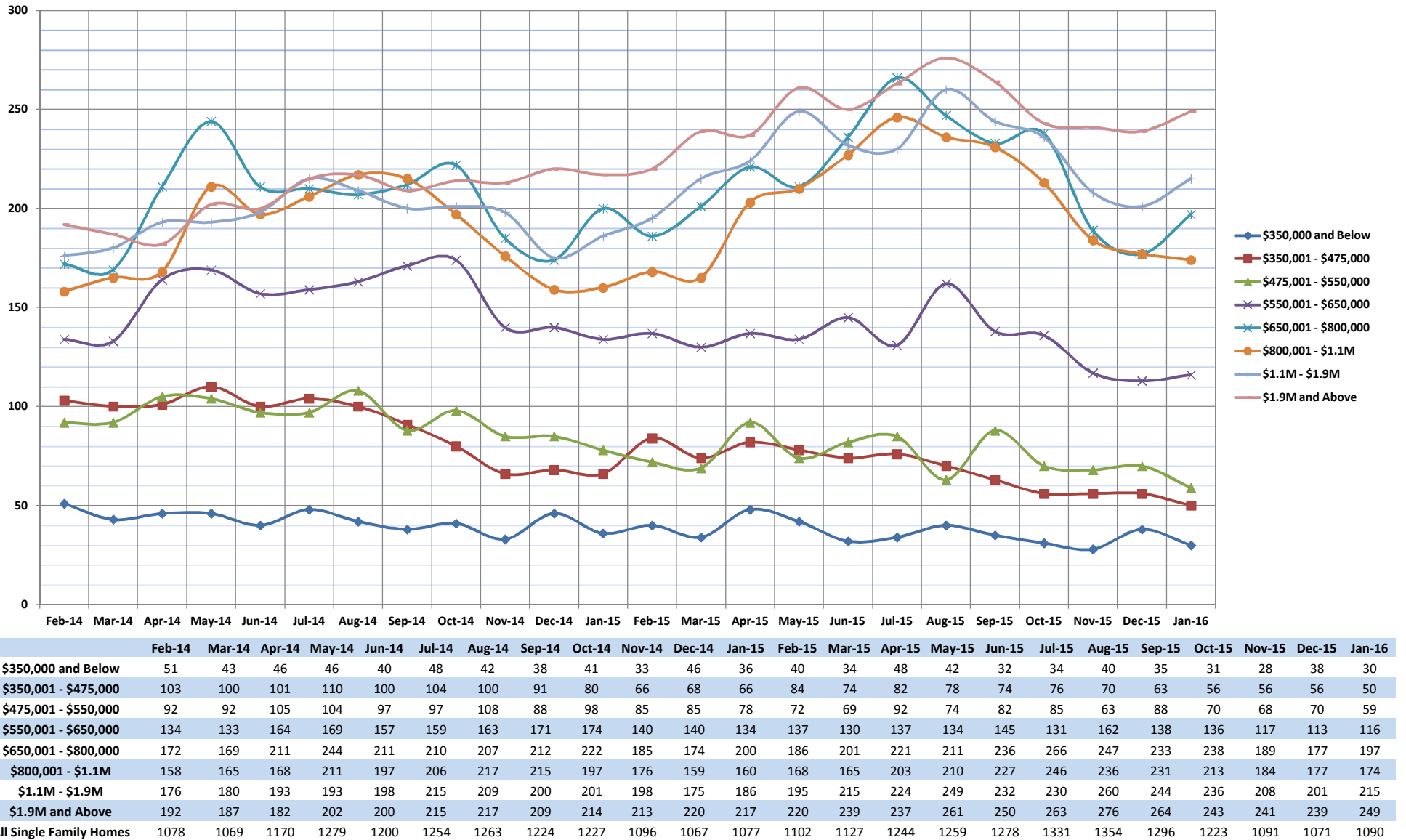
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Inventory of Homes for Sale

Jan-16

Single Family Homes: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



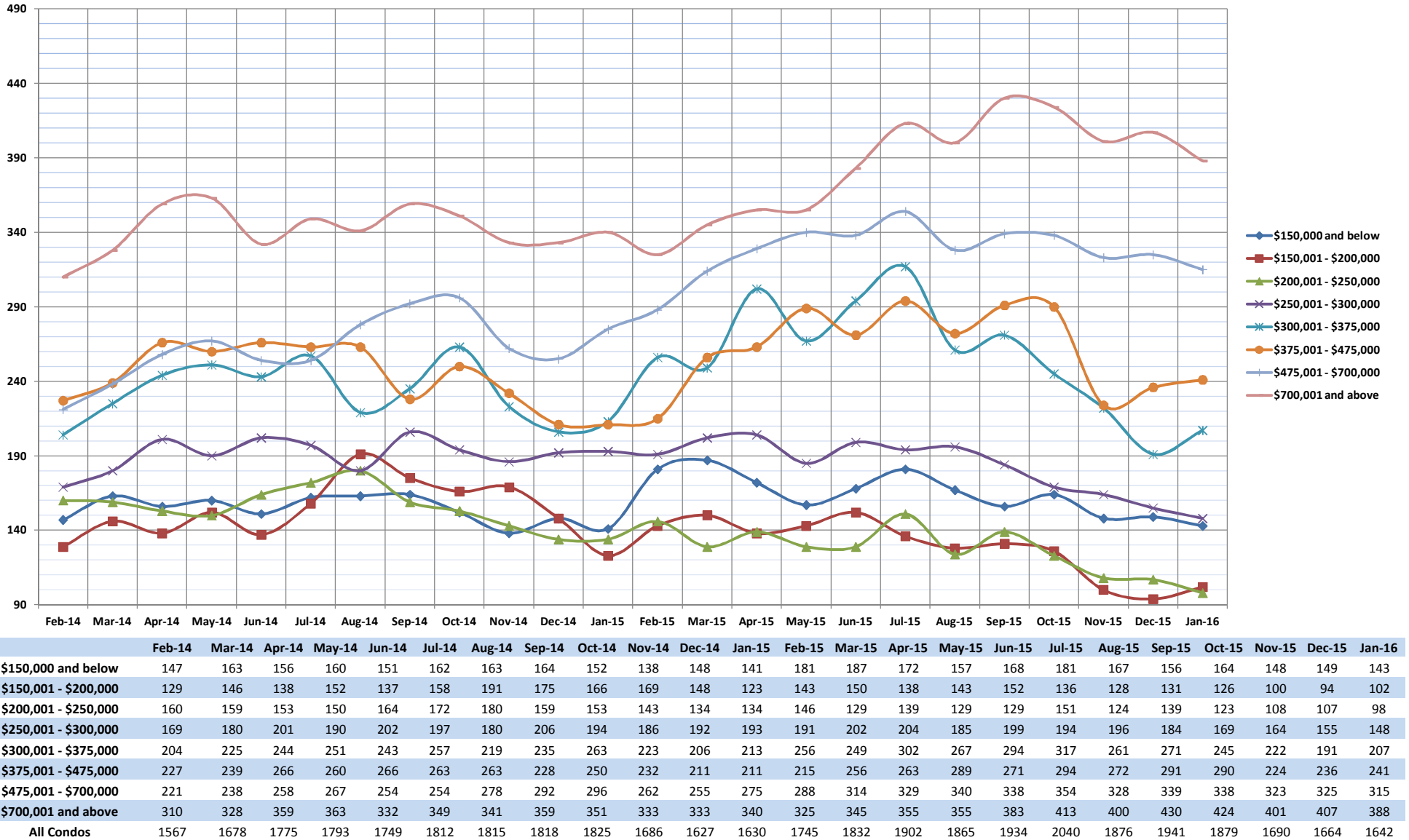
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Inventory of Homes for Sale

Jan-16

Condos: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



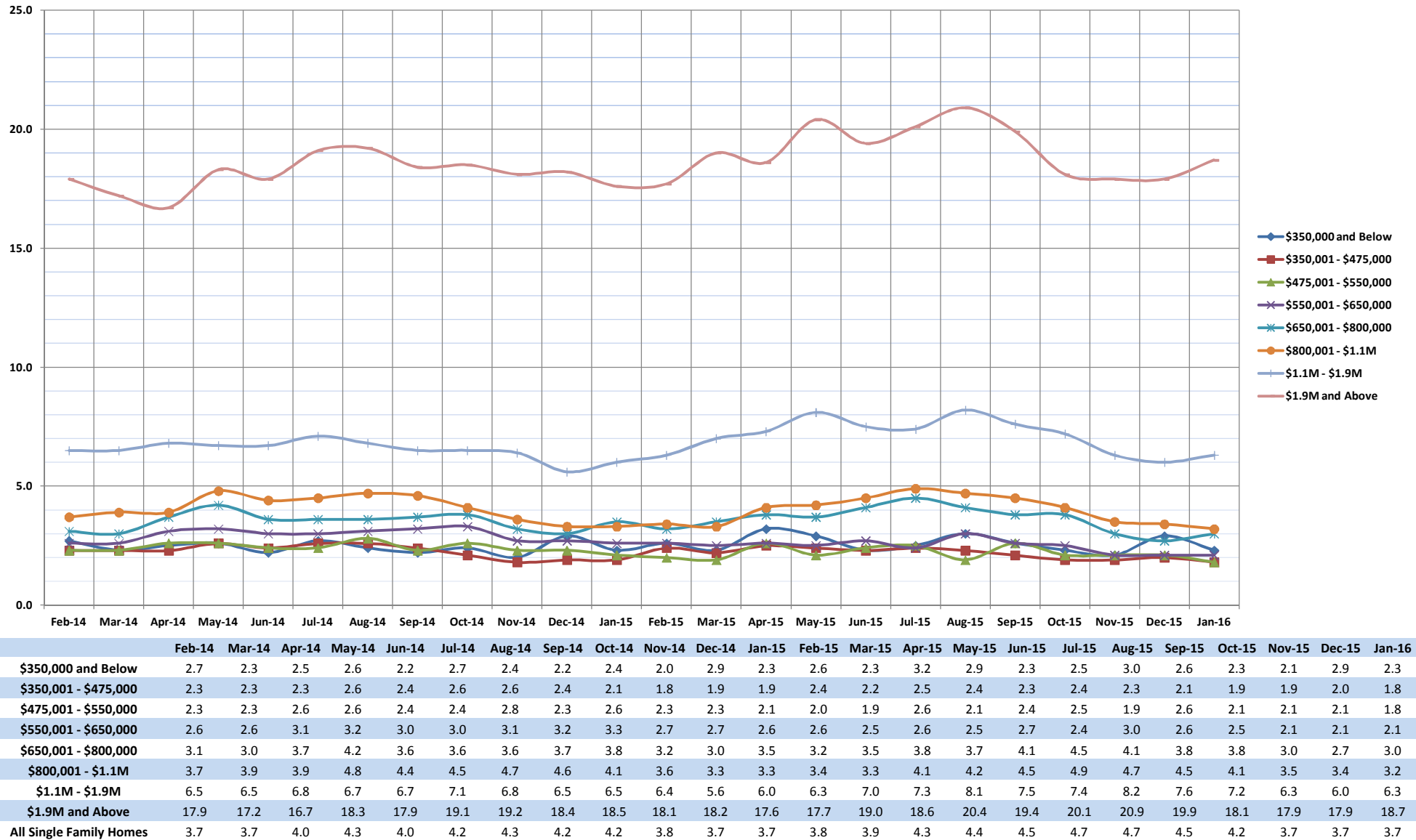
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Jan-16

Single Family Homes: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



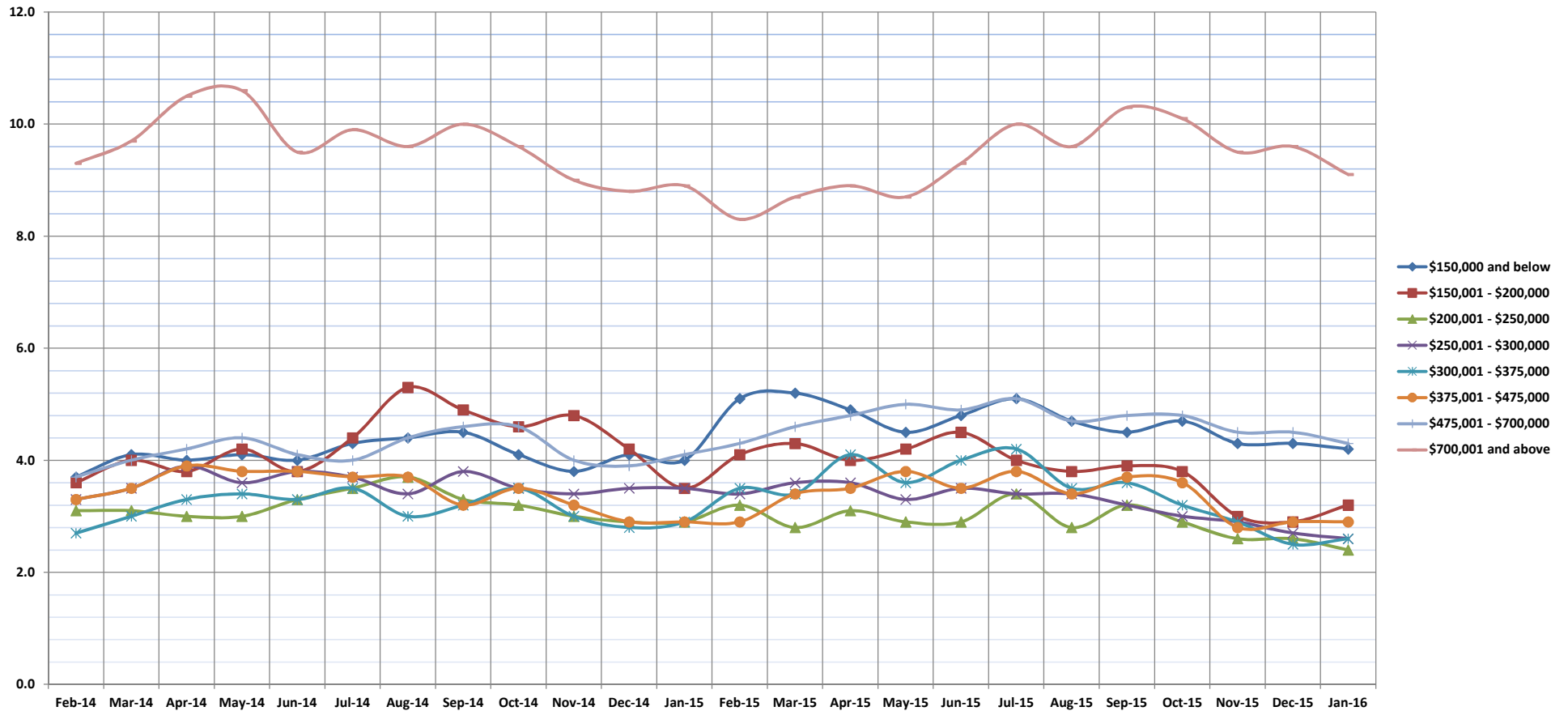
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Jan-16

Condos: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



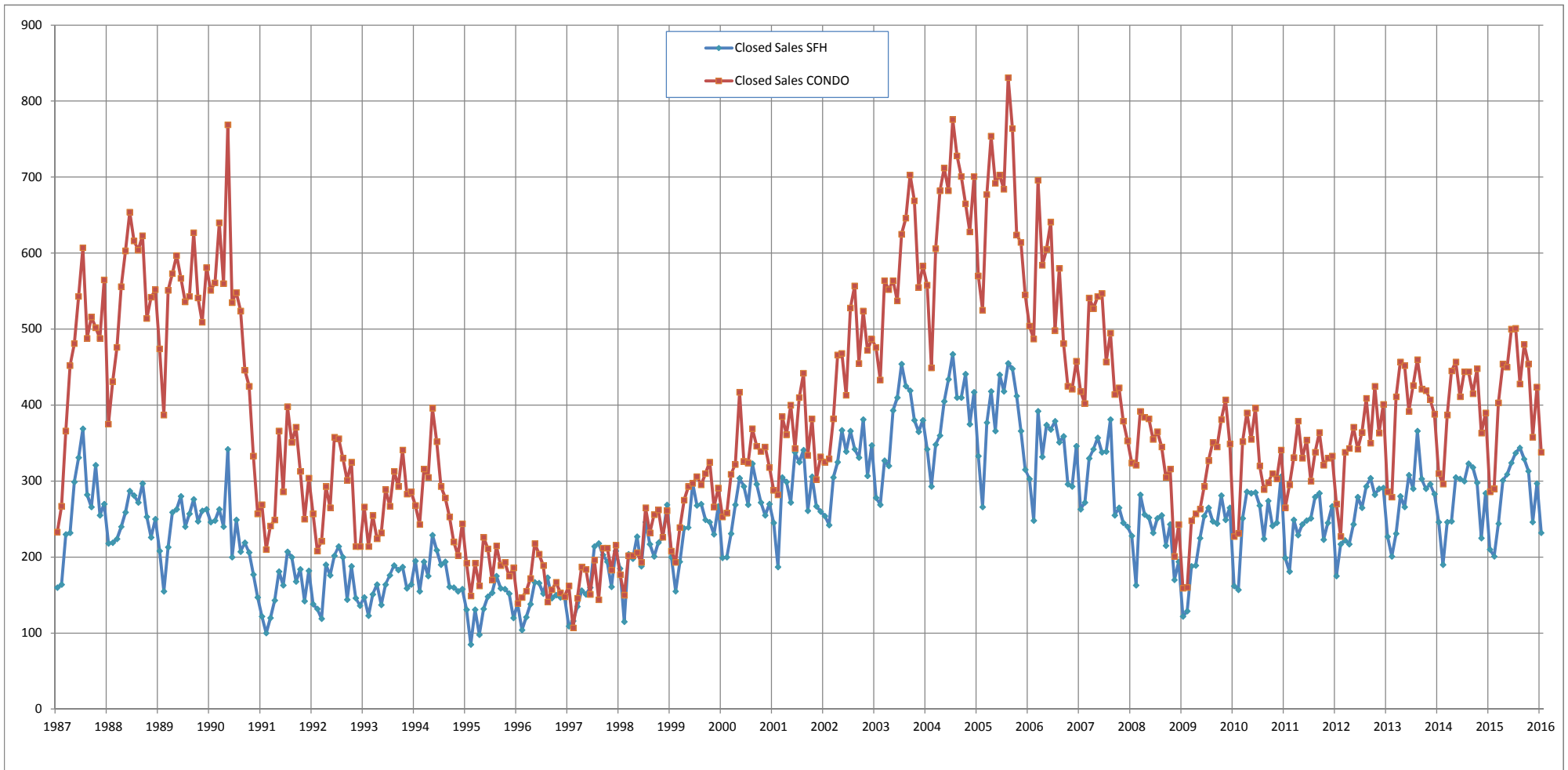
	Feb-14	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16
\$150,000 and below	3.7	4.1	4.0	4.1	4.0	4.3	4.4	4.5	4.1	3.8	4.1	4.0	5.1	5.2	4.9	4.5	4.8	5.1	4.7	4.5	4.7	4.3	4.3	4.2
\$150,001 - \$200,000	3.6	4.0	3.8	4.2	3.8	4.4	5.3	4.9	4.6	4.8	4.2	3.5	4.1	4.3	4.0	4.2	4.5	4.0	3.8	3.9	3.8	3.0	2.9	3.2
\$200,001 - \$250,000	3.1	3.1	3.0	3.0	3.3	3.5	3.7	3.3	3.2	3.0	2.9	2.9	3.2	2.8	3.1	2.9	2.9	3.4	2.8	3.2	2.9	2.6	2.6	2.4
\$250,001 - \$300,000	3.3	3.5	3.9	3.6	3.8	3.7	3.4	3.8	3.5	3.4	3.5	3.5	3.4	3.6	3.6	3.3	3.5	3.4	3.4	3.2	3.0	2.9	2.7	2.6
\$300,001 - \$375,000	2.7	3.0	3.3	3.4	3.3	3.5	3.0	3.2	3.5	3.0	2.8	2.9	3.5	3.4	4.1	3.6	4.0	4.2	3.5	3.6	3.2	2.9	2.5	2.6
\$375,001 - \$475,000	3.3	3.5	3.9	3.8	3.8	3.7	3.7	3.2	3.5	3.2	2.9	2.9	2.9	3.4	3.5	3.8	3.5	3.8	3.4	3.7	3.6	2.8	2.9	2.9
\$475,001 - \$700,000	3.7	4.0	4.2	4.4	4.1	4.0	4.4	4.6	4.6	4.0	3.9	4.1	4.3	4.6	4.8	5.0	4.9	5.1	4.7	4.8	4.8	4.5	4.5	4.3
\$700,001 and above	9.3	9.7	10.5	10.6	9.5	9.9	9.6	10.0	9.6	9.0	8.8	8.9	8.3	8.7	8.9	8.7	9.3	10.0	9.6	10.3	10.1	9.5	9.6	9.1
All Condos	3.8	4.0	4.3	4.3	4.2	4.3	4.3	4.3	4.3	4.0	3.8	3.8	4.0	4.2	4.4	4.3	4.4	4.6	4.2	4.4	4.2	3.8	3.7	3.7

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Closed Sales

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

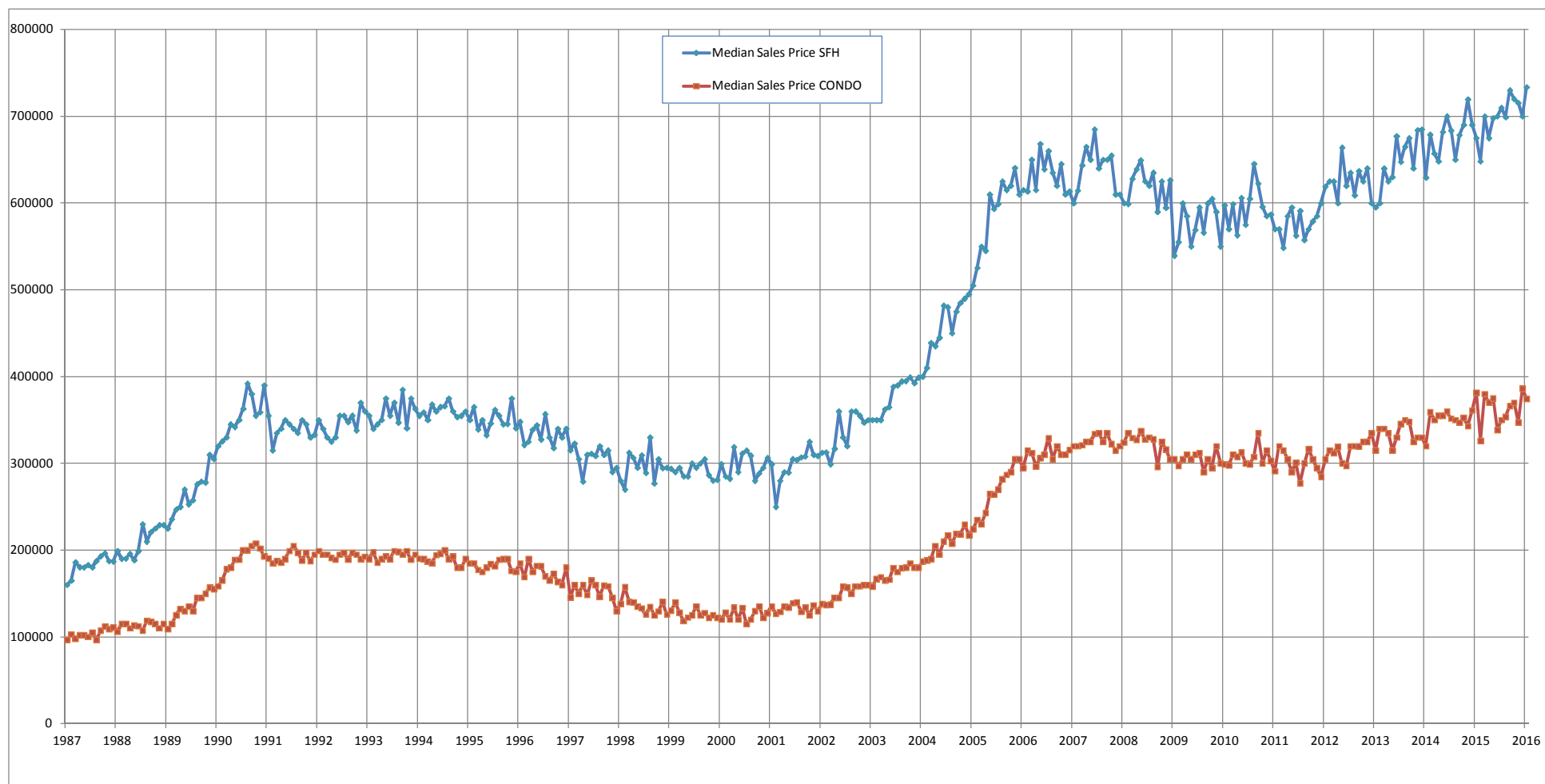


SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Median Sales Price

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.