

Monthly Housing Statistics

April 2014



SINGLE FAMILY HOMES

Median Sales Price	
\$648,000	+3.7%
Closed Sales	
247	-11.8%
Average Sales Price	
\$762,071	-5.4%

CONDOS

Median Sales Price	
\$355,000	+6.0%
Closed Sales	
445	-2.6%
Average Sales Price	
\$420,524	+1.2%

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Monthly Indicators

April 2014

	Single Family Homes					
	Apr-14	Apr-13	%	YTD-14	YTD-13	%
Closed Sales	247	280	-11.8%	929	955	-2.7%
Median Sales Price	\$648,000	\$ 625,000	3.7%	\$650,000	\$ 615,000	5.7%
Median Days on Market	21	23	-8.7%	21	23	-8.7%
New Listings	409	403	1.5%	1,618	1,422	13.8%
Pending Sales	445	411	8.3%	1,600	1,454	10.0%
Months of Inventory	2.9	2.4	20.8%	--	--	--
Active Listings	1,170	1,031	13.5%	--	--	--
Average Sales Price	\$762,071	\$ 805,205	-5.4%	\$819,474	\$ 762,403	7.5%
% of Original Listing Price Received	99.7%	96.2%	3.6%	98.5%	96.9%	1.7%

	Condos					
	Apr-14	Apr-13	%	YTD-14	YTD-13	%
Closed Sales	445	457	-2.6%	1,438	1,456	-1.2%
Median Sales Price	\$355,000	\$ 335,000	6.0%	\$345,000	\$ 332,500	3.8%
Median Days on Market	21	19	10.5%	24	26	-7.7%
New Listings	594	556	6.8%	2,253	2,084	8.1%
Pending Sales	613	639	-4.1%	2,042	2,114	-3.4%
Months of Inventory	3.4	2.6	30.8%	--	--	--
Active Listings	1,775	1,416	25.4%	--	--	--
Average Sales Price	\$420,524	\$ 415,685	1.2%	\$420,661	\$ 404,114	4.1%
% of Original Listing Price Received	97.3%	98.5%	-1.2%	97.2%	97.2%	0.0%

*YTD data includes revisions

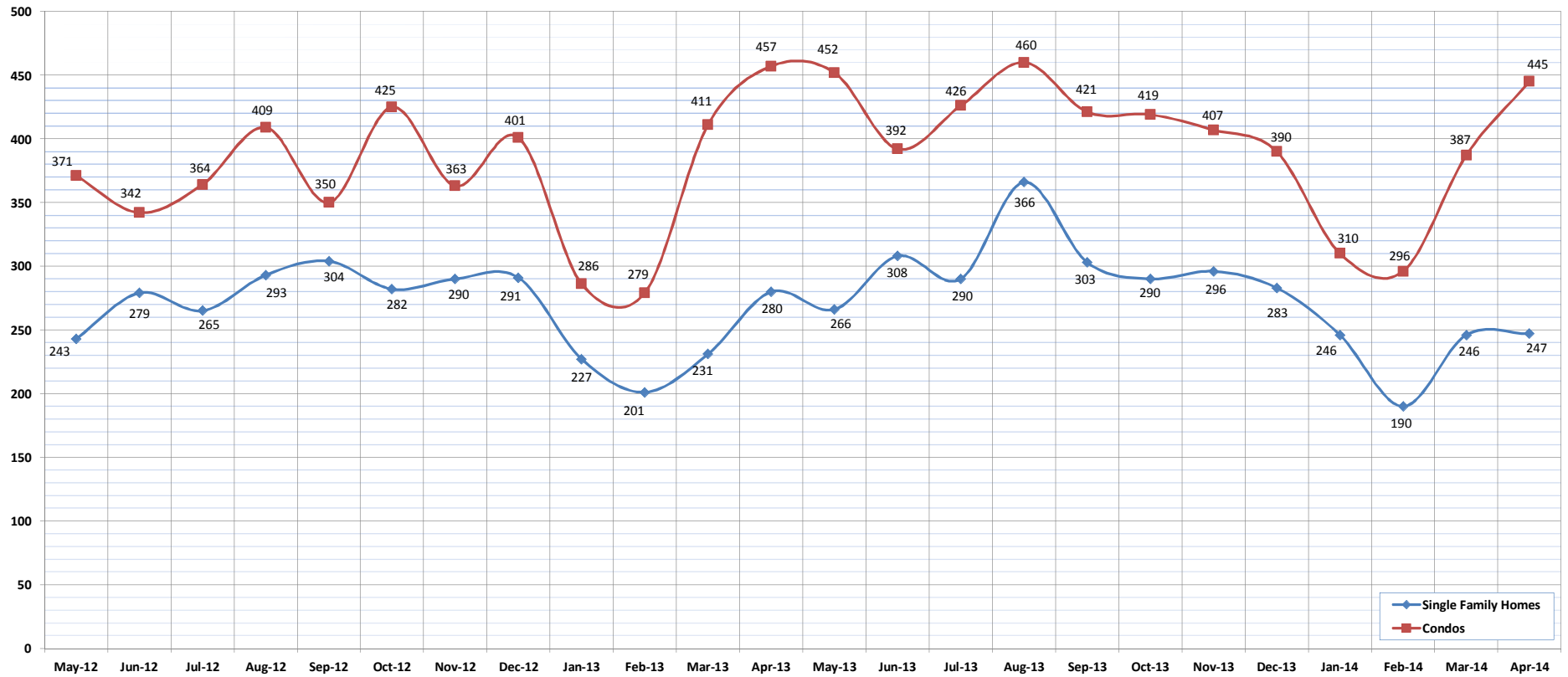
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Closed Sales

April-14

OAHU, HAWAII

(A count of all properties that have closed in a given month.)



	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Closed Sales: Single Family Homes	243	279	265	293	304	282	290	291	227	201	231	280	266	308	290	366	303	290	296	283	246	190	246	247
Closed Sales: Condos	371	342	364	409	350	425	363	401	286	279	411	457	452	392	426	460	421	419	407	390	310	296	387	445
Closed Sales: Total	614	621	629	702	654	707	653	692	513	480	642	737	718	700	716	826	724	709	703	673	556	486	633	692

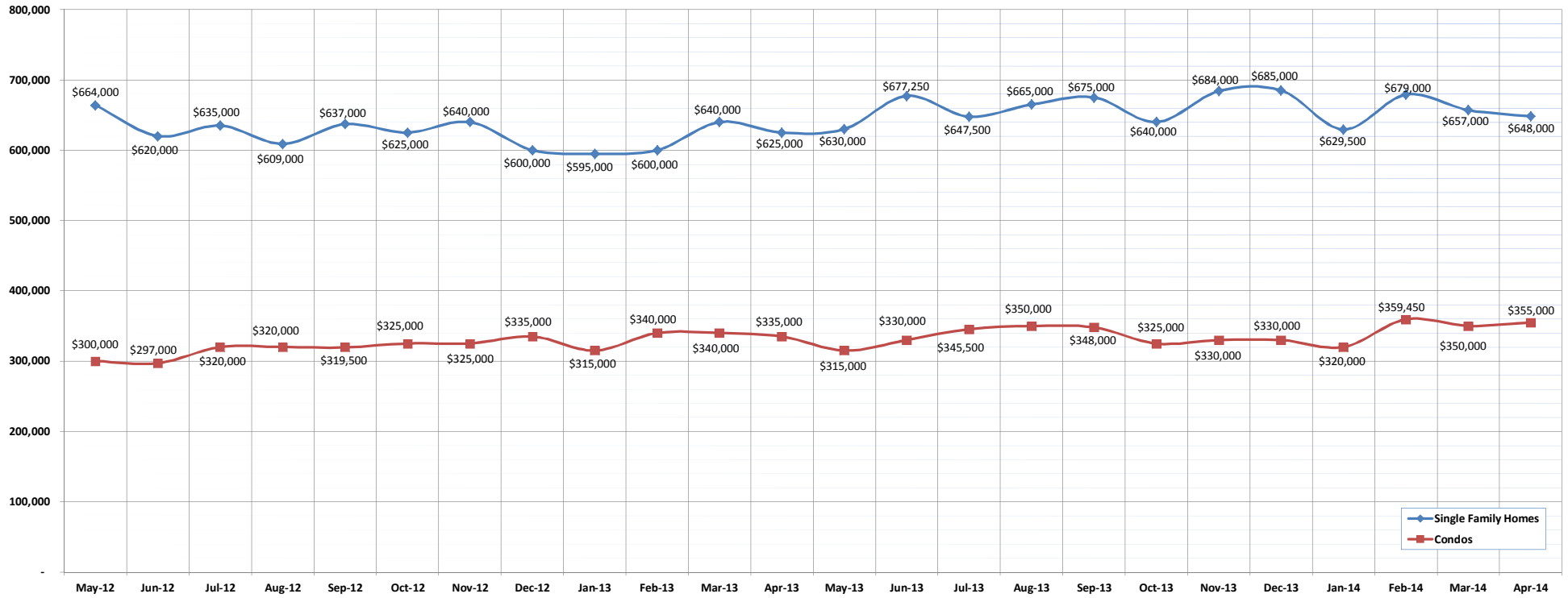
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Median Sales Price

April-14

OAHU, HAWAII

(The median sales price for all closed properties in a given month.)



	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Median Sales Price : SFH	664,000	620,000	635,000	609,000	637,000	625,000	640,000	600,000	595,000	600,000	640,000	625,000	630,000	677,250	647,500	665,000	675,000	640,000	684,000	685,000	629,500	679,000	657,000	648,000
Median Sales Price: Condos	300,000	297,000	320,000	320,000	319,500	325,000	325,000	335,000	315,000	340,000	340,000	335,000	315,000	330,000	345,500	350,000	348,000	325,000	330,000	330,000	320,000	359,450	350,000	355,000

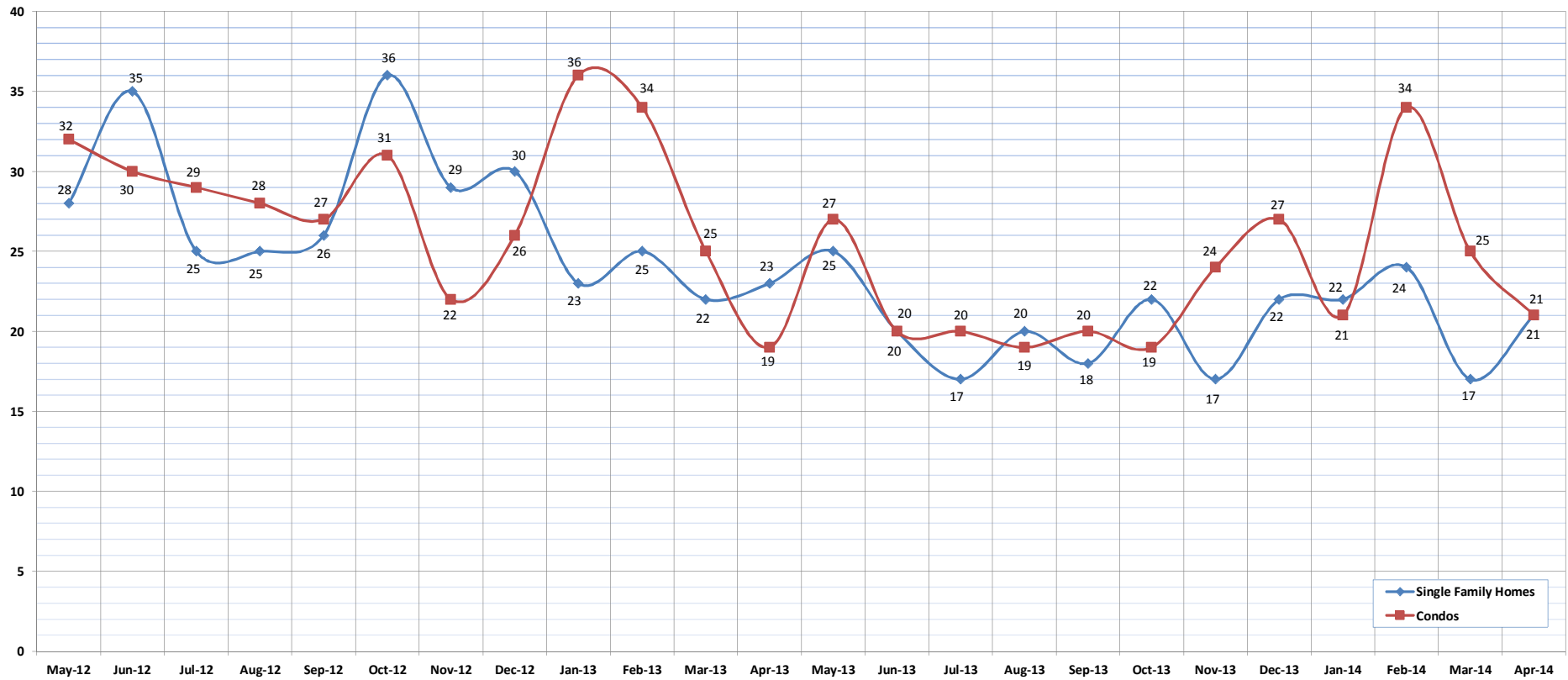
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Median Days on Market

April-14

OAHU, HAWAII

(The median number of days between when a property is first listed and when an offer is accepted.)



	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Median Days on Market: SFH	28	35	25	25	26	36	29	30	23	25	22	23	25	20	17	20	18	22	17	22	22	24	17	21
Median Days on Market: Condos	32	30	29	28	27	31	22	26	36	34	25	19	27	20	20	19	20	19	24	27	21	34	25	21

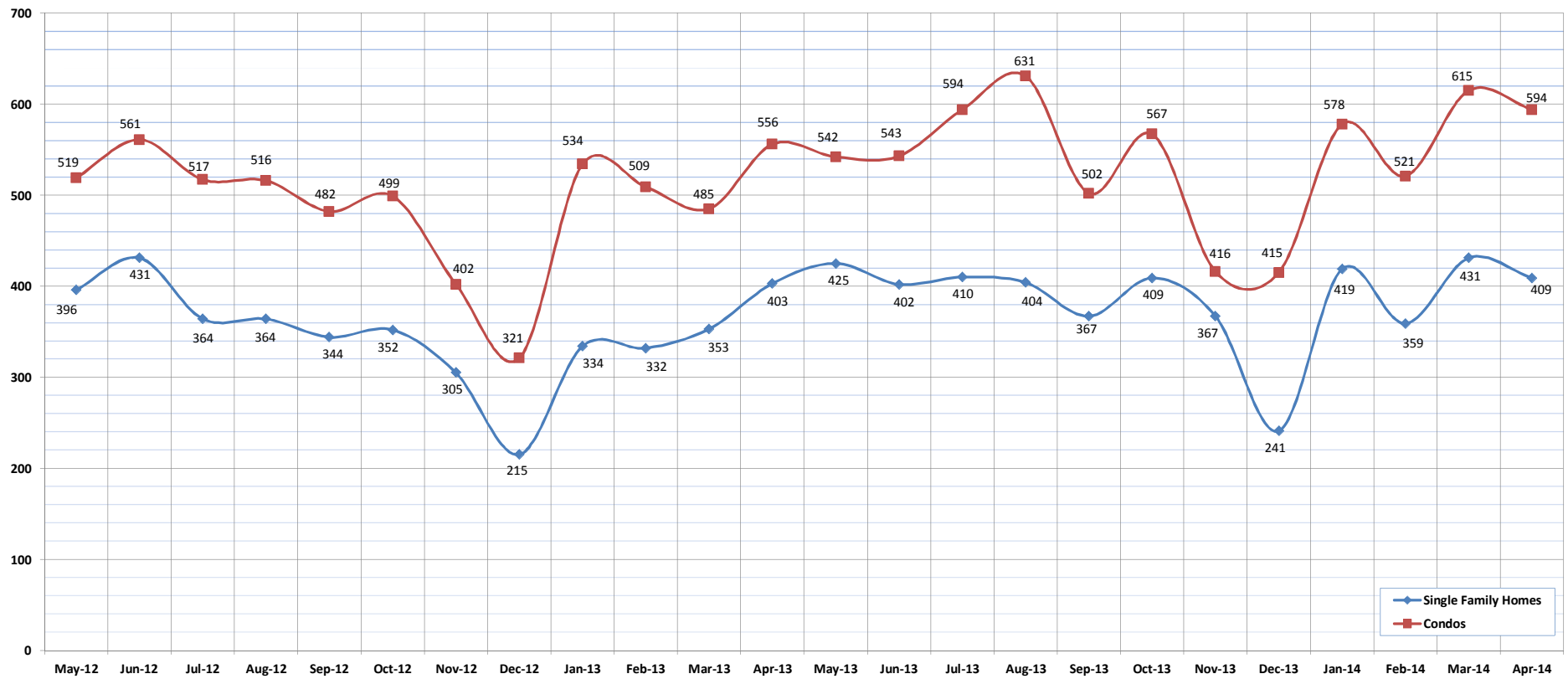
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

New Listings

April-14

OAHU, HAWAII

(A count of the properties that have been newly listed on the market in a given month.)



	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
New Listings: Single Family Homes	396	431	364	364	344	352	305	215	334	332	353	403	425	402	410	404	367	409	367	241	419	359	431	409
New Listings: Condos	519	561	517	516	482	499	402	321	534	509	485	556	542	543	594	631	502	567	416	415	578	521	615	594
New Listings: Total	915	992	881	880	826	851	707	536	868	841	838	959	967	945	1004	1035	869	976	783	656	997	880	1046	1003

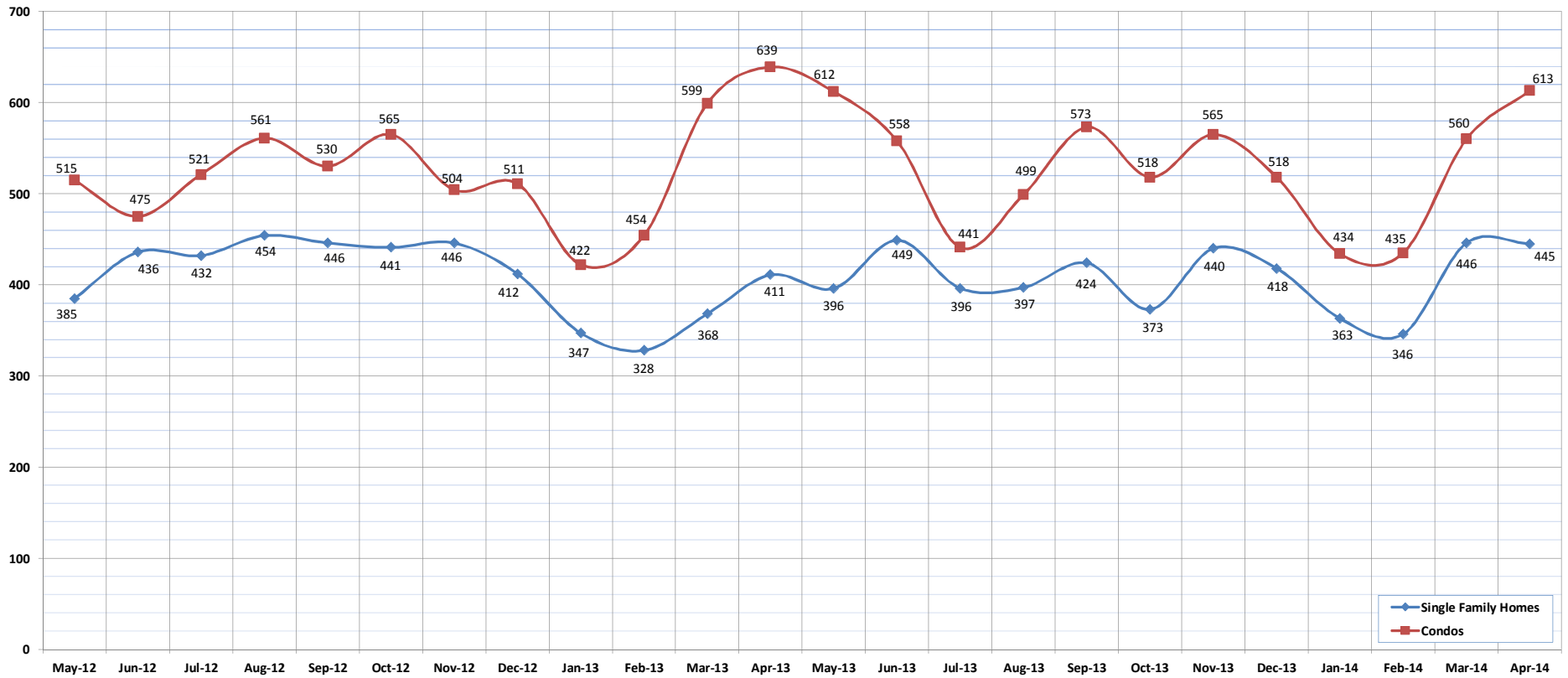
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Pending Sales

April-14

OAHU, HAWAII

(A count of the properties that have offers accepted on them in a given month.)



	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Pending Sales: Single Family Homes	385	436	432	454	446	441	446	412	347	328	368	411	396	449	396	449	424	373	440	418	363	346	446	445
Pending Sales: Condos	515	475	521	561	530	565	504	511	422	454	599	639	612	558	441	499	573	518	565	518	434	435	560	613
Pending Sales: Total	900	911	953	1015	976	1006	950	923	769	782	967	1050	1008	1007	837	896	997	891	1005	936	797	781	1006	1058

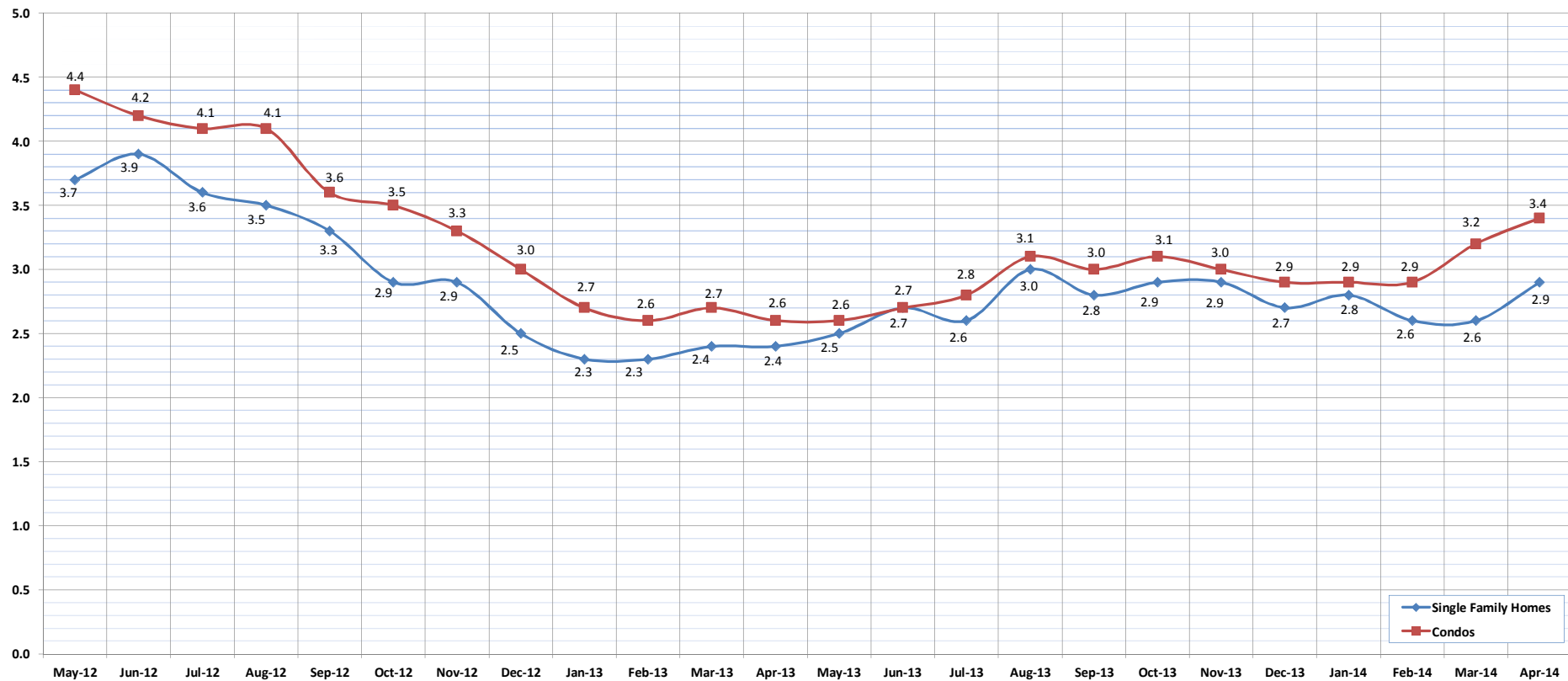
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Months of Inventory

April-14

OAHU, HAWAII

(Compares the number of active listings available to the average monthly pending sales.)



	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Month of Inventory : SFH	3.7	3.9	3.6	3.5	3.3	2.9	2.9	2.5	2.3	2.3	2.4	2.4	2.5	2.7	2.6	3.0	2.8	2.9	2.9	2.7	2.8	2.6	2.6	2.9
Months of Inventory: Condos	4.4	4.2	4.1	4.1	3.6	3.5	3.3	3.0	2.7	2.6	2.7	2.6	2.6	2.7	2.8	3.1	3.0	3.1	3.0	2.9	2.9	2.9	3.2	3.4

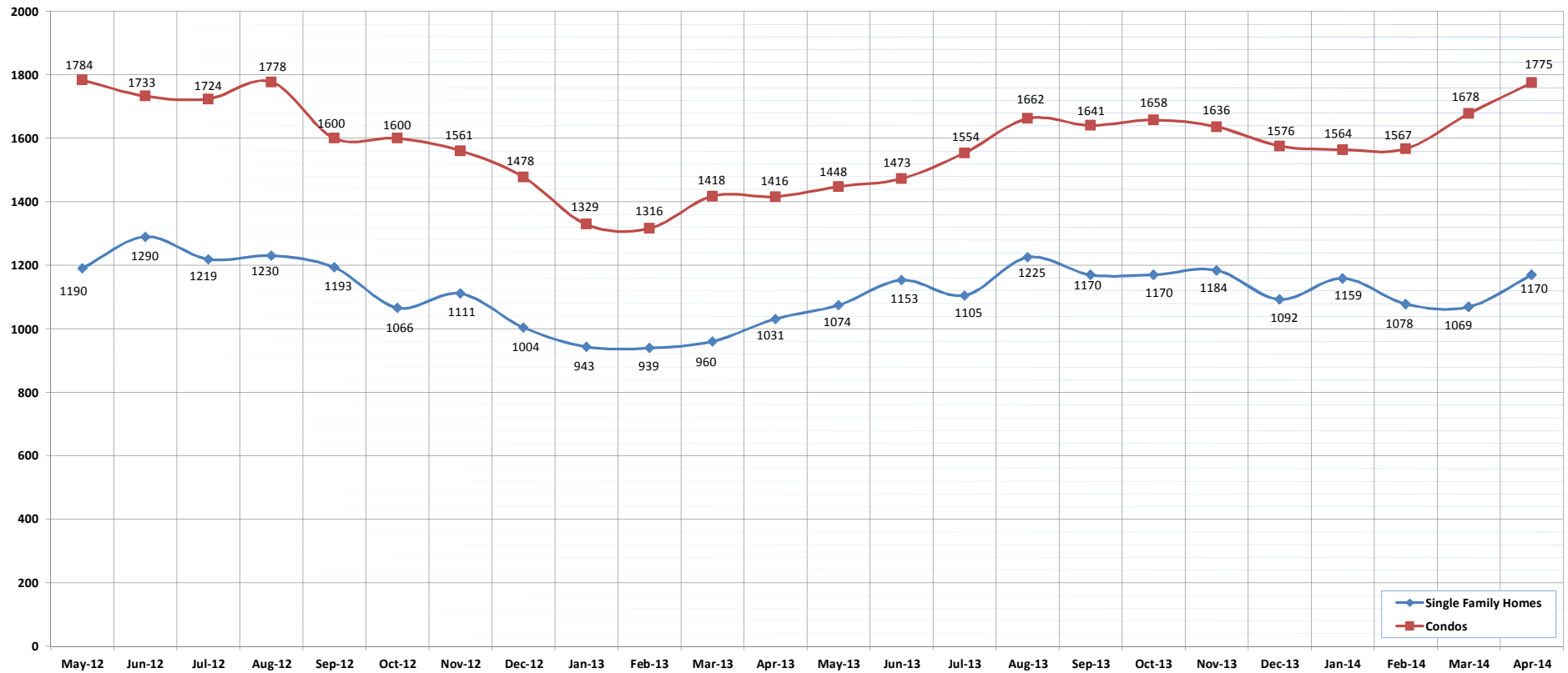
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Active Listings

April-14

OAHU, HAWAII

(The number of properties available for purchase during a given month.)



	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Active Listings: Single Family Homes	1190	1290	1219	1230	1193	1066	1111	1004	943	939	960	1031	1074	1153	1105	1225	1170	1170	1184	1092	1159	1078	1069	1170
Active Listings: Condos	1784	1733	1724	1778	1600	1600	1561	1478	1329	1316	1418	1416	1448	1473	1554	1662	1641	1658	1636	1576	1564	1567	1678	1775
Active Listings: Total	2974	3023	2943	3008	2793	2666	2672	2482	2272	2255	2378	2447	2522	2626	2659	2887	2811	2828	2820	2668	2723	2645	2747	2945

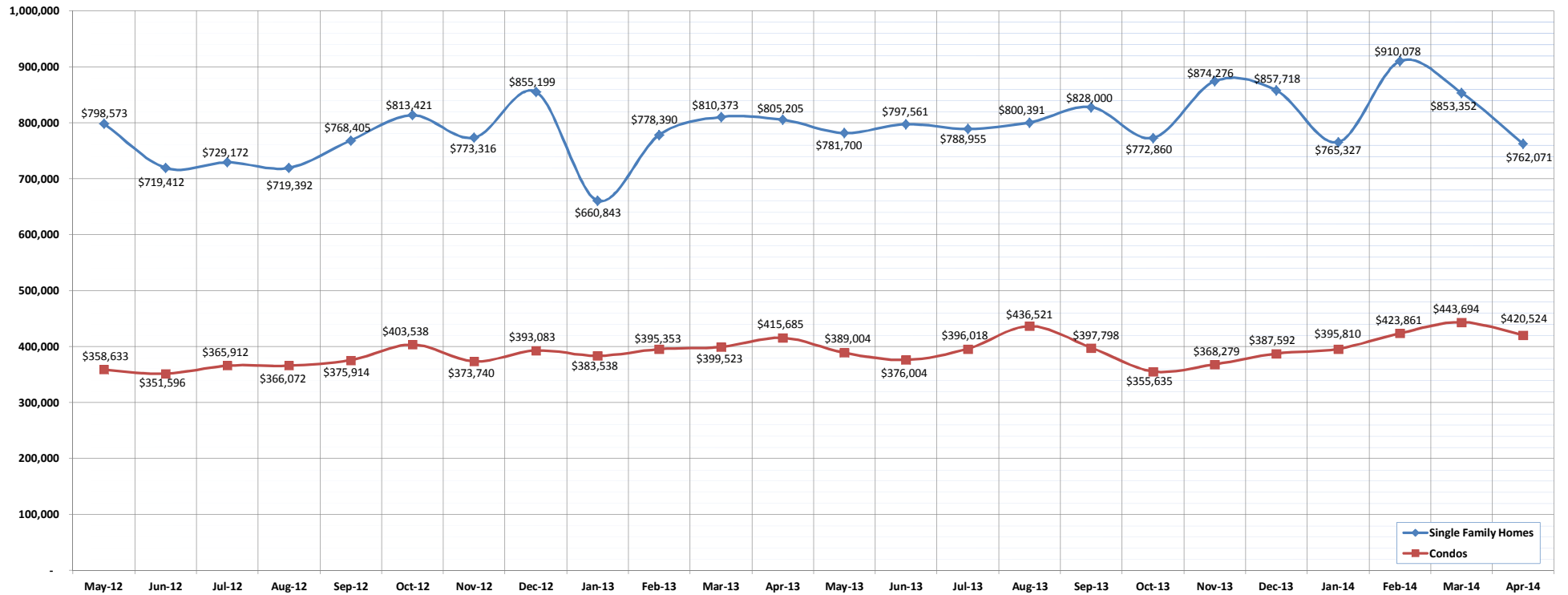
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Average Sales Price

April-14

OAHU, HAWAII

(The average sales price for all closed sales in a given month.)



	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Average Sales Price: SFH	798,573	719,412	729,172	719,392	768,405	813,421	773,316	855,199	660,843	778,390	810,373	805,205	781,700	797,561	788,955	800,391	828,000	772,860	874,276	857,718	765,327	910,078	853,352	762,071
Average Sales Price: Condos	358,633	351,596	365,912	366,072	375,914	403,538	373,740	393,083	383,538	395,353	399,523	415,685	389,004	376,004	396,018	436,521	397,798	355,635	368,279	387,592	395,810	423,861	443,694	420,524

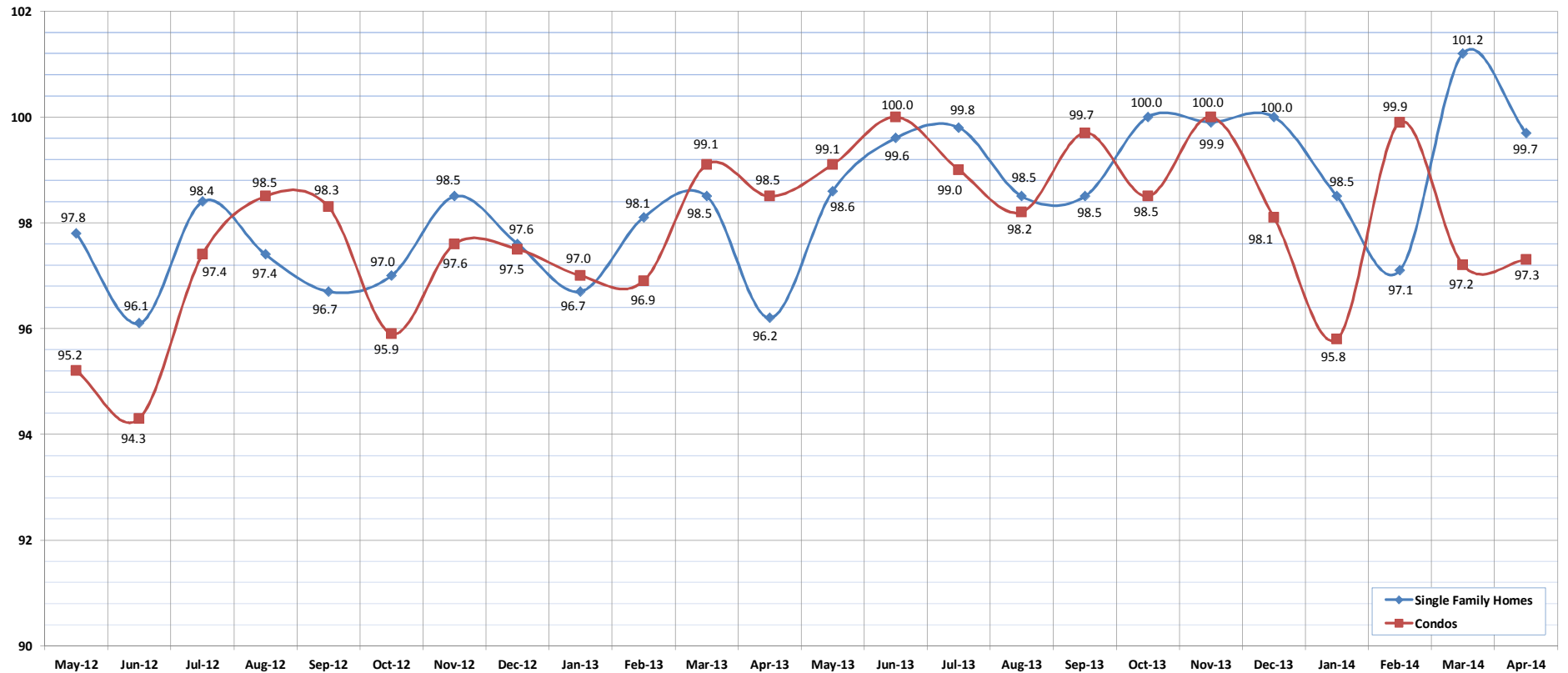
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percent of Original List Price Received

April-14

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price.)



	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
Percent of Original List Price: SFH	97.8	96.1	98.4	97.4	96.7	97.0	98.5	97.6	96.7	98.1	98.5	96.2	98.6	99.6	99.8	98.5	98.5	100.0	99.9	100.0	98.5	97.1	101.2	99.7
Percent of Original List Price: Condos	95.2	94.3	97.4	98.5	98.3	95.9	97.6	97.5	97.0	96.9	99.1	98.5	99.1	100.0	99.0	98.2	99.7	98.5	100.0	98.1	95.8	99.9	97.2	97.3

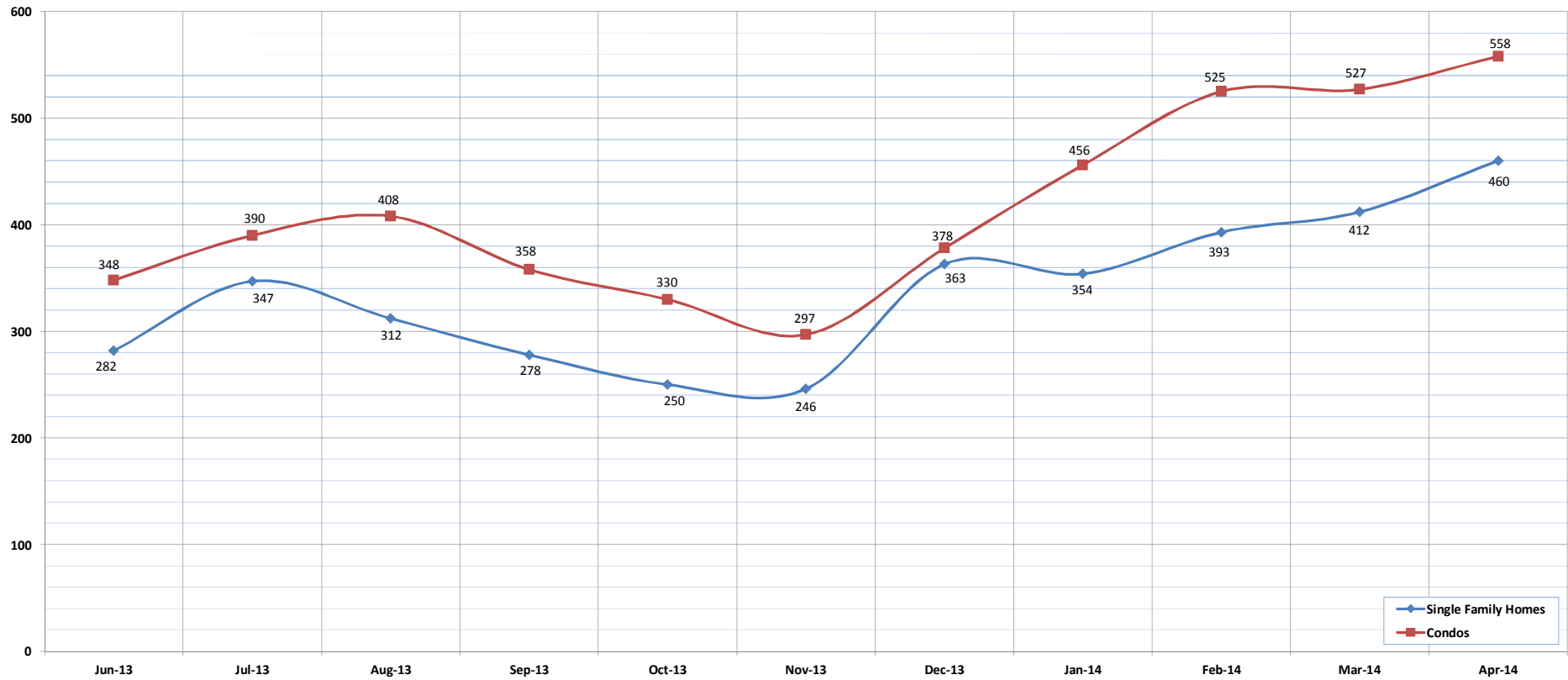
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Active Continue to Show

April-14

OAHU, HAWAII

(A count of the properties that are in ACS during the current month.)



	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
ACS: Single Family Homes	282	347	312	278	250	246	363	354	393	412	460
ACS: Condos	348	390	408	358	330	297	378	456	525	527	558

*HBR began monthly tracking of ACS counts starting June 2013.

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Housing Supply Overview

April 2014

Single Family Homes	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Apr-14	Apr-13	%	Apr-14	Apr-13	%	Apr-14	Apr-13	%	Apr-14	Apr-13	%	Apr-14	Apr-13	%
\$350,000 and Below	200	247	-19.0%	30	36	-16.7%	95.8%	92.7%	3.3%	46	67	-31.3%	2.5	2.9	-13.8%
\$350,001 - \$475,000	473	597	-20.8%	24	28	-14.3%	98.1%	96.7%	1.4%	101	120	-15.8%	2.3	2.4	-4.2%
\$475,001 - \$550,000	498	471	5.7%	23	33	-30.3%	98.6%	97.4%	1.2%	105	107	-1.9%	2.6	2.9	-10.3%
\$550,001 - \$650,000	642	574	11.8%	19	32	-40.6%	99.2%	96.5%	2.8%	164	140	17.1%	3.1	3.2	-3.1%
\$650,001 - \$800,000	749	626	19.6%	18	29	-37.9%	98.5%	97.2%	1.3%	211	157	34.4%	3.7	3.1	19.4%
\$800,001 - \$1.1M	567	466	21.7%	19	29	-34.5%	98.8%	95.8%	3.1%	168	132	27.3%	3.9	3.7	5.4%
\$1.1M - \$1.9M	376	290	29.7%	24	42	-42.9%	95.6%	93.9%	1.8%	193	146	32.2%	6.8	7.0	-2.9%
\$1.9M and Above	134	130	3.1%	46	78	-41.0%	93.1%	88.5%	5.2%	182	162	12.3%	16.7	18.0	-7.2%
All Single Family Homes	3639	3401	7.0%	21	31	-32.3%	99.2%	96.1%	3.2%	1170	1031	13.5%	4.0	3.8	5.3%

Condos	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Apr-14	Apr-13	%	Apr-14	Apr-13	%	Apr-14	Apr-13	%	Apr-14	Apr-13	%	Apr-14	Apr-13	%
\$150,000 and below	433	502	-13.7%	41	51	-19.6%	90.9%	90.7%	0.2%	156	174	-10.3%	4.0	4.2	-4.8%
\$150,001 - \$200,000	442	451	-2.0%	26	45	-42.2%	95.6%	94.4%	1.3%	138	127	8.7%	3.8	3.7	2.7%
\$200,001 - \$250,000	568	701	-19.0%	22	32	-31.3%	97.5%	95.9%	1.7%	153	159	-3.8%	3.0	3.0	0.0%
\$250,001 - \$300,000	670	632	6.0%	22	33	-33.3%	98.3%	96.6%	1.8%	201	128	57.0%	3.9	2.7	44.4%
\$300,001 - \$375,000	887	976	-9.1%	19	33	-42.4%	98.0%	96.9%	1.1%	244	203	20.2%	3.3	3.3	0.0%
\$375,001 - \$475,000	860	835	3.0%	19	28	-32.1%	98.3%	97.3%	1.0%	266	186	43.0%	3.9	3.2	21.9%
\$475,001 - \$700,000	785	671	17.0%	23	37	-37.8%	98.0%	96.1%	2.0%	258	212	21.7%	4.2	4.6	-8.7%
\$700,001 and above	435	371	17.3%	36	41	-12.2%	96.9%	95.0%	2.0%	359	227	58.1%	10.5	9.3	12.9%
All Condos	5080	5139	-1.1%	23	35	-34.3%	98.4%	95.8%	2.7%	1775	1416	25.4%	4.3	3.8	13.2%

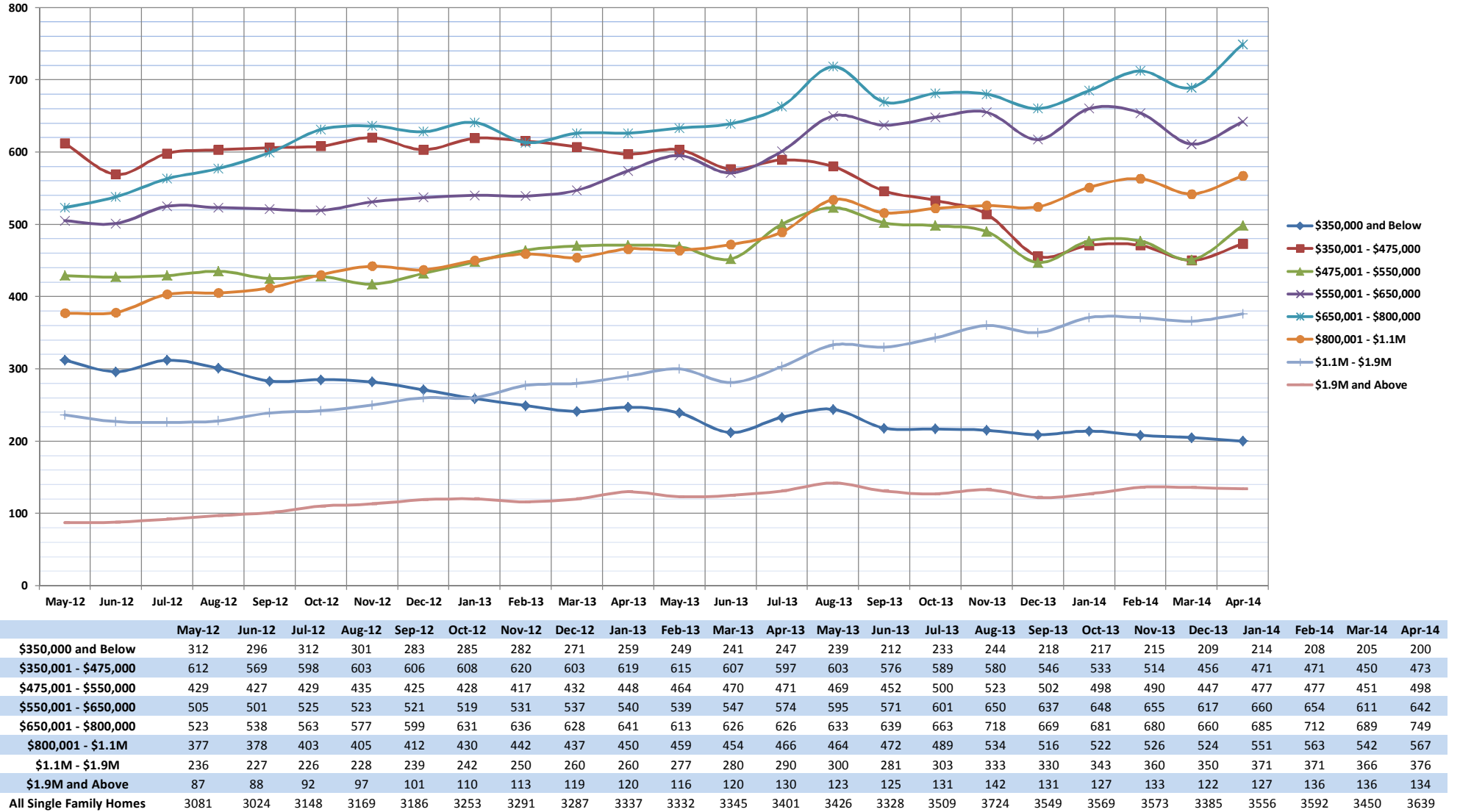
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Pending Sales

Apr-14

Single Family Homes: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



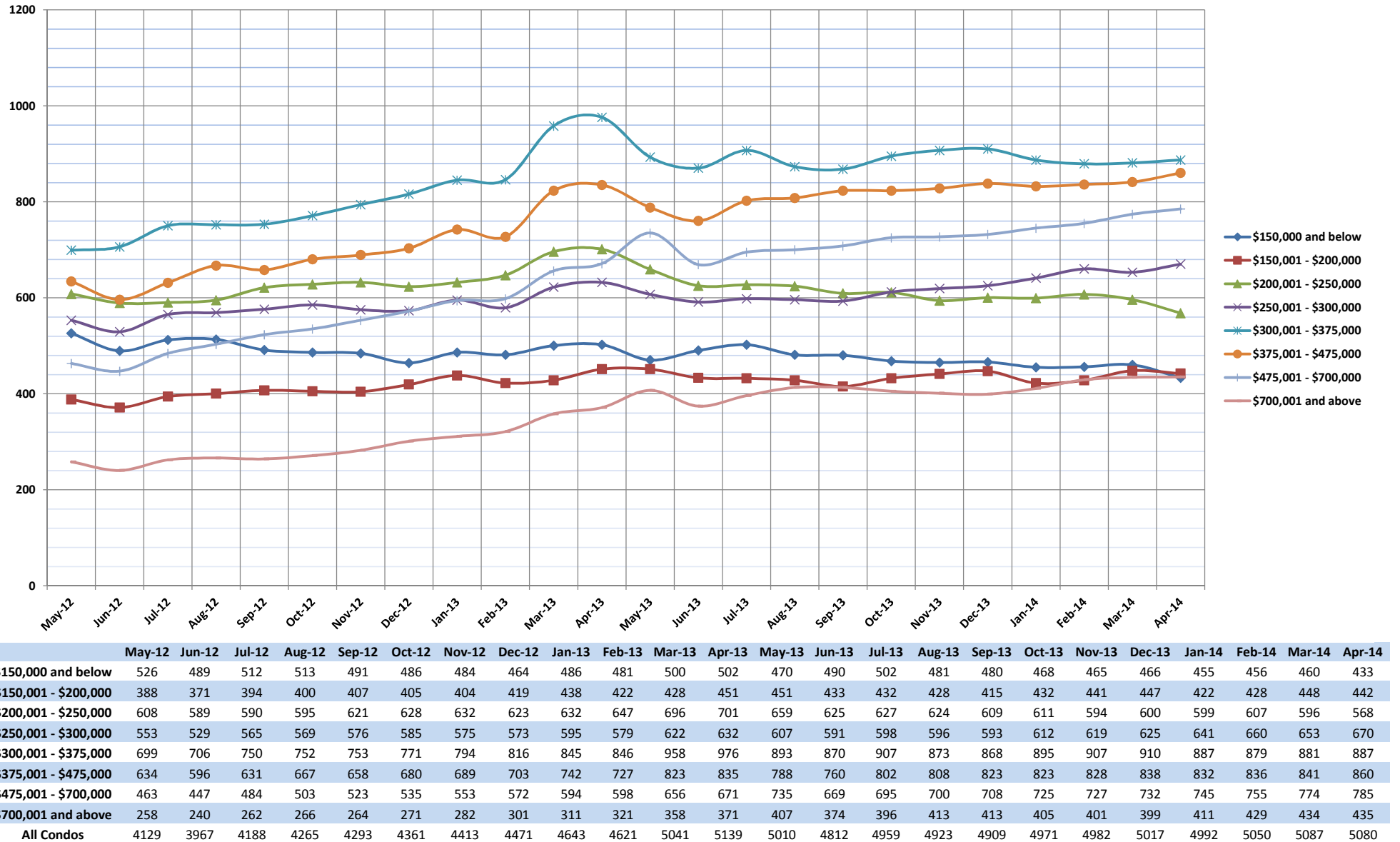
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Pending Sales

Apr-14

Condos: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



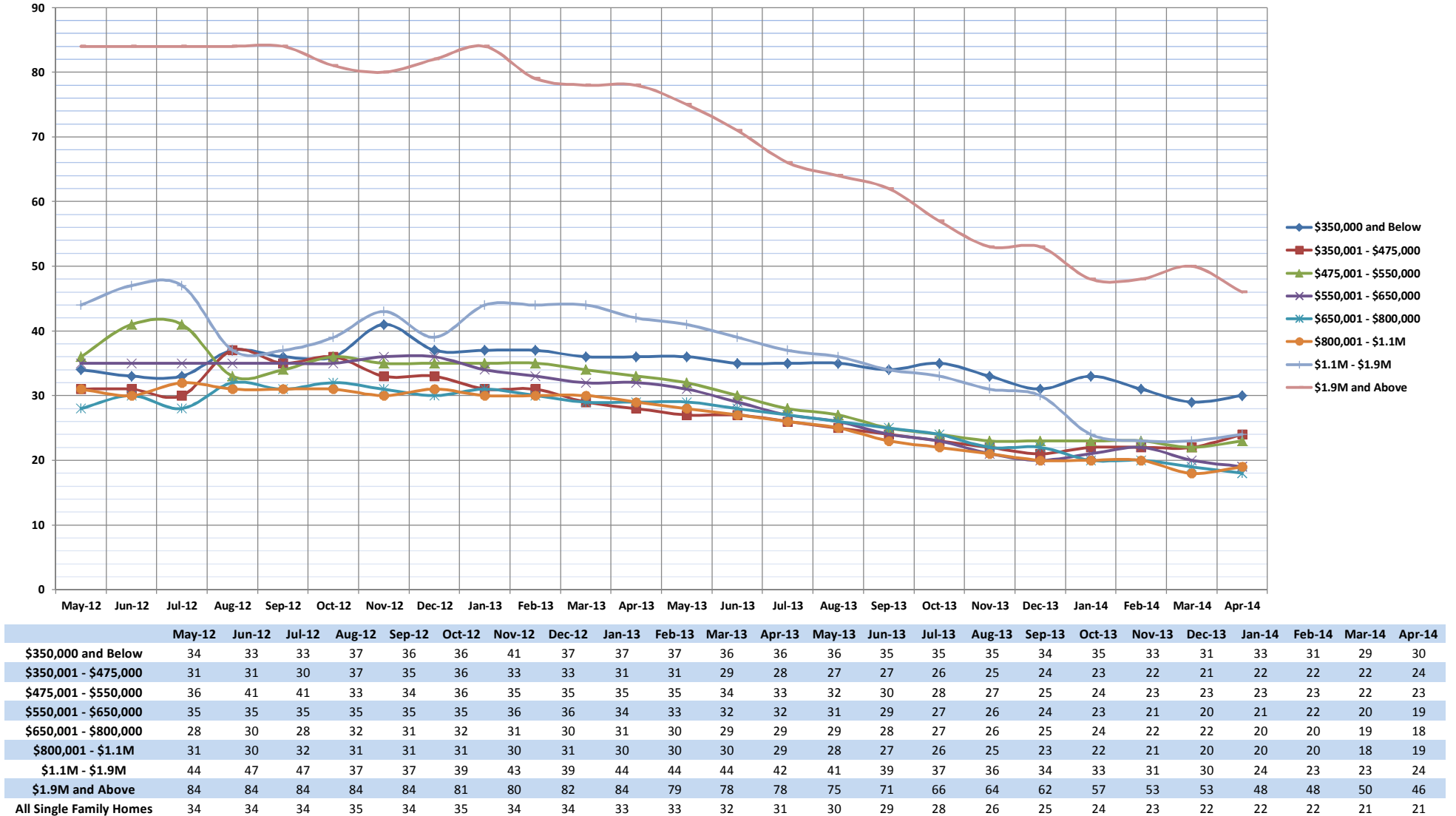
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Days on Market Until Sale

Apr-14

Single Family Homes: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



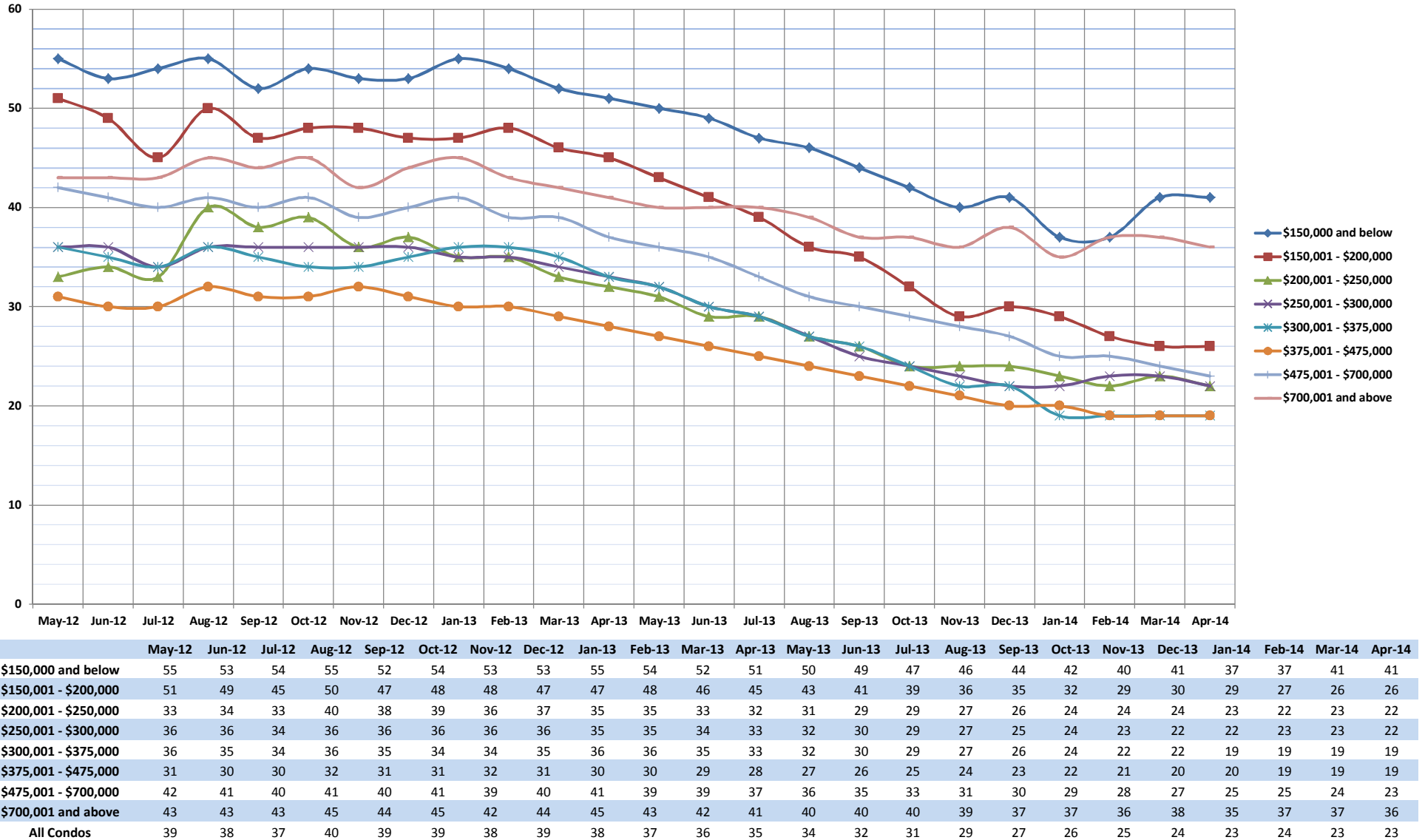
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Days on Market Until Sale

Apr-14

Condos: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



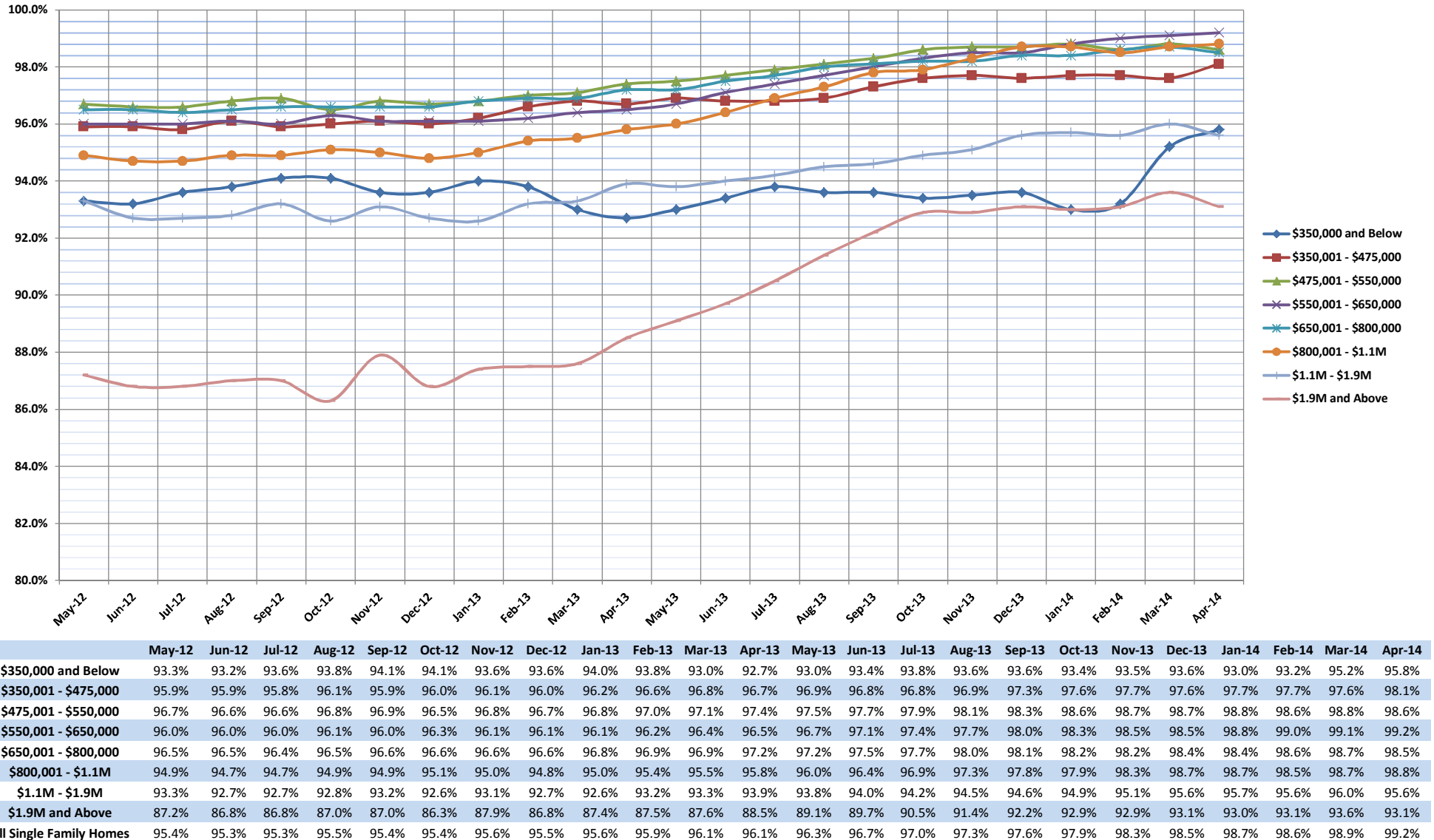
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Apr-14

Single Family Homes: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



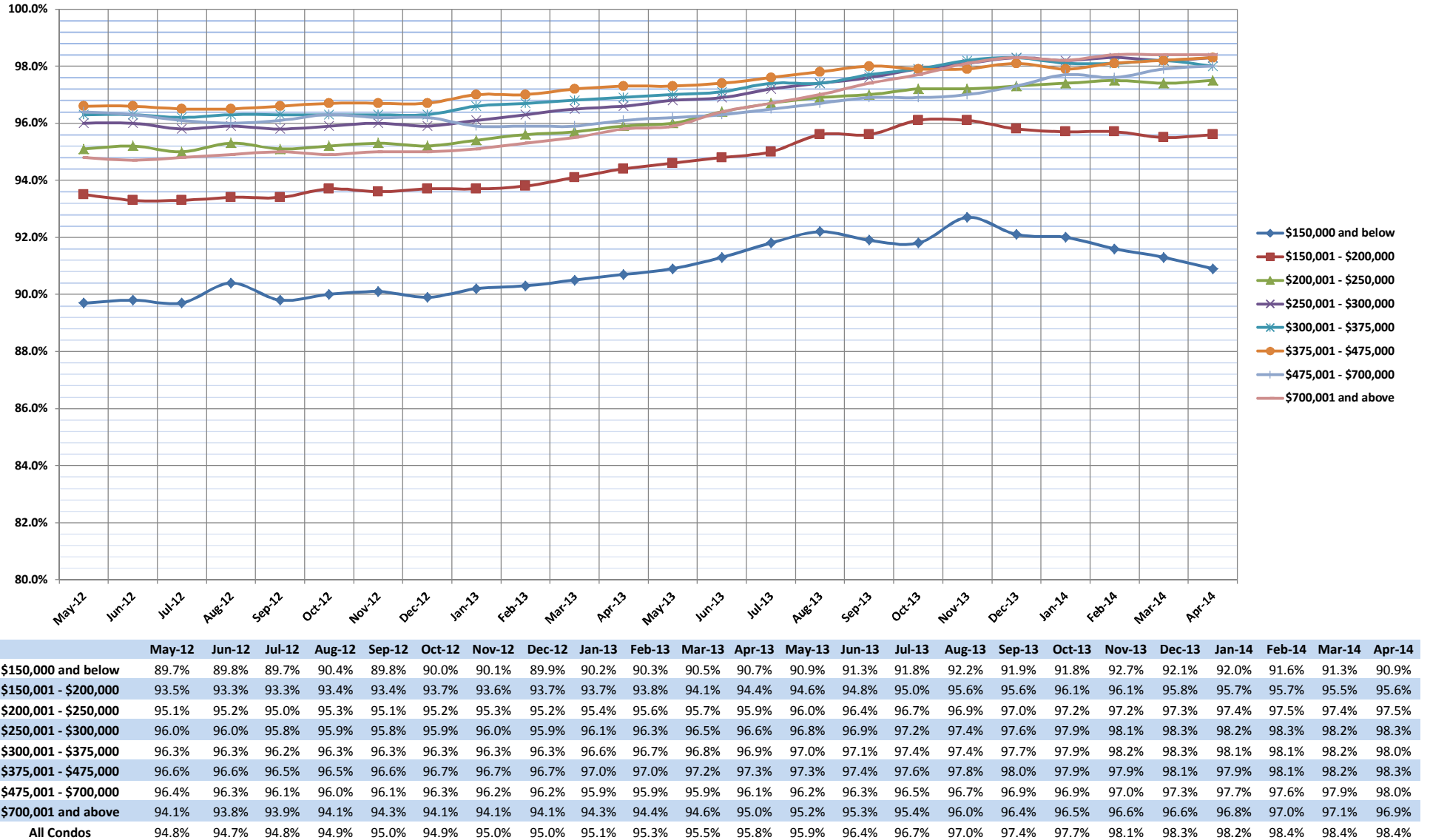
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Apr-14

Condos: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



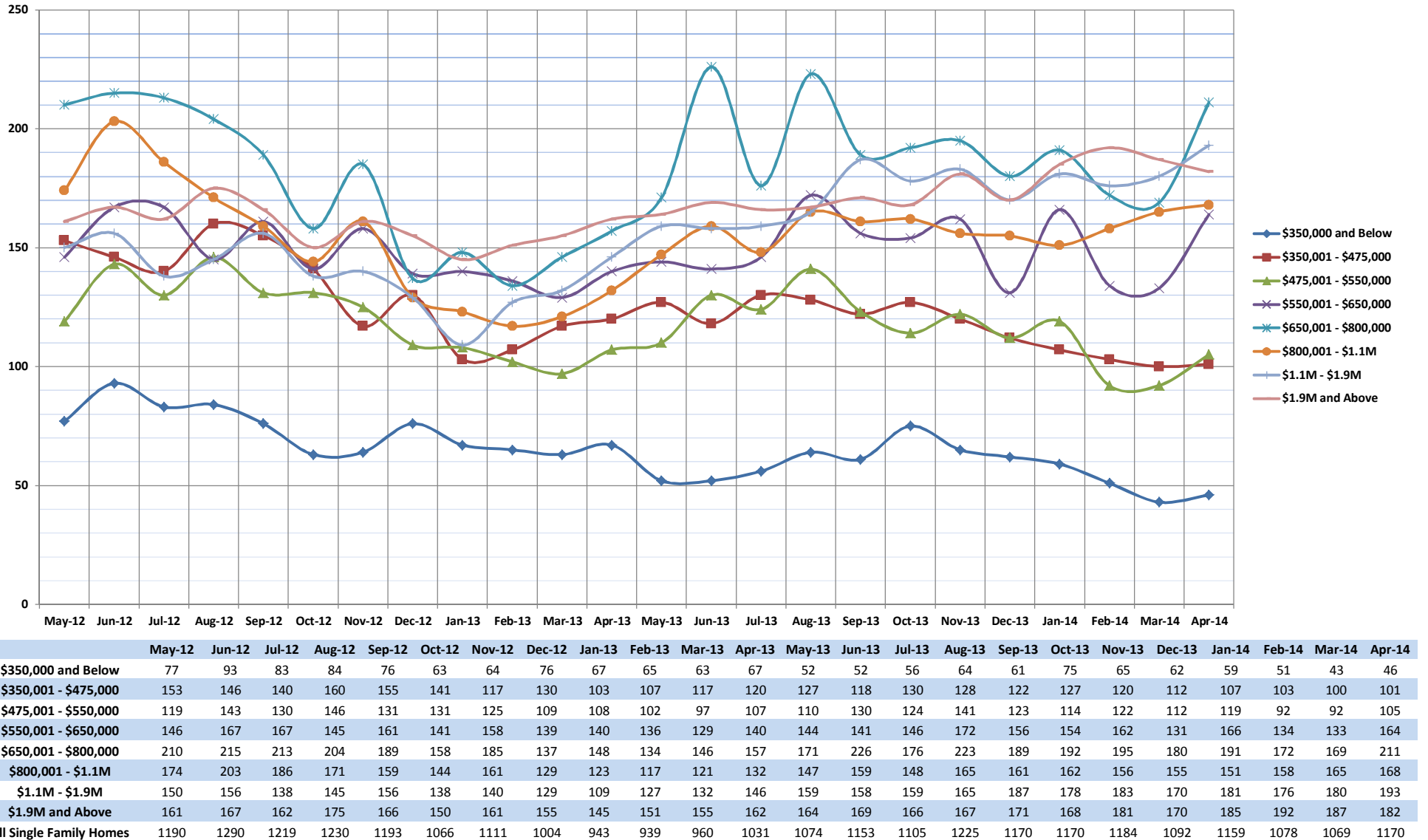
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Inventory of Homes for Sale

Apr-14

Single Family Homes: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



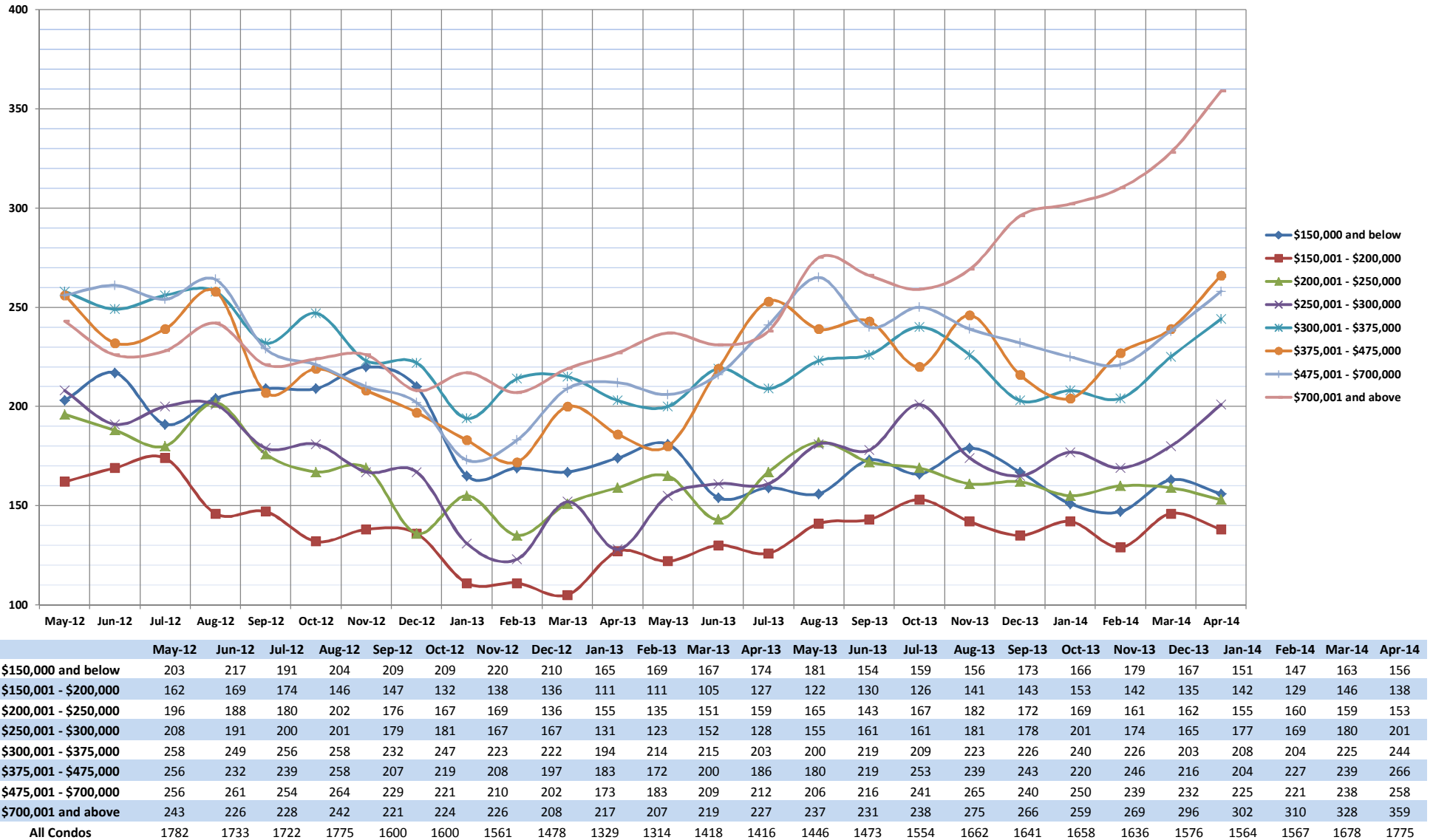
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Inventory of Homes for Sale

Apr-14

Condos: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



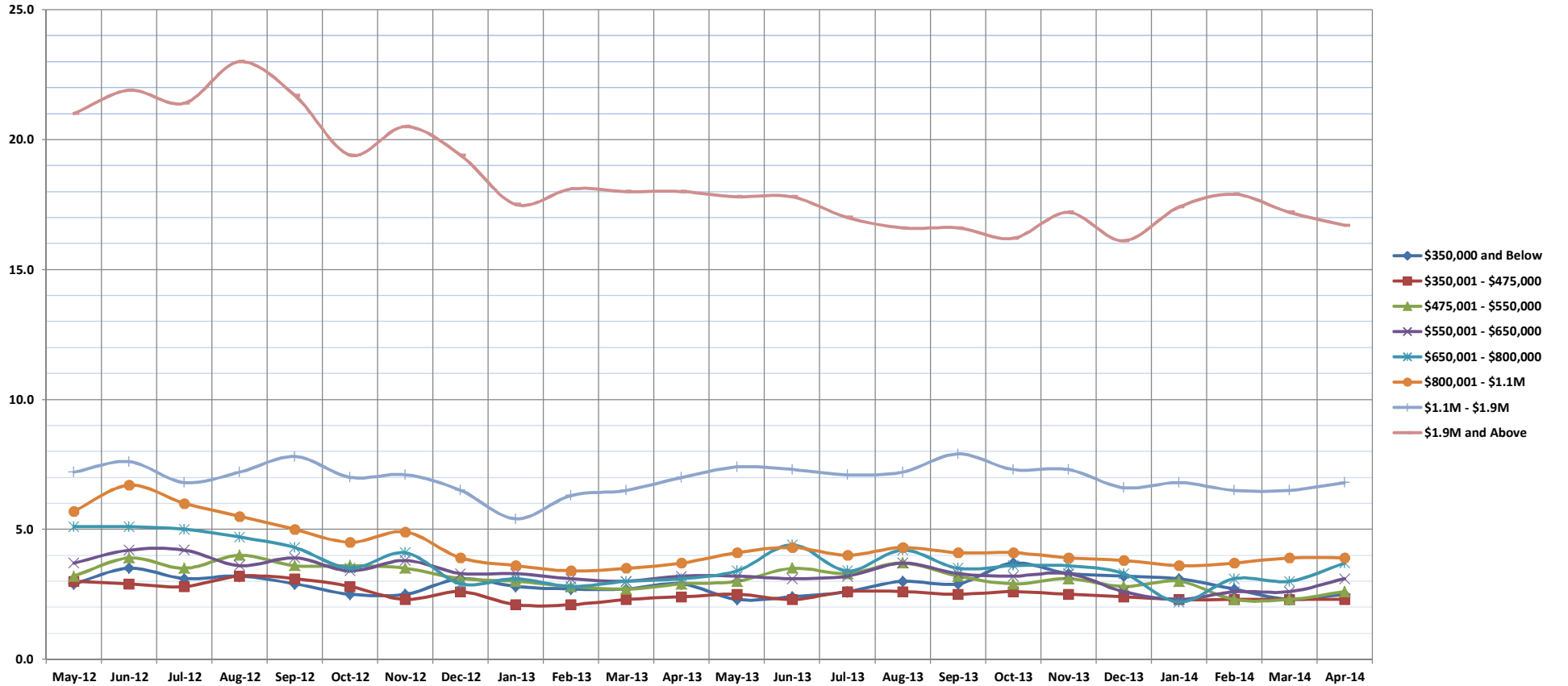
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Apr-14

Single Family Homes: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
\$350,000 and Below	2.9	3.5	3.1	3.2	2.9	2.5	2.5	3.1	2.8	2.7	2.7	2.9	2.3	2.4	2.6	3.0	2.9	3.7	3.3	3.2	3.1	2.7	2.3	2.5
\$350,001 - \$475,000	3.0	2.9	2.8	3.2	3.1	2.8	2.3	2.6	2.1	2.1	2.3	2.4	2.5	2.3	2.6	2.6	2.5	2.6	2.5	2.4	2.3	2.3	2.3	2.3
\$475,001 - \$550,000	3.2	3.9	3.5	4.0	3.6	3.6	3.5	3.1	3.0	2.8	2.7	2.9	3.0	3.5	3.3	3.7	3.2	2.9	3.1	2.8	3.0	2.3	2.3	2.6
\$550,001 - \$650,000	3.7	4.2	4.2	3.6	3.9	3.4	3.8	3.3	3.3	3.1	3.0	3.2	3.2	3.1	3.2	3.7	3.3	3.2	3.3	2.6	2.3	2.6	2.6	3.1
\$650,001 - \$800,000	5.1	5.1	5.0	4.7	4.3	3.5	4.1	2.9	3.1	2.8	3.0	3.1	3.4	4.4	3.4	4.2	3.5	3.6	3.6	3.3	2.2	3.1	3.0	3.7
\$800,001 - \$1.1M	5.7	6.7	6.0	5.5	5.0	4.5	4.9	3.9	3.6	3.4	3.5	3.7	4.1	4.3	4.0	4.3	4.1	4.1	3.9	3.8	3.6	3.7	3.9	3.9
\$1.1M - \$1.9M	7.2	7.6	6.8	7.2	7.8	7.0	7.1	6.5	5.4	6.3	6.5	7.0	7.4	7.3	7.1	7.2	7.9	7.3	7.3	6.6	6.8	6.5	6.5	6.8
\$1.9M and Above	21.0	21.9	21.4	23.0	21.7	19.4	20.5	19.4	17.5	18.1	18.0	18.0	17.8	17.8	17.0	16.6	16.6	16.2	17.2	16.1	17.4	17.9	17.2	16.7
All Single Family Homes	4.7	5.1	4.8	4.8	4.7	4.1	4.1	3.9	3.6	3.6	3.6	3.8	3.9	4.2	4.0	4.4	4.1	4.1	4.1	3.8	4.0	3.7	3.7	4.0

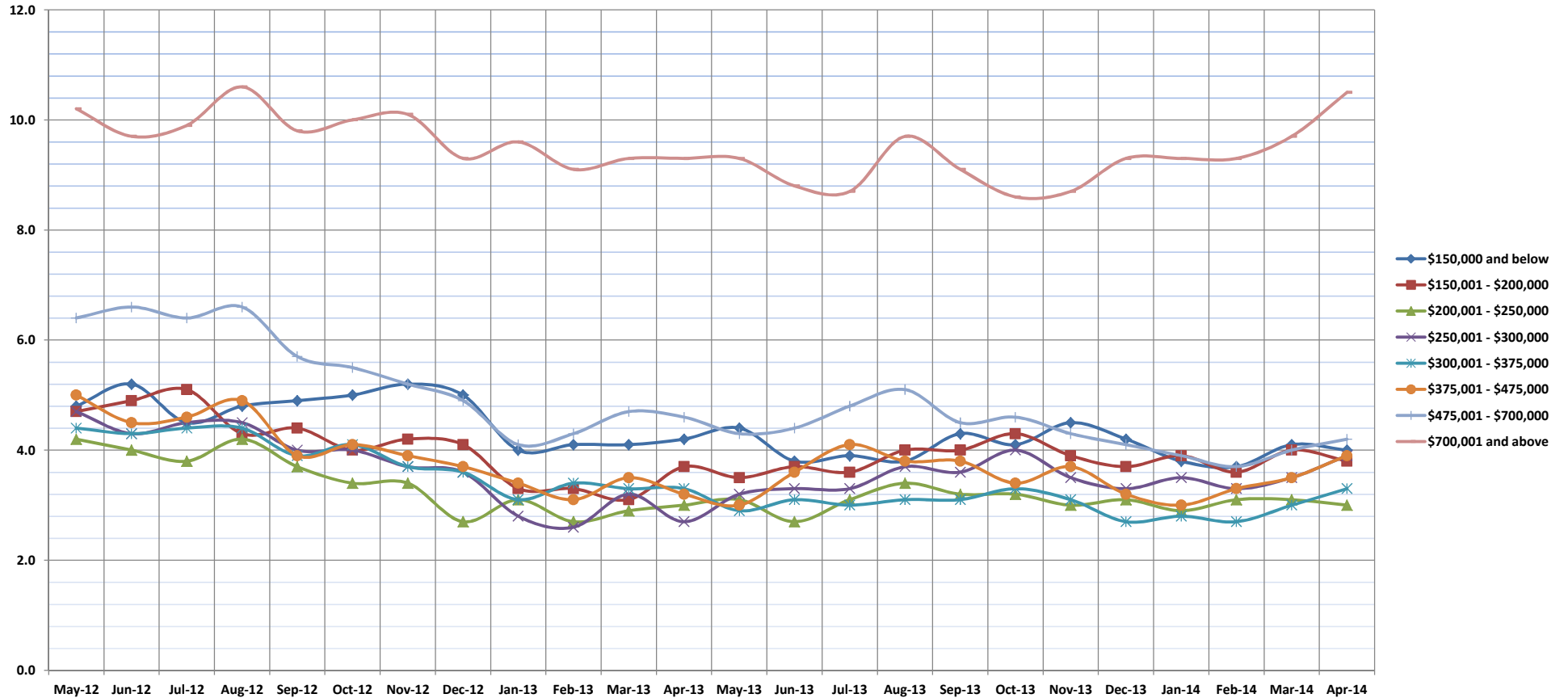
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Apr-14

Condos: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



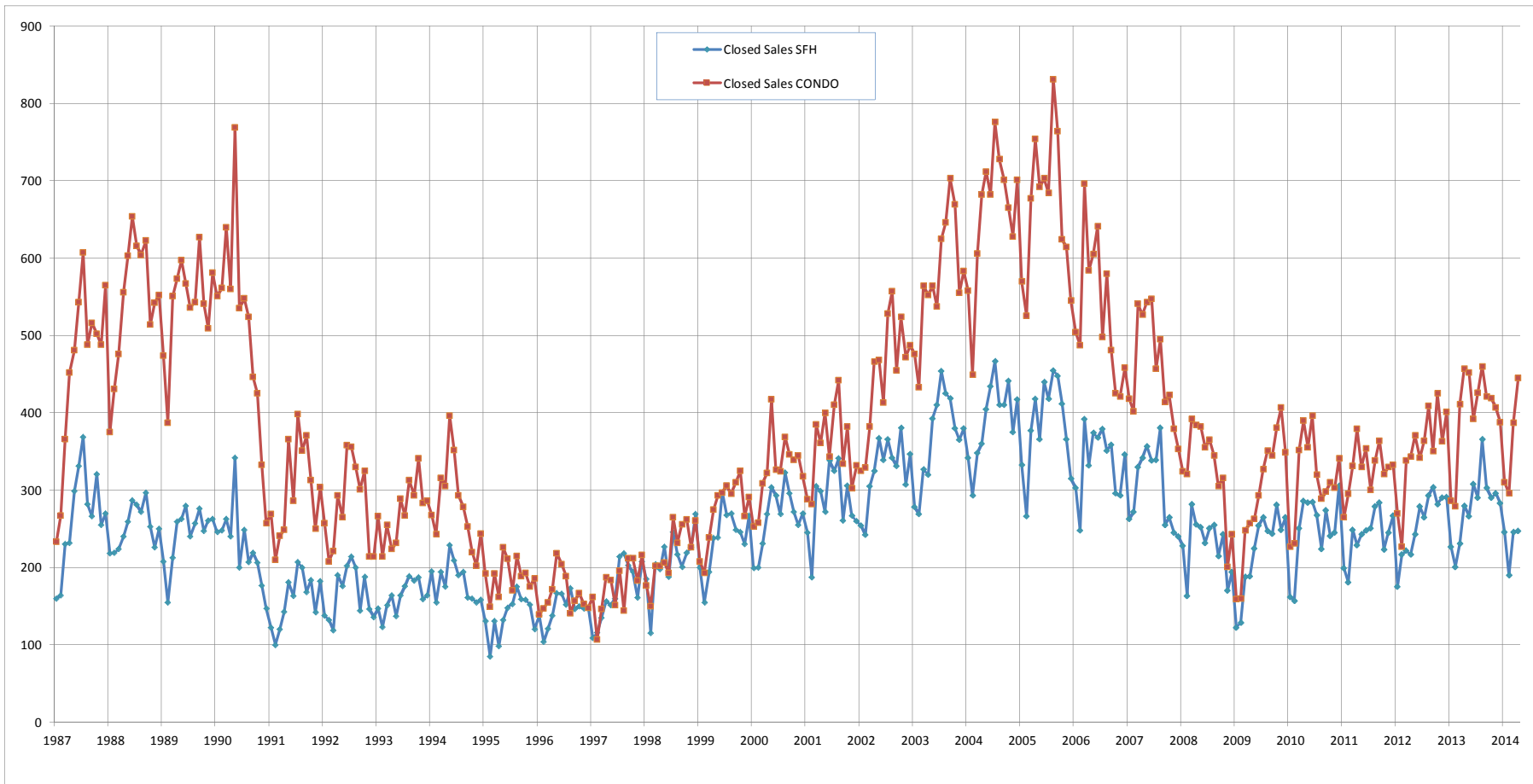
	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14
\$150,000 and below	4.8	5.2	4.5	4.8	4.9	5.0	5.2	5.0	4.0	4.1	4.1	4.2	4.4	3.8	3.9	3.8	4.3	4.1	4.5	4.2	3.8	3.7	4.1	4.0
\$150,001 - \$200,000	4.7	4.9	5.1	4.3	4.4	4.0	4.2	4.1	3.3	3.3	3.1	3.7	3.5	3.7	3.6	4.0	4.0	4.3	3.9	3.7	3.9	3.6	4.0	3.8
\$200,001 - \$250,000	4.2	4.0	3.8	4.2	3.7	3.4	3.4	2.7	3.1	2.7	2.9	3.0	3.1	2.7	3.1	3.4	3.2	3.2	3.0	3.1	2.9	3.1	3.1	3.0
\$250,001 - \$300,000	4.7	4.3	4.5	4.5	4.0	4.0	3.7	3.6	2.8	2.6	3.2	2.7	3.2	3.3	3.3	3.7	3.6	4.0	3.5	3.3	3.5	3.3	3.5	3.9
\$300,001 - \$375,000	4.4	4.3	4.4	4.4	3.9	4.1	3.7	3.6	3.1	3.4	3.3	3.3	2.9	3.1	3.0	3.1	3.1	3.3	3.1	2.7	2.8	2.7	3.0	3.3
\$375,001 - \$475,000	5.0	4.5	4.6	4.9	3.9	4.1	3.9	3.7	3.4	3.1	3.5	3.2	3.0	3.6	4.1	3.8	3.8	3.4	3.7	3.2	3.0	3.3	3.5	3.9
\$475,001 - \$700,000	6.4	6.6	6.4	6.6	5.7	5.5	5.2	4.9	4.1	4.3	4.7	4.6	4.3	4.4	4.8	5.1	4.5	4.6	4.3	4.1	3.9	3.7	4.0	4.2
\$700,001 and above	10.2	9.7	9.9	10.6	9.8	10.0	10.1	9.3	9.6	9.1	9.3	9.3	9.3	8.8	8.7	9.7	9.1	8.6	8.7	9.3	9.3	9.3	9.7	10.5
All Condos	5.2	5.1	5.0	5.2	4.7	4.6	4.5	4.2	3.8	3.7	3.9	3.8	3.8	3.8	4.0	4.2	4.1	4.1	4.0	3.8	3.8	3.8	4.0	4.3

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Closed Sales

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

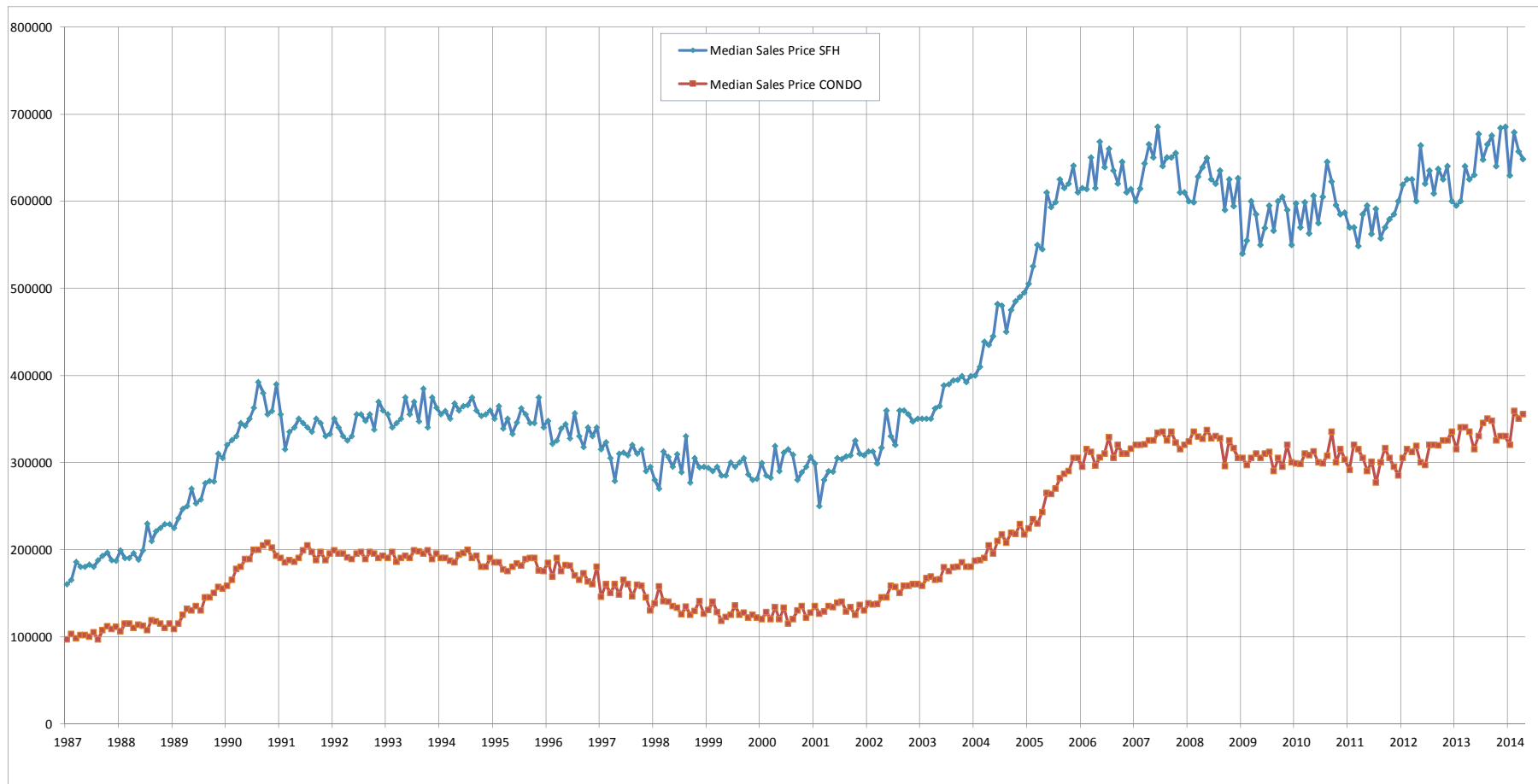


SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Median Sales Price

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.