

Local Market Update

Single Family Homes

September 2013



September 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	6	7	-14%	11	12	-8%	\$1,050,000	\$1,075,000	-2%	97.7%	102.4%	-5%	20	34	-41%	38	42	-10%
Ala Moana - Kakaako	1-2-3	2	2	0%	1	0	-	\$749,000	\$0	-	93.7%	0.0%	-	51	0	-	5	2	150%
Downtown - Nuuanu	1-1-8 to 1-2-2	13	10	30%	10	6	67%	\$832,500	\$643,500	29%	99.4%	98.5%	1%	15	22	-32%	36	39	-8%
Ewa Plain	1-9-1	63	53	19%	57	41	39%	\$533,000	\$477,000	12%	100.6%	98.9%	2%	17	32	-47%	162	126	29%
Hawaii Kai	1-3-9	18	17	6%	21	26	-19%	\$963,313	\$899,500	7%	97.8%	99.0%	-1%	36	39	-8%	75	86	-13%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	25	27	-7%	32	26	23%	\$922,500	\$832,000	11%	98.4%	96.5%	2%	19	19	0%	93	94	-1%
Kalihi - Palama	1-1-2 to 1-1-7	12	16	-25%	9	9	0%	\$570,000	\$535,000	7%	98.6%	97.4%	1%	18	12	50%	49	37	32%
Kaneohe	Selected 1-4-4 to 1-4-7	29	21	38%	19	22	-14%	\$690,000	\$592,500	16%	99.3%	103.9%	-4%	15	19	-21%	78	83	-6%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	29	25	16%	22	21	5%	\$807,500	\$865,000	-7%	96.0%	98.9%	-3%	19	10	90%	72	80	-10%
Makaha - Nanakuli	1-8-1 to 1-8-9	31	31	0%	10	22	-55%	\$305,000	\$308,000	-1%	100.0%	94.8%	5%	9	26	-65%	115	125	-8%
Makakilo	1-9-2 to 1-9-3	17	12	42%	10	13	-23%	\$532,500	\$610,000	-13%	98.2%	98.2%	0%	32	39	-18%	53	53	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	10	10	0%	8	9	-11%	\$950,000	\$985,000	-4%	98.8%	98.6%	0%	24	21	14%	40	40	0%
Mililani	Selected 1-9-4 to 1-9-5	22	21	5%	16	15	7%	\$666,500	\$585,000	14%	99.1%	95.1%	4%	14	26	-46%	46	51	-10%
Moanalua - Salt Lake	1-1-1	3	3	0%	3	5	-40%	\$630,000	\$760,000	-17%	92.8%	98.7%	-6%	7	39	-82%	9	17	-47%
North Shore	1-5-6 to 1-6-9	6	9	-33%	8	6	33%	\$565,000	\$460,000	23%	99.1%	94.5%	5%	46	109	-58%	50	59	-15%
Pearl City - Aiea	1-9-6 to 1-9-9	21	25	-16%	20	26	-23%	\$610,000	\$652,000	-6%	101.8%	95.9%	6%	16	25	-36%	53	74	-28%
Wahiawa	1-7-1 to 1-7-7	5	7	-29%	7	8	-13%	\$500,000	\$371,250	35%	91.1%	97.2%	-6%	20	24	-17%	36	27	33%
Waialae - Kahala	1-3-5	14	19	-26%	9	11	-18%	\$1,593,000	\$1,760,000	-9%	99.6%	100.6%	-1%	42	51	-18%	48	52	-8%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Waipahu	1-9-4	30	21	43%	17	23	-26%	\$515,000	\$523,000	-2%	98.1%	97.4%	1%	9	32	-72%	63	62	2%
Windward Coast	1-4-8 to 1-5-5	11	8	38%	5	3	67%	\$675,000	\$578,000	17%	92.6%	97.1%	-5%	24	7	243%	47	44	7%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	81	87	-7%	66	56	18%	\$971,500	\$967,500	0%	98.5%	97.6%	1%	13	22	-41%
Ala Moana - Kakaako	1-2-3	10	8	25%	3	7	-57%	\$690,000	\$799,900	-14%	95.8%	94.2%	2%	51	52	-2%
Downtown - Nuuanu	1-1-8 to 1-2-2	95	89	7%	71	56	27%	\$775,000	\$724,500	7%	97.0%	94.5%	3%	28	33	-15%
Ewa Plain	1-9-1	595	447	33%	437	362	21%	\$519,900	\$460,000	13%	100.0%	97.4%	3%	17	28	-39%
Hawaii Kai	1-3-9	195	187	4%	143	152	-6%	\$985,000	\$880,000	12%	99.0%	94.4%	5%	23	33	-30%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	301	247	22%	242	219	11%	\$886,500	\$795,000	12%	98.9%	96.4%	3%	16	31	-48%
Kalihi - Palama	1-1-2 to 1-1-7	127	103	23%	68	72	-6%	\$551,000	\$560,000	-2%	95.8%	94.7%	1%	18	19	-5%
Kaneohe	Selected 1-4-4 to 1-4-7	218	193	13%	156	133	17%	\$687,500	\$655,500	5%	98.3%	99.5%	-1%	22	28	-21%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	206	206	0%	155	187	-17%	\$821,000	\$793,000	4%	100.2%	96.1%	4%	15	29	-48%
Makaha - Nanakuli	1-8-1 to 1-8-9	269	243	11%	120	153	-22%	\$325,000	\$310,000	5%	95.0%	93.9%	1%	41	31	32%
Makakilo	1-9-2 to 1-9-3	156	113	38%	111	86	29%	\$565,000	\$572,000	-1%	100.0%	97.8%	2%	21	51	-59%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	100	97	3%	75	82	-9%	\$975,000	\$910,500	7%	100.0%	94.8%	5%	31	21	48%
Mililani	Selected 1-9-4 to 1-9-5	218	197	11%	178	179	-1%	\$625,000	\$590,000	6%	100.0%	96.7%	3%	16	31	-48%
Moanalua - Salt Lake	1-1-1	60	41	46%	44	37	19%	\$759,100	\$700,500	8%	101.3%	96.6%	5%	14	22	-36%
North Shore	1-5-6 to 1-6-9	123	91	35%	73	62	18%	\$650,000	\$645,000	1%	96.3%	90.2%	7%	31	66	-53%
Pearl City - Aiea	1-9-6 to 1-9-9	214	181	18%	179	141	27%	\$600,000	\$600,000	0%	96.8%	96.9%	0%	22	28	-21%
Wahiawa	1-7-1 to 1-7-7	79	65	22%	56	47	19%	\$423,750	\$385,000	10%	92.5%	97.2%	-5%	13	22	-41%
Waialae - Kahala	1-3-5	110	98	12%	77	81	-5%	\$1,580,000	\$1,450,000	9%	99.2%	96.7%	3%	24	49	-51%
Waikiki	1-2-6	2	1	100%	1	1	0%	\$131,000	\$835,000	-84%	87.9%	92.9%	-5%	42	42	0%
Waipahu	1-9-4	201	157	28%	151	133	14%	\$530,000	\$485,000	9%	98.3%	95.1%	3%	19	30	-37%
Windward Coast	1-4-8 to 1-5-5	78	71	10%	32	32	0%	\$599,500	\$484,000	24%	88.8%	88.0%	1%	46	27	70%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

September 2013



September 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	0	1	-	0	1	-	\$0	\$510,000	-	0.0%	98.1%	-	0	181	-	0	3	-100%
Ala Moana - Kakaako	1-2-3	49	39	26%	36	29	24%	\$384,000	\$289,000	33%	97.7%	96.7%	1%	28	30	-7%	169	130	30%
Downtown - Nuuanu	1-1-8 to 1-2-2	34	34	0%	32	22	45%	\$417,500	\$329,500	27%	97.5%	94.8%	3%	20	26	-23%	130	105	24%
Ewa Plain	1-9-1	37	39	-5%	34	26	31%	\$276,000	\$242,000	14%	100.4%	100.9%	0%	15	28	-46%	102	84	21%
Hawaii Kai	1-3-9	23	14	64%	15	16	-6%	\$525,000	\$527,000	0%	101.0%	99.1%	2%	17	49	-65%	55	46	20%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	5	12	-58%	12	7	71%	\$477,500	\$505,000	-5%	98.5%	96.2%	2%	17	19	-11%	22	25	-12%
Kalihi - Palama	1-1-2 to 1-1-7	14	9	56%	9	11	-18%	\$300,000	\$367,000	-18%	94.3%	95.3%	-1%	40	22	82%	43	33	30%
Kaneohe	Selected 1-4-4 to 1-4-7	12	20	-40%	14	9	56%	\$459,500	\$410,000	12%	98.3%	100.0%	-2%	14	15	-7%	41	40	3%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	8	6	33%	5	3	67%	\$820,000	\$455,000	80%	96.5%	91.4%	6%	103	42	145%	42	56	-25%
Makaha - Nanakuli	1-8-1 to 1-8-9	21	14	50%	10	7	43%	\$112,750	\$90,000	25%	94.0%	90.9%	3%	30	44	-32%	70	60	17%
Makakilo	1-9-2 to 1-9-3	9	7	29%	8	6	33%	\$247,500	\$242,500	2%	97.2%	101.1%	-4%	30	10	200%	22	14	57%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	52	62	-16%	48	48	0%	\$351,000	\$347,500	1%	99.7%	99.4%	0%	11	22	-50%	163	175	-7%
Mililani	Selected 1-9-4 to 1-9-5	31	23	35%	32	23	39%	\$349,000	\$269,500	29%	99.0%	94.1%	5%	15	30	-50%	64	68	-6%
Moanalua - Salt Lake	1-1-1	22	17	29%	13	18	-28%	\$400,000	\$399,500	0%	100.5%	100.5%	0%	18	18	0%	56	45	24%
North Shore	1-5-6 to 1-6-9	5	1	400%	8	3	167%	\$366,250	\$222,500	65%	99.3%	95.9%	4%	58	9	544%	22	26	-15%
Pearl City - Aiea	1-9-6 to 1-9-9	35	32	9%	21	24	-13%	\$290,000	\$304,000	-5%	96.7%	100.0%	-3%	18	39	-54%	78	86	-9%
Wahiawa	1-7-1 to 1-7-7	3	1	200%	1	1	0%	\$134,000	\$100,000	34%	97.2%	74.1%	31%	27	115	-77%	9	12	-25%
Waialae - Kahala	1-3-5	3	4	-25%	5	8	-38%	\$418,000	\$418,000	0%	91.1%	98.5%	-8%	15	12	25%	19	18	6%
Waikiki	1-2-6	104	129	-19%	92	63	46%	\$328,500	\$295,000	11%	95.9%	98.7%	-3%	36	43	-16%	460	499	-8%
Waipahu	1-9-4	31	16	94%	23	20	15%	\$285,000	\$270,000	6%	101.4%	95.7%	6%	16	23	-30%	60	63	-5%
Windward Coast	1-4-8 to 1-5-5	4	2	-	3	0	-	\$357,500	\$0	-	94.3%	0.0%	-	35	0	-	14	12	17%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change	Sep-13	Sep-12	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	4	5	-20%	4	3	33%	\$640,000	\$510,000	25%	98.8%	100.0%	-1%	25	42	-40%
Ala Moana - Kakaako	1-2-3	461	338	36%	318	293	9%	\$391,500	\$340,000	15%	101.2%	96.3%	5%	29	39	-26%
Downtown - Nuuanu	1-1-8 to 1-2-2	373	275	36%	278	224	24%	\$442,000	\$372,500	19%	95.1%	96.1%	-1%	29	35	-17%
Ewa Plain	1-9-1	332	242	37%	260	212	23%	\$325,000	\$307,500	6%	98.6%	97.6%	1%	15	26	-42%
Hawaii Kai	1-3-9	200	146	37%	156	131	19%	\$565,000	\$523,000	8%	102.7%	96.9%	6%	16	41	-61%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	92	92	0%	75	87	-14%	\$438,000	\$415,000	6%	101.9%	95.4%	7%	11	22	-50%
Kalihi - Palama	1-1-2 to 1-1-7	108	88	23%	73	77	-5%	\$350,000	\$320,000	9%	92.7%	94.4%	-2%	18	34	-47%
Kaneohe	Selected 1-4-4 to 1-4-7	162	135	20%	139	100	39%	\$429,000	\$409,500	5%	100.0%	99.9%	0%	14	22	-36%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	102	93	10%	84	59	42%	\$514,500	\$465,000	11%	98.0%	93.4%	5%	30	38	-21%
Makaha - Nanakuli	1-8-1 to 1-8-9	163	106	54%	93	55	69%	\$102,500	\$90,000	14%	89.9%	90.9%	-1%	31	52	-40%
Makakilo	1-9-2 to 1-9-3	83	75	11%	70	64	9%	\$256,000	\$247,000	4%	98.8%	96.6%	2%	16	18	-11%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	588	492	20%	418	382	9%	\$322,500	\$310,000	4%	98.2%	95.4%	3%	19	30	-37%
Mililani	Selected 1-9-4 to 1-9-5	246	262	-6%	207	215	-4%	\$306,000	\$280,000	9%	98.7%	96.6%	2%	16	27	-41%
Moanalua - Salt Lake	1-1-1	183	178	3%	130	145	-10%	\$299,500	\$277,000	8%	98.5%	95.5%	3%	18	21	-14%
North Shore	1-5-6 to 1-6-9	47	39	21%	38	26	46%	\$382,500	\$294,000	30%	99.4%	92.7%	7%	53	80	-34%
Pearl City - Aiea	1-9-6 to 1-9-9	309	246	26%	216	211	2%	\$285,000	\$270,000	6%	99.1%	96.4%	3%	17	40	-58%
Wahiawa	1-7-1 to 1-7-7	12	16	-25%	10	9	11%	\$140,500	\$110,000	28%	95.6%	88.0%	9%	35	71	-51%
Waialae - Kahala	1-3-5	42	42	0%	36	35	3%	\$430,000	\$410,850	5%	93.9%	95.5%	-2%	40	25	60%
Waikiki	1-2-6	1144	951	20%	829	665	25%	\$325,000	\$352,250	-8%	95.6%	99.4%	-4%	33	43	-23%
Waipahu	1-9-4	218	159	37%	171	108	58%	\$270,000	\$262,000	3%	100.4%	95.3%	5%	12	28	-57%
Windward Coast	1-4-8 to 1-5-5	27	17	59%	15	9	67%	\$196,000	\$185,000	6%	83.4%	100.0%	-17%	38	56	-32%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013

Aina Haina - Kuliouou

(1-3-6 to 1-3-8)

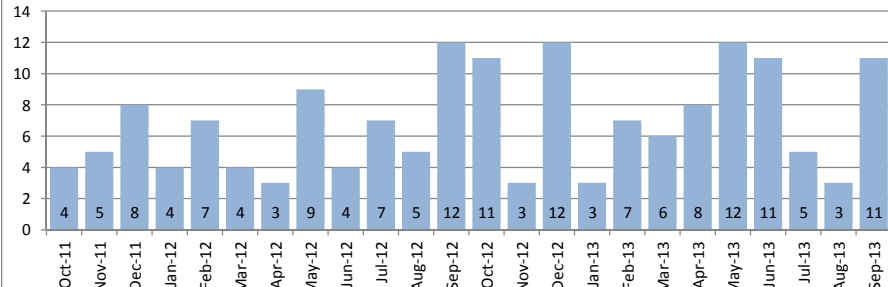


September 2013

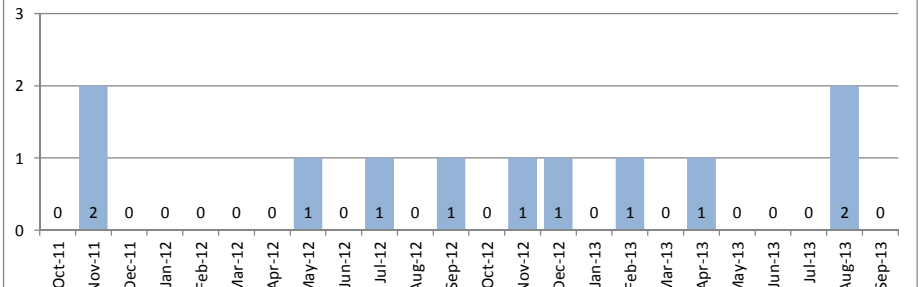
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	6	7	-14%	81	87	-7%
Closed Sales	11	12	-8%	66	56	18%
Median Sales Price	\$1,050,000	\$1,075,000	-2%	\$971,500	\$967,500	0%
Percent of Original List Price Received	97.7%	102.4%	-5%	98.5%	97.6%	1%
Median Days on Market Until Sale	20	34	-41%	13	22	-41%
Inventory of Homes for Sale	38	42	-10%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	1	--	4	5	-20%
Closed Sales	0	1	--	4	3	33%
Median Sales Price	\$0	\$510,000	--	\$640,000	\$510,000	25%
Percent of Original List Price Received	0.0%	98.1%	--	98.8%	100.0%	-1%
Median Days on Market Until Sale	0	181	--	25	42	-40%
Inventory of Homes for Sale	0	3	--	--	--	--

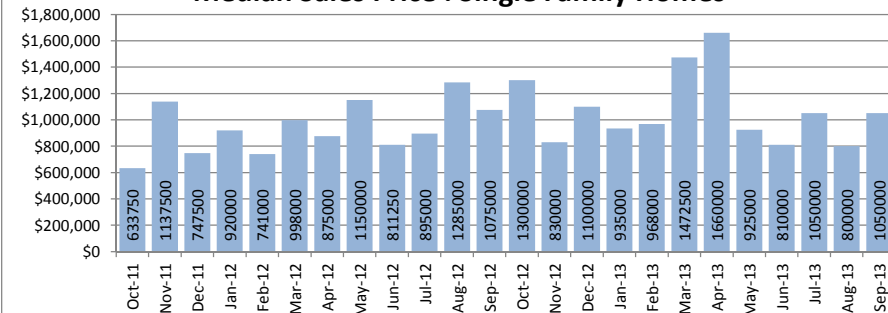
Closed Sales : Single Family Homes



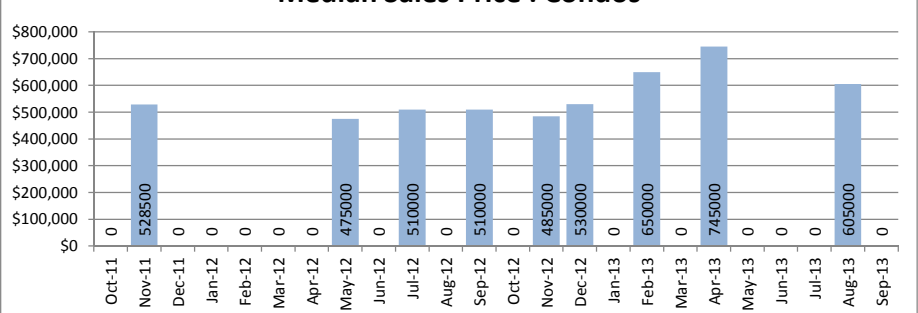
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013

Ala Moana - Kakaako

(1-2-3)

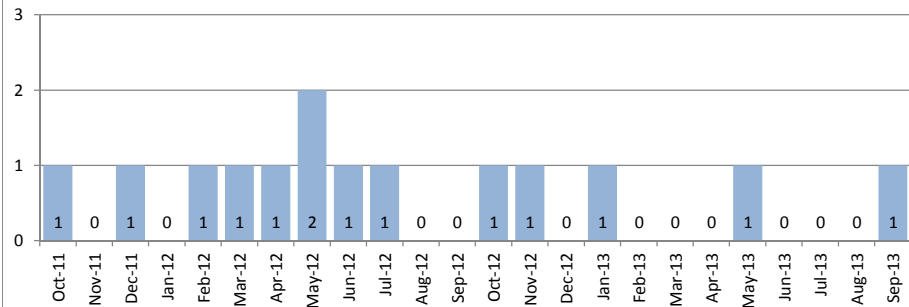


September 2013

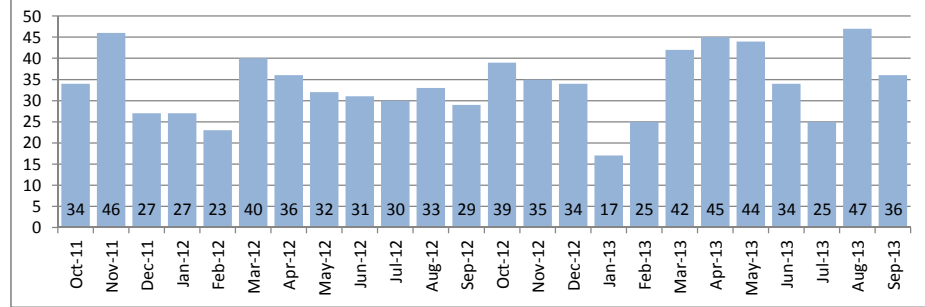
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	2	2	-	10	8	25%
Closed Sales	1	0	-	3	7	-57%
Median Sales Price	\$749,000	\$0	-	\$690,000	\$799,900	-14%
Percent of Original List Price Received	93.7%	0.0%	-	95.8%	94.2%	2%
Median Days on Market Until Sale	51	0	-	51	52	-2%
Inventory of Homes for Sale	5	2	150%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	49	39	26%	461	338	36%
Closed Sales	36	29	24%	318	293	9%
Median Sales Price	\$384,000	\$289,000	33%	\$391,500	\$340,000	15%
Percent of Original List Price Received	97.7%	96.7%	1%	101.2%	96.3%	5%
Median Days on Market Until Sale	28	30	-7%	29	39	-26%
Inventory of Homes for Sale	169	130	30%	--	--	--

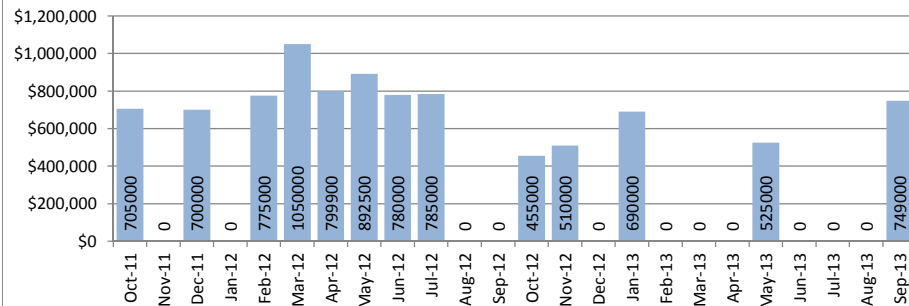
Closed Sales : Single Family Homes



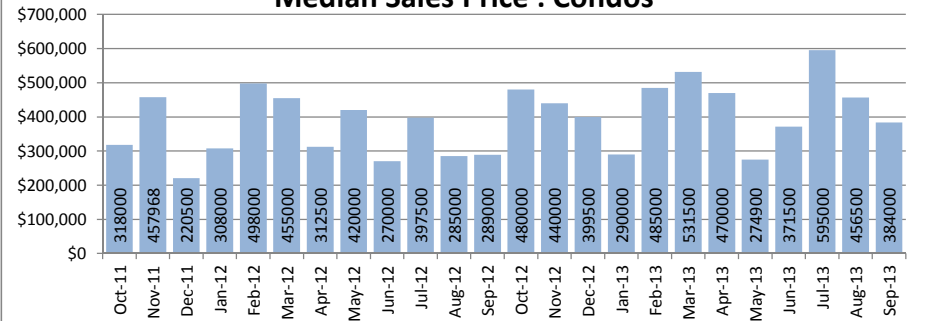
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

September 2013

Downtown - Nuuanu

1-1-8 to 1-2-2

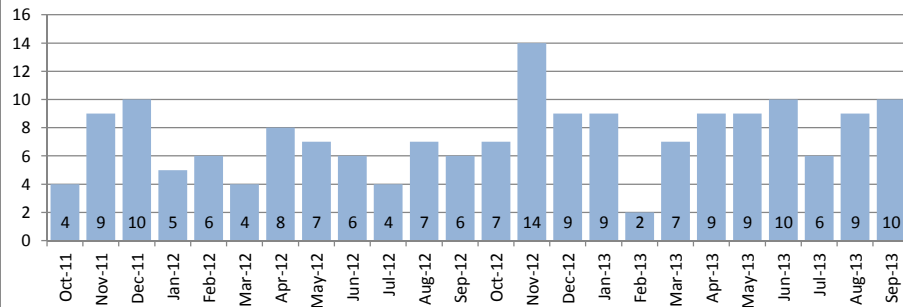


September 2013

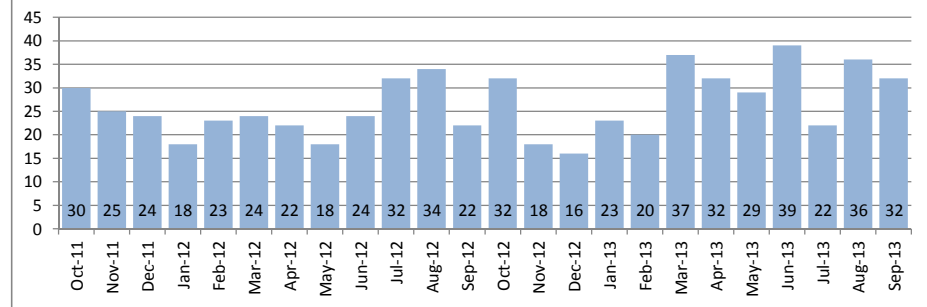
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	13	10	30%	95	89	7%
Closed Sales	10	6	67%	71	56	27%
Median Sales Price	\$832,500	\$643,500	29%	\$775,000	\$724,500	7%
Percent of Original List Price Received	99.4%	98.5%	1%	97.0%	94.5%	3%
Median Days on Market Until Sale	15	22	-32%	28	33	-15%
Inventory of Homes for Sale	36	39	-8%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	34	34	0%	373	275	36%
Closed Sales	32	22	45%	278	224	24%
Median Sales Price	\$417,500	\$329,500	27%	\$442,000	\$372,500	19%
Percent of Original List Price Received	97.5%	94.8%	3%	95.1%	96.1%	-1%
Median Days on Market Until Sale	20	26	-23%	29	35	-17%
Inventory of Homes for Sale	130	105	24%	--	--	--

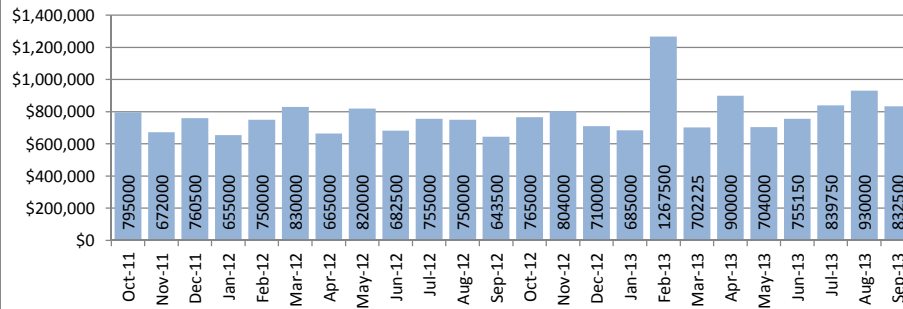
Closed Sales : Single Family Homes



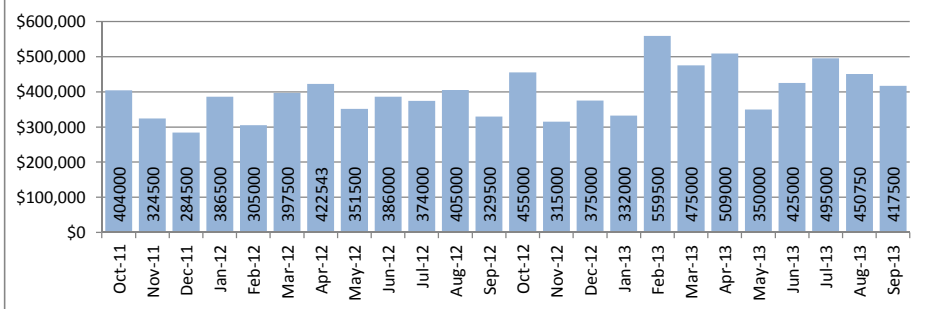
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2013



Ewa Plain

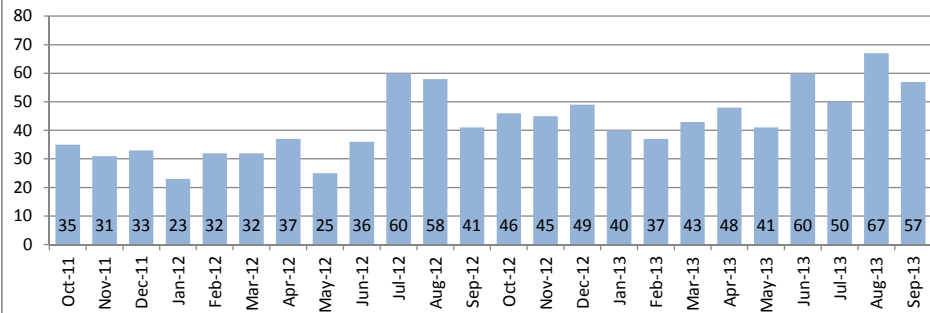
1-9-1

September 2013

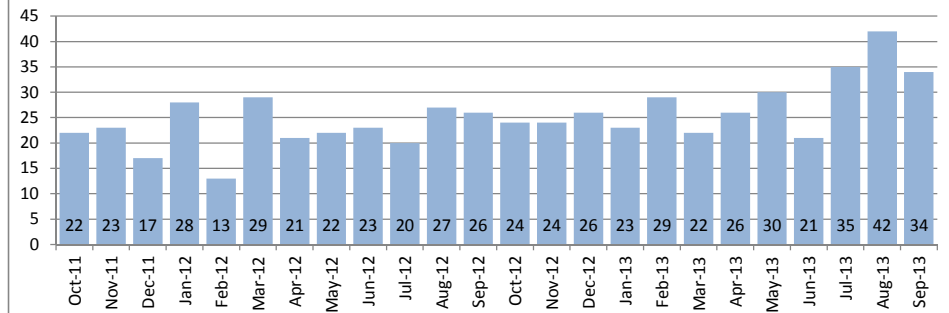
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	63	53	19%	595	447	33%
Closed Sales	57	41	39%	437	362	21%
Median Sales Price	\$533,000	\$477,000	12%	\$519,900	\$460,000	13%
Percent of Original List Price Received	100.6%	98.9%	2%	100.0%	97.4%	3%
Median Days on Market Until Sale	17	32	-47%	17	28	-39%
Inventory of Homes for Sale	162	126	29%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	37	39	-5%	332	242	37%
Closed Sales	34	26	31%	260	212	23%
Median Sales Price	\$276,000	\$242,000	14%	\$325,000	\$307,500	6%
Percent of Original List Price Received	100.4%	100.9%	0%	98.6%	97.6%	1%
Median Days on Market Until Sale	15	28	-46%	15	26	-42%
Inventory of Homes for Sale	102	84	21%	--	--	--

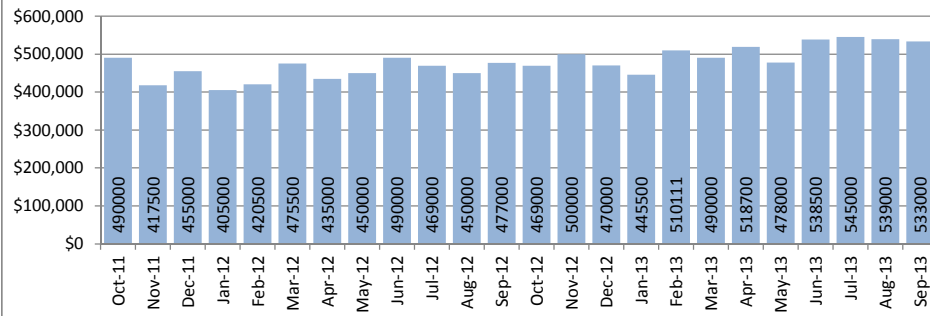
Closed Sales : Single Family Homes



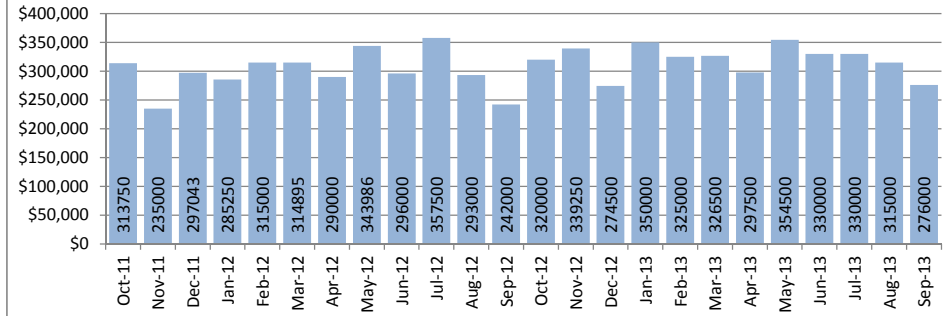
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013

Hawaii Kai

1-3-9

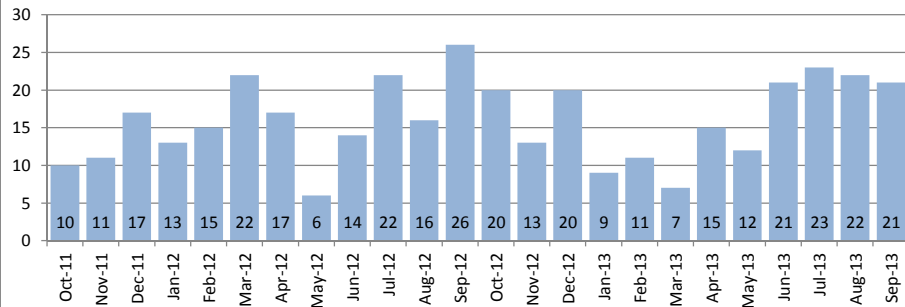


September 2013

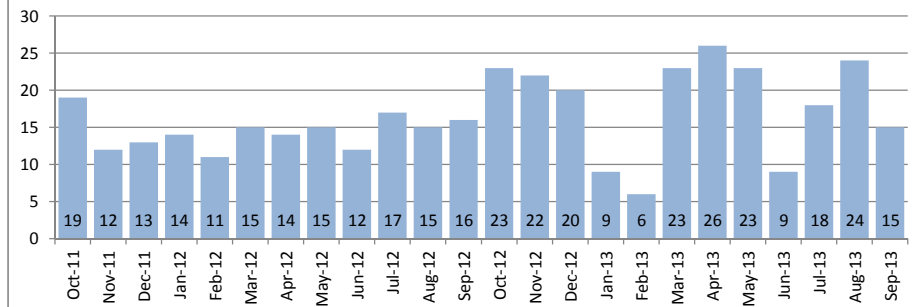
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	18	17	6%	195	187	4%
Closed Sales	21	26	-19%	143	152	-6%
Median Sales Price	\$963,313	\$899,500	7%	\$985,000	\$880,000	12%
Percent of Original List Price Received	97.8%	99.0%	-1%	99.0%	94.4%	5%
Median Days on Market Until Sale	36	39	-8%	23	33	-30%
Inventory of Homes for Sale	75	86	-13%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	23	14	64%	200	146	37%
Closed Sales	15	16	-6%	156	131	19%
Median Sales Price	\$525,000	\$527,000	0%	\$565,000	\$523,000	8%
Percent of Original List Price Received	101.0%	99.1%	2%	102.7%	96.9%	6%
Median Days on Market Until Sale	17	49	-65%	16	41	-61%
Inventory of Homes for Sale	55	46	20%	--	--	--

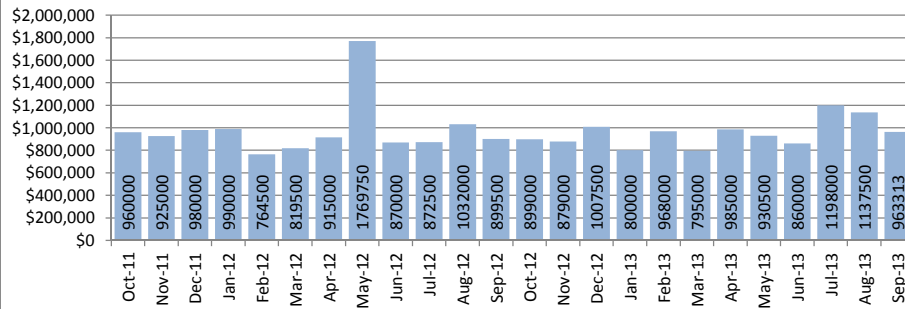
Closed Sales : Single Family Homes



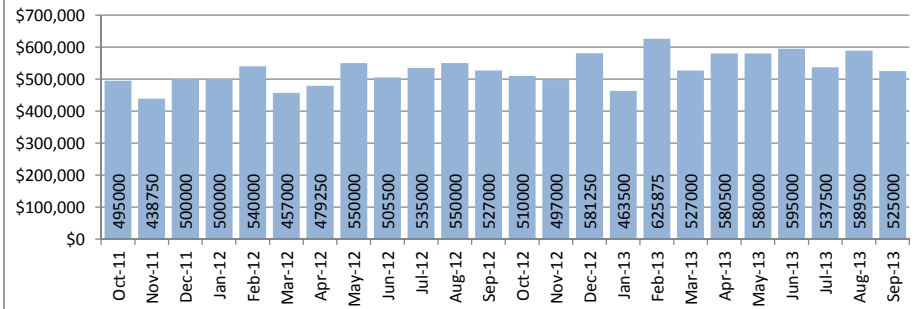
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2013



Kailua - Waimanalo

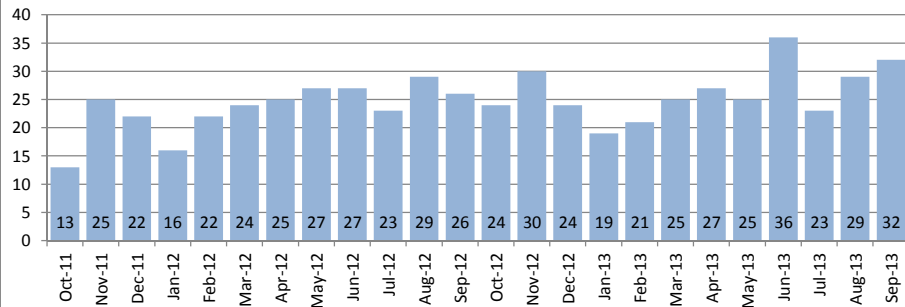
1-4-1 to Selected 1-4-4

September 2013

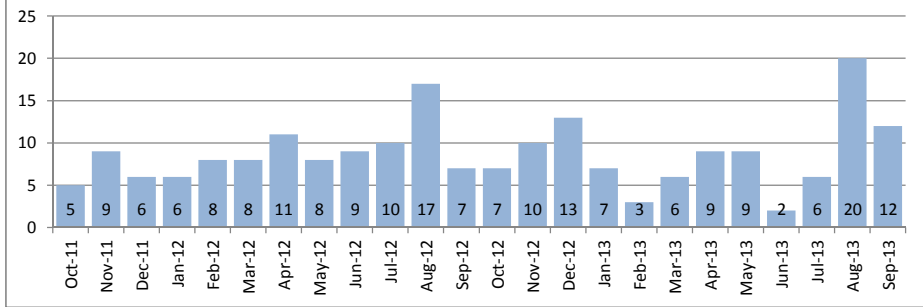
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	25	27	-7%	301	247	22%
Closed Sales	32	26	23%	242	219	11%
Median Sales Price	\$922,500	\$832,000	11%	\$886,500	\$795,000	12%
Percent of Original List Price Received	98.4%	96.5%	2%	98.9%	96.4%	3%
Median Days on Market Until Sale	19	19	0%	16	31	-48%
Inventory of Homes for Sale	93	94	-1%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	12	-58%	92	92	0%
Closed Sales	12	7	71%	75	87	-14%
Median Sales Price	\$477,500	\$505,000	-5%	\$438,000	\$415,000	6%
Percent of Original List Price Received	98.5%	96.2%	2%	101.9%	95.4%	7%
Median Days on Market Until Sale	17	19	-11%	11	22	-50%
Inventory of Homes for Sale	22	25	-12%	--	--	--

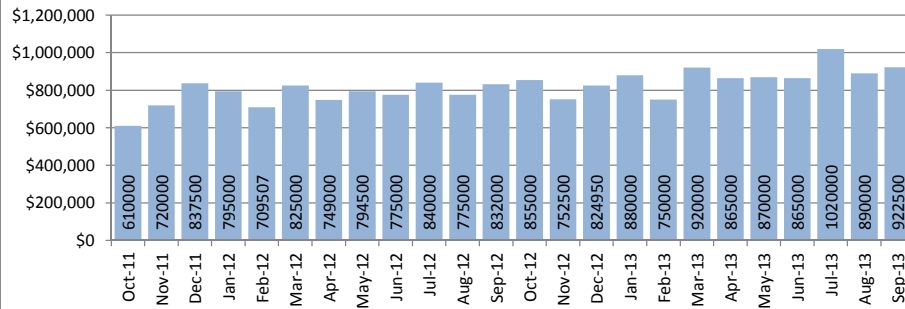
Closed Sales : Single Family Homes



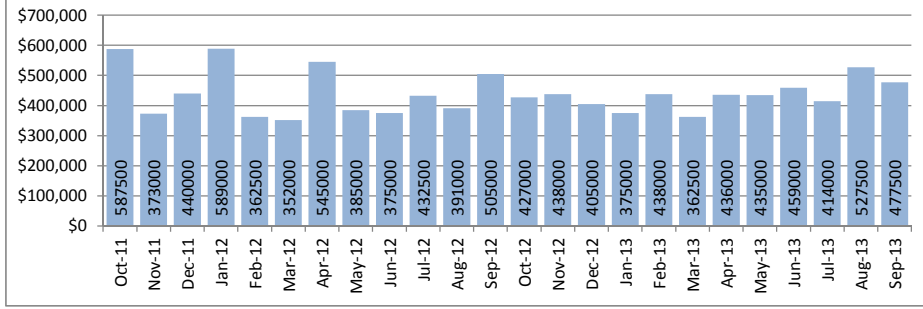
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2013



Kalihi - Palama

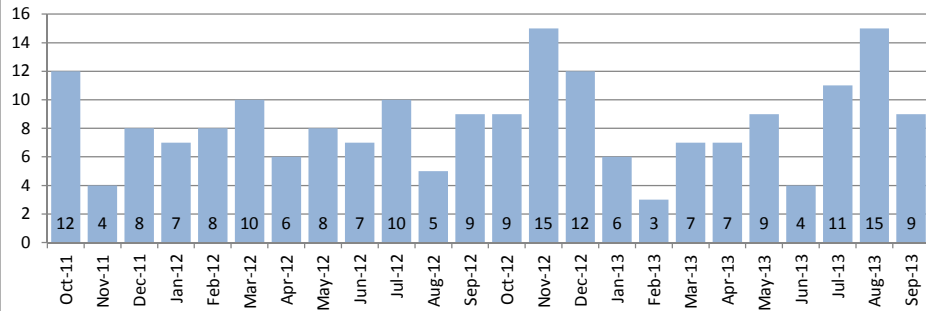
1-1-2 to 1-1-7

September 2013

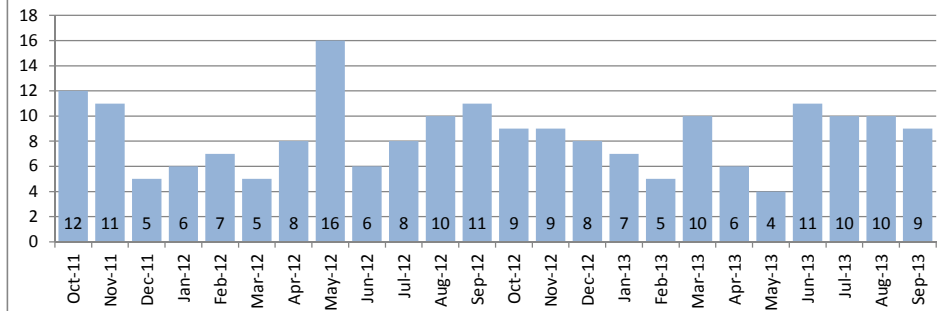
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	12	16	-25%	127	103	23%
Closed Sales	9	9	0%	68	72	-6%
Median Sales Price	\$570,000	\$535,000	7%	\$551,000	\$560,000	-2%
Percent of Original List Price Received	98.6%	97.4%	1%	95.8%	94.7%	1%
Median Days on Market Until Sale	18	12	50%	18	19	-5%
Inventory of Homes for Sale	49	37	32%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	14	9	56%	108	88	23%
Closed Sales	9	11	-18%	73	77	-5%
Median Sales Price	\$300,000	\$367,000	-18%	\$350,000	\$320,000	9%
Percent of Original List Price Received	94.3%	95.3%	-1%	92.7%	94.4%	-2%
Median Days on Market Until Sale	40	22	82%	18	34	-47%
Inventory of Homes for Sale	43	33	30%	--	--	--

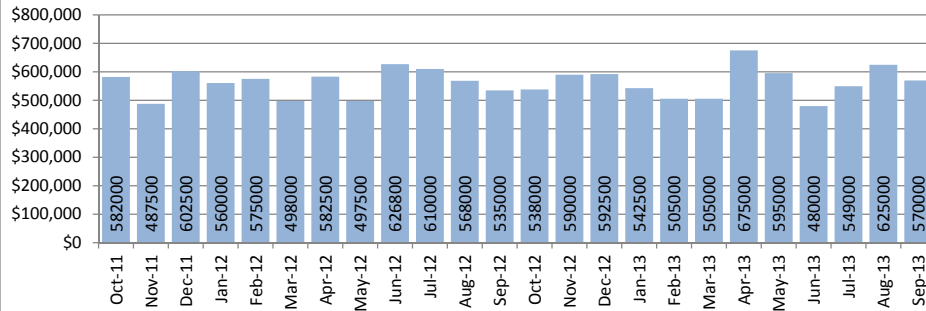
Closed Sales : Single Family Homes



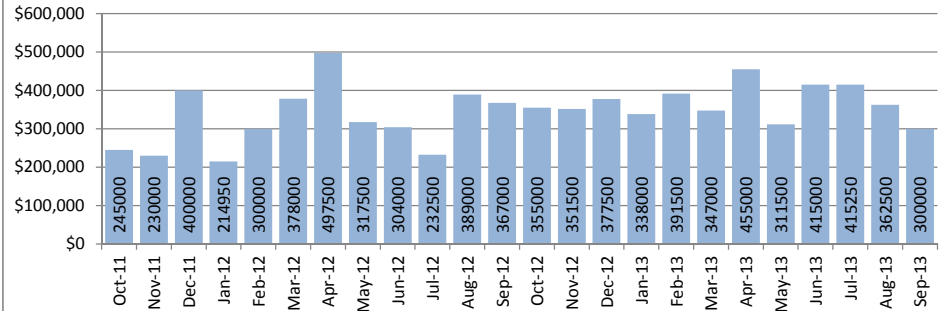
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013



Kaneohe

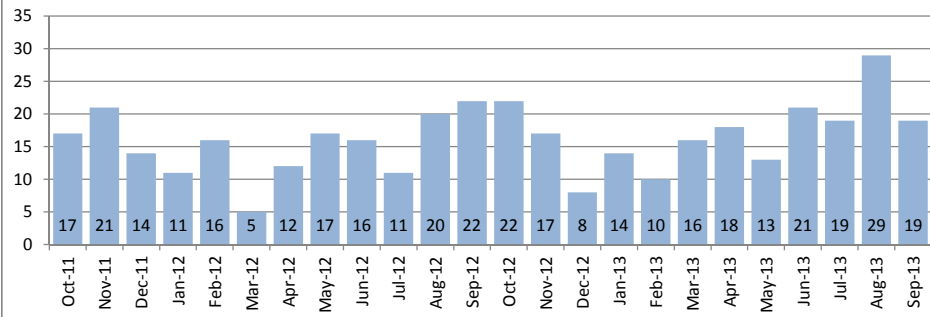
Selected 1-4-4 to 1-4-7

September 2013

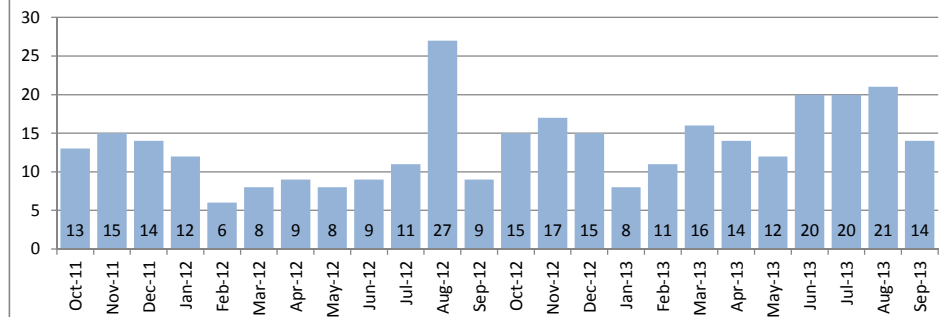
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	29	21	38%	218	193	13%
Closed Sales	19	22	-14%	156	133	17%
Median Sales Price	\$690,000	\$592,500	16%	\$687,500	\$655,500	5%
Percent of Original List Price Received	99.3%	103.9%	-4%	98.3%	99.5%	-1%
Median Days on Market Until Sale	15	19	-21%	22	28	-21%
Inventory of Homes for Sale	78	83	-6%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	12	20	-40%	162	135	20%
Closed Sales	14	9	56%	139	100	39%
Median Sales Price	\$459,500	\$410,000	12%	\$429,000	\$409,500	5%
Percent of Original List Price Received	98.3%	100.0%	-2%	100.0%	99.9%	0%
Median Days on Market Until Sale	14	15	-7%	14	22	-36%
Inventory of Homes for Sale	41	40	3%	--	--	--

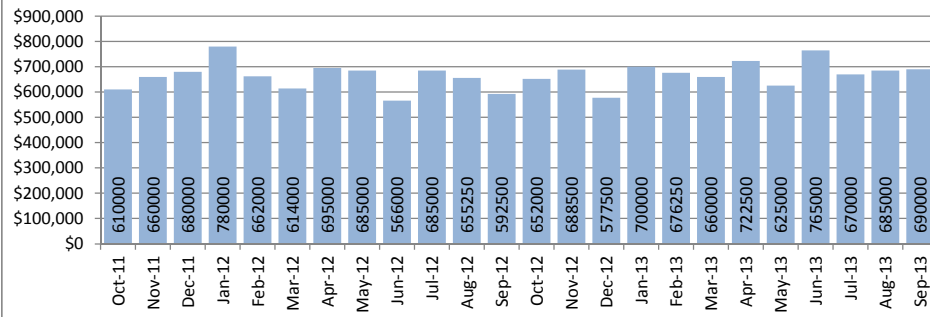
Closed Sales : Single Family Homes



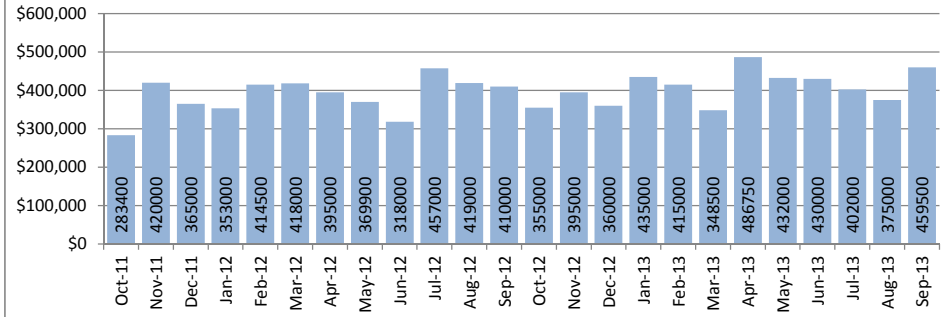
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013

Kapahulu - Diamond Head

1-3-1 to 1-3-4

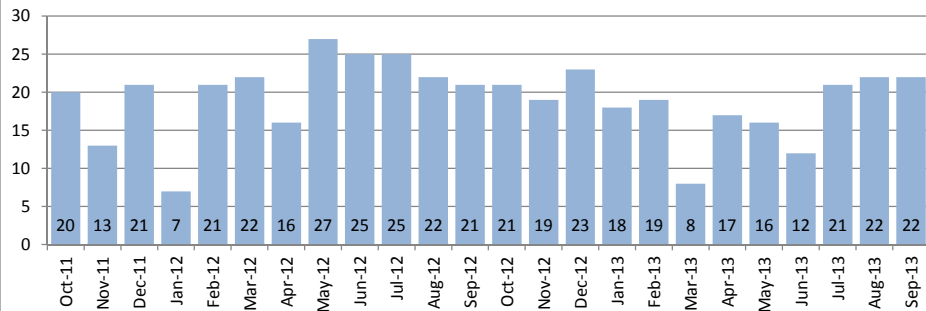


September 2013

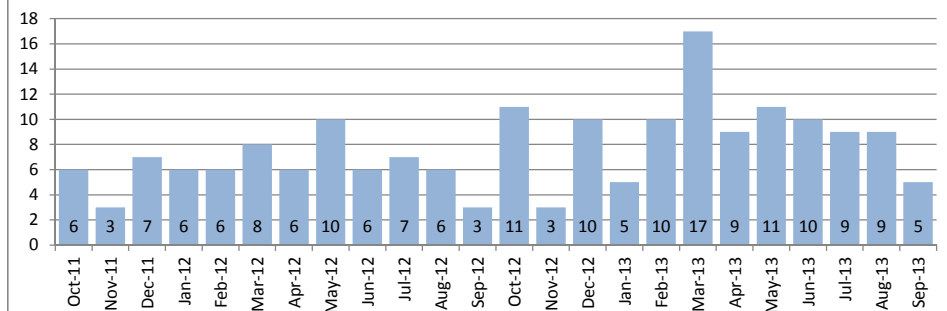
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	29	25	16%	206	206	0%
Closed Sales	22	21	5%	155	187	-17%
Median Sales Price	\$807,500	\$865,000	-7%	\$821,000	\$793,000	4%
Percent of Original List Price Received	96.0%	98.9%	-3%	100.2%	96.1%	4%
Median Days on Market Until Sale	19	10	90%	15	29	-48%
Inventory of Homes for Sale	72	80	-10%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	8	6	33%	102	93	10%
Closed Sales	5	3	67%	84	59	42%
Median Sales Price	\$820,000	\$455,000	80%	\$514,500	\$465,000	11%
Percent of Original List Price Received	96.5%	91.4%	6%	98.0%	93.4%	5%
Median Days on Market Until Sale	103	42	145%	30	38	-21%
Inventory of Homes for Sale	42	56	-25%	--	--	--

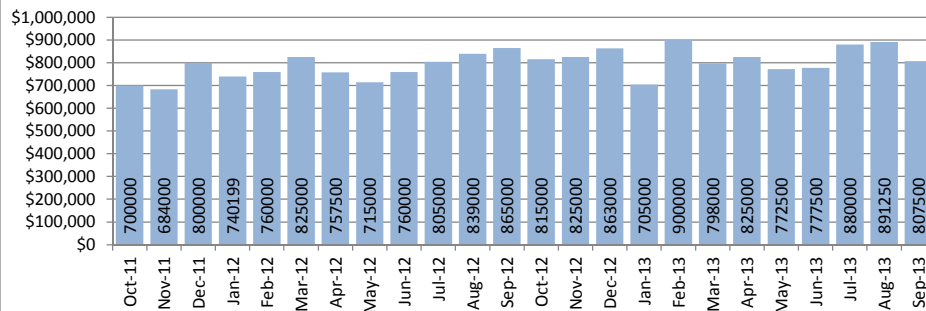
Closed Sales : Single Family Homes



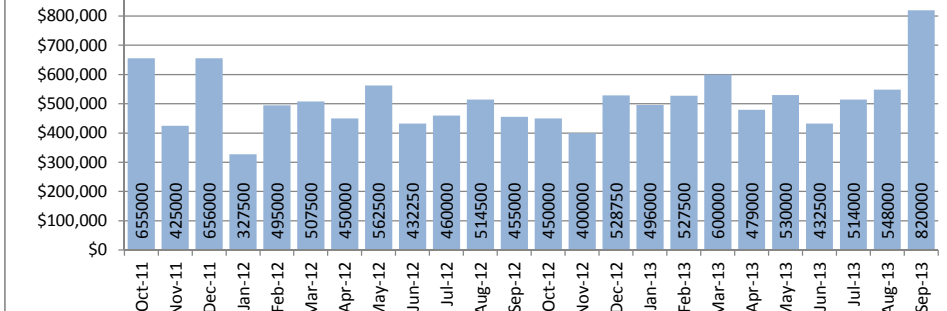
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013

Makaha - Nanakuli

1-8-1 to 1-8-9

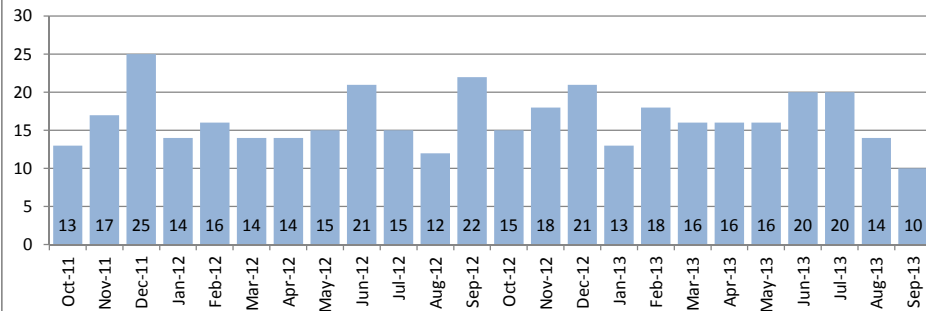


September 2013

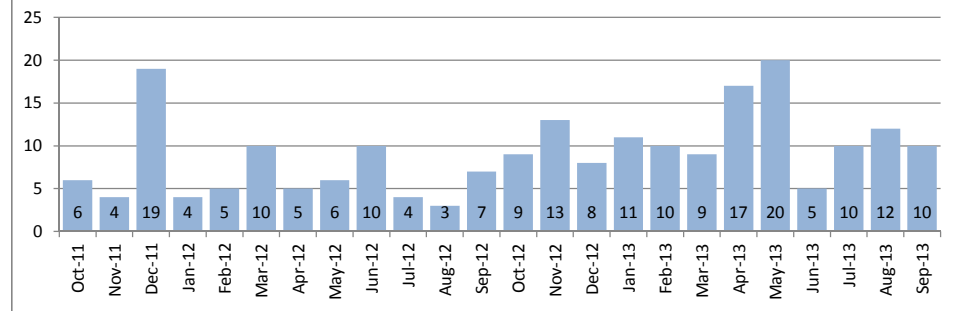
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	31	31	0%	269	243	11%
Closed Sales	10	22	-55%	120	153	-22%
Median Sales Price	\$305,000	\$308,000	-1%	\$325,000	\$310,000	5%
Percent of Original List Price Received	100.0%	94.8%	5%	95.0%	93.9%	1%
Median Days on Market Until Sale	9	26	-65%	41	31	32%
Inventory of Homes for Sale	115	125	-8%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	21	14	50%	163	106	54%
Closed Sales	10	7	43%	93	55	69%
Median Sales Price	\$112,750	\$90,000	25%	\$102,500	\$90,000	14%
Percent of Original List Price Received	94.0%	90.9%	3%	89.9%	90.9%	-1%
Median Days on Market Until Sale	30	44	-32%	31	52	-40%
Inventory of Homes for Sale	70	60	17%	--	--	--

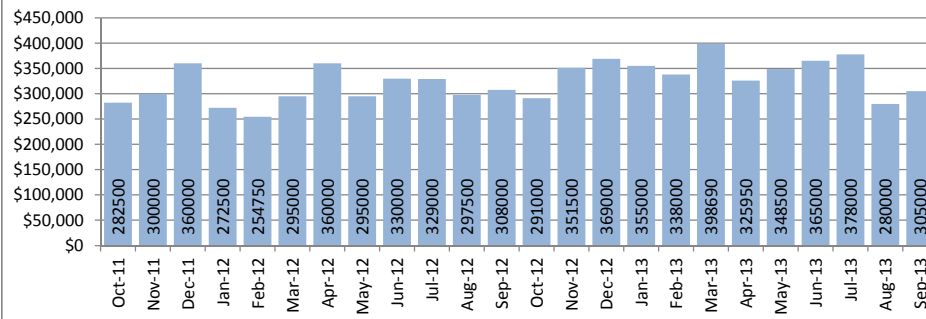
Closed Sales : Single Family Homes



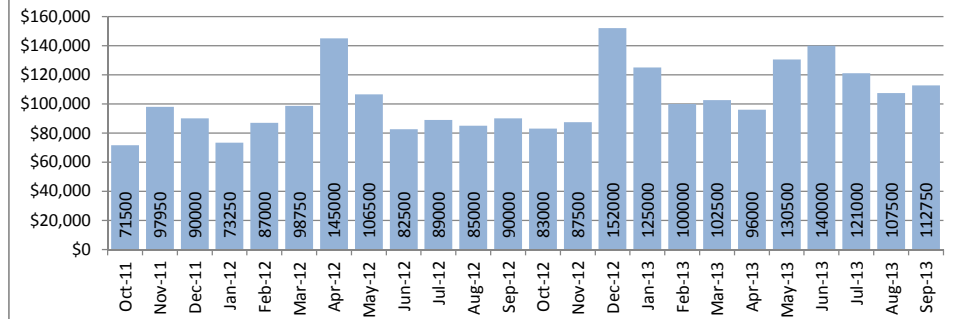
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2013



Makakilo

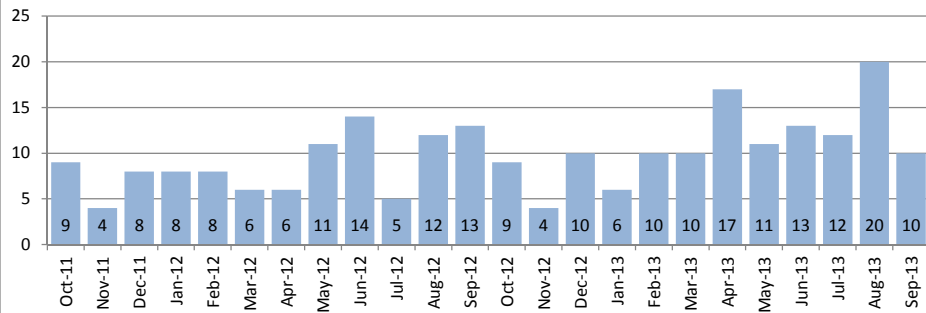
1-9-2 to 1-9-3

September 2013

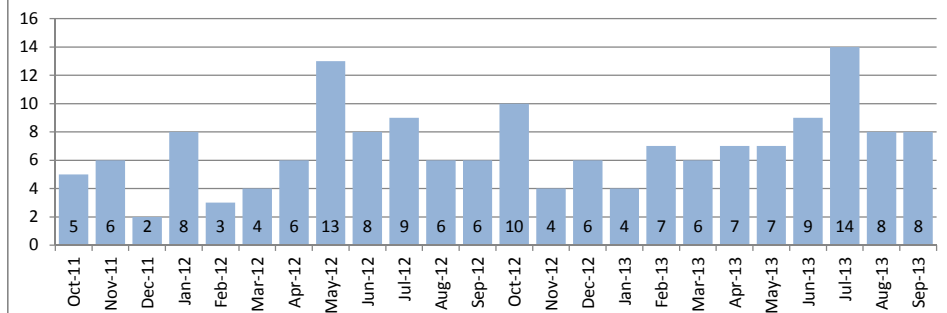
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	17	12	42%	156	113	38%
Closed Sales	10	13	-23%	111	86	29%
Median Sales Price	\$532,500	\$610,000	-13%	\$565,000	\$572,000	-1%
Percent of Original List Price Received	98.2%	98.2%	0%	100.0%	97.8%	2%
Median Days on Market Until Sale	32	39	-18%	21	51	-59%
Inventory of Homes for Sale	53	53	0%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	9	7	29%	83	75	11%
Closed Sales	8	6	33%	70	64	9%
Median Sales Price	\$247,500	\$242,500	2%	\$256,000	\$247,000	4%
Percent of Original List Price Received	97.2%	101.1%	-4%	98.8%	96.6%	2%
Median Days on Market Until Sale	30	10	200%	16	18	-11%
Inventory of Homes for Sale	22	14	57%	--	--	--

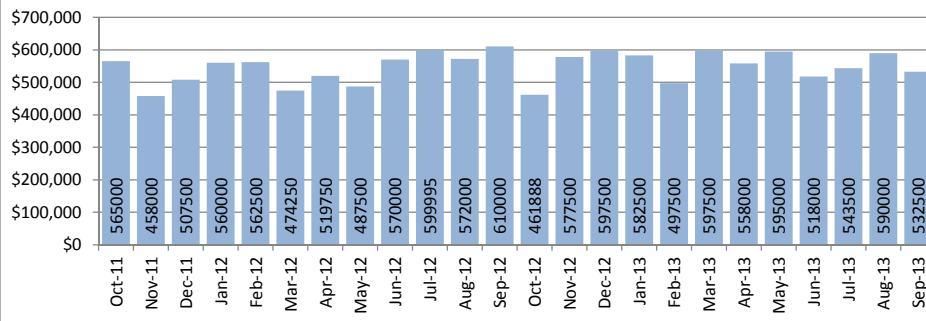
Closed Sales : Single Family Homes



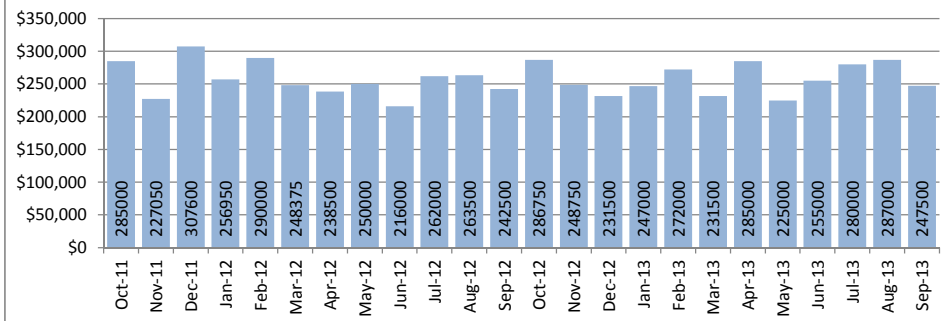
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2013



Makiki - Moiliili

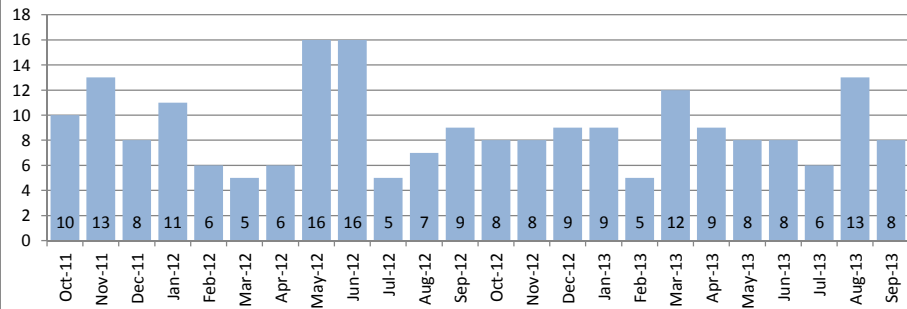
1-2-4 to 1-2-9 (except 1-2-6)

September 2013

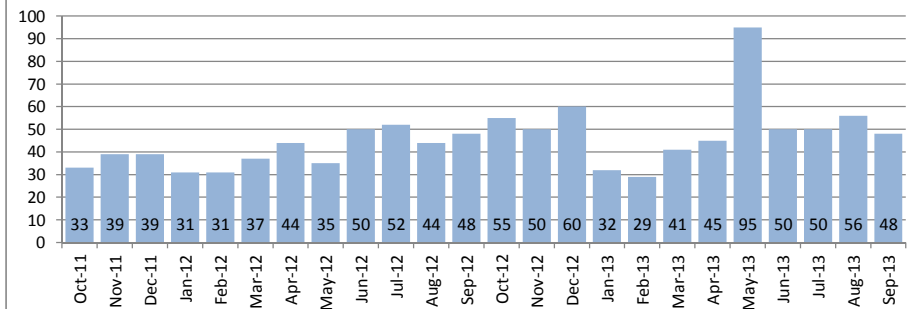
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	10	10	0%	100	97	3%
Closed Sales	8	9	-11%	75	82	-9%
Median Sales Price	\$950,000	\$985,000	-4%	\$975,000	\$910,500	7%
Percent of Original List Price Received	98.8%	98.6%	0%	100.0%	94.8%	5%
Median Days on Market Until Sale	24	21	14%	31	21	48%
Inventory of Homes for Sale	40	40	0%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	52	62	-16%	588	492	20%
Closed Sales	48	48	0%	418	382	9%
Median Sales Price	\$351,000	\$347,500	1%	\$322,500	\$310,000	4%
Percent of Original List Price Received	99.7%	99.4%	0%	98.2%	95.4%	3%
Median Days on Market Until Sale	11	22	-50%	19	30	-37%
Inventory of Homes for Sale	163	175	-7%	--	--	--

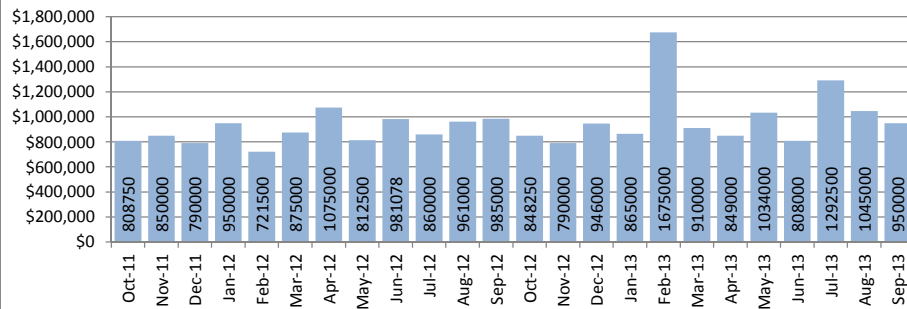
Closed Sales : Single Family Homes



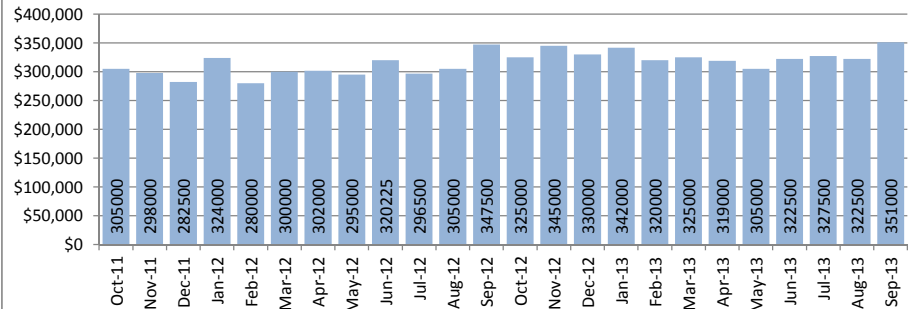
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2013



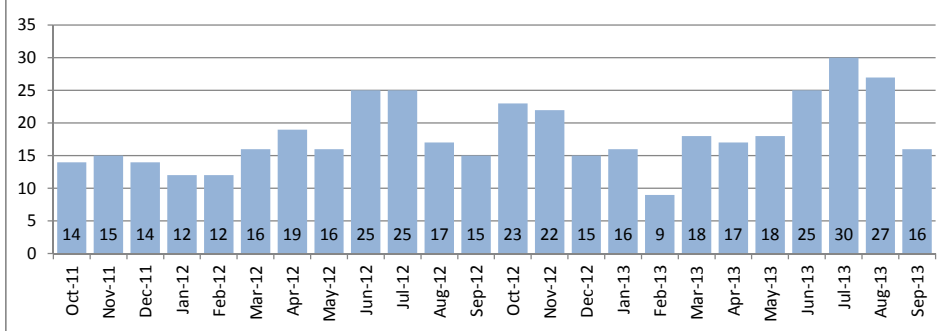
Mililani
Selected 1-9-4 to 1-9-5

September 2013

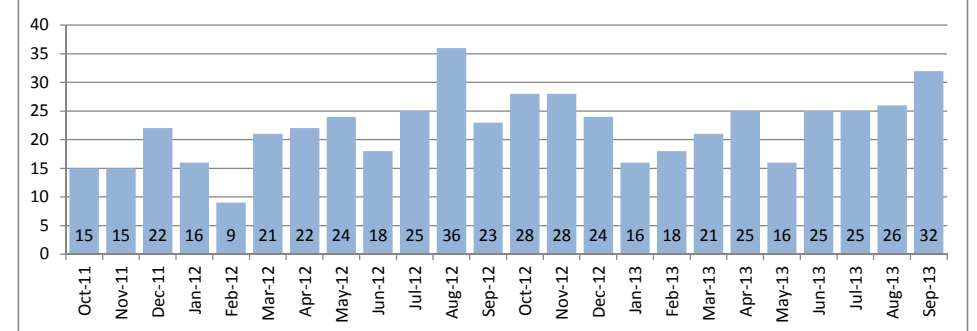
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	22	21	5%	218	197	11%
Closed Sales	16	15	7%	178	179	-1%
Median Sales Price	\$666,500	\$585,000	14%	\$625,000	\$590,000	6%
Percent of Original List Price Received	99.1%	95.1%	4%	100.0%	96.7%	3%
Median Days on Market Until Sale	14	26	-46%	16	31	-48%
Inventory of Homes for Sale	46	51	-10%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	31	23	35%	246	262	-6%
Closed Sales	32	23	39%	207	215	-4%
Median Sales Price	\$349,000	\$269,500	29%	\$306,000	\$280,000	9%
Percent of Original List Price Received	99.0%	94.1%	5%	98.7%	96.6%	2%
Median Days on Market Until Sale	15	30	-50%	16	27	-41%
Inventory of Homes for Sale	64	68	-6%	--	--	--

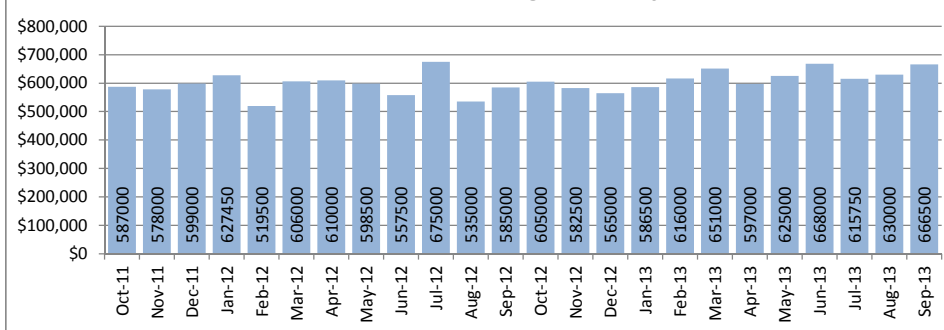
Closed Sales : Single Family Homes



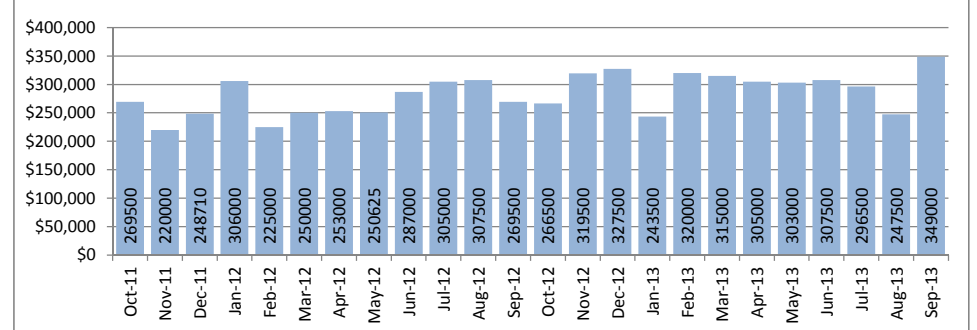
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013

Moanalua - Salt Lake

1-1-1

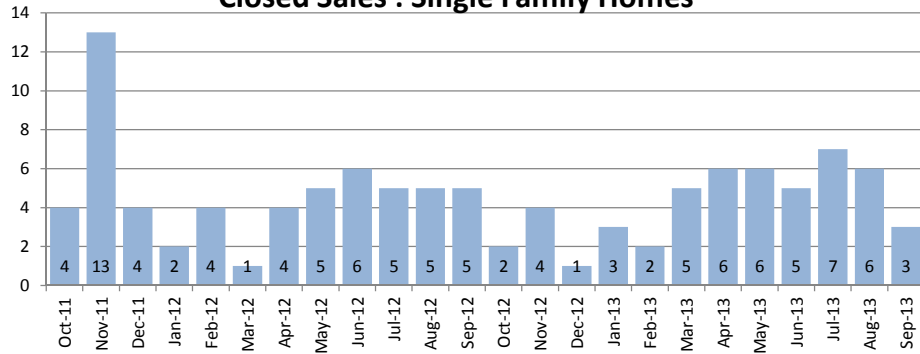


September 2013

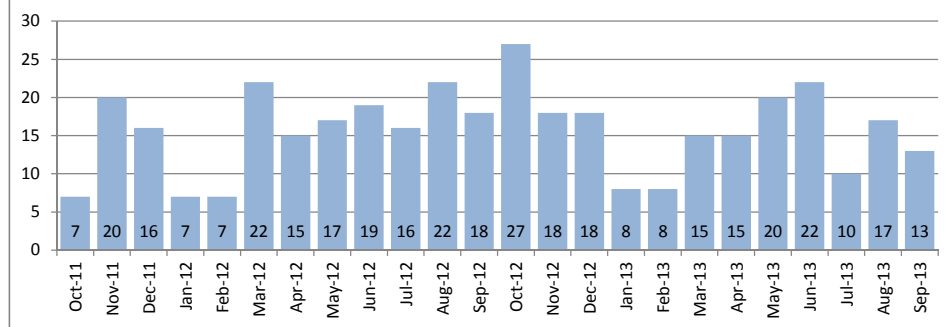
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	3	3	0%	60	41	46%
Closed Sales	3	5	-40%	44	37	19%
Median Sales Price	\$630,000	\$760,000	-17%	\$759,100	\$700,500	8%
Percent of Original List Price Received	92.8%	98.7%	-6%	101.3%	96.6%	5%
Median Days on Market Until Sale	7	39	-82%	14	22	-36%
Inventory of Homes for Sale	9	17	-47%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	22	17	29%	183	178	3%
Closed Sales	13	18	-28%	130	145	-10%
Median Sales Price	\$400,000	\$399,500	0%	\$299,500	\$277,000	8%
Percent of Original List Price Received	100.5%	100.5%	0%	98.5%	95.5%	3%
Median Days on Market Until Sale	18	18	0%	18	21	-14%
Inventory of Homes for Sale	56	45	24%	--	--	--

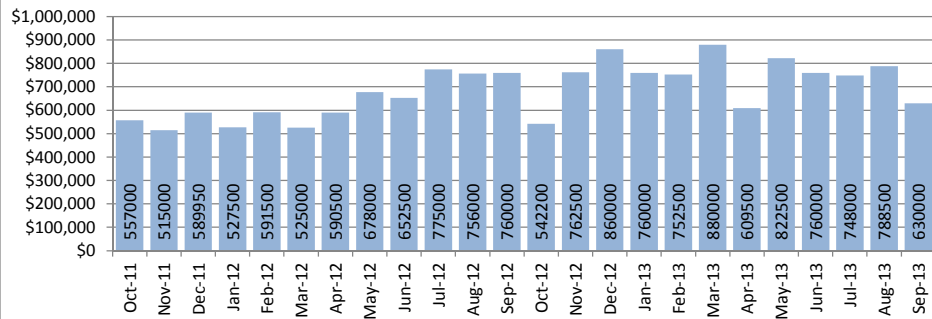
Closed Sales : Single Family Homes



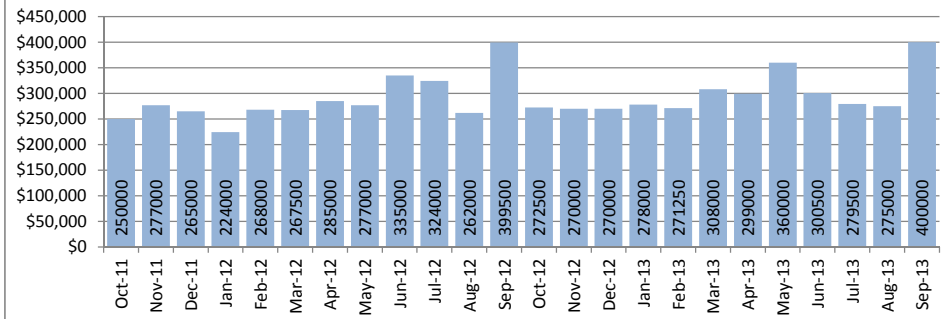
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013



North Shore

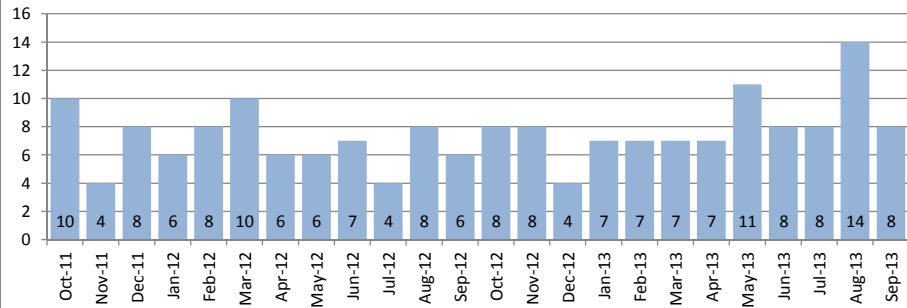
1-5-6 to 1-6-9

September 2013

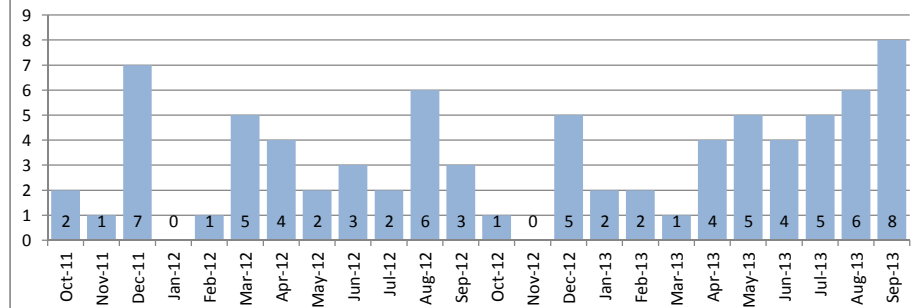
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	6	9	-33%	123	91	35%
Closed Sales	8	6	33%	73	62	18%
Median Sales Price	\$565,000	\$460,000	23%	\$650,000	\$645,000	1%
Percent of Original List Price Received	99.1%	94.5%	5%	96.3%	90.2%	7%
Median Days on Market Until Sale	46	109	-58%	31	66	-53%
Inventory of Homes for Sale	50	59	-15%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	1	400%	47	39	21%
Closed Sales	8	3	167%	38	26	46%
Median Sales Price	\$366,250	\$222,500	65%	\$382,500	\$294,000	30%
Percent of Original List Price Received	99.3%	95.9%	4%	99.4%	92.7%	7%
Median Days on Market Until Sale	58	9	544%	53	80	-34%
Inventory of Homes for Sale	22	26	-15%	--	--	--

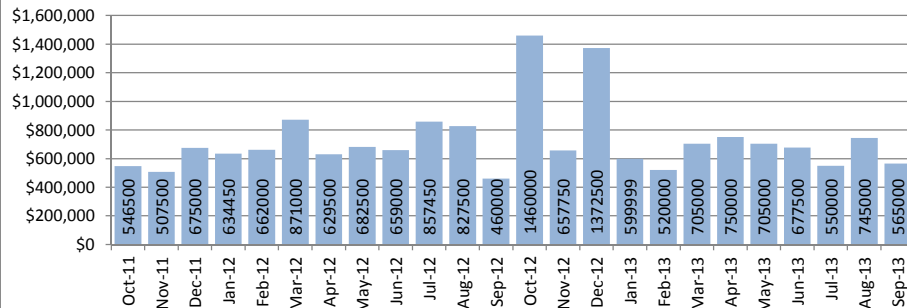
Closed Sales : Single Family Homes



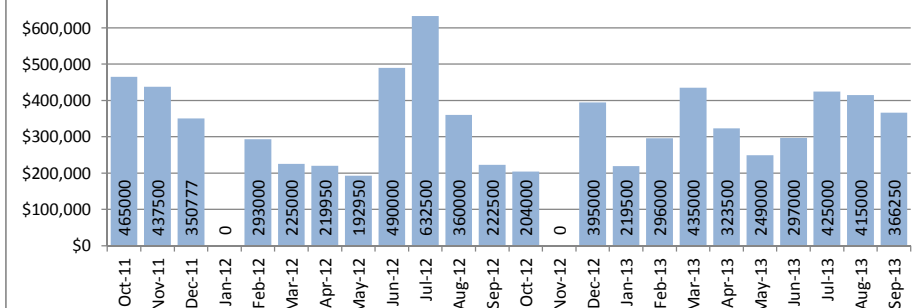
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2013

Pearl City - Aiea

1-9-6 to 1-9-9

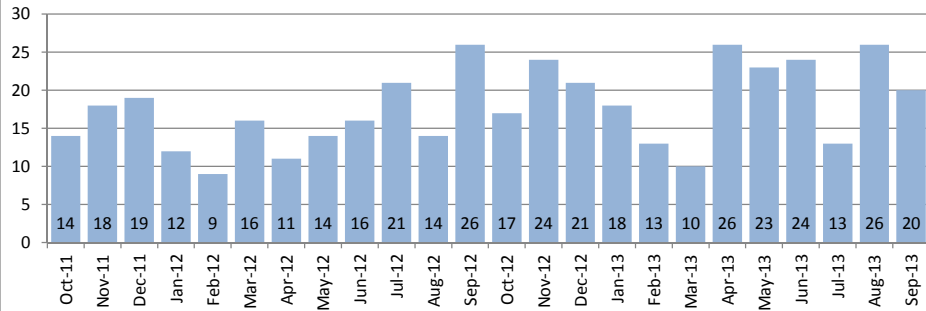


September 2013

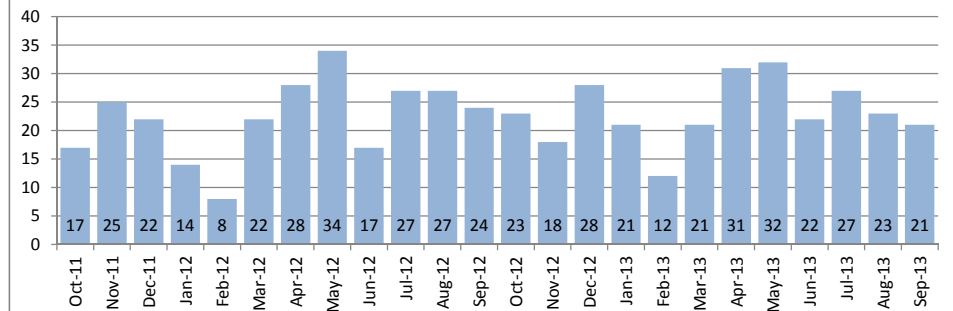
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	21	25	-16%	214	181	18%
Closed Sales	20	26	-23%	179	141	27%
Median Sales Price	\$610,000	\$652,000	-6%	\$600,000	\$600,000	0%
Percent of Original List Price Received	101.8%	95.9%	6%	96.8%	96.9%	0%
Median Days on Market Until Sale	16	25	-36%	22	28	-21%
Inventory of Homes for Sale	53	74	-28%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	35	32	9%	309	246	26%
Closed Sales	21	24	-13%	216	211	2%
Median Sales Price	\$290,000	\$304,000	-5%	\$285,000	\$270,000	6%
Percent of Original List Price Received	96.7%	100.0%	-3%	99.1%	96.4%	3%
Median Days on Market Until Sale	18	39	-54%	17	40	-58%
Inventory of Homes for Sale	78	86	-9%	--	--	--

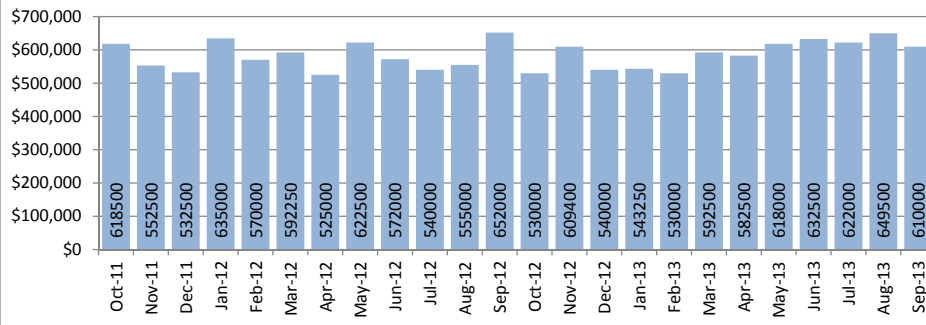
Closed Sales : Single Family Homes



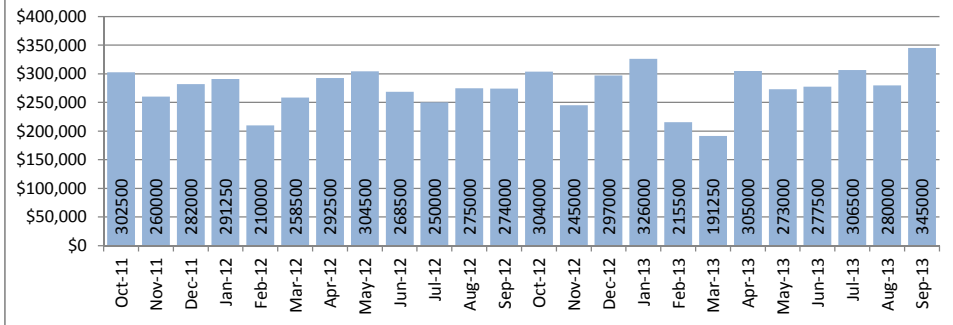
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013



Wahiawa

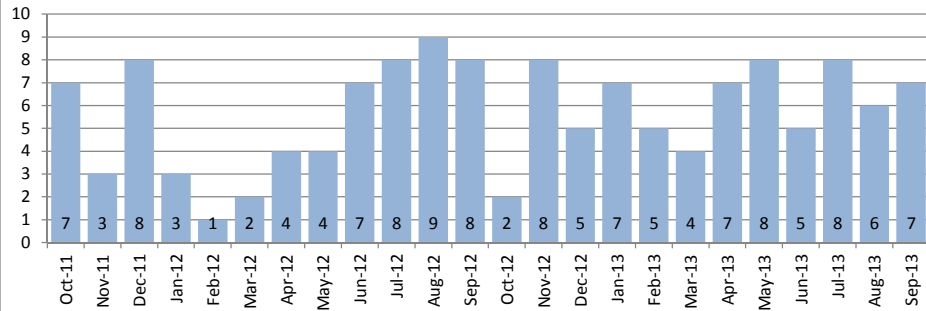
1-7-1 to 1-7-7

September 2013

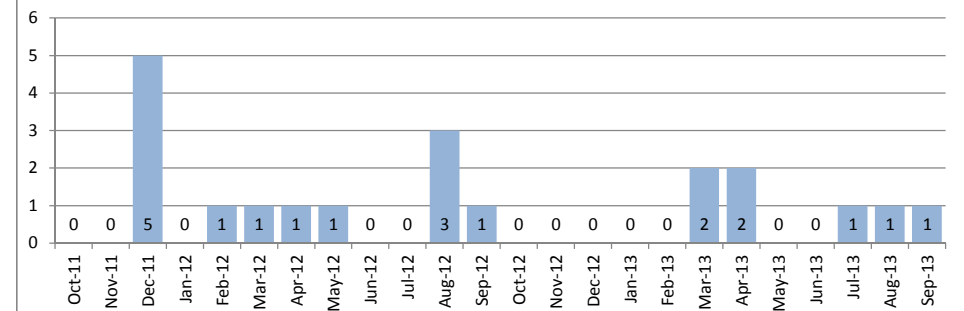
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	7	-29%	79	65	22%
Closed Sales	7	8	-13%	56	47	19%
Median Sales Price	\$500,000	\$371,250	35%	\$423,750	\$385,000	10%
Percent of Original List Price Received	91.1%	97.2%	-6%	92.5%	97.2%	-5%
Median Days on Market Until Sale	20	24	-17%	13	22	-41%
Inventory of Homes for Sale	36	27	33%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	3	1	200%	12	16	-25%
Closed Sales	1	1	0%	10	9	11%
Median Sales Price	\$134,000	\$100,000	34%	\$140,500	\$110,000	28%
Percent of Original List Price Received	97.2%	74.1%	31%	95.6%	88.0%	9%
Median Days on Market Until Sale	27	115	-77%	35	71	-51%
Inventory of Homes for Sale	9	12	-25%	--	--	--

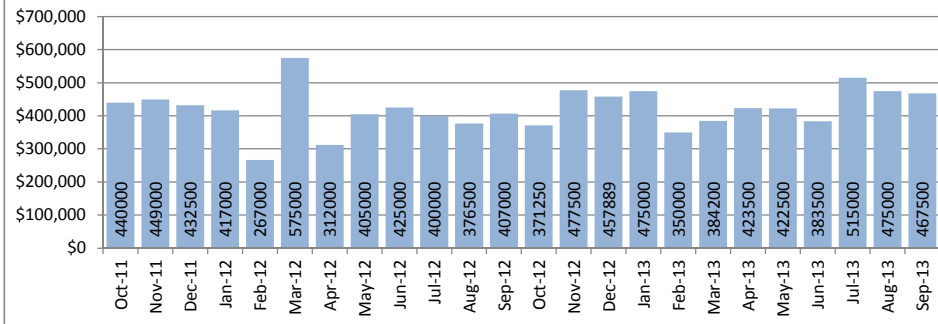
Closed Sales : Single Family Homes



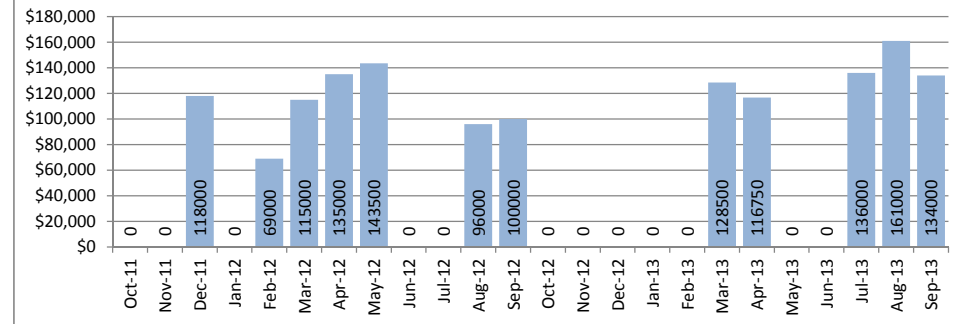
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013



Waialae - Kahala

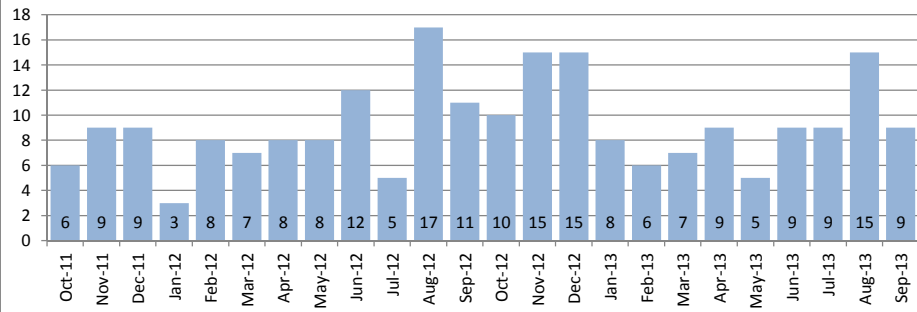
1-3-5

September 2013

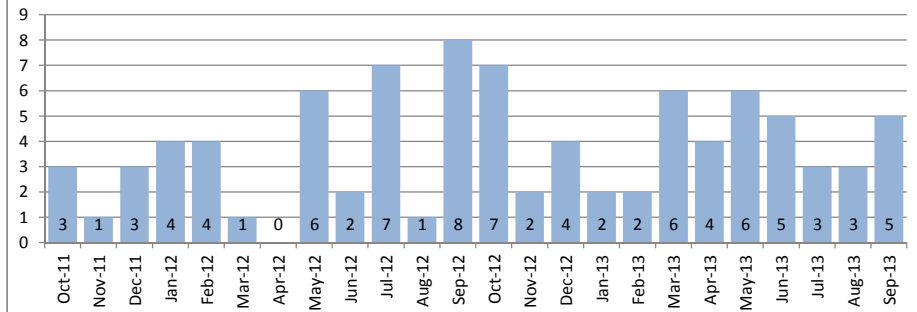
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	14	19	-26%	110	98	12%
Closed Sales	9	11	-18%	77	81	-5%
Median Sales Price	\$1,593,000	\$1,760,000	-9%	\$1,580,000	\$1,450,000	9%
Percent of Original List Price Received	99.6%	100.6%	-1%	99.2%	96.7%	3%
Median Days on Market Until Sale	42	51	-18%	24	49	-51%
Inventory of Homes for Sale	48	52	-8%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	3	4	-25%	42	42	0%
Closed Sales	5	8	-38%	36	35	3%
Median Sales Price	\$418,000	\$418,000	0%	\$430,000	\$410,850	5%
Percent of Original List Price Received	91.1%	98.5%	-8%	93.9%	95.5%	-2%
Median Days on Market Until Sale	15	12	25%	40	25	60%
Inventory of Homes for Sale	19	18	6%	--	--	--

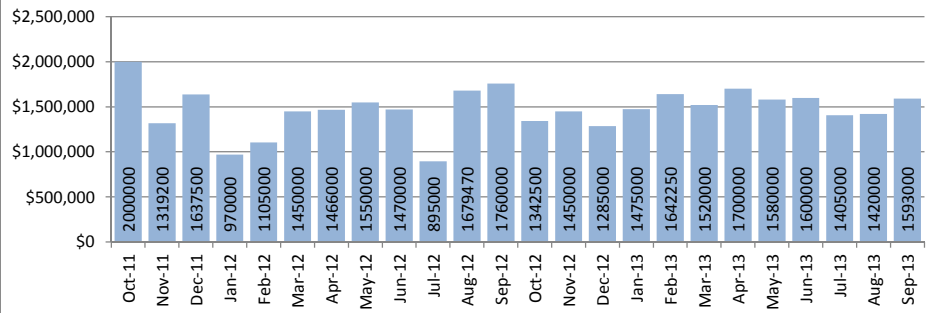
Closed Sales : Single Family Homes



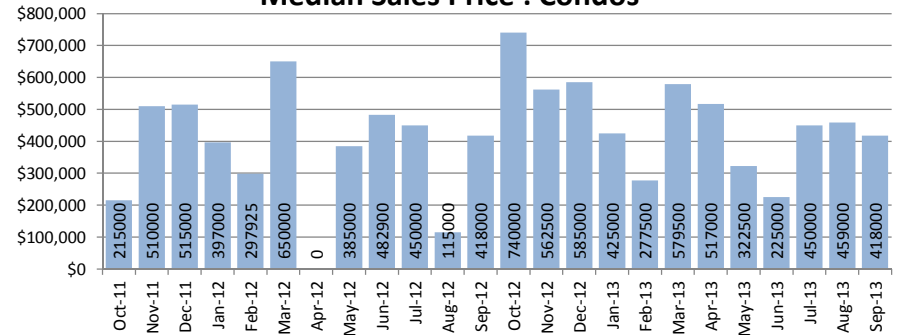
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2013



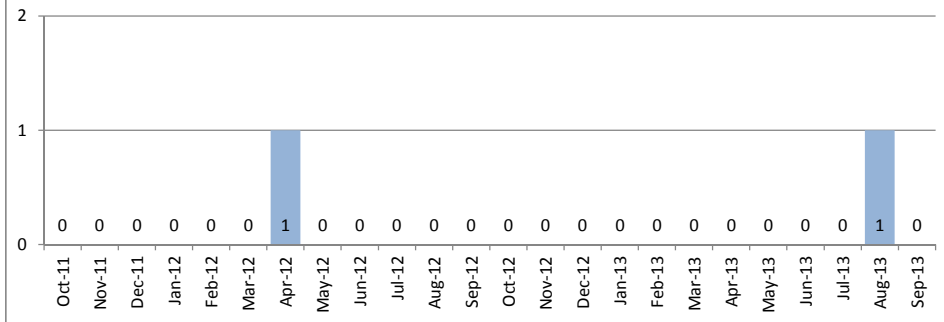
Waikiki
1-2-6

September 2013

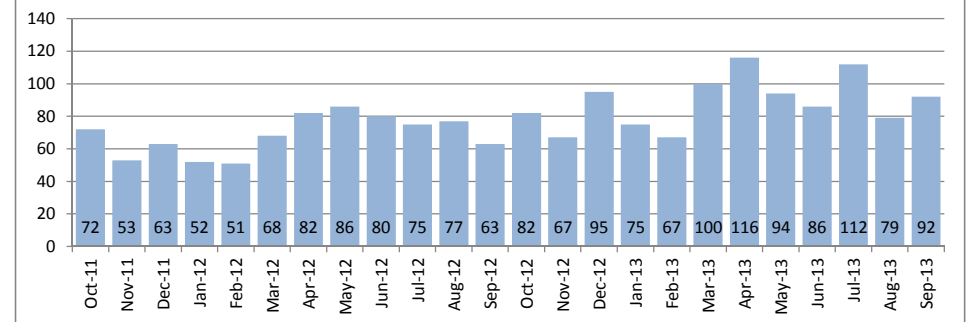
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	0	--	2	1	100%
Closed Sales	0	0	--	1	1	0%
Median Sales Price	\$0	\$0	--	\$131,000	\$835,000	-84%
Percent of Original List Price Received	0.0%	0.0%	--	87.9%	92.9%	-5%
Median Days on Market Until Sale	0	0	--	42	42	0%
Inventory of Homes for Sale	1	0	--	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	104	129	-19%	1144	951	20%
Closed Sales	92	63	46%	829	665	25%
Median Sales Price	\$328,500	\$295,000	11%	\$325,000	\$352,250	-8%
Percent of Original List Price Received	95.9%	98.7%	-3%	95.6%	99.4%	-4%
Median Days on Market Until Sale	36	43	-16%	33	43	-23%
Inventory of Homes for Sale	460	499	-8%	--	--	--

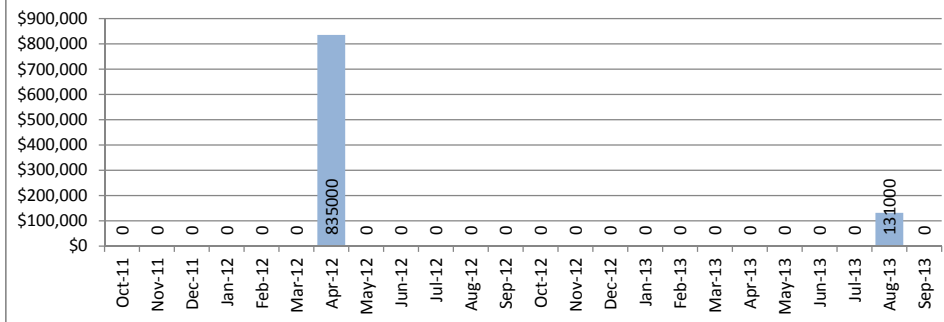
Closed Sales : Single Family Homes



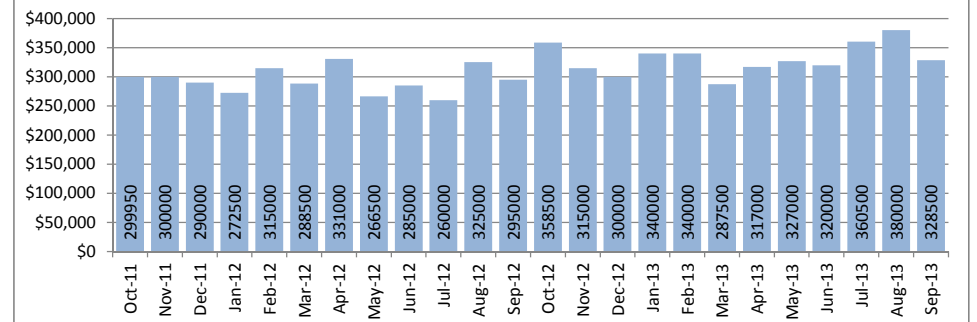
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

September 2013



Waipahu

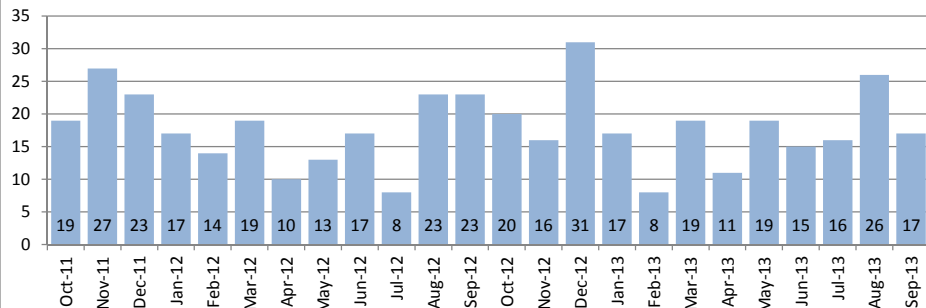
1-9-4

September 2013

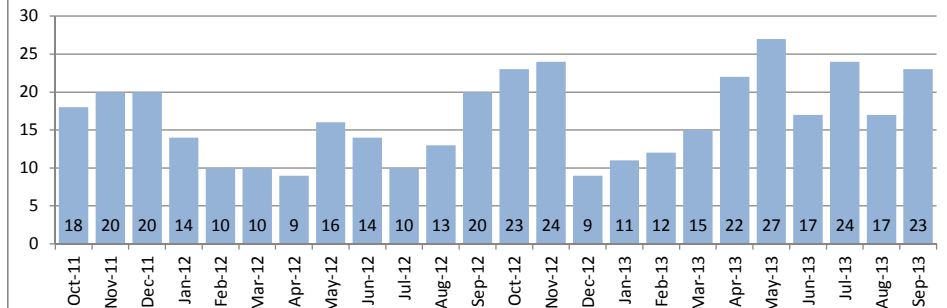
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	30	21	43%	201	157	28%
Closed Sales	17	23	-26%	151	133	14%
Median Sales Price	\$515,000	\$523,000	-2%	\$530,000	\$485,000	9%
Percent of Original List Price Received	98.1%	97.4%	1%	98.3%	95.1%	3%
Median Days on Market Until Sale	9	32	-72%	19	30	-37%
Inventory of Homes for Sale	63	62	2%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	31	16	94%	218	159	37%
Closed Sales	23	20	15%	171	108	58%
Median Sales Price	\$285,000	\$270,000	6%	\$270,000	\$262,000	3%
Percent of Original List Price Received	101.4%	95.7%	6%	100.4%	95.3%	5%
Median Days on Market Until Sale	16	23	-30%	12	28	-57%
Inventory of Homes for Sale	60	63	-5%	--	--	--

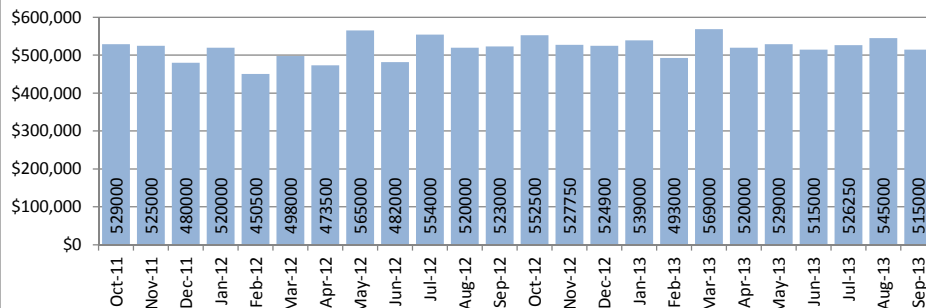
Closed Sales : Single Family Homes



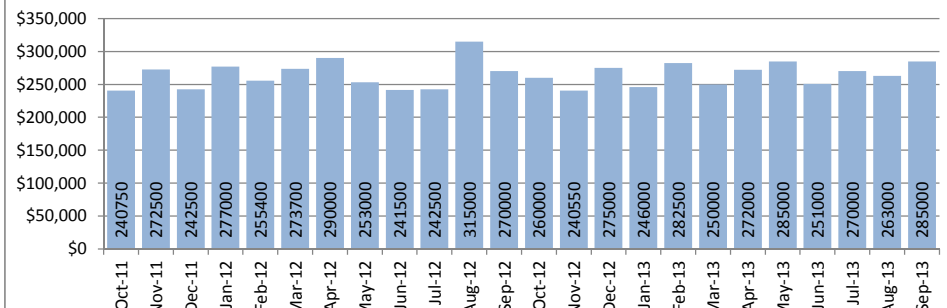
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

September 2013

Windward Coast

1-4-8 to 1-5-5

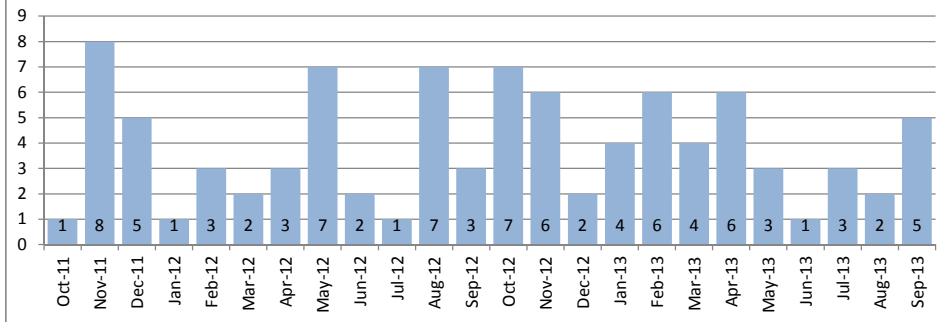


September 2013

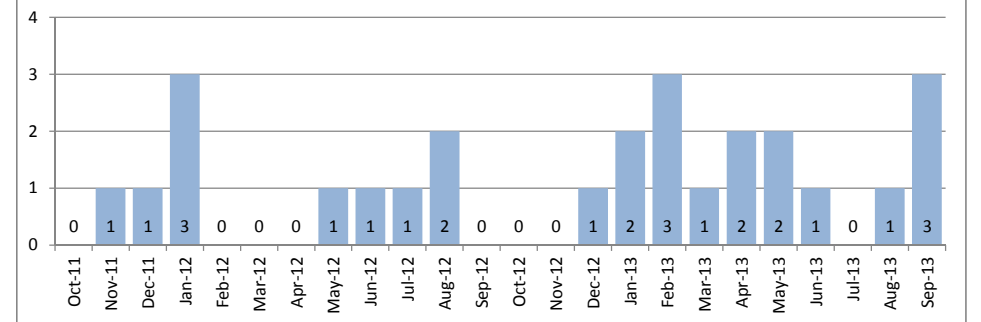
Single Family Homes	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	11	8	38%	78	71	10%
Closed Sales	5	3	67%	32	32	0%
Median Sales Price	\$675,000	\$578,000	17%	\$599,500	\$484,000	24%
Percent of Original List Price Received	92.6%	97.1%	-5%	88.8%	88.0%	1%
Median Days on Market Until Sale	24	7	243%	46	27	70%
Inventory of Homes for Sale	47	44	7%	--	--	--

Condos	September			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	4	2	-	27	17	59%
Closed Sales	3	0	-	15	9	67%
Median Sales Price	\$357,500	\$0	-	\$196,000	\$185,000	6%
Percent of Original List Price Received	94.3%	0.0%	-	83.4%	100.0%	-17%
Median Days on Market Until Sale	35	0	-	38	56	-32%
Inventory of Homes for Sale	14	12	17%	--	--	--

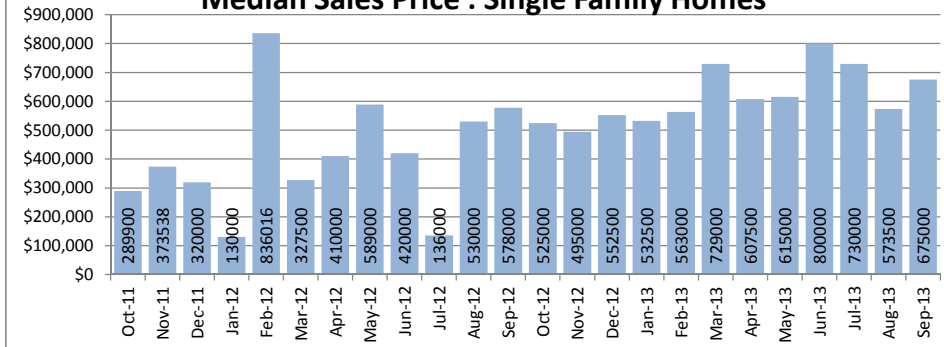
Closed Sales : Single Family Homes



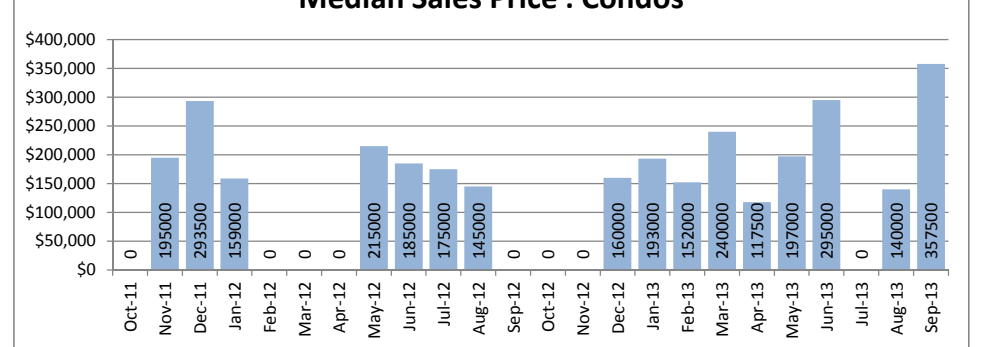
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - September 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$ 490,000	\$ -	-100.0%	-\$490,000	2	0	-100.0%	-2
MILILANI AREA	\$ 579,000	\$ 600,000	3.6%	\$21,000	9	9	0.0%	0
MILILANI MAUKA	\$ 725,000	\$ 745,000	2.8%	\$20,000	9	7	-22.2%	-2
WAHIAWA AREA	\$ 400,000	\$ 486,500	21.6%	\$86,500	3	4	33.3%	1
WAHIAWA HEIGHTS	\$ 385,000	\$ 500,000	29.9%	\$115,000	1	3	200.0%	2
WAHIAWA PARK	\$ 377,500	\$ -	-100.0%	-\$377,500	1	0	-100.0%	-1
WHITMORE VILLAGE	\$ 350,000	\$ -	-100.0%	-\$350,000	3	0	-100.0%	-3
Central Region	\$ 562,100	\$ 515,000	-8.4%	-\$47,100	28	23	-17.9%	-5

Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AINA HAINA	\$ 1,050,000	-	-	-	1	-	-	-
AINA HAINA AREA	\$ 980,000	\$ 1,322,500	34.9%	\$342,500	4	2	-50.0%	-2
DIAMOND HEAD	\$ 2,200,000	\$ 3,300,000	50.0%	\$1,100,000	5	1	-80.0%	-4
HAWAII LOA RIDGE	\$ 1,510,000	\$ 5,650,500	274.2%	\$4,140,500	1	2	100.0%	1
KAHALA AREA	\$ 2,800,000	\$ 1,582,500	-43.5%	-\$1,217,500	4	2	-50.0%	-2
KAHALA KUA	\$ 1,989,000	-	-	-	1	-	-	-
KAIMUKI	-	\$ 805,000	-	-	-	6	-	-
KAPAHULU	\$ 875,000	\$ 805,000	-8.0%	-\$70,000	3	3	0.0%	0
KULIOUOU	\$ 680,000	\$ 537,750	-	-	2	2	-	-
MAUNALANI HEIGHTS	\$ 1,472,500	-	-	-	2	-	-	-
NIU BEACH	\$ 1,850,000	-	-	-	1	-	-	-
NIU VALLEY	\$ 1,050,000	\$ 903,000	-14.0%	-\$147,000	1	3	200.0%	2
PALOLO	\$ 732,000	\$ 655,000	-10.5%	-\$77,000	4	5	25.0%	1
PAIKO LAGOON	-	\$ 1,050,000	-	-	0	1	-	1
ST. LOUIS	\$ 710,000	\$ 1,050,000	47.9%	\$340,000	1	1	0.0%	0
WAIALAE G/C	\$ 1,550,000	-	-	-	1	-	-	-
WAIALAE IKI	\$ 1,760,000	\$ 1,593,000	-9.5%	-\$167,000	3	7	133.3%	4
WAIALAE NUI RDGE	\$ 1,030,000	\$ 1,450,000	40.8%	\$420,000	1	1	0.0%	0
WAIALAE NUI-LWR	\$ 780,000	-	-	-	1	-	-	-
WAILUPE AREA	\$ 1,972,500	-	-	-	2	-	-	-
WILHELMINA	\$ 845,000	\$ 750,000	-11.2%	-\$95,000	5	6	20.0%	1
Diamond Hd Region	\$ 1,050,000	\$ 969,000	-7.7%	-\$81,000	43	42	-2.3%	-1

Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ANCHORAGE	\$ 1,550,000	-	-	-	1	-	-	-
HAHAIONE-LOWER	\$ 820,000	-	-	-	1	-	-	-
HAHAIONE-UPPER	\$ 969,500	-	-	-	2	-	-	-
KALAMA VALLEY	\$ 700,000	\$ 847,500	21.1%	\$147,500	4	6	50.0%	2
KAMILO IKI	\$ 680,000	\$ 846,250	24.4%	\$166,250	1	2	100.0%	1
KAMILO NUI	\$ 1,205,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 667,500	\$ 690,000	3.4%	\$22,500	4	1	-75.0%	-3
KOKO VILLAS	\$ 1,225,000	-	-	-	1	-	-	-
MARINA WEST	\$ 1,256,500	\$ 1,060,000	-15.6%	-\$196,500	2	3	50.0%	1
MARINERS COVE	\$ 1,800,000	\$ 1,042,000	-42.1%	-\$758,000	1	2	100.0%	1
MARINERS RIDGE	\$ 952,000	\$ 1,300,000	36.6%	\$348,000	2	1	-50.0%	-1
MARINERS VALLEY		\$ 761,000	-	-	-	1	-	-
NAPALI HAWEO	\$ 1,810,000	-	-	-	2	-	-	-
QUEENS GATE	\$ 1,070,000	-	-	-	1	-	-	-
PORTLOCK	-	\$ 2,399,500	-	-	-	2	-	-
TRIANGLE	\$ 1,312,500	\$ 1,750,000	33.3%	\$437,500	2	2	0.0%	0
WEST MARINA	\$ 725,000	\$ 1,650,000	127.6%	\$925,000	1	1	0.0%	0
Hawaii Kai Region	\$ 899,500	\$ 963,313	7.1%	\$63,813	26	21	-19.2%	-5

Single Family Solds - September 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 5

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LUALUALEI	\$ 292,000	\$ 267,500	-8.4%	-\$24,500	1	2	100.0%	1
MAILI	\$ 292,500	\$ 268,000	-8.4%	-\$24,500	10	2	-80.0%	-8
MALI SEA-MAKALAE 1	\$ 398,256	-	-	-	4	-	-	-
NANAKULI	-	\$ 285,000	-	-	-	1	-	-
MAKAHA	\$ 255,500	\$ 542,000	112.1%	\$286,500	6	3	-50.0%	-3
WAIANAE	-	\$ 178,000	-	-	-	2	-	-
Leeward Region	\$ 306,000	\$ 305,000	-0.3%	-\$1,000	21	10	-52.4%	-11

Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
EWA BEACH	\$ 329,500	\$ 412,500	25.2%	\$83,000	2	4	100.0%	2
EWA GEN ALII COVE	\$ 351,000	-	-	-	1	-	-	-
EWA GEN HALEAKEA	\$ 751,000	\$ 725,000	-3.5%	-\$26,000	3	1	-66.7%	-2
EWA GEN KULA LEI	\$ 477,000	\$ 516,000	8.2%	\$39,000	1	4	300.0%	3
EWA GEN LAS BRISAS	-	\$ 415,000	-	-	-	2	-	-
EWA GEN LAULANI-TIDES	-	\$ 460,000	-	-	-	2	-	-
EWA GEN LOMBARD WAY	\$ -	\$ 365,000	-	\$365,000	0	2	-	2
EWA GEN MONTECITO/TUSCANY	\$ 405,000	\$ 485,000	19.8%	\$80,000	1	2	100.0%	1
EWA GEN PRESCOTT	\$ 509,000	\$ 592,500	16.4%	\$83,500	1	3	200.0%	2
EWA GEN SUMMERHILL	\$ 457,500	-	-	-	2	-	-	-
EWA GEN SODA CREEK	\$ 402,000	\$ 405,000	0.7%	\$3,000	1	1	0.0%	0
EWA GEN SONOMA	\$ 500,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA	-	\$ 532,500	-	-	-	2	-	-
EWA GEN SUN TERRA SOUTH	\$ 427,000	-	-	-	1	-	-	-
EWA GEN TERRAZZA	\$ 390,000	-	-	-	2	-	-	-
EWA GEN TIBURON	-	\$ 490,000	-	-	-	1	-	-
EWA GEN TUSCANY II	\$ 448,000	\$ 505,000	12.7%	\$57,000	1	1	0.0%	0
EWA VILLAGES	\$ 420,000	\$ 327,500	-22.0%	-\$92,500	3	2	-33.3%	-1
HOAKALEI-KA MAKANA	\$ 659,000	\$ 745,000	13.1%	\$86,000	3	3	0.0%	0
HUELANI	\$ 470,000	\$ 540,000	14.9%	\$70,000	1	1	0.0%	0
KAPOLEI	\$ 499,621	\$ 330,000	-33.9%	-\$169,621	4	1	-75.0%	-3
KAPOLEI-AELOA	-	\$ 926,000	-	-	-	1	-	-
KAPOLEI-KAI	\$ 475,000	-	-	-	1	-	-	-
KAPOLEI KNOLLS	-	\$ 702,000	-	-	-	2	-	-
KAPOLEI-IWALANI	\$ 510,000	-	-	-	1	-	-	-
KAPOLEI-KEKUILANI	-	\$ 500,000	-	-	-	1	-	-
KO OLINA	-	\$ 1,150,000	-	-	-	1	-	-
LEEWARD ESTATES	-	\$ 360,000	-	-	-	2	-	-
OCEAN POINTE	\$ 505,000	\$ 573,000	13.5%	\$68,000	6	12	100.0%	6
WESTLOCH ESTATES	\$ 450,000	\$ 410,000	-8.9%	-\$40,000	1	1	0.0%	0
WESTLOCH FAIRWAY	\$ 487,000	\$ 565,000	16.0%	\$78,000	2	3	50.0%	1
Ewa Plain Region	\$ 477,000	\$ 533,000	11.7%	\$56,000	39	55	41.0%	16

Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-KAHIWELO	\$ 647,707	-	-	-	1	-	-	-
MAKAKILO-KUMULANI	\$ 815,000	-	-	-	1	-	-	-
MAKAKILO-UPPER	\$ 497,500	\$ 532,500	7.0%	\$35,000	2	2	0.0%	0
MAKAKILO-LOWER	\$ 465,000	\$ 500,000	7.5%	\$35,000	2	5	150.0%	3
MAKAKILO-STARSEDGE	\$ 646,500	\$ 778,000	20.3%	\$131,500	2	1	-50.0%	-1
MAKAKILO-WAI KALOI	\$ 639,800	-	-	-	1	-	-	-
MAKAKILO-WEST HILLS	\$ 610,000	\$ 630,000	3.3%	\$20,000	3	1	-66.7%	-2
NANAKAI GARDENS	\$ 425,000	\$ 435,000	2.4%	\$10,000	1	1	0.0%	0
Makakilo Region	\$ 610,000	\$ 532,500	-12.7%	-\$77,500	13	10	-23.1%	-3

Single Family Solds - September 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 5

Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	\$ 782,500	\$ 953,000	21.8%	\$170,500	2	2	0.0%	0
BEACHSIDE	\$ 1,695,000	\$ 1,765,000	4.1%	\$70,000	3	1	-66.7%	-2
COCONUT GROVE	\$ 674,500	\$ 599,000	-11.2%	-\$75,500	3	3	0.0%	0
COUNTRY CLUB KNOLL	\$ 1,150,000	-	-	-	1	-	-	-
ENCHANTED LAKE	\$ 849,000	\$ 910,000	7.2%	\$61,000	1	5	400.0%	4
HILLCREST	\$ 945,000	-	-	-	1	-	-	-
KAILUA BLUFFS	\$ 935,000	-	-	-	1	-	-	-
KAILUA ESTATES	-	\$ 897,500	-	-	-	2	-	-
KAIMALINO	\$ 1,159,575	-	-	-	1	-	-	-
KAWAILOA	-	\$ 1,450,000	-	-	-	1	-	-
KALAEHO HILLSIDE	\$ 825,000	\$ 874,000	5.9%	\$49,000	1	3	200.0%	2
KALAMA TRACT	\$ 1,672,000	-	-	-	1	-	-	-
KALAMA/CNUT GROV	\$ 751,000	\$ 770,000	2.5%	\$19,000	1	1	0.0%	0
KAOPA	\$ 754,000	\$ 910,000	20.7%	\$156,000	1	1	0.0%	0
KEOLU HILLS	\$ 768,000	\$ 890,000	15.9%	\$122,000	4	1	-75.0%	-3
KOOLAUPOKU	\$ 990,000	\$ 990,000	0.0%	\$0	1	4	300.0%	3
KUULEI TRACT	-	\$ 1,025,000	-	-	-	1	-	-
MAUNAWILI	\$ 780,000	\$ 1,032,000	32.3%	\$252,000	1	2	100.0%	1
LANIKAI	-	\$ 1,970,000	-	-	-	2	-	-
POHAKUPU	\$ 875,000	-	-	-	1	-	-	-
WAIMANALO	\$ 1,837,500	\$ 1,475,000	-19.7%	-\$362,500	2	3	50.0%	1
Kailua Region	\$ 832,000	\$ 922,500	10.9%	\$90,500	26	32	23.1%	6

Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AHUIMANU AREA	475000	-	-	-	1	-	-	-
HAIKU KNOLLS	-	\$ 649,000	-	-	-	1	-	-
BAY VIEW GARDEN	\$ 919,500	-	-	-	1	-	-	-
CLUB VIEW ESTATE	-	\$ 1,070,000	-	-	-	1	-	-
CASTLE HILL	-	\$ 690,000	-	-	-	1	-	-
HALE KOU	\$ 690,000	\$ 705,000	2.2%	\$15,000	1	1	0.0%	0
HAIKU VILLAGE	\$ 683,000	\$ 795,000	16.4%	\$112,000	1	1	0.0%	0
HALEKAUWILA	\$ 695,000	\$ 594,000	-14.5%	-\$101,000	2	2	0.0%	0
HAUULA	-	\$ 973,500	-	-	-	2	-	-
KAAAWA	\$ 591,000	\$ 675,000	14.2%	\$84,000	2	1	-50.0%	-1
KAM HWY MAKAI	-	\$ 845,000	-	-	-	1	-	-
KOKOKAHI	-	\$ 1,125,000	-	-	-	1	-	-
KANEOHE TOWN	\$ 715,000	\$ 680,000	-4.9%	-\$35,000	1	1	0.0%	0
KEAPUKA	\$ 600,000	\$ 630,000	5.0%	\$30,000	1	1	0.0%	0
LULANI OCEAN	\$ 659,000	\$ 844,500	28.1%	\$185,500	1	2	100.0%	1
MAHALANI	\$ 550,000	\$ 785,000	42.7%	\$235,000	1	1	0.0%	0
MAHINUI	\$ 920,000	\$ 1,650,000	79.3%	\$730,000	3	1	-66.7%	-2
PIKOILOA	\$ 377,000	-	-	-	3	-	-	-
PUOHALA VILLAGE	\$ 485,000	\$ 630,000	29.9%	\$145,000	2	1	-50.0%	-1
VALLEY ESTATES	\$ 363,000	-	-	-	2	-	-	-
WAIHEE	\$ 700,000	\$ 1,250,000	78.6%	\$550,000	1	1	0.0%	0
WAIKALUA	-	\$ 670,000	-	-	-	1	-	-
WOODRIDGE	\$ 493,000	\$ 543,000	10.1%	\$50,000	1	1	0.0%	0
Kaneohe Region	\$ 592,500	\$ 685,000	15.6%	\$92,500	24	22	-8.3%	-2

Single Family Solds - September 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 5

Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIEA AREA	\$ 490,000	\$ 382,000	-22.0%	-\$108,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 625,000	\$ 728,000	16.5%	\$103,000	5	3	-40.0%	-2
FOSTER VILLAGE	\$ 609,500	\$ 640,000	5.0%	\$30,500	2	1	-50.0%	-1
HALAWA	\$ 696,400	\$ 610,000	-12.4%	-\$86,400	1	3	200.0%	2
MOMILANI	-	\$ 519,000	-	-	-	1	-	-
NEWTOWN	\$ 695,000	\$ 719,500	3.5%	\$24,500	3	2	-33.3%	-1
PACIFIC PALISADES	\$ 480,000	\$ 475,000	-1.0%	-\$5,000	2	1	-50.0%	-1
PEARL CITY-UPPER	\$ 665,000	\$ 610,000	-8.3%	-\$55,000	3	5	66.7%	2
PEARLRIDGE	\$ 720,000	-	-	-	3	-	-	-
ROYAL SUMMIT	\$ 939,499	-	-	-	2	-	-	-
WAI'AU	\$ 620,000	\$ 760,000	22.6%	\$140,000	1	1	0.0%	0
WAILUNA	\$ 740,000	\$ 665,000	-10.1%	-\$75,000	1	1	0.0%	0
WAIMALU	\$ 607,500	\$ 540,000	-11.1%	-\$67,500	2	1	-50.0%	-1
Pearl City Region	\$ 652,000	\$ 610,000	-6.4%	-\$42,000	26	20	-23.1%	-6

Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALIAMANU	\$ 409,000	\$ 597,400	46.1%	\$188,400	1	1	0.0%	0
DOWSETT	-	\$ 925,000	-	-	-	3	-	-
KALIHI UKA	-	\$ 510,000	-	-	-	1	-	-
KALIHI-LOWER	\$ 514,500	\$ 550,000	6.9%	\$35,500	2	1	-50.0%	-1
KALIHI-UPPER	\$ 821,900	-	-	-	2	-	-	-
KALIHI VALLEY	\$ 439,500	\$ 650,000	47.9%	\$210,500	2	1	-50.0%	-1
KAM HEIGHTS	\$ 587,500	\$ 650,000	10.6%	\$62,500	2	3	50.0%	1
KAPALAMA	-	\$ 570,000	-	-	-	1	-	-
KUAKINI	\$ 350,000	-	-	-	1	-	-	-
LILIHA	-	\$ 447,750	-	-	-	2	-	-
MAKIKI HEIGHTS	\$ 850,000	\$ 850,000	0.0%	\$0	1	1	0.0%	0
MANOA AREA	\$ 1,220,000	\$ 1,510,000	23.8%	\$290,000	3	1	-66.7%	-2
MANOA-UPPER	\$ 942,500	\$ 1,087,500	15.4%	\$145,000	4	2	-50.0%	-2
MCCULLY	-	\$ 749,000	-	-	-	1	-	-
MANOA-WOODLAWN	-	\$ 999,999	-	-	-	1	-	-
MOANALUA GARDENS	\$ 813,500	\$ 630,000	-22.6%	-\$183,500	3	1	-66.7%	-2
MOANALUA VALLEY	-	\$ 855,000	-	-	0	1	-	-
MOILIILI	\$ 610,000	\$ 800,000	31.1%	\$190,000	1	1	0.0%	0
NUUANU AREA	-	\$ 840,000	-	-	-	1	-	-
NUUANU -LOWER	-	\$ 420,000	-	-	-	1	-	-
PACIFIC HEIGHTS	-	\$ 1,135,000	-	-	-	1	-	-
PALOLO	\$ 585,000	-	-	-	1	-	-	-
PAUOA VALLEY	\$ 761,000	\$ 680,000	-10.6%	-\$81,000	1	2	100.0%	1
PUUNUI	\$ 629,500	\$ 1,270,000	101.7%	\$640,500	4	1	-75.0%	-3
PUNCHBOWL-LOWER	\$ 639,000	\$ 755,000	18.2%	\$116,000	1	2	100.0%	1
UALAKAA	-	\$ 3,535,000	-	-	-	1	-	-
SALT LAKE	\$ 750,000	-	-	-	1	-	-	-
Metro Region	\$ 723,900	\$ 785,000	8.4%	\$61,100	30	31	3.3%	1

North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
KAHUKU	\$ 511,000	\$ -	-100.0%	-\$511,000	1	-	-	-
LAIE	\$ 550,000	\$ 630,000	14.5%	\$80,000	1	2	100.0%	1
PAALAAKAI	\$ 390,000	\$ 555,000	42.3%	\$165,000	1	3	200.0%	2
METCALF ACRES	\$ -	\$ 685,000	-	-	-	1	-	-
PUPUKEA	\$ -	\$ 600,000	-	-	-	1	-	-
WAI'ALUA	\$ 460,000	\$ 425,000	-7.6%	-\$35,000	4	3	-25.0%	-1
North Shore Region	\$ 470,000	\$ 565,000	20.2%	\$95,000	7	10	42.9%	3

Single Family Solds - September 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 5 of 5

Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
CRESTVIEW	\$ 457,000	\$ -	-	-	2	0	-	-
ROYAL KUNIA	\$ 565,000	\$ 565,000	0.0%	\$0	8	5	-37.5%	-3
VILLAGE PARK	\$ 460,000	\$ 500,000	8.7%	\$40,000	5	1	-80.0%	-4
WAIKELE	\$ 613,500	\$ 575,000	-6.3%	-\$38,500	2	2	0.0%	0
RENAISSANCE	\$ -	\$ 652,500	-	\$652,500	2	0	-100.0%	-2
HARBOR VIEW	\$ -	\$ 512,500	-	\$512,500	0	2	-	2
WAIPAHU GARDENS	\$ -	\$ 515,000	-	\$515,000	0	1	-	1
WAIPAHU TRIANGLE	\$ -	\$ 482,500	-	\$482,500	0	2	-	2
WAIPAHU LOWER	\$ -	\$ 395,000	-	\$395,000	1	0	-100.0%	-1
WAIPIO GENTRY	\$ 465,000	\$ 605,000	30.1%	\$140,000	1	1	0.0%	0
Waipahu Region	\$ 492,500	\$ 515,000	4.6%	\$22,500	21	14	-33.3%	-7

Single Family Solds - September 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$ 294,000	\$ 354,000	20.4%	\$60,000	3	3	0.0%	0
MILILANI AREA	\$ 254,000	\$ 375,000	47.6%	\$121,000	10	15	50.0%	5
MILILANI MAUKA	\$ 315,000	\$ 347,500	10.3%	\$32,500	10	12	20.0%	2
WAIPIO ACRES/WAIKALANI WOOD	\$ 190,000	\$ 177,500	-6.6%	-\$12,500	5	2	-60.0%	-3
WHITMORE VILLAGE	\$ -	\$ 134,000	-	\$134,000	0	1	-	1
WILIKINA	\$ 100,000	\$ -	-100.0%	-\$100,000	1	0	-100.0%	-1
Central Region	\$ 260,000	\$ 348,000	33.8%	\$88,000	29	33	13.8%	4
Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
DIAMOND HEAD	\$ 455,000	\$ 820,000	80.2%	\$365,000	3	5	66.7%	2
KALANI IKI	\$ 675,000	\$ 785,000	16.3%	\$110,000	1	1	0.0%	0
PAIKO LAGOON	\$ 510,000	-	-	-	1	-	-	-
WAIALAE G/C	\$ 165,000	\$ 158,000	-4.2%	-\$7,000	2	2	0.0%	0
WAIALAE NUI VLY	\$ 442,000	\$ 456,500	3.3%	\$14,500	5	2	-60.0%	-3
Diamond Hd Region	\$ 447,000	\$ 459,000	2.7%	\$12,000	12	10	-16.7%	-2
Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AG/INDL/NAVY	\$ 179,000	-	-	-	3	-	-	-
EWA	\$ 242,000	\$ 259,000	7.0%	\$17,000	5	12	140.0%	7
EWA BEACH	\$ 147,000	-	-	-	2	-	-	-
EWA GEN	\$ 253,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 217,000	\$ 267,000	23.0%	\$50,000	1	3	200.0%	2
EWA GEN SUN TERRA ON THE PARK	\$ 205,000	\$ 234,000	14.1%	\$29,000	1	2	100.0%	1
HOAKALEI-KA MAKANA	\$ 417,500	-	-	-	2	-	-	-
KAPOLEI	\$ 233,000	\$ 328,419	41.0%	\$95,419	4	9	125.0%	5
KO OLINA	\$ 525,000	\$ 512,500	-2.4%	-\$12,500	3	3	0.0%	0
OCEAN POINTE	\$ 340,000	\$ 385,000	13.2%	\$45,000	3	5	66.7%	2
WESTLOCH FAIRWAY	\$ 215,000	-	-	-	1	-	-	-
Ewa Plain Region	\$ 242,000	\$ 276,000	14.0%	\$34,000	26	34	30.8%	8
Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 432,000	\$ 420,000	-2.8%	-\$12,000	3	4	33.3%	1
MARINERS VALLEY	\$ 465,000	\$ 505,000	8.6%	\$40,000	1	1	0.0%	0
WEST MARINA	\$ 581,500	\$ 575,000	-1.1%	-\$6,500	12	10	-16.7%	-2
Hawaii Kai Region	\$ 527,000	\$ 525,000	-0.4%	-\$2,000	16	15	-6.3%	-1
Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	\$ 447,000	-	-	-	1	-	-	-
BLUESTONE	\$ 754,500	\$ 699,000	-7.4%	-\$55,500	2	1	-50.0%	-1
ENCHANTED LAKE	\$ 525,000	-	-	-	1	-	-	-
KAILUA TOWN	\$ 356,250	\$ 425,000	19.3%	\$68,750	2	7	250.0%	5
MAUNAWILI	-	\$ 575,000	-	-	-	1	-	-
WAIMANALO	-	\$ 351,000	-	-	-	1	-	-
KUKILAKILA	\$ 505,000	\$ 610,000	20.8%	\$105,000	1	2	100.0%	1
Kailua Region	\$ 505,000	\$ 477,500	-5.4%	-\$27,500	7	12	71.4%	5
Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
COUNTRY CLUB	\$ 590,000	\$ 551,000	-6.6%	-\$39,000	1	3	200.0%	2
HAIKU PLANTATION	-	\$ 485,000	-	-	-	1	-	-
HAIKU VILLAGE	-	\$ 475,000	-	-	-	3	-	-
HALE KOU	-	\$ 225,000	-	-	-	1	-	-
KAAAWA	-	\$ 357,500	-	-	-	3	-	-
LILIPUNA	-	\$ 470,000	-	-	-	1	-	-
PUUALII	-	\$ 359,000	-	-	-	1	-	-
TEMPLE VALLEY	\$ 423,000	\$ 420,000	-0.7%	-\$3,000	4	3	-25.0%	-1
WINDWARD ESTATES	\$ 392,500	\$ 275,000	-29.9%	-\$117,500	4	1	-75.0%	-3
Kaneohe Region	\$ 410,000	\$ 435,000	6.1%	\$25,000	9	17	88.9%	8

Condo Solds - September 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAILI	\$ 89,000	\$ 293,500	229.8%	\$204,500	1	2	100.0%	1
WAIANAE	\$ 64,000	\$ 76,000	18.8%	\$12,000	2	3	50.0%	1
MAKAHA	\$ 146,750	\$ 118,000	-19.6%	-\$28,750	4	5	25.0%	1
Leeward Region	\$ 90,000	\$ 112,750	25.3%	\$22,750	7	10	42.9%	3

Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 242,500	\$ 247,500	2.1%	\$5,000	6	8	33.3%	2
Makakilo Region	\$ 242,500	\$ 247,500	2.1%	\$5,000	6	8	33.3%	2

Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALA MOANA	\$ 182,800	\$ 324,000	77.2%	\$141,200	10	12	20.0%	2
CHINATOWN	\$ 480,000	\$ -	-100.0%	-\$480,000	5	0	-100.0%	-5
DOWNTOWN	\$ 314,000	\$ 322,000	2.5%	\$8,000	8	12	50.0%	4
DILLINGHAM	\$ 437,500	\$ 460,000	5.1%	\$22,500	1	1	0.0%	0
HOLIDAY MART	\$ 280,000	\$ 284,000	1.4%	\$4,000	6	4	-33.3%	-2
KAKAAKO	\$ 680,000	\$ 600,200	-11.7%	-\$79,800	13	26	100.0%	13
KALIHI AREA	\$ 235,000	\$ -	-100.0%	-\$235,000	1	0	-100.0%	-1
KALIHI LOWER	\$ -	\$ 215,000	-	\$215,000	0	1	-	1
KAPAHULU	\$ 320,000	\$ 355,000	10.9%	\$35,000	3	2	-33.3%	-1
KAPALAMA	\$ 189,000	\$ 193,500	2.4%	\$4,500	2	2	0.0%	0
KAPIO/KINAU/WARD	\$ 497,500	\$ 401,500	-19.3%	-\$96,000	2	2	0.0%	0
KAPIOLANI	\$ 360,000	\$ 500,000	38.9%	\$140,000	13	7	-46.2%	-6
KUAKINI	\$ -	\$ 357,500	-	\$357,500	0	2	-	2
LILIHA	\$ 275,000	\$ 311,500	13.3%	\$36,500	1	2	100.0%	1
MAKIKI	\$ 290,000	\$ 305,000	5.2%	\$15,000	1	3	200.0%	2
MAKIKI AREA	\$ 349,500	\$ 306,500	-12.3%	-\$43,000	12	12	0.0%	0
MCCULLY	\$ 289,000	\$ 180,000	-37.7%	-\$109,000	1	3	200.0%	2
MOANALUA VALLEY	\$ 647,500	\$ 696,000	7.5%	\$48,500	2	1	-50.0%	-1
MOILIILI	\$ 315,000	\$ 243,000	-22.9%	-\$72,000	11	12	9.1%	1
NUUANU-LOWER	\$ 295,000	\$ 282,500	-4.2%	-\$12,500	4	2	-50.0%	-2
PALAMA	\$ -	\$ 149,000	-	\$149,000	0	1	-	1
PAWAA	\$ 179,000	\$ 286,500	60.1%	\$107,500	3	2	-33.3%	-1
PUNAHOU	\$ 144,050	\$ 545,000	278.3%	\$400,950	2	5	150.0%	3
PUNCHBOWL AREA	\$ 319,000	\$ 428,000	34.2%	\$109,000	8	9	12.5%	1
PUNCHBOWL-LOWER	\$ 228,000	\$ 273,000	19.7%	\$45,000	3	3	0.0%	0
SALT LAKE	\$ 363,500	\$ 377,500	3.9%	\$14,000	16	12	-25.0%	-4
WAIKIKI	\$ 295,000	\$ 328,500	11.4%	\$33,500	63	92	46.0%	29
Metro Region	\$ 325,000	\$ 348,500	7.2%	\$23,500	191	230	20.4%	39

North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
KUILIMA	\$ 335,000	\$ 366,250	9.3%	\$31,250	1	4	300.0%	3
PAALAAKAI	\$ -	\$ 565,000	-	\$565,000	0	2	-	2
WAIALUA	\$ 180,500	\$ 229,450	27.1%	\$48,950	2	2	0.0%	0
North Shore Region	\$ 222,500	\$ 366,250	64.6%	\$143,750	3	8	166.7%	5

Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HALAWA	\$ 265,250	\$ 290,000	9.3%	\$24,750	2	2	0.0%	0
MANANA	-	\$ 175,000	-	-	-	2	-	-
NEWTOWN	\$ 308,000	\$ 365,000	-	-	2	3	50.0%	1
PEARL CITY-UPPER	-	\$ 215,000	-	-	-	1	-	-
PEARLRIDGE	\$ 272,500	\$ 285,000	4.6%	\$12,500	12	12	0.0%	0
WAIUA	\$ 178,750	\$ 388,500	117.3%	\$209,750	4	1	-75.0%	-3
WAILUNA	\$ 424,000	\$ -	-100.0%	-\$424,000	4	0	-100.0%	-4
Pearl City Region	\$ 304,000	\$ 290,000	-4.6%	-\$14,000	24	21	-12.5%	-3

Condo Solds - September 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
WAIKELE	\$ 315,000	\$ 368,750	17.1%	\$53,750	9	6	-33.3%	-3
ROYAL KUNIA	\$ 259,000	\$ 285,000	10.0%	\$26,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 233,000	\$ 237,500	1.9%	\$4,500	3	6	100.0%	3
WAIPIO GENTRY	\$ 240,000	\$ 269,500	12.3%	\$29,500	7	10	42.9%	3
Waipahu Region	\$ 270,000	\$ 285,000	5.6%	\$15,000	20	23	15.0%	3