

# Local Market Update

## Single Family Homes

### October 2015



October 2015		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	7	11	-36%	4	8	-50%	\$1,010,250	\$2,679,000	-62%	101.2%	97.9%	3%	10	52	-81%	40	42	-5%
Ala Moana - Kakaako	1-2-3	3	2	50%	0	1	-	\$0	\$390,400	-	0.0%	100.0%	-	0	0	-	2	4	-50%
Downtown - Nuuanu	1-1-8 to 1-2-2	12	9	33%	10	9	11%	\$990,000	\$950,000	4%	66.9%	92.7%	-28%	73	75	-3%	37	35	6%
Ewa Plain	1-9-1	63	58	9%	66	45	47%	\$610,500	\$555,000	10%	98.5%	96.0%	3%	14	15	-7%	154	143	8%
Hawaii Kai	1-3-9	22	21	5%	16	18	-11%	\$945,000	\$1,000,000	-6%	97.4%	95.3%	2%	35	35	0%	83	88	-6%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	21	25	-16%	24	25	-4%	\$985,250	\$975,000	1%	101.6%	92.9%	9%	10	35	-71%	106	105	1%
Kalihi - Palama	1-1-2 to 1-1-7	13	17	-24%	11	10	10%	\$680,000	\$620,000	10%	100.0%	105.9%	-6%	26	14	86%	44	45	-2%
Kaneohe	Selected 1-4-4 to 1-4-7	21	29	-28%	29	30	-3%	\$785,000	\$711,250	10%	96.3%	97.4%	-1%	14	41	-66%	84	100	-16%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	18	30	-40%	24	19	26%	\$885,000	\$875,000	1%	95.4%	95.1%	0%	22	27	-19%	85	90	-6%
Makaha - Nanakuli	1-8-1 to 1-8-9	23	17	35%	18	15	20%	\$452,500	\$340,000	33%	96.9%	97.7%	-1%	31	24	29%	80	78	3%
Makakilo	1-9-2 to 1-9-3	19	8	138%	14	18	-22%	\$555,000	\$622,500	-11%	97.9%	96.2%	2%	23	41	-44%	50	44	14%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	17	8	113%	13	6	117%	\$1,010,000	\$1,200,000	-16%	85.0%	109.1%	-22%	24	31	-23%	65	38	71%
Milliani	Selected 1-9-4 to 1-9-5	20	22	-9%	24	24	0%	\$702,000	\$670,000	5%	99.9%	96.8%	3%	27	35	-23%	70	67	4%
Moanalua - Salt Lake	1-1-1	5	3	67%	3	4	-25%	\$950,000	\$767,500	24%	97.4%	91.4%	7%	5	42	-88%	11	17	-35%
North Shore	1-5-6 to 1-6-9	20	17	18%	5	3	67%	\$647,500	\$1,030,000	-37%	94.5%	92.8%	2%	35	53	-34%	70	60	17%
Pearl City - Aiea	1-9-6 to 1-9-9	34	22	55%	13	18	-28%	\$725,000	\$645,000	12%	96.8%	99.3%	-3%	10	26	-62%	58	69	-16%
Wahiawa	1-7-1 to 1-7-7	13	9	44%	9	6	50%	\$515,000	\$480,000	7%	94.1%	89.8%	5%	31	10	210%	27	20	35%
Waialae - Kahala	1-3-5	10	0	-	10	10	0%	\$1,810,000	\$1,984,000	-9%	97.5%	90.2%	8%	40	81	-51%	72	61	18%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	20	18	11%	15	23	-35%	\$625,000	\$590,000	6%	97.8%	98.5%	-1%	25	34	-26%	47	76	-38%
Windward Coast	1-4-8 to 1-5-5	7	6	17%	5	6	-17%	\$735,000	\$607,500	21%	98.7%	96.5%	2%	41	85	-52%	38	45	-16%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	113	120	-6%	72	72	0%	\$1,062,500	\$1,184,000	-10%	98.4%	94.0%	5%	26	18	44%
Ala Moana - Kakaako	1-2-3	11	6	83%	5	4	25%	\$1,200,000	\$632,700	90%	96.0%	96.2%	0%	25	11	127%
Downtown - Nuuanu	1-1-8 to 1-2-2	100	129	-22%	71	67	6%	\$866,250	\$910,000	-5%	98.5%	97.0%	2%	24	18	33%
Ewa Plain	1-9-1	690	717	-4%	544	546	0%	\$588,750	\$540,000	9%	99.8%	98.6%	1%	14	19	-26%
Hawaii Kai	1-3-9	239	240	0%	167	151	11%	\$1,125,000	\$970,000	16%	95.7%	97.1%	-1%	23	21	10%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	318	340	-6%	249	254	-2%	\$1,000,000	\$925,000	8%	100.5%	97.4%	3%	15	23	-35%
Kalihi - Palama	1-1-2 to 1-1-7	131	153	-14%	94	84	12%	\$688,750	\$619,250	11%	96.1%	103.3%	-7%	18	20	-10%
Kaneohe	Selected 1-4-4 to 1-4-7	255	295	-14%	196	203	-3%	\$756,600	\$720,000	5%	97.1%	97.4%	0%	22	16	38%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	259	268	-3%	194	172	13%	\$890,000	\$873,750	2%	98.5%	98.0%	1%	24	15	60%
Makaha - Nanakuli	1-8-1 to 1-8-9	306	342	-11%	206	176	17%	\$379,000	\$350,000	8%	97.9%	97.4%	1%	30	26	15%
Makakilo	1-9-2 to 1-9-3	189	217	-13%	137	130	5%	\$625,000	\$599,975	4%	100.0%	100.0%	0%	25	31	-19%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	153	109	40%	84	80	5%	\$1,114,750	\$1,075,000	4%	94.2%	99.2%	-5%	23	21	10%
Milliani	Selected 1-9-4 to 1-9-5	288	240	20%	210	200	5%	\$689,000	\$670,000	3%	98.4%	98.6%	0%	22	15	47%
Moanalua - Salt Lake	1-1-1	55	54	2%	38	32	19%	\$781,000	\$795,000	-2%	98.0%	96.0%	2%	15	22	-32%
North Shore	1-5-6 to 1-6-9	152	157	-3%	79	86	-8%	\$785,000	\$774,500	1%	92.4%	97.2%	-5%	26	30	-13%
Pearl City - Aiea	1-9-6 to 1-9-9	272	230	18%	197	166	19%	\$670,000	\$633,000	6%	99.3%	98.1%	1%	17	20	-15%
Wahiawa	1-7-1 to 1-7-7	90	76	18%	59	63	-6%	\$515,000	\$475,000	8%	98.1%	96.0%	2%	21	25	-16%
Waialae - Kahala	1-3-5	168	147	14%	86	86	0%	\$1,837,500	\$1,761,500	4%	98.7%	92.7%	6%	35	43	-19%
Waikiki	1-2-6	1	1	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	223	247	-10%	189	83	128%	\$600,000	\$577,500	4%	97.6%	97.9%	0%	20	26	-23%
Windward Coast	1-4-8 to 1-5-5	77	87	-11%	40	37	8%	\$629,500	\$680,000	-7%	92.6%	97.8%	-5%	55	53	4%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos October 2015



October 2015		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	1	0	-	\$670,000	\$0	-	94.5%	0.0%	-	65	0	-	1	1	0%
Ala Moana - Kakaako	1-2-3	46	51	-10%	41	43	-5%	\$610,000	\$550,000	11%	94.0%	95.0%	-1%	61	30	103%	243	246	-1%
Downtown - Nuuanu	1-1-8 to 1-2-2	44	32	38%	35	32	9%	\$480,000	\$394,000	22%	96.4%	97.9%	-2%	32	22	45%	147	123	20%
Ewa Plain	1-9-1	47	55	-15%	32	35	-9%	\$422,450	\$382,500	10%	100.4%	100.0%	0%	23	17	35%	104	117	-11%
Hawaii Kai	1-3-9	17	23	-26%	19	12	58%	\$600,000	\$616,250	-3%	96.8%	101.9%	-5%	16	25	-36%	72	51	41%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	8	8	0%	2	9	-78%	\$480,500	\$620,000	-23%	100.6%	97.0%	4%	34	19	79%	13	18	-28%
Kalihi - Palama	1-1-2 to 1-1-7	15	7	114%	11	9	22%	\$371,000	\$328,900	13%	96.4%	97.0%	-1%	21	10	110%	35	34	3%
Kaneohe	Selected 1-4-4 to 1-4-7	14	14	0%	18	13	38%	\$434,638	\$452,500	-4%	96.1%	93.3%	3%	12	19	-37%	34	35	-3%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	18	7	157%	8	10	-20%	\$530,750	\$520,000	2%	90.7%	94.2%	-4%	60	14	329%	62	51	22%
Makaha - Nanakuli	1-8-1 to 1-8-9	19	21	-10%	16	13	23%	\$145,750	\$107,000	36%	96.2%	89.2%	8%	56	157	-64%	69	70	-1%
Makakilo	1-9-2 to 1-9-3	8	10	-20%	9	14	-36%	\$358,000	\$273,000	31%	100.8%	97.1%	4%	18	10	80%	28	37	-24%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	87	63	38%	57	54	6%	\$368,000	\$379,000	-3%	100.0%	100.0%	0%	26	19	37%	200	202	-1%
Mililani	Selected 1-9-4 to 1-9-5	30	25	20%	37	36	3%	\$349,000	\$313,000	12%	99.7%	97.8%	2%	10	16	-38%	64	76	-16%
Moanalua - Salt Lake	1-1-1	29	25	16%	31	21	48%	\$325,000	\$301,000	8%	100.0%	100.7%	-1%	14	19	-26%	56	49	14%
North Shore	1-5-6 to 1-6-9	6	5	20%	5	3	67%	\$375,000	\$318,200	18%	98.9%	99.1%	0%	27	69	-61%	20	25	-20%
Pearl City - Aiea	1-9-6 to 1-9-9	27	29	-7%	34	31	10%	\$335,500	\$290,000	16%	99.6%	96.7%	3%	11	24	-54%	72	80	-10%
Wahiawa	1-7-1 to 1-7-7	1	4	-75%	5	3	67%	\$130,000	\$129,000	1%	100.0%	83.2%	20%	7	23	-70%	12	6	100%
Waialae - Kahala	1-3-5	3	2	50%	4	4	0%	\$372,000	\$679,000	-45%	100.0%	98.5%	2%	48	70	-31%	14	12	17%
Waikiki	1-2-6	108	129	-16%	69	75	-8%	\$370,000	\$365,000	1%	96.1%	96.1%	0%	49	46	7%	573	509	13%
Waipahu	1-9-4	9	22	-59%	20	28	-29%	\$307,500	\$285,000	8%	99.6%	96.4%	3%	15	22	-32%	44	67	-34%
Windward Coast	1-4-8 to 1-5-5	1	6	-83%	0	3	-100%	\$0	\$320,000	-100%	0.0%	97.6%	-100%	0	6	-100%	16	16	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change	Oct-15	Oct-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	5	4	25%	6	1	500%	\$662,500	\$650,000	2%	100.1%	100.0%	0%	29	13	123%
Ala Moana - Kakaako	1-2-3	642	609	5%	367	386	-5%	\$390,000	\$530,000	-26%	97.7%	97.3%	0%	41	28	46%
Downtown - Nuuanu	1-1-8 to 1-2-2	477	375	27%	283	267	6%	\$445,000	\$405,000	10%	98.9%	96.4%	3%	25	23	9%
Ewa Plain	1-9-1	462	490	-6%	366	348	5%	\$409,000	\$380,000	8%	98.6%	98.7%	0%	18	20	-10%
Hawaii Kai	1-3-9	220	203	8%	160	161	-1%	\$609,750	\$605,000	1%	98.3%	97.6%	1%	16	26	-38%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	122	98	24%	64	87	-26%	\$560,000	\$475,000	18%	101.8%	96.0%	6%	7	8	-13%
Kalihi - Palama	1-1-2 to 1-1-7	119	133	-11%	85	90	-6%	\$345,000	\$360,000	-4%	98.6%	98.1%	1%	17	24	-29%
Kaneohe	Selected 1-4-4 to 1-4-7	198	174	14%	186	158	18%	\$470,500	\$442,500	6%	101.2%	98.0%	3%	12	14	-14%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	130	124	5%	78	83	-6%	\$549,500	\$535,000	3%	95.6%	99.1%	-4%	30	25	20%
Makaha - Nanakuli	1-8-1 to 1-8-9	183	192	-5%	124	128	-3%	\$135,000	\$119,250	13%	93.1%	91.9%	1%	44	36	22%
Makakilo	1-9-2 to 1-9-3	154	113	36%	133	88	51%	\$317,500	\$290,000	9%	99.2%	95.4%	4%	16	23	-30%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	740	688	8%	504	487	3%	\$344,500	\$340,000	1%	98.7%	97.4%	1%	21	21	0%
Mililani	Selected 1-9-4 to 1-9-5	377	334	13%	342	280	22%	\$339,000	\$309,000	10%	100.1%	98.9%	1%	13	16	-19%
Moanalua - Salt Lake	1-1-1	253	215	18%	214	193	11%	\$335,000	\$305,000	10%	98.5%	98.4%	0%	14	21	-33%
North Shore	1-5-6 to 1-6-9	61	59	3%	48	46	4%	\$393,000	\$348,000	13%	97.0%	92.3%	5%	54	65	-17%
Pearl City - Aiea	1-9-6 to 1-9-9	317	317	0%	262	262	0%	\$332,500	\$316,107	5%	95.3%	97.4%	-2%	16	23	-30%
Wahiawa	1-7-1 to 1-7-7	35	29	21%	37	24	54%	\$144,000	\$137,250	5%	99.3%	94.7%	5%	20	20	0%
Waialae - Kahala	1-3-5	50	44	14%	34	39	-13%	\$532,500	\$480,000	11%	100.5%	98.2%	2%	13	23	-43%
Waikiki	1-2-6	1391	1312	6%	802	780	3%	\$350,000	\$324,994	8%	95.9%	95.9%	0%	39	32	22%
Waipahu	1-9-4	220	226	-3%	196	184	7%	\$310,000	\$295,000	5%	96.9%	98.7%	-2%	15	19	-21%
Windward Coast	1-4-8 to 1-5-5	28	29	-3%	12	15	-20%	\$211,000	\$210,000	0%	91.7%	100.0%	-8%	78	69	13%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2015

Aina Haina - Kuliouou

1-3-6 to 1-3-8

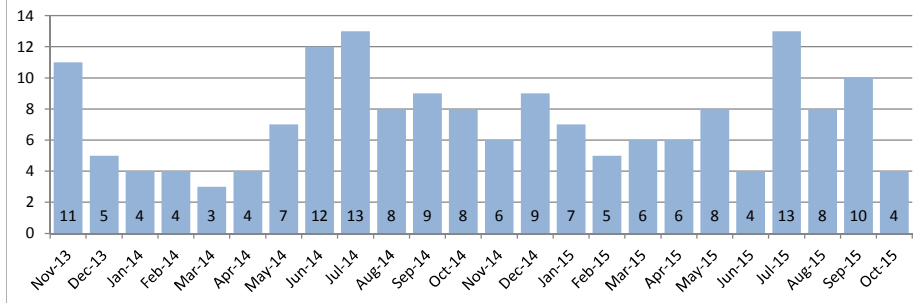


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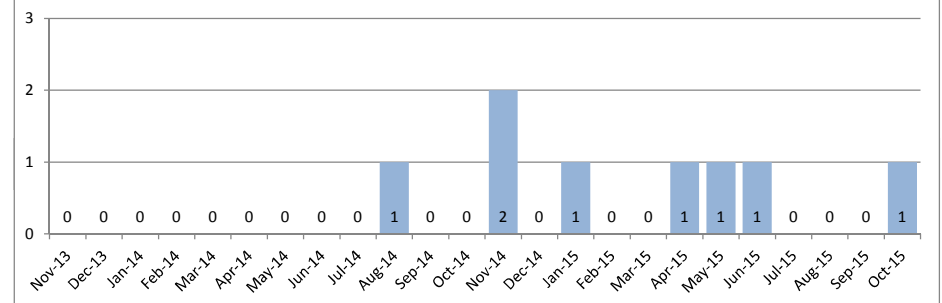
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	7	11	-36%	113	120	-6%
Closed Sales	4	8	-50%	72	72	0%
Median Sales Price	\$1,010,250	\$2,679,000	-62%	\$1,062,500	\$1,184,000	-10%
Percent of Original List Price Received	101.2%	97.9%	3%	98.4%	94.0%	5%
Median Days on Market Until Sale	10	52	-81%	26	18	44%
Inventory of Homes for Sale	40	42	-5%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	0	0	-	5	4	25%
Closed Sales	1	0	-	6	1	500%
Median Sales Price	\$670,000	\$0	-	\$662,500	\$650,000	2%
Percent of Original List Price Received	94.5%	0.0%	-	100.1%	100.0%	0%
Median Days on Market Until Sale	65	0	-	29	13	123%
Inventory of Homes for Sale	1	1	0%	-	-	-

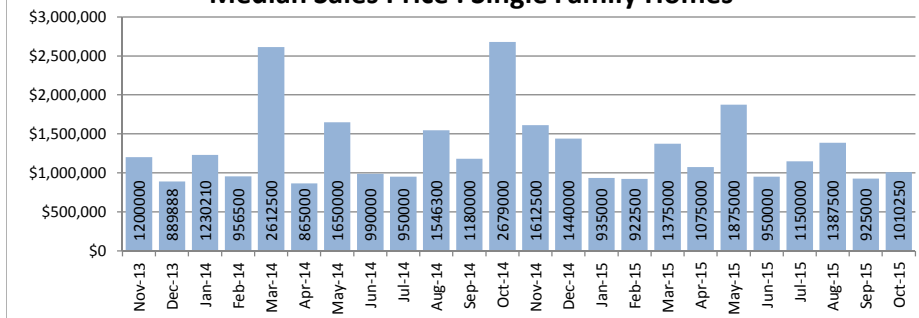
Closed Sales : Single Family Homes



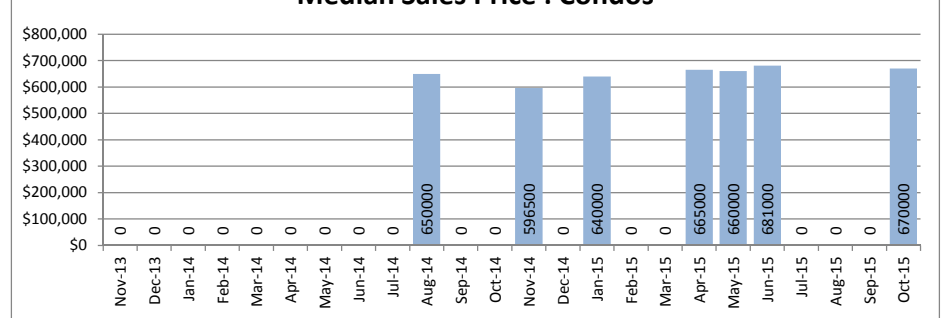
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2015

Ala Moana - Kakaako

1-2-3

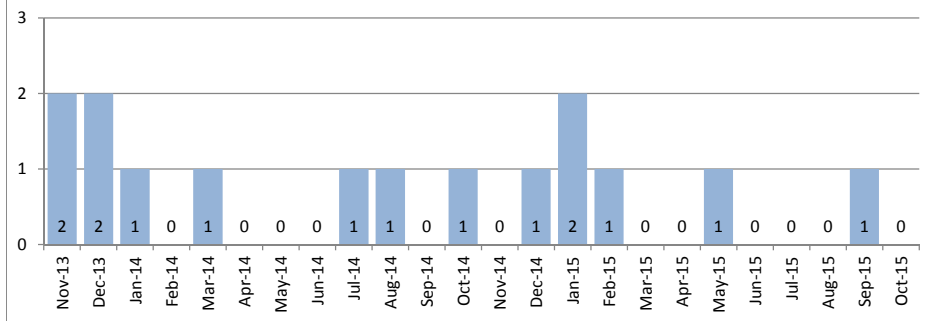


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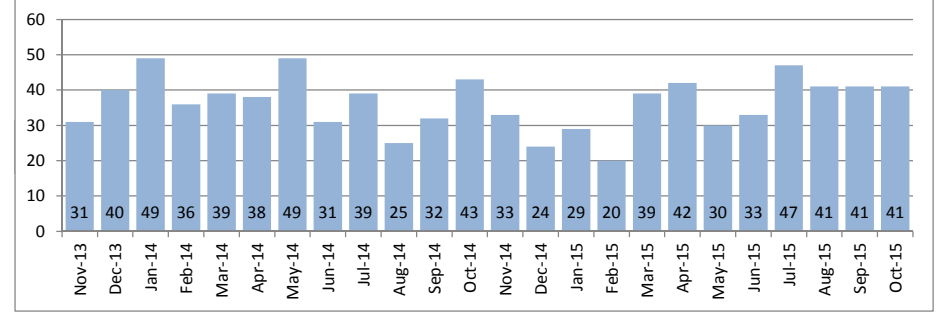
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	3	2	50%	11	6	83%
Closed Sales	0	1	-	5	4	25%
Median Sales Price	\$0	\$390,400	-	\$1,200,000	\$632,700	90%
Percent of Original List Price Received	0.0%	100.0%	-	96.0%	96.2%	0%
Median Days on Market Until Sale	0	0	-	25	11	127%
Inventory of Homes for Sale	2	4	-50%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	46	51	-10%	642	609	5%
Closed Sales	41	43	-5%	367	386	-5%
Median Sales Price	\$610,000	\$550,000	11%	\$390,000	\$530,000	-26%
Percent of Original List Price Received	94.0%	95.0%	-1%	97.7%	97.3%	0%
Median Days on Market Until Sale	61	30	103%	41	28	46%
Inventory of Homes for Sale	243	246	-1%	-	-	-

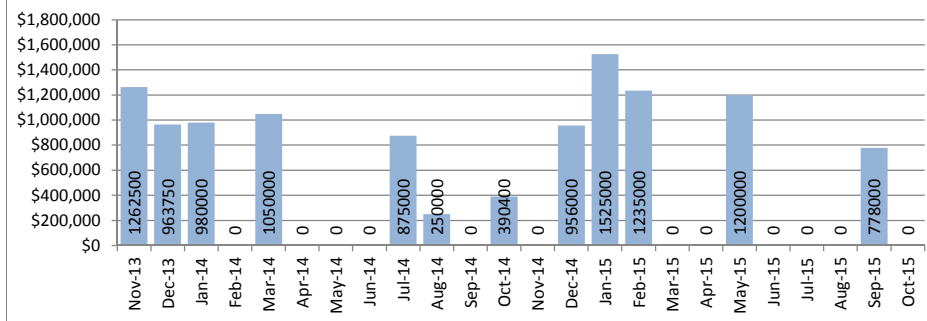
Closed Sales : Single Family Homes



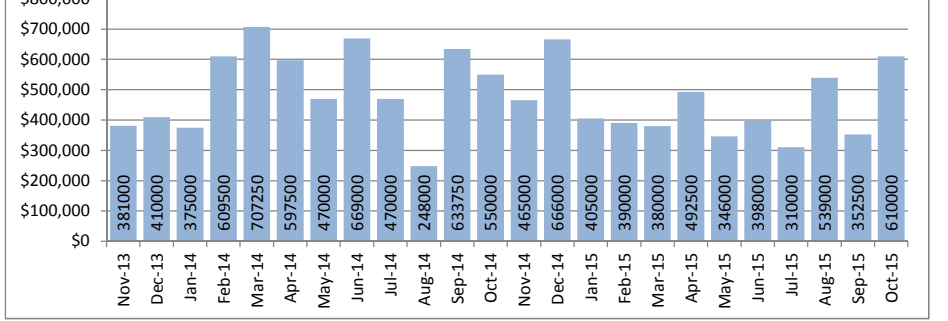
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2015

## Downtown - Nuuanu

1-1-8 to 1-2-2

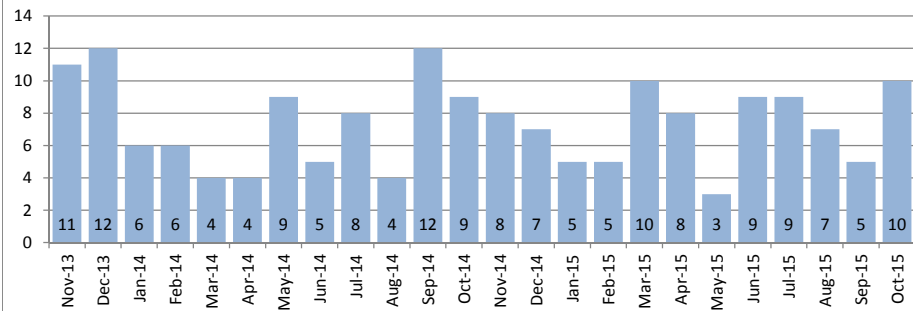


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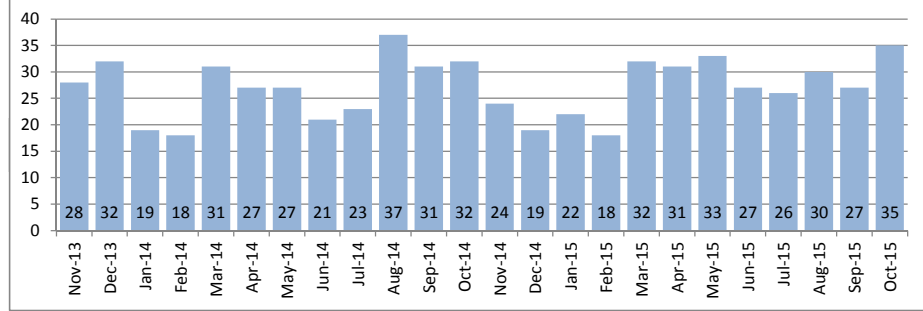
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	12	9	33%	100	129	-22%
Closed Sales	10	9	11%	71	67	6%
Median Sales Price	\$990,000	\$950,000	4%	\$866,250	\$910,000	-5%
Percent of Original List Price Received	66.9%	92.7%	-28%	98.5%	97.0%	2%
Median Days on Market Until Sale	73	75	-3%	24	18	33%
Inventory of Homes for Sale	37	35	6%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	44	32	38%	477	375	27%
Closed Sales	35	32	9%	283	267	6%
Median Sales Price	\$480,000	\$394,000	22%	\$445,000	\$405,000	10%
Percent of Original List Price Received	96.4%	97.9%	-2%	98.9%	96.4%	3%
Median Days on Market Until Sale	32	22	45%	25	23	9%
Inventory of Homes for Sale	147	123	20%	-	-	-

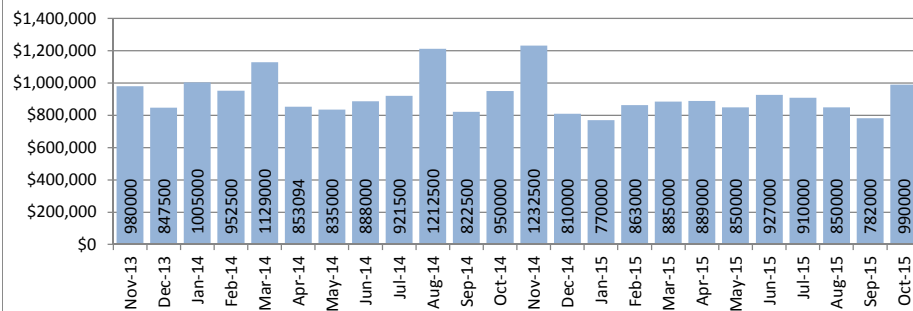
Closed Sales : Single Family Homes



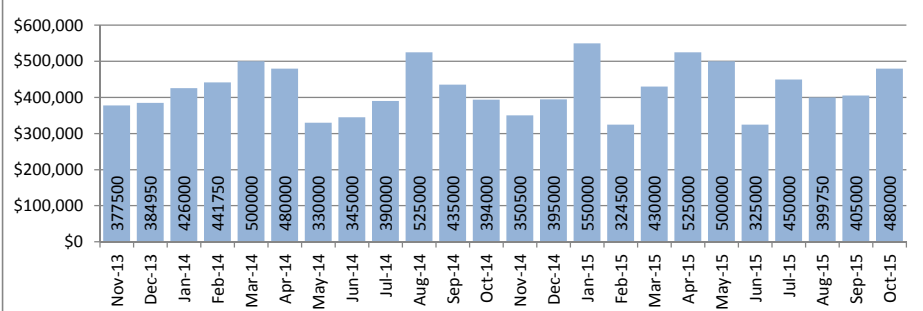
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2015



**Ewa Plain**

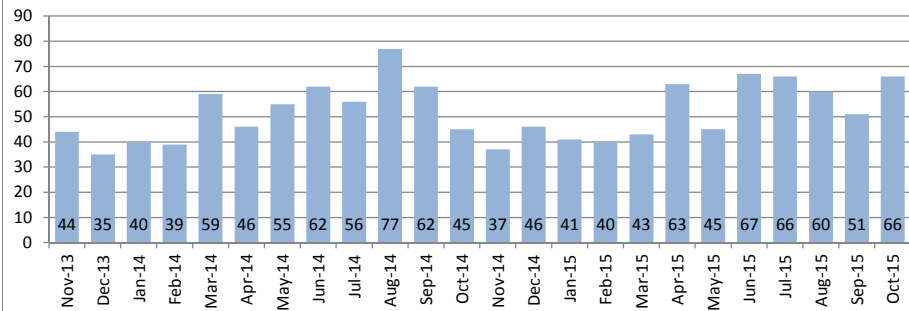
**1-9-1**

October 2015

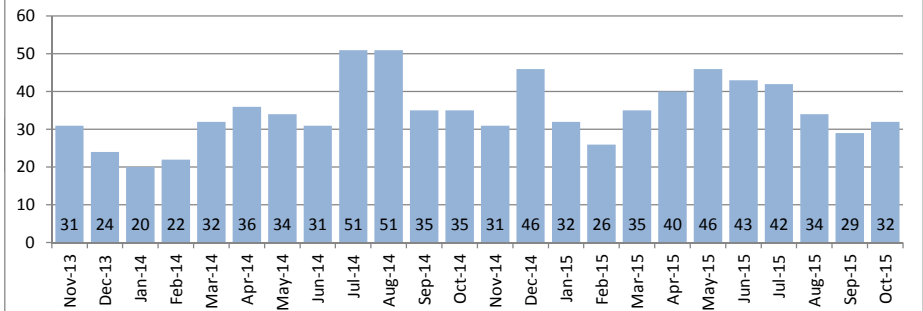
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	63	58	9%	690	717	-4%
Closed Sales	66	45	47%	544	546	0%
Median Sales Price	\$610,500	\$555,000	10%	\$588,750	\$540,000	9%
Percent of Original List Price Received	98.5%	96.0%	3%	99.8%	98.6%	1%
Median Days on Market Until Sale	14	15	-7%	14	19	-26%
Inventory of Homes for Sale	154	143	8%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	47	55	-15%	462	490	-6%
Closed Sales	32	35	-9%	366	348	5%
Median Sales Price	\$422,450	\$382,500	10%	\$409,000	\$380,000	8%
Percent of Original List Price Received	100.4%	100.0%	0%	98.6%	98.7%	0%
Median Days on Market Until Sale	23	17	35%	18	20	-10%
Inventory of Homes for Sale	104	117	-11%	-	-	-

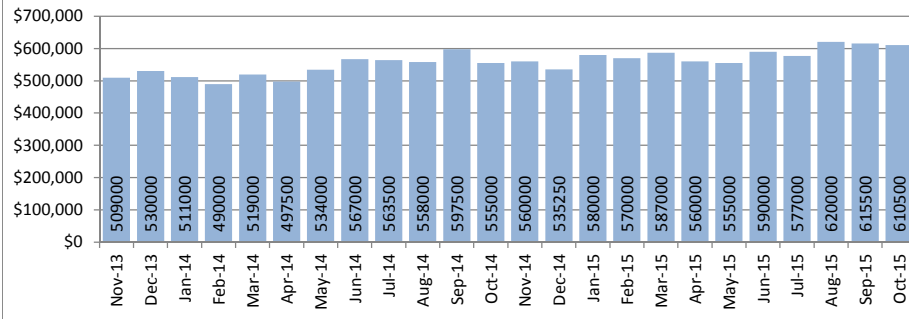
**Closed Sales : Single Family Homes**



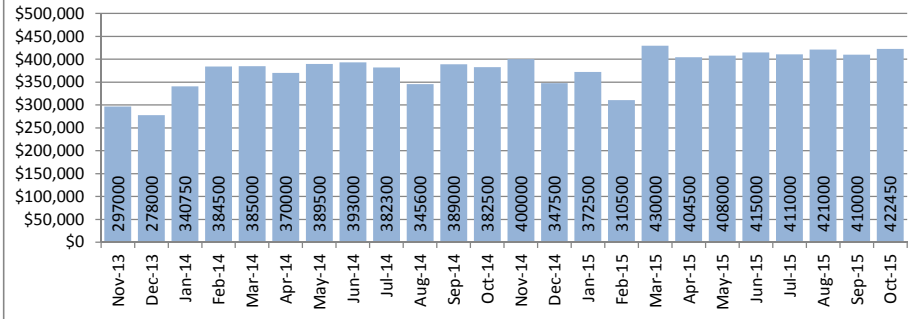
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

October 2015



Hawaii Kai

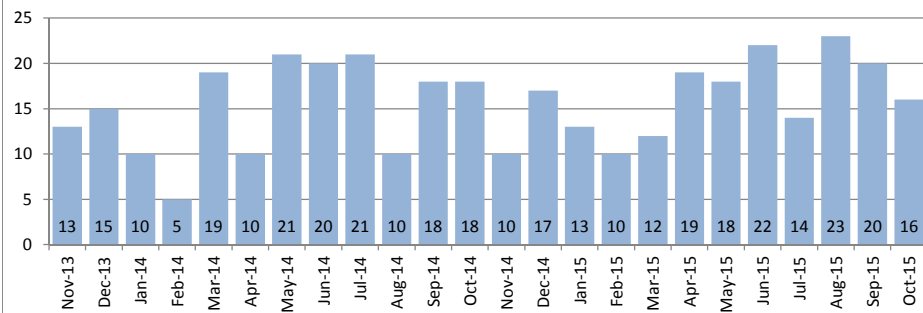
1-3-9

October 2015

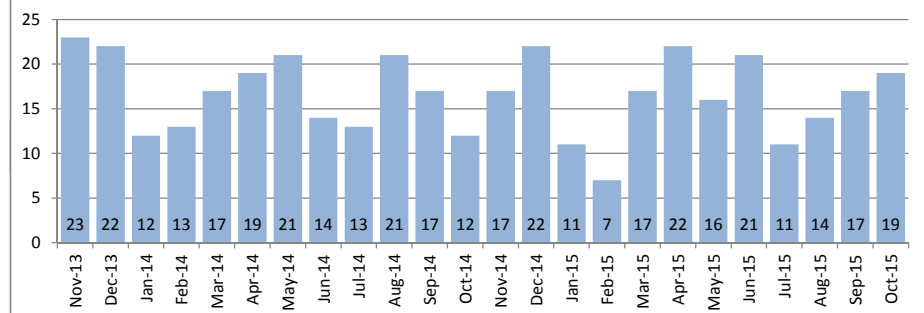
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	22	21	5%	239	240	0%
Closed Sales	16	18	-11%	167	151	11%
Median Sales Price	\$945,000	\$1,000,000	-6%	\$1,125,000	\$970,000	16%
Percent of Original List Price Received	97.4%	95.3%	2%	95.7%	97.1%	-1%
Median Days on Market Until Sale	35	35	0%	23	21	10%
Inventory of Homes for Sale	83	88	-6%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	17	23	-26%	220	203	8%
Closed Sales	19	12	58%	160	161	-1%
Median Sales Price	\$600,000	\$616,250	-3%	\$609,750	\$605,000	1%
Percent of Original List Price Received	96.8%	101.9%	-5%	98.3%	97.6%	1%
Median Days on Market Until Sale	16	25	-36%	16	26	-38%
Inventory of Homes for Sale	72	51	41%	-	-	-

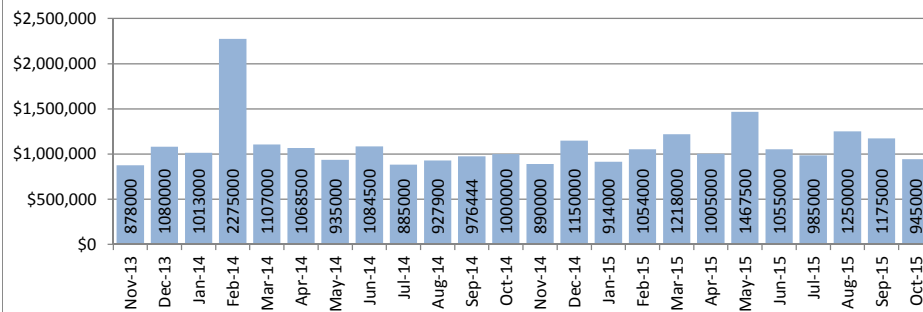
Closed Sales : Single Family Homes



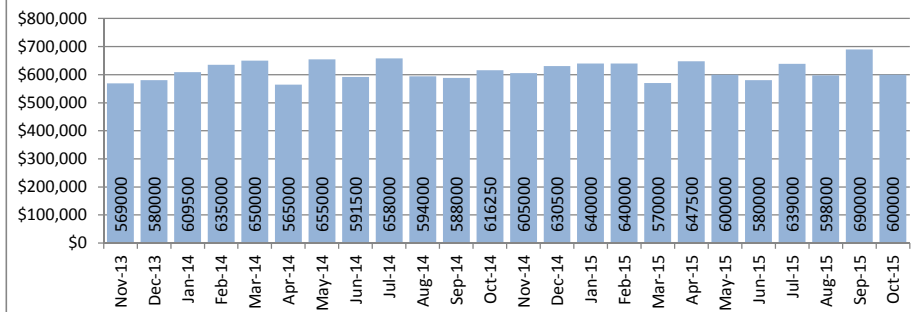
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2015



**Kailua - Waimanalo**

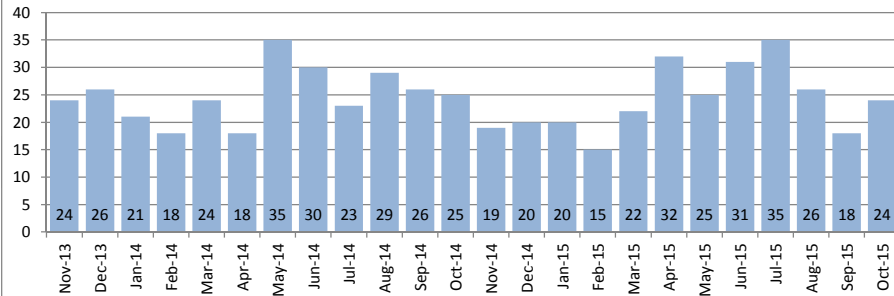
**1-4-1 to Selected 1-4-4**

October 2015

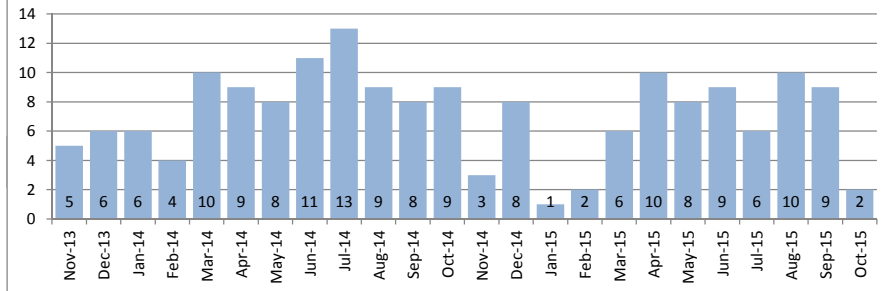
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	21	25	-16%	318	340	-6%
Closed Sales	24	25	-4%	249	254	-2%
Median Sales Price	\$985,250	\$975,000	1%	\$1,000,000	\$925,000	8%
Percent of Original List Price Received	101.6%	92.9%	9%	100.5%	97.4%	3%
Median Days on Market Until Sale	10	35	-71%	15	23	-35%
Inventory of Homes for Sale	106	105	1%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	8	8	0%	122	98	24%
Closed Sales	2	9	-78%	64	87	-26%
Median Sales Price	\$480,500	\$620,000	-23%	\$560,000	\$475,000	18%
Percent of Original List Price Received	100.6%	97.0%	4%	101.8%	96.0%	6%
Median Days on Market Until Sale	34	19	79%	7	8	-13%
Inventory of Homes for Sale	13	18	-28%	-	-	-

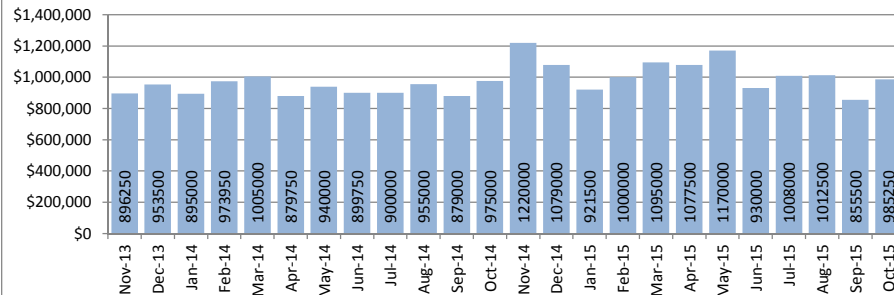
**Closed Sales : Single Family Homes**



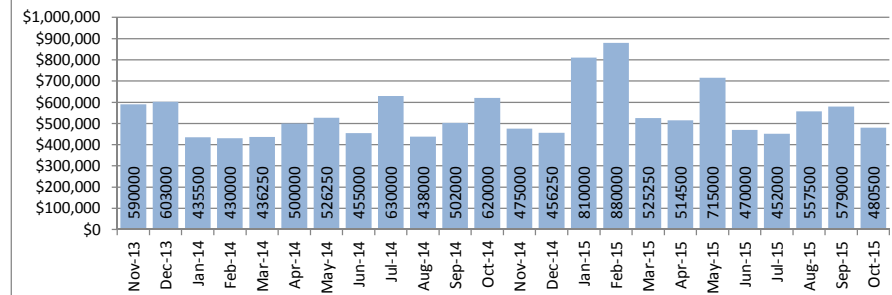
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**



# Local Market Update

October 2015



**Kalihi - Palama**

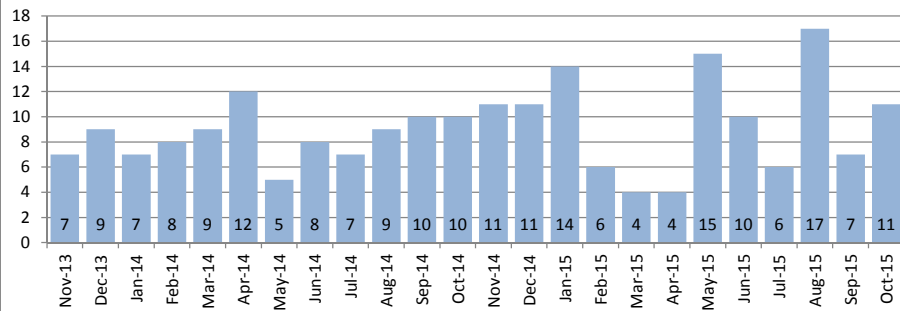
**1-1-2 to 1-1-7**

October 2015

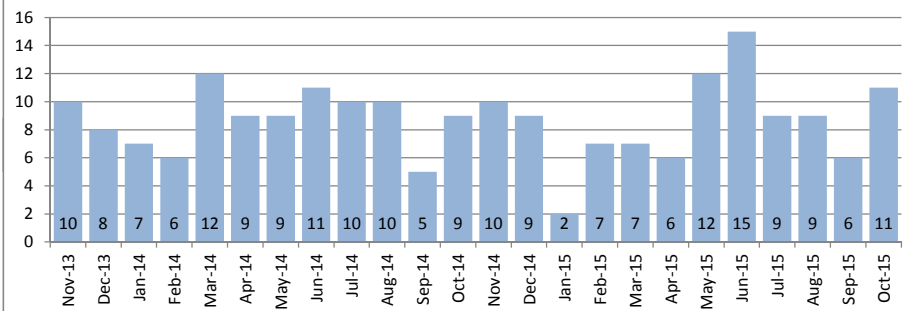
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	13	17	-24%	131	153	-14%
Closed Sales	11	10	10%	94	84	12%
Median Sales Price	\$680,000	\$620,000	10%	\$688,750	\$619,250	11%
Percent of Original List Price Received	100.0%	105.9%	-6%	96.1%	103.3%	-7%
Median Days on Market Until Sale	26	14	86%	18	20	-10%
Inventory of Homes for Sale	44	45	-2%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	15	7	114%	119	133	-11%
Closed Sales	11	9	22%	85	90	-6%
Median Sales Price	\$371,000	\$328,900	13%	\$345,000	\$360,000	-4%
Percent of Original List Price Received	96.4%	97.0%	-1%	98.6%	98.1%	1%
Median Days on Market Until Sale	21	10	110%	17	24	-29%
Inventory of Homes for Sale	35	34	3%	-	-	-

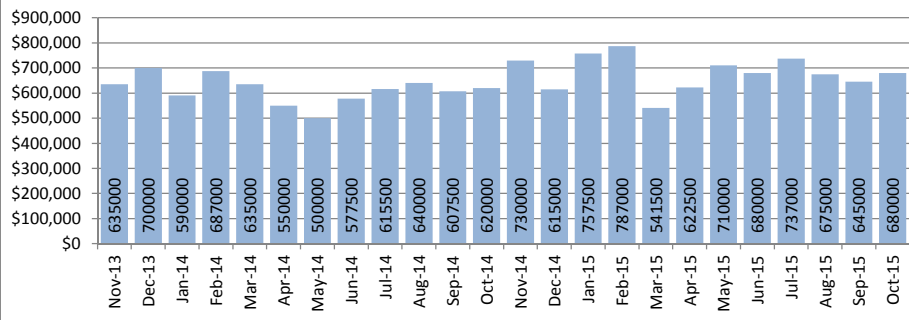
**Closed Sales : Single Family Homes**



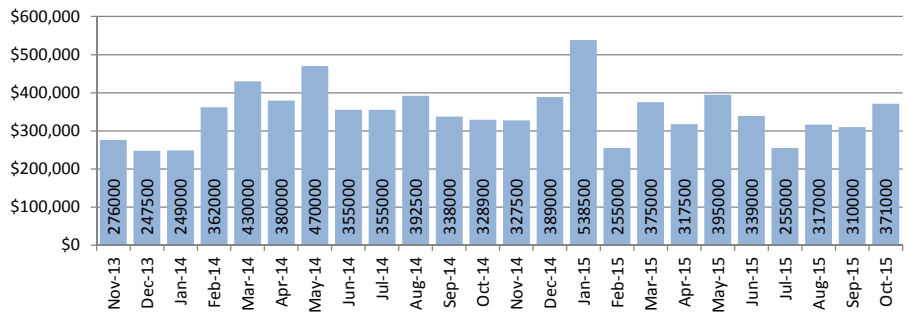
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

October 2015



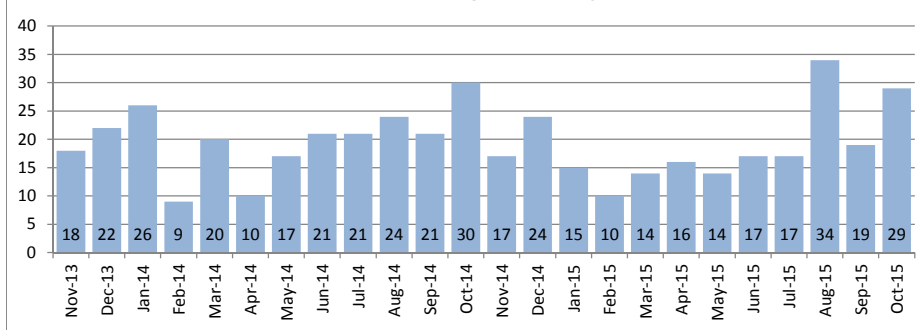
Kaneohe
Selected 1-4-4 to 1-4-7

October 2015

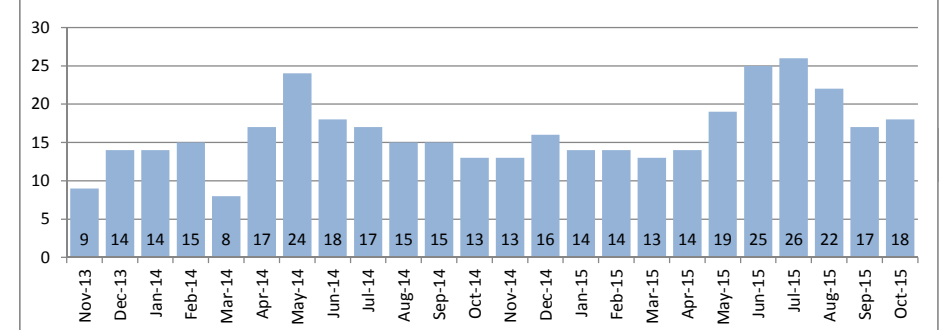
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	21	29	-28%	255	295	-14%
Closed Sales	29	30	-3%	196	203	-3%
Median Sales Price	\$785,000	\$711,250	10%	\$756,600	\$720,000	5%
Percent of Original List Price Received	96.3%	97.4%	-1%	97.1%	97.4%	0%
Median Days on Market Until Sale	14	41	-66%	22	16	38%
Inventory of Homes for Sale	84	100	-16%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	14	14	0%	198	174	14%
Closed Sales	18	13	38%	186	158	18%
Median Sales Price	\$434,638	\$452,500	-4%	\$470,500	\$442,500	6%
Percent of Original List Price Received	96.1%	93.3%	3%	101.2%	98.0%	3%
Median Days on Market Until Sale	12	19	-37%	12	14	-14%
Inventory of Homes for Sale	34	35	-3%	-	-	-

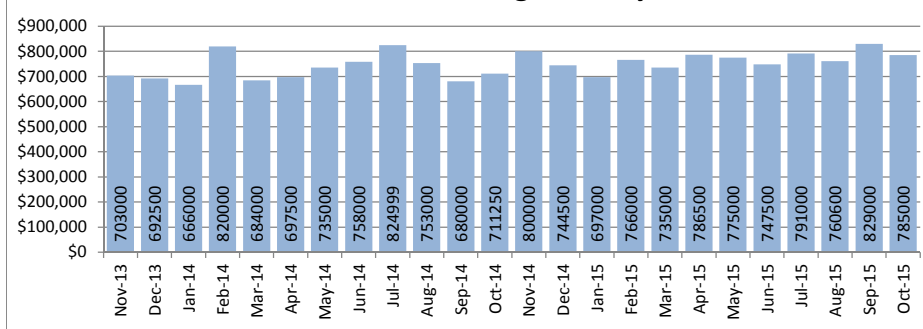
Closed Sales : Single Family Homes



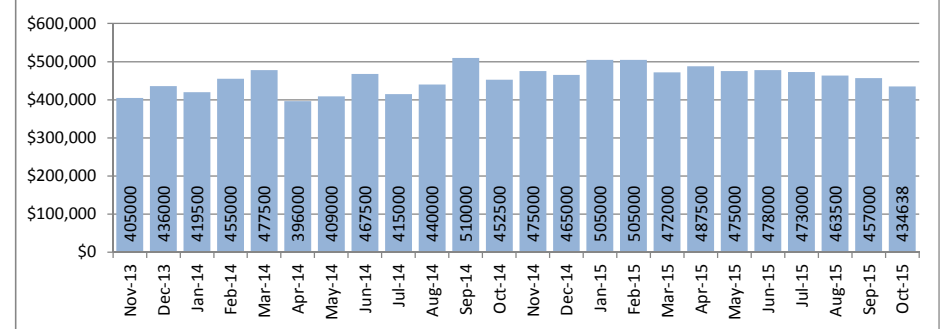
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2015

## Kapahulu - Diamond Head

1-3-1 to 1-3-4

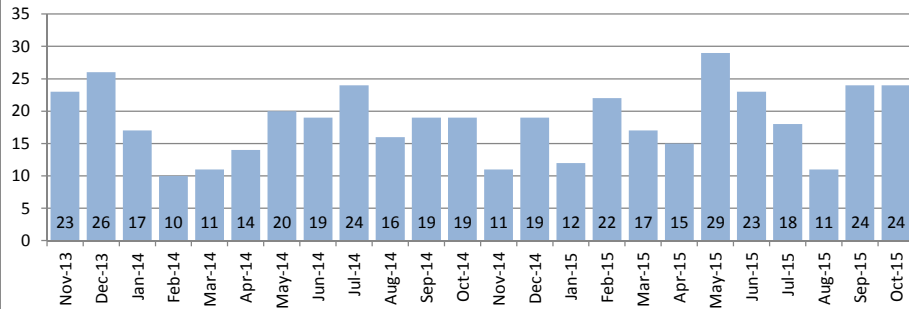


October 2015

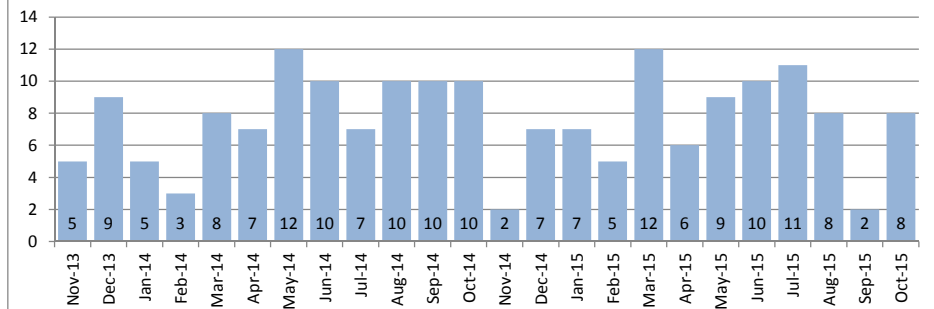
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	18	30	-40%	259	268	-3%
Closed Sales	24	19	26%	194	172	13%
Median Sales Price	\$885,000	\$875,000	1%	\$890,000	\$873,750	2%
Percent of Original List Price Received	95.4%	95.1%	0%	98.5%	98.0%	1%
Median Days on Market Until Sale	22	27	-19%	24	15	60%
Inventory of Homes for Sale	85	90	-6%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	18	7	157%	130	124	5%
Closed Sales	8	10	-20%	78	83	-6%
Median Sales Price	\$530,750	\$520,000	2%	\$549,500	\$535,000	3%
Percent of Original List Price Received	90.7%	94.2%	-4%	95.6%	99.1%	-4%
Median Days on Market Until Sale	60	14	329%	30	25	20%
Inventory of Homes for Sale	62	51	22%	-	-	-

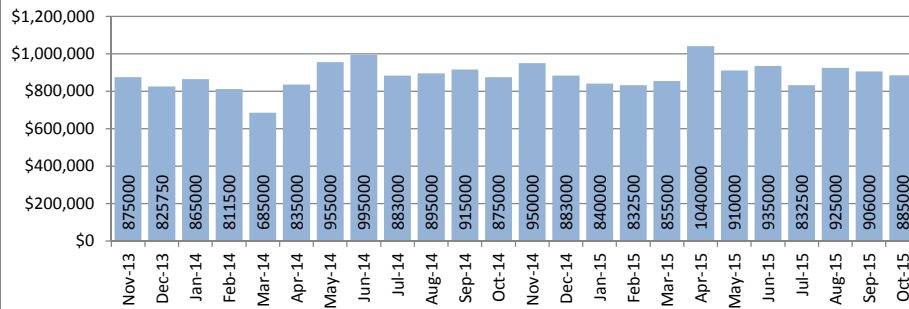
Closed Sales : Single Family Homes



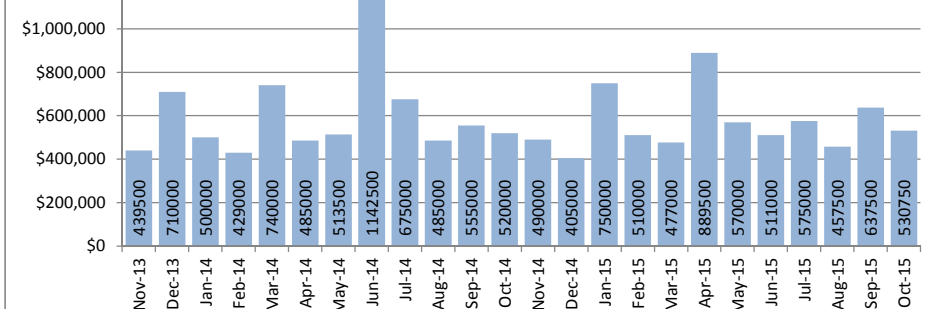
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2015

**Makaha - Nanakuli**

1-8-1 to 1-8-9

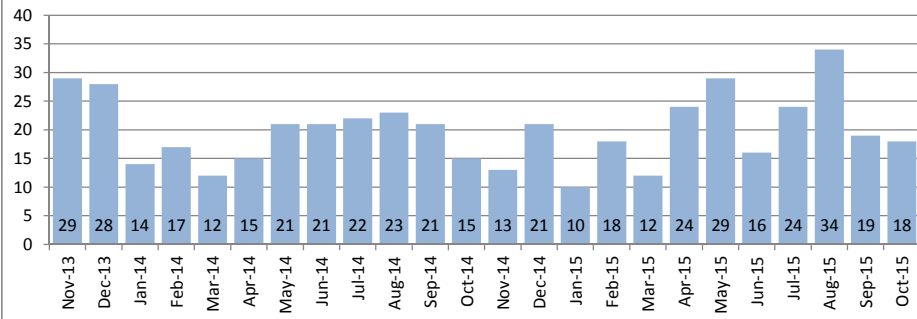


October 2015

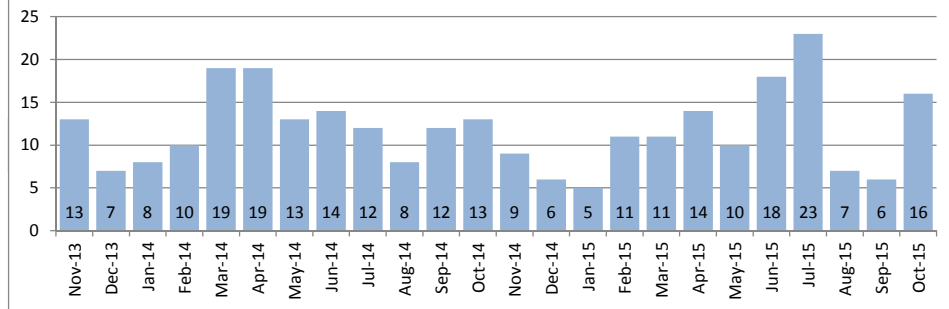
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	23	17	35%	306	342	-11%
Closed Sales	18	15	20%	206	176	17%
Median Sales Price	\$452,500	\$340,000	33%	\$379,000	\$350,000	8%
Percent of Original List Price Received	96.9%	97.7%	-1%	97.9%	97.4%	1%
Median Days on Market Until Sale	31	24	29%	30	26	15%
Inventory of Homes for Sale	80	78	3%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	19	21	-10%	183	192	-5%
Closed Sales	16	13	23%	124	128	-3%
Median Sales Price	\$145,750	\$107,000	36%	\$135,000	\$119,250	13%
Percent of Original List Price Received	96.2%	89.2%	8%	93.1%	91.9%	1%
Median Days on Market Until Sale	56	157	-64%	44	36	22%
Inventory of Homes for Sale	69	70	-1%	-	-	-

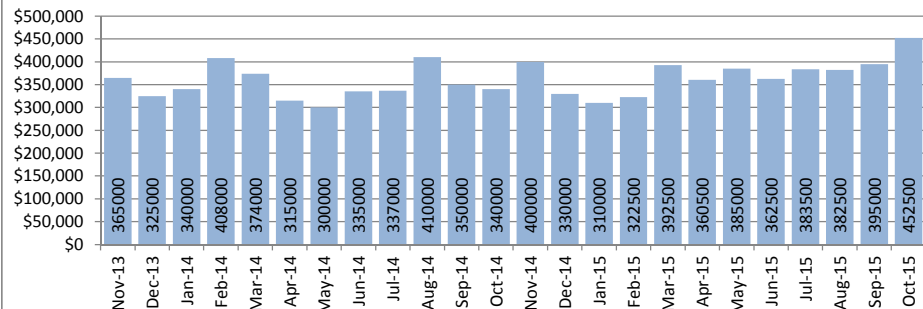
**Closed Sales : Single Family Homes**



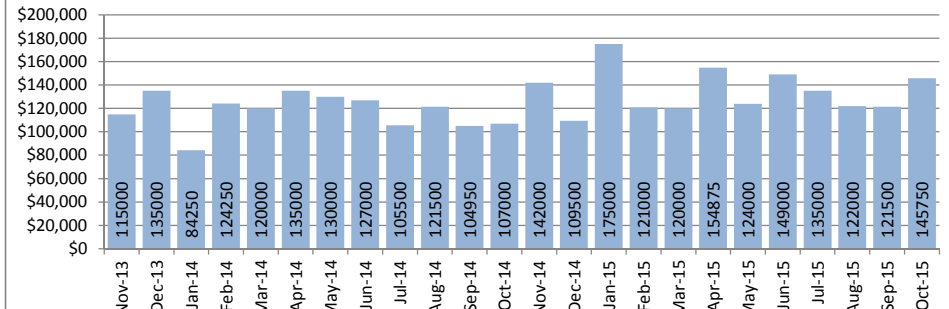
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2015



**Makakilo**

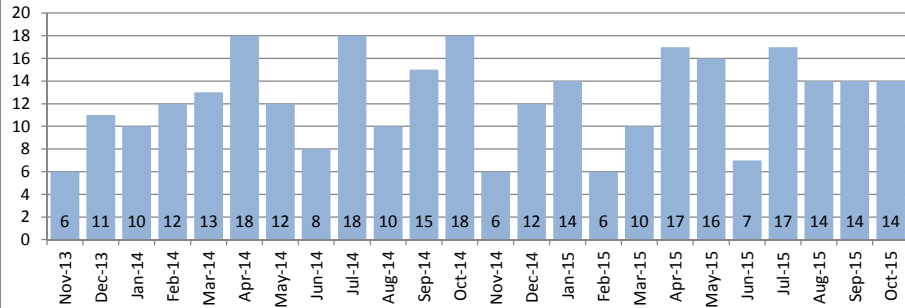
**1-9-2 to 1-9-3**

October 2015

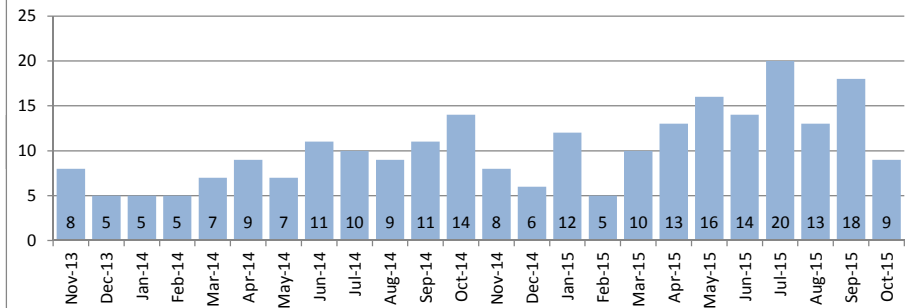
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	19	8	138%	189	217	-13%
Closed Sales	14	18	-22%	137	130	5%
Median Sales Price	\$555,000	\$622,500	-11%	\$625,000	\$599,975	4%
Percent of Original List Price Received	97.9%	96.2%	2%	100.0%	100.0%	0%
Median Days on Market Until Sale	23	41	-44%	25	31	-19%
Inventory of Homes for Sale	50	44	14%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	8	10	-20%	154	113	36%
Closed Sales	9	14	-36%	133	88	51%
Median Sales Price	\$358,000	\$273,000	31%	\$317,500	\$290,000	9%
Percent of Original List Price Received	100.8%	97.1%	4%	99.2%	95.4%	4%
Median Days on Market Until Sale	18	10	80%	16	23	-30%
Inventory of Homes for Sale	28	37	-24%	-	-	-

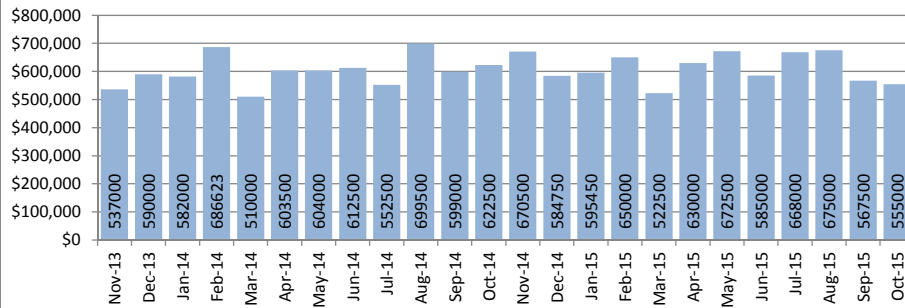
**Closed Sales : Single Family Homes**



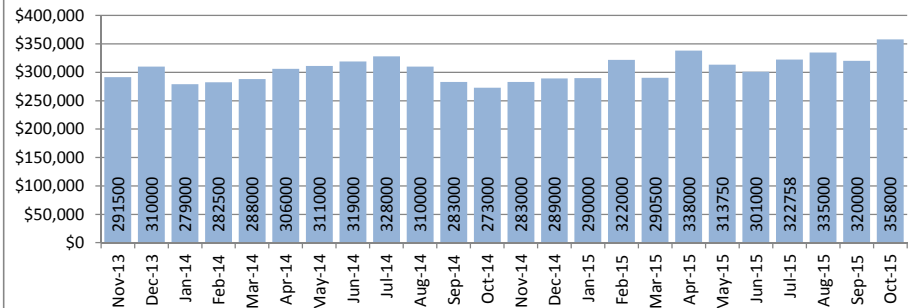
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2015



**Makiki - Moiliili**

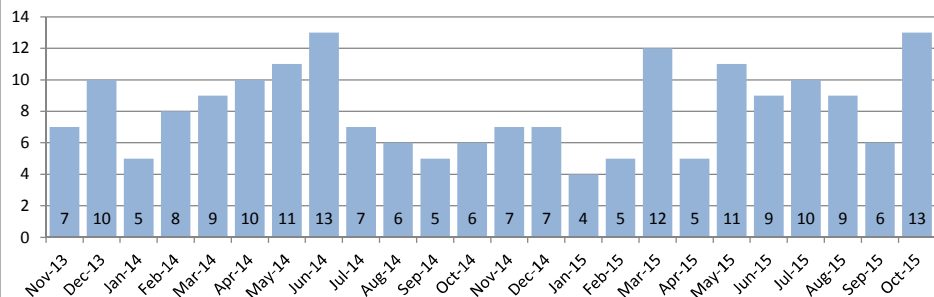
**1-2-4 to 1-2-9 (except 1-2-6)**

October 2015

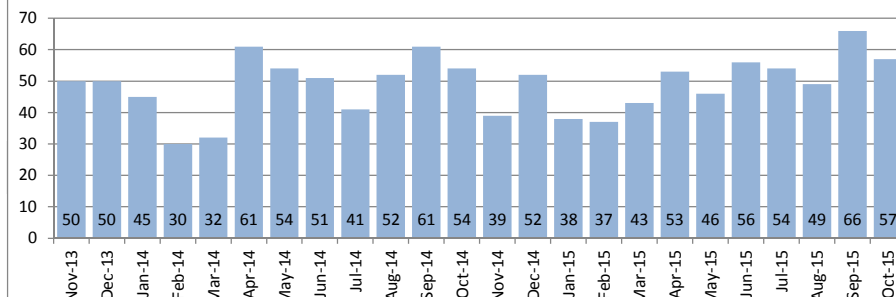
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	17	8	113%	153	109	40%
Closed Sales	13	6	117%	84	80	5%
Median Sales Price	\$1,010,000	\$1,200,000	-16%	\$1,114,750	\$1,075,000	4%
Percent of Original List Price Received	85.0%	109.1%	-22%	94.2%	99.2%	-5%
Median Days on Market Until Sale	24	31	-23%	23	21	10%
Inventory of Homes for Sale	65	38	71%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	87	63	38%	740	688	8%
Closed Sales	57	54	6%	504	487	3%
Median Sales Price	\$368,000	\$379,000	-3%	\$344,500	\$340,000	1%
Percent of Original List Price Received	100.0%	100.0%	0%	98.7%	97.4%	1%
Median Days on Market Until Sale	26	19	37%	21	21	0%
Inventory of Homes for Sale	200	202	-1%	-	-	-

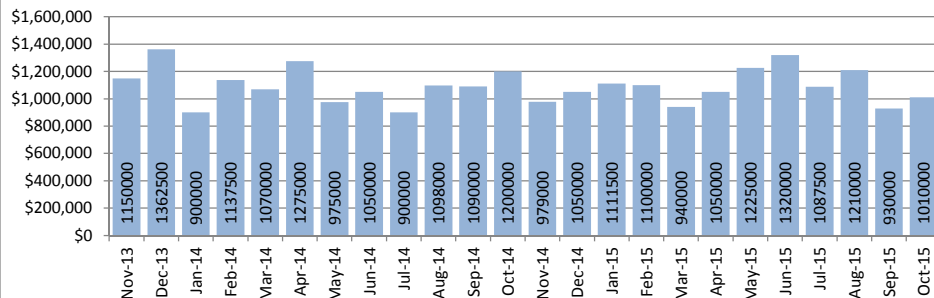
**Closed Sales : Single Family Homes**



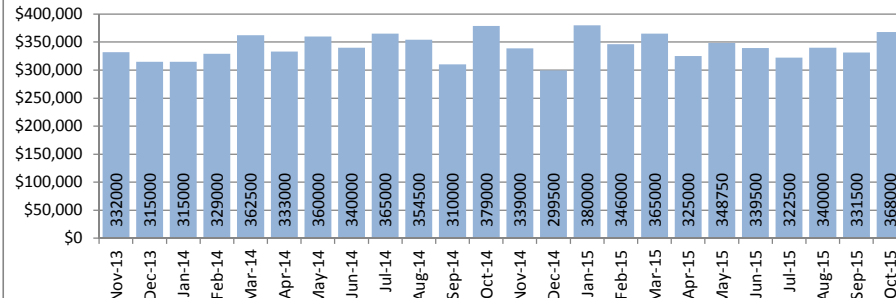
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

October 2015



Mililani

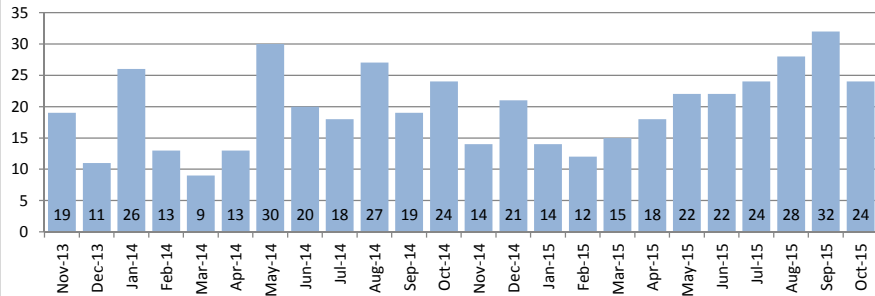
Selected 1-9-4 to 1-9-5

October 2015

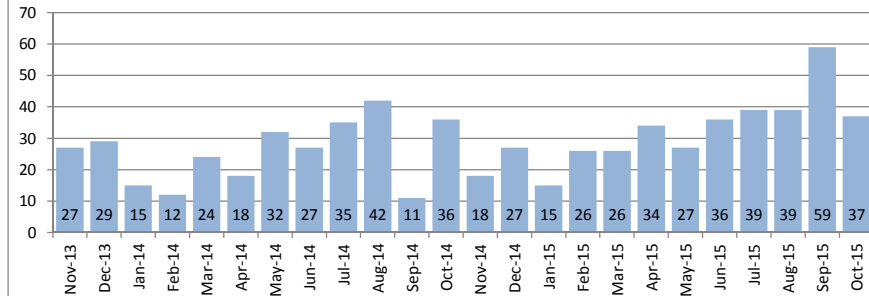
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	20	22	-9%	288	240	20%
Closed Sales	24	24	0%	210	200	5%
Median Sales Price	\$702,000	\$670,000	5%	\$689,000	\$670,000	3%
Percent of Original List Price Received	99.9%	96.8%	3%	98.4%	98.6%	0%
Median Days on Market Until Sale	27	35	-23%	22	15	47%
Inventory of Homes for Sale	70	67	4%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	30	25	20%	377	334	13%
Closed Sales	37	36	3%	342	280	22%
Median Sales Price	\$349,000	\$313,000	12%	\$339,000	\$309,000	10%
Percent of Original List Price Received	99.7%	97.8%	2%	100.1%	98.9%	1%
Median Days on Market Until Sale	10	16	-38%	13	16	-19%
Inventory of Homes for Sale	64	76	-16%	-	-	-

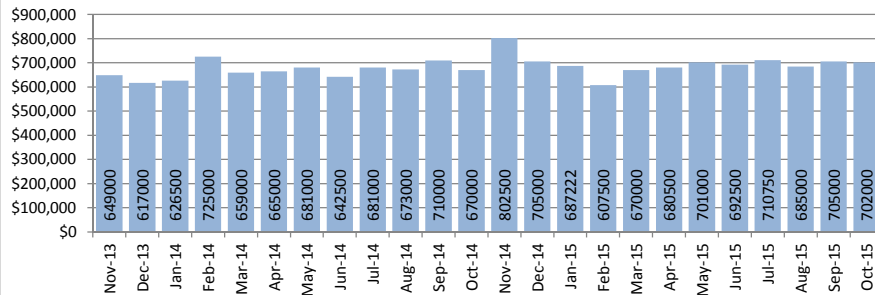
Closed Sales : Single Family Homes



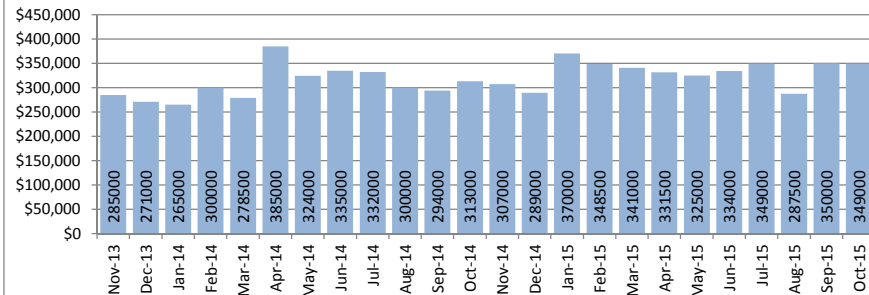
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2015

Moanalua - Salt Lake

1-1-1

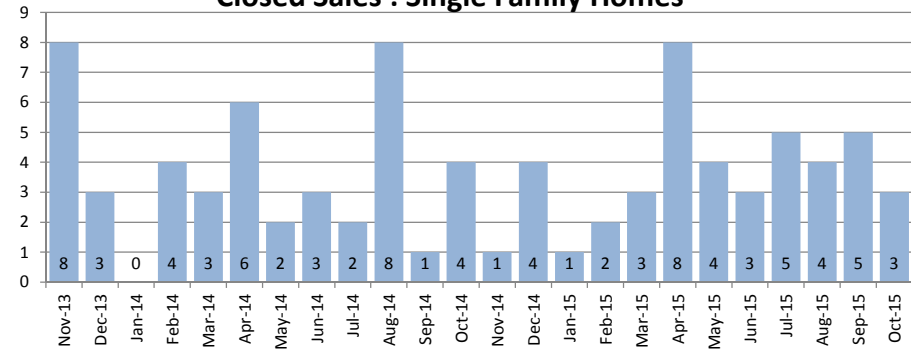


October 2015

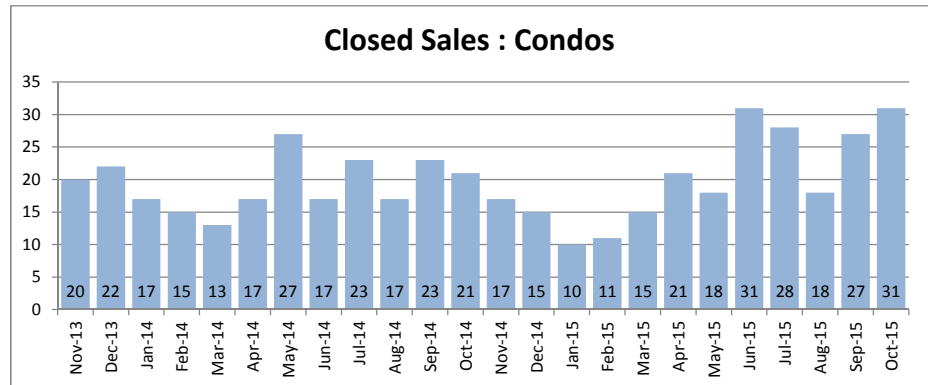
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	5	3	67%	55	54	2%
Closed Sales	3	4	-25%	38	32	19%
Median Sales Price	\$950,000	\$767,500	24%	\$781,000	\$795,000	-2%
Percent of Original List Price Received	97.4%	91.4%	7%	98.0%	96.0%	2%
Median Days on Market Until Sale	5	42	-88%	15	22	-32%
Inventory of Homes for Sale	11	17	-35%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	29	25	16%	253	215	18%
Closed Sales	31	21	48%	214	193	11%
Median Sales Price	\$325,000	\$301,000	8%	\$335,000	\$305,000	10%
Percent of Original List Price Received	100.0%	100.7%	-1%	98.5%	98.4%	0%
Median Days on Market Until Sale	14	19	-26%	14	21	-33%
Inventory of Homes for Sale	56	49	14%	-	-	-

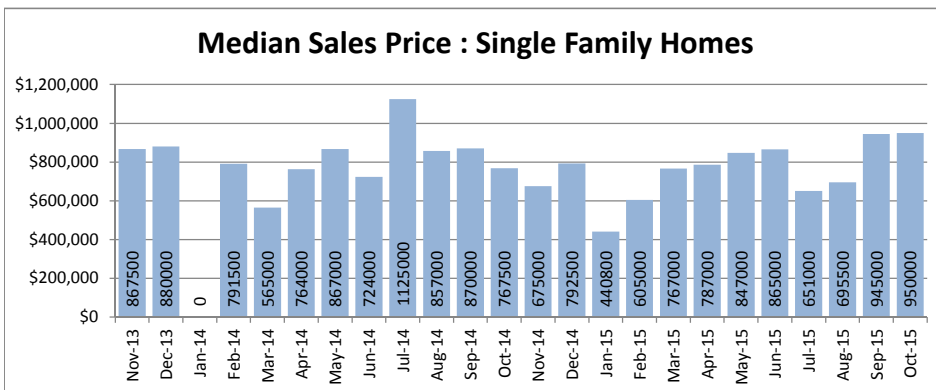
Closed Sales : Single Family Homes



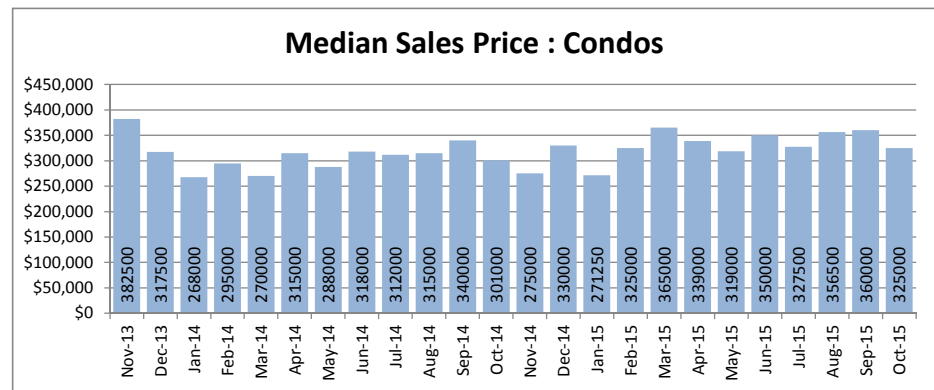
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.



# Local Market Update

October 2015



## North Shore

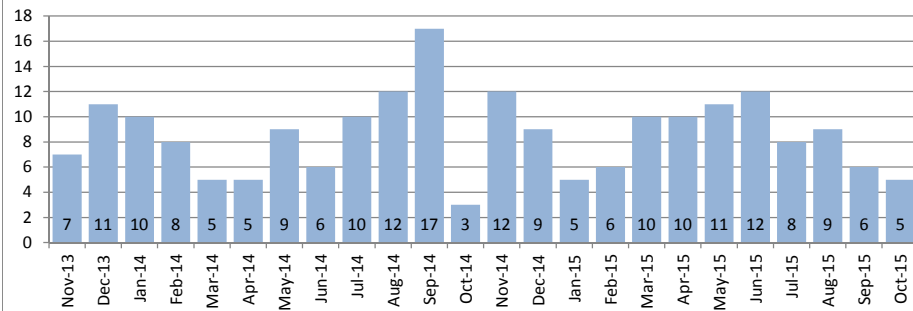
1-5-6 to 1-6-9

October 2015

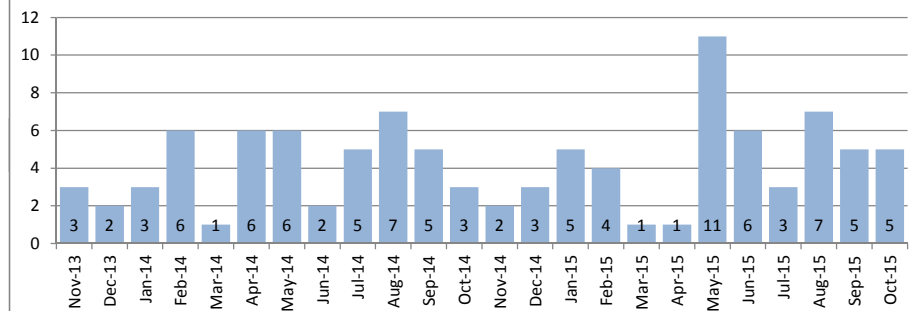
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	20	17	18%	152	157	-3%
Closed Sales	5	3	67%	79	86	-8%
Median Sales Price	\$697,500	\$1,030,000	-32%	\$785,000	\$774,500	1%
Percent of Original List Price Received	94.5%	92.8%	2%	92.4%	97.2%	-5%
Median Days on Market Until Sale	35	53	-34%	26	30	-13%
Inventory of Homes for Sale	70	60	17%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	6	5	20%	61	59	3%
Closed Sales	5	3	67%	48	46	4%
Median Sales Price	\$375,000	\$318,200	18%	\$393,000	\$348,000	13%
Percent of Original List Price Received	98.9%	99.1%	0%	97.0%	92.3%	5%
Median Days on Market Until Sale	27	69	-61%	54	65	-17%
Inventory of Homes for Sale	20	25	-20%	-	-	-

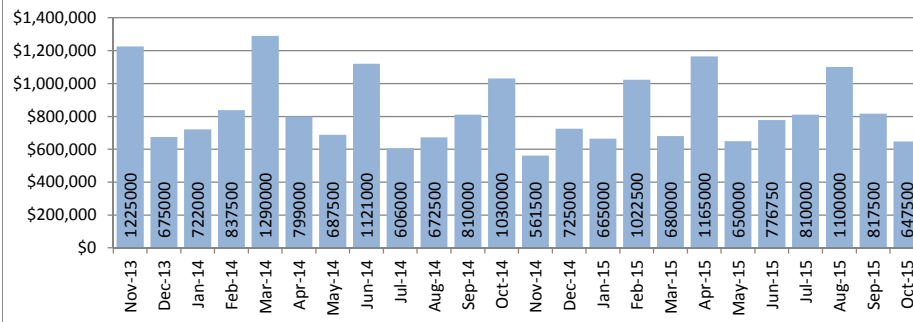
Closed Sales : Single Family Homes



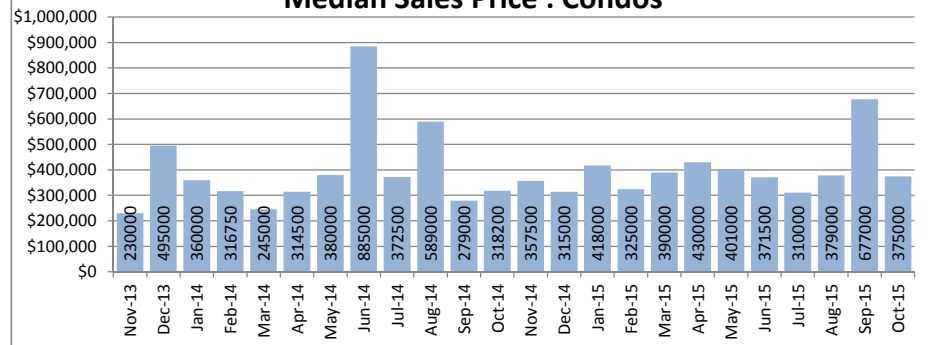
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2015

## Pearl City - Aiea

1-9-6 to 1-9-9

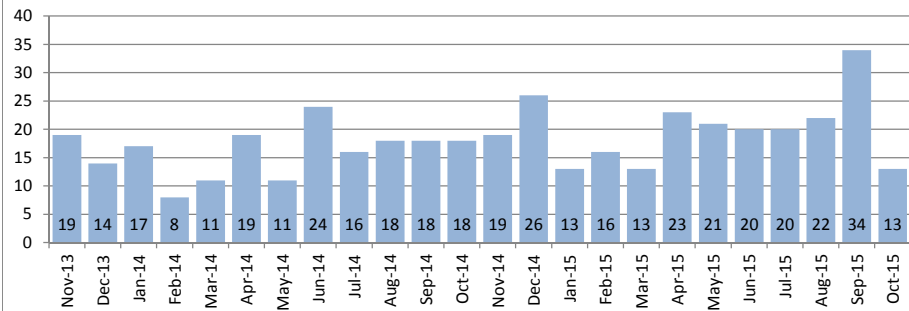


October 2015

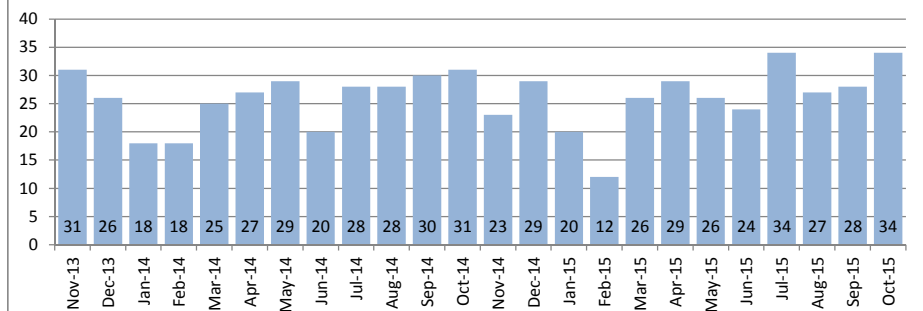
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	34	22	55%	272	230	18%
Closed Sales	13	18	-28%	197	166	19%
Median Sales Price	\$725,000	\$645,000	12%	\$670,000	\$633,000	6%
Percent of Original List Price Received	96.8%	99.3%	-3%	99.3%	98.1%	1%
Median Days on Market Until Sale	10	26	-62%	17	20	-15%
Inventory of Homes for Sale	58	69	-16%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	27	29	-7%	317	317	0%
Closed Sales	34	31	10%	262	262	0%
Median Sales Price	\$335,500	\$290,000	16%	\$332,500	\$316,107	5%
Percent of Original List Price Received	99.6%	96.7%	3%	95.3%	97.4%	-2%
Median Days on Market Until Sale	11	24	-54%	16	23	-30%
Inventory of Homes for Sale	72	80	-10%	-	-	-

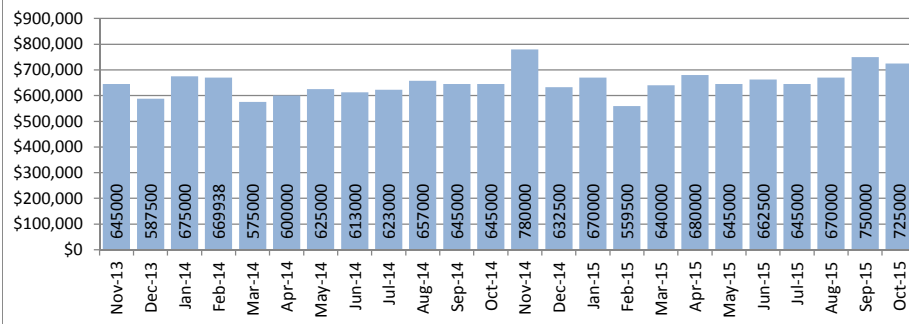
Closed Sales : Single Family Homes



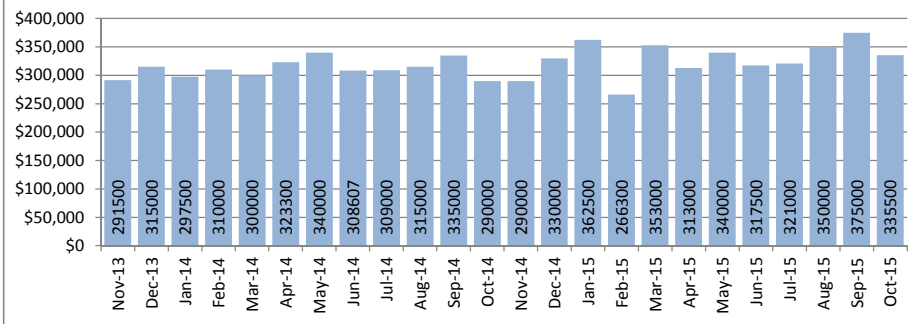
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2015



## Wahiawa

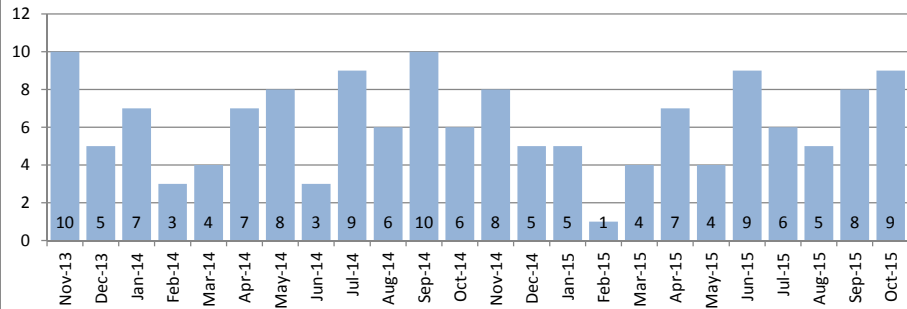
1-7-1 to 1-7-7

October 2015

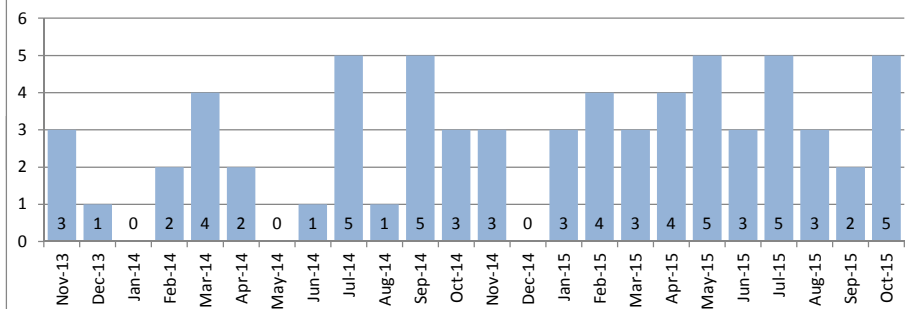
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	13	9	44%	90	76	18%
Closed Sales	9	6	50%	59	63	-6%
Median Sales Price	\$515,000	\$480,000	7%	\$515,000	\$475,000	8%
Percent of Original List Price Received	94.1%	89.8%	5%	98.1%	96.0%	2%
Median Days on Market Until Sale	31	10	210%	21	25	-16%
Inventory of Homes for Sale	27	20	35%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	1	4	-75%	35	29	21%
Closed Sales	5	3	67%	37	24	54%
Median Sales Price	\$130,000	\$129,000	1%	\$144,000	\$137,250	5%
Percent of Original List Price Received	100.0%	83.2%	20%	99.3%	94.7%	5%
Median Days on Market Until Sale	7	23	-70%	20	20	0%
Inventory of Homes for Sale	12	6	100%	-	-	-

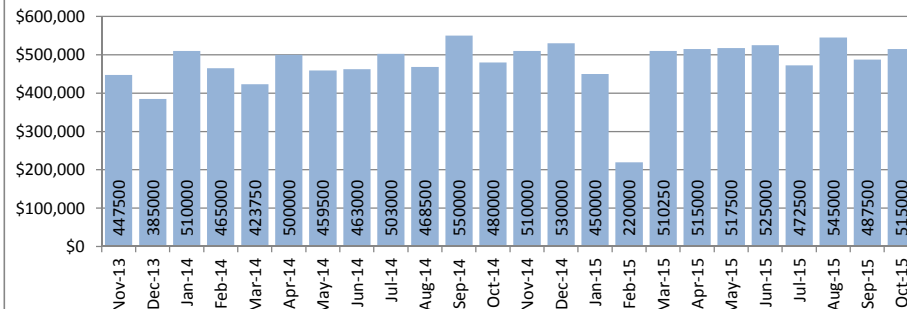
Closed Sales : Single Family Homes



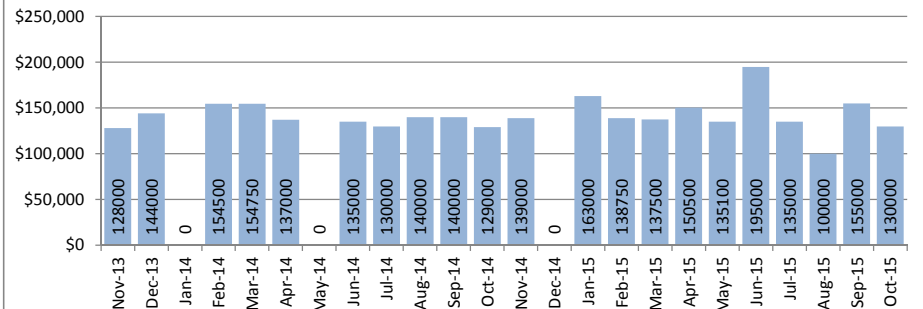
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2015



Waialae - Kahala

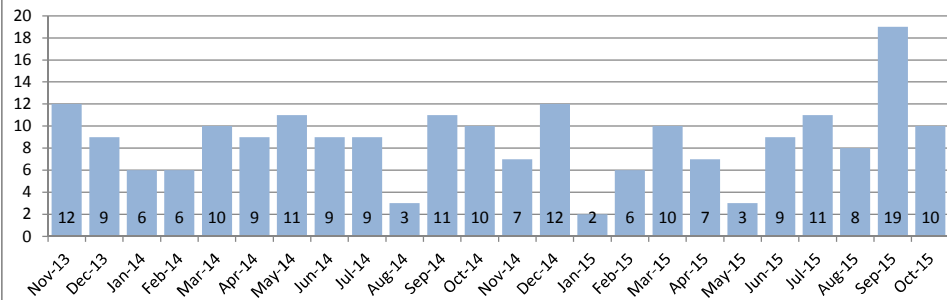
1-3-5

October 2015

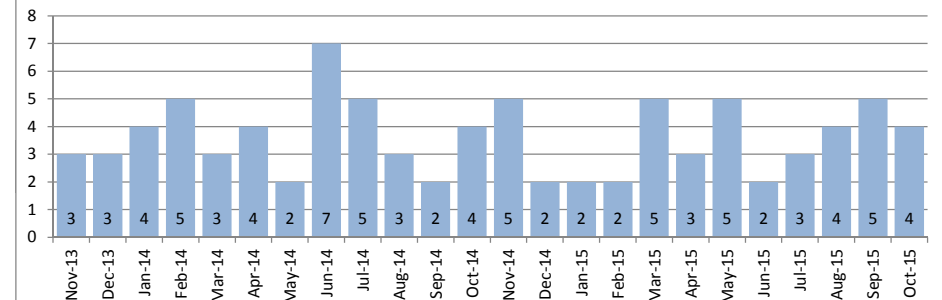
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	10	10	0%	168	147	14%
Closed Sales	10	10	0%	86	86	0%
Median Sales Price	\$1,810,000	\$1,984,000	-9%	\$1,837,500	\$1,761,500	4%
Percent of Original List Price Received	97.5%	90.2%	8%	98.7%	92.7%	6%
Median Days on Market Until Sale	40	81	-51%	35	43	-19%
Inventory of Homes for Sale	72	61	18%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	3	2	50%	50	44	14%
Closed Sales	4	4	0%	34	39	-13%
Median Sales Price	\$372,000	\$679,000	-45%	\$532,500	\$480,000	11%
Percent of Original List Price Received	100.0%	98.5%	2%	100.5%	98.2%	2%
Median Days on Market Until Sale	48	70	-31%	13	23	-43%
Inventory of Homes for Sale	14	12	17%	-	-	-

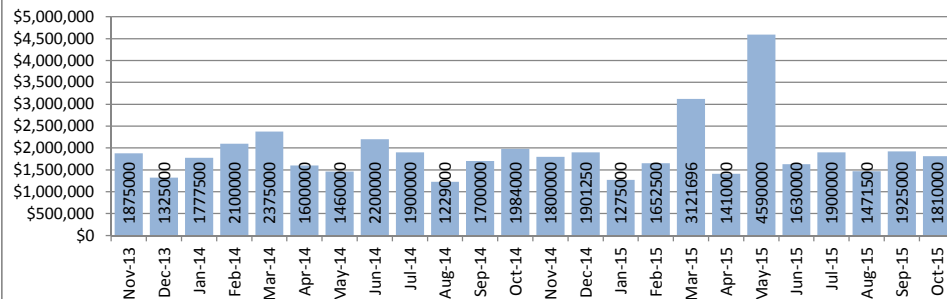
Closed Sales : Single Family Homes



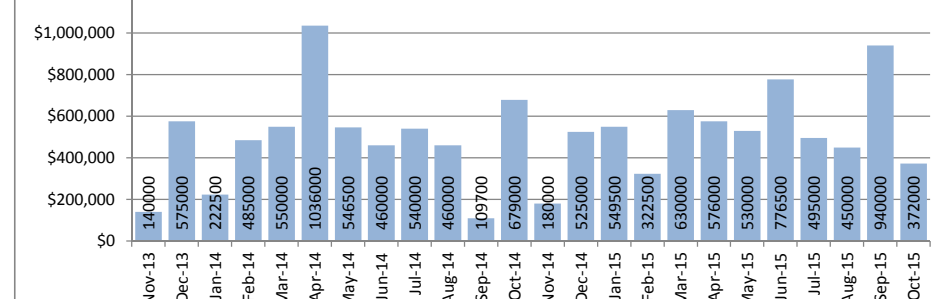
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2015



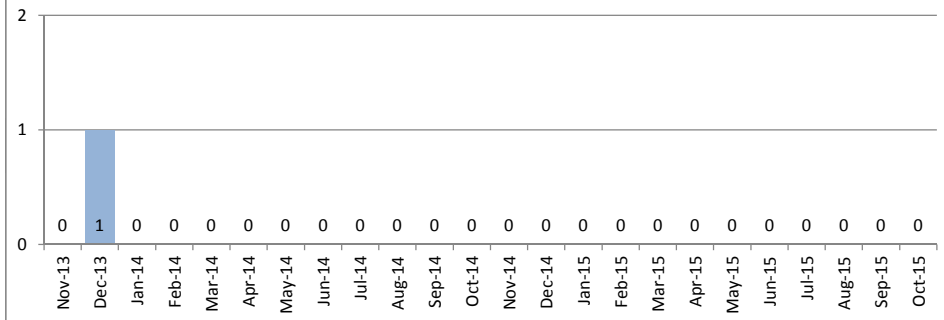
Waikiki
1-2-6

October 2015

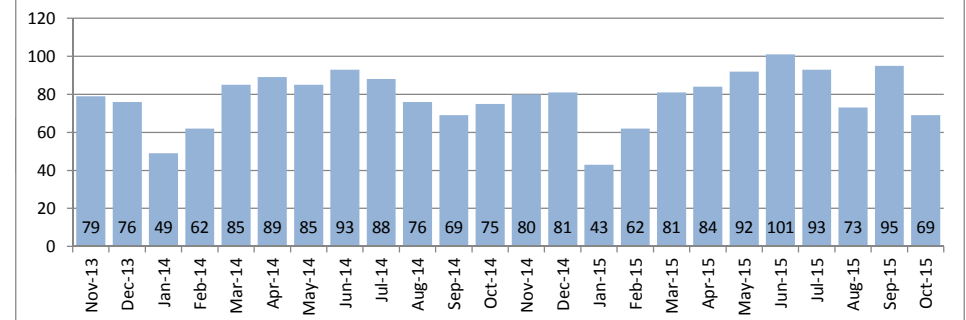
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	0	0	-	1	1	0%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	0	0	-	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	108	129	-16%	1391	1312	6%
Closed Sales	69	75	-8%	802	780	3%
Median Sales Price	\$370,000	\$365,000	1%	\$350,000	\$324,994	8%
Percent of Original List Price Received	96.1%	96.1%	0%	95.9%	95.9%	0%
Median Days on Market Until Sale	49	46	7%	39	32	22%
Inventory of Homes for Sale	573	509	13%	-	-	-

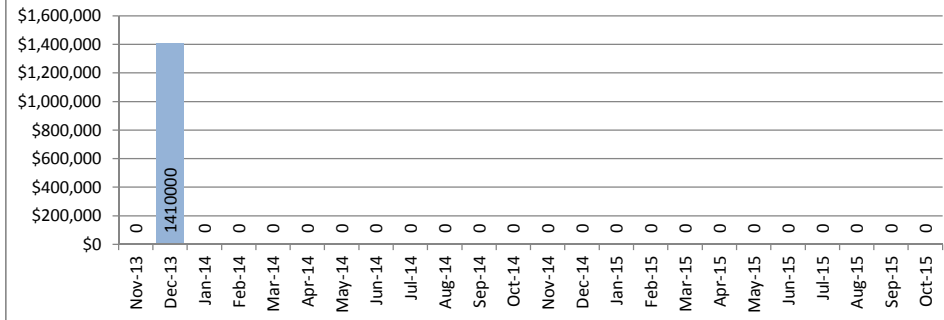
Closed Sales : Single Family Homes



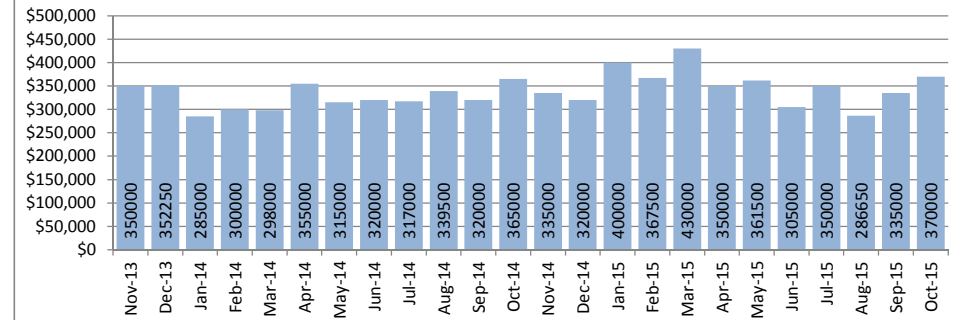
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2015



**Waipahu**

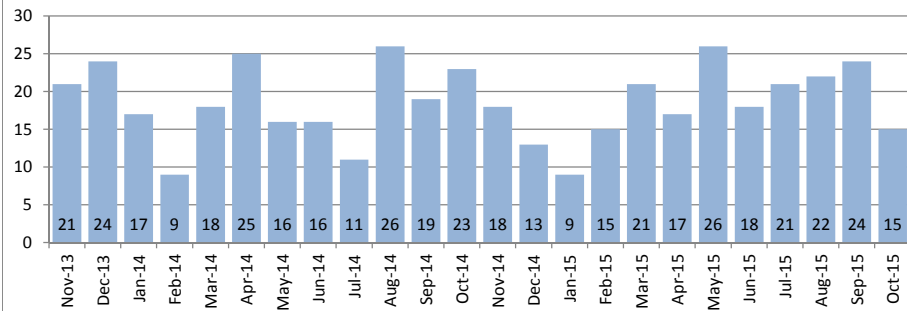
**1-9-4**

October 2015

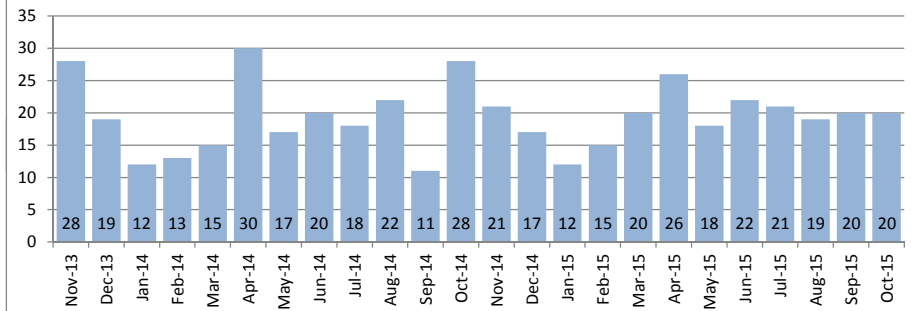
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	20	18	11%	223	247	-10%
Closed Sales	15	23	-35%	189	83	128%
Median Sales Price	\$625,000	\$590,000	6%	\$600,000	\$577,500	4%
Percent of Original List Price Received	97.8%	98.5%	-1%	97.6%	97.9%	0%
Median Days on Market Until Sale	25	34	-26%	20	26	-23%
Inventory of Homes for Sale	47	76	-38%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	9	22	-59%	220	226	-3%
Closed Sales	20	28	-29%	196	184	7%
Median Sales Price	\$307,500	\$285,000	8%	\$310,000	\$295,000	5%
Percent of Original List Price Received	99.6%	96.4%	3%	96.9%	98.7%	-2%
Median Days on Market Until Sale	15	22	-32%	15	19	-21%
Inventory of Homes for Sale	44	67	-34%	-	-	-

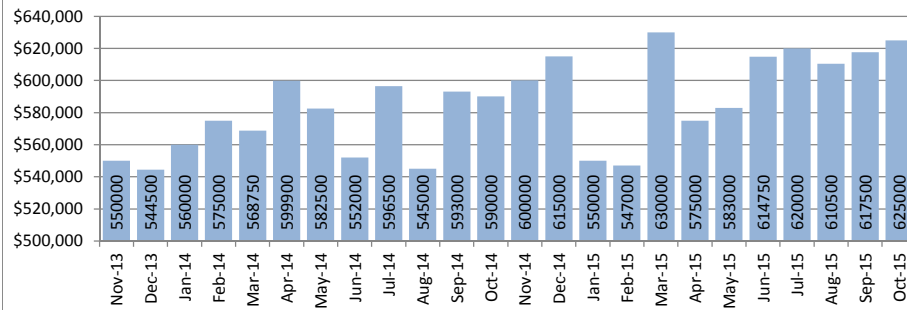
**Closed Sales : Single Family Homes**



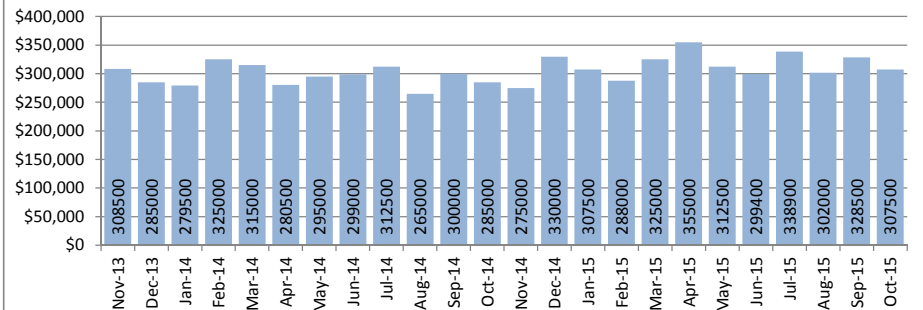
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

October 2015



## Windward Coast

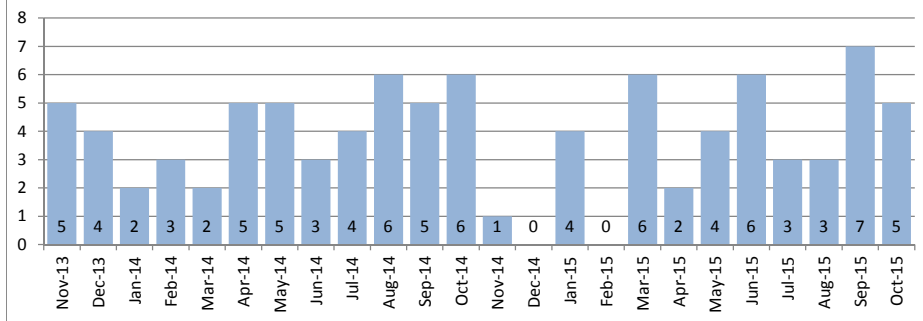
1-4-8 to 1-5-5

October 2015

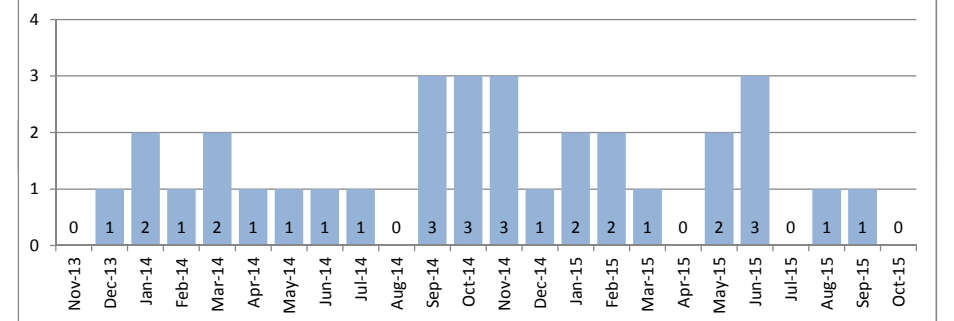
Single Family Homes	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	7	6	17%	77	87	-11%
Closed Sales	5	6	-17%	40	37	8%
Median Sales Price	\$735,000	\$607,500	21%	\$629,500	\$680,000	-7%
Percent of Original List Price Received	98.7%	96.5%	2%	92.6%	97.8%	-5%
Median Days on Market Until Sale	41	85	-52%	55	53	4%
Inventory of Homes for Sale	38	45	-16%	-	-	-

Condos	October			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	1	6	-83%	28	29	-3%
Closed Sales	0	3	-	12	15	-20%
Median Sales Price	\$0	\$320,000	-	\$211,000	\$210,000	0%
Percent of Original List Price Received	0.0%	97.6%	-	91.7%	100.0%	-8%
Median Days on Market Until Sale	0	6	-	78	69	13%
Inventory of Homes for Sale	16	16	0%	-	-	-

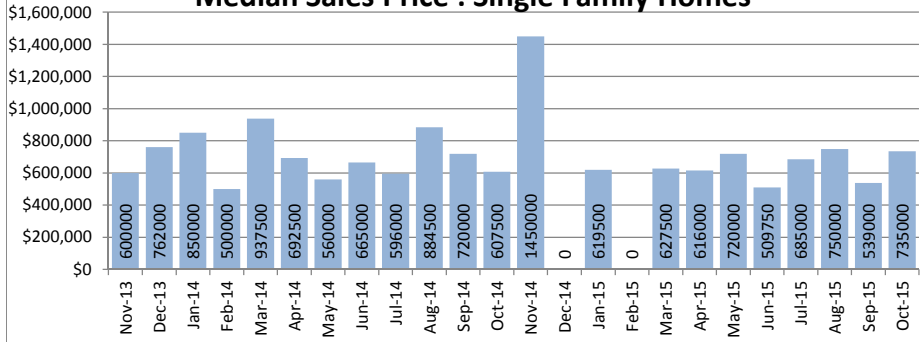
Closed Sales : Single Family Homes



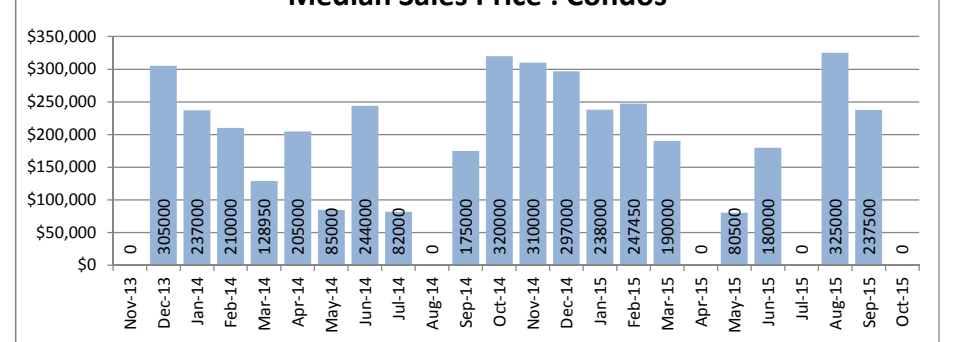
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - October 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LAUNANI VALLEY	\$ 556,250	\$ 665,000	19.6%	\$108,750	2	1	-50.0%	-1
MILILANI AREA	\$ 606,500	\$ 707,500	16.7%	\$101,000	12	10	-16.7%	-2
MILILANI MAUKA	\$ 758,500	\$ 720,000	-5.1%	-\$38,500	10	11	10.0%	1
WAHIAWA AREA	\$ 464,000	\$ 514,500	10.9%	\$50,500	2	4	100.0%	2
WAHIAWA HEIGHTS	\$ 590,000	\$ 519,000	-12.0%	-\$71,000	2	3	50.0%	1
WAIPIO ACRES/WAIKALANI WOOD	\$ -	\$ 485,000	-	-	-	2	-	-
WILIKINA	\$ -	\$ 255,000	-	-	-	1	-	-
WHITMORE VILLAGE	\$ 430,000	\$ 515,000	19.8%	\$85,000	2	1	-50.0%	-1
<b>Central Region</b>	<b>\$ 641,500</b>	<b>\$ 665,000</b>	<b>3.7%</b>	<b>\$23,500</b>	<b>30</b>	<b>33</b>	<b>10.0%</b>	<b>3</b>
Diamond Hd Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AINA HAINA AREA	-	\$ 915,250	-	-	-	2	-	-
AINA HAINA BEACH	\$ 2,950,000	-	-	-	1	-	-	-
DIAMOND HEAD	-	\$ 4,149,000	-	-	-	2	-	-
HAWAII LOA RIDGE	\$ 3,300,000	\$ 2,350,000	-28.8%	-\$950,000	1	1	0.0%	0
KAHALA AREA	\$ 2,325,000	\$ 1,952,800	-16.0%	-\$372,200	7	5	-28.6%	-2
KAIMUKI	\$ 851,944	\$ 934,000	9.6%	\$82,056	2	8	300.0%	6
PUUPANINI	-	\$ 998,500	-	-	-	1	-	-
KAPAHULU	\$ 845,000	\$ 1,093,500	29.4%	\$248,500	1	2	100.0%	1
KULIOUOU	\$ 1,150,000	-	-	-	1	-	-	-
MAUNALANI HEIGHTS	\$ 981,500	\$ 875,000	-10.9%	-\$106,500	2	1	-50.0%	-1
NIU BEACH	\$ 2,950,000	-	-	-	3	-	-	-
PAIKO LAGOON	-	\$ 1,010,000	-	-	-	1	-	-
PALOLO	\$ 777,500	\$ 785,000	1.0%	\$7,500	8	7	-12.5%	-1
ST. LOUIS	\$ 780,000	\$ 900,000	15.4%	\$120,000	1	2	100.0%	1
WAIALAE IKI	\$ 1,650,000	\$ 1,425,000	-13.6%	-\$225,000	3	3	0.0%	0
WAIALAE NUI RDGE	\$ 1,225,000	\$ 870,000	-29.0%	-\$355,000	1	1	0.0%	0
WAIALAE NUI BCH	-	\$ 3,200,000	-	-	-	1	-	-
WAILUPE AREA	\$ 2,200,000	-	-	-	1	-	-	-
WILHELMINA	\$ 930,000	\$ 875,000	-5.9%	-\$55,000	5	1	-80.0%	-4
<b>Diamond Hd Region</b>	<b>\$ 1,225,000</b>	<b>\$ 986,000</b>	<b>-19.5%</b>	<b>-\$239,000</b>	<b>37</b>	<b>38</b>	<b>2.7%</b>	<b>1</b>
Hawaii Kai Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
HAAHAIONE LOWER	-	\$ 945,000	-	-	-	2	-	-
KALAMA VALLEY	-	\$ 823,250	-	-	-	2	-	-
KAMILO NUI	\$ 1,260,000	\$ 1,381,500	9.6%	\$121,500	1	2	100.0%	1
KAMILO IKI	\$ 910,000	\$ 765,000	-15.9%	-\$145,000	1	1	0.0%	0
KEALAUULA KAI	\$ 1,668,125	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 849,950	\$ 779,000	-8.3%	-\$70,950	2	3	50.0%	1
KOKO KAI	-	\$ 2,675,000	-	-	-	2	-	-
KOKO VILLAS	-	\$ 1,365,000	-	-	-	1	-	-
LAULIMA	\$ 905,000	-	-	-	2	-	-	-
LUNA KAI	\$ 950,000	-	-	-	1	-	-	-
MARINERS VALLEY	-	\$ 925,000	-	-	-	1	-	-
MARINA WEST	\$ 1,160,000	-	-	-	2	-	-	-
MARINERS COVE	\$ 950,000	-	-	-	1	-	-	-
MARINERS RIDGE	\$ 915,000	-	-	-	1	-	-	-
NAPALI HAWEO	\$ 1,570,000	\$ 1,695,000	8.0%	\$125,000	1	2	100.0%	1
QUEENS GATE	\$ 1,087,500	-	-	-	2	-	-	-
TRIANGLE	\$ 1,050,000	-	-	-	1	-	-	-
WEST MARINA	\$ 1,015,500	-	-	-	2	-	-	-
<b>Hawaii Kai Region</b>	<b>\$ 1,000,000</b>	<b>\$ 945,000</b>	<b>-5.5%</b>	<b>-\$55,000</b>	<b>18</b>	<b>16</b>	<b>-11.1%</b>	<b>-2</b>



Single Family Solds - October 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 5

Leeward Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LUALUALEI	\$ 380,000	-	-	-	3	-	-	-
MAILI	\$ 360,000	\$ 291,000	-19.2%	-\$69,000	5	7	40.0%	2
MALI SEA-KAIMALINO	\$ 366,000	-	-	-	1	-	-	-
MALI SEA-MAKALAE 1	\$ 400,000	\$ 500,000	25.0%	\$100,000	1	3	200.0%	2
MALI SEA-NOHOKAI	-	\$ 526,000	-	-	-	2	-	-
MAKAHA	\$ 240,000	\$ 539,250	124.7%	\$299,250	3	4	33.3%	1
WAIANAE	\$ 225,500	\$ 279,500	23.9%	\$54,000	2	2	0.0%	0
<b>Leeward Region</b>	<b>\$ 340,000</b>	<b>\$ 452,500</b>	<b>33.1%</b>	<b>\$112,500</b>	<b>15</b>	<b>18</b>	<b>20.0%</b>	<b>3</b>

Ewa Plain Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
EWA BEACH	\$ 450,000	\$ 496,500	10.3%	\$46,500	2	6	200.0%	4
EWA GEN ALII COVE	\$ 414,500	\$ 435,000	4.9%	\$20,500	2	1	-50.0%	-1
EWA GEN CORTEBELLA	\$ 400,000	-	-	-	1	-	-	-
EWA GEN BREAKERS	-	\$ 695,000	-	-	-	1	-	-
EWA GEN HALEAKEA	\$ 780,000	\$ 900,000	15.4%	\$120,000	2	1	-50.0%	-1
EWA GEN LATITUDES	\$ 691,000	\$ 658,000	-4.8%	-\$33,000	1	1	0.0%	0
EWA GEN LAULANI-TIDES	\$ 500,000	\$ 502,500	0.5%	\$2,500	2	2	0.0%	0
EWA GEN LAS BRISAS	-	\$ 489,500	-	-	-	1	-	-
EWA GEN LAULANI-TRADES	\$ 495,000	\$ 550,000	11.1%	\$55,000	1	1	0.0%	0
EWA GEN MONTECITO/TUSCANY	\$ 495,250	\$ 545,000	10.0%	\$49,750	2	1	-50.0%	-1
EWA GEN PRESCOTT	\$ 598,500	\$ 637,500	6.5%	\$39,000	2	4	100.0%	2
EWA GEN SEA BREEZE	\$ 490,000	-	-	-	1	-	-	-
EWA GEN SUMMERHILL	-	\$ 610,000	-	-	-	1	-	-
EWA GEN SODA CREEK	-	\$ 530,000	-	-	-	1	-	-
EWA GEN SONOMA	\$ 726,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA	\$ 475,000	\$ 520,000	9.5%	\$45,000	1	2	100.0%	1
EWA GEN SUN TERRA SOUTH	\$ 537,500	-	-	-	2	-	-	-
EWA GEN SUN TERRA ON THE PARK	-	\$ 535,000	-	-	-	1	-	-
EWA GEN TERRAZZA	\$ 525,000	-	-	-	1	-	-	-
EWA GEN TIBURON	-	\$ 540,000	-	-	-	1	-	-
EWA GEN TROVARE	\$ 587,900	\$ 570,000	-3.0%	-\$17,900	1	1	0.0%	0
EWA GEN WOODBRIDGE	\$ 745,000	\$ 775,000	4.0%	\$30,000	1	3	200.0%	2
EWA VILLAGES	\$ 460,000	\$ 548,000	19.1%	\$88,000	4	3	-25.0%	-1
HOAKALEI-KA MAKANA	\$ 690,000	\$ 730,500	5.9%	\$40,500	3	6	100.0%	3
HOAKALEI-KIPUKA	-	\$ 785,000	-	-	-	2	-	-
HOAKALEI-KUAPAPA	-	\$ 675,000	-	-	-	1	-	-
HUELANI	\$ 589,000	-	-	-	1	-	-	-
KAPOLEI KAI	-	\$ 570,000	-	-	-	1	-	-
KAPOLEI	\$ 715,000	\$ 551,000	-22.9%	-\$164,000	1	2	100.0%	1
KAPOLEI-AELOA	\$ 675,000	-	-	-	1	-	-	-
KAPOLEI-IWALANI	\$ 582,000	-	-	-	2	-	-	-
KAPOLEI-KEKUILANI	-	\$ 600,000	-	-	-	2	-	-
KAPOLEI-MEHANA-LA HIKI	-	\$ 628,000	-	-	-	1	-	-
KO OLINA	-	\$ 1,155,000	-	-	-	1	-	-
LEEWARD ESTATES	-	\$ 499,000	-	-	-	1	-	-
NANAKAI GARDENS	-	\$ 388,500	-	-	-	2	-	-
OCEAN POINTE	\$ 620,000	\$ 656,000	5.8%	\$36,000	7	10	42.9%	3
WESTLOCH ESTATES	\$ 555,000	\$ 596,000	7.4%	\$41,000	1	3	200.0%	2
WESTLOCH FAIRWAY	\$ 571,500	\$ 621,000	8.7%	\$49,500	2	3	50.0%	1
<b>Ewa Plain Region</b>	<b>\$ 555,000</b>	<b>\$ 605,000</b>	<b>9.0%</b>	<b>\$50,000</b>	<b>45</b>	<b>67</b>	<b>48.9%</b>	<b>22</b>

Makakilo Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
CAMPBELL IND PRK	\$ 510,000	-	-	-	1	-	-	-
MAKAKILO-ANUHEA	\$ 610,750	\$ 683,000	11.8%	\$72,250	2	2	0.0%	0
MAKAKILO-HIGHLANDS	-	\$ 550,000	-	-	-	1	-	-
MAKAKILO-KAHIWELO	\$ 720,000	-	-	-	2	-	-	-
MAKAKILO-KUMULANI	\$ 925,000	-	-	-	1	-	-	-
MAKAKILO-UPPER	\$ 659,000	\$ 555,000	-15.8%	-\$104,000	2	3	50.0%	1
MAKAKILO-LOWER	\$ 500,000	\$ 472,500	-5.5%	-\$27,500	5	3	-40.0%	-2
MAKAKILO-PALEHUA HGTS	-	\$ 843,000	-	-	-	1	-	-
MAKAKILO-STARSEDGE	\$ 755,000	\$ 810,000	7.3%	\$55,000	2	1	-50.0%	-1
MAKAKILO-WAI KALOI	\$ 760,000	-	-	-	3	-	-	-
MAKAKILO-WEST HILLS	-	\$ 690,000	-	-	-	1	-	-
<b>Makakilo Region</b>	<b>\$ 622,500</b>	<b>\$ 618,000</b>	<b>-0.7%</b>	<b>-\$4,500</b>	<b>18</b>	<b>12</b>	<b>-33.3%</b>	<b>-6</b>

## Single Family Solds - October 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 5

Kailua Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIKAHI PARK	\$ 1,252,500	\$ 1,250,000	-0.2%	-\$2,500	1	1	0.0%	0
BEACHSIDE	\$ 1,845,000	\$ 2,250,000	22.0%	\$405,000	3	2	-33.3%	-1
COCONUT GROVE	\$ 680,500	\$ 600,000	-11.8%	-\$80,500	2	1	-50.0%	-1
ENCHANTED LAKE	\$ 830,000	\$ 1,050,000	26.5%	\$220,000	2	1	-50.0%	-1
HILLCREST	-	\$ 1,061,000	-	-	-	1	-	-
KAIMALINO	\$ 1,520,000	\$ 2,370,000	55.9%	\$850,000	3	2	-33.3%	-1
KALAHEO HILLSIDE	\$ 1,400,000	\$ 830,000	-40.7%	-\$570,000	1	1	0.0%	0
KALAMA TRACT	\$ 932,450	\$ 1,563,938	67.7%	\$631,488	2	2	0.0%	0
KAWAIOLOA	\$ 975,000	-	-	-	1	-	-	-
KEOLU HILLS	\$ 760,000	\$ 784,000	3.2%	\$24,000	1	4	300.0%	3
KOOLAUPOKU	\$ 998,000	-	-	-	1	-	-	-
KUKANONO	\$ 600,000	\$ 825,000	37.5%	\$225,000	1	1	0.0%	0
KUULEI TRACT	\$ 1,860,000	-	-	-	1	-	-	-
LANIKAI	\$ 6,800,000	\$ 1,300,000	-80.9%	-\$5,500,000	1	1	0.0%	0
MAUNAWILI	\$ 945,000	\$ 977,500	3.4%	\$32,500	3	2	-33.3%	-1
OLOMANA	\$ 820,000	\$ 965,500	17.7%	\$145,500	1	1	0.0%	0
WAIMANALO	\$ 230,000	\$ 575,000	150.0%	\$345,000	1	3	200.0%	2
POHAKUPU	-	\$ 849,000	-	-	-	1	-	-
<b>Kailua Region</b>	<b>\$ 975,000</b>	<b>\$ 985,250</b>	<b>1.1%</b>	<b>\$10,250</b>	<b>25</b>	<b>24</b>	<b>-4.0%</b>	<b>-1</b>
Kaneohe Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AHUIMANU AREA	\$ 730,000	\$ 775,000	6.2%	\$45,000	3	3	0.0%	0
ALII BLUFFS	-	\$ 785,000	-	-	-	1	-	-
ALII SHORES	-	\$ 1,367,500	-	-	-	2	-	-
BAYVIEW GARDEN	\$ 740,000	\$ 845,000	14.2%	\$105,000	1	2	100.0%	1
CLUB VIEW ESTATE	\$ 767,500	\$ 790,000	2.9%	\$22,500	2	2	0.0%	0
CROWN TERRACE	\$ 720,000	-	-	-	1	-	-	-
HALE KOU	\$ 801,250	\$ 835,000	4.2%	\$33,750	2	2	0.0%	0
HALEKAUWILA	\$ 556,400	\$ 500,000	-10.1%	-\$56,400	1	2	100.0%	1
HAUULA	\$ 640,000	\$ 724,750	13.2%	\$84,750	3	2	-33.3%	-1
KAAAWA	\$ 575,000	-	-	-	1	-	-	-
KAALAEA	\$ 702,500	\$ 655,000	-6.8%	-\$47,500	3	2	-33.3%	-1
HEEIA VIEW	-	\$ 725,000	-	-	-	1	-	-
KANEOHE TOWN	\$ 640,000	\$ 675,000	5.5%	\$35,000	1	1	0.0%	0
KANEOHE WOODS	\$ 740,000	\$ 808,500	9.3%	\$68,500	1	2	100.0%	1
KAPUNA HALA	\$ 595,000	-	-	-	1	-	-	-
KEAAHALA	\$ 638,500	\$ 692,500	8.5%	\$54,000	2	2	0.0%	0
KEAPUKA	\$ 765,000	-	-	-	1	-	-	-
KOKOKAHI	-	\$ 475,000	-	-	-	1	-	-
LILIPUNA	\$ 783,000	\$ 1,150,000	46.9%	\$367,000	2	1	-50.0%	-1
LULANI OCEAN	\$ 678,000	\$ 900,250	32.8%	\$222,250	1	2	100.0%	1
MAHINUI	\$ 720,000	\$ 1,100,000	52.8%	\$380,000	1	1	0.0%	0
MIKIOLA	\$ 1,365,000	\$ 876,000	-35.8%	-\$489,000	1	1	0.0%	0
NOHANANI	\$ 1,300,000	-	-	-	1	-	-	-
PIKOILOA	\$ 750,000	-	-	-	3	-	-	-
PUNALUU	\$ 480,000	\$ 735,000	53.1%	\$255,000	1	1	0.0%	0
PUOHALA VILLAGE	\$ 605,500	\$ 650,000	7.3%	\$44,500	2	1	-50.0%	-1
WAIHOLE	-	\$ 610,000	-	-	-	1	-	-
WAIKANE	\$ 1,500,000	-	-	-	1	-	-	-
<b>Kaneohe Region</b>	<b>\$ 701,250</b>	<b>\$ 775,000</b>	<b>10.5%</b>	<b>\$73,750</b>	<b>36</b>	<b>33</b>	<b>-8.3%</b>	<b>-3</b>

Single Family Solds - October 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 5

Pearl City Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIEA AREA	\$ 650,000	\$ 600,000	-7.7%	-\$50,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 550,000	\$ 707,500	28.6%	\$157,500	1	2	100.0%	1
FOSTER VILLAGE	\$ 804,156	\$ 725,000	-9.8%	-\$79,156	2	1	-50.0%	-1
HALAWA	-	\$ 749,000	-	-	-	2	-	-
MOMILANI	\$ 645,000	-	-	-	4	-	-	-
NEWTOWN	\$ 630,000	\$ 849,900	34.9%	\$219,900	3	1	-66.7%	-2
PACIFIC PALISADES	\$ 525,000	\$ 606,000	15.4%	\$81,000	1	2	100.0%	1
PEARL CITY-UPPER	\$ 670,000	\$ 645,000	-3.7%	-\$25,000	3	1	-66.7%	-2
PEARLRIDGE	\$ 558,738	\$ 1,245,000	122.8%	\$686,262	1	1	0.0%	0
WAI'AU	\$ 725,000	-	-	-	1	-	-	-
ROYAL SUMMIT	-	\$ 1,225,000	-	-	-	2	-	-
WAIMALU	\$ 590,000	-	-	-	1	-	-	-
<b>Pearl City Region</b>	<b>\$ 645,000</b>	<b>\$ 725,000</b>	<b>12.4%</b>	<b>\$80,000</b>	<b>18</b>	<b>13</b>	<b>-27.8%</b>	<b>-5</b>
Metro Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALA MOANA	\$ 390,400	-	-	-	1	-	-	-
ALEWA HEIGHTS	\$ 950,000	\$ 800,000	-15.8%	-\$150,000	1	3	200.0%	2
ALIAMANU	\$ 999,999	\$ 795,000	-20.5%	-\$204,999	1	1	0.0%	0
DOWSETT	\$ 2,450,000	\$ 4,225,000	72.4%	\$1,775,000	1	2	100.0%	1
KAMEHAMEHA HEIGHTS	-	\$ 733,200	-	-	-	2	-	-
KALIHI-LOWER	\$ 638,000	-	-	-	4	-	-	-
KALIHI-UKA	-	\$ 635,000	-	-	-	2	-	-
KALIHI-UPPER	-	\$ 775,000	-	-	-	3	-	-
KALIHI VALLEY	\$ 612,500	\$ 654,500	6.9%	\$42,000	2	2	0.0%	0
KAPIOLANI	\$ 615,000	\$ 650,000	5.7%	\$35,000	1	1	0.0%	0
KAPALAMA	\$ 579,000	\$ 701,500	21.2%	\$122,500	3	2	-33.3%	-1
LILIHA	\$ 650,200	-	-	-	1	-	-	-
MAKIKI AREA	-	\$ 1,039,400	-	-	-	2	-	-
MANOA LOWER	-	\$ 1,380,000	-	-	-	1	-	-
MANOA AREA	\$ 1,831,000	\$ 1,517,500	-17.1%	-\$313,500	2	4	100.0%	2
MANOA-UPPER	\$ 1,100,000	-	-	-	1	-	-	-
MANOA-WOODLAWN	\$ 1,200,000	\$ 1,600,000	33.3%	\$400,000	1	1	0.0%	0
MOANALUA GARDENS	\$ 672,000	-	-	-	2	-	-	-
MOILILI	\$ 1,200,000	\$ 773,000	-35.6%	-\$427,000	1	4	300.0%	3
NUUANU AREA	\$ 2,028,000	-	-	-	1	-	-	-
NUUANU-LOWER	\$ 1,077,500	\$ 1,161,000	7.7%	\$83,500	2	2	0.0%	0
PACIFIC HEIGHTS	\$ 915,000	\$ 880,000	-3.8%	-\$35,000	1	1	0.0%	0
OLD PALI	-	\$ 2,150,000	-	-	-	1	-	-
PUUNUI	\$ 813,000	-	-	-	2	-	-	-
PUNCHBOWL-AREA	\$ 700,000	\$ 549,000	-21.6%	-\$151,000	1	1	0.0%	0
SALT LAKE	\$ 785,000	\$ 962,500	22.6%	\$177,500	1	2	100.0%	1
<b>Metro Region</b>	<b>\$ 767,500</b>	<b>\$ 855,000</b>	<b>11.4%</b>	<b>\$87,500</b>	<b>30</b>	<b>37</b>	<b>23.3%</b>	<b>7</b>
North Shore Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
HALEIWA	-	\$ 647,500	-	-	-	1	-	-
LAIE	-	\$ 955,000	-	-	-	1	-	-
PUPUKEA	\$ 1,250,000	\$ -	-	-	1	-	-	-
SUNSET AREA	-	\$ 1,506,250	-	-	-	2	-	-
WAI'ALUA	\$ 822,500	\$ 550,000	-33.1%	-\$272,500	2	2	0.0%	0
<b>North Shore Region</b>	<b>\$ 1,030,000</b>	<b>\$ 801,250</b>	<b>-22.2%</b>	<b>-\$228,750</b>	<b>3</b>	<b>6</b>	<b>100.0%</b>	<b>3</b>

Single Family Solds - October 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 5 of 5

Waipahu Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ROBINSON HEIGHTS	-	\$ 510,000	-	-	-	1	-	-
HARBOR VIEW	\$ 545,000	-	-	-	1	-	-	-
ROYAL KUNIA	\$ 630,000	\$ 645,000	2.4%	\$15,000	8	4	-50.0%	-4
VILLAGE PARK	\$ 549,000	\$ 500,000	-8.9%	-\$49,000	3	1	-66.7%	-2
WAIKELE	-	\$ 750,000	-	-	-	2	-	-
WAIPAHU-ESTATES	\$ 643,500	\$ 595,000	-7.5%	-\$48,500	2	1	-50.0%	-1
WAIPAHU-TRIANGLE	\$ 568,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 470,000	\$ 625,000	33.0%	\$155,000	5	3	-40.0%	-2
WAIPIO GENTRY	\$ 605,000	\$ 675,000	11.6%	\$70,000	3	4	33.3%	1
<b>Waipahu Region</b>	<b>\$ 590,000</b>	<b>\$ 647,500</b>	<b>9.7%</b>	<b>\$57,500</b>	<b>23</b>	<b>16</b>	<b>-30.4%</b>	<b>-7</b>

**Condo Solds - October 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3**

Central Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LAUNANI VALLEY	\$ 304,000	\$ 303,500	-0.2%	-\$500	1	4	300.0%	3
MILILANI AREA	\$ 305,000	\$ 367,500	20.5%	\$62,500	9	19	111.1%	10
MILILANI MAUKA	\$ 355,000	\$ 342,000	-3.7%	-\$13,000	17	8	-52.9%	-9
WAHIAWA AREA	\$ 124,500	\$ 95,000	-23.7%	-\$29,500	2	2	0.0%	0
WHITMORE VILLAGE	-	\$ 155,000	-	-	-	1	-	-
WILIKINA	\$ 169,000	\$ 147,500	-12.7%	-\$21,500	1	2	100.0%	1
WAIPIO ACRES/WAIKALANI WOOD	\$ 230,000	\$ 351,000	52.6%	\$121,000	9	6	-33.3%	-3
<b>Central Region</b>	<b>\$ 305,000</b>	<b>\$ 336,500</b>	<b>10.3%</b>	<b>\$31,500</b>	<b>39</b>	<b>42</b>	<b>7.7%</b>	<b>3</b>

Diamond Hd Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
DIAMOND HEAD	\$ 535,000	\$ 550,000	2.8%	\$15,000	8	7	-12.5%	-1
KAHALA AREA	\$ 890,000	\$ 1,225,000	37.6%	\$335,000	1	1	0.0%	0
KALANI IKI	\$ 880,000	-	-	-	1	-	-	-
KAPAHULU	\$ 235,000	-	-	-	1	-	-	-
PAIKO LAGOON	-	\$ 670,000	-	-	-	1	-	-
PALOLO	-	\$ 135,000	-	-	-	1	-	-
ST. LOUIS	\$ 630,000	-	-	-	1	-	-	-
WAIALAE G/C	\$ 125,000	\$ 160,000	28.0%	\$35,000	1	2	100.0%	1
WAIALAE NUI VLY	\$ 478,000	\$ 569,000	19.0%	\$91,000	1	1	0.0%	0
<b>Diamond Hd Region</b>	<b>\$ 554,000</b>	<b>\$ 550,000</b>	<b>-0.7%</b>	<b>-\$4,000</b>	<b>14</b>	<b>13</b>	<b>-7.1%</b>	<b>-1</b>

Ewa Plain Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AG/INDL/NAVY	-	\$ 275,000	-	-	-	1	-	-
EWA	\$ 267,500	\$ 295,900	10.6%	\$28,400	5	5	0.0%	0
EWA GEN	\$ 330,000	-	-	-	1	-	-	-
EWA GEN LOMBARD WAY	\$ 380,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	-	\$ 414,119	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 290,000	\$ 220,000	-24.1%	-\$70,000	3	1	-66.7%	-2
EWA GEN SUN TERRA ON THE PARK	\$ 275,000	\$ 275,000	0.0%	\$0	1	1	0.0%	0
HOAKALEI-KA MAKANA	\$ 490,000	\$ 532,500	8.7%	\$42,500	1	2	100.0%	1
KAPOLEI	\$ 390,750	\$ 336,500	-13.9%	-\$54,250	10	5	-50.0%	-5
KO OLINA	\$ 576,944	\$ 570,000	-1.2%	-\$6,944	4	5	25.0%	1
WESTLOCK FAIRWAY	-	\$ 335,000	-	-	-	1	-	-
OCEAN POINTE	\$ 385,000	\$ 428,000	11.2%	\$43,000	9	10	11.1%	1
<b>Ewa Plain Region</b>	<b>\$ 382,500</b>	<b>\$ 422,450</b>	<b>10.4%</b>	<b>\$39,950</b>	<b>35</b>	<b>32</b>	<b>-8.6%</b>	<b>-3</b>

Hawaii Kai Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 565,000	\$ 536,750	-5.0%	-\$28,250	2	6	200.0%	4
KALAMA VALLEY	-	\$ 680,000	-	-	-	1	-	-
MARINERS VALLEY	\$ 607,500	\$ 465,000	-23.5%	-\$142,500	1	1	0.0%	0
WEST MARINA	\$ 625,000	\$ 630,000	0.8%	\$5,000	9	11	22.2%	2
<b>Hawaii Kai Region</b>	<b>\$ 616,250</b>	<b>\$ 630,000</b>	<b>2.2%</b>	<b>\$13,750</b>	<b>12</b>	<b>19</b>	<b>58.3%</b>	<b>7</b>

Kailua Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIKAHI PARK	-	\$ 545,000	-	-	-	1	-	-
BLUESTONE	\$ 915,000	-	-100.0%	-\$915,000	2	-	-100.0%	-2
KAILUA TOWN	\$ 606,000	\$ 416,000	-31.4%	-\$190,000	7	1	-85.7%	-6
<b>Kailua Region</b>	<b>\$ 620,000</b>	<b>\$ 480,500</b>	<b>-22.5%</b>	<b>-\$139,500</b>	<b>9</b>	<b>2</b>	<b>-77.8%</b>	<b>-7</b>

Kaneohe Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
COUNTRY CLUB	-	\$ 419,475	-	-	-	1	-	-
GOVERNMENT	\$ 420,000	-	-	-	1	-	-	-
HAIKU VILLAGE	-	\$ 610,000	-	-	-	1	-	-
HAIKU PLANTATION	\$ 573,500	-	-	-	2	-	-	-
HALE KOU	\$ 345,000	\$ 350,000	1.4%	\$5,000	1	1	0.0%	0
KAAAWA	\$ 320,000	-	-	-	3	-	-	-
MAHINUI	-	\$ 456,500	-	-	-	4	-	-
LILIPUNA	\$ 498,000	\$ 560,000	12.4%	\$62,000	2	1	-50.0%	-1
PUUALII	\$ 456,500	\$ 740,000	62.1%	\$283,500	2	3	50.0%	1
TEMPLE VALLEY	\$ 452,500	\$ 365,000	-19.3%	-\$87,500	3	1	-66.7%	-2
WINDWARD ESTATES	\$ 421,500	\$ 345,000	-18.1%	-\$76,500	2	6	200.0%	4
<b>Kaneohe Region</b>	<b>\$ 432,500</b>	<b>\$ 434,638</b>	<b>0.5%</b>	<b>\$2,138</b>	<b>16</b>	<b>18</b>	<b>12.5%</b>	<b>2</b>

Condo Solds - October 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAILI	\$ 145,000	\$ 248,000	71.0%	\$103,000	3	3	0.0%	0
MAKAHA	\$ 126,000	\$ 150,000	19.0%	\$24,000	6	11	83.3%	5
WAIANAE	\$ 79,750	\$ 82,663	3.7%	\$2,913	4	2	-50.0%	-2
<b>Leeward Region</b>	<b>\$ 107,000</b>	<b>\$ 145,750</b>	<b>36.2%</b>	<b>\$38,750</b>	<b>13</b>	<b>16</b>	<b>23.1%</b>	<b>3</b>

Makakilo Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 273,000	\$ 358,000	31.1%	\$85,000	14	9	-35.7%	-5
<b>Makakilo Region</b>	<b>\$ 273,000</b>	<b>\$ 358,000</b>	<b>31.1%</b>	<b>\$85,000</b>	<b>14</b>	<b>9</b>	<b>-35.7%</b>	<b>-5</b>

Metro Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALA MOANA	\$ 380,000	\$ 177,000	-53.4%	-\$203,000	7	9	28.6%	2
CHINATOWN	\$ 492,000	\$ 592,500	20.4%	\$100,500	4	2	-50.0%	-2
DILLINGHAM	-	\$ 450,000	-	-	-	1	-	-
DOWNTOWN	\$ 354,500	\$ 430,000	21.3%	\$75,500	17	11	-35.3%	-6
HOLIDAY MART	-	\$ 312,000	-	-	-	5	-	-
KAKAAKO	\$ 657,500	\$ 700,000	6.5%	\$42,500	32	35	9.4%	3
KALIHI AREA	\$ 250,000	\$ 245,000	-2.0%	-\$5,000	2	3	50.0%	1
KAPAHULU	\$ 472,500	-	-	-	2	-	-	-
KAPALAMA	\$ 295,000	\$ 318,775	8.1%	\$23,775	1	1	0.0%	0
KALIHI LOWER	-	\$ 229,000	-	-	-	1	-	-
KAPIOLANI	\$ 407,500	\$ 395,000	-3.1%	-\$12,500	6	9	50.0%	3
LILIHA	\$ 325,000	-	-	-	1	-	-	-
MAKIKI	\$ 115,000	\$ 375,000	226.1%	\$260,000	1	3	200.0%	2
MAKIKI AREA	\$ 370,000	\$ 351,001	-5.1%	-\$18,999	26	21	-19.2%	-5
MANOA LOWER	-	\$ 320,000	-	-	-	1	-	-
MCCULLY	\$ 225,000	-	-	-	7	-	-	-
MOANALUA VALLEY	\$ 699,000	\$ 746,250	6.8%	\$47,250	1	2	100.0%	1
MOILIILI	\$ 345,000	\$ 345,000	0.0%	\$0	11	9	-18.2%	-2
NUUANU-LOWER	\$ 328,900	\$ 382,000	16.1%	\$53,100	3	9	200.0%	6
PAWAA	\$ 270,275	\$ 307,500	13.8%	\$37,225	4	6	50.0%	2
PUNAHOU	\$ 348,500	\$ 376,500	8.0%	\$28,000	4	6	50.0%	2
PUNCHBOWL AREA	\$ 400,000	\$ 361,000	-9.8%	-\$39,000	5	10	100.0%	5
PUNCHBOWL-LOWER	\$ 315,000	\$ 408,000	29.5%	\$93,000	5	2	-60.0%	-3
SALT LAKE	\$ 296,500	\$ 315,000	6.2%	\$18,500	20	29	45.0%	9
WAIKIKI	\$ 365,000	\$ 370,000	1.4%	\$5,000	75	69	-8.0%	-6
<b>Metro Region</b>	<b>\$ 380,000</b>	<b>\$ 381,500</b>	<b>0.4%</b>	<b>\$1,500</b>	<b>234</b>	<b>244</b>	<b>4.3%</b>	<b>10</b>

North Shore Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
KUILIMA	\$ 360,600	\$ 662,500	83.7%	\$301,900	2	2	0.0%	0
WAIALUA	\$ 200,000	\$ 302,000	51.0%	\$102,000	1	3	200.0%	2
<b>North Shore Region</b>	<b>\$ 318,200</b>	<b>\$ 375,000</b>	<b>17.9%</b>	<b>\$56,800</b>	<b>3</b>	<b>5</b>	<b>66.7%</b>	<b>2</b>

Pearl City Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIEA HEIGHTS	\$ 450,000	-	-	-	1	-	-	-
HALAWA	\$ 325,000	\$ 360,000	10.8%	\$35,000	1	3	200.0%	2
MANANA	\$ 165,000	\$ 255,000	54.5%	\$90,000	3	3	0.0%	0
NEWTOWN	\$ 356,000	\$ 395,000	11.0%	\$39,000	2	1	-50.0%	-1
NAVY/FEDERAL	\$ 240,000	\$ 212,000	-11.7%	-\$28,000	1	2	100.0%	1
PEARLRIDGE	\$ 290,000	\$ 350,000	20.7%	\$60,000	13	21	61.5%	8
WAI'AU	\$ 360,000	\$ 326,000	-9.4%	-\$34,000	7	3	-57.1%	-4
WAILUNA	\$ 453,600	-	-	-	1	-	-	-
WAIMALU	\$ 201,500	\$ 203,000	0.7%	\$1,500	2	1	-50.0%	-1
<b>Pearl City Region</b>	<b>\$ 290,000</b>	<b>\$ 335,500</b>	<b>15.7%</b>	<b>\$45,500</b>	<b>31</b>	<b>34</b>	<b>9.7%</b>	<b>3</b>

**Condo Solds - October 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2014 Median</b>	<b>2015 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2014 Sold</b>	<b>2015 Sold</b>	<b>+/-</b>	<b>+/-</b>
WAIKELE	\$ 245,000	\$ 351,500	43.5%	\$106,500	7	7	0.0%	0
ROYAL KUNIA	\$ 284,500	-	-	-	2	-	-	-
VILLAGE PARK	-	\$ 297,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 233,500	\$ 181,000	-22.5%	-\$52,500	8	6	-25.0%	-2
WAIPIO GENTRY	\$ 285,000	\$ 307,500	7.9%	\$22,500	11	6	-45.5%	-5
<b>Waipahu Region</b>	<b>\$ 285,000</b>	<b>\$ 307,500</b>	<b>7.9%</b>	<b>\$22,500</b>	<b>28</b>	<b>20</b>	<b>-28.6%</b>	<b>-8</b>