

# Local Market Update

## Single Family Homes

### October 2014



October 2014		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	11	11	0%	8	4	100%	\$2,679,000	\$1,039,750	158%	97.9%	100.5%	-3%	52	38	37%	42	31	35%
Ala Moana - Kakaako	1-2-3	2	0	-	1	0	-	\$390,400	\$0	-	100.0%	0.0%	-	0	0	-	4	1	300%
Downtown - Nuuanu	1-1-8 to 1-2-2	9	12	-25%	9	6	50%	\$950,000	\$837,500	13%	92.7%	99.2%	-7%	75	16	369%	35	32	9%
Ewa Plain	1-9-1	58	61	-5%	45	59	-24%	\$555,000	\$510,000	9%	96.0%	97.2%	-1%	15	25	-40%	143	181	-21%
Hawaii Kai	1-3-9	21	18	17%	18	13	38%	\$1,000,000	\$999,999	0%	95.3%	90.9%	5%	35	19	84%	88	60	47%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	25	37	-32%	25	28	-11%	\$975,000	\$875,000	11%	92.9%	100.3%	-7%	35	16	119%	105	95	11%
Kalihi - Palama	1-1-2 to 1-1-7	17	16	6%	10	9	11%	\$620,000	\$575,000	8%	105.9%	99.3%	7%	14	58	-76%	45	51	-12%
Kaneohe	Selected 1-4-4 to 1-4-7	29	24	21%	30	24	25%	\$711,250	\$693,500	3%	97.4%	97.4%	0%	41	29	41%	100	84	19%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	30	39	-23%	19	18	6%	\$875,000	\$910,000	-4%	95.1%	100.4%	-5%	27	16	69%	90	73	23%
Makaha - Nanakuli	1-8-1 to 1-8-9	17	35	-51%	15	22	-32%	\$340,000	\$300,000	13%	97.7%	87.7%	11%	24	50	-52%	78	108	-28%
Makakilo	1-9-2 to 1-9-3	8	21	-62%	18	5	260%	\$622,500	\$667,500	-7%	96.2%	97.4%	-1%	41	25	64%	44	46	-4%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	8	11	-27%	6	8	-25%	\$1,200,000	\$939,500	28%	109.1%	105.1%	4%	31	32	-3%	38	35	9%
Mililani	Selected 1-9-4 to 1-9-5	22	21	5%	24	26	-8%	\$670,000	\$650,000	3%	96.8%	102.4%	-5%	35	16	119%	67	55	22%
Moanalua - Salt Lake	1-1-1	3	4	-25%	4	5	-20%	\$767,500	\$650,000	18%	91.4%	93.0%	-2%	42	32	31%	17	13	31%
North Shore	1-5-6 to 1-6-9	17	26	-35%	3	11	-73%	\$1,030,000	\$1,300,000	-21%	92.8%	100.0%	-7%	53	19	179%	60	67	-10%
Pearl City - Aiea	1-9-6 to 1-9-9	22	21	5%	18	16	13%	\$645,000	\$609,000	6%	99.3%	101.7%	-2%	26	14	86%	69	49	41%
Wahiawa	1-7-1 to 1-7-7	9	6	50%	6	5	20%	\$480,000	\$435,000	10%	89.8%	91.6%	-2%	10	14	-29%	20	33	-39%
Waialae - Kahala	1-3-5	10	1	900%	10	6	67%	\$1,984,000	\$2,110,000	-6%	90.2%	94.2%	-4%	81	16	406%	61	41	49%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	1	-
Waipahu	1-9-4	18	25	-28%	23	19	21%	\$590,000	\$577,500	2%	98.5%	99.7%	-1%	34	19	79%	76	63	21%
Windward Coast	1-4-8 to 1-5-5	6	11	-45%	6	6	0%	\$607,500	\$476,000	28%	96.5%	97.6%	-1%	85	15	467%	45	51	-12%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	120	92	30%	72	70	3%	\$1,184,000	\$971,500	22%	94.0%	98.5%	-5%	18	13	38%
Ala Moana - Kakaako	1-2-3	6	10	-40%	4	3	33%	\$632,700	\$690,000	-8%	96.2%	95.8%	0%	11	51	-78%
Downtown - Nuuanu	1-1-8 to 1-2-2	129	107	21%	67	78	-14%	\$910,000	\$780,000	17%	97.0%	97.6%	-1%	18	24	-25%
Ewa Plain	1-9-1	717	656	9%	546	494	11%	\$540,000	\$518,900	4%	98.6%	99.8%	-1%	19	18	6%
Hawaii Kai	1-3-9	240	213	13%	151	157	-4%	\$970,000	\$985,000	-2%	97.1%	99.0%	-2%	21	22	-5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	340	338	1%	254	270	-6%	\$925,000	\$882,501	5%	97.4%	98.6%	-1%	23	16	44%
Kalihi - Palama	1-1-2 to 1-1-7	153	143	7%	84	78	8%	\$619,250	\$561,000	10%	103.3%	97.3%	6%	20	19	5%
Kaneohe	Selected 1-4-4 to 1-4-7	295	242	22%	203	181	12%	\$720,000	\$690,000	4%	97.4%	98.6%	-1%	16	23	-30%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	268	245	9%	172	174	-1%	\$873,750	\$826,956	6%	98.0%	99.7%	-2%	15	14	7%
Makaha - Nanakuli	1-8-1 to 1-8-9	342	304	13%	176	139	27%	\$350,000	\$320,000	9%	97.4%	94.4%	3%	26	42	-38%
Makakilo	1-9-2 to 1-9-3	217	177	23%	130	116	12%	\$599,975	\$565,000	6%	100.0%	99.1%	1%	31	22	41%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	109	111	-2%	80	83	-4%	\$1,075,000	\$975,000	10%	99.2%	102.6%	-3%	21	31	-32%
Mililani	Selected 1-9-4 to 1-9-5	240	239	0%	200	204	-2%	\$670,000	\$625,275	7%	98.6%	99.7%	-1%	15	16	-6%
Moanalua - Salt Lake	1-1-1	54	64	-16%	32	49	-35%	\$795,000	\$737,000	8%	96.0%	98.7%	-3%	22	14	57%
North Shore	1-5-6 to 1-6-9	157	149	5%	86	85	1%	\$774,500	\$685,000	13%	97.2%	96.5%	1%	30	29	3%
Pearl City - Aiea	1-9-6 to 1-9-9	230	235	-2%	166	195	-15%	\$633,000	\$600,000	6%	98.1%	96.8%	1%	20	22	-9%
Wahiawa	1-7-1 to 1-7-7	76	85	-11%	63	61	3%	\$475,000	\$435,000	9%	96.0%	95.0%	1%	25	13	92%
Waialae - Kahala	1-3-5	147	120	23%	86	82	5%	\$1,761,500	\$1,586,500	11%	92.7%	99.5%	-7%	43	24	79%
Waikiki	1-2-6	1	2	-50%	0	1	-	\$0	\$131,000	-	0.0%	87.9%	-	0	42	-
Waipahu	1-9-4	247	226	9%	83	170	-51%	\$577,500	\$530,000	9%	97.9%	98.2%	0%	26	19	37%
Windward Coast	1-4-8 to 1-5-5	87	89	-2%	37	38	-3%	\$680,000	\$563,000	21%	97.8%	91.0%	7%	53	44	20%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## Condos October 2014



October 2014		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	0	1	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	1	-
Ala Moana - Kakaako	1-2-3	51	67	-24%	43	38	13%	\$550,000	\$354,500	55%	95.0%	97.8%	-3%	30	26	15%	246	195	26%
Downtown - Nuuanu	1-1-8 to 1-2-2	32	42	-24%	32	25	28%	\$394,000	\$350,000	13%	97.9%	95.9%	2%	22	23	-4%	123	125	-2%
Ewa Plain	1-9-1	55	30	83%	35	21	67%	\$382,500	\$335,888	14%	100.0%	101.8%	-2%	17	18	-6%	117	93	26%
Hawaii Kai	1-3-9	23	31	-26%	12	17	-29%	\$616,250	\$520,000	19%	101.9%	99.0%	3%	25	10	150%	51	58	-12%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	8	3	167%	9	10	-10%	\$620,000	\$492,000	26%	97.0%	98.9%	-2%	19	30	-37%	18	17	6%
Kalihi - Palama	1-1-2 to 1-1-7	7	10	-30%	9	9	0%	\$328,900	\$310,000	6%	97.0%	106.9%	-9%	10	28	-64%	34	32	6%
Kaneohe	Selected 1-4-4 to 1-4-7	14	16	-13%	13	13	0%	\$452,500	\$400,000	13%	93.3%	102.8%	-9%	19	10	90%	35	39	-10%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	7	10	-30%	10	9	11%	\$520,000	\$392,850	32%	94.2%	91.6%	3%	14	40	-65%	51	45	13%
Makaha - Nanakuli	1-8-1 to 1-8-9	21	17	24%	13	5	160%	\$107,000	\$117,250	-9%	89.2%	86.9%	3%	157	50	214%	70	68	3%
Makakilo	1-9-2 to 1-9-3	10	11	-9%	14	11	27%	\$273,000	\$280,000	-3%	97.1%	100.4%	-3%	10	16	-38%	37	24	54%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	63	68	-7%	54	65	-17%	\$379,000	\$310,000	22%	100.0%	97.5%	3%	19	31	-39%	202	176	15%
Mililani	Selected 1-9-4 to 1-9-5	25	34	-26%	36	40	-10%	\$313,000	\$328,250	-5%	97.8%	101.1%	-3%	16	11	45%	76	70	9%
Moanalua - Salt Lake	1-1-1	25	25	0%	21	18	17%	\$301,000	\$287,500	5%	100.7%	94.7%	6%	19	35	-46%	49	63	-22%
North Shore	1-5-6 to 1-6-9	5	4	25%	3	2	50%	\$318,200	\$233,500	36%	99.1%	100.0%	-1%	69	28	146%	25	17	47%
Pearl City - Aiea	1-9-6 to 1-9-9	29	29	0%	31	39	-21%	\$290,000	\$288,000	1%	96.7%	100.0%	-3%	24	17	41%	80	92	-13%
Wahiawa	1-7-1 to 1-7-7	4	2	100%	3	0	-	\$129,000	\$0	-	83.2%	0.0%	-	23	0	-	6	4	50%
Waiialae - Kahala	1-3-5	2	6	-67%	4	1	300%	\$679,000	\$863,000	-21%	98.5%	97.1%	1%	70	342	-80%	12	13	-8%
Waikiki	1-2-6	129	128	1%	75	73	3%	\$365,000	\$328,000	11%	96.1%	97.9%	-2%	46	23	100%	509	453	12%
Waipahu	1-9-4	22	25	-12%	28	20	40%	\$285,000	\$272,000	5%	96.4%	99.1%	-3%	22	11	100%	67	52	29%
Windward Coast	1-4-8 to 1-5-5	6	8	-25%	3	3	0%	\$320,000	\$175,000	83%	97.6%	101.1%	-3%	6	11	-45%	16	21	-24%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change	Oct-14	Oct-13	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	4	5	-20%	1	4	-75%	\$650,000	\$640,000	2%	100.0%	98.8%	1%	13	25	-48%
Ala Moana - Kakaako	1-2-3	609	528	15%	386	357	8%	\$530,000	\$386,000	37%	97.3%	100.3%	-3%	28	28	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	375	415	-10%	267	303	-12%	\$405,000	\$438,000	-8%	96.4%	97.3%	-1%	23	26	-12%
Ewa Plain	1-9-1	490	362	35%	348	280	24%	\$380,000	\$325,000	17%	98.7%	98.6%	0%	20	16	25%
Hawaii Kai	1-3-9	203	231	-12%	161	173	-7%	\$605,000	\$550,000	10%	97.6%	100.0%	-2%	26	15	73%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	98	95	3%	87	85	2%	\$475,000	\$441,000	8%	96.0%	100.7%	-5%	8	12	-33%
Kalihi - Palama	1-1-2 to 1-1-7	133	118	13%	90	82	10%	\$360,000	\$348,950	3%	98.1%	97.1%	1%	24	21	14%
Kaneohe	Selected 1-4-4 to 1-4-7	174	178	-2%	158	152	4%	\$442,500	\$423,500	4%	98.0%	100.4%	-2%	14	14	0%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	124	112	11%	83	93	-11%	\$535,000	\$495,000	8%	99.1%	97.8%	1%	25	32	-22%
Makaha - Nanakuli	1-8-1 to 1-8-9	192	180	7%	128	95	35%	\$119,250	\$107,500	11%	91.9%	93.5%	-2%	36	30	20%
Makakilo	1-9-2 to 1-9-3	113	94	20%	88	82	7%	\$290,000	\$261,500	11%	95.4%	97.4%	-2%	23	16	44%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	688	656	5%	487	487	0%	\$340,000	\$320,000	6%	97.4%	98.5%	-1%	21	19	11%
Mililani	Selected 1-9-4 to 1-9-5	334	280	19%	280	248	13%	\$309,000	\$311,000	-1%	98.9%	100.0%	-1%	16	14	14%
Moanalua - Salt Lake	1-1-1	215	208	3%	193	148	30%	\$305,000	\$299,000	2%	98.4%	98.4%	0%	21	19	11%
North Shore	1-5-6 to 1-6-9	59	51	16%	46	41	12%	\$348,000	\$350,000	-1%	92.3%	98.0%	-6%	65	49	33%
Pearl City - Aiea	1-9-6 to 1-9-9	317	338	-6%	262	255	3%	\$316,107	\$285,000	11%	97.4%	99.0%	-2%	23	17	35%
Wahiawa	1-7-1 to 1-7-7	29	14	107%	24	10	140%	\$137,250	\$140,500	-2%	94.7%	95.6%	-1%	20	35	-43%
Waiialae - Kahala	1-3-5	44	48	-8%	39	38	3%	\$480,000	\$444,000	8%	98.2%	96.7%	2%	23	40	-43%
Waikiki	1-2-6	1312	1272	3%	780	905	-14%	\$324,994	\$325,000	0%	95.9%	95.6%	0%	32	32	0%
Waipahu	1-9-4	226	243	-7%	184	191	-4%	\$295,000	\$270,000	9%	98.7%	100.4%	-2%	19	12	58%
Windward Coast	1-4-8 to 1-5-5	29	35	-17%	15	18	-17%	\$210,000	\$195,500	7%	100.0%	88.9%	12%	69	30	130%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## October 2014

**Aina Haina - Kuliouou**  
(1-3-6 to 1-3-8)

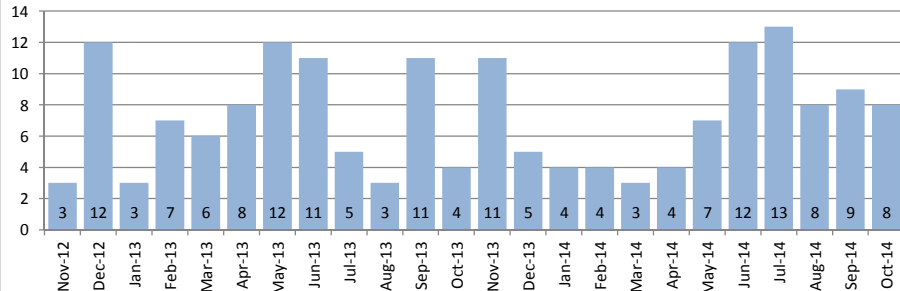


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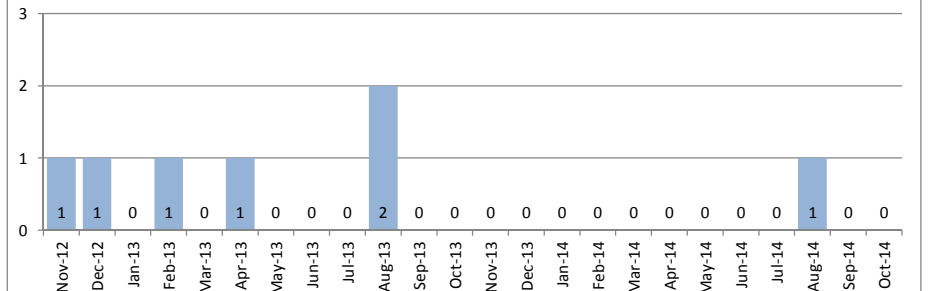
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	11	11	0%	120	92	30%
Closed Sales	8	4	100%	72	70	3%
Median Sales Price	\$2,679,000	\$1,039,750	158%	\$1,184,000	\$971,500	22%
Percent of Original List Price Received	97.9%	100.5%	-3%	94.0%	98.5%	-5%
Median Days on Market Until Sale	52	38	37%	18	13	38%
Inventory of Homes for Sale	42	31	35%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	0	1	-	4	5	-20%
Closed Sales	0	0	-	1	4	-75%
Median Sales Price	\$0	\$0	-	\$650,000	\$640,000	2%
Percent of Original List Price Received	0.0%	0.0%	-	100.0%	98.8%	1%
Median Days on Market Until Sale	0	0	-	13	25	-48%
Inventory of Homes for Sale	1	1	-	-	-	-

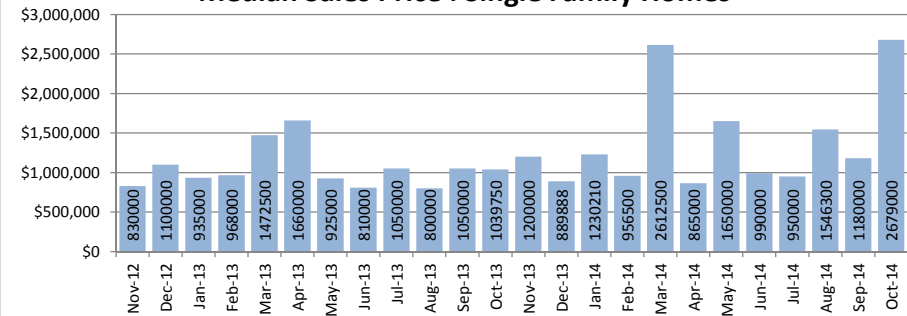
**Closed Sales : Single Family Homes**



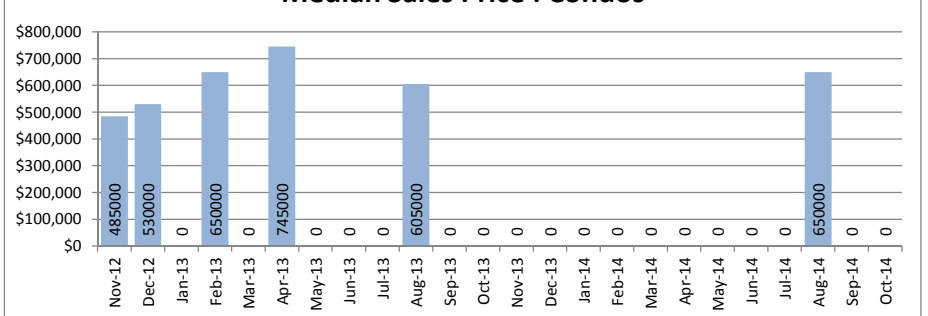
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

October 2014

Ala Moana - Kakaako

(1-2-3)

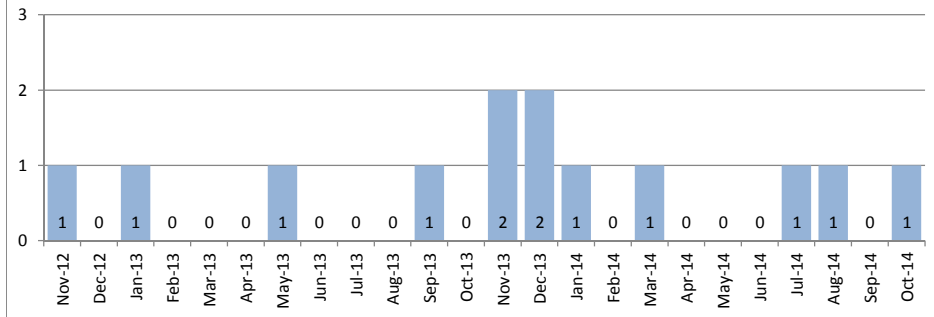


October 2014

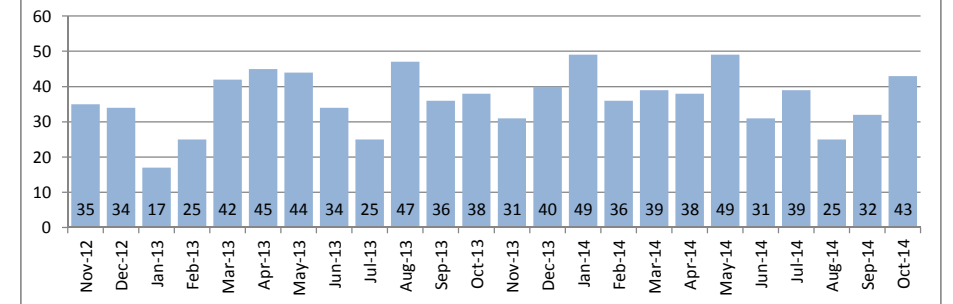
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	2	0	-	6	10	-40%
Closed Sales	1	0	-	4	3	33%
Median Sales Price	\$390,400	\$0	-	\$632,700	\$690,000	-8%
Percent of Original List Price Received	100.0%	0.0%	-	96.2%	95.8%	0%
Median Days on Market Until Sale	0	0	-	11	51	-78%
Inventory of Homes for Sale	4	1	300%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	51	67	-24%	609	528	15%
Closed Sales	43	38	13%	386	357	8%
Median Sales Price	\$550,000	\$354,500	55%	\$530,000	\$386,000	37%
Percent of Original List Price Received	95.0%	97.8%	-3%	97.3%	100.3%	-3%
Median Days on Market Until Sale	30	26	15%	28	28	0%
Inventory of Homes for Sale	246	195	26%	-	-	-

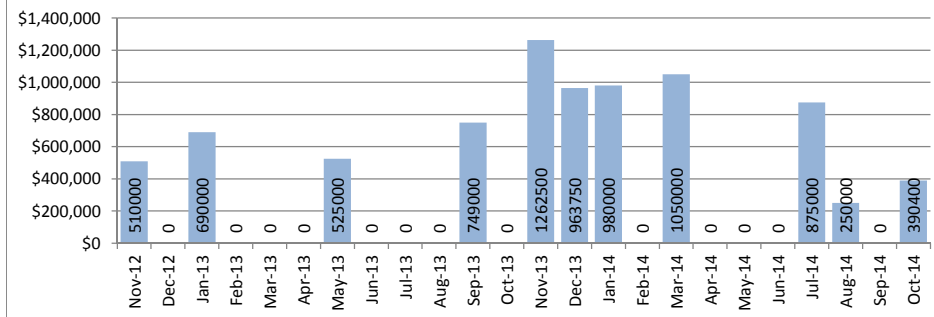
Closed Sales : Single Family Homes



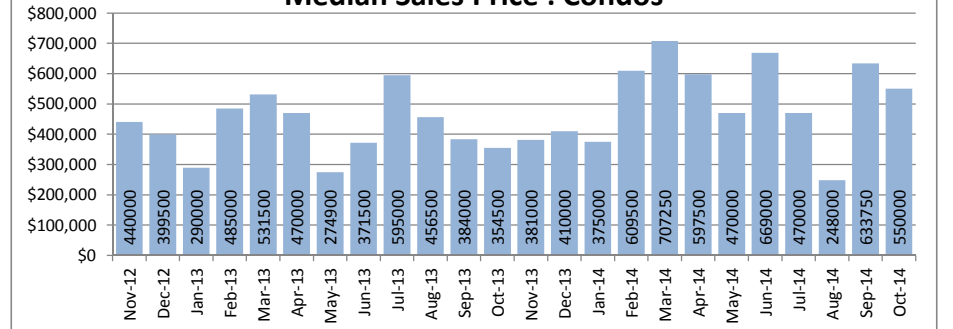
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2014

## Downtown - Nuuanu

1-1-8 to 1-2-2

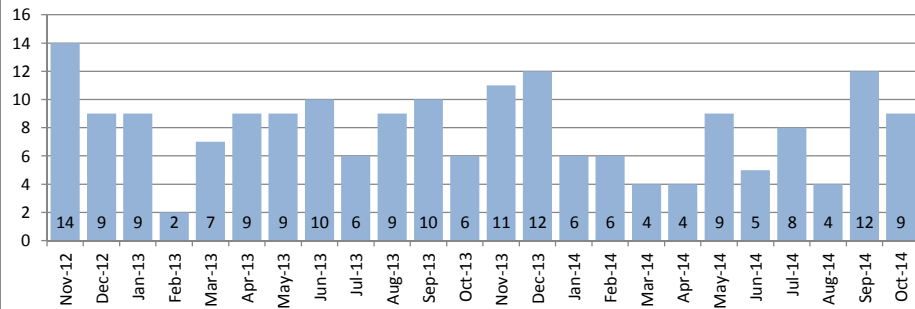


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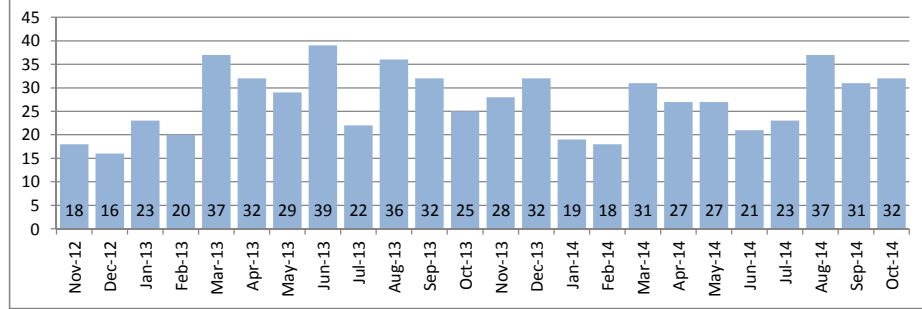
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	9	12	-25%	129	107	21%
Closed Sales	9	6	50%	67	78	-14%
Median Sales Price	\$950,000	\$837,500	13%	\$910,000	\$780,000	17%
Percent of Original List Price Received	92.7%	99.2%	-7%	97.0%	97.6%	-1%
Median Days on Market Until Sale	75	16	369%	18	24	-25%
Inventory of Homes for Sale	35	32	9%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	32	42	-24%	375	415	-10%
Closed Sales	32	25	28%	267	303	-12%
Median Sales Price	\$394,000	\$350,000	13%	\$405,000	\$438,000	-8%
Percent of Original List Price Received	97.9%	95.9%	2%	96.4%	97.3%	-1%
Median Days on Market Until Sale	22	23	-4%	23	26	-12%
Inventory of Homes for Sale	123	125	-2%	-	-	-

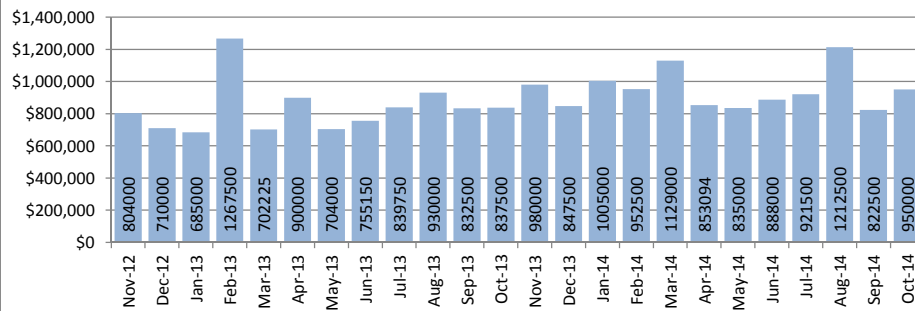
Closed Sales : Single Family Homes



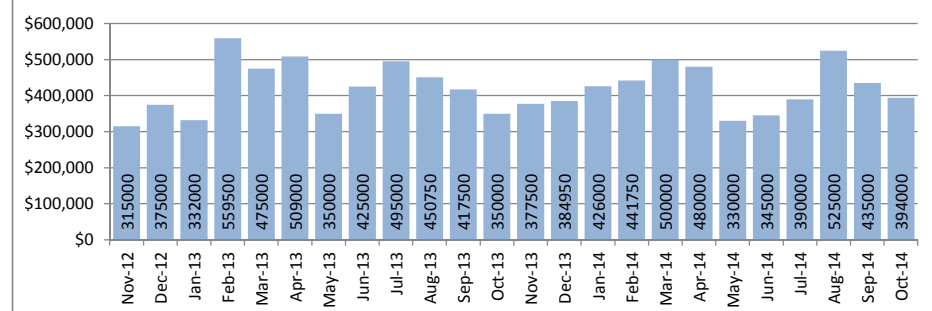
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2014



Ewa Plain

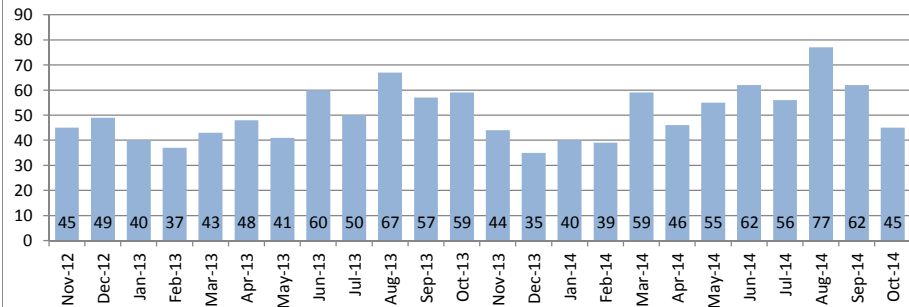
1-9-1

October 2014

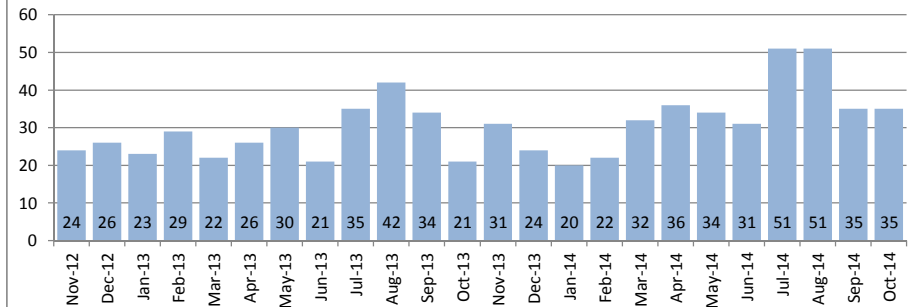
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	58	61	-5%	717	656	9%
Closed Sales	45	59	-24%	546	494	11%
Median Sales Price	\$555,000	\$510,000	9%	\$540,000	\$518,900	4%
Percent of Original List Price Received	96.0%	97.2%	-1%	98.6%	99.8%	-1%
Median Days on Market Until Sale	15	25	-40%	19	18	6%
Inventory of Homes for Sale	143	181	-21%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	55	30	83%	490	362	35%
Closed Sales	35	21	67%	348	380	-8%
Median Sales Price	\$382,500	\$335,888	14%	\$380,000	\$325,000	17%
Percent of Original List Price Received	100.0%	101.8%	-2%	98.7%	98.6%	0%
Median Days on Market Until Sale	17	18	-6%	20	16	25%
Inventory of Homes for Sale	117	93	26%	-	-	-

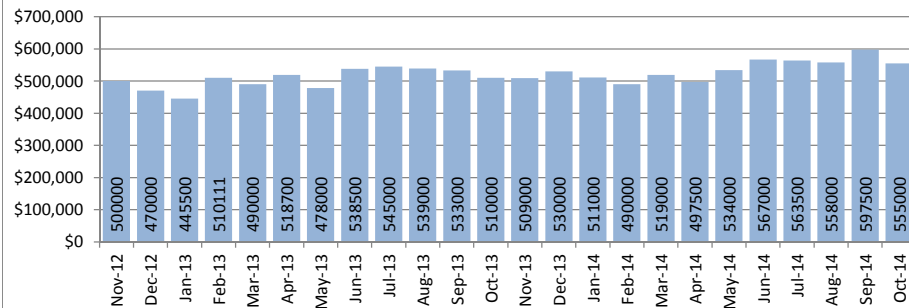
Closed Sales : Single Family Homes



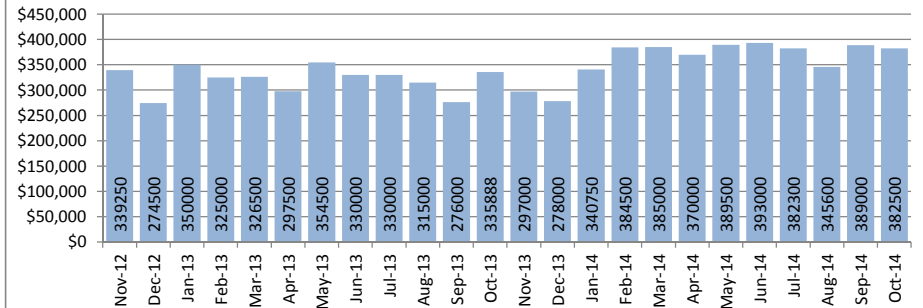
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2014



Hawaii Kai

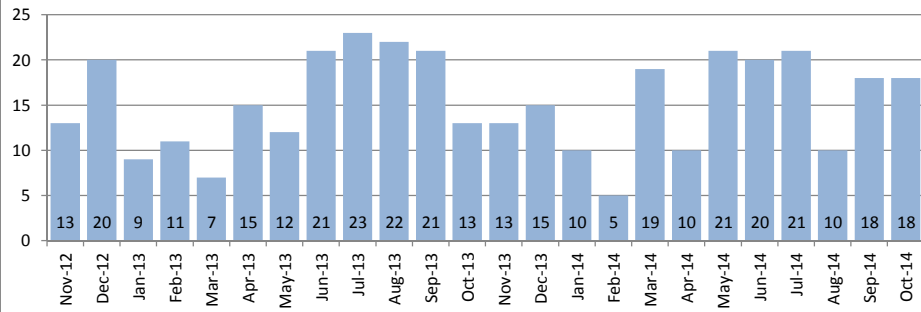
1-3-9

October 2014

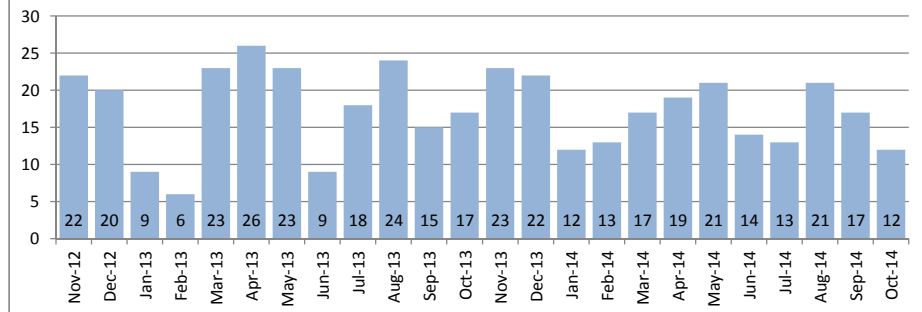
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	21	18	17%	240	213	13%
Closed Sales	18	13	38%	151	157	-4%
Median Sales Price	\$1,000,000	\$999,999	0%	\$970,000	\$985,000	-2%
Percent of Original List Price Received	95.3%	90.9%	5%	97.1%	99.0%	-2%
Median Days on Market Until Sale	35	19	84%	21	22	-5%
Inventory of Homes for Sale	88	60	47%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	23	31	-26%	203	231	-12%
Closed Sales	12	17	-29%	161	173	-7%
Median Sales Price	\$616,250	\$520,000	19%	\$605,000	\$550,000	10%
Percent of Original List Price Received	101.9%	99.0%	3%	97.6%	100.0%	-2%
Median Days on Market Until Sale	25	10	150%	26	15	73%
Inventory of Homes for Sale	51	58	-12%	-	-	-

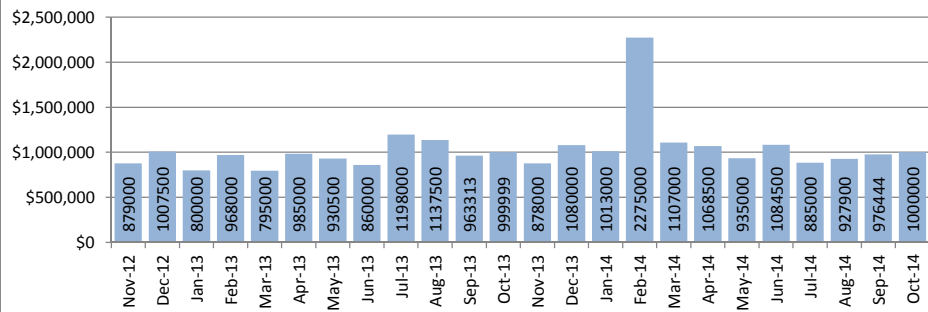
Closed Sales : Single Family Homes



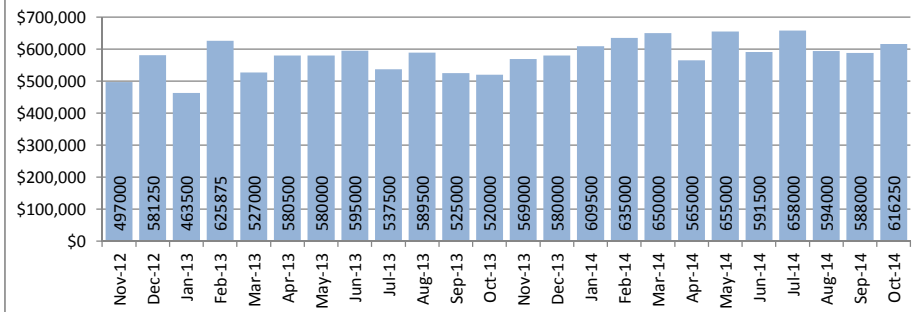
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2014

## Kailua - Waimanalo

1-4-1 to Selected 1-4-4

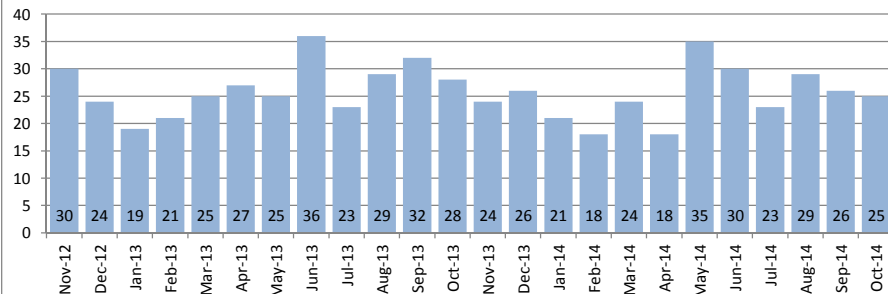


October 2014

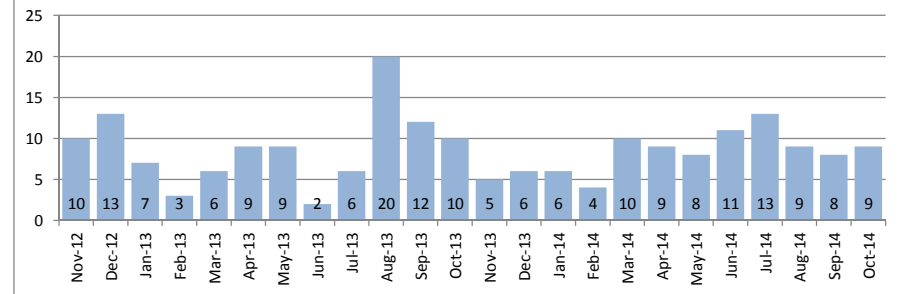
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	25	37	-32%	340	338	1%
Closed Sales	25	28	-11%	254	270	-6%
Median Sales Price	\$975,000	\$875,000	11%	\$925,000	\$882,501	5%
Percent of Original List Price Received	92.9%	100.3%	-7%	97.4%	98.6%	-1%
Median Days on Market Until Sale	35	16	119%	23	16	44%
Inventory of Homes for Sale	105	95	11%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	8	3	167%	98	95	3%
Closed Sales	9	10	-10%	87	85	2%
Median Sales Price	\$620,000	\$492,000	26%	\$475,000	\$441,000	8%
Percent of Original List Price Received	97.0%	98.9%	-2%	96.0%	100.7%	-5%
Median Days on Market Until Sale	19	30	-37%	8	12	-33%
Inventory of Homes for Sale	18	17	6%	-	-	-

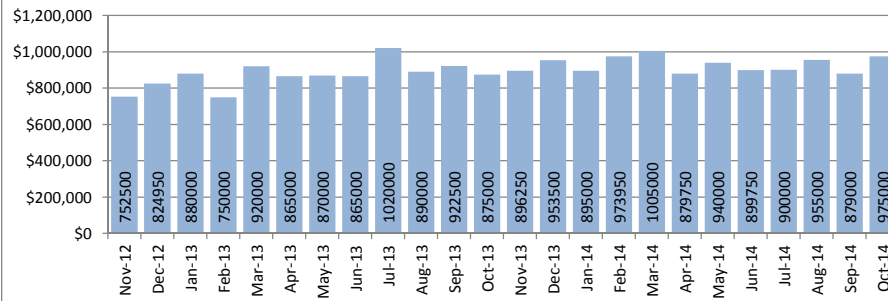
Closed Sales : Single Family Homes



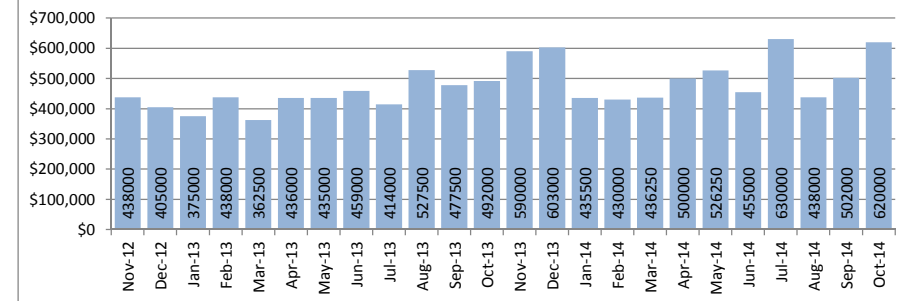
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

October 2014

Kalihi - Palama

1-1-2 to 1-1-7

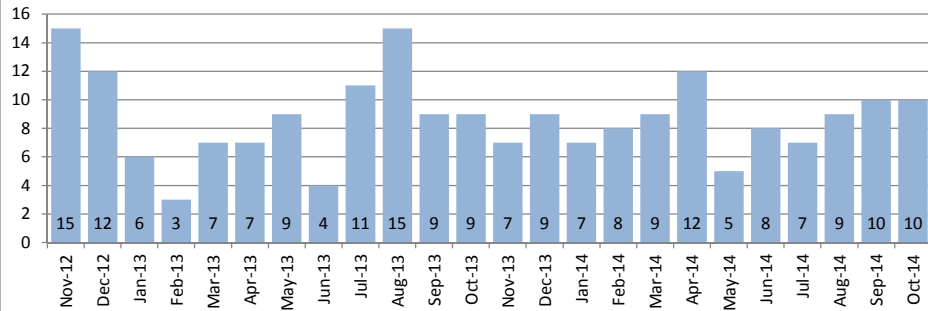


October 2014

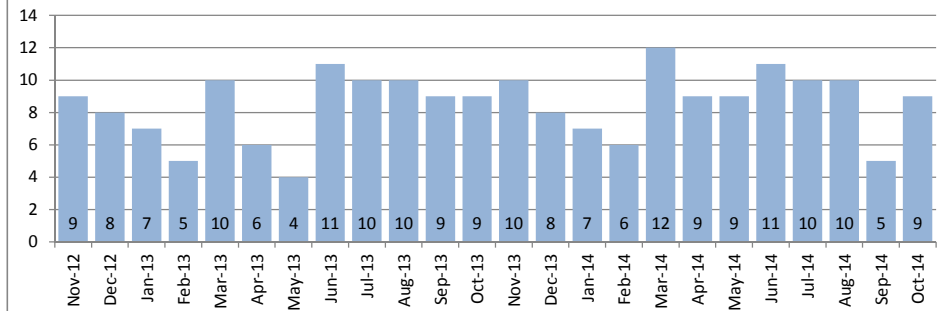
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	17	16	6%	153	143	7%
Closed Sales	10	9	11%	84	78	8%
Median Sales Price	\$620,000	\$575,000	8%	\$619,250	\$561,000	10%
Percent of Original List Price Received	105.9%	99.3%	7%	103.3%	97.3%	6%
Median Days on Market Until Sale	14	58	-76%	20	19	5%
Inventory of Homes for Sale	45	51	-12%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	7	10	-30%	133	118	13%
Closed Sales	9	9	0%	90	82	10%
Median Sales Price	\$328,900	\$310,000	6%	\$360,000	\$348,950	3%
Percent of Original List Price Received	97.0%	106.9%	-9%	98.1%	97.1%	1%
Median Days on Market Until Sale	10	28	-64%	24	21	14%
Inventory of Homes for Sale	34	32	6%	-	-	-

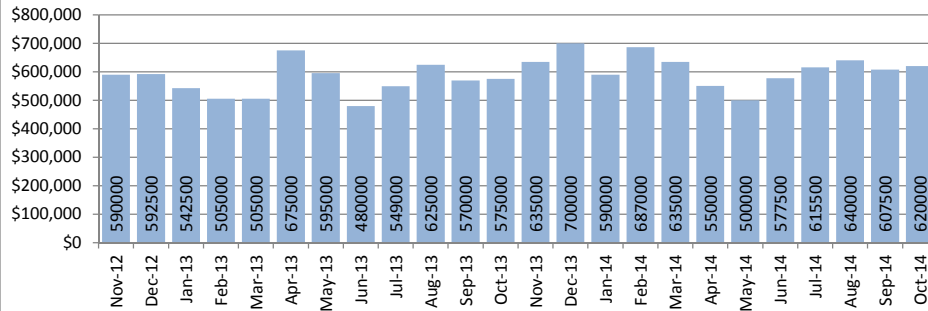
Closed Sales : Single Family Homes



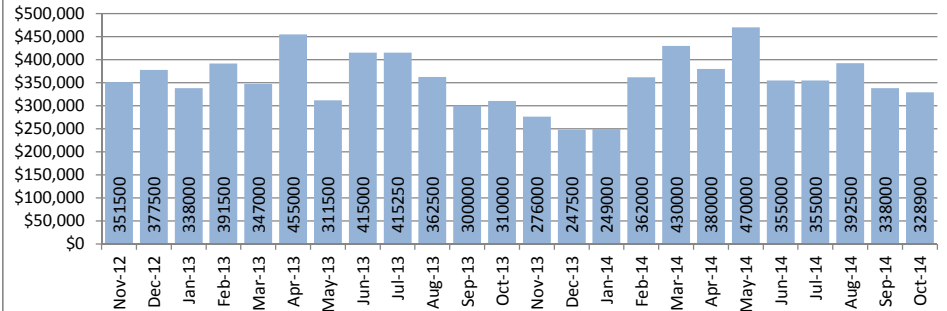
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2014



Kaneohe

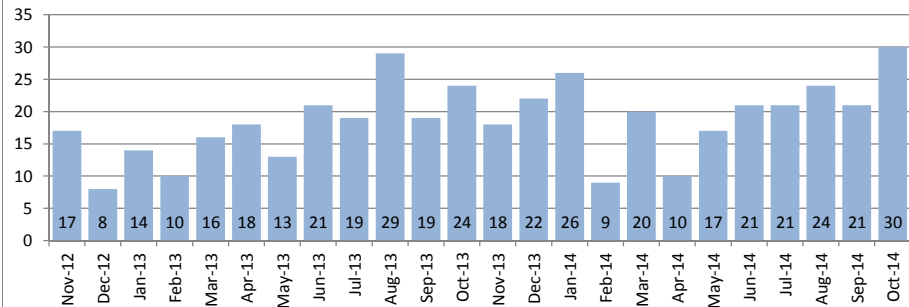
Selected 1-4-4 to 1-4-7

October 2014

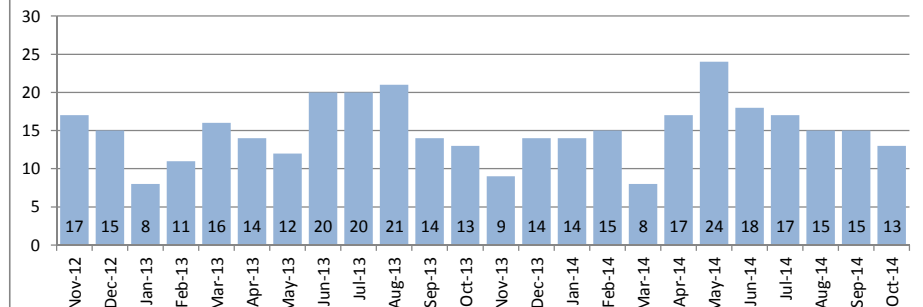
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	29	24	21%	295	242	22%
Closed Sales	30	24	25%	203	181	12%
Median Sales Price	\$711,250	\$693,500	3%	\$720,000	\$690,000	4%
Percent of Original List Price Received	97.4%	97.4%	0%	97.4%	98.6%	-1%
Median Days on Market Until Sale	41	29	41%	16	23	-30%
Inventory of Homes for Sale	100	84	19%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	14	16	-13%	174	178	-2%
Closed Sales	13	13	0%	158	152	4%
Median Sales Price	\$452,500	\$400,000	13%	\$442,500	\$423,500	4%
Percent of Original List Price Received	93.3%	102.8%	-9%	98.0%	100.4%	-2%
Median Days on Market Until Sale	19	10	90%	14	14	0%
Inventory of Homes for Sale	35	39	-10%	-	-	-

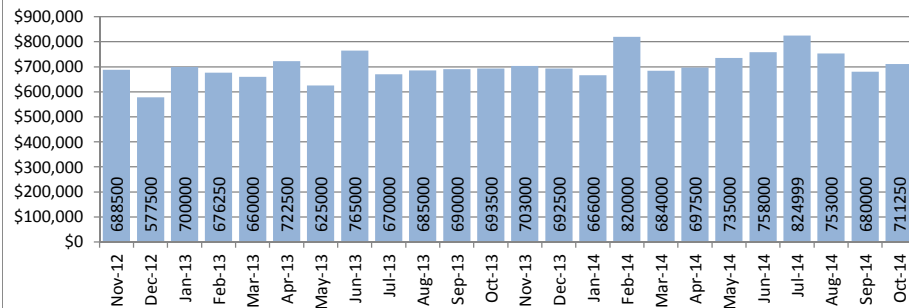
Closed Sales : Single Family Homes



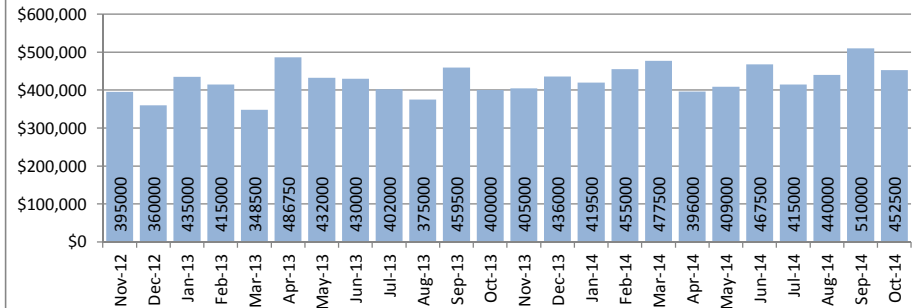
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2014

## Kapahulu - Diamond Head

1-3-1 to 1-3-4

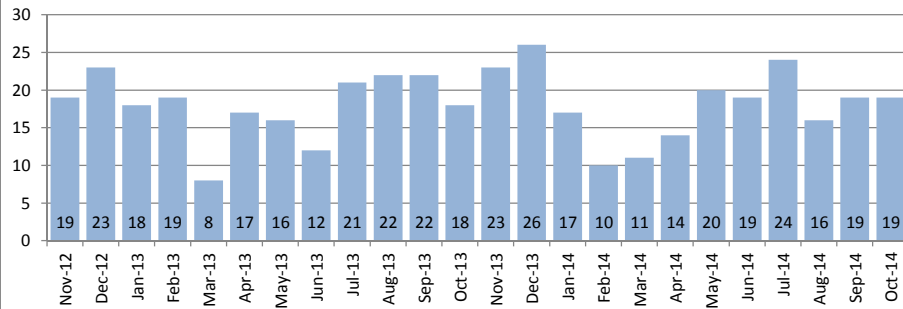


October 2014

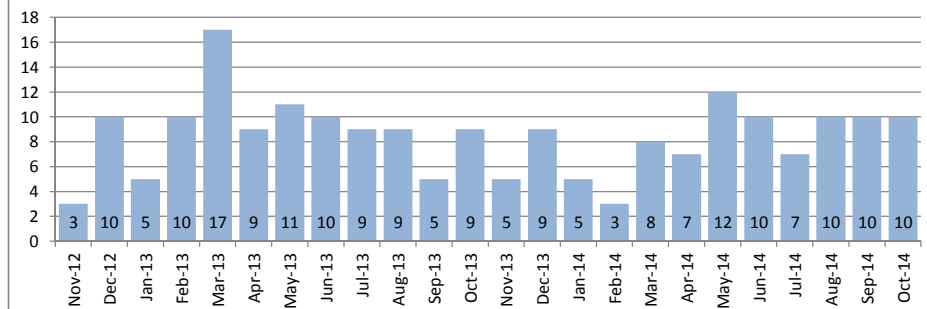
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	30	39	-23%	268	245	9%
Closed Sales	19	18	6%	172	174	-1%
Median Sales Price	\$875,000	\$910,000	-4%	\$873,750	\$826,956	6%
Percent of Original List Price Received	95.1%	100.4%	-5%	98.0%	99.7%	-2%
Median Days on Market Until Sale	27	16	69%	15	14	7%
Inventory of Homes for Sale	90	73	23%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	7	10	-30%	124	112	11%
Closed Sales	10	9	11%	83	93	-11%
Median Sales Price	\$520,000	\$392,850	32%	\$535,000	\$495,000	8%
Percent of Original List Price Received	94.2%	91.6%	3%	99.1%	97.8%	1%
Median Days on Market Until Sale	14	40	-65%	25	32	-22%
Inventory of Homes for Sale	51	45	13%	-	-	-

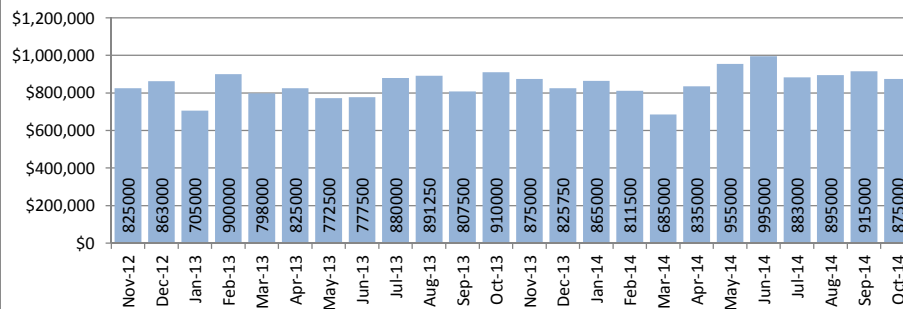
Closed Sales : Single Family Homes



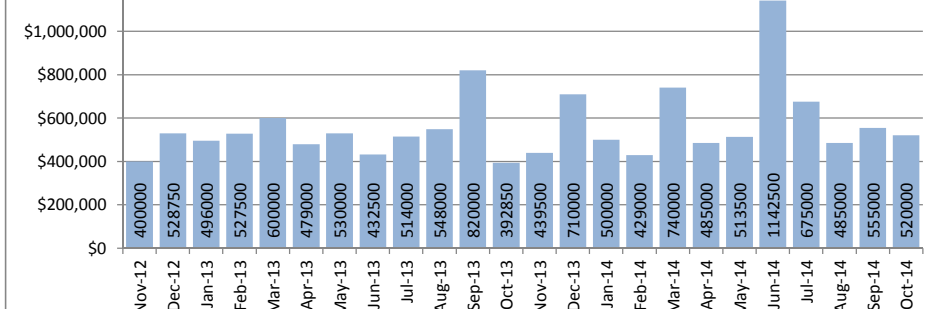
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2014

**Makaha - Nanakuli**

1-8-1 to 1-8-9

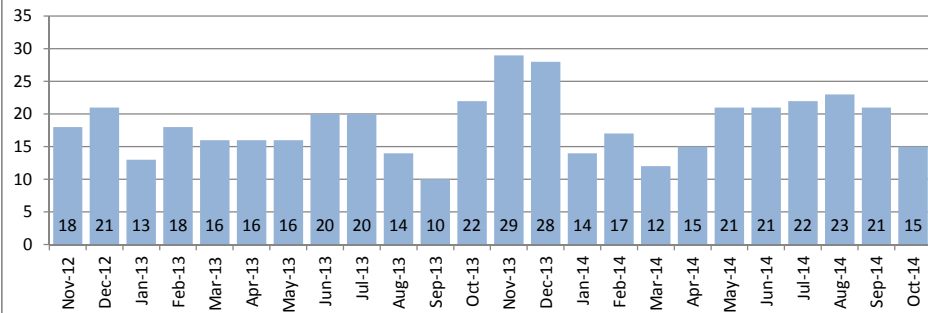


October 2014

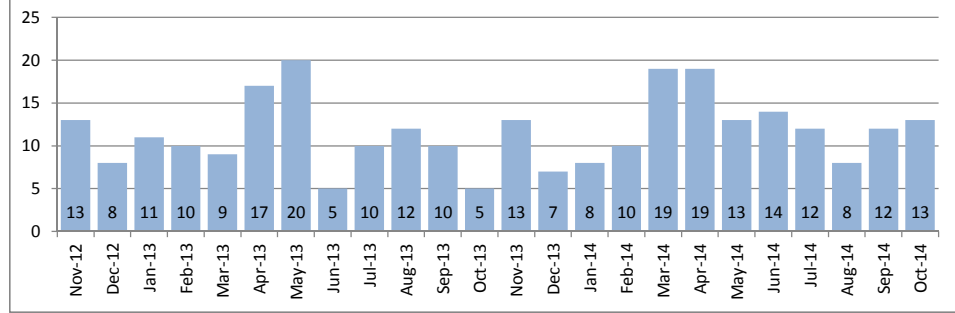
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	17	35	-51%	342	304	13%
Closed Sales	15	22	-32%	176	139	27%
Median Sales Price	\$340,000	\$300,000	13%	\$350,000	\$320,000	9%
Percent of Original List Price Received	97.7%	87.7%	11%	97.4%	94.4%	3%
Median Days on Market Until Sale	24	50	-52%	26	42	-38%
Inventory of Homes for Sale	78	108	-28%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	21	17	24%	192	180	7%
Closed Sales	13	5	160%	128	95	35%
Median Sales Price	\$107,000	\$117,250	-9%	\$119,250	\$107,500	11%
Percent of Original List Price Received	89.2%	86.9%	3%	91.9%	93.5%	-2%
Median Days on Market Until Sale	157	50	214%	36	30	20%
Inventory of Homes for Sale	70	68	3%	-	-	-

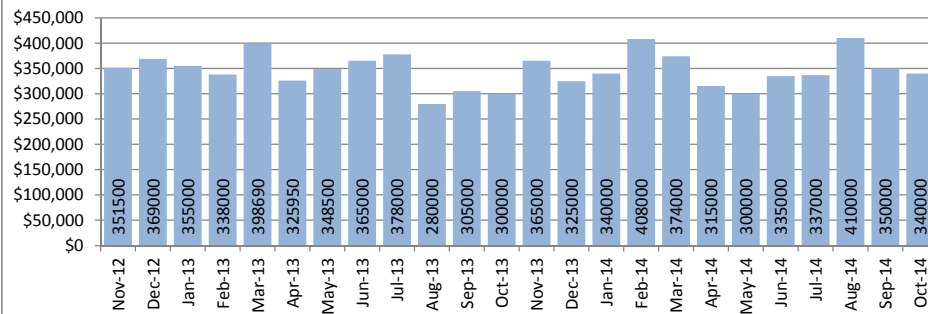
**Closed Sales : Single Family Homes**



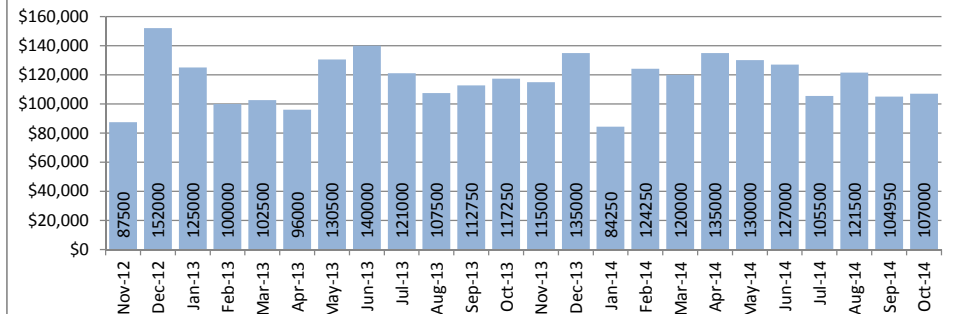
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

October 2014



**Makakilo**

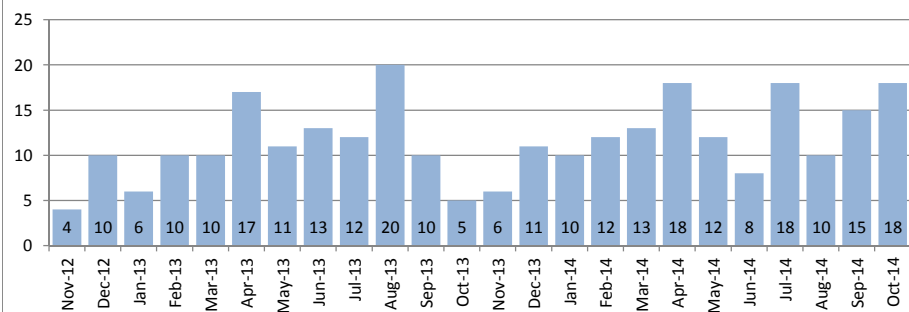
1-9-2 to 1-9-3

October 2014

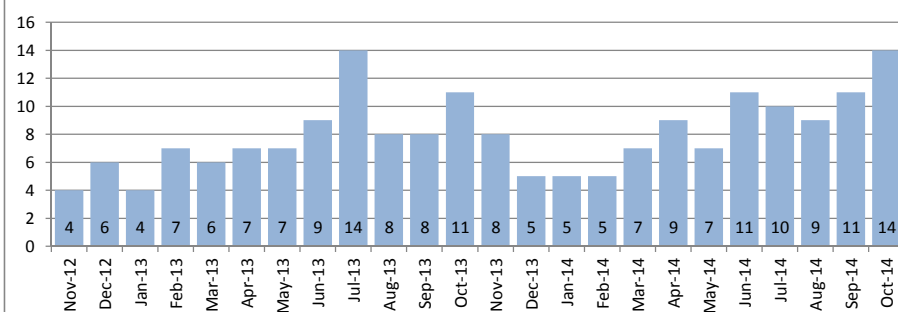
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	8	21	-62%	217	177	23%
Closed Sales	18	5	260%	130	116	12%
Median Sales Price	\$622,500	\$667,500	-7%	\$599,975	\$565,000	6%
Percent of Original List Price Received	96.2%	97.4%	-1%	100.0%	99.1%	1%
Median Days on Market Until Sale	41	25	64%	31	22	41%
Inventory of Homes for Sale	44	46	-4%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	10	11	-9%	113	94	20%
Closed Sales	14	11	27%	88	82	7%
Median Sales Price	\$273,000	\$280,000	-3%	\$290,000	\$261,500	11%
Percent of Original List Price Received	97.1%	100.4%	-3%	95.4%	97.4%	-2%
Median Days on Market Until Sale	10	16	-38%	23	16	44%
Inventory of Homes for Sale	37	24	54%	-	-	-

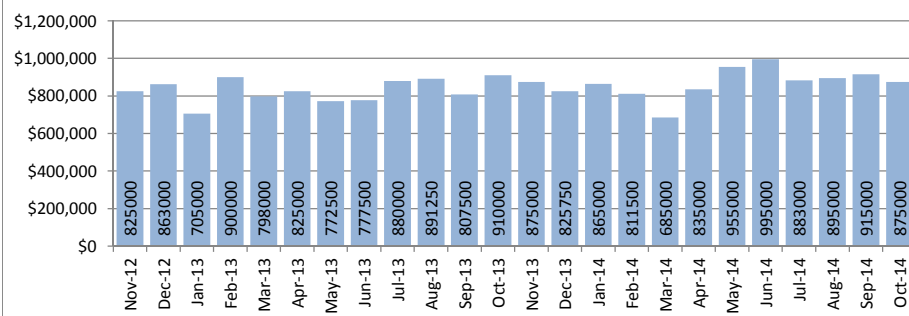
**Closed Sales : Single Family Homes**



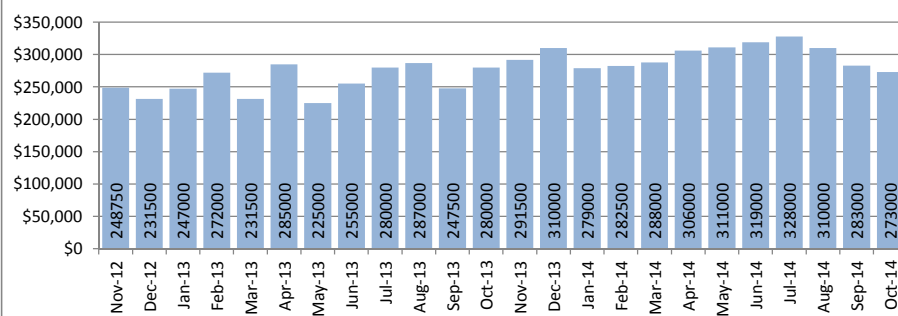
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

October 2014



## Makiki - Moiliili

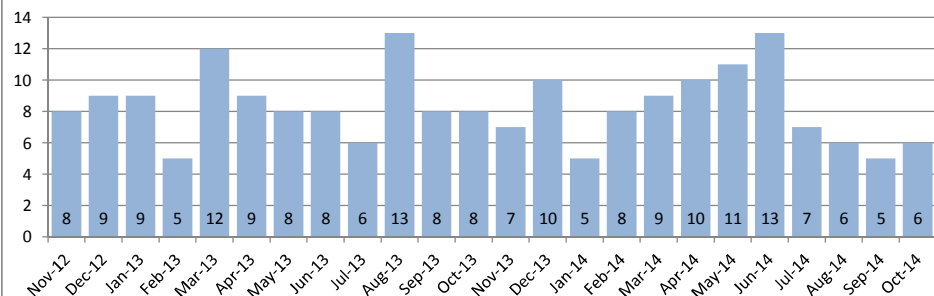
1-2-4 to 1-2-9 (except 1-2-6)

October 2014

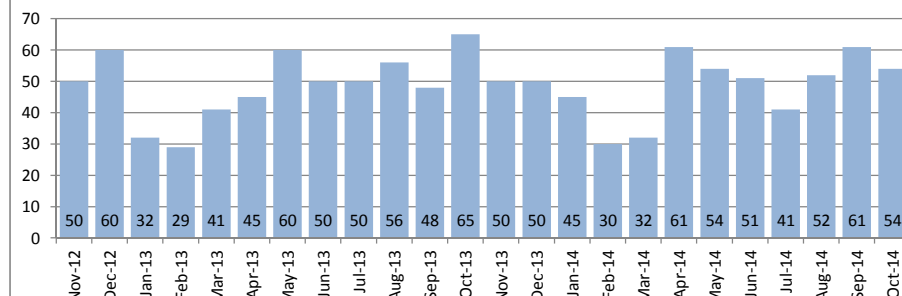
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	8	11	-27%	109	111	-2%
Closed Sales	6	8	-25%	80	83	-4%
Median Sales Price	\$1,200,000	\$939,500	28%	\$1,075,000	\$975,000	10%
Percent of Original List Price Received	109.1%	105.1%	4%	99.2%	102.6%	-3%
Median Days on Market Until Sale	31	32	-3%	21	31	-32%
Inventory of Homes for Sale	38	35	9%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	63	68	-7%	688	656	5%
Closed Sales	54	65	-17%	487	487	0%
Median Sales Price	\$379,000	\$310,000	22%	\$340,000	\$320,000	6%
Percent of Original List Price Received	100.0%	97.5%	3%	97.4%	98.5%	-1%
Median Days on Market Until Sale	19	31	-39%	21	19	11%
Inventory of Homes for Sale	202	176	15%	-	-	-

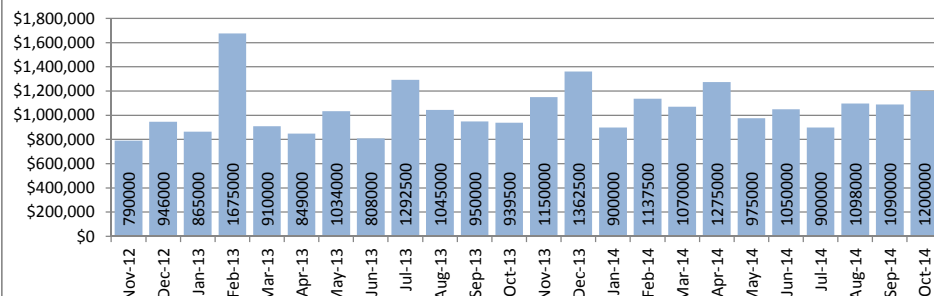
Closed Sales : Single Family Homes



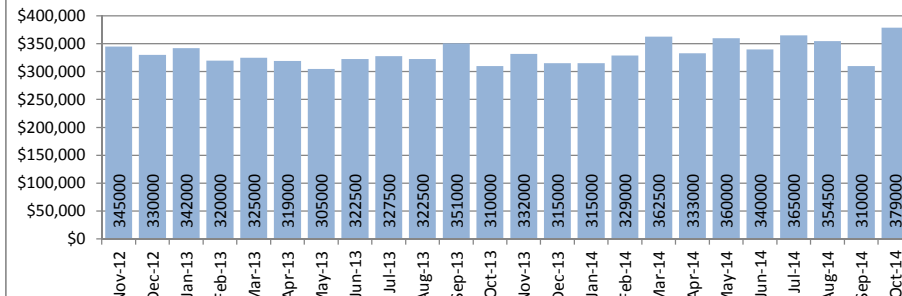
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2014



**Mililani**

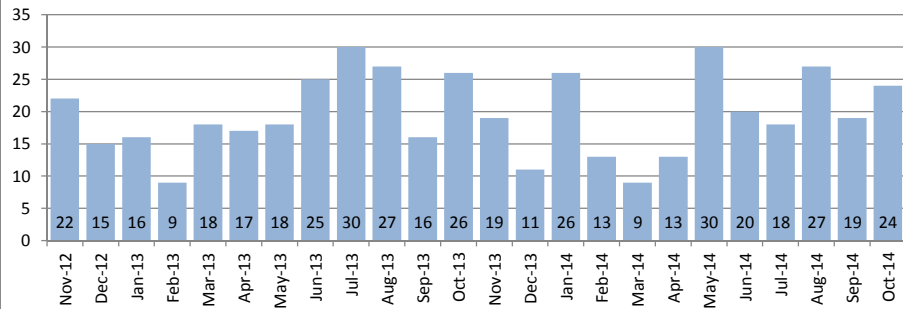
Selected 1-9-4 to 1-9-5

October 2014

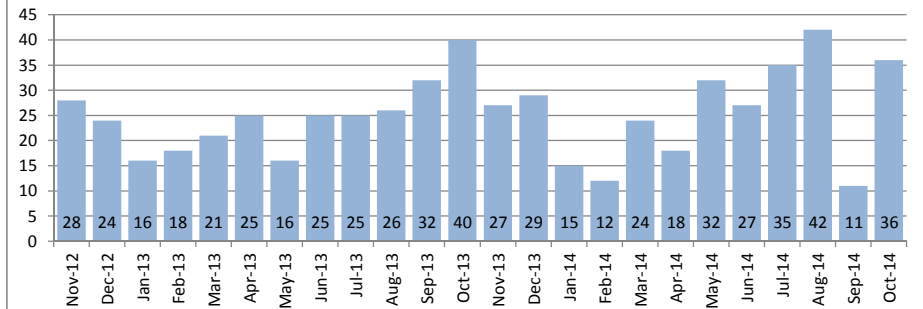
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	22	21	5%	240	239	0%
Closed Sales	24	26	-8%	200	204	-2%
Median Sales Price	\$670,000	\$650,000	3%	\$670,000	\$625,275	7%
Percent of Original List Price Received	96.8%	102.4%	-5%	98.6%	99.7%	-1%
Median Days on Market Until Sale	35	16	119%	15	16	-6%
Inventory of Homes for Sale	67	55	22%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	25	34	-26%	334	280	19%
Closed Sales	36	40	-10%	280	248	13%
Median Sales Price	\$313,000	\$328,250	-5%	\$309,000	\$311,000	-1%
Percent of Original List Price Received	97.8%	101.1%	-3%	98.9%	100.0%	-1%
Median Days on Market Until Sale	16	11	45%	16	14	14%
Inventory of Homes for Sale	76	70	9%	-	-	-

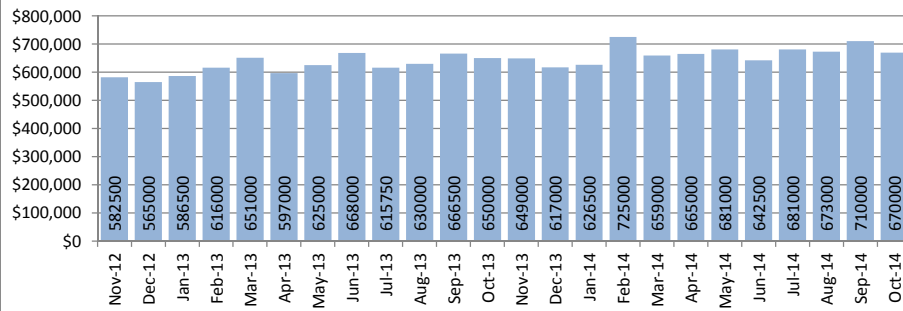
**Closed Sales : Single Family Homes**



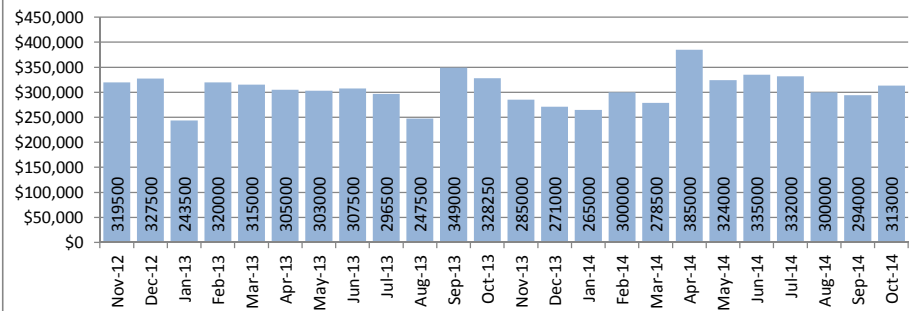
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

October 2014

Moanalua - Salt Lake

1-1-1

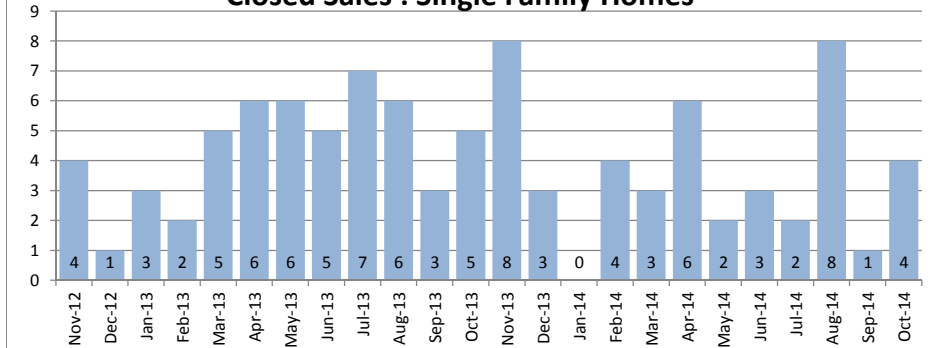


October 2014

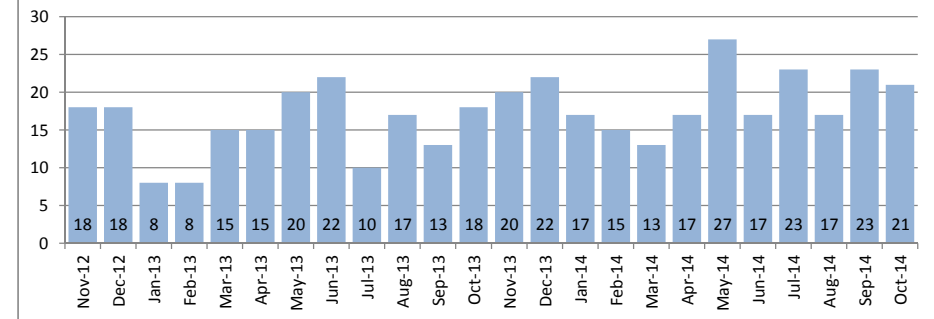
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	3	4	-25%	54	64	-16%
Closed Sales	4	5	-20%	32	49	-35%
Median Sales Price	\$767,500	\$650,000	18%	\$795,000	\$737,000	8%
Percent of Original List Price Received	91.4%	93.0%	-2%	96.0%	98.7%	-3%
Median Days on Market Until Sale	42	32	31%	22	14	57%
Inventory of Homes for Sale	17	13	31%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	25	25	0%	215	208	3%
Closed Sales	21	18	17%	193	148	30%
Median Sales Price	\$301,000	\$287,500	5%	\$305,000	\$299,000	2%
Percent of Original List Price Received	100.7%	94.7%	6%	98.4%	98.4%	0%
Median Days on Market Until Sale	19	35	-46%	21	19	11%
Inventory of Homes for Sale	49	63	-22%	-	-	-

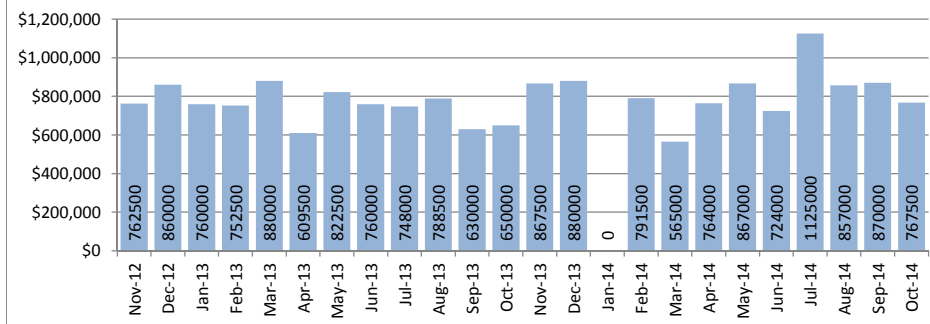
Closed Sales : Single Family Homes



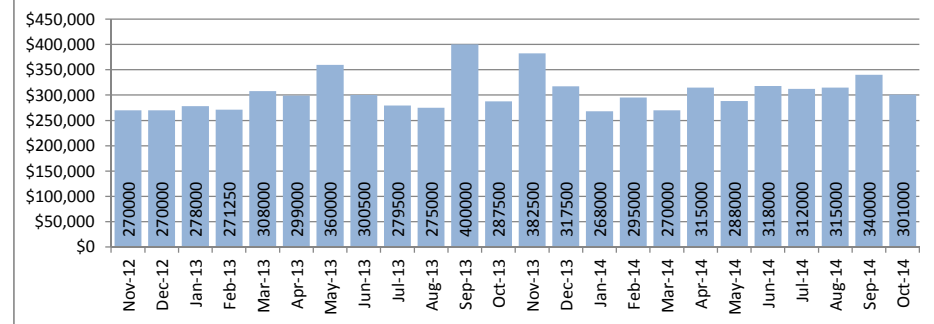
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

October 2014



## North Shore

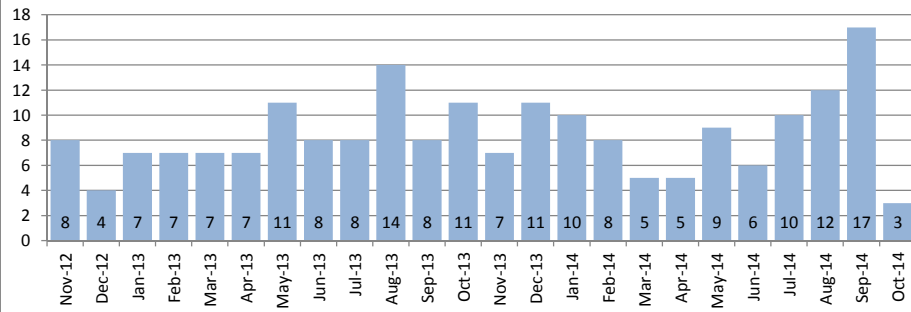
1-5-6 to 1-6-9

October 2014

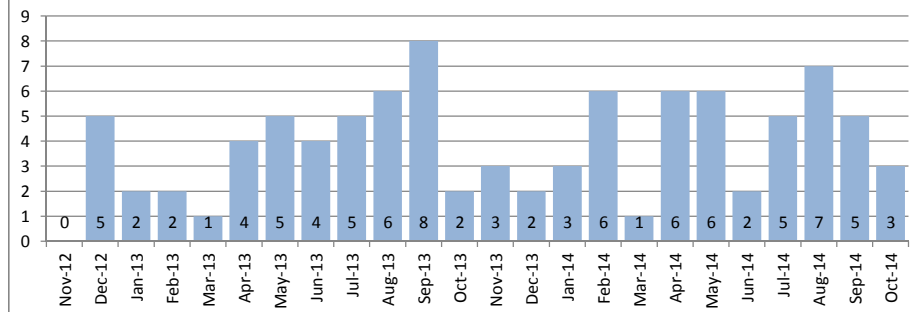
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	17	26	-35%	157	149	5%
Closed Sales	3	11	-73%	86	85	1%
Median Sales Price	\$1,030,000	\$1,300,000	-21%	\$774,500	\$685,000	13%
Percent of Original List Price Received	92.8%	100.0%	-7%	97.2%	96.5%	1%
Median Days on Market Until Sale	53	19	179%	30	29	3%
Inventory of Homes for Sale	60	67	-10%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	5	4	25%	59	51	16%
Closed Sales	3	2	50%	46	41	12%
Median Sales Price	\$318,200	\$233,500	36%	\$348,000	\$350,000	-1%
Percent of Original List Price Received	99.1%	100.0%	-1%	92.3%	98.0%	-6%
Median Days on Market Until Sale	69	28	146%	65	49	33%
Inventory of Homes for Sale	25	17	47%	-	-	-

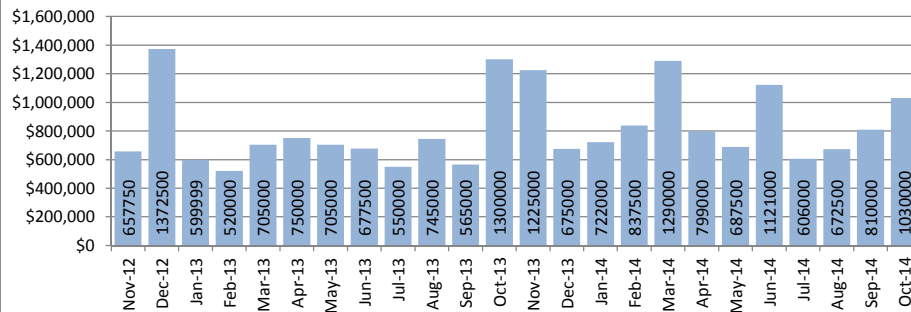
Closed Sales : Single Family Homes



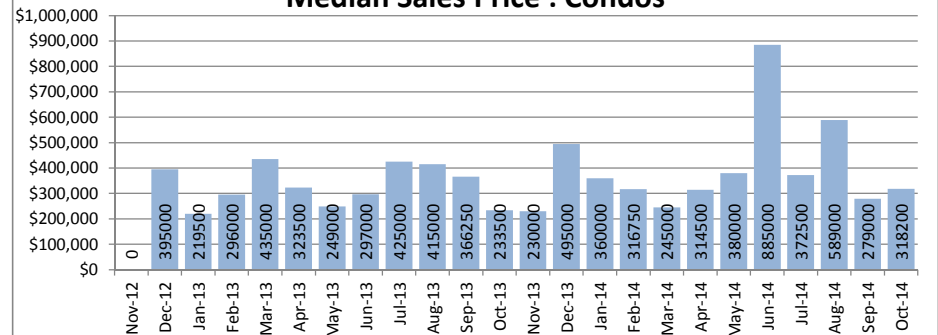
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2014

**Pearl City - Aiea**

1-9-6 to 1-9-9

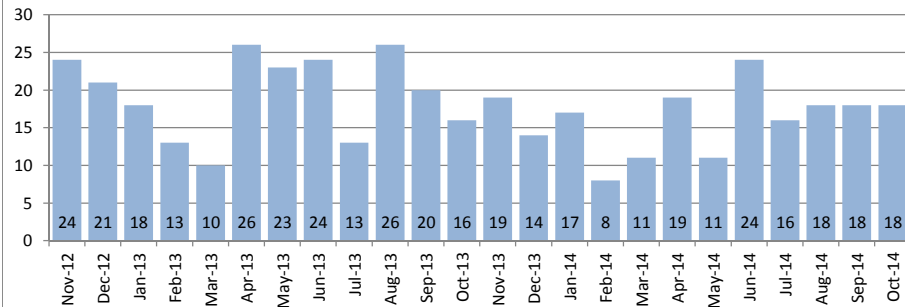


October 2014

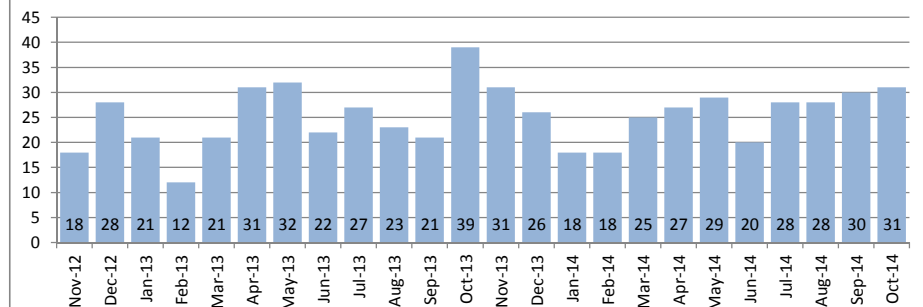
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	22	21	5%	230	235	-2%
Closed Sales	18	16	13%	166	195	-15%
Median Sales Price	\$645,000	\$609,000	6%	\$633,000	\$600,000	6%
Percent of Original List Price Received	99.3%	101.7%	-2%	98.1%	96.8%	1%
Median Days on Market Until Sale	26	14	86%	20	22	-9%
Inventory of Homes for Sale	69	49	41%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	29	29	0%	317	338	-6%
Closed Sales	31	39	-21%	262	255	3%
Median Sales Price	\$290,000	\$288,000	1%	\$316,107	\$285,000	11%
Percent of Original List Price Received	96.7%	100.0%	-3%	97.4%	99.0%	-2%
Median Days on Market Until Sale	24	17	41%	23	17	35%
Inventory of Homes for Sale	80	92	-13%	-	-	-

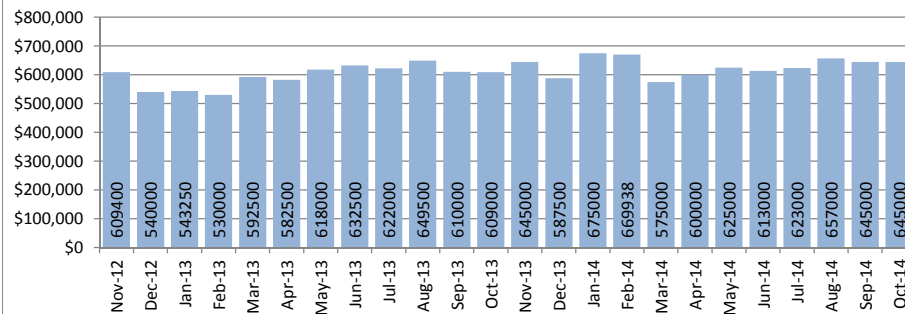
**Closed Sales : Single Family Homes**



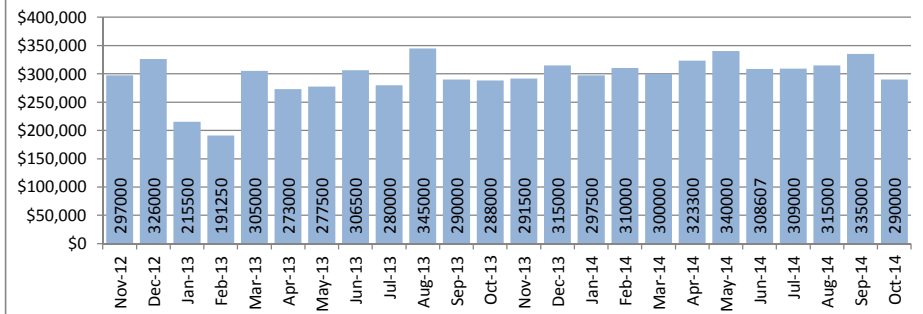
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

October 2014



**Wahiawa**

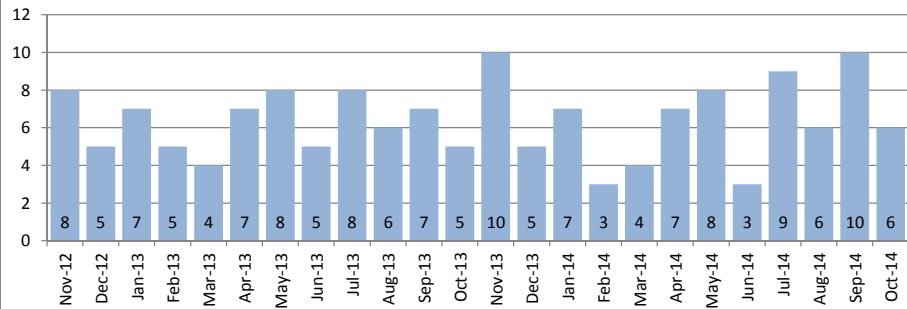
1-7-1 to 1-7-7

October 2014

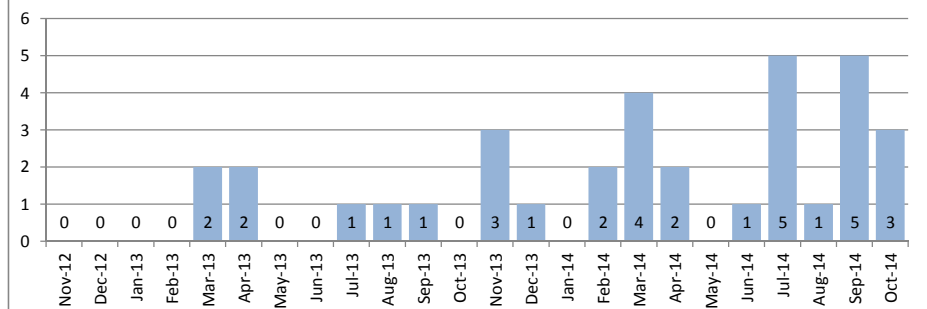
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	9	6	50%	76	85	-11%
Closed Sales	6	5	20%	63	61	3%
Median Sales Price	\$480,000	\$435,000	10%	\$475,000	\$435,000	9%
Percent of Original List Price Received	89.8%	91.6%	-2%	96.0%	95.0%	1%
Median Days on Market Until Sale	10	14	-29%	25	13	92%
Inventory of Homes for Sale	20	33	-39%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	4	2	100%	29	14	107%
Closed Sales	3	0	-	24	10	140%
Median Sales Price	\$129,000	\$0	-	\$137,250	\$140,500	-2%
Percent of Original List Price Received	83.2%	0.0%	-	94.7%	95.6%	-1%
Median Days on Market Until Sale	23	0	-	20	35	-43%
Inventory of Homes for Sale	6	4	50%	-	-	-

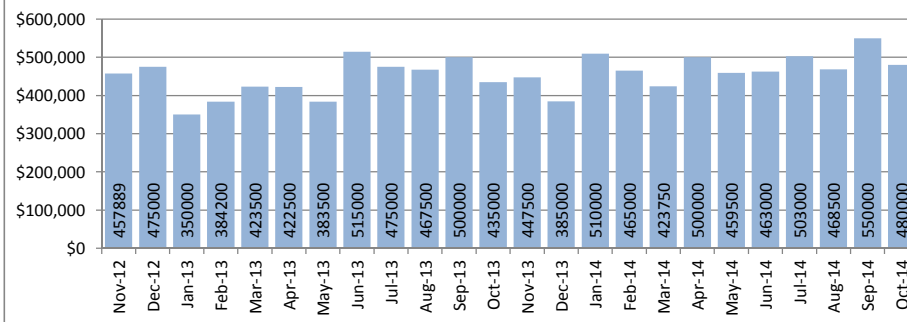
**Closed Sales : Single Family Homes**



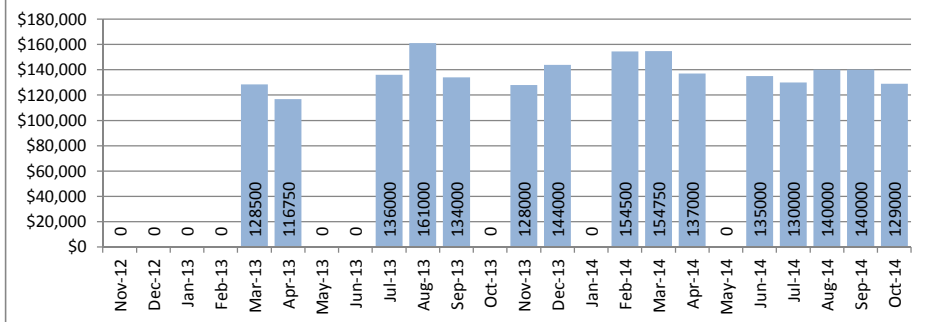
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

## October 2014



**Waialae - Kahala**

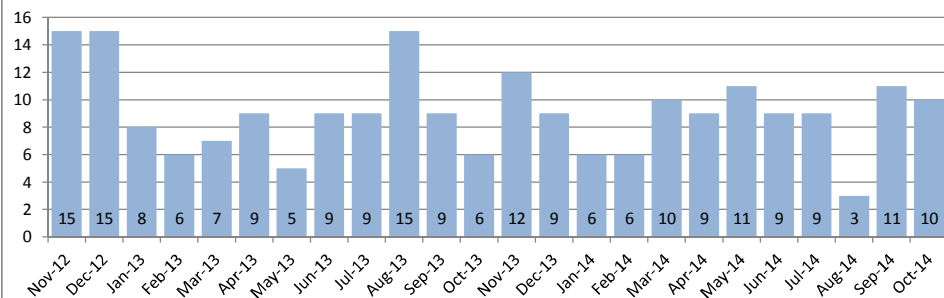
**1-3-5**

October 2014

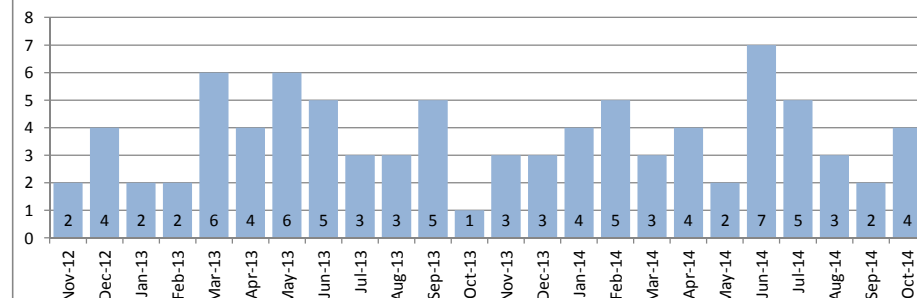
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	10	10	0%	147	120	23%
Closed Sales	10	6	67%	86	82	5%
Median Sales Price	\$1,984,000	\$2,110,000	-6%	\$1,761,500	\$1,586,500	11%
Percent of Original List Price Received	90.2%	94.2%	-4%	92.7%	99.5%	-7%
Median Days on Market Until Sale	81	16	406%	43	24	79%
Inventory of Homes for Sale	61	41	49%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	2	6	-67%	44	48	-8%
Closed Sales	4	1	300%	39	38	3%
Median Sales Price	\$679,000	\$863,000	-21%	\$480,000	\$444,000	8%
Percent of Original List Price Received	98.5%	97.1%	1%	98.2%	96.7%	2%
Median Days on Market Until Sale	70	342	-80%	23	40	-43%
Inventory of Homes for Sale	12	13	-8%	-	-	-

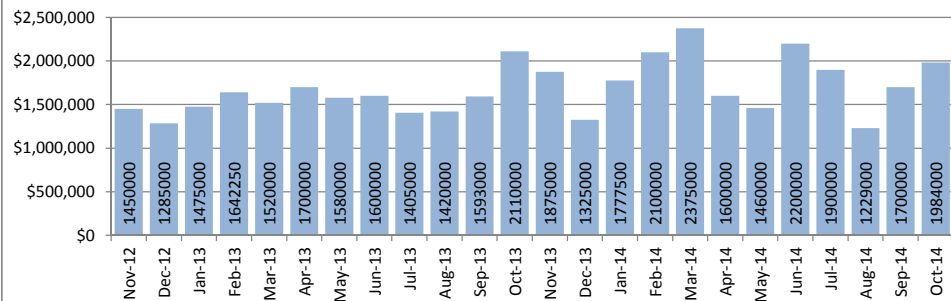
**Closed Sales : Single Family Homes**



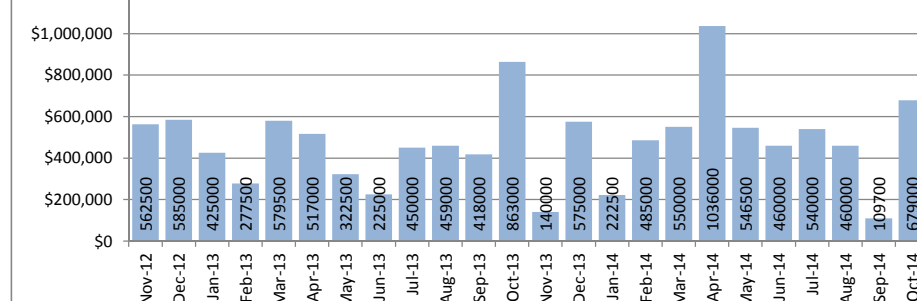
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

October 2014



Waikiki

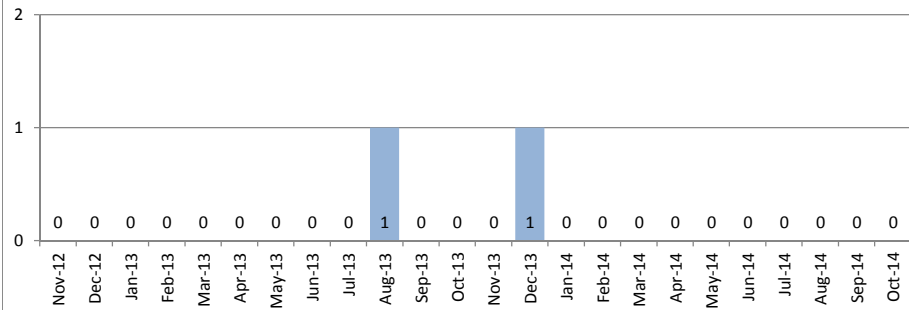
1-2-6

October 2014

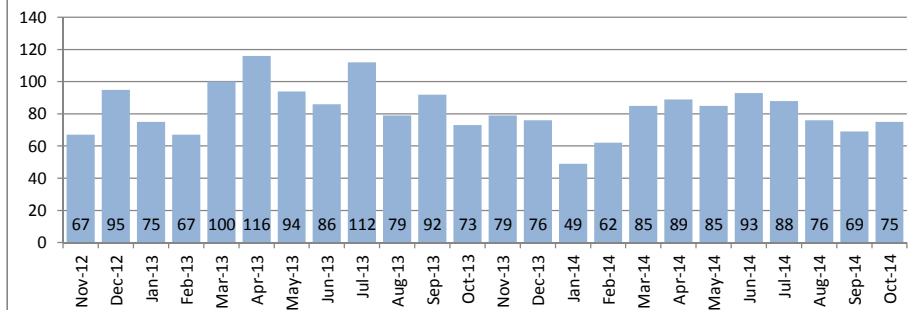
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	0	0	-	1	2	-50%
Closed Sales	0	0	-	0	1	-
Median Sales Price	\$0	\$0	-	\$0	\$131,000	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	87.9%	-
Median Days on Market Until Sale	0	0	-	0	42	-
Inventory of Homes for Sale	0	1	-	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	129	128	1%	1312	1272	3%
Closed Sales	75	73	3%	780	905	-14%
Median Sales Price	\$365,000	\$328,000	11%	\$324,994	\$325,000	0%
Percent of Original List Price Received	96.1%	97.9%	-2%	95.9%	95.6%	0%
Median Days on Market Until Sale	46	23	100%	32	32	0%
Inventory of Homes for Sale	509	453	12%	-	-	-

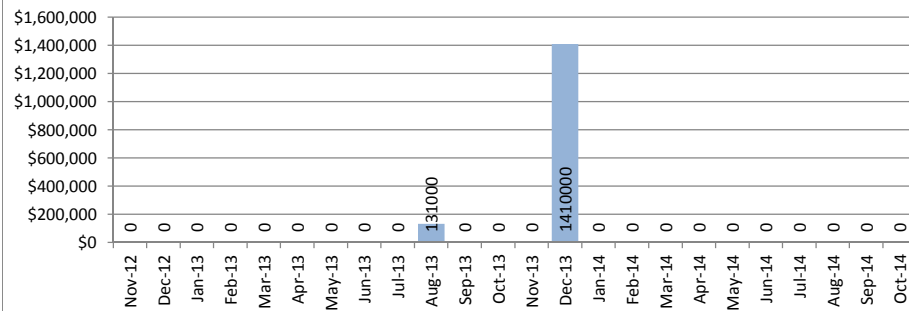
Closed Sales : Single Family Homes



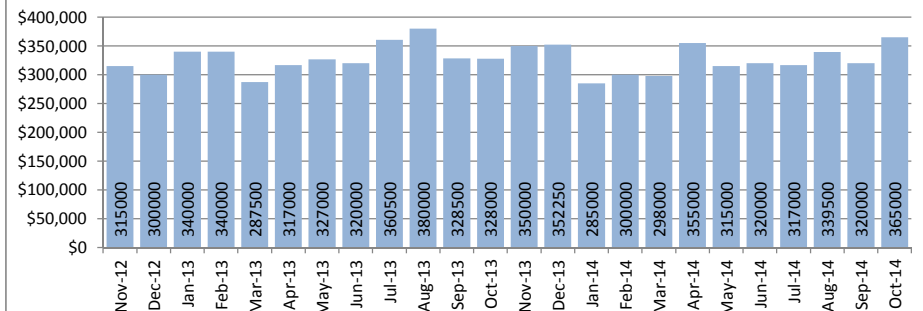
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

October 2014



**Waipahu**

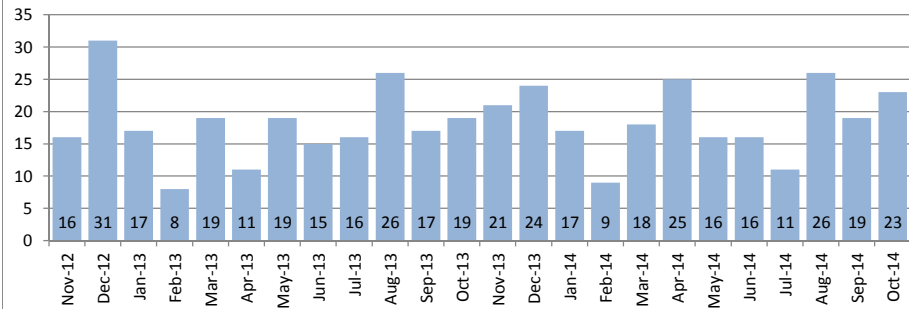
**1-9-4**

October 2014

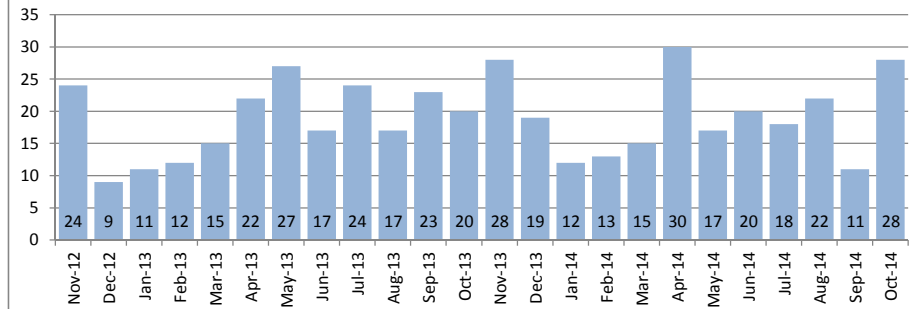
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	18	25	-28%	247	226	9%
Closed Sales	23	19	21%	83	170	-51%
Median Sales Price	\$590,000	\$577,500	2%	\$577,500	\$530,000	9%
Percent of Original List Price Received	98.5%	99.7%	-1%	97.9%	98.2%	0%
Median Days on Market Until Sale	34	19	79%	26	19	37%
Inventory of Homes for Sale	76	63	21%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	22	25	-12%	226	243	-7%
Closed Sales	28	20	40%	184	191	-4%
Median Sales Price	\$285,000	\$272,000	5%	\$295,000	\$270,000	9%
Percent of Original List Price Received	96.4%	99.1%	-3%	98.7%	100.4%	-2%
Median Days on Market Until Sale	22	11	100%	19	12	58%
Inventory of Homes for Sale	67	52	29%	-	-	-

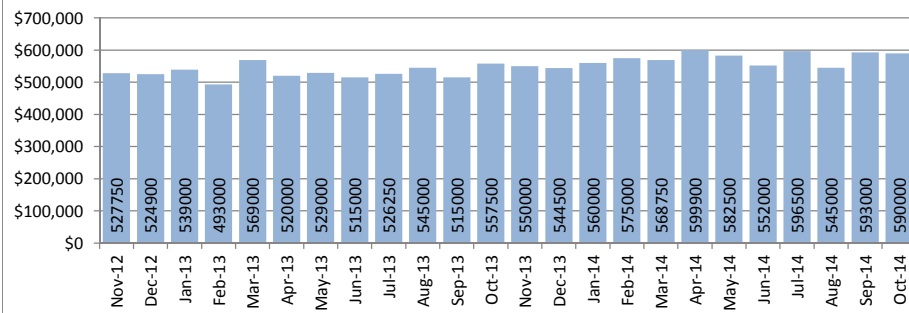
**Closed Sales : Single Family Homes**



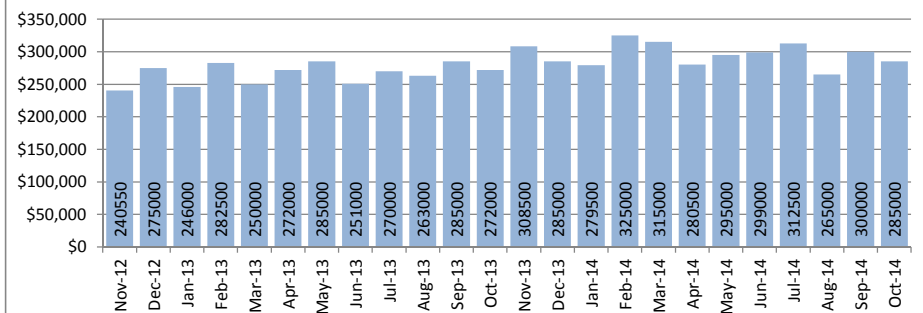
**Closed Sales : Condos**



**Median Sales Price : Single Family Homes**



**Median Sales Price : Condos**



**SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.**

# Local Market Update

October 2014



## Windward Coast

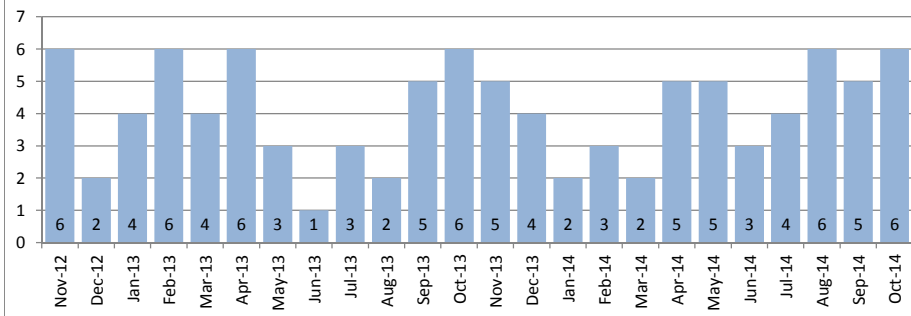
1-4-8 to 1-5-5

October 2014

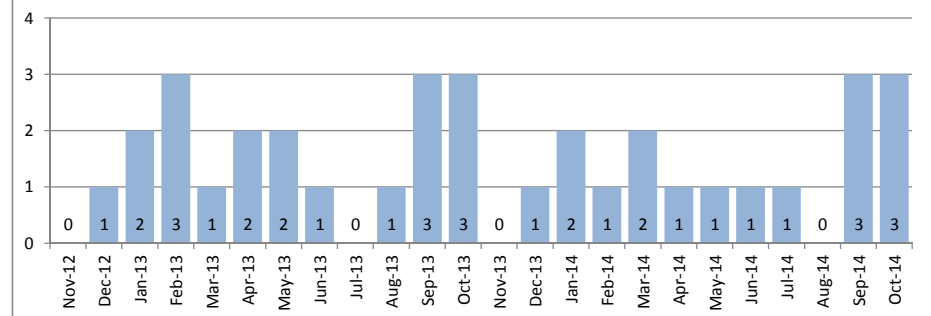
Single Family Homes	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	6	11	-45%	87	89	-2%
Closed Sales	6	6	0%	37	38	-3%
Median Sales Price	\$607,500	\$476,000	28%	\$680,000	\$563,000	21%
Percent of Original List Price Received	96.5%	97.6%	-1%	97.8%	91.0%	7%
Median Days on Market Until Sale	85	15	467%	53	44	20%
Inventory of Homes for Sale	45	51	-12%	-	-	-

Condos	October			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	6	8	-25%	29	35	-17%
Closed Sales	3	3	0%	15	18	-17%
Median Sales Price	\$320,000	\$175,000	83%	\$210,000	\$195,500	7%
Percent of Original List Price Received	97.6%	101.1%	-3%	100.0%	88.9%	12%
Median Days on Market Until Sale	6	11	-45%	69	30	130%
Inventory of Homes for Sale	16	21	-24%	-	-	-

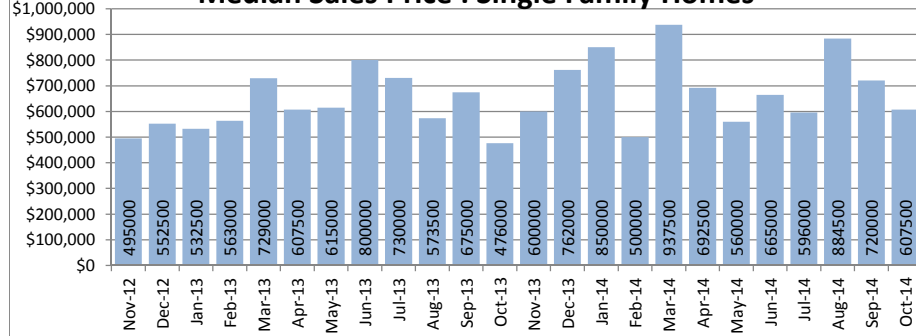
Closed Sales : Single Family Homes



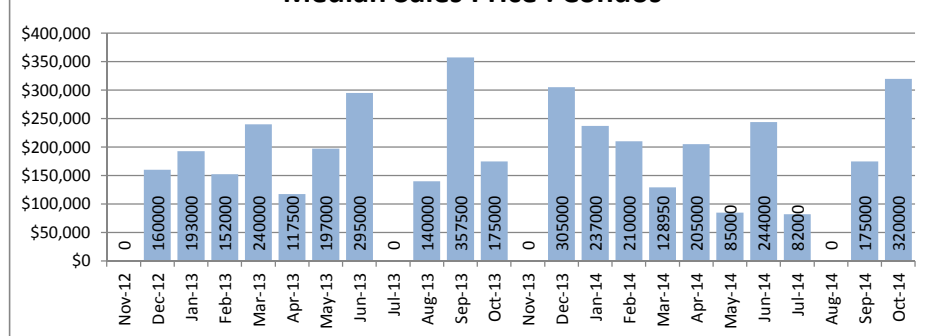
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - October 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
LAUNANI VALLEY	\$ 579,750	\$ 556,250	-4.1%	-\$23,500	2	2	0.0%	0
MILILANI AREA	\$ 605,000	\$ 606,500	0.2%	\$1,500	11	12	9.1%	1
MILILANI MAUKA	\$ 685,000	\$ 758,500	10.7%	\$73,500	13	10	-23.1%	-3
WAHIAWA AREA	\$ 457,750	\$ 464,000	1.4%	\$6,250	2	2	0.0%	0
WAHIAWA HEIGHTS	\$ 392,255	\$ 590,000	50.4%	\$197,745	2	2	0.0%	0
WHITMORE VILLAGE	\$ 560,000	\$ 430,000	-23.2%	-\$130,000	1	2	100.0%	1
<b>Central Region</b>	<b>\$ 620,000</b>	<b>\$ 641,500</b>	<b>3.5%</b>	<b>\$21,500</b>	<b>31</b>	<b>30</b>	<b>-3.2%</b>	<b>-1</b>
Diamond Hd Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AINA HAINA AREA	\$ 754,500	-	-	-	3	-	-	-
AINA HAINA BEACH	-	\$ 2,950,000	-	-	-	1	-	-
BLACK POINT	\$ 2,799,000	-	-	-	1	-	-	-
DIAMOND HEAD	\$ 1,750,000	-	-	-	2	-	-	-
HAWAII LOA RIDGE	\$ 3,288,000	\$ 3,300,000	0.4%	\$12,000	1	1	0.0%	0
KAHALA AREA	\$ 2,110,000	\$ 2,325,000	10.2%	\$215,000	4	7	75.0%	3
KAIMUKI	\$ 850,000	\$ 851,944	0.2%	\$1,944	9	2	-77.8%	-7
PUUPANINI	\$ 1,800,000	-	-	-	1	-	-	-
KAPAHULU	-	\$ 845,000	-	-	-	1	-	-
KULIOUOU	-	\$ 1,150,000	-	-	-	1	-	-
MAUNALANI HEIGHTS	\$ 950,000	\$ 981,500	3.3%	\$31,500	1	2	100.0%	1
NIU BEACH	-	\$ 2,950,000	-	-	-	3	-	-
PALOLO	\$ 937,500	\$ 777,500	-17.1%	-\$160,000	4	8	100.0%	4
ST. LOUIS	\$ 735,000	\$ 780,000	6.1%	\$45,000	1	1	0.0%	0
WAIALAE IKI	-	\$ 1,650,000	-	-	-	3	-	-
WAIALAE NUI RDGE	-	\$ 1,225,000	-	-	-	1	-	-
WAIALAE NUI VLY	\$ 1,030,000	-	-	-	1	-	-	-
WAILUPE AREA	-	\$ 2,200,000	-	-	-	1	-	-
WILHELMINA	-	\$ 930,000	-	-	-	5	-	-
<b>Diamond Hd Region</b>	<b>\$ 970,000</b>	<b>\$ 1,225,000</b>	<b>26.3%</b>	<b>\$255,000</b>	<b>28</b>	<b>37</b>	<b>32.1%</b>	<b>9</b>
Hawaii Kai Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ANCHORAGE	\$ 1,401,650	-	-	-	2	-	-	-
KALAMA VALLEY	\$ 826,000	-	-	-	2	-	-	-
KAMILO NUI	-	\$ 1,260,000	-	-	-	1	-	-
KAMILO IKI	\$ 1,475,000	\$ 910,000	-38.3%	-\$565,000	1	1	0.0%	0
KEALAU LA KAI	-	\$ 1,668,125	-	-	-	1	-	-
KOKO HEAD TERRAC	\$ 1,020,000	\$ 849,950	-16.7%	-\$170,050	2	2	0.0%	0
LAULIMA	\$ 900,000	\$ 905,000	0.6%	\$5,000	1	2	100.0%	1
LUNA KAI	\$ 850,000	\$ 950,000	11.8%	\$100,000	1	1	0.0%	0
MARINA WEST	\$ 1,023,750	\$ 1,160,000	13.3%	\$136,250	1	2	100.0%	1
MARINERS COVE	-	\$ 950,000	-	-	-	1	-	-
MARINERS RIDGE	-	\$ 915,000	-	-	-	1	-	-
NAPALI HAWEO	-	\$ 1,570,000	-	-	-	1	-	-
QUEENS GATE	-	\$ 1,087,500	-	-	-	2	-	-
TRIANGLE	\$ 950,000	\$ 1,050,000	10.5%	\$100,000	1	1	0.0%	0
WEST MARINA	\$ 1,080,125	\$ 1,015,500	-6.0%	-\$64,625	2	2	0.0%	0
<b>Hawaii Kai Region</b>	<b>\$ 999,999</b>	<b>\$ 1,000,000</b>	<b>0.0%</b>	<b>\$1</b>	<b>13</b>	<b>18</b>	<b>38.5%</b>	<b>5</b>



## Single Family Solds - October 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 5

Leeward Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
LUALUALEI	\$ 230,000	\$ 380,000	65.2%	\$150,000	1	3	200.0%	2
MAILI	\$ 365,500	\$ 360,000	-1.5%	-\$5,500	7	5	-28.6%	-2
MALI SEA-KAIMALINO	-	\$ 366,000	-	-	-	1	-	-
MALI SEA-MAKALAE 1	-	\$ 400,000	-	-	-	1	-	-
MAKAHA	\$ 397,196	\$ 240,000	-39.6%	-\$157,196	6	3	-50.0%	-3
WAIANAE	\$ 123,000	\$ 225,500	83.3%	\$102,500	7	2	-71.4%	-5
<b>Leeward Region</b>	<b>\$ 300,000</b>	<b>\$ 340,000</b>	<b>13.3%</b>	<b>\$40,000</b>	<b>21</b>	<b>15</b>	<b>-28.6%</b>	<b>-6</b>
Ewa Plain Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
EWA BEACH	\$ 410,000	\$ 450,000	9.8%	\$40,000	5	2	-60.0%	-3
EWA GEN ALII COURT	\$ 415,000	-	-	-	3	-	-	-
EWA GEN ALII COVE	\$ 414,500	\$ 414,500	0.0%	\$0	2	2	0.0%	0
EWA GEN CORTEBELLA	\$ 375,000	\$ 400,000	6.7%	\$25,000	1	1	0.0%	0
EWA GEN CYPRESS POINT	\$ 830,000	-	-	-	1	-	-	-
EWA GEN HALEAKEA	-	\$ 780,000	-	-	-	2	-	-
EWA GEN KULA LEI	\$ 449,000	-	-	-	1	-	-	-
EWA GEN LATITUDES	-	\$ 691,000	-	-	-	1	-	-
EWA GEN LAULANI-TIDES	\$ 450,000	\$ 500,000	11.1%	\$50,000	1	2	100.0%	1
EWA GEN LAS BRISAS	\$ 464,000	-	-	-	1	-	-	-
EWA GEN LAULANI-TRADES	-	\$ 495,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	-	\$ 495,250	-	-	-	2	-	-
EWA GEN PRESCOTT	\$ 615,000	\$ 598,500	-2.7%	-\$16,500	1	2	100.0%	1
EWA GEN SEA BREEZE	-	\$ 490,000	-	-	-	1	-	-
EWA GEN SUMMERHILL	\$ 495,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 438,500	-	-	-	2	-	-	-
EWA GEN SONOMA	\$ 650,000	\$ 726,000	11.7%	\$76,000	1	1	0.0%	0
EWA GEN SUN TERRA	\$ 548,000	\$ 475,000	-13.3%	-\$73,000	1	1	0.0%	0
EWA GEN SUN TERRA SOUTH	-	\$ 537,500	-	-	-	2	-	-
EWA GEN TERRAZZA	\$ 440,000	\$ 525,000	19.3%	\$85,000	3	1	-66.7%	-2
EWA GEN TUSCANY II	\$ 510,000	-	-	-	1	-	-	-
EWA GEN TROVARE	-	\$ 587,900	-	-	-	1	-	-
EWA GEN WOODBRIDGE	\$ 760,000	\$ 745,000	-2.0%	-\$15,000	1	1	0.0%	0
EWA VILLAGES	-	\$ 460,000	-	-	-	4	-	-
HOAKALEI-KA MAKANA	\$ 641,000	\$ 690,000	7.6%	\$49,000	6	3	-50.0%	-3
HUELANI	-	\$ 589,000	-	-	-	1	-	-
KAPOLEI KAI	\$ 599,999	-	-	-	1	-	-	-
KAPOLEI	\$ 590,000	\$ 715,000	21.2%	\$125,000	1	1	0.0%	0
KAPOLEI-AELOA	\$ 542,500	\$ 675,000	24.4%	\$132,500	4	1	-75.0%	-3
KAPOLEI KNOLLS	\$ 692,500	-	-	-	1	-	-	-
KAPOLEI-IWALANI	\$ 530,000	\$ 582,000	9.8%	\$52,000	1	2	100.0%	1
KAPOLEI-KEKUILANI	\$ 440,000	-	-	-	2	-	-	-
KAPOLEI-MALANAI	\$ 612,000	-	-	-	1	-	-	-
KO OLINA	\$ 950,000	-	-	-	1	-	-	-
LEEWARD ESTATES	\$ 382,500	-	-	-	2	-	-	-
OCEAN POINTE	\$ 535,000	\$ 620,000	15.9%	\$85,000	9	7	-22.2%	-2
WESTLOCH ESTATES	\$ 505,000	\$ 555,000	9.9%	\$50,000	3	1	-66.7%	-2
WESTLOCH FAIRWAY	-	\$ 571,500	-	-	-	2	-	-
<b>Ewa Plain Region</b>	<b>\$ 519,500</b>	<b>\$ 555,000</b>	<b>6.8%</b>	<b>\$35,500</b>	<b>58</b>	<b>45</b>	<b>-22.4%</b>	<b>-13</b>
Makakilo Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
CAMPBELL IND PRK	-	\$ 510,000	-	-	-	1	-	-
MAKAKILO-ANUHEA	-	\$ 610,750	-	-	-	2	-	-
MAKAKILO-KAHIWELO	-	\$ 720,000	-	-	-	2	-	-
MAKAKILO-KUMULANI	-	\$ 925,000	-	-	-	1	-	-
MAKAKILO-UPPER	-	\$ 659,000	-	-	-	2	-	-
MAKAKILO-LOWER	\$ 588,000	\$ 500,000	-15.0%	-\$88,000	1	5	400.0%	4
MAKAKILO-PALEHUA HGTS	\$ 1,074,400	-	-	-	1	-	-	-
MAKAKILO-STARSEDGE	\$ 765,000	\$ 755,000	-1.3%	-\$10,000	1	2	100.0%	1
MAKAKILO-WAI KALOI	-	\$ 760,000	-	-	-	3	-	-
MAKAKILO-WEST HILLS	\$ 667,500	-	-	-	1	-	-	-
NANAKAI GARDENS	\$ 490,000	-	-	-	1	-	-	-
<b>Makakilo Region</b>	<b>\$ 667,500</b>	<b>\$ 622,500</b>	<b>-6.7%</b>	<b>-\$45,000</b>	<b>5</b>	<b>18</b>	<b>260.0%</b>	<b>13</b>

Single Family Solds - October 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 5

Kailua Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AIKAHI PARK	\$ 1,150,000	\$ 1,252,500	8.9%	\$102,500	1	1	0.0%	0
BEACHSIDE	-	\$ 1,845,000	-	-	-	3	-	-
COCONUT GROVE	\$ 663,500	\$ 680,500	2.6%	\$17,000	4	2	-50.0%	-2
ENCHANTED LAKE	\$ 740,000	\$ 830,000	12.2%	\$90,000	3	2	-33.3%	-1
GOVT/AG	\$ 1,600,000	-	-	-	1	-	-	-
KAILUA ESTATES	\$ 1,450,000	-	-	-	1	-	-	-
KAIMALINO	\$ 1,325,000	\$ 1,520,000	14.7%	\$195,000	3	3	0.0%	0
KALAHEO HILLSIDE	\$ 930,000	\$ 1,400,000	50.5%	\$470,000	1	1	0.0%	0
KALAMA TRACT	\$ 1,250,000	\$ 932,450	-25.4%	-\$317,550	1	2	100.0%	1
KAOPA	\$ 575,000	-	-	-	1	-	-	-
KAWAILOA	-	\$ 975,000	-	-	-	1	-	-
KEOLU HILLS	\$ 772,500	\$ 760,000	-1.6%	-\$12,500	4	1	-75.0%	-3
KOOLAUPOKU	\$ 756,000	\$ 998,000	32.0%	\$242,000	2	1	-50.0%	-1
KUKANONO	-	\$ 600,000	-	-	-	1	-	-
KUULEI TRACT	-	\$ 1,860,000	-	-	-	1	-	-
LANIKAI	\$ 1,755,000	\$ 6,800,000	287.5%	\$5,045,000	4	1	-75.0%	-3
MAUNAWILI	\$ 875,000	\$ 945,000	8.0%	\$70,000	1	3	200.0%	2
OLOMANA	-	\$ 820,000	-	-	-	1	-	-
WAIMANALO	-	\$ 230,000	-	-	-	1	-	-
POHAKUPU	\$ 940,000	-	-	-	1	-	-	-
<b>Kailua Region</b>	<b>\$ 875,000</b>	<b>\$ 975,000</b>	<b>11.4%</b>	<b>\$100,000</b>	<b>28</b>	<b>25</b>	<b>-10.7%</b>	<b>-3</b>
<b>Kaneohe Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
AHUIMANU AREA	-	\$ 730,000	-	-	-	3	-	-
ALII BLUFFS	\$ 858,000	-	-	-	1	-	-	-
BAYVIEW GOLF COURSE	\$ 1,150,000	-	-	-	1	-	-	-
BAYVIEW GARDEN	-	\$ 740,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 675,000	\$ 767,500	13.7%	\$92,500	1	2	100.0%	1
CROWN TERRACE	\$ 780,500	\$ 720,000	-7.8%	-\$60,500	2	1	-50.0%	-1
HALE KOU	\$ 865,000	\$ 801,250	-7.4%	-\$63,750	1	2	100.0%	1
HAIKU PLANTATION	\$ 1,162,500	-	-	-	2	-	-	-
HAIKU VILLAGE	\$ 750,000	-	-	-	1	-	-	-
HALEKAUWILA	-	\$ 556,400	-	-	-	1	-	-
HAUULA	\$ 490,000	\$ 640,000	30.6%	\$150,000	3	3	0.0%	0
KAAAWA	\$ 785,000	\$ 575,000	-26.8%	-\$210,000	1	1	0.0%	0
KAALAE	-	\$ 702,500	-	-	-	3	-	-
KAMOOALII	\$ 689,000	-	-	-	1	-	-	-
KANEOHE TOWN	\$ 445,000	\$ 640,000	43.8%	\$195,000	2	1	-50.0%	-1
KANEOHE WOODS	-	\$ 740,000	-	-	-	1	-	-
KAPUNA HALA	\$ 560,000	\$ 595,000	6.3%	\$35,000	1	1	0.0%	0
KEAAHALA	-	\$ 638,500	-	-	-	2	-	-
KEAPUKA	-	\$ 765,000	-	-	-	1	-	-
LILIPUNA	\$ 594,000	\$ 783,000	31.8%	\$189,000	1	2	100.0%	1
LULANI OCEAN	-	\$ 678,000	-	-	-	1	-	-
MAHINUI	\$ 1,050,000	\$ 720,000	-31.4%	-\$330,000	2	1	-50.0%	-1
MIKIOLA	-	\$ 1,365,000	-	-	-	1	-	-
NOHANANI	-	\$ 1,300,000	-	-	-	1	-	-
PIKOILOA	\$ 658,000	\$ 750,000	14.0%	\$92,000	1	3	200.0%	2
PUNALUU	\$ 425,250	\$ 480,000	12.9%	\$54,750	2	1	-50.0%	-1
PUOHALA VILLAGE	-	\$ 605,500	-	-	-	2	-	-
TEMPLE VALLEY	\$ 599,000	-	-	-	1	-	-	-
VALLEY ESTATES	\$ 620,000	-	-	-	1	-	-	-
WAIHEE	\$ 1,500,000	-	-	-	1	-	-	-
WAIKANE	-	\$ 1,500,000	-	-	-	1	-	-
WOODRIDGE	\$ 715,000	-	-	-	1	-	-	-
WAIKALUA	\$ 450,000	-	-	-	3	-	-	-
<b>Kaneohe Region</b>	<b>\$ 666,500</b>	<b>\$ 701,250</b>	<b>5.2%</b>	<b>\$34,750</b>	<b>30</b>	<b>36</b>	<b>20.0%</b>	<b>6</b>

Single Family Solds - October 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 5

Pearl City Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AIEA AREA	\$ 482,500	\$ 650,000	34.7%	\$167,500	2	1	-50.0%	-1
AIEA HEIGHTS	\$ 657,500	\$ 550,000	-16.3%	-\$107,500	4	1	-75.0%	-3
FOSTER VILLAGE	\$ 739,000	\$ 804,156	8.8%	\$65,156	1	2	100.0%	1
HALAWA	\$ 595,000	-	-	-	1	-	-	-
MOMILANI	\$ 615,000	\$ 645,000	4.9%	\$30,000	1	4	300.0%	3
NEWTOWN	-	\$ 630,000	-	-	-	3	-	-
PACIFIC PALISADES	\$ 565,000	\$ 525,000	-7.1%	-\$40,000	2	1	-50.0%	-1
PEARL CITY-UPPER	\$ 520,000	\$ 670,000	28.8%	\$150,000	1	3	200.0%	2
PEARLRIDGE	-	\$ 558,738	-	-	-	1	-	-
WAI'AU	\$ 575,000	\$ 725,000	26.1%	\$150,000	1	1	0.0%	0
WAILUNA	\$ 725,000	-	-	-	1	-	-	-
WAIMALU	\$ 782,000	\$ 590,000	-24.6%	-\$192,000	2	1	-50.0%	-1
<b>Pearl City Region</b>	<b>\$ 609,000</b>	<b>\$ 645,000</b>	<b>5.9%</b>	<b>\$36,000</b>	<b>16</b>	<b>18</b>	<b>12.5%</b>	<b>2</b>
Metro Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ALA MOANA	-	\$ 390,400	-	-	-	1	-	-
ALEWA HEIGHTS	\$ 825,000	\$ 950,000	15.2%	\$125,000	3	1	-66.7%	-2
ALIAMANU	\$ 495,000	\$ 999,999	102.0%	\$504,999	2	1	-50.0%	-1
DOWSETT	-	\$ 2,450,000	-	-	-	1	-	-
JUDD HILLSIDE	\$ 1,393,000	-	-	-	1	-	-	-
KALIHI-LOWER	\$ 706,000	\$ 638,000	-9.6%	-\$68,000	2	4	100.0%	2
KALIHI-UKA	\$ 410,000	-	-	-	2	-	-	-
KALIHI-UPPER	\$ 780,000	-	-	-	1	-	-	-
KALIHI VALLEY	\$ 486,500	\$ 612,500	25.9%	\$126,000	2	2	0.0%	0
KAPIOLANI	-	\$ 615,000	-	-	-	1	-	-
KAPALAMA	-	\$ 579,000	-	-	-	3	-	-
LILIHA	-	\$ 650,200	-	-	-	1	-	-
MAKIKI AREA	\$ 840,000	-	-	-	1	-	-	-
MAKIKI	\$ 990,000	-	-	-	1	-	-	-
MANOA AREA	\$ 1,095,000	\$ 1,831,000	67.2%	\$736,000	1	2	100.0%	1
MANOA-UPPER	-	\$ 1,100,000	-	-	-	1	-	-
MANOA-WOODLAWN	\$ 1,125,000	\$ 1,200,000	6.7%	\$75,000	1	1	0.0%	0
MOANALUA GARDENS	\$ 689,500	\$ 672,000	-2.5%	-\$17,500	2	2	0.0%	0
MOANALUA VALLEY	\$ 732,000	-	-	-	1	-	-	-
MOILILI	\$ 744,000	\$ 1,200,000	61.3%	\$456,000	2	1	-50.0%	-1
NUUANU AREA	-	\$ 2,028,000	-	-	-	1	-	-
NUUANU-LOWER	\$ 873,000	\$ 1,077,500	23.4%	\$204,500	3	2	-33.3%	-1
PACIFIC HEIGHTS	-	\$ 915,000	-	-	-	1	-	-
PAUOA VALLEY	\$ 725,000	-	-	-	1	-	-	-
PUUNUI	\$ 850,000	\$ 813,000	-4.4%	-\$37,000	1	2	100.0%	1
PUNCHBOWL-AREA	\$ 889,000	\$ 700,000	-21.3%	-\$189,000	1	1	0.0%	0
SALT LAKE	-	\$ 785,000	-	-	-	1	-	-
<b>Metro Region</b>	<b>\$ 758,500</b>	<b>\$ 767,500</b>	<b>1.2%</b>	<b>\$9,000</b>	<b>28</b>	<b>30</b>	<b>7.1%</b>	<b>2</b>
North Shore Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
KAHUKU	\$ 450,000	-	-	-	1	-	-	-
KAWAIILOA	\$ 1,450,000	-	-	-	1	-	-	-
MOKULEIA	\$ 2,625,000	-	-	-	1	-	-	-
PUPUEKA	\$ 2,600,000	\$ 1,250,000	-51.9%	-\$1,350,000	1	1	0.0%	0
SUNSET AREA	\$ 1,300,000	-	-	-	3	-	-	-
SUNSET/VELZY	\$ 1,650,000	-	-	-	1	-	-	-
WAI'ALUA	\$ 688,000	\$ 822,500	19.5%	\$134,500	3	2	-33.3%	-1
<b>North Shore Region</b>	<b>\$ 1,300,000</b>	<b>\$ 1,030,000</b>	<b>-20.8%</b>	<b>-\$270,000</b>	<b>11</b>	<b>3</b>	<b>-72.7%</b>	<b>-8</b>

Single Family Solds - October 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 5 of 5

Waipahu Region	2013 Median	2014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
BUSINESS	\$ 231,800	-	-	-	1	-	-	-
HARBOR VIEW	\$ 510,000	\$ 545,000	6.9%	\$35,000	1	1	0.0%	0
ROYAL KUNIA	\$ 529,000	\$ 630,000	19.1%	\$101,000	5	8	60.0%	3
SEAVIEW	\$ 197,120	-	-	-	1	-	-	-
VILLAGE PARK	\$ 579,000	\$ 549,000	-5.2%	-\$30,000	3	3	0.0%	0
WAIKELE	\$ 640,000	-	-	-	1	-	-	-
WAIPAHU-ESTATES	-	\$ 643,500	-	-	-	2	-	-
WAIPAHU-TRIANGLE	\$ 590,000	\$ 568,000	-3.7%	-\$22,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 490,000	\$ 470,000	-4.1%	-\$20,000	2	5	150.0%	3
WAIPIO GENTRY	\$ 603,750	\$ 605,000	0.2%	\$1,250	4	3	-25.0%	-1
<b>Waipahu Region</b>	<b>\$ 577,500</b>	<b>\$ 590,000</b>	<b>2.2%</b>	<b>\$12,500</b>	<b>19</b>	<b>23</b>	<b>21.1%</b>	<b>4</b>

**Condo Solds - October 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3**

<b>Central Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
LAUNANI VALLEY	\$ 295,000	\$ 304,000	3.1%	\$9,000	7	1	-85.7%	-6
MILILANI AREA	\$ 342,500	\$ 305,000	-10.9%	-\$37,500	14	9	-35.7%	-5
MILILANI MAUKA	\$ 333,000	\$ 355,000	6.6%	\$22,000	14	17	21.4%	3
WAHIAWA AREA	-	\$ 124,500	-	-	-	2	-	-
WILIKINA	-	\$ 169,000	-	-	-	1	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 158,000	\$ 230,000	45.6%	\$72,000	5	9	80.0%	4
<b>Central Region</b>	<b>\$ 325,500</b>	<b>\$ 305,000</b>	<b>-6.3%</b>	<b>-\$20,500</b>	<b>40</b>	<b>39</b>	<b>-2.5%</b>	<b>-1</b>
<b>Diamond Hd Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
DIAMOND HEAD	\$ 418,000	\$ 535,000	28.0%	\$117,000	7	8	14.3%	1
KAHALA AREA	-	\$ 890,000	-	-	-	1	-	-
KALANI IKI	\$ 863,000	\$ 880,000	2.0%	\$17,000	1	1	0.0%	0
KAPAHULU	-	\$ 235,000	-	-	-	1	-	-
PALOLO	\$ 145,000	-	-	-	1	-	-	-
ST. LOUIS	-	\$ 630,000	-	-	-	1	-	-
KAIMUKI	\$ 360,000	-	-	-	1	-	-	-
WAIALAE G/C	-	\$ 125,000	-	-	-	1	-	-
WAIALAE NUI VLY	-	\$ 478,000	-	-	-	1	-	-
<b>Diamond Hd Region</b>	<b>\$ 405,425</b>	<b>\$ 554,000</b>	<b>36.6%</b>	<b>\$148,575</b>	<b>10</b>	<b>14</b>	<b>40.0%</b>	<b>4</b>
<b>Ewa Plain Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
EWA	\$ 262,950	\$ 267,500	1.7%	\$4,550	4	5	25.0%	1
EWA GEN	-	\$ 330,000	-	-	-	1	-	-
EWA GEN LOMBARD WAY	-	\$ 380,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 275,000	\$ 290,000	5.5%	\$15,000	5	3	-40.0%	-2
EWA GEN SUN TERRA ON THE PARK	-	\$ 275,000	-	-	-	1	-	-
HOAKALEI-KA MAKANA	-	\$ 490,000	-	-	-	1	-	-
KAPOLEI	\$ 355,894	\$ 390,750	9.8%	\$34,856	4	10	150.0%	6
KO OLINA	\$ 540,000	\$ 576,944	6.8%	\$36,944	3	4	33.3%	1
OCEAN POINTE	\$ 365,000	\$ 385,000	5.5%	\$20,000	5	9	80.0%	4
<b>Ewa Plain Region</b>	<b>\$ 335,888</b>	<b>\$ 382,500</b>	<b>13.9%</b>	<b>\$46,612</b>	<b>21</b>	<b>35</b>	<b>66.7%</b>	<b>14</b>
<b>Hawaii Kai Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
HAHAIONE-LOWER	\$ 476,750	\$ 565,000	18.5%	\$88,250	6	2	-66.7%	-4
MARINERS VALLEY	\$ 505,000	\$ 607,500	20.3%	\$102,500	3	1	-66.7%	-2
WEST MARINA	\$ 652,500	\$ 625,000	-4.2%	-\$27,500	8	9	12.5%	1
<b>Hawaii Kai Region</b>	<b>\$ 520,000</b>	<b>\$ 616,250</b>	<b>18.5%</b>	<b>\$96,250</b>	<b>17</b>	<b>12</b>	<b>-29.4%</b>	<b>-5</b>
<b>Kailua Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIKAHI PARK	\$ 437,500	-	-	-	2	-	-	-
BLUESTONE	\$ 831,000	\$ 915,000	10.1%	\$84,000	1	2	100.0%	1
KAILUA TOWN	\$ 519,000	\$ 606,000	16.8%	\$87,000	7	7	0.0%	0
<b>Kailua Region</b>	<b>\$ 492,000</b>	<b>\$ 620,000</b>	<b>26.0%</b>	<b>\$128,000</b>	<b>10</b>	<b>9</b>	<b>-10.0%</b>	<b>-1</b>
<b>Kaneohe Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
COUNTRY CLUB	\$ 450,000	-	-	-	1	-	-	-
GOVERNMENT	-	\$ 420,000	-	-	-	1	-	-
HAIKU PLANTATION	-	\$ 573,500	-	-	-	2	-	-
HALE KOU	\$ 267,000	\$ 345,000	29.2%	\$78,000	1	1	0.0%	0
KAAAWA	\$ 162,500	\$ 320,000	96.9%	\$157,500	1	3	200.0%	2
MAHINUI	\$ 390,000	-	-	-	1	-	-	-
PUNALUU	\$ 229,250	-	-	-	2	-	-	-
LILIPUNA	-	\$ 498,000	-	-	-	2	-	-
PUUALII	\$ 375,000	\$ 456,500	21.7%	\$81,500	2	2	0.0%	0
TEMPLE VALLEY	\$ 489,500	\$ 452,500	-7.6%	-\$37,000	4	3	-25.0%	-1
WINDWARD ESTATES	\$ 379,500	\$ 421,500	11.1%	\$42,000	4	2	-50.0%	-2
<b>Kaneohe Region</b>	<b>\$ 394,500</b>	<b>\$ 432,500</b>	<b>9.6%</b>	<b>\$38,000</b>	<b>16</b>	<b>16</b>	<b>0.0%</b>	<b>0</b>

**Condo Solds - October 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3**

<b>Leeward Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAILI	-	\$ 145,000	-	-	-	3	-	-
MAKAHA	\$ 117,250	\$ 126,000	7.5%	\$8,750	5	6	20.0%	1
WAIANAE	-	\$ 79,750	-	-	-	4	-	-
<b>Leeward Region</b>	<b>\$ 117,250</b>	<b>\$ 107,000</b>	<b>-8.7%</b>	<b>-\$10,250</b>	<b>5</b>	<b>13</b>	<b>160.0%</b>	<b>8</b>
<b>Makakilo Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
MAKAKILO-UPPER	\$ 280,000	\$ 273,000	-2.5%	-\$7,000	11	14	27.3%	3
<b>Makakilo Region</b>	<b>\$ 280,000</b>	<b>\$ 273,000</b>	<b>-2.5%</b>	<b>-\$7,000</b>	<b>11</b>	<b>14</b>	<b>27.3%</b>	<b>3</b>
<b>Metro Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
ALA MOANA	\$ 320,000	\$ 380,000	18.8%	\$60,000	13	7	-46.2%	-6
ALIAMANU	\$ 285,000	-	-	-	1	-	-	-
CHINATOWN	\$ 492,000	\$ 492,000	0.0%	\$0	2	4	100.0%	2
DILLINGHAM	\$ 369,000	-	-	-	1	-	-	-
DOWNTOWN	\$ 350,000	\$ 354,500	1.3%	\$4,500	13	17	30.8%	4
HOLIDAY MART	\$ 200,000	-	-	-	3	-	-	-
KAKAAKO	\$ 645,000	\$ 657,500	1.9%	\$12,500	19	32	68.4%	13
KALIHI AREA	-	\$ 250,000	-	-	-	2	-	-
KAPAHULU	\$ 409,944	\$ 472,500	15.3%	\$62,556	2	2	0.0%	0
KAPALAMA	\$ 215,000	\$ 295,000	37.2%	\$80,000	5	1	-80.0%	-4
KAPIO/KINAU/WARD	\$ 212,000	-	-	-	2	-	-	-
KAPIOLANI	\$ 464,950	\$ 407,500	-12.4%	-\$57,450	10	6	-40.0%	-4
LILIHA	\$ 310,000	\$ 325,000	4.8%	\$15,000	1	1	0.0%	0
MAKIKI	\$ 200,500	\$ 115,000	-42.6%	-\$85,500	2	1	-50.0%	-1
MAKIKI AREA	\$ 307,500	\$ 370,000	20.3%	\$62,500	30	26	-13.3%	-4
MCCULLY	\$ 260,000	\$ 225,000	-13.5%	-\$35,000	3	7	133.3%	4
MOANALUA VALLEY	\$ 682,500	\$ 699,000	2.4%	\$16,500	2	1	-50.0%	-1
MOILIILI	\$ 265,000	\$ 345,000	30.2%	\$80,000	9	11	22.2%	2
NUUANU-LOWER	-	\$ 328,900	-	-	-	3	-	-
PAWAA	\$ 197,000	\$ 270,275	37.2%	\$73,275	5	4	-20.0%	-1
PUNAHOU	\$ 340,000	\$ 348,500	2.5%	\$8,500	4	4	0.0%	0
PUNCHBOWL AREA	\$ 166,183	\$ 400,000	140.7%	\$233,817	7	5	-28.6%	-2
PUNCHBOWL-LOWER	\$ 179,000	\$ 315,000	76.0%	\$136,000	5	5	0.0%	0
SALT LAKE	\$ 280,000	\$ 296,500	5.9%	\$16,500	14	20	42.9%	6
UNIVERSITY	\$ 255,000	-	-	-	1	-	-	-
WAIKIKI	\$ 328,000	\$ 365,000	11.3%	\$37,000	73	75	2.7%	2
<b>Metro Region</b>	<b>\$ 320,000</b>	<b>\$ 380,000</b>	<b>18.8%</b>	<b>\$60,000</b>	<b>227</b>	<b>234</b>	<b>3.1%</b>	<b>7</b>
<b>North Shore Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
KUILIMA	\$ 249,000	\$ 360,600	44.8%	\$111,600	1	2	100.0%	1
WAIALUA	\$ 218,000	\$ 200,000	-8.3%	-\$18,000	1	1	0.0%	0
<b>North Shore Region</b>	<b>\$ 233,500</b>	<b>\$ 318,200</b>	<b>36.3%</b>	<b>\$84,700</b>	<b>2</b>	<b>3</b>	<b>50.0%</b>	<b>1</b>
<b>Pearl City Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
AIEA AREA	\$ 170,000	-	-	-	1	-	-	-
AIEA HEIGHTS	-	\$ 450,000	-	-	-	1	-	-
HALAWA	\$ 320,000	\$ 325,000	1.6%	\$5,000	3	1	-66.7%	-2
MANANA	\$ 171,000	\$ 165,000	-3.5%	-\$6,000	1	3	200.0%	2
NEWTOWN	\$ 355,000	\$ 356,000	0.3%	\$1,000	1	2	100.0%	1
PEARL CITY-UPPER	\$ 175,000	-	-	-	1	-	-	-
NAVY/FEDERAL	-	\$ 240,000	-	-	-	1	-	-
PEARLRIDGE	\$ 288,000	\$ 290,000	0.7%	\$2,000	23	13	-43.5%	-10
WAIUA	\$ 161,900	\$ 360,000	122.4%	\$198,100	1	7	600.0%	6
WAILUNA	\$ 450,000	\$ 453,600	0.8%	\$3,600	5	1	-80.0%	-4
WAIMALU	\$ 230,000	\$ 201,500	-12.4%	-\$28,500	3	2	-33.3%	-1
<b>Pearl City Region</b>	<b>\$ 288,000</b>	<b>\$ 290,000</b>	<b>0.7%</b>	<b>\$2,000</b>	<b>39</b>	<b>31</b>	<b>-20.5%</b>	<b>-8</b>

**Condo Solds - October 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3**

<b>Waipahu Region</b>	<b>2013 Median</b>	<b>2014 Median</b>	<b>+/-</b>	<b>+/-</b>	<b>2013 Sold</b>	<b>2014 Sold</b>	<b>+/-</b>	<b>+/-</b>
WAIKELE	\$ 342,750	\$ 245,000	-28.5%	-\$97,750	6	7	16.7%	1
ROYAL KUNIA	\$ 275,000	\$ 284,500	3.5%	\$9,500	2	2	0.0%	0
VILLAGE PARK	\$ 265,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 194,750	\$ 233,500	19.9%	\$38,750	8	8	0.0%	0
WAIPIO GENTRY	\$ 279,000	\$ 285,000	2.2%	\$6,000	3	11	266.7%	8
<b>Waipahu Region</b>	<b>\$ 272,000</b>	<b>\$ 285,000</b>	<b>4.8%</b>	<b>\$13,000</b>	<b>20</b>	<b>28</b>	<b>40.0%</b>	<b>8</b>