

Local Market Update

Single Family Homes

November 2015



November 2015		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	8	15	-47%	6	6	0%	\$1,837,500	\$1,612,500	14%	91.9%	83.8%	10%	15	87	-83%	38	41	-7%
Ala Moana - Kakaako	1-2-3	2	1	100%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	3	3	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	2	13	-85%	4	8	-50%	\$1,050,000	\$1,232,500	-15%	84.3%	114.9%	-27%	156	27	478%	24	38	-37%
Ewa Plain	1-9-1	56	49	14%	59	37	59%	\$575,000	\$560,000	3%	96.6%	96.6%	0%	20	17	18%	147	129	14%
Hawaii Kai	1-3-9	8	14	-43%	14	10	40%	\$1,037,500	\$890,000	17%	103.5%	99.3%	4%	19	63	-70%	69	69	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	35	25	40%	18	19	-5%	\$1,176,000	\$1,220,000	-4%	97.0%	94.2%	3%	23	27	-15%	99	96	3%
Kalihi - Palama	1-1-2 to 1-1-7	5	7	-29%	7	11	-36%	\$540,000	\$730,000	-26%	101.9%	94.2%	8%	16	41	-61%	33	43	-23%
Kaneohe	Selected 1-4-4 to 1-4-7	17	17	0%	16	17	-6%	\$750,000	\$800,000	-6%	97.0%	100.0%	-3%	19	36	-47%	62	74	-16%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	17	20	-15%	13	11	18%	\$908,000	\$950,000	-4%	98.2%	100.0%	-2%	8	16	-50%	66	83	-20%
Makaha - Nanakuli	1-8-1 to 1-8-9	19	17	12%	12	13	-8%	\$403,500	\$400,000	1%	99.1%	94.1%	5%	31	26	19%	69	74	-7%
Makakilo	1-9-2 to 1-9-3	13	17	-24%	10	6	67%	\$620,500	\$670,500	-7%	96.1%	99.0%	-3%	69	64	8%	49	35	40%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	11	11	0%	9	7	29%	\$1,080,000	\$979,000	10%	98.4%	89.4%	10%	23	49	-53%	60	38	58%
Milliani	Selected 1-9-4 to 1-9-5	22	20	10%	16	14	14%	\$757,500	\$802,500	-6%	98.4%	94.5%	4%	19	20	-5%	60	48	25%
Moanalua - Salt Lake	1-1-1	1	2	-50%	3	1	200%	\$665,000	\$675,000	-1%	97.1%	100.0%	-3%	11	171	-94%	11	11	0%
North Shore	1-5-6 to 1-6-9	17	17	0%	8	12	-33%	\$1,055,000	\$561,500	88%	91.8%	96.1%	-4%	64	18	256%	73	71	3%
Pearl City - Aiea	1-9-6 to 1-9-9	19	16	19%	16	19	-16%	\$747,500	\$780,000	-4%	99.7%	91.8%	9%	18	15	20%	55	64	-14%
Wahiawa	1-7-1 to 1-7-7	6	5	20%	6	8	-25%	\$483,750	\$510,000	-5%	92.1%	101.0%	-9%	48	10	380%	23	21	10%
Waialae - Kahala	1-3-5	18	10	80%	8	7	14%	\$1,935,000	\$1,800,000	8%	92.6%	94.8%	-2%	36	30	20%	68	58	17%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	23	16	44%	15	18	-17%	\$635,500	\$600,000	6%	99.5%	100.2%	-1%	11	33	-67%	45	68	-34%
Windward Coast	1-4-8 to 1-5-5	14	11	27%	6	1	500%	\$862,000	\$1,450,000	-41%	91.8%	100.0%	-8%	27	0	-	37	37	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	121	135	-10%	78	78	0%	\$1,082,500	\$1,194,000	-9%	96.2%	93.9%	2%	25	22	14%
Ala Moana - Kakaako	1-2-3	13	7	86%	5	4	25%	\$1,200,000	\$632,700	90%	96.0%	96.2%	0%	25	11	127%
Downtown - Nuuanu	1-1-8 to 1-2-2	102	142	-28%	76	75	1%	\$874,000	\$950,000	-8%	98.6%	101.1%	-2%	24	18	33%
Ewa Plain	1-9-1	746	766	-3%	609	584	4%	\$587,000	\$543,500	8%	99.5%	99.0%	1%	14	19	-26%
Hawaii Kai	1-3-9	247	254	-3%	181	161	12%	\$1,115,000	\$965,000	16%	94.9%	97.0%	-2%	23	23	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	353	365	-3%	271	273	-1%	\$1,005,000	\$935,000	7%	101.0%	98.4%	3%	16	23	-30%
Kalihi - Palama	1-1-2 to 1-1-7	136	160	-15%	103	95	8%	\$682,500	\$625,000	9%	96.4%	102.5%	-6%	17	24	-29%
Kaneohe	Selected 1-4-4 to 1-4-7	272	312	-13%	215	220	-2%	\$755,000	\$727,000	4%	96.9%	98.2%	-1%	21	17	24%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	276	288	-4%	209	183	14%	\$890,000	\$875,000	2%	98.0%	97.8%	0%	22	15	47%
Makaha - Nanakuli	1-8-1 to 1-8-9	325	359	-9%	223	190	17%	\$379,000	\$350,000	8%	97.4%	97.2%	0%	30	26	15%
Makakilo	1-9-2 to 1-9-3	202	234	-14%	149	136	10%	\$625,000	\$600,000	4%	99.2%	99.2%	0%	26	33	-21%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	164	120	37%	94	87	8%	\$1,100,000	\$1,070,000	3%	93.4%	98.3%	-5%	23	23	0%
Milliani	Selected 1-9-4 to 1-9-5	310	260	19%	228	215	6%	\$692,000	\$675,000	3%	98.9%	99.3%	0%	22	15	47%
Moanalua - Salt Lake	1-1-1	56	56	0%	41	33	24%	\$767,000	\$785,000	-2%	96.5%	94.8%	2%	14	22	-36%
North Shore	1-5-6 to 1-6-9	169	174	-3%	90	98	-8%	\$830,000	\$752,500	10%	96.7%	96.8%	0%	35	28	25%
Pearl City - Aiea	1-9-6 to 1-9-9	291	246	18%	213	187	14%	\$672,000	\$640,000	5%	99.0%	98.6%	0%	17	18	-6%
Wahiawa	1-7-1 to 1-7-7	96	81	19%	66	71	-7%	\$515,000	\$480,000	7%	98.1%	97.0%	1%	27	25	8%
Waialae - Kahala	1-3-5	186	157	18%	95	93	2%	\$1,850,000	\$1,800,000	3%	97.9%	94.8%	3%	35	42	-17%
Waikiki	1-2-6	1	1	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	246	263	-6%	204	201	1%	\$600,000	\$579,000	4%	97.6%	98.1%	-1%	20	26	-23%
Windward Coast	1-4-8 to 1-5-5	91	98	-7%	46	39	18%	\$637,250	\$680,000	-6%	91.7%	97.8%	-6%	51	53	-4%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

November 2015



November 2015		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	2	-	\$0	\$596,500	-	0.0%	97.9%	-	0	26	-	0	3	-
Ala Moana - Kakaako	1-2-3	44	32	38%	22	33	-33%	\$641,500	\$465,000	38%	92.6%	93.0%	0%	67	41	63%	209	227	-8%
Downtown - Nuuanu	1-1-8 to 1-2-2	32	30	7%	32	24	33%	\$336,750	\$350,500	-4%	100.1%	97.5%	3%	51	35	46%	126	115	10%
Ewa Plain	1-9-1	37	30	23%	30	31	-3%	\$339,000	\$400,000	-15%	99.1%	96.4%	3%	16	25	-36%	96	104	-8%
Hawaii Kai	1-3-9	17	16	6%	12	17	-29%	\$587,500	\$605,000	-3%	98.4%	86.4%	14%	36	21	71%	56	52	8%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	8	4	100%	4	3	33%	\$520,000	\$475,000	9%	99.5%	101.3%	-2%	31	8	288%	11	6	83%
Kalihi - Palama	1-1-2 to 1-1-7	8	6	33%	8	10	-20%	\$530,000	\$327,500	62%	96.4%	97.8%	-1%	11	23	-52%	27	28	-4%
Kaneohe	Selected 1-4-4 to 1-4-7	17	14	21%	14	13	8%	\$500,000	\$475,000	5%	98.6%	99.2%	-1%	24	11	118%	31	31	0%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	14	9	56%	8	2	300%	\$672,500	\$490,000	37%	99.7%	93.3%	7%	19	56	-66%	57	40	43%
Makaha - Nanakuli	1-8-1 to 1-8-9	15	12	25%	8	9	-11%	\$124,500	\$142,000	-12%	95.4%	95.0%	0%	30	80	-63%	58	69	-16%
Makakilo	1-9-2 to 1-9-3	10	17	-41%	10	8	25%	\$366,969	\$283,000	30%	97.5%	101.1%	-4%	9	18	-50%	26	35	-26%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	60	54	11%	49	39	26%	\$336,000	\$339,000	-1%	96.3%	98.8%	-3%	27	31	-13%	181	176	3%
Mililani	Selected 1-9-4 to 1-9-5	28	20	40%	33	18	83%	\$340,000	\$307,000	11%	100.0%	96.1%	4%	9	24	-63%	55	51	8%
Moanalua - Salt Lake	1-1-1	18	14	29%	16	17	-6%	\$340,500	\$275,000	24%	97.4%	106.2%	-8%	12	8	50%	45	42	7%
North Shore	1-5-6 to 1-6-9	4	4	0%	3	2	50%	\$218,000	\$357,500	-39%	91.2%	94.1%	-3%	88	16	450%	13	19	-32%
Pearl City - Aiea	1-9-6 to 1-9-9	32	29	10%	24	23	4%	\$303,000	\$290,000	4%	96.8%	97.3%	-1%	13	32	-59%	70	74	-5%
Wahiawa	1-7-1 to 1-7-7	6	6	0%	1	3	-67%	\$140,000	\$139,000	1%	89.9%	100.0%	-10%	9	18	-50%	6	11	-45%
Waialae - Kahala	1-3-5	7	2	250%	3	5	-40%	\$545,000	\$180,000	203%	95.6%	90.9%	5%	68	33	106%	17	13	31%
Waikiki	1-2-6	126	98	29%	67	80	-16%	\$335,000	\$335,000	0%	101.5%	94.5%	7%	31	56	-45%	557	515	8%
Waipahu	1-9-4	14	17	-18%	14	21	-33%	\$309,250	\$275,000	12%	98.9%	96.5%	2%	9	17	-47%	33	61	-46%
Windward Coast	1-4-8 to 1-5-5	7	3	133%	0	3	-	\$0	\$310,000	-	0.0%	100.0%	-	0	9	-	16	14	14%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change	Nov-15	Nov-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	5	4	25%	6	3	100%	\$662,500	\$615,000	8%	100.1%	96.1%	4%	29	22	32%
Ala Moana - Kakaako	1-2-3	686	641	7%	389	421	-8%	\$398,000	\$515,000	-23%	95.2%	97.4%	-2%	43	29	48%
Downtown - Nuuanu	1-1-8 to 1-2-2	509	405	26%	312	292	7%	\$432,500	\$399,500	8%	98.4%	99.9%	-2%	27	25	8%
Ewa Plain	1-9-1	499	520	-4%	394	381	3%	\$407,000	\$382,300	6%	98.8%	99.3%	-1%	18	20	-10%
Hawaii Kai	1-3-9	237	219	8%	172	179	-4%	\$600,000	\$605,000	-1%	97.6%	97.6%	0%	17	23	-26%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	130	102	27%	67	90	-26%	\$550,000	\$475,000	16%	100.9%	100.8%	0%	8	8	0%
Kalihi - Palama	1-1-2 to 1-1-7	127	139	-9%	94	100	-6%	\$360,000	\$360,000	0%	99.6%	97.6%	2%	17	24	-29%
Kaneohe	Selected 1-4-4 to 1-4-7	215	188	14%	200	171	17%	\$473,500	\$449,000	5%	101.4%	98.7%	3%	12	14	-14%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	144	133	8%	86	85	1%	\$550,000	\$535,000	3%	95.2%	99.1%	-4%	30	26	15%
Makaha - Nanakuli	1-8-1 to 1-8-9	198	204	-3%	130	137	-5%	\$133,500	\$121,500	10%	95.4%	93.5%	2%	42	38	11%
Makakilo	1-9-2 to 1-9-3	164	130	26%	142	96	48%	\$318,750	\$289,000	10%	98.8%	97.3%	2%	16	24	-33%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	800	742	8%	551	529	4%	\$345,000	\$340,000	1%	98.9%	97.4%	2%	22	21	5%
Mililani	Selected 1-9-4 to 1-9-5	405	354	14%	374	301	24%	\$340,000	\$309,000	10%	100.4%	98.1%	2%	12	16	-25%
Moanalua - Salt Lake	1-1-1	271	229	18%	230	211	9%	\$335,000	\$303,000	11%	98.5%	101.0%	-2%	13	19	-32%
North Shore	1-5-6 to 1-6-9	65	63	3%	49	48	2%	\$380,000	\$348,000	9%	95.2%	92.3%	3%	54	62	-13%
Pearl City - Aiea	1-9-6 to 1-9-9	349	346	1%	286	286	0%	\$330,000	\$315,000	5%	97.1%	98.1%	-1%	16	24	-33%
Wahiawa	1-7-1 to 1-7-7	41	35	17%	39	27	44%	\$144,000	\$138,000	4%	97.0%	95.2%	2%	19	18	6%
Waialae - Kahala	1-3-5	57	46	24%	37	44	-16%	\$535,000	\$480,000	11%	100.9%	98.2%	3%	15	30	-50%
Waikiki	1-2-6	1517	1410	8%	866	864	0%	\$349,000	\$322,494	8%	96.9%	95.1%	2%	38	33	15%
Waipahu	1-9-4	234	243	-4%	209	205	2%	\$310,000	\$294,000	5%	96.9%	98.3%	-1%	14	19	-26%
Windward Coast	1-4-8 to 1-5-5	35	32	9%	12	18	-33%	\$211,000	\$212,500	-1%	91.7%	96.8%	-5%	78	68	15%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2015

Aina Haina - Kuliouou

1-3-6 to 1-3-8

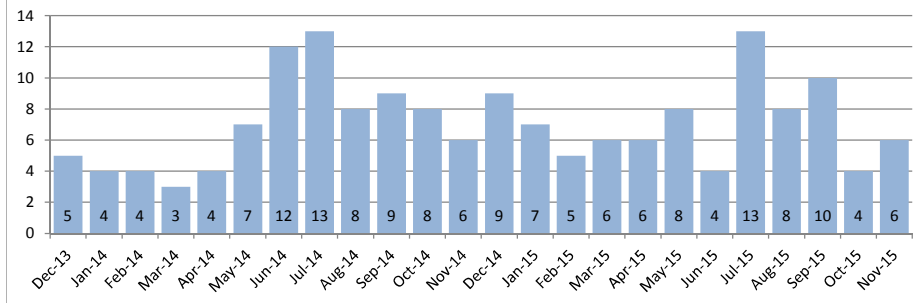


November 2015

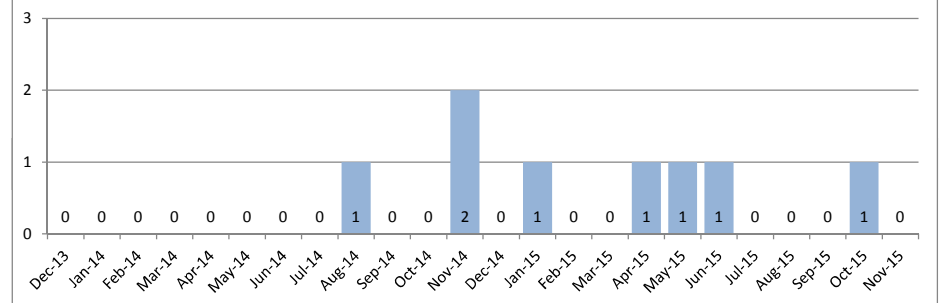
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	8	15	-47%	121	135	-10%
Closed Sales	6	6	0%	78	78	0%
Median Sales Price	\$1,837,500	\$1,612,500	14%	\$1,082,500	\$1,194,000	-9%
Percent of Original List Price Received	91.9%	83.8%	10%	96.2%	93.9%	2%
Median Days on Market Until Sale	15	87	-83%	25	22	14%
Inventory of Homes for Sale	38	41	-7%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	0	0	-	5	4	25%
Closed Sales	0	2	-	6	3	100%
Median Sales Price	\$0	\$596,500	-	\$662,500	\$615,000	8%
Percent of Original List Price Received	0.0%	97.9%	-	100.1%	96.1%	4%
Median Days on Market Until Sale	0	26	-	29	22	32%
Inventory of Homes for Sale	0	3	-	-	-	-

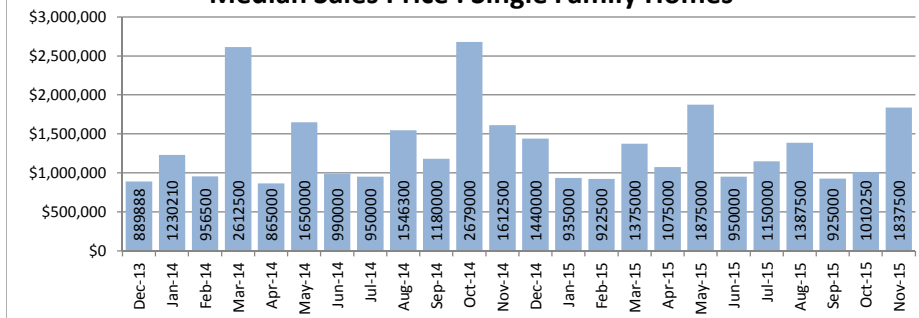
Closed Sales : Single Family Homes



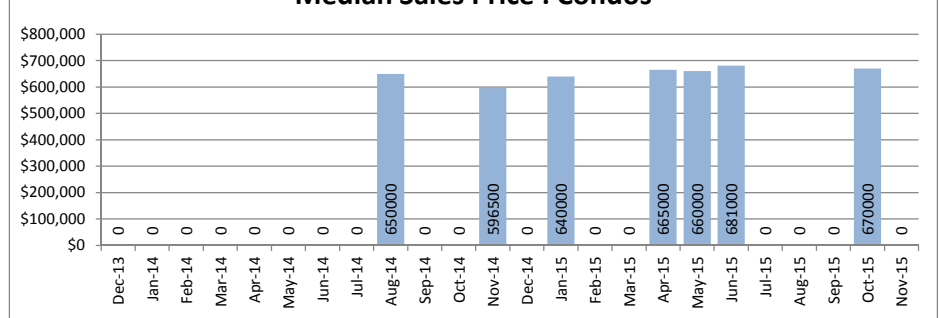
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015

Ala Moana - Kakaako

1-2-3

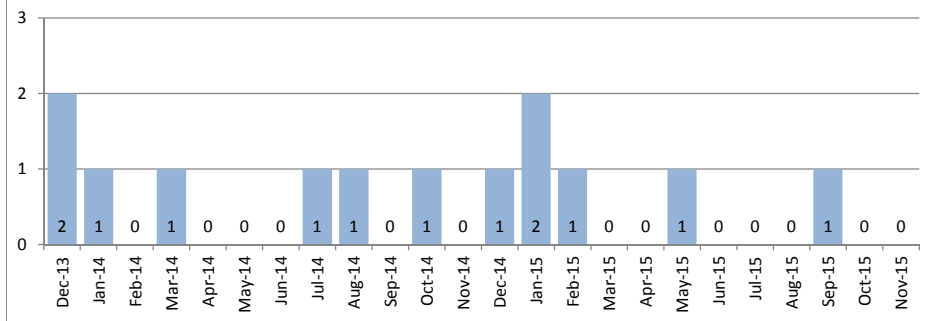


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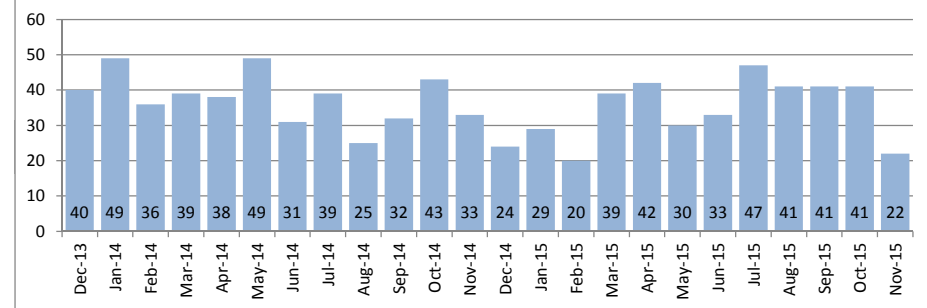
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	2	1	100%	13	7	86%
Closed Sales	0	0	-	5	4	25%
Median Sales Price	\$0	\$0	-	\$1,200,000	\$632,700	90%
Percent of Original List Price Received	0.0%	0.0%	-	96.0%	96.2%	0%
Median Days on Market Until Sale	0	0	-	25	11	127%
Inventory of Homes for Sale	3	3	0%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	44	32	38%	686	641	7%
Closed Sales	22	33	-33%	389	421	-8%
Median Sales Price	\$641,500	\$465,000	38%	\$398,000	\$515,000	-23%
Percent of Original List Price Received	92.6%	93.0%	0%	95.2%	97.4%	-2%
Median Days on Market Until Sale	67	41	63%	43	29	48%
Inventory of Homes for Sale	209	227	-8%	-	-	-

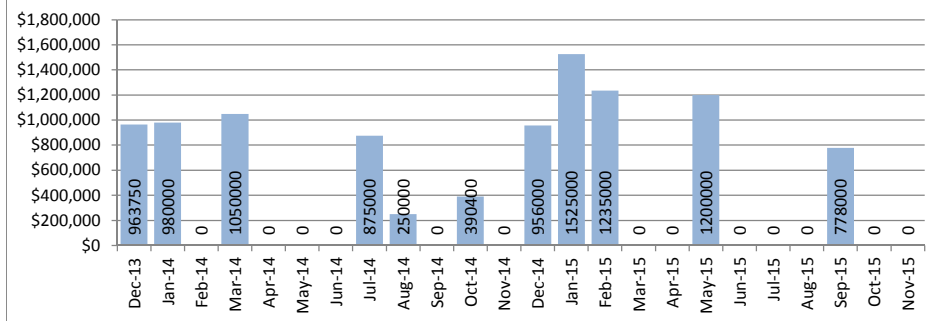
Closed Sales : Single Family Homes



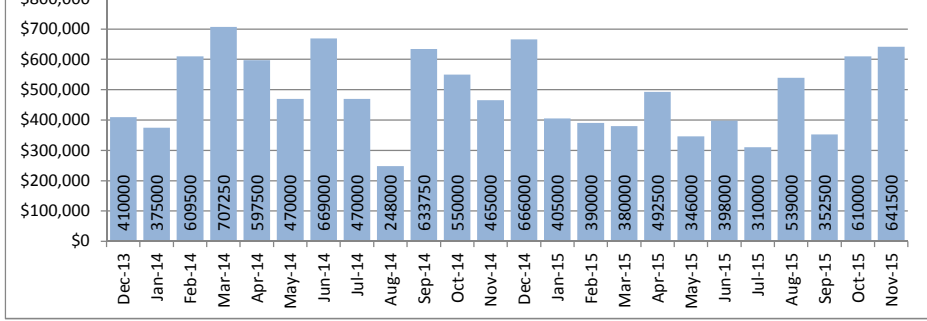
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

November 2015

Downtown - Nuuanu

1-1-8 to 1-2-2

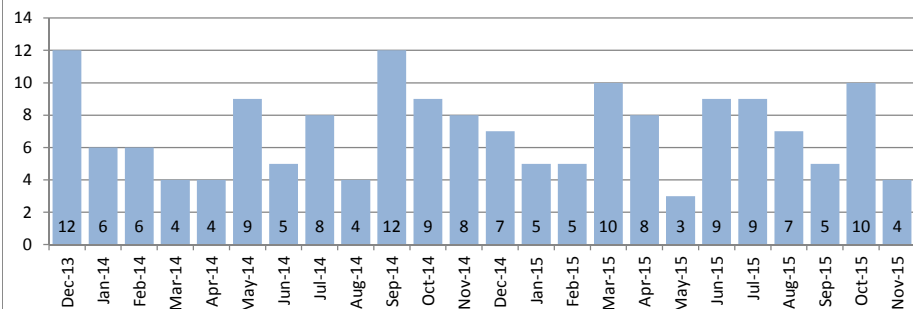


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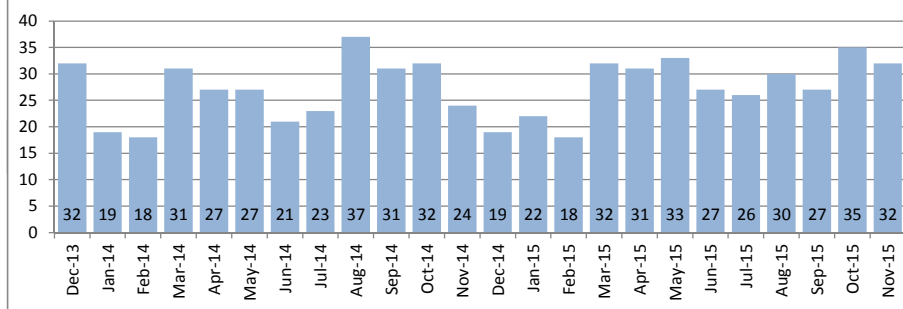
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	2	13	-85%	102	142	-28%
Closed Sales	4	8	-50%	76	75	1%
Median Sales Price	\$1,050,000	\$1,232,500	-15%	\$874,000	\$950,000	-8%
Percent of Original List Price Received	84.3%	114.9%	-27%	98.6%	101.1%	-2%
Median Days on Market Until Sale	156	27	478%	24	18	33%
Inventory of Homes for Sale	24	38	-37%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	32	30	7%	509	405	26%
Closed Sales	32	24	33%	312	292	7%
Median Sales Price	\$336,750	\$350,500	-4%	\$432,500	\$399,500	8%
Percent of Original List Price Received	100.1%	97.5%	3%	98.4%	99.9%	-2%
Median Days on Market Until Sale	51	35	46%	27	25	8%
Inventory of Homes for Sale	126	115	10%	-	-	-

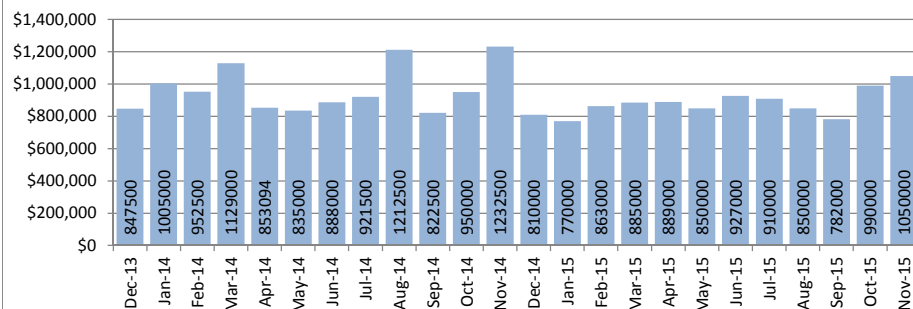
Closed Sales : Single Family Homes



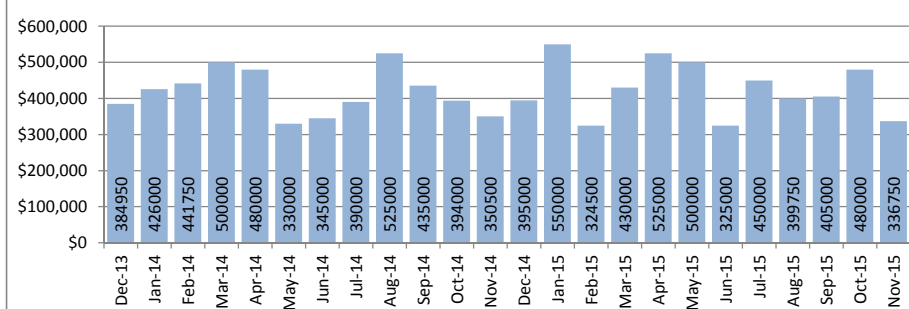
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015



Ewa Plain

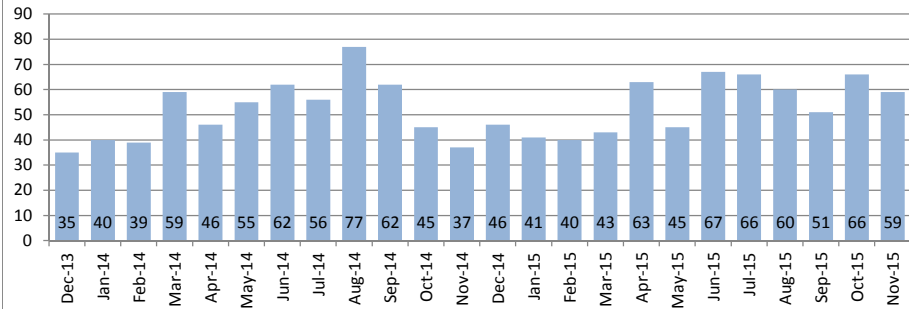
1-9-1

November 2015

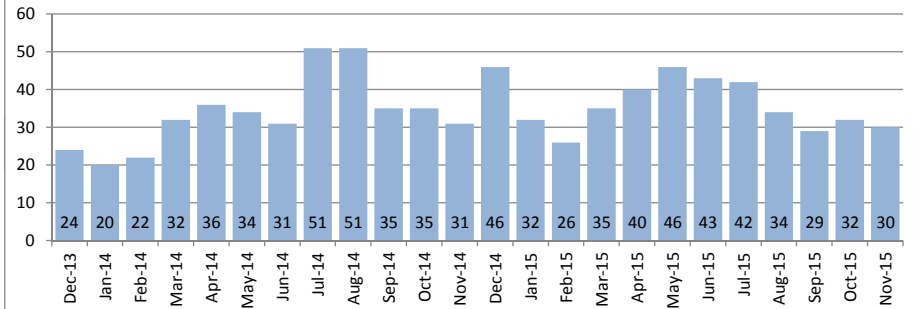
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	56	49	14%	746	766	-3%
Closed Sales	59	37	59%	609	584	4%
Median Sales Price	\$575,000	\$560,000	3%	\$587,000	\$543,500	8%
Percent of Original List Price Received	96.6%	96.6%	0%	99.5%	99.0%	1%
Median Days on Market Until Sale	20	17	18%	14	19	-26%
Inventory of Homes for Sale	147	129	14%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	37	30	23%	499	520	-4%
Closed Sales	30	31	-3%	394	381	3%
Median Sales Price	\$339,000	\$400,000	-15%	\$407,000	\$382,300	6%
Percent of Original List Price Received	99.1%	96.4%	3%	98.8%	99.3%	-1%
Median Days on Market Until Sale	16	25	-36%	18	20	-10%
Inventory of Homes for Sale	96	104	-8%	-	-	-

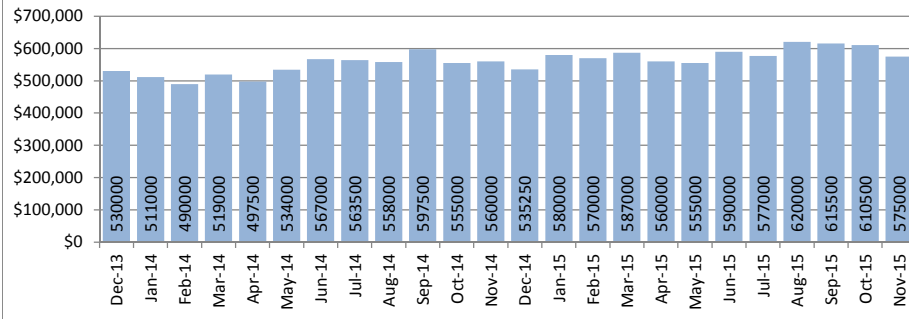
Closed Sales : Single Family Homes



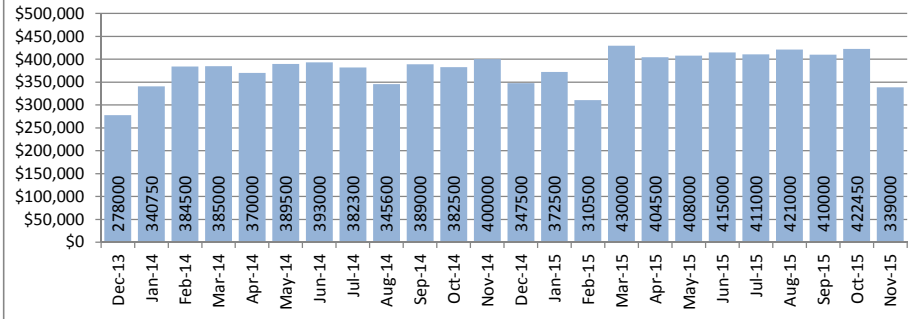
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015



Hawaii Kai

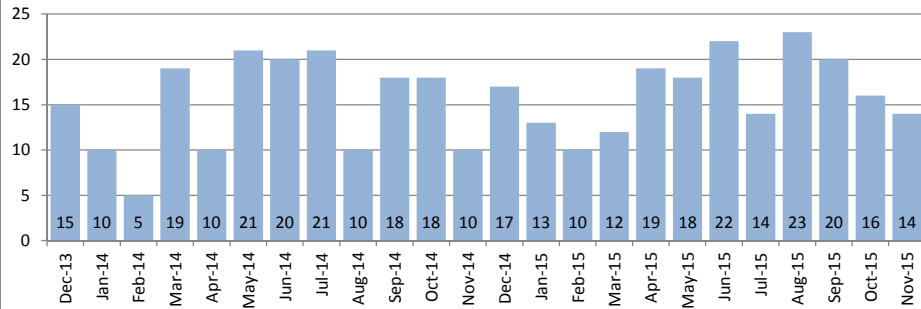
1-3-9

November 2015

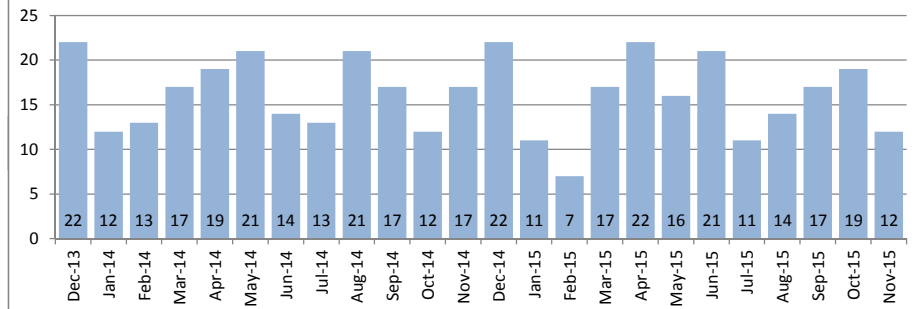
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	8	14	-43%	247	254	-3%
Closed Sales	14	10	40%	181	161	12%
Median Sales Price	\$1,037,500	\$890,000	17%	\$1,115,000	\$965,000	16%
Percent of Original List Price Received	103.5%	99.3%	4%	94.9%	97.0%	-2%
Median Days on Market Until Sale	19	63	-70%	23	23	0%
Inventory of Homes for Sale	69	69	0%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	17	16	6%	237	219	8%
Closed Sales	12	17	-29%	172	179	-4%
Median Sales Price	\$587,500	\$605,000	-3%	\$600,000	\$605,000	-1%
Percent of Original List Price Received	98.4%	86.4%	14%	97.6%	97.6%	0%
Median Days on Market Until Sale	36	21	71%	17	23	-26%
Inventory of Homes for Sale	56	52	8%	-	-	-

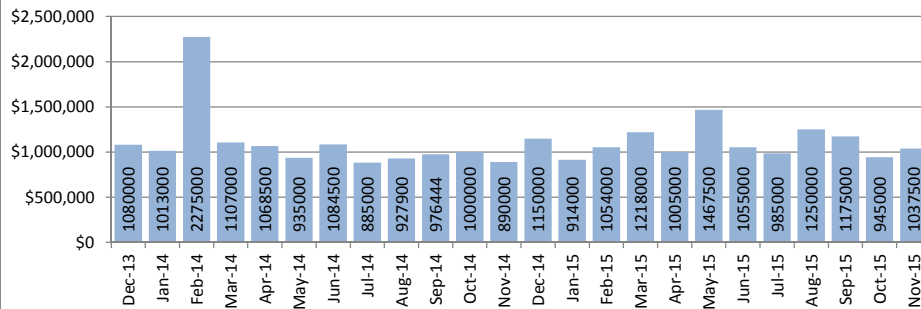
Closed Sales : Single Family Homes



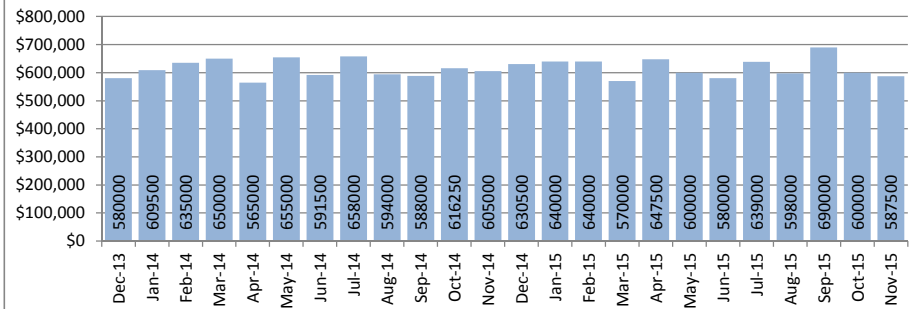
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015



Kailua - Waimanalo

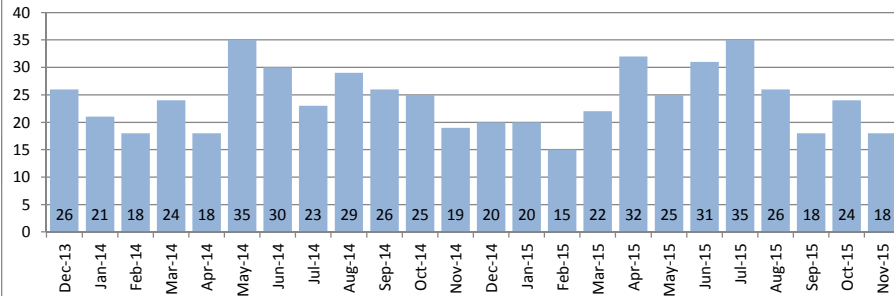
1-4-1 to Selected 1-4-4

November 2015

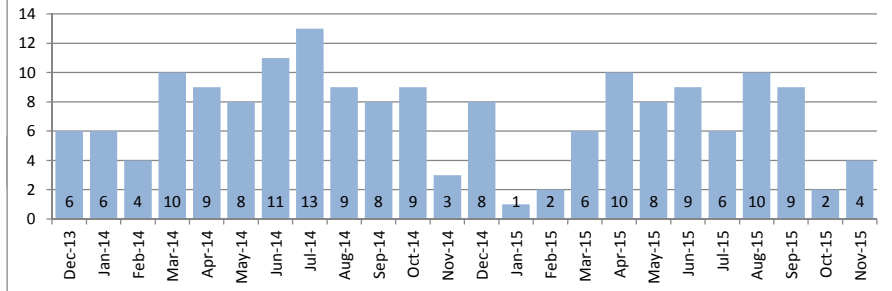
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	35	25	40%	353	365	-3%
Closed Sales	18	19	-5%	271	273	-1%
Median Sales Price	\$1,176,000	\$1,220,000	-4%	\$1,005,000	\$935,000	7%
Percent of Original List Price Received	97.0%	94.2%	3%	101.0%	98.4%	3%
Median Days on Market Until Sale	23	27	-15%	16	23	-30%
Inventory of Homes for Sale	99	96	3%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	8	4	100%	130	102	27%
Closed Sales	4	3	33%	67	90	-26%
Median Sales Price	\$520,000	\$475,000	9%	\$550,000	\$475,000	16%
Percent of Original List Price Received	99.5%	101.3%	-2%	100.9%	100.8%	0%
Median Days on Market Until Sale	31	8	288%	8	8	0%
Inventory of Homes for Sale	56	6	833%	-	-	-

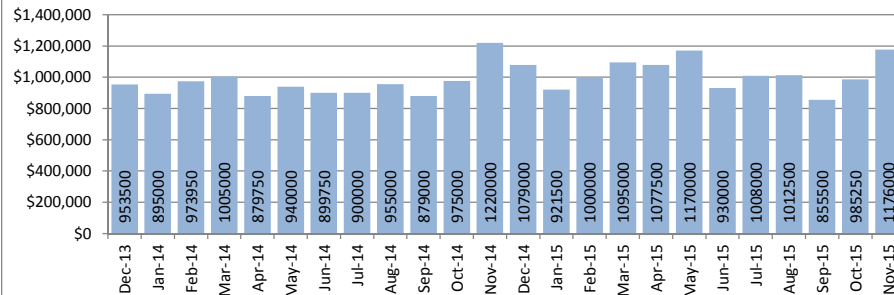
Closed Sales : Single Family Homes



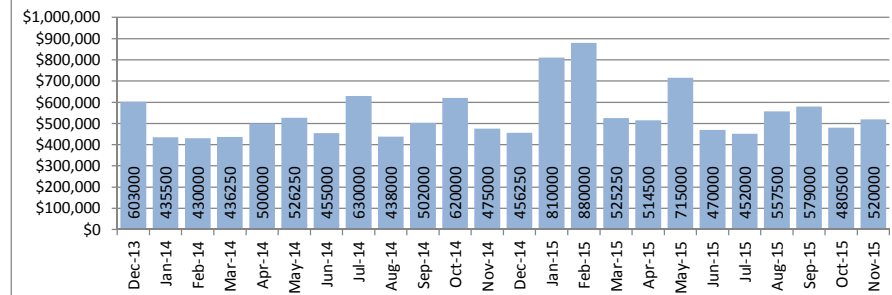
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2015



Kalihi - Palama

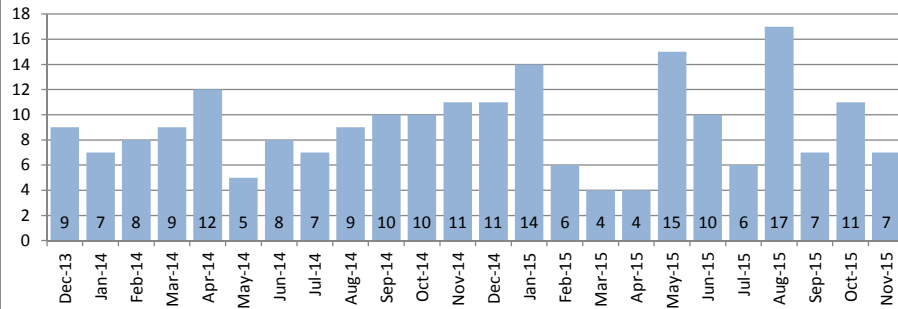
1-1-2 to 1-1-7

November 2015

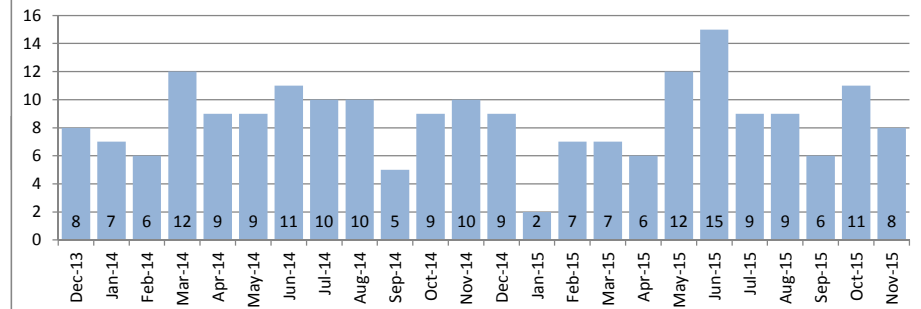
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	5	7	-29%	136	160	-15%
Closed Sales	7	11	-36%	103	95	8%
Median Sales Price	\$540,000	\$730,000	-26%	\$682,500	\$625,000	9%
Percent of Original List Price Received	101.9%	94.2%	8%	96.4%	102.5%	-6%
Median Days on Market Until Sale	16	41	-61%	17	24	-29%
Inventory of Homes for Sale	33	43	-23%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	8	6	33%	127	139	-9%
Closed Sales	8	10	-20%	94	100	-6%
Median Sales Price	\$530,000	\$327,500	62%	\$360,000	\$360,000	0%
Percent of Original List Price Received	96.4%	97.8%	-1%	99.6%	97.6%	2%
Median Days on Market Until Sale	11	23	-52%	17	24	-29%
Inventory of Homes for Sale	27	28	-4%	-	-	-

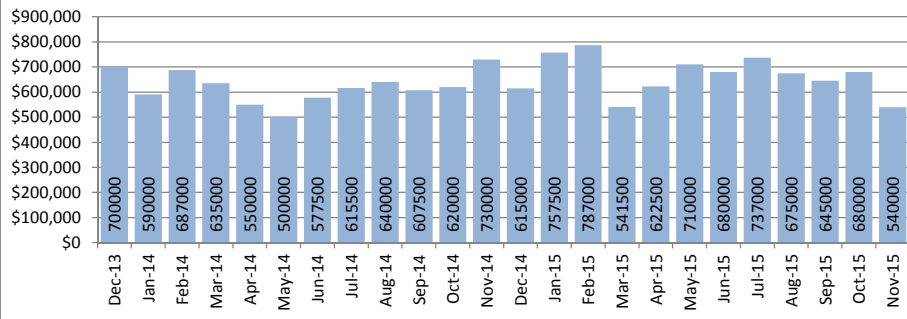
Closed Sales : Single Family Homes



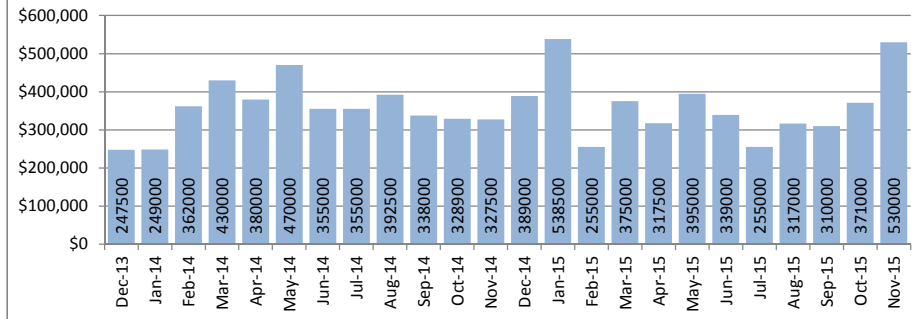
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015



Kaneohe

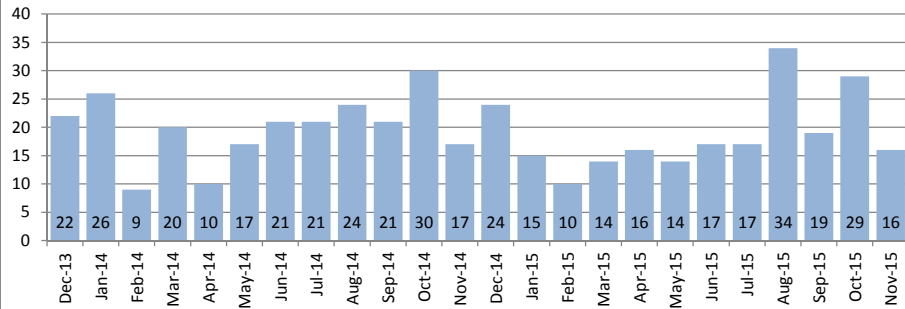
Selected 1-4-4 to 1-4-7

November 2015

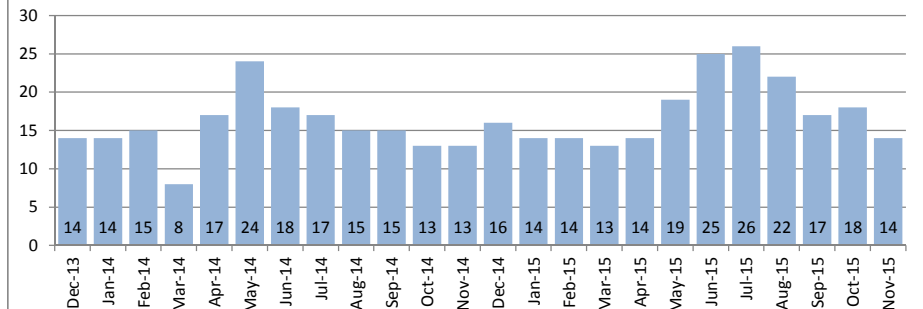
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	17	17	0%	272	312	-13%
Closed Sales	16	17	-6%	215	220	-2%
Median Sales Price	\$750,000	\$800,000	-6%	\$755,000	\$727,000	4%
Percent of Original List Price Received	97.0%	100.0%	-3%	96.9%	98.2%	-1%
Median Days on Market Until Sale	19	36	-47%	21	17	24%
Inventory of Homes for Sale	62	74	-16%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	17	14	21%	215	188	14%
Closed Sales	14	13	8%	200	171	17%
Median Sales Price	\$500,000	\$475,000	5%	\$473,500	\$449,000	5%
Percent of Original List Price Received	98.6%	99.2%	-1%	101.4%	98.7%	3%
Median Days on Market Until Sale	24	11	118%	12	14	-14%
Inventory of Homes for Sale	31	31	0%	-	-	-

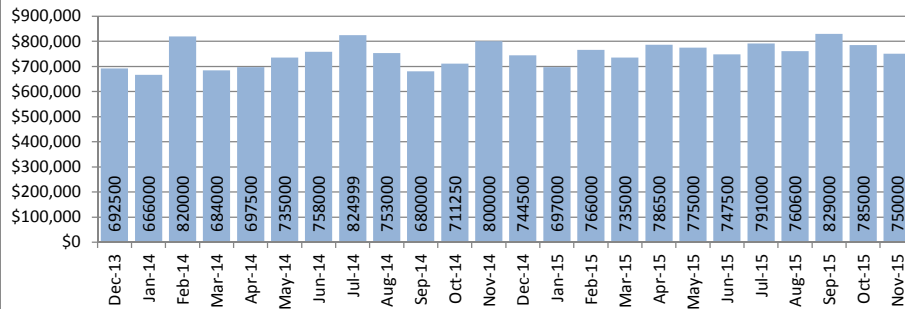
Closed Sales : Single Family Homes



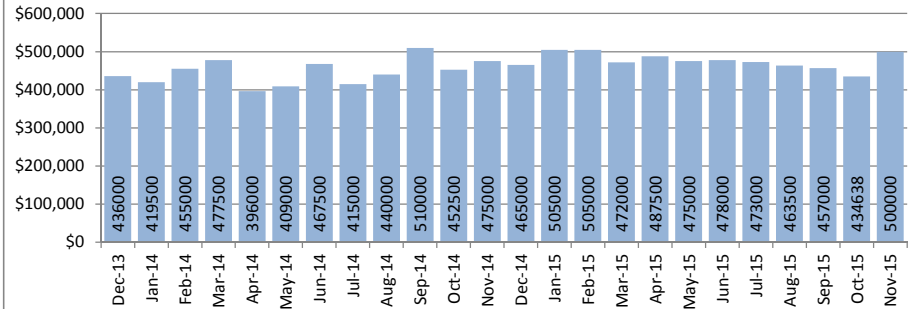
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015

Kapahulu - Diamond Head

1-3-1 to 1-3-4

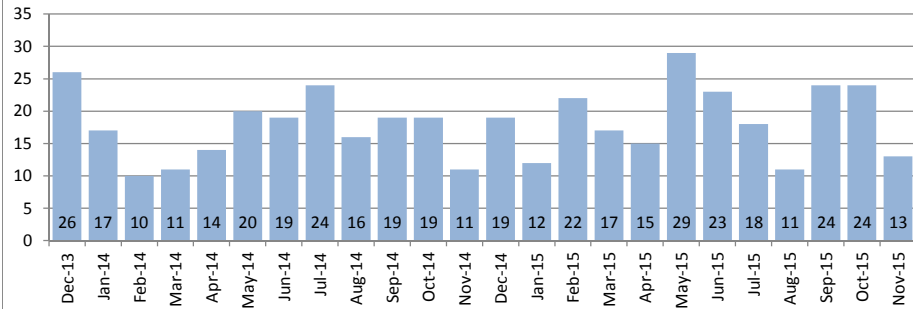


November 2015

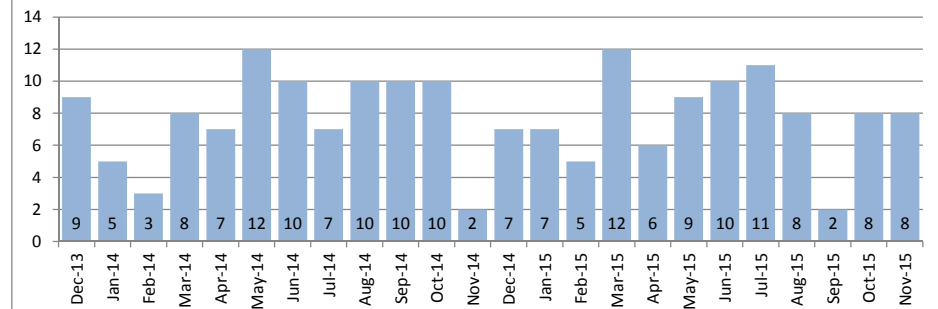
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	17	20	-15%	276	288	-4%
Closed Sales	13	11	18%	209	183	14%
Median Sales Price	\$908,000	\$950,000	-4%	\$890,000	\$875,000	2%
Percent of Original List Price Received	98.2%	100.0%	-2%	98.0%	97.8%	0%
Median Days on Market Until Sale	8	16	-50%	22	15	47%
Inventory of Homes for Sale	66	83	-20%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	14	9	56%	144	133	8%
Closed Sales	8	2	300%	86	85	1%
Median Sales Price	\$672,500	\$490,000	37%	\$550,000	\$535,000	3%
Percent of Original List Price Received	99.7%	93.3%	7%	95.2%	99.1%	-4%
Median Days on Market Until Sale	19	56	-66%	30	26	15%
Inventory of Homes for Sale	57	40	43%	-	-	-

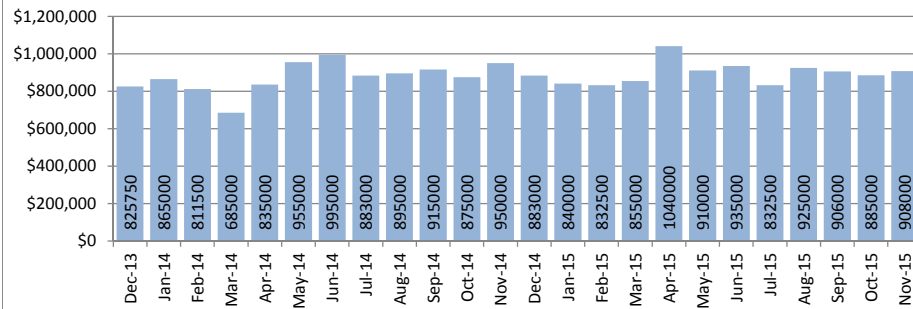
Closed Sales : Single Family Homes



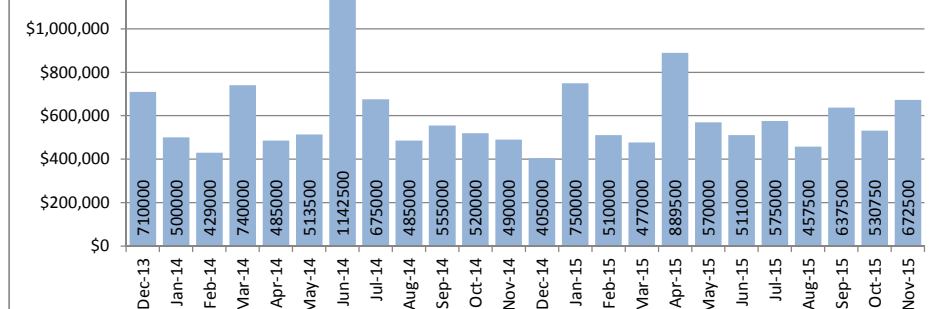
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015

Makaha - Nanakuli

1-8-1 to 1-8-9

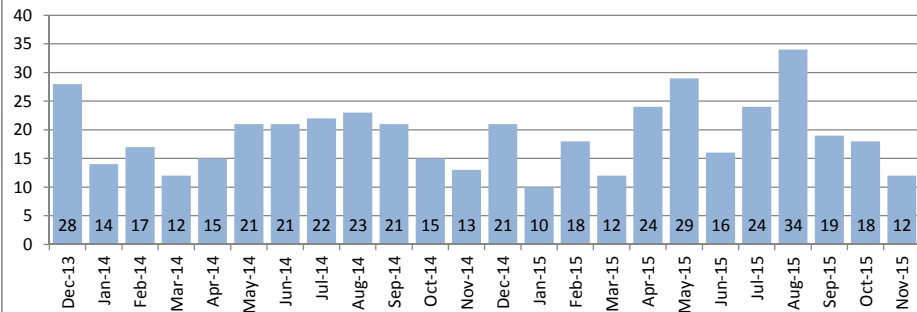


November 2015

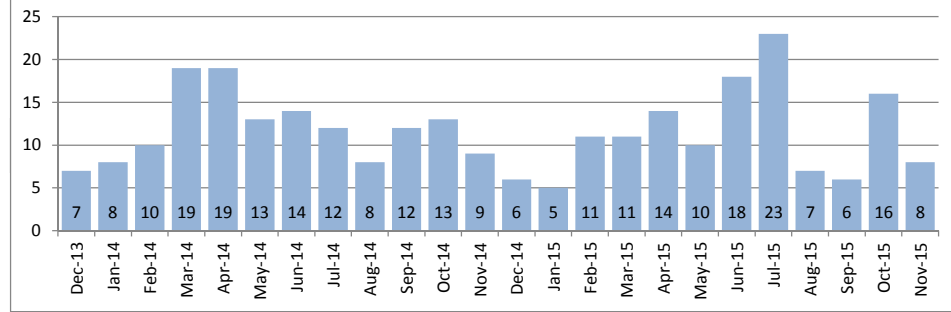
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	19	17	12%	325	359	-9%
Closed Sales	12	13	-8%	223	190	17%
Median Sales Price	\$403,500	\$400,000	1%	\$379,000	\$350,000	8%
Percent of Original List Price Received	99.1%	94.1%	5%	97.4%	97.2%	0%
Median Days on Market Until Sale	31	26	19%	30	26	15%
Inventory of Homes for Sale	69	74	-7%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	15	12	25%	198	204	-3%
Closed Sales	8	9	-11%	130	137	-5%
Median Sales Price	\$124,500	\$142,000	-12%	\$133,500	\$121,500	10%
Percent of Original List Price Received	95.4%	95.0%	0%	95.4%	93.5%	2%
Median Days on Market Until Sale	30	80	-63%	42	38	11%
Inventory of Homes for Sale	58	69	-16%	-	-	-

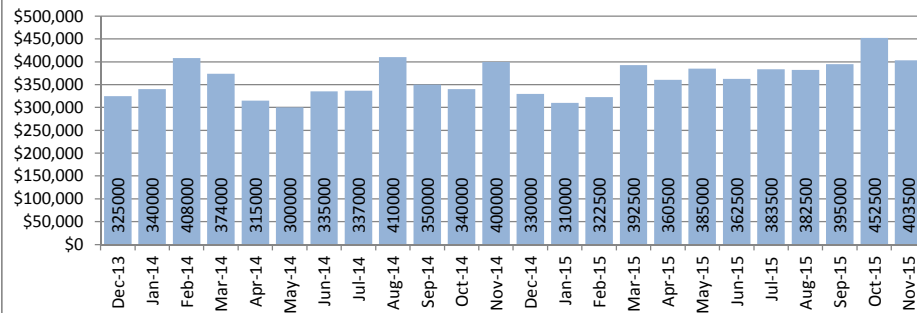
Closed Sales : Single Family Homes



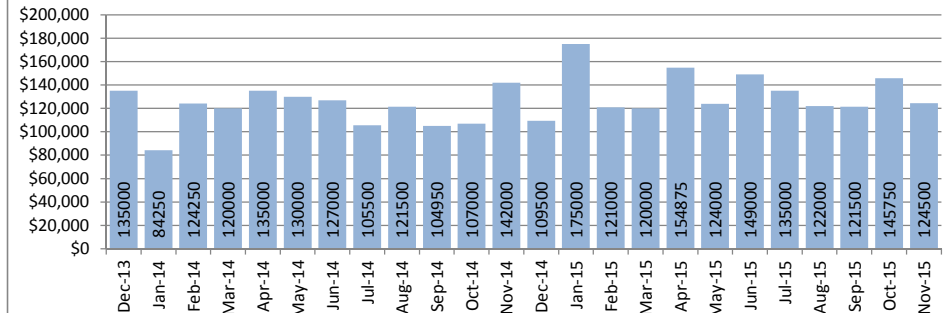
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2015



Makakilo

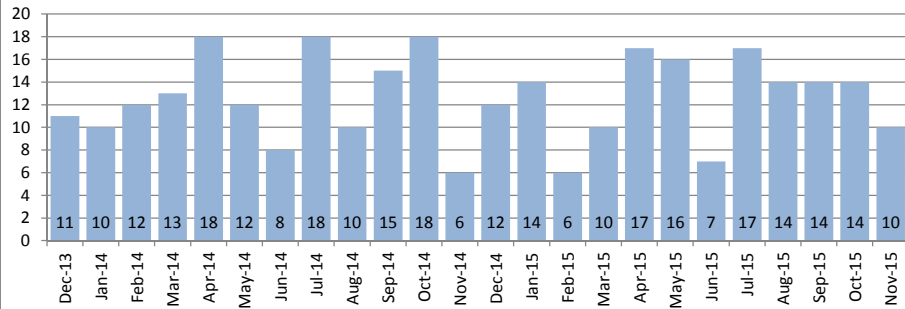
1-9-2 to 1-9-3

November 2015

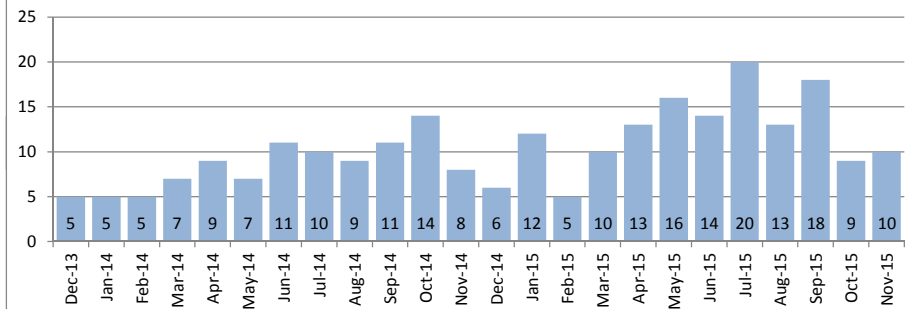
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	13	17	-24%	202	234	-14%
Closed Sales	10	6	67%	149	136	10%
Median Sales Price	\$620,500	\$670,500	-7%	\$625,000	\$600,000	4%
Percent of Original List Price Received	96.1%	99.0%	-3%	99.2%	99.2%	0%
Median Days on Market Until Sale	69	64	8%	26	33	-21%
Inventory of Homes for Sale	49	35	40%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	10	17	-41%	164	130	26%
Closed Sales	10	8	25%	142	96	48%
Median Sales Price	\$366,969	\$283,000	30%	\$318,750	\$289,000	10%
Percent of Original List Price Received	97.5%	101.1%	-4%	98.8%	97.3%	2%
Median Days on Market Until Sale	9	18	-50%	16	24	-33%
Inventory of Homes for Sale	26	35	-26%	-	-	-

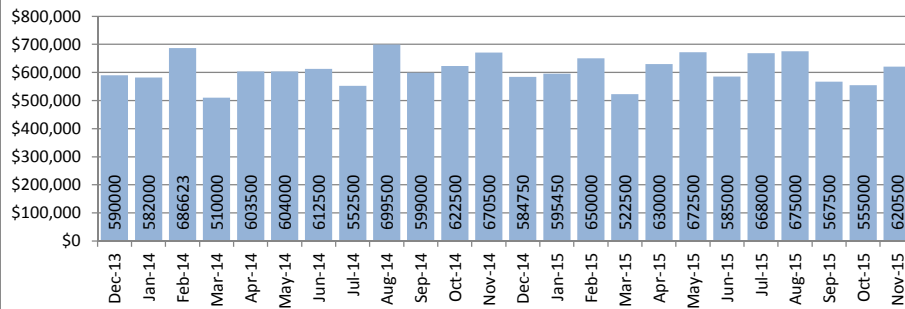
Closed Sales : Single Family Homes



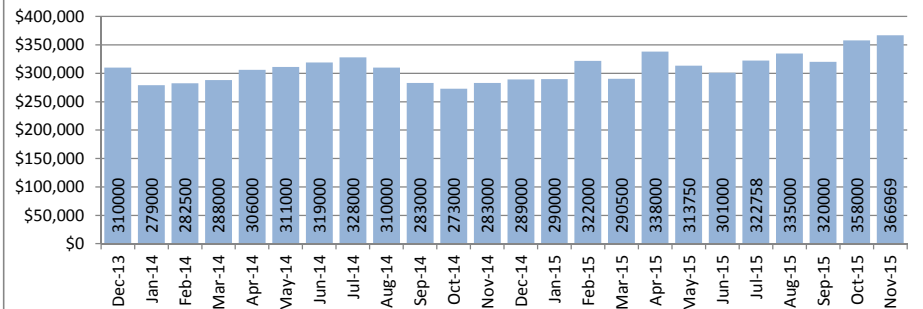
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015



Makiki - Moiliili

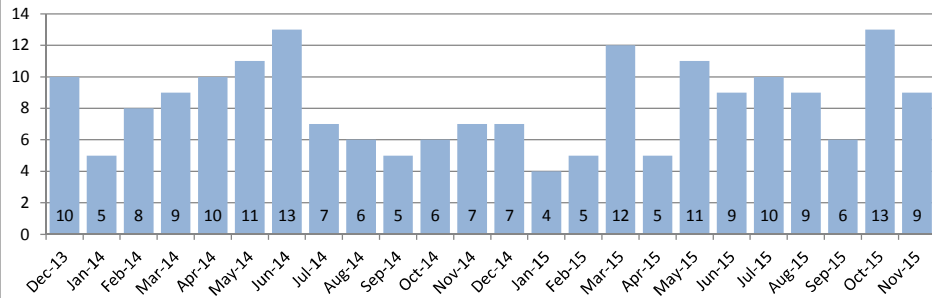
1-2-4 to 1-2-9 (except 1-2-6)

November 2015

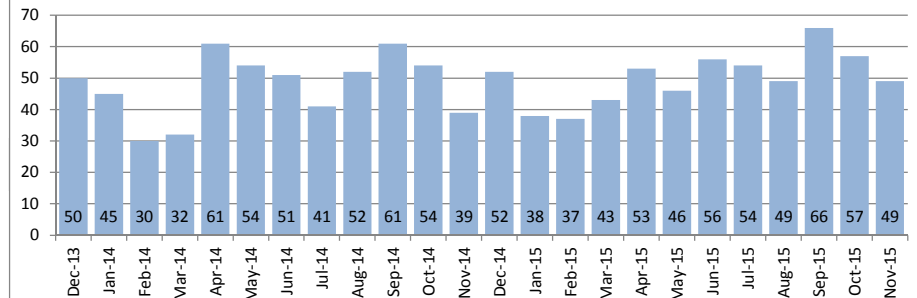
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	11	11	0%	164	120	37%
Closed Sales	9	7	29%	94	87	8%
Median Sales Price	\$1,080,000	\$979,000	10%	\$1,100,000	\$1,070,000	3%
Percent of Original List Price Received	98.4%	89.4%	10%	93.4%	98.3%	-5%
Median Days on Market Until Sale	23	49	-53%	23	23	0%
Inventory of Homes for Sale	60	38	58%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	60	54	11%	800	742	8%
Closed Sales	49	39	26%	551	529	4%
Median Sales Price	\$336,000	\$339,000	-1%	\$345,000	\$340,000	1%
Percent of Original List Price Received	96.3%	98.8%	-3%	98.9%	97.4%	2%
Median Days on Market Until Sale	27	31	-13%	22	21	5%
Inventory of Homes for Sale	181	176	3%	-	-	-

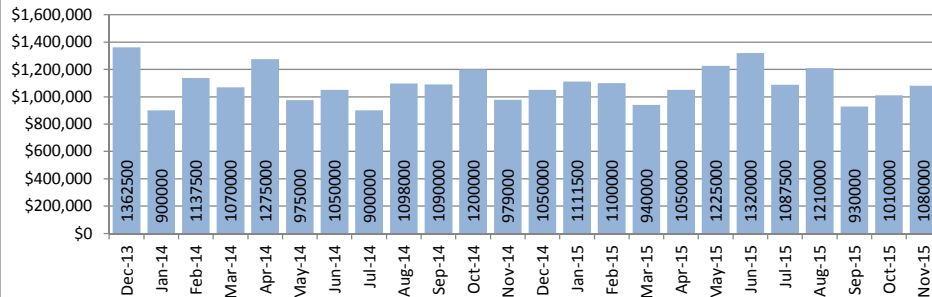
Closed Sales : Single Family Homes



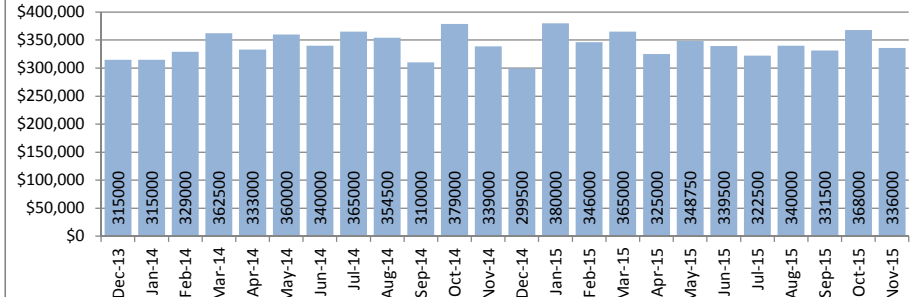
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015



Mililani

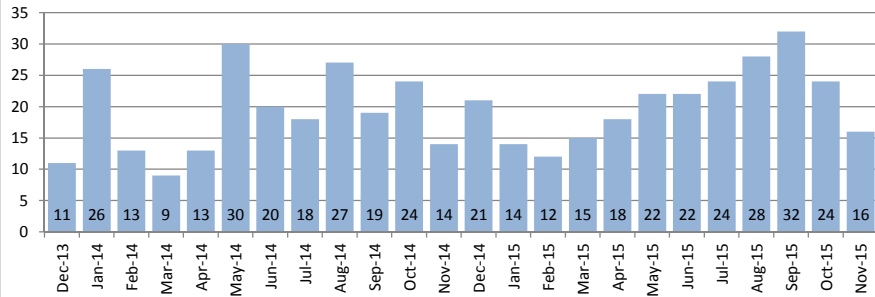
Selected 1-9-4 to 1-9-5

November 2015

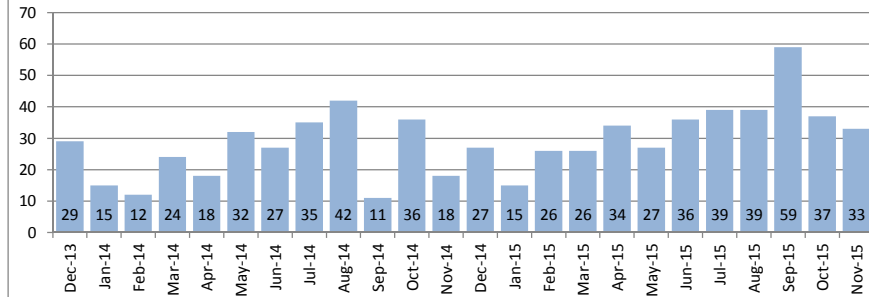
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	22	20	10%	310	260	19%
Closed Sales	16	14	14%	228	215	6%
Median Sales Price	\$757,500	\$802,500	-6%	\$692,000	\$675,000	3%
Percent of Original List Price Received	98.4%	94.5%	4%	98.9%	99.3%	0%
Median Days on Market Until Sale	19	20	-5%	22	15	47%
Inventory of Homes for Sale	60	48	25%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	28	20	40%	405	354	14%
Closed Sales	33	18	83%	374	301	24%
Median Sales Price	\$340,000	\$307,000	11%	\$340,000	\$309,000	10%
Percent of Original List Price Received	100.0%	96.1%	4%	100.4%	98.1%	2%
Median Days on Market Until Sale	9	24	-63%	12	16	-25%
Inventory of Homes for Sale	55	51	8%	-	-	-

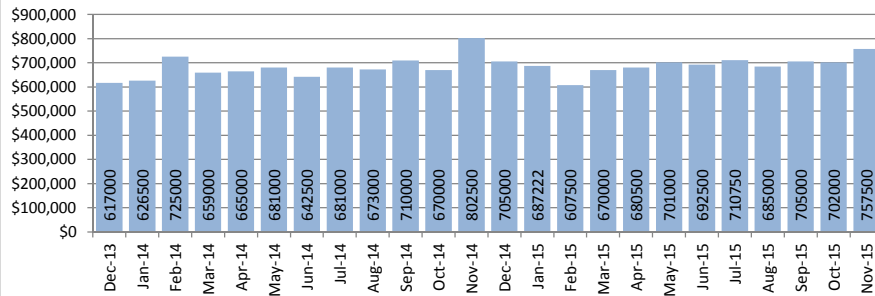
Closed Sales : Single Family Homes



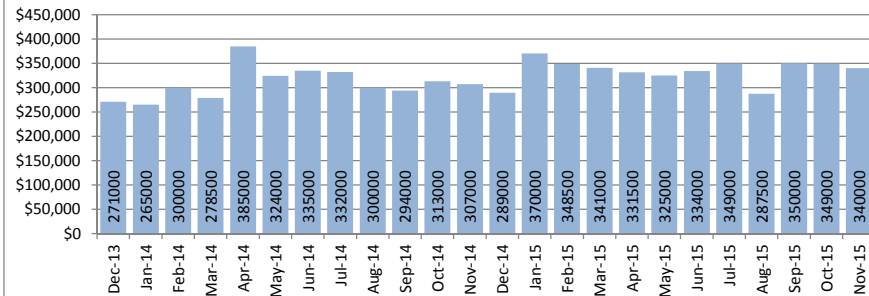
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2015

Moanalua - Salt Lake

1-1-1

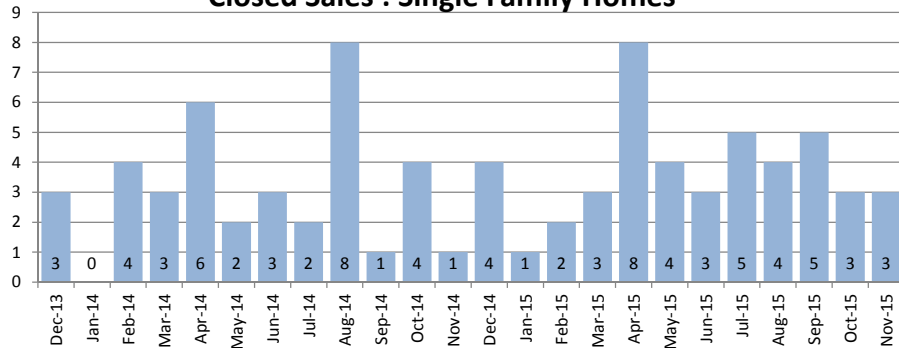


November 2015

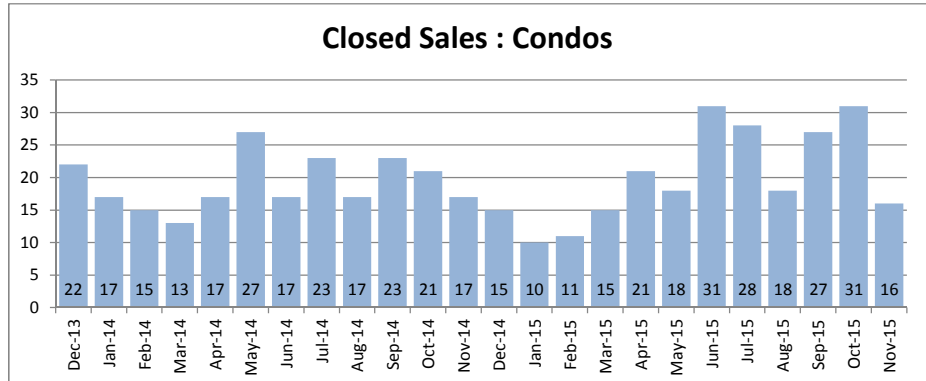
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	1	2	-50%	56	56	0%
Closed Sales	3	1	200%	41	33	24%
Median Sales Price	\$665,000	\$675,000	-1%	\$767,000	\$780,000	-2%
Percent of Original List Price Received	97.1%	100.0%	-3%	96.5%	94.8%	2%
Median Days on Market Until Sale	11	171	-94%	14	22	-36%
Inventory of Homes for Sale	11	11	0%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	18	14	29%	271	229	18%
Closed Sales	16	17	-6%	230	211	9%
Median Sales Price	\$340,500	\$275,000	24%	\$335,000	\$303,000	11%
Percent of Original List Price Received	97.4%	106.2%	-8%	98.5%	101.0%	-2%
Median Days on Market Until Sale	12	8	50%	13	19	-32%
Inventory of Homes for Sale	45	42	7%	-	-	-

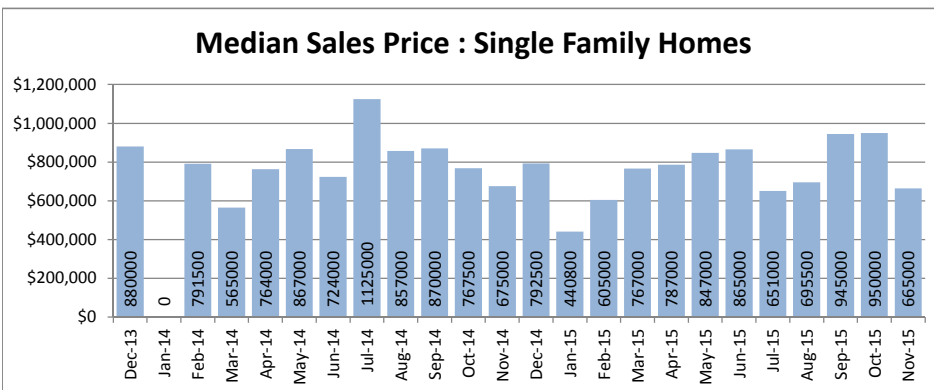
Closed Sales : Single Family Homes



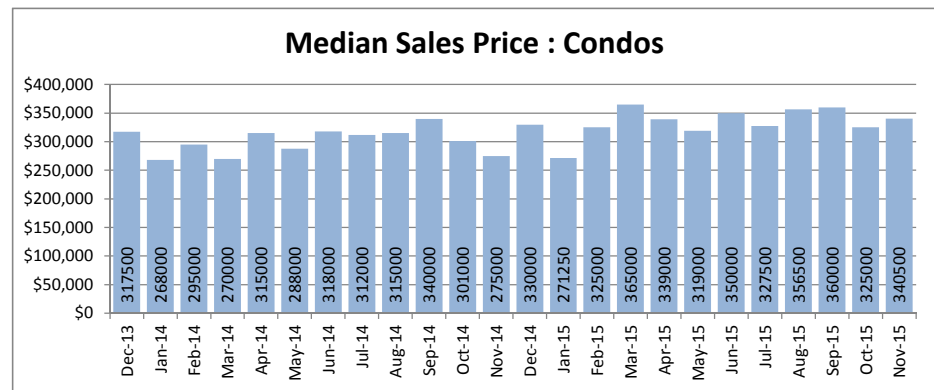
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015



North Shore

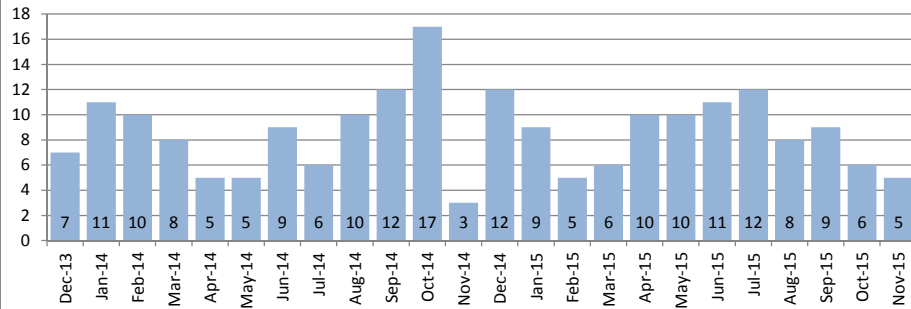
1-5-6 to 1-6-9

November 2015

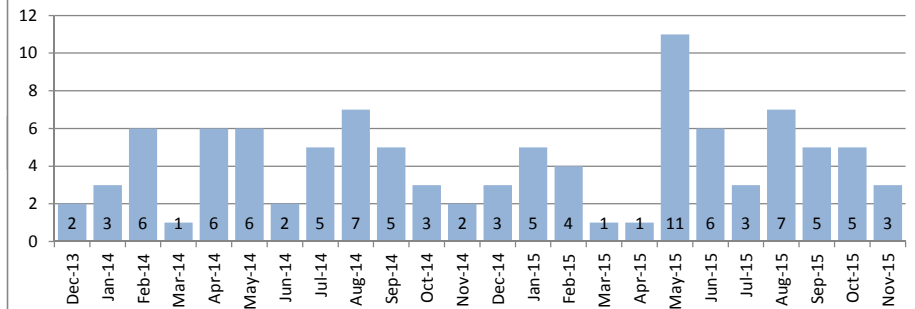
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	17	17	0%	169	174	-3%
Closed Sales	8	12	-33%	90	98	-8%
Median Sales Price	\$1,055,000	\$561,500	88%	\$830,000	\$752,500	10%
Percent of Original List Price Received	91.8%	96.1%	-4%	96.7%	96.8%	0%
Median Days on Market Until Sale	64	18	256%	35	28	25%
Inventory of Homes for Sale	73	71	3%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	4	4	0%	65	63	3%
Closed Sales	3	2	50%	49	48	2%
Median Sales Price	\$218,000	\$357,500	-39%	\$380,000	\$348,000	9%
Percent of Original List Price Received	91.2%	94.1%	-3%	95.2%	92.3%	3%
Median Days on Market Until Sale	88	16	450%	54	62	-13%
Inventory of Homes for Sale	13	19	-32%	-	-	-

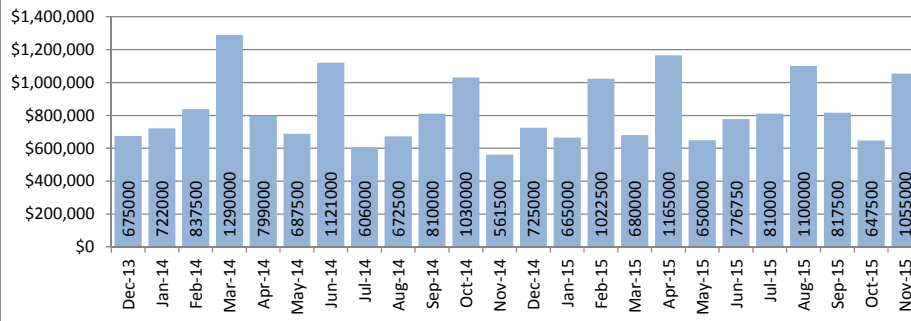
Closed Sales : Single Family Homes



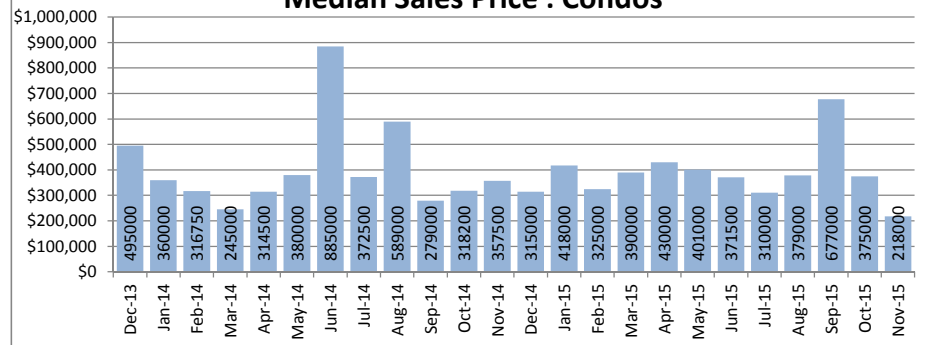
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015



Pearl City - Aiea

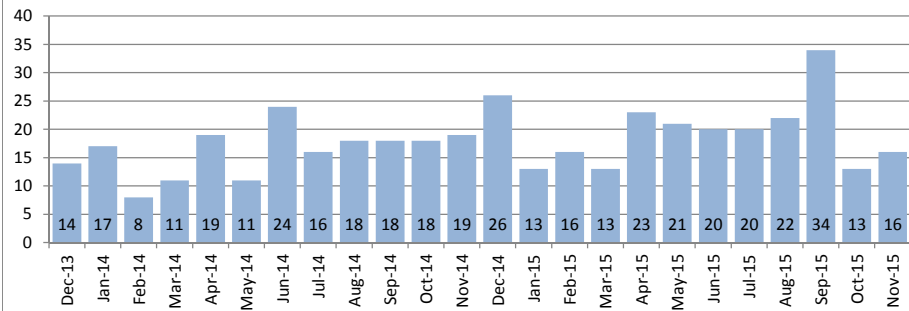
1-9-6 to 1-9-9

November 2015

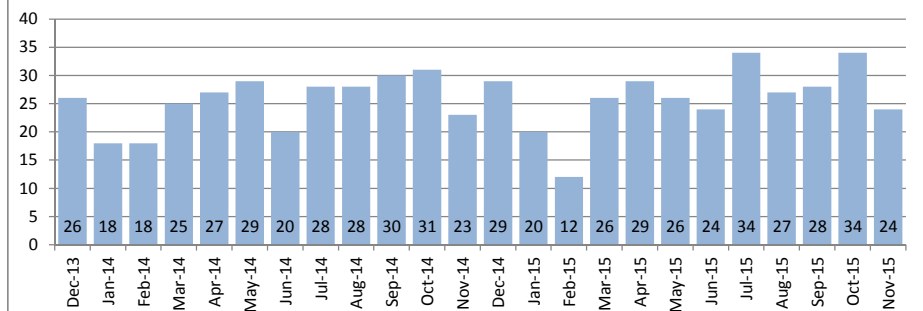
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	19	16	19%	291	246	18%
Closed Sales	16	19	-16%	213	187	14%
Median Sales Price	\$747,500	\$780,000	-4%	\$672,000	\$640,000	5%
Percent of Original List Price Received	99.7%	91.8%	9%	99.0%	98.6%	0%
Median Days on Market Until Sale	18	15	20%	17	18	-6%
Inventory of Homes for Sale	55	64	-14%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	32	29	10%	349	346	1%
Closed Sales	24	23	4%	286	286	0%
Median Sales Price	\$303,000	\$290,000	4%	\$330,000	\$315,000	5%
Percent of Original List Price Received	96.8%	97.3%	-1%	97.1%	98.1%	-1%
Median Days on Market Until Sale	13	32	-59%	16	18	-11%
Inventory of Homes for Sale	70	74	-5%	-	-	-

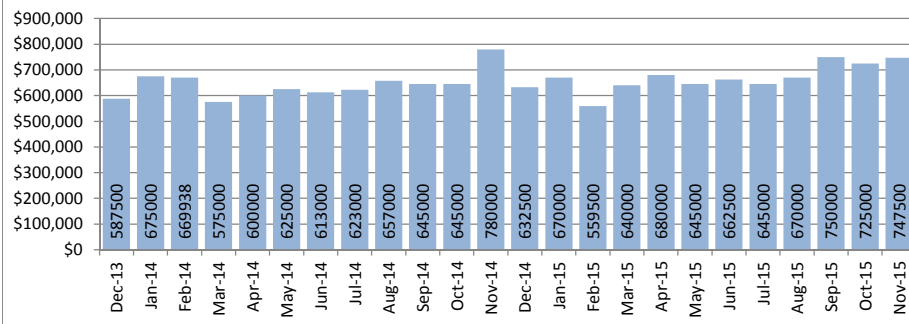
Closed Sales : Single Family Homes



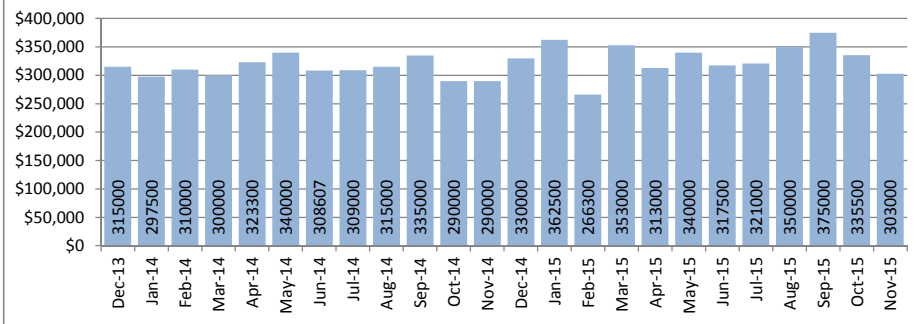
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2015



Wahiawa

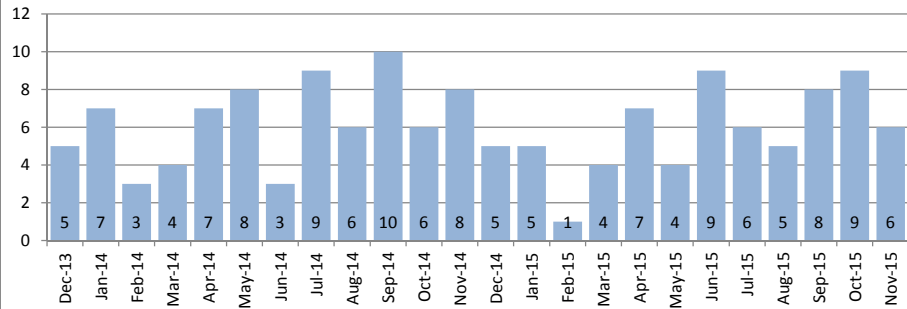
1-7-1 to 1-7-7

November 2015

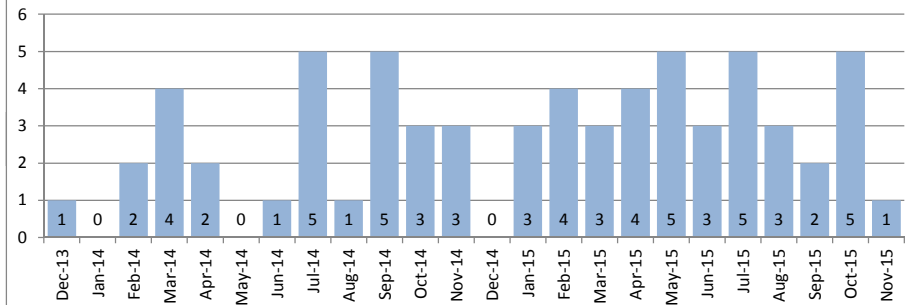
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	6	5	20%	96	81	19%
Closed Sales	6	8	-25%	66	71	-7%
Median Sales Price	\$483,750	\$510,000	-5%	\$515,000	\$480,000	7%
Percent of Original List Price Received	92.1%	101.0%	-9%	98.1%	97.0%	1%
Median Days on Market Until Sale	48	10	380%	27	25	8%
Inventory of Homes for Sale	23	21	10%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	6	6	0%	41	35	17%
Closed Sales	1	3	-67%	39	27	44%
Median Sales Price	\$140,000	\$139,000	1%	\$144,000	\$138,000	4%
Percent of Original List Price Received	89.9%	100.0%	-10%	97.0%	95.2%	2%
Median Days on Market Until Sale	9	18	-50%	19	18	6%
Inventory of Homes for Sale	6	11	-45%	-	-	-

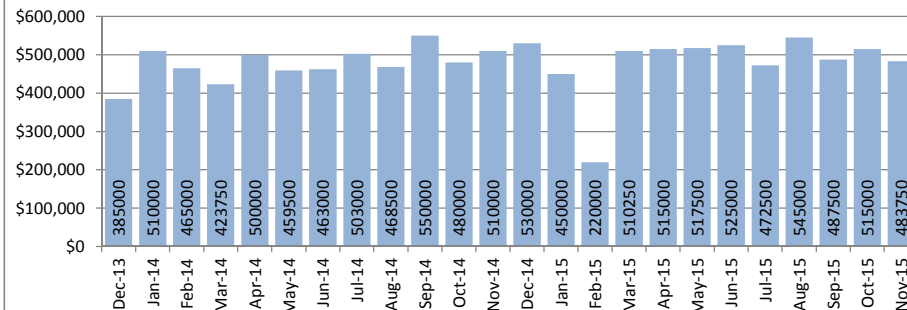
Closed Sales : Single Family Homes



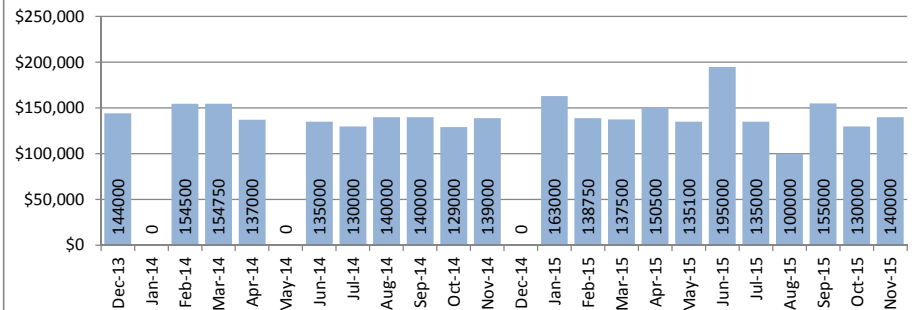
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015



Waialae - Kahala

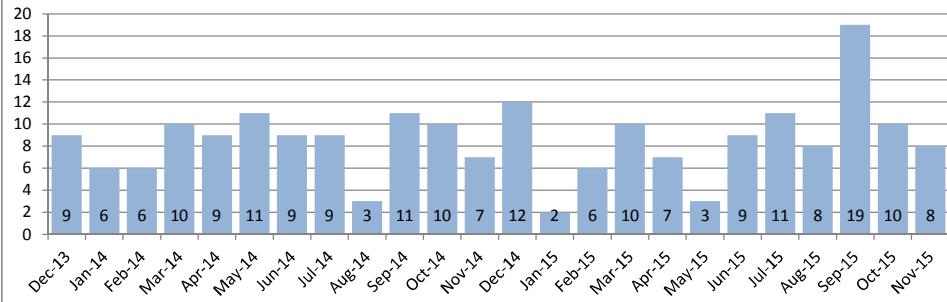
1-3-5

November 2015

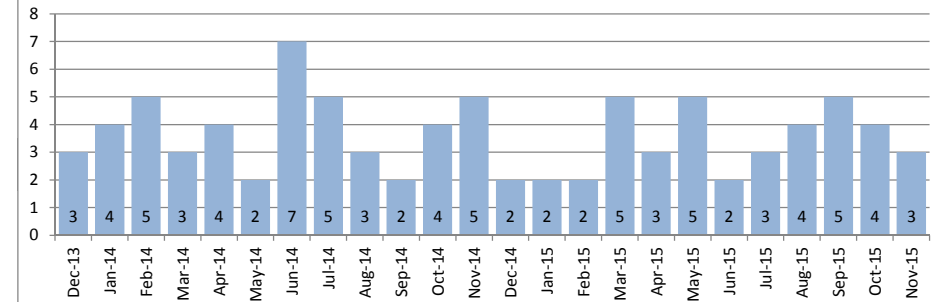
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	18	10	80%	186	157	18%
Closed Sales	8	7	14%	95	93	2%
Median Sales Price	\$1,935,000	\$1,800,000	8%	\$185,000	\$1,800,000	-90%
Percent of Original List Price Received	92.6%	94.8%	-2%	97.9%	94.8%	3%
Median Days on Market Until Sale	36	30	20%	35	42	-17%
Inventory of Homes for Sale	68	58	17%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	7	2	250%	57	46	24%
Closed Sales	3	5	-40%	37	44	-16%
Median Sales Price	\$545,000	\$180,000	203%	\$535,000	\$480,000	11%
Percent of Original List Price Received	89.9%	90.9%	-1%	100.9%	98.2%	3%
Median Days on Market Until Sale	9	33	-73%	15	30	-50%
Inventory of Homes for Sale	6	13	-54%	-	-	-

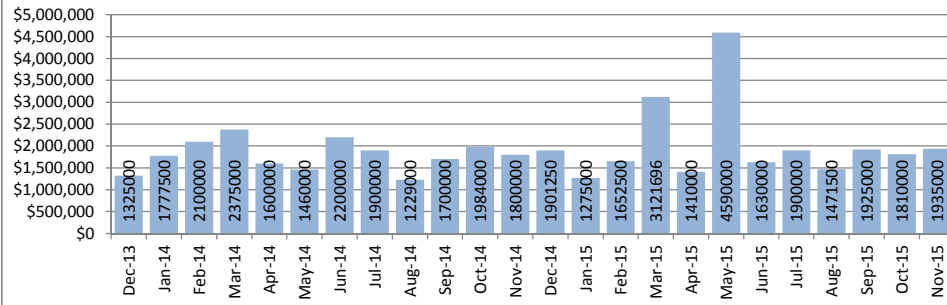
Closed Sales : Single Family Homes



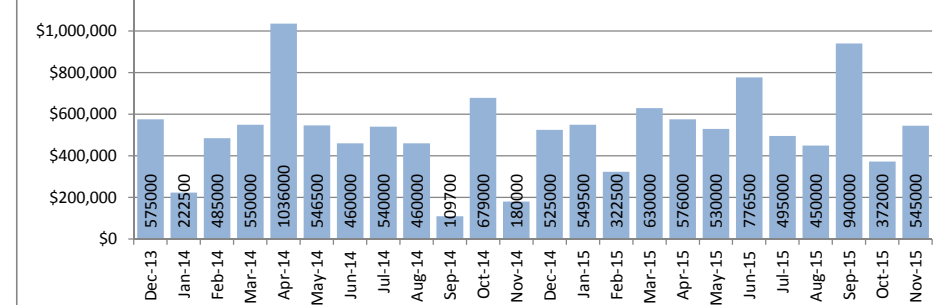
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2015



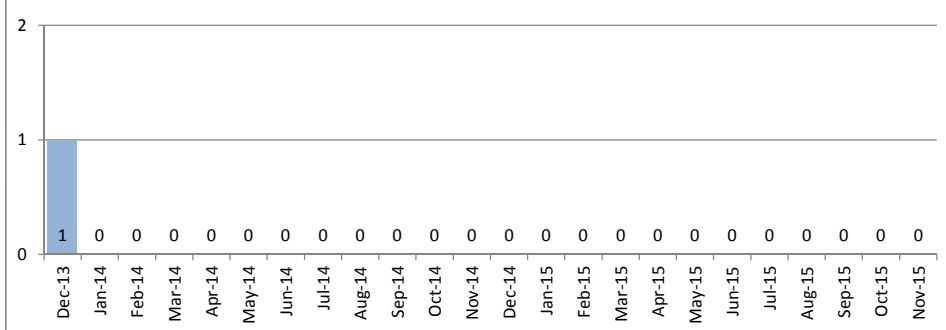
Waikiki
1-2-6

November 2015

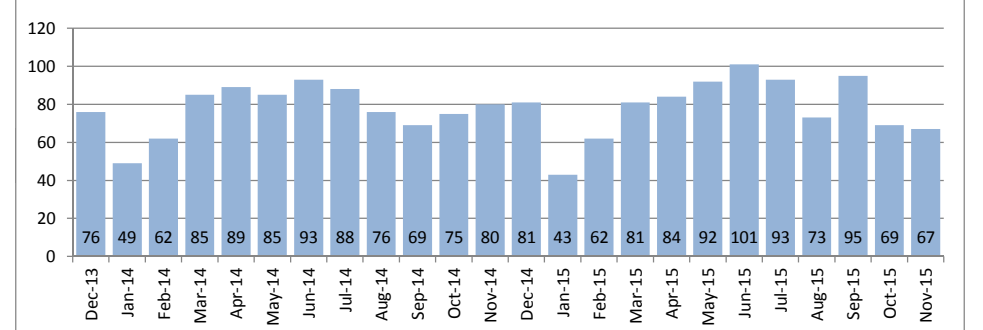
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	0	0	-	1	1	0%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	0	0	-	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	126	98	29%	1517	1410	8%
Closed Sales	67	80	-16%	866	864	0%
Median Sales Price	\$335,000	\$335,000	0%	\$349,000	\$322,494	8%
Percent of Original List Price Received	101.5%	94.5%	7%	96.9%	95.1%	2%
Median Days on Market Until Sale	31	56	-45%	38	33	15%
Inventory of Homes for Sale	557	515	8%	-	-	-

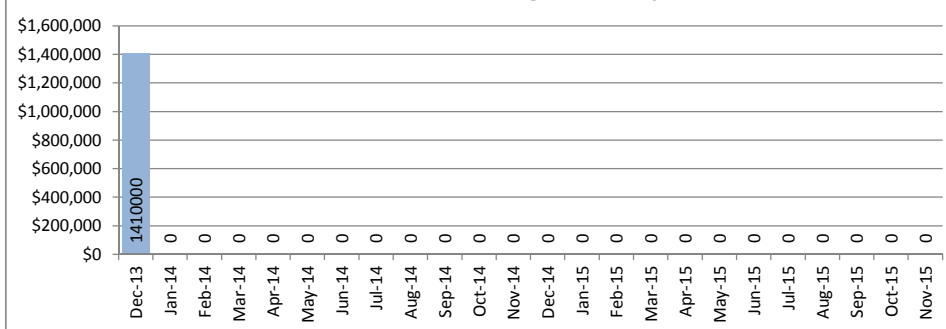
Closed Sales : Single Family Homes



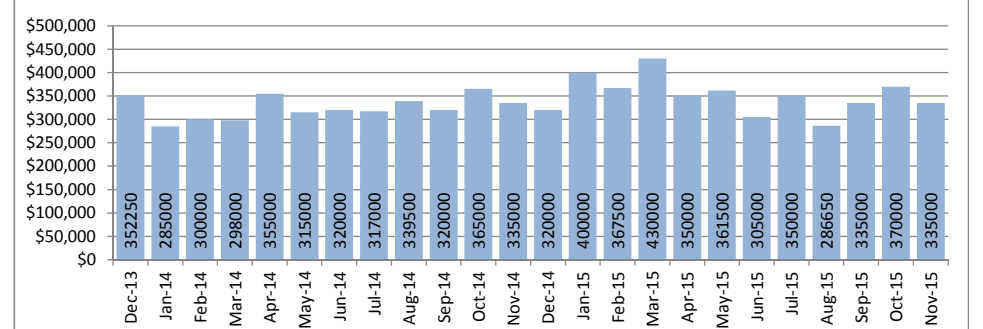
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2015



Waipahu

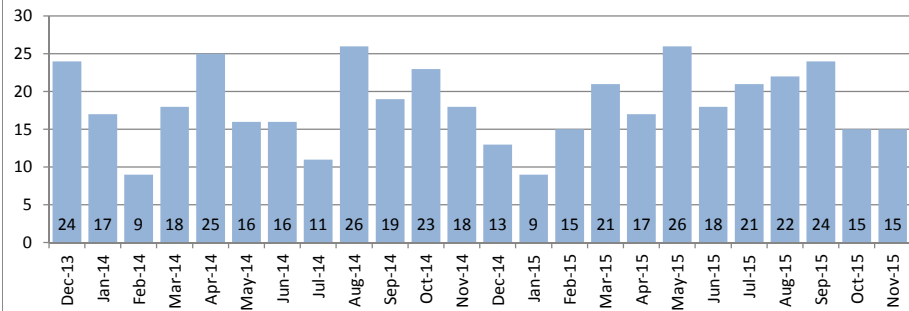
1-9-4

November 2015

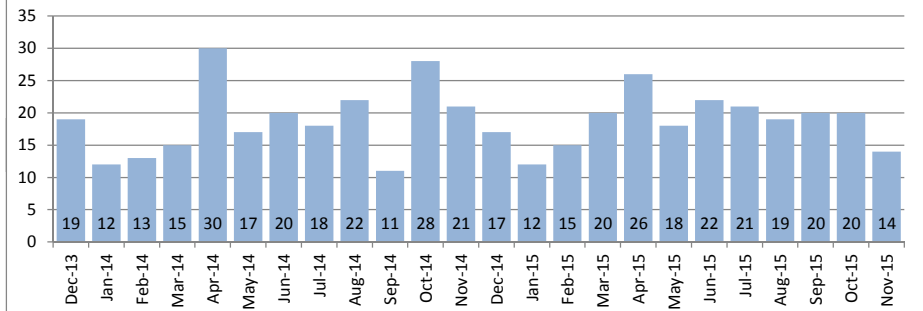
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	23	16	44%	246	263	-6%
Closed Sales	15	18	-17%	204	201	1%
Median Sales Price	\$635,500	\$600,000	6%	\$600,000	\$579,000	4%
Percent of Original List Price Received	99.5%	100.2%	-1%	97.6%	98.1%	-1%
Median Days on Market Until Sale	11	33	-67%	20	26	-23%
Inventory of Homes for Sale	45	68	-34%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	14	17	-18%	234	243	-4%
Closed Sales	14	21	-33%	209	205	2%
Median Sales Price	\$309,250	\$275,000	12%	\$310,000	\$294,000	5%
Percent of Original List Price Received	98.9%	96.5%	2%	96.9%	98.3%	-1%
Median Days on Market Until Sale	9	17	-47%	14	19	-26%
Inventory of Homes for Sale	33	61	-46%	-	-	-

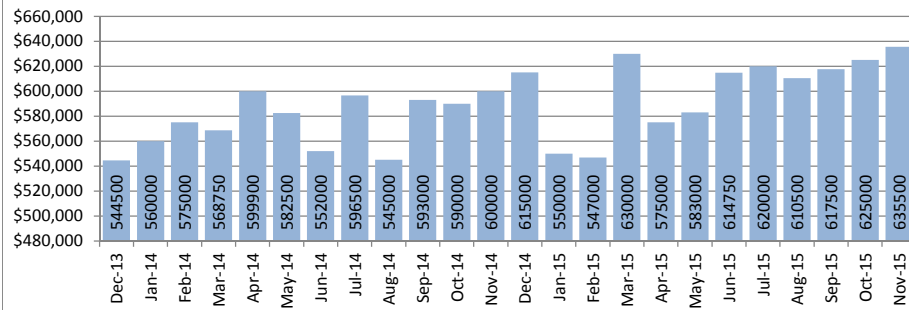
Closed Sales : Single Family Homes



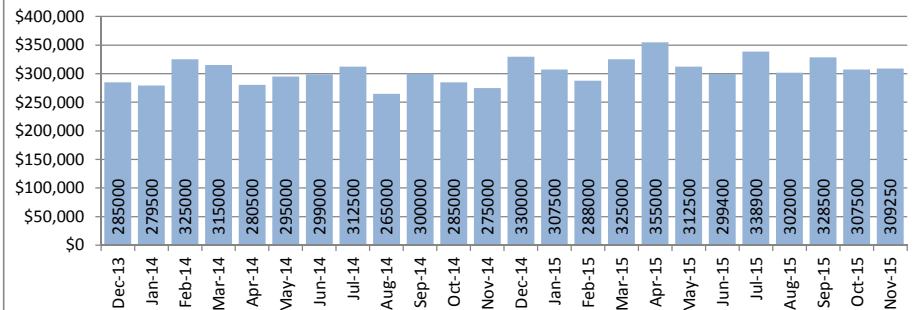
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2015



Windward Coast

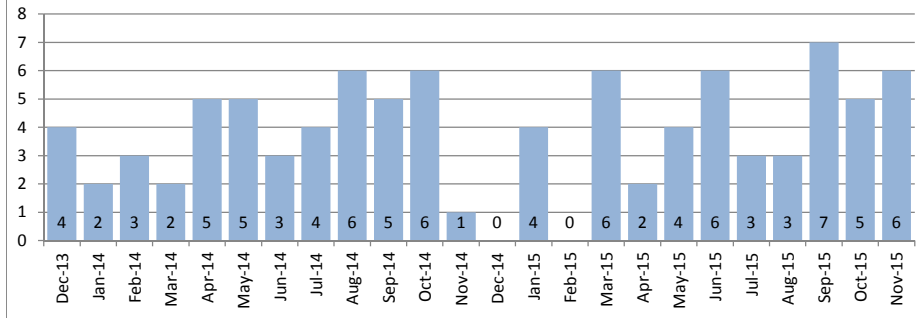
1-4-8 to 1-5-5

November 2015

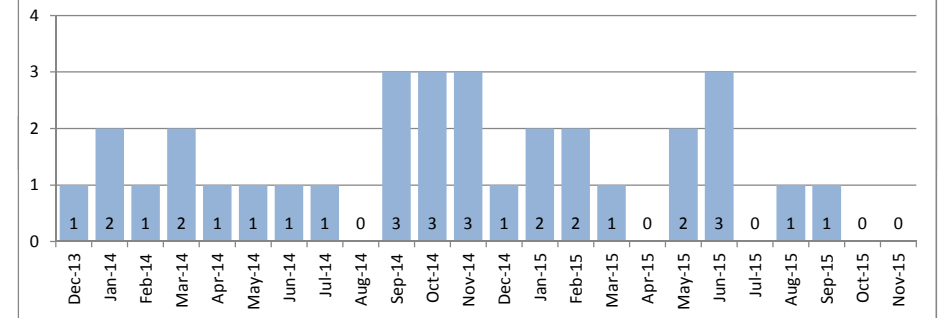
Single Family Homes	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	14	11	27%	91	98	-7%
Closed Sales	6	1	500%	46	39	18%
Median Sales Price	\$862,000	\$1,450,000	-41%	\$637,250	\$680,000	-6%
Percent of Original List Price Received	91.8%	100.0%	-8%	91.7%	97.8%	-6%
Median Days on Market Until Sale	27	0	-	51	53	-4%
Inventory of Homes for Sale	37	37	0%	-	-	-

Condos	November			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	7	3	133%	35	32	9%
Closed Sales	0	3	-	12	18	-33%
Median Sales Price	\$0	\$310,000	-	\$211,000	\$212,500	-1%
Percent of Original List Price Received	0.0%	100.0%	-	91.7%	96.8%	-5%
Median Days on Market Until Sale	0	9	-	78	68	15%
Inventory of Homes for Sale	16	14	14%	-	-	-

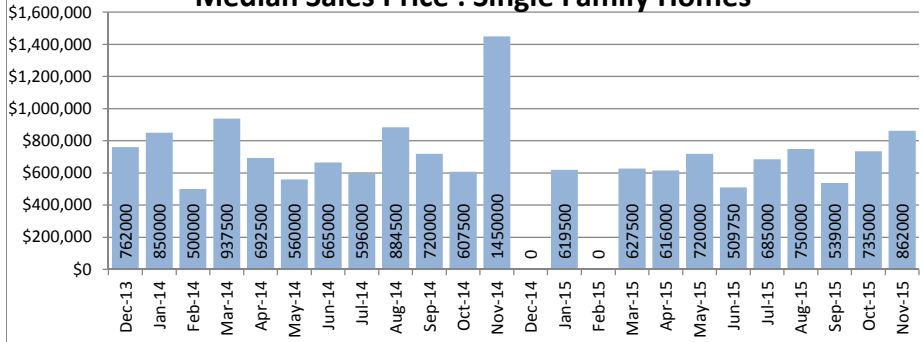
Closed Sales : Single Family Homes



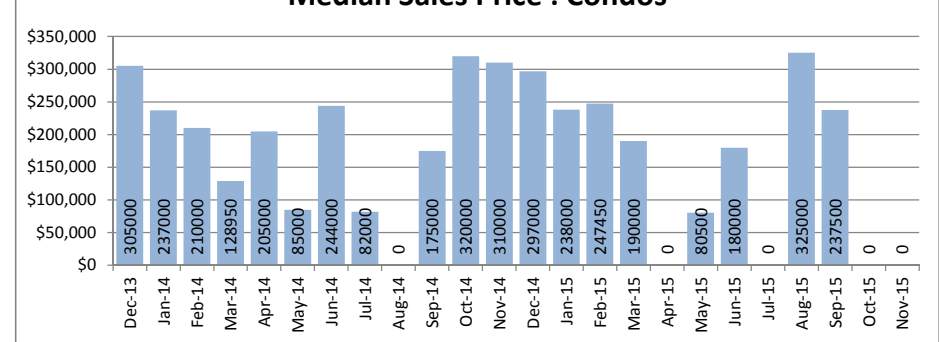
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - November 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LAUNANI VALLEY	-	\$ 687,000	-	-	-	1	-	-
MILILANI AREA	\$ 675,000	\$ 700,000	3.7%	\$25,000	7	6	-14.3%	-1
MILILANI MAUKA	\$ 1,000,000	\$ 835,000	-16.5%	-\$165,000	7	8	14.3%	1
WAIHAWA AREA	\$ 540,000	\$ 448,500	-16.9%	-\$91,500	3	3	0.0%	0
WAIHAWA HEIGHTS	\$ 519,500	\$ 535,500	3.1%	\$16,000	2	2	0.0%	0
WHITMORE VILLAGE	\$ 459,000	\$ 600,000	30.7%	\$141,000	3	1	-66.7%	-2
WAIPIO ACRES/WAIKALANI WOODL	-	\$ 605,000	-	-	-	1	-	-
Central Region	\$ 643,500	\$ 681,000	5.8%	\$37,500	22	22	0.0%	0

Diamond Hd Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AINA HAINA AREA	\$ 900,000	\$ 830,000	-7.8%	-\$70,000	3	1	-66.7%	-2
BLACK POINT	\$ 1,550,000	-	-	-	1	-	-	-
DIAMOND HEAD	\$ 2,775,000	-	-	-	2	-	-	-
HAWAII LOA RIDGE	\$ 2,350,000	\$ 1,875,000	-20.2%	-\$475,000	3	3	0.0%	0
KAHALA AREA	\$ 1,950,000	\$ 2,585,000	32.6%	\$635,000	4	4	0.0%	0
KAIMUKI	\$ 875,000	\$ 947,500	8.3%	\$72,500	3	4	33.3%	1
KAPAHULU	\$ 950,000	\$ 980,000	3.2%	\$30,000	1	1	0.0%	0
KULIOUOU	-	\$ 795,000	-	-	-	1	-	-
MAUNALANI HEIGHTS	-	\$ 2,000,000	-	-	-	1	-	-
PAIKO LAGOON	-	\$ 3,100,000	-	-	-	1	-	-
PALOLO	\$ 736,500	\$ 700,000	-5.0%	-\$36,500	2	4	100.0%	2
ST. LOUIS	\$ 1,250,000	\$ 921,500	-26.3%	-\$328,500	1	2	100.0%	1
WAIALAE IKI	\$ 2,400,000	\$ 1,850,000	-22.9%	-\$550,000	1	1	0.0%	0
WAIALAE NUI RDGE	\$ 1,250,000	\$ 1,195,000	-4.4%	-\$55,000	1	1	0.0%	0
WAIALAE NUI LWR	-	\$ 680,000	-	-	-	1	-	-
WAILUPE BCH	-	\$ 2,500,000	-	-	-	1	-	-
WILHELMINA	\$ 1,437,500	\$ 850,000	-40.9%	-\$587,500	2	1	-50.0%	-1
Diamond Hd Region	\$ 1,400,000	\$ 980,000	-30.0%	-\$420,000	24	27	12.5%	3

Hawaii Kai Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 828,000	-	-	-	1	-	-	-
KALAMA VALLEY	\$ 750,000	\$ 862,000	14.9%	\$112,000	1	2	100.0%	1
KAMILO IKI	\$ 762,000	\$ 890,000	16.8%	\$128,000	1	1	0.0%	0
KAMEHAME-RIDGE	-	\$ 945,000	-	-	-	1	-	-
KEAULA KAI	\$ 945,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	-	\$ 895,000	-	-	-	3	-	-
KOKO KAI	\$ 2,854,000	\$ 2,450,000	-14.2%	-\$404,000	1	1	0.0%	0
LAULIMA	\$ 835,000	-	-	-	1	-	-	-
MARINERS COVE	-	\$ 1,157,375	-	-	-	1	-	-
MARINERS RIDGE	\$ 1,200,000	\$ 1,275,000	6.3%	\$75,000	1	1	0.0%	0
MARINERS VALLEY	\$ 787,500	\$ 1,185,000	50.5%	\$397,500	1	1	0.0%	0
NAPALI HAWEO	\$ 1,495,000	-	-	-	1	-	-	-
PORTLOCK	-	\$ 1,692,500	-	-	-	1	-	-
TRIANGLE	\$ 2,050,000	\$ 1,100,000	-46.3%	-\$950,000	1	1	0.0%	0
QUEENS GATE	-	\$ 1,125,000	-	-	-	1	-	-
Hawaii Kai Region	\$ 890,000	\$ 1,037,500	16.6%	\$147,500	10	14	40.0%	4

Single Family Solds - November 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LUALUALEI	\$ 385,000	-	-	-	1	-	-	-
MAILI	\$ 425,000	\$ 403,500	-5.1%	-\$21,500	3	6	100.0%	3
MALI SEA-MAKALAE 1	\$ 429,500	\$ 472,000	9.9%	\$42,500	2	1	-50.0%	-1
MALI SEA-NOHOKAI	\$ 452,500	-	-	-	2	-	-	-
MALI SEA-KAIMALINO	-	\$ 469,000	-	-	-	1	-	-
MAKAHA	\$ 250,000	\$ 335,000	34.0%	\$85,000	3	3	0.0%	0
NANAKULI	\$ 277,000	-	-	-	1	-	0.0%	-
WAIANAE	\$ 250,000	\$ 352,000	40.8%	\$102,000	1	1	0.0%	0
Leeward Region	\$ 400,000	\$ 403,500	0.9%	\$3,500	13	12	-7.7%	-1
Ewa Plain Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
EWA BEACH	\$ 610,250	\$ 503,650	-17.5%	-\$106,600	2	6	200.0%	4
EWA GEN CARRIAGES	\$ 696,000	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	-	\$ 461,000	-	-	-	1	-	-
EWA GEN HALEAKEA	\$ 715,000	\$ 759,000	6.2%	\$44,000	1	1	0.0%	0
EWA GEN KULA LEI	-	\$ 578,500	-	-	-	2	-	-
EWA GEN LAULANI	-	\$ 537,500	-	-	-	2	-	-
EWA GEN LAULANI-TIDES	\$ 475,000	\$ 520,000	9.5%	\$45,000	1	5	400.0%	4
EWA GEN LAULANI-TRADES	\$ 490,000	-	-	-	1	-	-	-
EWA GEN LAS BRISAS	\$ 460,000	\$ 423,500	-7.9%	-\$36,500	1	2	100.0%	1
EWA GEN LATITUDES	\$ 672,250	\$ 649,900	-3.3%	-\$22,350	2	1	-50.0%	-1
EWA GEN MONTECITO/TUSCANY	\$ 533,000	\$ 537,500	0.8%	\$4,500	1	2	100.0%	1
EWA GEN PRESCOTT	\$ 615,000	\$ 625,050	1.6%	\$10,050	1	2	100.0%	1
EWA GEN SUN TERRA	\$ 546,500	-	-	-	1	-	-	-
EWA GEN SUN TERRA SOUTH	\$ 500,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	-	\$ 577,445	-	-	-	2	-	-
EWA GEN SONOMA	-	\$ 705,000	-	-	-	1	-	-
EWA GEN TROVARE	\$ 560,000	-	-	-	1	-	-	-
EWA GEN TIBURON	\$ 495,000	-	-	-	2	-	-	-
EWA GEN WOODBRIDGE	-	\$ 757,500	-	-	-	2	-	-
EWA VILLAGES	\$ 440,000	\$ 529,000	20.2%	\$89,000	1	3	200.0%	2
HAWAIIAN HOMES LAND	-	\$ 385,000	-	-	-	1	-	-
HOAKALEI-KA MAKANA	\$ 795,000	\$ 675,000	-15.1%	-\$120,000	5	5	0.0%	0
KAPOLEI KNOLLS	-	\$ 547,000	-	-	-	1	-	-
KAPOLEI	\$ 404,250	-	-	-	2	-	-	-
KAPOLEI-IWALANI	-	\$ 652,500	-	-	-	2	-	-
KAPOLEI-MALANAI	\$ 630,000	\$ 682,500	8.3%	\$52,500	2	2	0.0%	0
KAPOLEI-KEKUILANI	\$ 555,750	-	-	-	2	-	-	-
LEEWARD ESTATES	\$ 474,250	-	-	-	2	-	-	-
NANAKAI GARDENS	-	\$ 515,000	-	-	-	1	-	-
OCEAN POINTE	\$ 593,000	\$ 625,000	5.4%	\$32,000	7	9	28.6%	2
WESTLOCH ESTATES	-	\$ 655,000	-	-	-	1	-	-
WESTLOCH FAIRWAY	-	\$ 571,250	0.0%	-	-	6	0.0%	-
Ewa Plain Region	\$ 560,000	\$ 573,750	2.5%	\$13,750	37	60	62.2%	23
Makakilo Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 570,000	\$ 705,000	23.7%	\$135,000	1	1	0.0%	0
MAKAKILO-HIGHLANDS	\$ 1,370,000	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	\$ 725,000	-	-	-	1	-	-	-
MAKAKILO-ROYAL RIDGE	\$ 701,500	-	-	-	2	-	-	-
MAKAKILO-WEST HILLS	-	\$ 530,000	-	-	-	1	-	-
MAKAKILO-WAI KALOI	-	\$ 721,000	-	-	-	3	-	-
MAKAKILO-UPPER	-	\$ 592,000	-	-	-	2	-	-
MAKAKILO-LOWER	\$ 500,000	\$ 600,200	20.0%	\$100,200	1	2	100.0%	1
Makakilo Region	\$ 670,500	\$ 625,000	-6.8%	-\$45,500	6	9	50.0%	3

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Kailua Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIKAHI PARK	-	\$ 736,500	-	-	-	2	-	-
BEACHSIDE	\$ 3,357,000	\$ 2,320,000	-30.9%	-\$1,037,000	3	2	-33.3%	-1
COUNTRY CLUB KNOLL	-	\$ 1,277,000	-	-	-	1	-	-
COCONUT GROVE	\$ 800,000	\$ 714,000	-10.8%	-\$86,000	3	2	-33.3%	-1
ENCHANTED LAKE	\$ 909,500	\$ 1,191,068	31.0%	\$281,568	2	2	0.0%	0
KAILUA ESTATES	-	\$ 1,322,500	-	-	-	1	-	-
KAOPA	-	\$ 1,075,000	-	-	-	1	-	-
KALAEHO HILLSIDE	\$ 1,220,000	-	-	-	1	-	-	-
KAIMALINO	\$ 1,815,500	-	-	-	2	-	-	-
KALAMA TRACT	\$ 1,399,000	-	-	-	1	-	-	-
KALAMA/CNUT GROV	\$ 877,000	-	-	-	2	-	-	-
KAWAIILOA	\$ 2,170,000	-	-	-	1	-	-	-
KEOLU HILLS	\$ 1,075,000	\$ 1,325,000	23.3%	\$250,000	1	1	0.0%	0
KOOLAUPOKO	-	\$ 1,750,000	-	-	-	1	-	-
KUKANONO	-	\$ 835,000	-	-	-	1	-	-
LANIKAI	\$ 2,656,250	\$ 2,845,000	7.1%	\$188,750	2	1	-50.0%	-1
MAUNAWILI	-	\$ 909,000	-	-	-	2	-	-
WAIMANALO	\$ 468,000	\$ 4,100,000	776.1%	\$3,632,000	1	1	0.0%	0
Kailua Region	\$ 1,220,000	\$ 1,176,000	-3.6%	-\$44,000	19	18	-5.3%	-1
Pearl City Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIEA HEIGHTS	\$ 817,500	\$ 790,000	-3.4%	-\$27,500	4	2	-50.0%	-2
FOSTER VILLAGE	\$ 900,000	\$ 772,500	-14.2%	-\$127,500	1	2	100.0%	1
HALAWA	-	\$ 770,000	-	-	-	1	-	-
MOMILANI	-	\$ 647,500	-	-	-	3	-	-
NEWTOWN	\$ 780,000	\$ 920,000	17.9%	\$140,000	1	1	0.0%	0
PACIFIC PALISADES	\$ 570,000	\$ 740,000	29.8%	\$170,000	1	1	0.0%	0
PEARL CITY-UPPER	\$ 557,000	\$ 604,950	8.6%	\$47,950	4	2	-50.0%	-2
PEARLRIDGE	\$ 790,000	\$ 775,500	-1.8%	-\$14,500	3	1	-66.7%	-2
ROYAL SUMMIT	\$ 1,020,000	-	-	-	3	-	-	-
WAI'AU	-	\$ 515,000	-	-	-	1	-	-
WAILUNA	\$ 619,000	-	-	-	1	-	-	-
WAIMALU	\$ 575,000	\$ 849,500	47.7%	\$274,500	1	2	100.0%	1
Pearl City Region	\$ 780,000	\$ 747,500	-4.2%	-\$32,500	19	16	-15.8%	-3
Kaneohe Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AHUIMANU AREA	\$ 740,000	\$ 849,900	14.9%	\$109,900	3	1	-66.7%	-2
BAYVIEW GOLF COURSE	\$ 1,200,000	-	-	-	1	-	-	-
CASTLE HILL	-	\$ 751,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 875,000	-	-	-	1	-	-	-
CROWN TERRACE	\$ 720,000	\$ 810,000	12.5%	\$90,000	1	1	0.0%	0
HAIKU KNOLLS	\$ 875,000	-	-	-	1	-	-	-
HALEKAUWILA	\$ 910,000	\$ 579,000	-36.4%	-\$331,000	1	1	0.0%	0
HAUULA	-	\$ 317,500	-	-	-	1	-	-
KAAAWA	-	\$ 825,000	-	-	-	3	-	-
KAALAEA	\$ 710,000	-	-	-	1	-	-	-
KAPUNA HALA	-	\$ 750,000	-	-	-	1	-	-
KANEOHE TOWN	\$ 655,000	-	-	-	1	-	-	-
KEAPUKA	\$ 837,000	\$ 692,750	-17.2%	-\$144,250	2	2	0.0%	0
LILIPUNA	-	\$ 1,133,000	-	-	-	2	-	-
KOKOKAHI	-	\$ 1,249,000	-	-	-	1	-	-
MAHINUI	-	\$ 862,500	-	-	-	2	-	-
PARKWAY	\$ 625,000	-	-	-	1	-	-	-
PIKOILOA	\$ 575,000	\$ 741,000	28.9%	\$166,000	1	1	0.0%	0
PUOHALA VILLAGE	\$ 878,875	\$ 570,000	-35.1%	-\$308,875	2	1	-50.0%	-1
WAIHEE	\$ 1,630,000	-	-	-	1	-	-	-
PUAHUULA	-	\$ 745,000	-	-	-	1	-	-
WOODRIDGE	-	\$ 598,000	-	-	-	1	-	-
Kaneohe Region	\$ 800,000	\$ 750,000	-6.3%	-\$50,000	17	20	17.6%	3

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North Shore Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
HALEIWA	\$ 500,000	\$ 1,250,000	150.0%	\$750,000	3	1	-66.7%	-2
KAHUKU	\$ 465,000	\$ 505,000	8.6%	\$40,000	2	3	50.0%	1
KAWAIILOA	\$ 1,657,000	-	-	-	1	-	-	-
LAIE	\$ 1,450,000	\$ 2,696,000	85.9%	\$1,246,000	1	2	100.0%	1
PAALAAKAI	\$ 575,000	-	-	-	1	-	-	-
PUPUKEA	-	\$ 1,055,000	-	-	-	2	-	-
SUNSET AREA	\$ 1,650,000	-	-	-	2	-	-	-
SUNSET/VELZY	-	\$ 2,620,000	-	-	-	1	-	-
WAIALUA	\$ 609,000	\$ 3,950,000	548.6%	\$3,341,000	3	1	-66.7%	-2
North Shore Region	\$ 575,000	\$ 1,055,000	83.5%	\$480,000	13	10	-23.1%	-3

Waipahu Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
CRESTVIEW	\$ 504,000	-	-	-	1	-	-	-
HARBOR VIEW	\$ 600,000	\$ 575,000	-4.2%	-\$25,000	1	1	0.0%	0
ROYAL KUNIA	\$ 625,000	\$ 655,000	4.8%	\$30,000	4	6	50.0%	2
ROBINSON HEIGHTS	-	\$ 605,000	-	-	-	1	-	-
SEAVIEW	\$ 550,000	-	-	-	1	-	-	-
VILLAGE PARK	\$ 542,000	\$ 595,000	9.8%	\$53,000	3	1	-66.7%	-2
WAIKELE	-	\$ 779,000	-	-	-	1	-	-
WAIPAHU-TRIANGLE	\$ 495,000	-	-	-	3	-	-	-
WAIPAHU-LOWER	\$ 635,000	\$ 510,000	-19.7%	-\$125,000	2	1	-50.0%	-1
WAIPAHU GARDENS	-	\$ 470,000	-	-	-	1	-	-
WAIPIO GENTRY	\$ 670,000	\$ 644,000	-3.9%	-\$26,000	3	3	0.0%	0
Waipahu Region	\$ 600,000	\$ 635,500	5.9%	\$35,500	18	15	-16.7%	-3

Metro Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 845,000	\$ 657,500	-22.2%	-\$187,500	1	2	100.0%	1
DOWSETT	\$ 1,390,000	-	-	-	1	-	-	-
KALIHI-UPPER	-	\$ 500,000	-	-	-	1	-	-
KALIHI-LOWER	\$ 517,500	\$ 412,000	-20.4%	-\$105,500	2	1	-50.0%	-1
KALIHI-UKA	-	\$ 500,000	-	-	-	1	-	-
KALIHI VALLEY	\$ 936,250	\$ 729,850	-22.0%	-\$206,400	2	1	-50.0%	-1
KAM HEIGHTS	\$ 775,000	\$ 725,000	-6.5%	-\$50,000	5	1	-80.0%	-4
KAPALAMA	\$ 730,000	\$ 540,000	-26.0%	-\$190,000	1	1	0.0%	0
LILIHA	-	\$ 838,000	-	-	-	1	-	-
MAKIKI	\$ 650,000	\$ 810,000	24.6%	\$160,000	1	1	0.0%	0
MAKIKI HEIGHTS	\$ 1,889,500	\$ 2,400,000	27.0%	\$510,500	2	1	-50.0%	-1
MANOA AREA	\$ 1,275,000	\$ 1,220,000	-4.3%	-\$55,000	3	1	-66.7%	-2
MANOA WOODLAWN	-	\$ 1,060,000	-	-	-	3	-	-
MOANALUA GARDENS	\$ 675,000	-	-	-	1	-	-	-
NUUANU AREA	-	\$ 1,487,500	-	-	-	2	-	-
NUUANU-LOWER	\$ 952,500	-	-	-	2	-	-	-
OAHU CC	\$ 980,000	-	-	-	1	-	-	-
OLD PALI	\$ 2,427,500	-	-	-	2	-	-	-
PACIFIC HEIGHTS	\$ 1,203,000	-	-	-	2	-	-	-
PUNCHBOWL-LOWER	-	\$ 925,000	-	-	-	1	-	-
UALAKAA	-	\$ 1,527,500	-	-	-	2	-	-
PUNCHBOWL-AREA	\$ 765,000	\$ 901,188	17.8%	\$136,188	1	2	100.0%	1
SALT LAKE	-	\$ 910,000	-	-	-	1	-	-
Metro Region	\$ 850,000	\$ 910,000	7.1%	\$60,000	27	23	-14.8%	-4

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Central Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LAUNANI VALLEY	\$ 305,000	\$ 327,000	7.2%	\$22,000	5	7	40.0%	2
MILILANI AREA	\$ 406,000	\$ 417,500	2.8%	\$11,500	6	6	0.0%	0
MILILANI MAUKA	\$ 293,500	\$ 360,000	22.7%	\$66,500	4	9	125.0%	5
WAHIAWA HEIGHTS	\$ 91,000	-	-	-	1	-	-	-
WILIKINA	\$ 153,500	-	-	-	2	-	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 155,000	\$ 225,000	45.2%	\$70,000	3	11	266.7%	8
Central Region	\$ 301,000	\$ 340,000	13.0%	\$39,000	21	34	61.9%	13
Diamond Hd Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
DIAMOND HEAD	\$ 490,000	\$ 830,000	69.4%	\$340,000	2	6	200.0%	4
PAIKO LAGOON	\$ 596,500	-	-	-	2	-	-	-
PALOLO	-	\$ 157,750	-	-	-	2	-	-
WAIALAE G/C	\$ 175,000	\$ 150,000	-14.3%	-\$25,000	3	1	-66.7%	-2
WAIALAE NUI VLY	\$ 580,500	\$ 577,500	-0.5%	-\$3,000	2	2	0.0%	0
Diamond Hd Region	\$ 533,000	\$ 585,000	9.8%	\$52,000	9	11	22.2%	2
Ewa Plain Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AG/INDL/NAVY	\$ 160,000	-	-	-	1	-	-	-
EWA	\$ 275,000	\$ 295,000	7.3%	\$20,000	7	11	57.1%	4
EWA BEACH	\$ 199,000	-	-	-	1	-	-	-
EWA GEN	-	\$ 219,055	-	-	-	2	-	-
EWA GEN MONTECITO/TUSCANY	-	\$ 506,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 281,000	\$ 279,000	-0.7%	-\$2,000	4	1	-75.0%	-3
EWA GEN SUN TERRA ON THE PARK	-	\$ 267,250	-	-	-	2	-	-
HOAKALEI-KA MAKANA	\$ 485,000	\$ 525,000	8.2%	\$40,000	1	1	0.0%	0
KAPOLEI	\$ 390,500	\$ 400,500	2.6%	\$10,000	6	2	-66.7%	-4
KO OLINA	\$ 699,000	\$ 575,000	-17.7%	-\$124,000	5	3	-40.0%	-2
OCEAN POINTE	\$ 431,500	\$ 446,500	3.5%	\$15,000	6	7	16.7%	1
Ewa Plain Region	\$ 400,000	\$ 339,000	-15.3%	-\$61,000	31	30	-3.2%	-1
Hawaii Kai Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
HAAHAIONE-LOWER	\$ 508,500	\$ 580,000	14.1%	\$71,500	6	5	-16.7%	-1
NAPUA POINT	-	\$ 1,065,000	-	-	-	1	-	-
MARINERS VALLEY	-	\$ 555,000	-	-	-	2	-	-
WEST MARINA	\$ 750,000	\$ 655,000	-12.7%	-\$95,000	11	4	-63.6%	-7
Hawaii Kai Region	\$ 605,000	\$ 587,500	-2.9%	-\$17,500	17	12	-29.4%	-5
Kailua Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIKAHI PARK	-	\$ 540,000	-	-	-	1	-	-
KAILUA TOWN	\$ 480,000	\$ 472,500	-1.6%	-\$7,500	2	2	0.0%	0
WAIMANALO	\$ 382,000	-	-	-	1	-	-	-
KAWAIILOA-KAILUA	-	\$ 920,000	-	-	-	1	-	-
Kailua Region	\$ 475,000	\$ 520,000	9.5%	\$45,000	3	4	33.3%	1
Kaneohe Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
COUNTRY CLUB	\$ 599,900	-	-	-	1	-	-	-
HAIKU VILLAGE	-	\$ 596,000	-	-	-	1	-	-
HALE KOU	-	\$ 300,000	-	-	-	2	-	-
HAIKI PLANTATION	\$ 575,000	-	-	-	1	-	-	-
KAAAWA	\$ 340,000	-	-	-	2	-	-	-
GOVERNMENT	-	\$ 400,000	-	-	-	1	-	-
LILIPUNA	\$ 480,000	\$ 615,000	28.1%	\$135,000	1	1	0.0%	0
PARKWAY	-	\$ 500,000	-	-	-	1	-	-
PUOHALA VILLAGE	-	\$ 240,000	-	-	-	1	-	-
PUNALUU	\$ 165,000	-	-	-	1	-	-	-
PUUALII	\$ 475,000	-	-	-	3	-	-	-
TEMPLE VALLEY	-	\$ 531,000	-	-	-	5	-	-
WINDWARD ESTATES	\$ 412,000	\$ 322,194	-21.8%	-\$89,806	7	2	-71.4%	-5
Kaneohe Region	\$ 465,000	\$ 500,000	7.5%	\$35,000	16	14	-12.5%	-2

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Leeward Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
WAIANAE	\$ 83,000	\$ 97,000	16.9%	\$14,000	1	2	100.0%	1
MAKAHA	\$ 146,000	\$ 143,000	-2.1%	-\$3,000	8	6	-25.0%	-2
Leeward Region	\$ 142,000	\$ 124,500	-12.3%	-\$17,500	9	8	-11.1%	-1
Makakilo Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 283,000	\$ 366,969	29.7%	\$83,969	8	10	25.0%	2
Makakilo Region	\$ 283,000	\$ 366,969	29.7%	\$83,969	8	10	25.0%	2
Metro Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALA MOANA	\$ 298,000	\$ 382,500	28.4%	\$84,500	11	4	-63.6%	-7
CHINATOWN	\$ 460,000	\$ 555,000	20.7%	\$95,000	3	4	33.3%	1
DILLINGHAM	-	\$ 510,000	-	-	-	1	-	-
DOWNTOWN	\$ 316,250	\$ 325,000	2.8%	\$8,750	12	15	25.0%	3
HOLIDAY MART	\$ 250,000	\$ 364,950	46.0%	\$114,950	5	2	-60.0%	-3
KAKAAKO	\$ 695,000	\$ 675,000	-2.9%	-\$20,000	17	20	17.6%	3
KALIHI AREA	\$ 245,000	\$ 265,000	8.2%	\$20,000	1	1	0.0%	0
KAPAHULU	-	\$ 336,000	-	-	-	1	-	-
KAPALAMA	\$ 230,000	-	-	-	4	-	-	-
KAPIOLANI	\$ 570,000	\$ 383,500	-32.7%	-\$186,500	8	9	12.5%	1
KUAKINI	\$ 440,000	-	-	-	1	-	-	-
LILIHA	-	\$ 370,000	-	-	-	1	-	-
MAKIKI	\$ 230,000	\$ 208,000	-9.6%	-\$22,000	2	2	0.0%	0
MAKIKI AREA	\$ 339,000	\$ 355,000	4.7%	\$16,000	14	17	21.4%	3
MCCULLY	\$ 128,000	\$ 190,000	48.4%	\$62,000	1	1	0.0%	0
MOANALUA VALLEY	-	\$ 760,000	-	-	-	2	-	-
MOILIILI	\$ 307,500	\$ 271,000	-11.9%	-\$36,500	8	8	0.0%	0
NUUANU-LOWER	\$ 376,000	\$ 588,000	56.4%	\$212,000	3	5	66.7%	2
PAWAA	\$ 389,000	\$ 291,000	-25.2%	-\$98,000	3	2	-33.3%	-1
PUNAHOU	\$ 330,050	\$ 380,000	15.1%	\$49,950	2	7	250.0%	5
PUNCHBOWL AREA	\$ 339,000	\$ 290,000	-14.5%	-\$49,000	5	9	80.0%	4
PUNCHBOWL-LOWER	\$ 240,000	\$ 252,500	5.2%	\$12,500	5	2	-60.0%	-3
SALT LAKE	\$ 275,000	\$ 303,000	10.2%	\$28,000	17	14	-17.6%	-3
UNIVERSITY	\$ 300,000	-	-	-	1	-	-	-
WAIKIKI	\$ 335,000	\$ 335,000	0.0%	\$0	80	67	-16.3%	-13
Metro Region	\$ 343,000	\$ 350,000	2.0%	\$7,000	203	194	-4.4%	-9
North Shore Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
KUILIMA	\$ 450,000	\$ 370,000	-17.8%	-\$80,000	1	1	0.0%	0
WAIALUA	\$ 265,000	\$ 215,000	-18.9%	-\$50,000	1	2	100.0%	1
North Shore Region	\$ 357,500	\$ 218,000	-39.0%	-\$139,500	2	3	50.0%	1
Pearl City Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIEA AREA	\$ 81,000	-	-	-	1	-	-	-
HALAWA	\$ 429,500	\$ 327,500	-23.7%	-\$102,000	2	2	0.0%	0
PEARL CITY-LOWER	\$ 255,000	-	-	-	1	-	-	-
PEARLRIDGE	\$ 290,000	\$ 295,000	1.7%	\$5,000	11	15	36.4%	4
MANANA	\$ 165,000	-	-	-	1	-	-	-
WAIU	\$ 315,000	\$ 357,500	13.5%	\$42,500	5	6	20.0%	1
WAIMALU	-	\$ 228,000	-	-	-	1	-	-
WAILUNA	\$ 402,500	-	-	-	2	-	-	-
Pearl City Region	\$ 290,000	\$ 303,000	4.5%	\$13,000	23	24	4.3%	1

Condo Solds - November 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2014 Median	2015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
WAIKELE	\$ 349,500	\$ 512,000	46.5%	\$162,500	6	3	-50.0%	-3
ROYAL KUNIA	-	\$ 315,000	-	-	-	2	-	-
VILLAGE PARK	-	\$ 293,000	-	-	-	2	-	-
WAIPAHU-LOWER	\$ 170,000	\$ 197,500	16.2%	\$27,500	7	2	-71.4%	-5
WAIPIO GENTRY	\$ 282,500	\$ 313,500	11.0%	\$31,000	8	5	-37.5%	-3
Waipahu Region	\$ 275,000	\$ 309,250	12.5%	\$34,250	21	14	-33.3%	-7