

Local Market Update

Single Family Homes

November 2013



November 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	9	9	0%	11	3	267%	\$1,200,000	\$830,000	45%	106.7%	93.5%	14%	16	36	-56%	38	25	52%
Ala Moana - Kakaako	1-2-3	1	0	-	2	1	100%	\$1,262,500	\$510,000	148%	97.5%	102.2%	-5%	22	6	267%	5	3	67%
Downtown - Nuuanu	1-1-8 to 1-2-2	17	11	55%	11	14	-21%	\$980,000	\$804,000	22%	109.5%	98.8%	11%	10	14	-29%	42	45	-7%
Ewa Plain	1-9-1	54	44	23%	44	45	-2%	\$509,000	\$500,000	2%	99.0%	102.4%	-3%	21	21	0%	168	111	51%
Hawaii Kai	1-3-9	13	10	30%	13	13	0%	\$878,000	\$879,000	0%	98.8%	97.8%	1%	38	60	-37%	56	53	6%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	30	22	36%	24	30	-20%	\$896,250	\$752,500	19%	98.9%	94.1%	5%	13	48	-73%	89	94	-5%
Kalihi - Palama	1-1-2 to 1-1-7	15	11	36%	7	15	-53%	\$635,000	\$590,000	8%	90.7%	107.8%	-16%	86	8	975%	48	54	-11%
Kaneohe	Selected 1-4-4 to 1-4-7	27	22	23%	18	17	6%	\$703,000	\$688,500	2%	99.5%	100.5%	-1%	17	43	-60%	79	85	-7%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	24	22	9%	23	19	21%	\$875,000	\$825,000	6%	101.7%	98.2%	4%	13	24	-46%	75	75	0%
Makaha - Nanakuli	1-8-1 to 1-8-9	28	23	22%	29	18	61%	\$365,000	\$351,500	4%	89.0%	99.2%	-10%	15	76	-80%	109	106	3%
Makakilo	1-9-2 to 1-9-3	15	11	36%	6	4	50%	\$537,000	\$577,500	-7%	100.4%	96.3%	4%	16	53	-70%	52	34	53%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	18	11	64%	7	8	-13%	\$1,150,000	\$790,000	46%	104.5%	102.0%	2%	28	70	-60%	38	45	-16%
Mililani	Selected 1-9-4 to 1-9-5	18	14	29%	19	22	-14%	\$649,000	\$582,500	11%	97.8%	97.2%	1%	14	26	-46%	50	52	-4%
Moanalua - Salt Lake	1-1-1	9	6	50%	8	4	100%	\$867,500	\$762,500	14%	101.6%	102.1%	0%	16	20	-20%	21	14	50%
North Shore	1-5-6 to 1-6-9	11	13	-15%	7	8	-13%	\$1,225,000	\$657,750	86%	89.1%	89.2%	0%	24	48	-50%	60	65	-8%
Pearl City - Aiea	1-9-6 to 1-9-9	23	22	5%	19	24	-21%	\$645,000	\$609,400	6%	99.2%	97.7%	2%	13	20	-35%	54	69	-22%
Wahiawa	1-7-1 to 1-7-7	9	4	125%	10	8	25%	\$447,500	\$457,889	-2%	92.3%	100.7%	-8%	60	13	362%	41	22	86%
Waialae - Kahala	1-3-5	14	12	17%	12	15	-20%	\$1,875,000	\$1,450,000	29%	96.7%	90.9%	6%	25	27	-7%	46	50	-8%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	21	27	-22%	21	16	31%	\$550,000	\$527,750	4%	96.8%	98.3%	-2%	12	44	-73%	65	62	5%
Windward Coast	1-4-8 to 1-5-5	11	11	0%	5	6	-17%	\$600,000	\$495,000	21%	92.4%	96.7%	-4%	13	46	-72%	48	47	2%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	101	116	-13%	81	70	16%	\$975,000	\$998,000	-2%	97.7%	99.9%	-2%	13	29	-55%
Ala Moana - Kakaako	1-2-3	11	11	0%	5	9	-44%	\$749,000	\$785,000	-5%	104.0%	94.7%	10%	39	15	160%
Downtown - Nuuanu	1-1-8 to 1-2-2	124	130	-5%	89	77	16%	\$790,000	\$750,000	5%	98.9%	96.3%	3%	20	29	-31%
Ewa Plain	1-9-1	710	603	18%	541	456	19%	\$516,500	\$460,000	12%	99.3%	96.8%	3%	18	26	-31%
Hawaii Kai	1-3-9	226	237	-5%	170	185	-8%	\$975,250	\$880,000	11%	98.3%	95.1%	3%	23	37	-38%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	368	342	8%	295	273	8%	\$885,000	\$794,500	11%	98.9%	96.3%	3%	15	32	-53%
Kalihi - Palama	1-1-2 to 1-1-7	158	152	4%	84	99	-15%	\$570,000	\$560,000	2%	98.5%	97.4%	1%	21	18	17%
Kaneohe	Selected 1-4-4 to 1-4-7	269	267	1%	200	172	16%	\$689,500	\$657,250	5%	98.5%	97.4%	1%	23	29	-21%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	269	279	-4%	198	227	-13%	\$830,000	\$795,000	4%	99.2%	95.8%	4%	14	29	-52%
Makaha - Nanakuli	1-8-1 to 1-8-9	332	304	9%	166	190	-13%	\$317,500	\$313,750	1%	92.4%	93.4%	-1%	39	35	11%
Makakilo	1-9-2 to 1-9-3	192	154	25%	122	99	23%	\$565,000	\$574,000	-2%	99.6%	98.1%	2%	21	50	-58%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	129	143	-10%	91	97	-6%	\$990,000	\$880,000	13%	101.5%	92.7%	9%	31	25	24%
Mililani	Selected 1-9-4 to 1-9-5	257	256	0%	224	226	-1%	\$626,500	\$591,500	6%	99.4%	97.8%	2%	16	31	-48%
Moanalua - Salt Lake	1-1-1	73	55	33%	57	43	33%	\$748,000	\$700,500	7%	99.9%	96.6%	3%	14	20	-30%
North Shore	1-5-6 to 1-6-9	160	134	19%	91	79	15%	\$688,000	\$689,000	0%	94.9%	95.0%	0%	29	50	-42%
Pearl City - Aiea	1-9-6 to 1-9-9	258	245	5%	214	183	17%	\$607,500	\$599,700	1%	97.6%	96.9%	1%	21	27	-22%
Wahiawa	1-7-1 to 1-7-7	94	84	12%	71	57	25%	\$435,000	\$395,000	10%	93.5%	99.0%	-6%	16	21	-24%
Waialae - Kahala	1-3-5	134	134	0%	94	106	-11%	\$1,596,500	\$1,450,000	10%	100.0%	91.5%	9%	24	41	-41%
Waikiki	1-2-6	2	2	0%	1	1	0%	\$131,000	\$835,000	-84%	87.9%	92.9%	-5%	42	42	0%
Waipahu	1-9-4	247	238	4%	190	169	12%	\$537,000	\$495,000	8%	98.3%	95.4%	3%	17	28	-39%
Windward Coast	1-4-8 to 1-5-5	100	98	2%	43	45	-4%	\$584,000	\$500,000	17%	91.4%	91.1%	0%	42	53	-21%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

November 2013



November 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	0	0	-	0	1	-	\$0	\$485,000	-	0.0%	82.9%	-	0	92	-	0	1	-
Ala Moana - Kakaako	1-2-3	46	38	21%	31	35	-11%	\$381,000	\$440,000	-13%	96.5%	98.9%	-2%	21	16	31%	118	133	-11%
Downtown - Nuuanu	1-1-8 to 1-2-2	32	18	78%	28	18	56%	\$377,500	\$315,000	20%	95.0%	94.2%	1%	30	30	0%	116	116	0%
Ewa Plain	1-9-1	29	25	16%	31	24	29%	\$297,000	\$339,250	-12%	104.6%	100.1%	4%	20	14	43%	94	72	31%
Hawaii Kai	1-3-9	15	15	0%	23	22	5%	\$569,000	\$497,000	14%	101.6%	93.3%	9%	21	18	17%	61	48	27%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	8	7	14%	5	10	-50%	\$590,000	\$438,000	35%	100.0%	95.3%	5%	48	33	45%	16	17	-6%
Kalihi - Palama	1-1-2 to 1-1-7	8	12	-33%	10	9	11%	\$276,000	\$351,500	-21%	97.9%	100.7%	-3%	18	9	100%	37	34	9%
Kaneohe	Selected 1-4-4 to 1-4-7	17	17	0%	9	17	-47%	\$405,000	\$395,000	3%	96.4%	101.3%	-5%	29	19	53%	38	40	-5%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	12	14	-14%	5	3	67%	\$439,500	\$400,000	10%	98.8%	100.3%	-1%	109	16	581%	44	63	-30%
Makaha - Nanakuli	1-8-1 to 1-8-9	15	14	7%	13	13	0%	\$115,000	\$87,500	31%	88.5%	87.5%	1%	32	22	45%	76	75	1%
Makakilo	1-9-2 to 1-9-3	5	9	-44%	8	4	100%	\$291,500	\$248,750	17%	100.5%	98.7%	2%	24	81	-70%	23	13	77%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	48	49	-2%	50	50	0%	\$332,000	\$345,000	-4%	98.4%	96.6%	2%	30	43	-30%	168	174	-3%
Mililani	Selected 1-9-4 to 1-9-5	21	20	5%	27	28	-4%	\$285,000	\$319,500	-11%	92.2%	98.3%	-6%	9	23	-61%	57	65	-12%
Moanalua - Salt Lake	1-1-1	17	18	-6%	20	18	11%	\$382,500	\$270,000	42%	96.2%	99.1%	-3%	25	17	47%	57	44	30%
North Shore	1-5-6 to 1-6-9	4	6	-33%	3	0	-	\$230,000	\$0	-	96.2%	0.0%	-	24	0	-	18	18	0%
Pearl City - Aiea	1-9-6 to 1-9-9	24	17	41%	31	18	72%	\$291,500	\$297,000	-2%	97.2%	99.5%	-2%	26	21	24%	78	66	18%
Wahiawa	1-7-1 to 1-7-7	0	3	-	3	0	-	\$128,000	\$0	-	98.5%	0.0%	-	38	0	-	7	11	-36%
Waialae - Kahala	1-3-5	5	5	0%	3	2	50%	\$140,000	\$562,500	-75%	88.2%	86.9%	1%	43	151	-72%	17	16	6%
Waikiki	1-2-6	91	91	0%	79	67	18%	\$350,000	\$315,000	11%	95.9%	100.0%	-4%	48	23	109%	460	478	-4%
Waipahu	1-9-4	17	22	-23%	28	24	17%	\$308,500	\$240,550	28%	100.5%	97.6%	3%	8	24	-67%	64	64	0%
Windward Coast	1-4-8 to 1-5-5	2	2	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	17	13	31%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change	Nov-13	Nov-12	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	5	6	-17%	4	4	0%	\$640,000	\$497,500	29%	98.8%	96.6%	2%	25	67	-63%
Ala Moana - Kakaako	1-2-3	574	470	22%	395	367	8%	\$380,000	\$353,000	8%	98.7%	96.7%	2%	27	35	-23%
Downtown - Nuuanu	1-1-8 to 1-2-2	447	386	16%	335	274	22%	\$430,000	\$379,000	13%	96.0%	97.9%	-2%	23	33	-30%
Ewa Plain	1-9-1	391	333	17%	313	260	20%	\$325,000	\$312,000	4%	98.8%	98.6%	0%	16	23	-30%
Hawaii Kai	1-3-9	246	217	13%	197	177	11%	\$550,000	\$519,000	6%	100.0%	96.1%	4%	15	40	-63%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	103	119	-13%	91	105	-13%	\$450,000	\$427,000	5%	100.0%	95.1%	5%	14	22	-36%
Kalihi - Palama	1-1-2 to 1-1-7	126	134	-6%	93	95	-2%	\$340,000	\$328,000	4%	94.7%	96.5%	-2%	20	32	-38%
Kaneohe	Selected 1-4-4 to 1-4-7	195	184	6%	162	134	21%	\$421,000	\$403,500	4%	100.2%	98.7%	2%	14	23	-39%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	124	141	-12%	99	73	36%	\$495,000	\$460,000	8%	97.8%	94.8%	3%	35	38	-8%
Makaha - Nanakuli	1-8-1 to 1-8-9	195	168	16%	111	77	44%	\$107,500	\$89,000	21%	91.1%	89.9%	1%	32	44	-27%
Makakilo	1-9-2 to 1-9-3	99	96	3%	90	79	14%	\$263,000	\$255,000	3%	98.0%	98.5%	-1%	18	18	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	704	689	2%	540	489	10%	\$321,500	\$315,000	2%	97.9%	96.9%	1%	20	31	-35%
Mililani	Selected 1-9-4 to 1-9-5	301	303	-1%	275	273	1%	\$310,000	\$280,000	11%	100.0%	96.6%	4%	13	27	-52%
Moanalua - Salt Lake	1-1-1	225	237	-5%	169	190	-11%	\$300,000	\$275,500	9%	96.8%	95.3%	2%	19	20	-5%
North Shore	1-5-6 to 1-6-9	55	49	12%	44	166	-73%	\$323,750	\$293,000	10%	97.8%	93.0%	5%	48	68	-29%
Pearl City - Aiea	1-9-6 to 1-9-9	362	329	10%	286	255	12%	\$285,000	\$270,000	6%	98.3%	96.8%	2%	18	39	-54%
Wahiawa	1-7-1 to 1-7-7	14	21	-33%	13	9	44%	\$136,000	\$110,000	24%	97.8%	88.0%	11%	38	71	-46%
Waialae - Kahala	1-3-5	53	60	-12%	41	44	-7%	\$422,000	\$446,000	-5%	92.3%	98.6%	-6%	40	22	82%
Waikiki	1-2-6	1363	1352	1%	986	822	20%	\$328,000	\$362,500	-10%	95.8%	98.1%	-2%	32	37	-14%
Waipahu	1-9-4	260	230	13%	219	171	28%	\$275,000	\$250,000	10%	101.9%	96.2%	6%	12	25	-52%
Windward Coast	1-4-8 to 1-5-5	37	29	28%	18	9	100%	\$195,500	\$185,000	6%	88.9%	100.0%	-11%	30	56	-46%

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2013

Aina Haina - Kuliouou

(1-3-6 to 1-3-8)

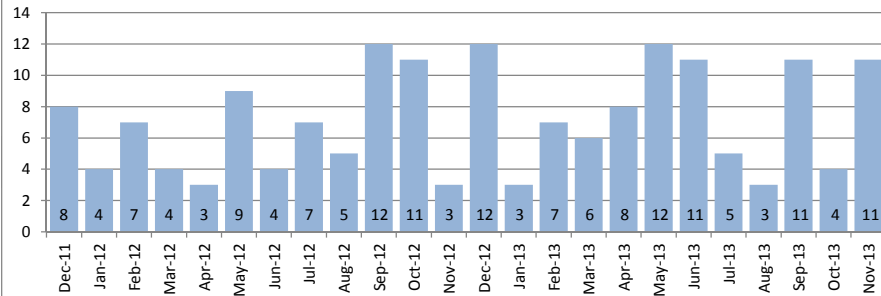


November 2013

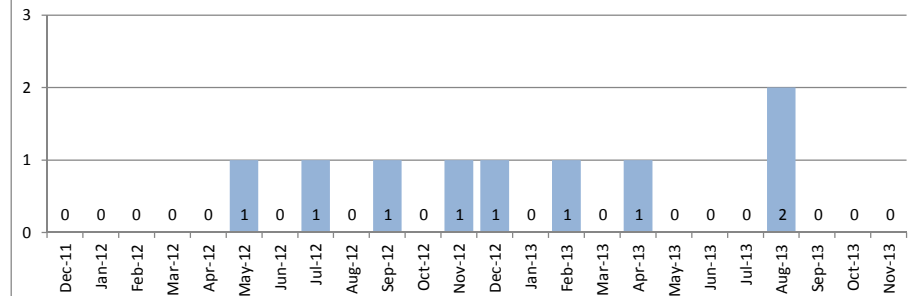
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	9	9	0%	101	116	-13%
Closed Sales	11	3	267%	81	70	16%
Median Sales Price	\$1,200,000	\$830,000	45%	\$975,000	\$998,000	-2%
Percent of Original List Price Received	106.7%	93.5%	14%	97.7%	99.9%	-2%
Median Days on Market Until Sale	16	36	-56%	13	29	-55%
Inventory of Homes for Sale	38	25	52%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	0	--	5	6	-17%
Closed Sales	0	1	--	4	4	0%
Median Sales Price	\$0	\$485,000	--	\$640,000	\$497,500	29%
Percent of Original List Price Received	0.0%	82.9%	--	98.8%	96.6%	2%
Median Days on Market Until Sale	0	92	--	25	67	-63%
Inventory of Homes for Sale	0	1	-100%	--	--	--

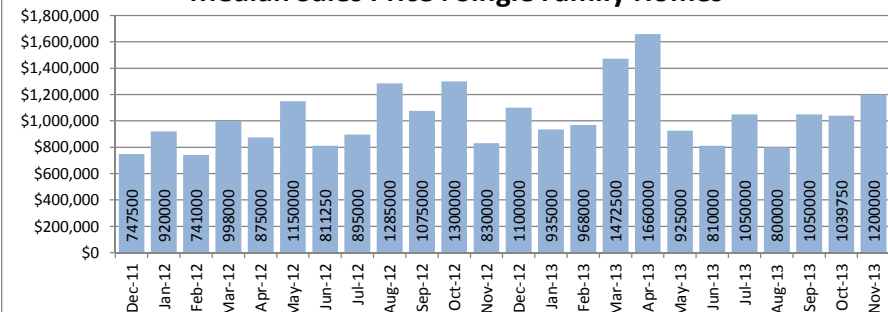
Closed Sales : Single Family Homes



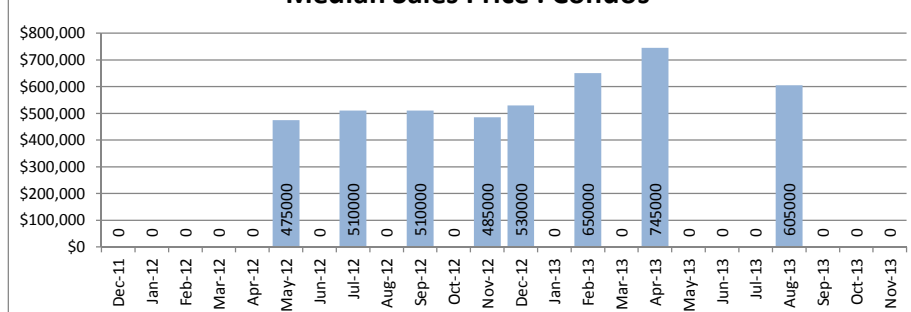
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

November 2013

Ala Moana - Kakaako

(1-2-3)

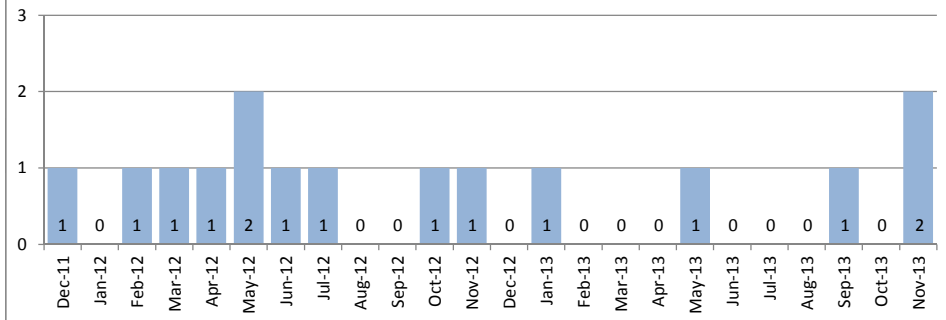


November 2013

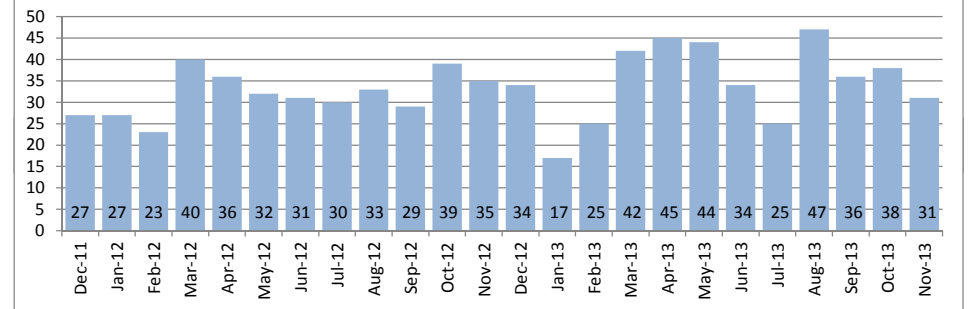
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	1	0	--	11	11	0%
Closed Sales	2	1	100%	5	9	-44%
Median Sales Price	\$1,262,500	\$510,000	148%	\$749,000	\$785,000	-5%
Percent of Original List Price Received	97.5%	102.2%	-5%	104.0%	94.7%	10%
Median Days on Market Until Sale	22	6	267%	39	15	160%
Inventory of Homes for Sale	5	3	67%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	46	38	21%	574	470	22%
Closed Sales	31	35	-11%	395	367	8%
Median Sales Price	\$381,000	\$440,000	-13%	\$380,000	\$353,000	8%
Percent of Original List Price Received	96.5%	98.9%	-2%	98.7%	96.7%	2%
Median Days on Market Until Sale	21	16	31%	27	35	-23%
Inventory of Homes for Sale	118	133	-11%	--	--	--

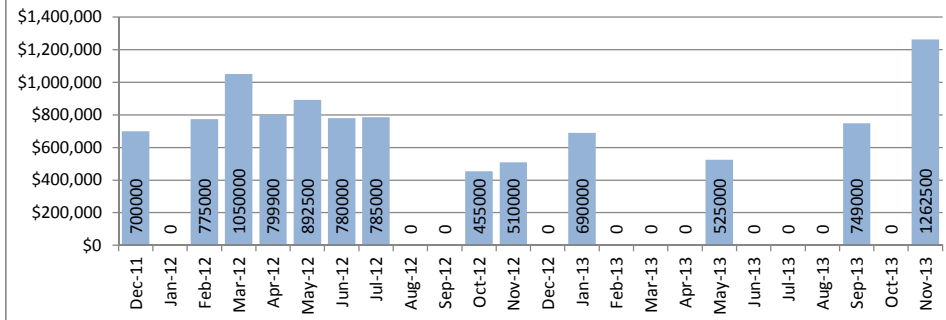
Closed Sales : Single Family Homes



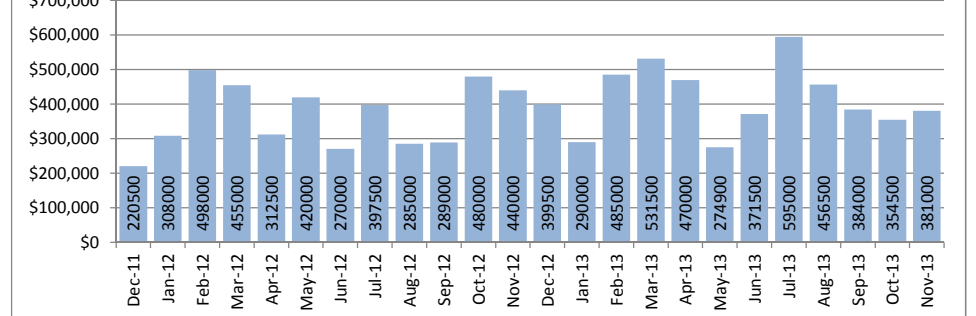
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

November 2013

Downtown - Nuuanu

1-1-8 to 1-2-2

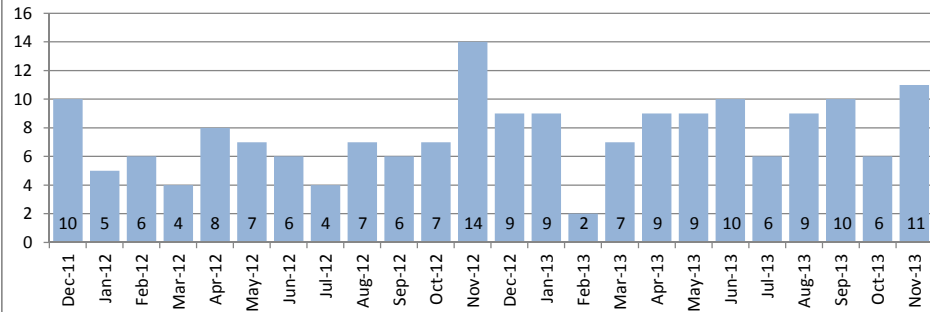


November 2013

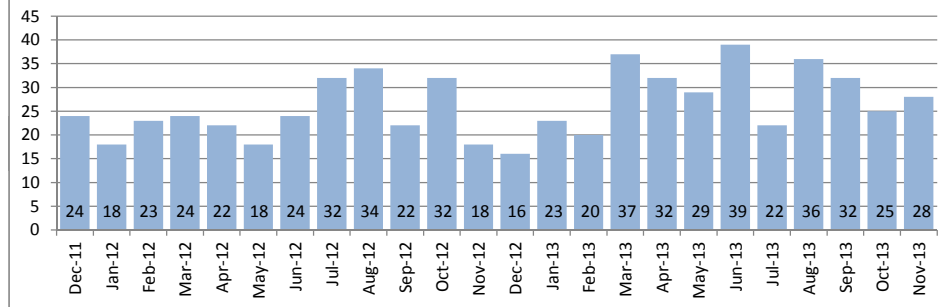
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	17	11	55%	124	130	-5%
Closed Sales	11	14	-21%	89	77	16%
Median Sales Price	\$980,000	\$804,000	22%	\$790,000	\$750,000	5%
Percent of Original List Price Received	109.5%	98.8%	11%	98.9%	96.3%	3%
Median Days on Market Until Sale	10	14	-29%	20	29	-31%
Inventory of Homes for Sale	42	45	-7%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	32	18	78%	447	386	16%
Closed Sales	28	18	56%	335	274	22%
Median Sales Price	\$377,500	\$315,000	20%	\$430,000	\$379,000	13%
Percent of Original List Price Received	95.0%	94.2%	1%	96.0%	97.9%	-2%
Median Days on Market Until Sale	30	30	0%	23	33	-30%
Inventory of Homes for Sale	116	116	0%	--	--	--

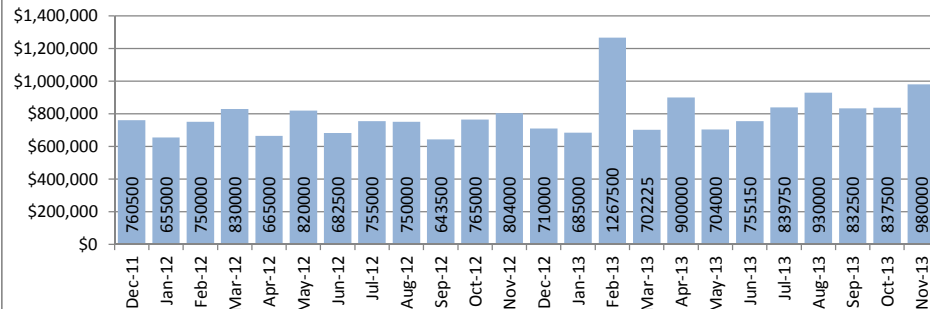
Closed Sales : Single Family Homes



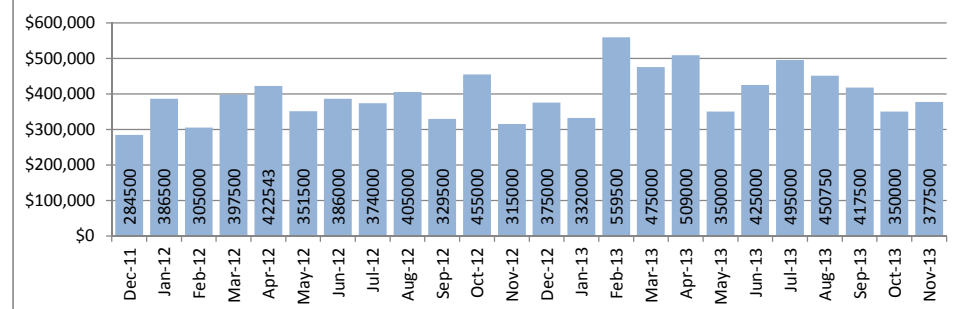
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



Ewa Plain

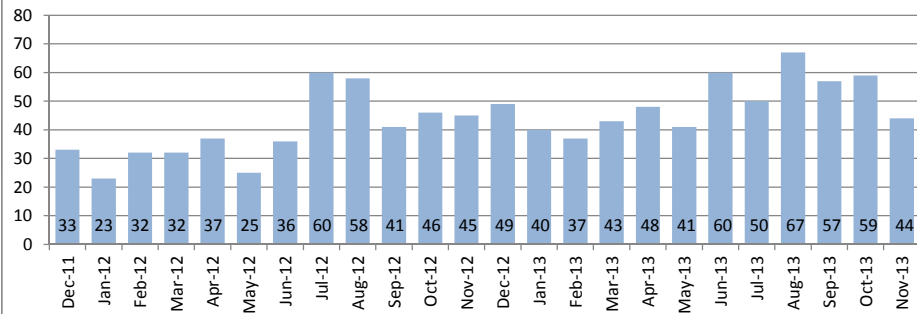
1-9-1

November 2013

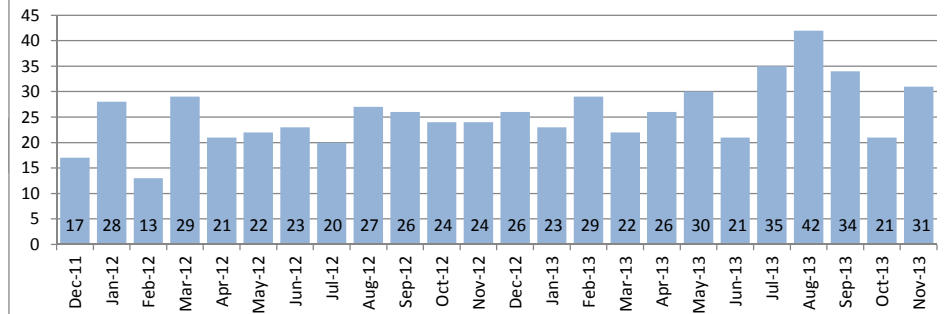
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	54	44	23%	710	603	18%
Closed Sales	44	45	-2%	541	456	19%
Median Sales Price	\$509,000	\$500,000	2%	\$516,500	\$460,000	12%
Percent of Original List Price Received	99.0%	102.4%	-3%	99.3%	96.8%	3%
Median Days on Market Until Sale	21	21	0%	18	26	-31%
Inventory of Homes for Sale	168	111	51%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	29	25	16%	391	333	17%
Closed Sales	31	24	29%	313	260	20%
Median Sales Price	\$297,000	\$339,250	-12%	\$325,000	\$312,000	4%
Percent of Original List Price Received	104.6%	100.1%	4%	98.8%	98.6%	0%
Median Days on Market Until Sale	20	14	43%	16	23	-30%
Inventory of Homes for Sale	94	72	31%	--	--	--

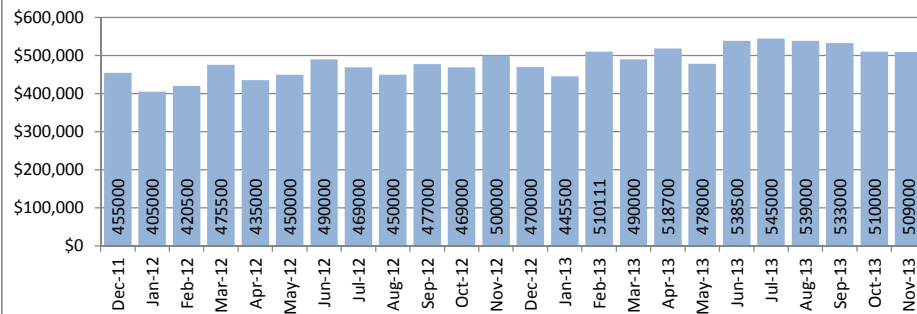
Closed Sales : Single Family Homes



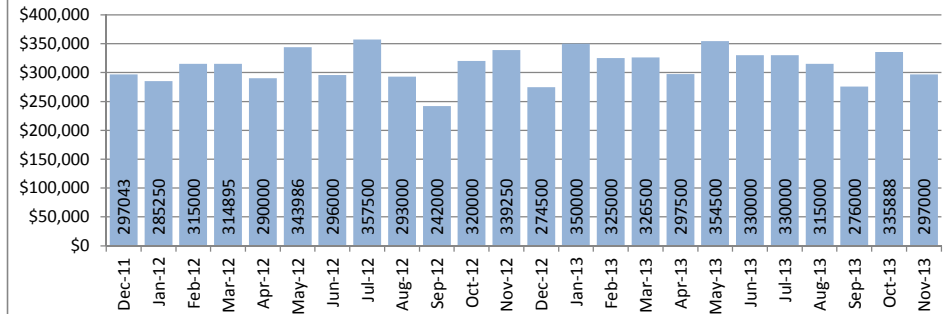
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



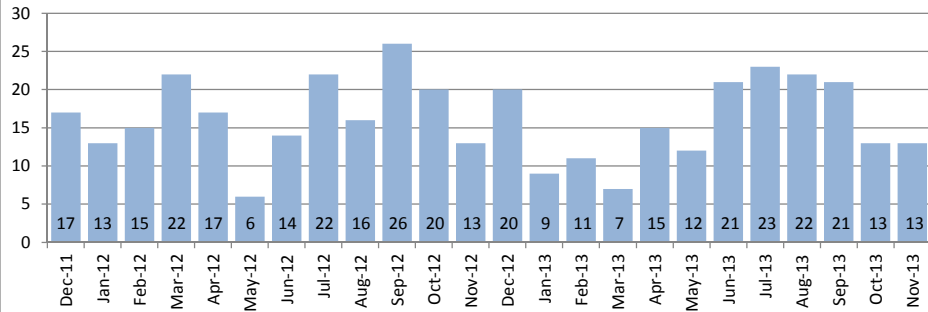
Hawaii Kai
1-3-9

November 2013

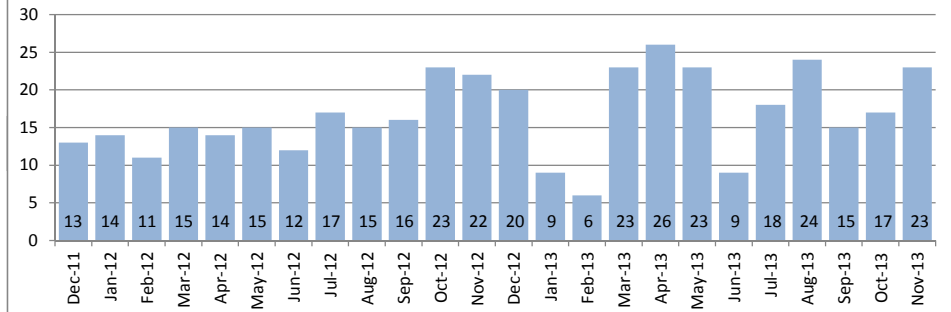
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	13	10	30%	226	237	-5%
Closed Sales	13	13	0%	170	185	-8%
Median Sales Price	\$878,000	\$879,000	0%	\$975,250	\$880,000	11%
Percent of Original List Price Received	98.8%	97.8%	1%	98.3%	95.1%	3%
Median Days on Market Until Sale	38	60	-37%	23	37	-38%
Inventory of Homes for Sale	56	53	6%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	15	0%	246	217	13%
Closed Sales	23	22	5%	197	177	11%
Median Sales Price	\$569,000	\$497,000	14%	\$550,000	\$519,000	6%
Percent of Original List Price Received	101.6%	93.3%	9%	100.0%	96.1%	4%
Median Days on Market Until Sale	21	18	17%	15	40	-63%
Inventory of Homes for Sale	61	48	27%	--	--	--

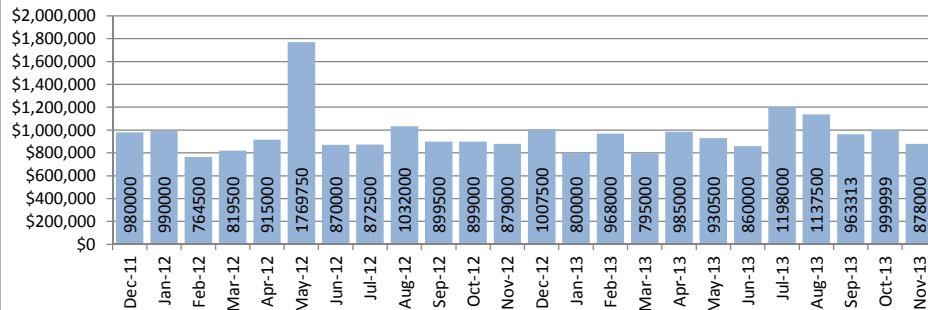
Closed Sales : Single Family Homes



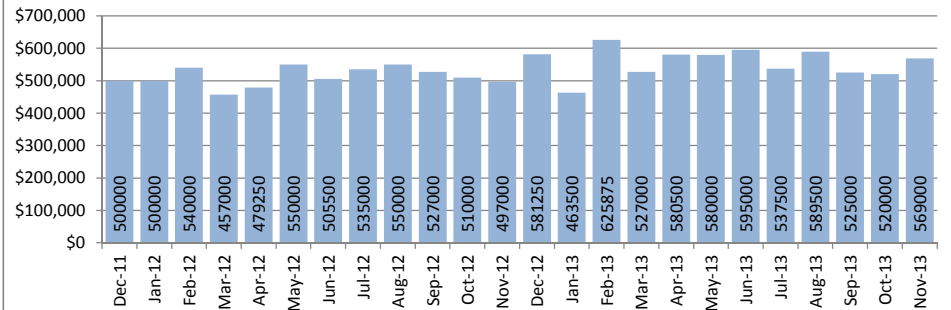
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



Kailua - Waimanalo

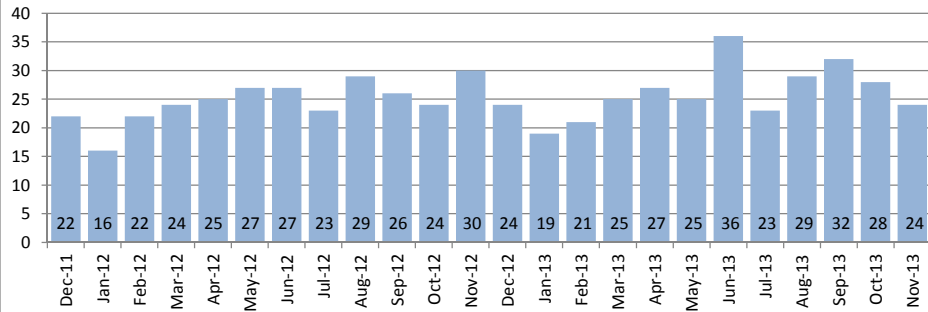
1-4-1 to Selected 1-4-4

November 2013

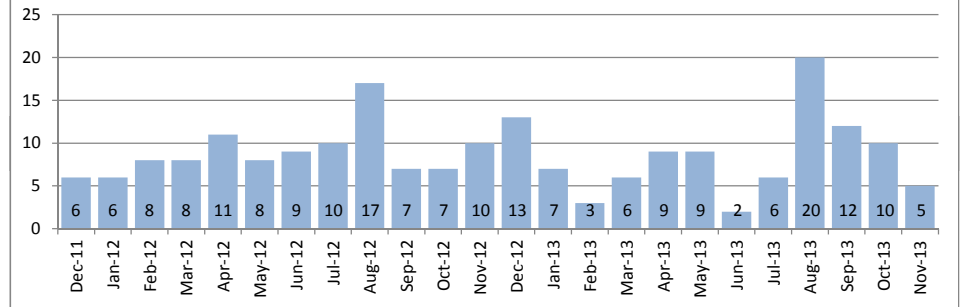
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	30	22	36%	368	342	8%
Closed Sales	24	30	-20%	295	273	8%
Median Sales Price	\$896,250	\$752,500	19%	\$885,000	\$794,500	11%
Percent of Original List Price Received	98.9%	94.1%	5%	98.9%	96.3%	3%
Median Days on Market Until Sale	13	48	-73%	15	32	-53%
Inventory of Homes for Sale	89	94	-5%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	8	7	14%	103	119	-13%
Closed Sales	5	10	-50%	91	105	-13%
Median Sales Price	\$590,000	\$438,000	35%	\$550,000	\$427,000	29%
Percent of Original List Price Received	100.0%	95.3%	5%	100.0%	95.1%	5%
Median Days on Market Until Sale	48	33	45%	15	22	-32%
Inventory of Homes for Sale	16	17	-6%	--	--	--

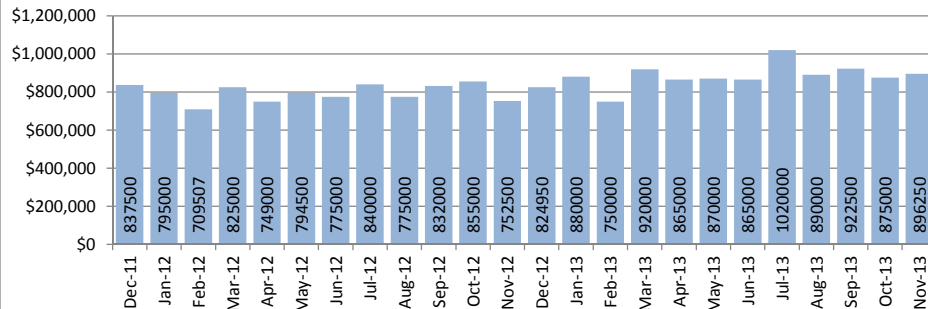
Closed Sales : Single Family Homes



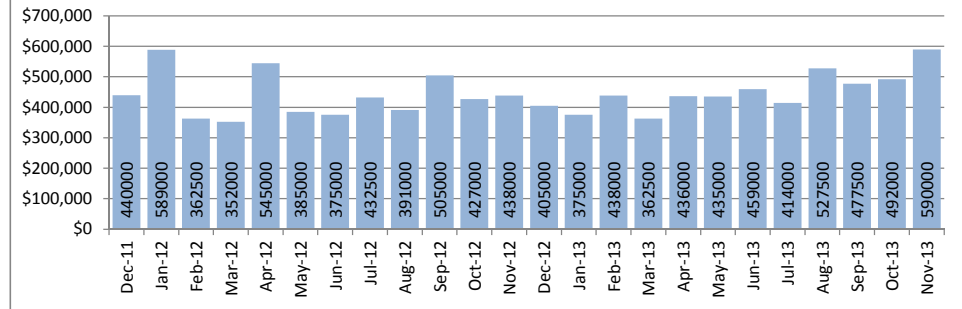
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



Kalihi - Palama

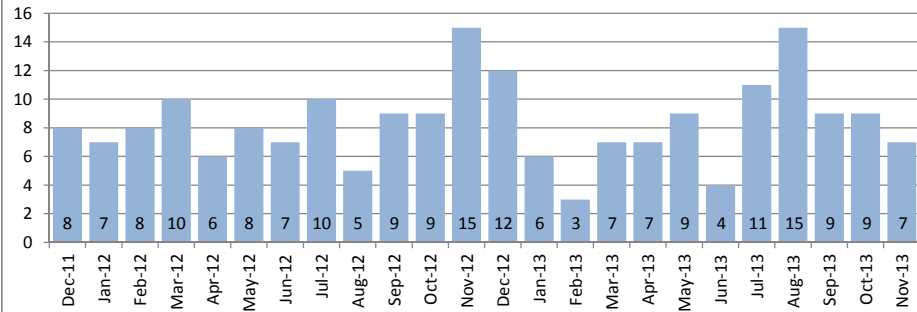
1-1-2 to 1-1-7

November 2013

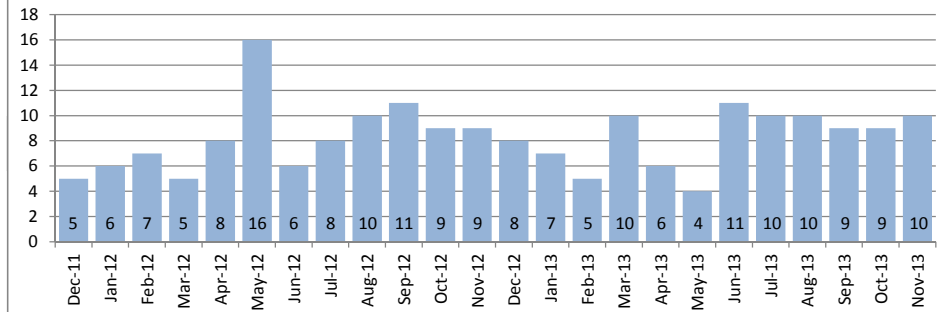
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	11	36%	158	152	4%
Closed Sales	7	15	-53%	84	99	-15%
Median Sales Price	\$635,000	\$590,000	8%	\$570,000	\$560,000	2%
Percent of Original List Price Received	90.7%	107.8%	-16%	98.5%	97.4%	1%
Median Days on Market Until Sale	86	8	975%	21	18	17%
Inventory of Homes for Sale	48	54	-11%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	8	12	-33%	126	134	-6%
Closed Sales	10	9	11%	93	95	-2%
Median Sales Price	\$276,000	\$351,500	-21%	\$340,000	\$328,000	4%
Percent of Original List Price Received	97.9%	100.7%	-3%	94.7%	96.5%	-2%
Median Days on Market Until Sale	18	9	100%	20	32	-38%
Inventory of Homes for Sale	37	34	9%	--	--	--

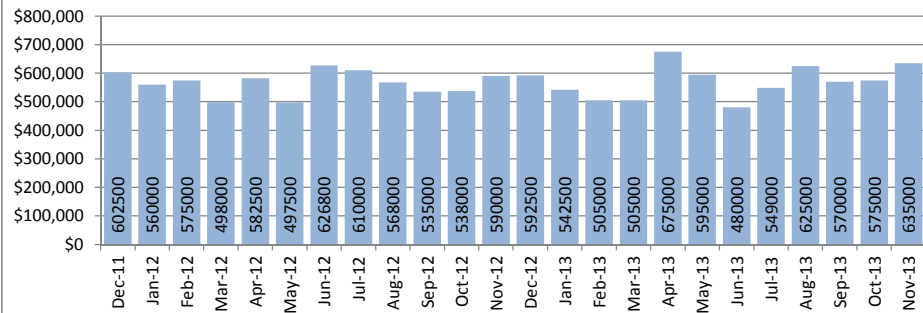
Closed Sales : Single Family Homes



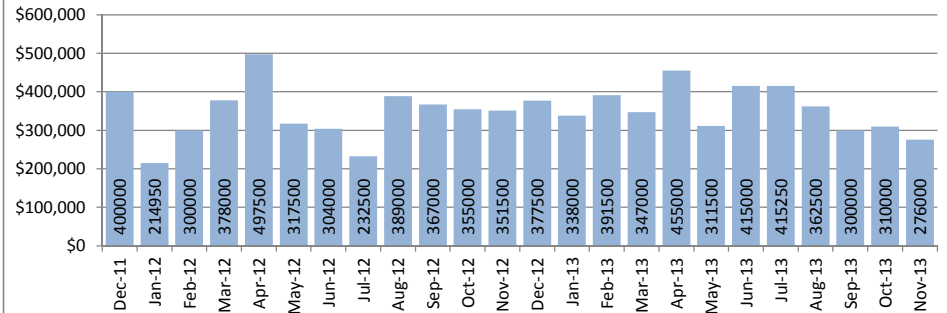
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



Kaneohe

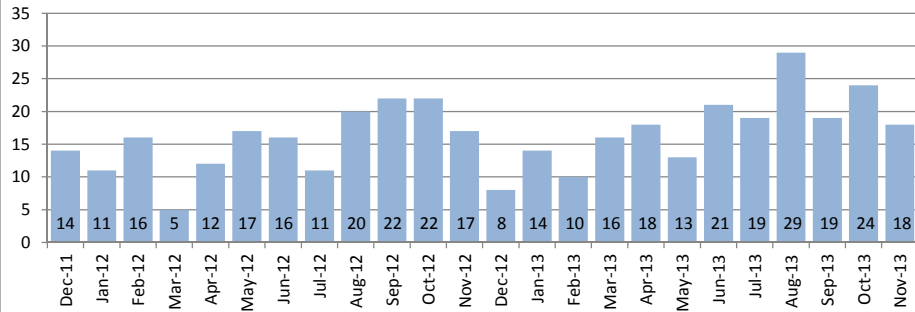
Selected 1-4-4 to 1-4-7

November 2013

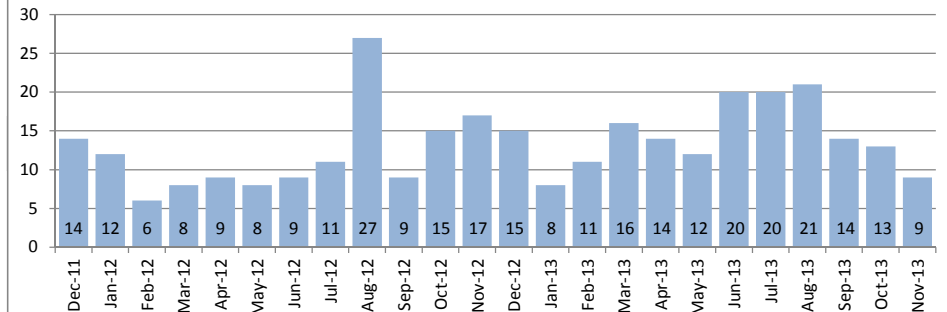
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	27	22	23%	269	267	1%
Closed Sales	18	17	6%	200	172	16%
Median Sales Price	\$703,000	\$688,500	2%	\$689,500	\$657,250	5%
Percent of Original List Price Received	99.5%	100.5%	-1%	98.5%	97.4%	1%
Median Days on Market Until Sale	17	43	-60%	23	29	-21%
Inventory of Homes for Sale	79	85	-7%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	17	17	0%	195	184	6%
Closed Sales	9	17	-47%	162	134	21%
Median Sales Price	\$405,000	\$395,000	3%	\$421,000	\$403,500	4%
Percent of Original List Price Received	96.4%	101.3%	-5%	100.2%	98.7%	1%
Median Days on Market Until Sale	29	19	53%	14	23	-39%
Inventory of Homes for Sale	38	40	-5%	--	--	--

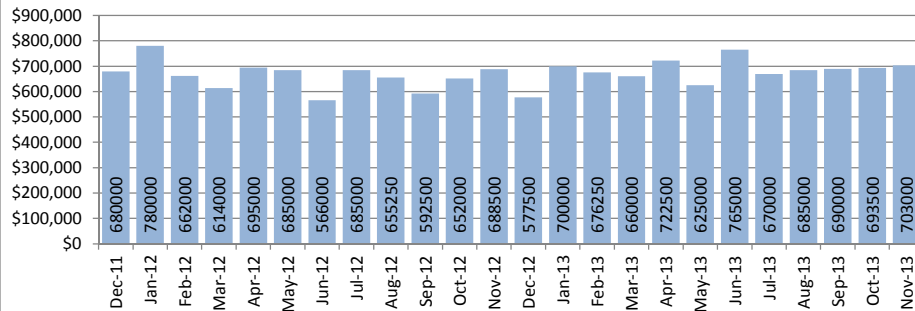
Closed Sales : Single Family Homes



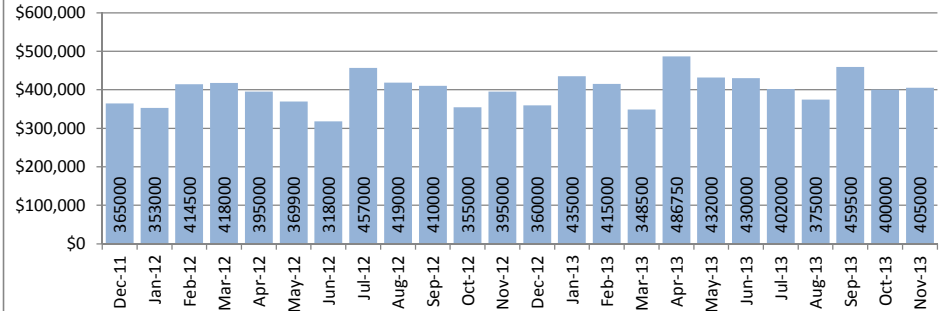
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013

Kapahulu - Diamond Head

1-3-1 to 1-3-4

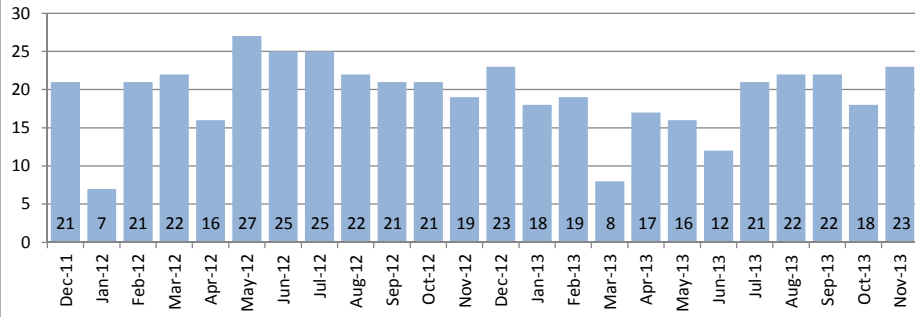


November 2013

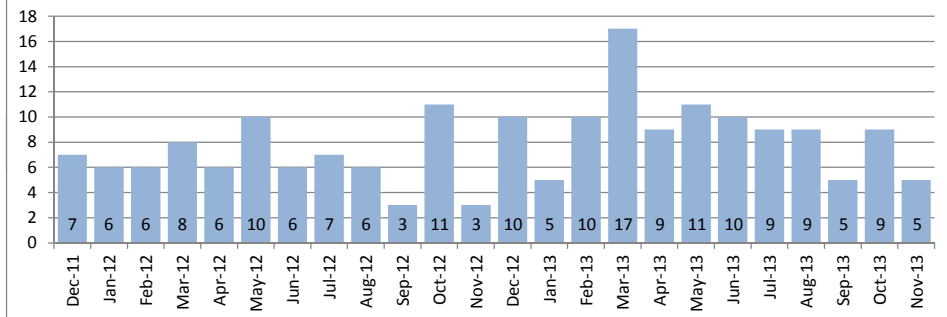
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	24	22	9%	269	279	-4%
Closed Sales	23	19	21%	198	227	-13%
Median Sales Price	\$875,000	\$825,000	6%	\$830,000	\$795,000	4%
Percent of Original List Price Received	101.7%	98.2%	4%	99.2%	95.8%	4%
Median Days on Market Until Sale	13	24	-46%	14	29	-52%
Inventory of Homes for Sale	75	75	0%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	12	14	-14%	124	141	-12%
Closed Sales	5	3	67%	99	73	36%
Median Sales Price	\$439,500	\$400,000	10%	\$495,000	\$460,000	8%
Percent of Original List Price Received	98.8%	100.3%	-1%	97.8%	94.8%	3%
Median Days on Market Until Sale	109	16	581%	35	38	-8%
Inventory of Homes for Sale	44	63	-30%	--	--	--

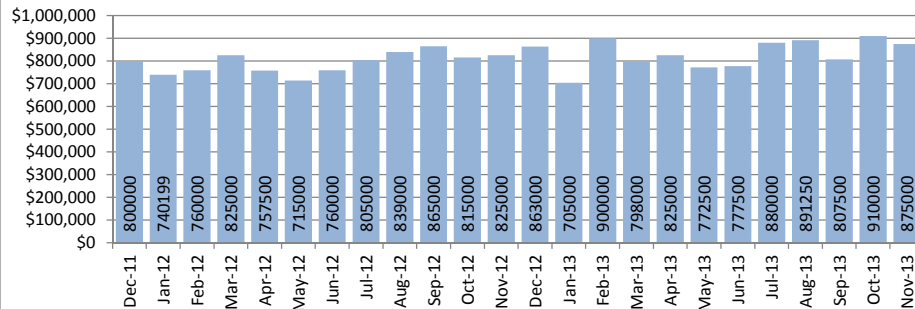
Closed Sales : Single Family Homes



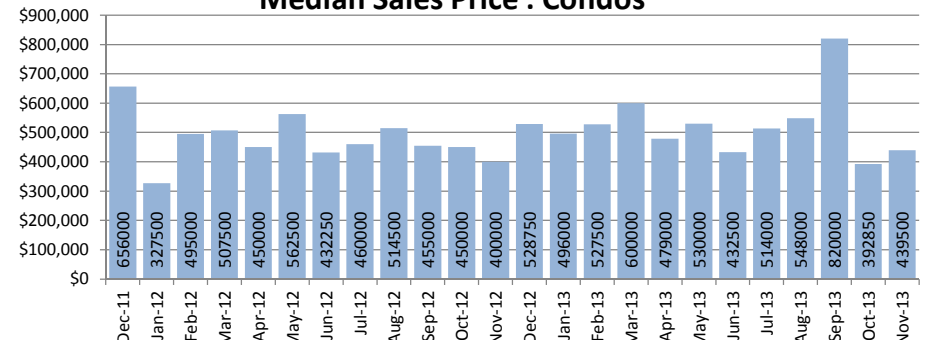
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013

Makaha - Nanakuli

1-8-1 to 1-8-9

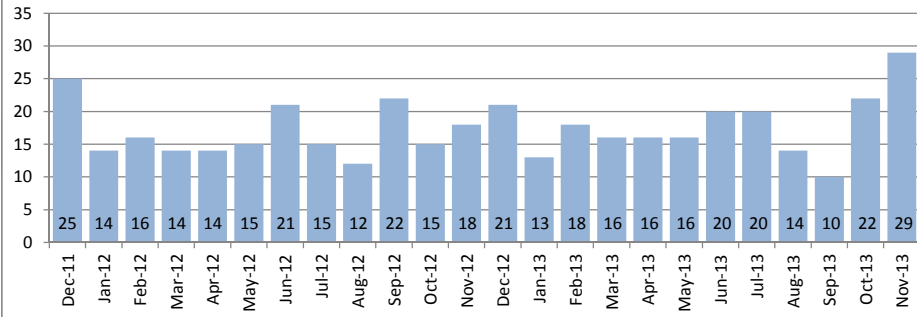


November 2013

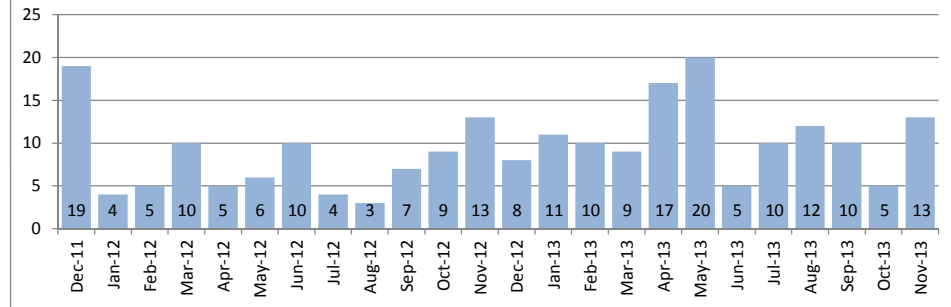
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	28	23	22%	332	304	9%
Closed Sales	29	18	61%	166	190	-13%
Median Sales Price	\$365,000	\$351,500	4%	\$317,500	\$313,750	1%
Percent of Original List Price Received	89.0%	99.2%	-10%	92.4%	93.4%	-1%
Median Days on Market Until Sale	15	76	-80%	39	35	11%
Inventory of Homes for Sale	109	106	3%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	14	7%	195	168	16%
Closed Sales	13	13	0%	111	77	44%
Median Sales Price	\$115,000	\$87,500	31%	\$107,500	\$89,000	21%
Percent of Original List Price Received	88.5%	87.5%	1%	91.1%	89.9%	1%
Median Days on Market Until Sale	32	22	45%	32	44	-27%
Inventory of Homes for Sale	76	75	1%	--	--	--

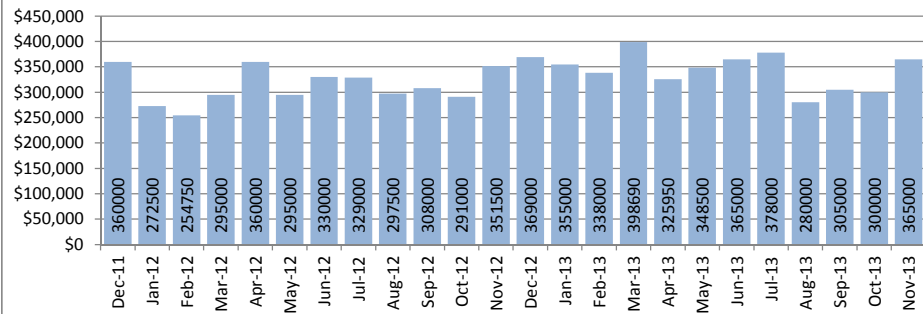
Closed Sales : Single Family Homes



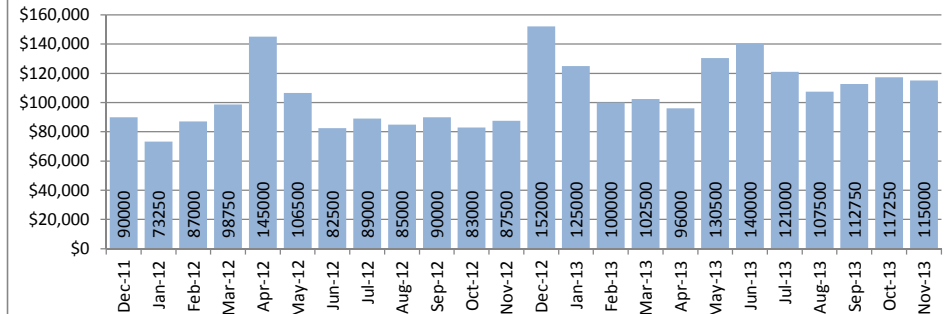
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



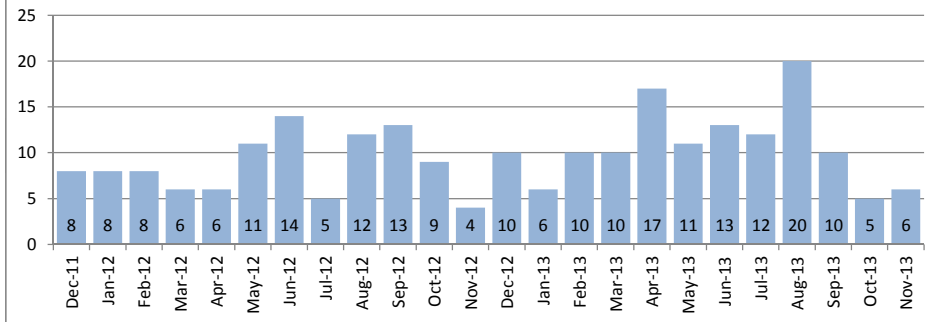
Makakilo
1-9-2 to 1-9-3

November 2013

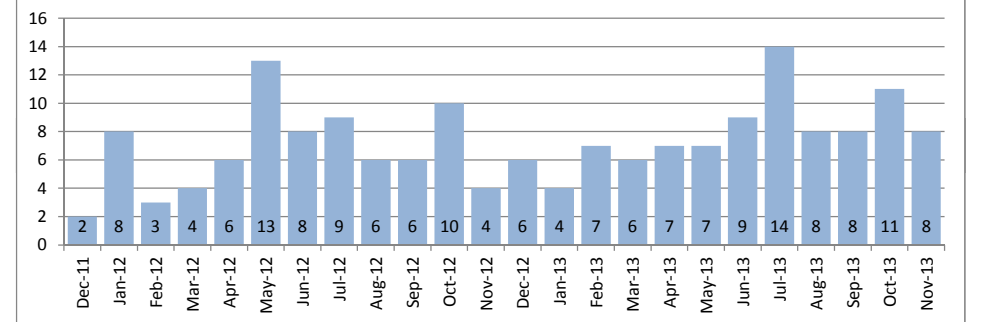
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	11	36%	192	154	25%
Closed Sales	6	4	50%	122	99	23%
Median Sales Price	\$537,000	\$577,500	-7%	\$565,000	\$574,000	-2%
Percent of Original List Price Received	100.4%	96.3%	4%	99.6%	98.1%	2%
Median Days on Market Until Sale	16	53	-70%	21	50	-58%
Inventory of Homes for Sale	52	34	53%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	9	-44%	99	96	3%
Closed Sales	8	4	100%	90	79	14%
Median Sales Price	\$291,500	\$248,750	17%	\$263,000	\$255,000	3%
Percent of Original List Price Received	100.5%	98.7%	2%	98.0%	98.5%	-1%
Median Days on Market Until Sale	24	81	-70%	18	18	0%
Inventory of Homes for Sale	23	13	77%	--	--	--

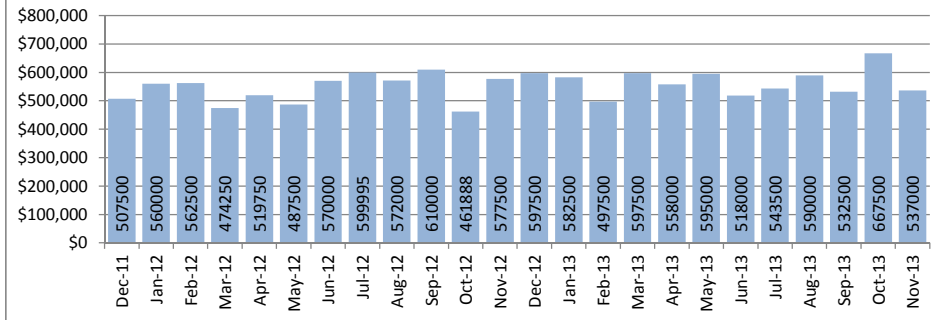
Closed Sales : Single Family Homes



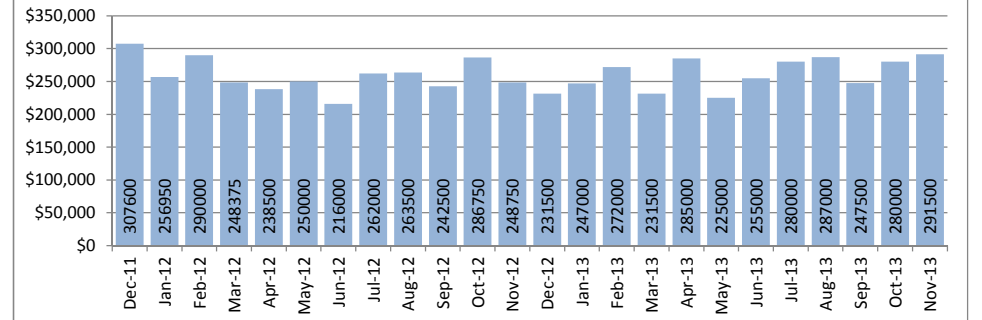
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



Makiki - Moiliili

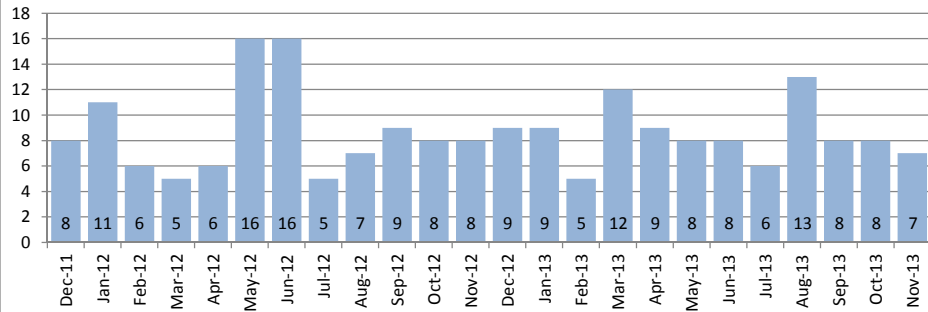
1-2-4 to 1-2-9 (except 1-2-6)

November 2013

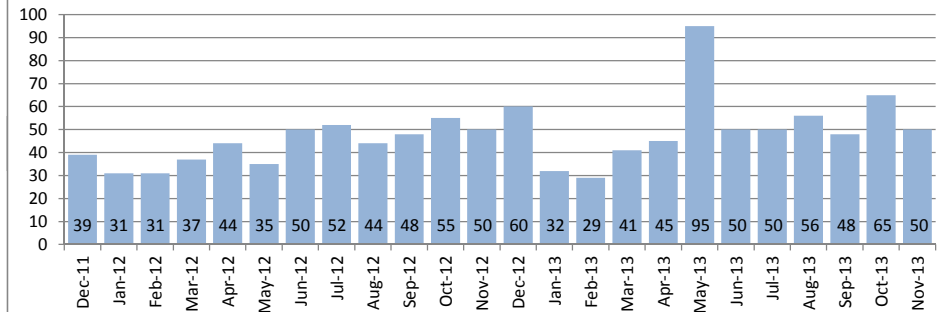
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	18	11	64%	129	143	-10%
Closed Sales	7	8	-13%	91	97	-6%
Median Sales Price	\$1,150,000	\$790,000	46%	\$990,000	\$880,000	13%
Percent of Original List Price Received	104.5%	102.0%	2%	101.5%	92.7%	9%
Median Days on Market Until Sale	28	70	-60%	31	25	24%
Inventory of Homes for Sale	38	45	-16%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	48	49	-2%	704	689	2%
Closed Sales	50	50	0%	540	489	10%
Median Sales Price	\$332,000	\$345,000	-4%	\$321,500	\$315,000	2%
Percent of Original List Price Received	98.4%	96.6%	2%	97.9%	96.9%	1%
Median Days on Market Until Sale	30	43	-30%	20	31	-35%
Inventory of Homes for Sale	168	174	-3%	--	--	--

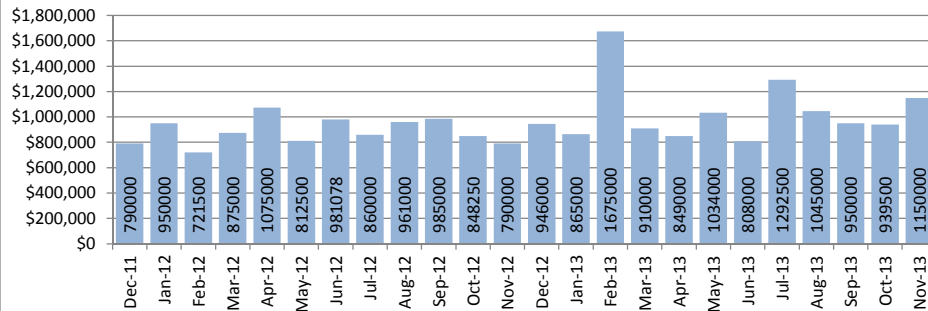
Closed Sales : Single Family Homes



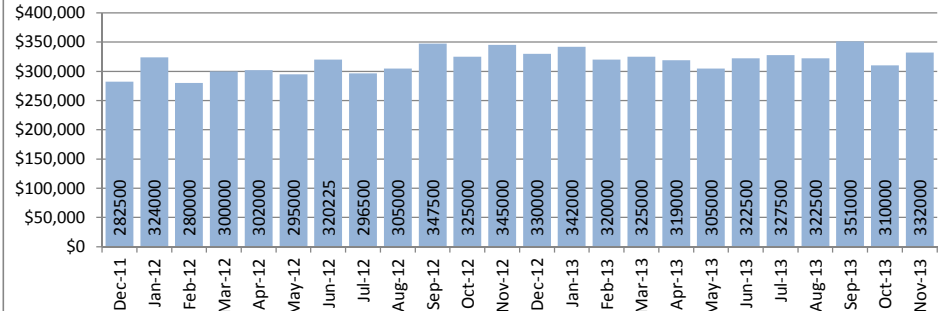
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



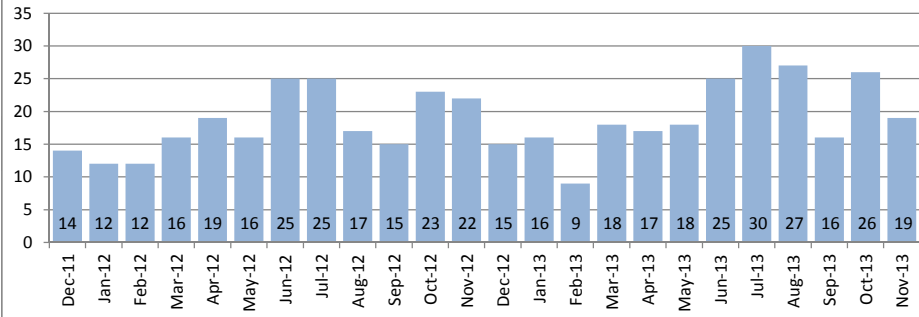
Millilani
Selected 1-9-4 to 1-9-5

November 2013

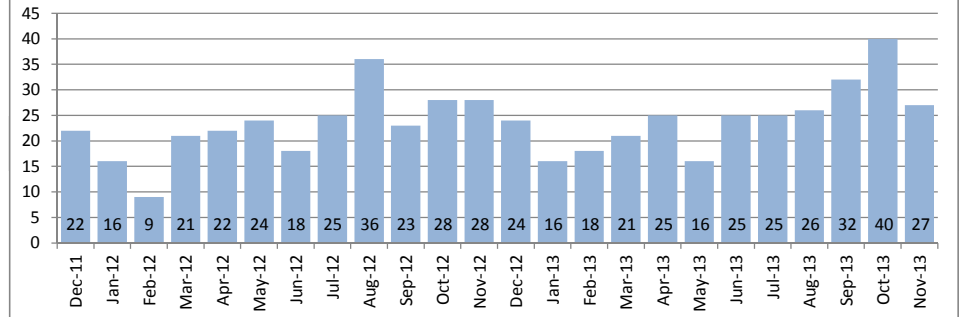
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	18	14	29%	257	256	0%
Closed Sales	19	22	-14%	224	226	-1%
Median Sales Price	\$649,000	\$582,500	11%	\$626,500	\$591,500	6%
Percent of Original List Price Received	97.8%	97.2%	1%	99.4%	97.8%	2%
Median Days on Market Until Sale	14	26	-46%	16	31	-48%
Inventory of Homes for Sale	50	52	-4%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	21	20	5%	301	303	-1%
Closed Sales	27	28	-4%	275	273	1%
Median Sales Price	\$285,000	\$319,500	-11%	\$310,000	\$280,000	11%
Percent of Original List Price Received	92.2%	98.3%	-6%	100.0%	96.6%	4%
Median Days on Market Until Sale	9	23	-61%	13	27	-52%
Inventory of Homes for Sale	57	65	-12%	--	--	--

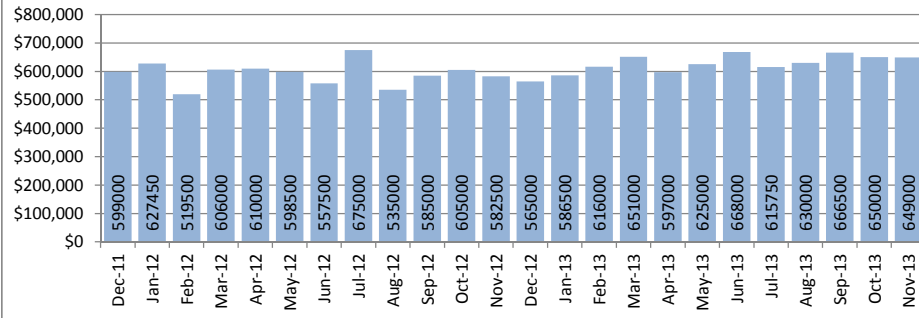
Closed Sales : Single Family Homes



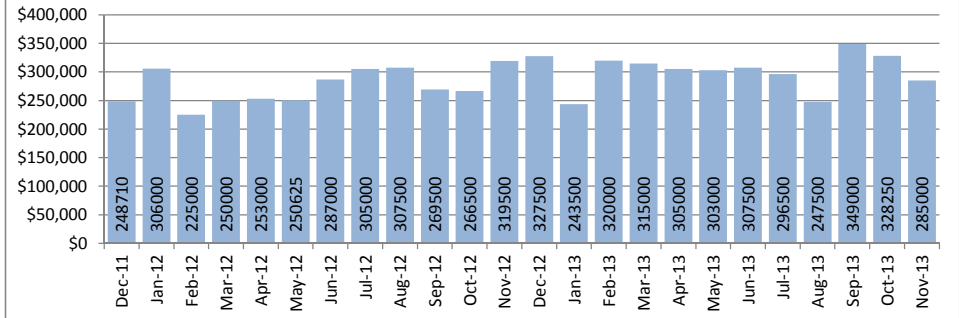
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013

Moanalua - Salt Lake

1-1-1

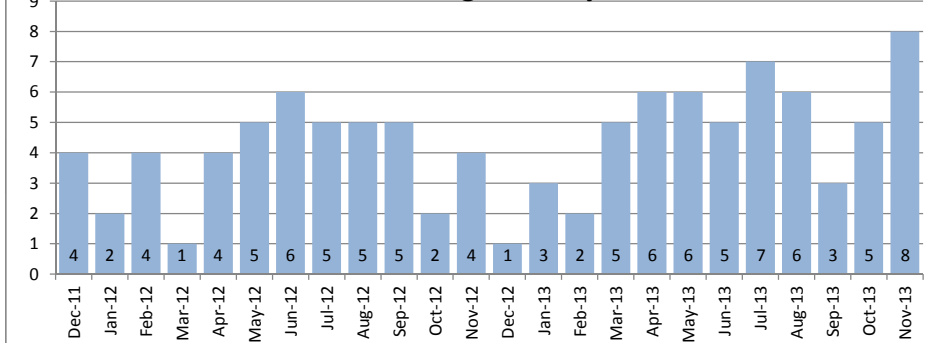


November 2013

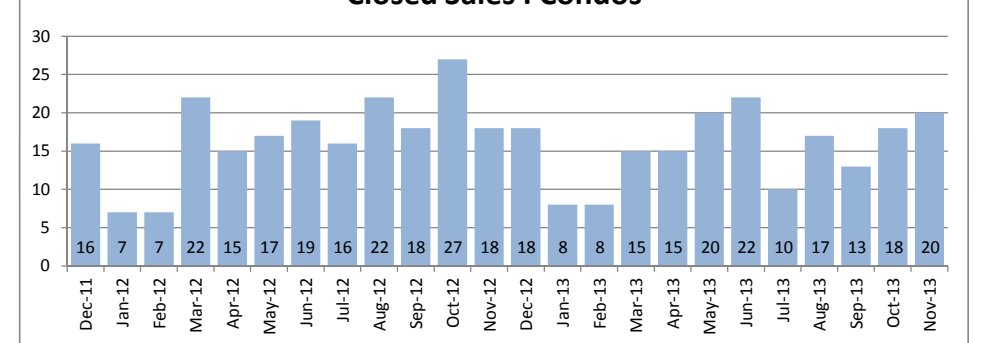
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	9	6	50%	73	55	33%
Closed Sales	8	4	100%	57	43	33%
Median Sales Price	\$867,500	\$762,500	14%	\$748,000	\$700,500	7%
Percent of Original List Price Received	101.6%	102.1%	0%	99.9%	96.6%	3%
Median Days on Market Until Sale	16	20	-20%	14	20	-30%
Inventory of Homes for Sale	21	14	50%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	17	18	-6%	225	237	-5%
Closed Sales	20	18	11%	169	190	-11%
Median Sales Price	\$382,500	\$270,000	42%	\$300,000	\$275,500	9%
Percent of Original List Price Received	96.2%	99.1%	-3%	96.8%	95.3%	2%
Median Days on Market Until Sale	25	17	47%	19	20	-5%
Inventory of Homes for Sale	57	44	30%	--	--	--

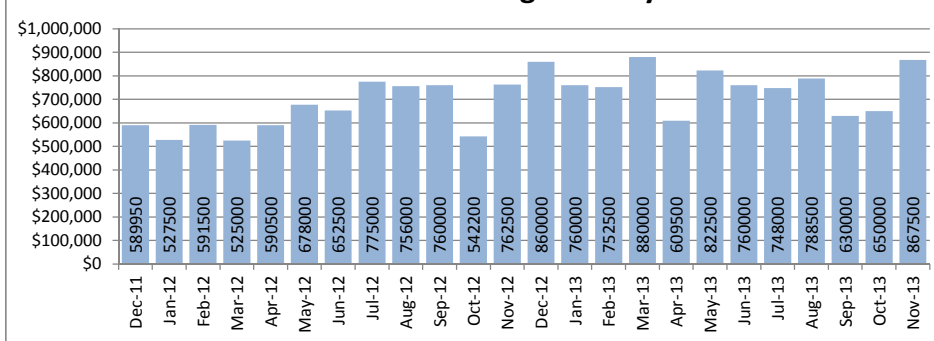
Closed Sales : Single Family Homes



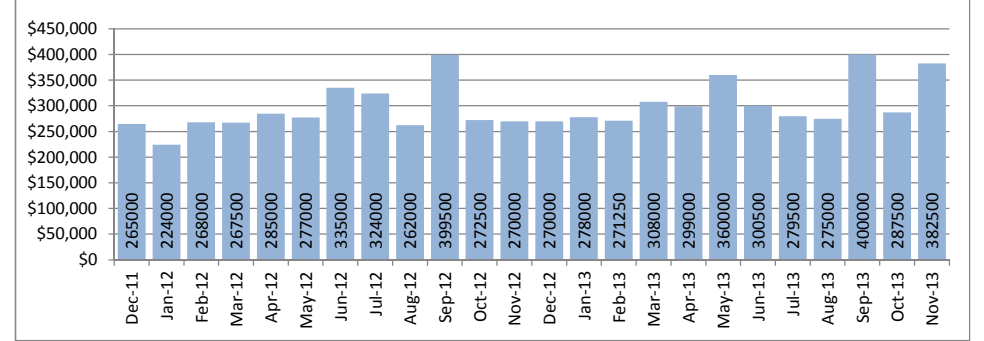
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



North Shore

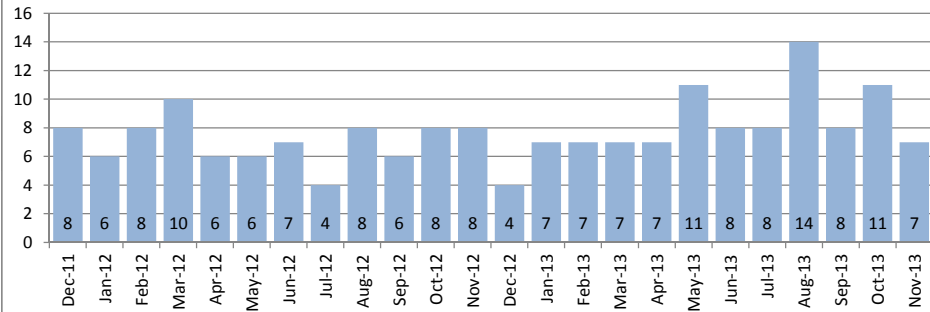
1-5-6 to 1-6-9

November 2013

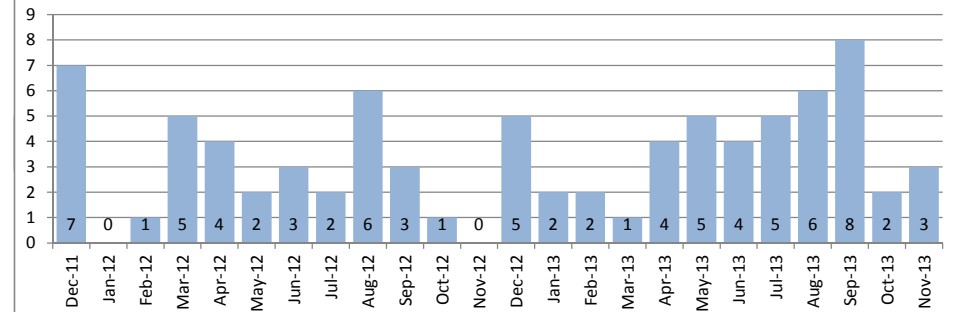
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	11	13	-15%	160	134	19%
Closed Sales	7	8	-13%	91	79	15%
Median Sales Price	\$1,225,000	\$657,750	86%	\$688,000	\$689,000	0%
Percent of Original List Price Received	89.1%	89.2%	0%	94.9%	95.0%	0%
Median Days on Market Until Sale	24	48	-50%	29	50	-42%
Inventory of Homes for Sale	60	65	-8%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	4	6	-33%	55	49	12%
Closed Sales	3	0	--	44	166	-73%
Median Sales Price	\$230,000	\$0	--	\$323,750	\$293,000	10%
Percent of Original List Price Received	96.2%	0.0%	--	97.8%	93.0%	5%
Median Days on Market Until Sale	24	0	--	48	68	-29%
Inventory of Homes for Sale	18	18	0%	--	--	--

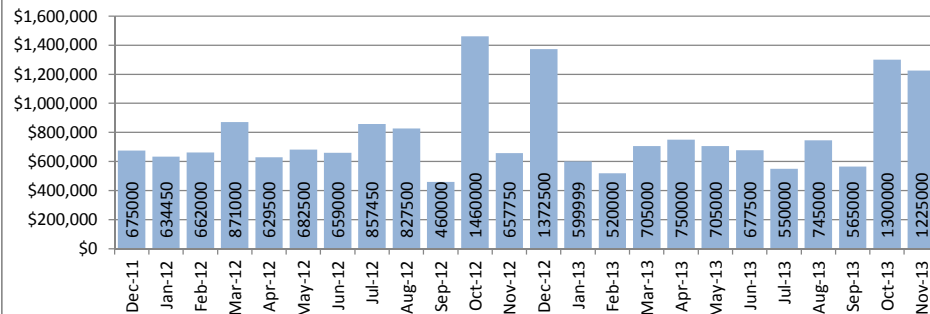
Closed Sales : Single Family Homes



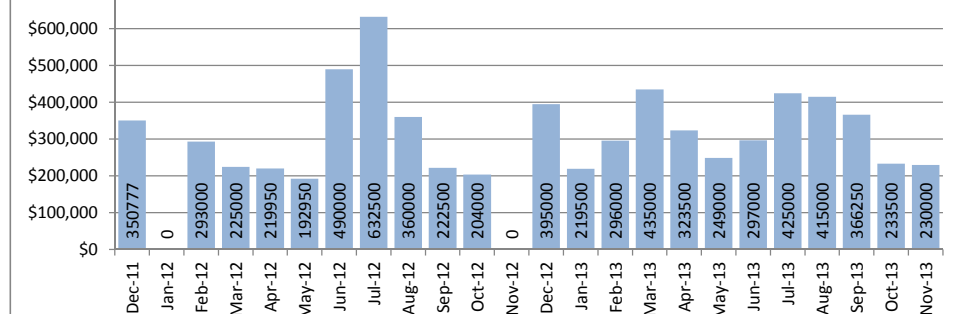
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



Pearl City - Aiea

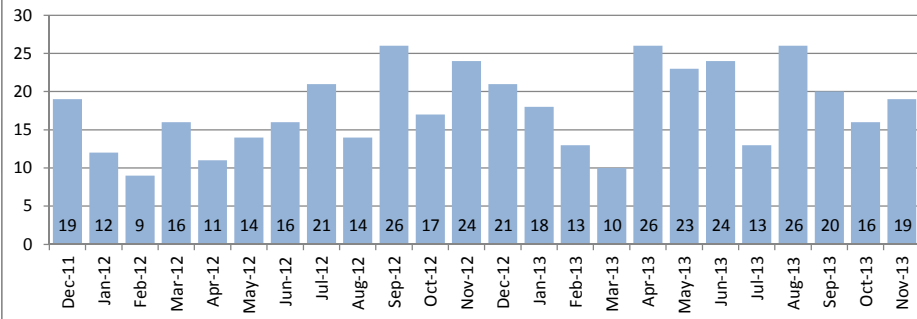
1-9-6 to 1-9-9

November 2013

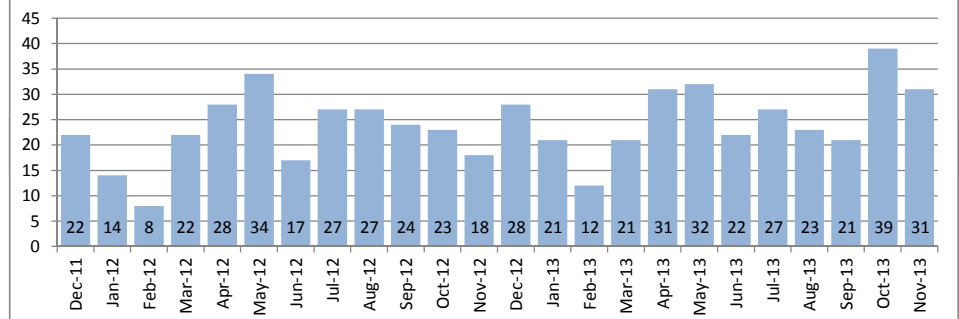
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	23	22	5%	258	245	5%
Closed Sales	19	24	-21%	214	183	17%
Median Sales Price	\$645,000	\$609,400	6%	\$607,500	\$599,700	1%
Percent of Original List Price Received	99.2%	97.7%	2%	97.6%	96.9%	1%
Median Days on Market Until Sale	13	20	-35%	21	27	-22%
Inventory of Homes for Sale	54	69	-22%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	24	17	41%	362	329	10%
Closed Sales	31	18	72%	286	255	12%
Median Sales Price	\$291,500	\$297,000	-2%	\$285,000	\$270,000	6%
Percent of Original List Price Received	97.2%	99.5%	-2%	98.3%	96.8%	2%
Median Days on Market Until Sale	26	21	24%	18	39	-54%
Inventory of Homes for Sale	78	66	18%	--	--	--

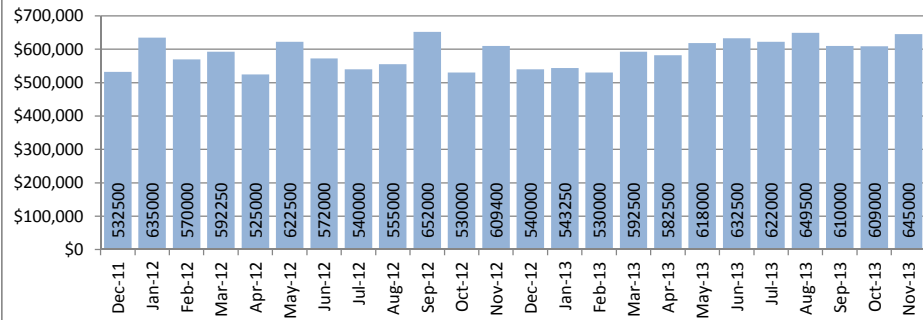
Closed Sales : Single Family Homes



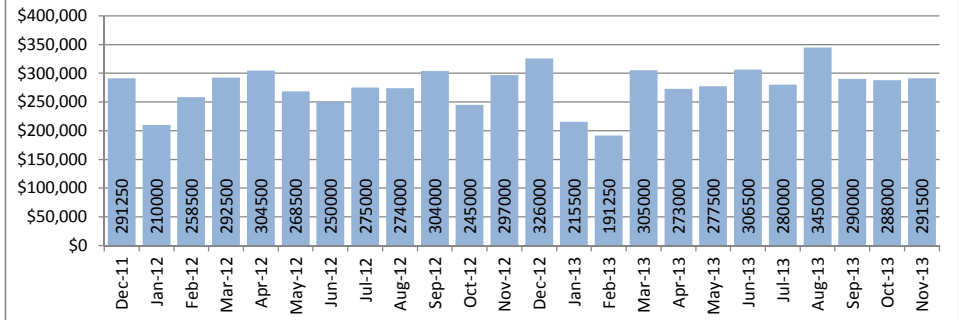
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



Wahiawa

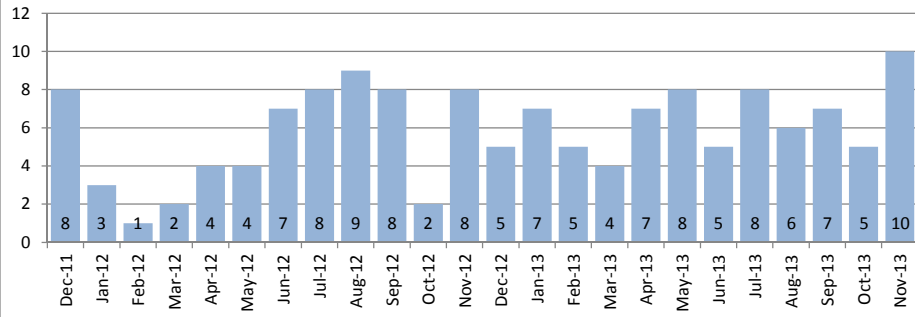
1-7-1 to 1-7-7

November 2013

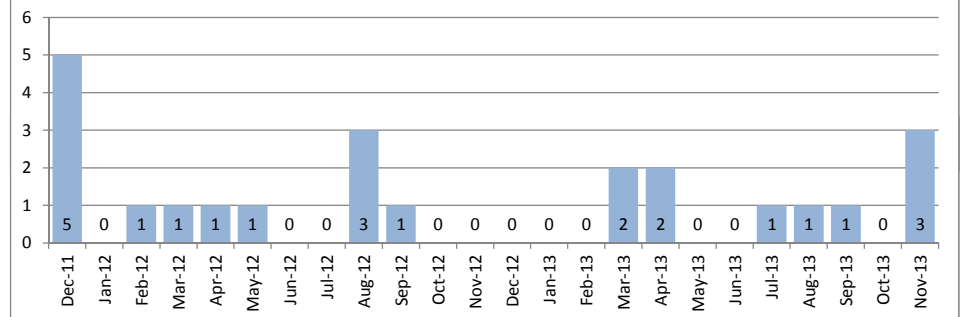
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	9	4	125%	94	84	12%
Closed Sales	10	8	25%	71	57	25%
Median Sales Price	\$447,500	\$457,889	-2%	\$435,000	\$395,000	10%
Percent of Original List Price Received	92.3%	100.7%	-8%	93.5%	99.0%	-6%
Median Days on Market Until Sale	60	13	362%	16	21	-24%
Inventory of Homes for Sale	41	22	86%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	3	-100%	14	21	-33%
Closed Sales	3	0	--	13	9	44%
Median Sales Price	\$128,000	\$0	--	\$136,000	\$110,000	24%
Percent of Original List Price Received	98.5%	0.0%	--	97.8%	88.0%	11%
Median Days on Market Until Sale	38	0	--	38	71	-46%
Inventory of Homes for Sale	7	11	-36%	--	--	--

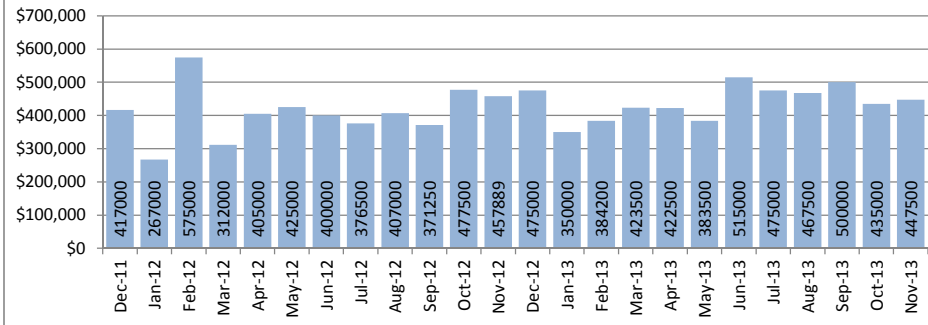
Closed Sales : Single Family Homes



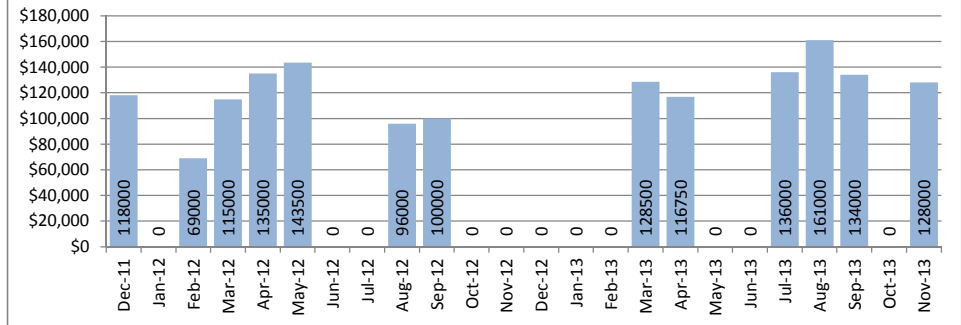
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



Waialae - Kahala

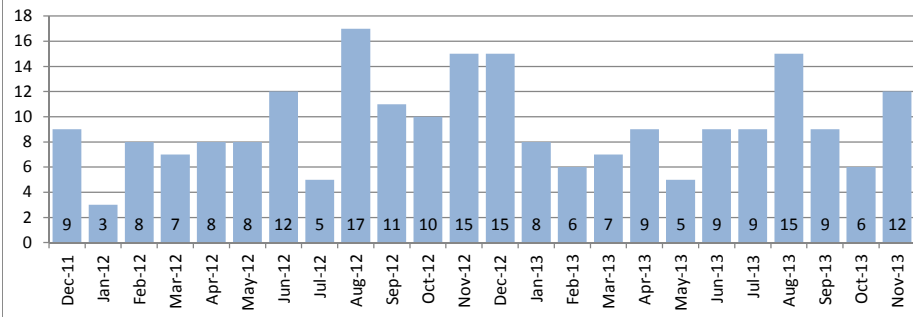
1-3-5

November 2013

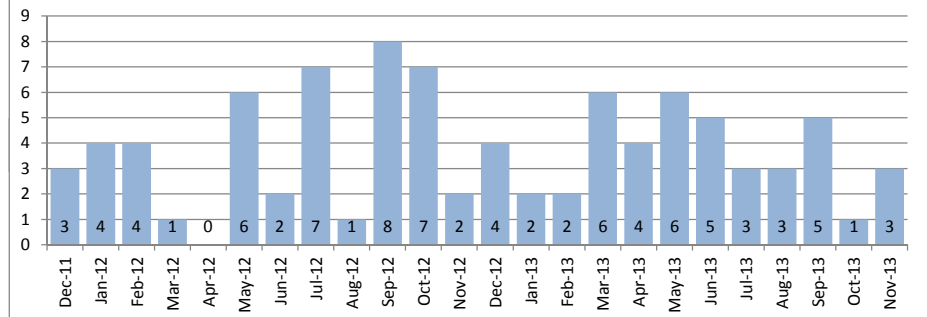
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	14	12	17%	134	134	0%
Closed Sales	12	15	-20%	94	106	-11%
Median Sales Price	\$1,875,000	\$1,450,000	29%	\$1,596,500	\$1,450,000	10%
Percent of Original List Price Received	96.7%	90.9%	6%	100.0%	91.5%	9%
Median Days on Market Until Sale	25	27	-7%	24	41	-41%
Inventory of Homes for Sale	46	50	-8%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	5	0%	53	60	-12%
Closed Sales	3	2	50%	41	44	-7%
Median Sales Price	\$140,000	\$562,500	-75%	\$442,000	\$446,000	-1%
Percent of Original List Price Received	88.2%	86.9%	1%	92.3%	98.6%	-6%
Median Days on Market Until Sale	43	151	-72%	40	22	82%
Inventory of Homes for Sale	17	16	6%	--	--	--

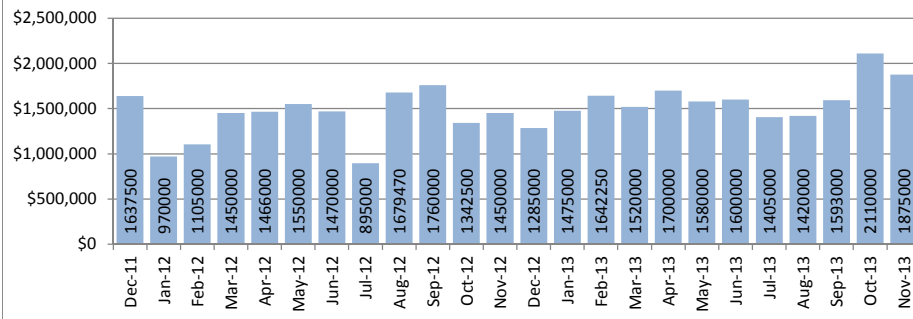
Closed Sales : Single Family Homes



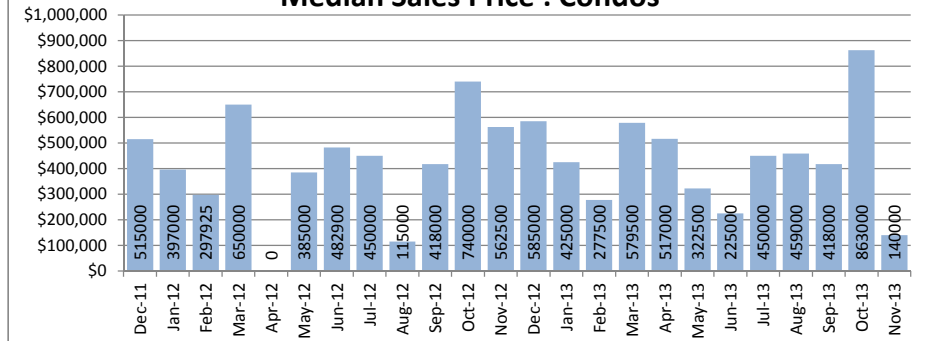
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

November 2013



Waikiki

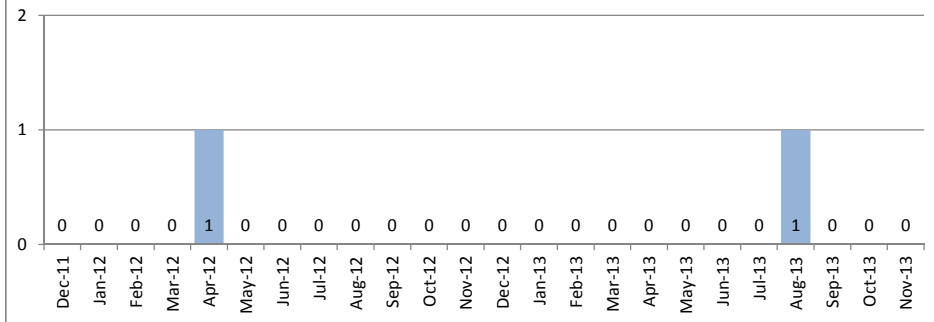
1-2-6

November 2013

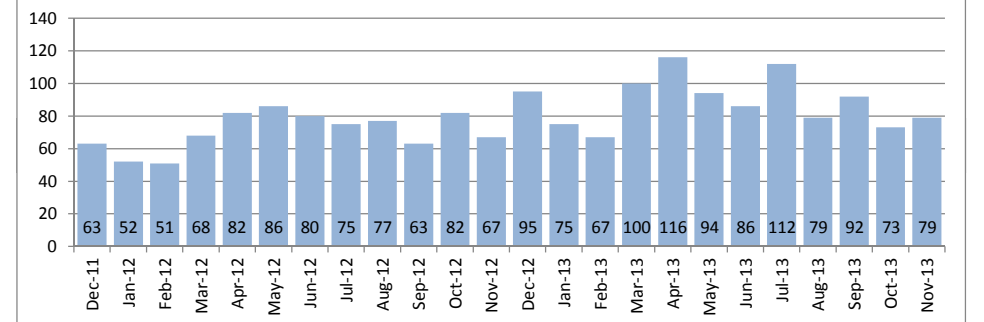
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	0	--	2	2	0%
Closed Sales	0	0	--	1	1	0%
Median Sales Price	\$0	\$0	--	\$131,000	\$835,000	-84%
Percent of Original List Price Received	0.0%	0.0%	--	87.9%	92.9%	-5%
Median Days on Market Until Sale	0	0	--	42	42	0%
Inventory of Homes for Sale	0	0	--	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	91	91	0%	1363	1352	1%
Closed Sales	79	67	18%	986	822	20%
Median Sales Price	\$350,000	\$315,000	11%	\$328,000	\$362,500	-10%
Percent of Original List Price Received	95.9%	100.0%	-4%	95.8%	98.1%	-2%
Median Days on Market Until Sale	48	23	109%	32	37	-14%
Inventory of Homes for Sale	460	478	-4%	--	--	--

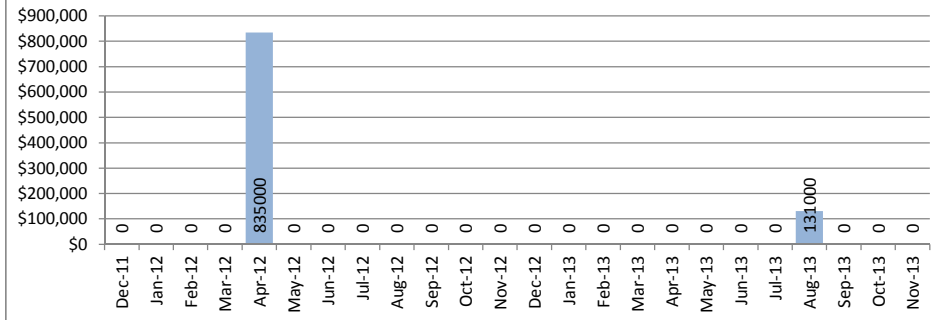
Closed Sales : Single Family Homes



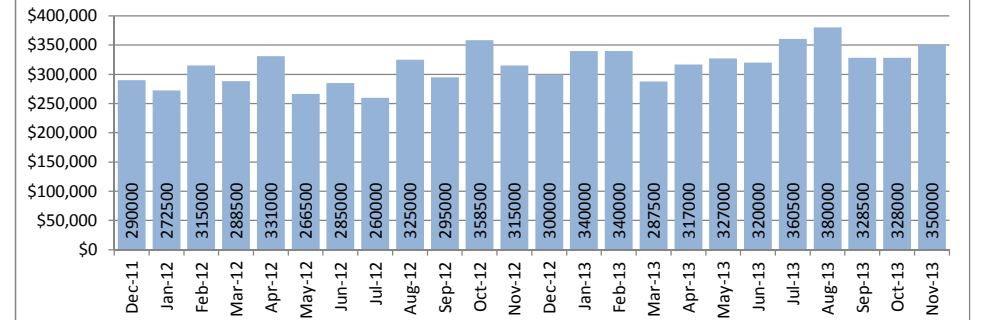
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



Waipahu

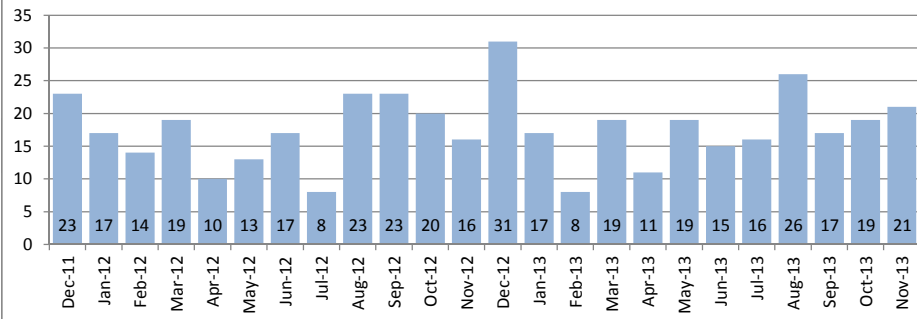
1-9-4

November 2013

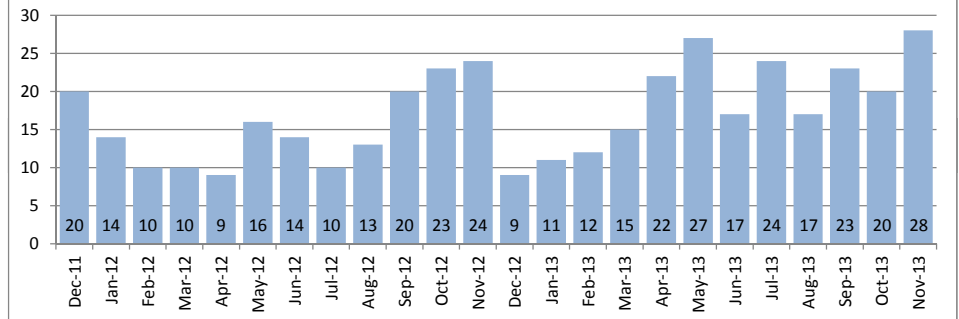
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	21	27	-22%	247	238	4%
Closed Sales	21	16	31%	190	169	12%
Median Sales Price	\$550,000	\$527,750	4%	\$537,000	\$495,000	8%
Percent of Original List Price Received	96.8%	98.3%	-2%	98.3%	95.4%	3%
Median Days on Market Until Sale	12	44	-73%	17	28	-39%
Inventory of Homes for Sale	65	62	5%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	17	22	-23%	260	230	13%
Closed Sales	28	24	17%	219	171	28%
Median Sales Price	\$308,500	\$240,550	28%	\$275,000	\$250,000	10%
Percent of Original List Price Received	100.5%	97.6%	3%	101.9%	96.2%	6%
Median Days on Market Until Sale	8	24	-67%	12	25	-52%
Inventory of Homes for Sale	64	64	0%	--	--	--

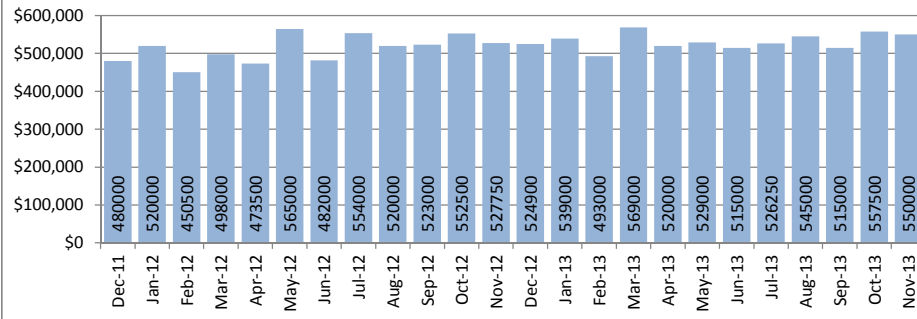
Closed Sales : Single Family Homes



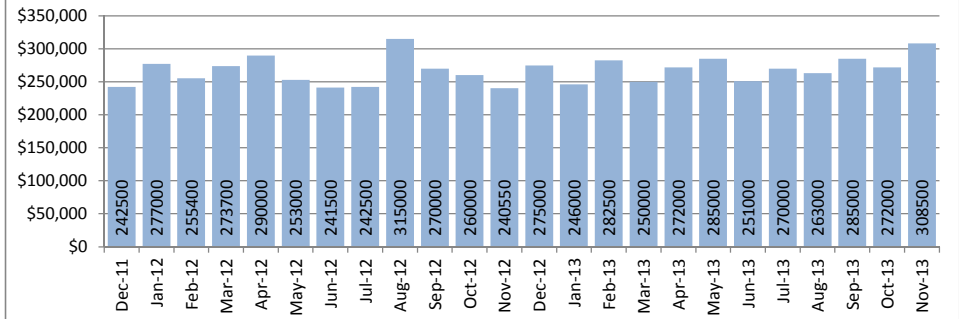
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

November 2013



Windward Coast

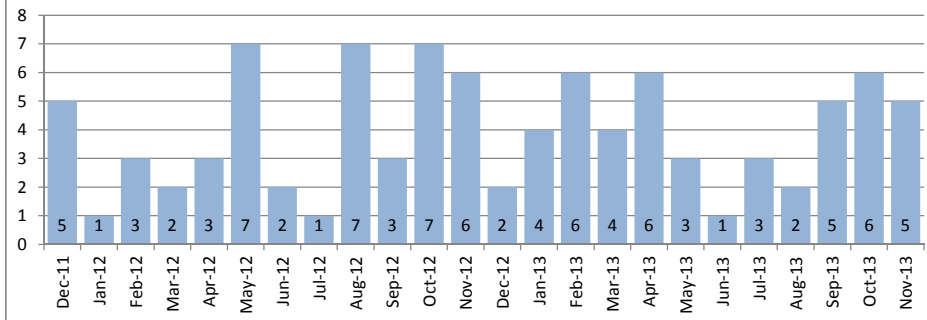
1-4-8 to 1-5-5

November 2013

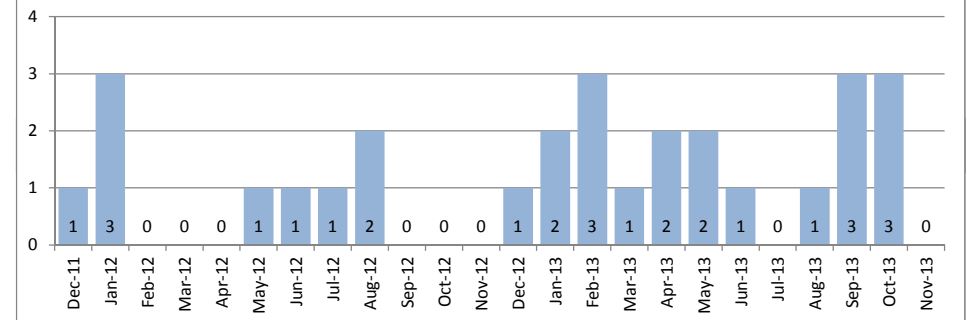
Single Family Homes	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	11	11	0%	100	98	2%
Closed Sales	5	6	-17%	43	45	-4%
Median Sales Price	\$600,000	\$495,000	21%	\$584,000	\$500,000	17%
Percent of Original List Price Received	92.4%	96.7%	-4%	91.4%	91.1%	0%
Median Days on Market Until Sale	13	46	-72%	42	53	-21%
Inventory of Homes for Sale	48	47	2%	--	--	--

Condos	November			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	2	2	0%	37	29	28%
Closed Sales	0	0	-	18	9	100%
Median Sales Price	\$0	\$0	-	\$195,500	\$185,000	6%
Percent of Original List Price Received	0.0%	0.0%	-	88.9%	100.0%	-11%
Median Days on Market Until Sale	0	0	-	30	56	-46%
Inventory of Homes for Sale	17	13	31%	--	--	--

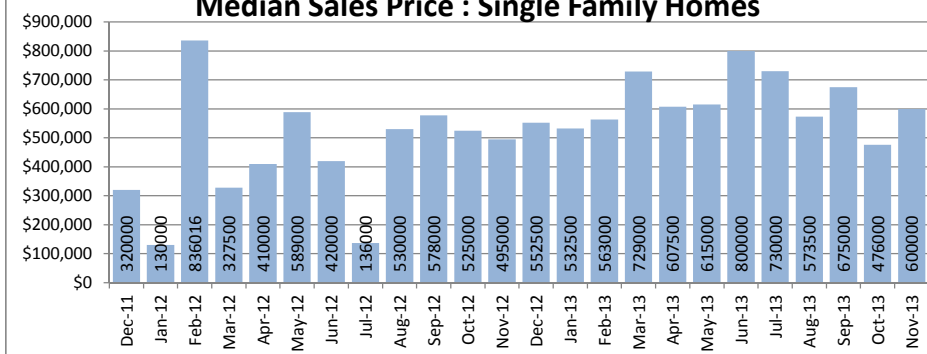
Closed Sales : Single Family Homes



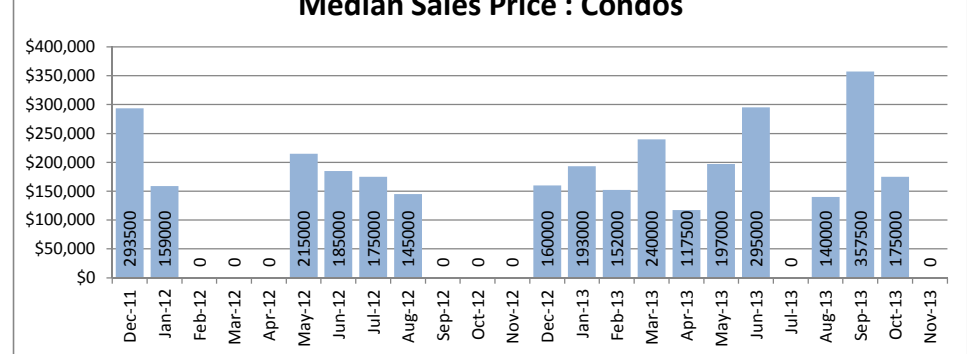
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - November 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$ -	\$ 580,000	-	\$580,000	0	1	-	1
MILILANI AREA	\$ 560,000	\$ 630,000	12.5%	\$70,000	9	11	22.2%	2
MILILANI MAUKA	\$ 610,500	\$ 775,000	26.9%	\$164,500	12	5	-58.3%	-7
WAHIAWA AREA	\$ 457,889	\$ 429,400	-6.2%	-\$28,489	4	4	0.0%	0
WAHIAWA HEIGHTS	\$ 485,000	\$ 520,000	7.2%	\$35,000	4	4	0.0%	0
WAHIAWA PARK	\$ -	\$ 538,500	-	\$538,500	0	2	-	2
WAIPIO ACRES/WAIKALANI WOODL	\$ 340,000	\$ 466,500	37.2%	\$126,500	1	2	100.0%	1
Central Region	\$ 557,500	\$ 580,000	4.0%	\$22,500	30	29	-3.3%	-1

Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AINA HAINA AREA	\$ 1,105,000	\$ 870,000	-21.3%	-\$235,000	2	3	50.0%	1
BLACK POINT	\$ 2,140,000	\$ 16,500,000	671.0%	\$14,360,000	1	1	0.0%	0
DIAMOND HEAD	\$ 2,100,000	\$ 1,950,000	-7.1%	-\$150,000	3	4	33.3%	1
HAWAII LOA RIDGE	\$ -	\$ 2,392,500	-	\$2,392,500	0	2	-	2
KAHALA AREA	\$ 2,637,500	\$ 1,975,000	-25.1%	-\$662,500	6	2	-66.7%	-4
KAHALA KUA	\$ -	\$ 3,200,000	-	\$3,200,000	0	1	-	1
KAIMUKI	\$ 787,500	\$ 847,000	7.6%	\$59,500	4	7	75.0%	3
KALANI IKI	\$ 827,000	-	-	-	1	0	-100.0%	-1
KAPAHULU	\$ 640,000	\$ 889,250	38.9%	\$249,250	1	2	100.0%	1
KULIOUOU	\$ 649,000	\$ 774,000	19.3%	\$125,000	1	2	100.0%	1
MAUNALANI HEIGHTS	\$ 1,499,000	\$ 1,012,500	-32.5%	-\$486,500	2	2	0.0%	0
NIU VALLEY	\$ -	\$ 1,032,500	-	\$1,032,500	0	2	-	2
PAIKO LAGOON	\$ -	\$ 1,208,000	-	\$1,208,000	0	1	-	1
PALOLO	\$ 725,000	\$ 710,000	-2.1%	-\$15,000	3	5	66.7%	2
PUUPANINI	\$ 785,000	-	-	-	1	0	-100.0%	-1
ST. LOUIS	\$ 825,000	\$ 835,000	1.2%	\$10,000	1	3	200.0%	2
WAIALAE IKI	\$ 1,299,000	\$ 1,890,000	45.5%	\$591,000	5	4	-20.0%	-1
WAIALAE NUI RDGE	\$ 1,536,500	\$ 1,375,250	-10.5%	-\$161,250	2	2	0.0%	0
WAIALAE NUI VLY	\$ -	\$ 1,050,000	-	\$1,050,000	0	1	-	1
WAILUPE BCH	\$ -	\$ 1,550,000	-	\$1,550,000	0	2	-	2
WILHELMINA	\$ 762,000	-	-	-	4	0	-100.0%	-4
Diamond Hd Region	\$ 1,250,000	\$ 1,087,500	-13.0%	-\$162,500	37	46	24.3%	9

Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ANCHORAGE	\$ -	\$ 1,200,000	0.0%	\$1,200,000	0	1	0.0%	1
KALAMA VALLEY	\$ 632,500	\$ 854,000	35.0%	\$221,500	2	2	0.0%	0
KAMILO IKI	\$ 675,000	\$ -	-100.0%	-\$675,000	1	1	0.0%	0
KAMILO NUI	\$ -	\$ 1,465,000	0.0%	\$1,465,000	0	1	0.0%	1
KEALAULA KAI	\$ -	\$ 895,000	0.0%	\$895,000	0	1	0.0%	1
KOKO HEAD TERRAC	\$ 794,475	\$ 750,000	-5.6%	-\$44,475	2	1	-50.0%	-1
KOKO KAI	\$ 8,038,000	\$ -	-100.0%	-\$8,038,000	1	0	-100.0%	-1
LAULIMA	\$ 780,000	\$ 781,000	0.1%	\$1,000	1	1	0.0%	0
MARINERS RIDGE	\$ 927,000	\$ -	-100.0%	-\$927,000	2	0	-100.0%	-2
MARINERS VALLEY	\$ -	\$ 859,000	0.0%	\$859,000	0	1	0.0%	1
MARINA WEST	\$ 880,000	\$ -	-100.0%	-\$880,000	1	0	-100.0%	-1
NAPALI HAWEO	\$ -	\$ 1,650,000	0.0%	\$1,650,000	0	1	0.0%	1
PORTLOCK	\$ -	\$ 2,875,000	0.0%	\$2,875,000	0	1	0.0%	1
TRIANGLE	\$ 1,130,000	\$ 1,367,500	21.0%	\$237,500	2	1	-50.0%	-1
WEST MARINA	\$ 1,700,000	\$ 735,000	-56.8%	-\$965,000	1	1	0.0%	0
Hawaii Kai Region	\$ 879,000	\$ 878,000	-0.1%	-\$1,000	13	13	0.0%	0

Single Family Solds - November 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
EWA BEACH	\$ 439,000	\$ 381,000	-13.2%	-\$58,000	4	4	0.0%	0
EWA GEN ALII COURT	\$ 399,000	\$ -	-100.0%	-\$399,000	1	0	-100.0%	-1
EWA GEN HALEAKEA	\$ -	\$ 760,000	0.0%	\$760,000	0	1	0.0%	1
EWA GEN KULA LEI	\$ -	\$ 552,500	0.0%	\$552,500	0	2	0.0%	2
EWA GEN LAULANI-TIDES	\$ 444,500	\$ 469,900	5.7%	\$25,400	2	3	50.0%	1
EWA GEN LAULANI-TRADES	\$ -	\$ 492,000	0.0%	\$492,000	0	1	0.0%	1
EWA GEN LAS BRISAS	\$ -	\$ 426,000	0.0%	\$426,000	0	1	0.0%	1
EWA GEN LATITUDES	\$ 635,000	\$ -	-100.0%	-\$635,000	1	0	-100.0%	-1
EWA GEN MONTECITO/TUSCANY	\$ 405,000	\$ 465,500	14.9%	\$60,500	4	2	-50.0%	-2
EWA GEN PRESCOTT	\$ 510,000	\$ 720,000	41.2%	\$210,000	1	1	0.0%	0
EWA GEN SUMMERHILL	\$ 440,000	\$ -	-100.0%	-\$440,000	1	0	-100.0%	-1
EWA GEN SODA CREEK	\$ 442,500	\$ -	-100.0%	-\$442,500	2	0	-100.0%	-2
EWA GEN SUN TERRA	\$ 474,000	\$ -	-100.0%	-\$474,000	1	0	-100.0%	-1
EWA GEN SUN TERRA SOUTH	\$ -	\$ 430,000	0.0%	\$430,000	0	1	0.0%	1
EWA GEN TERRAZZA	\$ -	\$ 473,500	0.0%	\$473,500	0	3	0.0%	3
EWA GEN TROVARE	\$ -	\$ 508,000	0.0%	\$508,000	0	1	0.0%	1
EWA GEN WOODBRIDGE	\$ 647,000	\$ -	-100.0%	-\$647,000	1	0	-100.0%	-1
EWA VILLAGES	\$ 464,000	\$ 410,000	-11.6%	-\$54,000	1	3	200.0%	2
HOAKALEI-KA MAKANA	\$ 679,000	\$ 671,250	-1.1%	-\$7,750	3	4	33.3%	1
HUELANI	\$ -	\$ 595,000	0.0%	\$595,000	0	1	0.0%	1
KAPOLEI	\$ 508,346	\$ 451,500	-11.2%	-\$56,846	6	1	-83.3%	-5
KAPOLEI KNOLLS	\$ 605,000	\$ -	-100.0%	-\$605,000	5	0	-100.0%	-5
KAPOLEI-MALANAI	\$ -	\$ 445,000	0.0%	\$445,000	0	1	0.0%	1
KAPOLEI-KEKUILANI	\$ 400,000	\$ 501,000	25.3%	\$101,000	1	2	100.0%	1
LEEWARD ESTATES	\$ 330,000	\$ -	-100.0%	-\$330,000	1	0	-100.0%	-1
OCEAN POINTE	\$ 520,000	\$ 565,000	8.7%	\$45,000	10	11	10.0%	1
WESTLOCH FAIRWAY	\$ -	\$ 645,000	0.0%	\$645,000	0	1	0.0%	1
Ewa Plain Region	\$ 500,000	\$ 509,000	1.8%	\$9,000	45	44	-2.2%	-1
Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 550,000	\$ -	-100.0%	-\$550,000	2	0	-100.0%	-2
MAKAKILO-KAHIWELO	\$ -	\$ 635,000	0.0%	\$635,000	0	1	0.0%	1
MAKAKILO-ROYAL RIDGE	\$ -	\$ 800,000	0.0%	\$800,000	0	1	0.0%	1
MAKAKILO-UPPER	\$ -	\$ 510,000	0.0%	\$510,000	0	4	0.0%	4
MAKAKILO-LOWER	\$ 580,000	\$ -	-100.0%	-\$580,000	1	0	-100.0%	-1
MAKAKILO-PALEHUA HGTS	\$ 800,000	\$ -	-100.0%	-\$800,000	1	0	-100.0%	-1
Makakilo Region	\$ 577,500	\$ 537,000	-7.0%	-\$40,500	4	6	50.0%	2
Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIEA AREA	\$ -	\$ 602,000	-	\$602,000	0	1	0.0%	1
AIEA HEIGHTS	\$ 630,000	\$ 675,000	7.1%	\$45,000	1	3	200.0%	2
FOSTER VILLAGE	\$ 609,400	\$ 675,000	10.8%	\$65,600	4	1	-75.0%	-3
HALAWA	\$ 640,500	\$ 580,000	-9.4%	-\$60,500	2	3	50.0%	1
MOMILANI	\$ -	\$ 730,000	-	\$730,000	0	1	0.0%	1
NEWTOWN	\$ 705,000	\$ 699,000	-0.9%	-\$6,000	2	3	50.0%	1
PACIFIC PALISADES	\$ 560,000	\$ 532,500	-4.9%	-\$27,500	1	4	300.0%	3
PEARL CITY-UPPER	\$ 555,000	\$ 668,574	20.5%	\$113,574	9	2	-77.8%	-7
PEARLRIDGE	\$ -	\$ 770,000	-	\$770,000	0	1	0.0%	1
ROYAL SUMMIT	\$ 1,042,500	\$ -	-100.0%	-\$1,042,500	2	0	-100.0%	-2
WAILUNA	\$ 634,850	\$ -	-100.0%	-\$634,850	2	0	-100.0%	-2
WAIMALU	\$ 550,000	\$ -	-100.0%	-\$550,000	1	0	-100.0%	-1
Pearl City Region	\$ 609,400	\$ 645,000	5.8%	\$35,600	24	19	-20.8%	-5

Single Family Solds - November 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	\$ 927,500	\$ 770,000	-17.0%	-\$157,500	2	1	-50.0%	-1
BEACHSIDE	\$ 1,275,000	\$ 1,900,000	49.0%	\$625,000	2	1	-50.0%	-1
COCONUT GROVE	\$ 605,000	\$ 695,000	14.9%	\$90,000	6	5	-16.7%	-1
ENCHANTED LAKE	\$ 757,500	\$ 788,000	4.0%	\$30,500	4	2	-50.0%	-2
HILLCREST	\$ 737,475	\$ 1,450,000	96.6%	\$712,525	2	2	0.0%	0
KAILUA BLUFFS	\$ 499,000	\$ -	-100.0%	-\$499,000	1	0	-100.0%	-1
KALAHEO HILLSIDE	\$ 750,000	\$ -	-100.0%	-\$750,000	1	0	-100.0%	-1
KAIMALINO	\$ -	\$ 1,542,500	0.0%	\$1,542,500	0	2	0.0%	2
KALAMA TRACT	\$ 1,190,000	\$ 1,121,250	-5.8%	-\$68,750	2	2	0.0%	0
KALAMA/CNUT GROV	\$ -	\$ 760,000	0.0%	\$760,000	0	2	0.0%	2
KAWAIOLOA	\$ -	\$ 1,280,000	0.0%	\$1,280,000	0	1	0.0%	1
KEOLU HILLS	\$ 675,000	\$ -	-100.0%	-\$675,000	3	0	-100.0%	-3
KOOLAUPOKU	\$ -	\$ 1,347,500	0.0%	\$1,347,500	0	2	0.0%	2
KUKANANONO	\$ -	\$ 925,000	0.0%	\$925,000	0	1	0.0%	1
LANIKAI	\$ 1,200,000	\$ -	-100.0%	-\$1,200,000	1	0	-100.0%	-1
MAUNAWILI	\$ -	\$ 1,350,000	0.0%	\$1,350,000	0	1	0.0%	1
OLOMANA	\$ 710,000	\$ -	-100.0%	-\$710,000	2	0	-100.0%	-2
POHAKUPU	\$ 787,000	\$ -	-100.0%	-\$787,000	2	0	-100.0%	-2
WAIMANALO	\$ 2,020,000	\$ 2,217,500	9.8%	\$197,500	2	2	0.0%	0
Kailua Region	\$ 752,500	\$ 2,217,500	194.7%	\$1,465,000	30	2	-93.3%	-28

Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AHUIMANU AREA	\$ 648,000	\$ 384,000	-40.7%	-\$264,000	1	1	0.0%	0
AHUIMANU HILLS	\$ -	\$ 875,000	-	\$875,000	0	1	-	1
ALII BLUFFS	\$ 975,000	\$ -	-100.0%	-\$975,000	1	0	-100.0%	-1
BAYVIEW GARDEN	\$ 640,000	\$ -	-100.0%	-\$640,000	1	0	-100.0%	-1
CASTLE HILL	\$ -	\$ 750,000	-	\$750,000	0	1	-	1
CROWN TERRACE	\$ -	\$ 670,500	-	\$670,500	0	2	-	2
HAIKU VILLAGE	\$ -	\$ 589,900	-	\$589,900	0	1	-	1
HALE KOU	\$ 500,500	\$ -	-100.0%	-\$500,500	2	0	-100.0%	-2
HAIKU PLANTATION	\$ 951,000	\$ -	-100.0%	-\$951,000	1	0	-100.0%	-1
HALEKAUWILA	\$ 851,250	\$ 610,000	-28.3%	-\$241,250	1	1	0.0%	0
HAUULA	\$ 325,000	\$ -	-100.0%	-\$325,000	3	0	-100.0%	-3
HALEPUU	\$ 495,475	\$ -	-100.0%	-\$495,475	1	0	-100.0%	-1
HEEIA VIEW	\$ -	\$ 855,000	-	\$855,000	0	1	-	1
KAAAWA	\$ 645,000	\$ 595,000	-7.8%	-\$50,000	1	3	200.0%	2
KAALAEA	\$ 688,500	\$ 665,000	-3.4%	-\$23,500	1	2	100.0%	1
KANEOHE BAY	\$ 910,000	\$ 1,575,000	73.1%	\$665,000	1	1	0.0%	0
KANEOHE TOWN	\$ 537,000	\$ -	-100.0%	-\$537,000	1	0	-100.0%	-1
KAPUNA HALA	\$ 750,000	\$ -	-100.0%	-\$750,000	1	0	-100.0%	-1
KEAPUKA	\$ -	\$ 650,000	-	\$650,000	0	1	-	1
KEAAHALA	\$ 615,000	\$ -	-100.0%	-\$615,000	1	0	-100.0%	-1
KOKOKAHI	\$ 645,000	\$ -	-100.0%	-\$645,000	1	0	-100.0%	-1
LILIPUNA	\$ -	\$ 837,500	-	\$837,500	0	2	-	2
LULANI OCEAN	\$ -	\$ 965,000	-	\$965,000	0	1	-	1
MATSON POINT	\$ -	\$ 1,300,000	-	\$1,300,000	0	1	-	1
MAHINUI	\$ 1,250,000	\$ -	-100.0%	-\$1,250,000	1	0	-100.0%	-1
PIKOILOA	\$ 797,000	\$ 780,000	-2.1%	-\$17,000	2	1	-50.0%	-1
PUNALUU	\$ 680,000	\$ -	-100.0%	-\$680,000	2	0	-100.0%	-2
WAIKANE	\$ -	\$ 680,000	-	\$680,000	0	1	-	1
WOODRIDGE	\$ -	\$ 480,000	-	\$480,000	0	1	-	1
Kaneohe Region	\$ 645,000	\$ 665,000	3.1%	\$20,000	23	22	-4.3%	-1

North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HALEIWA	\$ 610,000	\$ -	-100.0%	-\$610,000	1	0	-100.0%	-1
KAHUKU	\$ 407,400	\$ 425,900	4.5%	\$18,500	1	2	100.0%	1
KAWAIOLOA	\$ 625,500	\$ 2,625,000	319.7%	\$1,999,500	1	1	0.0%	0
LAIE	\$ -	\$ 600,000	-	\$600,000	0	1	-	1
PUPUKEA	\$ 1,050,000	\$ -	-100.0%	-\$1,050,000	1	0	-100.0%	-1
SUNSET AREA	\$ -	\$ 2,462,500	-	\$2,462,500	0	2	-	2
SUNSET/VELZY	\$ 795,000	\$ 950,000	19.5%	\$155,000	1	1	0.0%	0
WAIALUA	\$ 619,500	\$ 2,470,000	298.7%	\$1,850,500	2	1	-50.0%	-1
WAIMEA	\$ 2,162,500	\$ -	-100.0%	-\$2,162,500	1	0	-100.0%	-1
North Shore Region	\$ 657,750	\$ 1,087,500	65.3%	\$429,750	8	8	0.0%	0

Single Family Solds - November 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
CRESTVIEW	\$ -	\$ 550,000	-	\$550,000	0	1	-	1
HARBOR VIEW	\$ -	\$ 500,000	-	\$500,000	0	1	-	1
RENAISSANCE	\$ 675,000	\$ -	-100.0%	-\$675,000	1	0	-100.0%	-1
ROYAL KUNIA	\$ 547,500	\$ 574,500	4.9%	\$27,000	2	8	300.0%	6
ROBINSON HEIGHTS	\$ 365,000	\$ 555,000	52.1%	\$190,000	1	2	100.0%	1
VILLAGE PARK	\$ 428,000	\$ 505,000	18.0%	\$77,000	1	2	100.0%	1
WAIKELE	\$ 530,000	\$ 643,500	21.4%	\$113,500	5	2	-60.0%	-3
WAIPAHU-TRIANGLE	\$ 656,500	\$ 630,000	-4.0%	-\$26,500	3	2	-33.3%	-1
WAIPAHU-LOWER	\$ 460,000	\$ -	-100.0%	-\$460,000	1	0	-100.0%	-1
WAIPAHU GARDENS	\$ -	\$ 420,000	-	\$420,000	0	1	-	1
WAIPIO GENTRY	\$ 525,000	\$ 627,000	19.4%	\$102,000	1	2	100.0%	1
Waipahu Region	\$ 527,750	\$ 550,000	4.2%	\$22,250	15	21	40.0%	6

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LUALUALEI	\$ 180,000	\$ 287,500	59.7%	\$107,500	1	4	300.0%	3
MAILI	\$ 351,500	\$ 272,000	-22.6%	-\$79,500	6	8	33.3%	2
MALI SEA-MAKALAE 1	\$ 450,000	\$ 480,482	6.8%	\$30,482	3	2	-33.3%	-1
MAKAHA	\$ 247,500	\$ 524,500	111.9%	\$277,000	4	10	150.0%	6
NANAKULI	\$ -	\$ 277,000	0.0%	\$277,000	0	1	0.0%	1
WAIANAE	\$ 332,500	\$ 220,000	-33.8%	-\$112,500	4	3	-25.0%	-1
Leeward Region	\$ 351,500	\$ 320,000	-9.0%	-\$31,500	18	28	55.6%	10

Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 830,000	\$ 1,080,000	30.1%	\$250,000	3	3	0.0%	0
ALIAMANU	\$ 399,000	\$ 598,000	49.9%	\$199,000	1	2	100.0%	1
DOWSETT	\$ 1,325,000	\$ 925,000	-30.2%	-\$400,000	1	1	0.0%	0
KALIHI-LOWER	\$ 510,000	\$ 661,500	29.7%	\$151,500	5	2	-60.0%	-3
KALIHI-UPPER	\$ 499,000	\$ -	-100.0%	-\$499,000	2	0	-100.0%	-2
KALIHI VALLEY	\$ 505,000	\$ 588,000	16.4%	\$83,000	2	3	50.0%	1
KAM HEIGHTS	\$ 690,000	\$ 778,000	12.8%	\$88,000	2	1	-50.0%	-1
KAPALAMA	\$ 630,000	\$ -	-100.0%	-\$630,000	3	0	-100.0%	-3
LILIHA	\$ 590,000	\$ 562,000	-4.7%	-\$28,000	1	1	0.0%	0
MAKIKI	\$ 660,000	\$ -	-100.0%	-\$660,000	1	0	-100.0%	-1
MAKIKI AREA	\$ 795,000	\$ -	-100.0%	-\$795,000	1	0	-100.0%	-1
MANOA AREA	\$ 1,082,500	\$ 1,176,000	8.6%	\$93,500	1	6	500.0%	5
MANOA-UPPER	\$ 590,800	\$ -	-100.0%	-\$590,800	1	0	-100.0%	-1
MANOA-WOODLAWN	\$ 875,000	\$ -	-100.0%	-\$875,000	1	0	-100.0%	-1
MOANALUA GARDENS	\$ -	\$ 910,000	-	\$910,000	0	1	-	1
MCCULLY	\$ 510,000	\$ 1,262,500	147.5%	\$752,500	1	2	100.0%	1
MOANALUA VALLEY	\$ 762,500	\$ 825,000	8.2%	\$62,500	2	1	-50.0%	-1
MOILIILI	\$ 817,500	\$ 950,000	16.2%	\$132,500	2	1	-50.0%	-1
NUUANU AREA	\$ 828,000	\$ -	-100.0%	-\$828,000	3	0	-100.0%	-3
NUUANU-LOWER	\$ -	\$ 345,000	-	\$345,000	0	1	-	1
OLD PALI	\$ 900,000	\$ 1,100,000	22.2%	\$200,000	1	3	200.0%	2
PACIFIC HEIGHTS	\$ -	\$ 1,400,000	-	\$1,400,000	0	1	-	1
PAUOA VALLEY	\$ 675,000	\$ 663,800	-1.7%	-\$11,200	3	1	-66.7%	-2
PUUNUI	\$ 780,000	\$ 770,000	-1.3%	-\$10,000	1	1	0.0%	0
PUNCHBOWL-LOWER	\$ 677,500	\$ -	-100.0%	-\$677,500	2	0	-100.0%	-2
SALT LAKE	\$ 1,134,000	\$ 997,500	-12.0%	-\$136,500	1	4	300.0%	3
TANTALUS	\$ 770,000	\$ -	-100.0%	-\$770,000	1	0	-100.0%	-1
Metro Region	\$ 692,500	\$ 910,000	31.4%	\$217,500	42	35	-16.7%	-7

Condo Solds - November 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$ 340,000	\$ 345,000	1.5%	\$5,000	3	2	-33.3%	-1
MILILANI AREA	\$ 314,000	\$ 365,000	16.2%	\$51,000	11	8	-27.3%	-3
MILILANI MAUKA	\$ 342,500	\$ 302,500	-11.7%	-\$40,000	10	8	-20.0%	-2
WILIKINA	\$ -	\$ 274,500	-	\$274,500	0	3	-	3
WAIPIO ACRES/WAIKALANI WOOD	\$ 257,500	\$ 195,000	-24.3%	-\$62,500	4	9	125.0%	5
Central Region	\$ 319,500	\$ 274,500	-14.1%	-\$45,000	28	30	7.1%	2
Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
DIAMOND HEAD	\$ 314,250	\$ 412,750	31.3%	\$98,500	2	4	100.0%	2
KAHALA AREA	\$ 1,050,000	\$ -	-	-\$1,050,000	1	0	-	-1
KULIOUOU	\$ 485,000	\$ -	-100.0%	-\$485,000	1	0	-100.0%	-1
ST. LOUIS	\$ 610,000	\$ 505,000	-17.2%	-\$105,000	1	1	0.0%	0
WAIALAE G/C	\$ 75,000	\$ 210,000	180.0%	\$135,000	1	2	100.0%	1
WAIALAE NUI VLY	\$ -	\$ 65,000	-	\$65,000	0	1	-	1
Diamond Hd Region	\$ 442,500	\$ 333,000	-24.7%	-\$109,500	6	8	33.3%	2
Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AG/INDL/NAVY	\$ -	\$ 199,550	-	\$199,550	0	2	-	2
EWA	\$ 227,750	\$ 274,000	20.3%	\$46,250	4	11	175.0%	7
EWA GEN	\$ -	\$ 318,000	-	\$318,000	0	2	-	2
EWA GEN SODA CREEK	\$ 234,000	\$ 234,500	0.2%	\$500	2	2	0.0%	0
EWA GEN SUN TERRA ON THE PARK	\$ -	\$ 249,000	-	\$249,000	0	2	-	2
KAPOLEI	\$ 317,127	\$ 292,500	-7.8%	-\$24,627	8	4	-50.0%	-4
KO OLINA	\$ 550,000	\$ -	-100.0%	-\$550,000	3	0	-100.0%	-3
OCEAN POINTE	\$ 343,000	\$ 406,000	18.4%	\$63,000	7	5	-28.6%	-2
Ewa Plain Region	\$ 339,250	\$ 297,000	-12.5%	-\$42,250	24	31	29.2%	7
Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 470,000	\$ 505,000	7.4%	\$35,000	8	8	0.0%	0
MARINERS VALLEY	\$ 485,000	\$ 535,500	10.4%	\$50,500	1	2	100.0%	1
WEST MARINA	\$ 545,000	\$ 662,500	21.6%	\$117,500	13	13	0.0%	0
Hawaii Kai Region	\$ 497,000	\$ 569,000	14.5%	\$72,000	22	23	4.5%	1
Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	\$ 431,250	\$ -	-	-\$431,250	2	0	-	-2
BLUESTONE	\$ 800,000	\$ -	-	-\$800,000	1	0	-	-1
KAILUA TOWN	\$ 430,000	\$ 497,500	15.7%	\$67,500	7	4	-42.9%	-3
KUKILAKILA	\$ -	\$ 709,000	-	\$709,000	0	1	-	1
Kailua Region	\$ 438,000	\$ 590,000	34.7%	\$152,000	10	5	-50.0%	-5
Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
COUNTRY CLUB	\$ 502,000	\$ -	-100.0%	-\$502,000	2	0	-100.0%	-2
HAIKU VILLAGE	\$ -	\$ 469,000	-	\$469,000	0	2	-	2
HAIKI PLANTATION	\$ 479,000	\$ 455,750	-4.9%	-\$23,250	1	2	100.0%	1
HALE KOU	\$ 239,000	\$ -	-100.0%	-\$239,000	1	0	-100.0%	-1
KAALAEA	\$ -	\$ 170,000	-	\$170,000	0	1	-	1
LILIPUNA	\$ 341,000	\$ -	-100.0%	-\$341,000	2	0	-100.0%	-2
PUUALII	\$ 398,000	\$ -	-100.0%	-\$398,000	3	0	-100.0%	-3
TEMPLE VALLEY	\$ 470,000	\$ 444,000	-5.5%	-\$26,000	3	2	-33.3%	-1
WINDWARD ESTATES	\$ 270,000	\$ 287,500	6.5%	\$17,500	5	2	-60.0%	-3
Kaneohe Region	\$ 395,000	\$ 405,000	2.5%	\$10,000	17	9	-47.1%	-8

Condo Solds - November 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAILI	\$ 100,000	\$ 142,500	42.5%	\$42,500	3	2	-33.3%	-1
WAIANAE	\$ -	\$ 75,000	-	\$75,000	0	3	-	3
MAKAHA	\$ 86,250	\$ 141,000	63.5%	\$54,750	10	8	-20.0%	-2
Leeward Region	\$ 87,500	\$ 115,000	31.4%	\$27,500	13	13	0.0%	0
Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 248,750	\$ 291,500	17.2%	\$42,750	4	8	100.0%	4
Makakilo Region	\$ 248,750	\$ 291,500	17.2%	\$42,750	4	8	100.0%	4
Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALA MOANA	\$ 207,500	\$ 270,000	30.1%	\$62,500	11	11	0.0%	0
CHINATOWN	\$ 385,000	\$ 508,500	32.1%	\$123,500	3	2	-33.3%	-1
DOWNTOWN	\$ 308,000	\$ 390,000	26.6%	\$82,000	8	13	62.5%	5
HOLIDAY MART	\$ 352,500	\$ 381,000	8.1%	\$28,500	4	3	-25.0%	-1
KAKAAKO	\$ 695,000	\$ 705,000	1.4%	\$10,000	17	19	11.8%	2
KALIHI AREA	\$ -	\$ 243,750	-	\$243,750	0	2	-	2
KALIHI-LOWER	\$ 210,000	\$ 219,500	4.5%	\$9,500	1	2	100.0%	1
KAM HEIGHTS	\$ 235,000	\$ -	-100.0%	-\$235,000	1		-100.0%	-1
KAPAHULU	\$ 186,000	\$ 347,700	86.9%	\$161,700	1	1	0.0%	0
KAPIO/KINAU/WARD	\$ 420,000	\$ 265,000	-36.9%	-\$155,000	1	1	0.0%	0
KAPIOLANI	\$ 451,000	\$ 372,500	-17.4%	-\$78,500	14	8	-42.9%	-6
KUAKINI	\$ 317,500	\$ 395,000	24.4%	\$77,500	1	1	0.0%	0
LILIHA	\$ 135,000	\$ 242,500	79.6%	\$107,500	1	2	100.0%	1
MAIKI	\$ 690,000	\$ 205,000	-70.3%	-\$485,000	2	1	-50.0%	-1
MAIKI AREA	\$ 325,000	\$ 322,000	-0.9%	-\$3,000	11	22	100.0%	11
MCCULLY	\$ -	\$ 180,250	-	\$180,250	0	2	-	2
MOILILI	\$ 265,000	\$ 330,000	24.5%	\$65,000	13	4	-69.2%	-9
NUUANU-LOWER	\$ 398,000	\$ 301,000	-24.4%	-\$97,000	3	2	-33.3%	-1
PAWAA	\$ 190,000	\$ 197,000	3.7%	\$7,000	5	3	-40.0%	-2
PUNAHOU	\$ 329,900	\$ 210,000	-36.3%	-\$119,900	5	7	40.0%	2
PUNCHBOWL AREA	\$ 316,000	\$ 312,000	-1.3%	-\$4,000	4	8	100.0%	4
PUNCHBOWL-LOWER	\$ 290,000	\$ 222,000	-23.4%	-\$68,000	5	5	0.0%	0
SALT LAKE	\$ 270,000	\$ 382,500	41.7%	\$112,500	18	20	11.1%	2
WAIKIKI	\$ 315,000	\$ 350,000	11.1%	\$35,000	67	79	17.9%	12
Metro Region	\$ 329,950	\$ 350,000	6.1%	\$20,050	196	218	11.2%	22
North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
KUILIMA	\$ -	\$ 330,000	-	\$330,000	0	1	-	1
WAIALUA	\$ -	\$ 220,000	-	\$220,000	0	2	-	2
North Shore Region	\$ -	\$ 230,000	-	\$230,000	0	3	-	3

Condo Solds - November 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HALAWA	\$ 185,000	\$ 360,000	94.6%	\$175,000	1	3	200.0%	2
PEARLRIDGE	\$ 297,000	\$ 317,500	6.9%	\$20,500	10	12	20.0%	2
MANANA	\$ -	\$ 218,500	-	\$218,500	0	2	-	2
NAVY/FEDERAL	\$ -	\$ 276,000	-	\$276,000	0	1	-	1
NEWTOWN	\$ -	\$ 430,000	-	\$430,000	0	2	-	2
PEARL CITY-UPPER	\$ -	\$ 195,500	-	\$195,500	0	2	-	2
WAI'AU	\$ 265,000	\$ 214,000	-19.2%	-\$51,000	3	6	100.0%	3
WAIMALU	\$ -	\$ 127,000	-	\$127,000	0	1	-	1
WAILUNA	\$ 447,500	\$ 397,000	-11.3%	-\$50,500	4	2	-50.0%	-2
Pearl City Region	\$ 297,000	\$ 291,500	-1.9%	-\$5,500	18	31	72.2%	13
Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
WAIKELE	\$ 315,000	\$ 370,000	17.5%	\$55,000	8	13	62.5%	5
ROYAL KUNIA	\$ 223,000	\$ 260,250	16.7%	\$37,250	1	2	100.0%	1
WAI'PAHU-LOWER	\$ 156,250	\$ 211,500	35.4%	\$55,250	6	6	0.0%	0
WAIPIO GENTRY	\$ 228,000	\$ 285,000	25.0%	\$57,000	8	7	-12.5%	-1
VILLAGE PARK	\$ 189,000	\$ -	-	-\$189,000	1	0	-	-1
Waipahu Region	\$ 240,550	\$ 308,500	28.2%	\$67,950	24	28	16.7%	4