Local Market Update Single Family Homes March 2015



March 2	2015	N	ew Listing	s	C	losed Sale	es	Med	ian Sales Pric	e	Percent of C	Original Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	s for Sale
		Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	10	10	0%	6	3	100%	\$1,375,000	\$2,612,500	-47%	98.3%	95.9%	3%	68	13	423%	43	39	10%
Ala Moana - Kakaako	1-2-3	0	0	-	0	1	-	\$0	\$1,050,000	-	0.0%	87.5%	-	0	304	-	0	1	-
Downtown - Nuuanu	1-1-8 to 1-2-2	6	8	-25%	10	4	150%	\$885,000	\$1,129,000	-22%	103.6%	96.9%	7%	14	10	40%	32	29	10%
Ewa Plain	1-9-1	63	72	-13%	43	59	-27%	\$587,000	\$519,000	13%	99.8%	100.0%	0%	13	21	-38%	121	165	-27%
Hawaii Kai	1-3-9	19	22	-14%	12	19	-37%	\$1,218,000	\$1,107,000	10%	97.5%	100.0%	-3%	19	21	-10%	77	72	7%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	44	37	19%	22	24	-8%	\$1,095,000	\$1,005,000	9%	100.0%	100.6%	-1%	25	39	-36%	114	99	15%
Kalihi - Palama	1-1-2 to 1-1-7	21	17	24%	4	9	-56%	\$541,500	\$635,000	-15%	95.6%	97.7%	-2%	63	19	232%	37	47	-21%
Kaneohe	Selected 1-4-4 to 1-4-7	20	26	-23%	14	20	-30%	\$735,000	\$684,000	7%	96.2%	99.3%	-3%	32	9	256%	70	70	0%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	27	22	23%	17	11	55%	\$855,000	\$685,000	25%	99.5%	99.4%	0%	36	7	414%	76	64	19%
Makaha - Nanakuli	1-8-1 to 1-8-9	33	38	-13%	12	12	0%	\$392,500	\$374,000	5%	96.9%	95.3%	2%	27	9	200%	90	73	23%
Makakilo	1-9-2 to 1-9-3	23	34	-32%	10	13	-23%	\$522,500	\$510,000	2%	99.1%	92.9%	7%	29	17	71%	44	44	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	16	15	7%	12	9	33%	\$940,000	\$1,070,000	-12%	94.8%	110.5%	-14%	21	14	50%	51	39	31%
Mililani	Selected 1-9-4 to 1-9-5	31	27	15%	15	9	67%	\$670,000	\$659,000	2%	95.9%	100.0%	-4%	16	11	45%	65	44	48%
Moanalua - Salt Lake	1-1-1	6	7	-14%	3	3	0%	\$767,000	\$565,000	36%	102.3%	98.3%	4%	6	75	-92%	11	10	10%
North Shore	1-5-6 to 1-6-9	21	11	91%	10	5	100%	\$680,000	\$1,290,000	-47%	93.9%	103.3%	-9%	25	20	25%	75	60	25%
Pearl City - Aiea	1-9-6 to 1-9-9	29	24	21%	13	11	18%	\$640,000	\$575,000	11%	98.5%	95.8%	3%	46	10	360%	51	47	9%
Wahiawa	1-7-1 to 1-7-7	8	7	14%	4	4	0%	\$510,250	\$423,750	20%	100.5%	98.3%	2%	12	22	-45%	25	19	32%
Waialae - Kahala	1-3-5	13	17	-24%	10	10	0%	\$3,121,696	\$2,375,000	31%	98.4%	89.8%	10%	12	71	-83%	63	52	21%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	20	23	-13%	21	18	17%	\$630,000	\$568,750	11%	100.0%	98.1%	2%	24	14	71%	52	53	-2%
Windward Coast	1-4-8 to 1-5-5	5	14	-64%	6	2	200%	\$627,500	\$937,500	-33%	94.0%	93.9%	0%	64	111	-42%	30	42	-29%

Year to	Date	N	ew Listin	gs	С	losed Sal	es	Med	ian Sales Pri	ce	Percent of C	Original Price	Received	Days on	Market U	ntil Sale
		Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	32	31	3%	18	11	64%	\$1,005,000	\$1,240,000	-19%	100.0%	89.9%	11%	18	18	0%
Ala Moana - Kakaako	1-2-3	1	0	-	3	2	50%	\$1,235,000	\$1,015,000	22%	95.1%	92.5%	3%	25	173	-86%
Downtown - Nuuanu	1-1-8 to 1-2-2	23	29	-21%	19	17	12%	\$798,000	\$1,010,000	-21%	99.9%	96.2%	4%	15	15	0%
Ewa Plain	1-9-1	193	219	-12%	122	146	-16%	\$580,000	\$513,500	13%	99.6%	99.8%	0%	16	23	-30%
Hawaii Kai	1-3-9	61	60	2%	35	34	3%	\$1,026,000	\$1,101,000	-7%	102.8%	100.2%	3%	23	28	-18%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	120	97	24%	57	64	-11%	\$1,000,000	\$975,500	3%	100.2%	100.7%	0%	20	24	-17%
Kalihi - Palama	1-1-2 to 1-1-7	38	47	-19%	24	25	-4%	\$740,000	\$695,000	6%	98.1%	98.5%	0%	27	20	35%
Kaneohe	Selected 1-4-4 to 1-4-7	66	68	-3%	38	55	-31%	\$720,000	\$700,000	3%	96.4%	100.0%	-4%	25	12	108%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	74	66	12%	51	39	31%	\$850,000	\$820,000	4%	99.0%	109.3%	-9%	26	16	63%
Makaha - Nanakuli	1-8-1 to 1-8-9	104	112	-7%	40	52	-23%	\$321,000	\$388,750	-17%	95.1%	98.0%	-3%	39	21	86%
Makakilo	1-9-2 to 1-9-3	54	83	-35%	30	45	-33%	\$568,000	\$625,000	-9%	101.4%	100.0%	1%	31	25	24%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	45	38	18%	21	24	-13%	\$960,500	\$1,015,000	-5%	87.3%	103.8%	-16%	24	14	71%
Mililani	Selected 1-9-4 to 1-9-5	85	69	23%	40	48	-17%	\$664,500	\$655,000	1%	95.7%	99.2%	-4%	21	12	75%
Moanalua - Salt Lake	1-1-1	18	15	20%	6	7	-14%	\$639,500	\$825,000	-22%	98.5%	91.5%	8%	8	54	-85%
North Shore	1-5-6 to 1-6-9	53	42	26%	19	23	-17%	\$710,000	\$855,000	-17%	94.8%	95.1%	0%	40	19	111%
Pearl City - Aiea	1-9-6 to 1-9-9	70	61	15%	42	39	8%	\$632,500	\$635,000	0%	98.6%	100.0%	-1%	30	18	67%
Wahiawa	1-7-1 to 1-7-7	24	23	4%	10	14	-29%	\$449,000	\$463,750	-3%	97.1%	96.2%	1%	12	37	-68%
Waialae - Kahala	1-3-5	43	46	-7%	18	24	-25%	\$1,970,000	\$2,025,000	-3%	92.4%	91.0%	2%	15	39	-62%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	66	76	-13%	45	45	0%	\$591,000	\$560,000	6%	98.5%	97.4%	1%	26	28	-7%
Windward Coast	1-4-8 to 1-5-5	21	28	-25%	10	7	43%	\$627,500	\$668,325	-6%	94.0%	89.0%	6%	57	25	128%

Local Market Update Condos March 2015



March	2015	N	lew Listing	s	C	losed Sal	es	Med	ian Sales Pr	ice	Percent of C	Original Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	for Sale
		Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Ala Moana - Kakaako	1-2-3	80	70	14%	39	39	0%	\$380,000	\$707,250	-46%	95.2%	97.6%	-2%	45	25	80%	232	165	41%
Downtown - Nuuanu	1-1-8 to 1-2-2	51	37	38%	32	31	3%	\$430,000	\$500,000	-14%	98.4%	96.9%	2%	15	18	-17%	157	106	48%
Ewa Plain	1-9-1	60	50	20%	35	32	9%	\$430,000	\$385,000	12%	100.0%	100.0%	0%	17	12	42%	109	117	-7%
Hawaii Kai	1-3-9	15	23	-35%	17	17	0%	\$570,000	\$650,000	-12%	95.8%	100.2%	-4%	16	36	-56%	39	55	-29%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	17	13	31%	6	10	-40%	\$525,250	\$436,250	20%	100.4%	98.0%	2%	9	7	29%	18	19	-5%
Kalihi - Palama	1-1-2 to 1-1-7	12	15	-20%	7	12	-42%	\$375,000	\$430,000	-13%	101.6%	97.9%	4%	25	24	4%	25	45	-44%
Kaneohe	Selected 1-4-4 to 1-4-7	24	19	26%	13	8	63%	\$472,000	\$477,500	-1%	100.6%	101.6%	-1%	10	19	-47%	43	40	8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	18	13	38%	12	8	50%	\$477,000	\$740,000	-36%	97.0%	98.4%	-1%	37	13	185%	54	71	-24%
Makaha - Nanakuli	1-8-1 to 1-8-9	17	24	-29%	11	19	-42%	\$120,000	\$120,000	0%	92.3%	96.0%	-4%	84	47	79%	63	77	-18%
Makakilo	1-9-2 to 1-9-3	20	8	150%	10	7	43%	\$290,500	\$288,000	1%	100.5%	100.0%	0%	8	20	-60%	39	21	86%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	70	69	1%	43	32	34%	\$365,000	\$362,500	1%	97.3%	96.7%	1%	23	28	-18%	176	152	16%
Mililani	Selected 1-9-4 to 1-9-5	41	39	5%	26	24	8%	\$341,000	\$278,500	22%	103.3%	98.6%	5%	8	23	-65%	71	61	16%
Moanalua - Salt Lake	1-1-1	33	19	74%	15	13	15%	\$365,000	\$270,000	35%	102.8%	93.8%	10%	16	19	-16%	48	48	0%
North Shore	1-5-6 to 1-6-9	6	3	100%	1	1	0%	\$390,000	\$245,000	59%	97.7%	102.1%	-4%	5	72	-93%	25	14	79%
Pearl City - Aiea	1-9-6 to 1-9-9	31	35	-11%	26	25	4%	\$353,000	\$300,000	18%	100.1%	91.5%	9%	15	30	-50%	68	78	-13%
Wahiawa	1-7-1 to 1-7-7	5	3	67%	3	4	-25%	\$137,500	\$154,750	-11%	92.0%	116.8%	-21%	10	19	-47%	13	9	44%
Waialae - Kahala	1-3-5	3	1	200%	5	3	67%	\$630,000	\$550,000	15%	100.3%	88.0%	14%	30	90	-67%	12	10	20%
Waikiki	1-2-6	168	144	17%	81	85	-5%	\$430,000	\$298,000	44%	98.9%	93.4%	6%	35	33	6%	570	514	11%
Waipahu	1-9-4	25	26	-4%	20	15	33%	\$325,000	\$315,000	3%	96.3%	99.2%	-3%	19	19	0%	47	61	-23%
Windward Coast	1-4-8 to 1-5-5	7	4	75%	1	2	-50%	\$190,000	\$128,950	47%	97.4%	90.5%	8%	13	77	-83%	21	15	40%

Year to	Date	N	ew Listing	gs	С	losed Sale	es	Med	ian Sales Pr	ice	Percent of C	Original Price	Received	Days on	Market U	ntil Sale
		Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change	Mar-15	Mar-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	2	0	-	2	0	-	\$635,000	\$0	-	98.0%	0.0%	-	84	0	-
Ala Moana - Kakaako	1-2-3	196	165	19%	94	126	-25%	\$331,000	\$530,000	-38%	94.0%	93.9%	0%	53	32	66%
Downtown - Nuuanu	1-1-8 to 1-2-2	146	108	35%	71	67	6%	\$455,000	\$432,500	5%	96.8%	94.4%	3%	24	23	4%
Ewa Plain	1-9-1	155	144	8%	93	73	27%	\$383,000	\$365,000	5%	100.0%	100.0%	0%	17	19	-11%
Hawaii Kai	1-3-9	59	64	-8%	36	43	-16%	\$614,000	\$629,000	-2%	97.5%	98.3%	-1%	16	32	-50%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	31	28	11%	9	20	-55%	\$600,000	\$430,000	40%	100.0%	98.9%	1%	7	7	0%
Kalihi - Palama	1-1-2 to 1-1-7	29	50	-42%	16	25	-36%	\$362,000	\$359,000	1%	100.7%	100.0%	1%	25	20	25%
Kaneohe	Selected 1-4-4 to 1-4-7	59	48	23%	41	38	8%	\$500,000	\$447,500	12%	98.2%	99.1%	-1%	17	15	13%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	36	54	-33%	24	16	50%	\$544,500	\$517,500	5%	96.0%	100.0%	-4%	79	12	558%
Makaha - Nanakuli	1-8-1 to 1-8-9	52	73	-29%	27	36	-25%	\$121,000	\$110,475	10%	93.1%	88.4%	5%	39	39	0%
Makakilo	1-9-2 to 1-9-3	50	29	72%	27	17	59%	\$295,000	\$282,500	4%	100.0%	101.6%	-2%	16	35	-54%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	209	190	10%	118	108	9%	\$352,000	\$332,500	6%	96.6%	99.3%	-3%	27	24	13%
Mililani	Selected 1-9-4 to 1-9-5	119	92	29%	68	52	31%	\$349,000	\$267,500	30%	100.7%	97.3%	3%	10	17	-41%
Moanalua - Salt Lake	1-1-1	75	65	15%	36	45	-20%	\$321,500	\$280,000	15%	97.1%	96.6%	1%	24	35	-31%
North Shore	1-5-6 to 1-6-9	22	17	29%	10	10	0%	\$357,500	\$316,750	13%	93.0%	93.3%	0%	55	73	-25%
Pearl City - Aiea	1-9-6 to 1-9-9	95	80	19%	59	62	-5%	\$350,000	\$300,000	17%	100.0%	93.8%	7%	22	25	-12%
Wahiawa	1-7-1 to 1-7-7	15	9	67%	10	6	67%	\$143,000	\$154,500	-7%	96.0%	93.6%	3%	19	19	0%
Waialae - Kahala	1-3-5	17	6	183%	8	12	-33%	\$517,500	\$462,500	12%	99.0%	97.0%	2%	21	40	-48%
Waikiki	1-2-6	451	415	9%	238	198	20%	\$388,500	\$296,500	31%	96.8%	92.9%	4%	40	29	38%
Waipahu	1-9-4	68	71	-4%	47	41	15%	\$302,000	\$307,000	-2%	97.9%	99.0%	-1%	18	18	0%
Windward Coast	1-4-8 to 1-5-5	16	6	167%	5	5	0%	\$245,000	\$210,000	17%	94.6%	100.0%	-5%	13	87	-85%

March 2015

Aina Haina - Kuliouou

(1-3-6 to 1-3-8)

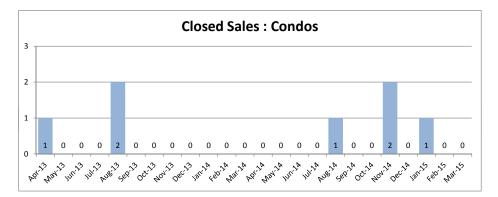


March 2015

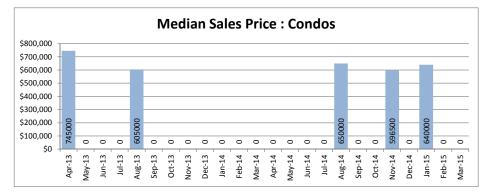
Single Family Homes		March		Year to Date				
Single railing florines	2015	2014	Change	2015	2014	Change		
New Listings	10	10	0%	32	31	3%		
Closed Sales	6	3	100%	18	11	64%		
Median Sales Price	\$1,375,000	\$2,612,500	-47%	\$1,005,000	\$1,240,000	-19%		
Percent of Original List Price Received	98.3%	95.9%	3%	100.0%	89.9%	11%		
Median Days on Market Until Sale	68	13	423%	18	18	0%		
Inventory of Homes for Sale	43	39	10%	•	-	-		

Condos		January		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	0	0	-	2	0	-	
Closed Sales	0	0	-	2	0	-	
Median Sales Price	\$0	\$0	-	\$635,000	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	98.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	84	0	-	
Inventory of Homes for Sale	2	0	-	-	-	-	









March 2015

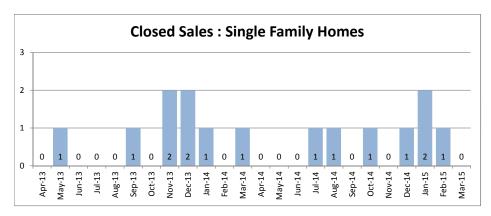
Ala Moana - Kakaako (1-2-3)



March 2015

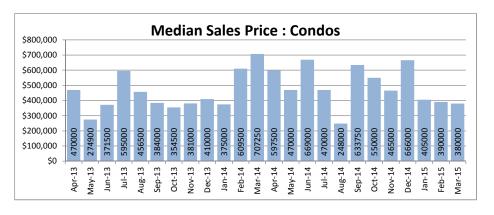
Single Family Homes		March		Year to Date			
Single Failing Flories	2015	2014	Change	2015	2014	Change	
New Listings	0	0	-	1	0	-	
Closed Sales	0	1	-100%	3	2	50%	
Median Sales Price	\$0	\$1,050,000	-100%	\$1,235,000	\$1,015,000	22%	
Percent of Original List Price Received	0.0%	87.5%	-100%	95.1%	92.5%	3%	
Median Days on Market Until Sale	0	304	-100%	25	173	-86%	
Inventory of Homes for Sale	0	1	-100%	-	-	-	

Condos		March		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	80	70	14%	196	165	19%	
Closed Sales	39	39	0%	94	126	-25%	
Median Sales Price	\$380,000	\$707,250	-46%	\$331,000	\$530,000	-38%	
Percent of Original List Price Received	95.2%	97.6%	-2%	94.0%	93.9%	0%	
Median Days on Market Until Sale	45	25	80%	53	32	66%	
Inventory of Homes for Sale	232	165	41%		-		









March 2015

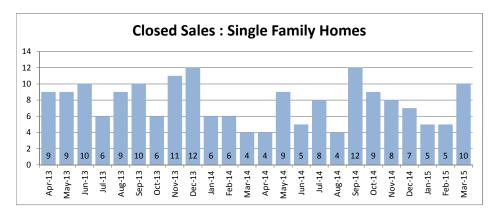
Downtown - Nuuanu 1-1-8 to 1-2-2



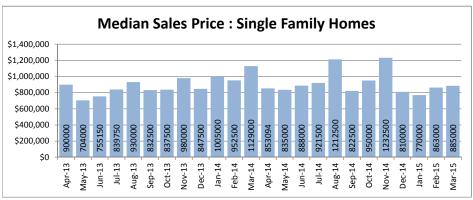
March 2015

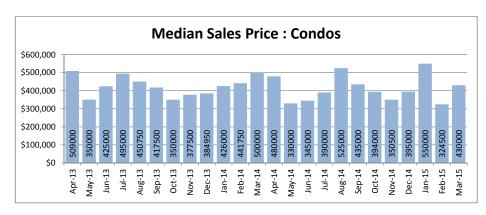
Single Family Homes		March		Year to Date				
Single Failing Homes	2015	2014	Change	2015	2014	Change		
New Listings	6	8	-25%	23	29	-21%		
Closed Sales	10	4	150%	19	17	12%		
Median Sales Price	\$885,000	\$1,129,000	-22%	\$798,000	\$1,010,000	-21%		
Percent of Original List Price Received	103.6%	96.9%	7%	99.9%	96.2%	4%		
Median Days on Market Until Sale	14	10	40%	15	15	0%		
Inventory of Homes for Sale	32	29	10%	-	-	-		

Condos		March		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	51	37	38%	146	108	35%	
Closed Sales	32	31	3%	71	67	6%	
Median Sales Price	\$430,000	\$500,000	-14%	\$455,000	\$432,500	5%	
Percent of Original List Price Received	98.4%	96.9%	2%	96.8%	94.4%	3%	
Median Days on Market Until Sale	15	18	-17%	24	23	4%	
Inventory of Homes for Sale	157	106	48%	-	-	-	









March 2015

Ewa Plain	
1-9-1	



March 2015

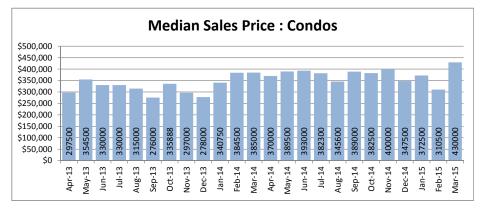
Single Family Homes		March		Year to Date			
Single Failing Florites	2015	2014	Change	2015	2014	Change	
New Listings	63	72	-13%	193	219	-12%	
Closed Sales	43	59	-27%	122	146	-16%	
Median Sales Price	\$587,000	\$519,000	13%	\$580,000	\$513,500	13%	
Percent of Original List Price Received	99.8%	100.0%	0%	99.6%	99.8%	0%	
Median Days on Market Until Sale	13	21	-38%	16	23	-30%	
Inventory of Homes for Sale	121	165	-27%	ı	-	-	

Condos	March			Year to Date		
Condos	2015	2014	Change	2015	2014	Change
New Listings	60	50	20%	155	144	8%
Closed Sales	35	32	9%	93	73	27%
Median Sales Price	\$430,000	\$385,000	12%	\$383,000	\$365,000	5%
Percent of Original List Price Received	100.0%	100.0%	0%	100.0%	100.0%	0%
Median Days on Market Until Sale	17	12	42%	17	19	-11%
Inventory of Homes for Sale	109	117	-7%		-	-

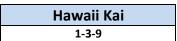








March 2015





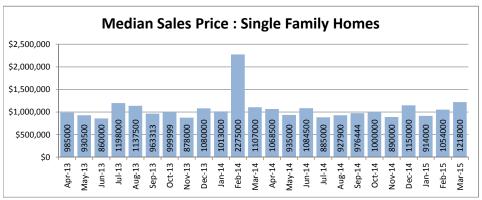
March 2015

Single Family Homes		March		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	19	22	-14%	61	60	2%	
Closed Sales	12	19	-37%	35	34	3%	
Median Sales Price	\$1,218,000	\$1,107,000	10%	\$1,026,000	\$1,101,000	-7%	
Percent of Original List Price Received	97.5%	100.0%	-3%	102.8%	100.2%	3%	
Median Days on Market Until Sale	19	21	-10%	23	28	-18%	
Inventory of Homes for Sale	77	72	7%	-	-	-	

Condos	March			Year to Date		
Condos	2015	2014	Change	2015	2014	Change
New Listings	15	23	-35%	59	64	-8%
Closed Sales	17	17	0%	36	43	-16%
Median Sales Price	\$570,000	\$650,000	-12%	\$614,000	\$629,000	-2%
Percent of Original List Price Received	95.8%	100.2%	-4%	97.5%	98.3%	-1%
Median Days on Market Until Sale	16	36	-56%	16	32	-50%
Inventory of Homes for Sale	39	55	-29%	-	-	-









March 2015

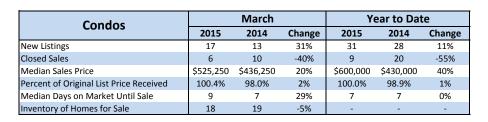
Kailua - Waimanalo

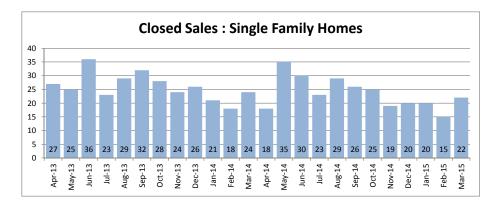
1-4-1 to Selected 1-4-4



March 2015

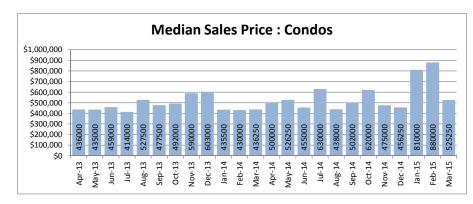
Single Family Homes	March			Year to Date			
Single Fairing Florines	2015	2014	Change	2015	2014	Change	
New Listings	44	37	19%	120	97	24%	
Closed Sales	22	24	-8%	57	64	-11%	
Median Sales Price	\$1,095,000	\$1,005,000	9%	\$1,000,000	\$975,500	3%	
Percent of Original List Price Received	100.0%	100.6%	-1%	100.2%	100.7%	0%	
Median Days on Market Until Sale	25	39	-36%	20	24	-17%	
Inventory of Homes for Sale	114	99	15%	-	-	-	











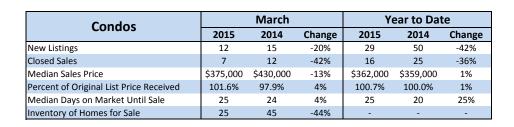
March 2015

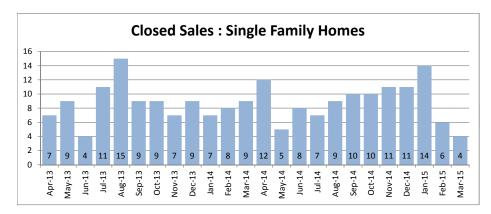
Kalihi - Palama 1-1-2 to 1-1-7



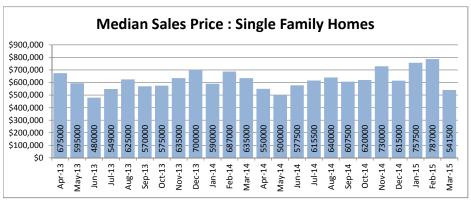
March 2015

Single Family Homes	March			Year to Date			
Single Failing Florites	2015	2014	Change	2015	2014	Change	
New Listings	21	17	24%	38	47	-19%	
Closed Sales	4	9	-56%	24	25	-4%	
Median Sales Price	\$541,500	\$635,000	-15%	\$740,000	\$695,000	6%	
Percent of Original List Price Received	95.6%	97.7%	-2%	98.1%	98.5%	0%	
Median Days on Market Until Sale	63	19	232%	27	20	35%	
Inventory of Homes for Sale	37	47	-21%	-	-	-	











March 2015

Kaneohe

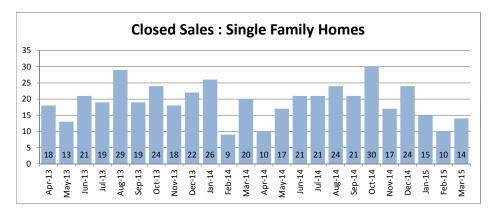
Selected 1-4-4 to 1-4-7

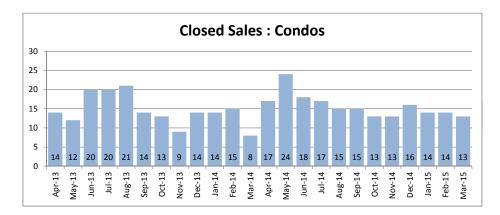


March 2015

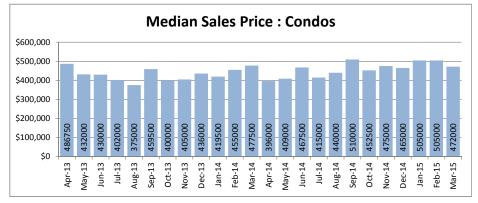
Single Family Homes		March			Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change		
New Listings	20	26	-23%	66	68	-3%		
Closed Sales	14	20	-30%	38	55	-31%		
Median Sales Price	\$735,000	\$684,000	7%	\$720,000	\$700,000	3%		
Percent of Original List Price Received	96.2%	99.3%	-3%	96.4%	100.0%	-4%		
Median Days on Market Until Sale	32	9	256%	25	12	108%		
Inventory of Homes for Sale	70	70	0%	-	-	-		

Condos		March			Year to Date			
Condos	2015	2014	Change	2015	2014	Change		
New Listings	24	19	26%	59	48	23%		
Closed Sales	13	8	63%	41	38	8%		
Median Sales Price	\$472,000	\$477,500	-1%	\$500,000	\$447,500	12%		
Percent of Original List Price Received	100.6%	101.6%	-1%	98.2%	99.1%	-1%		
Median Days on Market Until Sale	10	19	-47%	17	15	13%		
Inventory of Homes for Sale	43	40	8%		-	-		









March 2015

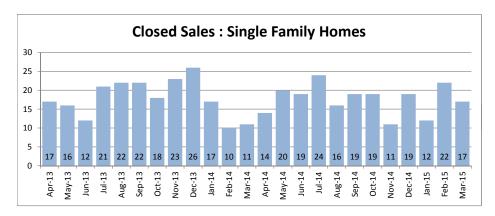
Kapahulu - Diamond Head 1-3-1 to 1-3-4



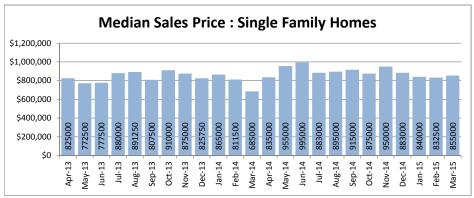
March 2015

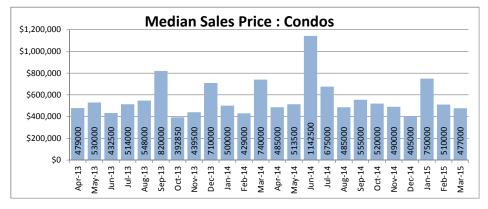
Single Family Homes	March			Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	27	22	23%	74	66	12%	
Closed Sales	17	11	55%	51	39	31%	
Median Sales Price	\$855,000	\$685,000	25%	\$850,000	\$820,000	4%	
Percent of Original List Price Received	99.5%	99.4%	0%	99.0%	109.3%	-9%	
Median Days on Market Until Sale	36	7	414%	26	16	63%	
Inventory of Homes for Sale	76	64	19%	•		-	

Condos	March			Year to Date		
Condos	2015	2014	Change	2015	2014	Change
New Listings	18	13	38%	36	54	-33%
Closed Sales	12	8	50%	24	16	50%
Median Sales Price	\$477,000	\$740,000	-36%	\$544,500	\$517,500	5%
Percent of Original List Price Received	97.0%	98.4%	-1%	96.0%	100.0%	-4%
Median Days on Market Until Sale	37	13	185%	79	12	558%
Inventory of Homes for Sale	54	71	-24%		-	-









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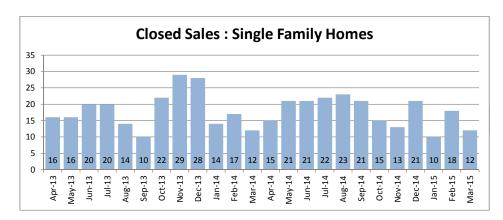
Makaha - Nanakuli 1-8-1 to 1-8-9



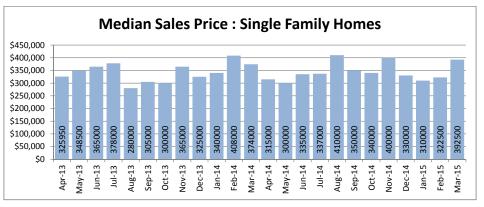
March 2015

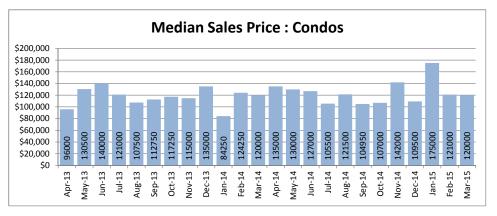
Single Family Homes	March			Year to Date		
Single Failing Homes	2015	2014	Change	2015	2014	Change
New Listings	33	38	-13%	104	112	-7%
Closed Sales	12	12	0%	40	52	-23%
Median Sales Price	\$392,500	\$374,000	5%	\$321,000	\$388,750	-17%
Percent of Original List Price Received	96.9%	95.3%	2%	95.1%	98.0%	-3%
Median Days on Market Until Sale	27	9	200%	39	21	86%
Inventory of Homes for Sale	90	73	23%	١	-	-

Condos	March			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	17	24	-29%	52	73	-29%	
Closed Sales	11	19	-42%	27	36	-25%	
Median Sales Price	\$120,000	\$120,000	0%	\$121,000	\$110,475	10%	
Percent of Original List Price Received	92.3%	96.0%	-4%	93.1%	88.4%	5%	
Median Days on Market Until Sale	84	47	79%	39	39	0%	
Inventory of Homes for Sale	63	77	-18%	-	-	-	









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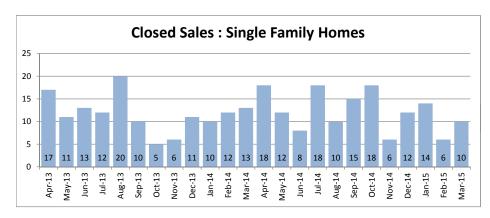
Makakilo 1-9-2 to 1-9-3



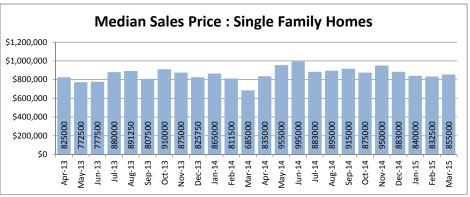
March 2015

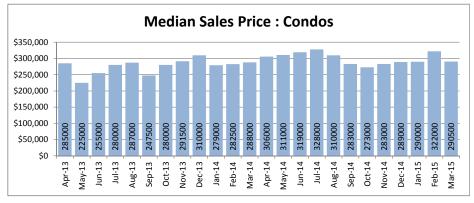
Single Family Homes	March			Year to Date			
Single Fairing Homes	2015	2014	Change	2015	2014	Change	
New Listings	23	34	-32%	54	83	-35%	
Closed Sales	10	13	-23%	30	45	-33%	
Median Sales Price	\$522,500	\$510,000	2%	\$568,000	\$625,000	-9%	
Percent of Original List Price Received	99.1%	92.9%	7%	101.4%	100.0%	1%	
Median Days on Market Until Sale	29	17	71%	31	25	24%	
Inventory of Homes for Sale	44	44	0%	-	-	-	

Condos		March			Year to Date		
	2015	2014	Change	2015	2014	Change	
New Listings	20	8	150%	50	29	72%	
Closed Sales	10	7	43%	27	17	59%	
Median Sales Price	\$290,500	\$288,000	1%	\$295,000	\$282,500	4%	
Percent of Original List Price Received	100.5%	100.0%	0%	100.0%	101.6%	-2%	
Median Days on Market Until Sale	8	20	-60%	16	35	-54%	
Inventory of Homes for Sale	39	21	86%	-	-	-	









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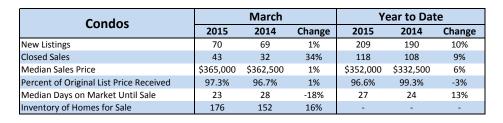
Makiki - Moiliili

1-2-4 to 1-2-9 (except 1-2-6)



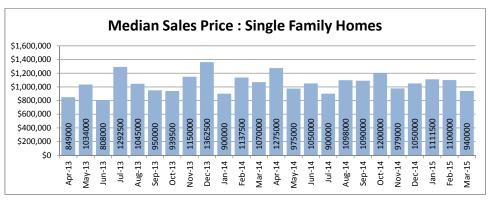
March 2015

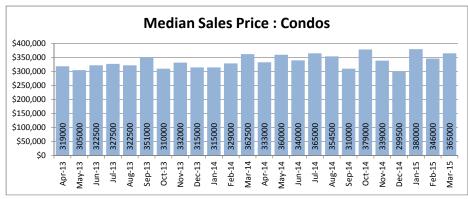
Single Family Homes		March		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	16	15	7%	45	38	18%	
Closed Sales	12	9	33%	21	24	-13%	
Median Sales Price	\$940,000	\$1,070,000	-12%	\$960,500	\$1,015,000	-5%	
Percent of Original List Price Received	94.8%	110.5%	-14%	87.3%	103.8%	-16%	
Median Days on Market Until Sale	21	14	50%	24	14	71%	
Inventory of Homes for Sale	51	39	31%	-	-	-	











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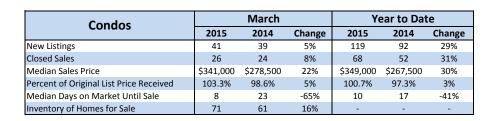
Mililani

Selected 1-9-4 to 1-9-5



March 2015

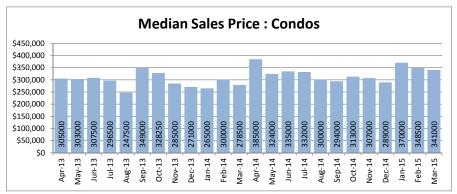
Single Family Homes		March			Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change		
New Listings	31	27	15%	85	69	23%		
Closed Sales	15	9	67%	40	48	-17%		
Median Sales Price	\$670,000	\$659,000	2%	\$664,500	\$655,000	1%		
Percent of Original List Price Received	95.9%	100.0%	-4%	95.7%	99.2%	-4%		
Median Days on Market Until Sale	16	11	45%	21	12	75%		
Inventory of Homes for Sale	65	44	48%	-	-	-		











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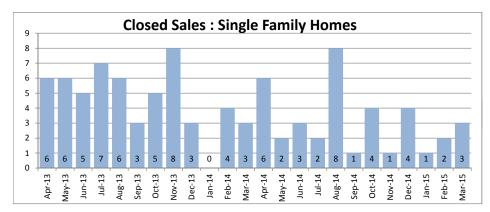
Moanalua - Salt Lake

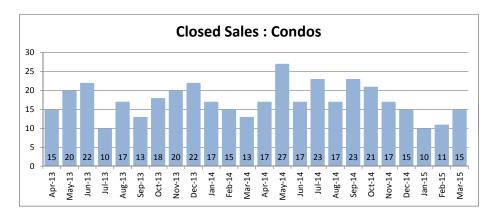


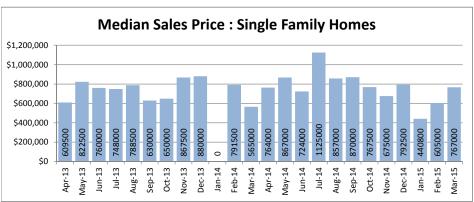
March 2015

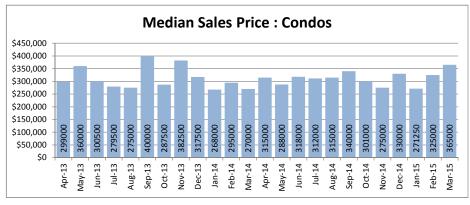
Single Family Homes		March			Year to Date		
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	6	7	-14%	18	15	20%	
Closed Sales	3	3	0%	6	7	-14%	
Median Sales Price	\$767,000	\$565,000	36%	\$639,500	\$825,000	-22%	
Percent of Original List Price Received	102.3%	98.3%	4%	98.5%	91.5%	8%	
Median Days on Market Until Sale	6	75	-92%	8	54	-85%	
Inventory of Homes for Sale	11	10	10%	-	-	-	

Condos	March			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	33	19	74%	75	65	15%	
Closed Sales	15	13	15%	36	45	-20%	
Median Sales Price	\$365,000	\$270,000	35%	\$321,500	\$280,000	15%	
Percent of Original List Price Received	102.8%	93.8%	10%	97.1%	96.6%	1%	
Median Days on Market Until Sale	16	19	-16%	24	35	-31%	
Inventory of Homes for Sale	48	48	0%	-	-	-	









March 2015





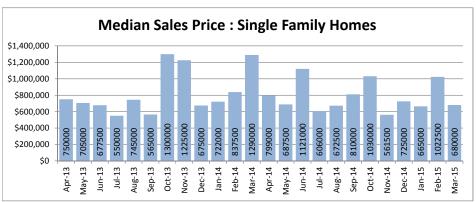
March 2015

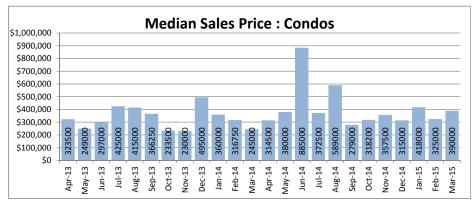
Single Family Homes	March			Year to Date			
Single Failing Fiornes	2015	2014	Change	2015	2014	Change	
New Listings	21	11	91%	53	42	26%	
Closed Sales	10	5	100%	19	23	-17%	
Median Sales Price	\$680,000	\$1,290,000	-47%	\$710,000	\$855,000	-17%	
Percent of Original List Price Received	93.9%	103.3%	-9%	94.8%	95.1%	0%	
Median Days on Market Until Sale	25	20	25%	40	19	111%	
Inventory of Homes for Sale	75	60	25%	•	-	-	

Condos		March			Year to Date			
	2015	2014	Change	2015	2014	Change		
New Listings	6	3	100%	22	17	29%		
Closed Sales	1	1	0%	10	10	0%		
Median Sales Price	\$390,000	\$245,000	59%	\$357,500	\$316,750	13%		
Percent of Original List Price Received	97.7%	102.1%	-4%	93.0%	93.3%	0%		
Median Days on Market Until Sale	5	72	-93%	55	73	-25%		
Inventory of Homes for Sale	25	14	79%	-	-	-		









March 2015

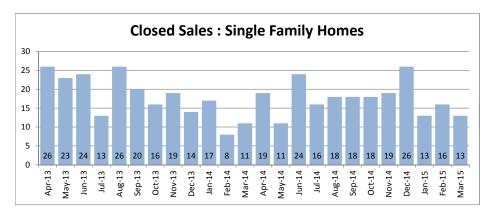
Pearl City - Aiea



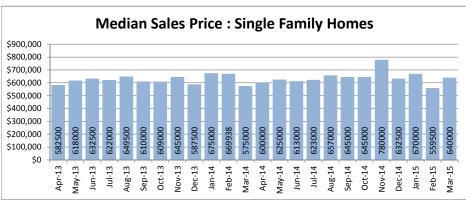
March 2015

Single Family Homes	March			Year to Date			
Single railing fromes	2015	2014	Change	2015	2014	Change	
New Listings	29	24	21%	70	61	15%	
Closed Sales	13	11	18%	42	39	8%	
Median Sales Price	\$640,000	\$575,000	11%	\$632,500	\$635,000	0%	
Percent of Original List Price Received	98.5%	95.8%	3%	98.6%	100.0%	-1%	
Median Days on Market Until Sale	46	10	360%	30	18	67%	
Inventory of Homes for Sale	51	47	9%	-	-	-	

Condos		March			Year to Date			
	2015	2014	Change	2015	2014	Change		
New Listings	31	35	-11%	95	80	19%		
Closed Sales	26	25	4%	59	62	-5%		
Median Sales Price	\$353,000	\$300,000	18%	\$350,000	\$300,000	17%		
Percent of Original List Price Received	100.1%	91.5%	9%	100.0%	93.8%	7%		
Median Days on Market Until Sale	15	30	-50%	22	25	-12%		
Inventory of Homes for Sale	68	78	-13%	-	-	-		









March 2015

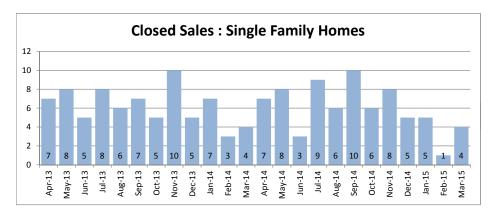
Wahiawa 1-7-1 to 1-7-7

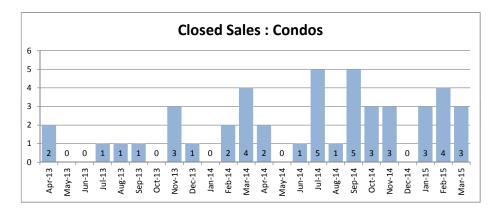


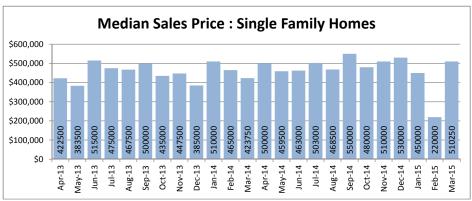
March 2015

Single Family Homes		March			Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change		
New Listings	8	7	14%	24	23	4%		
Closed Sales	4	4	0%	10	14	-29%		
Median Sales Price	\$510,250	\$423,750	20%	\$449,000	\$463,750	-3%		
Percent of Original List Price Received	100.5%	98.3%	2%	97.1%	96.2%	1%		
Median Days on Market Until Sale	12	22	-45%	12	37	-68%		
Inventory of Homes for Sale	25	19	32%	-	-	-		

Condos	March			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	5	3	67%	15	9	67%	
Closed Sales	3	4	-25%	10	6	67%	
Median Sales Price	\$137,500	\$154,750	-11%	\$143,000	\$154,500	-7%	
Percent of Original List Price Received	92.0%	116.8%	-21%	96.0%	93.6%	3%	
Median Days on Market Until Sale	10	19	-47%	19	19	0%	
Inventory of Homes for Sale	13	9	44%		-	-	









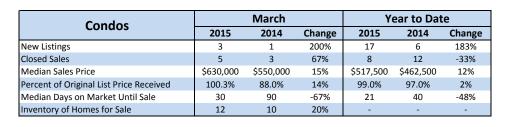
Local Market Update March 2015

Waialae - Kahala



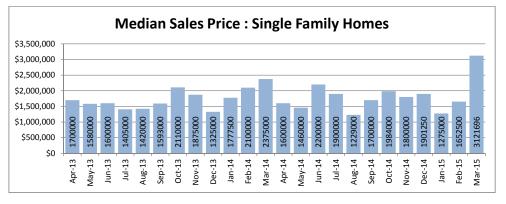
March 2015

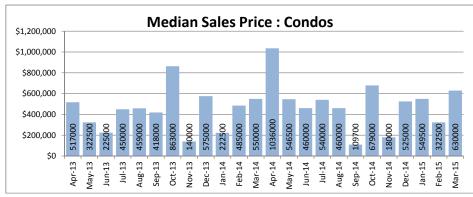
Single Family Homes		March		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	13	17	-24%	43	46	-7%	
Closed Sales	10	10	0%	18	24	-25%	
Median Sales Price	\$3,121,696	\$2,375,000	31%	\$1,970,000	\$2,025,000	-3%	
Percent of Original List Price Received	98.4%	89.8%	10%	92.4%	91.0%	2%	
Median Days on Market Until Sale	12	71	-83%	15	39	-62%	
Inventory of Homes for Sale	63	52	21%	-	-	-	



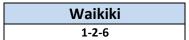








March 2015

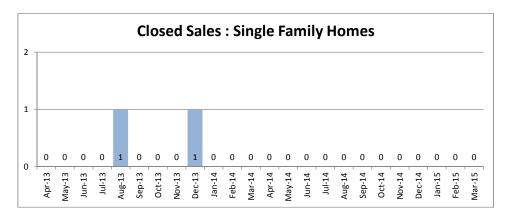




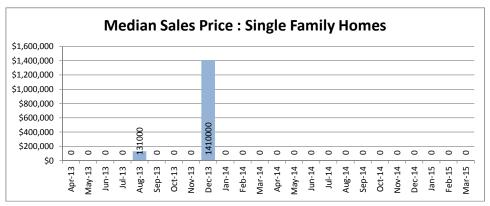
March 2015

Single Family Homes		March		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	0	0	-	0	0	-	
Closed Sales	0	0	-	0	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	0	0	-	٠	-	-	

Condos		March		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	168	144	17%	451	415	9%	
Closed Sales	81	85	-5%	238	198	20%	
Median Sales Price	\$430,000	\$298,000	44%	\$388,500	\$296,500	31%	
Percent of Original List Price Received	98.9%	93.4%	6%	96.8%	92.9%	4%	
Median Days on Market Until Sale	35	33	6%	40	29	38%	
Inventory of Homes for Sale	570	514	11%	-	-	-	









March 2015

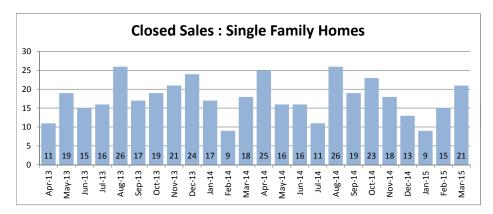
Waipa	hu
1-9-4	



March 2015

Single Family Homes		March		Year to Date			
Single Failing Florites	2015	2014	Change	2015	2014	Change	
New Listings	20	23	-13%	66	76	-13%	
Closed Sales	21	18	17%	45	45	0%	
Median Sales Price	\$630,000	\$568,750	11%	\$591,000	\$560,000	6%	
Percent of Original List Price Received	100.0%	98.1%	2%	98.5%	97.4%	1%	
Median Days on Market Until Sale	24	14	71%	26	28	-7%	
Inventory of Homes for Sale	52	53	-2%	-	-	-	

Condos		March		Year to Date				
Condos	2015	2014	Change	2015	2014	Change		
New Listings	25	26	-4%	68	71	-4%		
Closed Sales	20	15	33%	47	41	15%		
Median Sales Price	\$325,000	\$315,000	3%	\$302,000	\$307,000	-2%		
Percent of Original List Price Received	96.3%	99.2%	-3%	97.9%	99.0%	-1%		
Median Days on Market Until Sale	19	19	0%	18	18	0%		
Inventory of Homes for Sale	47	61	-23%		-	-		









March 2015

Windward Coast

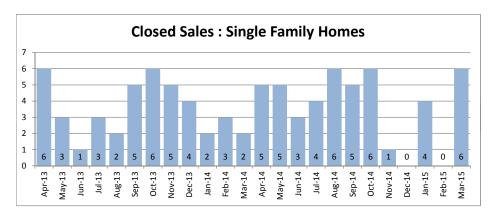
1-4-8 to 1-5-5



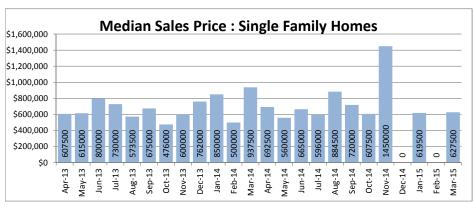
March 2015

Single Family Homes		March		Year to Date			
Single Failing Florites	2015	2014	Change	2015	2014	Change	
New Listings	5	14	-64%	21	28	-25%	
Closed Sales	6	2	200%	10	7	43%	
Median Sales Price	\$627,500	\$937,500	-33%	\$627,500	\$668,325	-6%	
Percent of Original List Price Received	94.0%	93.9%	0%	94.0%	89.0%	6%	
Median Days on Market Until Sale	64	111	-42%	57	25	128%	
Inventory of Homes for Sale	30	42	-29%	-	-	-	

Condos		March		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	7	4	75%	16	6	167%	
Closed Sales	1	2	-50%	5	5	0%	
Median Sales Price	\$190,000	\$128,950	47%	\$245,000	\$210,000	17%	
Percent of Original List Price Received	97.4%	90.5%	8%	94.6%	100.0%	-5%	
Median Days on Market Until Sale	13	77	-83%	13	87	-85%	
Inventory of Homes for Sale	21	15	40%		-	-	









Single Family Solds - March 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	20	14 Median	20)15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MILILANI AREA	\$	592,500	\$	625,000	5.5%	\$32,500	6	7	16.7%	1
MILILANI MAUKA	\$	780,000	\$	690,000	-11.5%	-\$90,000	3	7	133.3%	4
WAHIAWA AREA	\$	365,000	\$	435,000	19.2%	\$70,000	1	2	100.0%	1
WAHIAWA HEIGHTS	\$	500,000	\$	921,600	84.3%	\$421,600	1	1	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD		-	\$	420,000	-	-	-	1	-	-
WHITMORE VILLAGE	\$	423,750	\$	580,500	37.0%	\$156,750	2	1	-50.0%	-1
Central Region	\$	570,000	\$	655,000	14.9%	\$85,000	13	19	46.2%	6
	<u>'</u>			,		, ,				
Diamond Hd Region	20	14 Median	20)15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AINA HAINA AREA	\$	1,240,000		-	-	-	1	-	-	-
BLACK POINT	\$	3,358,135	\$	3,350,000	-0.2%	-\$8,135	1	1	0.0%	0
DIAMOND HEAD		-	\$	2,100,000	-	-	-	1	-	-
HAWAII LOA RIDGE	\$	2,612,500		-	-	-	1	-	-	-
KAHALA AREA	\$	2,600,000	\$	3,562,500	37.0%	\$962,500	5	6	20.0%	1
KAIMUKI	\$	775,000	\$	818,000	5.5%	\$43,000	3	3	0.0%	0
KAPAHULU	\$	820,000	\$	1,800,000	119.5%	\$980,000	3	1	-66.7%	-2
KULIOUOU		-	\$	700,000	-	-	-	1	-	-
NIU VALLEY		-	\$	1,150,000	-	-	-	1	-	-
PALOLO	\$	629,000	\$	730,000	16.1%	\$101,000	3	5	66.7%	2
PAIKO LAGOON		-	\$	1,350,000	-	-	-	1	-	-
ST. LOUIS		-	\$	817,500	-	-	-	4	-	-
WAIALAE G/C	\$	5,280,000		-	-	-	1	-	-	-
WAIALAE IKI	\$	1,300,000	\$	1,440,000	0.0%	\$140,000	1	3	200.0%	2
WAIALAE NUI RDGE	\$	818,500	\$	2,225,000	171.8%	\$1,406,500	2	1	-50.0%	-1
WAILUPE AREA	\$	4,525,000	\$	1,615,000	-64.3%	-\$2,910,000	1	2	100.0%	1
WILHELMINA	\$	762,250	\$	1,135,000	48.9%	\$372,750	2	3	50.0%	1
Diamond Hd Region	\$	878,250	\$	1,350,000	53.7%	\$471,750	24	33	37.5%	9
Hawaii Kai Region	20	14 Median	20	015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ANCHORAGE		-	\$	1,790,000	-	-	-	1	-	-
HAHAIONE-LOWER		-	\$	890,000	-	-	-	3	-	-
KAMEHAME RIDGE	\$	905,000		-	-	-	1	-	-	-
KALAMA VALLEY	\$	950,000		-	-	-	5	-	-	-
KAMILO NUI	\$	1,427,000		-	-	-	2	-	-	-
KOKO HEAD TERRAC	\$	762,500	\$	720,000	-5.6%	-\$42,500	2	1	-50.0%	-1
KOKO KAI	\$	2,425,000		-	-	-	1	-	-	-
KOKO VILLAS	\$	1,287,250		-	-	-	2	-	-	-
MARINERS COVE	\$	1,500,000		-	-	-	1	-	-	-
MARINERS RIDGE	\$	1,170,000	\$	1,138,500	-2.7%	-\$31,500	3	2	-33.3%	-1
NAPALI HAWEO		-	\$	1,650,000	-	-	-	3	-	-
QUEENS GATE	\$	375,000	\$	1,185,000	216.0%	\$810,000	1	1	0.0%	0
SPINNAKER ISLE		-	\$	1,585,000	-	-	-	1	-	-
WEST MARINA	\$	865,000		-	-	-	1	-	-	-
Hawaii Kai Region	\$	1,107,000	\$	1,218,000	10.0%	\$111,000	19	12	-36.8%	-7

Single Family Solds - March 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	201	L4 Median	201	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LUALUALEI	\$	439,000	\$	282,500	-35.6%	-\$156,500	2014 3010	2	100.0%	1
MAILI	\$	366,500	\$	342,500	-6.5%	-\$24,000	6	4	-33.3%	-2
MAILI SEA-MAKALAE 1	\$	489,990	\$	415,000	-15.3%	-\$74,990	1	1	0.0%	0
MAILI SEA-NOHOKAI	\$	432,500	Ţ	-	-	-	2	_	-	
MAKAHA	Ą	-	\$	865,000	<u>-</u>	<u>-</u>	-	3	<u>-</u>	_
WAIANAE	\$	130,000	\$	465,000	257.7%	\$335,000	1	1	0.0%	0
NANAKULI	\$	344,000	\$	104,000	-69.8%	-\$240,000	1	1	0.0%	0
Leeward Region	\$	374,000	\$	392,500	4.9%	\$18,500	12	12	0.0%	0
Leeward Region	Ą	374,000	Ą	332,300	4.3%	\$10,500	12	12	0.0%	U
Ewa Plain Region	201	L4 Median	201	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
EWA BEACH	\$	370,000	Ś	393,000	6.2%	\$23,000	3	3	0.0%	0
EWA GEN ALII COURT	\$	430,000	Ť	-	-	-	1	_	-	
EWA GEN KULA LEI	\$	499,000		_	_	<u>-</u>	1	_	_	_
EWA GEN CORTEBELLA	\$	399,000		_	_	_	3	_	-	_
EWA GEN HALEAKEA	\$	770,000	\$	745,000	-3.2%	-\$25,000	1	1	0.0%	0
EWA GEN LAULANI-TIDES	\$	470,000	Ţ	-	-	-	3		-	_
EWA GEN LAS BRISAS	Ą	-	\$	435,000	-	<u>-</u>	- -	2	-	-
EWA GEN LOMBARD WAY	\$	365,000	Ţ	-	_	-	1	-	_	_
EWA GEN LATITUDES	\$	641,000	\$	680,000	6.1%	\$39,000	1	3	200.0%	2
EWA GEN PRESCOTT	\$	585,000	\$	645,000	10.3%	\$60,000	1	1	0.0%	0
EWA GEN SODA CREEK	\$	460.000	\$	500,000	8.7%	\$40,000	3	1	-66.7%	-2
EWA GEN SONOMA	\$	673,250	Ţ	-	-	- -	2		-	
EWA GEN SUMMERHILL	Y	-	\$	568,950	_	_	<u>-</u>	2	-	_
EWA GEN MERIDIAN	\$	520.000	\$	555,000	6.7%	\$35,000	1	1	0.0%	0
EWA GEN MONTECITO/TUSCANY	\$	495,500	\$	495,000	-0.1%	-\$500	1	3	200.0%	2
EWA GEN SUN TERRA	\$	504,000	٠	-	-0.176	-5300	4	- -	200.076	_
EWA GEN SUN TERRA ON THE PARK	\$	545,000		-	-	<u>-</u>	1	-	-	_
EWA GEN TERRAZZA	ڔ	343,000	\$	512,000	<u>-</u>	<u> </u>	-	2	<u>-</u>	-
EWA GEN TIBURON	\$	482,500	Ą	-			2	-	_	_
EWA GEN TUSCANY II	\$	510,000		-	-	<u> </u>	1	_	<u>-</u>	_
EWA GEN WOODBRIDGE	Ą	-	\$	711,000	<u>-</u>	<u>-</u>	-	2	_	<u>-</u>
EWA VILLAGES	\$	432,000	\$	500,000	15.7%	\$68,000	3	1	-66.7%	-2
HOAKALEI-KA MAKANA	\$	675,000	\$	750,000	11.1%	\$75,000	5	3	-40.0%	-2 -2
HAWAIIAN HOMES LAND	Ą	-	\$	390,000	-	\$75,000 -	- -	1	-40.0%	-2
KAPOLEI	\$	462,000	\$	460,000	-0.4%	-\$2,000	2	1	-50.0%	-1
KAPOLEI KNOLLS	Ą	-	\$	720,000	-0.4%	-32,000		1	-30.0%	-1
KAPOLEI-IWALANI		_	\$	560,000	-			2	_	-
KAPOLEI-IWALANI KAPOLEI-KAI		-	\$	599,000	-	-	<u>-</u>	1	-	-
KAPOLEI-KEKUILANI	¢	-	\$	•		\$94 E00	2	1	EO 00/	-1
LEEWARD ESTATES	\$ \$	502,500 435,000	\$	587,000	16.8% 8.0%	\$84,500	1	1	-50.0% 0.0%	-1
	\$	563,000	\$	470,000	18.1%	\$35,000 \$102.000	13	8	-38.5%	-5
OCEAN POINTE		•		665,000		1 - 7				_
WESTLOCH FAIRWAY WESTLOCH ESTATES	\$ \$	541,800	\$	439,000	-19.0%	-\$102,800 \$201,500	2	1	-50.0%	-1
		423,500		625,000	47.6%	\$201,500	1	1	0.0%	0
Ewa Plain Region	\$	519,000	\$	587,000	13.1%	\$68,000	59	43	-27.1%	-16
Makakilo Region	201	L4 Median	201	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAKAKILO-HIGHPOINTE	\$	775,000	-0.	-	-7-	- 1	2014 3010		-7-	- 7-
MAKAKILO-INGTIFOTIVE MAKAKILO-UPPER	\$	483,750	\$	567,500	17.3%	\$83,750	2	4	100.0%	2
MAKAKILO-LOWER	\$	485,000	\$	507,500	4.6%	\$22,500	4	6	50.0%	2
MAKAKILO-EOWEK MAKAKILO-PALEHUA HGTS	\$	517,000	ب	-	-	\$22,500 -	2	-	30.070	
MAKAKILO-WEST HILLS	\$	577,500		-	-	- -	2	-	-	_
NANAKAI GARDENS	\$	411,000		-	-		1	-	-	_
	\$	510,000	ć			\$12 E00			-23.1%	2
Makakilo Region	Þ	210,000	\$	522,500	2.5%	\$12,500	13	10	-23.1%	-3

Single Family Solds - March 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	20	14 Median	20	015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIKAHI PARK	\$	996,200		-	-	-	1		-	-
BEACHSIDE	\$	1,850,000	\$	2,185,000	18.1%	\$335,000	3	1	-66.7%	-2
COCONUT GROVE	¥	-	\$	830,000	-	-	-	3	-	-
ENCHANTED LAKE	\$	849,000	\$	1,484,000	74.8%	\$635,000	4	2	-50.0%	-2
KAILUA BLUFFS	Ψ.	-	\$	1,207,000	-	-	- -	1	-	-
KAIMALINO	\$	1,704,300	\$	1,250,000	-26.7%	-\$454,300	1	1	0.0%	0
KALAMA TRACT	Ψ.	-	\$	1,389,000	-	-	-	1	-	-
KALAHEO HILLSIDE	\$	749,500	\$	1,005,000	34.1%	\$255,500	2	1	-50.0%	-1
KAWAILOA	\$	1,940,000	Y	-	-	-	1	-	-	-
KAOPA	\$	749,000	\$	1,057,000	41.1%	\$308,000	1	2	100.0%	1
KEOLU HILLS	\$	850,000	\$	925,000	8.8%	\$75,000	4	3	-25.0%	-1
OLOMANA	Ų	830,000	\$	600,000	-	\$75,000	-	1	-23.070	-1
KUULEI TRACT	\$	1,505,000	\$	1,450,000	-3.7%	-\$55,000	1	1	0.0%	0
LANIKAI	\$	1,575,000	\$	1,464,000	-7.0%	-\$111,000	2	2	0.0%	0
MAUNAWILI	\$		\$		-38.3%		2	1	-50.0%	-1
WAIMANALO	Ş	1,500,000	\$	925,000		-\$575,000	2	2	-50.0%	-1
		-		4,590,000		- -			0.00/	
Kailua Region	\$	998,100	\$	1,095,000	9.7%	\$96,900	22	22	0.0%	0
Pearl City Region	20	14 Median	20	015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIEA AREA	20	-	\$	535,000	-	+/-	2014 3010	1		-
AIEA HEIGHTS	\$	675,000	\$	•	-9.6%	-\$65,000	1	2	100.0%	1
	\$	•	Ş	610,000	-9.0%	-303,000	2	-	-	
FOSTER VILLAGE HALAWA	\$	725,000	Ļ		37.0%		1	2	100.0%	1
	Ş	571,000	\$	782,500	57.0%	\$211,500		1		
MOMILANI PAGIFIC PALICADES	<u>,</u>			520,000		- ć0F 000			- 0.00/	-
PACIFIC PALISADES	\$ \$	550,000	\$	635,000	15.5%	\$85,000	3	3	0.0%	0
PEARL CITY-UPPER	\$	597,000	\$	645,000	8.0%	\$48,000	4	2	-50.0%	-2
ROYAL SUMMIT		-	\$	971,000	-	-	-	1	-	-
WAILUNA			\$	752,000	-	-	-	1		-
Pearl City Region	\$	575,000	\$	640,000	11.3%	\$65,000	11	13	18.2%	2
Kaneohe Region	20	14 Median	20	015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AHUIMANU AREA	\$	980,000	\$	677,500	-30.9%	-\$302,500	1	2	100.0%	1
BAY VIEW GARDEN	\$	965,000	Ų	-	-30.370	-9302,300	1	-	-	-
HAIKU KNOLLS	\$	683,000	\$	1,095,000	60.3%	\$412,000	1	1	0.0%	0
HAIKU VILLAGE	\$	820,000	Ą	-	-	- -	2	-	-	-
HALE KOU	\$	714,000	\$	600,000	-16.0%		2	1	-50.0%	-1
	Ş	-	•	•		-\$114,000	-	2	-30.0%	-1
HAUULA	,		\$	546,500	- 0.00	-				
KAALAEA	\$	672,450	\$	730,000	8.6%	\$57,550	2	1	-50.0%	-1
KANEOHE BUS	\$	625,000		-	-	-	1	-	-	-
KANEOHE TOWN	\$	619,000	_	705.250	-	-	1	-	-	-
KAAAWA		-	\$	705,250	-	-	-	2	-	-
KAPUNA HALA	\$	539,500	4	-	-	-	2	-	-	-
KEAAHALA		-	\$	699,000	-	-	-	1	-	-
KUALOA BEACH		-	\$	1,300,000	-	-	-	1	-	-
KEAPUKA		-	\$	772,500	-	-	-	2	-	-
LILIPUNA	\$	747,000		-	-	-	2	-	-	-
LULANI OCEAN		-	\$	770,000	-	-	-	1	-	-
MAHINUI	\$	811,831	\$	1,250,000	54.0%	\$438,169	1	1	0.0%	0
PIKOILOA	\$	719,000	\$	700,000	-2.6%	-\$19,000	4	2	-50.0%	-2
PUNALUU	\$	1,195,000	\$	480,000	-59.8%	-\$715,000	1	1	0.0%	0
TEMPLE VALLEY		-	\$	717,500	-	-	-	1	-	-
WOODRIDGE		-	\$	531,000	-	-	-	1	-	-
Kaneohe Region	\$	685,000	\$	723,750	5.7%	\$38,750	21	20	-4.8%	-1

Single Family Solds - March 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	20	14 Median	20	015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
HALEIWA		-	\$	640,000	-	-	-	2	-	-
KAWAILOA		-	\$	775,000	-	-	_	1	_	_
MOKULEIA	\$	1,420,000	\$	825,000	-41.9%	-\$595,000	2	1	-50.0%	-1
LAIE	\$	680,000	_	-	-	-	1	_	-	_
PUPUKEA	\$	1,455,000		_	_	_	1	_	_	_
SUNSET AREA	Y	-	\$	599,000	_	-	-	3	_	_
SUNSET/VELZY	\$	855,000	Y	-	_	_	1	-	_	_
WAIALUA	\$	529,000	Ś	680,000	28.5%	\$151,000	1	3	200.0%	2
North Shore Region	\$	1,072,500	\$	680,000	-36.6%	-\$392,500	6	10	66.7%	4
North Shore Region	ş	1,072,300	Ģ	660,000	-30.0%	-5552,500	•	10	00.770	4
Waipahu Region	20	14 Median	20)15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
BUSINESS		-	\$	172,500	-	-	-	1	-	-
HARBOR VIEW		-	\$	640,000	-	-	-	1	-	-
ROYAL KUNIA	Ś	608,700	\$	644,200	5.8%	\$35,500	9	4	-55.6%	-5
SEAVIEW		-	\$	582,750	-	-	-	2	-	-
VILLAGE PARK	\$	532,500	\$	576,000	8.2%	\$43,500	3	1	-66.7%	-2
WAIKELE	\$	585,000	\$	653,000	11.6%	\$68,000	1	1	0.0%	0
WAIPAHU-ESTATES	\$	577,500	Y	-	-	-	1	_	-	-
WAIPAHU-LOWER	\$	450.000	\$	617,500	37.2%	\$167,500	1	6	500.0%	5
WAIPAHU GARDENS	\$	519,000	\$	570,000	9.8%	\$51,000	1	1	0.0%	0
WAIPIO GENTRY	\$	582,500	\$	640,000	9.9%	\$57,500	2	4	100.0%	2
	\$	568,750	\$	630.000	10.8%	\$61,250	18	21	16.7%	3
Waipahu Region	Þ	508,750	Ş	630,000	10.8%	\$61,250	10	21	10.7%	3
Metro Region	20	14 Median	20	015 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALEWA HEIGHTS	\$	2,150,000	\$	750,000	-65.1%	-\$1,400,000	1	1	0.0%	0
ALIAMANU	\$	527,000	\$	579,000	9.9%	\$52,000	2	1	-50.0%	-1
KALIHI-LOWER	\$	495,000	т	-	-	-	1	-	-	-
KALIHI VALLEY	\$	826,500		_	_	-	2	_	_	_
KALIHI-UPPER	\$	592,500	\$	475,000	-19.8%	-\$117,500	2	1	-50.0%	-1
KALIHI UKA	<u> </u>	-	\$	588,000	-	-		1	-	_
KAPALAMA		-	\$	495,000	_	_	_	1	_	_
KAPIOLANI		_	\$	600,000	_	_	-	1	_	_
LILIHA	\$	625,000	\$	600,000	-4.0%	-\$25,000	2	1	-50.0%	-1
MAKIKI HEIGHTS	\$	2,420,000	\$	1,300,000	-46.3%	-\$1,120,000	2	2	0.0%	0
MANOA AREA	\$	880,000	\$	1,015,000	15.3%	\$135,000	5	4	-20.0%	-1
MANOA-UPPER	\$	1,070,000	\$	1,060,000	-0.9%	-\$10,000	1	2	100.0%	1
	\$	1,050,000	Ą	-	-0.576	-\$10,000	1	-	-	_
MCCULLY MILITARY	\$						2	-		
	\$	1,317,500	۲	- 946 000	-	-	- -		-	
MOANALUA VALLEY	خ.		\$	846,000	12.00/			2	- 0.0%	-
MOILIILI	\$	700,000	\$	790,000	12.9%	\$90,000	1	1	0.0%	0
NUUANU AREA	\$	900,000	\$	798,000	-11.3%	-\$102,000			0.0%	0
OLD PALI	\$	978,000		-	-	-	1	-	-	-
OAHU CC	\$	1,280,000		-	4 20/	-	1	-	- 0.00/	-
NUUANU LOWER	\$	938,000	\$	950,000	1.3%	\$12,000	1	1	0.0%	0
PACIFIC HEIGHTS		-	\$	1,342,500	-	-	-	2	-	-
PALAMA	\$	240,000		-	-	-	1	-	-	-
PAUOA VALLEY		-	\$	692,500	-	-	-	2	-	-
PUNCHBOWL AREA		-	\$	1,332,000	-	-	-	1	-	-
PUUNUI		-	\$	847,500	-	-	-	2	-	-
UALAKAA		-	\$	782,000	-	-	-	1	-	-
UNIVERSITY		-	\$	950,000	-	-	-	1	-	-
SALT LAKE	\$	815,000		-	-	-	1	-	-	-
Metro Region	\$	857,500	\$	825,000	-3.8%	-\$32,500	28	29	3.6%	1

Condo Solds - March 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3 2014 Median 2015 Median 2014 Sold 2015 Sold **Central Region** +/-+/-+/-+/-LAUNANI VALLEY 290.000 \$ 1 348,500 \$22,000 MILILANI AREA \$ 370,500 6.3% 11 \$ 8 37.5% 3 MILILANI MAUKA 278,500 12 \$ \$ 325,000 16.7% \$46.500 7 -41.7% -5 WAHIAWA HEIGHTS \$ 157,500 2 _ WILIKINA \$ 154,750 \$ 137,500 -11.1% -\$17,250 2 1 -50.0% -1 WHITMORE VILLAGE 156,950 _ 2 WAIPIO ACRES/WAIKALANI WOOD 180.000 19.2% \$34.500 166.7% \$ \$ 214,500 5 3 8 29 265,000 \$ 22.6% 28 **Central Region** 325,000 \$60,000 3.6% 1 **Diamond Hd Region** 2014 Median 2015 Median +/-2014 Sold 2015 Sold +/-+/-+/-DIAMOND HEAD \$ 855,000 \$ 1,163,750 36.1% \$308,750 7 8 14.3% 1 KAHALA AREA \$ 1,100,000 \$ 1,200,000 9.1% \$100,000 0.0% 0 1 1 KAIMUKI \$ 379,000 1 KALANI IKI 895,000 1 **KAPAHULU** \$ 250,000 \$ 325,000 30.0% \$75,000 1 1 0.0% 0 **PAIKO LAGOON** 630,000 1 -PALOLO \$ 150,000 1 ST. LOUIS 534,000 -1 -WAIALAE G/C \$ 275,000 1 -10.9% WAIALAE NUI VLY \$ 550,000 \$ 490,000 -\$60,000 1 2 100.0% 1 Diamond Hd Region \$ 625,000 539,000 -13.8% -\$86,000 11 17 54.5% 6 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold **Ewa Plain Region** +/-+/-AG/INDL/NAVY \$ 189,000 \$ 252,000 33.3% \$63,000 3 2 -33.3% -1 **EWA** \$ 265,000 \$ 252,000 -4.9% -\$13,000 6 6 0.0% 0 **EWA GEN** \$ 234,077 \$ 244,000 4.2% \$9,923 2 2 0.0% 0 **EWA GEN SODA CREEK** \$ 287,500 \$ 308,000 7.1% \$20,500 1 1 0.0% 0 HOAKALEI-KA MAKANA 508,500 2 \$ 421,000 KAPOLFI. 367,750 -12.6% -\$53,250 3 2 -33.3% -1 850,000 **KO OLINA** \$ \$ 622,500 -26.8% -\$227,500 7 12 71.4% 5 **OCEAN POINTE** -20.0% \$ 397,000 427.500 7.7% \$30.500 10 -2 **Ewa Plain Region** Ś 385,000 Ś 430,000 11.7% \$45,000 32 35 9.4% 3 Hawaii Kai Region 2014 Median 2015 Median +/-2014 Sold 2015 Sold +/-+/-+/-HAHAIONE-LOWER \$ -\$13,000 525,000 \$ 512,000 -2.5% 3 5 66.7% 2 MARINERS VALLEY Ś 525,000 560,000 6.7% \$35,000 0.0% 0 1 WEST MARINA \$ 769,000 700,000 -9.0% -\$69,000 13 11 -15.4% -2 Ś 650,000 0.0% Hawaii Kai Region 570,000 -12.3% -\$80,000 17 17 0 2014 Median 2014 Sold 2015 Sold **Kailua Region** 2015 Median AIKAHI PARK \$ 430,000 \$ 948,500 26.5% BLUESTONE \$ 1,200,000 \$251,500 1 0.0% 0 1 **COCONUT GROVE** 379,000 1 \$95,250 **KAILUA TOWN** Ś 525.250 -20.0% 430,000 \$ 22.2% 5 4 -1 WAIMANALO \$ 428.750 2 **KUKILAKILA** 632,500 **Kailua Region** 436,250 20.4% \$89,000 -40.0% -4 \$ 525,250 10 **Kaneohe Region** 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-HAIKU PLANTATION 550,000 **GOVERNMENT** \$ 550,000 1 HAIKU VILLAGE 470,000 HALE KOU \$ 375,000 1 205,000 **KAALAEA** KAAAWA \$ 190,000 1 LILIPUNA 601,500 2 **PUNALUU** \$ 128,950 2 **PUUALII** 381.000 **TEMPLE VALLEY** \$ 488,000 \$ 527,500 8.1% \$39,500 3 5 66.7% 2 WINDWARD ESTATES 297,000 382,000 300.0%

425,500

470,500

10.6%

\$45,000

10

14

40.0%

Kaneohe Region

Condo Solds - March 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3 **Leeward Region** 2014 Median 2015 Median +/-2014 Sold 2015 Sold +/-+/-+/--57.9% MAILI \$ 284.000 \$ 119,500 -\$164,500 1 2 100.0% 1 WAIANAE 82,000 \$ \$ 71,300 -13.0% -\$10,700 5 1 -80.0% -4 MAKAHA \$ 143,000 \$ 144,000 \$1,000 13 8 -38.5% -5 0.7% \$ 120,000 \$ 120,000 0.0% \$0 19 11 -42.1% -8 **Leeward Region Makakilo Region** 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-MAKAKILO-UPPER \$ 288.000 \$ 290.500 0.9% \$2.500 7 10 42.9% 3 **Makakilo Region** \$ 288,000 290,500 0.9% \$2,500 42.9% 3 2014 Median 2015 Median 2014 Sold 2015 Sold **Metro Region** +/-+/-+/-+/-ALA MOANA \$ 190,000 \$ 190,000 0.0% \$0 9 15 66.7% 6 ALIAMANU \$ 225,000 1 _ **CHINATOWN** \$ 559,000 \$ 541,750 -3.1% -\$17,250 4 2 -50.0% -2 **DILLINGHAM** \$ 365,000 \$ 415,000 13.7% \$50,000 3 2 -33.3% -1 **DOWNTOWN** \$ 370,000 300,000 -18.9% -\$70,000 16 11 -31.3% -5 **HOLIDAY MART** 228,000 292,000 \$ 28.1% \$64,000 2 3 50.0% 1 KAKAAKO \$ 887,500 795,000 -10.4% -\$92,500 28 27 -3.6% -1 \$ 270,000 -1.8% KALIHI AREA 275,000 -\$5,000 1 1 0.0% 0 KALIHI-LOWER \$ 220,000 1 \$44,500 100.0% **KAPAHULU** \$ 328,000 372,500 13.6% 2 1 1 KAPIOLANI \$ 500,000 475,000 -5.0% -\$25,000 5 9 80.0% 4 **KUAKINI** \$ 480,000 -1 -----LILIHA \$ 330,800 1 245,000 MAKIKI _ 1 -\$ 308,000 MAKIKI AREA 299,000 -2.9% -\$9,000 16 11 -31.3% -5 **MCCULLY** \$ 255,000 \$ 286,250 12.3% \$31,250 2 2 0.0% 0 MOILIILI \$ 355,000 340,000 -4.2% -\$15,000 4 12 200.0% 8 **MOANALUA VALLEY** \$ 585,000 \$ 725,000 23.9% \$140,000 1 1 0.0% 0 **NUUANU-LOWER** \$ 565,000 372,500 -34.1% -\$192,500 4 6 50.0% 2 \$ 215,000 PAWAA \$ 295,000 37.2% \$80,000 3 4 33.3% 1 **PUNAHOU** \$ 424,000 417,500 -1.5% -\$6,500 4 4 0.0% 0 **PUNCHBOWL AREA** \$ 542,500 540,000 -0.5% -\$2,500 6 8 33.3% 2 PUNCHBOWL-LOWER \$ 333,000 \$ 248,000 -25.5% -\$85,000 3 1 -66.7% -2 **SALT LAKE** \$ 270,000 347,500 28.7% \$77,500 11 14 27.3% 3 WAIKIKI \$ 298,000 430,000 44.3% \$132,000 85 -4.7% -4 81 **Metro Region** \$ 352,025 400,000 13.6% \$47,975 212 217 2.4% 5 2014 Median 2014 Sold 2015 Sold **North Shore Region** 2015 Median +/-+/-+/-KUIIIMA 390,000 \$ 245,000 WAIALUA 1 **North Shore Region** \$ 245,000 \$ 390,000 59.2% \$145,000 1 1 0.0% 0 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-**Pearl City Region** AIEA AREA \$ 220,000 \$ 460,500 109.3% \$240,500 1 0.0% 0 HALAWA \$ 342,500 \$ 420,000 22.6% \$77,500 4 -75.0% -3 \$ 198,000 5 -4 MANANA \$ 278,269 40.5% \$80,269 -80.0% NAVY/FEDERAL 240,000 1 **NEWTOWN** 355,000 3 \$ **PEARLRIDGE** 350,500 \$4,500 10 5 355,000 1.3% 15 50.0%

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Condo Solds - March 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	201	4 Median	201	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ROYAL KUNIA		-	\$	331,000	-	-	-	1	-	-
WAIKELE	\$	422,500	\$	340,000	-19.5%	-\$82,500	8	11	37.5%	3
VILLAGE PARK	\$	275,000		-	-	-	1	-	-	-
WAIPAHU-LOWER	\$	245,000	\$	142,500	-41.8%	-\$102,500	3	2	-33.3%	-1
WAIPIO GENTRY	\$	295,000	\$	287,500	-2.5%	-\$7,500	3	6	100.0%	3
Waipahu Region	\$	315,000	\$	325,000	3.2%	\$10,000	15	20	33.3%	5