# Local Market Update Single Family Homes June 2015



| June 2                  | 015                           | N      | ew Listing | gs     | C      | osed Sal | es     | Med         | ian Sales Prid | e      | Percent of C | Original Price | Received | Days on | Market U | ntil Sale | Inventor | y of Homes | for Sale |
|-------------------------|-------------------------------|--------|------------|--------|--------|----------|--------|-------------|----------------|--------|--------------|----------------|----------|---------|----------|-----------|----------|------------|----------|
|                         |                               | Jun-15 | Jun-14     | Change | Jun-15 | Jun-14   | Change | Jun-15      | Jun-14         | Change | Jun-15       | Jun-14         | Change   | Jun-15  | Jun-14   | Change    | Jun-15   | Jun-14     | Change   |
| Aina Haina - Kuliouou   | 1-3-6 to 1-3-8                | 10     | 15         | -33%   | 4      | 12       | -67%   | \$950,000   | \$990,000      | -4%    | 106.2%       | 99.3%          | 7%       | 16      | 17       | -6%       | 53       | 43         | 23%      |
| Ala Moana - Kakaako     | 1-2-3                         | 0      | 0          | -      | 0      | 0        | -      | \$0         | \$0            | -      | 0.0%         | 0.0%           | -        | 0       | 0        | -         | 0        | 1          | -        |
| Downtown - Nuuanu       | 1-1-8 to 1-2-2                | 16     | 36         | -56%   | 9      | 5        | 80%    | \$927,000   | \$888,000      | 4%     | 85.9%        | 94.6%          | -9%      | 24      | 126      | -81%      | 38       | 29         | 31%      |
| Ewa Plain               | 1-9-1                         | 91     | 92         | -1%    | 67     | 62       | 8%     | \$590,000   | \$567,000      | 4%     | 100.0%       | 101.3%         | -1%      | 12      | 20       | -40%      | 172      | 171        | 1%       |
| Hawaii Kai              | 1-3-9                         | 33     | 35         | -6%    | 22     | 20       | 10%    | \$1,055,000 | \$1,084,500    | -3%    | 97.5%        | 103.3%         | -6%      | 34      | 9        | 278%      | 93       | 81         | 15%      |
| Kailua - Waimanalo      | 1-4-1 to Selected 1-4-4       | 44     | 31         | 42%    | 31     | 30       | 3%     | \$930,000   | \$899,750      | 3%     | 94.1%        | 99.4%          | -5%      | 15      | 19       | -21%      | 112      | 117        | -4%      |
| Kalihi - Palama         | 1-1-2 to 1-1-7                | 16     | 12         | 33%    | 10     | 8        | 25%    | \$680,000   | \$577,500      | 18%    | 100.6%       | 99.7%          | 1%       | 16      | 37       | -57%      | 38       | 40         | -5%      |
| Kaneohe                 | Selected 1-4-4 to 1-4-7       | 31     | 30         | 3%     | 17     | 21       | -19%   | \$747,500   | \$758,000      | -1%    | 94.0%        | 98.7%          | -5%      | 17      | 13       | 31%       | 83       | 92         | -10%     |
| Kapahulu - Diamond Head | 1-3-1 to 1-3-4                | 30     | 31         | -3%    | 23     | 19       | 21%    | \$935,000   | \$995,000      | -6%    | 100.0%       | 107.6%         | -7%      | 23      | 14       | 64%       | 91       | 64         | 42%      |
| Makaha - Nanakuli       | 1-8-1 to 1-8-9                | 26     | 37         | -30%   | 16     | 21       | -24%   | \$362,500   | \$335,000      | 8%     | 96.9%        | 91.8%          | 6%       | 52      | 44       | 18%       | 77       | 86         | -10%     |
| Makakilo                | 1-9-2 to 1-9-3                | 18     | 17         | 6%     | 7      | 8        | -13%   | \$585,000   | \$612,500      | -4%    | 100.0%       | 98.0%          | 2%       | 14      | 50       | -72%      | 53       | 42         | 26%      |
| Makiki - Moiliili       | 1-2-4 to 1-2-9 (except 1-2-6) | 11     | 11         | 0%     | 9      | 13       | -31%   | \$1,320,000 | \$1,050,000    | 26%    | 89.5%        | 97.2%          | -8%      | 14      | 14       | 0%        | 47       | 44         | 7%       |
| Mililani                | Selected 1-9-4 to 1-9-5       | 29     | 19         | 53%    | 22     | 20       | 10%    | \$692,500   | \$642,500      | 8%     | 100.1%       | 96.8%          | 3%       | 27      | 9        | 200%      | 73       | 57         | 28%      |
| Moanalua - Salt Lake    | 1-1-1                         | 11     | 9          | 22%    | 3      | 3        | 0%     | \$865,000   | \$724,000      | 19%    | 98.9%        | 96.7%          | 2%       | 17      | 22       | -23%      | 14       | 16         | -13%     |
| North Shore             | 1-5-6 to 1-6-9                | 12     | 19         | -37%   | 12     | 6        | 100%   | \$776,750   | \$1,121,000    | -31%   | 97.9%        | 84.8%          | 15%      | 71      | 36       | 97%       | 70       | 62         | 13%      |
| Pearl City - Aiea       | 1-9-6 to 1-9-9                | 24     | 24         | 0%     | 20     | 24       | -17%   | \$662,500   | \$613,000      | 8%     | 97.9%        | 100.6%         | -3%      | 13      | 14       | -7%       | 68       | 73         | -7%      |
| Wahiawa                 | 1-7-1 to 1-7-7                | 12     | 9          | 33%    | 9      | 3        | 200%   | \$525,000   | \$463,000      | 13%    | 106.1%       | 101.8%         | 4%       | 8       | 19       | -58%      | 27       | 20         | 35%      |
| Waialae - Kahala        | 1-3-5                         | 19     | 16         | 19%    | 9      | 9        | 0%     | \$1,630,000 | \$2,200,000    | -26%   | 97.3%        | 96.2%          | 1%       | 33      | 67       | -51%      | 81       | 56         | 45%      |
| Waikiki                 | 1-2-6                         | 0      | 0          | -      | 0      | 0        | -      | \$0         | \$0            | -      | 0.0%         | 0.0%           | -        | 0       | 0        | -         | 0        | 0          | -        |
| Waipahu                 | 1-9-4                         | 20     | 31         | -35%   | 18     | 16       | 13%    | \$614,750   | \$552,000      | 11%    | 97.8%        | 93.6%          | 4%       | 20      | 14       | 43%       | 56       | 66         | -15%     |
| Windward Coast          | 1-4-8 to 1-5-5                | 5      | 8          | -38%   | 6      | 3        | 100%   | \$509,750   | \$665,000      | -23%   | 97.7%        | 98.5%          | -1%      | 58      | 209      | -72%      | 32       | 40         | -20%     |

| Year to                 | Date                          | N      | ew Listin | gs     | С      | losed Sale | es     | Med         | ian Sales Pric | ce     | Percent of C | Original Price | Received | Days on | Market U | Intil Sale |
|-------------------------|-------------------------------|--------|-----------|--------|--------|------------|--------|-------------|----------------|--------|--------------|----------------|----------|---------|----------|------------|
|                         |                               | Jun-15 | Jun-14    | Change | Jun-15 | Jun-14     | Change | Jun-15      | Jun-14         | Change | Jun-15       | Jun-14         | Change   | Jun-15  | Jun-14   | Change     |
| Aina Haina - Kuliouou   | 1-3-6 to 1-3-8                | 74     | 72        | 3%     | 37     | 34         | 9%     | \$1,060,000 | \$1,007,500    | 5%     | 96.4%        | 95.3%          | 1%       | 24      | 27       | -11%       |
| Ala Moana - Kakaako     | 1-2-3                         | 6      | 0         | -      | 4      | 1          | 300%   | \$1,217,500 | \$1,050,000    | 16%    | 95.5%        | 87.5%          | 9%       | 43      | 304      | -86%       |
| Downtown - Nuuanu       | 1-1-8 to 1-2-2                | 63     | 88        | -28%   | 40     | 34         | 18%    | \$874,000   | \$901,844      | -3%    | 99.5%        | 95.5%          | 4%       | 23      | 16       | 44%        |
| Ewa Plain               | 1-9-1                         | 422    | 466       | -9%    | 298    | 301        | -1%    | \$579,500   | \$520,000      | 11%    | 99.9%        | 99.0%          | 1%       | 16      | 21       | -24%       |
| Hawaii Kai              | 1-3-9                         | 151    | 145       | 4%     | 94     | 83         | 13%    | \$1,050,000 | \$980,000      | 7%     | 97.4%        | 98.1%          | -1%      | 22      | 22       | 0%         |
| Kailua - Waimanalo      | 1-4-1 to Selected 1-4-4       | 217    | 202       | 7%     | 146    | 143        | 2%     | \$1,005,000 | \$925,000      | 9%     | 99.8%        | 95.6%          | 4%       | 18      | 23       | -22%       |
| Kalihi - Palama         | 1-1-2 to 1-1-7                | 73     | 82        | -11%   | 53     | 49         | 8%     | \$695,000   | \$623,000      | 12%    | 95.9%        | 104.0%         | -8%      | 18      | 29       | -38%       |
| Kaneohe                 | Selected 1-4-4 to 1-4-7       | 151    | 168       | -10%   | 84     | 110        | -24%   | \$740,000   | \$736,500      | 0%     | 98.7%        | 99.0%          | 0%       | 33      | 12       | 175%       |
| Kapahulu - Diamond Head | 1-3-1 to 1-3-4                | 165    | 147       | 12%    | 117    | 92         | 27%    | \$870,000   | \$864,000      | 1%     | 96.8%        | 102.3%         | -5%      | 22      | 14       | 57%        |
| Makaha - Nanakuli       | 1-8-1 to 1-8-9                | 191    | 224       | -15%   | 111    | 95         | 17%    | \$350,000   | \$335,000      | 4%     | 95.9%        | 95.7%          | 0%       | 33      | 34       | -3%        |
| Makakilo                | 1-9-2 to 1-9-3                | 118    | 156       | -24%   | 79     | 70         | 13%    | \$595,900   | \$599,475      | -1%    | 95.3%        | 99.9%          | -5%      | 25      | 28       | -11%       |
| Makiki - Moiliili       | 1-2-4 to 1-2-9 (except 1-2-6) | 88     | 67        | 31%    | 46     | 56         | -18%   | \$1,175,000 | \$1,060,000    | 11%    | 96.0%        | 98.1%          | -2%      | 22      | 20       | 10%        |
| Mililani                | Selected 1-9-4 to 1-9-5       | 167    | 143       | 17%    | 103    | 109        | -6%    | \$680,000   | \$660,000      | 3%     | 97.2%        | 98.2%          | -1%      | 21      | 13       | 62%        |
| Moanalua - Salt Lake    | 1-1-1                         | 35     | 36        | -3%    | 21     | 18         | 17%    | \$750,000   | \$764,000      | -2%    | 98.7%        | 92.6%          | 7%       | 14      | 25       | -44%       |
| North Shore             | 1-5-6 to 1-6-9                | 97     | 92        | 5%     | 51     | 43         | 19%    | \$745,000   | \$855,000      | -13%   | 95.5%        | 95.1%          | 0%       | 25      | 23       | 9%         |
| Pearl City - Aiea       | 1-9-6 to 1-9-9                | 146    | 129       | 13%    | 107    | 94         | 14%    | \$645,000   | \$624,000      | 3%     | 98.5%        | 102.3%         | -4%      | 18      | 18       | 0%         |
| Wahiawa                 | 1-7-1 to 1-7-7                | 51     | 47        | 9%     | 30     | 32         | -6%    | \$502,500   | \$463,500      | 8%     | 100.6%       | 95.2%          | 6%       | 23      | 37       | -38%       |
| Waialae - Kahala        | 1-3-5                         | 103    | 93        | 11%    | 38     | 52         | -27%   | \$1,780,000 | \$1,800,000    | -1%    | 98.2%        | 90.3%          | 9%       | 16      | 32       | -50%       |
| Waikiki                 | 1-2-6                         | 1      | 0         | -      | 0      | 0          | -      | \$0         | \$0            | -      | 0.0%         | 0.0%           | -        | 0       | 0        | -          |
| Waipahu                 | 1-9-4                         | 135    | 155       | -13%   | 106    | 105        | 1%     | \$590,500   | \$577,500      | 2%     | 98.4%        | 98.7%          | 0%       | 24      | 23       | 4%         |
| Windward Coast          | 1-4-8 to 1-5-5                | 36     | 54        | -33%   | 22     | 17         | 29%    | \$637,250   | \$668,325      | -5%    | 94.5%        | 99.0%          | -5%      | 57      | 53       | 8%         |

# Local Market Update Condos June 2015



| June 2                  | 015                           | N      | lew Listing | gs     | С      | losed Sal | es     | Med       | ian Sales Pri | ice    | Percent of C | Original Price | Received | Days on | Market U | Intil Sale | Inventor | y of Home | s for Sale |
|-------------------------|-------------------------------|--------|-------------|--------|--------|-----------|--------|-----------|---------------|--------|--------------|----------------|----------|---------|----------|------------|----------|-----------|------------|
|                         |                               | Jun-15 | Jun-14      | Change | Jun-15 | Jun-14    | Change | Jun-15    | Jun-14        | Change | Jun-15       | Jun-14         | Change   | Jun-15  | Jun-14   | Change     | Jun-15   | Jun-14    | Change     |
| Aina Haina - Kuliouou   | 1-3-6 to 1-3-8                | 0      | 1           | -      | 1      | 0         |        | \$681,000 | \$0           | -      | 104.8%       | 0.0%           | -        | 8       | 0        |            | 1        | 0         |            |
| Ala Moana - Kakaako     | 1-2-3                         | 65     | 57          | 14%    | 33     | 31        | 6%     | \$398,000 | \$669,000     | -41%   | 99.7%        | 99.9%          | 0%       | 18      | 30       | -40%       | 256      | 199       | 29%        |
| Downtown - Nuuanu       | 1-1-8 to 1-2-2                | 47     | 42          | 12%    | 27     | 21        | 29%    | \$325,000 | \$345,000     | -6%    | 97.0%        | 94.5%          | 3%       | 17      | 18       | -6%        | 159      | 110       | 45%        |
| Ewa Plain               | 1-9-1                         | 39     | 52          | -25%   | 43     | 31        | 39%    | \$415,000 | \$393,000     | 6%     | 100.0%       | 98.5%          | 2%       | 20      | 29       | -31%       | 107      | 119       | -10%       |
| Hawaii Kai              | 1-3-9                         | 21     | 19          | 11%    | 21     | 14        | 50%    | \$580,000 | \$591,500     | -2%    | 100.0%       | 96.4%          | 4%       | 15      | 28       | -46%       | 53       | 52        | 2%         |
| Kailua - Waimanalo      | 1-4-1 to Selected 1-4-4       | 12     | 11          | 9%     | 9      | 11        | -18%   | \$470,000 | \$455,000     | 3%     | 98.9%        | 97.8%          | 1%       | 11      | 8        | 38%        | 17       | 23        | -26%       |
| Kalihi - Palama         | 1-1-2 to 1-1-7                | 6      | 9           | -33%   | 15     | 11        | 36%    | \$339,000 | \$355,000     | -5%    | 99.1%        | 101.4%         | -2%      | 10      | 44       | -77%       | 26       | 40        | -35%       |
| Kaneohe                 | Selected 1-4-4 to 1-4-7       | 15     | 25          | -40%   | 25     | 18        | 39%    | \$478,000 | \$467,500     | 2%     | 98.0%        | 98.5%          | -1%      | 17      | 17       | 0%         | 43       | 46        | -7%        |
| Kapahulu - Diamond Head | 1-3-1 to 1-3-4                | 17     | 10          | 70%    | 10     | 10        | 0%     | \$511,000 | \$1,142,500   | -55%   | 95.2%        | 97.2%          | -2%      | 31      | 38       | -18%       | 64       | 67        | -4%        |
| Makaha - Nanakuli       | 1-8-1 to 1-8-9                | 17     | 17          | 0%     | 18     | 14        | 29%    | \$149,000 | \$127,000     | 17%    | 91.7%        | 94.8%          | -3%      | 37      | 46       | -20%       | 69       | 72        | -4%        |
| Makakilo                | 1-9-2 to 1-9-3                | 27     | 9           | 200%   | 14     | 11        | 27%    | \$301,000 | \$319,000     | -6%    | 98.4%        | 97.0%          | 1%       | 55      | 28       | 96%        | 40       | 22        | 82%        |
| Makiki - Moiliili       | 1-2-4 to 1-2-9 (except 1-2-6) | 77     | 70          | 10%    | 56     | 51        | 10%    | \$339,500 | \$340,000     | 0%     | 101.6%       | 100.3%         | 1%       | 21      | 17       | 24%        | 199      | 188       | 6%         |
| Mililani                | Selected 1-9-4 to 1-9-5       | 33     | 33          | 0%     | 36     | 27        | 33%    | \$334,000 | \$335,000     | 0%     | 101.5%       | 98.6%          | 3%       | 25      | 12       | 108%       | 77       | 76        | 1%         |
| Moanalua - Salt Lake    | 1-1-1                         | 30     | 19          | 58%    | 31     | 17        | 82%    | \$350,000 | \$318,000     | 10%    | 102.9%       | 99.8%          | 3%       | 13      | 18       | -28%       | 67       | 37        | 81%        |
| North Shore             | 1-5-6 to 1-6-9                | 5      | 5           | 0%     | 6      | 2         | 200%   | \$371,500 | \$885,000     | -58%   | 95.5%        | 84.7%          | 13%      | 18      | 68       | -74%       | 21       | 16        | 31%        |
| Pearl City - Aiea       | 1-9-6 to 1-9-9                | 36     | 29          | 24%    | 24     | 20        | 20%    | \$317,500 | \$308,607     | 3%     | 97.7%        | 96.1%          | 2%       | 41      | 38       | 8%         | 75       | 68        | 10%        |
| Wahiawa                 | 1-7-1 to 1-7-7                | 1      | 3           | -67%   | 3      | 1         | 200%   | \$195,000 | \$135,000     | 44%    | 97.5%        | 96.4%          | 1%       | 18      | 3        | 500%       | 9        | 8         | 13%        |
| Waialae - Kahala        | 1-3-5                         | 5      | 5           | 0%     | 2      | 7         | -71%   | \$776,500 | \$460,000     | 69%    | 97.8%        | 101.0%         | -3%      | 49      | 10       | 390%       | 12       | 22        | -45%       |
| Waikiki                 | 1-2-6                         | 135    | 124         | 9%     | 101    | 93        | 9%     | \$305,000 | \$320,000     | -5%    | 101.7%       | 100.0%         | 2%       | 44      | 28       | 57%        | 565      | 511       | 11%        |
| Waipahu                 | 1-9-4                         | 18     | 24          | -25%   | 22     | 20        | 10%    | \$299,400 | \$299,000     | 0%     | 99.0%        | 99.7%          | -1%      | 22      | 16       | 38%        | 54       | 57        | -5%        |
| Windward Coast          | 1-4-8 to 1-5-5                | 0      | 4           | -100%  | 3      | 1         | 200%   | \$180,000 | \$244,000     | -26%   | 87.8%        | 98.4%          | -11%     | 105     | 153      | -31%       | 20       | 16        | 25%        |

| Year to                 | Date                          | N      | ew Listin | gs     | С      | losed Sale | es     | Med       | ian Sales Pr | ice    | Percent of O | riginal Price | Received | Days on | Market U | ntil Sale |
|-------------------------|-------------------------------|--------|-----------|--------|--------|------------|--------|-----------|--------------|--------|--------------|---------------|----------|---------|----------|-----------|
|                         |                               | Jun-15 | Jun-14    | Change | Jun-15 | Jun-14     | Change | Jun-15    | Jun-14       | Change | Jun-15       | Jun-14        | Change   | Jun-15  | Jun-14   | Change    |
| Aina Haina - Kuliouou   | 1-3-6 to 1-3-8                | 4      | 1         | -      | 5      | 0          | -      | \$660,000 | \$0          | -      | 100.2%       | 0.0%          | -        | 25      | 0        | -         |
| Ala Moana - Kakaako     | 1-2-3                         | 403    | 335       | 20%    | 224    | 246        | -9%    | \$325,000 | \$552,500    | -41%   | 97.2%        | 96.1%         | 1%       | 33      | 29       | 14%       |
| Downtown - Nuuanu       | 1-1-8 to 1-2-2                | 293    | 227       | 29%    | 161    | 143        | 13%    | \$409,000 | \$400,000    | 2%     | 97.8%        | 94.1%         | 4%       | 23      | 23       | 0%        |
| Ewa Plain               | 1-9-1                         | 286    | 301       | -5%    | 224    | 179        | 25%    | \$400,000 | \$384,500    | 4%     | 98.8%        | 98.8%         | 0%       | 17      | 22       | -23%      |
| Hawaii Kai              | 1-3-9                         | 124    | 120       | 3%     | 97     | 97         | 0%     | \$598,000 | \$600,000    | 0%     | 98.0%        | 96.8%         | 1%       | 21      | 26       | -19%      |
| Kailua - Waimanalo      | 1-4-1 to Selected 1-4-4       | 90     | 66        | 36%    | 36     | 48         | -25%   | \$567,750 | \$452,000    | 26%    | 99.7%        | 99.4%         | 0%       | 10      | 8        | 25%       |
| Kalihi - Palama         | 1-1-2 to 1-1-7                | 61     | 81        | -25%   | 50     | 55         | -9%    | \$375,000 | \$360,000    | 4%     | 100.1%       | 100.3%        | 0%       | 19      | 24       | -21%      |
| Kaneohe                 | Selected 1-4-4 to 1-4-7       | 125    | 114       | 10%    | 102    | 97         | 5%     | \$481,750 | \$440,000    | 9%     | 99.8%        | 98.0%         | 2%       | 13      | 14       | -7%       |
| Kapahulu - Diamond Head | 1-3-1 to 1-3-4                | 80     | 85        | -6%    | 49     | 46         | 7%     | \$549,000 | \$535,000    | 3%     | 93.8%        | 100.0%        | -6%      | 30      | 22       | 36%       |
| Makaha - Nanakuli       | 1-8-1 to 1-8-9                | 115    | 132       | -13%   | 67     | 82         | -18%   | \$137,500 | \$127,000    | 8%     | 91.7%        | 93.7%         | -2%      | 39      | 37       | 5%        |
| Makakilo                | 1-9-2 to 1-9-3                | 110    | 58        | 90%    | 71     | 44         | 61%    | \$308,500 | \$290,000    | 6%     | 99.0%        | 93.7%         | 6%       | 18      | 28       | -36%      |
| Makiki - Moiliili       | 1-2-4 to 1-2-9 (except 1-2-6) | 403    | 397       | 2%     | 277    | 277        | 0%     | \$345,000 | \$340,000    | 1%     | 98.9%        | 98.0%         | 1%       | 21      | 21       | 0%        |
| Mililani                | Selected 1-9-4 to 1-9-5       | 218    | 199       | 10%    | 167    | 136        | 23%    | \$336,000 | \$308,500    | 9%     | 99.4%        | 99.7%         | 0%       | 13      | 15       | -13%      |
| Moanalua - Salt Lake    | 1-1-1                         | 155    | 119       | 30%    | 110    | 106        | 4%     | \$323,500 | \$298,500    | 8%     | 97.3%        | 99.5%         | -2%      | 15      | 28       | -46%      |
| North Shore             | 1-5-6 to 1-6-9                | 37     | 34        | 9%     | 28     | 24         | 17%    | \$398,500 | \$329,500    | 21%    | 98.4%        | 95.8%         | 3%       | 48      | 72       | -33%      |
| Pearl City - Aiea       | 1-9-6 to 1-9-9                | 187    | 178       | 5%     | 139    | 140        | -1%    | \$329,000 | \$316,107    | 4%     | 97.1%        | 97.3%         | 0%       | 22      | 24       | -8%       |
| Wahiawa                 | 1-7-1 to 1-7-7                | 23     | 17        | 35%    | 22     | 9          | 144%   | \$146,250 | \$136,000    | 8%     | 98.2%        | 90.7%         | 8%       | 19      | 16       | 19%       |
| Waialae - Kahala        | 1-3-5                         | 32     | 29        | 10%    | 18     | 25         | -28%   | \$532,500 | \$480,000    | 11%    | 100.5%       | 100.0%        | 0%       | 13      | 20       | -35%      |
| Waikiki                 | 1-2-6                         | 851    | 804       | 6%     | 464    | 468        | -1%    | \$350,000 | \$320,000    | 9%     | 94.7%        | 97.0%         | -2%      | 40      | 29       | 38%       |
| Waipahu                 | 1-9-4                         | 139    | 135       | 3%     | 113    | 103        | 10%    | \$310,000 | \$300,000    | 3%     | 98.4%        | 100.0%        | -2%      | 18      | 18       | 0%        |
| Windward Coast          | 1-4-8 to 1-5-5                | 21     | 18        | 17%    | 10     | 8          | 25%    | \$193,500 | \$207,500    | -7%    | 96.3%        | 100.0%        | -4%      | 78      | 77       | 1%        |

June 2015

June 2015 (1-3-6 to 1-3-8)

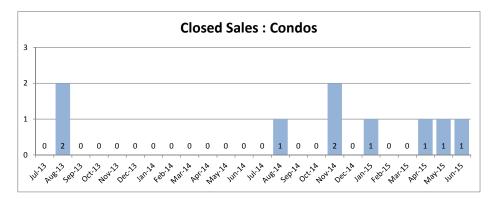


June 2015

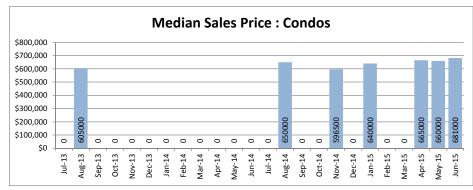
| Single Family Homes                     |           | June      |        | Year to Date |             |        |  |  |
|---|-----------|-----------|--------|--------------|-------------|--------|--|--|
| Single Failing Homes                    | 2015      | 2014      | Change | 2015         | 2014        | Change |  |  |
| New Listings                            | 10        | 15        | -33%   | 74           | 72          | 3%     |  |  |
| Closed Sales                            | 4         | 2         | 100%   | 37           | 34          | 9%     |  |  |
| Median Sales Price                      | \$950,000 | \$990,000 | -4%    | \$1,060,000  | \$1,007,500 | 5%     |  |  |
| Percent of Original List Price Received | 106.2%    | 99.3%     | 7%     | 96.4%        | 95.3%       | 1%     |  |  |
| Median Days on Market Until Sale        | 16        | 17        | -6%    | 24           | 27          | -11%   |  |  |
| Inventory of Homes for Sale             | 53        | 43        | 23%    | -            | -           | -      |  |  |

| Condos                                  |           | June |        | Year to Date |      |        |  |
|---|-----------|------|--------|--------------|------|--------|--|
| Condos                                  | 2015      | 2014 | Change | 2015         | 2014 | Change |  |
| New Listings                            | 0         | 1    | -      | 4            | 1    | 300%   |  |
| Closed Sales                            | 1         | 0    | -      | 5            | 0    | -      |  |
| Median Sales Price                      | \$681,000 | \$0  | -      | \$660,000    | \$0  | -      |  |
| Percent of Original List Price Received | 104.8%    | 0.0% | -      | 100.2%       | 0.0% | -      |  |
| Median Days on Market Until Sale        | 8         | 0    | -      | 25           | 0    | -      |  |
| Inventory of Homes for Sale             | 1         | 0    | -      | -            | -    | -      |  |

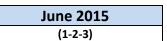








June 2015

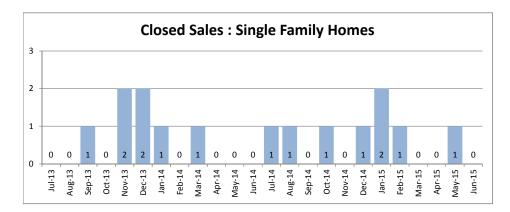




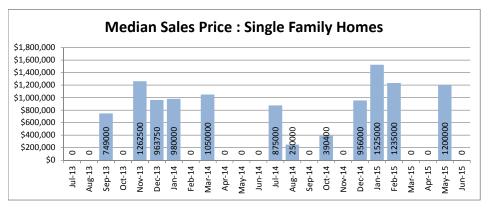
June 2015

| Single Family Homes                     |      | June |        | Year to Date |             |        |  |
|---|------|------|--------|--------------|-------------|--------|--|
| Siligle Faililly Hollies                | 2015 | 2014 | Change | 2015         | 2014        | Change |  |
| New Listings                            | 0    | 0    | -      | 6            | 0           | -      |  |
| Closed Sales                            | 0    | 0    | -      | 4            | 1           | 300%   |  |
| Median Sales Price                      | \$0  | \$0  | -      | \$1,217,500  | \$1,050,000 | 16%    |  |
| Percent of Original List Price Received | 0.0% | 0.0% | -      | 95.5%        | 87.5%       | 9%     |  |
| Median Days on Market Until Sale        | 0    | 0    | -      | 43           | 304         | -86%   |  |
| Inventory of Homes for Sale             | 0    | 1    | -      | -            | -           | -      |  |

| Condos                                  |           | June      |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 65        | 57        | 14%    | 403          | 335       | 20%    |  |
| Closed Sales                            | 33        | 31        | 6%     | 224          | 246       | -9%    |  |
| Median Sales Price                      | \$398,000 | \$669,000 | -41%   | \$325,000    | \$552,500 | -41%   |  |
| Percent of Original List Price Received | 99.7%     | 99.0%     | 1%     | 97.2%        | 96.1%     | 1%     |  |
| Median Days on Market Until Sale        | 18        | 30        | -40%   | 33           | 29        | 14%    |  |
| Inventory of Homes for Sale             | 256       | 199       | 29%    | -            | -         | -      |  |









June 2015

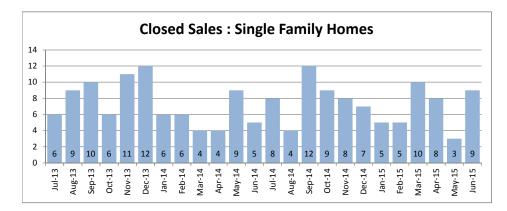




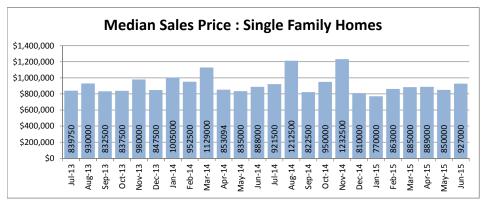
June 2015

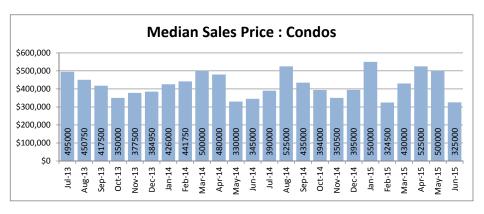
| Single Family Homes                     |           | June      |        | Year to Date |           |        |  |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|--|
| Single Failing Homes                    | 2015      | 2014      | Change | 2015         | 2014      | Change |  |  |
| New Listings                            | 16        | 36        | -56%   | 63           | 88        | -28%   |  |  |
| Closed Sales                            | 9         | 5         | 80%    | 40           | 34        | 18%    |  |  |
| Median Sales Price                      | \$927,000 | \$888,000 | 4%     | \$874,000    | \$901,844 | -3%    |  |  |
| Percent of Original List Price Received | 85.9%     | 94.6%     | -9%    | 99.5%        | 95.5%     | 4%     |  |  |
| Median Days on Market Until Sale        | 24        | 126       | -81%   | 23           | 16        | 44%    |  |  |
| Inventory of Homes for Sale             | 38        | 29        | 31%    | -            | -         | -      |  |  |

| Condos                                  |           | June      |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 47        | 42        | 12%    | 293          | 227       | 29%    |  |
| Closed Sales                            | 27        | 21        | 29%    | 161          | 143       | 13%    |  |
| Median Sales Price                      | \$325,000 | \$345,000 | -6%    | \$409,000    | \$400,000 | 2%     |  |
| Percent of Original List Price Received | 97.0%     | 94.5%     | 3%     | 97.8%        | 94.1%     | 4%     |  |
| Median Days on Market Until Sale        | 17        | 18        | -6%    | 23           | 23        | 0%     |  |
| Inventory of Homes for Sale             | 159       | 110       | 45%    | -            | -         | -      |  |

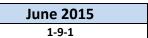








June 2015

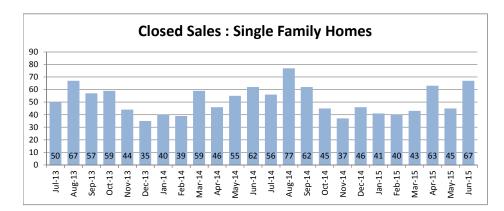




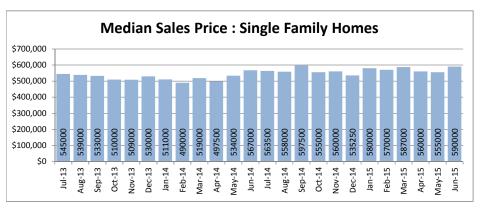
June 2015

| Single Family Homes                     |           | June      |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Single Failing Florites                 | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 91        | 92        | -1%    | 422          | 466       | -9%    |  |
| Closed Sales                            | 67        | 62        | 8%     | 298          | 301       | -1%    |  |
| Median Sales Price                      | \$590,000 | \$567,000 | 4%     | \$579,500    | \$520,000 | 11%    |  |
| Percent of Original List Price Received | 100.0%    | 101.3%    | -1%    | 99.9%        | 99.0%     | 1%     |  |
| Median Days on Market Until Sale        | 12        | 20        | -40%   | 16           | 21        | -24%   |  |
| Inventory of Homes for Sale             | 172       | 171       | 1%     | •            | -         | -      |  |

| Condos                                  |           | June      |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 39        | 52        | -25%   | 286          | 301       | -5%    |  |
| Closed Sales                            | 43        | 31        | 39%    | 224          | 179       | 25%    |  |
| Median Sales Price                      | \$415,000 | \$393,000 | 6%     | \$400,000    | \$384,500 | 4%     |  |
| Percent of Original List Price Received | 100.0%    | 98.5%     | 2%     | 98.8%        | 98.8%     | 0%     |  |
| Median Days on Market Until Sale        | 20        | 29        | -31%   | 17           | 22        | -23%   |  |
| Inventory of Homes for Sale             | 107       | 119       | -10%   | -            | -         | -      |  |









June 2015

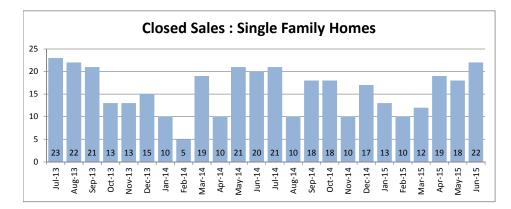




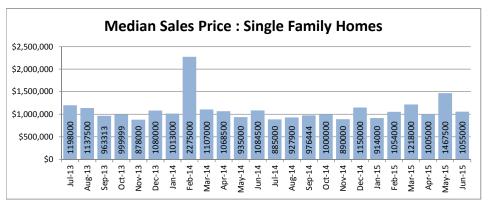
June 2015

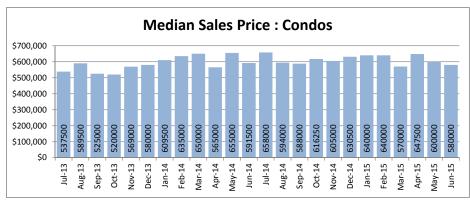
| Single Family Homes                     | June        |             |        | Year to Date |           |        |  |
|---|-------------|-------------|--------|--------------|-----------|--------|--|
| Single Fairing Homes                    | 2015        | 2014        | Change | 2015         | 2014      | Change |  |
| New Listings                            | 33          | 35          | -6%    | 151          | 145       | 4%     |  |
| Closed Sales                            | 22          | 20          | 10%    | 94           | 83        | 13%    |  |
| Median Sales Price                      | \$1,055,000 | \$1,084,500 | -3%    | \$1,050,000  | \$980,000 | 7%     |  |
| Percent of Original List Price Received | 97.5%       | 103.3%      | -6%    | 97.4%        | 98.1%     | -1%    |  |
| Median Days on Market Until Sale        | 34          | 9           | 278%   | 22           | 22        | 0%     |  |
| Inventory of Homes for Sale             | 93          | 81          | 15%    | -            | -         | -      |  |

| Condos                                  | June      |           |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 21        | 19        | 11%    | 124          | 120       | 3%     |  |
| Closed Sales                            | 21        | 14        | 50%    | 97           | 97        | 0%     |  |
| Median Sales Price                      | \$580,000 | \$591,500 | -2%    | \$598,000    | \$600,000 | 0%     |  |
| Percent of Original List Price Received | 100.0%    | 96.4%     | 4%     | 98.0%        | 96.8%     | 1%     |  |
| Median Days on Market Until Sale        | 15        | 28        | -46%   | 21           | 26        | -19%   |  |
| Inventory of Homes for Sale             | 53        | 52        | 2%     |              | -         | -      |  |









June 2015

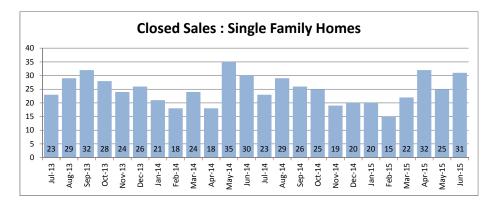
1-4-1 to Selected 1-4-4



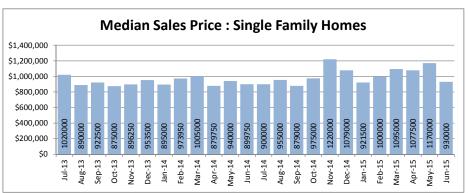
June 2015

| Single Family Homes                     |           | June      |        |             | Year to Date |        |  |  |  |
|---|-----------|-----------|--------|-------------|--------------|--------|--|--|--|
| Single Fairing Florines                 | 2015      | 2014      | Change | 2015        | 2014         | Change |  |  |  |
| New Listings                            | 44        | 31        | 42%    | 217         | 202          | 7%     |  |  |  |
| Closed Sales                            | 31        | 30        | 3%     | 146         | 143          | 2%     |  |  |  |
| Median Sales Price                      | \$930,000 | \$899,750 | 3%     | \$1,005,000 | \$925,000    | 9%     |  |  |  |
| Percent of Original List Price Received | 94.1%     | 99.4%     | -5%    | 99.8%       | 95.6%        | 4%     |  |  |  |
| Median Days on Market Until Sale        | 15        | 19        | -21%   | 18          | 23           | -22%   |  |  |  |
| Inventory of Homes for Sale             | 112       | 117       | -4%    | -           | -            | -      |  |  |  |

| Condos                                  | June      |           |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Collads                                 | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 12        | 11        | 9%     | 90           | 66        | 36%    |  |
| Closed Sales                            | 9         | 11        | -18%   | 36           | 48        | -25%   |  |
| Median Sales Price                      | \$470,000 | \$455,000 | 3%     | \$567,750    | \$452,000 | 26%    |  |
| Percent of Original List Price Received | 98.9%     | 97.8%     | 1%     | 99.7%        | 99.4%     | 0%     |  |
| Median Days on Market Until Sale        | 11        | 8         | 38%    | 10           | 8         | 25%    |  |
| Inventory of Homes for Sale             | 17        | 23        | -26%   | -            | -         | -      |  |









June 2015

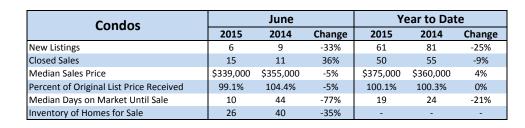
**June 2015** 

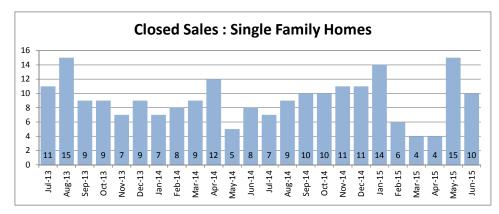
1-1-2 to 1-1-7



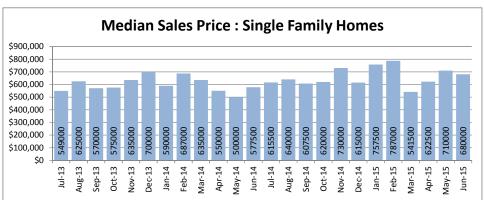
June 2015

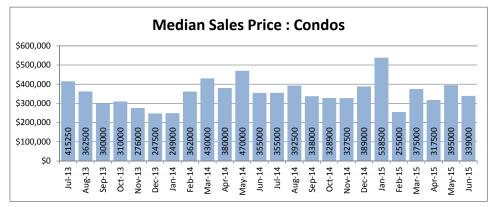
| Single Family Homes                     | June      |           |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| onigie ranniy rionies                   | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 16        | 12        | 33%    | 73           | 82        | -11%   |  |
| Closed Sales                            | 10        | 8         | 25%    | 53           | 49        | 8%     |  |
| Median Sales Price                      | \$680,000 | \$577,500 | 18%    | \$695,000    | \$623,000 | 12%    |  |
| Percent of Original List Price Received | 100.6%    | 99.7%     | 1%     | 95.9%        | 104.0%    | -8%    |  |
| Median Days on Market Until Sale        | 16        | 37        | -57%   | 18           | 29        | -38%   |  |
| Inventory of Homes for Sale             | 38        | 40        | -5%    | -            | -         | -      |  |











June 2015

June 2015

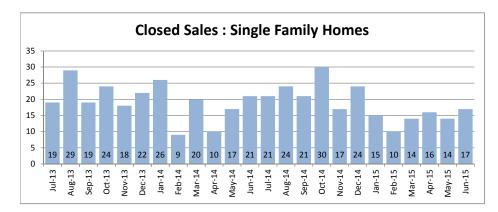
Selected 1-4-4 to 1-4-7



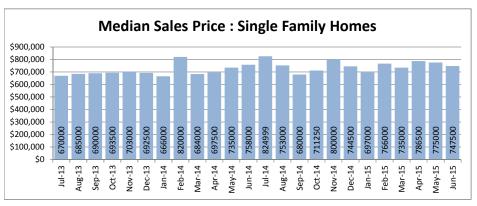
June 2015

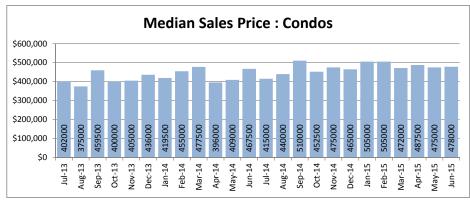
| Single Family Homes                     | June      |           |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Single Fairing Florines                 | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 31        | 30        | 3%     | 151          | 168       | -10%   |  |
| Closed Sales                            | 17        | 21        | -19%   | 84           | 110       | -24%   |  |
| Median Sales Price                      | \$747,500 | \$758,000 | -1%    | \$740,000    | \$736,500 | 0%     |  |
| Percent of Original List Price Received | 94.0%     | 98.7%     | -5%    | 98.7%        | 99.0%     | 0%     |  |
| Median Days on Market Until Sale        | 17        | 13        | 31%    | 33           | 12        | 175%   |  |
| Inventory of Homes for Sale             | 83        | 92        | -10%   | -            | -         | -      |  |

| Condos                                  | June      |           |        | Year to Date |           |        |
|---|-----------|-----------|--------|--------------|-----------|--------|
|   | 2015      | 2014      | Change | 2015         | 2014      | Change |
| New Listings                            | 15        | 25        | -40%   | 125          | 114       | 10%    |
| Closed Sales                            | 25        | 18        | 39%    | 102          | 97        | 5%     |
| Median Sales Price                      | \$478,000 | \$467,500 | 2%     | \$481,750    | \$440,000 | 9%     |
| Percent of Original List Price Received | 98.0%     | 98.5%     | -1%    | 99.8%        | 98.0%     | 2%     |
| Median Days on Market Until Sale        | 17        | 17        | 0%     | 13           | 14        | -7%    |
| Inventory of Homes for Sale             | 43        | 46        | -7%    |              | -         | -      |









June 2015 1-3-1 to 1-3-4



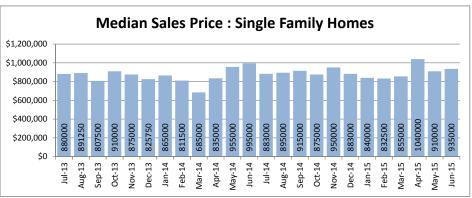
June 2015

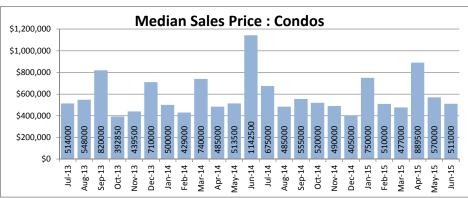
| Single Family Homes                     | June      |           |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Single Fairing Florines                 | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 30        | 31        | -3%    | 165          | 147       | 12%    |  |
| Closed Sales                            | 23        | 19        | 21%    | 117          | 92        | 27%    |  |
| Median Sales Price                      | \$935,000 | \$995,000 | -6%    | \$870,000    | \$864,000 | 1%     |  |
| Percent of Original List Price Received | 100.0%    | 107.6%    | -7%    | 96.8%        | 102.3%    | -5%    |  |
| Median Days on Market Until Sale        | 23        | 14        | 64%    | 22           | 14        | 57%    |  |
| Inventory of Homes for Sale             | 91        | 64        | 42%    | -            | -         | -      |  |

| Condos                                  | June      |             |        | Year to Date |           |        |
|---|-----------|-------------|--------|--------------|-----------|--------|
| Condos                                  | 2015      | 2014        | Change | 2015         | 2014      | Change |
| New Listings                            | 17        | 10          | 70%    | 80           | 85        | -6%    |
| Closed Sales                            | 10        | 10          | 0%     | 49           | 46        | 7%     |
| Median Sales Price                      | \$511,000 | \$1,142,500 | -55%   | \$549,000    | \$535,000 | 3%     |
| Percent of Original List Price Received | 95.2%     | 97.2%       | -2%    | 93.8%        | 100.0%    | -6%    |
| Median Days on Market Until Sale        | 31        | 38          | -18%   | 30           | 22        | 36%    |
| Inventory of Homes for Sale             | 64        | 67          | -4%    | -            | -         | -      |









June 2015

June2015

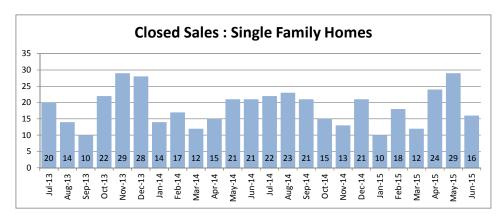
1-8-1 to 1-8-9



June 2015

| Single Family Homes                     | June      |           |        | Year to Date |           |        |
|---|-----------|-----------|--------|--------------|-----------|--------|
|   | 2015      | 2014      | Change | 2015         | 2014      | Change |
| New Listings                            | 26        | 37        | -30%   | 191          | 224       | -15%   |
| Closed Sales                            | 16        | 21        | -24%   | 111          | 95        | 17%    |
| Median Sales Price                      | \$362,500 | \$335,000 | 8%     | \$350,000    | \$335,000 | 4%     |
| Percent of Original List Price Received | 96.9%     | 91.8%     | 6%     | 95.9%        | 95.7%     | 0%     |
| Median Days on Market Until Sale        | 52        | 44        | 18%    | 33           | 34        | -3%    |
| Inventory of Homes for Sale             | 77        | 86        | -10%   | -            | -         | -      |

| Condos                                  | June      |           |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 17        | 17        | 0%     | 115          | 132       | -13%   |  |
| Closed Sales                            | 18        | 14        | 29%    | 67           | 82        | -18%   |  |
| Median Sales Price                      | \$149,000 | \$127,000 | 17%    | \$137,500    | \$127,000 | 8%     |  |
| Percent of Original List Price Received | 91.7%     | 94.8%     | -3%    | 91.7%        | 93.7%     | -2%    |  |
| Median Days on Market Until Sale        | 37        | 46        | -20%   | 39           | 37        | 5%     |  |
| Inventory of Homes for Sale             | 69        | 72        | -4%    | -            | -         | -      |  |









June 2015

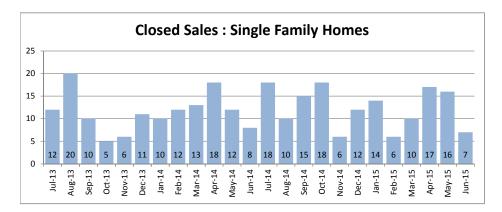
June 2015 1-9-2 to 1-9-3

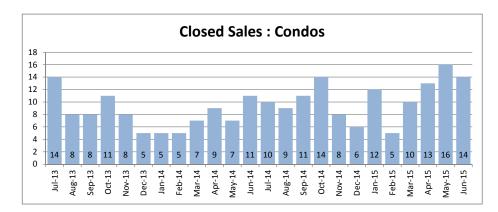


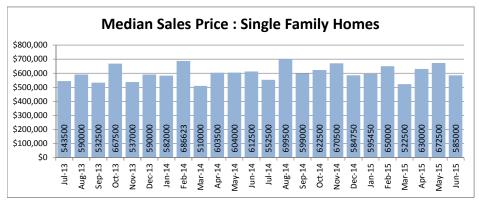
June 2015

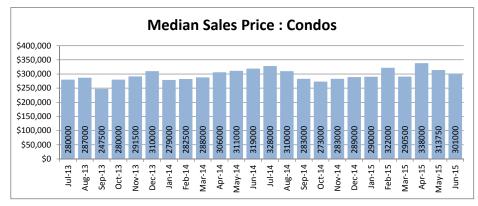
| Single Family Homes                     | June      |           |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Jingie Fairing Homes                    | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 18        | 17        | 6%     | 118          | 156       | -24%   |  |
| Closed Sales                            | 7         | 8         | -13%   | 79           | 70        | 13%    |  |
| Median Sales Price                      | \$585,000 | \$612,500 | -4%    | \$595,900    | \$599,475 | -1%    |  |
| Percent of Original List Price Received | 100.0%    | 98.0%     | 2%     | 95.3%        | 99.9%     | -5%    |  |
| Median Days on Market Until Sale        | 14        | 50        | -72%   | 25           | 28        | -11%   |  |
| Inventory of Homes for Sale             | 53        | 42        | 26%    |              | -         | -      |  |

| Condos                                  | June      |           |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
|   | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 27        | 9         | 200%   | 110          | 58        | 90%    |  |
| Closed Sales                            | 14        | 11        | 27%    | 71           | 44        | 61%    |  |
| Median Sales Price                      | \$301,000 | \$319,000 | -6%    | \$308,500    | \$290,000 | 6%     |  |
| Percent of Original List Price Received | 98.4%     | 97.0%     | 1%     | 99.0%        | 93.7%     | 6%     |  |
| Median Days on Market Until Sale        | 55        | 28        | 96%    | 18           | 28        | -36%   |  |
| Inventory of Homes for Sale             | 40        | 22        | 82%    | -            | -         | -      |  |









June 2015

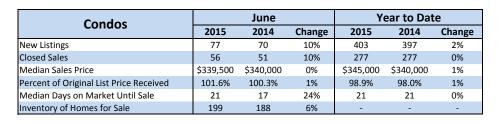


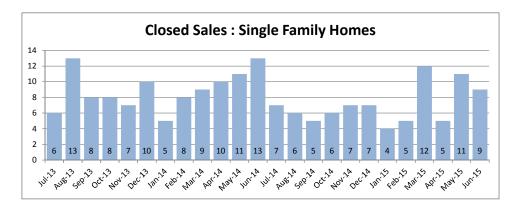
1-2-4 to 1-2-9 (except 1-2-6)



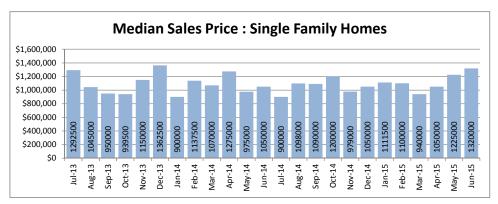
June 2015

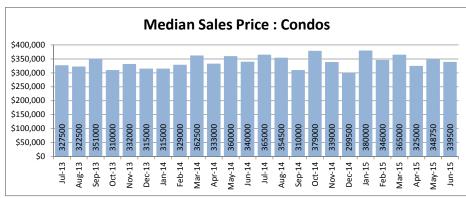
| Single Family Homes                     | June        |             |        | Year to Date |             |        |  |
|---|-------------|-------------|--------|--------------|-------------|--------|--|
|   | 2015        | 2014        | Change | 2015         | 2014        | Change |  |
| New Listings                            | 11          | 11          | 0%     | 88           | 67          | 31%    |  |
| Closed Sales                            | 9           | 13          | -31%   | 46           | 56          | -18%   |  |
| Median Sales Price                      | \$1,320,000 | \$1,050,000 | 26%    | \$1,175,000  | \$1,060,000 | 11%    |  |
| Percent of Original List Price Received | 89.5%       | 97.2%       | -8%    | 96.0%        | 98.1%       | -2%    |  |
| Median Days on Market Until Sale        | 14          | 14          | 0%     | 22           | 20          | 10%    |  |
| Inventory of Homes for Sale             | 47          | 44          | 7%     | -            | -           | -      |  |











June 2015

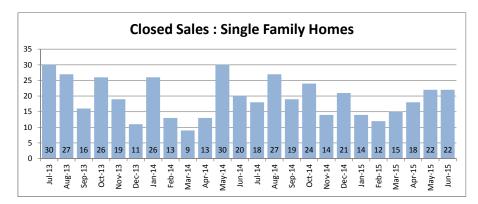
Selected 1-9-4 to 1-9-5

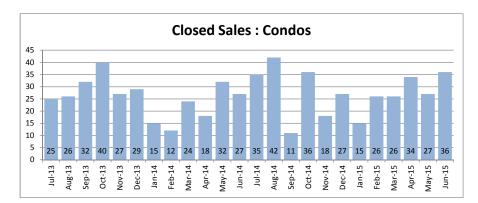


June 2015

| Single Family Homes                     | June      |           |        | Year to Date |           |        |
|---|-----------|-----------|--------|--------------|-----------|--------|
|   | 2015      | 2014      | Change | 2015         | 2014      | Change |
| New Listings                            | 29        | 19        | 53%    | 167          | 143       | 17%    |
| Closed Sales                            | 22        | 20        | 10%    | 103          | 109       | -6%    |
| Median Sales Price                      | \$692,500 | \$642,500 | 8%     | \$680,000    | \$660,000 | 3%     |
| Percent of Original List Price Received | 100.1%    | 96.8%     | 3%     | 97.2%        | 98.2%     | -1%    |
| Median Days on Market Until Sale        | 27        | 9         | 200%   | 21           | 13        | 62%    |
| Inventory of Homes for Sale             | 73        | 57        | 28%    | -            | -         | -      |

| Condos                                  |           | June      |        |           | Year to Date |        |  |
|---|-----------|-----------|--------|-----------|--------------|--------|--|
| Condos                                  | 2015      | 2014      | Change | 2015      | 2014         | Change |  |
| New Listings                            | 33        | 33        | 0%     | 218       | 199          | 10%    |  |
| Closed Sales                            | 36        | 27        | 33%    | 167       | 136          | 23%    |  |
| Median Sales Price                      | \$334,000 | \$335,000 | 0%     | \$336,000 | \$308,500    | 9%     |  |
| Percent of Original List Price Received | 101.5%    | 98.6%     | 3%     | 99.4%     | 99.7%        | 0%     |  |
| Median Days on Market Until Sale        | 25        | 12        | 108%   | 13        | 15           | -13%   |  |
| Inventory of Homes for Sale             | 77        | 76        | 1%     | -         | -            | -      |  |









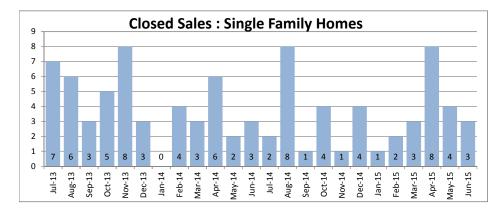




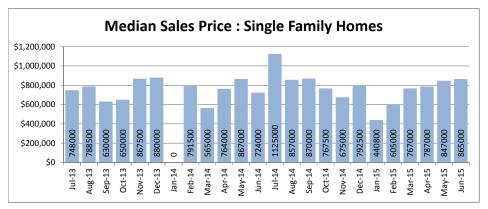
June 2015

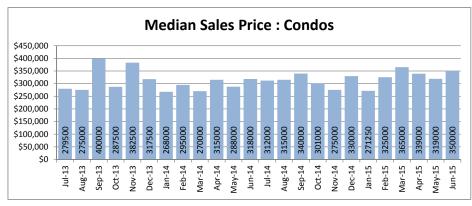
| Single Family Homes                     | June      |           |        | Year to Date |           |        |
|---|-----------|-----------|--------|--------------|-----------|--------|
| Single railing fromes                   | 2015      | 2014      | Change | 2015         | 2014      | Change |
| New Listings                            | 11        | 9         | 22%    | 35           | 36        | -3%    |
| Closed Sales                            | 3         | 3         | 0%     | 21           | 18        | 17%    |
| Median Sales Price                      | \$865,000 | \$724,000 | 19%    | \$750,000    | \$764,000 | -2%    |
| Percent of Original List Price Received | 98.9%     | 96.7%     | 2%     | 98.7%        | 92.6%     | 7%     |
| Median Days on Market Until Sale        | 17        | 22        | -23%   | 14           | 25        | -44%   |
| Inventory of Homes for Sale             | 14        | 16        | -13%   | -            | -         | -      |

| Condos                                  | June      |           |        | Year to Date |           |        |
|---|-----------|-----------|--------|--------------|-----------|--------|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |
| New Listings                            | 30        | 19        | 58%    | 155          | 119       | 30%    |
| Closed Sales                            | 31        | 17        | 82%    | 110          | 106       | 4%     |
| Median Sales Price                      | \$350,000 | \$318,000 | 10%    | \$323,500    | \$298,500 | 8%     |
| Percent of Original List Price Received | 102.9%    | 99.8%     | 3%     | 97.3%        | 99.5%     | -2%    |
| Median Days on Market Until Sale        | 13        | 18        | -28%   | 15           | 28        | -46%   |
| Inventory of Homes for Sale             | 67        | 37        | 81%    | -            | -         |        |









June 2015

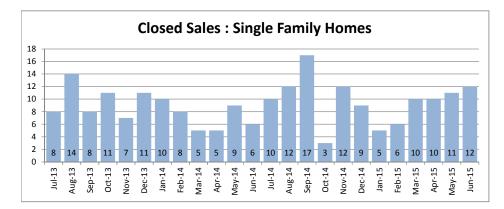


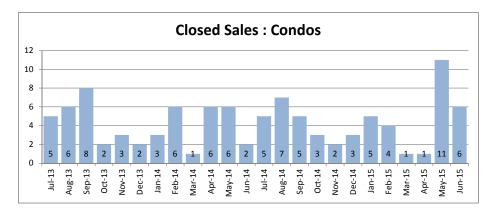


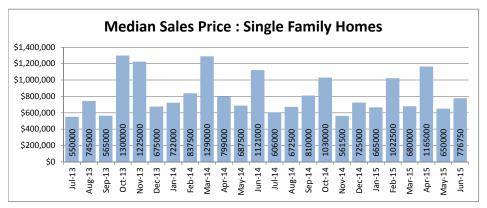
June 2015

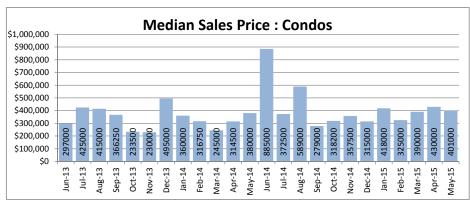
| Single Family Homes                     | June      |             |        | Year to Date |           |        |
|---|-----------|-------------|--------|--------------|-----------|--------|
| Single raining monies                   | 2015      | 2014        | Change | 2015         | 2014      | Change |
| New Listings                            | 12        | 19          | -37%   | 97           | 92        | 5%     |
| Closed Sales                            | 12        | 6           | 100%   | 51           | 43        | 19%    |
| Median Sales Price                      | \$776,750 | \$1,121,000 | -31%   | \$745,000    | \$855,000 | -13%   |
| Percent of Original List Price Received | 97.9%     | 84.8%       | 15%    | 95.5%        | 95.1%     | 0%     |
| Median Days on Market Until Sale        | 71        | 36          | 97%    | 25           | 23        | 9%     |
| Inventory of Homes for Sale             | 70        | 62          | 13%    | -            | -         | -      |

| Condos                                  | June      |           |        | Year to Date |           |        |
|---|-----------|-----------|--------|--------------|-----------|--------|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |
| New Listings                            | 5         | 5         | 0%     | 37           | 34        | 9%     |
| Closed Sales                            | 6         | 2         | 200%   | 28           | 24        | 17%    |
| Median Sales Price                      | \$371,500 | \$855,000 | -57%   | \$398,500    | \$329,500 | 21%    |
| Percent of Original List Price Received | 95.5%     | 84.7%     | 13%    | 98.4%        | 95.8%     | 3%     |
| Median Days on Market Until Sale        | 18        | 68        | -74%   | 48           | 72        | -33%   |
| Inventory of Homes for Sale             | 21        | 16        | 31%    | •            |           | -      |









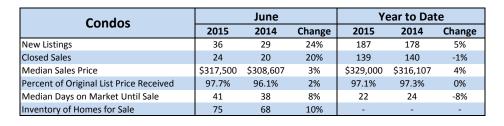
June 2015

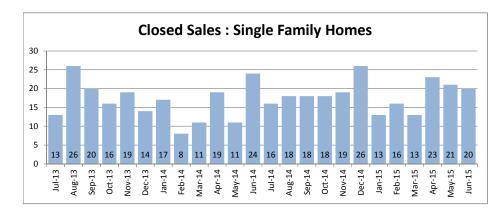
June 2015 1-9-6 to 1-9-9



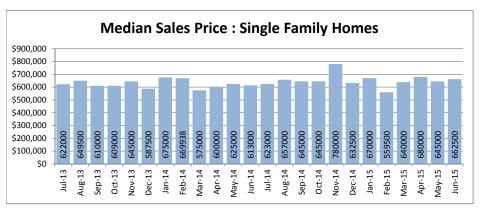
June 2015

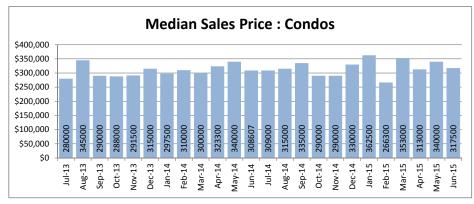
| Single Family Homes                     | June      |           |        | Year to Date |           |        |
|---|-----------|-----------|--------|--------------|-----------|--------|
| Single Failing Fiornes                  | 2015      | 2014      | Change | 2015         | 2014      | Change |
| New Listings                            | 24        | 24        | 0%     | 146          | 129       | 13%    |
| Closed Sales                            | 20        | 24        | -17%   | 107          | 94        | 14%    |
| Median Sales Price                      | \$662,500 | \$613,000 | 8%     | \$645,000    | \$624,000 | 3%     |
| Percent of Original List Price Received | 97.9%     | 100.6%    | -3%    | 98.5%        | 102.3%    | -4%    |
| Median Days on Market Until Sale        | 13        | 14        | -7%    | 18           | 18        | 0%     |
| Inventory of Homes for Sale             | 68        | 73        | -7%    | •            | -         | -      |











June 2015

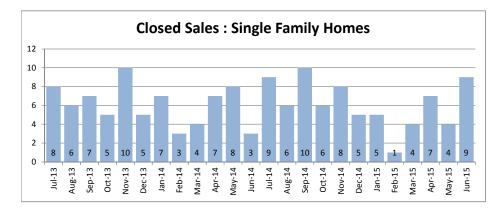
June 2015 1-7-1 to 1-7-7



June 2015

| Single Family Homes                     | June      |           |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Single Failing Fiornes                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 12        | 9         | 33%    | 51           | 47        | 9%     |  |
| Closed Sales                            | 9         | 3         | 200%   | 30           | 32        | -6%    |  |
| Median Sales Price                      | \$525,000 | \$463,000 | 13%    | \$502,500    | \$463,500 | 8%     |  |
| Percent of Original List Price Received | 106.1%    | 101.8%    | 4%     | 100.6%       | 95.2%     | 6%     |  |
| Median Days on Market Until Sale        | 8         | 19        | -58%   | 23           | 37        | -38%   |  |
| Inventory of Homes for Sale             | 27        | 20        | 35%    | -            | -         | -      |  |

| Condos                                  | June      |           |        | Year to Date |           |        |
|---|-----------|-----------|--------|--------------|-----------|--------|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |
| New Listings                            | 1         | 3         | -67%   | 23           | 17        | 35%    |
| Closed Sales                            | 3         | 1         | 200%   | 22           | 9         | 144%   |
| Median Sales Price                      | \$195,000 | \$135,000 | 44%    | \$146,250    | \$136,000 | 8%     |
| Percent of Original List Price Received | 97.5%     | 96.4%     | 1%     | 98.2%        | 90.7%     | 8%     |
| Median Days on Market Until Sale        | 18        | 3         | 500%   | 19           | 16        | 19%    |
| Inventory of Homes for Sale             | 9         | 8         | 13%    | -            | -         | -      |

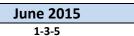








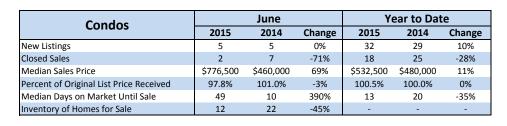
June 2015



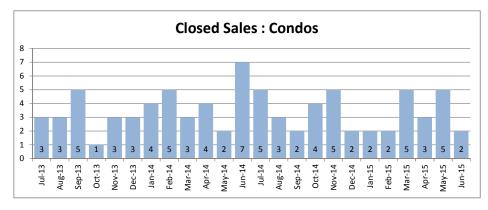


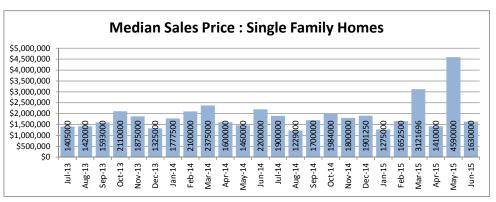
June 2015

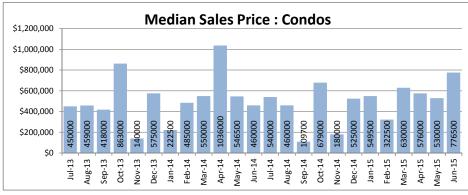
| Single Family Homes                     |             | June        |        | Year to Date |             |        |  |
|---|-------------|-------------|--------|--------------|-------------|--------|--|
| Single Failing Florines                 | 2015        | 2014        | Change | 2015         | 2014        | Change |  |
| New Listings                            | 19          | 16          | 19%    | 103          | 93          | 11%    |  |
| Closed Sales                            | 9           | 9           | 0%     | 38           | 52          | -27%   |  |
| Median Sales Price                      | \$1,630,000 | \$2,200,000 | -26%   | \$1,780,000  | \$1,800,000 | -1%    |  |
| Percent of Original List Price Received | 97.3%       | 96.2%       | 1%     | 98.2%        | 90.3%       | 9%     |  |
| Median Days on Market Until Sale        | 33          | 67          | -51%   | 16           | 32          | -50%   |  |
| Inventory of Homes for Sale             | 81          | 56          | 45%    | -            | -           | -      |  |



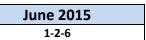








June 2015





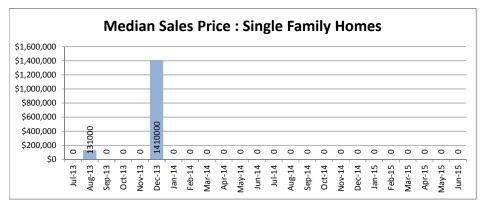
June 2015

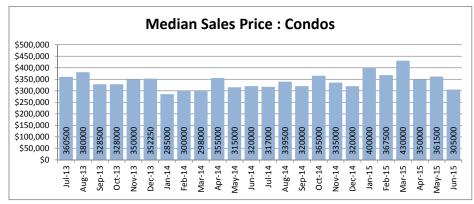
| Single Family Homes                     |      | June |        | Year to Date |      |        |  |  |
|---|------|------|--------|--------------|------|--------|--|--|
| Single Failing Homes                    | 2015 | 2014 | Change | 2015         | 2014 | Change |  |  |
| New Listings                            | 0    | 0    | -      | 1            | 0    | -      |  |  |
| Closed Sales                            | 0    | 0    | -      | 0            | 0    | -      |  |  |
| Median Sales Price                      | \$0  | \$0  | -      | \$0          | \$0  | -      |  |  |
| Percent of Original List Price Received | 0.0% | 0.0% | -      | 0.0%         | 0.0% | -      |  |  |
| Median Days on Market Until Sale        | 0    | 0    | -      | 0            | 0    | -      |  |  |
| Inventory of Homes for Sale             | 0    | 0    | -      | -            | -    | -      |  |  |

| Condos                                  |           | June      |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 135       | 124       | 9%     | 851          | 804       | 6%     |  |
| Closed Sales                            | 101       | 93        | 9%     | 464          | 468       | -1%    |  |
| Median Sales Price                      | \$305,000 | \$320,000 | -5%    | \$350,000    | \$320,000 | 9%     |  |
| Percent of Original List Price Received | 101.7%    | 100.0%    | 2%     | 94.7%        | 97.0%     | -2%    |  |
| Median Days on Market Until Sale        | 44        | 28        | 57%    | 40           | 29        | 38%    |  |
| Inventory of Homes for Sale             | 565       | 511       | 11%    | -            | -         | -      |  |









June 2015

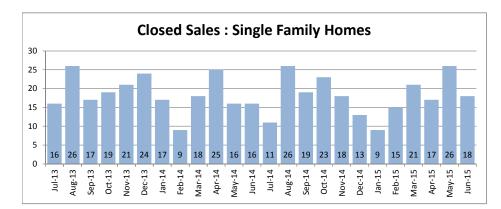




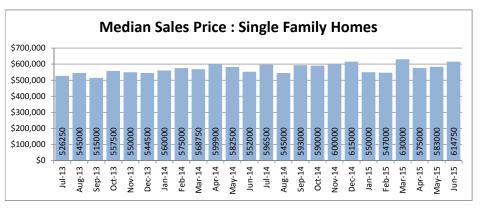
June 2015

| Single Family Homes                     |           | June      |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Single Failing Fiornes                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 20        | 31        | -35%   | 135          | 155       | -13%   |  |
| Closed Sales                            | 18        | 16        | 13%    | 106          | 105       | 1%     |  |
| Median Sales Price                      | \$614,750 | \$552,000 | 11%    | \$590,500    | \$577,500 | 2%     |  |
| Percent of Original List Price Received | 97.8%     | 93.6%     | 4%     | 98.4%        | 98.7%     | 0%     |  |
| Median Days on Market Until Sale        | 20        | 14        | 43%    | 24           | 23        | 4%     |  |
| Inventory of Homes for Sale             | 56        | 66        | -15%   | -            | -         | -      |  |

| Condos                                  |           | June      |        | Year to Date |           |        |  |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|--|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |  |
| New Listings                            | 18        | 24        | -25%   | 139          | 135       | 3%     |  |  |
| Closed Sales                            | 22        | 20        | 10%    | 113          | 103       | 10%    |  |  |
| Median Sales Price                      | \$299,400 | \$299,000 | 0%     | \$310,000    | \$300,000 | 3%     |  |  |
| Percent of Original List Price Received | 99.0%     | 99.7%     | -1%    | 98.4%        | 100.0%    | -2%    |  |  |
| Median Days on Market Until Sale        | 22        | 16        | 38%    | 18           | 18        | 0%     |  |  |
| Inventory of Homes for Sale             | 54        | 57        | -5%    | -            | -         | -      |  |  |









June 2015

June 2015 1-4-8 to 1-5-5



June 2015

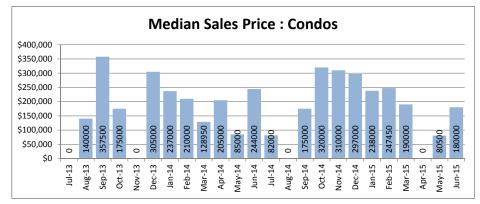
| Single Family Homes                     |           | June      |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Single Failing Fiornes                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 5         | 8         | -38%   | 36           | 54        | -33%   |  |
| Closed Sales                            | 6         | 3         | 100%   | 22           | 17        | 29%    |  |
| Median Sales Price                      | \$509,750 | \$665,000 | -23%   | \$637,250    | \$668,325 | -5%    |  |
| Percent of Original List Price Received | 97.7%     | 98.5%     | -1%    | 94.5%        | 99.0%     | -5%    |  |
| Median Days on Market Until Sale        | 58        | 209       | -72%   | 57           | 53        | 8%     |  |
| Inventory of Homes for Sale             | 32        | 40        | -20%   | •            | -         | -      |  |

| Condos                                  |           | June      |        | Year to Date |           |        |  |
|---|-----------|-----------|--------|--------------|-----------|--------|--|
| Condos                                  | 2015      | 2014      | Change | 2015         | 2014      | Change |  |
| New Listings                            | 0         | 4         | -100%  | 21           | 18        | 17%    |  |
| Closed Sales                            | 3         | 1         | 200%   | 10           | 8         | 25%    |  |
| Median Sales Price                      | \$180,000 | \$244,000 | -26%   | \$193,500    | \$207,500 | -7%    |  |
| Percent of Original List Price Received | 87.8%     | 98.4%     | -11%   | 96.3%        | 100.0%    | -4%    |  |
| Median Days on Market Until Sale        | 105       | 153       | -31%   | 78           | 77        | 1%     |  |
| Inventory of Homes for Sale             | 20        | 16        | 25%    | -            | -         | -      |  |









| Single Family Solds - June 2015 vs 20:   | 14 (Ba | sed on regio | on a   | nd neighbor | hood grou | nings as listed in | MLS) - Page 1 of | 4         |         |     |
|--|--------|--------------|--------|-------------|-----------|--------------------|------------------|-----------|---------|-----|
| July 2014 - 1411 | (      |              |        |             | noou grou | p80 ao             | 20,              | •         |         |     |
| Central Region   | 20     | 14 Median    | 20     | 15 Median   | +/-       | +/-                | 2014 Sold        | 2015 Sold | +/-     | +/- |
| LAUNANI VALLEY   | \$     | 587,500      | \$     | 530,000     | -9.8%     | -\$57,500          | 1                | 1         | 0.0%    | 0   |
| MILILANI AREA  | \$     | 607,500      | \$     | 655,500     | 7.9%      | \$48,000           | 6                | 14        | 133.3%  | 8   |
| MILILANI MAUKA   | \$     | 755,350      | \$     | 707,500     | -6.3%     | -\$47,850          | 12               | 6         | -50.0%  | -6  |
| WAHIAWA AREA   | \$     | 425,000      | \$     | 530,000     | 24.7%     | \$105,000          | 1                | 6         | 500.0%  | 5   |
| WAHIAWA PARK   | \$     | 536,000      |        | -           | -         | -                  | 1                | -         | -       | -   |
| WAIPIO ACRES/WAIKALANI WOOD  | \$     | 432,000      | \$     | 840,000     | 94.4%     | \$408,000          | 1                | 1         | 0.0%    | 0   |
| WAHIAWA HEIGHTS  | \$     | 463,000      | \$     | 440,000     | -5.0%     | -\$23,000          | 1                | 3         | 200.0%  | 2   |
| Central Region   | \$     | 635,000      | \$     | 635,000     | 0.0%      | \$0                | 23               | 31        | 34.8%   | 8   |
| Diamond Hd Region  | 20     | 14 Median    | 20     | )15 Median  | +/-       | +/-                | 2014 Sold        | 2015 Sold | +/-     | +/- |
| AINA HAINA AREA  |        | 1,005,000    | \$     | 950,000     | -5.5%     | -\$55,000          | 5                | 2         | -60.0%  | -3  |
| DIAMOND HEAD   |        | 2,065,000    | \$     | 3,805,000   | 84.3%     | \$1,740,000        | 5                | 2         | -60.0%  | -3  |
| HAWAII LOA RIDGE   | \$     | 2,698,000    | \$     | 4,349,000   | 61.2%     | \$1,651,000        | 1                | 1         | 0.0%    | 0   |
| KAHALA AREA  | \$     | 2,650,000    | \$     | 3,500,000   | 32.1%     | \$850,000          | 3                | 3         | 0.0%    | 0   |
| KAILANI IKI  | т.     | -            | \$     | 910,000     | -         | -                  | -                | 1         | -       | -   |
| KAI NANI   | \$     | 2,650,000    | Ė      | -           | -         | -                  | 1                | -         | -       | -   |
| KAIMUKI  | \$     | 840,000      | \$     | 802,500     | -4.5%     | -\$37,500          | 4                | 8         | 100.0%  | 4   |
| KAPAHULU   | \$     | 865,250      | \$     | 800,000     | -7.5%     | -\$65,250          | 2                | 1         | -50.0%  | -1  |
| KULIOUOU   | \$     | 802,500      | \$     | 869,000     | 8.3%      | \$66,500           | 4                | 1         | -75.0%  | -3  |
| MAUNALANI HEIGHTS  |        | -            | \$     | 1,075,000   | -         | -                  | -                | 1         | -       | -   |
| NIU VALLEY   | \$     | 1,010,000    |        | -           | -         | -                  | 1                |           | -       | -   |
| PALOLO   | \$     | 695,000      | \$     | 1,090,000   | 56.8%     | \$395,000          | 2                | 2         | 0.0%    | 0   |
| ST. LOUIS  | \$     | 792,500      | \$     | 992,500     | 25.2%     | \$200,000          | 2                | 4         | 100.0%  | 2   |
| WAIALAE NUI VLY  | \$     | 835,000      |        | -           | -         | -                  | 1                | -         | -       | _   |
| WAIALAE NUI RDGE   |        | -            | \$     | 1,657,500   | -         | -                  | -                | 2         | -       | -   |
| WAIALAE NUI-LWR  |        | -            | \$     | 710,000     | -         | -                  | -                | 1         | -       | -   |
| WAIALAE G/C  | \$     | 2,200,000    |        | -           | -         | -                  | 3                | -         | -       | -   |
| WAIALAE IKI  | \$     | 1,225,000    | \$     | 1,527,500   | 24.7%     | \$302,500          | 2                | 2         | 0.0%    | 0   |
| WILHELMINA   | \$     | 1,137,500    | \$     | 900,000     | -20.9%    | -\$237,500         | 4                | 5         | 25.0%   | 1   |
| Diamond Hd Region  | \$     | 1,017,500    | \$     | 975,500     | -4.1%     | -\$42,000          | 40               | 36        | -10.0%  | -4  |
| Hawaii Kai Region  | 20     | 14 Median    | 20     | 015 Median  | +/-       | +/-                | 2014 Sold        | 2015 Sold | +/-     | +/- |
| KALAMA VALLEY  | Ś      | 905,000      | \$     | 888,000     | -1.9%     | -\$17,000          | 3                | 3         | 0.0%    | 0   |
| HAHAIONE-LOWER   | \$     | 935,000      | Ţ      | -           | -         | 717,000            | 1                | -         | -       | -   |
| HAHAIONE-UPPER   | \$     | 999,000      |        | _           | -         | -                  | 1                | _         | -       | -   |
| KAMILOIKI  | \$     | 730,000      | \$     | 900,000     | 23.3%     | \$170,000          | 1                | 1         | 0.0%    | 0   |
| KOKO HEAD TERRAC   | \$     | 853,500      | \$     | 785,500     | -8.0%     | -\$68,000          | 4                | 2         | -50.0%  | -2  |
| KOKO KAI   | Ţ      | -            | \$     |             | -0.070    | -308,000           | -                | 1         | -30.070 | -2  |
| KOKO VILLAS  | \$     | 1,337,500    | \$     | 1,358,000   | 1.5%      | \$20,500           | 1                | 1         | 0.0%    | 0   |
| KEALAULA KAI   | \$     | 1,457,500    | Ţ      | -           | -         | -                  | 2                | -         | -       | -   |
| LAULIMA  | \$     | 930,000      | \$     | 998,000     | 7.3%      | \$68,000           | 1                | 1         | 0.0%    | 0   |
| MARINERS RIDGE   | \$     | 1,170,000    | \$     | 1,092,500   | -6.6%     | -\$77,500          | 1                | 6         | 500.0%  | 5   |
| MARINERS COVE  | \$     | 1,325,000    | \$     | 1,750,000   | 32.1%     | \$425,000          | 1                | 1         | 0.0%    | 0   |
| MARINERS VALLEY  | Ų      | -            | \$     | 974,000     | -         | -<br>-             | _                | 2         | -       | -   |
| PORTLOCK   |        | -            |        | 3,750,000   | _         | <u>-</u>           | -                | 1         | _       | -   |
| OUTENS CATE  |        |              | ڊ<br>م | 1,150,000   |           |                    | <del>-</del>     | 1         |         | _   |

1

1

1

22

0.0%

-66.7%

10.0%

0

1

20

\$ 1,150,000 \$ 1,290,000 \$ 1,790,000 \$ 1,235,000 \$ 1,652,500

\$ 1,084,500 \$ 1,055,000

38.8%

33.8%

-2.7%

\$500,000

\$417,500

-\$29,500

QUEENS GATE

WEST MARINA

Hawaii Kai Region

TRIANGLE

| C:   T '  C  | 1 111 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                    |
|--|--|
| Single Family Solds - June 2015 vs 2014 (Based on region | and neighborhood grounings as listed in MIS) - Page 2 of 4 |

| Leeward Region                            | 201      | 14 Median | 20 | 15 Median            | +/-     | +/-            | 2014 Sold | 2015 Sold  | +/-     | +/-     |
|---|----------|-----------|----|----------------------|---------|----------------|-----------|------------|---------|---------|
| LUALUALEI                                 | \$       | 470,000   | \$ | 230,000              | -51.1%  | -\$240,000     | 2         | 1          | -50.0%  | -1      |
| MAILI                                     | \$       | 357,500   | \$ | 379,944              | 6.3%    | \$22,444       | 12        | 6          | -50.0%  | -6      |
| MAILI SEA-MAKALAE 1                       |          | -         | \$ | 560,000              | -       | -              | -         | 1          | -       | -       |
| MAILI SEA-NOHOKAI                         | \$       | 440,000   | \$ | 482,000              | 9.5%    | \$42,000       | 1         | 1          | 0.0%    | 0       |
| MAKAHA                                    | \$       | 335,000   | \$ | 250,000              | -25.4%  | -\$85,000      | 3         | 3          | 0.0%    | 0       |
| WAIANAE                                   | \$       | 275,000   | \$ | 322,000              | 17.1%   | \$47,000       | 3         | 4          | 33.3%   | 1       |
| Leeward Region                            | \$       | 335,000   | \$ | 362,500              | 8.2%    | \$27,500       | 21        | 16         | -23.8%  | -5      |
| Ewa Plain Region                          | 201      | L4 Median | 20 | 15 Median            | +/-     | +/-            | 2014 Sold | 2015 Sold  | +/-     | +/-     |
| EWA BEACH                                 | \$       | 477,500   | \$ | 600,000              | 25.7%   | \$122,500      | 4         | 2          | -50.0%  | -2      |
| EWA GEN ALII COVE                         | \$       | 375,000   | ٧  | -                    | -       | \$122,500<br>- | 1         | -          | -30.070 | -2      |
| EWA GEN CARRIAGES                         | \$       | 731,856   | \$ | 758,000              | 3.6%    | \$26,144       | 1         | 1          | 0.0%    | 0       |
| EWA GEN CORTEBELLA                        | \$       | 360,000   | ٧  | -                    | 3.070   | 720,144        | 1         | -          | 0.070   | -       |
| EWA GEN CORTEBELLA  EWA GEN CYPRESS POINT |          |           | \$ |                      | 7.4%    | \$82,500       | 2         | 1          | EO 00/  | -1      |
| EWA GEN KULA LEI                          | Ş        | 1,107,500 | \$ | 1,190,000<br>560,000 | 7.470   | \$62,500<br>-  | -         | 1          | -50.0%  | -1      |
| EWA GEN KOLA LEI                          | \$       | 465,000   | \$ | 530,000              | 14.0%   | \$65,000       | 4         | 1          | -75.0%  | -3      |
|   | •        | •         | Ş  | -                    | 14.0%   | \$65,000       | 1         | -          | -75.0%  | -5<br>- |
| EWA GEN LATITUDES                         | \$       | 665,000   | \$ |                      | -       | -              | 1         | 2          | -       |         |
| EWA GEN LATITUDES                         | ć        |           | \$ | 680,500              |         |                |           |            |         | -       |
| EWA GEN LOFTS                             | \$<br>\$ | 425,000   | Ċ  | -                    | - 4 40/ | -<br>¢21.2E0   | 1<br>2    | -          | -       | - 1     |
| EWA GEN MONTECITO/TUSCANY                 | \$       | 483,750   | \$ | 505,000              | 4.4%    | \$21,250       |           | 1          | -50.0%  | -1      |
| EWA GEN LOMBARD WAY                       |          | -         | \$ | 405,000              | - 70/   | -<br>624 F00   | -         | 3          | - 0.004 | -       |
| EWA GEN SODA CREEK                        | \$       | 513,000   | \$ | 547,500              | 6.7%    | \$34,500       | 2         | 2          | 0.0%    | 0       |
| EWA GEN TERRAZZA                          | \$       | 470,000   |    | -                    | -       | -              | 1         | -          | -       | -       |
| EWA GEN SEA BREEZE                        |          | -         | \$ | 540,000              | -       | -              | -         | 1          | -       | -       |
| EWA GEN SONOMA                            |          | -         | \$ | 775,000              | -       | -              | -         | 1          | -       | -       |
| EWA GEN SUN TERRA                         | \$       | 527,500   | \$ | 517,500              | -1.9%   | -\$10,000      | 2         | 2          | 0.0%    | 0       |
| EWA GEN SUN TERRA SOUTH                   | \$       | 460,000   |    | -                    | -       | -              | 1         | -          | -       | -       |
| EWA GEN SUMMERHILL                        | \$       | 450,000   | \$ | 495,000              | 10.0%   | \$45,000       | 1         | 1          | 0.0%    | 0       |
| EWA GEN TIBURON                           |          | -         | \$ | 495,000              | -       | -              | -         | 2          | -       | -       |
| EWA GEN TROVARE                           |          | -         | \$ | 592,000              | -       | -              | -         | 1          | -       | -       |
| EWA GEN TUSCANY II                        | \$       | 510,000   |    | -                    | -       | -              | 1         | -          | -       | -       |
| EWA GEN WOODBRIDGE                        |          | -         | \$ | 725,000              | -       | -              | -         | 1          | -       | -       |
| EWA VILLAGES                              | \$       | 500,000   | \$ | 440,000              | -12.0%  | -\$60,000      | 3         | 3          | 0.0%    | 0       |
| HAWAIIAN HOMES LAND                       |          | -         | \$ | 403,000              | -       | -              | -         | 1          | -       | -       |
| HOAKALEI-KA MAKANA                        | \$       | 684,500   | \$ | 733,500              | 7.2%    | \$49,000       | 6         | 6          | 0.0%    | 0       |
| HUELANI                                   | \$       | 595,500   | \$ | 589,500              | -1.0%   | -\$6,000       | 4         | 1          | -75.0%  | -3      |
| KAPOLEI                                   |          | -         | \$ | 560,000              | -       | -              | -         | 1          | -       | -       |
| KAPOLEI-KNOLLS                            | \$       | 635,000   | \$ | 675,400              | 6.4%    | \$40,400       | 1         | 2          | 100.0%  | 1       |
| KAPOLEI-AELOA                             | \$       | 515,000   | \$ | 650,000              | 26.2%   | \$135,000      | 1         | 1          | 0.0%    | 0       |
| KAPOLEI-IWALANI                           | \$       | 555,500   | \$ | 564,100              | 1.5%    | \$8,600        | 2         | 2          | 0.0%    | 0       |
| KAPOLEI-KAI                               |          | -         | \$ | 602,500              | -       | -              | -         | 2          | -       | -       |
| KAPOLEI-MEHANA-LA HIKI                    | \$       | 600,000   |    | -                    | -       | -              | 1         | -          | -       | -       |
| KO OLINA                                  | \$       | 990,000   |    | -                    | -       | -              | 1         | -          | -       | -       |
| LEEWARD ESTATES                           |          | -         | \$ | 600,000              |         | -              | -         | 1          | -       | -       |
| NANAKAI GARDENS                           |          | -         | \$ | 530,000              | -       | -              | -         | 3          | -       | -       |
| OCEAN POINTE                              | \$       | 637,500   | \$ | 625,000              | -2.0%   | -\$12,500      | 14        | 13         | -7.1%   | -1      |
| WESTLOCH FAIRWAY                          | \$       | 554,000   | \$ | 575,000              | 3.8%    | \$21,000       | 4         | 7          | 75.0%   | 3       |
| WESTLOCH ESTATES                          | •        | -         | \$ | 645,250              | -       | -              | -         | 4          | -       | -       |
| Ewa Plain Region                          | \$       | 567,000   | \$ | 589,700              | 4.0%    | \$22,700       | 62        | 70         | 12.9%   | 8       |
| Makakila Pagian                           | 204      | A Modian  | 20 | 1E Madias            | . ,     | .,             | 2014 5-14 | 201E C-1-1 | , J     | . ,     |
| Makakilo Region                           | 201      | L4 Median |    | 15 Median            | +/-     | +/-            |           | 2015 Sold  | +/-     | +/-     |
| MAKAKILO-KAHIWELO                         | ^        |           | \$ | 714,500              | -       | -              | - 1       | 2          | -       |         |
| MAKAKILO-HIGHLANDS                        | \$       | 650,000   |    | -                    | -       | -              | 1         | -          | -       | -       |
| MAKAKILO-UPPER                            | \$       | 547,500   |    | 673,250              | 23.0%   | \$125,750      | 2         | 3          | 50.0%   | 1       |
| MAKAKILO-LOWER                            | \$       | 600,000   | \$ | 537,500              | -10.4%  | -\$62,500      | 3         | 8          | 166.7%  | 5       |
| MAKAKILO-ROYAL RIDGE                      |          | -         | \$ | 651,000              | -       | -              | -         | 1          | -       | -       |
| MAKAKILO-HIGHPOINTE                       | \$       | 673,000   |    | -                    | -       | -              | 1         | -          | -       | -       |
| MAKAKILO-WEST HILLS                       | \$       | 775,000   |    | -                    | -       | -              | 1         | -          | -       | -       |
| Makakilo Region                           | \$       | 612,500   | \$ | 620,500              | 1.3%    | \$8,000        | 8         | 14         | 75.0%   | 6       |
|   |          |           |    |                      |         |                |           |            |         |         |

| Kailua Region     | 20  | 14 Median | 20 | 15 Median | +/-    | +/-             | 2014 Sold | 2015 Sold | +/-    | +/- |
|-------------------|---|-----------|----|-----------|--------|-----------------|-----------|-----------|--------|-----|
| AIKAHI PARK       | \$  | 912,000   |    | 1,300,000 | 42.5%  | \$388,000       | 1         | 1         | 0.0%   | 0   |
| BEACHSIDE         |   | 1,300,000 | \$ |           | 72.7%  | \$945,000       | 1         | 2         | 100.0% | 1   |
| KAILUA BLUFFS     | •   | -         |    | 1,030,000 | -      | -               | -         | 2         | -      | -   |
| COCONUT GROVE     | \$  | 750,000   | \$ | 599,000   | -20.1% | -\$151,000      | 5         | 3         | -40.0% | -2  |
| ENCHANTED LAKE    | \$  | 998,500   | \$ | 1,100,000 | 10.2%  | \$101,500       | 6         | 5         | -16.7% | -1  |
| HILLCREST         | \$  |           | Ť  | -         | -      | -               | 2         | -         | -      | _   |
| KALAMA TRACT      | \$  | 1,099,000 | \$ | 1,252,500 | 14.0%  | \$153,500       | 3         | 2         | -33.3% | -1  |
| KALAMA /CNUT GROV | \$  | 790,000   | \$ | 878,000   | 11.1%  | \$88,000        | 1         | 1         | 0.0%   | 0   |
| KAWAILOA          | \$  | 900,000   | •  | -         | -      | -               | 1         | -         | -      | -   |
| KAIMALINO         |   | -         | \$ | 1,347,000 | -      | -               | -         | 1         | -      | -   |
| GOVT/AG           |   | -         | \$ | 1,785,000 | -      | -               | -         | 1         | -      | -   |
| KAOPA             |   | -         | \$ | 770,500   | _      | -               | -         | 2         | -      | -   |
| KEOLU HILLS       |   | -         | \$ | 722,000   | -      | -               | -         | 3         | -      | -   |
| KOOLAUPOKU        |   | -         | \$ | 775,000   | -      | -               | -         | 2         | -      | -   |
| LANIKAI           | \$  |           | \$ | 5,950,000 | 214.0% | \$4,055,000     | 3         | 1         | -66.7% | -2  |
| MAUNAWILI         | \$  | 885,000   | \$ | 2,145,000 | 142.4% | \$1,260,000     | 1         | 1         | 0.0%   | 0   |
| OLOMANA           | \$  | 760,000   |    | -         | -      | -               | 1         | -         | -      | -   |
| WAIMANALO         | \$  | 500,000   | \$ | 407,500   | -18.5% | -\$92,500       | 5         | 4         | -20.0% | -1  |
| Kailua Region     | \$  | 899.750   | \$ | 930,000   | 3.4%   | \$30,250        | 30        | 31        | 3.3%   | 1   |
| Randa Region      | <u>, , , , , , , , , , , , , , , , , , , </u> | 033,730   | Ţ  | 330,000   | 3.470  | <b>\$30,230</b> | 30        | <u> </u>  | 3.370  | _   |
| Pearl City Region | 20  | 14 Median | 20 | 15 Median | +/-    | +/-             | 2014 Sold | 2015 Sold | +/-    | +/- |
| AIEA AREA         | \$  | 540,000   |    | -         | -      | -               | 1         | -         | -      | -   |
| AIEA HEIGHTS      | \$  | 620,500   | \$ | 854,000   | 37.6%  | \$233,500       | 4         | 4         | 0.0%   | 0   |
| OSTER VILLAGE     | \$  | 776,000   | \$ | 610.000   | -21.4% | -\$166,000      | 3         | 1         | -66.7% | -2  |
| HALAWA            | Ψ.  | -         | \$ | 705,000   | -      | -               | -         | 3         | -      | -   |
| MOMILANI          | \$  | 610,000   | Ť  | -         | _      | _               | 1         | -         | -      | _   |
| NEWTOWN           | \$  | 584,500   | \$ | 732,500   | 25.3%  | \$148,000       | 2         | 2         | 0.0%   | 0   |
| PACIFIC PALISADES | \$  | 545,500   | \$ | 628,528   | 15.2%  | \$83,028        | 6         | 3         | -50.0% | -3  |
| PEARL CITY-UPPER  | \$  | 632,500   | \$ | 657,500   | 4.0%   | \$25,000        | 2         | 2         | 0.0%   | 0   |
| PEARLRIDGE        | \$  | 779,000   | \$ | 781,000   | 0.3%   | \$2,000         | 3         | 1         | -66.7% | -2  |
| ROYAL SUMMIT      | \$  | 982,500   | Ψ. | -         | -      | -               | 1         | <u>-</u>  | -      | _   |
| WAILUNA           | \$  | 693,000   | \$ | 650,000   | -6.2%  | -\$43,000       | 1         | 3         | 200.0% | 2   |
| WAIMALU           | Ψ.  | -         | \$ | 488,314   | -      | -               | -         | 1         | -      | -   |
| Pearl City Region | \$  | 613,000   | \$ | 662,500   | 8.1%   | \$49,500        | 24        | 20        | -16.7% | -4  |
| currency region   | Ψ.  | 013,000   | Ψ. | 002,500   | 0.170  | Ų 43,500        |           |           | 1017/0 | _   |
| Kaneohe Region    | 20  | 14 Median | 20 | 15 Median | +/-    | +/-             | 2014 Sold | 2015 Sold | +/-    | +/- |
| AHUIMANU AREA     | \$  | 740,000   | \$ | 770,000   | 4.1%   | \$30,000        | 1         | 3         | 200.0% | 2   |
| AHUIMANU HILLS    | \$  | 1,190,000 |    | -         | -      | -               | 1         | -         | -      | -   |
| ALII BLUFFS       | \$  | 875,129   | \$ | 702,500   | -19.7% | -\$172,629      | 3         | 2         | -33.3% | -1  |
| CASTLE HILL       | \$  | 700,000   |    | -         | -      | -               | 1         | -         | -      | -   |
| CROWN TERRACE     | \$  | 725,000   |    | -         | -      | -               | 1         | -         | -      | -   |
| CLUB VIEW ESTATE  | <u> </u>                                      | -         | \$ | 700,000   | -      | -               | -         | 1         | -      | -   |
| HAIKU PLANTATION  |   | -         | \$ | 1,100,000 | -      | -               | -         | 1         | -      | -   |
| HAIKU VILLAGE     |   | -         | \$ | 776,250   | -      | -               | -         | 2         | -      | _   |
| HALE KOU          | \$  | 625,000   |    | -         | -      | -               | 3         | -         | -      | -   |
| (ANEOHE BAY       | <u> </u>                                      | -         | \$ | 1,225,000 | -      | -               | -         | 1         | -      | _   |
| ILIPUNA           |   | -         | \$ | 799,000   | -      | -               | -         | 1         | -      | -   |
| HAUULA            | \$  | 403,000   | \$ | 509,750   | 26.5%  | \$106,750       | 1         | 4         | 300.0% | 3   |
| (AAAWA            | \$  | 720,000   |    | -         | -      | -               | 1         | -         | -      | -   |
| KAALAEA           | \$  | 775,000   | \$ | 540,000   | -30.3% | -\$235,000      | 1         | 1         | 0.0%   | 0   |
| .ULANI OCEAN      | \$  | 758,000   |    | -         | -      | -               | 1         | -         | -      | -   |
| (ANEOHE TOWN      | \$  | 910,000   |    | -         | -      | -               | 1         | -         | -      | -   |
| (APUNA HALA       | \$  | 707,500   |    | -         | -      | _               | 2         | -         | -      | -   |
| KEAPUKA           | \$  | 790,000   | \$ | 675,000   | -14.6% | -\$115,000      | 1         | 1         | 0.0%   | 0   |
| PUNALUU           |   | -         | \$ | 987,500   | -      | -               | -         | 2         | -      | -   |
| MAHALANI          | \$  | 575,000   | _  | -         | -      | -               | 1         |           | -      | -   |
| MAHINUI           | \$  | 1,281,000 | \$ | 900,000   | -29.7% | -\$381,000      | 1         | 1         | 0.0%   | 0   |
|                   |   |           |    |           |        |                 |           |           |        |     |

2

1

23

2

23

100.0%

0.0%

1

889,500

\$

605,000 \$

740,000 \$

537,500

596,000

730,000

-11.2%

-1.4%

-\$67,500

-\$10,000

MIKIOLA

WAIKALUA

VALLEY ESTATES

Kaneohe Region

| North Shore Region         | 20 | 14 Median | 20 | 15 Median | +/-    | +/-            | 2014 Sold | 2015 Sold | +/-    | +/- |
|----------------------------|----|-----------|----|-----------|--------|----------------|-----------|-----------|--------|-----|
| KAWAILOA                   | \$ | 1,220,000 | \$ | 1,300,000 | 6.6%   | \$80,000       | 1         | 1         | 0.0%   | 0   |
| LAIE                       | \$ | 665,000   |    | -         | -      | -              | 1         | -         | -      | -   |
| KAHUKU                     |    | -         | \$ | 540,750   | -      | -              | -         | 2         | -      | -   |
| PAALAAKAI                  |    | -         | \$ | 440,000   | -      | -              | -         | 1         | -      | -   |
| PUPUKEA                    | \$ | 1,022,000 | \$ | 1,075,000 | 5.2%   | \$53,000       | 3         | 3         | 0.0%   | 0   |
| SUNSET AREA                | \$ | 1,500,000 | \$ | 1,187,500 | -20.8% | -\$312,500     | 1         | 1         | 0.0%   | 0   |
| WAIALUA                    | \$ | 755,000   | \$ | 687,500   | -8.9%  | -\$67,500      | 1         | 4         | 300.0% | 3   |
| North Shore Region         | \$ | 1,022,000 | \$ | 776,750   | -24.0% | -\$245,250     | 7         | 12        | 71.4%  | 5   |
| Waipahu Region             | 20 | 14 Median | 20 | 15 Median | +/-    | +/-            | 2014 Sold | 2015 Sold | +/-    | +/- |
| HARBOR VIEW                | \$ | 551,725   | \$ | 599,000   | 8.6%   | \$47,275       | 2         | 1         | -50.0% | -1  |
| CRESTVIEW                  | \$ | 574,000   |    | -         | -      | -              | 2         | -         | -      | -   |
| ROBINSON HEIGHTS           | \$ | 375,000   |    | -         | -      | -              | 2         | -         | -      | -   |
| ROYAL KUNIA                | \$ | 599,000   | \$ | 637,500   | 6.4%   | \$38,500       | 3         | 2         | -33.3% | -1  |
| SEAVIEW                    | \$ | 555,000   |    | -         | -      | -              | 1         | -         | -      | -   |
| WAIKELE                    | \$ | 600,000   | \$ | 683,500   | 13.9%  | \$83,500       | 5         | 4         | -20.0% | -1  |
| WAIPAHU GARDENS            |    | -         | \$ | 660,000   | -      | -              | -         | 1         | -      | -   |
| WAIPAHU-TRIANGLE           |    | -         | \$ | 887,500   | -      | -              | -         | 2         | -      | -   |
| WAIPIO GENTRY              |    | -         | \$ | 489,000   | -      | -              | -         | 1         | -      | -   |
| WAIPAHU-LOWER              | \$ | 445,000   | \$ | 580,000   | 30.3%  | \$135,000      | 1         | 7         | 600.0% | 6   |
| Waipahu Region             | \$ | 552,000   | \$ | 614,750   | 11.4%  | \$62,750       | 16        | 18        | 12.5%  | 2   |
|                            |    |           |    |           |        |                |           |           |        |     |
| Metro Region               |    | 14 Median | _  | 15 Median | +/-    | +/-            |           | 2015 Sold | +/-    | +/- |
| ALEWA HEIGHTS              | \$ | 884,000   | \$ | 878,000   | -0.7%  | -\$6,000       | 4         | 3         | -25.0% | -1  |
| ALIAMANU                   | \$ | 649,000   |    | -         | -      | -              | 1         | -         | -      | -   |
| DOWSETT                    |    | -         | \$ | 927,000   | -      | -              | -         | 3         | -      | -   |
| KALIHI-AREA                | \$ | 663,800   |    | -         | -      | -              | 1         | -         | -      | -   |
| KALIHI-LOWER               | \$ | 602,500   | \$ | 585,000   | -2.9%  | -\$17,500      | 2         | 3         | 50.0%  | 1   |
| KALIHI-UPPER               | \$ | 500,000   | \$ | 605,000   | 21.0%  | \$105,000      | 1         | 1         | 0.0%   | 0   |
| KALIHI UKA                 | \$ | 580,000   |    | -         | -      | -              | 1         | -         | -      | -   |
| KALIHI VALLEY              |    | -         | \$ | 695,000   | -      | -              | -         | 1         | -      | -   |
| KAPALAMA                   | \$ | 300,000   | \$ | 728,000   | 142.7% | \$428,000      | 1         | 3         | 200.0% | 2   |
| KAMEHAMEHA HEIGHTS         |    | -         | \$ | 781,500   | -      | -              | -         | 2         | -      | -   |
| LILIHA                     | \$ | 637,500   |    | -         | -      | -              | 2         | -         | -      | -   |
| MAKIKI AREA                |    | -         | \$ | 720,000   | -      | -              | -         | 1         | -      | -   |
| MAKIKI HEIGHTS             | \$ | 1,100,000 | \$ | 1,320,000 | 20.0%  | \$220,000      | 3         | 1         | -66.7% | -2  |
| MANOA AREA                 | \$ | 999,000   | \$ | 1,481,000 | 48.2%  | \$482,000      | 5         | 2         | -60.0% | -3  |
| MANIOA LIDDED              | \$ | 1,050,000 | \$ | 1,480,000 | 44 00/ | ¢420.000       | 1         | 1         | 0.0%   | 0   |
| VIANUA-UPPER               | \$ | 1,050,000 | Ş  | 1,460,000 | 41.0%  | \$430,000      | 1         |           | 0.0%   | U   |
| MANOA-UPPER<br>MANOA-LOWER | \$ | -         | \$ | 1,780,000 | 41.0%  | \$430,000<br>- | -         | 1         | -      | -   |

\$139,500

\$151,000

-\$102,500

-\$10,000

14.1%

20.9%

-

-12.4%

-1.1%

990,000 \$ 1,129,500

\$

888,000 \$ 878,000

875,000

830,000

999,000

924,750

722,500

\$ 1,700,000

724,000 \$

\$ 1,500,000

\$ 1,700,000

\$

800,000

825,000 \$

MANOA-WOODLAWN

MOANALUA GARDENS

NUUANU-LOWER

PACIFIC HEIGHTS

PAUOA VALLEY

TANTALUS

UALAKAA

UNIVERSITY

Metro Region

SALT LAKE

MOILIILI

1

1

1

1

2

1

2

31

-50.0%

0.0%

-

100.0%

6.9%

-1

0

1

2

2

1

1

1

1

1

29

| Central Region   | 201      | 14 Median          | 203 | 15 Median | +/-    | +/-        | 2014 Sold | 2015 Sold | +/-    | +/-         |
|--|----------|--------------------|-----|-----------|--------|------------|-----------|-----------|--------|-------------|
| LAUNANI VALLEY   | \$       | 315,000            | \$  | 365,000   | 15.9%  | \$50,000   | 7         | 7         | 0.0%   | 0           |
| MILILANI AREA  | \$       | 325,000            | \$  | 393,000   | 20.9%  | \$68,000   | 9         | 10        | 11.1%  | 1           |
| MILILANI MAUKA   | \$       | 378,500            | \$  | 370,000   | -2.2%  | -\$8,500   | 10        | 9         | -10.0% | -1          |
| WAHIAWA HEIGHTS  |          | -                  | \$  | 195,000   | -      | -          | -         | 3         | -      | -           |
| WILIKINA   | \$       | 135,000            |     | -         | -      | -          | 1         | -         | -      | -           |
| WAIPIO ACRES/WAIKALANI WOOD  | \$       | 125,000            | \$  | 206,000   | 64.8%  | \$81,000   | 1         | 10        | 900.0% | 9           |
| Central Region   | \$       | 332,500            | \$  | 315,000   | -5.3%  | -\$17,500  | 28        | 39        | 39.3%  | 11          |
| Diamond Hd Region  | 20:      | 14 Median          | 20: | 15 Median | +/-    | +/-        | 2014 Sold | 2015 Sold | +/-    | +/-         |
| DIAMOND HEAD   | \$       | 1,240,000          | \$  | 502,000   | -59.5% | -\$738,000 | 9         | 9         | 0.0%   | 0           |
| KALANI IKI   |          | -                  | \$  | 1,288,000 | -      | -          | -         | 1         | -      | -           |
| PAIKO LAGOON   |          | -                  | \$  | 681,000   | -      | -          | -         | 1         | -      | -           |
| ST. LOUIS  | \$       | 525,000            | \$  | 520,000   | -1.0%  | -\$5,000   | 1         | 1         | 0.0%   | 0           |
| WAIALAE G/C  | \$       | 224,000            | \$  | 265,000   | 18.3%  | \$41,000   | 4         | 1         | -75.0% | -3          |
| WAIALAE NUI VLY  | \$       | 580,000            |     | -         | -      | -          | 3         | -         | -      | -           |
| Diamond Hd Region  | \$       | 580,000            | \$  | 520,000   | -10.3% | -\$60,000  | 17        | 13        | -23.5% | -4          |
| Ewa Plain Region   | 20:      | 14 Median          | 202 | 15 Median | +/-    | +/-        | 2014 Sold | 2015 Sold | +/-    | +/-         |
| AG/INDL/NAVY   |          | -                  | \$  | 215,000   | -      | -          | -         | 1         | -      | -           |
| EWA  | \$       | 385,000            | \$  | 277,000   | -28.1% | -\$108,000 | 5         | 11        | 120.0% | 6           |
| EWA BEACH  |          | -                  | \$  | 190,000   | -      | -          | -         | 1         | -      | -           |
| EWA GEN SODA CREEK   |          | -                  | \$  | 240,000   | -      | -          | -         | 1         | -      | -           |
| EWA GEN SUN TERRA ON THE PARK                                      |          | -                  | \$  | 286,000   | -      | -          | -         | 1         | -      | -           |
| HOAKALEI-KA MAKANA   | \$       | 467,500            | \$  | 500,000   | 7.0%   | \$32,500   | 4         | 1         | -75.0% | -3          |
| KAPOLEI  | \$       | 299,500            | \$  | 284,000   | -5.2%  | -\$15,500  | 6         | 2         | -66.7% | -4          |
| (APOLEI-MALANAI  |          | -                  | \$  | 325,000   | -      | -          | -         | 1         | -      | -           |
| KO OLINA   | \$       | 613,000            | \$  | 551,750   | -10.0% | -\$61,250  | 5         | 6         | 20.0%  | 1           |
| OCEAN POINTE   | \$       | 393,000            | \$  | 434,000   | 10.4%  | \$41,000   | 11        | 18        | 63.6%  | 7           |
| Ewa Plain Region   | \$       | 393,000            | \$  | 415,000   | 5.6%   | \$22,000   | 31        | 43        | 38.7%  | 12          |
| Hawaii Kai Region  | 20:      | 14 Median          | 20: | L5 Median | +/-    | +/-        | 2014 Sold | 2015 Sold | +/-    | +/-         |
| HAHAIONE-LOWER   | \$       | 562,500            | \$  | 437,500   | -22.2% | -\$125,000 | 4         | 6         | 50.0%  | 2           |
| KALAMA VALLEY  | •        | -                  | \$  | 570,000   | -      | -          | -         | 1         | -      | -           |
| MARINERS VALLEY  |          | -                  | \$  | 590,000   | -      | -          | -         | 1         | -      | -           |
| WEST MARINA  | \$       | 625,000            | \$  | 725,000   | 16.0%  | \$100,000  | 10        | 13        | 30.0%  | 3           |
| Hawaii Kai Region  | \$       | 591,500            | \$  | 580,000   | -1.9%  | -\$11,500  | 14        | 21        | 50.0%  | 7           |
| Kailua Region  | 20:      | 14 Median          | 20: | 15 Median | +/-    | +/-        | 2014 Sold | 2015 Sold | +/-    | +/-         |
| BLUESTONE  | \$       | 750,000            |     | -         | -      | -          | 1         | _         | -      | -           |
| ENCHANTED LAKE   | \$       | 549,900            |     | -         | -      | _          | 1         | -         | -      | -           |
| KAILUA TOWN  | \$       | 401,000            | \$  | 470,000   | 17.2%  | \$69,000   | 8         | 8         | 0.0%   | 0           |
| WAIMANALO  |          | -                  | \$  | 455,000   | -      | -          | -         | 1         | -      | -           |
| KUKILAKILA   | \$       | 693,000            | •   | -         | -      | -          | 1         | -         | -      | -           |
| Kailua Region  | \$       | 455,000            | \$  | 470,000   | 3.3%   | \$15,000   | 11        | 9         | -18.2% | -2          |
| Kaneohe Region   | 201      | 14 Median          | 201 | 15 Median | +/-    | +/-        | 2014 Sold | 2015 Sold | +/-    | +/          |
| COUNTRY CLUB   | \$       | 586,000            | \$  | 615,000   | 4.9%   | \$29,000   | 3         | 3         | 0.0%   | 0           |
| HAIKU PLANTATION   | \$       | 619,000            | \$  | 478,000   | -22.8% | -\$141,000 | 1         | 1         | 0.0%   | 0           |
| HAIKU VILLAGE  | \$       | 425,000            | \$  | 511,750   | 20.4%  | \$86,750   | 1         | 2         | 100.0% | 1           |
| HALE KOU   | \$       | 302,000            | \$  | 338,000   | 11.9%  | \$36,000   | 2         | 1         | -50.0% | -1          |
| KAAAWA   | T        | -                  | \$  | 202,500   | -      | -          | -         | 2         | -      | -           |
| LILIPUNA   | \$       | 475,000            | 7   | -         | _      | -          | 3         | -         | -      | -           |
| MAHINUI  | \$       | 410,000            |     | -         | -      | -          | 1         | -         | -      | -           |
|  |          | -                  | \$  | 173,500   | _      | _          | -         | 1         | _      | _           |
| KAALAEA  |          |                    | \$  | 90,000    | -63.1% | -\$154,000 | 1         | 1         | 0.0%   | 0           |
|  | Ś        | 244.000            |     | 90.000    |        |            |           |           |        |             |
| PUNALUU  | \$<br>\$ | 244,000<br>454.500 |     | •         |        |            |           |           |        | 0           |
| PUNALUU<br>PUUALII   | \$       | 454,500            | \$  | 448,250   | -1.4%  | -\$6,250   | 4         | 4         | 0.0%   |             |
| KAALAEA<br>PUNALUU<br>PUUALII<br>TEMPLE VALLEY<br>WINDWARD ESTATES |          | -                  |     | •         |        |            |           |           |        | 0<br>4<br>6 |

| Condo Solds - June 2015 vs 2014 | (Based on   | region and | nei         | ghborhood      | groupings | as listed in MLS)              | - Page 2 of 3 |           |        |     |
|---------------------------------|-------------|------------|-------------|----------------|-----------|--------------------------------|---------------|-----------|--------|-----|
| Leeward Region                  | 20:         | 14 Median  | 20:         | 15 Median      | +/-       | +/-                            | 2014 Sold     | 2015 Sold | +/-    | +/- |
| MAILI                           | \$          | 85,000     | \$          | 155,000        | 82.4%     | \$70,000                       | 1             | 6         | 500.0% | 5   |
| WAIANAE                         | \$          | 52,000     | \$          | 94,750         | 82.2%     | \$42,750                       | 1             | 4         | 300.0% | 3   |
| МАКАНА                          | \$          | 130,500    | \$          | 175,000        | 34.1%     | \$44,500                       | 12            | 8         | -33.3% | -4  |
| Leeward Region                  | \$          | 127,000    | \$          | 149,000        | 17.3%     | \$22,000                       | 14            | 18        | 28.6%  | 4   |
| Makakilo Region                 | 2014 Median |            | 2015 Median |                | +/-       | +/-                            | 2014 Sold     | 2015 Sold | +/-    | +/- |
| MAKAKILO-UPPER                  | \$          | 319,000    | \$          | 301,000        | -5.6%     | -\$18,000                      | 11            | 14        | 27.3%  | 3   |
| Makakilo Region                 | \$          | 319,000    | \$          | 301,000        | -5.6%     | -\$18,000                      | 11            | 14        | 27.3%  | 3   |
| Metro Region                    | 20:         | 14 Median  | 20:         | 15 Median      | +/-       | +/-                            | 2014 Sold     | 2015 Sold | +/-    | +/- |
| ALA MOANA                       | \$          | 349,500    | \$          | 295,000        | -15.6%    | -\$54,500                      | 2             | 11        | 450.0% | 9   |
| CHINATOWN                       | \$          | 438,000    | \$          | 589,000        | 34.5%     | \$151,000                      | 3             | 4         | 33.3%  | 1   |
| DILLINGHAM                      | \$          | 435,000    | \$          | 495,000        | 13.8%     | \$60,000                       | 3             | 1         | -66.7% | -2  |
| DOWNTOWN                        | \$          | 315,000    | \$          | 320,000        | 1.6%      | \$5,000                        | 9             | 12        | 33.3%  | 3   |
| HOLIDAY MART                    | \$          | 356,500    | \$          | 240,000        | -32.7%    | -\$116,500                     | 2             | 6         | 200.0% | 4   |
| KAKAAKO                         | \$          | 687,500    | \$          | 728,000        | 5.9%      | \$40,500                       | 32            | 15        | -53.1% | -17 |
| KALIHI AREA                     | \$          | 249,000    | \$          | 256,000        | 2.8%      | \$7,000                        | 1             | 3         | 200.0% | 2   |
| KALIHI LOWER                    |             | -          | \$          | 244,000        | -         | -                              | -             | 2         | -      | -   |
| KAMEHAMEHA HEIGHTS              | \$          | 225,000    | ·           | -              | -         | -                              | 1             | -         | -      | -   |
| KAPAHULU                        | \$          | 350,000    | \$          | 345,000        | -1.4%     | -\$5,000                       | 1             | 5         | 400.0% | 4   |
| KAPIO/KINAU/WARD                | \$          | 165,750    | \$          | 249,000        | 50.2%     | \$83,250                       | 1             | 2         | 100.0% | 1   |
| KAPIOLANI                       | \$          | 397,000    | \$          | 644,000        | 62.2%     | \$247,000                      | 9             | 9         | 0.0%   | 0   |
| KUAKINI                         | •           | -          | \$          | 400,000        | -         | -                              | -             | 1         | -      | -   |
| LILIHA                          | \$          | 321,000    | \$          | 339,000        | 5.6%      | \$18,000                       | 1             | 1         | 0.0%   | 0   |
| MAKIKI                          | \$          | 298,000    | \$          | 235,000        | -21.1%    | -\$63,000                      | 3             | 3         | 0.0%   | 0   |
| MAKIKI AREA                     | \$          | 302,000    | \$          | 322,500        | 6.8%      | \$20,500                       | 12            | 20        | 66.7%  | 8   |
| MCCULLY                         | Υ           | -          | \$          | 200,222        | -         | -                              | -             | 1         | -      | -   |
| MOANALUA VALLEY                 |             | -          | \$          | 690,000        | -         | -                              | _             | 1         | -      | _   |
| MOILIILI                        | \$          | 280,000    | \$          | 305,000        | 8.9%      | \$25,000                       | 11            | 11        | 0.0%   | 0   |
| NUUANU-LOWER                    | \$          | 310,000    | \$          | 490,000        | 58.1%     | \$180,000                      | 1             | 5         | 400.0% | 4   |
| PALAMA                          | \$          | 219,000    | Y           | -              | -         | -                              | 2             | -         | -      | -   |
| PAWAA                           | \$          | 355,000    | \$          | 465,000        | 31.0%     | \$110,000                      | 3             | 3         | 0.0%   | 0   |
| PUNAHOU                         | \$          | 375,000    | \$          | 280,000        | -25.3%    | -\$95,000                      | 7             | 1         | -85.7% | -6  |
| PUNCHBOWL AREA                  | \$          | 267,000    | \$          | 342,000        | 28.1%     | \$75,000                       | 8             | 10        | 25.0%  | 2   |
| PUNCHBOWL-LOWER                 | \$          | 264,250    | \$          | 300,000        | 13.5%     | \$35,750                       | 2             | 5         | 150.0% | 3   |
| SALT LAKE                       | \$          | 318,000    | \$          | 342,500        | 7.7%      | \$33,730                       | 17            | 30        | 76.5%  | 13  |
| WAIKIKI                         | \$          | 320,000    | \$          | 305,000        | -4.7%     | -\$15,000                      | 93            | 101       | 8.6%   | 8   |
| Metro Region                    | \$          | 350,000    | \$          | <b>325,000</b> | -7.1%     | -\$15,000<br>- <b>\$25,000</b> | 224           | 263       | 17.4%  | 39  |
| Wetto Region                    | Ÿ           | 330,000    | Υ .         | 323,000        | 7.170     | <b>723,000</b>                 | 224           | 203       | 17.470 | 33  |
| North Shore Region              | 20:         | 14 Median  | 20          | 15 Median      | +/-       | +/-                            | 2014 Sold     | 2015 Sold | +/-    | +/- |
| BEACH PARKS                     |             | -          | \$          | 650,000        | -         | -                              | -             | 1         | -      | -   |
| WAIALUA                         | \$          | 375,000    | \$          | 250,000        | -33.3%    | -\$125,000                     | 1             | 3         | 200.0% | 2   |
| KUILIMA                         | \$          | 1,395,000  | \$          | 608,500        | -56.4%    | -\$786,500                     | 1             | 2         | 100.0% | 1   |
| North Shore Region              | \$          | 885,000    | \$          | 371,500        | -58.0%    | -\$513,500                     | 2             | 6         | 200.0% | 4   |
| Pearl City Region               | 20:         | 14 Median  | 20:         | 15 Median      | +/-       | +/-                            | 2014 Sold     | 2015 Sold | +/-    | +/- |
| AIEA AREA                       |             | -          | \$          | 228,500        | -         | -                              | -             | 1         | -      | -   |
| PEARL CITY UPPER                | \$          | 185,000    |             | -              | -         | -                              | 1             | -         | -      | -   |
| HALAWA                          | \$          | 195,000    | \$          | 329,000        | 68.7%     | \$134,000                      | 1             | 4         | 300.0% | 3   |
| MANANA                          | \$          | 205,000    |             | 315,000        | 53.7%     | \$110,000                      | 3             | 3         | 0.0%   | 0   |
| NEWTOWN                         | \$          | 350,000    |             | 410,000        | 17.1%     | \$60,000                       | 1             | 1         | 0.0%   | 0   |
| PEARLRIDGE                      | \$          | 360,000    |             | 320,000        | -11.1%    | -\$40,000                      | 13            | 11        | -15.4% | -2  |
| WAIAU                           | ¥           | -          | \$          | 270,740        | -         | -                              | -             | 2         | -      | -   |
| WAILUNA                         | \$          | 462,000    | \$          | 506,000        | 9.5%      | \$44,000                       | 1             | 2         | 100.0% | 1   |
| Pearl City Region               | \$          | 308,607    | \$          | 317,500        | 2.9%      | \$8,893                        | 20            | 24        | 20.0%  | 4   |
| , -0 -                          | *           | -,         | •           | ,              |           |                                |               |           |        |     |

#### Condo Solds - June 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

| Waipahu Region | <b>20</b> 1 | L4 Median | 201 | L5 Median | +/-    | +/-       | 2014 Sold | 2015 Sold | +/-    | +/- |
|----------------|-------------|-----------|-----|-----------|--------|-----------|-----------|-----------|--------|-----|
| VILLAGE PARK   |             | -         | \$  | 274,000   | -      | -         | -         | 2         | -      | -   |
| ROYAL KUNIA    | \$          | 310,000   |     | -         | -      | -         | 1         | -         | -      | -   |
| WAIKELE        | \$          | 375,000   | \$  | 373,000   | -0.5%  | -\$2,000  | 6         | 6         | 0.0%   | 0   |
| WAIPAHU-LOWER  | \$          | 193,500   | \$  | 169,500   | -12.4% | -\$24,000 | 6         | 4         | -33.3% | -2  |
| WAIPIO GENTRY  | \$          | 285,000   | \$  | 299,400   | 5.1%   | \$14,400  | 7         | 10        | 42.9%  | 3   |
| Waipahu Region | \$          | 299,000   | \$  | 299,400   | 0.1%   | \$400     | 20        | 22        | 10.0%  | 2   |