

Local Market Update

Single Family Homes

June 2013



June 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	13	17	-24%	11	4	175%	\$810,000	\$811,250	0%	95.3%	99.5%	-4%	14	23	-39%	35	40	-13%
Ala Moana - Kakaako	1-2-3	1	1	0%	0	1	-	\$0	\$780,000	-	0.0%	95.1%	-	0	52	-	3	3	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	9	11	-18%	10	6	67%	\$755,150	\$682,500	11%	94.5%	98.6%	-4%	37	38	-3%	35	40	-13%
Ewa Plain	1-9-1	74	56	32%	60	36	67%	\$538,500	\$490,000	10%	98.0%	97.7%	0%	22	37	-41%	168	129	30%
Hawaii Kai	1-3-9	26	30	-13%	21	14	50%	\$860,000	\$870,000	-1%	98.3%	94.7%	4%	26	35	-26%	67	88	-24%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	29	36	-19%	36	27	33%	\$865,000	\$775,000	12%	94.8%	97.1%	-2%	21	27	-22%	97	126	-23%
Kalihi - Palama	1-1-2 to 1-1-7	15	11	36%	4	7	-43%	\$480,000	\$626,800	-23%	82.3%	100.3%	-18%	43	12	258%	46	36	28%
Kaneohe	Selected 1-4-4 to 1-4-7	25	35	-29%	21	16	31%	\$765,000	\$566,000	35%	100.0%	96.4%	4%	9	42	-79%	78	96	-19%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	29	29	0%	12	25	-52%	\$777,500	\$760,000	2%	98.9%	97.4%	2%	18	35	-49%	65	86	-24%
Makaha - Nanakuli	1-8-1 to 1-8-9	25	27	-7%	20	21	-5%	\$365,000	\$330,000	11%	98.8%	94.6%	4%	31	31	0%	96	118	-19%
Makakilo	1-9-2 to 1-9-3	20	16	25%	13	14	-7%	\$518,000	\$570,000	-9%	100.0%	96.2%	4%	12	65	-82%	49	58	-16%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	15	13	15%	8	16	-50%	\$808,000	\$981,078	-18%	96.0%	87.0%	10%	30	16	88%	43	47	-9%
Mililani	Selected 1-9-4 to 1-9-5	24	32	-25%	25	25	0%	\$668,000	\$557,500	20%	99.0%	95.3%	4%	12	57	-79%	62	77	-19%
Moanalua - Salt Lake	1-1-1	8	8	0%	5	6	-17%	\$760,000	\$652,500	16%	101.5%	96.1%	6%	17	29	-41%	9	22	-59%
North Shore	1-5-6 to 1-6-9	9	11	-18%	8	7	14%	\$677,500	\$659,000	3%	100.5%	97.1%	4%	19	82	-77%	64	63	2%
Pearl City - Aiea	1-9-6 to 1-9-9	25	27	-7%	24	16	50%	\$632,500	\$572,000	11%	101.0%	96.6%	5%	11	17	-35%	65	59	10%
Wahiawa	1-7-1 to 1-7-7	8	10	-20%	5	7	-29%	\$515,000	\$400,000	29%	103.0%	98.8%	4%	33	127	-74%	24	25	-4%
Waialae - Kahala	1-3-5	11	16	-31%	9	12	-25%	\$1,600,000	\$1,470,000	9%	107.7%	94.1%	14%	34	69	-51%	50	60	-17%
Waikiki	1-2-6	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Waipahu	1-9-4	27	31	-13%	15	17	-12%	\$515,000	\$482,000	7%	98.1%	96.6%	2%	42	25	68%	55	66	-17%
Windward Coast	1-4-8 to 1-5-5	8	14	-43%	1	2	-50%	\$800,000	\$420,000	90%	89.0%	96.0%	-7%	57	38	50%	40	51	-22%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	54	64	-16%	47	31	52%	\$968,000	\$883,115	10%	99.3%	95.5%	4%	14	15	-7%
Ala Moana - Kakaako	1-2-3	6	7	-14%	2	6	-67%	\$607,500	\$829,950	-27%	99.7%	97.7%	2%	56	73	-23%
Downtown - Nuuanu	1-1-8 to 1-2-2	56	60	-7%	48	36	33%	\$757,500	\$750,000	1%	95.1%	96.3%	-1%	36	33	9%
Ewa Plain	1-9-1	395	314	26%	273	190	44%	\$499,999	\$450,000	11%	100.0%	97.8%	2%	22	28	-21%
Hawaii Kai	1-3-9	132	135	-2%	77	88	-13%	\$895,000	\$860,000	4%	97.8%	95.1%	3%	22	25	-12%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	198	141	40%	157	141	11%	\$869,000	\$779,000	12%	98.2%	95.1%	3%	19	63	-70%
Kalihi - Palama	1-1-2 to 1-1-7	81	69	17%	36	48	-25%	\$551,000	\$540,000	2%	95.8%	92.3%	4%	37	23	61%
Kaneohe	Selected 1-4-4 to 1-4-7	137	131	5%	93	77	21%	\$690,000	\$675,000	2%	96.5%	96.5%	0%	25	43	-42%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	125	146	-14%	90	118	-24%	\$790,000	\$754,500	5%	99.1%	92.4%	7%	16	30	-47%
Makaha - Nanakuli	1-8-1 to 1-8-9	172	171	1%	107	103	4%	\$357,000	\$315,000	13%	95.9%	95.7%	0%	35	29	21%
Makakilo	1-9-2 to 1-9-3	105	88	19%	67	55	22%	\$565,000	\$538,000	5%	100.0%	93.6%	7%	23	60	-62%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	63	67	-6%	52	60	-13%	\$905,000	\$910,000	-1%	95.3%	93.6%	2%	33	24	38%
Mililani	Selected 1-9-4 to 1-9-5	154	144	7%	105	104	1%	\$620,000	\$595,500	4%	100.2%	97.7%	3%	17	50	-66%
Moanalua - Salt Lake	1-1-1	42	31	35%	27	22	23%	\$750,000	\$608,500	23%	101.3%	95.5%	6%	17	23	-26%
North Shore	1-5-6 to 1-6-9	90	66	36%	47	44	7%	\$705,000	\$650,000	8%	97.2%	89.7%	8%	28	76	-63%
Pearl City - Aiea	1-9-6 to 1-9-9	147	114	29%	116	80	45%	\$586,500	\$582,250	1%	96.9%	94.1%	3%	32	31	3%
Wahiawa	1-7-1 to 1-7-7	48	46	4%	36	21	71%	\$406,000	\$390,000	4%	96.1%	98.7%	-3%	16	60	-73%
Waialae - Kahala	1-3-5	73	61	20%	44	46	-4%	\$1,600,000	\$1,358,500	18%	99.2%	90.6%	9%	31	52	-40%
Waikiki	1-2-6	2	1	100%	0	1	-	\$0	\$835,000	-	0.0%	92.6%	-	0	42	-
Waipahu	1-9-4	130	104	25%	92	89	3%	\$530,000	\$485,000	9%	98.3%	95.1%	3%	24	38	-37%
Windward Coast	1-4-8 to 1-5-5	47	58	-19%	24	20	20%	\$570,000	\$455,000	25%	96.8%	99.5%	-3%	49	47	4%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

June 2013



June 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	1	-100%
Ala Moana - Kakaako	1-2-3	42	46	-9%	34	31	10%	\$371,500	\$270,000	38%	100.5%	97.1%	4%	21	34	-38%	145	133	9%
Downtown - Nuuanu	1-1-8 to 1-2-2	36	40	-10%	39	24	63%	\$425,000	\$386,000	10%	107.6%	100.4%	7%	49	14	250%	149	119	25%
Ewa Plain	1-9-1	34	32	6%	21	23	-9%	\$330,000	\$296,000	11%	96.8%	94.0%	3%	9	15	-40%	61	74	-18%
Hawaii Kai	1-3-9	23	15	53%	9	12	-25%	\$595,000	\$505,500	18%	100.0%	96.7%	3%	24	36	-33%	41	58	-29%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	16	10	60%	2	9	-78%	\$459,000	\$375,000	22%	99.2%	97.4%	2%	23	14	64%	24	34	-29%
Kalihi - Palama	1-1-2 to 1-1-7	12	11	9%	11	6	83%	\$415,000	\$304,000	37%	100.0%	90.2%	11%	18	94	-81%	29	43	-33%
Kaneohe	Selected 1-4-4 to 1-4-7	20	16	25%	20	9	122%	\$430,000	\$318,000	35%	98.4%	101.0%	-3%	14	15	-7%	44	34	29%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	11	24	-54%	10	6	67%	\$432,500	\$432,250	0%	92.5%	96.1%	-4%	85	31	173%	48	67	-28%
Makaha - Nanakuli	1-8-1 to 1-8-9	16	17	-6%	5	10	-50%	\$140,000	\$82,500	70%	93.3%	85.5%	9%	67	56	20%	51	68	-25%
Makakilo	1-9-2 to 1-9-3	10	5	100%	9	8	13%	\$255,000	\$216,000	18%	104.1%	89.8%	16%	10	21	-52%	20	19	5%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	76	75	1%	50	50	0%	\$322,500	\$320,225	1%	100.9%	95.3%	6%	21	33	-36%	159	203	-22%
Mililani	Selected 1-9-4 to 1-9-5	29	38	-24%	25	18	39%	\$307,500	\$287,000	7%	100.8%	96.6%	4%	12	36	-67%	59	77	-23%
Moanalua - Salt Lake	1-1-1	12	20	-40%	22	19	16%	\$300,500	\$335,000	-10%	99.0%	97.1%	2%	15	20	-25%	48	55	-13%
North Shore	1-5-6 to 1-6-9	6	4	50%	4	3	33%	\$297,000	\$490,000	-39%	98.5%	89.3%	10%	33	91	-64%	20	25	-20%
Pearl City - Aiea	1-9-6 to 1-9-9	28	35	-20%	22	17	29%	\$306,500	\$250,000	23%	100.0%	104.2%	-4%	10	22	-55%	63	84	-25%
Wahiawa	1-7-1 to 1-7-7	1	2	-50%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	4	12	-67%
Waialae - Kahala	1-3-5	3	3	0%	5	2	150%	\$225,000	\$482,900	-53%	88.2%	97.6%	-10%	30	14	114%	14	14	0%
Waikiki	1-2-6	139	139	0%	86	80	8%	\$320,000	\$285,000	12%	95.0%	98.5%	-4%	33	38	-13%	436	531	-18%
Waipahu	1-9-4	27	29	-7%	17	14	21%	\$251,000	\$241,500	4%	101.2%	94.7%	7%	8	34	-76%	48	70	-31%
Windward Coast	1-4-8 to 1-5-5	1	0	-	1	1	0%	\$295,000	\$185,000	59%	100.0%	100.0%	0%	24	57	-58%	10	12	-17%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change	Jun-13	Jun-12	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	4	3	33%	2	1	100%	\$697,500	\$475,000	47%	99.4%	93.1%	7%	15	42	-64%
Ala Moana - Kakaako	1-2-3	295	227	30%	212	195	9%	\$372,000	\$360,000	3%	99.2%	98.6%	1%	32	44	-27%
Downtown - Nuuanu	1-1-8 to 1-2-2	250	188	33%	186	131	42%	\$442,000	\$365,000	21%	96.6%	97.4%	-1%	35	44	-20%
Ewa Plain	1-9-1	194	157	24%	149	138	8%	\$330,000	\$306,000	8%	97.3%	95.0%	2%	17	28	-39%
Hawaii Kai	1-3-9	129	107	21%	99	82	21%	\$565,000	\$507,500	11%	102.7%	94.4%	9%	17	47	-64%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	57	69	-17%	36	51	-29%	\$427,500	\$402,000	6%	101.2%	92.4%	10%	13	36	-64%
Kalihi - Palama	1-1-2 to 1-1-7	66	72	-8%	44	48	-8%	\$362,500	\$316,000	15%	99.5%	93.8%	6%	25	37	-32%
Kaneohe	Selected 1-4-4 to 1-4-7	108	76	42%	84	52	62%	\$430,000	\$363,500	18%	98.9%	94.5%	5%	22	53	-58%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	77	80	-4%	62	43	44%	\$507,500	\$425,000	19%	96.7%	89.5%	8%	29	48	-40%
Makaha - Nanakuli	1-8-1 to 1-8-9	104	80	30%	62	41	51%	\$98,000	\$90,000	9%	87.5%	90.9%	-4%	39	48	-19%
Makakilo	1-9-2 to 1-9-3	60	50	20%	40	42	-5%	\$239,500	\$239,375	0%	97.0%	93.6%	4%	16	18	-11%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	369	346	7%	260	234	11%	\$317,500	\$310,000	2%	97.7%	96.3%	1%	24	32	-25%
Mililani	Selected 1-9-4 to 1-9-5	154	195	-21%	123	124	-1%	\$300,000	\$254,500	18%	99.7%	93.6%	7%	15	28	-46%
Moanalua - Salt Lake	1-1-1	109	118	-8%	89	87	2%	\$299,000	\$275,000	9%	100.0%	95.3%	5%	21	17	24%
North Shore	1-5-6 to 1-6-9	30	26	15%	18	15	20%	\$246,500	\$225,000	10%	100.0%	94.1%	6%	36	91	-60%
Pearl City - Aiea	1-9-6 to 1-9-9	190	180	6%	142	131	8%	\$274,000	\$265,000	3%	98.1%	95.3%	3%	22	42	-48%
Wahiawa	1-7-1 to 1-7-7	7	14	-50%	7	5	40%	\$145,000	\$115,000	26%	93.5%	79.3%	18%	41	71	-42%
Waialae - Kahala	1-3-5	28	27	4%	25	18	39%	\$410,000	\$405,425	1%	91.5%	95.4%	-4%	40	29	38%
Waikiki	1-2-6	780	679	15%	553	434	27%	\$318,000	\$362,500	-12%	94.9%	99.2%	-4%	36	40	-10%
Waipahu	1-9-4	140	112	25%	104	65	60%	\$264,500	\$255,000	4%	99.8%	92.7%	8%	14	31	-55%
Windward Coast	1-4-8 to 1-5-5	18	14	29%	11	6	83%	\$195,000	\$192,500	1%	95.1%	102.7%	-7%	39	89	-56%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013

Aina Haina - Kuliouou

(1-3-6 to 1-3-8)

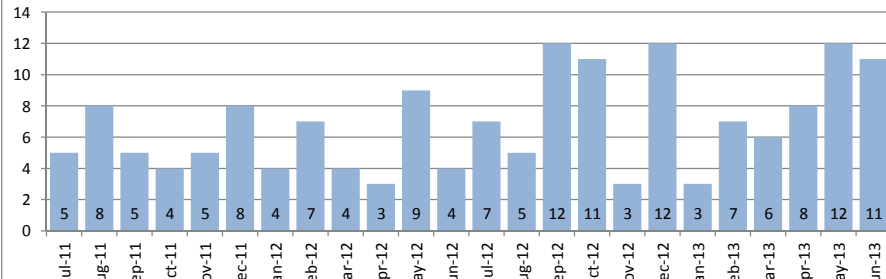


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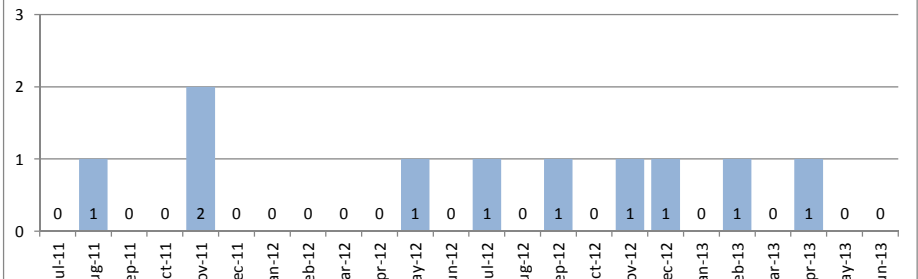
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	13	17	-24%	54	64	-16%
Closed Sales	11	4	175%	47	31	52%
Median Sales Price	\$810,000	\$811,250	0%	\$968,000	\$883,115	10%
Percent of Original List Price Received	95.3%	99.5%	-4%	99.3%	95.5%	4%
Median Days on Market Until Sale	14	23	-39%	14	15	-7%
Inventory of Homes for Sale	35	40	-13%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	1	0	--	4	3	33%
Closed Sales	0	0	--	2	1	100%
Median Sales Price	\$0	\$0	--	\$697,500	\$475,000	47%
Percent of Original List Price Received	0.0%	0.0%	--	99.4%	93.1%	7%
Median Days on Market Until Sale	0	0	--	15	42	-64%
Inventory of Homes for Sale	0	1	-100%	--	--	--

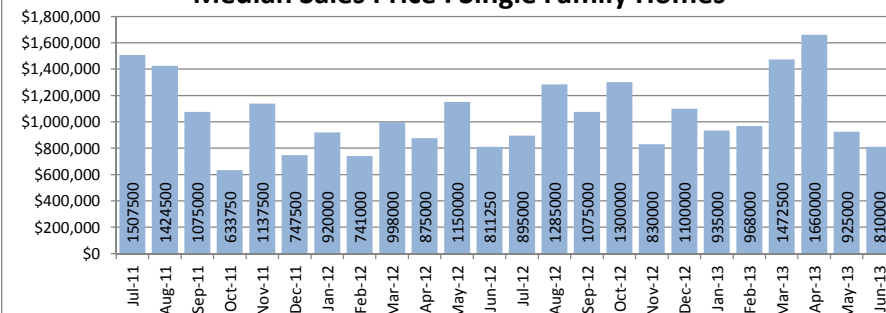
Closed Sales : Single Family Homes



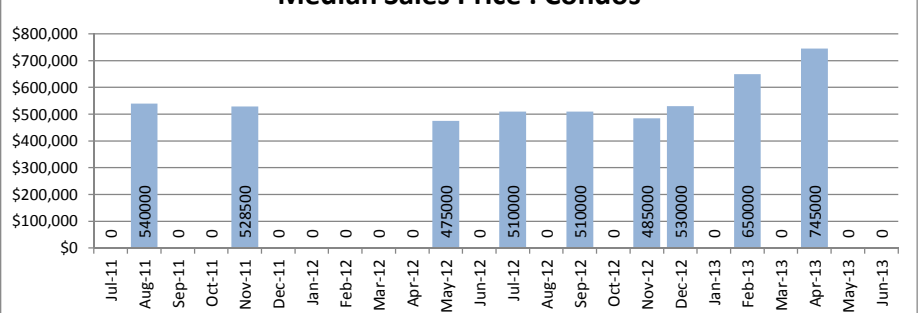
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

June 2013

Ala Moana - Kakaako

(1-2-3)

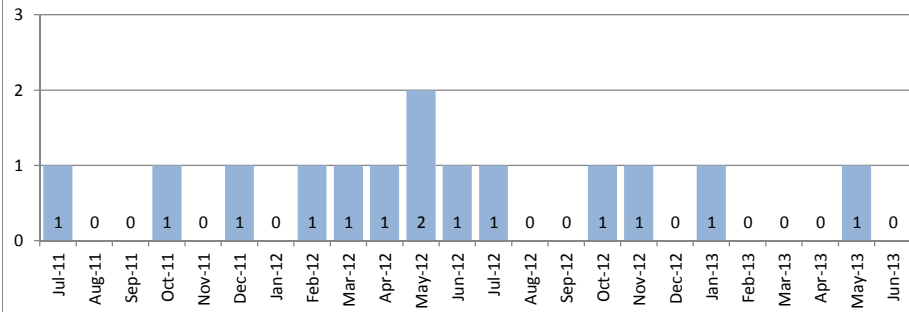


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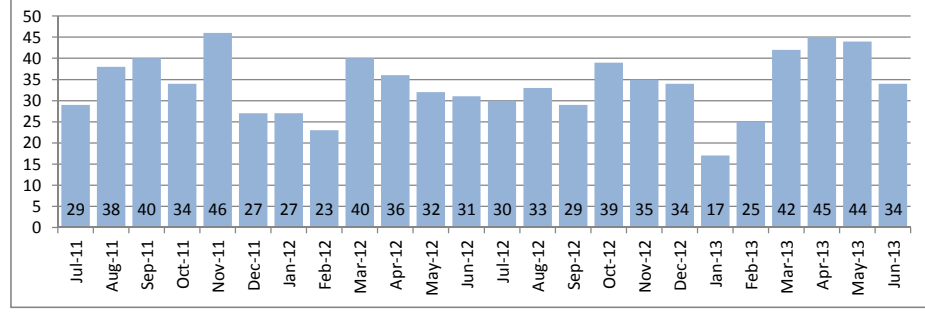
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	1	1	0%	6	7	-14%
Closed Sales	0	1	-100%	2	6	-67%
Median Sales Price	\$0	\$780,000	-100%	\$607,500	\$829,950	-27%
Percent of Original List Price Received	0.0%	95.1%	-100%	99.7%	97.7%	2%
Median Days on Market Until Sale	0	52	-100%	56	73	-23%
Inventory of Homes for Sale	3	3	0%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	42	46	-9%	295	227	30%
Closed Sales	34	31	10%	212	195	9%
Median Sales Price	\$371,500	\$270,000	38%	\$372,000	\$360,000	3%
Percent of Original List Price Received	100.5%	97.1%	4%	99.2%	98.6%	1%
Median Days on Market Until Sale	21	34	-38%	32	44	-27%
Inventory of Homes for Sale	145	133	9%	--	--	--

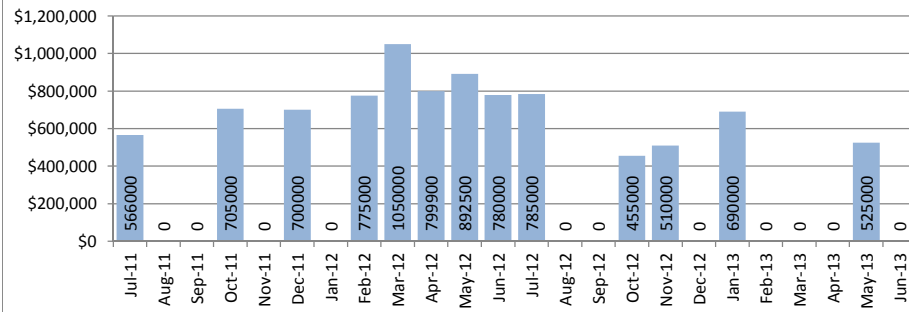
Closed Sales : Single Family Homes



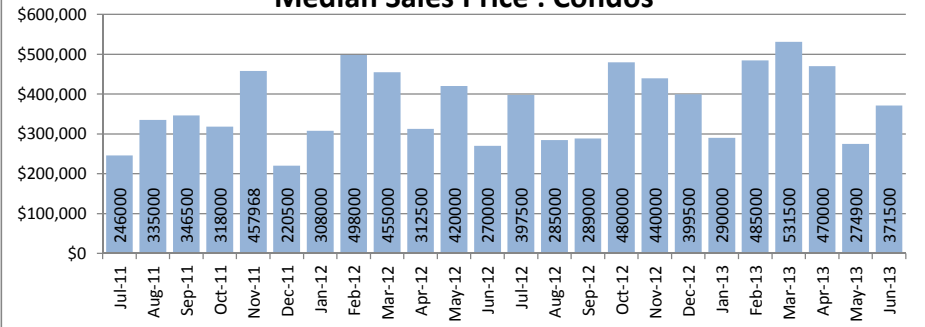
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

June 2013

Downtown - Nuuanu

1-1-8 to 1-2-2

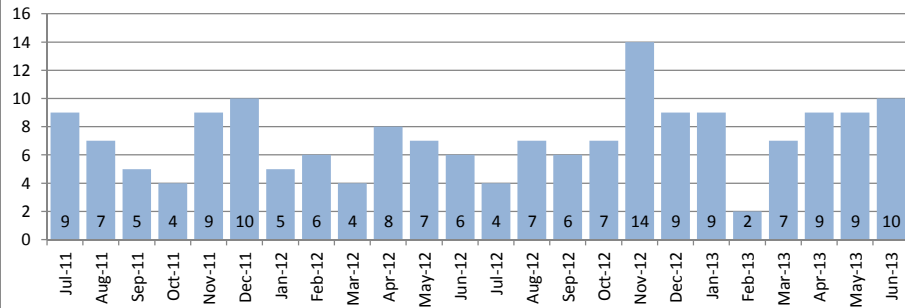


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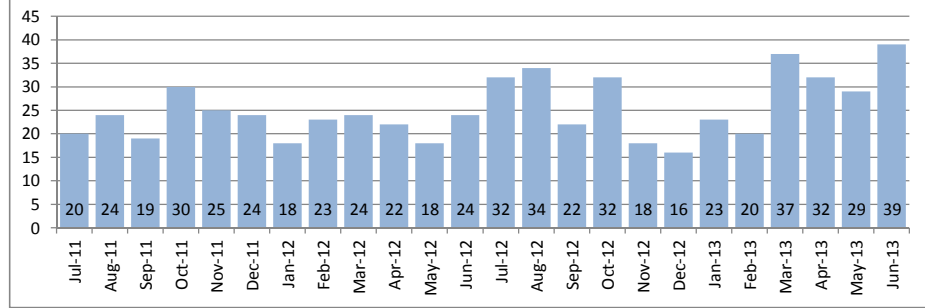
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	9	11	-18%	56	60	-7%
Closed Sales	10	6	67%	48	36	33%
Median Sales Price	\$755,150	\$682,500	11%	\$757,500	\$750,000	1%
Percent of Original List Price Received	94.5%	98.6%	-4%	95.1%	96.3%	-1%
Median Days on Market Until Sale	37	38	-3%	36	33	9%
Inventory of Homes for Sale	35	40	-13%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	36	40	-10%	250	118	112%
Closed Sales	39	24	63%	186	131	42%
Median Sales Price	\$425,000	\$386,000	10%	\$442,000	\$365,000	21%
Percent of Original List Price Received	107.6%	100.4%	7%	96.6%	97.4%	-1%
Median Days on Market Until Sale	49	14	250%	35	44	-20%
Inventory of Homes for Sale	149	119	25%	--	--	--

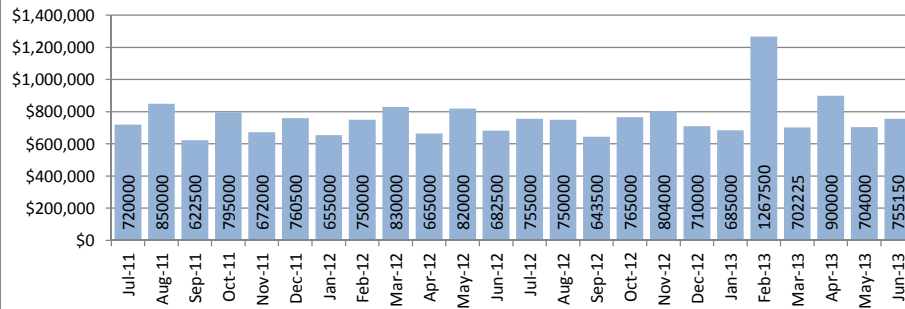
Closed Sales : Single Family Homes



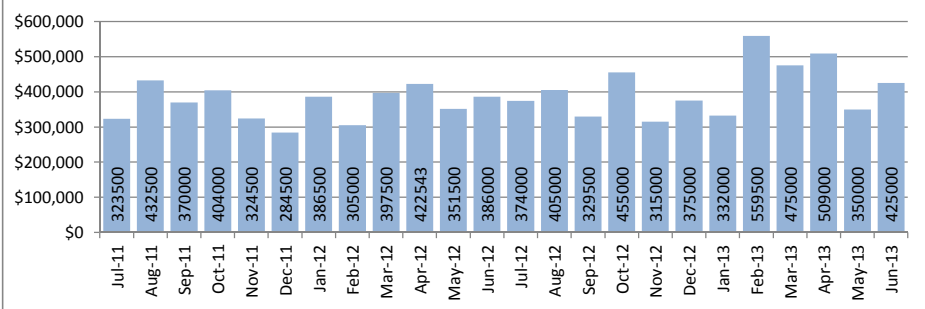
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2013



Ewa Plain

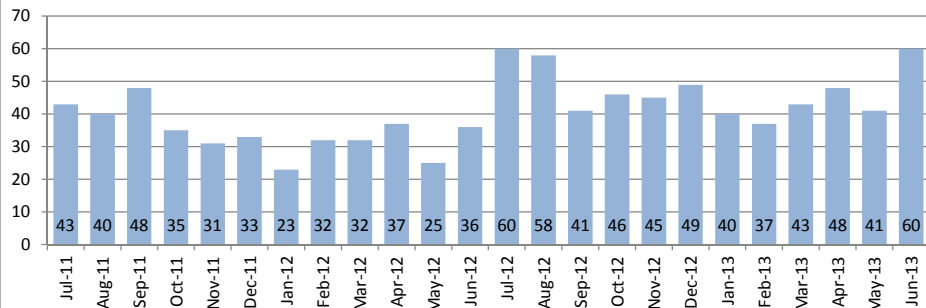
1-9-1

June 2013

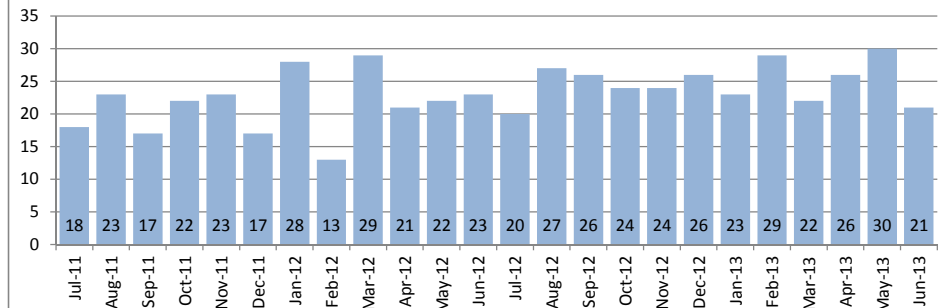
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	74	56	32%	395	314	26%
Closed Sales	60	36	67%	273	190	44%
Median Sales Price	\$538,500	\$490,000	10%	\$499,999	\$450,000	11%
Percent of Original List Price Received	98.0%	97.7%	0%	100.0%	97.8%	2%
Median Days on Market Until Sale	22	37	-41%	22	28	-21%
Inventory of Homes for Sale	168	129	30%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	34	32	6%	194	157	24%
Closed Sales	21	23	-9%	149	138	8%
Median Sales Price	\$330,000	\$296,000	11%	\$330,000	\$306,000	8%
Percent of Original List Price Received	96.8%	94.0%	3%	97.3%	95.0%	2%
Median Days on Market Until Sale	9	15	-40%	17	28	-39%
Inventory of Homes for Sale	61	74	-18%	--	--	--

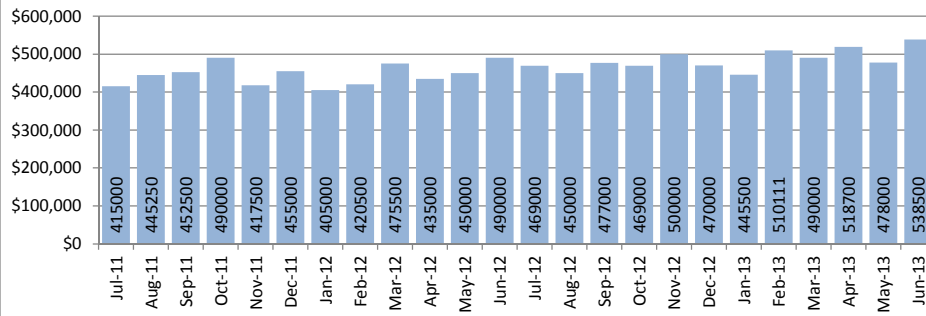
Closed Sales : Single Family Homes



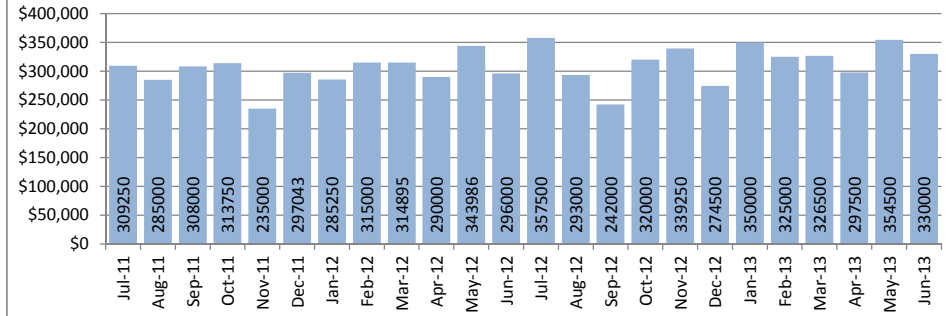
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013



Hawaii Kai

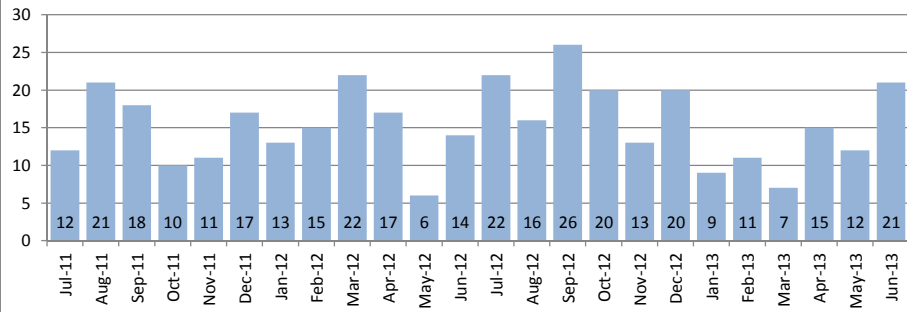
1-3-9

June 2013

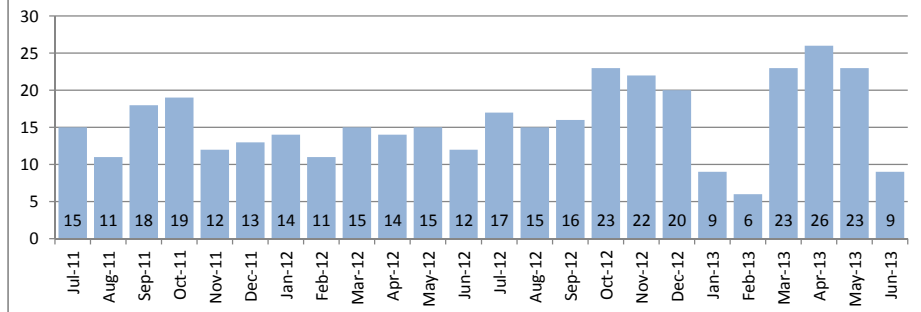
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	26	30	-13%	132	135	-2%
Closed Sales	21	14	50%	77	88	-13%
Median Sales Price	\$860,000	\$870,000	-1%	\$895,000	\$860,000	4%
Percent of Original List Price Received	98.3%	94.7%	4%	97.8%	95.1%	3%
Median Days on Market Until Sale	26	35	-26%	22	25	-12%
Inventory of Homes for Sale	67	35	91%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	23	15	53%	129	107	21%
Closed Sales	9	12	-25%	99	82	21%
Median Sales Price	\$595,000	\$505,500	18%	\$565,000	\$507,500	11%
Percent of Original List Price Received	100.0%	96.7%	3%	102.7%	94.4%	9%
Median Days on Market Until Sale	24	36	-33%	17	47	-64%
Inventory of Homes for Sale	41	58	-29%	--	--	--

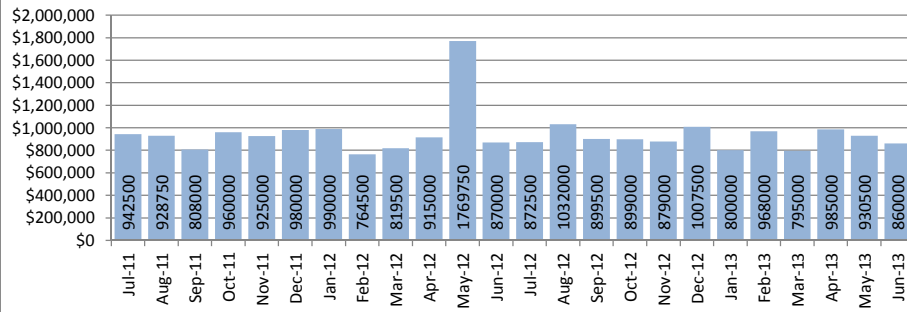
Closed Sales : Single Family Homes



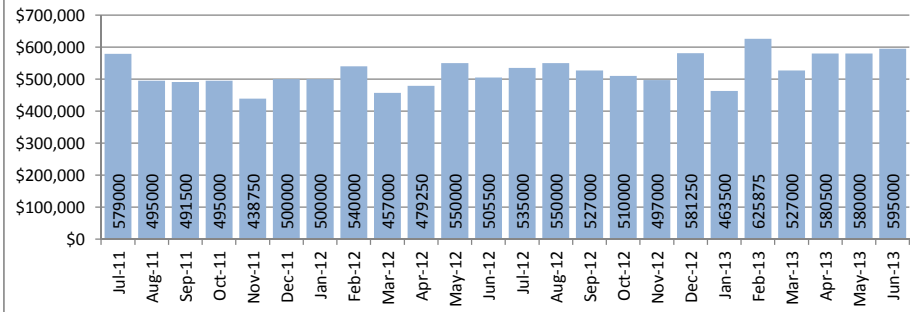
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2013



Kailua - Waimanalo

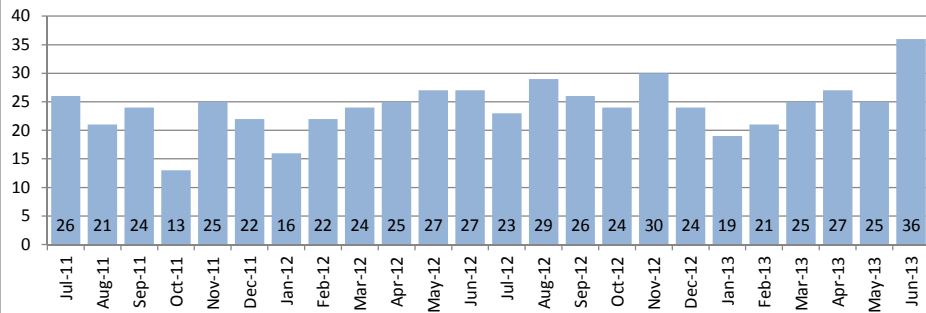
1-4-1 to Selected 1-4-4

June 2013

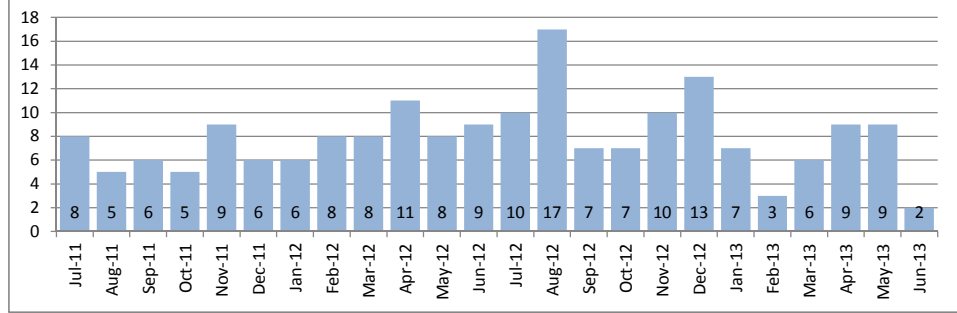
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	29	36	-19%	198	141	40%
Closed Sales	36	27	33%	157	141	11%
Median Sales Price	\$865,000	\$775,000	12%	\$869,000	\$779,000	12%
Percent of Original List Price Received	94.8%	97.1%	-2%	98.2%	95.0%	3%
Median Days on Market Until Sale	21	27	-22%	19	63	-70%
Inventory of Homes for Sale	97	126	-23%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	16	10	60%	57	69	-17%
Closed Sales	2	9	-78%	36	51	-29%
Median Sales Price	\$459,000	\$375,000	22%	\$427,500	\$402,000	6%
Percent of Original List Price Received	99.2%	97.4%	2%	101.2%	92.4%	10%
Median Days on Market Until Sale	23	14	64%	13	36	-64%
Inventory of Homes for Sale	24	34	-29%	--	--	--

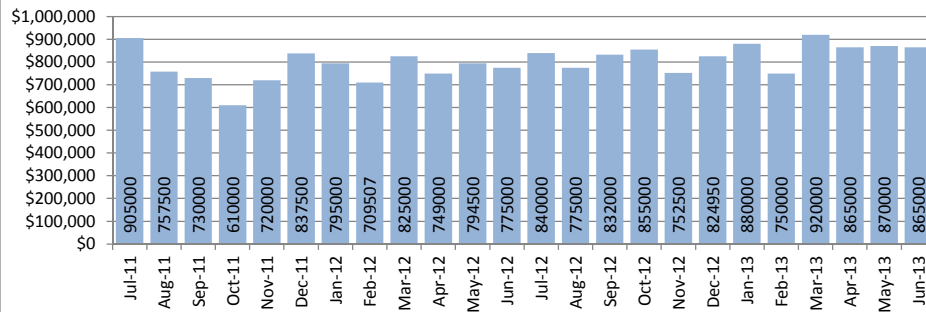
Closed Sales : Single Family Homes



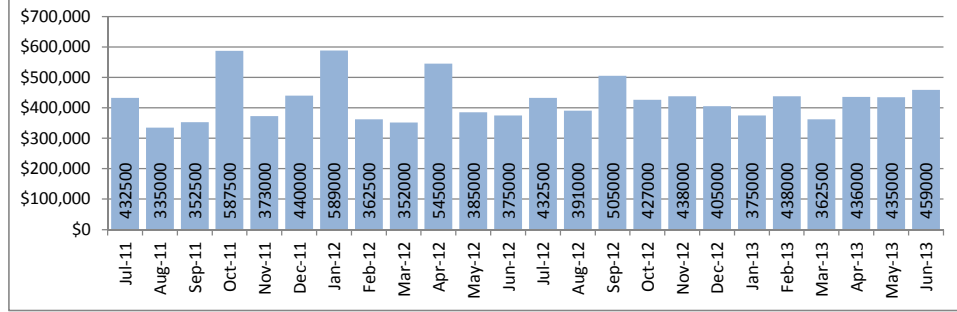
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013

Kalihi - Palama

1-1-2 to 1-1-7

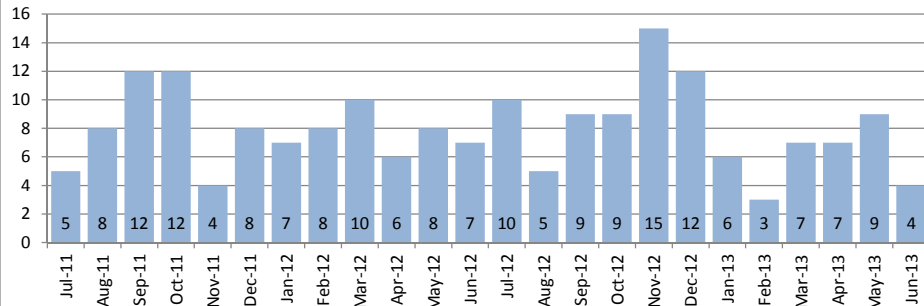


June 2013

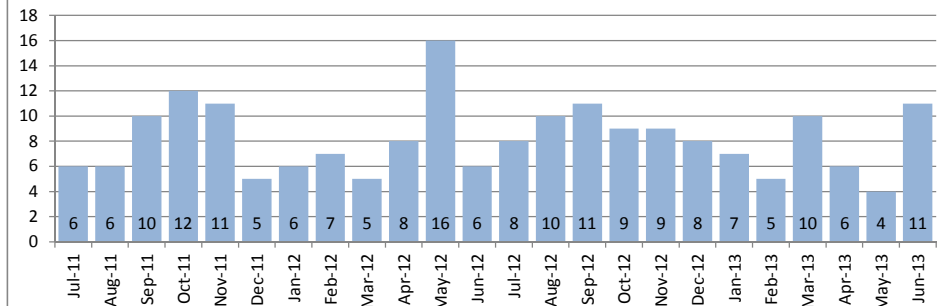
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	11	36%	81	69	17%
Closed Sales	4	7	-43%	36	48	-25%
Median Sales Price	\$480,000	\$626,800	-23%	\$551,000	\$540,000	2%
Percent of Original List Price Received	82.3%	100.3%	-18%	95.8%	92.3%	4%
Median Days on Market Until Sale	43	12	258%	37	23	61%
Inventory of Homes for Sale	46	36	28%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	12	11	9%	66	72	-8%
Closed Sales	11	6	83%	44	48	-8%
Median Sales Price	\$415,000	\$304,000	37%	\$362,500	\$316,000	15%
Percent of Original List Price Received	100.0%	90.2%	11%	99.5%	93.8%	6%
Median Days on Market Until Sale	18	94	-81%	25	37	-32%
Inventory of Homes for Sale	29	43	-33%	--	--	--

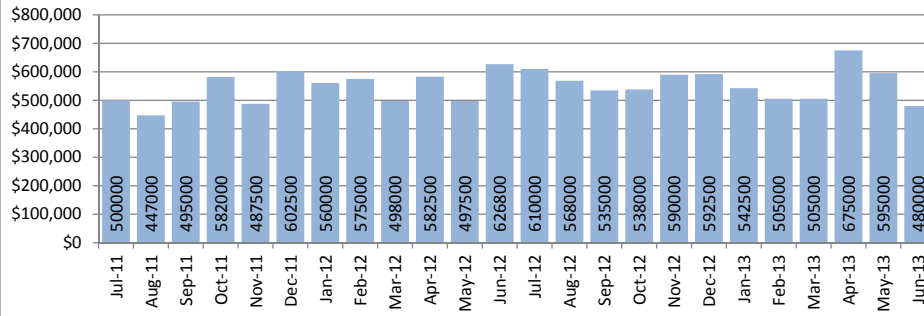
Closed Sales : Single Family Homes



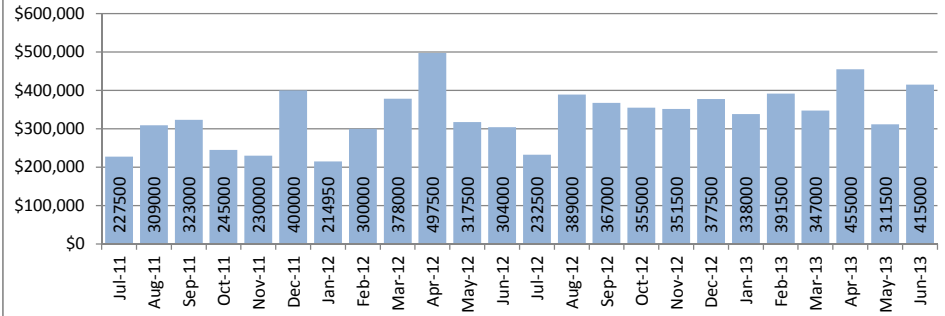
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013



Kaneohe

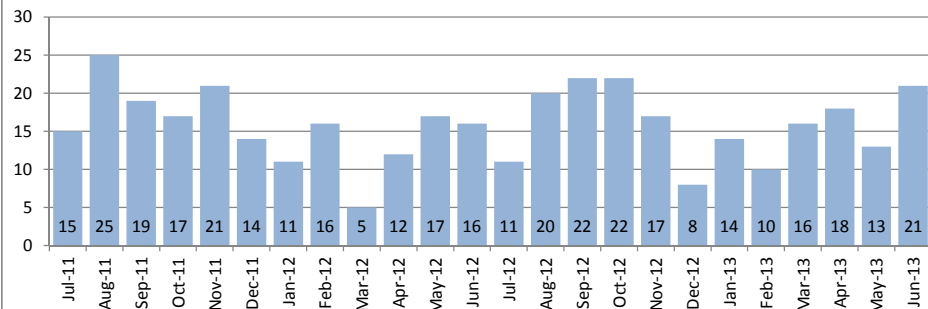
Selected 1-4-4 to 1-4-7

June 2013

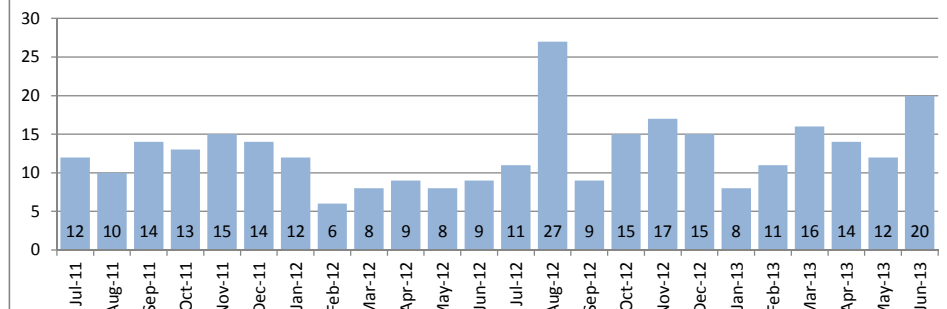
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	25	35	-29%	137	131	5%
Closed Sales	21	16	31%	93	77	21%
Median Sales Price	\$765,000	\$566,000	35%	\$690,000	\$675,000	2%
Percent of Original List Price Received	100.0%	96.4%	4%	96.5%	96.5%	0%
Median Days on Market Until Sale	9	42	-79%	25	43	-42%
Inventory of Homes for Sale	78	96	-19%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	20	16	25%	108	76	42%
Closed Sales	20	9	122%	84	52	62%
Median Sales Price	\$430,000	\$318,000	35%	\$430,000	\$363,500	18%
Percent of Original List Price Received	98.4%	101.0%	-3%	98.9%	94.5%	5%
Median Days on Market Until Sale	14	15	-7%	22	53	-58%
Inventory of Homes for Sale	44	34	29%	--	--	--

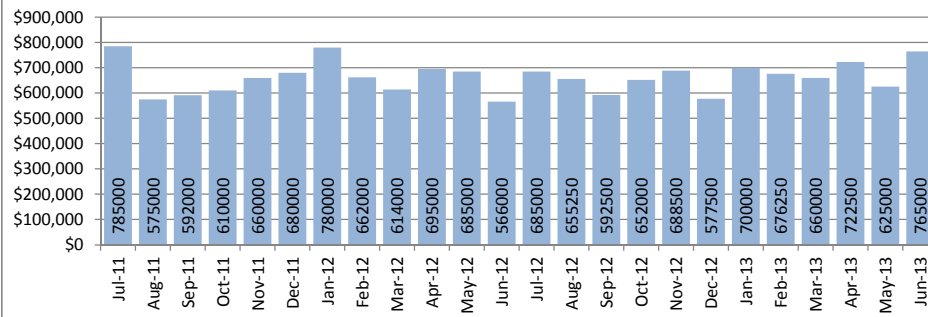
Closed Sales : Single Family Homes



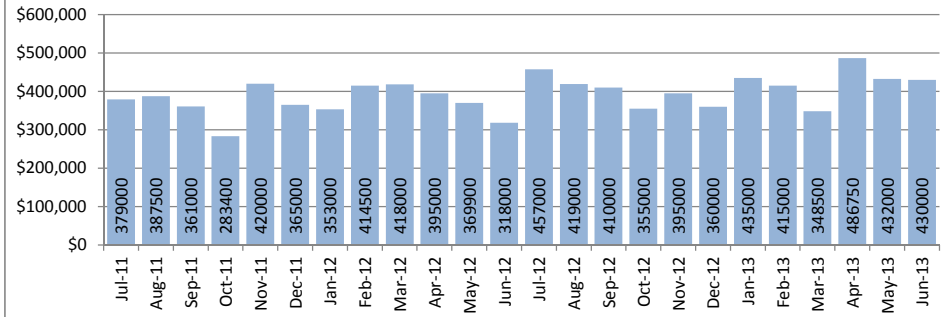
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013

Kapahulu - Diamond Head

1-3-1 to 1-3-4

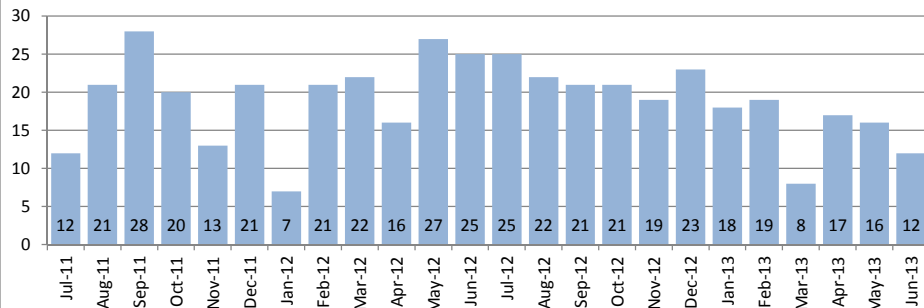


June 2013

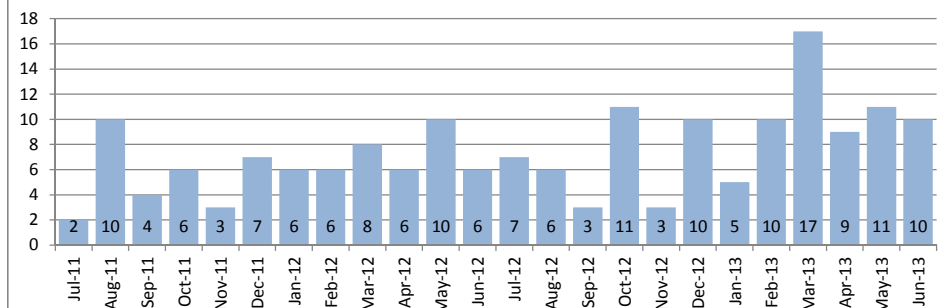
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	29	29	0%	125	146	-14%
Closed Sales	12	25	-52%	90	118	-24%
Median Sales Price	\$777,500	\$760,000	2%	\$790,000	\$754,500	5%
Percent of Original List Price Received	98.9%	97.4%	2%	99.1%	92.4%	7%
Median Days on Market Until Sale	18	35	-49%	16	30	-47%
Inventory of Homes for Sale	65	86	-24%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	11	24	-54%	77	80	-4%
Closed Sales	10	6	67%	62	43	44%
Median Sales Price	\$432,500	\$432,250	0%	\$507,500	\$425,000	19%
Percent of Original List Price Received	92.5%	96.1%	-4%	96.7%	89.5%	8%
Median Days on Market Until Sale	85	31	174%	29	48	-40%
Inventory of Homes for Sale	48	67	-28%	--	--	--

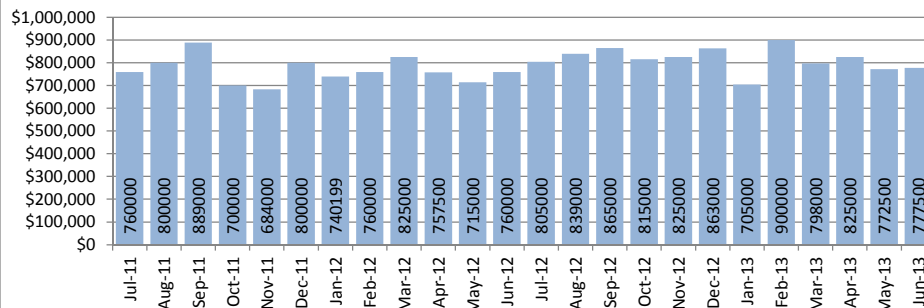
Closed Sales : Single Family Homes



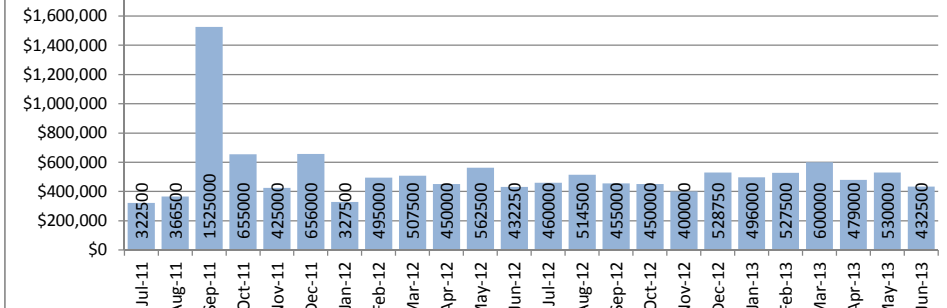
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013

Makaha - Nanakuli

1-8-1 to 1-8-9

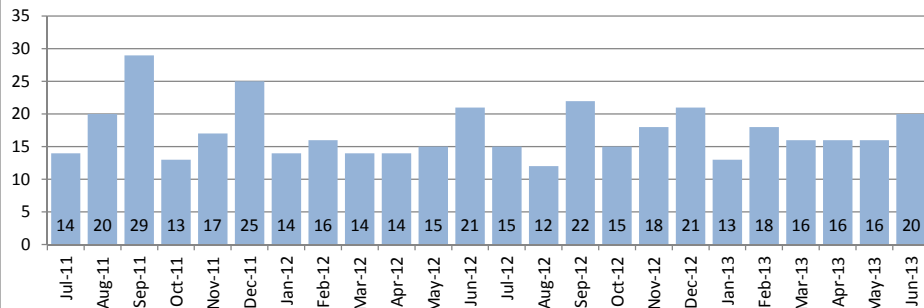


June 2013

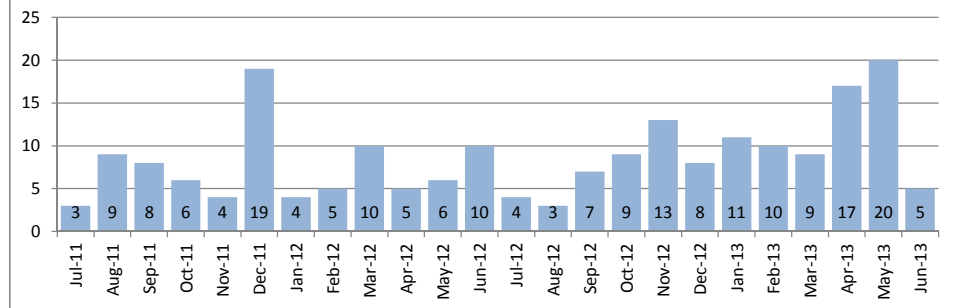
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	25	27	-7%	172	171	1%
Closed Sales	20	21	-5%	107	103	4%
Median Sales Price	\$365,000	\$330,000	11%	\$357,000	\$315,000	13%
Percent of Original List Price Received	98.8%	94.6%	4%	95.9%	95.7%	0%
Median Days on Market Until Sale	31	31	0%	35	29	21%
Inventory of Homes for Sale	96	118	-19%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	16	17	-6%	104	80	30%
Closed Sales	5	10	-50%	62	41	51%
Median Sales Price	\$140,000	\$82,500	70%	\$98,000	\$90,000	9%
Percent of Original List Price Received	93.3%	85.5%	9%	87.5%	90.9%	-4%
Median Days on Market Until Sale	67	56	20%	39	48	-19%
Inventory of Homes for Sale	51	68	-25%	--	--	--

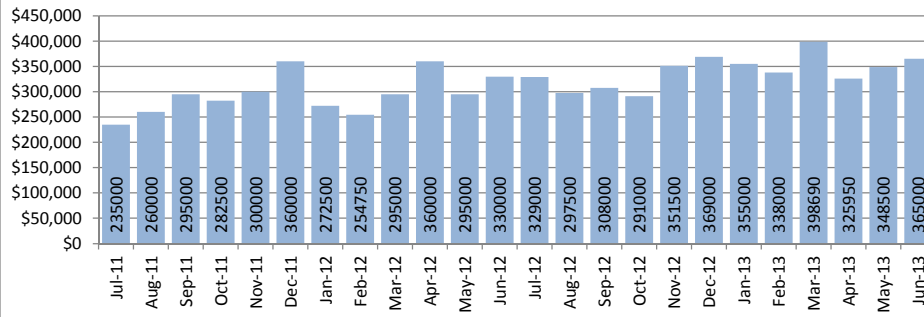
Closed Sales : Single Family Homes



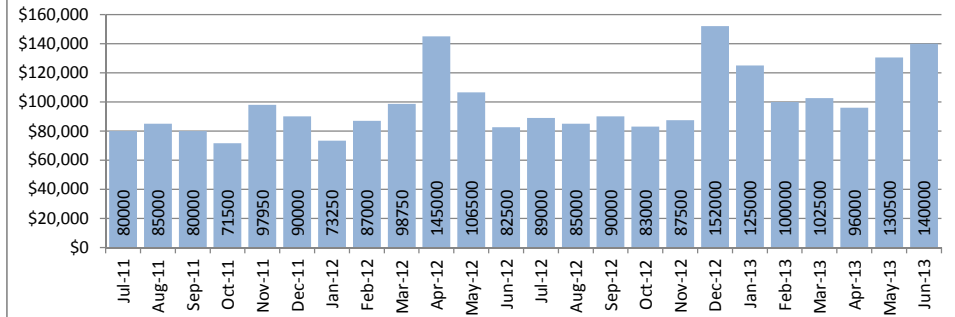
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2013



Makakilo

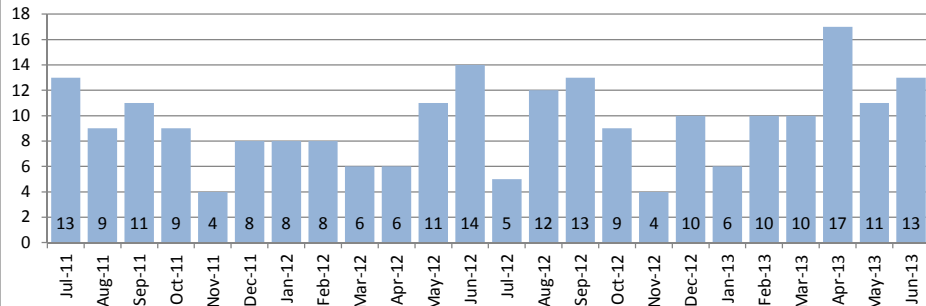
1-9-2 to 1-9-3

June 2013

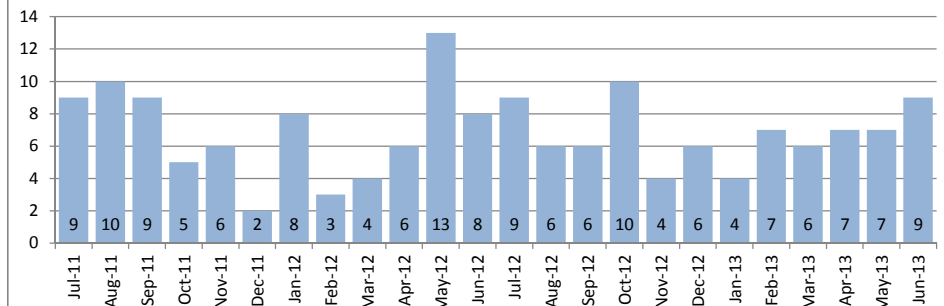
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	20	16	25%	105	88	19%
Closed Sales	13	14	-7%	67	55	22%
Median Sales Price	\$518,000	\$570,000	-9%	\$565,000	\$538,000	5%
Percent of Original List Price Received	100.0%	96.2%	4%	100.0%	93.6%	7%
Median Days on Market Until Sale	12	65	-82%	23	60	-62%
Inventory of Homes for Sale	49	58	-16%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	10	5	100%	60	50	20%
Closed Sales	9	8	13%	40	42	-5%
Median Sales Price	\$255,000	\$216,000	18%	\$239,500	\$239,375	0%
Percent of Original List Price Received	104.1%	89.8%	16%	97.0%	93.6%	4%
Median Days on Market Until Sale	10	21	-52%	16	18	-11%
Inventory of Homes for Sale	20	19	5%	--	--	--

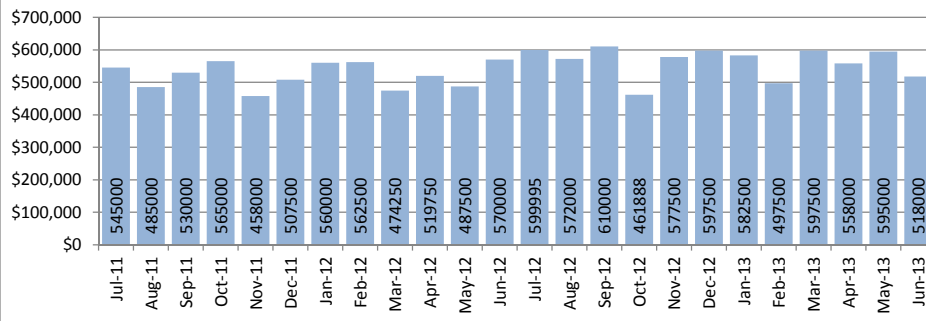
Closed Sales : Single Family Homes



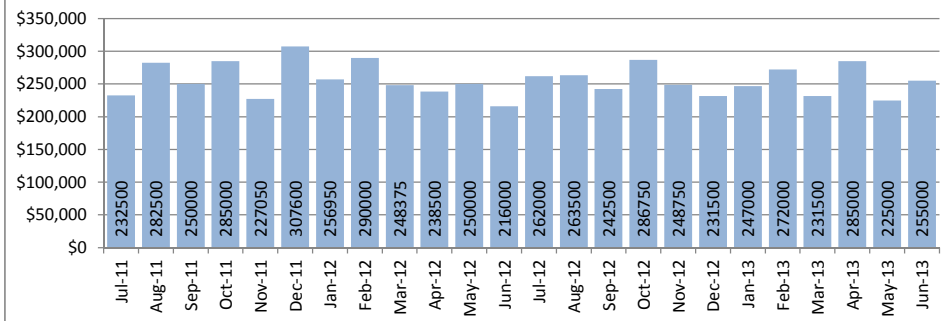
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2013



Makiki - Moiliili

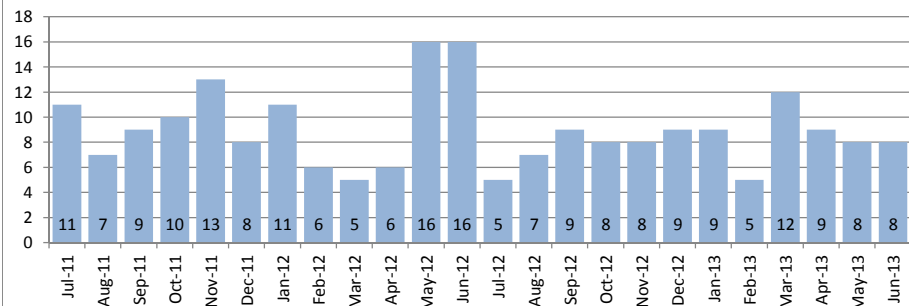
1-2-4 to 1-2-9 (except 1-2-6)

June 2013

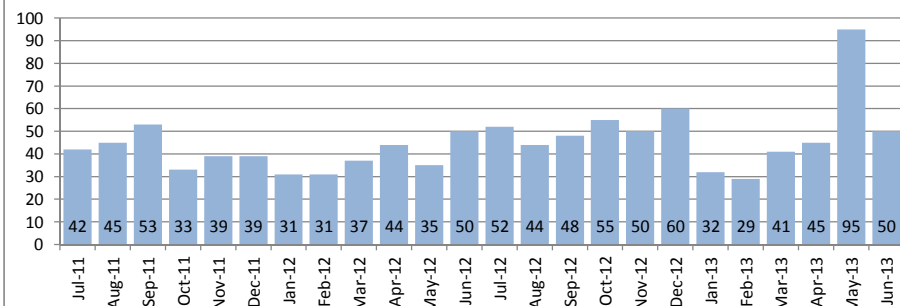
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	13	15%	63	67	-6%
Closed Sales	8	16	-50%	52	60	-13%
Median Sales Price	\$808,000	\$981,078	-18%	\$905,000	\$910,500	-1%
Percent of Original List Price Received	96.0%	87.0%	10%	95.3%	93.6%	2%
Median Days on Market Until Sale	30	16	88%	33	24	38%
Inventory of Homes for Sale	43	47	-9%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	76	75	1%	369	346	7%
Closed Sales	50	50	0%	260	234	11%
Median Sales Price	\$322,500	\$320,225	1%	\$317,500	\$310,000	2%
Percent of Original List Price Received	100.9%	95.3%	6%	97.7%	96.3%	1%
Median Days on Market Until Sale	21	33	-36%	24	32	-25%
Inventory of Homes for Sale	159	203	-22%	--	--	--

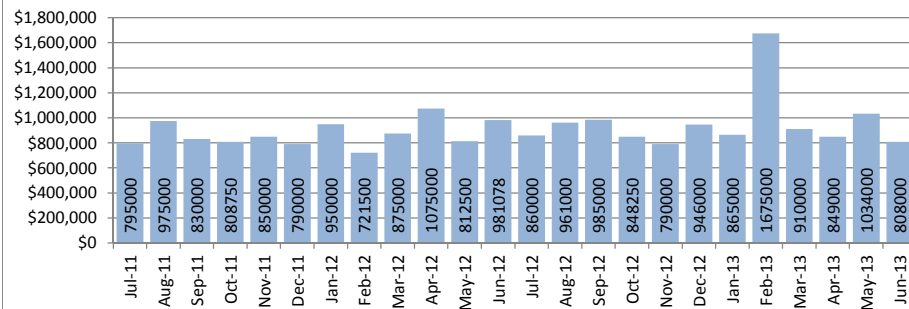
Closed Sales : Single Family Homes



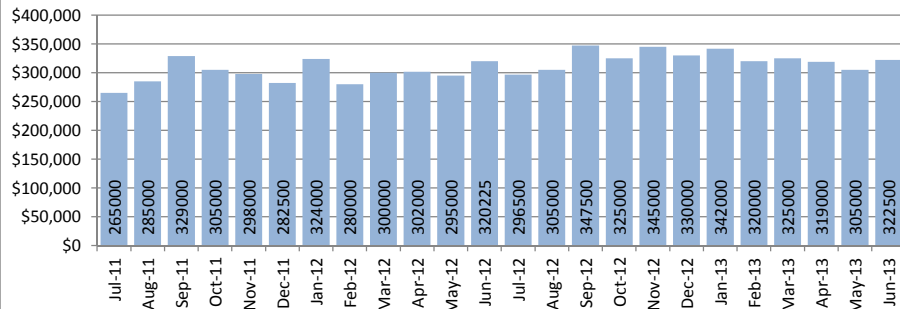
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2013



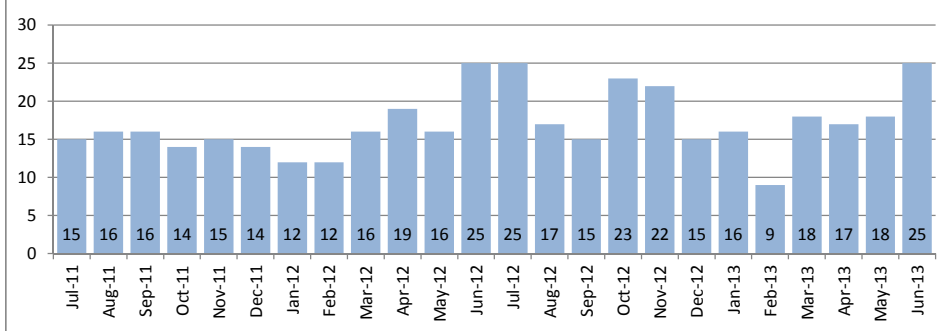
Mililani
Selected 1-9-4 to 1-9-5

June 2013

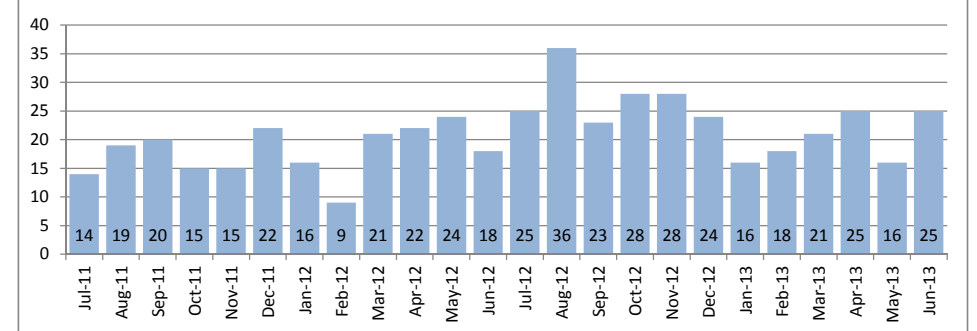
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	24	32	-25%	154	144	7%
Closed Sales	25	25	0%	105	104	1%
Median Sales Price	\$668,000	\$557,500	20%	\$620,000	\$595,500	4%
Percent of Original List Price Received	99.0%	95.3%	4%	100.2%	97.7%	3%
Median Days on Market Until Sale	12	57	-79%	17	50	-66%
Inventory of Homes for Sale	62	77	-19%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	29	38	-24%	154	195	-21%
Closed Sales	25	18	39%	123	124	-1%
Median Sales Price	\$307,500	\$287,000	7%	\$300,000	\$254,500	18%
Percent of Original List Price Received	100.8%	96.6%	4%	99.7%	93.6%	7%
Median Days on Market Until Sale	12	36	-67%	15	28	-46%
Inventory of Homes for Sale	59	77	-23%	--	--	--

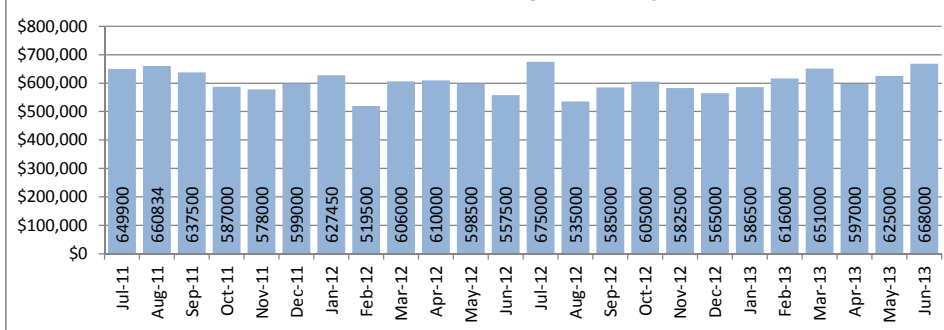
Closed Sales : Single Family Homes



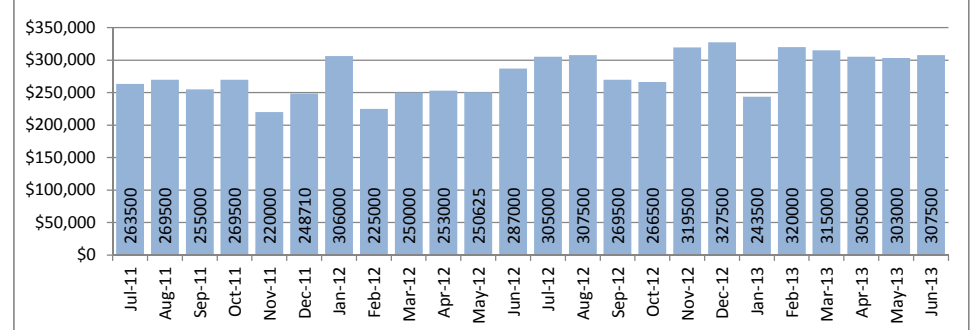
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013

Moanalua - Salt Lake

1-1-1

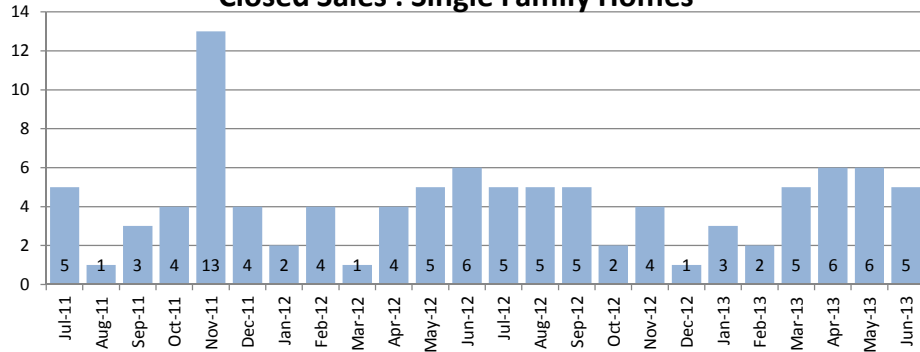


June 2013

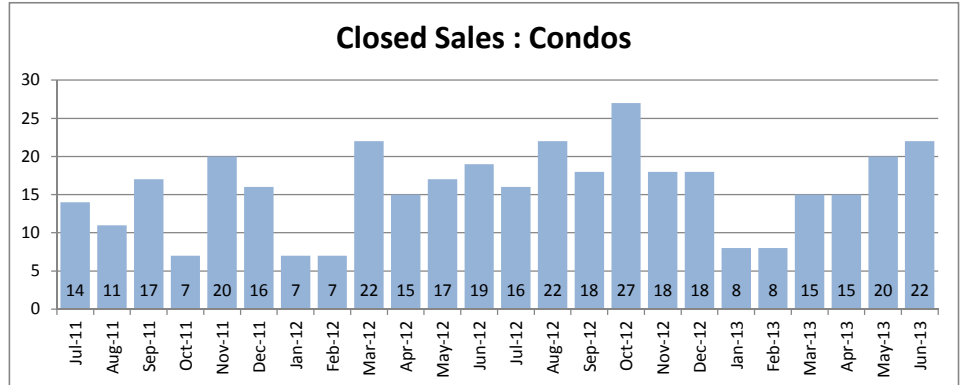
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	8	8	0%	42	31	35%
Closed Sales	5	6	-17%	27	22	23%
Median Sales Price	\$760,000	\$652,500	16%	\$750,000	\$608,500	23%
Percent of Original List Price Received	101.5%	96.1%	6%	101.3%	95.5%	6%
Median Days on Market Until Sale	17	29	-41%	17	23	-26%
Inventory of Homes for Sale	9	22	-59%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	12	20	-40%	109	118	-8%
Closed Sales	22	19	16%	89	87	2%
Median Sales Price	\$300,500	\$335,000	-10%	\$299,000	\$275,000	9%
Percent of Original List Price Received	99.0%	97.1%	2%	100.0%	95.2%	5%
Median Days on Market Until Sale	15	20	-25%	21	17	24%
Inventory of Homes for Sale	48	55	-13%	--	--	--

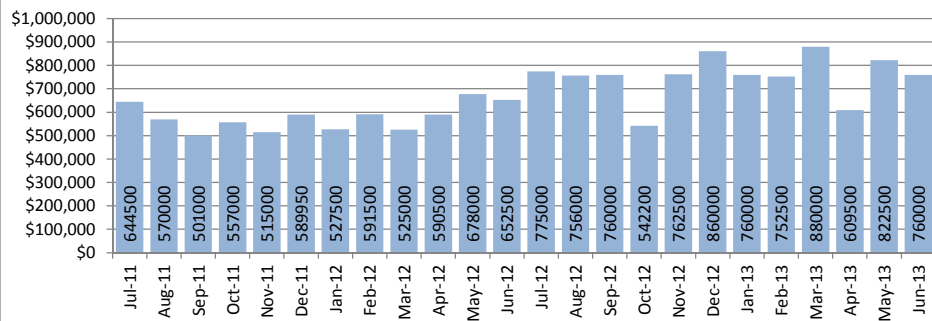
Closed Sales : Single Family Homes



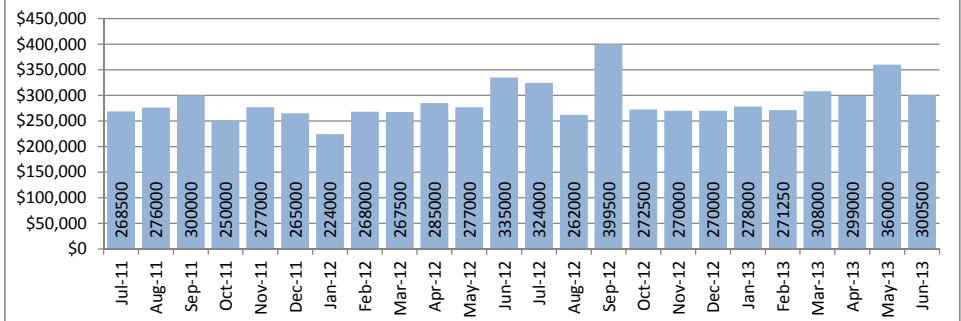
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013

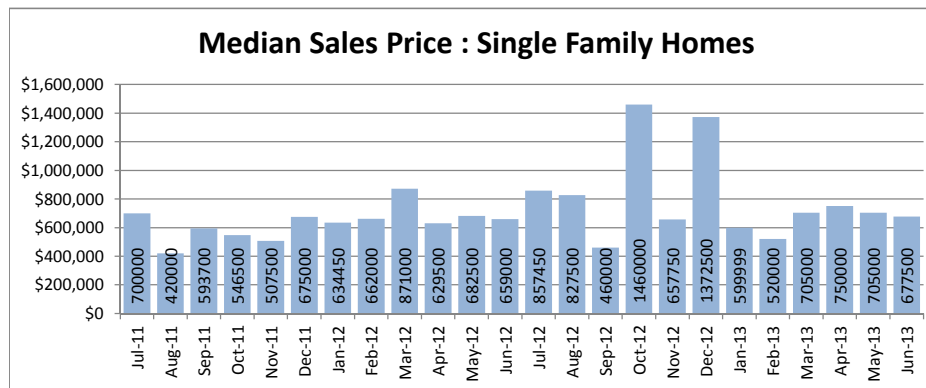
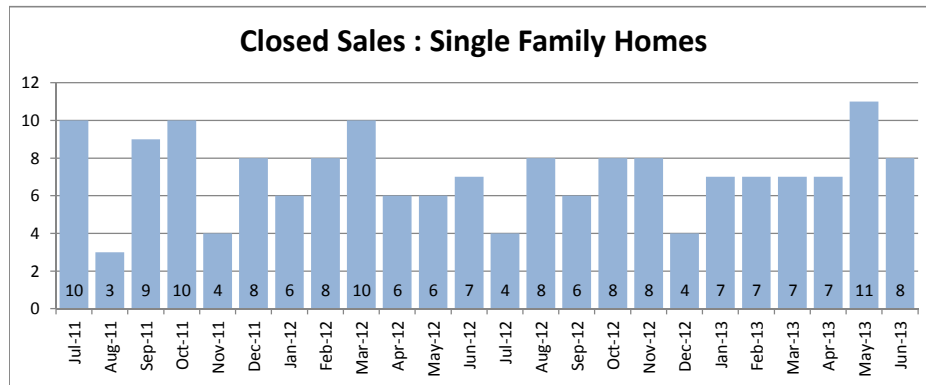


North Shore

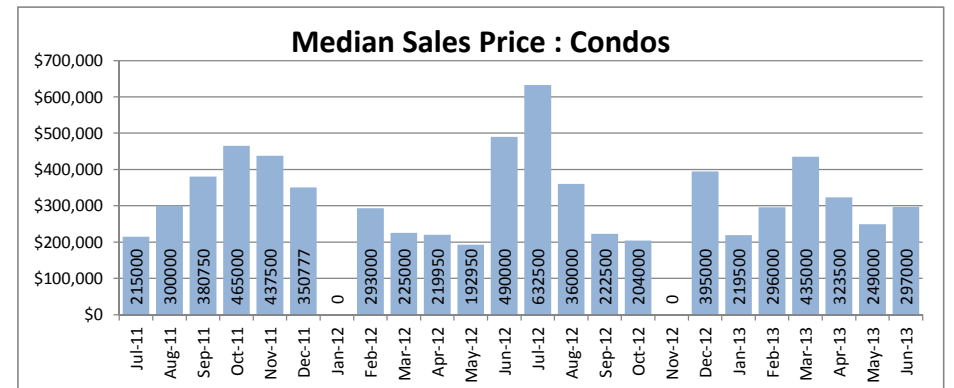
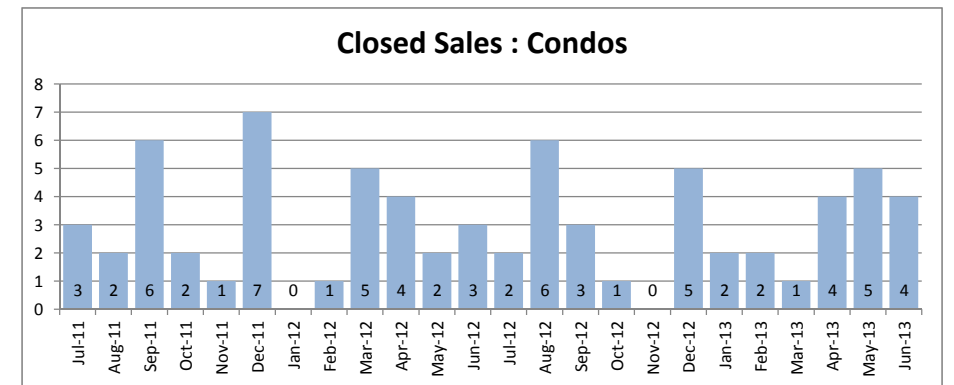
1-5-6 to 1-6-9

June 2013

Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	9	11	-18%	90	66	36%
Closed Sales	8	7	14%	47	44	7%
Median Sales Price	\$677,500	\$659,000	3%	\$705,000	\$650,000	8%
Percent of Original List Price Received	100.5%	97.1%	4%	97.2%	89.7%	8%
Median Days on Market Until Sale	19	82	-77%	28	76	-63%
Inventory of Homes for Sale	64	63	2%	--	--	--



Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	6	4	50%	30	26	15%
Closed Sales	4	3	33%	18	15	20%
Median Sales Price	\$297,000	\$490,000	-39%	\$246,500	\$225,000	10%
Percent of Original List Price Received	98.5%	89.3%	10%	100.0%	94.1%	6%
Median Days on Market Until Sale	33	91	-64%	36	91	-60%
Inventory of Homes for Sale	20	25	-20%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013

Pearl City - Aiea

1-9-6 to 1-9-9

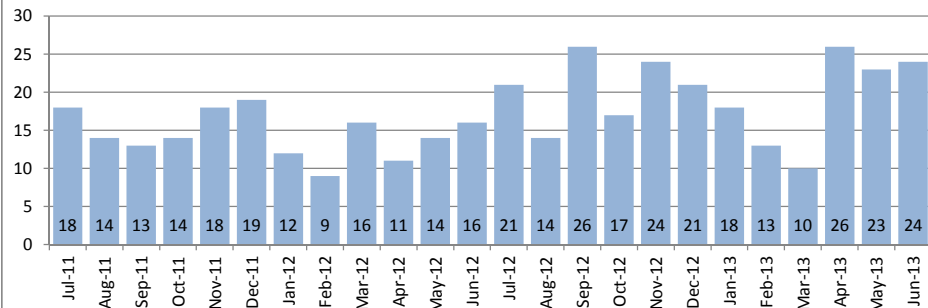


June 2013

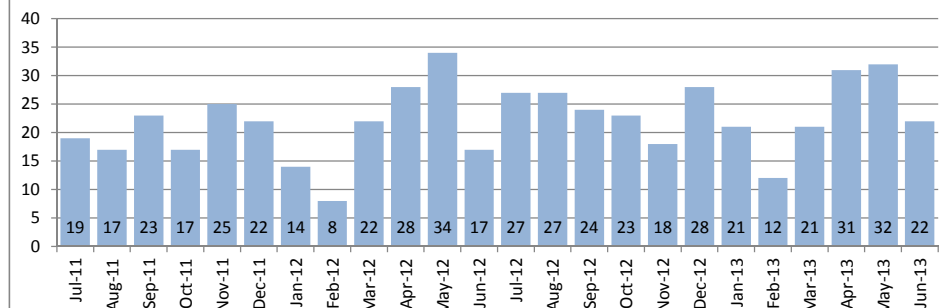
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	25	27	-7%	147	114	29%
Closed Sales	24	16	50%	116	80	45%
Median Sales Price	\$632,500	\$572,000	11%	\$586,500	\$582,250	1%
Percent of Original List Price Received	101.0%	96.6%	5%	96.9%	94.1%	3%
Median Days on Market Until Sale	11	17	-35%	32	31	3%
Inventory of Homes for Sale	65	59	10%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	28	35	-20%	190	180	6%
Closed Sales	22	17	29%	142	131	8%
Median Sales Price	\$306,500	\$250,000	23%	\$274,000	\$265,000	3%
Percent of Original List Price Received	100.0%	104.2%	-4%	98.1%	95.3%	3%
Median Days on Market Until Sale	10	22	-55%	22	42	-48%
Inventory of Homes for Sale	63	84	-25%	--	--	--

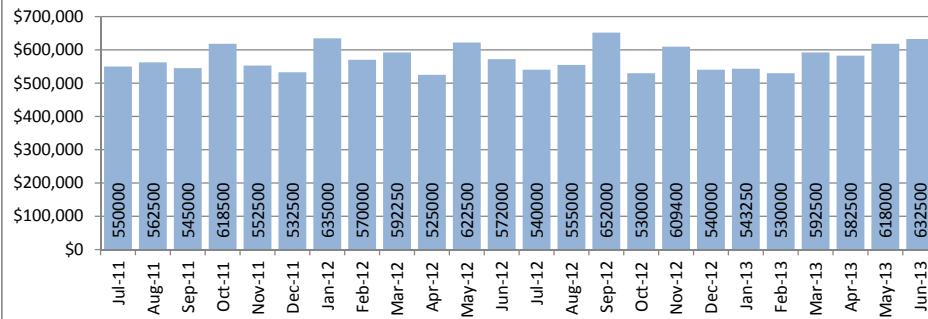
Closed Sales : Single Family Homes



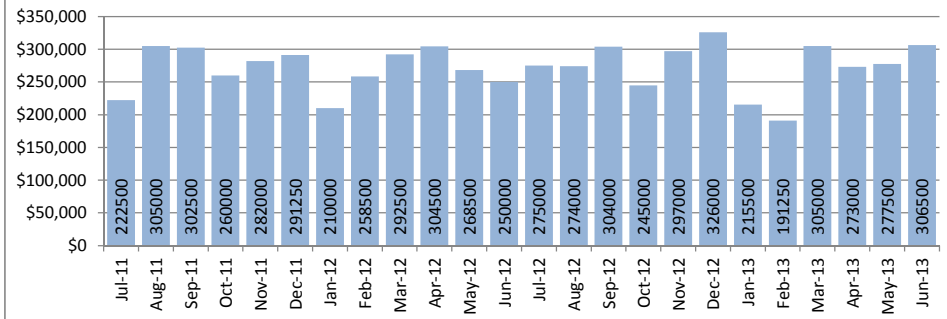
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013



Wahiawa

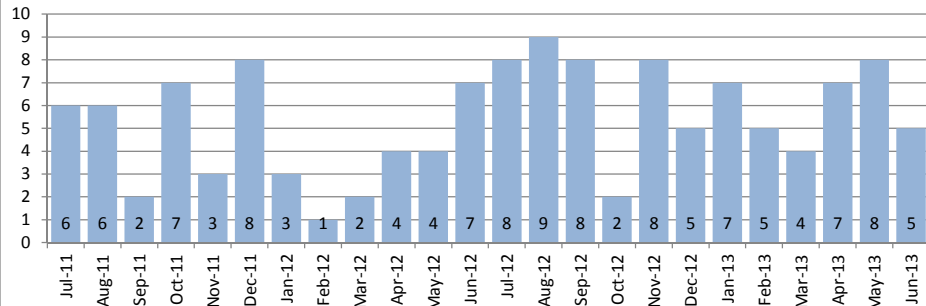
1-7-1 to 1-7-7

June 2013

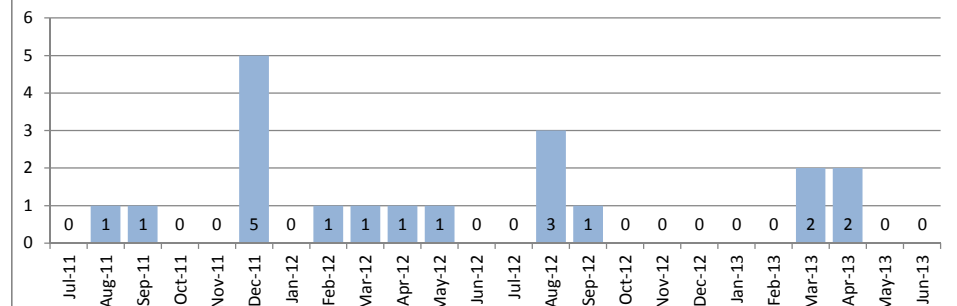
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	8	10	-20%	48	46	4%
Closed Sales	5	7	-29%	36	21	71%
Median Sales Price	\$515,000	\$400,000	29%	\$406,000	\$390,000	4%
Percent of Original List Price Received	103.0%	98.8%	4%	96.1%	98.7%	-3%
Median Days on Market Until Sale	33	127	-74%	16	60	-73%
Inventory of Homes for Sale	24	25	-4%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	1	2	-50%	7	14	-50%
Closed Sales	0	0	-	7	5	40%
Median Sales Price	\$0	\$0	-	\$145,000	\$115,000	26%
Percent of Original List Price Received	0.0%	0.0%	-	93.5%	79.3%	18%
Median Days on Market Until Sale	0	0	-	41	71	-42%
Inventory of Homes for Sale	4	12	-67%	--	--	--

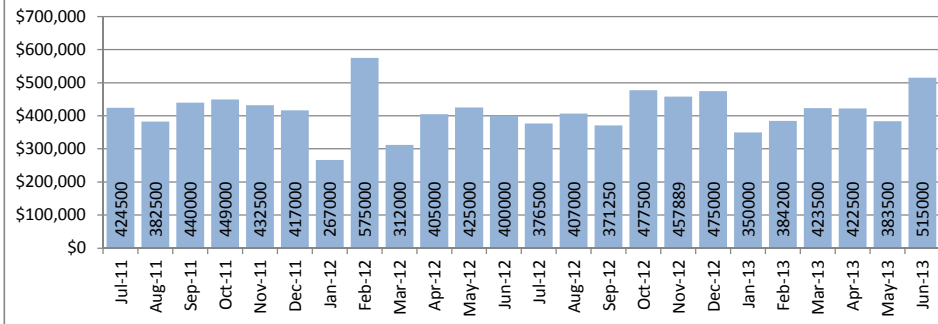
Closed Sales : Single Family Homes



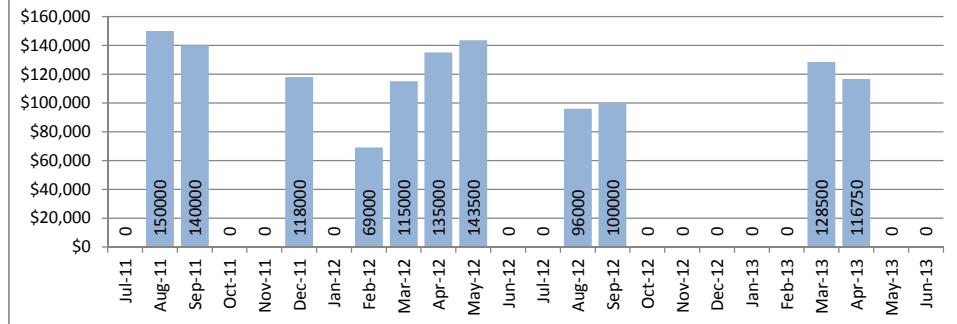
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2013



Waialae - Kahala

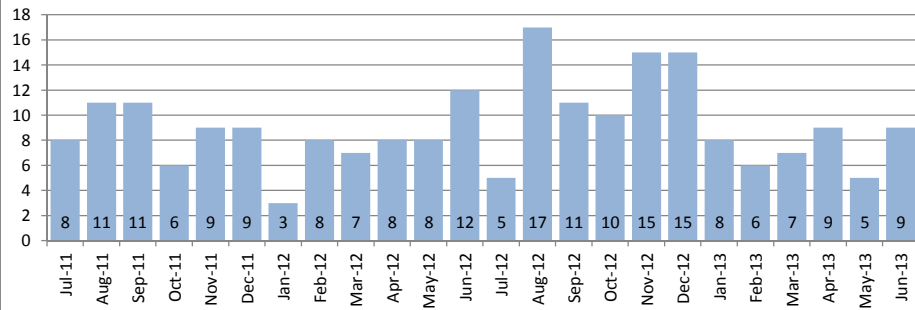
1-3-5

June 2013

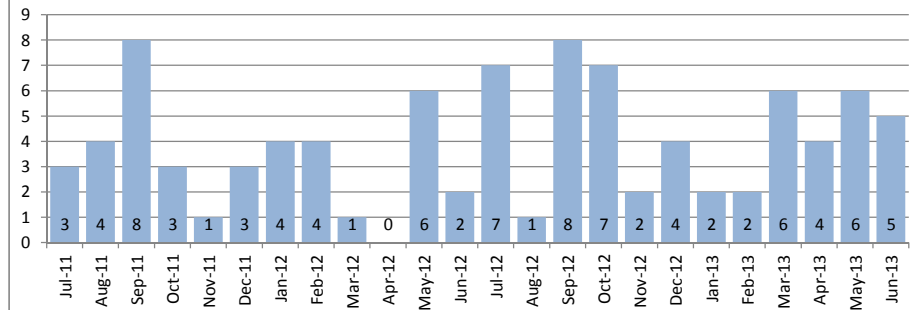
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	11	16	-31%	73	61	20%
Closed Sales	9	12	-25%	44	46	-4%
Median Sales Price	\$1,600,000	\$1,475,000	8%	\$1,600,000	\$1,358,500	18%
Percent of Original List Price Received	107.7%	94.1%	14%	99.2%	90.6%	9%
Median Days on Market Until Sale	34	69	-51%	31	52	-40%
Inventory of Homes for Sale	50	60	-17%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	3	3	0%	28	27	4%
Closed Sales	5	2	150%	25	18	39%
Median Sales Price	\$225,000	\$482,900	-53%	\$410,000	\$405,425	1%
Percent of Original List Price Received	88.2%	97.6%	-10%	91.5%	95.4%	-4%
Median Days on Market Until Sale	30	14	114%	40	29	38%
Inventory of Homes for Sale	14	14	0%	--	--	--

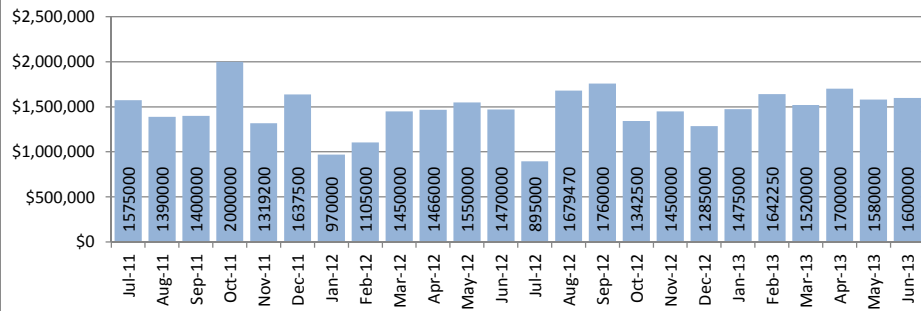
Closed Sales : Single Family Homes



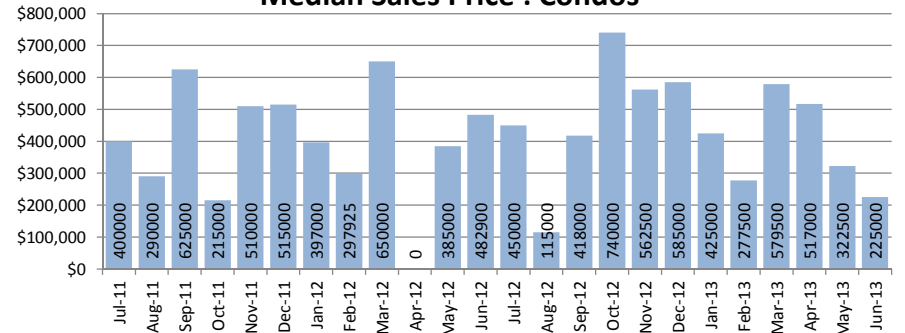
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2013



Waikiki

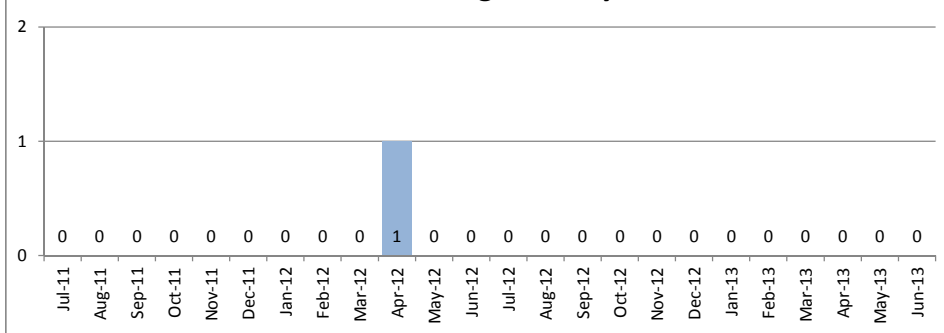
1-2-6

June 2013

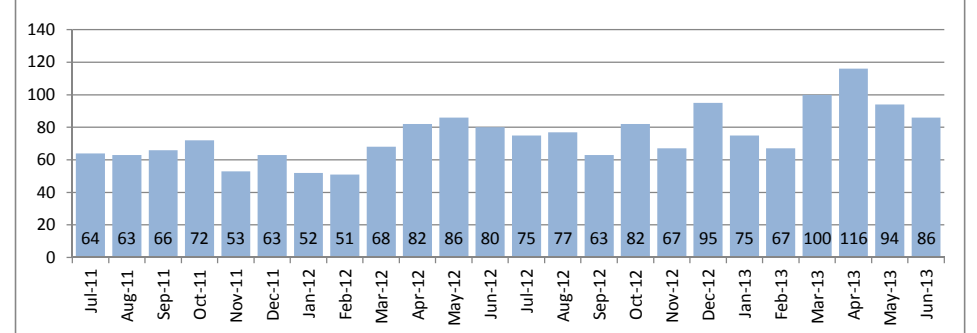
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	1	0	--	2	1	--
Closed Sales	0	0	--	0	1	--
Median Sales Price	\$0	\$0	--	\$0	\$835,000	--
Percent of Original List Price Received	0.0%	0.0%	--	0.0%	92.9%	--
Median Days on Market Until Sale	0	0	--	0	42	--
Inventory of Homes for Sale	2	0	--	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	139	139	0%	780	697	12%
Closed Sales	86	80	8%	553	434	27%
Median Sales Price	\$320,000	\$285,000	12%	\$318,000	\$362,500	-12%
Percent of Original List Price Received	95.0%	98.5%	-4%	94.9%	99.2%	-4%
Median Days on Market Until Sale	33	38	-13%	36	40	-10%
Inventory of Homes for Sale	436	531	-18%	--	--	--

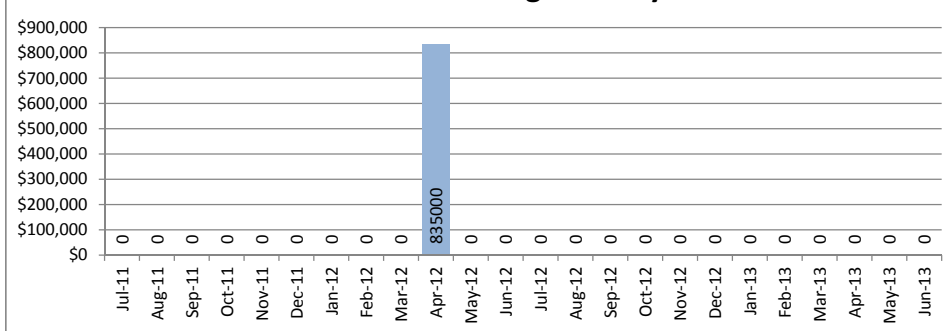
Closed Sales : Single Family Homes



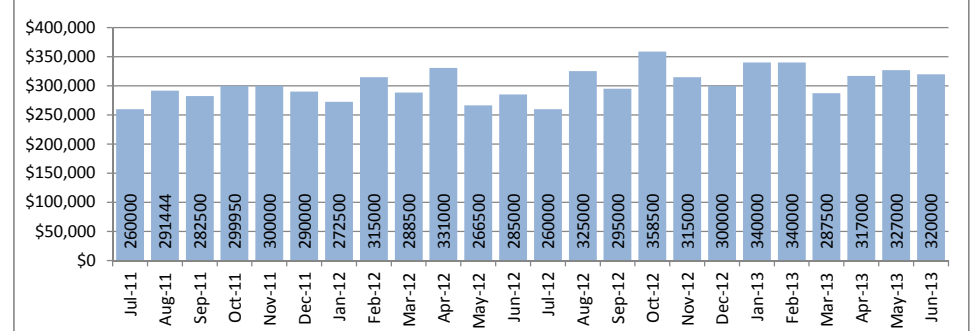
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

June 2013



Waipahu

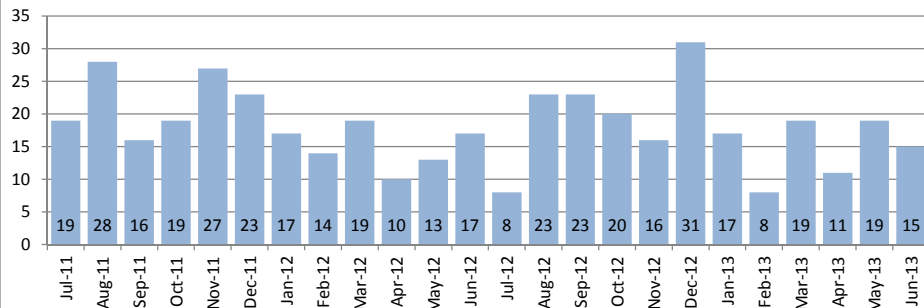
1-9-4

June 2013

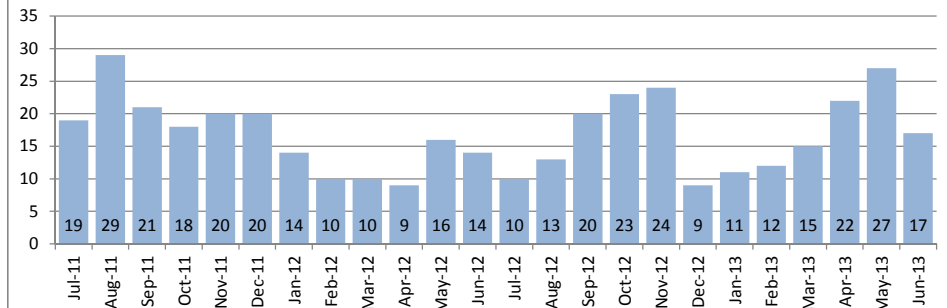
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	27	31	-13%	130	104	25%
Closed Sales	15	17	-12%	92	89	3%
Median Sales Price	\$515,000	\$482,000	7%	\$530,000	\$485,000	9%
Percent of Original List Price Received	98.1%	96.6%	2%	98.3%	95.1%	3%
Median Days on Market Until Sale	42	25	68%	24	38	-37%
Inventory of Homes for Sale	55	66	-17%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	27	29	-7%	140	112	25%
Closed Sales	17	14	21%	104	65	60%
Median Sales Price	\$251,000	\$241,500	4%	\$264,500	\$255,000	4%
Percent of Original List Price Received	101.2%	94.7%	7%	99.8%	92.7%	8%
Median Days on Market Until Sale	8	34	-76%	14	31	-55%
Inventory of Homes for Sale	48	70	-31%	--	--	--

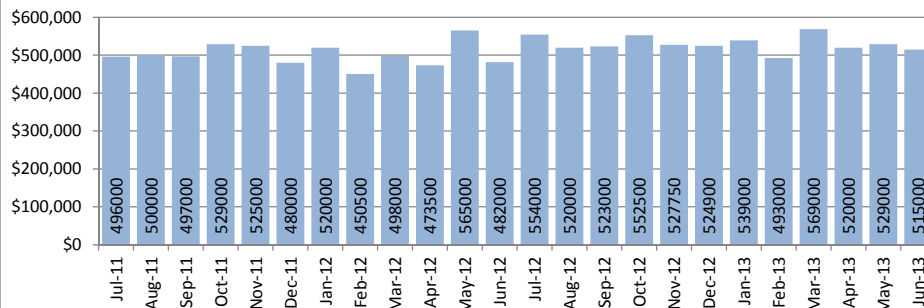
Closed Sales : Single Family Homes



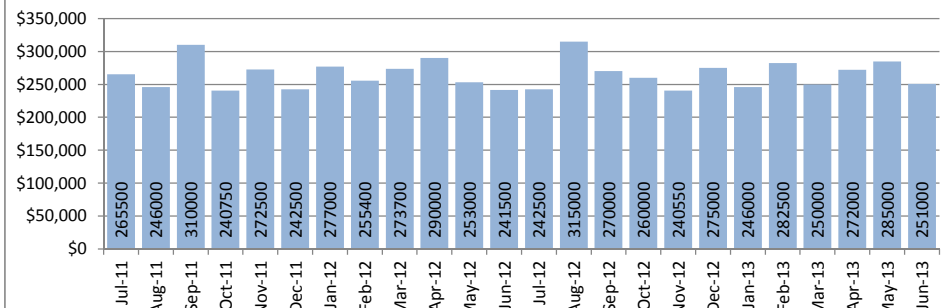
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

June 2013

Windward Coast

1-4-8 to 1-5-5

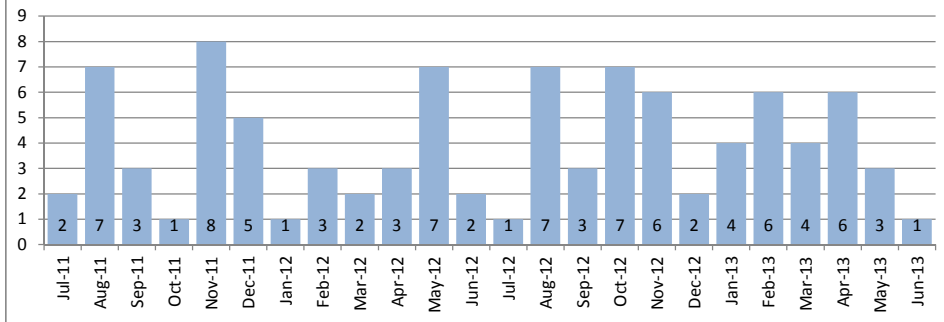


June 2013

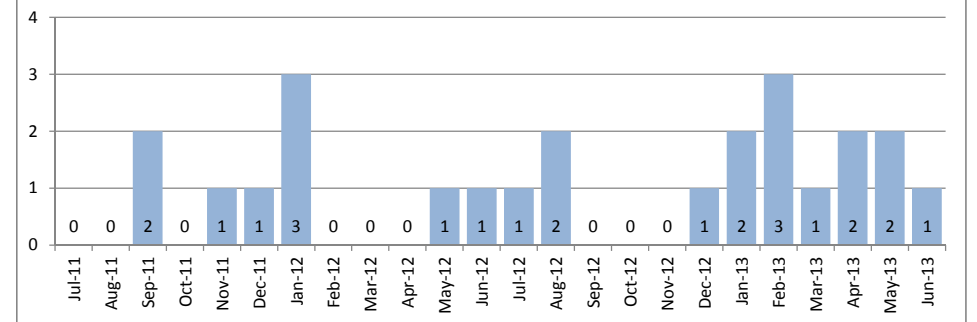
Single Family Homes	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	8	14	-43%	47	58	-19%
Closed Sales	1	2	-50%	24	20	20%
Median Sales Price	\$800,000	\$420,000	90%	\$570,000	\$455,000	25%
Percent of Original List Price Received	89.0%	96.0%	-7%	96.8%	99.5%	-3%
Median Days on Market Until Sale	57	38	50%	49	47	4%
Inventory of Homes for Sale	40	51	-22%	--	--	--

Condos	June			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	1	0	-	18	14	29%
Closed Sales	1	1	0%	11	6	83%
Median Sales Price	\$295,000	\$185,000	59%	\$195,000	\$192,500	1%
Percent of Original List Price Received	100.0%	100.0%	0%	95.1%	102.7%	-7%
Median Days on Market Until Sale	24	57	-58%	39	89	-56%
Inventory of Homes for Sale	10	12	-17%	--	--	--

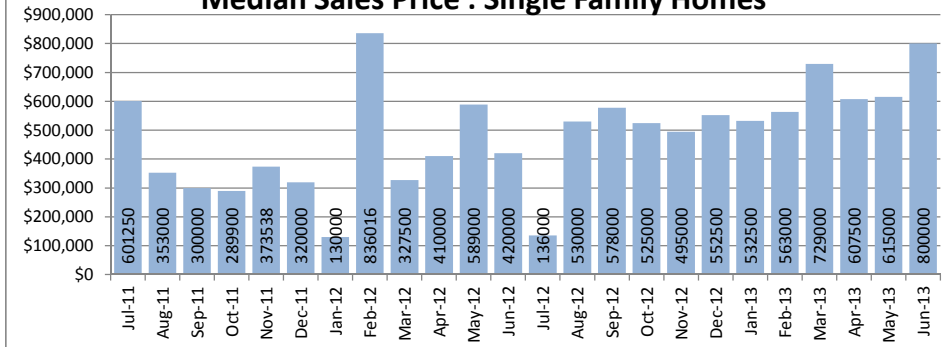
Closed Sales : Single Family Homes



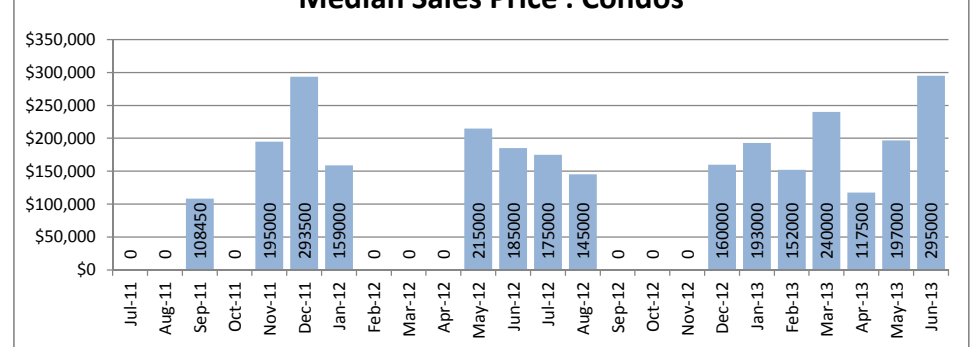
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - June 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$ 452,450	\$ 587,500	29.8%	\$135,050	2	2	0.0%	0
MILILANI AREA	\$ 553,750	\$ 673,250	21.6%	\$119,500	10	8	-20.0%	-2
MILILANI MAUKA	\$ 585,000	\$ 760,000	29.9%	\$175,000	13	13	0.0%	0
WAHIAWA AREA	\$ 400,000	\$ 545,000	36.3%	\$145,000	3	3	0.0%	0
WHITMORE VILLAGE	\$ 413,500	\$ -	-100.0%	-\$413,500	2	0	-100.0%	-2
WAIPIO ACRES/WAIKALANI HEIGHTS	\$ -	\$ 509,000	-	\$509,000	0	2	-	2
WAHIAWA HEIGHTS	\$ 354,450	\$ 311,500	-12.1%	-\$42,950	2	2	0.0%	0
Central Region	\$ 527,500	\$ 637,500	20.9%	\$110,000	32	30	-6.3%	-2

Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AINA HAINA AREA	\$ 777,500	\$ 850,000	9.3%	\$72,500	1	5	400.0%	4
AINA HAINA BEACH	\$ -	\$ 900,000	-	\$900,000	0	1	-	1
BLACK POINT	\$ 2,250,000	\$ -	-	-\$2,250,000	1	0	-	-1
DIAMOND HEAD	\$ 2,825,000	\$ 2,550,000	-9.7%	-\$275,000	2	1	-50.0%	-1
HAWAII LOA RIDGE	\$ -	\$ 1,500,000	-	\$1,500,000	0	1	-	1
KAHALA AREA	\$ 1,630,000	\$ 3,200,000	96.3%	\$1,570,000	8	2	-75.0%	-6
KAILANI IKI	\$ -	\$ 949,750	-	\$949,750	0	2	-	2
KAI NANI	\$ -	\$ 2,600,000	-	\$2,600,000	0	1	-	1
KAIMUKI	\$ 800,000	\$ -	-100.0%	-\$800,000	7	0	-100.0%	-7
KAPAHULU	\$ 750,000	\$ 1,150,000	53.3%	\$400,000	3	1	-66.7%	-2
KULIOUOU	\$ 782,500	\$ 785,000	-	\$2,500	2	4	-	2
MAUNALANI HEIGHTS	\$ 725,000	\$ 1,220,000	68.3%	\$495,000	1	1	0.0%	0
NIU VALLEY	\$ 875,000	\$ -	-	-\$875,000	1	0	-	-1
PUUPANINI	\$ -	\$ 1,380,888	-	\$1,380,888	0	1	-	1
PALOLO	\$ 580,000	\$ 481,000	-17.1%	-\$99,000	6	5	-16.7%	-1
WAIALAE NUI RIDGE	\$ 1,112,500	\$ -	-100.0%	-\$1,112,500	2	0	-100.0%	-2
ST. LOUIS	\$ 686,000	\$ 800,000	16.6%	\$114,000	2	2	0.0%	0
WAIALAE NUI VLY	\$ -	\$ 1,230,000	-	\$1,230,000	0	1	-	1
WAIALAE IKI	\$ 1,630,000	\$ 1,650,000	1.2%	\$20,000	1	3	200.0%	2
WILHELMINA	\$ 850,000	\$ 835,000	-1.8%	-\$15,000	4	1	-75.0%	-3
Diamond Hd Region	\$ 850,000	\$ 890,000	4.7%	\$40,000	41	32	-22.0%	-9

Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
KALAMA VALLEY	\$ 809,500	\$ 821,000	-	\$11,500	2	4	-	2
ANCHORAGE	\$ -	\$ 965,000	-	\$965,000	0	1	-	1
HAHAIONE-LOWER	\$ -	\$ 1,040,250	-	\$1,040,250	0	2	-	2
KAMILOIKI	\$ -	\$ 762,500	-	\$762,500	0	2	-	2
KOKO HEAD TERRAC	\$ 725,000	\$ 756,000	-	\$31,000	3	2	-	-1
KOKO VILLAS	\$ -	\$ 1,125,000	-	\$1,125,000	0	1	-	1
KOKO KAI	\$ 1,350,000	\$ -	-100.0%	-\$1,350,000	1	0	-100.0%	-1
LAULIMA	\$ 778,000	\$ -	-100.0%	-\$778,000	1	0	-	-1
MARINERS RIDGE	\$ 989,000	\$ 1,110,000	12.2%	\$121,000	3	1	-66.7%	-2
MARINERS COVE	\$ 1,110,000	\$ 895,000	-19.4%	-\$215,000	2	1	-50.0%	-1
MARINERS VALLEY	\$ -	\$ 752,500	-	\$752,500	0	2	-	2
PORTLOCK	\$ -	\$ 5,800,000	-	\$5,800,000	0	1	-	1
QUEENS GATE	\$ -	\$ 1,060,000	-	\$1,060,000	0	1	-	1
WEST MARINA	\$ -	\$ 820,000	-	\$820,000	0	3	-	3
TRIANGLE	\$ 1,300,000	\$ -	-100.0%	-\$1,300,000	1	0	-100.0%	-1
Hawaii Kai Region	\$ 870,000	\$ 860,000	-1.1%	-\$10,000	13	21	61.5%	8

Single Family Solds - June 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LUALUALEI	\$ 267,500	\$ 375,000	-	\$107,500	4	2	-	-2
MAILI	\$ 272,500	\$ 345,000	26.6%	\$72,500	8	5	-37.5%	-3
MAILI SEA-MAKALAE 1	\$ -	\$ 479,116	-	\$479,116	0	4	-	4
MAILI SEA-NOHOKAI	\$ -	\$ 345,000	-	\$345,000	0	1	-	1
SEA COUNTRY	\$ 408,876	\$ -	-	-\$408,876	3	0	-	-3
MAKAHA	\$ 742,500	\$ 532,500	-28.3%	-\$210,000	4	4	0.0%	0
WAIANAE	\$ 448,694	\$ 185,000	-58.8%	-\$263,694	2	4	100.0%	2
Leeward Region	\$ 330,000	\$ 365,000	10.6%	\$35,000	21	20	-4.8%	-1

Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
EWA BEACH	\$ 450,000	\$ 369,000	-18.0%	-\$81,000	1	9	800.0%	8
EWA GEN BREAKERS	\$ -	\$ 575,000	-	\$575,000	0	1	-	1
EWA GEN CARRIAGES	\$ -	\$ 660,000	-	\$660,000	0	1	-	1
EWA GEN HALEAKEA	\$ -	\$ 730,000	-	\$730,000	0	1	-	1
EWA GEN LAULANI TIDES	\$ -	\$ 487,000	-	\$487,000	0	1	-	1
EWA GEN PRESCOTT	\$ 516,000	\$ 592,500	14.8%	\$76,500	2	3	50.0%	1
EWA GEN LATITUDES	\$ 578,000	\$ 628,500	8.7%	\$50,500	1	2	100.0%	1
EWA GEN MERIDIAN	\$ 490,000	\$ -	-	-\$490,000	1	0	-	-1
EWA GEN MONTECITO/TUSCANY	\$ 414,000	\$ 419,000	-	\$5,000	2	2	-	0
EWA GEN LOMBARD WAY	\$ 290,000	\$ 365,000	-	\$75,000	1	1	-	0
EWA GEN SODA CREEK	\$ 425,000	\$ -	-100.0%	-\$425,000	1	0	-100.0%	-1
EWA GEN TERRAZZA	\$ 374,000	\$ 422,500	13.0%	\$48,500	2	3	50.0%	1
EWA GEN SUN TERRA	\$ 464,400	\$ 445,000	-4.2%	-\$19,400	2	2	0.0%	0
EWA GEN SUMMERHILL	\$ 400,000	\$ -	-100.0%	-\$400,000	1	0	-100.0%	-1
EWA GEN TIBURON	\$ -	\$ 449,000	-	\$449,000	0	1	-	1
EWA GEN TROVARE	\$ -	\$ 608,000	-	\$608,000	0	1	-	1
EWA GEN TUSCANY II	\$ -	\$ 495,000	-	\$495,000	0	1	-	1
EWA VILLAGES	\$ 601,600	\$ 510,000	-	-\$91,600	1	2	-	1
HOAKALEI-KA MAKANA	\$ 582,500	\$ 658,900	13.1%	\$76,400	2	3	50.0%	1
HUELANI	\$ 508,000	\$ 572,500	12.7%	\$64,500	2	2	0.0%	0
KAPOLEI	\$ 635,736	\$ -	-100.0%	-\$635,736	1	0	-100.0%	-1
KAPOLEI-KNOLLS	\$ -	\$ 703,000	-	\$703,000	0	2	-	2
KAPOLEI-AELOA	\$ -	\$ 745,000	-	\$745,000	0	1	-	1
KAPOLEI-KAI	\$ 514,750	\$ -	-100.0%	-\$514,750	2	0	-100.0%	-2
KAPOLEI-IWALANI	\$ 492,500	\$ 577,750	17.3%	\$85,250	2	2	0.0%	0
KAPOLEI-KEKUILANI	\$ -	\$ 480,000	-	\$480,000	0	1	-	1
KAPOLEI-MALANAI	\$ 545,000	\$ -	-100.0%	-\$545,000	1	0	-100.0%	-1
KAPOLEI-LA HIKI AT MEHANA	\$ -	\$ 635,000	-	\$635,000	0	1	-	1
OCEAN POINTE	\$ 490,000	\$ 542,500	10.7%	\$52,500	7	14	100.0%	7
WESTLOCH FAIRWAY	\$ 471,500	\$ 483,500	-	\$12,000	4	2	-	-2
WESTLOCH ESTATES	\$ -	\$ 545,000	-	\$545,000	0	1	-	1
Ewa Plain Region	\$ 490,000	\$ 538,500	9.9%	\$48,500	36	60	66.7%	24

Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 565,000	\$ 562,500	-0.4%	-\$2,500	1	2	100.0%	1
MAKAKILO-KAHIWELO	\$ 640,000	\$ -	-100.0%	-\$640,000	3	0	-100.0%	-3
MAKAKILO-UPPER	\$ -	\$ 494,500	-	\$494,500	0	4	-	4
MAKAKILO-LOWER	\$ 480,585	\$ 447,500	-6.9%	-\$33,085	6	2	-66.7%	-4
MAKAKILO-PALEHUA HGTS	\$ -	\$ 725,000	-	\$725,000	0	3	-	3
MAKAKILO-HIGHPOINTE	\$ -	\$ 670,000	-	\$670,000	0	1	-	1
MAKAKILO-STARSEDGE	\$ 645,000	\$ -	-100.0%	-\$645,000	1	0	-100.0%	-1
MAKAKILO-UPPER	\$ 350,000	\$ -	-100.0%	-\$350,000	1	0	-100.0%	-1
MAKAKILO-WAI KALOI	\$ 175,000	\$ -	-	-\$175,000	1	0	-	-1
MAKAKILO-WEST HILLS	\$ 625,000	\$ 650,000	-	\$25,000	1	1	-	0
Makakilo Region	\$ 570,000	\$ 518,000	-9.1%	-\$52,000	14	13	-7.1%	-1

Single Family Solds - June 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	\$ 957,500	\$ 980,000	2.3%	\$22,500	2	2	0.0%	0
BEACHSIDE	\$ 2,500,000	\$ 2,000,000	-20.0%	-\$500,000	1	3	200.0%	2
CNRTY CLUB KNOLL	\$ 975,000	\$ 1,400,000	43.6%	\$425,000	1	1	0.0%	0
COCONUT GROVE	\$ 632,000	\$ 729,000	15.3%	\$97,000	3	4	33.3%	1
ENCHANTED LAKE	\$ 749,000	\$ 983,250	31.3%	\$234,250	8	6	-25.0%	-2
GOVT/AG	\$ 1,950,000	\$ -	-100.0%	-\$1,950,000	1	0	-100.0%	-1
HILLCREST	\$ -	\$ 1,350,000	-	\$1,350,000	0	1	-	1
KALAMA TRACT	\$ 925,000	\$ -	-	-\$925,000	1	0	-	-1
KALAMA /CNUT GROV	\$ -	\$ 855,000	-	\$855,000	0	1	-	1
KAILUA ESTATES	\$ 985,000	\$ -	-100.0%	-\$985,000	1	0	-100.0%	-1
KAIMALINO	\$ 1,350,000	\$ 1,175,000	-13.0%	-\$175,000	1	1	0.0%	0
KALAHEO HILLSIDE	\$ 894,500	\$ 770,000	-13.9%	-\$124,500	2	2	0.0%	0
KAOPA	\$ -	\$ 1,112,500	-	\$1,112,500	0	2	-	2
KEOLU HILLS	\$ 660,000	\$ 822,500	24.6%	\$162,500	3	4	33.3%	1
KOOLAUPOKU	\$ -	\$ 1,065,500	-	\$1,065,500	0	2	-	2
LANIKAI	\$ 1,650,000	\$ -	-100.0%	-\$1,650,000	1	0	-100.0%	-1
MAUNAWILI	\$ -	\$ 850,000	-	\$850,000	0	3	-	3
OLOMANA	\$ 692,000	\$ 750,000	-	\$58,000	1	1	-	0
POHAKUPU	\$ 825,000	\$ 650,000	-	-\$175,000	1	2	-	1
WAIMANALO	\$ -	\$ 287,000	-	\$287,000	0	1	-	1
Kailua Region	\$ 775,000	\$ 865,000	11.6%	\$90,000	27	36	33.3%	9

Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIEA AREA	\$ 535,000	\$ 590,000	-	\$55,000	1	2	-	1
AIEA HEIGHTS	\$ 595,000	\$ 671,000	12.8%	\$76,000	3	6	100.0%	3
FOSTER VILLAGE	\$ 673,250	\$ -	-100.0%	-\$673,250	2	0	-100.0%	-2
HALAWA	\$ -	\$ 641,000	-	\$641,000	0	3	-	3
WAILUNA	\$ -	\$ 632,500	-	\$632,500	0	2	-	2
MOMILANI	\$ 670,000	\$ 561,000	-16.3%	-\$109,000	2	3	50.0%	1
NEWTOWN	\$ -	\$ 553,000	-	\$553,000	0	1	-	1
PACIFIC PALISADES	\$ 450,000	\$ 570,000	26.7%	\$120,000	3	1	-66.7%	-2
PEARL CITY-UPPER	\$ 545,000	\$ 583,000	7.0%	\$38,000	3	1	-66.7%	-2
PEARLRIDGE	\$ -	\$ 1,100,000	-	\$1,100,000	0	1	-	1
WAI'AU	\$ 815,000	\$ 720,000	-	-\$95,000	1	1	-	0
WAIMALU	\$ 497,000	\$ 500,000	-	\$3,000	1	3	-	2
Pearl City Region	\$ 572,000	\$ 632,500	10.6%	\$60,500	16	24	50.0%	8

Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AHUI MANU HILLS	\$ 730,000	\$ 785,000	7.5%	\$55,000	1	1	0.0%	0
ALII BLUFFS	\$ -	\$ 860,000	-	\$860,000	0	1	-	1
CROWN TERRACE	\$ -	\$ 771,250	-	\$771,250	0	2	-	2
HAIKU VILLAGE	\$ -	\$ 870,000	-	\$870,000	0	1	-	1
HALE KOU	\$ 540,000	\$ 907,000	68.0%	\$367,000	1	2	100.0%	1
KOKOKAHI	\$ -	\$ 725,000	-	\$725,000	0	1	-	1
LILIPUNA	\$ -	\$ 623,000	-	\$623,000	0	1	-	1
HAUULA	\$ 141,000	\$ -	-100.0%	-\$141,000	1	0	-100.0%	-1
KAALAEA	\$ 822,000	\$ -	-100.0%	-\$822,000	1	0	-100.0%	-1
LULANI OCEAN	\$ -	\$ 900,000	-	\$900,000	0	1	-	1
KANEOHE TOWN	\$ 540,000	\$ -	-100.0%	-\$540,000	3	0	-100.0%	-3
KAPUNA HALA	\$ 650,000	\$ -	-100.0%	-\$650,000	1	0	-100.0%	-1
KEAPUKA	\$ 572,000	\$ -	-100.0%	-\$572,000	1	0	-100.0%	-1
PIKOILOA	\$ 878,750	\$ 695,500	-20.9%	-\$183,250	1	2	100.0%	1
MAHINUI	\$ 1,200,000	\$ 765,000	-36.3%	-\$435,000	0	0	-	0
MIKIOLA	\$ -	\$ 650,000	-	\$650,000	0	1	-	1
MIOMIO	\$ -	\$ 3,000,000	-	\$3,000,000	0	1	-	1
TEMPLE VALLEY	\$ -	\$ 491,000	-	\$491,000	0	1	-	1
NOHANANI TRACT	\$ 1,150,000	\$ -	-100.0%	-\$1,150,000	1	0	-100.0%	-1
VALLEY ESTATES	\$ 439,000	\$ -	-100.0%	-\$439,000	1	0	-100.0%	-1
PUOHALA VILLAGE	\$ 560,000	\$ 652,500	-	\$92,500	3	4	-	1
PUUALII	\$ 216,197	\$ -	-	-\$216,197	1	0	-	-1
WAIKALUA	\$ -	\$ 795,000	-	\$795,000	0	1	-	1
PUNALUU	\$ 665,000	\$ -	-100.0%	-\$665,000	1	0	-100.0%	-1
Kaneohe Region	\$ 566,000	\$ 765,000	35.2%	\$199,000	17	20	17.6%	3

Single Family Solds - June 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
KAWAIILOA	\$ 899,000	\$ 1,579,000	75.6%	\$680,000	1	1	0.0%	0
LAIE	\$ -	\$ 80,000	-	\$80,000	0	1	-	1
KAHUKU	\$ 389,950	\$ -	-	-\$389,950	1	0	-	-1
HALEIWA	\$ -	\$ 529,000	-	\$529,000	0	1	-	1
PAALAAKAI	\$ -	\$ 380,000	-	\$380,000	0	1	-	1
PUPUKEA	\$ 1,625,000	\$ -	-100.0%	-\$1,625,000	1	0	-100.0%	-1
SUNSET AREA	\$ -	\$ 880,000	-	\$880,000	0	2	-	2
SUNSET/VELZY	\$ 645,000	\$ -	-100.0%	-\$645,000	2	0	-100.0%	-2
WAIALUA	\$ 502,500	\$ 625,000	-	\$122,500	2	3	-	1
North Shore Region	\$ 640,000	\$ 730,000	14.1%	\$90,000	7	9	28.6%	2

Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HARBOR VIEW	\$ -	\$ 450,000	-	\$450,000	0	1	-	1
RENAISSANCE	\$ -	\$ 615,000	-	\$615,000	0	1	-	1
CRESTVIEW	\$ 513,000	\$ -	-100.0%	-\$513,000	1	0	-100.0%	-1
ROBINSON HEIGHTS	\$ 458,500	\$ 411,000	-	-\$47,500	2	1	-	-1
ROYAL KUNIA	\$ 521,000	\$ 512,500	-1.6%	-\$8,500	2	2	0.0%	0
VILLAGE PARK	\$ 452,500	\$ 472,000	4.3%	\$19,500	4	2	-50.0%	-2
WAIKELE	\$ 484,000	\$ 685,500	41.6%	\$201,500	2	2	0.0%	0
WAIPAHU ESTATES	\$ 624,500	\$ -	-100.0%	-\$624,500	1	0	-100.0%	-1
WAIPAHU-TRIANGLE	\$ 545,000	\$ 515,000	-5.5%	-\$30,000	1	3	200.0%	2
WAIPIO GENTRY	\$ 435,000	\$ 669,500	-	\$234,500	1	2	-	1
WAIPAHU-LOWER	\$ 429,000	\$ 430,000	0.2%	\$1,000	3	1	-66.7%	-2
Waipahu Region	\$ 482,000	\$ 515,000	6.8%	\$33,000	17	15	-11.8%	-2

Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 740,000	\$ 741,500	0.2%	\$1,500	2	2	0.0%	0
ALIAMANU	\$ 385,000	\$ 760,000	97.4%	\$375,000	2	1	-50.0%	-1
KALIHI-LOWER	\$ 697,400	\$ -	-100.0%	-\$697,400	2	0	-100.0%	-2
KALIHI-UPPER	\$ 490,000	\$ 410,000	-16.3%	-\$80,000	1	1	0.0%	0
KAM HEIGHTS	\$ 638,000	\$ -	-100.0%	-\$638,000	1	0	-100.0%	-1
KAPALAMA	\$ -	\$ 615,000	-	\$615,000	0	2	-	2
LILIHA	\$ 520,000	\$ -	-100.0%	-\$520,000	3	0	-100.0%	-3
MAKIKI AREA	\$ -	\$ 745,000	-	\$745,000	0	2	-	2
MAKIKI HEIGHTS	\$ 1,128,578	\$ 1,125,000	-0.3%	-\$3,578	4	1	-75.0%	-3
MANOA AREA	\$ 1,000,000	\$ 2,187,500	118.8%	\$1,187,500	8	2	-75.0%	-6
MANOA-UPPER	\$ 830,000	\$ -	-100.0%	-\$830,000	1	0	-100.0%	-1
MANOA-WOODLAWN	\$ 1,284,500	\$ -	-100.0%	-\$1,284,500	2	0	-100.0%	-2
MOANALUA GARDENS	\$ 679,999	\$ 899,000	32.2%	\$219,001	3	2	-33.3%	-1
MCCULLY	\$ 780,000	\$ -	-100.0%	-\$780,000	1	0	-100.0%	-1
MOANALUA VALLEY	\$ 747,000	\$ -	-100.0%	-\$747,000	1	0	-100.0%	-1
PUNAHOU	\$ -	\$ 811,000	-	\$811,000	0	1	-	1
NUUANU AREA	\$ 625,000	\$ -	-	-\$625,000	1	0	-	-1
NUUANU-LOWER	\$ 682,500	\$ 2,250,000	-	\$1,567,500	2	1	-	-1
PACIFIC HEIGHTS	\$ -	\$ 775,000	-	\$775,000	0	3	-	3
PAUOA VALLEY	\$ -	\$ 745,000	-	\$745,000	0	4	-	4
PUNCHBOWL AREA	\$ 905,000	\$ 805,000	-	-\$100,000	2	1	-	-1
PALAMA	\$ -	\$ 329,000	-	\$329,000	0	1	-	1
PAPAKOLEA	\$ -	\$ 262,000	-	\$262,000	0	1	-	1
SALT LAKE	\$ -	\$ 744,100	-	\$744,100	0	2	-	2
Metro Region	\$ 781,000	\$ 760,000	-2.7%	-\$21,000	36	27	-25.0%	-9

Condo Solds - June 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$ 220,000	\$ 270,000	22.7%	\$50,000	3	3	0.0%	0
MILILANI AREA	\$ 359,000	\$ 330,000	-8.1%	-\$29,000	5	7	40.0%	2
MILILANI MAUKA	\$ 318,000	\$ 325,000	2.2%	\$7,000	5	11	120.0%	6
WAIPIO ACRES/WAIKALANI WOOD	\$ 186,000	\$ 211,000	13.4%	\$25,000	5	4	-20.0%	-1
Central Region	\$ 287,000	\$ 307,500	7.1%	\$20,500	18	25	38.9%	7
Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
DIAMOND HEAD	\$ 399,500	\$ 440,000	10.1%	\$40,500	5	6	20.0%	1
PALOLO	\$ -	\$ 315,000	-	\$315,000	0	2	-	2
ST. LOUIS	\$ 465,000	\$ 470,750	1.2%	\$5,750	1	2	100.0%	1
WAIALAE G/C	\$ -	\$ 202,500	-	\$202,500	0	2	-	2
WAIALAE NUI VLY	\$ 482,900	\$ 438,000	-9.3%	-\$44,900	2	3	50.0%	1
Diamond Hd Region	\$ 432,250	\$ 380,000	-12.1%	-\$52,250	8	15	87.5%	7
Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AG/INDL/NAVY	\$ 200,000	\$ 135,000	-32.5%	-\$65,000	1	1	0.0%	0
EWA	\$ 252,000	\$ 213,300	-15.4%	-\$38,700	3	4	33.3%	1
EWA GEN SODA CREEK	\$ 225,000	\$ 265,000	-	\$40,000	3	1	-	-2
EWA GEN SUN TERRA ON THE PARK	\$ -	\$ 245,000	-	\$245,000	0	1	-	1
KAPOLEI	\$ 265,000	\$ 372,302	40.5%	\$107,302	5	3	-40.0%	-2
KO OLINA	\$ 548,750	\$ 465,400	-15.2%	-\$83,350	2	3	50.0%	1
WESTLOCH FAIRWAY	\$ -	\$ 292,000	-	\$292,000	0	1	-	1
OCEAN POINTE	\$ 325,000	\$ 362,500	11.5%	\$37,500	9	7	-22.2%	-2
Ewa Plain Region	\$ 296,000	\$ 330,000	11.5%	\$34,000	23	21	-8.7%	-2
Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 351,250	\$ 377,500	7.5%	\$26,250	2	4	100.0%	2
MARINERS VALLEY	\$ 465,000	\$ -	-	-\$465,000	1	0	-	-1
WEST MARINA	\$ 520,000	\$ 635,000	22.1%	\$115,000	9	5	-44.4%	-4
Hawaii Kai Region	\$ 505,500	\$ 595,000	17.7%	\$89,500	12	9	-25.0%	-3
Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
COCONUT GROVE	\$ 306,000	\$ -	-100.0%	-\$306,000	1	0	-100.0%	-1
ENCHANTED LAKE	\$ -	\$ 515,000	-	\$515,000	0	1	-	1
KAILUA TOWN	\$ 375,000	\$ 403,000	7.5%	\$28,000	7	1	-85.7%	-6
KUKILAKILA	\$ 485,000	\$ -	-	-\$485,000	1	0	-	-1
Kailua Region	\$ 375,000	\$ 459,000	22.4%	\$84,000	9	2	-77.8%	-7
Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
COUNTRY CLUB	\$ -	\$ 599,000	-	\$599,000	0	1	-	1
HAIKU VILLAGE	\$ -	\$ 430,000	-	\$430,000	0	1	-	1
HALE KOU	\$ 239,000	\$ 220,000	-7.9%	-\$19,000	1	1	0.0%	0
KAAAWA	\$ 185,000	\$ 295,000	59.5%	\$110,000	1	1	0.0%	0
LILIPUNA	\$ -	\$ 460,000	-	\$460,000	0	3	-	3
PARKWAY	\$ -	\$ 485,000	-	\$485,000	0	1	-	1
PUUALII	\$ 318,000	\$ 435,000	36.8%	\$117,000	1	1	0.0%	0
PUOHALA VILLAGE	\$ -	\$ 175,000	-	\$175,000	0	1	-	1
TEMPLE VALLEY	\$ 397,000	\$ 448,000	12.8%	\$51,000	2	6	200.0%	4
WINDWARD ESTATES	\$ 243,000	\$ 290,000	19.3%	\$47,000	5	5	0.0%	0
Kaneohe Region	\$ 280,500	\$ 430,000	53.3%	\$149,500	10	21	110.0%	11

Condo Solds - June 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
WAIANAE	\$ 53,800	\$ -	-	-\$53,800	1	0	-	-1
MAKAHA	\$ 85,000	\$ 140,000	64.7%	\$55,000	9	5	-44.4%	-4
Leeward Region	\$ 82,500	\$ 140,000	69.7%	\$57,500	10	5	-50.0%	-5
Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 216,000	\$ 255,000	18.1%	\$39,000	8	9	12.5%	1
Makakilo Region	\$ 216,000	\$ 255,000	18.1%	\$39,000	8	9	12.5%	1
Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALA MOANA	\$ 125,000	\$ 316,500	153.2%	\$191,500	8	12	50.0%	4
CHINATOWN	\$ 510,000	\$ 452,500	-11.3%	-\$57,500	1	6	500.0%	5
DILLINGHAM	\$ 328,000	\$ 392,500	19.7%	\$64,500	1	2	100.0%	1
DOWNTOWN	\$ 298,000	\$ 315,000	5.7%	\$17,000	7	14	100.0%	7
HOLIDAY MART	\$ 253,500	\$ 210,000	-17.2%	-\$43,500	4	3	-25.0%	-1
KAKAAKO	\$ 540,000	\$ 630,000	16.7%	\$90,000	16	23	43.8%	7
KALIHI AREA	\$ -	\$ 84,000	-	\$84,000	0	1	-	1
KALIHI LOWER	\$ -	\$ 210,000	-	\$210,000	0	1	-	1
KUAKINI	\$ 296,000	\$ -	-100.0%	-\$296,000	1	0	-100.0%	-1
KAPAHULU	\$ 380,000	\$ 347,500	-8.6%	-\$32,500	1	2	100.0%	1
KAPALAMA	\$ 125,000	\$ 220,000	76.0%	\$95,000	1	1	0.0%	0
KAPIO/KINAU/WARD	\$ 352,000	\$ 359,500	2.1%	\$7,500	3	4	33.3%	1
KAPIOLANI	\$ 362,500	\$ 465,000	28.3%	\$102,500	10	6	-40.0%	-4
LILIHA	\$ 253,500	\$ -	-100.0%	-\$253,500	2	0	-100.0%	-2
MAKIKI	\$ 237,500	\$ 265,000	11.6%	\$27,500	2	5	150.0%	3
MAKIKI AREA	\$ 326,500	\$ 367,000	-	\$40,500	13	15	-	2
MCCULLY	\$ 325,000	\$ 117,000	-64.0%	-\$208,000	3	3	0.0%	0
MOILIILI	\$ 297,725	\$ 249,500	-16.2%	-\$48,225	8	8	0.0%	0
NUUANU-LOWER	\$ 272,500	\$ 350,000	28.4%	\$77,500	2	2	0.0%	0
PAWAA	\$ 189,000	\$ 200,000	5.8%	\$11,000	6	5	-16.7%	-1
PUNAHOU	\$ 300,000	\$ 433,000	44.3%	\$133,000	3	4	33.3%	1
PUNCHBOWL AREA	\$ 302,500	\$ 305,000	0.8%	\$2,500	16	13	-18.8%	-3
PUNCHBOWL-LOWER	\$ 247,000	\$ 413,500	67.4%	\$166,500	3	4	33.3%	1
SALT LAKE	\$ 335,000	\$ 300,500	-10.3%	-\$34,500	19	22	15.8%	3
WAIKIKI	\$ 285,000	\$ 320,000	12.3%	\$35,000	80	86	7.5%	6
Metro Region	\$ 307,500	\$ 332,500	8.1%	\$25,000	210	242	15.2%	32
North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
WAIALUA	\$ 213,000	\$ 238,250	11.9%	\$25,250	2	2	0.0%	0
KUILIMA	\$ 221,500	\$ 424,000	-	\$202,500	1	2	-	1
North Shore Region	\$ 217,000	\$ 297,000	36.9%	\$80,000	3	4	33.3%	1
Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
PEARLCITY LOWER	\$ -	\$ 260,000	-	\$260,000	0	1	-	1
HALAWA	\$ 307,500	\$ 425,000	38.2%	\$117,500	2	1	-50.0%	-1
MANANA	\$ 130,000	\$ 180,000	38.5%	\$50,000	1	1	0.0%	0
NAVY/FEDERAL	\$ 113,000	\$ -	-100.0%	-\$113,000	1	0	-100.0%	-1
NEWTOWN	\$ -	\$ 350,000	-	\$350,000	0	1	-	1
PEARLRIDGE	\$ 253,000	\$ 295,000	16.6%	\$42,000	11	15	36.4%	4
WAIUA	\$ 132,500	\$ 318,000	140.0%	\$185,500	1	3	200.0%	2
WAILUNA	\$ 110,000	\$ -	-	-\$110,000	1	0	-	-1
Pearl City Region	\$ 250,000	\$ 306,500	22.6%	\$56,500	17	22	29.4%	5

Condo Solds - June 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ROYAL KUNIA	\$ 238,000	\$ 289,000	21.4%	\$51,000	1	1	0.0%	0
VILLAGE PARK	\$ 225,000	\$ -	-100.0%	-\$225,000	1	0	-100.0%	-1
WAIKELE	\$ 325,000	\$ 357,500	10.0%	\$32,500	5	6	20.0%	1
WAIPAHU-LOWER	\$ 237,000	\$ 230,000	-3.0%	-\$7,000	1	5	400.0%	4
WAIPIO GENTRY	\$ 230,000	\$ 220,000	-4.3%	-\$10,000	6	5	-16.7%	-1
Waipahu Region	\$ 241,500	\$ 251,000	3.9%	\$9,500	14	12	-14.3%	-2