

Local Market Update

Single Family Homes

July 2013



July 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	13	14	-7%	5	7	-29%	\$1,050,000	\$895,000	17%	100.0%	94.2%	6%	6	12	-50%	32	47	-32%
Ala Moana - Kakaako	1-2-3	1	0	-	0	1	-	\$0	\$785,000	-	0.0%	98.2%	-	0	4	-	3	3	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	13	11	18%	6	4	50%	\$839,750	\$755,000	11%	103.4%	88.8%	16%	23	98	-77%	27	36	-25%
Ewa Plain	1-9-1	66	59	12%	50	60	-17%	\$545,000	\$469,000	16%	98.5%	97.7%	1%	14	27	-48%	149	143	4%
Hawaii Kai	1-3-9	20	28	-29%	23	22	5%	\$1,198,000	\$872,500	37%	95.8%	94.9%	1%	21	46	-54%	71	92	-23%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	41	28	46%	23	23	0%	\$1,020,000	\$840,000	21%	102.5%	96.7%	6%	12	33	-64%	94	113	-17%
Kalihi - Palama	1-1-2 to 1-1-7	21	11	91%	11	10	10%	\$549,000	\$610,000	-10%	95.5%	101.2%	-6%	15	42	-64%	55	37	49%
Kaneohe	Selected 1-4-4 to 1-4-7	31	27	15%	19	11	73%	\$670,000	\$685,000	-2%	103.1%	98.1%	5%	21	26	-19%	75	84	-11%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	25	21	19%	21	25	-16%	\$880,000	\$805,000	9%	108.0%	100.6%	7%	16	19	-16%	63	82	-23%
Makaha - Nanakuli	1-8-1 to 1-8-9	28	25	12%	20	15	33%	\$378,000	\$329,000	15%	95.2%	91.6%	4%	54	68	-21%	109	119	-8%
Makakilo	1-9-2 to 1-9-3	15	13	15%	12	5	140%	\$543,500	\$599,995	-9%	95.4%	100.8%	-5%	13	37	-65%	42	41	2%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	16	17	-6%	6	5	20%	\$1,292,500	\$860,000	50%	92.9%	101.2%	-8%	23	18	28%	31	44	-30%
Mililani	Selected 1-9-4 to 1-9-5	19	19	0%	30	25	20%	\$615,750	\$675,000	-9%	97.8%	105.6%	-7%	14	18	-22%	54	73	-26%
Moanalua - Salt Lake	1-1-1	6	5	20%	7	5	40%	\$748,000	\$775,000	-3%	105.4%	103.3%	2%	11	16	-31%	19	17	12%
North Shore	1-5-6 to 1-6-9	14	15	-7%	8	4	100%	\$550,000	\$857,450	-36%	89.9%	100.0%	-10%	46	22	109%	57	57	0%
Pearl City - Aiea	1-9-6 to 1-9-9	27	23	17%	13	21	-38%	\$622,000	\$540,000	15%	97.6%	95.2%	3%	27	22	23%	47	66	-29%
Wahiawa	1-7-1 to 1-7-7	14	8	75%	8	8	0%	\$475,000	\$376,500	26%	97.5%	92.5%	5%	12	24	-50%	33	26	27%
Waialae - Kahala	1-3-5	9	13	-31%	9	5	80%	\$1,405,000	\$895,000	57%	95.3%	100.0%	-5%	16	46	-65%	43	42	2%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Waipahu	1-9-4	24	20	20%	16	8	100%	\$526,250	\$554,000	-5%	99.6%	96.8%	3%	21	31	-32%	61	53	15%
Windward Coast	1-4-8 to 1-5-5	7	7	0%	3	1	200%	\$730,000	\$136,000	437%	98.6%	100.0%	-1%	81	4	1925%	39	44	-11%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	67	73	-8%	52	38	37%	\$971,500	\$889,058	9%	98.4%	94.8%	4%	14	15	-7%
Ala Moana - Kakaako	1-2-3	7	7	0%	2	7	-71%	\$607,500	\$799,900	-24%	99.7%	94.2%	6%	55	52	6%
Downtown - Nuuanu	1-1-8 to 1-2-2	69	68	1%	55	40	38%	\$760,300	\$750,000	1%	95.2%	94.1%	1%	35	35	0%
Ewa Plain	1-9-1	461	365	26%	323	252	28%	\$505,000	\$459,500	10%	99.0%	98.2%	1%	18	27	-33%
Hawaii Kai	1-3-9	152	159	-4%	100	110	-9%	\$952,500	\$862,500	10%	100.3%	95.4%	5%	22	31	-29%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	239	205	17%	182	165	10%	\$873,500	\$785,000	11%	98.1%	95.2%	3%	16	36	-56%
Kalihi - Palama	1-1-2 to 1-1-7	102	78	31%	47	58	-19%	\$550,000	\$560,000	-2%	95.7%	93.6%	2%	18	25	-28%
Kaneohe	Selected 1-4-4 to 1-4-7	168	151	11%	112	89	26%	\$690,000	\$675,000	2%	98.6%	96.7%	2%	24	33	-27%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	150	164	-9%	112	143	-22%	\$820,500	\$765,000	7%	102.7%	93.9%	9%	15	29	-48%
Makaha - Nanakuli	1-8-1 to 1-8-9	200	194	3%	129	118	9%	\$360,000	\$315,000	14%	96.0%	93.1%	3%	36	31	16%
Makakilo	1-9-2 to 1-9-3	120	95	26%	80	61	31%	\$562,500	\$565,000	0%	99.6%	96.6%	3%	21	56	-63%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	79	84	-6%	58	64	-9%	\$952,500	\$910,500	5%	97.7%	94.8%	3%	31	21	48%
Mililani	Selected 1-9-4 to 1-9-5	173	156	11%	135	130	4%	\$620,000	\$605,000	2%	100.0%	96.4%	4%	15	33	-55%
Moanalua - Salt Lake	1-1-1	48	35	37%	34	27	26%	\$760,000	\$678,000	12%	101.4%	100.4%	1%	14	22	-36%
North Shore	1-5-6 to 1-6-9	104	77	35%	55	48	15%	\$662,500	\$650,000	2%	94.8%	89.7%	6%	31	72	-57%
Pearl City - Aiea	1-9-6 to 1-9-9	174	138	26%	130	101	29%	\$586,500	\$577,000	2%	95.8%	94.6%	1%	26	28	-7%
Wahiawa	1-7-1 to 1-7-7	62	53	17%	44	29	52%	\$418,750	\$378,000	11%	92.2%	95.0%	-3%	12	41	-71%
Waialae - Kahala	1-3-5	82	72	14%	53	51	4%	\$1,600,000	\$1,335,000	20%	100.3%	89.1%	13%	24	51	-53%
Waikiki	1-2-6	2	1	100%	0	1	-	\$0	\$835,000	-	0.0%	92.9%	-	0	42	-
Waipahu	1-9-4	154	120	28%	109	97	12%	\$530,000	\$485,000	9%	98.5%	95.1%	4%	21	38	-45%
Windward Coast	1-4-8 to 1-5-5	54	62	-13%	27	22	23%	\$577,000	\$455,000	27%	90.3%	99.5%	-9%	49	47	4%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos July 2013



July 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	0	0	-	0	1	-	\$0	\$510,000	-	0.0%	100.0%	-	0	28	-	0	1	-
Ala Moana - Kakaako	1-2-3	53	40	33%	25	30	-17%	\$595,000	\$397,500	50%	99.2%	98.1%	1%	21	39	-46%	138	125	10%
Downtown - Nuuanu	1-1-8 to 1-2-2	50	38	32%	22	32	-31%	\$495,000	\$374,000	32%	98.6%	94.9%	4%	22	30	-27%	126	117	8%
Ewa Plain	1-9-1	45	28	61%	35	20	75%	\$330,000	\$357,500	-8%	96.2%	98.1%	-2%	27	24	13%	82	69	19%
Hawaii Kai	1-3-9	24	22	9%	18	17	6%	\$537,500	\$535,000	0%	102.9%	95.7%	8%	10	40	-75%	50	65	-23%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	19	9	111%	6	10	-40%	\$414,000	\$432,500	-4%	100.5%	101.8%	-1%	7	19	-63%	22	27	-19%
Kalihi - Palama	1-1-2 to 1-1-7	16	12	33%	10	8	25%	\$415,250	\$232,500	79%	100.4%	90.5%	11%	10	22	-55%	36	43	-16%
Kaneohe	Selected 1-4-4 to 1-4-7	22	23	-4%	20	11	82%	\$402,000	\$457,000	-12%	100.0%	98.5%	2%	13	9	44%	48	44	9%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	6	7	-14%	9	7	29%	\$514,000	\$460,000	12%	100.4%	100.0%	0%	20	8	150%	47	61	-23%
Makaha - Nanakuli	1-8-1 to 1-8-9	24	11	118%	10	4	150%	\$121,000	\$89,000	36%	98.8%	91.8%	8%	20	80	-75%	61	60	2%
Makakilo	1-9-2 to 1-9-3	4	11	-64%	14	9	56%	\$280,000	\$262,000	7%	102.0%	97.1%	5%	18	34	-47%	24	20	20%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	77	74	4%	50	52	-4%	\$327,500	\$296,500	10%	100.8%	99.2%	2%	16	24	-33%	179	211	-15%
Mililani	Selected 1-9-4 to 1-9-5	25	25	0%	25	25	0%	\$296,500	\$305,000	-3%	97.2%	100.0%	-3%	16	20	-20%	46	84	-45%
Moanalua - Salt Lake	1-1-1	29	21	38%	10	16	-38%	\$279,500	\$324,000	-14%	96.5%	94.7%	2%	13	44	-70%	49	47	4%
North Shore	1-5-6 to 1-6-9	3	7	-57%	5	2	150%	\$425,000	\$632,500	-33%	96.8%	84.9%	14%	119	15	693%	14	26	-46%
Pearl City - Aiea	1-9-6 to 1-9-9	34	26	31%	27	27	0%	\$280,000	\$275,000	2%	104.1%	91.7%	14%	15	40	-63%	73	92	-21%
Wahiawa	1-7-1 to 1-7-7	0	0	-	1	0	-	\$136,000	\$0	-	100.0%	0.0%	-	202	0	-	4	11	-64%
Waialae - Kahala	1-3-5	5	11	-55%	3	7	-57%	\$450,000	\$450,000	0%	96.8%	100.1%	-3%	59	33	79%	11	23	-52%
Waikiki	1-2-6	133	124	7%	112	75	49%	\$360,500	\$260,000	39%	97.3%	98.1%	-1%	26	45	-42%	479	523	-8%
Waipahu	1-9-4	22	26	-15%	24	10	140%	\$270,000	\$242,500	11%	100.2%	97.5%	3%	18	22	-18%	56	63	-11%
Windward Coast	1-4-8 to 1-5-5	3	2	-	0	1	-	\$0	\$175,000	-	0.0%	103.6%	-	0	8	-	9	12	-25%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change	Jul-13	Jul-12	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	4	3	33%	2	2	0%	\$697,500	\$492,500	42%	99.4%	96.6%	3%	14	35	-60%
Ala Moana - Kakaako	1-2-3	348	264	32%	239	227	5%	\$386,000	\$365,000	6%	101.7%	99.2%	3%	30	44	-32%
Downtown - Nuuanu	1-1-8 to 1-2-2	300	216	39%	208	163	28%	\$445,000	\$365,000	22%	95.3%	96.3%	-1%	34	42	-19%
Ewa Plain	1-9-1	239	181	32%	190	158	20%	\$330,250	\$316,000	5%	97.1%	97.2%	0%	17	27	-37%
Hawaii Kai	1-3-9	153	125	22%	117	100	17%	\$550,000	\$511,000	8%	100.4%	95.5%	5%	14	46	-70%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	76	77	-1%	42	62	-32%	\$425,000	\$408,500	4%	100.7%	96.5%	4%	9	30	-70%
Kalihi - Palama	1-1-2 to 1-1-7	82	85	-4%	54	56	-4%	\$367,500	\$308,500	19%	100.0%	92.8%	8%	20	35	-43%
Kaneohe	Selected 1-4-4 to 1-4-7	130	98	33%	104	63	65%	\$425,500	\$401,000	6%	99.8%	97.8%	2%	18	42	-57%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	83	79	5%	71	50	42%	\$514,000	\$442,500	16%	97.9%	94.1%	4%	28	39	-28%
Makaha - Nanakuli	1-8-1 to 1-8-9	128	83	54%	83	45	84%	\$113,000	\$90,000	26%	94.2%	90.9%	4%	30	53	-43%
Makakilo	1-9-2 to 1-9-3	64	60	7%	54	51	6%	\$256,000	\$239,750	7%	98.7%	93.5%	6%	16	20	-20%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	446	403	11%	311	287	8%	\$320,000	\$300,000	7%	98.5%	94.3%	4%	20	30	-33%
Mililani	Selected 1-9-4 to 1-9-5	179	214	-16%	148	150	-1%	\$299,500	\$264,500	13%	98.8%	94.7%	4%	15	27	-44%
Moanalua - Salt Lake	1-1-1	138	136	1%	100	103	-3%	\$299,000	\$278,000	8%	100.0%	95.9%	4%	15	22	-32%
North Shore	1-5-6 to 1-6-9	33	32	3%	24	17	41%	\$352,500	\$225,000	57%	98.5%	94.1%	5%	67	68	-1%
Pearl City - Aiea	1-9-6 to 1-9-9	224	201	11%	169	158	7%	\$275,000	\$270,000	2%	98.6%	96.4%	2%	17	42	-60%
Wahiawa	1-7-1 to 1-7-7	7	14	-50%	8	5	60%	\$140,500	\$115,000	22%	95.6%	79.3%	21%	44	71	-38%
Waialae - Kahala	1-3-5	33	36	-8%	28	25	12%	\$430,000	\$410,850	5%	95.0%	95.5%	-1%	49	32	53%
Waikiki	1-2-6	913	775	18%	665	512	30%	\$325,000	\$355,000	-8%	95.6%	98.6%	-3%	31	37	-16%
Waipahu	1-9-4	162	135	20%	129	75	72%	\$270,000	\$254,000	6%	100.4%	94.4%	6%	13	31	-58%
Windward Coast	1-4-8 to 1-5-5	21	16	31%	11	7	57%	\$195,000	\$185,000	5%	95.1%	100.0%	-5%	38	57	-33%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2013

Aina Haina - Kuliouou

(1-3-6 to 1-3-8)

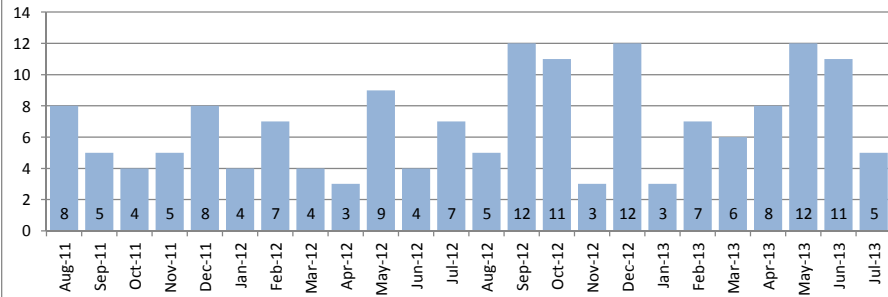


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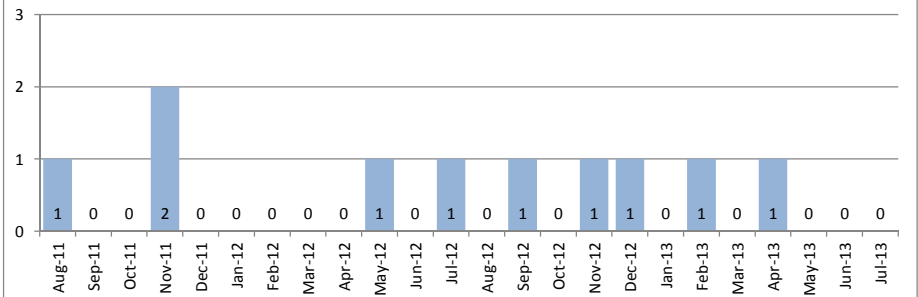
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	13	14	-7%	67	73	-8%
Closed Sales	5	7	-29%	52	38	37%
Median Sales Price	\$1,050,000	\$895,000	17%	\$971,500	\$889,058	9%
Percent of Original List Price Received	100.0%	94.2%	6%	98.4%	94.8%	4%
Median Days on Market Until Sale	6	12	-50%	14	15	-7%
Inventory of Homes for Sale	32	47	-32%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	0	--	4	3	33%
Closed Sales	0	1	--	2	2	0%
Median Sales Price	\$0	\$510,000	--	\$697,500	\$492,500	42%
Percent of Original List Price Received	0.0%	100.0%	--	99.4%	96.6%	3%
Median Days on Market Until Sale	0	28	--	14	35	-60%
Inventory of Homes for Sale	0	1	--	--	--	--

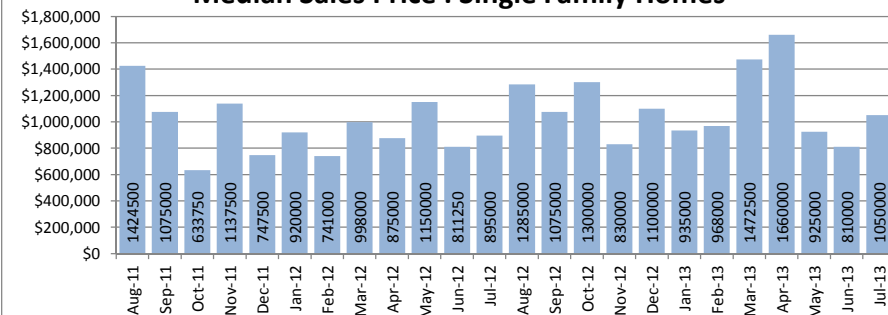
Closed Sales : Single Family Homes



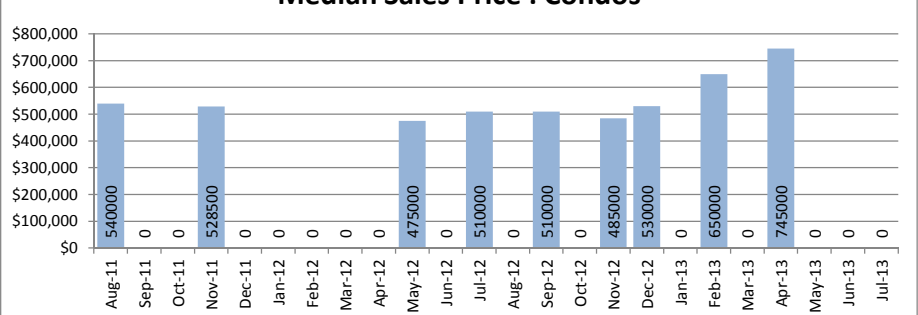
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

July 2013

Ala Moana - Kakaako

(1-2-3)

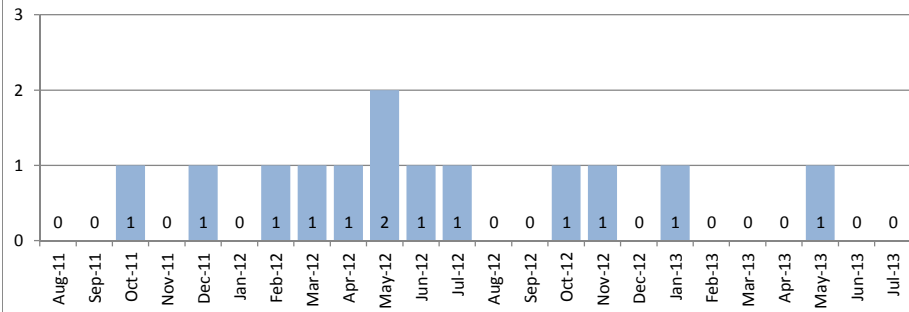


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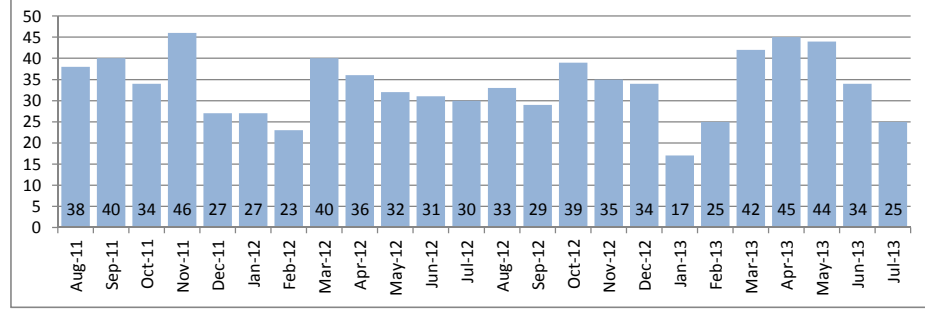
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	1	0	-	7	7	0%
Closed Sales	0	1	-	2	7	-71%
Median Sales Price	\$0	\$785,000	-	\$607,500	\$799,900	-24%
Percent of Original List Price Received	0.0%	98.2%	-	99.7%	94.2%	6%
Median Days on Market Until Sale	0	4	-	55	52	6%
Inventory of Homes for Sale	3	3	0%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	53	40	33%	348	264	32%
Closed Sales	25	30	-17%	239	227	5%
Median Sales Price	\$595,000	\$397,500	50%	\$386,000	\$365,000	6%
Percent of Original List Price Received	99.2%	98.1%	1%	101.7%	99.2%	3%
Median Days on Market Until Sale	21	39	-46%	30	44	-32%
Inventory of Homes for Sale	138	125	10%	--	--	--

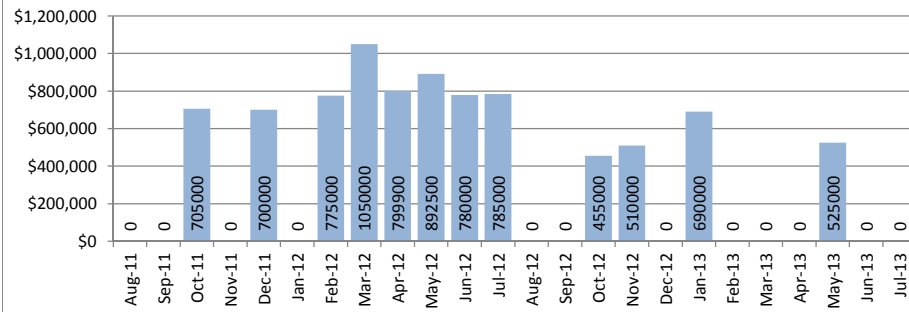
Closed Sales : Single Family Homes



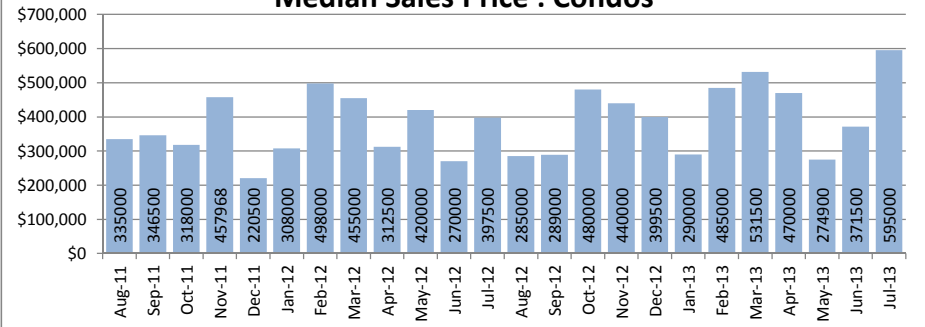
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

July 2013

Downtown - Nuuanu

1-1-8 to 1-2-2

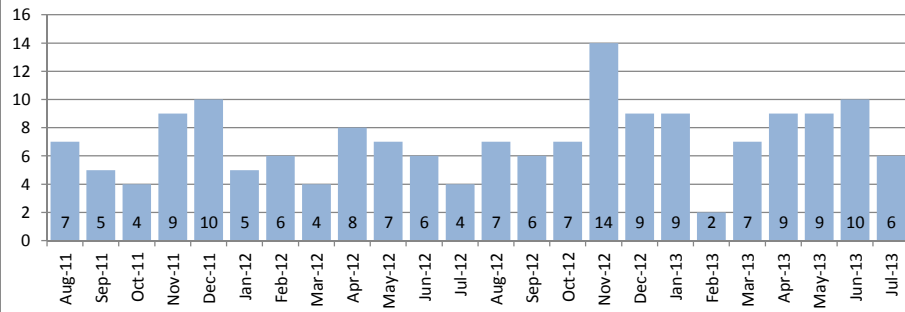


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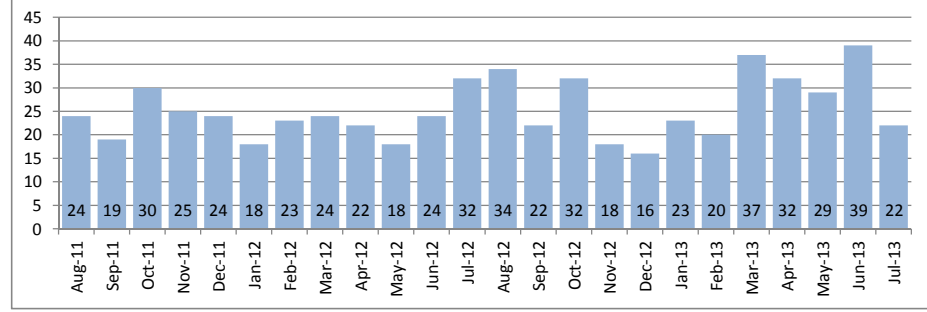
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	13	11	18%	69	68	1%
Closed Sales	6	4	50%	55	40	38%
Median Sales Price	\$839,750	\$755,000	11%	\$760,300	\$750,000	1%
Percent of Original List Price Received	103.4%	88.8%	16%	95.2%	94.1%	1%
Median Days on Market Until Sale	23	98	-77%	35	35	0%
Inventory of Homes for Sale	27	36	-25%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	50	38	32%	300	216	39%
Closed Sales	22	32	-31%	208	163	28%
Median Sales Price	\$495,000	\$374,000	32%	\$445,000	\$365,000	22%
Percent of Original List Price Received	98.6%	94.9%	4%	95.3%	96.3%	-1%
Median Days on Market Until Sale	22	30	-27%	34	42	-19%
Inventory of Homes for Sale	126	117	8%	--	--	--

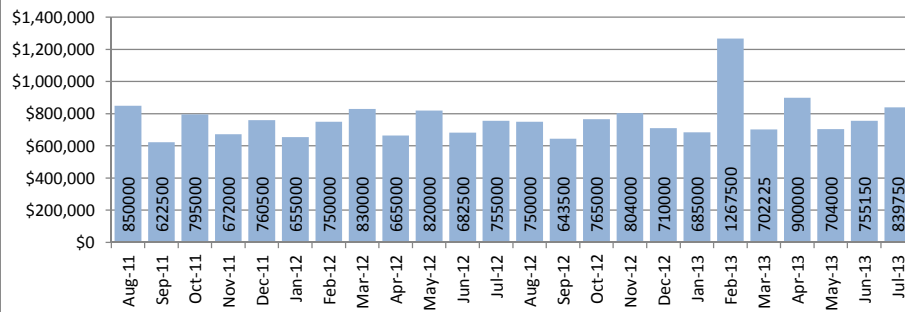
Closed Sales : Single Family Homes



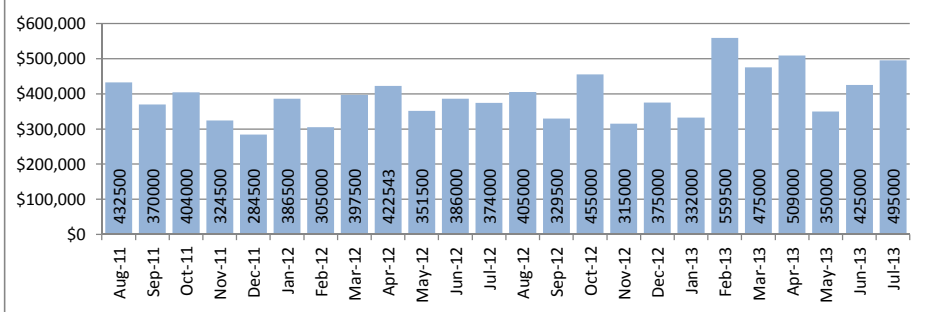
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2013



Ewa Plain

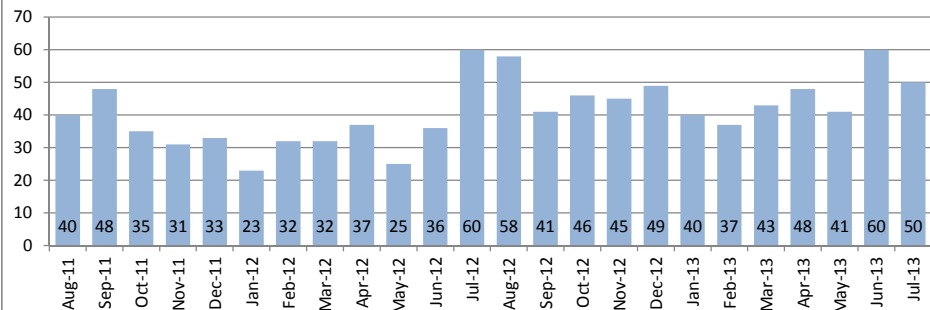
1-9-1

July 2013

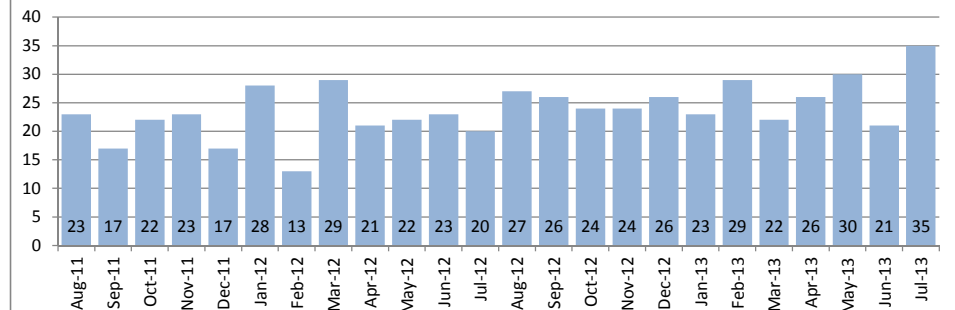
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	66	59	12%	461	365	26%
Closed Sales	50	60	-17%	323	252	28%
Median Sales Price	\$545,000	\$469,000	16%	\$505,000	\$459,500	10%
Percent of Original List Price Received	98.5%	97.7%	1%	99.0%	98.2%	1%
Median Days on Market Until Sale	14	27	-48%	18	27	-33%
Inventory of Homes for Sale	149	143	4%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	45	28	61%	239	181	32%
Closed Sales	35	20	75%	190	158	20%
Median Sales Price	\$330,000	\$357,500	-8%	\$330,250	\$316,000	5%
Percent of Original List Price Received	96.2%	98.1%	-2%	97.1%	97.2%	0%
Median Days on Market Until Sale	27	24	13%	17	27	-37%
Inventory of Homes for Sale	82	69	19%	--	--	--

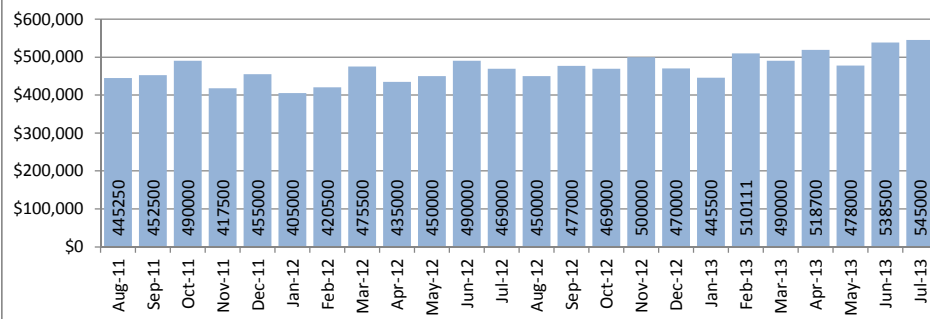
Closed Sales : Single Family Homes



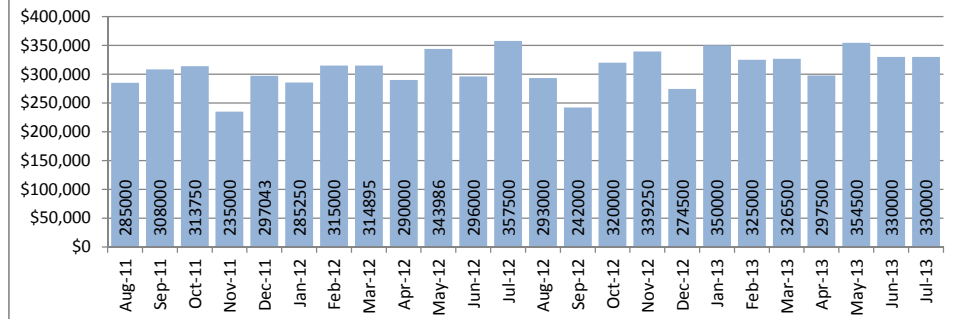
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2013

Hawaii Kai

1-3-9

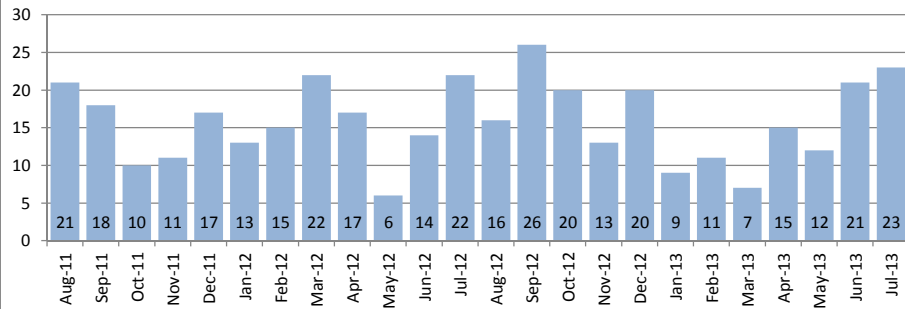


July 2013

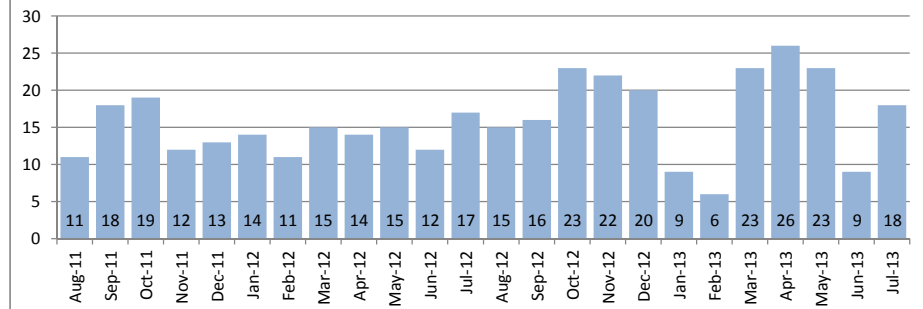
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	20	28	-29%	152	159	-4%
Closed Sales	23	22	5%	100	110	-9%
Median Sales Price	\$1,198,000	\$872,500	37%	\$952,500	\$862,500	10%
Percent of Original List Price Received	95.8%	94.9%	1%	100.3%	95.4%	5%
Median Days on Market Until Sale	21	46	-54%	22	31	-29%
Inventory of Homes for Sale	71	92	-23%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	24	22	9%	153	125	22%
Closed Sales	18	17	6%	117	100	17%
Median Sales Price	\$537,500	\$535,000	0%	\$550,000	\$511,000	8%
Percent of Original List Price Received	102.9%	95.7%	8%	100.4%	95.5%	5%
Median Days on Market Until Sale	10	40	-75%	14	46	-70%
Inventory of Homes for Sale	50	65	-23%	--	--	--

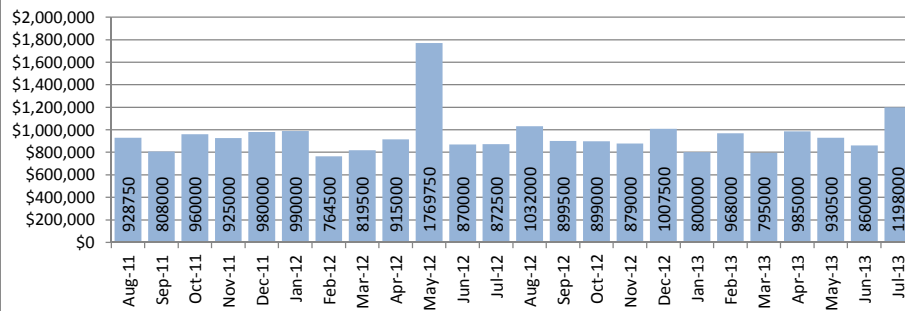
Closed Sales : Single Family Homes



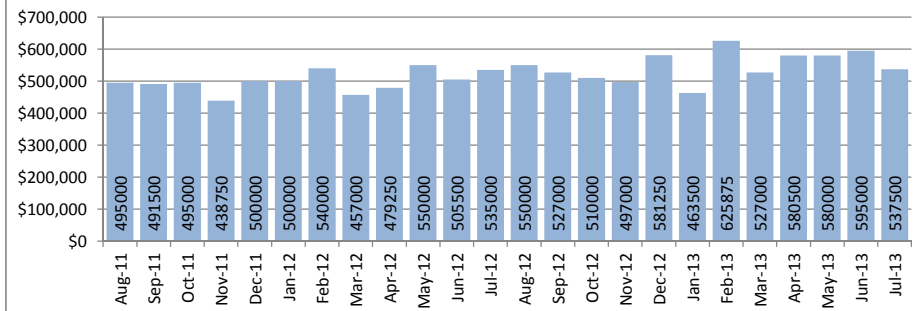
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2013



Kailua - Waimanalo

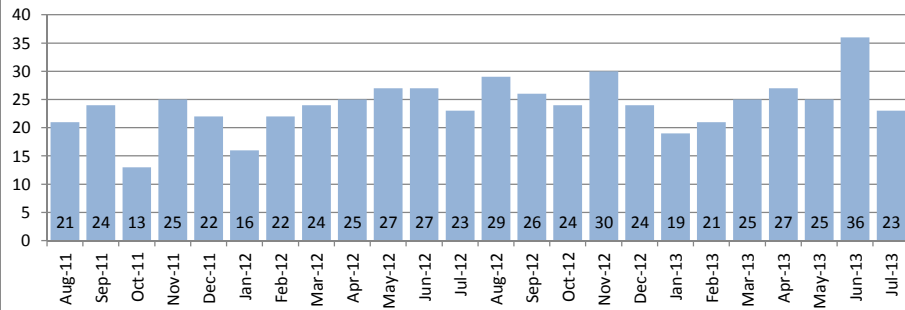
1-4-1 to Selected 1-4-4

July 2013

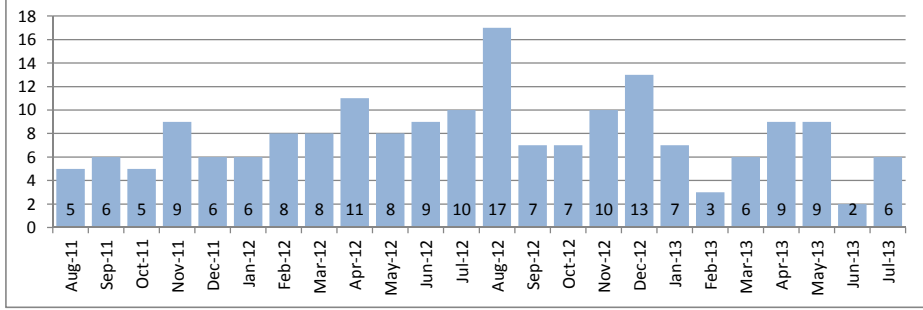
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	41	28	46%	239	205	17%
Closed Sales	23	23	0%	182	165	10%
Median Sales Price	\$1,020,000	\$840,000	21%	\$873,500	\$785,000	11%
Percent of Original List Price Received	102.5%	96.7%	6%	98.1%	95.2%	3%
Median Days on Market Until Sale	12	33	-64%	16	36	-56%
Inventory of Homes for Sale	94	113	-17%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	19	9	111%	76	77	-1%
Closed Sales	6	10	-40%	42	62	-32%
Median Sales Price	\$414,000	\$432,500	-4%	\$425,000	\$408,500	4%
Percent of Original List Price Received	100.5%	101.8%	-1%	100.7%	96.5%	4%
Median Days on Market Until Sale	7	19	-63%	9	30	-70%
Inventory of Homes for Sale	22	27	-19%	--	--	--

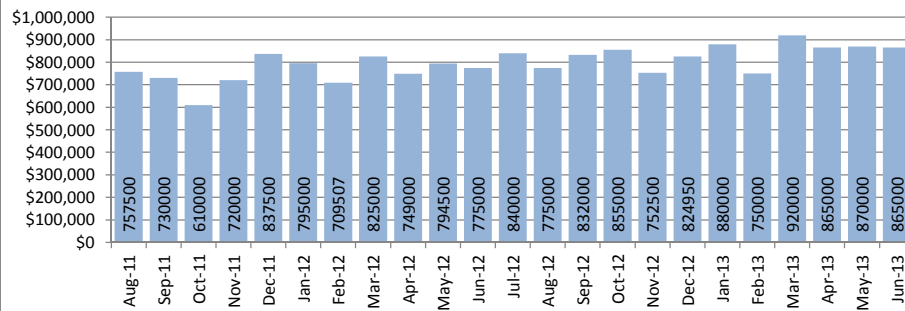
Closed Sales : Single Family Homes



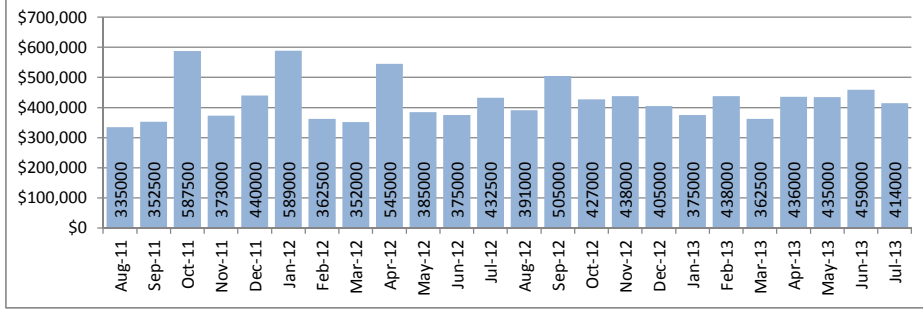
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2013



Kalihi - Palama

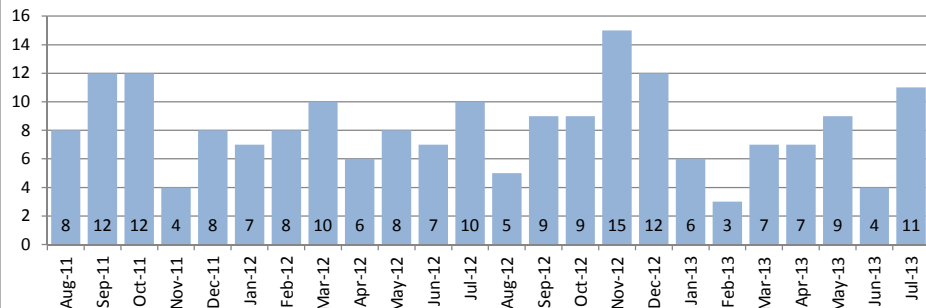
1-1-2 to 1-1-7

July 2013

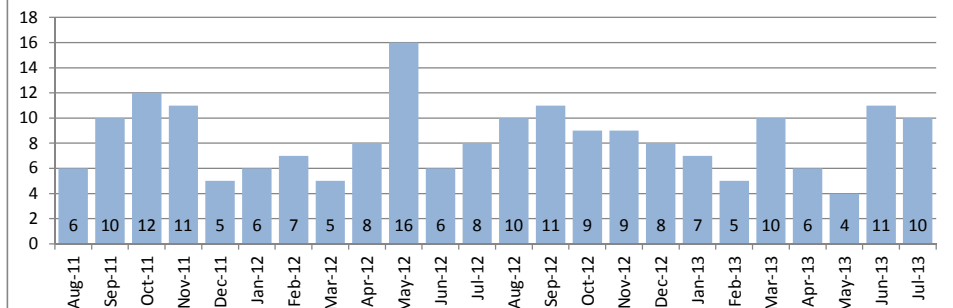
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	21	11	91%	102	78	31%
Closed Sales	11	10	10%	47	58	-19%
Median Sales Price	\$549,000	\$610,000	-10%	\$550,000	\$560,000	-2%
Percent of Original List Price Received	95.5%	101.2%	-6%	95.7%	93.6%	2%
Median Days on Market Until Sale	15	42	-64%	18	25	-28%
Inventory of Homes for Sale	55	37	49%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	16	12	33%	82	85	-4%
Closed Sales	10	8	25%	54	56	-4%
Median Sales Price	\$415,250	\$232,500	79%	\$367,500	\$308,500	19%
Percent of Original List Price Received	100.4%	90.5%	11%	100.0%	92.8%	8%
Median Days on Market Until Sale	10	22	-55%	20	35	-43%
Inventory of Homes for Sale	36	43	-16%	--	--	--

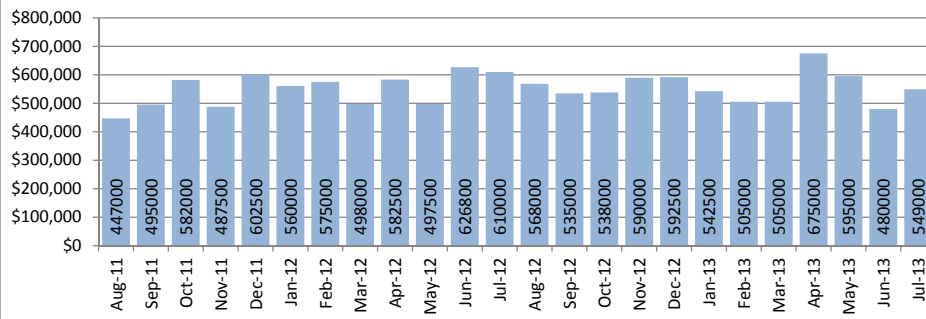
Closed Sales : Single Family Homes



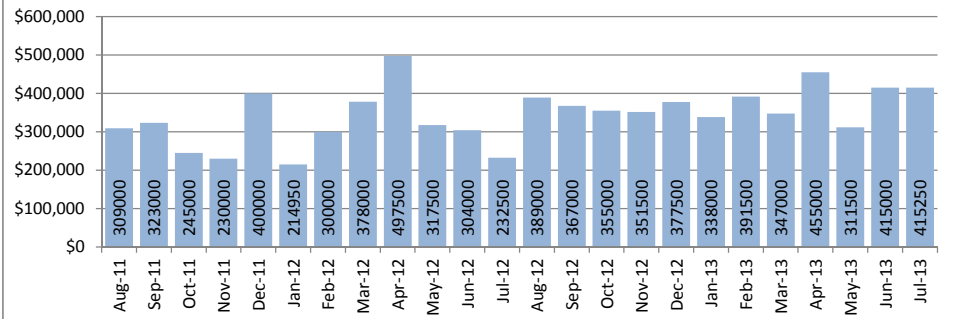
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2013



Kaneohe

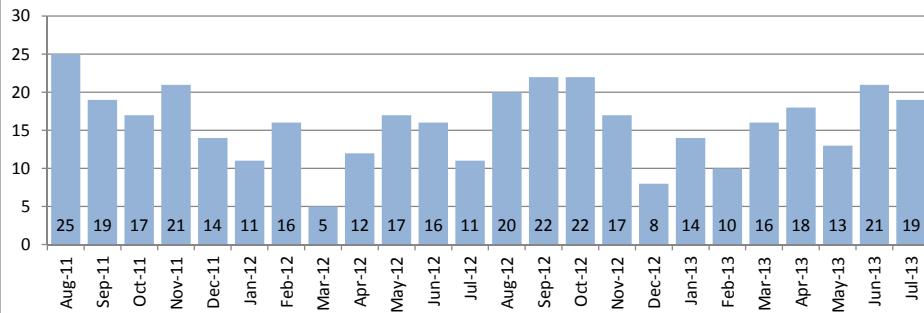
Selected 1-4-4 to 1-4-7

July 2013

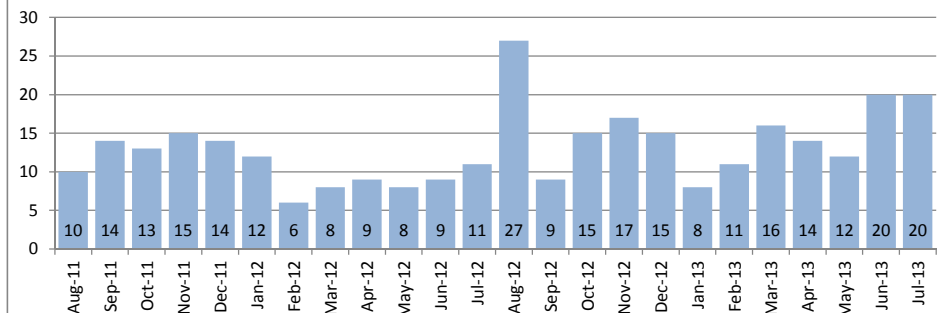
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	31	27	15%	168	151	11%
Closed Sales	19	11	73%	112	89	26%
Median Sales Price	\$670,000	\$685,000	-2%	\$690,000	\$675,000	2%
Percent of Original List Price Received	130.1%	98.1%	33%	98.6%	96.7%	2%
Median Days on Market Until Sale	21	26	-19%	24	33	-27%
Inventory of Homes for Sale	75	84	-11%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	22	23	-4%	130	98	33%
Closed Sales	20	11	82%	104	63	65%
Median Sales Price	\$402,000	\$457,000	-12%	\$425,000	\$401,000	6%
Percent of Original List Price Received	100.0%	98.5%	2%	99.8%	97.8%	2%
Median Days on Market Until Sale	13	9	44%	18	42	-57%
Inventory of Homes for Sale	48	44	9%	--	--	--

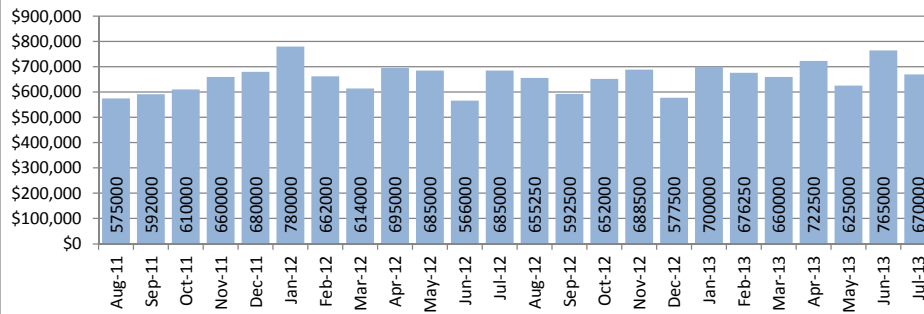
Closed Sales : Single Family Homes



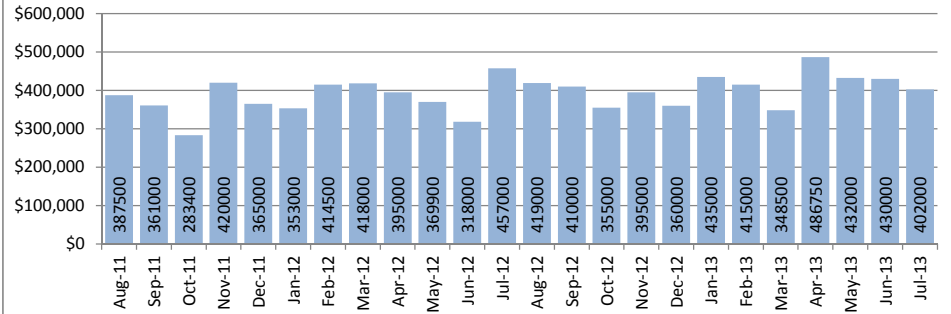
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2013

Kapahulu - Diamond Head

1-3-1 to 1-3-4

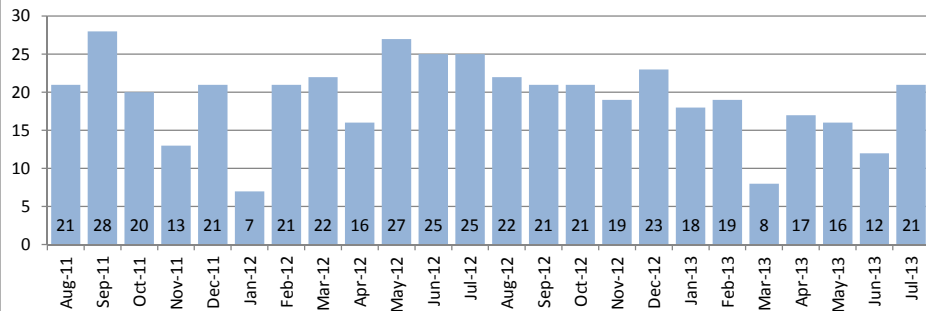


July 2013

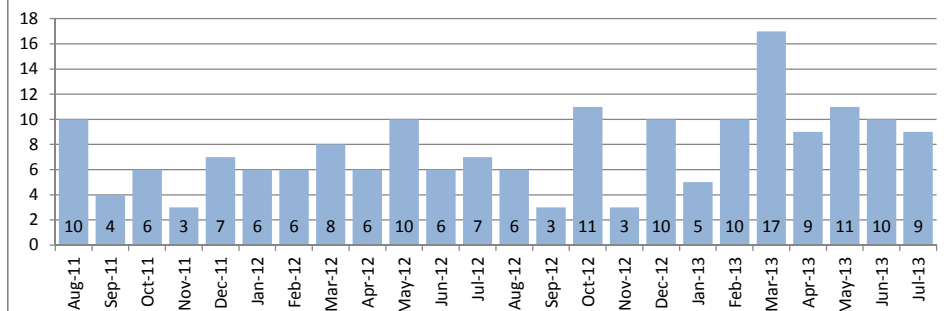
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	25	21	19%	150	164	-9%
Closed Sales	21	25	-16%	112	143	-22%
Median Sales Price	\$880,000	\$805,000	9%	\$820,500	\$765,000	7%
Percent of Original List Price Received	108.0%	100.6%	7%	102.7%	93.9%	9%
Median Days on Market Until Sale	16	19	-16%	15	29	-48%
Inventory of Homes for Sale	63	82	-23%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	6	7	-14%	83	79	5%
Closed Sales	9	7	29%	71	50	42%
Median Sales Price	\$514,000	\$460,000	12%	\$514,000	\$442,500	16%
Percent of Original List Price Received	100.4%	100.0%	0%	97.9%	94.1%	4%
Median Days on Market Until Sale	20	8	150%	28	39	-28%
Inventory of Homes for Sale	47	61	-23%	--	--	--

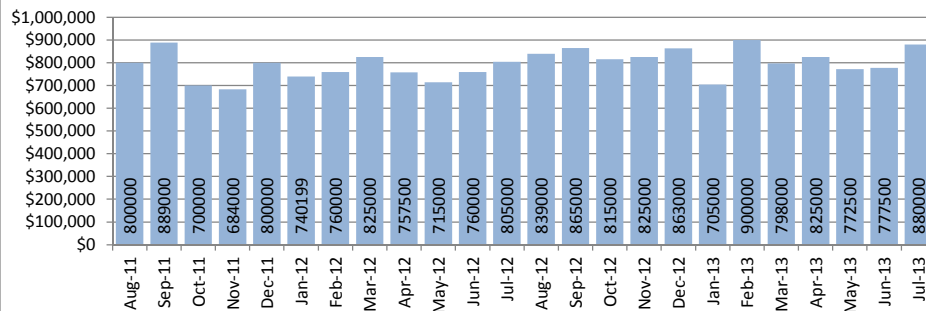
Closed Sales : Single Family Homes



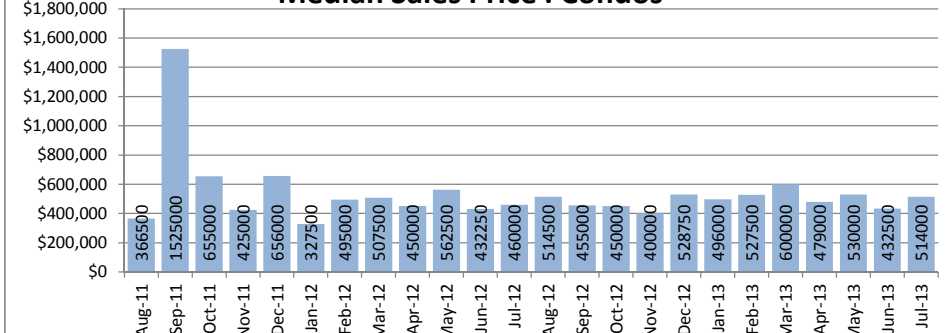
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2013

Makaha - Nanakuli

1-8-1 to 1-8-9

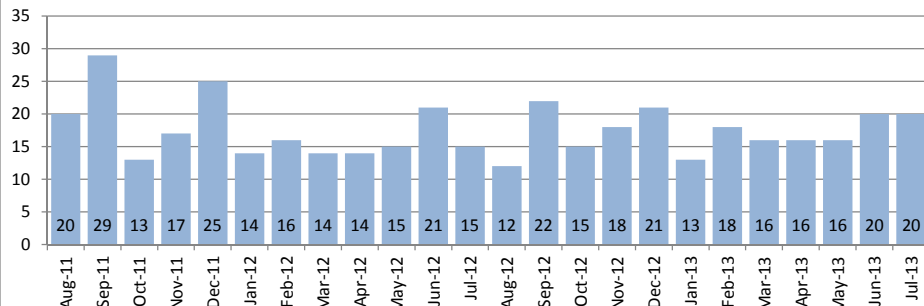


July 2013

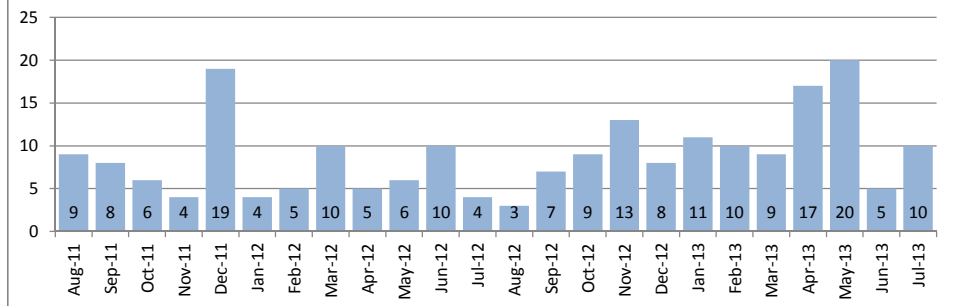
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	28	25	12%	200	194	3%
Closed Sales	20	15	33%	129	118	9%
Median Sales Price	\$378,000	\$329,000	15%	\$360,000	\$315,000	14%
Percent of Original List Price Received	95.2%	91.6%	4%	96.0%	93.1%	3%
Median Days on Market Until Sale	54	68	-21%	36	31	16%
Inventory of Homes for Sale	109	119	-8%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	24	11	118%	128	83	54%
Closed Sales	10	4	150%	83	45	84%
Median Sales Price	\$121,000	\$89,000	36%	\$113,000	\$90,000	26%
Percent of Original List Price Received	98.8%	91.8%	8%	94.2%	90.9%	4%
Median Days on Market Until Sale	20	80	-75%	30	53	-43%
Inventory of Homes for Sale	61	60	2%	--	--	--

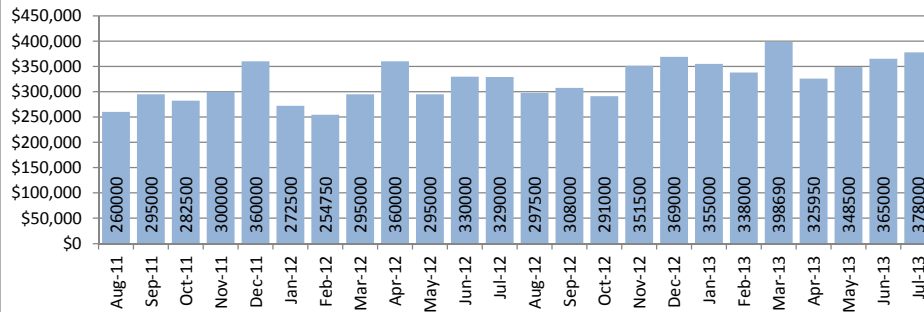
Closed Sales : Single Family Homes



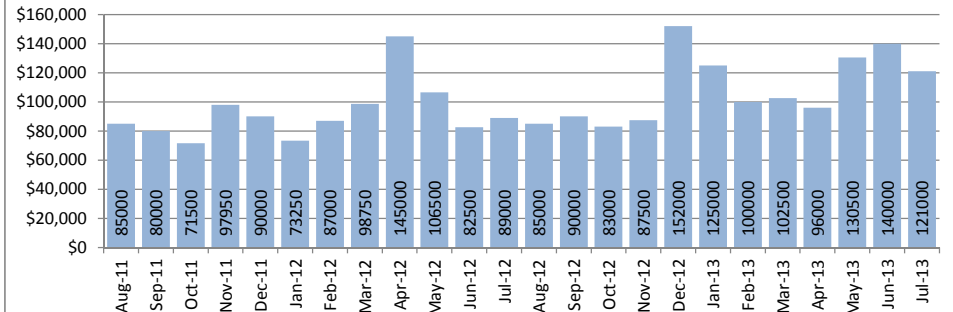
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2013



Makakilo

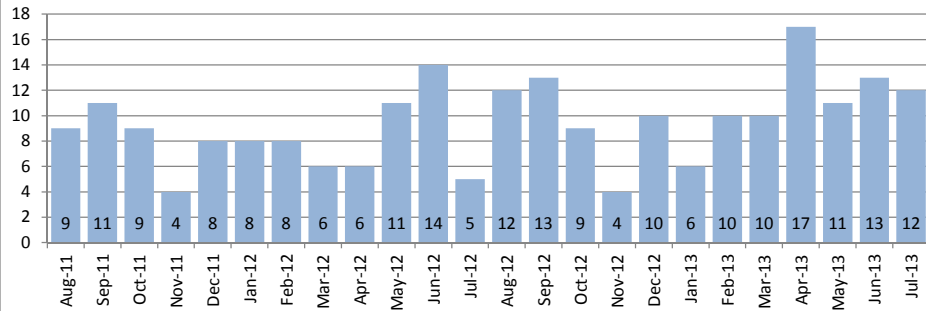
1-9-2 to 1-9-3

July 2013

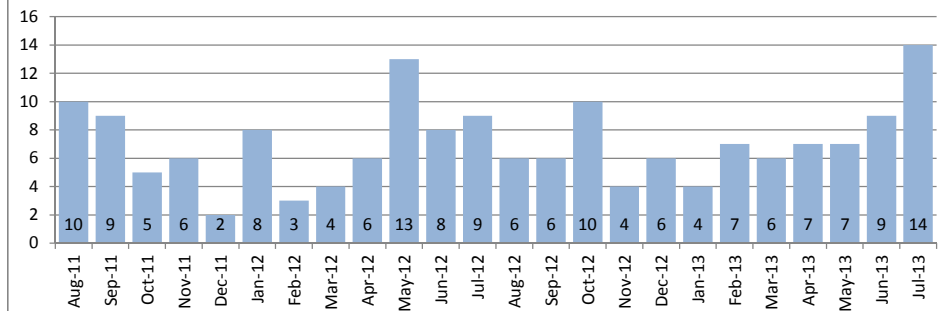
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	13	15%	120	95	26%
Closed Sales	12	5	140%	80	61	31%
Median Sales Price	\$543,500	\$599,995	-9%	\$562,500	\$565,000	0%
Percent of Original List Price Received	95.4%	100.8%	-5%	99.6%	96.6%	3%
Median Days on Market Until Sale	13	37	-65%	21	56	-63%
Inventory of Homes for Sale	42	41	2%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	4	11	-64%	64	60	7%
Closed Sales	14	9	56%	54	51	6%
Median Sales Price	\$280,000	\$262,000	7%	\$256,000	\$239,750	7%
Percent of Original List Price Received	102.0%	97.1%	5%	98.7%	93.5%	6%
Median Days on Market Until Sale	18	34	-47%	16	20	-20%
Inventory of Homes for Sale	24	20	20%	--	--	--

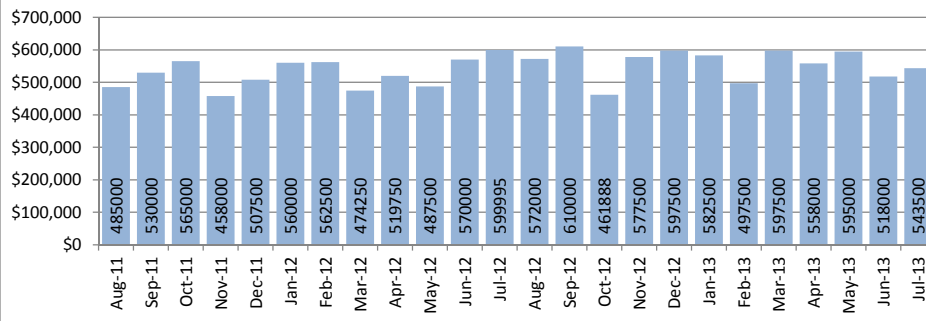
Closed Sales : Single Family Homes



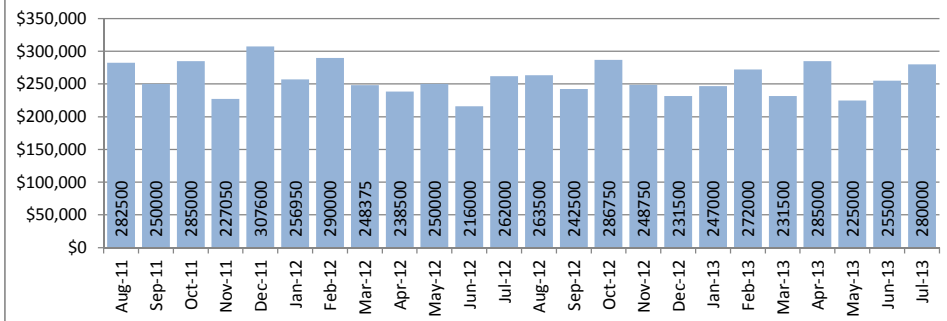
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2013



Makiki - Moiliili

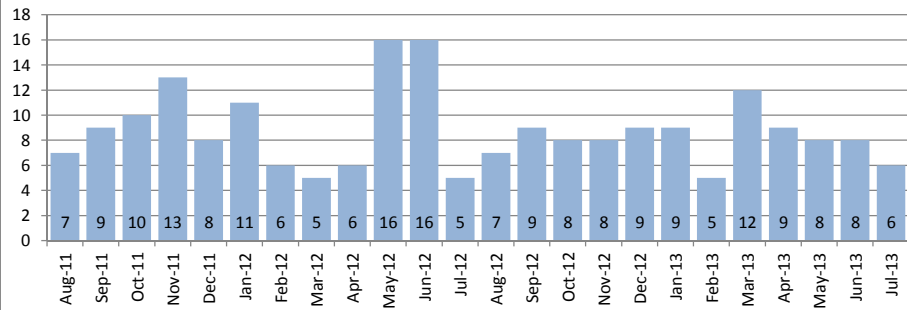
1-2-4 to 1-2-9 (except 1-2-6)

July 2013

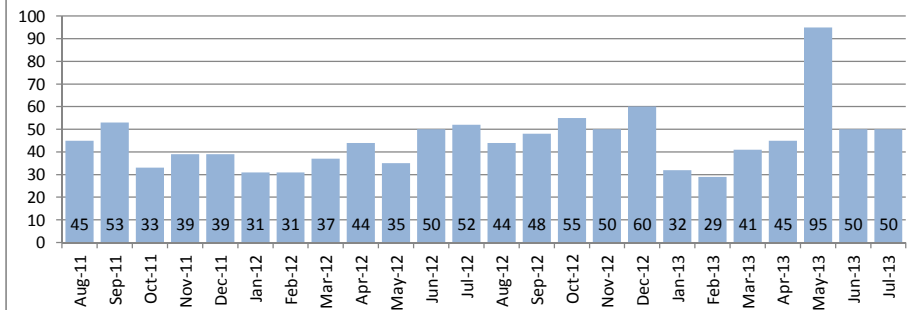
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	16	17	-6%	79	84	-6%
Closed Sales	6	5	20%	58	64	-9%
Median Sales Price	\$1,292,500	\$860,000	50%	\$952,500	\$910,500	5%
Percent of Original List Price Received	92.9%	101.2%	-8%	97.7%	94.8%	3%
Median Days on Market Until Sale	23	18	28%	31	21	48%
Inventory of Homes for Sale	31	44	-30%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	77	74	4%	446	403	11%
Closed Sales	50	52	-4%	311	287	8%
Median Sales Price	\$327,500	\$296,500	10%	\$320,000	\$300,000	7%
Percent of Original List Price Received	100.8%	99.2%	2%	98.5%	94.3%	4%
Median Days on Market Until Sale	16	24	-33%	20	30	-33%
Inventory of Homes for Sale	179	211	-15%	--	--	--

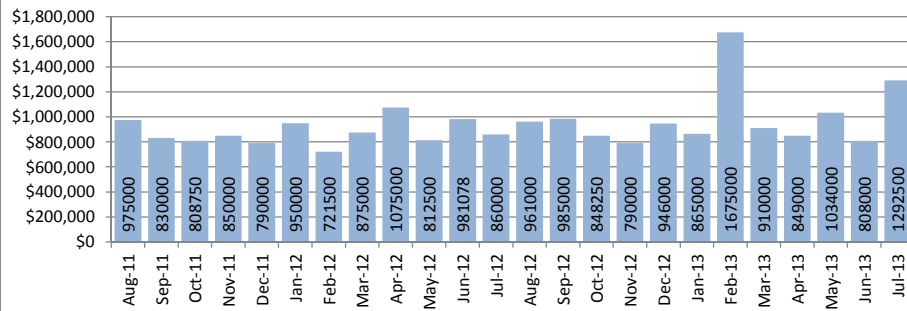
Closed Sales : Single Family Homes



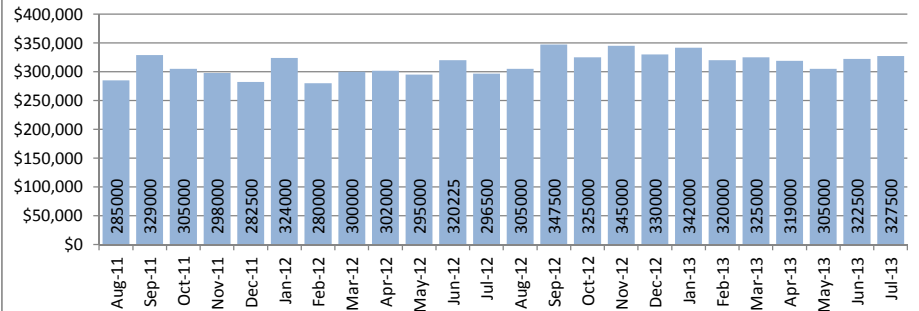
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2013



Mililani

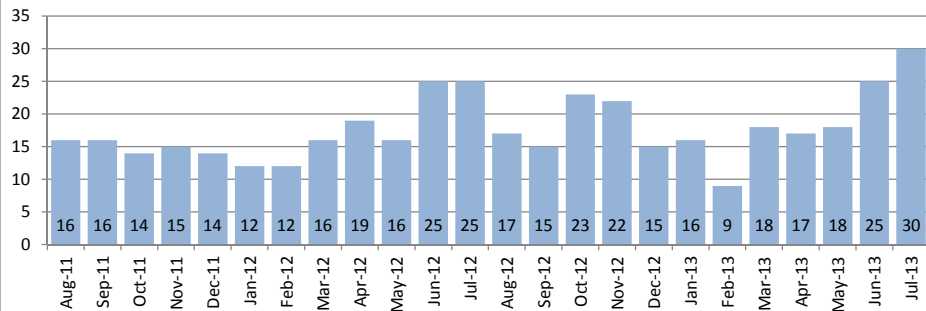
Selected 1-9-4 to 1-9-5

July 2013

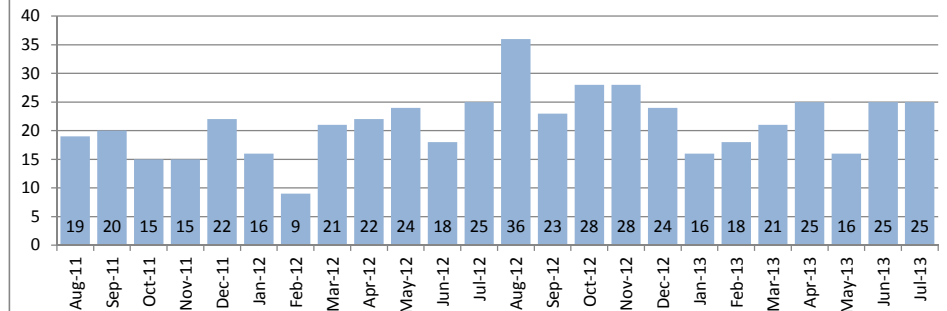
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	19	19	0%	173	156	11%
Closed Sales	30	25	20%	135	130	4%
Median Sales Price	\$615,750	\$675,000	-9%	\$620,000	\$605,000	2%
Percent of Original List Price Received	97.8%	105.6%	-7%	100.0%	96.4%	4%
Median Days on Market Until Sale	14	18	-22%	15	33	-55%
Inventory of Homes for Sale	54	73	-26%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	25	25	0%	179	214	-16%
Closed Sales	25	25	0%	148	150	-1%
Median Sales Price	\$296,500	\$305,000	-3%	\$299,500	\$264,500	13%
Percent of Original List Price Received	97.2%	100.0%	-3%	98.8%	94.7%	4%
Median Days on Market Until Sale	16	20	-20%	15	27	-44%
Inventory of Homes for Sale	46	84	-45%	--	--	--

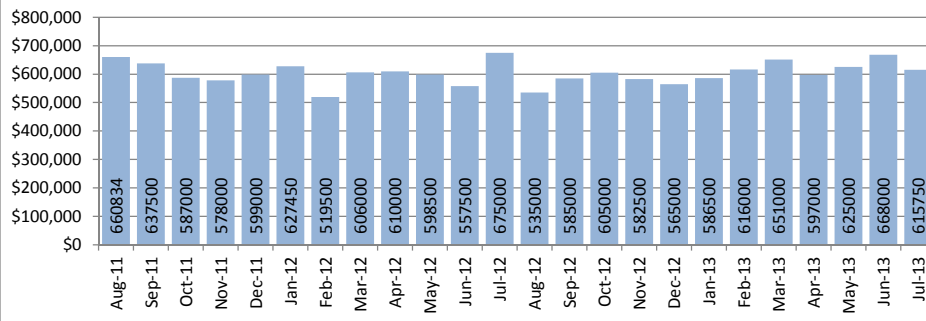
Closed Sales : Single Family Homes



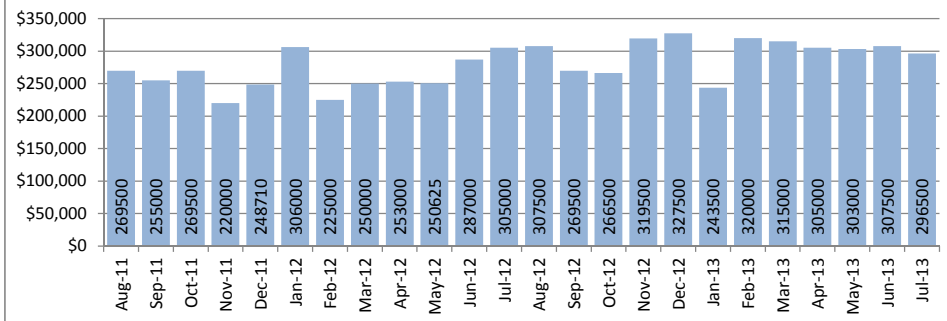
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2013

Moanalua - Salt Lake

1-1-1

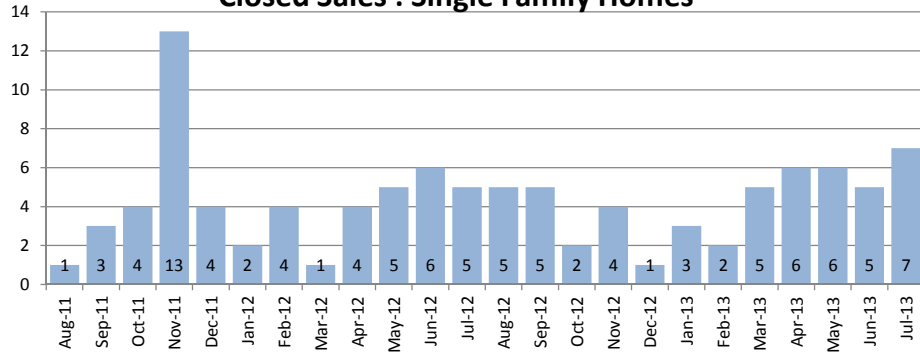


July 2013

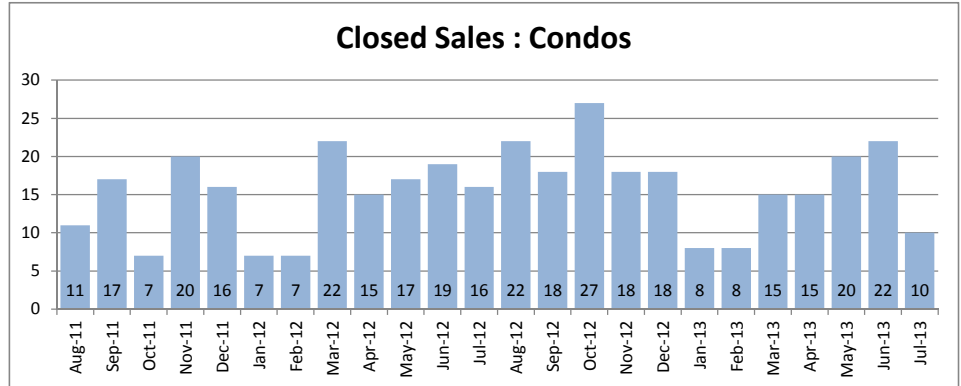
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	6	5	20%	48	35	37%
Closed Sales	7	5	40%	34	27	26%
Median Sales Price	\$748,000	\$775,000	-3%	\$760,000	\$678,000	12%
Percent of Original List Price Received	105.4%	103.3%	2%	101.4%	100.4%	1%
Median Days on Market Until Sale	11	16	-31%	14	22	-36%
Inventory of Homes for Sale	19	17	12%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	29	21	38%	138	136	1%
Closed Sales	10	16	-38%	100	103	-3%
Median Sales Price	\$279,500	\$324,000	-14%	\$299,000	\$278,000	8%
Percent of Original List Price Received	96.5%	94.7%	2%	100.0%	95.9%	4%
Median Days on Market Until Sale	13	44	-70%	15	22	-32%
Inventory of Homes for Sale	49	47	4%	--	--	--

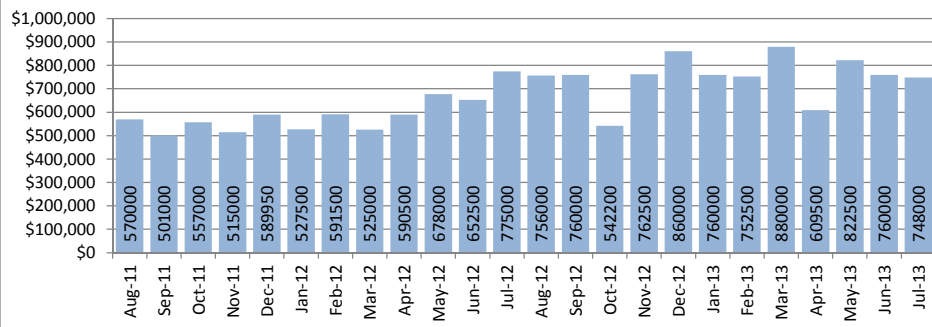
Closed Sales : Single Family Homes



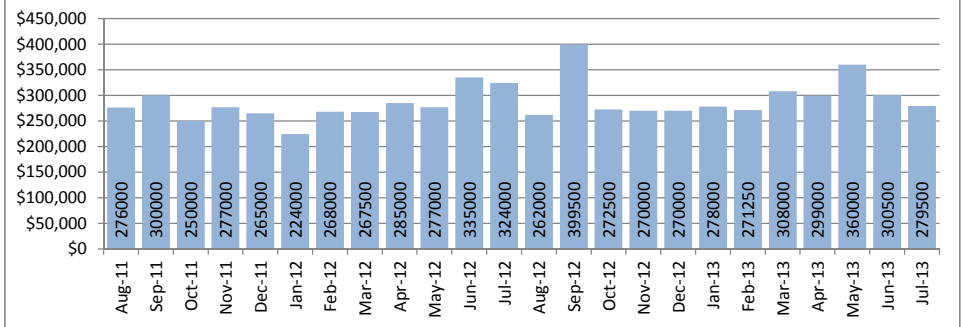
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2013



North Shore

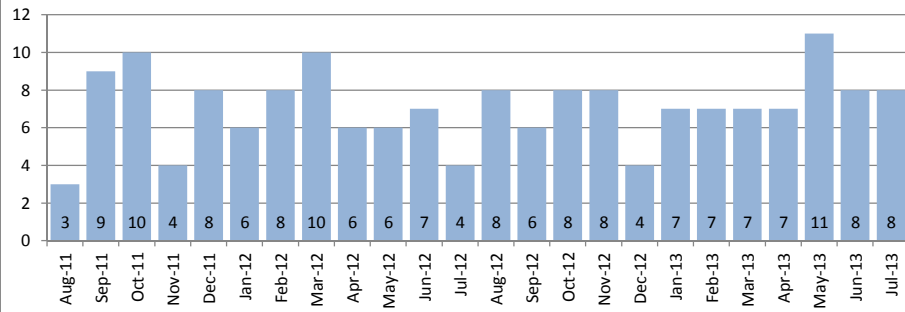
1-5-6 to 1-6-9

July 2013

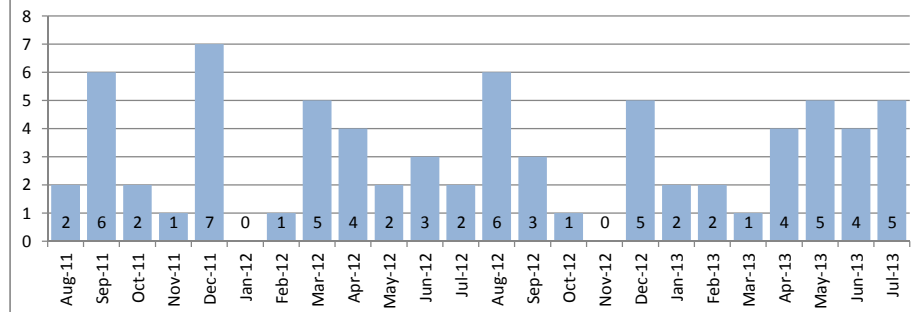
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	14	15	-7%	104	77	35%
Closed Sales	8	4	100%	55	48	15%
Median Sales Price	\$550,000	\$857,450	-36%	\$662,500	\$650,000	2%
Percent of Original List Price Received	89.9%	100.0%	-10%	94.8%	89.7%	6%
Median Days on Market Until Sale	46	22	109%	31	72	-57%
Inventory of Homes for Sale	57	57	0%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	3	7	-57%	33	32	3%
Closed Sales	5	2	150%	24	17	41%
Median Sales Price	\$425,000	\$632,500	-33%	\$352,500	\$225,000	57%
Percent of Original List Price Received	96.8%	84.9%	14%	98.5%	94.1%	5%
Median Days on Market Until Sale	119	15	693%	67	68	-1%
Inventory of Homes for Sale	14	26	-46%	--	--	--

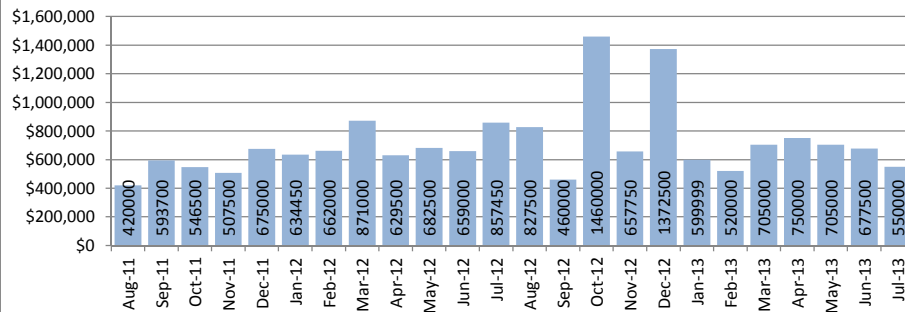
Closed Sales : Single Family Homes



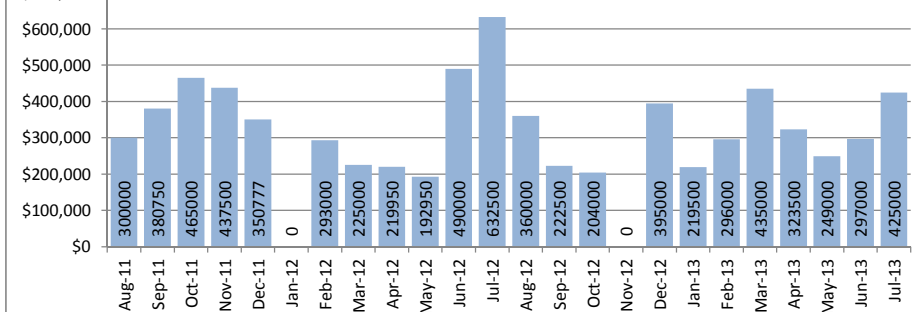
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2013

Pearl City - Aiea

1-9-6 to 1-9-9

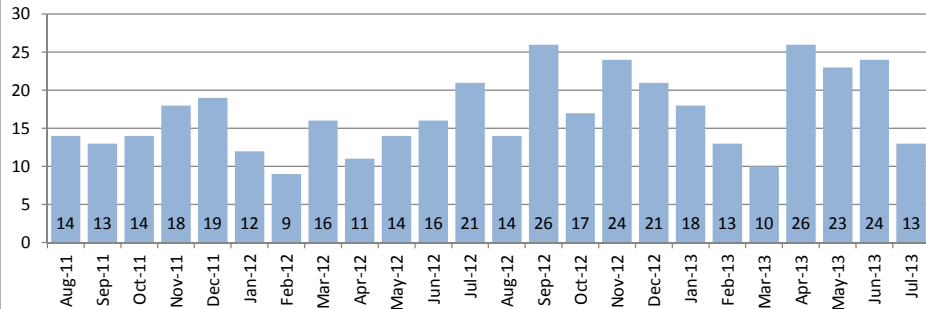


July 2013

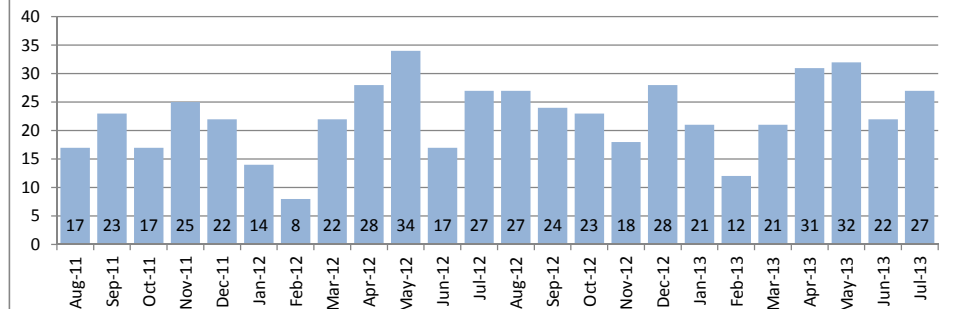
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	27	23	17%	174	138	26%
Closed Sales	13	21	-38%	130	101	29%
Median Sales Price	\$622,000	\$540,000	15%	\$586,500	\$577,000	2%
Percent of Original List Price Received	97.6%	95.2%	3%	95.8%	94.6%	1%
Median Days on Market Until Sale	27	22	23%	26	28	-7%
Inventory of Homes for Sale	47	66	-29%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	34	26	31%	224	101	122%
Closed Sales	27	27	0%	169	158	7%
Median Sales Price	\$280,000	\$275,000	2%	\$275,000	\$270,000	2%
Percent of Original List Price Received	104.1%	91.7%	14%	98.6%	96.4%	2%
Median Days on Market Until Sale	15	40	-63%	17	42	-60%
Inventory of Homes for Sale	73	92	-21%	--	--	--

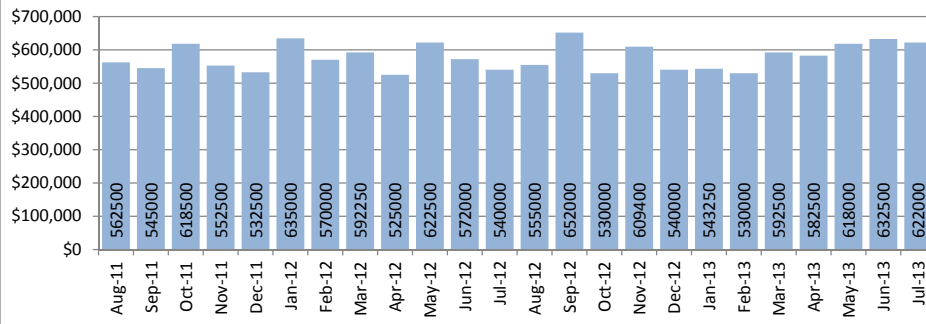
Closed Sales : Single Family Homes



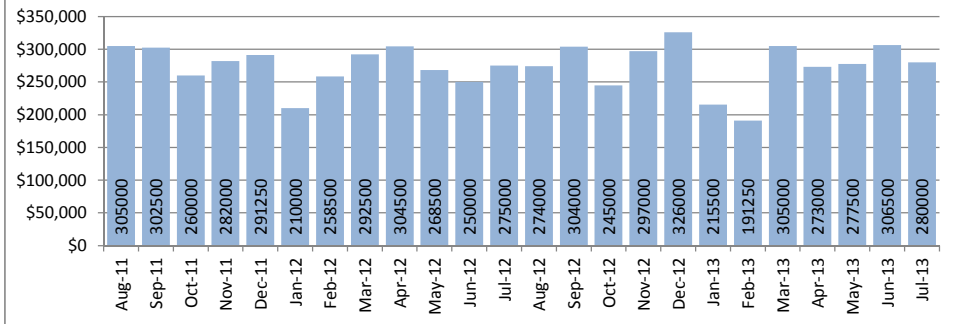
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2013



Wahiawa

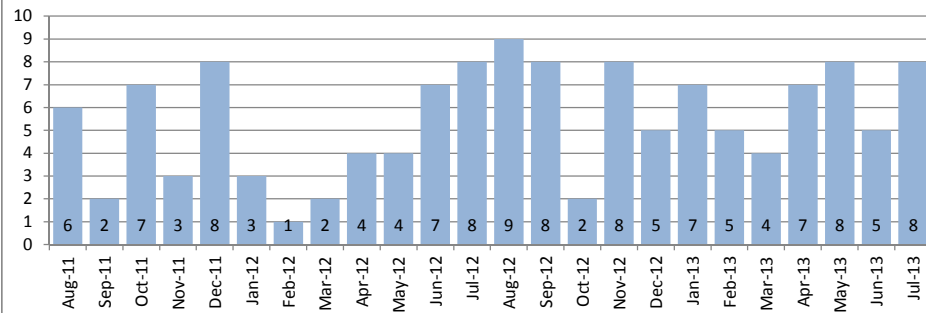
1-7-1 to 1-7-7

July 2013

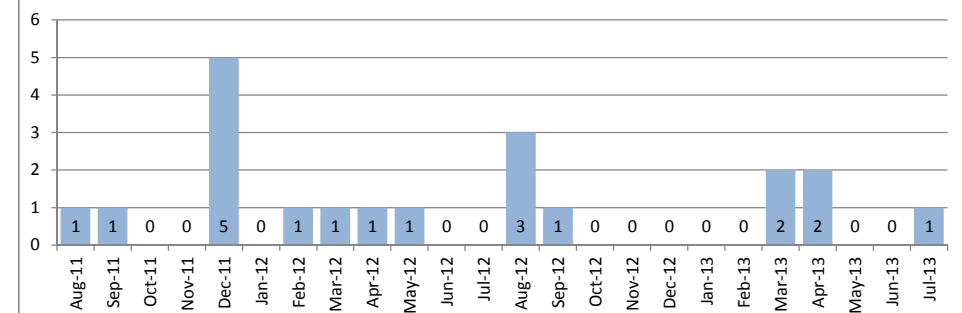
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	14	8	75%	62	53	17%
Closed Sales	8	8	0%	44	29	52%
Median Sales Price	\$475,000	\$376,500	26%	\$418,750	\$378,000	11%
Percent of Original List Price Received	97.5%	92.5%	5%	92.2%	95.0%	-3%
Median Days on Market Until Sale	12	24	-50%	12	41	-71%
Inventory of Homes for Sale	33	26	27%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	0	-	7	14	-50%
Closed Sales	1	0	-	8	5	60%
Median Sales Price	\$136,000	\$0	-	\$140,500	\$115,000	22%
Percent of Original List Price Received	100.0%	0.0%	-	95.6%	79.3%	21%
Median Days on Market Until Sale	202	0	-	44	71	-38%
Inventory of Homes for Sale	4	11	-64%	--	--	--

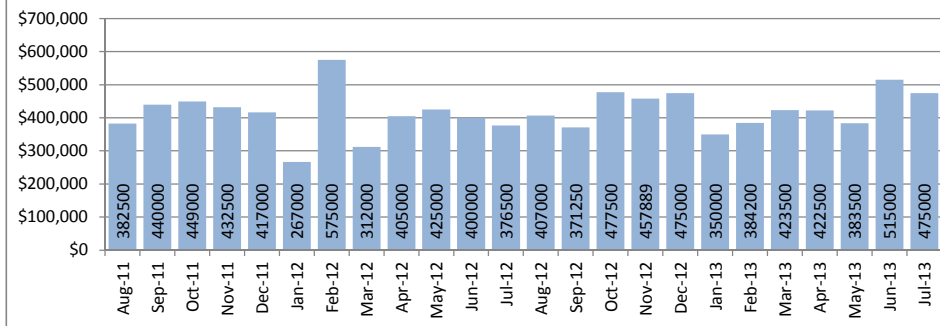
Closed Sales : Single Family Homes



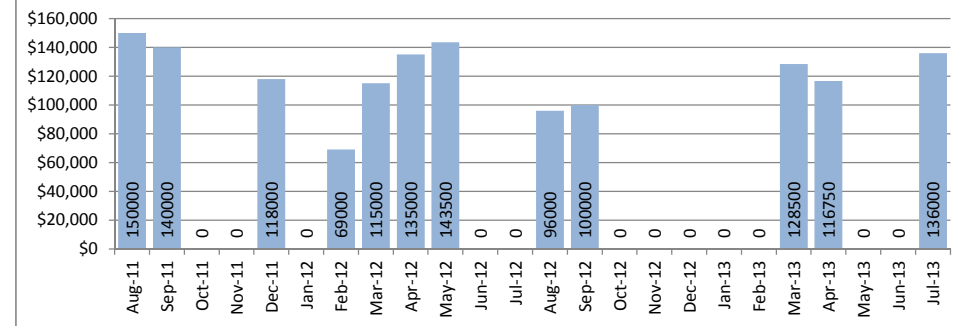
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2013



Waialae - Kahala

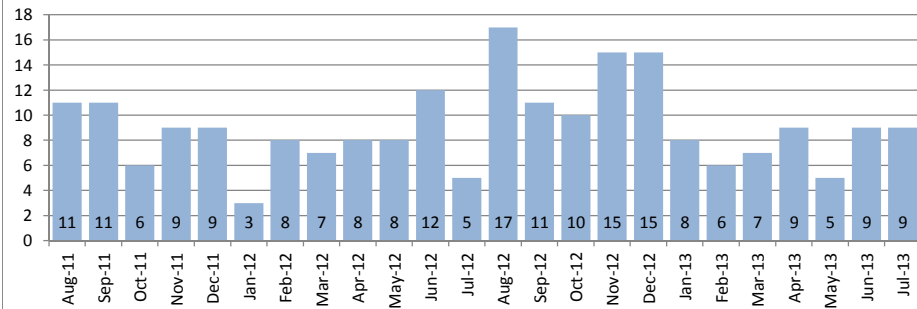
1-3-5

July 2013

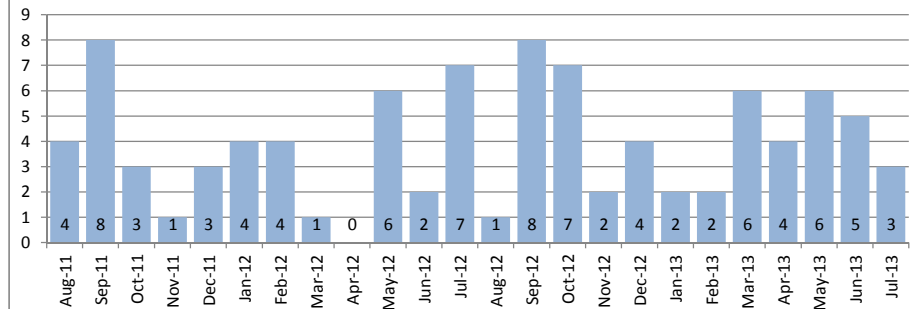
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	9	13	-31%	82	72	14%
Closed Sales	9	5	80%	53	51	4%
Median Sales Price	\$1,405,000	\$895,000	57%	\$1,600,000	\$1,335,000	20%
Percent of Original List Price Received	95.3%	100.0%	-5%	100.3%	89.1%	13%
Median Days on Market Until Sale	16	46	-65%	24	51	-53%
Inventory of Homes for Sale	43	42	2%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	11	-55%	33	36	-8%
Closed Sales	3	7	-57%	28	25	12%
Median Sales Price	\$450,000	\$450,000	0%	\$430,000	\$410,850	5%
Percent of Original List Price Received	96.8%	100.1%	-3%	95.0%	95.5%	-1%
Median Days on Market Until Sale	59	33	79%	49	32	53%
Inventory of Homes for Sale	11	23	-52%	--	--	--

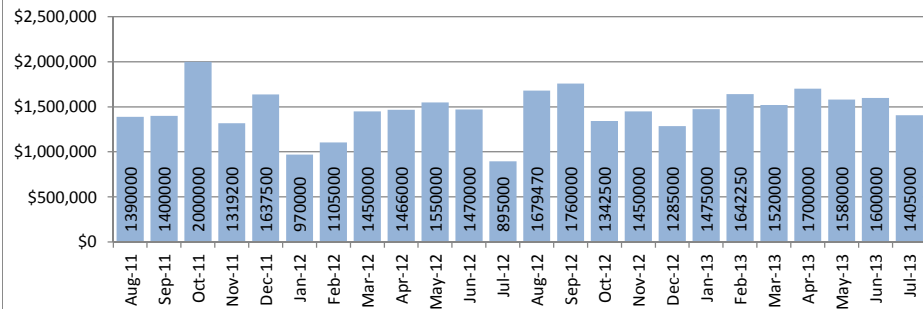
Closed Sales : Single Family Homes



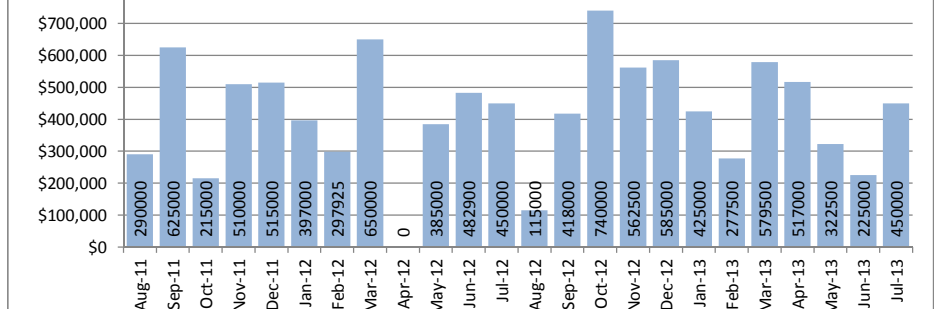
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2013



Waikiki

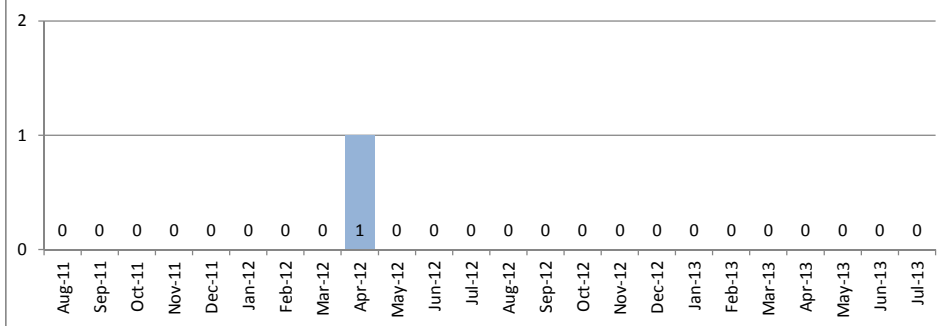
1-2-6

July 2013

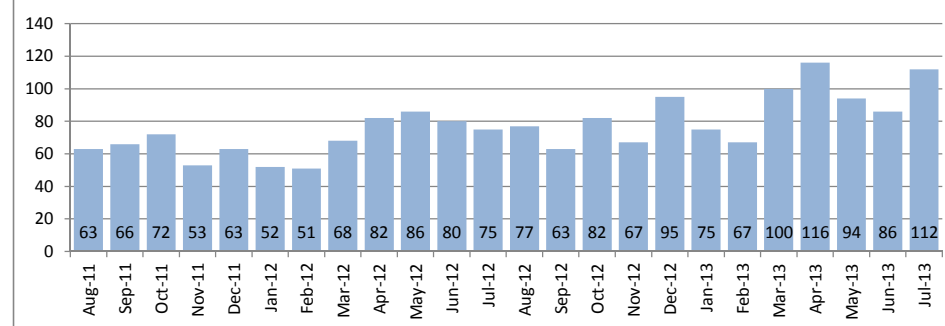
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	0	--	2	1	100%
Closed Sales	0	0	--	0	1	--
Median Sales Price	\$0	\$0	--	\$0	\$835,000	--
Percent of Original List Price Received	0.0%	0.0%	--	0.0%	92.9%	--
Median Days on Market Until Sale	0	0	--	0	42	--
Inventory of Homes for Sale	1	0	--	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	133	124	7%	913	775	18%
Closed Sales	112	75	49%	665	512	30%
Median Sales Price	\$360,500	\$260,000	39%	\$325,000	\$355,000	-8%
Percent of Original List Price Received	97.3%	98.1%	-1%	95.6%	98.6%	-3%
Median Days on Market Until Sale	26	45	-42%	31	37	-16%
Inventory of Homes for Sale	479	523	-8%	--	--	--

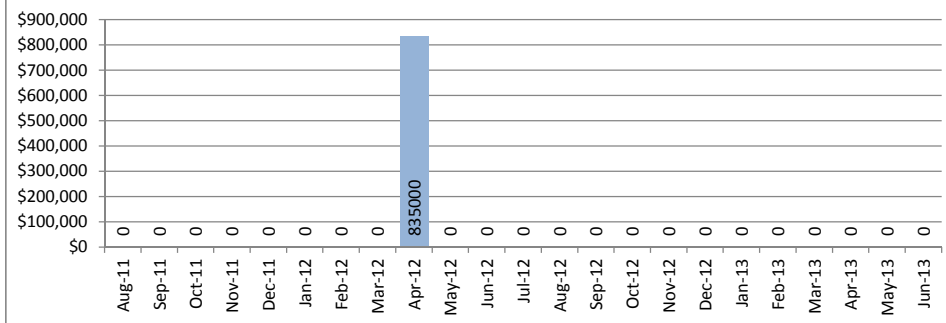
Closed Sales : Single Family Homes



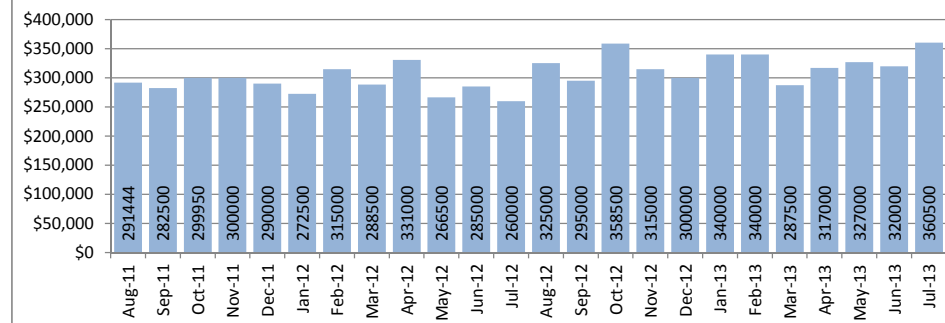
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

July 2013



Waipahu

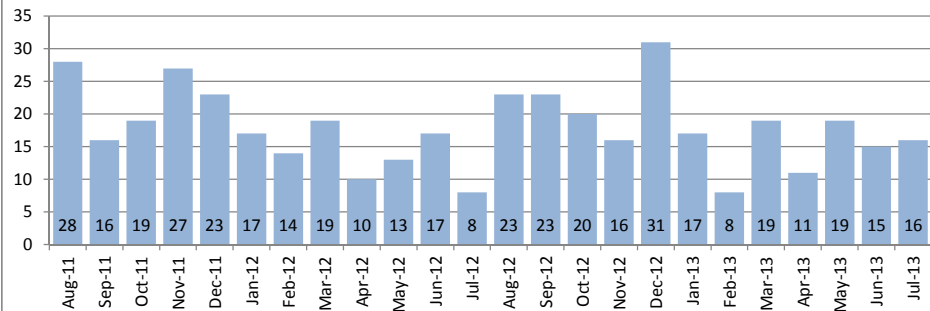
1-9-4

July 2013

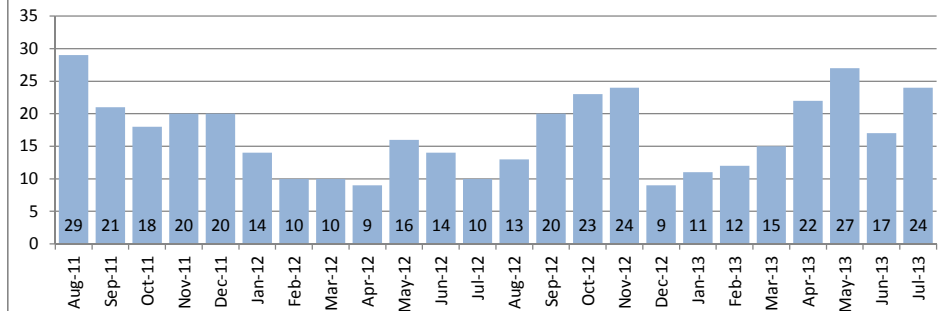
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	24	20	20%	154	120	28%
Closed Sales	16	8	100%	109	97	12%
Median Sales Price	\$526,250	\$554,000	-5%	\$530,000	\$485,000	9%
Percent of Original List Price Received	99.6%	96.8%	3%	98.5%	95.1%	4%
Median Days on Market Until Sale	21	31	-32%	21	38	-45%
Inventory of Homes for Sale	61	53	15%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	22	26	-15%	162	135	20%
Closed Sales	24	10	140%	129	75	72%
Median Sales Price	\$270,000	\$242,500	11%	\$270,000	\$254,000	6%
Percent of Original List Price Received	100.2%	97.5%	3%	100.4%	94.4%	6%
Median Days on Market Until Sale	18	22	-18%	13	31	-58%
Inventory of Homes for Sale	56	63	-11%	--	--	--

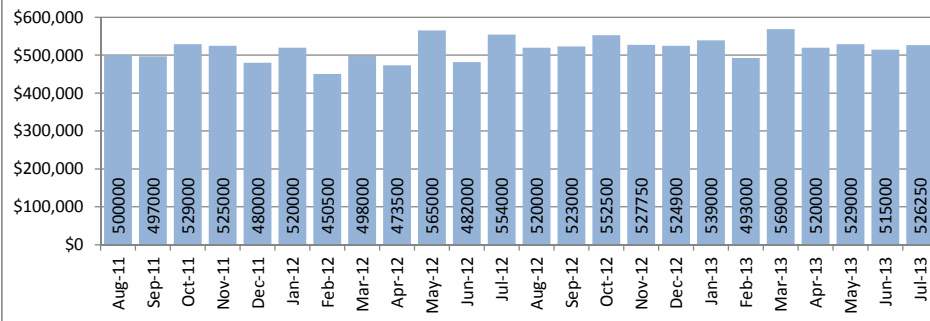
Closed Sales : Single Family Homes



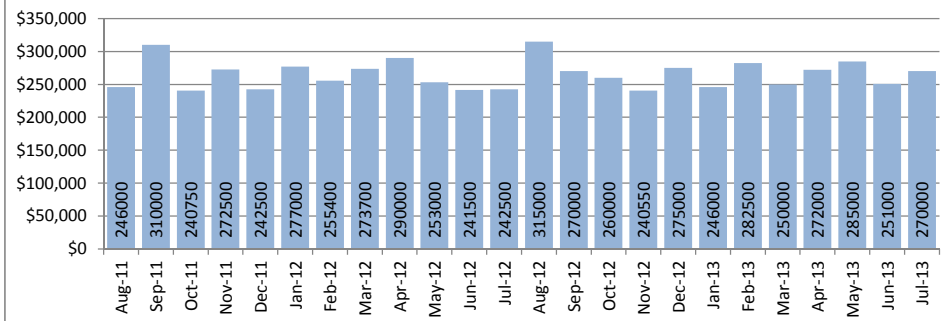
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

July 2013



Windward Coast

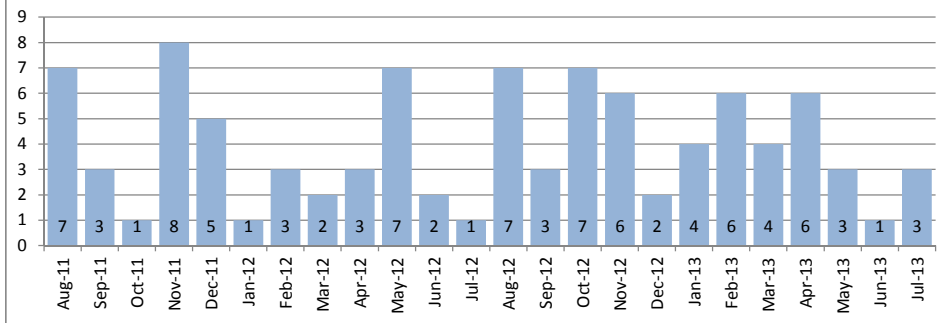
1-4-8 to 1-5-5

July 2013

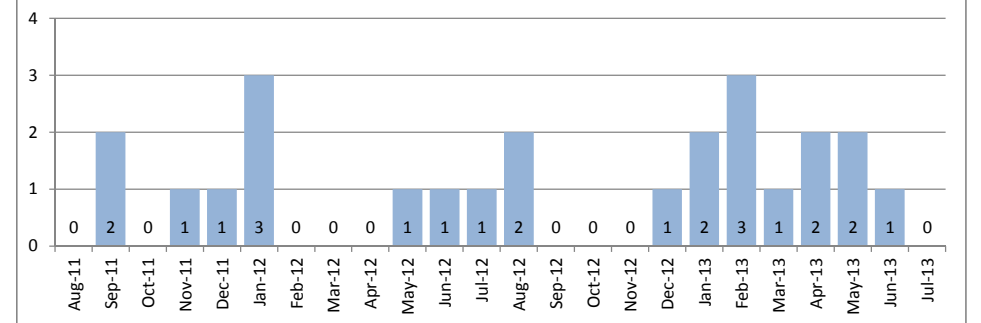
Single Family Homes	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	7	7	0%	54	62	-13%
Closed Sales	3	1	200%	27	22	23%
Median Sales Price	\$730,000	\$136,000	437%	\$577,000	\$455,000	27%
Percent of Original List Price Received	98.6%	100.0%	-1%	90.3%	99.5%	-9%
Median Days on Market Until Sale	81	4	1925%	49	47	4%
Inventory of Homes for Sale	39	44	-11%	--	--	--

Condos	July			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	3	2	50%	21	16	31%
Closed Sales	0	1	-	11	7	57%
Median Sales Price	\$0	\$175,000	-	\$195,000	\$185,000	5%
Percent of Original List Price Received	0.0%	103.6%	-	95.1%	100.0%	-5%
Median Days on Market Until Sale	0	8	-	38	57	-33%
Inventory of Homes for Sale	9	12	-25%	--	--	--

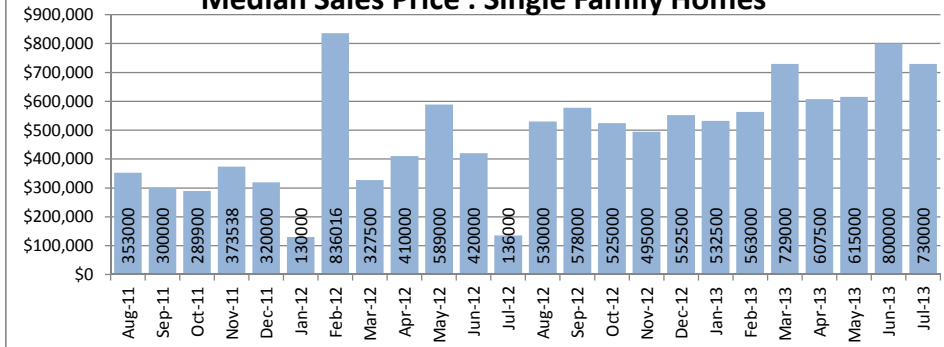
Closed Sales : Single Family Homes



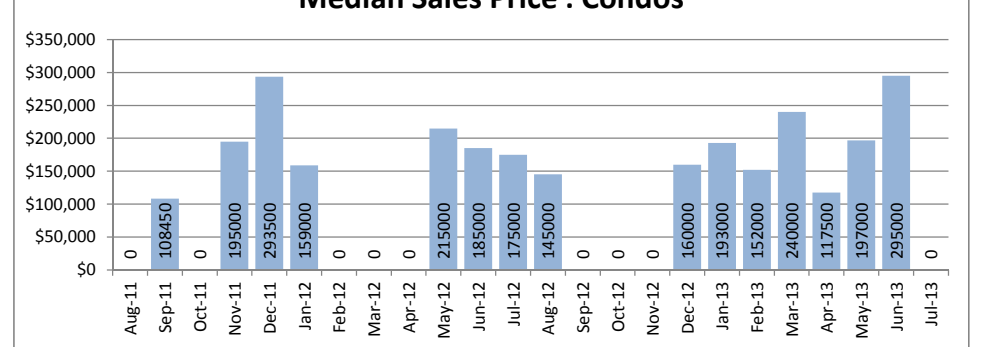
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - July 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$ 489,500	--	--	--	4	--	--	--
MILILANI AREA	\$ 625,000	\$ 603,250	-3.5%	-\$21,750	7	12	71.4%	5
MILILANI MAUKA	\$ 700,000	\$ 770,000	10.0%	\$70,000	13	14	7.7%	1
WAHIAWA AREA	\$ 388,843	\$ 430,000	10.6%	\$41,157	4	2	-50.0%	-2
WAHIAWA HEIGHTS	\$ 476,500	\$ 500,000	4.9%	\$23,500	2	6	200.0%	4
WAHIAWA PARK	\$ 375,000	--	--	--	1	--	--	--
WAIPIO ACRES/WAIKALANI WOOD	\$ 615,000	\$ 397,500	-35.4%	-\$217,500	1	4	300.0%	3
WHITMORE VILLAGE	\$ 375,000	--	--	--	1	--	--	--
Central Region	\$ 615,000	\$ 585,000	-4.9%	-\$30,000	33	38	15.2%	5
Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AINA HAINA AREA	\$ 699,000	\$ 750,000	7.3%	--	3	1	-66.7%	--
DIAMOND HEAD	\$ 4,725,000	--	--	--	1	--	--	--
HAWAII LOA RIDGE	\$ 3,350,000	\$ 1,925,000	-42.5%	-\$1,425,000	3	1	-66.7%	-2
KAHALA AREA	--	\$ 1,600,000	--	--	--	3	--	--
KAILANI IKI	\$ 725,000	--	--	--	1	--	--	--
KAIMUKI	\$ 793,000	\$ 880,000	11.0%	\$87,000	7	3	-57.1%	-4
KAPAHULU	\$ 725,000	\$ 627,500	-13.4%	-\$97,500	3	2	-33.3%	-1
MAUNALANI HEIGHTS	\$ 940,000	\$ 999,250	6.3%	\$59,250	4	4	0.0%	0
NIU VALLEY	\$ 776,400	\$ 760,000	-2.1%	-\$16,400	1	1	0.0%	0
PAIKO LAGOON	--	\$ 1,492,500	--	--	--	2	--	--
PALOLO	\$ 455,000	\$ 548,000	20.4%	\$93,000	3	3	0.0%	0
PUUPANINI	\$ 620,000	\$ 750,000	21.0%	--	1	1	0.0%	--
ST. LOUIS	\$ 1,100,000	\$ 916,000	-16.7%	-\$184,000	1	6	500.0%	5
WAIALAE IKI	\$ 1,467,500	\$ 1,405,000	-4.3%	-\$62,500	2	5	150.0%	3
WAIALAE NUI-LWR	\$ 595,000	--	--	--	1	--	--	--
WAIALAE NUI VLY	\$ 895,000	\$ 800,000	-10.6%	--	1	1	0.0%	--
WILHELMINA	\$ 830,000	\$ 940,000	13.3%	--	5	3	-40.0%	--
Diamond Hd Region	\$ 820,000	\$ 940,000	14.6%	\$120,000	37	36	-2.7%	-1
Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ANCHORAGE	--	\$ 1,137,500	--	--	--	2	--	--
HAHAIONE-LOWER	--	\$ 1,275,000	--	--	--	1	--	--
HAHAIONE-UPPER	\$ 1,100,000	\$ 1,022,500	-7.0%	--	1	2	100.0%	--
KALAMA VALLEY	\$ 792,500	\$ 710,250	-10.4%	-\$82,250	2	2	0.0%	0
KAMILOIKI	\$ 841,000	--	--	--	2	--	--	--
KAMILO NUI	--	\$ 1,490,000	--	--	--	2	--	--
KOKO VILLAS	--	\$ 1,198,000	--	--	--	1	--	--
KOKO HEAD TERRAC	\$ 570,000	--	--	--	2	--	--	--
MARINERS COVE	\$ 1,046,944	\$ 1,400,000	33.7%	\$353,056	2	1	-50.0%	-1
MARINERS RIDGE	\$ 930,000	--	--	--	3	--	--	--
MARINERS VALLEY	\$ 706,500	\$ 888,000	25.7%	--	2	1	-50.0%	--
MARINA WEST	--	\$ 853,500	--	--	--	2	--	--
NAPALI HAWEO	--	\$ 1,670,000	--	--	--	1	--	--
PORTLOCK	\$ 1,930,000	\$ 2,125,000	10.1%	--	3	1	-66.7%	--
QUEENS GATE	--	\$ 1,118,000	--	--	--	1	--	--
TRIANGLE	\$ 1,050,000	\$ 1,695,000	61.4%	--	1	4	300.0%	--
WEST MARINA	\$ 842,500	\$ 1,127,500	33.8%	\$285,000	4	2	-50.0%	-2
Hawaii Kai Region	\$ 872,500	\$ 1,198,000	37.3%	\$325,500	22	23	4.5%	1
Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LUALUALEI	\$ 332,500	\$ 376,000	13.1%	\$43,500	2	3	50.0%	1
MAILI	\$ 329,500	\$ 335,000	1.7%	\$5,500	6	7	16.7%	1
MAILI SEA-MAKALAE 1	\$ 459,617	\$ 473,215	3.0%	--	2	2	0.0%	--
MAILI SEA-NOHOKAI	--	\$ 430,250	--	--	--	2	--	--
MAKAHA	\$ 300,500	\$ 322,500	7.3%	\$22,000	4	6	50.0%	2
WAIANAE	\$ 270,000	--	--	--	1	--	--	--
Leeward Region	\$ 329,000	\$ 378,000	14.9%	\$49,000	15	20	33.3%	5

Single Family Solds - July 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
EWA BEACH	\$ 359,500	\$ 410,000	14.0%	\$50,500	8	7	-12.5%	-1
EWA GEN BREAKERS	--	\$ 590,000	--	--	--	1	--	--
EWA GEN ALII COVE	\$ 344,500	\$ 430,000	24.8%	\$85,500	2	1	-50.0%	-1
EWA GEN CARRIAGES	\$ 635,000	\$ 650,000	2.4%	\$15,000	1	1	0.0%	0
EWA GEN CORTEBELLA	\$ 330,000	\$ 320,000	-3.0%	-\$10,000	1	3	200.0%	2
EWA GEN HALEAKEA	\$ 678,200	\$ 780,000	15.0%	\$101,800	2	2	0.0%	0
EWA GEN KULA LEI	\$ 468,000	\$ 492,000	5.1%	\$24,000	1	1	0.0%	0
EWA GEN LAS BRISAS	\$ 365,000	\$ 420,000	15.1%	\$55,000	1	1	0.0%	0
EWA GEN LOMBARD WAY	--	\$ 364,000	--	--	--	2	--	--
EWA GEN LAULANI-TIDES	\$ 415,000	--	--	--	1	--	--	--
EWA GEN LATITUDES	\$ 575,000	--	--	--	1	--	--	--
EWA GEN LOFTS	\$ 390,000	--	--	--	1	--	--	--
EWA GEN MONTECITO/TUSCANY	\$ 426,123	--	--	--	3	--	--	--
EWA GEN PRESCOTT	\$ 567,000	\$ 606,000	6.9%	\$39,000	1	1	0.0%	0
EWA GEN SODA CREEK	\$ 449,000	\$ 505,000	12.5%	\$56,000	1	2	100.0%	--
EWA GEN SONOMA	--	\$ 632,000	--	--	--	1	--	--
EWA GEN SUMMERHILL	\$ 425,000	--	--	--	1	--	--	--
EWA GEN SUN TERRA	\$ 400,000	\$ 480,000	20.0%	\$80,000	3	1	-66.7%	-2
EWA GEN SUN TERRA ON THE PARK	\$ 435,000	--	--	--	1	--	--	--
EWA GEN TERRAZZA	\$ 385,000	\$ 429,700	11.6%	\$44,700	4	2	-50.0%	-2
EWA GEN TIBURON	\$ 373,000	--	--	--	1	--	--	--
EWA GEN TUSCANY II	--	\$ 495,000	--	--	--	1	--	--
EWA GEN WOODBRIDGE	\$ 639,500	\$ 665,000	4.0%	\$25,500	4	1	-75.0%	-3
HOAKALEI-KA MAKANA	--	\$ 760,000	--	--	--	3	--	--
HUELANI	\$ 590,000	--	--	--	1	--	--	--
KAPOLEI	\$ 487,573	--	--	--	4	--	--	--
KAPOLEI-AELOA	\$ 572,500	--	--	--	2	--	--	--
KAPOLEI-KAI	\$ 498,000	--	--	--	1	--	--	--
KAPOLEI KNOLLS	\$ 495,000	\$ 718,000	45.1%	\$223,000	1	1	0.0%	0
KAPOLEI-IWALANI	\$ 481,000	\$ 542,500	12.8%	\$61,500	2	2	0.0%	0
KAPOLEI-LA HIKI AT MEHANA	--	\$ 565,000	--	--	--	1	--	--
KAPOLEI-MALANAI	\$ 460,000	--	--	--	1	--	--	--
KO OLINA	\$ 795,400	--	--	--	1	--	--	--
LEEWARD ESTATES	--	\$ 412,000	--	--	--	1	--	--
OCEAN POINTE	\$ 576,250	\$ 585,000	1.5%	\$8,750	8	13	62.5%	5
WESTLOCH FAIRWAY	\$ 475,000	\$ 605,000	27.4%	\$130,000	1	1	0.0%	0
Ewa Plain Region	\$ 469,000	\$ 545,000	16.2%	\$76,000	60	50	-16.7%	-10
Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 495,000	\$ 576,000	16.4%	\$81,000	1	2	100.0%	1
MAKAKILO-HIGHPOINTE	\$ 575,000	\$ 780,000	35.7%	\$205,000	1	1	0.0%	0
MAKAKILO-KUMULANI	\$ 740,000	--	--	--	1	--	--	--
MAKAKILO-KAHIWELO	--	\$ 717,500	--	--	--	2	--	--
MAKAKILO-ROYAL RIDGE	--	\$ 595,000	--	--	--	1	--	--
MAKAKILO-UPPER	--	\$ 512,500	--	--	--	4	--	--
MAKAKILO-WAI KALOI	\$ 645,000	--	--	--	1	--	--	--
MAKAKILO-WEST HILLS	\$ 599,995	--	--	--	1	--	--	--
NANAKAI GARDENS	--	\$ 386,500	--	--	--	2	--	--
Makakilo Region	\$ 599,995	\$ 543,500	-9.4%	-\$56,495	5	12	140.0%	7

Single Family Solds - July 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	--	\$ 898,300	--	--	--	1	--	--
COCONUT GROVE	\$ 684,000	\$ 671,500	-1.8%	-\$12,500	3	3	0.0%	0
ENCHANTED LAKE	\$ 735,300	\$ 1,059,000	44.0%	\$323,700	4	5	25.0%	1
GOVT/AG	\$ 1,740,000	\$ 1,780,000	2.3%	\$40,000	1	1	0.0%	0
HILLCREST	\$ 1,225,000	--	--	--	1	--	--	--
KAILUA BLUFFS	\$ 969,000	--	--	--	1	--	--	--
KAILUA ESTATES	--	\$ 1,110,000	--	--	--	1	--	--
KAIMALINO	--	\$ 1,172,500	--	--	--	2	--	--
KALAEHO HILLSIDE	\$ 969,000	--	--	--	2	--	--	--
KALAMA/CNUT GROV	--	\$ 1,200,000	--	--	--	1	--	--
KALAMA TRACT	--	\$ 1,177,225	--	--	--	1	--	--
KAOPA	\$ 701,000	\$ 732,500	4.5%	--	2	2	0.0%	0
KAWAIOA	\$ 999,999	--	--	--	1	--	--	--
KEOLU HILLS	\$ 575,000	\$ 619,000	7.7%	\$44,000	3	2	-33.3%	-1
KOOLAUPOKU	\$ 840,000	--	--	--	1	--	--	--
KUULEI TRACT	\$ 1,310,000	--	--	--	1	--	--	--
LANIKAI	\$ 1,400,000	\$ 1,450,000	3.6%	\$50,000	2	3	50.0%	1
POHAKUPU	--	\$ 735,000	--	--	--	1	--	--
WAIMANALO	\$ 865,000	--	--	--	1	--	--	--
Kailua Region	\$ 840,000	\$ 1,020,000	21.4%	\$180,000	23	23	0.0%	0
Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AHUIMANU KNOLLS	\$ 740,000	--	--	--	1	--	--	--
AHUIMANU AREA	--	\$ 641,500	--	--	--	2	--	--
AHUIMANU HILLS	--	\$ 775,000	--	--	--	1	--	--
ALII SHORES	--	\$ 857,000	--	--	--	2	--	--
BAYVIEW ESTATES	--	\$ 711,000	--	--	--	1	--	--
BAYVIEW GOLF COURSE	\$ 1,100,000	--	--	--	1	--	--	--
HALE KOU	\$ 685,000	\$ 1,069,000	56.1%	\$384,000	2	1	-50.0%	-1
HAIKU PLANTATION	\$ 1,150,000	--	--	--	1	--	--	--
HAUULA	\$ 136,000	\$ 715,000	425.7%	\$579,000	1	1	0.0%	0
KAAAWA	--	\$ 730,000	--	--	--	1	--	--
KAALAEA	--	\$ 354,900	--	--	--	1	--	--
KAMOOALII	--	\$ 600,000	--	--	--	1	--	--
KANEOHE TOWN	--	\$ 786,000	--	--	--	1	--	--
KEAAHALA	\$ 570,000	--	--	--	1	--	--	--
KEAPUKA	--	\$ 800,000	--	--	--	1	--	--
LULANI OCEAN	--	\$ 760,000	--	--	--	1	--	--
MAHINUI	\$ 1,220,000	--	--	--	1	--	--	--
PIKOILOA	\$ 675,000	\$ 687,500	1.9%	\$12,500	1	2	100.0%	1
TEMPLE VALLEY	\$ 585,000	\$ 540,500	-7.6%	-\$44,500	1	1	0.0%	0
VALLEY ESTATES	--	\$ 462,500	--	--	--	2	--	--
WAIKALUA	\$ 525,000	\$ 609,500	16.1%	\$84,500	1	2	100.0%	1
WOODRIDGE	\$ 442,000	--	--	--	1	--	--	--
Kaneohe Region	\$ 680,000	\$ 705,000	3.7%	\$25,000	12	21	75.0%	9
Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIEA AREA	\$ 372,500	\$ 425,000	14.1%	\$52,500	2	1	-50.0%	-1
AIEA HEIGHTS	\$ 422,000	\$ 770,000	82.5%	\$348,000	2	3	50.0%	1
FOSTER VILLAGE	--	\$ 637,000	--	--	--	3	--	--
HALAWA	\$ 660,000	--	--	--	3	--	--	--
MOMILANI	\$ 680,000	--	--	--	1	--	--	--
PACIFIC PALISADES	\$ 511,125	\$ 560,000	9.6%	\$48,875	4	2	-50.0%	-2
PEARL CITY-UPPER	\$ 614,300	\$ 622,000	1.3%	\$7,700	4	1	-75.0%	-3
ROYAL SUMMIT	\$ 1,235,000	\$ 950,000	-23.1%	-\$285,000	1	1	0.0%	0
WAILUNA	\$ 512,812	\$ 575,000	12.1%	\$62,188	1	1	0.0%	0
WAIMALU	\$ 610,000	\$ 550,000	-9.8%	-\$60,000	3	1	-66.7%	-2
Pearl City Region	\$ 540,000	\$ 622,000	15.2%	\$82,000	21	13	-38.1%	-8

Single Family Solds - July 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 810,000	\$ 1,150,000	42.0%	\$340,000	1	1	0.0%	0
ALIAMANU	--	\$ 675,000	--	--	--	2	--	--
DOWSETT	\$ 1,100,000	\$ 2,165,000	96.8%	\$1,065,000	1	1	0.0%	0
KALIHI-LOWER	\$ 650,000	--	--	--	1	--	--	--
KALIHI UKA	\$ 511,000	\$ 625,000	22.3%	\$114,000	1	1	0.0%	0
KALIHI-UPPER	\$ 590,000	\$ 518,000	-12.2%	-\$72,000	3	1	-66.7%	-2
KALIHI VALLEY	\$ 600,000	\$ 365,000	-39.2%	-\$235,000	2	2	0.0%	0
KAM HEIGHTS	\$ 637,500	\$ 549,000	-13.9%	-\$88,500	2	1	-50.0%	-1
KAPALAMA	--	\$ 595,000	--	--	--	6	--	--
LILIHA	\$ 690,000	--	--	--	1	--	--	--
MAKIKI HEIGHTS	--	\$ 3,000,000	--	--	--	1	--	--
MANOA AREA	\$ 860,000	\$ 1,480,000	72.1%	\$620,000	3	2	-33.3%	-1
MANOA-WOODLAWN	\$ 1,105,000	\$ 1,099,000	-0.5%	-\$6,000	1	1	0.0%	0
MCCULLY	\$ 785,000	--	--	--	1	--	--	--
MOANALUA GARDENS	\$ 775,000	\$ 659,000	-15.0%	-\$116,000	3	2	-33.3%	-1
MOANALUA VALLEY	\$ 770,500	\$ 810,000	5.1%	\$39,500	2	1	-50.0%	-1
MOILIILI	--	\$ 1,200,000	--	--	--	1	--	--
NUUANU AREA	\$ 700,000	--	--	--	1	--	--	--
PACIFIC HEIGHTS	--	\$ 530,000	--	--	--	1	--	--
PAPAKOLEA	\$ 420,000	--	--	--	1	--	--	--
PAUOA VALLEY	--	\$ 839,750	--	--	--	2	--	--
PUNCHBOWL AREA	--	\$ 345,000	--	--	--	1	--	--
SALT LAKE	--	\$ 887,500	--	--	--	2	--	--
UNIVERSITY	\$ 823,000	--	--	--	1	--	--	--
TANTALUS	--	\$ 1,108,000	--	--	--	1	--	--
Metro Region	\$ 750,000	\$ 779,000	3.9%	\$29,000	25	30	20.0%	5

North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HALEIWA	--	\$ 550,000	--	--	--	1	--	--
HAUULA	--	\$ 780,000	--	--	--	1	--	--
KAHUKU	--	\$ 424,500	--	--	--	2	--	--
MOKULEIA	\$ 3,500,000	\$ 662,500	-81.1%	-\$2,837,500	1	1	0.0%	0
PUPUKEA	\$ 1,150,000	\$ 725,000	-37.0%	-\$425,000	1	1	0.0%	0
SUNSET AREA	--	\$ 879,000	--	--	--	1	--	--
WAIALUA	\$ 481,950	\$ 487,500	1.2%	\$5,550	2	2	0.0%	0
North Shore Region	\$ 857,450	\$ 550,000	-35.9%	-\$307,450	4	9	125.0%	5

Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HARBOR VIEW	--	\$ 416,000	--	--	--	2	--	--
ROBINSON HEIGHTS	--	\$ 603,750	--	--	--	2	--	--
ROYAL KUNIA	\$ 543,000	\$ 605,000	11.4%	\$62,000	1	4	300.0%	3
VILLAGE PARK	\$ 440,000	\$ 507,500	15.3%	\$67,500	1	4	300.0%	3
WAIKELE	\$ 580,000	\$ 615,000	6.0%	\$35,000	1	2	100.0%	1
WAIPAHU TRIANGLE	--	\$ 645,000	--	--	--	1	--	--
WAIPAHU-LOWER	\$ 650,000	--	--	--	3	--	--	--
WAIPIO GENTRY	\$ 497,000	\$ 521,000	4.8%	\$24,000	2	1	-50.0%	-1
Waipahu Region	\$ 554,000	\$ 526,250	-5.0%	-\$27,750	8	16	100.0%	8

Condo Solds - July 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$ 251,500	\$ 288,385	14.7%	\$36,885	5	2	-60.0%	-3
MILILANI AREA	\$ 290,000	\$ 310,500	7.1%	\$20,500	8	12	50.0%	4
MILILANI MAUKA	\$ 311,000	\$ 268,000	-13.8%	-\$43,000	10	7	-30.0%	-3
WILIKINA	-	\$ 136,000	-	-	-	1	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 184,998	\$ 285,000	54.1%	\$100,002	2	4	100.0%	2
Central Region	\$ 305,000	\$ 292,750	-4.0%	-\$12,250	25	26	4.0%	1

Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
DIAMOND HEAD	\$ 521,000	\$ 799,000	53.4%	\$278,000	6	5	-16.7%	-1
KAIMUKI	-	\$ 360,000	-	-	-	2	-	-
KAHALA AREA	\$ 1,100,000	-	-	-	2	-	-	-
PAIKO LAGOON	\$ 510,000	-	-	-	1	-	-	-
ST. LOUIS	\$ 460,000	\$ 497,000	8.0%	\$37,000	1	2	100.0%	1
WAIALAE G/C	\$ 225,000	-	-	-	3	-	-	-
WAIALAE NUI VLY	\$ 477,500	\$ 450,000	-5.8%	-\$27,500	2	3	50.0%	1
Diamond Hd Region	\$ 460,000	\$ 472,500	2.7%	\$12,500	15	12	-20.0%	-3

Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AG/INDL/NAVY	\$ 217,000	-	-	-	1	-	-	-
EWA	\$ 230,000	\$ 250,000	8.7%	\$20,000	1	5	400.0%	4
EWA GEN	\$ 160,125	-	-	-	1	-	-	-
EWA BEACH	-	\$ 135,000	-	-	-	1	-	-
EWA GEN SODA CREEK	-	\$ 250,000	-	-	-	5	-	-
EWA GEN SUN TERRA ON THE PARK	-	\$ 243,500	-	-	-	1	-	-
HOAKALEI-KA MAKANA	\$ 409,500	\$ 442,500	8.1%	\$33,000	2	2	0.0%	0
KAPOLEI	\$ 260,000	\$ 265,000	1.9%	\$5,000	1	3	200.0%	2
KAPOLEI-MALANAI	-	\$ 299,000	-	-	-	1	-	-
KO OLINA	\$ 464,000	\$ 625,000	34.7%	\$161,000	8	9	12.5%	1
OCEAN POINTE	\$ 346,500	\$ 362,000	4.5%	\$15,500	6	7	16.7%	1
WESTLOCH FAIRWAY	-	\$ 241,000	-	-	-	1	-	-
Ewa Plain Region	\$ 357,500	\$ 330,000	-7.7%	-\$27,500	20	35	75.0%	15

Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HAAHIONE-LOWER	\$ 456,500	\$ 517,500	13.4%	\$61,000	5	6	20.0%	1
MARINERS VALLEY	\$ 489,000	\$ 485,000	-0.8%	-\$4,000	1	2	100.0%	1
WEST MARINA	\$ 660,000	\$ 673,000	2.0%	\$13,000	11	10	-9.1%	-1
Hawaii Kai Region	\$ 535,000	\$ 537,500	0.5%	\$2,500	17	18	5.9%	1

Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	\$ 375,000	-	-	-	3	-	-	-
BLUESTONE	\$ 685,000	-	-	-	2	-	-	-
ENCHANTED LAKE	\$ 415,000	-	-	-	1	-	-	-
KAILUA TOWN	\$ 410,000	\$ 403,000	-1.7%	-\$7,000	3	5	66.7%	2
WAIMANALO	-	\$ 425,000	-	-	-	1	-	-
KUKILAKILA	\$ 655,000	-	-	-	1	-	-	-
Kailua Region	\$ 432,500	\$ 414,000	-4.3%	-\$18,500	10	6	-40.0%	-4

Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALII BLUFFS	\$ 440,000	\$ 445,000	1.1%	\$5,000	1	1	0.0%	0
COUNTRY CLUB	\$ 514,000	-	-	-	3	-	-	-
HAIKU VILLAGE	\$ 470,000	\$ 405,000	-13.8%	-\$65,000	1	3	200.0%	2
KAAAWA	\$ 175,000	-	-	-	1	-	-	-
LILIPUNA	\$ 463,000	\$ 422,000	-8.9%	-\$41,000	2	1	-50.0%	-1
PUUALII	-	\$ 395,000	-	-	-	3	-	-
PUOHALA VILLAGE	-	\$ 172,000	-	-	-	1	-	-
TEMPLE VALLEY	\$ 440,000	\$ 446,000	1.4%	\$6,000	3	5	66.7%	2
VALLEY ESTATES	-	\$ 450,000	-	-	-	1	-	-
WINDWARD ESTATES	\$ 356,000	\$ 310,000	-12.9%	-\$46,000	1	5	400.0%	4
Kaneohe Region	\$ 451,500	\$ 402,000	-11.0%	-\$49,500	12	20	66.7%	8

Condo Solds - July 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAILI	-	\$ 135,000	-	-	-	1	-	-
MAKAHA	\$ 93,000	\$ 121,000	30.1%	\$28,000	3	8	166.7%	5
WAIANAE	\$ 64,900	\$ 50,000	-23.0%	-\$14,900	1	1	0.0%	0
Leeward Region	\$ 89,000	\$ 121,000	36.0%	\$32,000	4	10	150.0%	6
Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 262,000	\$ 280,000	6.9%	\$18,000	9	14	55.6%	5
Makakilo Region	\$ 262,000	\$ 280,000	6.9%	\$18,000	9	14	55.6%	5
Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALA MOANA	\$ 172,800	\$ 256,000	48.1%	\$83,200	7	9	28.6%	2
CHINATOWN	\$ 500,000	\$ 485,000	-3.0%	-\$15,000	2	5	150.0%	3
DILLINGHAM	-	\$ 450,000	-	-	-	1	-	-
DOWNTOWN	\$ 362,000	\$ 320,100	-11.6%	-\$41,900	18	11	-38.9%	-7
HOLIDAY MART	\$ 189,000	\$ 288,000	52.4%	\$99,000	3	1	-66.7%	-2
KAKAAKO	\$ 543,000	\$ 734,000	35.2%	\$191,000	19	18	-5.3%	-1
KALIHI AREA	\$ 245,000	-	-	-	1	-	-	-
KALIHI LOWER	\$ 148,000	\$ 186,000	25.7%	\$38,000	1	1	0.0%	0
KAPAHULU	-	\$ 278,000	-	-	-	2	-	-
KAPIO/KINAU/WARD	\$ 475,000	-	-	-	1	-	-	-
KAPIOLANI	\$ 357,500	\$ 426,000	19.2%	\$68,500	4	7	75.0%	3
LILIHA	-	\$ 272,500	-	-	-	2	-	-
MAKIKI	\$ 229,000	\$ 250,000	9.2%	\$21,000	2	7	250.0%	5
MAKIKI AREA	\$ 290,000	\$ 315,000	8.6%	\$25,000	15	16	6.7%	1
MCCULLY	\$ 315,000	\$ 95,000	-69.8%	-\$220,000	1	1	0.0%	0
MOANALUA LOWER	-	\$ 250,000	-	-	-	1	-	-
MOILIILI	\$ 285,000	\$ 334,000	17.2%	\$49,000	19	10	-47.4%	-9
NUUANU-LOWER	\$ 364,500	\$ 579,000	58.8%	\$214,500	7	3	-57.1%	-4
PALAMA	\$ 220,000	-	-	-	1	-	-	-
PAWAA	\$ 174,000	\$ 200,000	14.9%	\$26,000	4	1	-75.0%	-3
PUNAHOU	\$ 462,500	\$ 400,000	-13.5%	-\$62,500	4	3	-25.0%	-1
PUNCHBOWL AREA	\$ 304,500	\$ 532,500	74.9%	\$228,000	12	6	-50.0%	-6
PUNCHBOWL-LOWER	\$ 441,000	\$ 223,500	-49.3%	-\$217,500	1	2	100.0%	1
SALT LAKE	\$ 324,000	\$ 279,500	-13.7%	-\$44,500	16	10	-37.5%	-6
WAIKIKI	\$ 260,000	\$ 360,500	38.7%	\$100,500	75	112	49.3%	37
Metro Region	\$ 300,000	\$ 351,000	17.0%	\$51,000	213	229	7.5%	16
North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
KUILIMA	\$ 632,500	\$ 425,000	-32.8%	-\$207,500	2	3	50.0%	1
MOKULEIA	-	\$ 412,500	-	-	-	1	-	-
WAIALUA	-	\$ 435,000	-	-	-	1	-	-
North Shore Region	\$ 632,500	\$ 425,000	-32.8%	-\$207,500	2	5	150.0%	3
Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIEA AREA	\$ 221,000	-	-	-	1	-	-	-
HALAWA	\$ 330,000	\$ 329,000	-0.3%	-\$1,000	3	3	0.0%	0
MANANA	\$ 143,000	\$ 214,500	50.0%	\$71,500	3	4	33.3%	1
WAIMALU	-	\$ 190,000	-	-	-	1	-	-
NEWTOWN	\$ 356,000	\$ 370,000	3.9%	\$14,000	1	1	0.0%	0
PEARL CITY-LOWER	-	\$ 203,000	-	-	-	2	-	-
PEARLRIDGE	\$ 284,500	\$ 332,000	16.7%	\$47,500	16	13	-18.8%	-3
WAIUA	\$ 275,000	\$ 160,000	-41.8%	-\$115,000	2	3	50.0%	1
WAILUNA	\$ 485,000	-	-	-	1	-	-	-
Pearl City Region	\$ 275,000	\$ 280,000	1.8%	\$5,000	27	27	0.0%	0

Condo Solds - July 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ROYAL KUNIA	-	\$ 240,000	-	-	-	1	-	-
VILLAGE PARK	-	\$ 270,000	-	-	-	1	-	-
WAIKELE	\$ 280,000	\$ 327,000	16.8%	\$47,000	5	8	60.0%	3
WAIPAHU-LOWER	\$ 135,000	\$ 167,000	23.7%	\$32,000	1	5	400.0%	4
WAIPIO GENTRY	\$ 190,250	\$ 270,000	41.9%	\$79,750	4	9	125.0%	5
Waipahu Region	\$ 242,500	\$ 270,000	11.3%	\$27,500	10	24	140.0%	14