# Local Market Update Single Family Homes January 2015



January	2015	N	ew Listing	s	С	losed Sal	es	Med	ian Sales Pric	e	Percent of C	Original Price	Received	Days on	Market U	Intil Sale	Inventor	y of Home	s for Sale
		Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	15	11	36%	7	4	75%	\$935,000	\$1,230,210	-24%	100.0%	98.0%	2%	17	20	-15%	47	35	34%
Ala Moana - Kakaako	1-2-3	1	0	-	2	1	100%	\$1,525,000	\$980,000	56%	92.8%	98.5%	-6%	52	42	24%	4	1	300%
Downtown - Nuuanu	1-1-8 to 1-2-2	11	12	-8%	5	6	-17%	\$770,000	\$1,005,000	-23%	98.1%	95.7%	3%	22	18	22%	31	32	-3%
Ewa Plain	1-9-1	71	88	-19%	41	40	3%	\$580,000	\$511,000	14%	98.5%	99.6%	-1%	28	24	17%	136	181	-25%
Hawaii Kai	1-3-9	19	1	1800%	13	10	30%	\$914,000	\$1,013,000	-10%	97.4%	100.3%	-3%	16	40	-60%	72	53	36%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	38	34	12%	20	21	-5%	\$921,500	\$895,000	3%	95.8%	99.4%	-4%	30	25	20%	101	90	12%
Kalihi - Palama	1-1-2 to 1-1-7	7	14	-50%	14	7	100%	\$757,500	\$590,000	28%	89.2%	87.4%	2%	16	18	-11%	41	43	-5%
Kaneohe	Selected 1-4-4 to 1-4-7	28	17	65%	15	26	-42%	\$697,000	\$666,000	5%	100.0%	96.7%	3%	32	13	146%	70	81	-14%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	24	26	-8%	12	17	-29%	\$840,000	\$865,000	-3%	100.7%	99.5%	1%	20	16	25%	73	69	6%
Makaha - Nanakuli	1-8-1 to 1-8-9	33	43	-23%	10	14	-29%	\$310,000	\$340,000	-9%	98.4%	97.3%	1%	62	47	32%	78	102	-24%
Makakilo	1-9-2 to 1-9-3	13	22	-41%	14	10	40%	\$595,450	\$582,000	2%	96.9%	97.2%	0%	33	43	-23%	51	58	-12%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	16	9	78%	4	5	-20%	\$1,111,500	\$900,000	24%	97.3%	106.0%	-8%	36	7	414%	38	39	-3%
Mililani	Selected 1-9-4 to 1-9-5	26	17	53%	14	26	-46%	\$687,222	\$626,500	10%	97.5%	99.1%	-2%	28	12	133%	52	53	-2%
Moanalua - Salt Lake	1-1-1	8	6	33%	1	0	-	\$440,800	\$0	-	100.0%	0.0%	-	1	0	-	11	14	-21%
North Shore	1-5-6 to 1-6-9	14	16	-13%	5	10	-50%	\$665,000	\$722,000	-8%	102.3%	100.0%	2%	25	13	92%	63	66	-5%
Pearl City - Aiea	1-9-6 to 1-9-9	15	25	-40%	13	17	-24%	\$670,000	\$675,000	-1%	99.3%	97.1%	2%	32	36	-11%	47	54	-13%
Wahiawa	1-7-1 to 1-7-7	3	3	0%	5	7	-29%	\$450,000	\$510,000	-12%	94.7%	96.2%	-2%	21	76	-72%	19	28	-32%
Waialae - Kahala	1-3-5	18	18	0%	2	6	-67%	\$1,275,000	\$1,777,500	-28%	100.0%	92.6%	8%	15	15	0%	60	0	-
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	25	33	-24%	9	17	-47%	\$550,000	\$560,000	-2%	93.4%	96.7%	-3%	28	39	-28%	43	64	-33%
Windward Coast	1-4-8 to 1-5-5	9	8	13%	4	2	100%	\$619,500	\$850,000	-27%	96.1%	91.8%	5%	57	64	-11%	40	46	-13%

Year to	Date	N	ew Listin	gs	С	losed Sale	es	Med	ian Sales Pri	ce	Percent of C	Priginal Price	Received	Days on	Market U	ntil Sale
		Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	15	11	36%	7	4	75%	\$935,000	\$1,230,210	-24%	100.0%	98.0%	2%	17	20	-15%
Ala Moana - Kakaako	1-2-3	1	0	-	2	1	100%	\$1,525,000	\$980,000	56%	92.8%	98.5%	-6%	52	42	24%
Downtown - Nuuanu	1-1-8 to 1-2-2	11	12	-8%	5	6	-17%	\$770,000	\$1,005,000	-23%	98.1%	95.7%	3%	22	18	22%
Ewa Plain	1-9-1	71	88	-19%	41	40	3%	\$580,000	\$511,000	14%	98.5%	99.6%	-1%	28	24	17%
Hawaii Kai	1-3-9	19	1	1800%	13	10	30%	\$914,000	\$1,013,000	-10%	97.4%	100.3%	-3%	16	40	-60%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	38	34	12%	20	21	-5%	\$921,500	\$895,000	3%	95.8%	99.4%	-4%	30	25	20%
Kalihi - Palama	1-1-2 to 1-1-7	7	14	-50%	14	7	100%	\$757,500	\$590,000	28%	89.2%	87.4%	2%	16	18	-11%
Kaneohe	Selected 1-4-4 to 1-4-7	28	17	65%	15	26	-42%	\$697,000	\$666,000	5%	100.0%	96.7%	3%	32	13	146%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	24	26	-8%	12	17	-29%	\$840,000	\$865,000	-3%	100.7%	99.5%	1%	20	16	25%
Makaha - Nanakuli	1-8-1 to 1-8-9	33	43	-23%	10	14	-29%	\$310,000	\$340,000	-9%	98.4%	97.3%	1%	62	47	32%
Makakilo	1-9-2 to 1-9-3	13	22	-41%	14	10	40%	\$595,450	\$582,000	2%	96.9%	97.2%	0%	33	43	-23%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	16	9	78%	4	5	-20%	\$1,111,500	\$900,000	24%	97.3%	106.0%	-8%	36	7	414%
Mililani	Selected 1-9-4 to 1-9-5	26	17	53%	14	26	-46%	\$687,222	\$626,500	10%	97.5%	99.1%	-2%	28	12	133%
Moanalua - Salt Lake	1-1-1	8	6	33%	1	0	-	\$440,800	\$0	-	100.0%	0.0%	-	1	0	-
North Shore	1-5-6 to 1-6-9	14	16	-13%	5	10	-50%	\$665,000	\$722,000	-8%	102.3%	100.0%	2%	25	13	92%
Pearl City - Aiea	1-9-6 to 1-9-9	15	25	-40%	13	17	-24%	\$670,000	\$675,000	-1%	99.3%	97.1%	2%	32	36	-11%
Wahiawa	1-7-1 to 1-7-7	3	3	0%	5	7	-29%	\$450,000	\$510,000	-12%	94.7%	96.2%	-2%	21	76	-72%
Waialae - Kahala	1-3-5	18	18	0%	2	6	-67%	\$1,275,000	\$1,777,500	-28%	100.0%	92.6%	8%	15	15	0%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	25	33	-24%	9	17	-47%	\$550,000	\$560,000	-2%	93.4%	96.7%	-3%	28	39	-28%
Windward Coast	1-4-8 to 1-5-5	9	8	13%	4	2	100%	\$619,500	\$850,000	-27%	96.1%	91.8%	5%	57	64	-11%

# Local Market Update Condos January 2015



January	2015	N	lew Listing	gs	С	losed Sal	es	Med	ian Sales Pr	ice	Percent of C	Original Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	for Sale
		Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	0	-	1	0	-	\$640,000	\$0	-	95.8%	0.0%	-	135	0	-	2	0	-
Ala Moana - Kakaako	1-2-3	54	51	6%	29	49	-41%	\$405,000	\$375,000	8%	93.1%	87.4%	7%	37	30	23%	211	175	21%
Downtown - Nuuanu	1-1-8 to 1-2-2	49	40	23%	22	19	16%	\$550,000	\$426,000	29%	92.1%	91.6%	1%	45	39	15%	120	113	6%
Ewa Plain	1-9-1	46	60	-23%	32	20	60%	\$372,500	\$340,750	9%	99.3%	97.9%	1%	16	26	-38%	98	99	-1%
Hawaii Kai	1-3-9	30	19	58%	11	12	-8%	\$640,000	\$609,500	5%	97.1%	94.1%	3%	12	31	-61%	49	49	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	5	8	-38%	1	6	-83%	\$810,000	\$435,500	86%	95.9%	100.1%	-4%	87	8	988%	8	12	-33%
Kalihi - Palama	1-1-2 to 1-1-7	7	22	-68%	2	7	-71%	\$538,500	\$249,000	116%	94.5%	99.6%	-5%	72	24	200%	21	38	-45%
Kaneohe	Selected 1-4-4 to 1-4-7	17	16	6%	14	14	0%	\$505,000	\$419,500	20%	99.6%	96.8%	3%	18	25	-28%	35	39	-10%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	5	16	-69%	7	5	40%	\$750,000	\$500,000	50%	94.0%	98.0%	-4%	84	8	950%	40	58	-31%
Makaha - Nanakuli	1-8-1 to 1-8-9	14	33	-58%	5	8	-38%	\$175,000	\$84,250	108%	97.2%	88.9%	9%	37	17	118%	57	75	-24%
Makakilo	1-9-2 to 1-9-3	18	9	100%	12	5	140%	\$290,000	\$279,000	4%	96.7%	101.5%	-5%	21	43	-51%	31	20	55%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	73	62	18%	38	45	-16%	\$380,000	\$315,000	21%	98.1%	96.9%	1%	19	22	-14%	173	155	12%
Mililani	Selected 1-9-4 to 1-9-5	35	24	46%	15	15	0%	\$370,000	\$265,000	40%	97.4%	100.0%	-3%	15	9	67%	54	47	15%
Moanalua - Salt Lake	1-1-1	21	22	-5%	10	17	-41%	\$271,250	\$268,000	1%	97.9%	96.1%	2%	36	34	6%	34	53	-36%
North Shore	1-5-6 to 1-6-9	9	8	13%	5	3	67%	\$418,000	\$360,000	16%	93.9%	95.0%	-1%	73	50	46%	22	18	22%
Pearl City - Aiea	1-9-6 to 1-9-9	35	26	35%	20	18	11%	\$362,500	\$297,500	22%	99.3%	92.2%	8%	19	10	90%	77	74	4%
Wahiawa	1-7-1 to 1-7-7	6	3	100%	3	0	-	\$163,000	\$0	-	101.9%	0.0%	-	28	0	-	12	6	100%
Waialae - Kahala	1-3-5	5	3	67%	2	4	-50%	\$549,500	\$222,500	147%	94.7%	77.5%	22%	124	42	195%	13	19	-32%
Waikiki	1-2-6	149	128	16%	43	49	-12%	\$400,000	\$285,000	40%	95.2%	95.0%	0%	39	21	86%	509	439	16%
Waipahu	1-9-4	21	26	-19%	12	12	0%	\$307,500	\$279,500	10%	99.2%	97.2%	2%	17	15	13%	52	60	-13%
Windward Coast	1-4-8 to 1-5-5	5	2	150%	2	2	0%	\$238,000	\$237,000	0%	96.0%	92.1%	4%	20	94	-79%	12	15	-20%

Year to	Date	N	lew Listin	gs	С	losed Sale	es	Med	ian Sales Pr	ice	Percent of C	Original Price	Received	Days on	Market U	ntil Sale
		Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change	Jan-15	Jan-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	0	-	1	0	-	\$640,000	\$0	-	95.8%	0.0%	-	135	0	-
Ala Moana - Kakaako	1-2-3	54	51	6%	29	49	-41%	\$405,000	\$375,000	8%	93.1%	87.4%	7%	37	30	23%
Downtown - Nuuanu	1-1-8 to 1-2-2	49	40	23%	22	19	16%	\$550,000	\$426,000	29%	92.1%	91.6%	1%	45	39	15%
Ewa Plain	1-9-1	46	60	-23%	32	20	60%	\$372,500	\$340,750	9%	99.3%	97.9%	1%	16	26	-38%
Hawaii Kai	1-3-9	30	19	58%	11	12	-8%	\$640,000	\$609,500	5%	97.1%	94.1%	3%	12	31	-61%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	5	8	-38%	1	6	-83%	\$810,000	\$435,500	86%	95.9%	100.1%	-4%	87	8	988%
Kalihi - Palama	1-1-2 to 1-1-7	7	22	-68%	2	7	-71%	\$538,500	\$249,000	116%	94.5%	99.6%	-5%	72	24	200%
Kaneohe	Selected 1-4-4 to 1-4-7	17	16	6%	14	14	0%	\$505,000	\$419,500	20%	99.6%	96.8%	3%	18	25	-28%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	5	16	-69%	7	5	40%	\$750,000	\$500,000	50%	94.0%	98.0%	-4%	84	8	950%
Makaha - Nanakuli	1-8-1 to 1-8-9	14	33	-58%	5	8	-38%	\$175,000	\$84,250	108%	97.2%	88.9%	9%	37	17	118%
Makakilo	1-9-2 to 1-9-3	18	9	100%	12	5	140%	\$290,000	\$279,000	4%	96.7%	101.5%	-5%	21	43	-51%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	73	62	18%	38	45	-16%	\$380,000	\$315,000	21%	98.1%	96.9%	1%	19	22	-14%
Mililani	Selected 1-9-4 to 1-9-5	35	24	46%	15	15	0%	\$370,000	\$265,000	40%	97.4%	100.0%	-3%	15	9	67%
Moanalua - Salt Lake	1-1-1	21	22	-5%	10	17	-41%	\$271,250	\$268,000	1%	97.9%	96.1%	2%	36	34	6%
North Shore	1-5-6 to 1-6-9	9	8	13%	5	3	67%	\$418,000	\$360,000	16%	93.9%	95.0%	-1%	73	50	46%
Pearl City - Aiea	1-9-6 to 1-9-9	35	26	35%	20	18	11%	\$362,500	\$297,500	22%	99.3%	92.2%	8%	19	10	90%
Wahiawa	1-7-1 to 1-7-7	6	3	100%	3	0	-	\$163,000	\$0	-	101.9%	0.0%	-	28	0	-
Waialae - Kahala	1-3-5	5	3	67%	2	4	-50%	\$549,500	\$222,500	147%	94.7%	77.5%	22%	124	42	195%
Waikiki	1-2-6	149	128	16%	43	49	-12%	\$400,000	\$285,000	40%	95.2%	95.0%	0%	39	21	86%
Waipahu	1-9-4	21	26	-19%	12	12	0%	\$307,500	\$279,500	10%	99.2%	97.2%	2%	17	15	13%
Windward Coast	1-4-8 to 1-5-5	5	2	150%	2	2	0%	\$238,000	\$237,000	0%	96.0%	92.1%	4%	20	94	-79%

January 2015

Aina Haina - Kuliouou

(1-3-6 to 1-3-8)

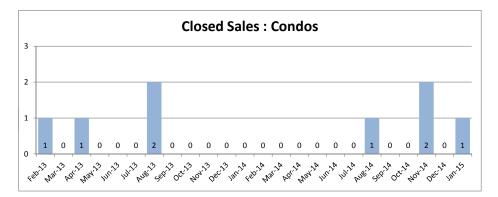


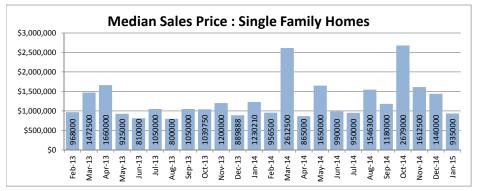
January 2015

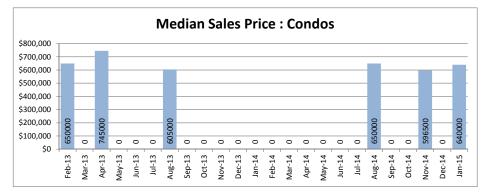
Single Family Homes		January		Year to Date				
Single railing florines	2015	2014	Change	2015	2014	Change		
New Listings	15	11	36%	15	11	36%		
Closed Sales	7	4	75%	7	4	75%		
Median Sales Price	\$935,000	\$1,230,210	-24%	\$935,000	\$1,230,210	-24%		
Percent of Original List Price Received	100.0%	98.0%	2%	100.0%	98.0%	2%		
Median Days on Market Until Sale	17	20	-15%	17	20	-15%		
Inventory of Homes for Sale	47	35	34%	٠	-	-		

Condos		January		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	1	0	-	1	0	-	
Closed Sales	1	0	-	1	0	-	
Median Sales Price	\$640,000	\$0	-	\$640,000	\$0	-	
Percent of Original List Price Received	95.8%	0.0%	-	95.8%	0.0%	-	
Median Days on Market Until Sale	135	0	-	135	0	-	
Inventory of Homes for Sale	2	0	-	-	-	-	









January 2015

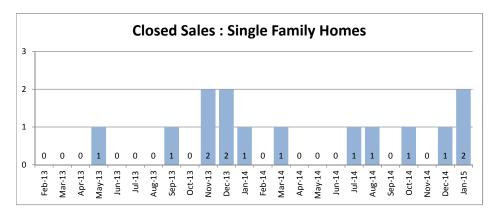
Ala Moana - Kakaako (1-2-3)



January 2015

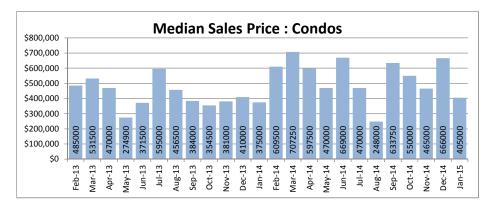
Single Family Homes		January		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	1	0	-	1	0	-	
Closed Sales	2	1	100%	2	1	100%	
Median Sales Price	\$1,525,000	\$980,000	56%	\$1,525,000	\$980,000	56%	
Percent of Original List Price Received	92.8%	98.5%	-6%	92.8%	98.5%	-6%	
Median Days on Market Until Sale	52	42	24%	52	42	24%	
Inventory of Homes for Sale	4	1	300%	-	-	-	

Condos		January		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	54	51	6%	54	51	6%	
Closed Sales	29	49	-41%	29	49	-41%	
Median Sales Price	\$405,000	\$375,000	8%	\$405,000	\$375,000	8%	
Percent of Original List Price Received	93.1%	87.4%	7%	93.1%	87.4%	7%	
Median Days on Market Until Sale	37	30	23%	37	30	23%	
Inventory of Homes for Sale	211	175	21%	-	-	-	









January 2015

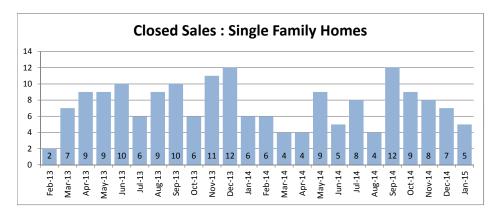
Downtown - Nuuanu 1-1-8 to 1-2-2



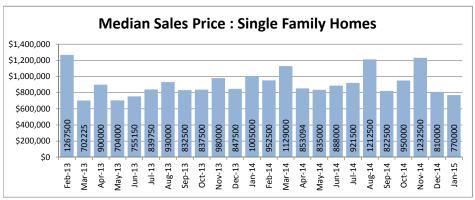
January 2015

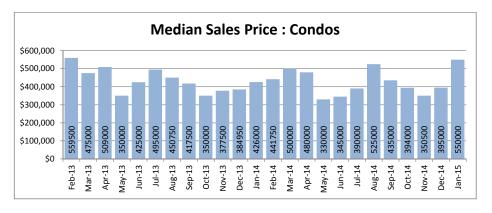
Single Family Homes		January		Year to Date				
Single Failing Florites	2015	2014	Change	2015	2014	Change		
New Listings	11	12	-8%	11	12	-8%		
Closed Sales	5	6	-17%	5	6	-17%		
Median Sales Price	\$770,000	\$1,005,000	-23%	\$770,000	\$1,005,000	-23%		
Percent of Original List Price Received	98.1%	95.7%	3%	98.1%	95.7%	3%		
Median Days on Market Until Sale	22	18	22%	22	18	22%		
Inventory of Homes for Sale	31	32	-3%	-	-	-		

Condos		January		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	49	40	23%	49	40	23%	
Closed Sales	22	19	16%	22	19	16%	
Median Sales Price	\$550,000	\$426,000	29%	\$550,000	\$426,000	29%	
Percent of Original List Price Received	92.1%	91.6%	1%	92.1%	91.6%	1%	
Median Days on Market Until Sale	45	39	15%	45	39	15%	
Inventory of Homes for Sale	120	113	6%	-	-	-	









January 2015

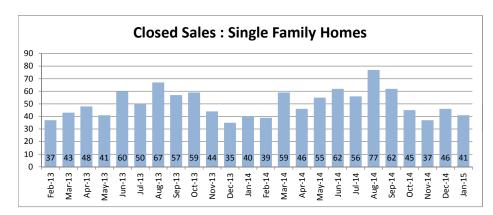
Ewa Plain	
1-9-1	



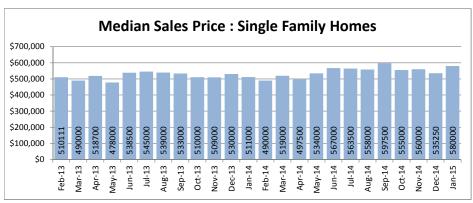
January 2015

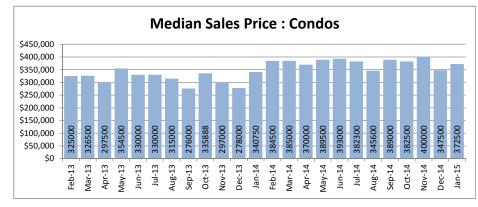
Single Family Homes		January		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	71	88	-19%	71	88	-19%	
Closed Sales	41	40	3%	41	40	3%	
Median Sales Price	\$580,000	\$511,000	14%	\$580,000	\$511,000	14%	
Percent of Original List Price Received	98.5%	99.6%	-1%	98.5%	99.6%	-1%	
Median Days on Market Until Sale	28	24	17%	28	24	17%	
Inventory of Homes for Sale	136	181	-25%	•	-	-	

Condos	January			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	46	60	-23%	46	60	-23%	
Closed Sales	32	20	60%	32	20	60%	
Median Sales Price	\$372,500	\$340,750	9%	\$372,500	\$340,750	9%	
Percent of Original List Price Received	99.3%	97.9%	1%	99.3%	97.9%	1%	
Median Days on Market Until Sale	16	26	-38%	16	26	-38%	
Inventory of Homes for Sale	98	99	-1%	-	-	-	









January 2015

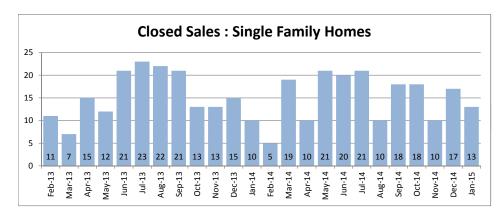




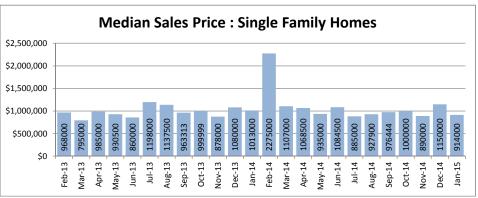
January 2015

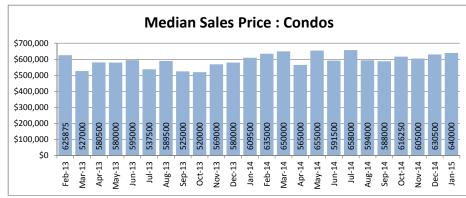
Single Family Homes		January		Year to Date			
Jingie raining momes	2015	2014	Change	2015	2014	Change	
New Listings	19	17	12%	19	17	12%	
Closed Sales	13	10	30%	13	10	30%	
Median Sales Price	\$914,000	\$1,013,000	-10%	\$914,000	\$1,013,000	-10%	
Percent of Original List Price Received	97.4%	100.3%	-3%	97.4%	100.3%	-3%	
Median Days on Market Until Sale	16	40	-60%	16	40	-60%	
Inventory of Homes for Sale	72	53	36%	-	-	-	

Condos	January			Year to Date		
Condos	2015	2014	Change	2015	2014	Change
New Listings	30	19	58%	30	19	58%
Closed Sales	11	12	-8%	11	12	-8%
Median Sales Price	\$640,000	\$609,500	5%	\$640,000	\$609,500	5%
Percent of Original List Price Received	97.1%	94.1%	3%	97.1%	94.1%	3%
Median Days on Market Until Sale	12	31	-61%	12	31	-61%
Inventory of Homes for Sale	49	49	0%	-	-	-









January 2015

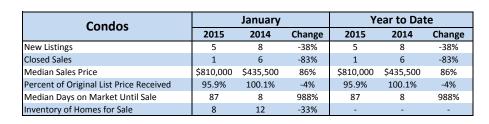
Kailua - Waimanalo

1-4-1 to Selected 1-4-4

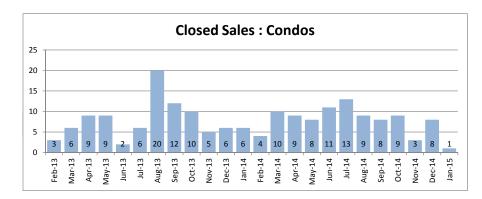


January 2015

Single Family Homes		January		Year to Date			
Single Failing Florines	2015	2014	Change	2015	2014	Change	
New Listings	38	34	12%	38	34	12%	
Closed Sales	20	21	-5%	20	21	-5%	
Median Sales Price	\$921,500	\$895,000	3%	\$921,500	\$895,000	3%	
Percent of Original List Price Received	95.8%	99.4%	-4%	95.8%	99.4%	-4%	
Median Days on Market Until Sale	30	25	20%	30	25	20%	
Inventory of Homes for Sale	101	90	12%	-	-	-	











January 2015

Kalihi - Palama

1-1-2 to 1-1-7



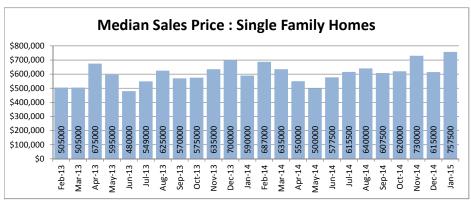
January 2015

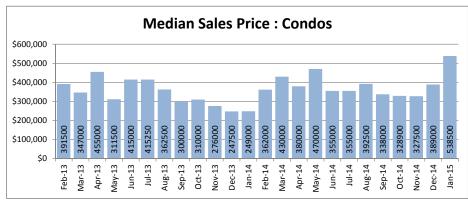
Single Family Homes		January			Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change		
New Listings	7	14	-50%	7	14	-50%		
Closed Sales	14	7	100%	14	7	100%		
Median Sales Price	\$757,500	\$590,000	28%	\$757,500	\$590,000	28%		
Percent of Original List Price Received	89.2%	87.4%	2%	89.2%	87.4%	2%		
Median Days on Market Until Sale	16	18	-11%	16	18	-11%		
Inventory of Homes for Sale	41	43	-5%	-	-	-		

Condos	January			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	7	22	-68%	7	22	-68%	
Closed Sales	2	7	-71%	2	7	-71%	
Median Sales Price	\$538,500	\$249,000	116%	\$538,500	\$249,000	116%	
Percent of Original List Price Received	94.5%	99.6%	-5%	94.5%	99.6%	-5%	
Median Days on Market Until Sale	72	24	200%	72	24	200%	
Inventory of Homes for Sale	21	38	-45%	-	-	-	









January 2015

Kaneohe

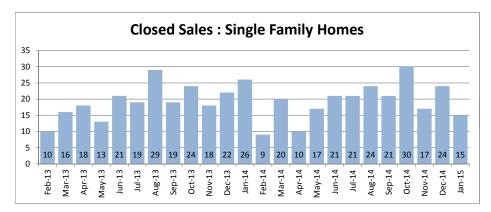
Selected 1-4-4 to 1-4-7



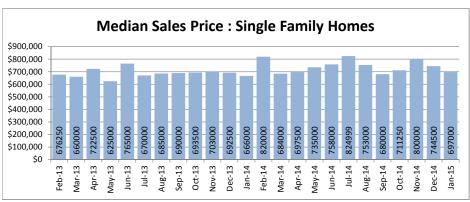
January 2015

Single Family Homes	January			Year to Date		
Single Failing Homes	2015	2014	Change	2015	2014	Change
New Listings	28	17	65%	28	17	65%
Closed Sales	15	26	-42%	15	26	-42%
Median Sales Price	\$697,000	\$666,000	5%	\$697,000	\$666,000	5%
Percent of Original List Price Received	100.0%	96.7%	3%	100.0%	96.7%	3%
Median Days on Market Until Sale	32	13	146%	32	13	146%
Inventory of Homes for Sale	70	81	-14%	•	-	-

Condos		January		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	17	16	6%	17	16	6%	
Closed Sales	14	14	0%	14	14	0%	
Median Sales Price	\$505,000	\$419,500	20%	\$505,000	\$419,500	20%	
Percent of Original List Price Received	99.6%	96.8%	3%	99.6%	96.8%	3%	
Median Days on Market Until Sale	18	25	-28%	18	25	-28%	
Inventory of Homes for Sale	35	39	-10%		-	-	









January 2015

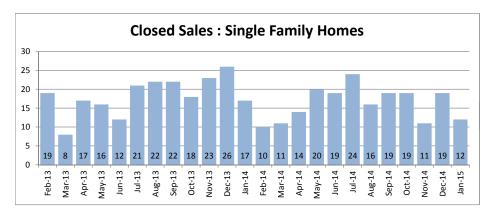
Kapahulu - Diamond Head 1-3-1 to 1-3-4



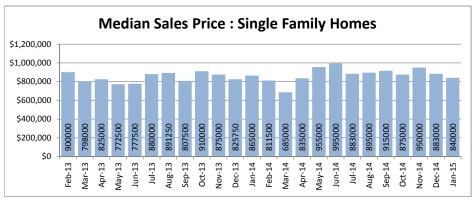
January 2015

Single Family Homes		January		Year to Date			
Single Failing Florites	2015	2014	Change	2015	2014	Change	
New Listings	24	26	-8%	24	26	-8%	
Closed Sales	12	17	-29%	12	17	-29%	
Median Sales Price	\$840,000	\$865,000	-3%	\$840,000	\$865,000	-3%	
Percent of Original List Price Received	100.7%	99.5%	1%	100.7%	99.5%	1%	
Median Days on Market Until Sale	20	16	25%	20	16	25%	
Inventory of Homes for Sale	73	69	6%		-	-	

Condos	January			Year to Date		
Condos	2015	2014	Change	2015	2014	Change
New Listings	5	16	-69%	5	16	-69%
Closed Sales	7	5	40%	7	5	40%
Median Sales Price	\$750,000	\$500,000	50%	\$750,000	\$500,000	50%
Percent of Original List Price Received	94.0%	98.0%	-4%	94.0%	98.0%	-4%
Median Days on Market Until Sale	84	8	950%	84	8	950%
Inventory of Homes for Sale	40	58	-31%	-	-	-









January 2015

#### Makaha - Nanakuli

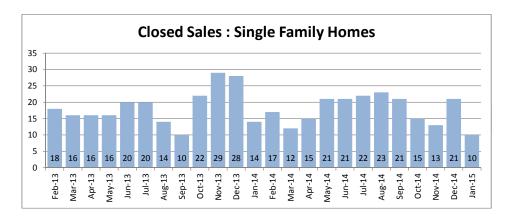
1-8-1 to 1-8-9



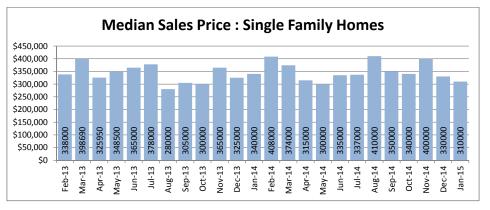
January 2015

Single Family Homes	January			Year to Date		
Single Failing Homes	2015	2014	Change	2015	2014	Change
New Listings	33	43	-23%	33	13	154%
Closed Sales	10	14	-29%	10	14	-29%
Median Sales Price	\$310,000	\$340,000	-9%	\$310,000	\$340,000	-9%
Percent of Original List Price Received	98.4%	97.3%	1%	98.4%	97.3%	1%
Median Days on Market Until Sale	62	47	32%	62	47	32%
Inventory of Homes for Sale	78	102	-24%	,	-	-

Condos		January			Year to Date		
Condos	2015	2014	Change	2015	2014	Change	
New Listings	14	33	-58%	14	33	-58%	
Closed Sales	5	8	-38%	5	8	-38%	
Median Sales Price	\$175,000	\$84,250	108%	\$175,000	\$84,250	108%	
Percent of Original List Price Received	97.2%	88.9%	9%	97.2%	88.9%	9%	
Median Days on Market Until Sale	37	17	118%	37	17	118%	
Inventory of Homes for Sale	57	25	128%	-	-	-	









January 2015

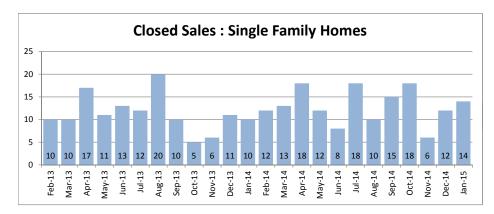


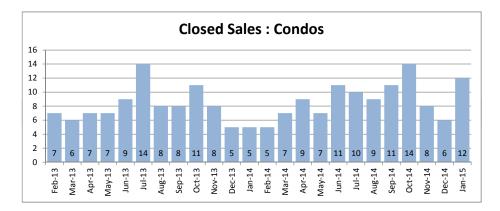


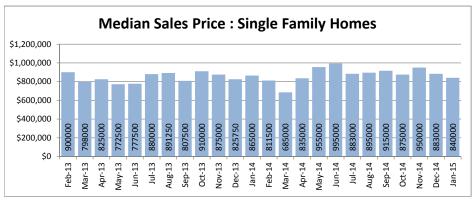
January 2015

Single Family Homes	January			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	13	22	-41%	13	22	-41%
Closed Sales	14	10	40%	14	10	40%
Median Sales Price	\$595,450	\$582,000	2%	\$595,450	\$582,000	2%
Percent of Original List Price Received	96.9%	97.2%	0%	96.9%	97.2%	0%
Median Days on Market Until Sale	33	43	-23%	33	43	-23%
Inventory of Homes for Sale	51	58	-12%	-	-	-

Condos		January			Year to Date		
	2015	2014	Change	2015	2014	Change	
New Listings	18	9	100%	18	9	100%	
Closed Sales	12	5	140%	12	5	140%	
Median Sales Price	\$290,000	\$279,000	4%	\$290,000	\$279,000	4%	
Percent of Original List Price Received	96.7%	101.5%	-5%	96.7%	101.5%	-5%	
Median Days on Market Until Sale	21	43	-51%	21	43	-51%	
Inventory of Homes for Sale	31	20	55%		-	-	









#### January 2015

Makiki - Moiliili

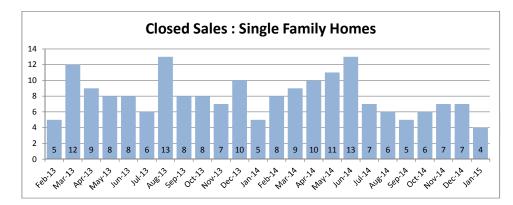
1-2-4 to 1-2-9 (except 1-2-6)



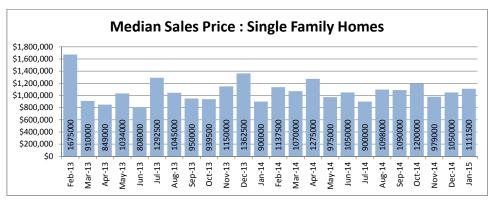
January 2015

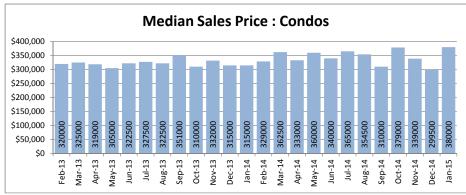
Single Family Homes	January			Year to Date			
Single railing fromes	2015	2014	Change	2015	2014	Change	
New Listings	16	9	78%	16	9	78%	
Closed Sales	4	5	-20%	4	5	-20%	
Median Sales Price	\$1,111,500	\$900,000	24%	\$1,111,500	\$900,000	24%	
Percent of Original List Price Received	97.3%	106.0%	-8%	97.3%	106.0%	-8%	
Median Days on Market Until Sale	36	7	414%	36	7	414%	
Inventory of Homes for Sale	38	39	-3%	1	-	-	

Condos	January			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	73	62	18%	73	62	18%	
Closed Sales	38	45	-16%	38	45	-16%	
Median Sales Price	\$380,000	\$315,000	21%	\$380,000	\$315,000	21%	
Percent of Original List Price Received	98.1%	96.9%	1%	98.1%	96.9%	1%	
Median Days on Market Until Sale	19	22	-14%	19	22	-14%	
Inventory of Homes for Sale	173	155	12%	-	-	-	









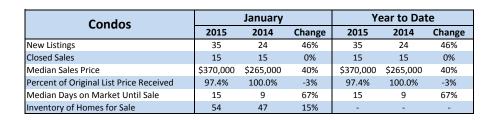
January 2015

#### Mililani Selected 1-9-4 to 1-9-5



January 2015

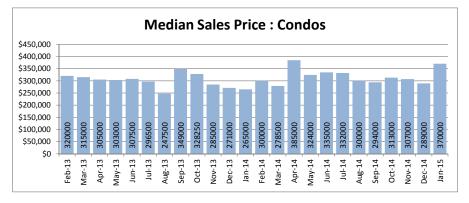
Single Family Homes	January			Year to Date			
Single Failing Florines	2015	2014	Change	2015	2014	Change	
New Listings	26	17	53%	26	17	53%	
Closed Sales	14	26	-46%	14	26	-46%	
Median Sales Price	\$687,222	\$626,500	10%	\$687,222	\$626,500	10%	
Percent of Original List Price Received	97.5%	99.1%	-2%	97.5%	99.1%	-2%	
Median Days on Market Until Sale	28	12	133%	28	12	133%	
Inventory of Homes for Sale	52	53	-2%	-	-	-	











#### January 2015

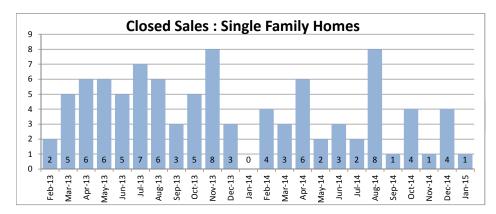
Moanalua - Salt Lake

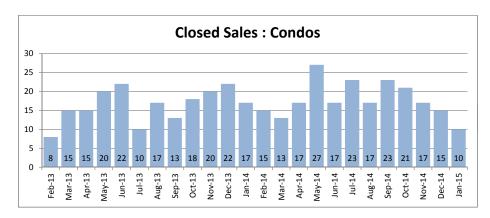


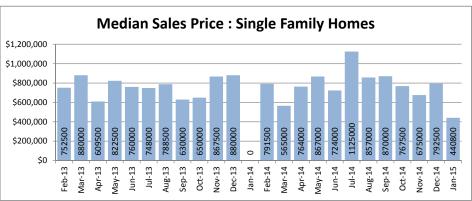
January 2015

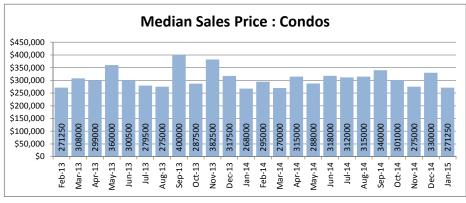
Single Family Homes	January			Year to Date		
Single railing fromes	2015	2014	Change	2015	2014	Change
New Listings	8	6	33%	8	6	33%
Closed Sales	1	0	-	1	0	-
Median Sales Price	\$440,800	\$0	-	\$440,800	\$0	-
Percent of Original List Price Received	100.0%	0.0%	-	100.0%	0.0%	-
Median Days on Market Until Sale	1	0	-	1	0	-
Inventory of Homes for Sale	11	14	-21%	1	-	-

Condos		January			Year to Date			
	2015	2014	Change	2015	2014	Change		
New Listings	21	22	-5%	21	22	-5%		
Closed Sales	10	17	-41%	10	17	-41%		
Median Sales Price	\$271,250	\$268,000	1%	\$271,250	\$268,000	1%		
Percent of Original List Price Received	97.9%	96.1%	2%	97.9%	96.1%	2%		
Median Days on Market Until Sale	36	34	6%	36	34	6%		
Inventory of Homes for Sale	34	53	-36%		-	-		









January 2015

#### **North Shore**

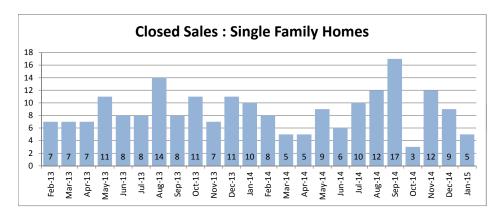
1-5-6 to 1-6-9



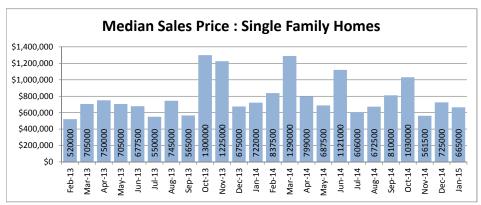
January 2015

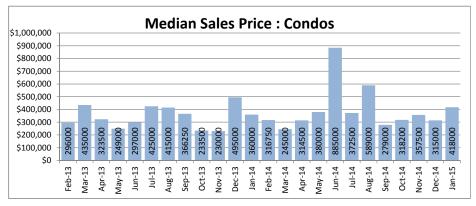
Single Family Homes	January			Year to Date		
Single Failing Homes	2015	2014	Change	2015	2014	Change
New Listings	14	16	-13%	14	16	-13%
Closed Sales	5	10	-50%	5	10	-50%
Median Sales Price	\$665,000	\$722,000	-8%	\$665,000	\$722,000	-8%
Percent of Original List Price Received	102.3%	100.0%	2%	102.3%	100.0%	2%
Median Days on Market Until Sale	25	13	92%	25	13	92%
Inventory of Homes for Sale	63	66	-5%	•	-	-

Condos	January			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	9	8	13%	9	8	13%
Closed Sales	5	3	67%	5	3	67%
Median Sales Price	\$418,000	\$360,000	16%	\$418,000	\$360,000	16%
Percent of Original List Price Received	93.9%	95.0%	-1%	93.9%	95.0%	-1%
Median Days on Market Until Sale	73	50	46%	73	50	46%
Inventory of Homes for Sale	22	18	22%	-	-	-









January 2015

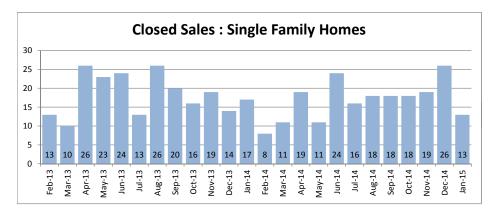
Pearl City - Aiea



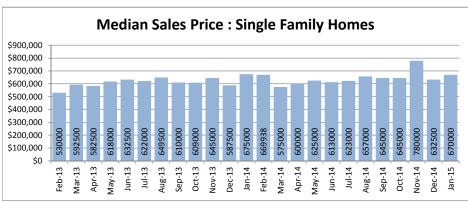
January 2015

Single Family Homes	January			Year to Date			
	2015	2014	Change	2015	2014	Change	
New Listings	15	25	-40%	15	25	-40%	
Closed Sales	13	17	-24%	13	17	-24%	
Median Sales Price	\$670,000	\$675,000	-1%	\$670,000	\$675,000	-1%	
Percent of Original List Price Received	99.3%	97.1%	2%	99.3%	97.1%	2%	
Median Days on Market Until Sale	32	36	-11%	32	36	-11%	
Inventory of Homes for Sale	47	54	-13%	-	-	-	

Condos		January			Year to Date		
	2015	2014	Change	2015	2014	Change	
New Listings	35	26	35%	35	26	35%	
Closed Sales	20	18	11%	20	18	11%	
Median Sales Price	\$362,500	\$297,500	22%	\$362,500	\$297,500	22%	
Percent of Original List Price Received	99.3%	92.0%	8%	99.3%	92.2%	8%	
Median Days on Market Until Sale	19	10	90%	19	10	90%	
Inventory of Homes for Sale	77	74	4%	-	-	-	









January 2015

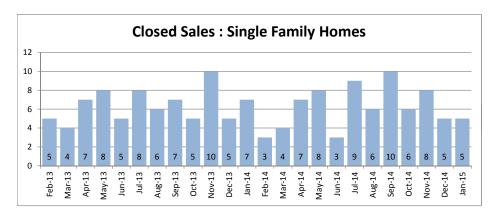




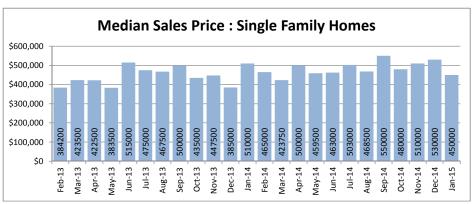
January 2015

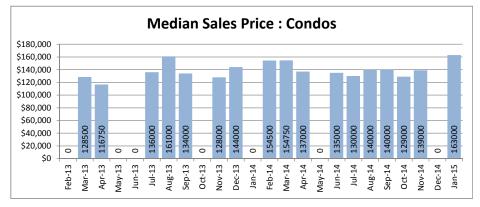
Single Family Homes	January			Year to Date			
Single runny monies	2015	2014	Change	2015	2014	Change	
New Listings	3	3	0%	3	3	0%	
Closed Sales	5	7	-29%	5	7	-29%	
Median Sales Price	\$450,000	\$510,000	-12%	\$450,000	\$510,000	-12%	
Percent of Original List Price Received	94.7%	96.2%	-2%	94.7%	96.2%	-2%	
Median Days on Market Until Sale	21	76	-72%	21	76	-72%	
Inventory of Homes for Sale	19	28	-32%	-	-	-	

Condos		January		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	6	3	100%	6	3	100%	
Closed Sales	3	0	-	3	0	-	
Median Sales Price	\$163,000	\$0	-	\$163,000	\$0	-	
Percent of Original List Price Received	101.9%	0.0%	-	101.9%	0.0%	-	
Median Days on Market Until Sale	28	0	-	28	0	-	
Inventory of Homes for Sale	12	6	100%	-	-	-	









January 2015

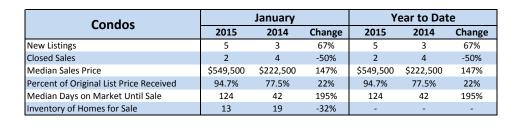
Waialae - Kahala

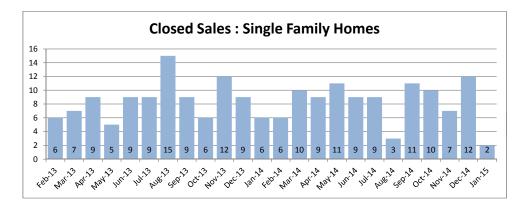
1-3-5



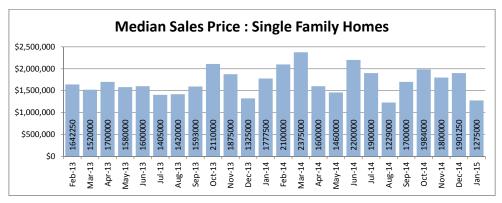
January 2015

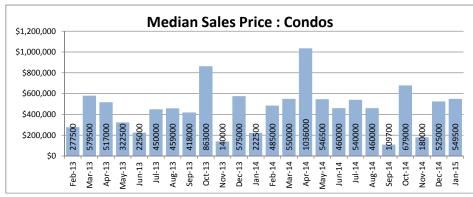
Single Family Homes		January		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	18	18	0%	18	18	0%	
Closed Sales	2	6	-67%	2	6	-67%	
Median Sales Price	\$1,275,000	\$1,777,500	-28%	\$1,275,000	\$1,777,500	-28%	
Percent of Original List Price Received	100.0%	92.6%	8%	100.0%	92.6%	8%	
Median Days on Market Until Sale	15	15	0%	15	15	0%	
Inventory of Homes for Sale	60	50	20%	-	-	-	











#### January 2015

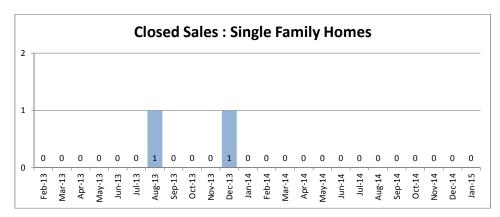
Waikiki	
1-2-6	



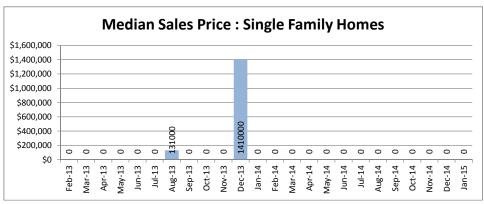
January 2015

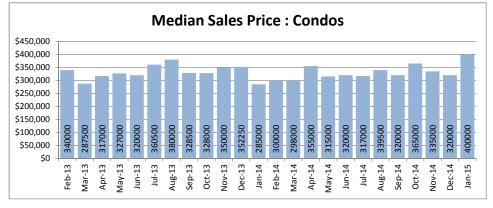
Single Family Homes		January		Year to Date			
Single Failing Florines	2015	2014	Change	2015	2014	Change	
New Listings	0	0	-	0	0	-	
Closed Sales	0	0	-	0	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	0	0	-	-	-	-	

Condos		January		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	149	128	16%	149	128	16%	
Closed Sales	43	49	-12%	43	49	-12%	
Median Sales Price	\$400,000	\$285,000	40%	\$400,000	\$285,000	40%	
Percent of Original List Price Received	95.2%	95.0%	0%	95.2%	95.0%	0%	
Median Days on Market Until Sale	39	21	86%	39	21	86%	
Inventory of Homes for Sale	509	439	16%	-	-	-	









January 2015

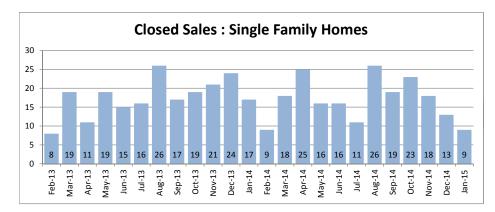
Waipahu	
1-9-4	



January 2015

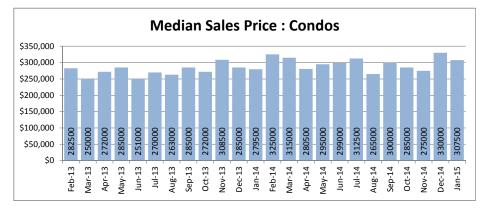
Single Family Homes		January		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	25	33	-24%	25	33	-24%	
Closed Sales	9	17	-47%	9	17	-47%	
Median Sales Price	\$550,000	\$560,000	-2%	\$550,000	\$560,000	-2%	
Percent of Original List Price Received	93.4%	96.7%	-3%	93.4%	96.7%	-3%	
Median Days on Market Until Sale	28	39	-28%	28	39	-28%	
Inventory of Homes for Sale	43	64	-33%	-	-	-	

Condos		January		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	21	26	-19%	21	26	-19%	
Closed Sales	12	12	0%	12	12	0%	
Median Sales Price	\$307,500	\$279,500	10%	\$307,500	\$279,500	10%	
Percent of Original List Price Received	99.2%	97.2%	2%	99.2%	97.2%	2%	
Median Days on Market Until Sale	17	15	13%	17	15	13%	
Inventory of Homes for Sale	52	60	-13%		-	-	









January 2015

#### **Windward Coast**

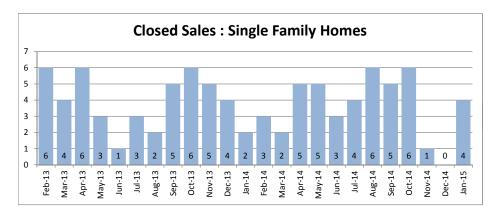
1-4-8 to 1-5-5

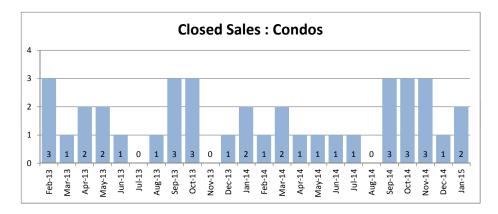


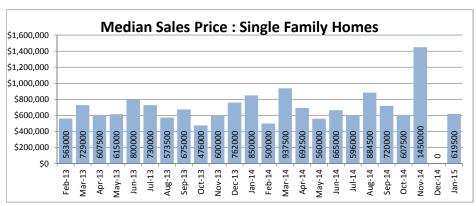
January 2015

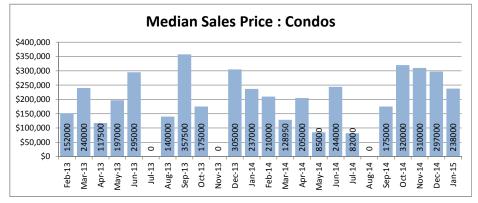
Single Family Homes		January		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	9	8	13%	9	8	13%	
Closed Sales	4	2	100%	4	2	100%	
Median Sales Price	\$619,500	\$850,000	-27%	\$619,500	\$850,000	-27%	
Percent of Original List Price Received	96.1%	91.8%	5%	96.1%	91.8%	5%	
Median Days on Market Until Sale	57	64	-11%	57	64	-11%	
Inventory of Homes for Sale	40	46	-13%	-	-	-	

Condos		January		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	5	2	150%	5	2	150%	
Closed Sales	2	2	0%	2	2	0%	
Median Sales Price	\$238,000	\$237,000	0%	\$238,000	\$237,000	0%	
Percent of Original List Price Received	96.0%	92.1%	4%	96.0%	92.1%	4%	
Median Days on Market Until Sale	20	94	-79%	20	94	-79%	
Inventory of Homes for Sale	12	15	-20%		-	-	









Single Family Solds - January 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4 2014 Median 2015 Median 2014 Sold 2015 Sold **Central Region** +/-+/-+/-+/-LAUNANI VALLEY \$ 459,000 5 MILILANI AREA \$ 611,500 632,000 3.4% \$20,500 12 8 -33.3% -4 \$ MILILANI MAUKA Ś 760,000 849,500 9 -33.3% -3 \$ 11.8% \$89,500 6 -33.3% WAHIAWA AREA \$ 540,000 534,000 -1.1% -\$6,000 3 2 \$ -1 WAHIAWA HEIGHTS \$ 370,000 450,000 21.6% \$80,000 1 3 200.0% 2 \$ WHITMORE VILLAGE \$ 510,000 3 **Central Region** 600,000 33 -14 \$ \$ 659,000 9.8% \$59,000 19 -42.4% **Diamond Hd Region** 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-AINA HAINA AREA 815,500 -14.2% -\$134,500 100.0% \$ 950,000 2 1 1 AINA HAINA BEACH \$ 1,495,000 -1 -\_ **BLACK POINT** \$ 1,800,000 1 DIAMOND HEAD \$ 3,563,000 \$ 7,050,000 1 1 0.0% 0 -31.7% KAHALA AREA \$ 1,902,500 \$ 1,300,000 -\$602,500 2 1 -50.0% -1 KAIMUKI \$ 865,000 \$ 935,000 8.1% \$70,000 5 4 -20.0% -1 **KAPAHULU** \$ 596,000 \$ 860,000 44.3% \$264,000 1 3 200.0% 2 \$ 909,000 0 KULIOUOU 1,620,000 \$ 1 1 0.0% MAUNALANI HEIGHTS \$ 1,057,500 2 -NIU BEACH \$ 965,420 1 **NIU VALLEY** \$ 942,500 2 PAIKO LAGOON \$ \$ 1,300,000 1 \$ \$366,500 3 -1 **PALOLO** 651,000 \$ 1,017,500 56.3% 2 -33.3%

ST. LOUIS

WAIALAE IKI

WAIALAE NUI RDGE

WAIALAE NUI LWR

Hawaii Kai Region

WAILUPE AREA

\$

\$

\$

\$

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760,000

1,550,000

794,500

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-19.4%

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WILHELMINA	\$	1,088,000		-	-	-	3	-	-	-
Diamond Hd Region	\$	965,420	\$	935,000	-3.2%	-\$30,420	27	21	-22.2%	-6
Hawaii Kai Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ANCHORAGE	\$	1,198,000		-	-	-	1	-	-	-
HAHAIONE-UPPER	\$	1,112,500		-	-	-	2	-	-	-
HAHAIONE-LOWER		-	\$	970,000	-	-	-	2	-	-
KALAMA VALLEY	\$	830,000		-	-	-	1	-	-	-
KAMEHAME RIDGE	\$	755,000		-	-	-	1	-	-	-
KAMILO NUI	\$	1,310,000	\$	1,250,000	-4.6%	-\$60,000	1	1	0.0%	0
KAMILO IKI	\$	748,000	\$	735,000	-1.7%	-\$13,000	1	1	0.0%	0
KOKO HEAD TERRAC		-	\$	892,000	-	-	-	2	-	-
LUNA KAI		-	\$	840,000	-	-	-	1	-	-
LAULIMA	\$	931,000		-	-	-	1	-	-	-
MARINERS COVE		-	\$	815,000	-	-	-	1	-	-
MARINERS VALLEY	\$	879,000	\$	980,000	11.5%	\$101,000	1	1	0.0%	0
NAPALI HAWEO	\$	1,750,000		-	-	-	1	-	-	-
PORTLOCK		-	\$	2,630,000	-	-	-	1	-	-
QUEENS GATE		-	\$	1,145,000	-	-	-	1	-	-
WEST MARINA		-	\$	896,000	-	-	-	2	-	-

914,000

-9.8%

-\$99,000

Single Family Solds - January 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	201	4 Median	20:	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LUALUALEI	\$	355,000	\$	279,000	-21.4%	-\$76,000	4	2	-50.0%	-2
MAILI	\$	317,000	\$	311,000	-1.9%	-\$6,000	3	4	33.3%	1
MAKAHA	\$	320,000	\$	582,500	82.0%	\$262,500	5	2	-60.0%	-3
NANAKULI	· ·	-	\$	250.000	-	-	-	1	-	-
WAIANAE	\$	257,500	\$	345,000	34.0%	\$87,500	2	1	-50.0%	-1
Leeward Region	Ś	340,000	\$	310,000	-8.8%	-\$30,000	14	10	-28.6%	-4
zecwara negion	7	3-10,000	7	310,000	0.070	<b>430,000</b>			20.070	-
Ewa Plain Region	201	4 Median	202	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
EWA BEACH	\$	382,000		-	-	-	3	1	-66.7%	-2
EWA GEN ALII COVE		-	\$	315,000	-	-	-	1	-	-
EWA GEN CORTEBELLA	\$	390,000		-	-	-	1	-	-	-
EWA GEN HALEAKEA	\$	751,000		-	-	-	1	-	-	-
EWA GEN KULA LEI	\$	547,000	\$	500,000	-8.6%	-\$47,000	2	3	50.0%	1
EWA GEN LAULANI-TRADES	\$	479,000		-	-	-	1	-	-	-
EWA GEN LAS BRISAS	\$	445,000		-	-	-	1	-	-	-
EWA GEN LATITUDES		-	\$	644,000	-	-	-	1	-	-
EWA GEN LOFTS	\$	410,000		-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$	457,575		-	-	-	4	-	-	-
EWA GEN PRESCOTT	\$	581,000	\$	626,000	7.7%	\$45,000	1	1	0.0%	0
EWA GEN SODA CREEK	Ś	522,000	\$	480,000	-8.0%	-\$42,000	2	1	-50.0%	-1
EWA GEN SONOMA	'	-	\$	668,000	-	-	<u>-</u>	1	_	_
EWA GEN SUN TERRA	\$	500,000	\$	490,222	-2.0%	-\$9,778	3	3	0.0%	0
EWA GEN SUN TERRA SOUTH	\$	460,000	Υ	-	-	-	1	-	-	-
EWA GEN SUN TERRA ON THE PARK	· ·	-	\$	505,000	_	-	-	1	_	-
EWA GEN SUMMERHILL		_	\$	520,000	_	_	_	1	_	_
EWA GEN TUSCANY II		_	\$	479,000	_	-	-	1	-	-
EWA VILLAGES	\$	402,500	Ψ.	-	_	-	2	-	-	_
HAWAIIAN HOMES LAND	· ·	-	\$	433,000	_	_		1	-	_
HOAKALEI-KA MAKANA	\$	695,000	\$	780,000	12.2%	\$85,000	1	5	400.0%	4
KAPOLEI	· ·	-	\$	485,000	-	-		1	-	
KAPOLEI KNOLLS	\$	640,000	Y	-	_	_	1	-	_	_
KAPOLEI-IWALANI	Y	-	\$	580,000	_	_	-	1	-	_
KAPOLEI-KEKUILANI	\$	525,000	\$	596,000	13.5%	\$71,000	1	1	0.0%	0
KAPOLEI-MALANAI	\$	760,000	\$	700,000	-7.9%	-\$60,000	1	1	0.0%	0
LEEWARD ESTATES	\$	445,000	\$	440,750	-1.0%	-\$4,250	2	2	0.0%	0
OCEAN POINTE	\$	545,000	\$	635,625	16.6%	\$90,625	7	10	42.9%	3
WESTLOCH FAIRWAY	\$	563,500	\$	524,500	-6.9%	-\$39,000	2	2	0.0%	0
WESTLOCH FAIRWAY WESTLOCH ESTATES	\$	555,000	\$	588,750	6.1%	\$33,750	2	2	0.0%	0
	\$	511,000	\$	580,000	13.5%		40	41	2.5%	1
Ewa Plain Region	Þ	511,000	Ģ	380,000	13.5%	\$69,000	40	41	2.5%	
Makakilo Region	201	4 Median	20:	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAKAKILO-ANUHEA		_	\$	632,000	-	-	-	2	-	_
MAKAKILO-HIGHPOINTE	\$	760,000	т	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	\$	665,000		-	-	-	1	-	-	-
MAKAKILO-KUMULANI	•	-	\$	915,000	-	-	-	1	_	_
MAKAKILO-UPPER	\$	599,000	\$	595,450	-0.6%	-\$3,550	1	4	300.0%	3
MAKAKILO-LOWER	\$	512,500	\$	454,000	-11.4%	-\$58,500	6	4	-33.3%	-2
MAKAKILO-ROYAL RIDGE	Ţ	-	\$	610,000	-11.470		-	2	-33.370	_
MAKAKILO-STARSEDGE	\$	795,000	\$	665,000	-16.4%	-\$130,000	1	1	0.0%	0
Makakilo Region	\$	<b>582,000</b>	\$	<b>595,450</b>	2.3%	\$13,450	10	14	40.0%	4
INIGRAFIIO VERIOII	Ą	302,000	Ą	333,43U	2.3%	\$15, <del>4</del> 50	10	14	40.0%	4

Kailua Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIKAHI PARK	\$	1,130,000		-	-	·/ -	1	-	-	- ',
BEACHSIDE	\$	2,325,000		-	_	_	2	_	_	_
COCONUT GROVE	\$	631,500	\$	639,500	1.3%	\$8,000	4	4	0.0%	0
ENCHANTED LAKE	\$	835,000	\$	932,500	11.7%	\$97,500	3	4	33.3%	1
KAOPA	Ψ.	-	\$	770,000	-	-	-	1	-	_
KAWAILOA		-	\$	1,415,000	_	_	-	1	_	_
KAILUA ESTATES	\$	1,220,000	Ψ.	-	-	-	1	-	-	_
KALAHEO HILLSIDE	\$	902,500		-	-	-	2	-	-	-
KALAMA TRACT	\$	971,000		-	-	-	1	-	-	-
KEOLU HILLS	Ś	732,000	\$	782,500	6.9%	\$50,500	2	2	0.0%	0
KOOLAUPOKO		-	\$	1,345,000	-	-	-	3	-	_
KUKANONO		-	\$	1,200,000	-	-	-	1	-	-
KUULEI TRACT	\$	1,450,000	\$	1,522,500	5.0%	\$72,500	1	2	100.0%	1
MAUNAWILI	\$	2,175,000	\$	1,200,000	-44.8%	-\$975,000	1	1	0.0%	0
OLOMANA	\$	895,000		-	-	-	1	-	-	-
POHAKUPU	\$	780,000		-	-	-	1	-	-	-
WAIMANALO	\$	2,300,000	\$	110,000	-95.2%	-\$2,190,000	1	1	0.0%	0
Kailua Region	\$	895,000	\$	921,500	3.0%	\$26,500	21	20	-4.8%	-1
	•				0.070	<i>+==,===</i>				
Pearl City Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIEA AREA	\$	780,000	\$	575,000	-26.3%	-\$205,000	1	1	0.0%	0
FOSTER VILLAGE	\$	700,000	\$	750,000	7.1%	\$50,000	3	5	66.7%	2
HALAWA	\$	718,000	\$	670,000	-6.7%	-\$48,000	1	1	0.0%	0
HALAWA HEIGHTS	\$	675,000		- 1	-	-	1	-	-	-
MOMILANI	\$	365,000	\$	709,000	94.2%	\$344,000	1	2	100.0%	1
NEWTOWN	\$	675,000		-	-	-	1	-	-	-
PACIFIC PALISADES	\$	591,000	\$	612,500	3.6%	\$21,500	1	2	100.0%	1
PEARL CITY-UPPER	\$	576,000		-	-	-	5	-	-	-
PEARLRIDGE	\$	1,120,000		-	-	-	1	-	-	-
ROYAL SUMMIT		-	\$	1,100,000	-	-	-	1	-	-
WAIAU	\$	615,000		-	-	-	1	-	-	-
WAIMALU	\$	555,000	\$	428,000	-22.9%	-\$127,000	1	1	0.0%	0
Pearl City Region	\$	675,000	\$	670,000	-0.7%	-\$5,000	17	13	-23.5%	-4
Kaneohe Region		14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AHUIMANU AREA	\$	800,000	\$	587,000	-26.6%	-\$213,000	5	2	-60.0%	-3
ALII BLUFFS	\$	530,000		-	-	-	1	-	-	-
BAYVIEW GARDEN	\$	920,000		-	-	-	1	-	-	-
CLUB VIEW ESTATE	\$	705,000	\$	700,000	-0.7%	-\$5,000	1	3	200.0%	2
CROWN TERRACE	\$	679,000		-	-	-	1	-	-	-
HAIKU PARK	\$	887,900		-	-	-	1	-	-	-
HAIKU VILLAGE		-	\$	750,000	-	-	-	1	-	-
HALE KOU		-	\$	659,000	-	-	-	1	-	-
HALEKAUWILA	\$	565,000		-	-	-	3	-	-	-
HAUULA	\$	665,000	\$	540,000	-18.8%	-\$125,000	1	3	200.0%	2
KAAAWA		-	\$	699,000	-	-	-	1	-	-
KAALAEA	\$	1,035,000	\$	640,000	-38.2%	-\$395,000	3	1	-66.7%	-2
KANEOHE TOWN	\$	568,000		-	-	-	1	-	-	-
KAPUNA HALA	\$	644,000	\$	639,000	-0.8%	-\$5,000	2	1	-50.0%	-1
KEAAHALA	\$	740,000		-	-	-	1	-	-	-
LILIPUNA	\$	785,000		-	-	-	1	-	-	-
LULANI OCEAN		-	\$	1,400,000	-	-	-	1	-	-
MAHINUI	\$	1,100,000	\$	904,000	-17.8%	-\$196,000	1	2	100.0%	1
MIKIOLA		-	\$	755,000	-	-	-	2	-	-
PUUALII	\$	515,000		-	-	-	1	-	-	-
WAIKALUA	\$	628,000		-	-	-	1	-	-	-
WAIKALUA WOODRIDGE PUOHALA VILLAGE	\$	628,000 - 620,000	\$	- 525,000	-	-	1 - 3	- 1	-	-

3

28

19

-32.1%

620,000

672,000 \$

697,000

3.7%

\$25,000

PUOHALA VILLAGE

Kaneohe Region

Single Family Solds - January 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
KAWAILOA	\$	769,000		-	-	-	1	-	-	-
HALEIWA		-	\$	725,000	-	-	-	1	-	-
PUPUKEA	\$	1,250,000		-	-	-	1	-	-	-
SUNSET AREA	\$	1,150,000		-	-	-	1	-	-	-
SUNSET/VELZY	\$	2,170,000		-	-	-	2	-	-	-
WAIALUA	\$	499,900	\$	643,500	28.7%	\$143,600	5	4	-20.0%	-1
North Shore Region	\$	722,000	\$	665,000	-7.9%	-\$57,000	10	5	-50.0%	-5
Waipahu Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
CRESTVIEW	\$	403,500		-	-	-	1	-	-	-
RENAISSANCE	\$	614,500	\$	649,000	5.6%	\$34,500	2	1	-50.0%	-1
ROBINSON HEIGHTS		-	\$	525,000	-	-	-	1	-	-
ROYAL KUNIA	\$	612,000	\$	590,000	-3.6%	-\$22,000	3	2	-33.3%	-1
VILLAGE PARK	\$	505,000		-	-	-	3	-	-	-
WAIKELE	\$	579,000		-	-	-	3	-	-	-
WAIPAHU-ESTATES	\$	630,000		-	-	-	1	-	-	-
WAIPAHU-GARDENS		-	\$	470,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$	500,000	\$	549,000	9.8%	\$49,000	3	1	-66.7%	-2
WAIPAHU-TRIANGLE		-	\$	500,000	-	-	-	1	-	-
WAIPIO GENTRY	\$	585,000	\$	605,000	3.4%	\$20,000	1	2	100.0%	1
Waipahu Region	\$	560,000	\$	550,000	-1.8%	-\$10,000	17	9	-47.1%	-8
Metro Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALEWA HEIGHTS	\$	1,128,000		-	-	-	3	-	-	-
ALA MOANA		-	\$	750,000	-	-	-	1	-	-
ALIAMANU		-	\$	440,800	-	-	-	1	-	-
DOWSETT	\$	855,000		-	-	-	1	-	-	-
KALIHI-UPPER		-	\$	860,000	-	-	-	1	-	-
KALIHI-LOWER	\$	1,500,000	\$	675,000	-55.0%	-\$825,000	1	3	200.0%	2
KALIHI-AREA		-	\$	740,000	-	-	-	1	-	-
KALIHI UKA		-	\$	698,000	-	-	-	2	-	-
KALIHI VALLEY	\$	700,000	\$	595,000	-15.0%	-\$105,000	1	3	200.0%	2
KAM HEIGHTS	\$	544,500	\$	881,550	61.9%	\$337,050	2	2	0.0%	0
KAPALAMA	\$	727,500	\$	800,000	10.0%	\$72,500	2	1	-50.0%	-1
LILIHA	\$	560,000		-	-	-	1	-	-	-
MANOA AREA	\$	650,000	\$	1,111,500	71.0%	\$461,500	3	4	33.3%	1
MANOA-WOODLAWN	\$	1,270,100		-	-	-	2	-	-	-
MCCULLY	\$	980,000	\$	2,300,000	134.7%	\$1,320,000	1	1	0.0%	0
NUUANU AREA	\$	910,000	\$	785,000	-13.7%	-\$125,000	1	1	0.0%	0
NUUANU LOWER		-	\$	835,000	-	-	-	1	-	-
PAUOA VALLEY	\$	1,100,000	\$	719,000	-34.6%	-\$381,000	1	4	300.0%	3
Metro Region	\$	880,000	Ś	772,500	-12.2%	-\$107,500	19	26	36.8%	7

Condo Solds - January 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3 +/-2014 Sold 2015 Sold +/-**Central Region** 2014 Median 2015 Median +/-+/-LAUNANI VALLEY 256,500 \$ 5.3% \$13,500 -50.0% 270.000 4 2 -2 MILILANI AREA \$ 290,000 \$ 400,600 38.1% \$110,600 3 8 166.7% 5 MILILANI MAUKA 268,000 372,500 4 -20.0% \$ \$ 39.0% \$104,500 5 -1 WILIKINA 3 163,000 WAIPIO ACRES/WAIKALANI WOOD 149,000 125.5% -2 \$ 336,000 \$187,000 3 1 -66.7% 265,000 \$ 20.0% **Central Region** 352,500 33.0% \$87,500 15 18 3 **Diamond Hd Region** 2014 Median 2015 Median +/-2014 Sold 2015 Sold +/-+/-+/-DIAMOND HEAD 380,000 \$ 750.000 97.4% \$370,000 133.3% 4 3 7 KAHALA AREA \$ 960,000 1 KULIOUOU \$ 640,000 \_ \_ 1 \_ \_ ST. LOUIS 517,500 2 WAIALAE G/C \$ 165,000 139,000 -15.8% -\$26,000 3 1 -66.7% -2 WAIALAE NUI VLY 480,000 \$ 9 **Diamond Hd Region** 380,000 \$ 719,500 89.3% \$339,500 10 11.1% 1 **Ewa Plain Region** 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-\$ AG/INDL/NAVY 205,000 \$ 210,000 2.4% \$5,000 3 2 -33.3% -1 EWA \$ 325,000 \$ 260,500 -19.8% -\$64,500 4 8 100.0% 4 EWA GEN SUN TERRA ON THE PARK \$ 247,000 \$ 261,500 5.9% \$14,500 1 0.0% 0 1 275,000 **EWA GEN SODA CREEK** -10.0% 0.0% 0 \$ \$ 247,500 -\$27,500 1 1 HOAKALEI-KA MAKANA \$ 452,500 \_ \_ \_ \_ 2 \_ \_ **KAPOLFI** \$ 341,500 \$ 375,000 9.8% \$33,500 3 7 133.3% 4 -32.7% **KO OLINA** \$ 765,000 \$ 515,000 -\$250,000 3 4 33.3% 1 OCEAN POINTE Ś 340,000 \$ 420,888 23.8% \$80,888 3 9 200.0% 6 **Ewa Plain Region** \$ 340,750 372,500 9.3% \$31,750 20 32 60.0% 12 2014 Median Hawaii Kai Region 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-HAHAIONE-LOWER \$ 458,500 \$ 525,500 14.6% \$67,000 4 6 50.0% 2 NAPUA POINT \$ 925,000 1 WEST MARINA 720,000 735,000 2.1% \$15,000 7 -28.6% -2 Hawaii Kai Region \$ 609,500 \$ 640,000 5.0% 12 11 -8.3% -1 \$30,500 2014 Sold 2015 Sold **Kailua Region** 2014 Median 2015 Median +/-+/-+/-+/-KUKILAKILA \$ 810,000 1 \_ \_ **KAILUA TOWN** 435,500 \$ 435,500 \$ 810,000 86.0% \$374,500 1 -83.3% Kailua Region 6 -5 +/-+/-+/-2014 Sold 2015 Sold +/-**Kaneohe Region** 2014 Median 2015 Median \$ **COUNTRY CLUB** 610,500 \$ 510,000 -16.5% -\$100,500 1 1 0.0% 0 **GOVERNMENT** \$ 570,000 1 HAIKU PLANTATION \$ 466,000 525,000 12.7% \$59,000 1 1 0.0% 0 HAIKU VILLAGE \$ 500,000 \$ 431,000 -13.8% -\$69,000 1 1 0.0% 0 KAAAWA \$ 237,000 \$ 238,000 0.4% \$1,000 2 2 0.0% 0 LILIPUNA Ś 532,500 2 \_ -**MAHINUI** 400,000 ---\$ 1 400,000 **PUUALII** \$ \$ 390,000 -2.5% -\$10,000 3 4 33.3% 1 **TEMPLE VALLEY** \$ 470,000 \$ 535,000 13.8% \$65,000 1 3 200.0% 2 WAIHEE 512,000 \_ 1

293,000

400,000

\$

380,000

492,000

29.7%

23.0%

\$87,000

\$92,000

16

-80.0%

0.0%

16

-4

0

WINDWARD ESTATES

**Kaneohe Region** 

Condo Solds - January 2015 vs	2014 (Based o	on region a	and	neighborho	od groupin	gs as listed in I	MLS) - Page 2 of 3	3		
Leeward Region	201	4 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAILI	\$	129,500		-	-	- <b>,</b>	3	-	-	-
WAIANAE	\$	67,500		_	_	-	3	_	_	-
MAKAHA	\$	100,725	\$	175,000	73.7%	\$74,275	2	5	150.0%	3
Leeward Region	\$	84,250	\$	175,000	107.7%	\$90,750	8	5	-37.5%	-3
Makakilo Region	201	4 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAKAKILO-UPPER	\$	279,000	\$	290,000	3.9%	\$11,000	5	12	140.0%	7
Makakilo Region	\$	279,000	\$	290,000	3.9%	\$11,000	5	12	140.0%	7
Motro Pagion	201	1 Madian	20	15 Median	+/-	. /	2014 Cold	201E Cold	+/-	. /
Metro Region ALA MOANA	\$	<b>4 Median</b> 325,000	\$		-	+ <b>/</b> -	2014 3010	<b>2015 Sold</b> 7	-36.4%	<b>+/-</b> -4
		•	Ş	710,000	118.5%	\$385,000				
ALIAMANU	\$	223,500	<u>,</u>	-	-	-	2	-	-	-
CHINATOWN	<b>.</b>	462,000	\$	538,500	7.00/			2	-	-
DOWNTOWN	\$	462,000	\$	498,000	7.8%	\$36,000	10	12	20.0%	2
HOLIDAY MART	\$	210,000	\$	315,000	50.0%	\$105,000	9	7	-22.2%	-2 10
KAKAAKO	\$	630,000	\$	840,000	33.3%	\$210,000	25	15	-40.0%	-10
KALIHI AREA	\$	244,500		-	-	-	3	-	-	-
KAPAHULU	\$	320,000	\$	330,000	3.1%	\$10,000	1	3	200.0%	2
KAPALAMA	\$	200,000		-	-	-	3	-	-	-
KAPIO/KINAU/WARD	\$	462,500		-	-	-	2	-	-	-
KAPIOLANI	\$	478,000	\$	478,000	0.0%	\$0	7	11	57.1%	4
LILIHA	\$	305,000		-	-	-	1	-	-	-
MAKIKI	\$	253,500	\$	360,000	42.0%	\$106,500	3	6	100.0%	3
MAKIKI AREA	\$	352,500		-	-	-	12	-	-	-
MCCULLY	\$	148,000		-	-	-	3	-	-	-
MOILIILI	\$	297,000	\$	299,000	0.7%	\$2,000	12	9	-25.0%	-3
NUUANU-LOWER	\$	389,000	\$	502,000	29.0%	\$113,000	3	2	-33.3%	-1
PAWAA	\$	295,000	\$	225,000	-23.7%	-\$70,000	5	5	0.0%	0
PUNAHOU	\$	318,000	\$	512,500	61.2%	\$194,500	4	2	-50.0%	-2
PUNCHBOWL AREA	\$	361,500	\$	380,000	5.1%	\$18,500	6	9	50.0%	3
PUNCHBOWL-LOWER	\$	175,000	\$	300,000	71.4%	\$125,000	1	1	0.0%	0
SALT LAKE	\$	275,000	\$	271,250	-1.4%	-\$3,750	15	10	-33.3%	-5
WAIKIKI	\$	285,000	\$	400,000	40.4%	\$115,000	49	43	-12.2%	-6
Metro Region	\$	322,500	\$	400,000	24.0%	\$77,500	187	144	-23.0%	-43
North Shore Region	201	4 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
KUILIMA	\$	400,000	\$	1,034,000	158.5%	\$634,000	2	4	100.0%	2
WAIALUA	\$	180,000	\$	264,000	46.7%	\$84,000	1	1	0.0%	0
North Shore Region	\$	360,000		418,000	16.1%	\$58,000	1	5	400.0%	4
Pearl City Region	201	4 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIEA AREA	\$	214,000	\$	199,900	-6.6%	-\$14,100	1	1	0.0%	0
AIEA HEIGHTS	\$	475,000	Y	-	-	-	2	-	-	-
HALAWA	\$	315,000	\$	420,000	33.3%	\$105,000	1	1	0.0%	0
MANANA	<del>\</del>	-	\$	246,000	-	-	-	1	-	-
NEWTOWN	\$	370,000	Y	-	-	-	1	-	_	_
PEARL CITY-UPPER	\$	218,000		-	-	-	1	-	-	-
PEARL CITY-LOWER	Ų	-	\$	94,349	-	-	-	1	_	_
PEARLRIDGE	\$	261,000	\$	345,000	32.2%	\$84,000	9	10	11.1%	1
WAIAU	\$	342,500	\$	363,750	6.2%	\$21,250	2	4	100.0%	2
WAIMALU	- · · · · · · · · · · · · · · · · · · ·	-	\$	500,000	-	\$21,25U -	-	2	-	-
WAILUNA	\$	510,000	ڔ	-	-	-	1	-	-	-
Pearl City Region	\$	297,500	\$	362,500	21.8%	\$65,000	18	20	11.1%	2
. can city negion	Y	237,300	ų	302,300	£1.0/0	703,000	10	20	11.1/0	_

#### Condo Solds - January 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	20:	14 Median	201	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ROYAL KUNIA	\$	254,000	\$	330,000	29.9%	\$76,000	1	1	0.0%	0
VILLAGE PARK	\$	-	\$	305,000	-	\$305,000	-	1	-	-
WAIKELE	\$	364,000	\$	377,000	3.6%	\$13,000	5	4	-20.0%	-1
WAIPAHU-LOWER	\$	204,500	\$	302,000	47.7%	\$97,500	4	1	-75.0%	-3
WAIPIO GENTRY	\$	279,500	\$	250,000	-10.6%	-\$29,500	2	5	150.0%	3
Waipahu Region	Ś	279.500	Ś	307.500	10.0%	\$28,000	12	12	0.0%	0