Single Family Homes January 2014



January	2014	N	ew Listing	ŗs	С	losed Sal	es	Medi	an Sales Pri	ce	Percent of C	Original Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	for Sale
		Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	11	14	-21%	4	3	33%	\$1,230,210	\$935,000	32%	98.0%	100.0%	-2%	20	2	900%	35	29	21%
Ala Moana - Kakaako	1-2-3	0	1	-	1	1	0%	\$980,000	\$690,000	42%	98.5%	95.8%	3%	42	35	20%	1	1	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	12	7	71%	6	9	-33%	\$1,005,000	\$685,000	47%	95.7%	95.1%	1%	18	36	-50%	32	32	0%
Ewa Plain	1-9-1	88	56	57%	40	40	0%	\$511,000	\$445,000	15%	99.6%	97.0%	3%	24	20	20%	181	107	69%
Hawaii Kai	1-3-9	17	14	21%	10	9	11%	\$1,013,000	\$800,000	27%	100.3%	98.8%	2%	40	25	60%	53	37	43%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	34	28	21%	21	19	11%	\$895,000	\$880,000	2%	99.4%	100.6%	-1%	25	18	39%	90	65	38%
Kalihi - Palama	1-1-2 to 1-1-7	14	11	27%	7	6	17%	\$590,000	\$542,500	9%	87.4%	97.8%	-11%	18	47	-62%	43	43	0%
Kaneohe	Selected 1-4-4 to 1-4-7	17	17	0%	26	14	86%	\$666,000	\$700,000	-5%	96.7%	100.7%	-4%	13	8	63%	81	68	19%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	26	22	18%	17	18	-6%	\$865,000	\$705,000	23%	99.5%	99.0%	1%	16	20	-20%	69	60	15%
Makaha - Nanakuli	1-8-1 to 1-8-9	43	26	65%	14	13	8%	\$340,000	\$355,000	-4%	97.3%	98.6%	-1%	47	17	176%	102	102	0%
Makakilo	1-9-2 to 1-9-3	22	14	57%	10	6	67%	\$582,000	\$582,500	0%	97.2%	100.0%	-3%	43	22	95%	58	30	93%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	9	7	29%	5	9	-44%	\$900,000	\$865,000	4%	106.0%	101.8%	4%	7	125	-94%	39	40	-3%
Mililani	Selected 1-9-4 to 1-9-5	17	23	-26%	26	16	63%	\$626,500	\$586,500	7%	99.1%	96.5%	3%	12	34	-65%	53	45	18%
Moanalua - Salt Lake	1-1-1	6	4	50%	0	3	-	\$0	\$760,000	-	0.0%	95.2%	-	0	65	-	14	12	17%
North Shore	1-5-6 to 1-6-9	16	19	-16%	10	7	43%	\$722,000	\$599,999	20%	100.0%	100.0%	0%	13	8	63%	66	58	14%
Pearl City - Aiea	1-9-6 to 1-9-9	25	24	4%	17	18	-6%	\$675,000	\$543,250	24%	97.1%	91.2%	6%	36	19	89%	54	67	-19%
Wahiawa	1-7-1 to 1-7-7	3	10	-70%	7	7	0%	\$510,000	\$350,000	46%	96.2%	94.9%	1%	76	62	23%	28	19	47%
Waialae - Kahala	1-3-5	18	8	125%	6	8	-25%	\$1,777,500	\$1,475,000	21%	92.6%	90.9%	2%	15	83	-82%	50	35	43%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	33	21	57%	17	17	0%	\$560,000	\$539,000	4%	96.7%	93.9%	3%	39	33	18%	64	53	21%
Windward Coast	1-4-8 to 1-5-5	8	8	0%	2	4	-50%	\$850,000	\$532,500	60%	91.8%	86.9%	6%	64	41	56%	46	40	15%

Year to	Date	N	ew Listin	gs	С	losed Sal	es	Medi	an Sales Pri	ce	Percent of 0	Original Price	Received	Days on	Market U	Intil Sale
		Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	11	14	-21%	4	3	33%	\$1,230,210	\$935,000	32%	98.0%	100.0%	-2%	20	2	900%
Ala Moana - Kakaako	1-2-3	0	1	-	1	1	0%	\$980,000	\$690,000	42%	98.5%	95.8%	3%	42	35	20%
Downtown - Nuuanu	1-1-8 to 1-2-2	12	7	71%	6	9	-33%	\$1,005,000	\$685,000	47%	95.7%	95.1%	1%	18	36	-50%
Ewa Plain	1-9-1	88	56	57%	40	40	0%	\$511,000	\$445,500	15%	99.6%	97.0%	3%	24	20	20%
Hawaii Kai	1-3-9	17	14	21%	10	9	11%	\$1,013,000	\$800,000	27%	100.3%	98.8%	2%	40	25	60%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	34	28	21%	21	19	11%	\$895,000	\$880,000	2%	99.4%	100.6%	-1%	25	18	39%
Kalihi - Palama	1-1-2 to 1-1-7	14	11	27%	7	6	17%	\$590,000	\$542,500	9%	87.4%	97.8%	-11%	18	47	-62%
Kaneohe	Selected 1-4-4 to 1-4-7	17	17	0%	26	14	86%	\$666,000	\$700,000	-5%	96.7%	100.7%	-4%	13	8	63%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	26	22	18%	17	18	-6%	\$865,000	\$705,000	23%	99.5%	99.0%	1%	16	20	-20%
Makaha - Nanakuli	1-8-1 to 1-8-9	43	26	65%	14	13	8%	\$340,000	\$355,000	-4%	97.3%	98.6%	-1%	47	17	176%
Makakilo	1-9-2 to 1-9-3	22	14	57%	10	6	67%	\$582,000	\$582,500	0%	97.2%	100.0%	-3%	43	22	95%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	9	7	29%	5	9	-44%	\$900,000	\$865,000	4%	106.0%	101.8%	4%	7	125	-94%
Mililani	Selected 1-9-4 to 1-9-5	17	23	-26%	26	16	63%	\$626,500	\$586,500	7%	99.1%	96.5%	3%	12	34	-65%
Moanalua - Salt Lake	1-1-1	6	4	50%	0	3	-	\$0	\$760,000	-	0.0%	95.2%	-	0	65	-
North Shore	1-5-6 to 1-6-9	16	19	-16%	10	7	43%	\$722,000	\$599,999	20%	100.0%	100.0%	0%	13	8	63%
Pearl City - Aiea	1-9-6 to 1-9-9	25	24	4%	17	18	-6%	\$675,000	\$543,250	24%	97.1%	91.2%	6%	36	19	89%
Wahiawa	1-7-1 to 1-7-7	3	10	-70%	7	7	0%	\$510,000	\$350,000	46%	96.2%	94.9%	1%	76	62	23%
Waialae - Kahala	1-3-5	18	8	125%	6	8	-25%	\$1,777,500	\$1,475,000	21%	92.6%	90.9%	2%	15	83	-82%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	33	21	57%	17	17	0%	\$560,000	\$539,000	4%	96.7%	93.9%	3%	39	33	18%
Windward Coast	1-4-8 to 1-5-5	8	8	0%	2	4	-50%	\$850,000	\$532,500	60%	91.8%	86.9%	6%	64	41	56%

Local Market Update Condos January 2014



January	2014	N	ew Listing	gs	С	losed Sal	es	Med	ian Sales Pr	ice	Percent of C	Priginal Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	for Sale
		Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	1	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Ala Moana - Kakaako	1-2-3	51	52	-2%	49	17	188%	\$375,000	\$290,000	29%	87.4%	100.0%	-13%	30	46	-35%	175	113	55%
Downtown - Nuuanu	1-1-8 to 1-2-2	40	39	3%	19	23	-17%	\$426,000	\$332,000	28%	91.6%	96.2%	-5%	39	58	-33%	113	110	3%
Ewa Plain	1-9-1	60	26	131%	20	23	-13%	\$340,750	\$350,000	-3%	97.9%	100.3%	-2%	26	36	-28%	99	60	65%
Hawaii Kai	1-3-9	19	23	-17%	12	9	33%	\$609,500	\$463,500	31%	94.1%	103.2%	-9%	31	12	158%	49	41	20%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	8	7	14%	6	7	-14%	\$435,500	\$375,000	16%	100.1%	96.4%	4%	8	27	-70%	12	13	-8%
Kalihi - Palama	1-1-2 to 1-1-7	22	11	100%	7	7	0%	\$249,000	\$338,000	-26%	99.6%	96.6%	3%	24	24	0%	38	24	58%
Kaneohe	Selected 1-4-4 to 1-4-7	16	16	0%	14	8	75%	\$419,500	\$435,000	-4%	96.8%	96.2%	1%	25	19	32%	39	37	5%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	16	10	60%	5	5	0%	\$500,000	\$496,000	1%	98.0%	98.0%	0%	8	20	-60%	58	58	0%
Makaha - Nanakuli	1-8-1 to 1-8-9	33	22	50%	8	11	-27%	\$84,250	\$125,000	-33%	88.9%	92.6%	-4%	17	133	-87%	75	61	23%
Makakilo	1-9-2 to 1-9-3	9	5	80%	5	4	25%	\$279,000	\$247,000	13%	101.5%	100.0%	1%	43	11	291%	20	10	100%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	62	68	-9%	45	32	41%	\$315,000	\$342,000	-8%	96.9%	98.4%	-2%	22	25	-12%	155	138	12%
Mililani	Selected 1-9-4 to 1-9-5	24	23	4%	15	16	-6%	\$265,000	\$243,500	9%	100.0%	98.4%	2%	9	26	-65%	47	40	18%
Moanalua - Salt Lake	1-1-1	22	21	5%	17	8	113%	\$268,000	\$278,000	-4%	96.1%	102.0%	-6%	34	31	10%	53	33	61%
North Shore	1-5-6 to 1-6-9	8	3	167%	3	2	50%	\$360,000	\$219,500	64%	95.0%	97.8%	-3%	50	57	-12%	18	19	-5%
Pearl City - Aiea	1-9-6 to 1-9-9	26	32	-19%	18	21	-14%	\$297,500	\$215,500	38%	92.2%	98.9%	-7%	10	48	-79%	74	64	16%
Wahiawa	1-7-1 to 1-7-7	3	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	6	9	-33%
Waialae - Kahala	1-3-5	3	5	-40%	4	2	100%	\$222,500	\$425,000	-48%	77.5%	97.8%	-21%	42	39	8%	19	16	19%
Waikiki	1-2-6	128	137	-7%	49	75	-35%	\$285,000	\$340,000	-16%	95.0%	100.3%	-5%	21	50	-58%	439	426	3%
Waipahu	1-9-4	26	27	-4%	12	11	9%	\$279,500	\$246,000	14%	97.2%	100.0%	-3%	15	15	0%	60	46	30%
Windward Coast	1-4-8 to 1-5-5	2	6	-67%	2	2	0%	\$237,000	\$193,000	23%	92.1%	79.6%	16%	94	128	-27%	15	11	36%

Year to	Date	N	ew Listin	gs	С	losed Sal	es	Med	ian Sales Pr	ice	Percent of O	riginal Price	Received	Days on	Market U	ntil Sale
		Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change	Jan-14	Jan-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	1	-100%	0	0		\$0	\$0	-	0.0%	0.0%	-	0	0	-
Ala Moana - Kakaako	1-2-3	51	52	-2%	49	17	188%	\$375,000	\$290,000	29%	87.4%	100.0%	-13%	30	46	-35%
Downtown - Nuuanu	1-1-8 to 1-2-2	40	39	3%	19	23	-17%	\$426,000	\$332,000	28%	91.6%	96.2%	-5%	39	58	-33%
Ewa Plain	1-9-1	60	26	131%	20	23	-13%	\$340,750	\$350,000	-3%	97.9%	100.3%	-2%	26	36	-28%
Hawaii Kai	1-3-9	19	23	-17%	12	9	33%	\$609,500	\$463,500	31%	94.1%	103.2%	-9%	31	12	158%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	8	7	14%	6	7	-14%	\$435,500	\$375,000	16%	100.1%	96.4%	4%	8	27	-70%
Kalihi - Palama	1-1-2 to 1-1-7	22	11	100%	7	7	0%	\$249,000	\$338,000	-26%	99.6%	96.6%	3%	24	24	0%
Kaneohe	Selected 1-4-4 to 1-4-7	16	16	0%	14	8	75%	\$419,500	\$435,000	-4%	96.8%	96.2%	1%	25	19	32%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	16	10	60%	5	5	0%	\$500,000	\$496,000	1%	98.0%	98.0%	0%	8	20	-60%
Makaha - Nanakuli	1-8-1 to 1-8-9	33	22	50%	8	11	-27%	\$84,250	\$125,000	-33%	88.9%	92.6%	-4%	17	133	-87%
Makakilo	1-9-2 to 1-9-3	9	5	80%	5	4	25%	\$279,000	\$247,000	13%	101.5%	100.0%	1%	43	11	291%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	62	68	-9%	45	32	41%	\$315,000	\$342,000	-8%	96.9%	98.4%	-2%	22	25	-12%
Mililani	Selected 1-9-4 to 1-9-5	24	23	4%	15	16	-6%	\$265,000	\$243,500	9%	100.0%	98.4%	2%	9	26	-65%
Moanalua - Salt Lake	1-1-1	22	21	5%	17	8	113%	\$268,000	\$278,000	-4%	96.1%	102.0%	-6%	34	31	10%
North Shore	1-5-6 to 1-6-9	8	3	167%	3	2	50%	\$360,000	\$219,500	64%	95.0%	97.8%	-3%	50	57	-12%
Pearl City - Aiea	1-9-6 to 1-9-9	26	32	-19%	18	21	-14%	\$297,500	\$215,500	38%	92.2%	98.9%	-7%	10	48	-79%
Wahiawa	1-7-1 to 1-7-7	3	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waialae - Kahala	1-3-5	3	5	-40%	4	2	100%	\$222,500	\$425,000	-48%	77.5%	97.8%	-21%	42	39	8%
Waikiki	1-2-6	128	137	-7%	49	75	-35%	\$285,000	\$340,000	-16%	95.0%	100.3%	-5%	21	50	-58%
Waipahu	1-9-4	26	27	-4%	12	11	9%	\$279,500	\$246,000	14%	97.2%	100.0%	-3%	15	15	0%
Windward Coast	1-4-8 to 1-5-5	2	6	-67%	2	2	0%	\$237,000	\$193,000	23%	92.1%	79.6%	16%	94	128	-27%

January 2014

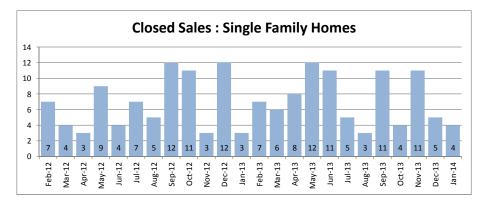
Aina Haina - Kuliouou (1-3-6 to 1-3-8)

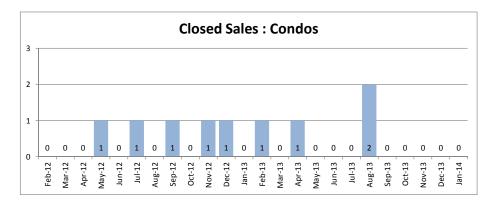


January 2014

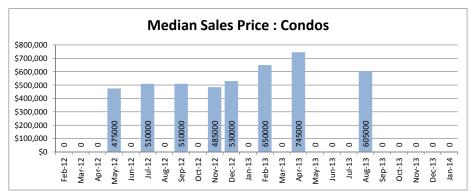
Single Family Homes		January		Year to Date			
Single railing nomes	2014	2013	Change	2014	2013	Change	
New Listings	11	14	-21%	11	14	-21%	
Closed Sales	4	3	33%	4	3	33%	
Median Sales Price	\$1,230,210	\$935,000	32%	\$1,230,210	\$935,000	32%	
Percent of Original List Price Received	98.0%	100.0%	-2%	98.0%	100.0%	-2%	
Median Days on Market Until Sale	20	2	900%	20	2	900%	
Inventory of Homes for Sale	35	29	21%	-	-	-	

Condos		January		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	0	1	-	0	1	-	
Closed Sales	0	0	-	0	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	0	0	-	-	-	-	









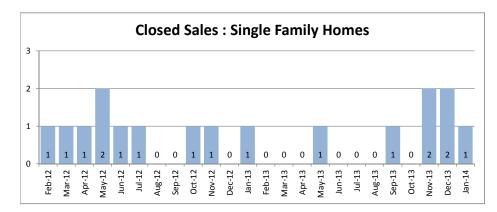
Ala Moana - Kakaako (1-2-3)



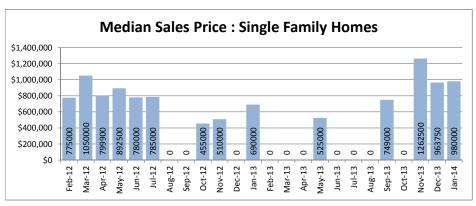
January 2014

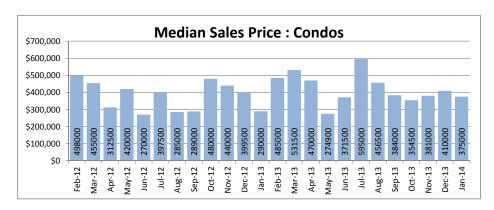
Single Family Homes		January		Year to Date			
Single Fairing Homes	2014	2013	Change	2014	2013	Change	
New Listings	0	1	-100%	0	1	-100%	
Closed Sales	1	1	0%	1	1	0%	
Median Sales Price	\$980,000	\$690,000	42%	\$980,000	\$690,000	42%	
Percent of Original List Price Received	98.5%	95.8%	3%	98.5%	95.8%	3%	
Median Days on Market Until Sale	42	35	20%	42	35	20%	
Inventory of Homes for Sale	1	1	0%	-	-	-	

Condos		January		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	51	52	-2%	51	52	-2%	
Closed Sales	49	17	188%	49	17	188%	
Median Sales Price	\$375,000	\$290,000	29%	\$375,000	\$290,000	29%	
Percent of Original List Price Received	87.4%	100.0%	-13%	87.4%	100.0%	-13%	
Median Days on Market Until Sale	30	46	-35%	30	46	-35%	
Inventory of Homes for Sale	175	113	55%	•	-	-	









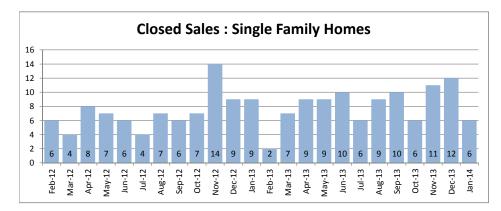
Downtown - Nuuanu



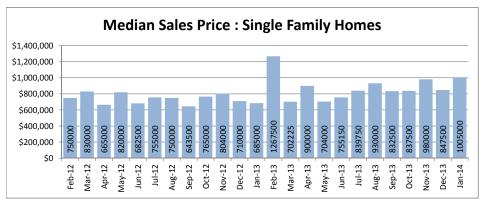
January 2014

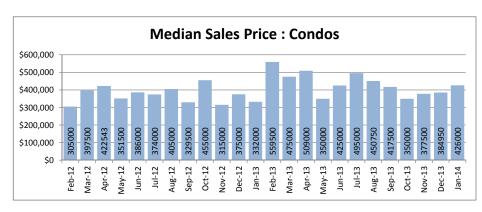
Single Family Homes		January		Year to Date				
Single Failing Homes	2014	2013	Change	2014	2013	Change		
New Listings	12	7	71%	12	7	71%		
Closed Sales	6	9	-33%	6	9	-33%		
Median Sales Price	\$1,005,000	\$685,000	47%	\$1,005,000	\$685,000	47%		
Percent of Original List Price Received	95.7%	95.1%	1%	95.7%	95.1%	1%		
Median Days on Market Until Sale	18	36	-50%	18	36	-50%		
Inventory of Homes for Sale	32	32	0%	-	-	-		

Condos		January		Ye	ear to Dat	te
Condos	2014	2013	Change	2014	2013	Change
New Listings	40	39	3%	40	39	3%
Closed Sales	19	23	-17%	19	23	-17%
Median Sales Price	\$426,000	\$332,000	28%	\$426,000	\$332,000	28%
Percent of Original List Price Received	91.6%	96.2%	-5%	91.6%	96.2%	-5%
Median Days on Market Until Sale	39	58	-33%	39	58	-33%
Inventory of Homes for Sale	113	110	3%		-	-









January 2014

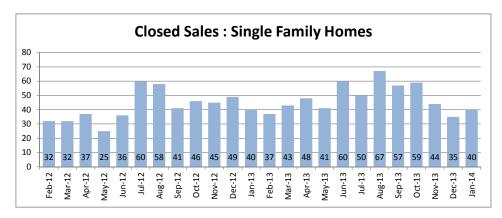




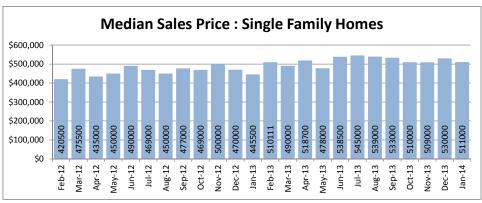
January 2014

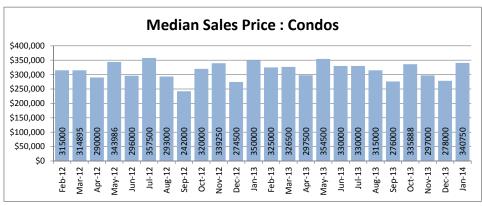
Single Family Homes		January		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	88	56	57%	88	56	57%	
Closed Sales	40	40	0%	40	40	0%	
Median Sales Price	\$511,000	\$445,500	15%	\$511,000	\$445,500	15%	
Percent of Original List Price Received	99.6%	97.0%	3%	99.6%	97.0%	3%	
Median Days on Market Until Sale	24	20	20%	24	20	20%	
Inventory of Homes for Sale	181	107	69%	-	-	-	

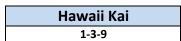
Condos		January		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	60	26	131%	60	26	131%	
Closed Sales	20	23	-13%	20	23	-13%	
Median Sales Price	\$340,750	\$350,000	-3%	\$340,750	\$350,000	-3%	
Percent of Original List Price Received	97.9%	100.3%	-2%	97.9%	100.3%	-2%	
Median Days on Market Until Sale	26	36	-28%	26	36	-28%	
Inventory of Homes for Sale	99	60	65%	-	-	-	









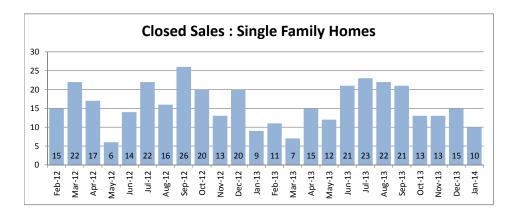




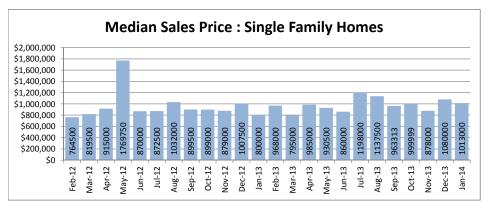
January 2014

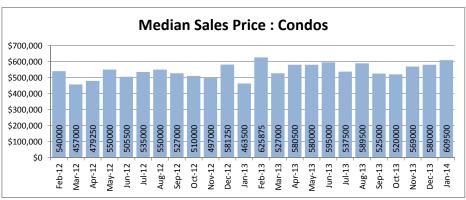
Single Family Homes	January			Year to Date			
Single Fairing Florites	2014	2013	Change	2014	2013	Change	
New Listings	17	14	21%	17	14	21%	
Closed Sales	10	9	11%	10	9	11%	
Median Sales Price	\$1,013,000	\$800,000	27%	\$1,013,000	\$800,000	27%	
Percent of Original List Price Received	100.3%	98.8%	2%	100.3%	98.8%	2%	
Median Days on Market Until Sale	40	25	60%	40	25	60%	
Inventory of Homes for Sale	53	37	43%	-	-	-	

Condos	January			Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	19	23	-17%	19	23	-17%	
Closed Sales	12	9	33%	12	9	33%	
Median Sales Price	\$609,500	\$463,500	31%	\$609,500	\$463,500	31%	
Percent of Original List Price Received	94.1%	103.2%	-9%	94.1%	103.2%	-9%	
Median Days on Market Until Sale	31	12	158%	31	12	158%	
Inventory of Homes for Sale	49	41	20%	-	-	-	









January 2014

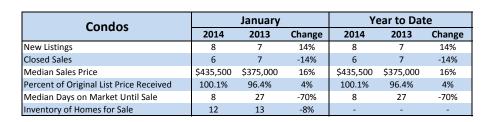
Kailua - Waimanalo

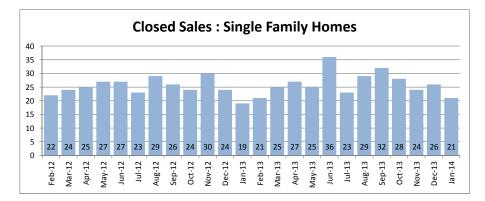
1-4-1 to Selected 1-4-4



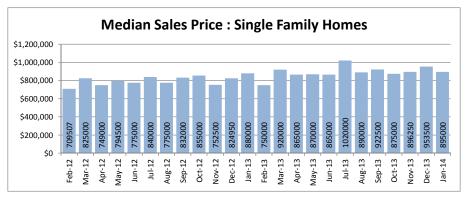
January 2014

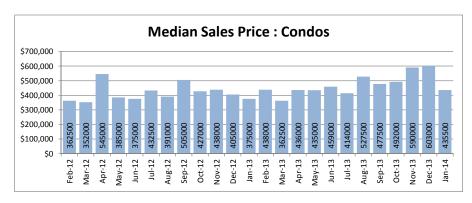
Single Family Homes	January			Year to Date		
Single Fairing Florites	2014	2013	Change	2014	2013	Change
New Listings	34	28	21%	34	28	21%
Closed Sales	21	19	11%	21	19	11%
Median Sales Price	\$895,000	\$880,000	2%	\$895,000	\$880,000	2%
Percent of Original List Price Received	99.4%	100.6%	-1%	99.4%	100.6%	-1%
Median Days on Market Until Sale	25	18	39%	25	18	39%
Inventory of Homes for Sale	90	65	38%	-	-	-



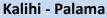








January 2014



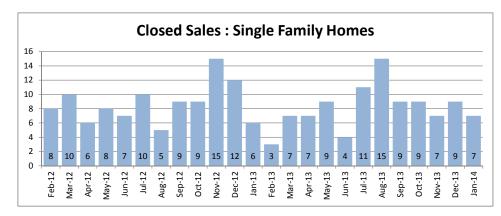
1-1-2 to 1-1-7

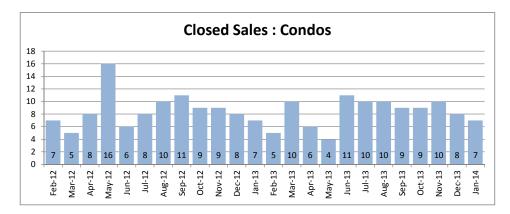


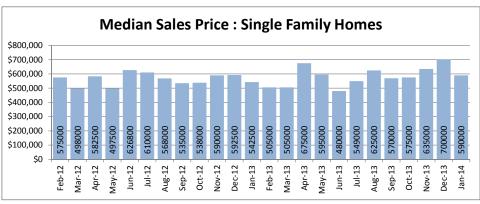
January 2014

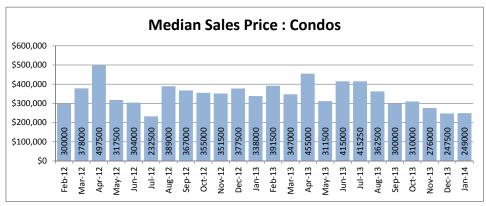
Single Family Homes	January			Year to Date		
Single Family Homes	2014	2013	Change	2014	2013	Change
New Listings	14	11	27%	14	11	27%
Closed Sales	7	6	17%	7	6	17%
Median Sales Price	\$590,000	\$542,500	9%	\$590,000	\$542,500	9%
Percent of Original List Price Received	87.4%	97.8%	-11%	87.4%	97.8%	-11%
Median Days on Market Until Sale	18	48	-63%	18	48	-63%
Inventory of Homes for Sale	43	43	0%	-	-	-

Condos	January			Year to Date		
20.1003	2014	2013	Change	2014	2013	Change
New Listings	22	11	100%	22	11	100%
Closed Sales	7	7	0%	7	7	0%
Median Sales Price	\$249,000	\$338,000	-26%	\$249,000	\$338,000	-26%
Percent of Original List Price Received	99.6%	96.6%	3%	99.6%	96.6%	3%
Median Days on Market Until Sale	24	24	0%	24	24	0%
Inventory of Homes for Sale	38	24	58%	-	-	-









January 2014

Kaneohe

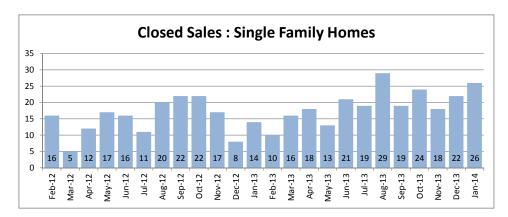
Selected 1-4-4 to 1-4-7



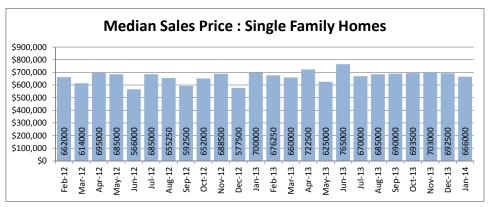
January 2014

Single Family Homes	January			Year to Date		
Single running monies	2014	2013	Change	2014	2013	Change
New Listings	17	17	0%	17	17	0%
Closed Sales	26	14	86%	26	14	86%
Median Sales Price	\$666,000	\$700,000	-5%	\$666,000	\$700,000	-5%
Percent of Original List Price Received	96.7%	100.7%	-4%	96.7%	100.7%	-4%
Median Days on Market Until Sale	13	8	63%	13	8	63%
Inventory of Homes for Sale	81	68	19%	-	-	-

Condos	January			Year to Date		
Condos	2014	2013	Change	2014	2013	Change
New Listings	16	16	0%	16	16	0%
Closed Sales	14	8	75%	14	8	75%
Median Sales Price	\$419,500	\$435,000	-4%	\$419,500	\$435,000	-4%
Percent of Original List Price Received	96.8%	96.2%	1%	96.8%	96.2%	1%
Median Days on Market Until Sale	25	19	32%	25	19	32%
Inventory of Homes for Sale	39	37	5%	1	-	-









January 2014

Kapahulu - Diamond Head

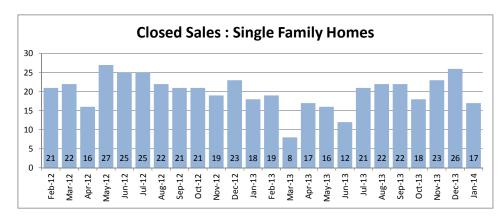
1-3-1 to 1-3-4



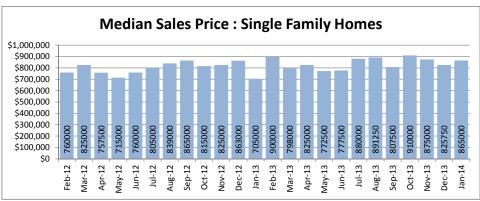
January 2014

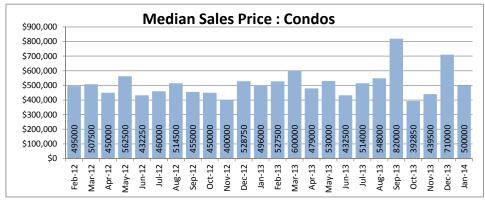
Single Family Homes	January			Year to Date		
Single Failing Homes	2014	2013	Change	2014	2013	Change
New Listings	26	22	18%	26	22	18%
Closed Sales	17	18	-6%	17	18	-6%
Median Sales Price	\$865,000	\$705,000	23%	\$865,000	\$705,000	23%
Percent of Original List Price Received	99.5%	99.0%	1%	99.5%	99.0%	1%
Median Days on Market Until Sale	16	20	-20%	16	20	-20%
Inventory of Homes for Sale	69	60	15%	-	-	-

Condos	January			Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	16	10	60%	16	10	60%	
Closed Sales	5	5	0%	5	5	0%	
Median Sales Price	\$500,000	\$496,000	1%	\$500,000	\$496,000	1%	
Percent of Original List Price Received	98.0%	98.0%	0%	98.0%	98.0%	0%	
Median Days on Market Until Sale	8	20	-60%	8	20	-60%	
Inventory of Homes for Sale	58	58	0%		-	-	









January 2014

Makaha - Nanakuli

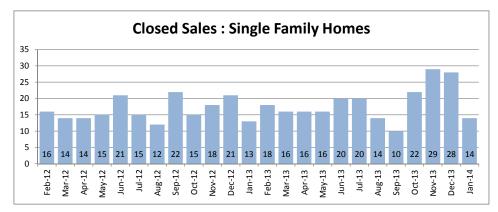
1-8-1 to 1-8-9



January 2014

Single Family Homes	January			Year to Date		
Single Fairing Florines	2014	2013	Change	2014	2013	Change
New Listings	43	26	65%	43	26	65%
Closed Sales	14	13	8%	14	13	8%
Median Sales Price	\$340,000	\$355,000	-4%	\$340,000	\$355,000	-4%
Percent of Original List Price Received	97.3%	98.6%	-1%	97.3%	98.6%	-1%
Median Days on Market Until Sale	47	17	176%	47	17	176%
Inventory of Homes for Sale	102	102	0%	-	-	-

Condos	January			Year to Date		
20.1403	2014	2013	Change	2014	2013	Change
New Listings	33	22	50%	33	22	50%
Closed Sales	8	11	-27%	8	11	-27%
Median Sales Price	\$84,250	\$125,000	-33%	\$84,250	\$125,000	-33%
Percent of Original List Price Received	88.9%	92.6%	-4%	88.9%	92.6%	-4%
Median Days on Market Until Sale	17	133	-87%	17	133	-87%
Inventory of Homes for Sale	75	61	23%	1	-	-









January 2014





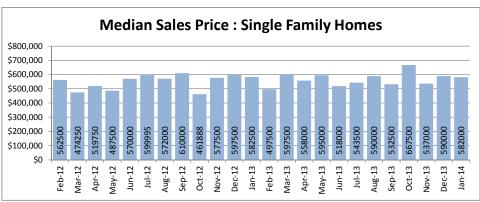
January 2014

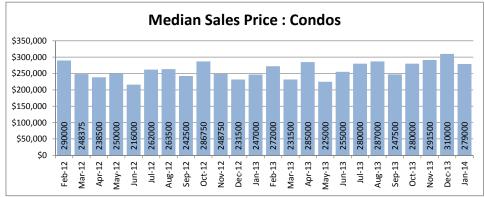
Single Family Homes	January			Year to Date		
Single Fairing Florines	2014	2013	Change	2014	2013	Change
New Listings	22	14	57%	22	14	57%
Closed Sales	10	6	67%	10	6	67%
Median Sales Price	\$582,000	\$582,500	0%	\$582,000	\$582,500	0%
Percent of Original List Price Received	97.2%	100.0%	-3%	97.2%	100.0%	-3%
Median Days on Market Until Sale	43	22	95%	43	22	95%
Inventory of Homes for Sale	58	30	93%	-	-	-

Condos	January			Year to Date		
Condos	2014	2013	Change	2014	2013	Change
New Listings	9	5	80%	9	5	80%
Closed Sales	5	4	25%	5	4	25%
Median Sales Price	\$279,000	\$247,000	13%	\$279,000	\$247,000	13%
Percent of Original List Price Received	101.5%	100.0%	1%	101.5%	100.0%	1%
Median Days on Market Until Sale	43	11	291%	43	11	291%
Inventory of Homes for Sale	20	10	100%	-	-	-









Makiki - Moiliili

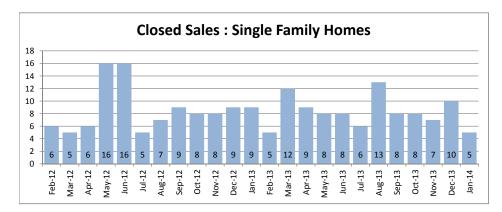
1-2-4 to 1-2-9 (except 1-2-6)



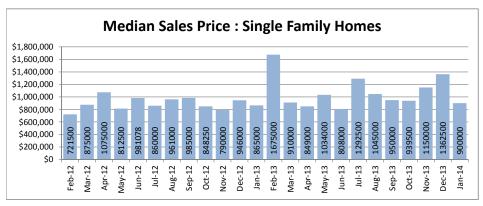
January 2014

Single Family Homes		January		Year to Date			
Single Fairing Florites	2014	2013	Change	2014	2013	Change	
New Listings	9	7	29%	9	7	29%	
Closed Sales	5	9	-44%	5	9	-44%	
Median Sales Price	\$900,000	\$865,000	4%	\$900,000	\$865,000	4%	
Percent of Original List Price Received	106.0%	101.8%	4%	106.0%	101.8%	4%	
Median Days on Market Until Sale	7	125	-94%	7	125	-94%	
Inventory of Homes for Sale	39	40	-3%	-	-	-	

Condos	January			Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	62	68	-9%	62	68	-9%	
Closed Sales	45	32	41%	45	32	41%	
Median Sales Price	\$315,000	\$342,000	-8%	\$315,000	\$342,000	-8%	
Percent of Original List Price Received	96.9%	98.4%	-2%	96.9%	98.4%	-2%	
Median Days on Market Until Sale	22	25	-12%	22	25	-12%	
Inventory of Homes for Sale	155	138	12%	-	-	-	









January 2014



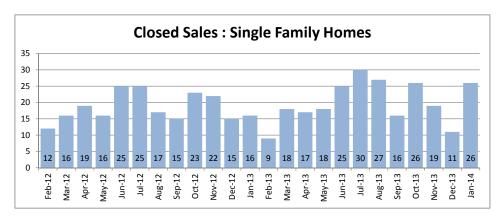
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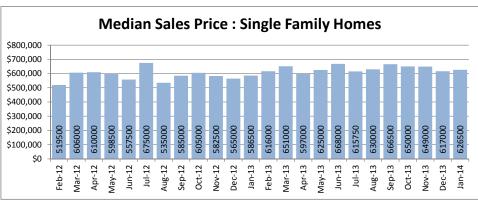
January 2014

Single Family Homes	January			Year to Date		
Single running monies	2014	2013	Change	2014	2013	Change
New Listings	17	23	-26%	17	23	-26%
Closed Sales	26	16	63%	26	16	63%
Median Sales Price	\$626,500	\$586,500	7%	\$626,500	\$586,500	7%
Percent of Original List Price Received	99.1%	96.5%	3%	99.1%	96.5%	3%
Median Days on Market Until Sale	12	34	-65%	12	34	-65%
Inventory of Homes for Sale	53	45	18%	-	-	-

Condos	January			Year to Date		
20.1403	2014	2013	Change	2014	2013	Change
New Listings	24	23	4%	24	23	4%
Closed Sales	15	16	-6%	15	16	-6%
Median Sales Price	\$265,000	\$243,500	9%	\$265,000	\$243,500	9%
Percent of Original List Price Received	100.0%	98.4%	2%	100.0%	98.4%	2%
Median Days on Market Until Sale	9	26	-65%	9	26	-65%
Inventory of Homes for Sale	47	40	18%	-	-	-

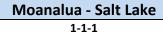








January 2014

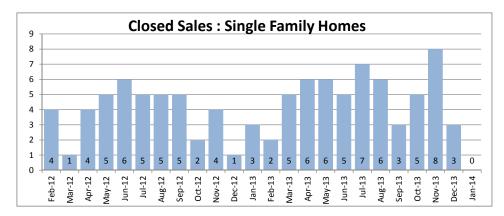




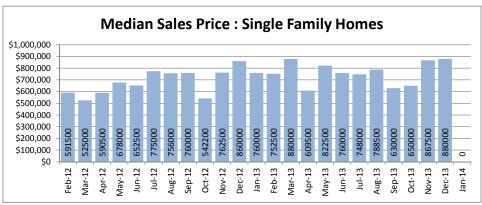
January 2014

Single Family Homes	January			Year to Date			
Single Failing Florines	2014	2013	Change	2014	2013	Change	
New Listings	6	4	50%	6	4	50%	
Closed Sales	0	3	-	0	3	-	
Median Sales Price	\$0	\$760,000	-	\$0	\$760,000	-	
Percent of Original List Price Received	0.0%	95.2%	-	0.0%	95.2%	-	
Median Days on Market Until Sale	0	65	-	0	65	-	
Inventory of Homes for Sale	14	12	17%	-	-	-	

Condos	January			Year to Date		
Condos	2014	2013	Change	2014	2013	Change
New Listings	22	21	5%	22	21	5%
Closed Sales	17	8	113%	17	8	113%
Median Sales Price	\$268,000	\$278,000	-4%	\$268,000	\$278,000	-4%
Percent of Original List Price Received	96.1%	102.0%	-6%	96.1%	102.0%	-6%
Median Days on Market Until Sale	34	31	10%	34	31	10%
Inventory of Homes for Sale	53	33	61%	1	-	-









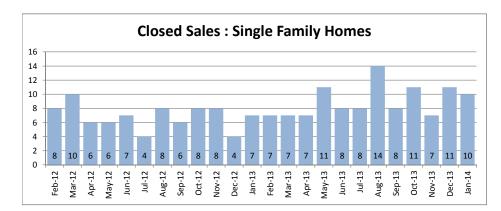
North Shore 1-5-6 to 1-6-9



January 2014

Single Family Homes		January			Year to Date		
Single Fairing Homes	2014	2013	Change	2014	2013	Change	
New Listings	16	19	-16%	16	19	-16%	
Closed Sales	10	7	43%	10	7	43%	
Median Sales Price	\$722,000	\$599,999	20%	\$722,000	\$599,999	20%	
Percent of Original List Price Received	100.0%	100.0%	0%	100.0%	100.0%	0%	
Median Days on Market Until Sale	13	8	63%	13	8	63%	
Inventory of Homes for Sale	66	58	14%	-	-	-	

Condos	January			Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	8	3	167%	8	3	167%	
Closed Sales	3	2	50%	3	2	50%	
Median Sales Price	\$360,000	\$219,500	64%	\$360,000	\$219,500	64%	
Percent of Original List Price Received	95.0%	97.8%	-3%	95.0%	97.8%	-3%	
Median Days on Market Until Sale	50	57	-12%	50	57	-12%	
Inventory of Homes for Sale	18	19	-5%	•	-	-	









January 2014

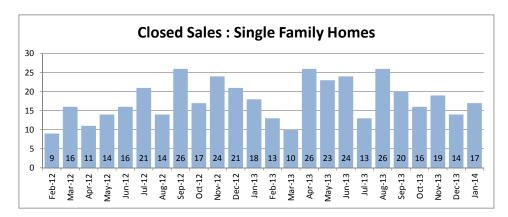
Pearl City - Aiea 1-9-6 to 1-9-9



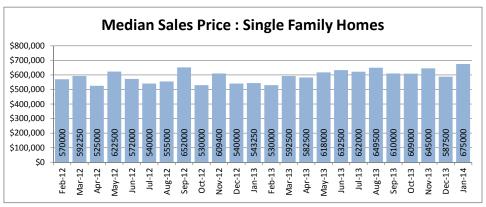
January 2014

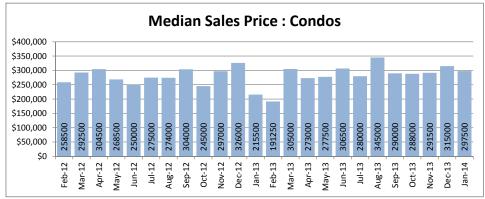
Single Family Homes	January			Year to Date		
Single running monies	2014	2013	Change	2014	2013	Change
New Listings	25	24	4%	25	24	4%
Closed Sales	17	18	-6%	17	18	-6%
Median Sales Price	\$675,000	\$543,250	24%	\$675,000	\$543,250	24%
Percent of Original List Price Received	97.1%	91.2%	6%	97.1%	91.2%	6%
Median Days on Market Until Sale	36	19	89%	36	19	89%
Inventory of Homes for Sale	54	67	-19%	-	-	-

Condos	January			Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	26	32	-19%	26	32	-19%	
Closed Sales	18	21	-14%	18	21	-14%	
Median Sales Price	\$297,500	\$215,500	38%	\$297,500	\$215,500	38%	
Percent of Original List Price Received	92.2%	98.9%	-7%	92.2%	98.9%	-7%	
Median Days on Market Until Sale	10	48	-79%	10	48	-79%	
Inventory of Homes for Sale	74	64	16%		-	-	









January 2014

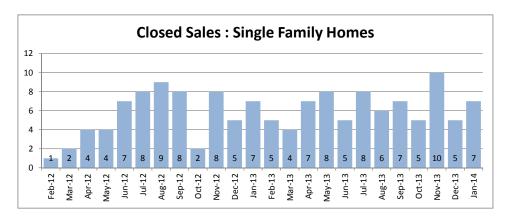




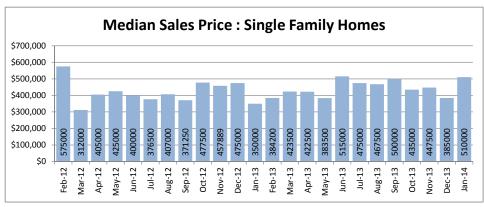
January 2014

Single Family Homes	January			Year to Date		
Single running monies	2014	2013	Change	2014	2013	Change
New Listings	3	10	-70%	3	10	-70%
Closed Sales	7	7	0%	7	7	0%
Median Sales Price	\$510,000	\$350,000	46%	\$510,000	\$350,000	46%
Percent of Original List Price Received	96.2%	94.9%	1%	96.2%	94.9%	1%
Median Days on Market Until Sale	76	62	23%	76	62	23%
Inventory of Homes for Sale	28	19	47%		-	-

Condos		January	,	Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	3	0	-	3	0	-	
Closed Sales	0	0	-	0	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	6	9	-33%	-	-	-	









Waialae - Kahala



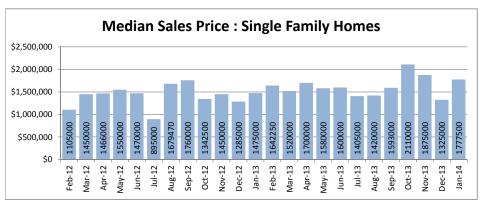
January 2014

Single Family Homes		January		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	18	8	125%	18	8	125%	
Closed Sales	6	8	-25%	6	8	-25%	
Median Sales Price	\$1,777,500	\$1,475,000	21%	\$1,777,500	\$1,475,000	21%	
Percent of Original List Price Received	92.6%	90.9%	2%	92.6%	90.9%	2%	
Median Days on Market Until Sale	15	83	-82%	15	83	-82%	
Inventory of Homes for Sale	50	35	43%	-	-	-	

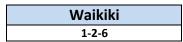
Condos		January		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	3	5	-40%	3	5	-40%	
Closed Sales	4	2	100%	4	2	100%	
Median Sales Price	\$222,500	\$425,000	-48%	\$222,500	\$425,000	-48%	
Percent of Original List Price Received	77.5%	97.8%	-21%	77.5%	97.8%	-21%	
Median Days on Market Until Sale	42	39	8%	42	39	8%	
Inventory of Homes for Sale	19	16	19%	-	-	-	









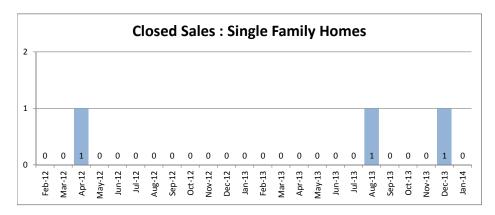




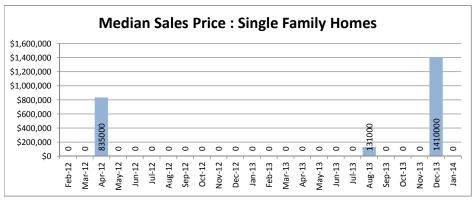
January 2014

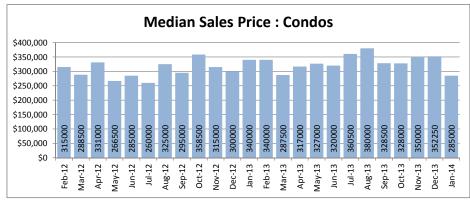
Single Family Homes		January		Year to Date			
Single Fairing Homes	2014	2013	Change	2014	2013	Change	
New Listings	0	0	-	0	0	-	
Closed Sales	0	0	-	0	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	0	0	-	-	-	-	

Condos		January		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	128	137	-7%	128	137	-7%	
Closed Sales	49	75	-35%	49	75	-35%	
Median Sales Price	\$285,000	\$340,000	-16%	\$285,000	\$340,000	-16%	
Percent of Original List Price Received	95.0%	100.3%	-5%	95.0%	100.3%	-5%	
Median Days on Market Until Sale	21	50	-58%	21	50	-58%	
Inventory of Homes for Sale	439	426	3%	-	-	-	









January 2014

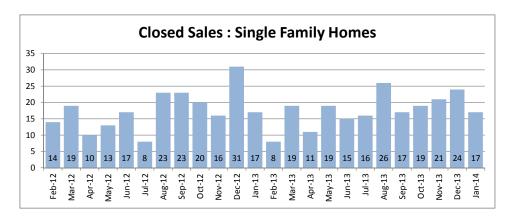




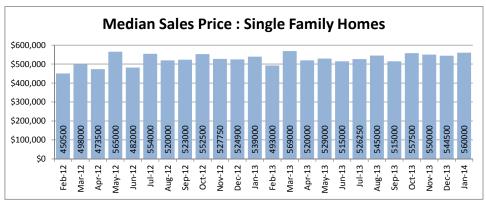
January 2014

Single Family Homes		January		Year to Date			
Single Failing Florines	2014	2013	Change	2014	2013	Change	
New Listings	33	21	57%	33	21	57%	
Closed Sales	17	17	0%	17	17	0%	
Median Sales Price	\$560,000	\$539,000	4%	\$560,000	\$539,000	4%	
Percent of Original List Price Received	96.7%	93.9%	3%	96.7%	93.9%	3%	
Median Days on Market Until Sale	39	33	18%	39	33	18%	
Inventory of Homes for Sale	64	53	21%	-	-	-	

Condos		January		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	26	27	-4%	26	27	-4%	
Closed Sales	12	11	9%	12	11	9%	
Median Sales Price	\$279,500	\$246,000	14%	\$279,500	\$246,000	14%	
Percent of Original List Price Received	97.2%	100.0%	-3%	97.2%	100.0%	-3%	
Median Days on Market Until Sale	15	15	0%	15	15	0%	
Inventory of Homes for Sale	60	46	30%	•	-	-	









January 2014



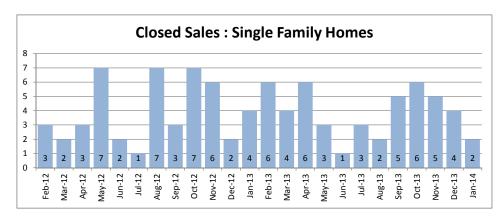
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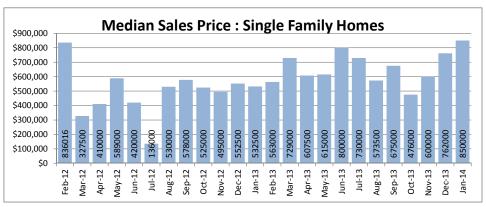
January 2014

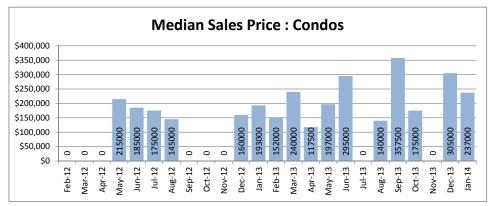
Single Family Homes		January		Year to Date			
Single Failing Homes	2014	2013	Change	2014	2013	Change	
New Listings	8	8	0%	8	8	0%	
Closed Sales	2	4	-50%	2	4	-50%	
Median Sales Price	\$850,000	\$532,500	60%	\$850,000	\$532,500	60%	
Percent of Original List Price Received	91.8%	86.9%	6%	91.8%	86.9%	6%	
Median Days on Market Until Sale	64	41	56%	64	41	56%	
Inventory of Homes for Sale	46	40	15%	-	-	-	

Condos		January		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	2	6	-67%	2	6	-67%	
Closed Sales	2	2	0%	2	2	0%	
Median Sales Price	\$237,000	\$193,000	23%	\$237,000	\$193,000	23%	
Percent of Original List Price Received	92.1%	79.6%	16%	92.1%	79.6%	16%	
Median Days on Market Until Sale	94	128	-27%	94	128	-27%	
Inventory of Homes for Sale	15	11	36%	-	-	-	









Single Family Solds - January 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
LAUNANI VALLEY	\$	541,250	\$	459,000	-15.2%	-\$82,250	2	5	150.0%	3
MILILANI AREA	\$	588,000	\$	611,500	4.0%	\$23,500	11	12	9.1%	1
MILILANI MAUKA	\$	785,000	\$	760,000	-3.2%	-\$25,000	1	9	800.0%	8
WAHIAWA AREA	\$	379,000	\$	540,000	42.5%	\$161,000	2	3	50.0%	1
WAHIAWA HEIGHTS	\$	350,000	\$	370,000	5.7%	\$20,000	5	1	-80.0%	-4
WHITMORE VILLAGE	\$	-	\$	510,000	-	\$510,000	-	3	-	-
WAIPIO ACRES/WAIKALANI WOODL	\$	520,000	\$	-	-100.0%	-\$520,000	2	0	-100.0%	-2
Central Region	\$	565,000	\$	600,000	6.2%	\$35,000	23	33	43.5%	10
Diamond Hd Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AINA HAINA AREA	\$	910,000	\$	950,000	4.4%	\$40,000	2	1	-50.0%	-1
AINA HAINA BEACH		-	\$	1,495,000	-	-	-	1	-	-
BLACK POINT		-	\$	1,800,000	-	-	-	1	-	-
DIAMOND HEAD		-	\$	3,563,000	-	-	-	1	-	-
KAHALA AREA	\$	2,550,000	\$	1,902,500	-25.4%	-\$647,500	2	2	0.0%	0
KAHALA KUA	\$	1,420,000		-	-	-	1	-	-	-
KAIMUKI	\$	625,000	\$	865,000	38.4%	\$240,000	4	5	25.0%	1
KAI NANI	\$	2,695,000		-	-	-	1	-	-	-
KAPAHULU	\$	757,810	\$	596,000	-21.4%	-\$161,810	4	1	-75.0%	-3
KULIOUOU		-	\$	1,620,000	-	-	-	1	-	-
MAUNALANI HEIGHTS		-	\$	1,057,500	-	-	-	2	-	-
NIU BEACH		-	\$	965,420	-	-	-	1	-	-
NIU VALLEY	\$	950,000		-	-	-	1	-	-	-
PALOLO	\$	650,000	\$	651,000	0.2%	\$1,000	4	3	-25.0%	-1
ST. LOUIS	\$	595,000	\$	760,000	27.7%	\$165,000	1	2	100.0%	1
WAIALAE IKI	\$	1,475,000	\$	1,550,000	5.1%	\$75,000	2	1	-50.0%	-1
WAIALAE NUI RDGE	\$	1,200,000	\$	2,200,000	83.3%	\$1,000,000	1	1	0.0%	0
WAIALAE NUI LWR	\$	778,000	\$	794,500	2.1%	\$16,500	1	1	0.0%	0
WILHELMINA	\$	820,000	\$	1,088,000	32.7%	\$268,000	5	3	-40.0%	-2
Diamond Hd Region	\$	800,000	\$	965,420	20.7%	\$165,420	29	27	-6.9%	-2
Hawaii Kai Region	20	13 Median		14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ANCHORAGE		-		1,198,000	-	-	-	1	-	-
HAHAIONE-UPPER	\$	790,000	\$	1,112,500	40.8%	\$322,500	1	2	100.0%	1
KALAMA VALLEY	\$	626,000	\$	830,000	32.6%	\$204,000	1	1	0.0%	0
KAMEHAME RIDGE	\$	800,000	\$	755,000	-5.6%	-\$45,000	1	1	0.0%	0
KAMILO NUI		-		1,310,000	-	-	-	1	-	-
KAMILO IKI		-	\$	748,000	-	-	-	1	-	-
KOKO KAI	\$	1,530,000		-	-	-	1	-	-	-
LAULIMA		-	\$	931,000	-	-	-	1	-	-
MARINERS VALLEY	\$	715,000	\$	879,000	22.9%	\$164,000	1	1	0.0%	0
NAPALI HAWEO		-	\$	1,750,000	-	-	-	1	-	-
TRIANGLE	\$	1,250,000		-	-	-	1	-	-	-
WEST MARINA	\$	840,000		-	-	-	3	-	-	-
Hawaii Kai Region	\$	800,000	\$	1,013,000	26.6%	\$213,000	9	10	11.1%	1

Single Family Solds - January 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	201	L3 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
LUALUALEI	\$	176,000	\$	355,000	101.7%	\$179,000	1	4	300.0%	3
MAILI	\$	307,450	\$	317,000	3.1%	\$9,550	4	3	-25.0%	-1
MAILI SEA-MAKALAE 1	\$	468,671		-	-	-	4	-	-	-
МАКАНА	\$	388,000	\$	320,000	-17.5%	-\$68,000	1	5	400.0%	4
NANAKULI	\$	274,500		-	-	-	1	-	-	-
WAIANAE	\$	382,500	\$	257,500	-32.7%	-\$125,000	2	2	0.0%	0
Leeward Region	\$	355,000	\$	340,000	-4.2%	-\$15,000	13	14	7.7%	1
		•								
Ewa Plain Region	201	L3 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
EWA BEACH	\$	402,000	\$	382,000	-5.0%	-\$20,000	5	3	-40.0%	-2
EWA GEN CORTEBELLA		-	\$	390,000	-	-	-	1	-	-
EWA GEN HALEAKEA	\$	756,300	\$	751,000	-0.7%	-\$5,300	2	1	-50.0%	-1
EWA GEN KULA LEI	\$	500,000	\$	547,000	9.4%	\$47,000	1	2	100.0%	1
EWA GEN LAULANI-TRADES	\$	443,000	\$	479,000	8.1%	\$36,000	1	1	0.0%	0
EWA GEN LAS BRISAS		-	\$	445,000	-	-	-	1	-	-
EWA GEN LOFTS		-	\$	410,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$	411,250	\$	457,575	11.3%	\$46,325	4	4	0.0%	0
EWA GEN PRESCOTT	\$	500,000	\$	581,000	16.2%	\$81,000	2	1	-50.0%	-1
EWA GEN SODA CREEK	\$	445,000	\$	522,000	17.3%	\$77,000	3	2	-33.3%	-1
EWA GEN SUN TERRA	\$	434,500	\$	500,000	15.1%	\$65,500	2	3	50.0%	1
EWA GEN SUN TERRA SOUTH	\$	420,000	\$	460,000	9.5%	\$40,000	1	1	0.0%	0
EWA GEN TERRAZZA	\$	411,000		-	-	-	1	-	-	-
EWA GEN TIBURON	\$	390,000		-	-	-	1	-	-	-
EWA VILLAGES	\$	450,000	\$	402,500	-10.6%	-\$47,500	1	2	100.0%	1
HOAKALEI-KA MAKANA	\$	596,500	\$	695,000	16.5%	\$98,500	2	1	-50.0%	-1
KAPOLEI	\$	468,000		-	-	-	2	-	-	-
KAPOLEI KNOLLS		-	\$	640,000	-	-	-	1	-	-
KAPOLEI-AELOA	\$	505,000		-	-	-	1	-	-	-
KAPOLEI-KAI	\$	528,000		-	-	-	1	-	-	-
KAPOLEI-IWALANI	\$	480,000		-	-	-	2	-	-	-
KAPOLEI-KEKUILANI	\$	415,000	\$	525,000	26.5%	\$110,000	1	1	0.0%	0
KAPOLEI-MALANAI		-	\$	760,000	-	-	-	1	-	-
LEEWARD ESTATES		-	\$	445,000	-	-	-	2	-	-
OCEAN POINTE	\$	557,500	\$	545,000	-2.2%	-\$12,500	6	7	16.7%	1
WESTLOCH FAIRWAY	\$	463,400	\$	563,500	21.6%	\$100,100	1	2	100.0%	1
WESTLOCH ESTATES		-	\$	555,000	-	-	-	2	-	-
Ewa Plain Region	\$	445,500	\$	511,000	14.7%	\$65,500	40	40	0.0%	0
Makakilo Region	201	L3 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$	565,000		-	-	-	1	-	-	-
MAKAKILO-HIGHPOINTE		-	\$	760,000	-	-	-	1	-	-
MAKAKILO-KAHIWELO	\$	640,521	\$	665,000	3.8%	\$24,479	1	1	0.0%	0
MAKAKILO-UPPER	\$	542,000	\$	599,000	10.5%	\$57,000	2	1	-50.0%	-1
MAKAKILO-LOWER	\$		\$	512,500	6.3%	\$30,500	1	6	500.0%	5
MAKAKILO-WAI KALOI	\$	675,000		-	-	- -	1	-	-	-
MAKAKILO-STARSEDGE		-	\$	795,000	-	-	-	1	-	-

Single Family Solds - January 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	20:	13 Median		14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AIKAHI PARK		-		1,130,000	-	-	-	1	-	-
BEACHSIDE		-	- 1	2,325,000	-	-	-	2	-	-
COCONUT GROVE	\$	706,100	\$	631,500	-10.6%	-\$74,600	2	4	100.0%	2
ENCHANTED LAKE		1,100,000	\$	835,000	-24.1%	-\$265,000	1	3	200.0%	2
HILLCREST		1,154,000		-	-	-	1	-	-	-
KAILUA BLUFFS		1,010,000		-	-	-	2	-	-	-
KAILUA ESTATES	\$	973,000		1,220,000	25.4%	\$247,000	1	1	0.0%	0
KALAHEO HILLSIDE	\$	1,075,000	\$	902,500	-16.0%	-\$172,500	1	2	100.0%	1
KALAMA TRACT		-	\$	971,000	-	-	-	1	-	-
KEOLU HILLS	\$	842,500	\$	732,000	-13.1%	-\$110,500	6	2	-66.7%	-4
KUULEI TRACT		1,399,000	\$	1,450,000	3.6%	\$51,000	1	1	0.0%	0
MAUNAWILI	\$	1,200,000	\$	2,175,000	81.3%	\$975,000	1	1	0.0%	0
OLOMANA	\$	725,000	\$	895,000	23.4%	\$170,000	1	1	0.0%	0
POHAKUPU		-	\$	780,000	-	-	-	1	-	-
WAIMANALO	\$	387,475	\$	2,300,000	493.6%	\$1,912,525	2	1	-50.0%	-1
Kailua Region	\$	880,000	\$	895,000	1.7%	\$15,000	19	21	10.5%	2
- 120 - 1		!!			•					
Pearl City Region		13 Median		14 Median	+/-	+/-		2014 Sold	+/-	+/-
AIEA AREA	\$	510,000	\$	780,000	52.9%	\$270,000	1	1	0.0%	0
AIEA HEIGHTS	\$	580,000		-	-	-	3	-	-	-
FOSTER VILLAGE		-	\$	700,000	-	-	-	3	-	-
HALAWA		-	\$	718,000	-	-	-	1	-	-
HALAWA HEIGHTS		-	\$	675,000	-	-	-	1	-	-
MOMILANI	\$	565,000	\$	365,000	-35.4%	-\$200,000	2	1	-50.0%	-1
NEWTOWN	\$	480,000	\$	675,000	40.6%	\$195,000	1	1	0.0%	0
PACIFIC PALISADES	\$	530,000	\$	591,000	11.5%	\$61,000	2	1	-50.0%	-1
PEARL CITY-UPPER	\$	500,000	\$	576,000	15.2%	\$76,000	3	5	66.7%	2
PEARLRIDGE		-	\$	1,120,000	-	-	-	1	-	-
ROYAL SUMMIT	\$	905,000		-	-	-	1	-	-	-
WAIAU		-	\$	615,000	-	-	-	1	-	-
WAILUNA	\$	550,000		-	-	-	3	-	-	-
WAIMALU	\$	504,313	\$	555,000	10.1%	\$50,687	2	1	-50.0%	-1
Pearl City Region	\$	543,250	\$	675,000	24.3%	\$131,750	18	17	-5.6%	-1
Kaneohe Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AHUIMANU AREA	\$	650,000	\$	800,000	23.1%	\$150,000	1	5	400.0%	4
ALII BLUFFS	,	-	\$	530,000	-	-	-	1	-	-
BAYVIEW GARDEN	\$	535,000	\$	920,000	72.0%	\$385,000	1	1	0.0%	0
BAYVIEW GOLF COURSE	\$	1,000,380	Ψ.	-	-	-	1	-	-	-
CASTLE HILL	\$	740,000		-	-	-	1	_	_	_
CLUB VIEW ESTATE	Y	-	\$	705,000	_	_	-	1	_	_
CROWN TERRACE	\$	740,000	\$	679,000	-8.2%	-\$61,000	1	1	0.0%	0
HAIKU PARK	Ψ.	-	\$	887,900	-	-	-	1	-	-
HALE KOU	\$	567,500	_	-	_	-	2	-	_	_
HALEKAUWILA	Y	-	\$	565,000	_	-	-	3	_	_
HAUULA		-	\$	665,000	_	-	-	1	_	_
KAAAWA	\$	525,000	Y	-	_	_	2	-	_	_
KAALAEA	\$	539,000	Ċ	1,035,000	92.0%	\$496,000	2	3	50.0%	1
KANEOHE TOWN	\$	418,000	\$	568,000	35.9%	\$150,000	1	1	0.0%	0
KAPUNA HALA	\$	418,000	\$	644,000	33.9%	\$644,000	0	2	0.0%	2
KEAAHALA	\$	-	\$	740,000	-	\$740,000	0	1	-	1
LILIPUNA	\$	741,500	\$	785,000	5.9%	\$43,500	1	1	0.0%	0
	\$	900,000	۲	785,000 -	5.9%		1	-	0.0%	-
NOHANANI TRACT	Ş		Ċ	1,100,000	-	-			-	-
MAHINUI		-	- 1			-	-	1		-
PUUALII		-	\$	515,000	-	-	-	1	-	-
WAIKALUA	,	701 250	\$	628,000	11.60/	- ¢01.350	-	1	-	-
PUOHALA VILLAGE	\$	701,250	\$	620,000	-11.6%	-\$81,250	2	3	50.0%	1
Kaneohe Region	\$	670,000	\$	672,000	0.3%	\$2,000	16	28	75.0%	12

Single Family Solds - January 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
KAWAILOA		-	\$	769,000	-	-	-	1	-	-
HALEIWA	\$	625,000		-	-	-	1	-	-	-
KAHUKU	\$	310,000		-	-	-	1	-	-	-
LAIE	\$	595,000		-	-	-	2	-	-	-
PUPUKEA	\$	742,500	\$	1,250,000	68.4%	\$507,500	1	1	0.0%	0
SUNSET AREA		-	\$	1,150,000	-	-	-	1	-	-
SUNSET/VELZY	\$	710,000	\$	2,170,000	205.6%	\$1,460,000	1	2	100.0%	1
WAIALUA	\$	530,000	\$	499,900	-5.7%	-\$30,100	3	5	66.7%	2
North Shore Region	\$	599,999	\$	722,000	20.3%	\$122,001	9	10	11.1%	1
Waipahu Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
CRESTVIEW		-	\$	403,500	-	-	-	1	-	-
RENAISSANCE	\$	648,000	\$	614,500	-5.2%	-\$33,500	1	2	100.0%	1
ROYAL KUNIA	\$	572,500	\$	612,000	6.9%	\$39,500	6	3	-50.0%	-3
VILLAGE PARK	\$	498,500	\$	505,000	1.3%	\$6,500	2	3	50.0%	1
WAIKELE	\$	674,500	\$	579,000	-14.2%	-\$95,500	2	3	50.0%	1
WAIPAHU-ESTATES		-	\$	630,000	-	-	-	1	-	-
WAIPAHU-GARDENS	\$	420,500		-	-	-	2	-	-	-
WAIPAHU-LOWER	\$	494,300	\$	500,000	1.2%	\$5,700	3	3	0.0%	0
WAIPIO GENTRY	\$	539,000	\$	585,000	8.5%	\$46,000	1	1	0.0%	0
Waipahu Region	\$	539,000	\$	560,000	3.9%	\$21,000	17	17	0.0%	0
				-						
Metro Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ALEWA HEIGHTS	\$	685,000	\$	1,128,000	64.7%	\$443,000	5	3	-40.0%	-2
ALIAMANU	\$	635,000	·	-	-	-	1	0	-100.0%	-1
DOWSETT		-	\$	855,000	-	-	-	1	-	-
KALIHI-LOWER	\$	510,000	\$	1,500,000	194.1%	\$990,000	2	1	-50.0%	-1
KALIHI-UPPER	\$	557,000		-	-	-	2	0	-100.0%	-2
KALIHI UKA	\$	460,000		-	-	-	1	0	-100.0%	-1
KALIHI VALLEY		-	\$	700,000	-	-	-	1	-	-
KAM HEIGHTS		-	\$	544,500	-	-	-	2	-	-
KAPALAMA	\$	740,000	\$	727,500	-1.7%	-\$12,500	1	2	100.0%	1
LILIHA	•	-	\$	560,000	-	-	-	1	-	-
MAKIKI	\$	680,000		-	-	-	1	0	-100.0%	-1
MANOA AREA	\$	910,000	\$	650.000	-28.6%	-\$260,000	3	3	0.0%	0
MANOA-UPPER	\$	927,000		-	-	-	2	0	-100.0%	-2
MANOA-WOODLAWN	\$	857,500	\$	1,270,100	48.1%	\$412,600	2	2	0.0%	0
MCCULLY	\$	690,000	\$	980,000	42.0%	\$290,000	1	1	0.0%	0
MOANALUA VALLEY	\$	760,000		-	-	-	1	0	-100.0%	-1
MOILIILI	\$	725,000		-	-	-	1	0	-100.0%	-1
NUUANU AREA	\$		\$	910,000	6.4%	\$55,000	1	1	0.0%	0
NUUANU LOWER	\$	680,000		-	-	-	1	0	-100.0%	-1
OLD PALI	•	1,185,000		-	_	-	1	0	-100.0%	-1
PAUOA VALLEY	7	-	Ś	1,100,000	-	-	-	1	-	-
PUNCHBOWL-LOWER	\$	430,000	т	-	_	-	1	0	-100.0%	-1
SALT LAKE	\$	800,000		-	-	-	1	0	-100.0%	-1
		223,000					-	-		

Condo Solds - January 2014 vs 2013 (B	ased	on region a	and i	neighborho	od groupin	ngs as listed in I	MLS) - Page 1 of	3		
Central Region	201	3 Median	201	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
LAUNANI VALLEY	\$	245,500	\$	256,500	4.5%	\$11,000	4	4	0.0%	0
MILILANI AREA	\$	300,000	\$	290,000	-3.3%	-\$10,000	3	3	0.0%	0
MILILANI MAUKA	\$	335,000	\$	268,000	-20.0%	-\$67,000	5	5	0.0%	0
WAHIAWA HEIGHTS	\$	164,000		-	-	-	1	-	-	-
WILIKINA	\$	153,000		-	-	-	2	-	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$	152,100	\$	149,000	-2.0%	-\$3,100	4	3	-25.0%	-1
Central Region	\$	235,000	\$	265,000	12.8%	\$30,000	19	15	-21.1%	-4
Diamond Hd Region	201	3 Median	201	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
DIAMOND HEAD	\$	216,000	\$	380,000	75.9%	\$164,000	3	3	0.0%	0
ST. LOUIS	\$	505,500	\$	517,500	2.4%	\$12,000	2	2	0.0%	0
WAIALAE G/C		-	\$	165,000	-	-	-	3	-	-
WAIALAE NUI VLY	\$	425,000	\$	480,000	12.9%	\$55,000	2	1	-50.0%	-1
Diamond Hd Region	\$	455,000	\$	380,000	-16.5%	-\$75,000	7	9	28.6%	2
Ewa Plain Region	201	.3 Median	201	14 Median	+/-	+/-	2012 6 14	2014 Sold	+/-	+/-
	\$		\$	205,000	-7/- -22.6%	-\$60,000	2013 3010 1	3	200.0%	2
AG/INDL/NAVY EWA	\$	265,000 240,000	\$	325,000	35.4%	\$85,000	5	4	-20.0%	-1
EWA GEN SUN TERRA ON THE PARK	\$	225,000	\$	247,000	9.8%	\$22,000	1	1	0.0%	0
EWA GEN SON TERRA ON THE PARK	\$	251,500	\$	275,000	9.3%	\$23,500	2	1	-50.0%	-1
HOAKALEI-KA MAKANA	۲	-	\$	452,500	9.370 -	\$23,300	-	2	-30.070	-1
KAPOLEI	\$	377,500	\$	341,500	-9.5%	-\$36,000	2	3	50.0%	1
KO OLINA	\$	445,000	\$	765,000	71.9%	\$320,000	7	3	-57.1%	-4
OCEAN POINTE	\$	350,000	\$	340,000	-2.9%	-\$10,000	5	3	-40.0%	-2
	\$	350,000	\$	·	-2.6%		23	20	-13.0%	-3
Ewa Plain Region	Ą	330,000	Ą	340,750	-2.0%	-\$9,250	25	20	-13.0%	-3
Hawaii Kai Region	201	3 Median	201	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
HAHAIONE-LOWER	\$	463,500	\$	458,500	-1.1%	-\$5,000	5	4	-20.0%	-1
NAPUA POINT	•	-	\$	925,000	-	-	-	1	-	-
WEST MARINA	\$	556,250	\$	720,000	29.4%	\$163,750	4	7	75.0%	3
Hawaii Kai Region	\$	463,500	\$	609,500	31.5%	\$146,000	9	12	33.3%	3
		•		•						
Kailua Region	201	3 Median	201	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AIKAHI PARK	\$	150,000		-	-	-	1	-	-	-
BLUESTONE	\$	617,000		-	-	-	1	-	-	-
KAILUA TOWN	\$	385,000	\$	435,500	13.1%	\$50,500	4	6	50.0%	2
WAIMANALO	\$	375,000		-	-	-	1	-	-	-
Kailua Region	\$	375,000	\$	435,500	16.1%	\$60,500	7	6	-14.3%	-1
									•	
Kaneohe Region	201			14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
COUNTRY CLUB		-	\$	610,500	-	-	-	1	-	-
GOVERNMENT	\$	455,000	\$	570,000	25.3%	\$115,000	1	1	0.0%	0
HAIKU PLANTATION		-	\$	466,000	-	-	-	1	-	-
HAIKU VILLAGE	\$	475,000	\$	500,000	5.3%	\$25,000	1	1	0.0%	0
KAAAWA	\$	196,000	\$	237,000	20.9%	\$41,000	1	2	100.0%	1
LILIPUNA	\$	314,488		-	-	-	2	-	-	-
MAHINUI		-	\$	400,000	-	-	-	1	-	-
PUNALUU	\$	190,000		-	-	-	1	-	-	-
PUUALII	\$	440,000	\$	400,000	-9.1%	-\$40,000	1	3	200.0%	2
TEMPLE VALLEY	\$	405,000		470,000	16.0%	\$65,000	2	1	-50.0%	-1
WINDWARD ESTATES	\$	194,000	\$	293,000	51.0%	\$99,000	1	5	400.0%	4
Kaneohe Region	\$	390,000	\$	400,000	2.6%	\$10,000	10	16	60.0%	6

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Leeward Region		L3 Median	-	14 Median	+/-	+/-		2014 Sold	+/-	+/-
MAILI	\$	359,000	\$	129,500	-63.9%	-\$229,500	5	3	-40.0%	-2
WAIANAE	\$	75,000	\$	67,500	-10.0%	-\$7,500	3	3	0.0%	0
MAKAHA	\$	90,000	\$	100,725	11.9%	\$10,725	3	2	-33.3%	-1
Leeward Region	\$	125,000	\$	84,250	-32.6%	-\$40,750	11	8	-27.3%	-3
Makakilo Region	201	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
MAKAKILO-UPPER	\$	247,000	\$	279,000	13.0%	\$32,000	4	5	25.0%	1
Makakilo Region	\$	247,000	\$	279,000	13.0%	\$32,000	4	5	25.0%	1
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Metro Region		13 Median		14 Median	+/-	+/-		2014 Sold	+/-	+/-
ALA MOANA	\$	425,500	\$	325,000	-23.6%	-\$100,500	4	11	175.0%	7
ALIAMANU	\$	276,000	\$	223,500	-19.0%	-\$52,500	1	2	100.0%	1
CHINATOWN	\$	382,450		-	-	-	4	-	-	-
DOWNTOWN	\$	287,500	\$	462,000	60.7%	\$174,500	8	10	25.0%	2
HOLIDAY MART	\$	225,000	\$	210,000	-6.7%	-\$15,000	2	9	350.0%	7
KAKAAKO	\$	465,000	\$	630,000	35.5%	\$165,000	12	25	108.3%	13
KALIHI AREA	\$	250,000	\$	244,500	-2.2%	-\$5,500	1	3	200.0%	2
KALIHI LOWER	\$	190,000		-	-	-	1	-	-	-
KAPAHULU	\$	310,000	\$	320,000	3.2%	\$10,000	1	1	0.0%	0
KAPALAMA	\$	242,500	\$	200,000	-17.5%	-\$42,500	1	3	200.0%	2
KAPIO/KINAU/WARD	\$	597,500	\$	462,500	-22.6%	-\$135,000	2	2	0.0%	0
KAPIOLANI	\$	435,000	\$	478,000	9.9%	\$43,000	3	7	133.3%	4
LILIHA		-	\$	305,000	-	-	-	1	-	-
MAKIKI		-	\$	253,500	-	-	-	3	-	-
MAKIKI AREA	\$	272,000	\$	352,500	29.6%	\$80,500	9	12	33.3%	3
MCCULLY	\$	95,000	\$	148,000	55.8%	\$53,000	1	3	200.0%	2
MOILIILI	\$	326,000	\$	297,000	-8.9%	-\$29,000	12	12	0.0%	0
NUUANU-LOWER	\$	291,250	\$	389,000	33.6%	\$97,750	2	3	50.0%	1
PAWAA	\$	200,000	\$	295,000	47.5%	\$95,000	5	5	0.0%	0
PUNAHOU	\$	374,250	\$	318,000	-15.0%	-\$56,250	2	4	100.0%	2
PUNCHBOWL AREA	\$	320,000	\$	361,500	13.0%	\$41,500	5	6	20.0%	1
PUNCHBOWL-LOWER	\$	303,500	\$	175,000	-42.3%	-\$128,500	4	1	-75.0%	-3
SALT LAKE	\$	280,000	\$	275,000	-1.8%	-\$5,000	7	15	114.3%	8
WAIKIKI	\$	340,000	\$	285,000	-16.2%	-\$55,000	75	49	-34.7%	-26
Metro Region	\$	334,000	\$	322,500	-3.4%	-\$11,500	162	187	15.4%	25
North Shore Region	201	3 Median	20:	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
KUILIMA		-	\$	400,000	-	-	-	2	-	-
WAIALUA	\$	219,500	\$	180,000	-18.0%	-\$39,500	2	1	-50.0%	-1
North Shore Region	\$	219,500	\$	360,000	64.0%	\$140,500	2	1	-50.0%	-1
Pearl City Region	201	13 Median	201	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AIEA AREA		-	\$	214,000	-	- · · · · · · · · · · · · · · · · · · ·	-	1	-	-
AIEA HEIGHTS		-	\$	475,000	-	-	-	2	-	-
HALAWA	\$	330,000	\$	315,000	-4.5%	-\$15,000	3	1	-66.7%	-2
MANANA	\$	137,500	Y	-	-	-	1	-	-	-
NEWTOWN	\$	445,000	\$	370,000	-16.9%	-\$75,000	1	1	0.0%	0
PEARL CITY-UPPER	, ,	-	\$	218,000	-10.570	- \$75,000	-	1	-	-
PEARLRIDGE	\$	183,000	\$	261,000	42.6%	\$78,000	11	9	-18.2%	-2
WAIAU	\$	285,000		342,500	20.2%	\$57,500	3	2	-33.3%	-1
WAIMALU	\$	215,500	۲	-	-	-	1	-	-33.370	-1
WAILUNA	\$	423,500	\$	510,000	20.4%	\$86,500	1	1	0.0%	0

\$ 215,500 \$ 297,500

38.1%

\$82,000

18

-14.3%

Pearl City Region

Condo Solds - January 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	20:	13 Median	201	L4 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ROYAL KUNIA		-	\$	254,000	-	-	-	1	-	-
WAIKELE	\$	295,750	\$	364,000	23.1%	\$68,250	4	5	25.0%	1
WAIPAHU-LOWER	\$	242,500	\$	204,500	-15.7%	-\$38,000	4	4	0.0%	0
WAIPIO GENTRY	\$	175,000	\$	279,500	59.7%	\$104,500	3	2	-33.3%	-1
Waipahu Region	\$	246,000	\$	279,500	13.6%	\$33,500	11	12	9.1%	1