# Local Market Update Single Family Homes February 2015



February	2015	N	ew Listing	s	С	losed Sal	es	Medi	an Sales Pric	ce	Percent of C	Priginal Price	Received	Days on	Market U	Intil Sale	Inventor	y of Home	s for Sale
		Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	7	7	0%	5	4	25%	\$922,500	\$956,500	-4%	102.5%	87.8%	17%	13	121	-89%	41	39	5%
Ala Moana - Kakaako	1-2-3	0	0	-	1	0	-	\$1,235,000	\$0	-	95.1%	0.0%	-	25	0	-	2	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	6	9	-33%	5	6	-17%	\$863,000	\$952,500	-9%	109.4%	95.8%	14%	23	18	28%	28	30	-7%
Ewa Plain	1-9-1	59	59	0%	40	39	3%	\$570,000	\$490,000	16%	99.3%	97.0%	2%	14	32	-56%	126	153	-18%
Hawaii Kai	1-3-9	23	21	10%	10	5	100%	\$1,054,000	\$2,275,000	-54%	92.2%	98.9%	-7%	39	20	95%	73	56	30%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	38	26	46%	15	18	-17%	\$1,000,000	\$973,950	3%	100.5%	102.4%	-2%	11	13	-15%	111	88	26%
Kalihi - Palama	1-1-2 to 1-1-7	10	16	-38%	6	8	-25%	\$787,000	\$687,000	15%	101.0%	97.1%	4%	21	29	-28%	33	47	-30%
Kaneohe	Selected 1-4-4 to 1-4-7	18	25	-28%	10	9	11%	\$766,000	\$820,000	-7%	100.5%	100.1%	0%	9	75	-88%	68	64	6%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	23	18	28%	22	10	120%	\$832,500	\$811,500	3%	95.3%	104.8%	-9%	43	15	187%	86	64	34%
Makaha - Nanakuli	1-8-1 to 1-8-9	38	31	23%	18	17	6%	\$322,500	\$408,000	-21%	100.0%	96.0%	4%	23	21	10%	96	103	-7%
Makakilo	1-9-2 to 1-9-3	18	27	-33%	6	12	-50%	\$650,000	\$686,623	-5%	103.7%	99.9%	4%	56	45	24%	44	52	-15%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	13	14	-7%	5	8	-38%	\$1,100,000	\$1,137,500	-3%	100.0%	101.1%	-1%	47	23	104%	41	37	11%
Mililani	Selected 1-9-4 to 1-9-5	28	25	12%	12	13	-8%	\$607,500	\$725,000	-16%	98.1%	97.5%	1%	35	15	133%	57	49	16%
Moanalua - Salt Lake	1-1-1	4	2	100%	2	4	-50%	\$605,000	\$791,500	-24%	99.2%	90.6%	9%	116	38	205%	14	14	0%
North Shore	1-5-6 to 1-6-9	18	15	20%	6	8	-25%	\$1,022,500	\$837,500	22%	96.2%	96.8%	-1%	77	46	67%	61	71	-14%
Pearl City - Aiea	1-9-6 to 1-9-9	26	12	117%	16	8	100%	\$559,500	\$669,938	-16%	98.3%	103.8%	-5%	27	13	108%	51	41	24%
Wahiawa	1-7-1 to 1-7-7	13	13	0%	1	3	-67%	\$220,000	\$465,000	-53%	100.0%	95.1%	5%	0	33	-100%	24	25	-4%
	1-3-5	12	11	9%	6	6	0%	\$1,652,500	\$2,100,000	-21%	94.6%	97.7%	-3%	39	30	30%	63	48	31%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	21	20	5%	15	9	67%	\$547,000	\$575,000	-5%	93.6%	100.0%	-6%	37	30	23%	51	50	2%
Windward Coast	1-4-8 to 1-5-5	7	6	17%	0	3	-100%	\$0	\$500,000	-100%	0.0%	91.1%	-100%	0	4	-100%	32	47	-32%

Year to	Date	N	ew Listin	gs	С	losed Sale	es	Medi	ian Sales Pri	ce	Percent of C	riginal Price	Received	Days on	Market U	ntil Sale
		Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	22	21	5%	12	8	50%	\$928,750	\$1,045,210	-11%	99.9%	87.3%	14%	15	43	-65%
Ala Moana - Kakaako	1-2-3	1	0	-	3	0	-	\$1,235,000	\$0	-	95.1%	0.0%	-	25	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	17	21	-19%	10	12	-17%	\$777,500	\$1,005,000	-23%	98.8%	95.7%	3%	23	13	77%
Ewa Plain	1-9-1	130	147	-12%	81	75	8%	\$580,000	\$495,000	17%	100.0%	99.0%	1%	19	28	-32%
Hawaii Kai	1-3-9	42	38	11%	23	15	53%	\$948,000	\$1,095,000	-13%	96.2%	99.7%	-4%	23	37	-38%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	76	60	27%	35	39	-10%	\$950,000	\$925,000	3%	95.5%	100.1%	-5%	19	22	-14%
Kalihi - Palama	1-1-2 to 1-1-7	17	30	-43%	20	15	33%	\$780,000	\$685,000	14%	94.7%	98.6%	-4%	16	20	-20%
Kaneohe	Selected 1-4-4 to 1-4-7	46	42	10%	25	35	-29%	\$700,000	\$730,000	-4%	98.6%	100.7%	-2%	23	20	15%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	47	44	7%	34	27	26%	\$835,000	\$865,000	-3%	97.7%	104.8%	-7%	25	16	56%
Makaha - Nanakuli	1-8-1 to 1-8-9	71	74	-4%	28	26	8%	\$310,000	\$340,000	-9%	98.4%	97.3%	1%	50	36	39%
Makakilo	1-9-2 to 1-9-3	31	49	-37%	20	19	5%	\$605,450	\$567,000	7%	97.3%	94.7%	3%	43	51	-16%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	29	23	26%	9	13	-31%	\$1,100,000	\$1,100,000	0%	100.0%	104.8%	-5%	47	11	327%
Mililani	Selected 1-9-4 to 1-9-5	54	42	29%	26	39	-33%	\$654,500	\$655,000	0%	94.4%	99.2%	-5%	28	12	133%
Moanalua - Salt Lake	1-1-1	12	8	50%	3	4	-25%	\$510,000	\$791,500	-36%	102.0%	90.6%	13%	58	38	53%
North Shore	1-5-6 to 1-6-9	32	31	3%	11	17	-35%	\$725,000	\$800,000	-9%	96.7%	96.4%	0%	76	16	375%
Pearl City - Aiea	1-9-6 to 1-9-9	41	37	11%	29	25	16%	\$630,000	\$675,000	-7%	101.8%	97.1%	5%	27	23	17%
Wahiawa	1-7-1 to 1-7-7	16	16	0%	6	10	-40%	\$449,000	\$480,000	-6%	97.1%	95.6%	2%	13	55	-76%
Waialae - Kahala	1-3-5	30	29	3%	8	13	-38%	\$1,618,403	\$1,800,000	-10%	95.9%	86.2%	11%	26	15	73%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	46	53	-13%	24	27	-11%	\$549,500	\$560,000	-2%	93.7%	97.4%	-4%	33	38	-13%
Windward Coast	1-4-8 to 1-5-5	16	14	14%	4	5	-20%	\$619,500	\$665,000	-7%	96.1%	99.5%	-3%	57	25	128%

# Local Market Update Condos February 2015



Februar	y 2015	N	ew Listing	s	С	losed Sal	es	Med	ian Sales Pr	ice	Percent of 0	Original Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	for Sale
		Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Ala Moana - Kakaako	1-2-3	62	44	41%	20	36	-44%	\$390,000	\$609,500	-36%	87.8%	94.6%	-7%	86	61	41%	224	153	46%
Downtown - Nuuanu	1-1-8 to 1-2-2	46	31	48%	18	18	0%	\$324,500	\$441,750	-27%	97.6%	99.6%	-2%	41	31	32%	137	107	28%
Ewa Plain	1-9-1	49	34	44%	26	22	18%	\$310,500	\$384,500	-19%	103.8%	100.7%	3%	18	16	13%	110	103	7%
Hawaii Kai	1-3-9	14	22	-36%	7	13	-46%	\$640,000	\$635,000	1%	98.8%	99.2%	0%	9	41	-78%	46	56	-18%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	9	7	29%	2	4	-50%	\$880,000	\$430,000	105%	105.1%	101.2%	4%	4	5	-20%	11	10	10%
Kalihi - Palama	1-1-2 to 1-1-7	10	13	-23%	7	6	17%	\$255,000	\$362,000	-30%	94.4%	100.0%	-6%	23	6	283%	26	37	-30%
Kaneohe	Selected 1-4-4 to 1-4-7	18	13	38%	14	15	-7%	\$505,000	\$455,000	11%	98.2%	100.5%	-2%	20	9	122%	33	47	-30%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	13	25	-48%	5	3	67%	\$510,000	\$429,000	19%	92.9%	97.5%	-5%	195	26	650%	41	67	-39%
Makaha - Nanakuli	1-8-1 to 1-8-9	21	16	31%	11	10	10%	\$121,000	\$124,250	-3%	94.5%	84.8%	11%	24	75	-68%	70	74	-5%
Makakilo	1-9-2 to 1-9-3	12	12	0%	5	5	0%	\$322,000	\$282,500	14%	100.6%	101.8%	-1%	18	37	-51%	30	25	20%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	66	59	12%	37	30	23%	\$346,000	\$329,000	5%	98.9%	100.0%	-1%	33	23	43%	179	139	29%
Mililani	Selected 1-9-4 to 1-9-5	43	29	48%	26	12	117%	\$348,500	\$300,000	16%	100.0%	97.2%	3%	26	27	-4%	74	49	51%
Moanalua - Salt Lake	1-1-1	21	24	-13%	11	15	-27%	\$325,000	\$295,000	10%	96.2%	98.4%	-2%	24	52	-54%	40	56	-29%
North Shore	1-5-6 to 1-6-9	7	6	17%	4	6	-33%	\$325,000	\$316,750	3%	93.5%	93.3%	0%	35	94	-63%	27	20	35%
Pearl City - Aiea	1-9-6 to 1-9-9	29	19	53%	12	18	-33%	\$266,300	\$310,000	-14%	92.6%	96.9%	-4%	49	45	9%	70	68	3%
Wahiawa	1-7-1 to 1-7-7	4	3	33%	4	2	100%	\$138,750	\$154,500	-10%	101.5%	98.4%	3%	42	37	14%	14	8	75%
Waialae - Kahala	1-3-5	9	2	350%	2	5	-60%	\$322,500	\$485,000	-34%	98.5%	101.3%	-3%	25	18	39%	13	15	-13%
Waikiki	1-2-6	134	143	-6%	62	62	0%	\$367,500	\$300,000	23%	95.5%	94.7%	1%	62	32	94%	532	463	15%
Waipahu	1-9-4	22	19	16%	15	13	15%	\$288,000	\$325,000	-11%	99.7%	97.0%	3%	21	18	17%	52	57	-9%
Windward Coast	1-4-8 to 1-5-5	4	0	-	2	1	100%	\$247,450	\$210,000	18%	94.4%	100.0%	-6%	50	21	138%	16	13	23%

Year to	Date	N	lew Listin	gs	С	losed Sale	es	Med	ian Sales Pr	ice	Percent of 0	Original Price	Received	Days on	Market U	Intil Sale
		Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change	Feb-15	Feb-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	2	0	-	1	0	-	\$640,000	\$0	-	95.8%	0.0%	-	135	0	-
Ala Moana - Kakaako	1-2-3	116	95	22%	47	85	-45%	\$390,000	\$460,000	-15%	90.9%	98.9%	-8%	56	38	47%
Downtown - Nuuanu	1-1-8 to 1-2-2	95	71	34%	40	37	8%	\$480,000	\$432,500	11%	98.0%	94.4%	4%	45	38	18%
Ewa Plain	1-9-1	95	94	1%	58	49	18%	\$352,500	\$379,000	-7%	99.4%	103.8%	-4%	17	26	-35%
Hawaii Kai	1-3-9	44	41	7%	19	26	-27%	\$640,000	\$614,500	4%	98.8%	98.3%	1%	9	33	-73%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	14	15	-7%	3	10	-70%	\$810,000	\$430,000	88%	95.9%	100.0%	-4%	7	7	0%
Kalihi - Palama	1-1-2 to 1-1-7	17	35	-51%	9	13	-31%	\$345,000	\$225,000	53%	98.6%	100.0%	-1%	23	9	156%
Kaneohe	Selected 1-4-4 to 1-4-7	35	29	21%	28	29	-3%	\$505,000	\$440,000	15%	98.6%	98.2%	0%	20	9	122%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	18	41	-56%	12	8	50%	\$579,500	\$464,500	25%	91.7%	97.8%	-6%	118	12	883%
Makaha - Nanakuli	1-8-1 to 1-8-9	35	49	-29%	16	18	-11%	\$123,000	\$109,975	12%	91.8%	87.8%	5%	31	23	35%
Makakilo	1-9-2 to 1-9-3	30	21	43%	17	10	70%	\$295,000	\$280,750	5%	93.7%	101.6%	-8%	20	38	-47%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	139	121	15%	75	75	0%	\$348,000	\$323,000	8%	96.9%	99.4%	-3%	32	22	45%
Mililani	Selected 1-9-4 to 1-9-5	78	53	47%	42	27	56%	\$352,000	\$268,000	31%	100.0%	97.5%	3%	13	10	30%
Moanalua - Salt Lake	1-1-1	42	46	-9%	21	32	-34%	\$313,000	\$285,000	10%	97.8%	96.9%	1%	30	39	-23%
North Shore	1-5-6 to 1-6-9	16	14	14%	9	9	0%	\$325,000	\$330,000	-2%	87.8%	91.9%	-4%	69	73	-5%
Pearl City - Aiea	1-9-6 to 1-9-9	64	45	42%	33	37	-11%	\$325,000	\$300,000	8%	103.2%	95.2%	8%	25	19	32%
Wahiawa	1-7-1 to 1-7-7	10	6	67%	7	2	250%	\$148,500	\$154,500	-4%	100.0%	98.4%	2%	28	37	-24%
Waialae - Kahala	1-3-5	14	5	180%	4	9	-56%	\$337,000	\$445,000	-24%	93.6%	93.7%	0%	30	21	43%
Waikiki	1-2-6	283	271	4%	105	113	-7%	\$392,000	\$295,000	33%	96.1%	92.5%	4%	55	25	120%
Waipahu	1-9-4	43	45	-4%	27	25	8%	\$295,000	\$299,000	-1%	97.7%	99.7%	-2%	18	18	0%
Windward Coast	1-4-8 to 1-5-5	9	2	350%	4	3	33%	\$247,450	\$215,000	15%	94.4%	93.9%	1%	25	87	-71%

#### February 2015

Aina Haina - Kuliouou (1-3-6 to 1-3-8)

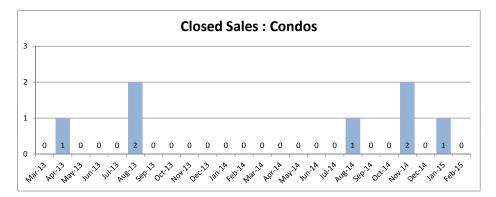


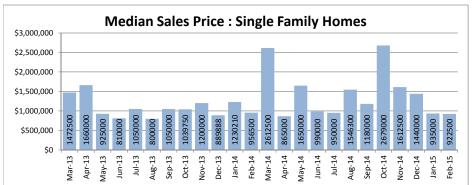
February 2015

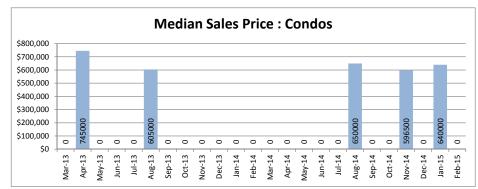
Single Family Homes		February		Year to Date				
Single railing florines	2015	2014	Change	2015	2014	Change		
New Listings	7	7	0%	22	21	5%		
Closed Sales	5	4	25%	12	8	50%		
Median Sales Price	\$922,500	\$956,500	-4%	\$928,750	\$1,045,210	-11%		
Percent of Original List Price Received	102.5%	87.8%	17%	99.9%	87.3%	14%		
Median Days on Market Until Sale	13	121	-89%	15	43	-65%		
Inventory of Homes for Sale	41	39	5%	ı	-	=		

Condos		February	/	Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	1	0	-	2	0	-	
Closed Sales	0	0	-	1	0	-	
Median Sales Price	\$0	\$0	-	\$640,000	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	95.8%	0.0%	-	
Median Days on Market Until Sale	0	0	-	135	0	-	
Inventory of Homes for Sale	0	0	-	-	-	-	









## February 2015

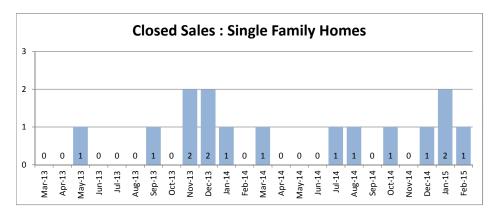
Ala Moana - Kakaako (1-2-3)



February 2015

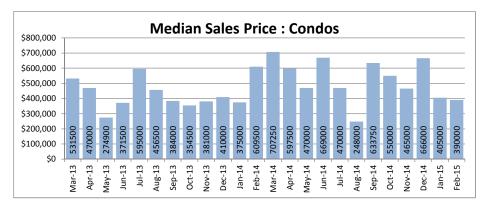
Single Family Homes	F	ebruary	•	Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	0	0	-	1	0	-	
Closed Sales	1	0	-	3	0	-	
Median Sales Price	\$1,235,000	\$0	-	\$1,235,000	\$0	-	
Percent of Original List Price Received	95.1%	0.0%	-	95.1%	0.0%	-	
Median Days on Market Until Sale	25	0	-	25	0	-	
Inventory of Homes for Sale	2	0	-	-	-	-	

Condos		February		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	62	44	41%	116	95	22%	
Closed Sales	20	36	-44%	47	85	-45%	
Median Sales Price	\$390,000	\$609,500	-36%	\$390,000	\$460,000	-15%	
Percent of Original List Price Received	87.8%	94.6%	-7%	90.9%	98.9%	-8%	
Median Days on Market Until Sale	86	61	41%	56	38	47%	
Inventory of Homes for Sale	224	153	46%	-	-	-	









## February 2015

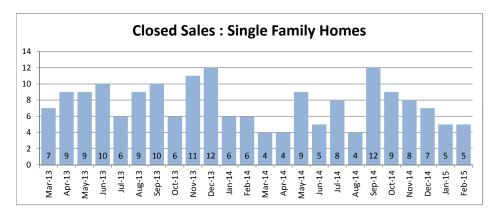
Downtown - Nuuanu 1-1-8 to 1-2-2



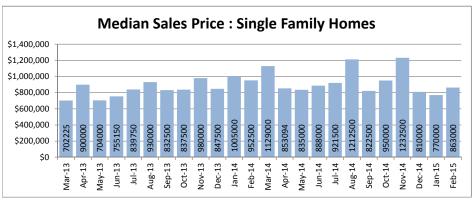
February 2015

Single Family Homes		February		Year to Date			
Single Failing Fiories	2015	2014	Change	2015	2014	Change	
New Listings	6	9	-33%	17	21	-19%	
Closed Sales	5	6	-17%	10	12	-17%	
Median Sales Price	\$863,000	\$952,500	-9%	\$777,500	\$1,005,000	-23%	
Percent of Original List Price Received	109.4%	95.8%	14%	98.8%	95.7%	3%	
Median Days on Market Until Sale	23	18	28%	23	13	77%	
Inventory of Homes for Sale	28	30	-7%	•	-	-	

Condos		February		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	46	31	48%	95	71	34%	
Closed Sales	18	18	0%	40	37	8%	
Median Sales Price	\$324,500	\$441,750	-27%	\$480,000	\$432,500	11%	
Percent of Original List Price Received	97.6%	99.6%	-2%	98.0%	94.4%	4%	
Median Days on Market Until Sale	41	31	32%	45	38	18%	
Inventory of Homes for Sale	137	107	28%	-	-	-	









## February 2015

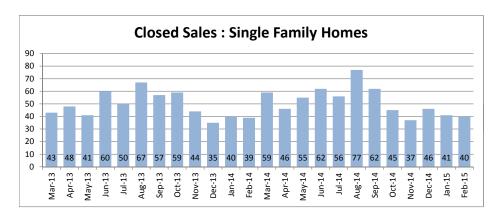




February 2015

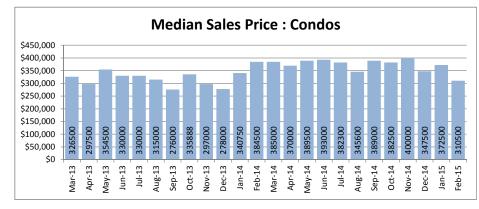
Single Family Homes		February		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	59	59	0%	130	147	-12%	
Closed Sales	40	39	3%	81	75	8%	
Median Sales Price	\$570,000	\$490,000	16%	\$580,000	\$495,000	17%	
Percent of Original List Price Received	99.3%	97.0%	2%	100.0%	99.0%	1%	
Median Days on Market Until Sale	14	32	-56%	19	28	-32%	
Inventory of Homes for Sale	126	153	-18%	-	-	-	

Condos		February		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	49	34	44%	95	94	1%	
Closed Sales	26	22	18%	58	49	18%	
Median Sales Price	\$310,500	\$384,500	-19%	\$352,500	\$379,000	-7%	
Percent of Original List Price Received	103.8%	100.7%	3%	99.4%	103.8%	-4%	
Median Days on Market Until Sale	18	16	13%	17	26	-35%	
Inventory of Homes for Sale	110	103	7%	-	-	-	









## February 2015

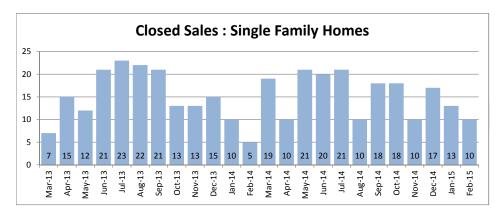


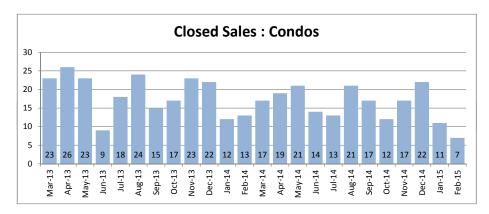


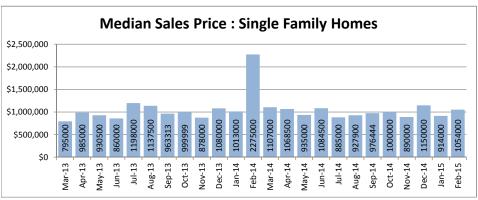
February 2015

Single Family Homes	February			Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	23	21	10%	42	38	11%	
Closed Sales	10	5	100%	23	15	53%	
Median Sales Price	\$1,054,000	\$2,275,000	-54%	\$948,000	\$1,095,000	-13%	
Percent of Original List Price Received	92.2%	98.9%	-7%	96.2%	99.7%	-4%	
Median Days on Market Until Sale	39	20	95%	23	37	-38%	
Inventory of Homes for Sale	73	56	30%	-	-	-	

Condos	February			Year to Date		
Condos	2015	2014	Change	2015	2014	Change
New Listings	14	22	-36%	44	41	7%
Closed Sales	7	13	-46%	19	26	-27%
Median Sales Price	\$640,000	\$635,000	1%	\$640,000	\$614,500	4%
Percent of Original List Price Received	98.8%	99.2%	0%	98.8%	98.3%	1%
Median Days on Market Until Sale	9	41	-78%	9	33	-73%
Inventory of Homes for Sale	46	56	-18%	•	-	









#### February 2015

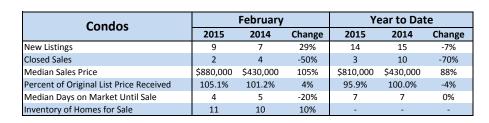
Kailua - Waimanalo

1-4-1 to Selected 1-4-4



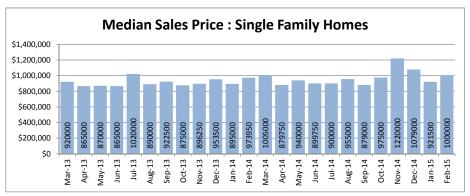
February 2015

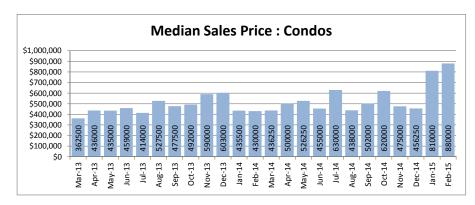
Single Family Homes	February			Year to Date			
Single running riomes	2015	2014	Change	2015	2014	Change	
New Listings	38	26	46%	76	60	27%	
Closed Sales	15	18	-17%	35	39	-10%	
Median Sales Price	\$1,000,000	\$973,950	3%	\$950,000	\$925,000	3%	
Percent of Original List Price Received	100.5%	102.4%	-2%	95.5%	100.1%	-5%	
Median Days on Market Until Sale	39	13	200%	19	22	-14%	
Inventory of Homes for Sale	73	88	-17%	-	-	-	











#### February 2015

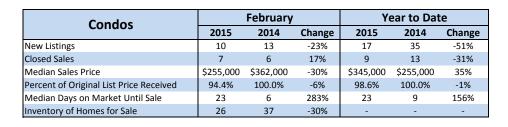
Kalihi - Palama

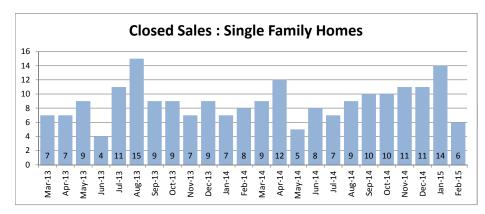
1-1-2 to 1-1-7



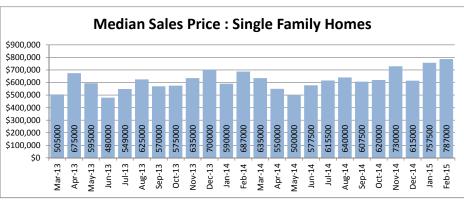
February 2015

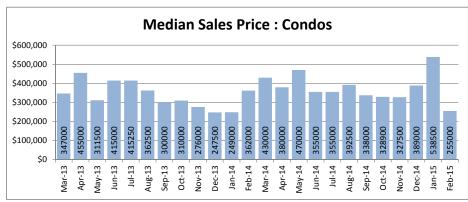
Single Family Homes		February			Year to Date			
	2015	2014	Change	2015	2014	Change		
New Listings	10	16	-38%	17	30	-43%		
Closed Sales	6	8	-25%	20	15	33%		
Median Sales Price	\$787,000	\$687,000	15%	\$780,000	\$685,000	14%		
Percent of Original List Price Received	101.0%	97.1%	4%	94.7%	98.6%	-4%		
Median Days on Market Until Sale	21	29	-28%	16	20	-20%		
Inventory of Homes for Sale	33	47	-30%	-	-	-		











#### February 2015

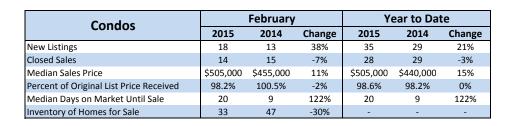
Kaneohe

Selected 1-4-4 to 1-4-7

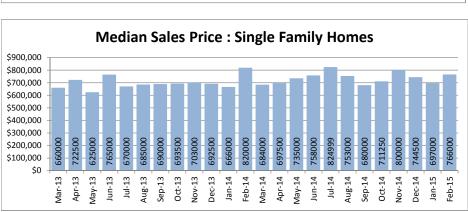


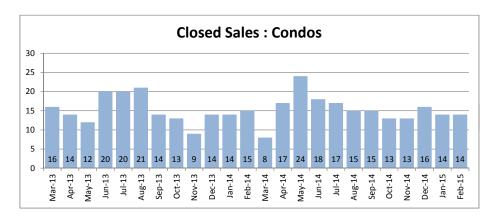
February 2015

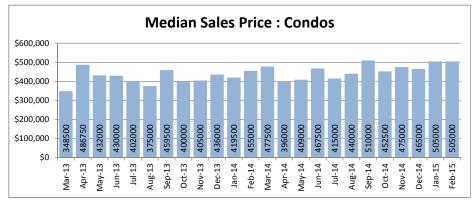
Single Family Homes		February			Year to Date			
	2015	2014	Change	2015	2014	Change		
New Listings	18	25	-28%	46	42	10%		
Closed Sales	10	9	11%	25	35	-29%		
Median Sales Price	\$766,000	\$820,000	-7%	\$700,000	\$730,000	-4%		
Percent of Original List Price Received	100.5%	100.1%	0%	98.6%	100.7%	-2%		
Median Days on Market Until Sale	9	75	-88%	23	20	15%		
Inventory of Homes for Sale	68	64	6%	-	-	-		











#### February 2015

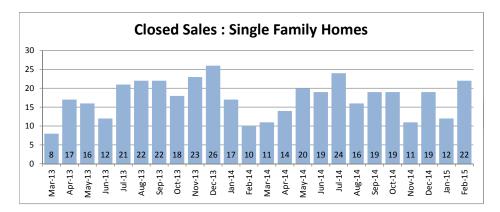
Kapahulu - Diamond Head 1-3-1 to 1-3-4



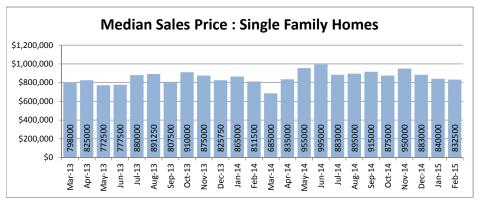
February 2015

Single Family Homes	February			Year to Date			
	2015	2014	Change	2015	2014	Change	
New Listings	23	18	28%	47	44	7%	
Closed Sales	22	10	120%	34	27	26%	
Median Sales Price	\$832,500	\$811,500	3%	\$835,000	\$865,000	-3%	
Percent of Original List Price Received	95.3%	104.8%	-9%	97.7%	104.8%	-7%	
Median Days on Market Until Sale	43	15	187%	25	16	56%	
Inventory of Homes for Sale	86	64	34%	•	-	-	

Condos	February			Year to Date		
Condos	2015	2014	Change	2015	2014	Change
New Listings	13	25	-48%	18	41	-56%
Closed Sales	5	3	67%	12	8	50%
Median Sales Price	\$510,000	\$429,000	19%	\$579,500	\$464,500	25%
Percent of Original List Price Received	92.9%	97.5%	-5%	91.7%	97.8%	-6%
Median Days on Market Until Sale	195	26	650%	118	12	883%
Inventory of Homes for Sale	41	67	-39%			-









## February 2015

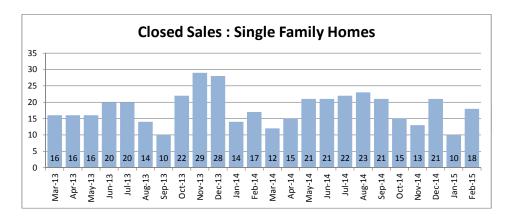
Makaha - Nanakuli 1-8-1 to 1-8-9



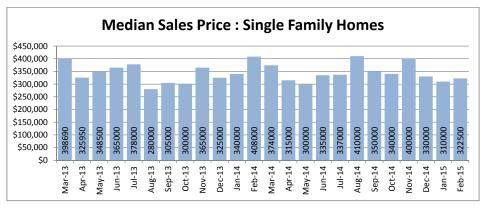
February 2015

Single Family Homes	February			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	38	31	23%	71	74	-4%
Closed Sales	18	17	6%	28	26	8%
Median Sales Price	\$322,500	\$408,000	-21%	\$310,000	\$340,000	-9%
Percent of Original List Price Received	100.0%	96.0%	4%	98.4%	97.3%	1%
Median Days on Market Until Sale	23	21	10%	50	36	39%
Inventory of Homes for Sale	96	103	-7%	١	-	-

Condos		February			Year to Date		
Condos	2015	2014	Change	2015	2014	Change	
New Listings	21	16	31%	35	49	-29%	
Closed Sales	11	10	10%	16	18	-11%	
Median Sales Price	\$121,000	\$124,250	-3%	\$123,000	\$109,975	12%	
Percent of Original List Price Received	94.5%	84.8%	11%	91.8%	87.8%	5%	
Median Days on Market Until Sale	24	75	-68%	31	23	35%	
Inventory of Homes for Sale	70	74	-5%	-	-	-	









## February 2015

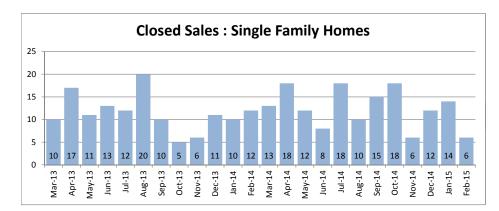
Makakilo 1-9-2 to 1-9-3



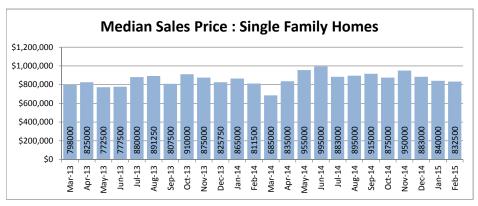
February 2015

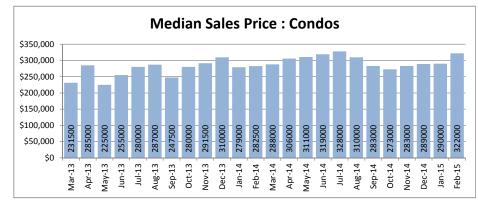
Single Family Homes	February			Year to Date			
	2015	2014	Change	2015	2014	Change	
New Listings	18	27	-33%	31	49	-37%	
Closed Sales	6	12	-50%	20	19	5%	
Median Sales Price	\$650,000	\$686,623	-5%	\$605,450	\$567,000	7%	
Percent of Original List Price Received	103.7%	99.9%	4%	97.3%	94.7%	3%	
Median Days on Market Until Sale	56	45	24%	43	51	-16%	
Inventory of Homes for Sale	44	52	-15%	-	-	-	

Condos	February			Year to Date		
Condos	2015	2014	Change	2015	2014	Change
New Listings	12	12	0%	30	21	43%
Closed Sales	5	5	0%	17	10	70%
Median Sales Price	\$322,000	\$282,500	14%	\$295,000	\$280,750	5%
Percent of Original List Price Received	100.6%	101.8%	-1%	93.7%	101.6%	-8%
Median Days on Market Until Sale	18	37	-51%	20	38	-47%
Inventory of Homes for Sale	30	25	20%		-	-









#### February 2015

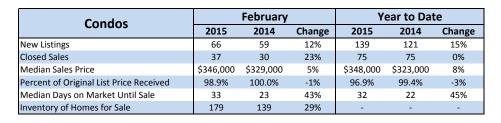
Makiki - Moiliili

1-2-4 to 1-2-9 (except 1-2-6)



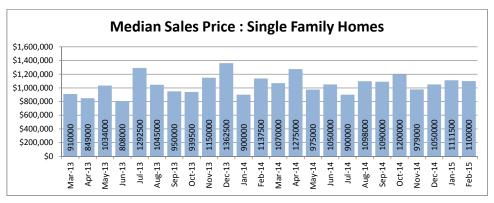
February 2015

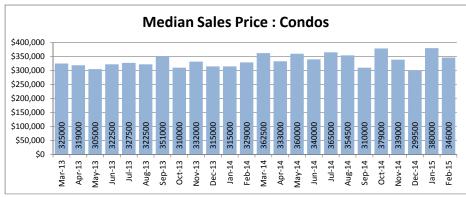
Single Family Homes	February			Year to Date			
	2015	2014	Change	2015	2014	Change	
New Listings	13	14	-7%	29	23	26%	
Closed Sales	5	8	-38%	9	13	-31%	
Median Sales Price	\$1,100,000	\$1,137,500	-3%	\$1,100,000	\$1,100,000	0%	
Percent of Original List Price Received	100.0%	101.1%	-1%	100.0%	104.8%	-5%	
Median Days on Market Until Sale	47	23	104%	47	11	327%	
Inventory of Homes for Sale	41	37	11%	-	-	-	











#### February 2015

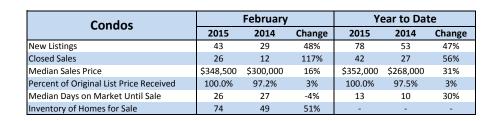
Mililani

Selected 1-9-4 to 1-9-5



February 2015

Single Family Homes		February		Ye	е	
Single Failing Homes	2015	2014	Change	2015	2014	Change
New Listings	28	25	12%	54	42	29%
Closed Sales	12	13	-8%	26	39	-33%
Median Sales Price	\$607,500	\$725,000	-16%	\$654,500	\$655,000	0%
Percent of Original List Price Received	98.1%	97.5%	1%	94.4%	99.2%	-5%
Median Days on Market Until Sale	35	15	133%	28	12	133%
Inventory of Homes for Sale	57	49	16%	-	-	-











## February 2015

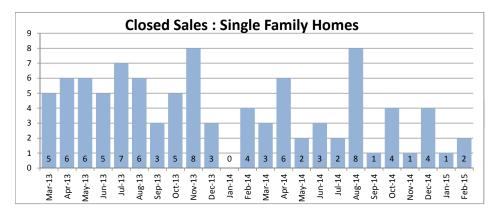
Moanalua - Salt Lake

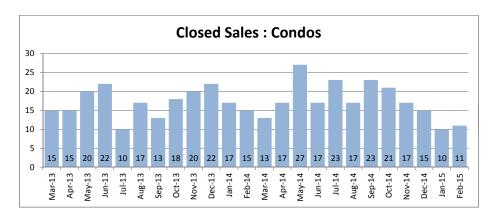


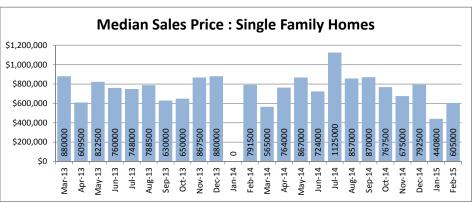
February 2015

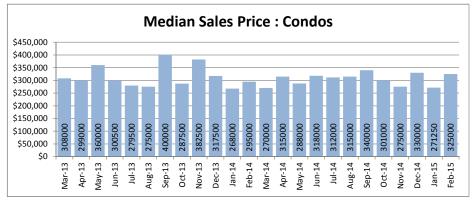
Single Family Homes		February		Ye	ear to Dat	e
Single Failing Flories	2015	2014	Change	2015	2014	Change
New Listings	4	2	100%	12	8	50%
Closed Sales	2	4	-50%	3	4	-25%
Median Sales Price	\$605,000	\$791,500	-24%	\$510,000	\$791,500	-36%
Percent of Original List Price Received	99.2%	90.6%	9%	102.0%	90.6%	13%
Median Days on Market Until Sale	116	38	205%	58	38	53%
Inventory of Homes for Sale	14	14	0%		-	-

Condos		February			ear to Dat	:e
Condos	2015	2014	Change	2015	2014	Change
New Listings	21	24	-13%	42	46	-9%
Closed Sales	11	15	-27%	21	32	-34%
Median Sales Price	\$325,000	\$295,000	10%	\$313,000	\$285,000	10%
Percent of Original List Price Received	96.2%	98.4%	-2%	97.8%	96.9%	1%
Median Days on Market Until Sale	24	52	-54%	30	39	-23%
Inventory of Homes for Sale	40	56	-29%	-	-	-









## February 2015

North Shore 1-5-6 to 1-6-9

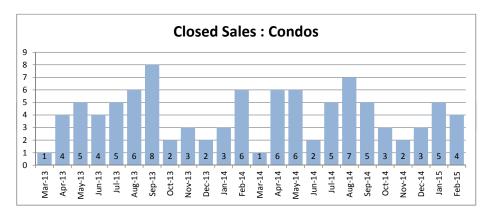


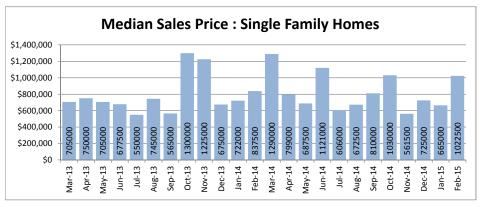
February 2015

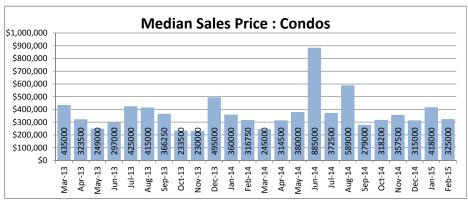
Single Family Homes		ebruary		Ye	Year to Date		
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	18	15	20%	32	31	3%	
Closed Sales	6	8	-25%	11	17	-35%	
Median Sales Price	\$1,022,500	\$837,500	22%	\$725,000	\$800,000	-9%	
Percent of Original List Price Received	96.2%	96.8%	-1%	96.7%	96.4%	0%	
Median Days on Market Until Sale	77	46	67%	76	16	375%	
Inventory of Homes for Sale	61	71	-14%	•	-	-	

Condos		February		Ye	te	
Condos	2015	2014	Change	2015	2014	Change
New Listings	7	6	17%	16	14	14%
Closed Sales	4	6	-33%	9	9	0%
Median Sales Price	\$325,000	\$316,750	3%	\$325,000	\$330,000	-2%
Percent of Original List Price Received	93.5%	93.3%	0%	87.8%	91.9%	-4%
Median Days on Market Until Sale	35	94	-63%	69	73	-5%
Inventory of Homes for Sale	27	20	35%	-	-	-









## February 2015

Pearl City - Aiea



February 2015

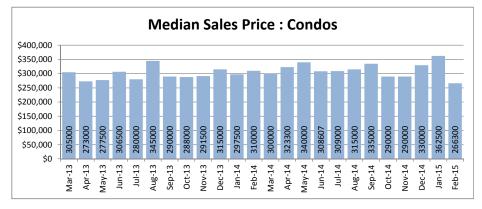
Single Family Homes		February		Ye	e	
Single Failing Homes	2015	2014	Change	2015	2014	Change
New Listings	26	12	117%	41	37	11%
Closed Sales	16	8	100%	29	25	16%
Median Sales Price	\$559,500	\$669,938	-16%	\$630,000	\$675,000	-7%
Percent of Original List Price Received	98.3%	103.8%	-5%	101.8%	97.1%	5%
Median Days on Market Until Sale	27	13	108%	27	23	17%
Inventory of Homes for Sale	51	41	24%	-	-	-

Condos		February			Year to Date		
Condos	2015	2014	Change	2015	2014	Change	
New Listings	29	19	53%	64	45	42%	
Closed Sales	12	18	-33%	33	37	-11%	
Median Sales Price	\$266,300	\$310,000	-14%	\$325,000	\$300,000	8%	
Percent of Original List Price Received	92.6%	96.9%	-4%	103.2%	95.2%	8%	
Median Days on Market Until Sale	49	45	9%	25	19	32%	
Inventory of Homes for Sale	70	68	3%	•	-	-	









## February 2015

Wahiawa 1-7-1 to 1-7-7

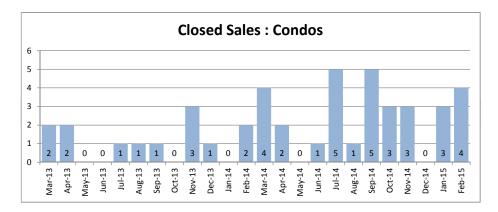


February 2015

Single Family Homes		February		Ye	е	
Single Failing Homes	2015	2014	Change	2015	2014	Change
New Listings	13	13	0%	16	16	0%
Closed Sales	1	3	-67%	6	10	-40%
Median Sales Price	\$220,000	\$465,000	-53%	\$449,000	\$480,000	-6%
Percent of Original List Price Received	100.0%	95.1%	5%	97.1%	95.6%	2%
Median Days on Market Until Sale	0	33	-100%	13	55	-76%
Inventory of Homes for Sale	24	25	-4%	-	-	-

Condos		February		Ye	ear to Dat	ate	
Condos	2015	2014	Change	2015	2014	Change	
New Listings	4	3	33%	10	6	67%	
Closed Sales	4	2	100%	7	2	250%	
Median Sales Price	\$138,750	\$154,500	-10%	\$148,500	\$154,500	-4%	
Percent of Original List Price Received	101.5%	98.4%	3%	100.0%	98.4%	2%	
Median Days on Market Until Sale	42	37	14%	28	37	-24%	
Inventory of Homes for Sale	14	8	75%	-	-	-	









#### February 2015

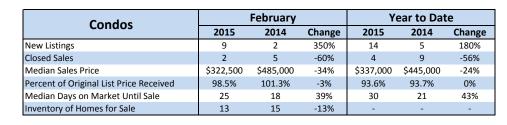
Waialae - Kahala

1-3-5



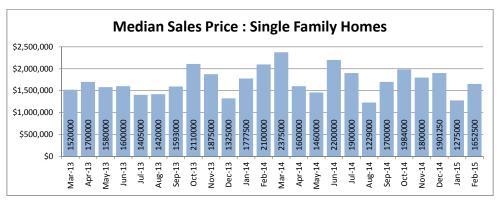
February 2015

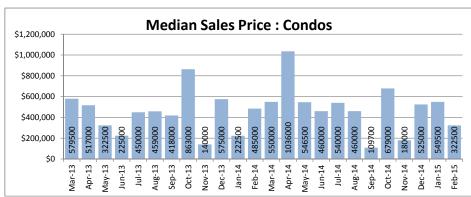
Single Family Homes		February		Ye		
Single Failing Homes	2015	2014	Change	2015	2014	Change
New Listings	12	11	9%	30	29	3%
Closed Sales	6	6	0%	8	13	-38%
Median Sales Price	\$1,652,500	\$2,100,000	-21%	\$1,618,403	\$1,800,000	-10%
Percent of Original List Price Received	94.6%	97.7%	-3%	95.9%	86.2%	11%
Median Days on Market Until Sale	39	30	30%	26	15	73%
Inventory of Homes for Sale	63	48	31%	-	-	-











#### February 2015

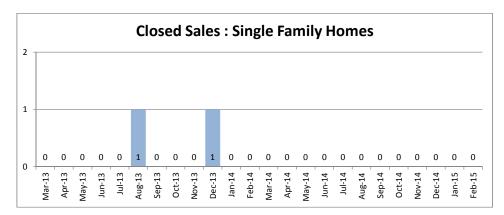
Waikiki	
1-2-6	

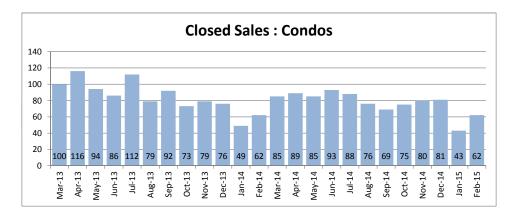


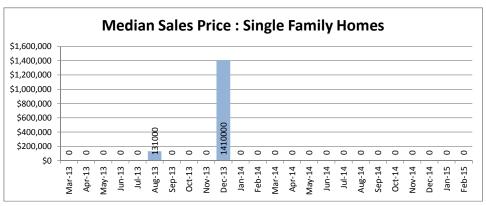
February 2015

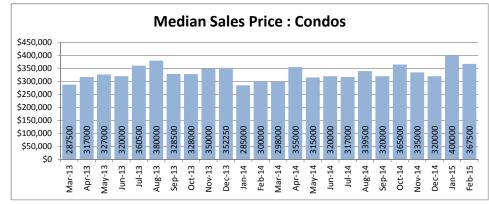
Single Family Homes		February		Y	ear to Da	ar to Date	
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	0	0	-	0	0	-	
Closed Sales	0	0	-	0	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	0	0	-	-	-	-	

Condos		February		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	134	143	-6%	283	271	4%	
Closed Sales	62	62	0%	105	113	-7%	
Median Sales Price	\$367,500	\$300,000	23%	\$392,000	\$295,000	33%	
Percent of Original List Price Received	95.5%	94.7%	1%	96.1%	92.5%	4%	
Median Days on Market Until Sale	62	32	94%	55	25	120%	
Inventory of Homes for Sale	53	463	-89%	-	-	-	









## February 2015

Waipahu	
1-9-4	



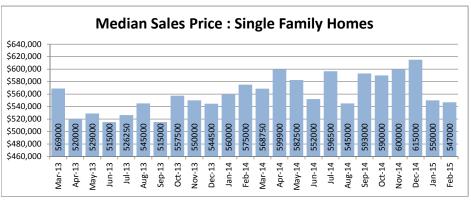
February 2015

Single Family Homes		February		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	21	20	5%	46	53	-13%	
Closed Sales	15	9	67%	24	27	-11%	
Median Sales Price	\$547,000	\$575,000	-5%	\$549,500	\$560,000	-2%	
Percent of Original List Price Received	93.6%	100.0%	-6%	93.7%	97.4%	-4%	
Median Days on Market Until Sale	37	30	23%	33	38	-13%	
Inventory of Homes for Sale	51	50	2%	-	-	-	

Condos		February		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	22	19	16%	43	45	-4%	
Closed Sales	15	13	15%	27	25	8%	
Median Sales Price	\$288,000	\$325,000	-11%	\$295,000	\$299,000	-1%	
Percent of Original List Price Received	99.7%	97.0%	3%	97.7%	99.7%	-2%	
Median Days on Market Until Sale	21	18	17%	18	18	0%	
Inventory of Homes for Sale	52	57	-9%		-	-	









#### February 2015

#### **Windward Coast**

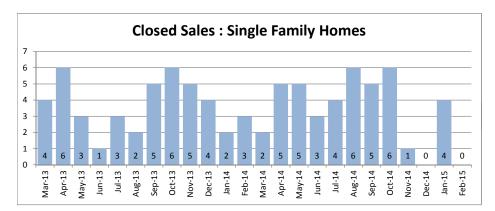
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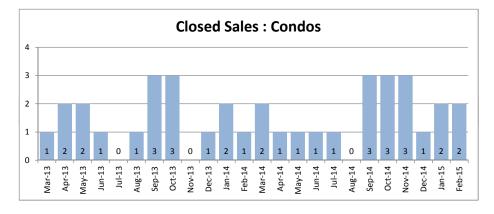


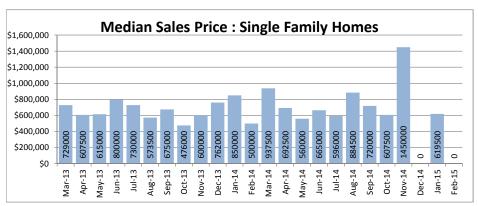
February 2015

Single Family Homes		February		Year to Date			
Single Failing Flories	2015	2014	Change	2015	2014	Change	
New Listings	7	6	17%	16	14	14%	
Closed Sales	0	3	-	4	5	-20%	
Median Sales Price	\$0	\$500,000	-	\$619,500	\$665,000	-7%	
Percent of Original List Price Received	0.0%	91.1%	-	96.1%	99.5%	-3%	
Median Days on Market Until Sale	0	4	-	57	25	128%	
Inventory of Homes for Sale	32	47	-32%	-	-	-	

Condos		February		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	4	0	-	9	2	350%	
Closed Sales	2	1	100%	4	3	33%	
Median Sales Price	\$247,450	\$210,000	18%	\$247,450	\$215,000	15%	
Percent of Original List Price Received	94.4%	100.0%	-6%	94.4%	93.9%	1%	
Median Days on Market Until Sale	50	21	138%	25	87	-71%	
Inventory of Homes for Sale	16	13	23%	-	-	-	









Single Family Solds - February 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4 **Central Region** 2014 Median 2015 Median 2014 Sold 2015 Sold +/-+/-+/-+/-LAUNANI VALLEY \$ 600,000 1 MILILANI AREA \$ 655,000 \$ 672,500 2.7% \$17,500 5 6 20.0% 1 MILILANI MAUKA \$ 854,000 \$ 615,000 -28.0% -\$239,000 8 3 -62.5% -5 WAHIAWA AREA \$ 472,500 \$ 220,000 -53.4% -\$252,500 2 -50.0% -1 1 WAIPIO ACRES/WAIKALANI WOOD 503,500 -2 \$ WHITMORE VILLAGE \$ 465,000 1 **Central Region** \$ 662,500 600,000 -9.4% -\$62,500 16 13 -18.8% -3 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-**Diamond Hd Region** 32.4% AINA HAINA AREA 679,000 898,750 100.0% Ś \$ \$219,750 2 1 1 Ś **BLACK POINT** 3,625,000 1 DIAMOND HEAD \$ -24.4% 4,300,000 \$ 3,250,000 -\$1,050,000 1 0.0% 0 1 HAWAII LOA RIDGE \$ 3,950,000 -48.1% 0.0% 0 2,050,000 -\$1,900,000 1 1 \$ KAHALA AREA 3,300,000 \$ 1,606,806 -51.3% -\$1,693,194 3 3 0.0% 0 \$ 2 7 250.0% KAIMUKI 911,500 \$ 799,000 -12.3% -\$112,500 5 KAPAHULU 1,114,000 4 -\$ 788,000 KULIOUOU \_ 1 \_ MAUNALANI HEIGHTS \$ 958,600 2 **NIU VALLEY** \$ 1,125,000 \$ 855,000 -24.0% -\$270,000 1 2 100.0% 1 **PALOLO** \$ 679,000 705,000 3.8% \$26,000 3 0.0% 0 PUUPANINI \$ 4,338,000 1 ST. LOUIS 3 850,000 WAIALAE IKI \$ 1,400,000 \$ 1,652,500 18.0% \$252,500 3 2 -33.3% -1 WILHELMINA 760,000 877,000 15.4% 300.0% 3 \$117,000 4 **Diamond Hd Region** \$ 1,162,500 900,000 20 65.0% -22.6% -\$262,500 33 13 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-Hawaii Kai Region **HAHAIONE-LOWER** \$ 948,000 1 -KALAMA VALLEY \_ \$ 790,000 \_ \_ -2 \_ \_ \$ KAMILO NUI 1,160,000 -1 \$ KOKO KAI 2,415,000 1 -\$44,000 1 0.0% MARINERS RIDGE \$ 924,000 880,000 -4.8% 1 0 MARINERS COVE \$ 1,090,000 -1 \_ -MARINERS VALLEY 845,000

\$

\$

\$

2,800,000

2,275,000

2,275,000

\$

\$

\$

\$

2,190,000

1,249,000

1,675,000

1,054,000

-21.8%

-26.4%

-53.7%

-\$610,000

-\$600,000

\$1,221,000

1

1

5

2

1

10

100.0%

0.0%

100.0%

1

0

5

NAPALI HAWEO

**WEST MARINA** 

Hawaii Kai Region

TRIANGLE

Single Family Solds - February 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LUALUALEI	\$	305,000	\$	360,000	18.0%	\$55,000	3	3	0.0%	0
MAILI	\$	312,000	\$	362,500	16.2%	\$50,500	4	8	100.0%	4
MAILI SEA-MAKALAE 1	\$	494,525	\$	490,000	-0.9%	-\$4,525	2	1	-50.0%	-1
MAILI SEA-KAIMALINO	\$	400,000		-	-	-	1	-	-	-
МАКАНА	\$	510,000	\$	245,000	-52.0%	-\$265,000	5	5	0.0%	0
WAIANAE		-	\$	264,900	-	-	-	1	-	-
Leeward Region	\$	400,000	\$	322,500	-19.4%	-\$77,500	15	18	20.0%	3
Ewa Plain Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
EWA BEACH	\$	382,000	\$	374,925	-1.9%	-\$7,075	2	4	100.0%	2
EWA GEN ALII COURT	\$	430,000		-	-	-	1	-	-	-
EWA GEN CORTEBELLA		-	\$	442,000	-	-	-	1	-	-
EWA GEN HALEAKEA		-	\$	750,000	-	-	-	1	-	-
EWA GEN KULA LEI	\$	559,900	\$	477,500	-14.7%	-\$82,400	1	2	100.0%	1
EWA GEN LAS BRISAS	·	-	\$	471,500	-	-	-	2	-	-
EWA GEN LAULANI-TIDES	\$	485,000		-	-	-	2	-	-	-
EWA GEN LAULANI-TRADES	\$	475,000		-	-	-	1	-	-	-
EWA GEN LOMBARD WAY	\$	372,500		_	-	-	2	-	_	-
EWA GEN MERIDIAN	т.	-	\$	425,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$	464,000	\$	500,000	7.8%	\$36,000	3	1	-66.7%	-2
EWA GEN PRESCOTT	\$	687,383	\$	646,250	-6.0%	-\$41,133	1	2	100.0%	1
EWA GEN SODA CREEK	\$	502,500	Ť	-	-	- · · · · · · ·	2	_	-	-
EWA GEN SONOMA	\$	700,000		_	_	_	1	_	_	_
EWA GEN SUMMERHILL	\$	477,000		-	-	-	1	_	_	_
EWA GEN SUN TERRA	\$	513,500	\$	510,050	-0.7%	-\$3,450	2	1	-50.0%	-1
EWA GEN SUN TERRA SOUTH	\$	449,000	Y	-	-	-	1	-	-	_
EWA GEN SUN TERRA ON THE PARK	7	-	\$	575,000	_	_	-	1	_	_
EWA GEN TIBURON	\$	455,000	Y	-	-	-	2	_	_	_
EWA GEN TUSCANY II	Y	-	\$	535,000	_	_	-	1	_	_
HAWAIIAN HOME LANDS		-	\$	470,000	-	_	_	1	_	_
EWA VILLAGES	\$	405,000	\$	505,000	24.7%	\$100,000	2	1	-50.0%	-1
HOAKALEI-KA MAKANA	\$	1,188,681	\$	661,500	-44.4%	-\$527,181	1	5	400.0%	4
KAPOLEI-AELOA	Ą	1,100,001	\$	590,000	-44.470	-9327,101	-	3	400.070	7
KAPOLEI-IWALANI	\$	540,500	ڔ	-		<u>-</u>	1	- -	_	
KAPOLEI-KNOLLS	\$	625,000		_	_	-	1	-	-	_
KAPOLEI-KNOLLS KAPOLEI-MEHANA-LA HIKI	\$	630,000	\$	615,000	-2.4%	-\$15,000	1	1	0.0%	0
KO OLINA	\$	1,485,000	٦	013,000	-2.4/0	-\$15,000	1	-	-	-
OCEAN POINTE	\$	615,000	\$	586,250	-4.7%	-\$28.750	4	8	100.0%	4
WESTLOCH FAIRWAY	\$	510,000	\$	535,000	4.9%	\$25,000	3	3	0.0%	0
WESTLOCH FAIRWAY WESTLOCH ESTATES	\$	497,500	\$	615,000	23.6%	\$117,500	2	1	-50.0%	-1
				•						
Ewa Plain Region	\$	483,500	Þ	570,000	17.9%	\$86,500	38	40	5.3%	2
Makakilo Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAKAKILO-HIGHPOINTE	\$	766,000		734,000	-4.2%	-\$32,000	1	1	0.0%	0
MAKAKILO-KAHIWELO	\$	753,245	Y	7.54,000	-4.270	-332,000	1	-	-	J
MAKAKILO-KUMULANI	\$	875,000		-	-	<u>-</u>	3	-	-	-
MAKAKILO-UPPER	\$	533,500	Ċ	625,000	17.2%	\$91,500	2		-50.0%	
								1		-1
MAKAKILO-LOWER	\$	475,000	\$	528,000	11.2%	\$53,000	3	2	-33.3%	-1
MAKAKILO-PALEHUA HGTS	\$	800,000	۲.	720,000	- 17.70/	-	1	-	- 0.00/	-
MAKAKILO-STARSEDGE	\$	620,000		730,000	17.7%	\$110,000	1	1	0.0%	0
MAKAKILO-WAI KALOI		-	\$	675,000	-	400	-	1	-	-
Makakilo Region	\$	686,623	\$	650,000	-5.3%	-\$36,623	12	6	-50.0%	-6

Single Family Solds - February 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-**Kailua Region** AIKAHI PARK \$ 924,000 \$ 1,250,000 35.3% \$326,000 1 1 0.0% 0 \$ BEACHSIDE 4,300,000 -1 -CNTRY CLUB KNOLL \$ 1,162,500 2 **COCONUT GROVE** \$ 725,000 \$ 776,000 7.0% \$51,000 3 3 0.0% 0 **ENCHANTED LAKE** \$ 1,032,000 -1 -KAILUA BLUFFS \$ 622,000 1 KALAMA/CNUT GROV \$ 940,000 1,300,000 38.3% \$360,000 1 1 0.0% 0 \$ KALAMA TRACT \$ 1,007,900 1 KALAHEO HILLSIDE \$ 830,000 \$ 1,050,000 26.5% \$220,000 0.0% 0 1 1 KAWAILOA 980,000 1 **KEOLU HILLS** \$ 827,500 \$ 795,000 -3.9% -\$32,500 2 2 0.0% 0 0.0% KOOLAUPOKU \$ 1,165,000 1,458,000 25.2% \$293,000 1 0 1 **KUULEI TRACT** \$ 1,940,000 1 \$ -71.5% -50.0% -1 LANIKAI 5,612,500 \$ 1,600,000 -\$4,012,500 2 1 MAUNAWILI \$ 1,700,000 \$ 1,335,000 -21.5% -\$365,000 1 1 0.0% 0 POHAKUPU \$ 725,000 1 WAIMANALO Ś 590,000 1 \$ 990,925 \$ 1,000,000 0.9% \$9,075 **Kailua Region** 18 15 -16.7% -3 **Pearl City Region** 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-AIEA AREA \$ 540,000 1 **AIEA HEIGHTS** 785,000 \$ 695,000 -11.5% -\$90,000 1 2 100.0% 1 FOSTER VILLAGE 775,000 2 \$ 2 HALAWA 649,000 **NEWTOWN** \$ 630,000 -17.6% -\$135,000 0.0% 0 765,000 \$ 1 1 **PACIFIC PALISADES** \$ 540,000 \$ 470,000 -13.0% -\$70,000 1 3 200.0% 2 PEARL CITY-UPPER \$ 626,000 \$ 640,000 2.2% \$14,000 1 1 0.0% 0 PEARL CITY-LOWER 349,000 3 \$ \$ PEARLRIDGE 785,000 1 -\_ \_ WAILUNA 648,000 1 \$ WAIMALU \$ 574,000 \$ 544,450 -5.1% -\$29,550 2 100.0% 1 1 \$ **Pearl City Region** 695,500 \$ 559,500 -19.6% -\$136,000 8 16 100.0% 8

Kaneohe Region	20:	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALII SHORES	\$	1,022,500	\$	969,500	-5.2%	-\$53,000	1	1	0.0%	0
BAY VIEW GARDEN	\$	820,000		-	-	-	1	-	-	-
CLUB VIEW ESTATE	\$	775,000		-	-	-	1	-	-	-
COUNTRY CLUB	\$	918,000		-	-	-	1	-	-	-
HAIKU VILLAGE	\$	845,000		-	-	-	1	-	-	-
HALE KOU		-	\$	675,000	-	-	-	3	-	-
HALEKAUWILA		-	\$	660,000	-	-	-	2	-	-
KAALAEA		-	\$	1,135,000	-	-	-	1	-	-
KOKOKAHI		-	\$	777,000	-	-	-	1	-	-
KAPUNA HALA	\$	650,000		-	-	-	1	-	-	-
MIOMIO		-	\$	879,000	-	-	-	1	-	-
LULANI OCEAN	\$	672,500		-	-	-	2	-	-	-
MAHINUI	\$	840,000		-	-	-	1	-	-	-
WOODRIDGE		-	\$	595,000	-	-	-	1	-	-
PUNALUU	\$	500,000		-	-	-	1	-	-	-
WAIHOLE	\$	400,000		-	-	-	1	-	-	-
Kaneohe Region	\$	775,000	\$	766,000	-1.2%	-\$9,000	11	10	-9.1%	-1

Single Family Solds - February 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4 2014 Sold 2015 Sold **North Shore Region** 2014 Median 2015 Median +/-+/-+/-+/-LAIE \$ 668,325 1 **PUPUKEA** \$ 899,500 \$ 2,350,000 161.3% \$1,450,500 4 -75.0% 1 -3 SUNSET AREA \$ 875,000 \$ 950,000 8.6% \$75,000 1 1 0.0% 0 \$ SUNSET/VELZY 700,000 \$ 910,000 30.0% \$210,000 1 2 100.0% 1 WAIALUA \$ 646,928 \$ 965,000 49.2% \$318,072 2 2 0.0% 0

58.1%

+/-

\$375,572

+/-

9

2014 Sold 2015 Sold

-33.3%

+/-

0.0%

-26.9%

19

-7

-3

+/-

1,022,500

2015 Median

North Shore Region

Waipahu Region

PUNCHBOWL AREA

**Metro Region** 

\$

646,928

1,150,000 \$

780,350 \$

2014 Median

CRESTVIEW	-	\$ 612,500	-	-	-	1	-	-
ROYAL KUNIA	\$ 695,000	\$ 615,000	-11.5%	-\$80,000	1	3	200.0%	2
SEAVIEW	\$ 575,000	-	-	-	1	-	-	-
VILLAGE PARK	\$ 471,000	\$ 523,500	11.1%	\$52,500	1	2	100.0%	1
WAIKELE	\$ 654,000	\$ 596,250	-8.8%	-\$57,750	2	2	0.0%	0
WAIPAHU ESTATES	\$ 550,000	\$ 540,000	-1.8%	-\$10,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 480,000	\$ 547,500	14.1%	\$67,500	2	4	100.0%	2
WAIPIO GENTRY	\$ 579,000	\$ 501,500	-13.4%	-\$77,500	1	2	100.0%	1
Waipahu Region	\$ 575,000	\$ 547,000	-4.9%	-\$28,000	9	15	66.7%	6
Metro Region	14 Median	)15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALIAMANU	\$ 656,000	\$ 605,000	-7.8%	-\$51,000	2	2	0.0%	0
DOWSETT	\$ 1,341,000	-	-	-	1	-	-	-
KALIHI-LOWER	\$ 689,000	-	-	-	3	-	-	-
KAM HEIGHTS	\$ 660,000	\$ 785,000	18.9%	\$125,000	1	1	0.0%	0
KAPALAMA	\$ 692,850	\$ 898,000	29.6%	\$205,150	2	1	-50.0%	-1
KALIHI VALLEY	-	\$ 592,000	-	-	-	1	-	-
KUAKINI	-	\$ 999,999	-	-	-	1	-	-
LILIHA	\$ 710,000	\$ 669,500	-5.7%	-\$40,500	1	2	100.0%	1
MANOA AREA	\$ 1,042,500	\$ 960,500	-7.9%	-\$82,000	2	3	50.0%	1
MANOA-LOWER	-	\$ 1,280,000	-	-	-	1	-	-
MANOA-UPPER	\$ 1,200,000	\$ 1,100,000	-8.3%	-\$100,000	1	1	0.0%	0
MCCULLY	-	\$ 1,235,000	-	-	-	1	-	-
MOILIILI	\$ 1,200,000	-	-	-	2	-	-	-
MANOA-WOODLAWN	\$ 1,295,000	-	-	-	1	-	-	-
MOANALUA GARDENS	\$ 828,000	-	-	-	1	-	-	-
MOANALUA VALLEY	\$ 912,000	-	-	-	1	-	-	-
NUUANU AREA	\$ 649,000	-	-	-	1	-	-	-
NUUANU LOWER	\$ 605,000	-	-	-	3	-	-	-
PACIFIC HEIGHTS	\$ 1,162,500	-	-	-	1	-	-	-
PAUOA VALLEY	\$ 805,000	\$ 741,500	-7.9%	-\$63,500	1	2	100.0%	1
PUNAHOU	\$ 650,000	-	-	-	1	-	-	-
PUUNUI	-	\$ 771,500	-	-	-	2	-	-

1,310,000

863,000

13.9%

10.6%

\$160,000

\$82,650

26

Condo Solds - February 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3 +/-2014 Sold 2015 Sold **Central Region** 2014 Median 2015 Median +/-+/-+/-LAUNANI VALLEY 390,000 400,000 2.6% \$10,000 0.0% Ś 1 1 0 MILILANI AREA \$ 302,500 369,500 22.1% \$67,000 4 6 50.0% 2 \$ MILILANI MAUKA Ś 325,000 355,000 175.0% \$ 9.2% \$30,000 4 11 7 WAHIAWA HEIGHTS \$ 175,000 120,000 0.0% \$ -31.4% -\$55,000 1 0 1 WIIKINA \$ 134,000 \$ 148,500 10.8% \$14,500 3 200.0% 1 2 WAIPIO ACRES/WAIKALANI WOOD 187,000 205,000 9.6% 3 8 166.7% \$18,000 5 **Central Region** \$ 270,000 \$ 337,500 25.0% \$67,500 14 30 114.3% 16 **Diamond Hd Region** 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-DIAMOND HEAD 510,000 18.9% \$81,000 0.0% 429,000 3 3 0 \$ \$ KALANI IKI \$ 975,000 1 \_ -\_ **KAPAHULU** 260,000 1 \$ ST. LOUIS \$ 610,000 \_ 1 \_ 110,000 WAIALAE G/C \$ 1 WAIALAE NUI VLY \$ 465,000 \$ 535,000 15.1% \$70,000 4 1 -75.0% -3 Ś 465,000 510,000 **Diamond Hd Region** \$ 9.7% \$45,000 8 7 -12.5% -1 2014 Sold 2015 Sold +/-**Ewa Plain Region** 2014 Median 2015 Median +/-+/-+/-AG/INDL/NAVY \$ \$ 292,000 57.8% \$107,000 185,000 2 1 -50.0% -1 **EWA** \$ 258,500 \$ 272,500 5.4% \$14,000 2 8 300.0% 6 **EWA GEN** \$ 230,000 1 \_ **EWA VILLAGES** \_ \_ \_ 280,000 1 **EWA GEN SODA CREEK** \$ 259,000 \$ 249,498 -3.7% -\$9,502 300.0% 3 1 4 HOAKALEI-KA MAKANA \$ 460,500 \_ \_ 1 \_ \_ **KAPOLEI** \$ 265,000 \$ 360,000 35.8% \$95,000 3 5 66.7% 2 KAPOLEI-MALANAI \$ 270,000 1 -**KO OLINA** \$ 712,500 \$ 715,000 0.4% \$2,500 6 3 -50.0% -3 **OCEAN POINTE** \$ 390,000 425,000 9.0% \$35,000 5 4 -20.0% -1 **Ewa Plain Region** \$ 384,500 \$ 310,500 -19.2% -\$74,000 22 26 18.2% 4 Hawaii Kai Region 2014 Median 2015 Median +/-+/-2014 Sold 2015 Sold +/-+/-**HAHAIONE-LOWER** 550,000 \$ 588,250 7.0% \$38,250 5 2 -60.0% -3 WEST MARINA Ś 725,000 \$ 640,000 -11.7% -\$85,000 8 5 -37.5% -3 Hawaii Kai Region 635,000 640,000 \$ 0.8% \$5,000 13 7 -46.2% -6 Ś 2014 Sold 2015 Sold **Kailua Region** 2014 Median 2015 Median +/-+/-+/-+/-AIKAHI PARK \$ 416,000 \_ 1 BLUESTONE 1,160,000 1 \$ **KAILUA TOWN** \$ 430,000 \$ 39.5% \$170,000 3 -66.7% -2 600,000 1 **Kailua Region** \$ 430,000 \$ 880,000 -50.0% 104.7% \$450,000 4 2 -2 **Kaneohe Region** 2014 Median 2015 Median +/-2014 Sold 2015 Sold +/-+/-+/-**ALII BLUFFS** \$ 565,000 1 -**COUNTRY CLUB** 575,000 3 HAIKU PLANTATION Ś 473.000 \$ 580,000 \$107.000 -66.7% 22.6% 3 1 -2 HAIKU VILLAGE \$ 432,000 -24.7% -\$142,000 400.0% 574,000 \$ 1 5 4 **KAAAWA** \$ 247,450 \_ \_ 2 -\_ KAALAEA 159,000 1 LILIPUNA 440,000 \$ 512,500 16.5% 100.0% \$ \$72,500 1 2 1 **PUOHALA VILLAGE** 179,500 1 **PUNALUU** \$ 210,000 \$ 420,000 100.0% \$210,000 0.0% 0 1 1 **PUUALII** \$ 481,500 2 **TEMPLE VALLEY** \$ 455,000 3

330,000

447,500

299,950

466,000

-9.1%

4.1%

-\$30,050

\$18,500

3

16

-66.7%

0.0%

16

WINDWARD ESTATES

Kaneohe Region

Condo Solds - February 2015 vs	2014 (Based	on region a	nd n	eighborhoo	d grouping	gs as listed in N	/ILS) - Page 2 of 3			
Leeward Region	201	4 Median	20:	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAILI		-	\$	103,000	-	-	-	1	-	-
WAIANAE	\$	72,500	\$	79,000	9.0%	\$6,500	4	2	-50.0%	-2
MAKAHA	\$	139,500	\$	131,250	-5.9%	-\$8,250	6	8	33.3%	2
Leeward Region	\$	124,250	\$	121,000	-2.6%	-\$3,250	10	11	10.0%	1
Makakilo Region	201	4 Median	202	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAKAKILO-UPPER	\$	282,500	\$	322,000	14.0%	\$39,500	5	5	0.0%	0
Makakilo Region	\$	282,500	\$	322,000	14.0%	\$39,500	5	5	0.0%	0
Metro Region	201	4 Median	20:	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALA MOANA	\$	274,000	\$	280,000	2.2%	\$6,000	8	5	-37.5%	-3
CHINATOWN	\$	608,000	\$	375,000	-38.3%	-\$233,000	1	1	0.0%	0
DILLINGHAM	\$	420,000	•	345,000	-17.9%	-\$75,000	2	1	-50.0%	-1
DOWNTOWN	\$	418,500	\$	291,500	-30.3%	-\$127,000	6	11	83.3%	5
HOLIDAY MART	\$	340,000	\$	209,000	-38.5%	-\$131,000	7	3	-57.1%	-4
KAKAAKO	\$	780,000	\$	743,000	-4.7%	-\$37,000	24	9	-62.5%	-15
KALIHI AREA	\$	255,000	\$	230,000	-9.8%	-\$25,000	1	2	100.0%	1
KAPAHULU	,	-	\$	480,000	-5.670	- \$25,000	<u> </u>	1	-	-
KAPALAMA		-	\$	176,500	-	-	-	1	-	-
	\$	200,000	Ą	-	-	<u>-</u>		-	-	
KAM HEIGHTS	•	•	_				1			-
KAPIO/KINAU/WARD	\$	278,000	\$	325,000	16.9%	\$47,000	2	1	-50.0%	-1
KAPIOLANI	\$	377,450	\$	369,000	-2.2%	-\$8,450	4	5	25.0%	1
MAKIKI	\$	329,000		-	-	-	3	-	-	-
MAKIKI AREA	\$	377,500		338,000	-10.5%	-\$39,500	11	15	36.4%	4
MANOA-LOWER		-	\$	290,000	-	-	-	1	-	-
MCCULLY	\$	357,500	\$	366,000	2.4%	\$8,500	2	2	0.0%	0
MOILIILI	\$	285,000	\$	341,000	19.6%	\$56,000	5	8	60.0%	3
NUUANU-LOWER	\$	360,000	\$	679,500	88.8%	\$319,500	3	2	-33.3%	-1
PALAMA		-	\$	213,000	-	-	-	1	-	-
PAWAA	\$	285,000	\$	241,500	-15.3%	-\$43,500	1	4	300.0%	3
PUNAHOU	\$	259,000	\$	315,000	21.6%	\$56,000	2	1	-50.0%	-1
PUNCHBOWL AREA	\$	320,000	\$	325,500	1.7%	\$5,500	4	6	50.0%	2
PUNCHBOWL-LOWER	\$	228,500	\$	314,000	37.4%	\$85,500	2	1	-50.0%	-1
SALT LAKE	\$	295,000	\$	325,000	10.2%	\$30,000	15	11	-26.7%	-4
UNIVERSITY	\$	252,000	\$	235,000	-6.7%	-\$17,000	1	1	0.0%	0
WAIKIKI	\$	300,000	\$	367,500	22.5%	\$67,500	62	62	0.0%	0
Metro Region	\$	359,000	\$	348,000	-3.1%	-\$11,000	167	155	-7.2%	-12
North Shore Region	201	4 Median	20:	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
WAIALUA	\$	205,250	\$	325,000	58.3%	\$119,750	2	2	0.0%	0
BEACH PARKS	\$	465,000		-	-	-	1	-	-	-
KUILIMA	\$	330,000	\$	387,500	17.4%	\$57,500	3	2	-33.3%	-1
North Shore Region	\$	316,750	\$	325,000	2.6%	\$8,250	6	4	-33.3%	-2
Pearl City Region	201.	4 Median	201	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
HALAWA	\$	193,000		-	-		1	-		-,
MANANA	\$	345,000	\$	248,800	-27.9%	-\$96,200	1	2	100.0%	1
	Ş		\$					1		
MILITARY		-	\$	325,000	-	-	-		-	-
NEWTOWN	<u>,                                    </u>			375,000	- 12 E0/			1	- 46 20/	-
PEARLRIDGE	\$	320,000	Ş	280,000	-12.5%	-\$40,000	13	7	-46.2%	-6
WAIAU	\$	250,000	<u> </u>	-	-	-	2	-	-	-
WAIMALU	_	-	\$	225,000	-	-	- 1	1	-	-
WAILUNA  Poort City Pogion	\$	520,000	Ċ	- 266 200	1/110/	- \$42,700	10	- 12	- 22 20/	-
Pearl City Region	\$	310,000	\$	266,300	-14.1%	-\$43,700	18	12	-33.3%	-6

Condo Solds - February 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	201	L4 Median	201	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
WAIKELE	\$	386,500	\$	316,000	-18.2%	-\$70,500	6	3	-50.0%	-3
ROYAL KUNIA	\$	275,000	\$	302,000	9.8%	\$27,000	2	3	50.0%	1
WAIPAHU-LOWER	\$	140,000	\$	203,250	45.2%	\$63,250	3	2	-33.3%	-1
WAIPIO GENTRY	\$	343,500	\$	285,000	-17.0%	-\$58,500	2	7	250.0%	5
Waipahu Region	\$	325,000	\$	288,000	-11.4%	-\$37,000	13	15	15.4%	2