#### Single Family Homes February 2014



February	2014	N	lew Listing	s	C	losed Sal	es	Medi	an Sales Pri	ce	Percent of C	Original Price	Received	Days on	Market U	ntil Sale	Inventor	ry of Home	s for Sale
		Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	7	5	40%	4	7	-43%	\$956,500	\$968,000	-1%	87.8%	109.0%	-19%	121	11	1000%	39	31	26%
Ala Moana - Kakaako	1-2-3	0	2	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	2	-
Downtown - Nuuanu	1-1-8 to 1-2-2	9	10	-10%	6	2	200%	\$952,500	\$1,267,500	-25%	95.8%	81.0%	18%	18	150	-88%	30	28	7%
Ewa Plain	1-9-1	59	46	28%	39	37	5%	\$490,000	\$510,111	-4%	97.0%	101.0%	-4%	32	24	33%	153	108	42%
Hawaii Kai	1-3-9	21	20	5%	5	11	-55%	\$2,275,000	\$968,000	135%	98.9%	102.2%	-3%	20	21	-5%	56	47	19%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	26	35	-26%	18	21	-14%	\$973,950	\$750,000	30%	102.4%	89.4%	15%	13	21	-38%	88	74	19%
Kalihi - Palama	1-1-2 to 1-1-7	16	13	23%	8	3	167%	\$687,000	\$505,000	36%	97.1%	101.4%	-4%	29	14	107%	47	42	12%
Kaneohe	Selected 1-4-4 to 1-4-7	25	26	-4%	9	10	-10%	\$820,000	\$676,250	21%	100.1%	93.3%	7%	75	38	97%	64	64	0%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	18	19	-5%	10	19	-47%	\$811,500	\$900,000	-10%	104.8%	97.4%	8%	15	13	15%	64	66	-3%
Makaha - Nanakuli	1-8-1 to 1-8-9	31	33	-6%	17	18	-6%	\$408,000	\$338,000	21%	96.0%	91.5%	5%	21	28	-25%	103	106	-3%
Makakilo	1-9-2 to 1-9-3	27	14	93%	12	10	20%	\$686,623	\$497,500	38%	99.9%	99.1%	1%	45	23	96%	52	37	41%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	14	10	40%	8	5	60%	\$1,137,500	\$1,675,000	-32%	101.1%	100.0%	1%	23	47	-51%	37	37	0%
Mililani	Selected 1-9-4 to 1-9-5	25	20	25%	13	9	44%	\$725,000	\$616,000	18%	97.5%	101.0%	-3%	15	24	-38%	49	37	32%
Moanalua - Salt Lake	1-1-1	2	8	-75%	4	2	100%	\$791,500	\$752,500	5%	90.6%	98.7%	-8%	38	37	3%	14	10	40%
North Shore	1-5-6 to 1-6-9	15	12	25%	8	7	14%	\$837,500	\$520,000	61%	96.8%	96.7%	0%	46	19	142%	71	55	29%
Pearl City - Aiea	1-9-6 to 1-9-9	12	21	-43%	8	13	-38%	\$669,938	\$530,000	26%	103.8%	96.4%	8%	13	82	-84%	41	56	-27%
Wahiawa	1-7-1 to 1-7-7	13	4	225%	3	5	-40%	\$465,000	\$384,200	21%	95.1%	109.8%	-13%	33	15	120%	25	19	32%
Waialae - Kahala	1-3-5	11	7	57%	6	6	0%	\$2,100,000	\$1,642,250	28%	97.7%	98.9%	-1%	30	17	76%	48	33	45%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	20	18	11%	9	8	13%	\$575,000	\$493,000	17%	100.0%	100.7%	-1%	30	41	-27%	50	47	6%
Windward Coast	1-4-8 to 1-5-5	6	9	-33%	3	6	-50%	\$500,000	\$563,000	-11%	91.1%	98.5%	-8%	4	80	-95%	47	40	18%

Year to	Date	N	ew Listin	gs	С	losed Sal	es	Medi	an Sales Pri	ice	Percent of 0	Original Price	Received	Days on	Market U	Intil Sale
		Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	21	19	11%	8	10	-20%	\$1,045,210	\$942,500	11%	87.3%	103.4%	-16%	43	10	330%
Ala Moana - Kakaako	1-2-3	0	3	-	0	1	-	\$0	\$690,000	-	0.0%	95.8%	-	0	35	-
Downtown - Nuuanu	1-1-8 to 1-2-2	21	17	24%	12	11	9%	\$1,005,000	\$685,000	47%	95.7%	95.1%	1%	13	52	-75%
Ewa Plain	1-9-1	147	102	44%	75	77	-3%	\$495,000	\$480,000	3%	99.0%	99.0%	0%	28	23	22%
Hawaii Kai	1-3-9	38	34	12%	15	20	-25%	\$1,095,000	\$882,500	24%	99.7%	99.7%	0%	37	24	54%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	60	63	-5%	39	40	-3%	\$925,000	\$842,500	10%	100.1%	98.3%	2%	22	21	5%
Kalihi - Palama	1-1-2 to 1-1-7	30	24	25%	15	10	50%	\$685,000	\$525,000	30%	98.6%	96.0%	3%	20	34	-41%
Kaneohe	Selected 1-4-4 to 1-4-7	42	43	-2%	35	24	46%	\$730,000	\$685,000	7%	100.7%	97.9%	3%	20	22	-9%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	44	41	7%	27	37	-27%	\$865,000	\$795,000	9%	104.8%	105.3%	0%	16	16	0%
Makaha - Nanakuli	1-8-1 to 1-8-9	74	59	25%	26	33	-21%	\$340,000	\$355,000	-4%	97.3%	94.4%	3%	36	17	112%
Makakilo	1-9-2 to 1-9-3	49	28	75%	19	16	19%	\$567,000	\$510,000	11%	94.7%	96.8%	-2%	51	23	122%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	23	17	35%	13	14	-7%	\$1,100,000	\$905,000	22%	104.8%	95.3%	10%	11	56	-80%
Mililani	Selected 1-9-4 to 1-9-5	42	43	-2%	39	25	56%	\$655,000	\$609,000	8%	99.2%	99.8%	-1%	12	28	-57%
Moanalua - Salt Lake	1-1-1	8	12	-33%	4	5	-20%	\$791,500	\$760,000	4%	90.6%	95.2%	-5%	38	59	-36%
North Shore	1-5-6 to 1-6-9	31	31	0%	17	14	21%	\$800,000	\$565,000	42%	96.4%	99.3%	-3%	16	16	0%
Pearl City - Aiea	1-9-6 to 1-9-9	37	45	-18%	25	32	-22%	\$675,000	\$533,250	27%	97.1%	91.1%	7%	23	43	-47%
Wahiawa	1-7-1 to 1-7-7	16	14	14%	10	12	-17%	\$480,000	\$368,100	30%	95.6%	102.4%	-7%	55	31	77%
Waialae - Kahala	1-3-5	29	15	93%	13	14	-7%	\$1,800,000	\$1,550,000	16%	86.2%	95.6%	-10%	15	47	-68%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	53	39	36%	27	27	0%	\$560,000	\$525,000	7%	97.4%	97.4%	0%	38	33	15%
Windward Coast	1-4-8 to 1-5-5	14	17	-18%	5	10	-50%	\$665,000	\$550,500	21%	99.5%	96.3%	3%	25	61	-59%

# Local Market Update Condos February 2014



February	2014	N	lew Listing	gs	С	losed Sal	es	Med	ian Sales Pr	ice	Percent of C	Priginal Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	for Sale
		Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	1	-	0	1	-	\$0	\$650,000	-	0.0%	97.7%	-	0	1	-	0	1	-
Ala Moana - Kakaako	1-2-3	44	60	-27%	36	25	44%	\$609,500	\$485,000	26%	94.6%	100.0%	-5%	61	39	56%	153	132	16%
Downtown - Nuuanu	1-1-8 to 1-2-2	31	36	-14%	18	20	-10%	\$441,750	\$559,500	-21%	99.6%	99.1%	1%	31	14	121%	107	103	4%
Ewa Plain	1-9-1	34	37	-8%	22	29	-24%	\$384,500	\$325,000	18%	100.7%	96.2%	5%	16	29	-45%	103	68	51%
Hawaii Kai	1-3-9	22	24	-8%	13	6	117%	\$635,000	\$625,875	1%	99.2%	101.5%	-2%	41	6	583%	56	40	40%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	10	-30%	4	3	33%	\$430,000	\$438,000	-2%	101.2%	100.0%	1%	5	20	-75%	10	13	-23%
Kalihi - Palama	1-1-2 to 1-1-7	13	9	44%	6	5	20%	\$362,000	\$391,500	-8%	100.0%	91.3%	10%	6	48	-88%	37	23	61%
Kaneohe	Selected 1-4-4 to 1-4-7	13	19	-32%	15	11	36%	\$455,000	\$415,000	10%	100.5%	100.0%	0%	9	37	-76%	47	41	15%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	25	18	39%	3	10	-70%	\$429,000	\$527,500	-19%	97.5%	98.2%	-1%	26	29	-10%	67	57	18%
Makaha - Nanakuli	1-8-1 to 1-8-9	16	19	-16%	10	10	0%	\$124,250	\$100,000	24%	84.8%	93.1%	-9%	75	41	83%	74	65	14%
Makakilo	1-9-2 to 1-9-3	12	5	140%	5	7	-29%	\$282,500	\$272,000	4%	101.8%	96.5%	5%	37	12	208%	25	16	56%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	59	49	20%	30	29	3%	\$329,000	\$320,000	3%	100.0%	92.8%	8%	23	29	-21%	139	140	-1%
Mililani	Selected 1-9-4 to 1-9-5	29	25	16%	12	18	-33%	\$300,000	\$320,000	-6%	97.2%	97.7%	-1%	27	42	-36%	49	48	2%
Moanalua - Salt Lake	1-1-1	24	14	71%	15	8	88%	\$295,000	\$271,250	9%	98.4%	97.2%	1%	52	17	206%	56	32	75%
North Shore	1-5-6 to 1-6-9	6	6	0%	6	2	200%	\$316,750	\$296,000	7%	93.3%	95.5%	-2%	94	48	96%	20	17	18%
Pearl City - Aiea	1-9-6 to 1-9-9	19	34	-44%	18	12	50%	\$310,000	\$191,250	62%	96.9%	93.8%	3%	45	48	-6%	68	54	26%
Wahiawa	1-7-1 to 1-7-7	3	2	50%	2	0	-	\$154,500	\$0	-	98.4%	0.0%	-	37	0	-	8	6	33%
Waialae - Kahala	1-3-5	2	6	-67%	5	2	150%	\$485,000	\$277,500	75%	101.3%	82.3%	23%	18	77	-77%	15	17	-12%
Waikiki	1-2-6	143	113	27%	62	67	-7%	\$300,000	\$340,000	-12%	94.7%	94.5%	0%	32	53	-40%	463	381	22%
Waipahu	1-9-4	19	19	0%	13	12	8%	\$325,000	\$282,500	15%	97.0%	98.3%	-1%	18	28	-36%	57	49	16%
Windward Coast	1-4-8 to 1-5-5	0	3	-100%	1	3	-67%	\$210,000	\$152,000	38%	100.0%	93.8%	7%	21	82	-74%	13	13	0%

Year to	Date	N	ew Listin	gs	С	losed Sal	es	Med	ian Sales Pr	ice	Percent of O	riginal Price	Received	Days on	Market U	ntil Sale
		Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change	Feb-14	Feb-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	2	-	0	1		\$0	\$650,000	-	0.0%	97.7%	-	0	1	-
Ala Moana - Kakaako	1-2-3	95	112	-15%	85	43	98%	\$460,000	\$355,000	30%	98.9%	97.3%	2%	38	46	-17%
Downtown - Nuuanu	1-1-8 to 1-2-2	71	75	-5%	37	43	-14%	\$432,500	\$439,000	-1%	94.4%	100.0%	-6%	38	26	46%
Ewa Plain	1-9-1	94	63	49%	49	53	-8%	\$379,000	\$330,000	15%	103.8%	97.3%	7%	26	36	-28%
Hawaii Kai	1-3-9	41	47	-13%	26	16	63%	\$614,500	\$509,000	21%	98.3%	100.0%	-2%	33	11	200%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	15	17	-12%	10	10	0%	\$430,000	\$410,000	5%	100.0%	100.1%	0%	7	24	-71%
Kalihi - Palama	1-1-2 to 1-1-7	35	20	75%	13	12	8%	\$255,000	\$343,950	-26%	100.0%	98.3%	2%	9	42	-79%
Kaneohe	Selected 1-4-4 to 1-4-7	29	35	-17%	29	19	53%	\$440,000	\$430,000	2%	98.2%	102.4%	-4%	9	28	-68%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	41	28	46%	8	15	-47%	\$464,500	\$515,000	-10%	97.8%	98.1%	0%	12	22	-45%
Makaha - Nanakuli	1-8-1 to 1-8-9	49	41	20%	18	22	-18%	\$109,975	\$112,500	-2%	87.8%	88.3%	-1%	23	69	-67%
Makakilo	1-9-2 to 1-9-3	21	10	110%	10	11	-9%	\$280,750	\$272,000	3%	101.6%	97.5%	4%	38	12	217%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	121	117	3%	75	61	23%	\$323,000	\$320,000	1%	99.4%	92.8%	7%	22	28	-21%
Mililani	Selected 1-9-4 to 1-9-5	53	48	10%	27	34	-21%	\$268,000	\$282,000	-5%	97.5%	101.3%	-4%	10	36	-72%
Moanalua - Salt Lake	1-1-1	46	35	31%	32	16	100%	\$285,000	\$274,250	4%	96.9%	99.0%	-2%	39	25	56%
North Shore	1-5-6 to 1-6-9	14	9	56%	9	4	125%	\$330,000	\$219,500	50%	91.9%	97.8%	-6%	73	48	52%
Pearl City - Aiea	1-9-6 to 1-9-9	45	66	-32%	37	33	12%	\$300,000	\$204,000	47%	95.2%	94.9%	0%	19	48	-60%
Wahiawa	1-7-1 to 1-7-7	6	2	200%	2	3	-33%	\$154,500	\$153,000	1%	98.4%	90.0%	9%	37	30	23%
Waialae - Kahala	1-3-5	5	11	-55%	9	4	125%	\$445,000	\$402,500	11%	93.7%	97.6%	-4%	21	70	-70%
Waikiki	1-2-6	271	250	8%	113	145	-22%	\$295,000	\$340,000	-13%	92.5%	98.0%	-6%	25	50	-50%
Waipahu	1-9-4	45	46	-2%	25	23	9%	\$299,000	\$248,000	21%	99.7%	99.2%	1%	18	23	-22%
Windward Coast	1-4-8 to 1-5-5	2	9	-78%	3	5	-40%	\$215,000	\$190,000	13%	93.9%	80.9%	16%	87	82	6%

#### February 2014

Aina Haina - Kuliouou (1-3-6 to 1-3-8)

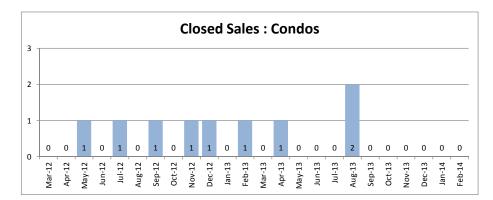


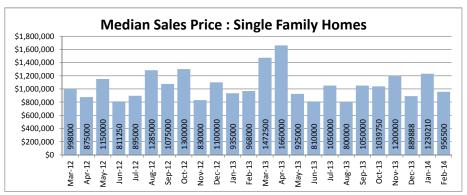
February 2014

Single Family Homes		February		Year to Date			
Single Failing Homes	2014	2013	Change	2014	2013	Change	
New Listings	7	5	40%	21	19	11%	
Closed Sales	4	7	-43%	8	10	-20%	
Median Sales Price	\$956,500	\$968,000	-1%	\$1,045,210	\$942,500	11%	
Percent of Original List Price Received	87.8%	109.0%	-19%	87.3%	103.4%	-16%	
Median Days on Market Until Sale	121	11	1000%	43	10	330%	
Inventory of Homes for Sale	39	31	26%	-	-	-	

Condos		February		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	0	1		0	2	-	
Closed Sales	0	1	-	0	1	-	
Median Sales Price	\$0	\$650,000	-	\$0	\$650,000	-	
Percent of Original List Price Received	0.0%	97.7%	-	0.0%	97.7%	-	
Median Days on Market Until Sale	0	1	-	0	1	-	
Inventory of Homes for Sale	0	1	-	-	-	-	









February 2014

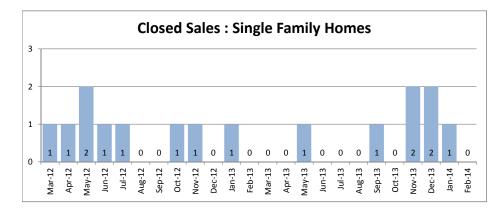
Ala Moana - Kakaako (1-2-3)



February 2014

Single Family Homes		February		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	0	2	-	0	3	-	
Closed Sales	0	0	-	0	1	-	
Median Sales Price	\$0	\$0	-	\$0	\$690,000	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	95.8%	-	
Median Days on Market Until Sale	0	0	-	0	35	-	
Inventory of Homes for Sale	0	2	-	-	-	-	

Condos		February		Ye	ear to Dat	:e
Condos	2014	2013	Change	2014	2013	Change
New Listings	44	60	-27%	95	112	-15%
Closed Sales	36	25	44%	85	43	98%
Median Sales Price	\$609,500	\$485,000	26%	\$460,000	\$355,000	30%
Percent of Original List Price Received	94.6%	100.0%	-5%	98.9%	97.3%	2%
Median Days on Market Until Sale	61	39	56%	38	46	-17%
Inventory of Homes for Sale	153	132	16%		-	-









## Local Market Update February 2014

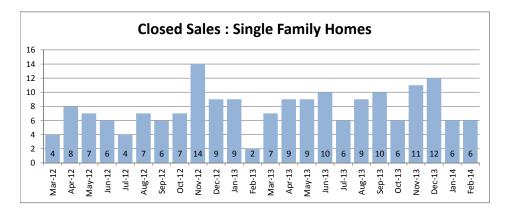
Downtown - Nuuanu



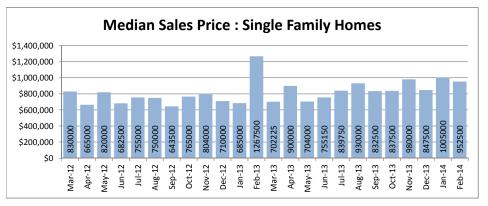
February 2014

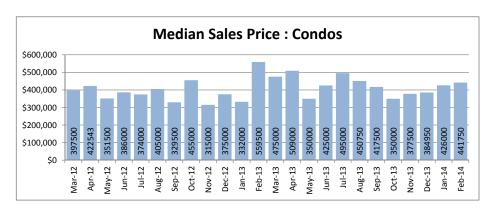
Single Family Homes		February		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	9	10	-10%	21	17	24%	
Closed Sales	6	2	200%	12	11	9%	
Median Sales Price	\$952,500	\$1,267,500	-25%	\$1,005,000	\$685,000	47%	
Percent of Original List Price Received	95.8%	81.0%	18%	95.7%	95.1%	1%	
Median Days on Market Until Sale	18	150	-88%	13	52	-75%	
Inventory of Homes for Sale	30	28	7%	-	-	-	

Condos		February		Year to Date				
Condos	2014	2013	Change	2014	2013	Change		
New Listings	31	36	-14%	71	75	-5%		
Closed Sales	18	20	-10%	37	43	-14%		
Median Sales Price	\$441,750	\$559,500	-21%	\$432,500	\$439,000	-1%		
Percent of Original List Price Received	99.6%	99.1%	1%	94.4%	100.0%	-6%		
Median Days on Market Until Sale	31	14	121%	38	26	46%		
Inventory of Homes for Sale	107	103	4%	-	-	-		









#### February 2014

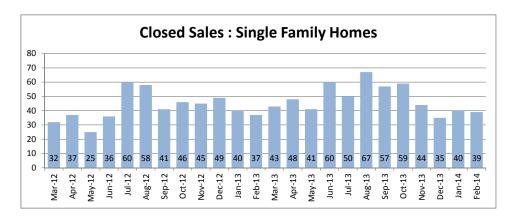




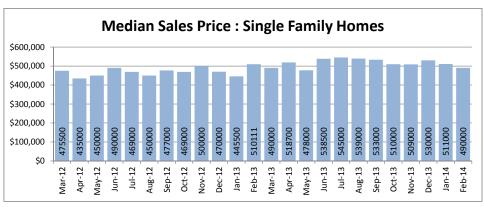
February 2014

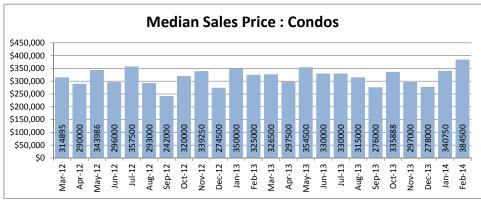
Single Family Homes		February		Year to Date			
Single Failing Florines	2014	2013	Change	2014	2013	Change	
New Listings	59	46	28%	147	102	44%	
Closed Sales	39	37	5%	75	77	-3%	
Median Sales Price	\$490,000	\$510,111	-4%	\$495,000	\$480,000	3%	
Percent of Original List Price Received	97.0%	101.0%	-4%	99.0%	99.0%	0%	
Median Days on Market Until Sale	32	24	33%	28	23	22%	
Inventory of Homes for Sale	153	108	42%	-	-	-	

Condos		February		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	34	37	-8%	94	63	49%	
Closed Sales	22	29	-24%	49	53	-8%	
Median Sales Price	\$384,500	\$325,000	18%	\$379,000	\$330,000	15%	
Percent of Original List Price Received	100.7%	96.2%	5%	103.8%	97.3%	7%	
Median Days on Market Until Sale	16	29	-45%	26	36	-28%	
Inventory of Homes for Sale	103	68	51%	-	-	-	

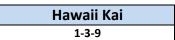








#### February 2014

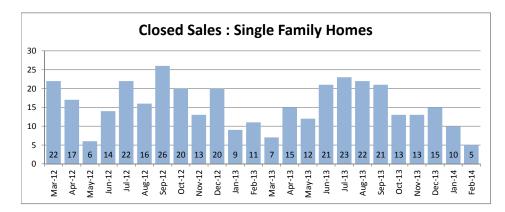




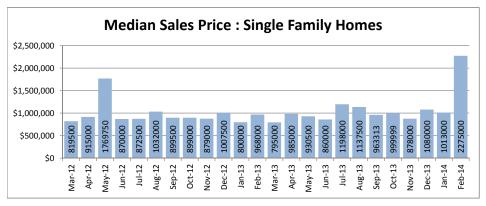
February 2014

Single Family Homes	February			Year to Date			
Single raining florings	2014	2013	Change	2014	2013	Change	
New Listings	21	20	5%	38	34	12%	
Closed Sales	5	11	-55%	15	20	-25%	
Median Sales Price	\$2,275,000	\$968,000	135%	\$1,095,000	\$882,500	24%	
Percent of Original List Price Received	98.9%	102.2%	-3%	99.7%	99.7%	0%	
Median Days on Market Until Sale	20	21	-5%	37	24	54%	
Inventory of Homes for Sale	56	47	19%	-	-	-	

Condos	February			Year to Date			
	2014	2013	Change	2014	2013	Change	
New Listings	22	24	-8%	41	47	-13%	
Closed Sales	13	6	117%	26	16	63%	
Median Sales Price	\$635,000	\$625,875	1%	\$614,500	\$509,000	21%	
Percent of Original List Price Received	99.2%	101.5%	-2%	98.3%	100.0%	-2%	
Median Days on Market Until Sale	41	6	583%	33	11	200%	
Inventory of Homes for Sale	56	40	40%	-	-	-	









### Local Market Update February 2014

Kailua - Waimanalo

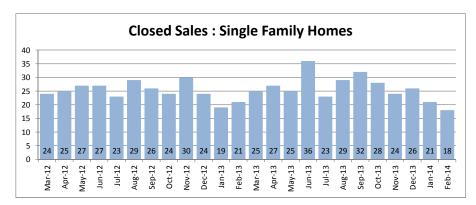
1-4-1 to Selected 1-4-4



February 2014

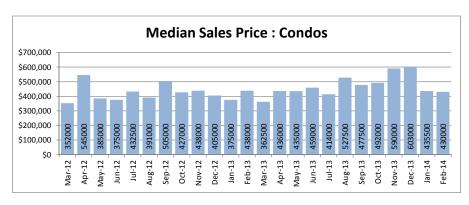
1									
Single Family Homes		February			Year to Date				
Single Failing Homes	2014	2013	Change	2014	2013	Change			
New Listings	26	35	-26%	60	63	-5%			
Closed Sales	18	21	-14%	39	40	-3%			
Median Sales Price	\$973,950	\$750,000	30%	\$925,000	\$842,500	10%			
Percent of Original List Price Received	102.4%	89.4%	15%	100.1%	98.3%	2%			
Median Days on Market Until Sale	13	21	-38%	22	21	5%			
Inventory of Homes for Sale	88	74	19%	-	-	-			

Condos		February		Year to Date			
	2014	2013	Change	2014	2013	Change	
New Listings	7	10	-30%	15	17	-12%	
Closed Sales	4	3	33%	10	10	0%	
Median Sales Price	\$430,000	\$438,000	-2%	\$430,000	\$410,000	5%	
Percent of Original List Price Received	101.2%	100.0%	1%	100.0%	100.1%	0%	
Median Days on Market Until Sale	5	20	-75%	7	24	-71%	
Inventory of Homes for Sale	10	13	-23%	-	-	-	









#### February 2014

Kalihi - Palama

1-1-2 to 1-1-7



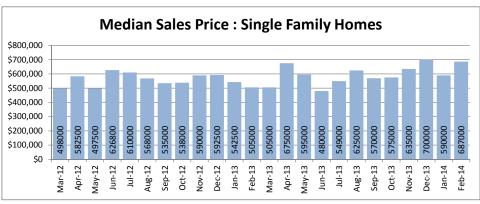
February 2014

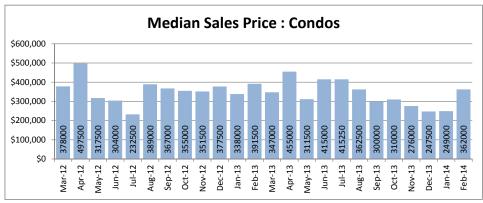
Single Family Homes	February			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	16	13	23%	30	24	25%
Closed Sales	8	3	167%	15	10	50%
Median Sales Price	\$687,000	\$505,000	36%	\$685,000	\$525,000	30%
Percent of Original List Price Received	97.1%	101.4%	-4%	98.6%	96.0%	3%
Median Days on Market Until Sale	29	14	107%	20	34	-41%
Inventory of Homes for Sale	47	42	12%	-	-	-

Condos	February			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	13	9	44%	35	20	75%
Closed Sales	6	5	20%	13	12	8%
Median Sales Price	\$362,000	\$391,500	-8%	\$255,000	\$343,950	-26%
Percent of Original List Price Received	100.0%	91.3%	10%	100.0%	98.3%	2%
Median Days on Market Until Sale	6	48	-88%	9	42	-79%
Inventory of Homes for Sale	37	23	61%	-	-	-









#### February 2014

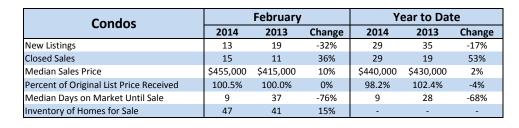
Kaneohe

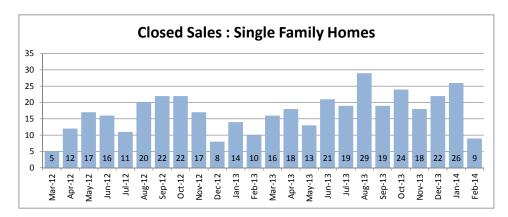
Selected 1-4-4 to 1-4-7



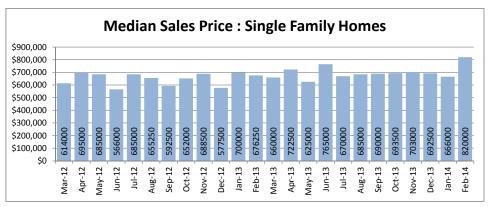
February 2014

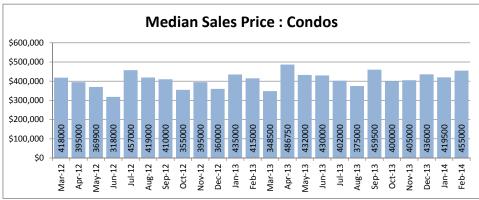
Single Family Homes	February			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	25	26	-4%	42	43	-2%
Closed Sales	9	10	-10%	35	24	46%
Median Sales Price	\$820,000	\$676,250	21%	\$730,000	\$685,000	7%
Percent of Original List Price Received	100.1%	93.3%	7%	100.7%	97.9%	3%
Median Days on Market Until Sale	75	38	97%	20	22	-9%
Inventory of Homes for Sale	64	64	0%	-	-	-











#### February 2014

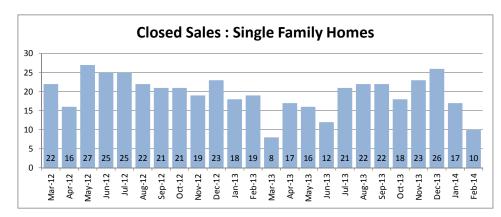
Kapahulu - Diamond Head 1-3-1 to 1-3-4



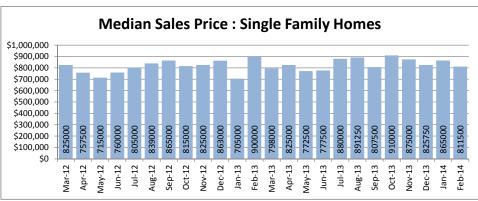
#### February 2014

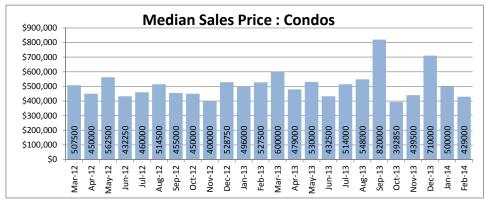
Single Family Homes	February			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	18	19	-5%	44	41	7%
Closed Sales	10	19	-47%	27	37	-27%
Median Sales Price	\$811,500	\$900,000	-10%	\$865,000	\$795,000	9%
Percent of Original List Price Received	104.8%	97.4%	8%	104.8%	105.3%	0%
Median Days on Market Until Sale	15	13	15%	16	16	0%
Inventory of Homes for Sale	64	66	-3%	-	-	-

Condos	February			Year to Date			
	2014	2013	Change	2014	2013	Change	
New Listings	25	18	39%	41	28	46%	
Closed Sales	3	10	-70%	8	15	-47%	
Median Sales Price	\$429,000	\$527,500	-19%	\$464,500	\$515,000	-10%	
Percent of Original List Price Received	97.5%	98.2%	-1%	97.8%	98.1%	0%	
Median Days on Market Until Sale	26	29	-10%	12	22	-45%	
Inventory of Homes for Sale	67	57	18%	1	-	-	









#### February 2014

Makaha - Nanakuli

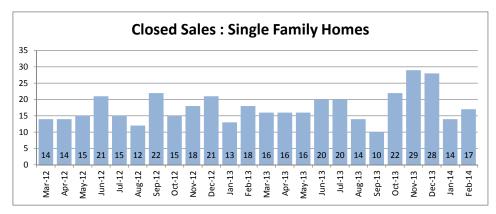
1-8-1 to 1-8-9

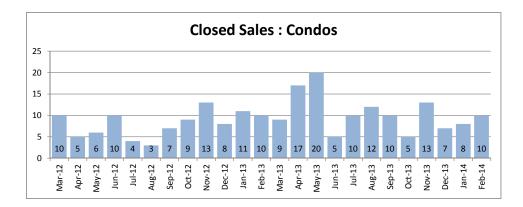


February 2014

Single Family Homes	February			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	31	33	-6%	74	59	25%
Closed Sales	17	18	-6%	26	33	-21%
Median Sales Price	\$408,000	\$338,000	21%	\$340,000	\$355,000	-4%
Percent of Original List Price Received	96.0%	91.5%	5%	97.3%	94.4%	3%
Median Days on Market Until Sale	21	28	-25%	36	17	112%
Inventory of Homes for Sale	103	106	-3%	-	-	-

Condos	February			Year to Date			
	2014	2013	Change	2014	2013	Change	
New Listings	16	19	-16%	49	41	20%	
Closed Sales	10	10	0%	18	22	-18%	
Median Sales Price	\$124,250	\$100,000	24%	\$109,975	\$112,500	-2%	
Percent of Original List Price Received	84.8%	93.1%	-9%	87.8%	88.3%	-1%	
Median Days on Market Until Sale	75	41	83%	23	69	-67%	
Inventory of Homes for Sale	74	65	14%		-	-	









#### February 2014

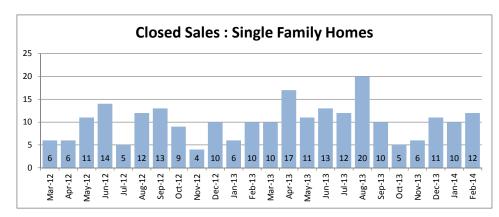
Makakilo 1-9-2 to 1-9-3



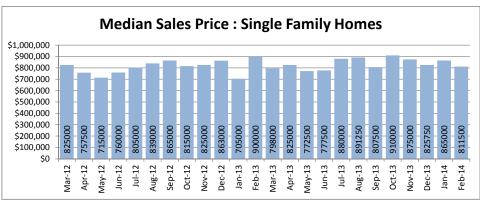
#### February 2014

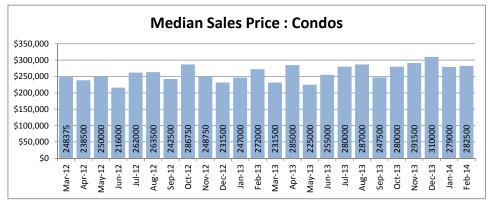
Single Family Homes	February			Year to Date		
	2014	2013	Change	2014	2013	Change
New Listings	27	14	93%	49	28	75%
Closed Sales	12	10	20%	19	16	19%
Median Sales Price	\$686,623	\$497,500	38%	\$567,000	\$510,000	11%
Percent of Original List Price Received	99.9%	99.1%	1%	94.7%	96.8%	-2%
Median Days on Market Until Sale	45	23	96%	51	23	122%
Inventory of Homes for Sale	52	37	41%	-	-	-

Condos	February			Year to Date		
20.1003	2014	2013	Change	2014	2013	Change
New Listings	12	5	140%	21	10	110%
Closed Sales	5	7	-29%	10	11	-9%
Median Sales Price	\$282,500	\$272,000	4%	\$280,750	\$272,000	3%
Percent of Original List Price Received	101.8%	96.5%	5%	101.6%	97.5%	4%
Median Days on Market Until Sale	37	12	208%	38	12	217%
Inventory of Homes for Sale	25	16	56%	-	-	-









## Local Market Update February 2014

Makiki - Moiliili

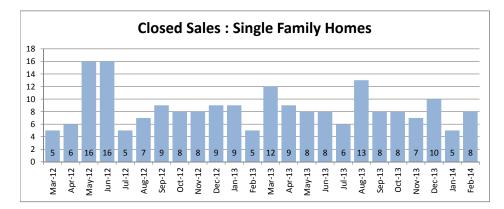
1-2-4 to 1-2-9 (except 1-2-6)

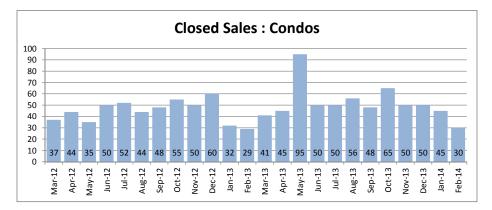


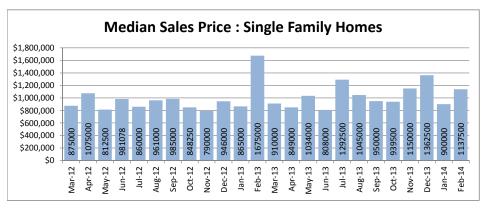
February 2014

Single Family Homes		February		Year to Date			
Single Family Homes	2014	2013	Change	2014	2013	Change	
New Listings	14	10	40%	23	17	35%	
Closed Sales	8	5	60%	13	14	-7%	
Median Sales Price	\$1,137,500	\$1,675,000	-32%	\$1,100,000	\$905,000	22%	
Percent of Original List Price Received	101.1%	100.0%	1%	104.8%	95.3%	10%	
Median Days on Market Until Sale	23	47	-51%	11	56	-80%	
Inventory of Homes for Sale	37	37	0%	-	-	-	

Condos		February		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	59	49	20%	121	117	3%	
Closed Sales	30	29	3%	75	61	23%	
Median Sales Price	\$329,000	\$320,000	3%	\$323,000	\$320,000	1%	
Percent of Original List Price Received	100.0%	92.8%	8%	99.4%	92.8%	7%	
Median Days on Market Until Sale	23	29	-21%	22	28	-21%	
Inventory of Homes for Sale	139	140	-1%	-	-	-	









#### February 2014

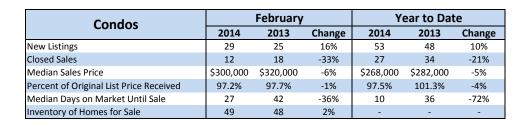
Mililani

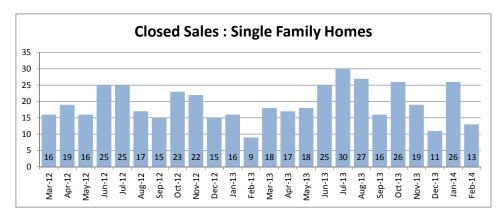
Selected 1-9-4 to 1-9-5



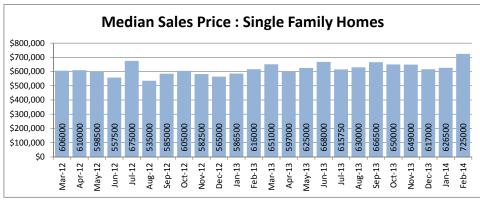
#### February 2014

Single Family Homes		February			Year to Date		
Single Failing Homes	2014	2013	Change	2014	2013	Change	
New Listings	25	20	25%	42	43	-2%	
Closed Sales	13	9	44%	39	25	56%	
Median Sales Price	\$725,000	\$616,000	18%	\$655,000	\$609,000	8%	
Percent of Original List Price Received	97.5%	101.0%	-3%	99.2%	99.8%	-1%	
Median Days on Market Until Sale	15	24	-38%	12	28	-57%	
Inventory of Homes for Sale	49	37	32%	-	-	-	











#### February 2014

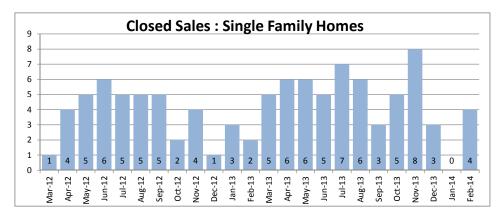
Moanalua - Salt Lake



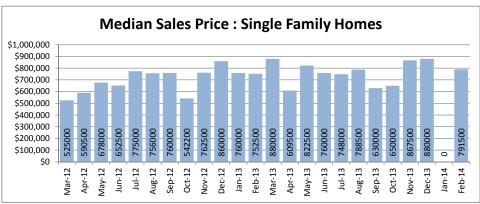
#### February 2014

Single Family Homes	February			Year to Date		
Single running monies	2014	2013	Change	2014	2013	Change
New Listings	2	8	-75%	8	12	-33%
Closed Sales	4	2	100%	4	5	-20%
Median Sales Price	\$791,500	\$752,500	5%	\$791,500	\$760,000	4%
Percent of Original List Price Received	90.6%	98.7%	-8%	90.6%	95.2%	-5%
Median Days on Market Until Sale	38	37	3%	38	59	-36%
Inventory of Homes for Sale	14	10	40%	-	-	-

Condos	February			Year to Date			
condos	2014	2013	Change	2014	2013	Change	
New Listings	24	14	71%	46	35	31%	
Closed Sales	15	8	88%	32	16	100%	
Median Sales Price	\$295,000	\$271,250	9%	\$285,000	\$274,250	4%	
Percent of Original List Price Received	98.4%	97.2%	1%	96.9%	99.0%	-2%	
Median Days on Market Until Sale	52	17	206%	39	25	56%	
Inventory of Homes for Sale	56	32	75%	•	-	-	









February 2014

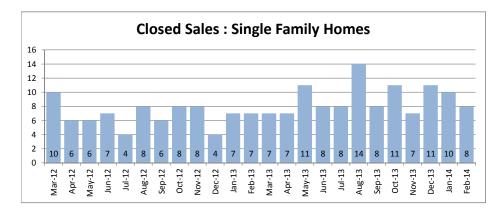




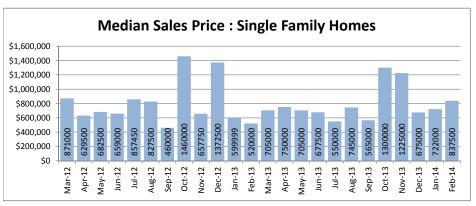
February 2014

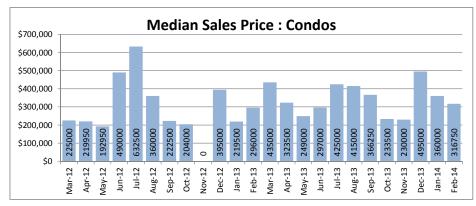
Single Family Homes	February			Year to Date		
Single running momes	2014	2013	Change	2014	2013	Change
New Listings	15	12	25%	31	31	0%
Closed Sales	8	7	14%	17	14	21%
Median Sales Price	\$837,500	\$520,000	61%	\$800,000	\$565,000	42%
Percent of Original List Price Received	96.8%	96.7%	0%	96.4%	99.3%	-3%
Median Days on Market Until Sale	46	19	142%	16	16	0%
Inventory of Homes for Sale	71	55	29%	-	-	-

Condos	February			Year to Date			
	2014	2013	Change	2014	2013	Change	
New Listings	6	6	0%	14	9	56%	
Closed Sales	6	2	200%	9	4	125%	
Median Sales Price	\$316,750	\$296,000	7%	\$330,000	\$219,500	50%	
Percent of Original List Price Received	93.3%	95.5%	-2%	91.9%	97.8%	-6%	
Median Days on Market Until Sale	94	48	96%	73	48	52%	
Inventory of Homes for Sale	20	17	18%	-	-	-	









#### February 2014

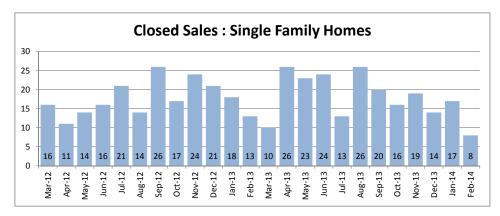
Pearl City - Aiea



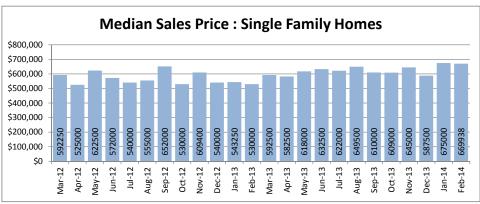
February 2014

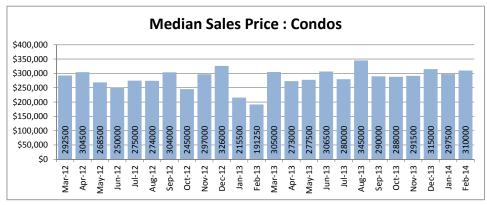
Single Family Homes	February			Year to Date		
Single railing fromes	2014	2013	Change	2014	2013	Change
New Listings	12	21	-43%	37	45	-18%
Closed Sales	8	13	-38%	25	32	-22%
Median Sales Price	\$669,938	\$530,000	26%	\$675,000	\$533,250	27%
Percent of Original List Price Received	103.8%	96.4%	8%	97.1%	91.1%	7%
Median Days on Market Until Sale	13	82	-84%	23	43	-47%
Inventory of Homes for Sale	41	56	-27%	-	-	-

Condos	February			Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	19	34	-44%	45	66	-32%	
Closed Sales	18	12	50%	37	33	12%	
Median Sales Price	\$310,000	\$191,250	62%	\$300,000	\$204,000	47%	
Percent of Original List Price Received	96.9%	93.8%	3%	95.2%	94.9%	0%	
Median Days on Market Until Sale	45	48	-6%	19	48	-60%	
Inventory of Homes for Sale	68	54	26%	1	-	-	









#### February 2014

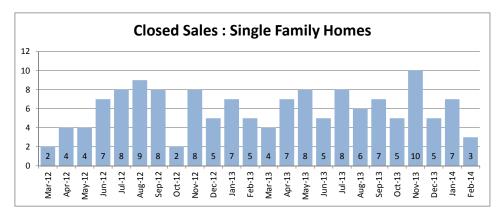
Wahiawa 1-7-1 to 1-7-7



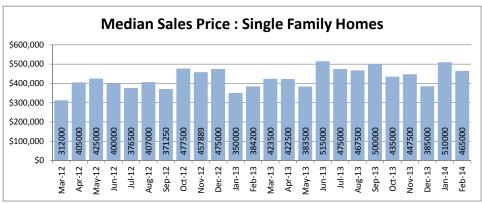
February 2014

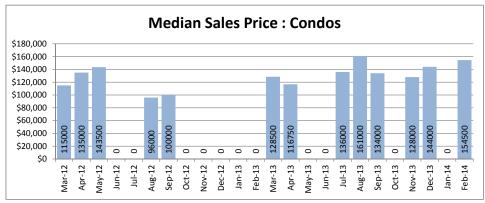
Single Family Homes	February			Year to Date		
Single Failing Homes	2014	2013	Change	2014	2013	Change
New Listings	13	4	225%	16	14	14%
Closed Sales	3	5	-40%	10	12	-17%
Median Sales Price	\$465,000	\$384,200	21%	\$480,000	\$368,100	30%
Percent of Original List Price Received	95.1%	109.8%	-13%	95.6%	102.4%	-7%
Median Days on Market Until Sale	33	15	120%	55	31	77%
Inventory of Homes for Sale	25	19	32%	-	-	-

Condos	February			Year to Date		
Condos	2014	2013	Change	2014	2013	Change
New Listings	3	2	50%	6	2	200%
Closed Sales	2	0	-	2	3	-33%
Median Sales Price	\$154,500	\$0	-	\$154,500	\$153,000	1%
Percent of Original List Price Received	98.4%	0.0%	-	98.4%	90.0%	9%
Median Days on Market Until Sale	37	0	-	37	30	23%
Inventory of Homes for Sale	8	6	33%	٠	-	-









## Local Market Update February 2014

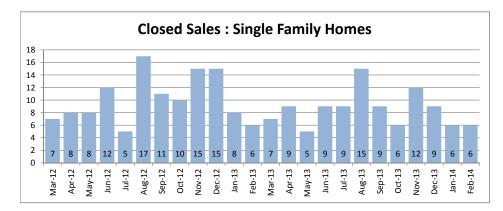
Waialea - Kahala



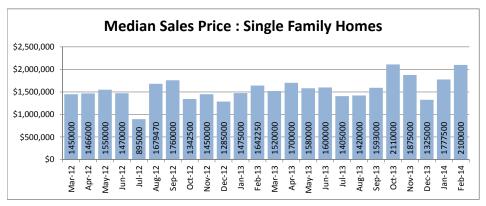
February 2014

Single Family Homes		February		Year to Date			
Single Failing Florines	2014	2013	Change	2014	2013	Change	
New Listings	11	7	57%	29	15	93%	
Closed Sales	6	6	0%	13	14	-7%	
Median Sales Price	\$2,100,000	\$1,642,250	28%	\$1,800,000	\$1,550,000	16%	
Percent of Original List Price Received	97.7%	98.9%	-1%	86.2%	95.6%	-10%	
Median Days on Market Until Sale	30	17	76%	15	47	-68%	
Inventory of Homes for Sale	48	33	45%	-	-	-	

Condos		February		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	2	6	-67%	5	11	-55%	
Closed Sales	5	2	150%	9	4	125%	
Median Sales Price	\$485,000	\$277,500	75%	\$445,000	\$402,500	11%	
Percent of Original List Price Received	101.3%	82.3%	23%	93.7%	97.6%	-4%	
Median Days on Market Until Sale	18	77	-77%	21	70	-70%	
Inventory of Homes for Sale	15	17	-12%	-	-	-	

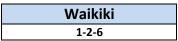








#### February 2014

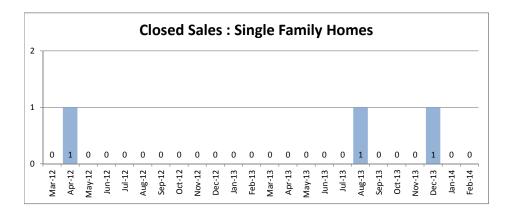


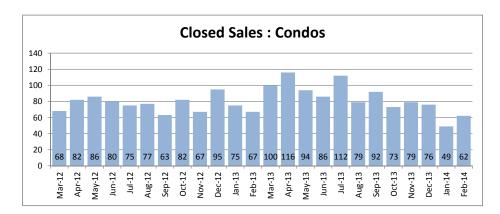


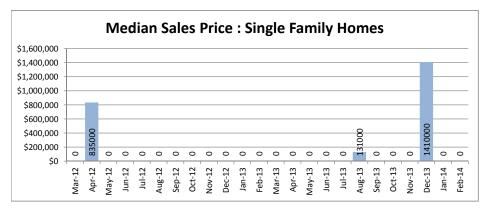
February 2014

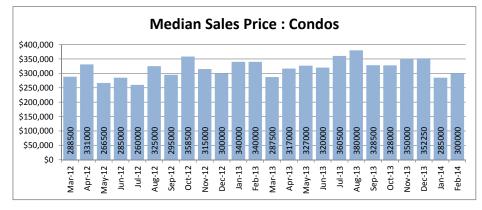
Single Family Homes		February		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	0	0	-	0	0	-	
Closed Sales	0	0	-	0	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	0	0	-	-	-	-	

Condos		February		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	143	113	27%	271	250	8%	
Closed Sales	62	67	-7%	113	145	-22%	
Median Sales Price	\$300,000	\$340,000	-12%	\$295,000	\$340,000	-13%	
Percent of Original List Price Received	94.7%	94.5%	0%	92.5%	98.0%	-6%	
Median Days on Market Until Sale	32	53	-40%	25	50	-50%	
Inventory of Homes for Sale	463	381	22%	-	-	-	









#### February 2014

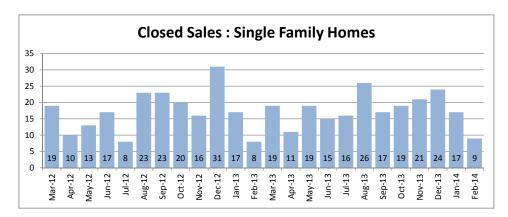
Waipahu	
1-9-4	



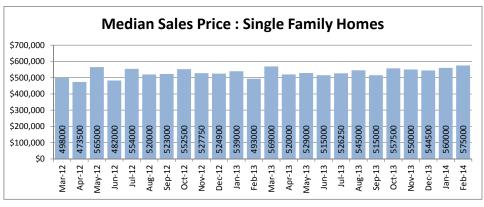
#### February 2014

Single Family Homes		February		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	20	18	11%	53	39	36%	
Closed Sales	9	8	13%	27	27	0%	
Median Sales Price	\$575,000	\$493,000	17%	\$560,000	\$525,000	7%	
Percent of Original List Price Received	100.0%	100.7%	-1%	97.4%	97.4%	0%	
Median Days on Market Until Sale	30	41	-27%	38	33	15%	
Inventory of Homes for Sale	50	47	6%	-	-	-	

Condos		February		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	19	19	0%	45	46	-2%	
Closed Sales	13	12	8%	25	23	9%	
Median Sales Price	\$325,000	\$282,500	15%	\$299,000	\$248,000	21%	
Percent of Original List Price Received	97.0%	98.3%	-1%	99.7%	99.2%	1%	
Median Days on Market Until Sale	18	28	-36%	18	23	-22%	
Inventory of Homes for Sale	57	49	16%		-	-	









#### February 2014

**Windward Coast** 

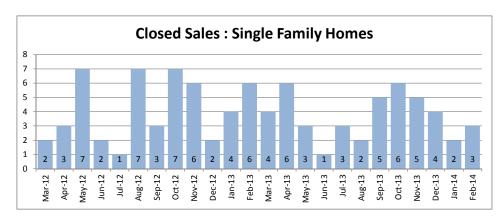
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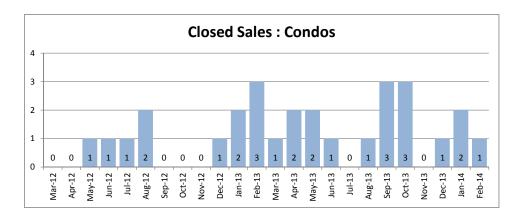


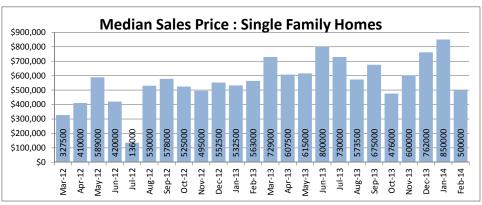
February 2014

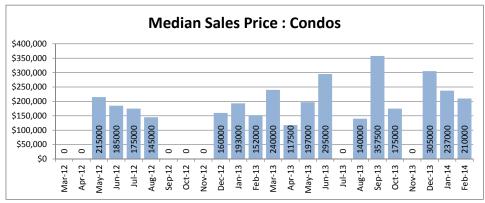
Single Family Homes		February		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	6	9	-33%	14	17	-18%	
Closed Sales	3	6	-50%	5	10	-50%	
Median Sales Price	\$500,000	\$563,000	-11%	\$665,000	\$550,500	21%	
Percent of Original List Price Received	91.1%	98.5%	-8%	99.5%	96.3%	3%	
Median Days on Market Until Sale	4	80	-95%	25	61	-59%	
Inventory of Homes for Sale	47	40	18%	-	-	-	

Condos		February		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	0	3	-100%	2	9	-78%	
Closed Sales	1	3	-67%	3	5	-40%	
Median Sales Price	\$210,000	\$152,000	38%	\$215,000	\$190,000	13%	
Percent of Original List Price Received	100.0%	93.8%	7%	93.9%	80.9%	16%	
Median Days on Market Until Sale	21	82	-74%	87	82	6%	
Inventory of Homes for Sale	13	13	0%		-	-	









Central Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
MILILANI AREA	\$	609,000	\$	655,000	7.6%	\$46,000	3	5	66.7%	2
MILILANI MAUKA	\$	643,500	\$	854,000	32.7%	\$210,500	6	8	33.3%	2
WAHIAWA AREA	\$	354,600	\$	472,500	33.2%	\$117,900	2	2	0.0%	0
WAHIAWA HEIGHTS	\$	397,900	\$	-	-	-	1	-	-	-
WHITMORE VILLAGE	\$	963,500	\$	465,000	-51.7%	-\$498,500	2	1	-50.0%	-1
Central Region	\$	609,500	\$	662,500	8.7%	\$53,000	14	16	14.3%	2
Diamond Hd Region	20	13 Median	20	014 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AINA HAINA AREA	\$	821,500	\$	679,000	-17.3%	-\$142,500	2	1	-50.0%	-1
DIAMOND HEAD	\$	1,780,000	\$	4,300,000	141.6%	\$2,520,000	3	1	-66.7%	-2
HAWAII LOA RIDGE	\$	2,100,000	\$	3,950,000	88.1%	\$1,850,000	3	1	-66.7%	-2
KAHALA AREA	\$	1,642,250	\$	3,300,000	100.9%	\$1,657,750	2	3	50.0%	1
KAIMUKI	\$	1,075,000	\$	911,500	-15.2%	-\$163,500	4	2	-50.0%	-2
KAPAHULU	\$	980,000		-	-	-	3	-	-	-
KULIOUOU	\$	681,000	\$	788,000	15.7%	\$107,000	1	1	0.0%	0
MAUNALANI HEIGHTS	\$	1,115,000	\$	958,600	-14.0%	-\$156,400	1	2	100.0%	1
NIU VALLEY	\$	840,200	\$	1,125,000	33.9%	\$284,800	1	1	0.0%	0
PALOLO	\$	635,000	\$	679,000	6.9%	\$44,000	3	3	0.0%	0
PUUPANINI	\$	872,000	\$	4,338,000	397.5%	\$3,466,000	1	1	0.0%	0
WAIALAE IKI	\$	1,455,000	\$	1,400,000	-3.8%	-\$55,000	3	3	0.0%	0
WAIALAE NUI RDGE	\$	1,820,000	\$	-	-	-	1	-	-	-
WILHELMINA	\$	764,500	\$	760,000	-0.6%	-\$4,500	4	1	-75.0%	-3
Diamond Hd Region	\$	1,095,600	\$	1,162,500	6.1%	\$66,900	32	20	-37.5%	-12
Hawaii Kai Region	20	13 Median	20	)14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
KALAMA VALLEY	\$	724,750	\$	-	-	-	2	-	-	-
KAMILO NUI	\$	1,295,000	\$	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$	960,000	\$	-	-	-	1	-	-	-
KOKO KAI	\$	1,990,000	\$	2,415,000	21.4%	\$425,000	1	1	0.0%	0
LAULIMA	\$	807,500	\$	-	-	-	2	-	-	-
MARINERS RIDGE		-	\$	924,000	-	-	-	1	-	-
MARINERS COVE	\$	1,800,000	\$	1,090,000	-39.4%	-\$710,000	1	1	0.0%	0
MARINERS VALLEY	\$	880,000	\$	-	-	-	1	-	-	-
NAPALI HAWEO	\$	-	\$	2,800,000	-	-	-	1	-	-
PORTLOCK	\$	1,500,000	\$	-	-	-	1	-	-	-
TRIANGLE	Ś	1,850,000	\$	2,275,000	23.0%	\$425,000	1	1	0.0%	0

2,275,000 137.0%

\$1,315,000

11

-54.5%

-6

960,000 \$

Hawaii Kai Region

Single Family Solds - February 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	201	3 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
LUALUALEI	\$	360,000	\$	305,000	-15.3%	-\$55,000	1	3	200.0%	2
MAILI	\$	266,500	\$	312,000	17.1%	\$45,500	4	4	0.0%	0
MAILI SEA-MAKALAE 1	\$	423,500	\$	494,525	16.8%	\$71,025	4	2	-50.0%	-2
MAILI SEA-KAIMALINO		-	\$	400,000	-	-	-	1	-	-
МАКАНА	\$	325,000	\$	510,000	56.9%	\$185,000	7	5	-28.6%	-2
NANAKULI	\$	183,000		-	-	-	2	-	-	-
Leeward Region	\$	338,000	\$	400,000	18.3%	\$62,000	18	15	-16.7%	-3
		·		-						
Ewa Plain Region	201	3 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
EWA BEACH	\$	365,000	\$	382,000	4.7%	\$17,000	3	2	-33.3%	-1
EWA GEN ALII COURT		-	\$	430,000	-	-	-	1	-	-
EWA GEN KULA LEI	\$	499,999	\$	559,900	12.0%	\$59,901	1	1	0.0%	0
EWA GEN LAULANI-TIDES	\$	441,000	\$	485,000	10.0%	\$44,000	2	2	0.0%	0
EWA GEN LAULANI-TRADES	•	-	\$	475,000	-	-	_	1	_	_
EWA GEN LOMBARD WAY		-	\$	372,500	-	-	-	2	-	-
EWA GEN MONTECITO/TUSCANY		_	\$	464,000	_	-	<u>-</u>	3	_	_
EWA GEN PRESCOTT		_	\$	687,383	_	<u>-</u>	-	1	-	_
EWA GEN SODA CREEK	\$	442,000	\$	502,500	13.7%	\$60,500	1	2	100.0%	1
EWA GEN SONOMA	Y	-	\$	700,000	-	-	-	1	-	-
EWA GEN SUMMERHILL	\$	434.000	\$	477.000	9.9%	\$43,000	1	1	0.0%	0
EWA GEN SUN TERRA	Ą	-	\$	513,500	J.J/0 -	-	-	2	-	-
EWA GEN SUN TERRA SOUTH		_	\$	449,000	-		<u> </u>	1	_	
EWA GEN TIBURON		-	\$	455.000	-	-	-	2	-	_
EWA GEN HIBORON EWA GEN WOODBRIDGE	\$	685,000	Ş	433,000	-		1	-	-	_
EWA VILLAGES	\$	441,000	\$	405,000	-8.2%	-\$36,000	2	2	0.0%	0
HOAKALEI-KA MAKANA	\$	635,000		1,188,681	-8.2% 87.2%	\$553,681	2	1	-50.0%	-1
HUELANI	\$	625,000	Ş	-	-		2	-	-30.0%	-1
KAPOLEI	\$			-	-	-	4	-	-	-
	\$	564,056		-	_	-	•	_	-	-
KAPOLEI-KAI	\$	445,000	¢	-		- ¢20.500	1		-	
KAPOLEI-IWALANI		580,000	\$	540,500	-6.8%	-\$39,500	2	1	-50.0%	-1
KAPOLEI-KEKUILANI	\$	475,000	۲.	-	-	-	1	-	-	-
KAPOLEI-KNOLLS		-	\$	625,000	-	-	-	1	-	-
KAPOLEI-MEHANA-LA HIKI		-	\$	630,000	-	-	-	1	-	-
KO OLINA		-	\$	1,485,000	-	-	<del>-</del>	1	-	-
LEEWARD ESTATES	\$	325,000		-	-	-	1	-	-	-
OCEAN POINTE	\$	555,000	\$	615,000	10.8%	\$60,000	7	4	-42.9%	-3
WESTLOCH FAIRWAY	\$	485,000	\$	510,000	5.2%	\$25,000	3	3	0.0%	0
WESTLOCH ESTATES	\$	525,000	\$	497,500	-5.2%	-\$27,500	3	2	-33.3%	-1
Ewa Plain Region	\$	510,111	\$	483,500	-5.2%	-\$26,611	37	38	2.7%	1
Makakilo Region	201	.3 Median		14 Median	+/-	+/-	2013 Sold		+/-	+/-
MAKAKILO-HIGHPOINTE		-	\$	766,000	-	-	-	1	-	-
MAKAKILO-KAHIWELO		-	\$	753,245	-	-	-	1	-	-
MAKAKILO-KUMULANI	,	-	\$	875,000	-	-	-	3	-	-
MAKAKILO-UPPER	\$	495,000	\$	533,500	7.8%	\$38,500	3	2	-33.3%	-1
MAKAKILO-LOWER	\$	485,000	\$	475,000	-2.1%	-\$10,000	3	3	0.0%	0
MAKAKILO-PALEHUA HGTS		-	\$	800,000	-	-	-	1	-	-
MAKAKILO-WEST HILLS	\$	625,000		-	-	-	1	-	-	-
MAKAKILO-ROYAL RIDGE	\$	599,999		-	-	-	1	-	-	-
MAKAKILO-STARSEDGE	\$	740,000	\$	620,000	-16.2%	-\$120,000	1	1	0.0%	0
NANAKAI GARDENS	\$	425,000		-	-	-	1	-	-	-
Makakilo Region	\$	497,500	_	686,623	38.0%	\$189,123	10	12	20.0%	2

Single Family Solds - February 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	20:	L3 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AIKAHI PARK		-	\$	924,000	-	-	-	1	-	-
BEACHSIDE	\$	1,680,000	\$	4,300,000	156.0%	\$2,620,000	2	1	-50.0%	-1
CNTRY CLUB KNOLL		-	\$	1,162,500	-	-	-	2	-	-
COCONUT GROVE	\$	602,700	\$	725,000	20.3%	\$122,300	2	3	50.0%	1
ENCHANTED LAKE	\$	1,049,750		-	-	-	2	-	-	-
HILLCREST	\$	1,200,000		-	-	-	1	-	-	-
KALAMA/CNUT GROV		-	\$	940,000	-	-	-	1	-	-
KALAMA TRACT	\$	1,150,000	\$	1,007,900	-12.4%	-\$142,100	1	1	0.0%	0
KALAHEO HILLSIDE	\$	810,000	\$	830,000	2.5%	\$20,000	1	1	0.0%	0
KAOPA	\$	725,000		-	-	-	2	-	-	-
KEOLU HILLS	\$	698,750	\$	827,500	18.4%	\$128,750	4	2	-50.0%	-2
KOOLAUPOKU	\$	600,000	\$	1,165,000	94.2%	\$565,000	1	1	0.0%	0
KUULEI TRACT	•	-	\$	1,940,000	-	-	-	1	-	-
LANIKAI	\$	1,750,000	\$	5,612,500	220.7%	\$3,862,500	1	2	100.0%	1
MAUNAWILI	\$	915,000	\$	1,700,000	85.8%	\$785,000	1	1	0.0%	0
OLOMANA	\$	700,000		-	-	-	1	_	-	-
POHAKUPU	\$	620,000	\$	725,000	16.9%	\$105,000	1	1	0.0%	0
WAIMANALO	\$	1,350,000	Υ	-	-	-	1	-	-	-
Kailua Region	\$	750,000	\$	990,925	32.1%	\$240,925	21	18	-14.3%	-3
Kanua Kegion	7	730,000	Ţ	330,323	J2.170	72 <del>4</del> 0,323	2.1	10	-14.5/0	-5
Pearl City Region	201	L3 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AIEA HEIGHTS	\$	649,000	\$	785,000	21.0%	\$136,000	3	1	-66.7%	-2
HALAWA	Y	-	\$	649,000	-	-	-	2	-	-
NEWTOWN		-	\$	765,000	_	-	-	1	-	_
PACIFIC PALISADES	\$	515,000	\$	540,000	4.9%	\$25,000	5	1	-80.0%	-4
PEARL CITY-UPPER	\$	520,000	\$	626,000	20.4%	\$106,000	3	1	-66.7%	-2
PEARLRIDGE	Ą	-	\$	785,000	-	-	-	1	-00.770	-2
WAIAU	\$	675,000	ڔ	-		<u>-</u>	1	-	-	_
WAIMALU	\$	670,000	\$	574,000	-14.3%	-\$96,000	1	1	0.0%	0
Pearl City Region	\$	530,000	\$	695,500	31.2%	\$165,500	13	8	-38.5%	-5
real City Region	Ą	330,000	Ą	093,300	31.2/0	\$105,500	13	0	-30.3/0	-3
Kaneohe Region	201	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ALII SHORES		-	\$	1,022,500	-	-	-	1	-	-,
BAY VIEW GARDEN		_	\$	820,000	_	_	_	1	_	_
CASTLE HILL	\$	750,000	Ţ	-	-	<u>-</u>	1	_	_	_
CLUB VIEW ESTATE	Ų	-	\$	775,000	_	_	-	1	_	_
COUNTRY CLUB			\$	918,000	<u>-</u>	<u>-</u>	-	1	-	
HAIKU VILLAGE			\$	845,000	-			1		
HALE KOU	\$	684,000	Ą	-	_	<u>-</u>	2	-	_	_
HALEKAUWILA	\$	507,000		-	-	-	2	-	-	-
		450,000			-	-		-	-	-
HAUULA KAAAWA	\$ \$	575,000		-	-	<del>-</del>	1 5	-	-	-
KAPUNA HALA	Ş	5/5,000	<u>,</u>		-	-		-	-	-
-	۲.	440.000	\$	650,000	-	-	- 1	1		-
KANEOHE TOWN	\$	440,000		-	-	-	1	-	-	-
KEAPUKA	\$	672,500		-	-	-	1	-	-	-
LILIPUNA	\$	900,000	Ċ	-	-	-	1	-	-	-
LULANI OCEAN		-	\$	672,500	-	-	-	2		
MAHINUI	_	-	\$	840,000	-	-	-	1	-	-
MIKIOLA	\$	742,500		-	-	-	2	-	-	-
PUNALUU		-	\$	500,000	-	-	-	1	-	-
WAIHOLE		-	\$	400,000	-	-	-	1	-	-
Kaneohe Region	\$	580,500	\$	775,000	33.5%	\$194,500	16	11	-31.3%	-5

Single Family Solds - February 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
LAIE		-	\$	668,325	-	-	-	1	-	-
PAALAAKAI	\$	380,000		-	-	-	1	-	-	-
PUPUKEA	\$	950,000	\$	899,500	-5.3%	-\$50,500	1	4	300.0%	3
SUNSET AREA	\$	812,650	\$	875,000	7.7%	\$62,350	2	1	-50.0%	-1
SUNSET/VELZY		-	\$	700,000	-	-	-	1	-	-
WAIALUA	\$	500,000	\$	646,928	29.4%	\$146,928	3	2	-33.3%	-1
North Shore Region	\$	520,000	\$	646,928	24.4%	\$126,928	7	9	28.6%	2
Waipahu Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ROYAL KUNIA	\$	418,350	\$	695,000	66.1%	\$276,650	2	1	-50.0%	-1
SEAVIEW		-	\$	575,000	-	-	-	1	-	-
VILLAGE PARK	\$	479,000	\$	471,000	-1.7%	-\$8,000	3	1	-66.7%	-2
WAIKELE	\$	603,500	\$	654,000	8.4%	\$50,500	2	2	0.0%	0
WAIPAHU ESTATES		-	\$	550,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$	530,000	\$	480,000	-9.4%	-\$50,000	1	2	100.0%	1
WAIPIO GENTRY		-	\$	579,000	-	-	-	1	-	-
Waipahu Region	\$	493,000	\$	575,000	16.6%	\$82,000	8	9	12.5%	1
Metro Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ALIAMANU		-	\$	656,000	-	-	-	2	-	-
DOWSETT	\$	2,000,000	\$	1,341,000	-33.0%	-\$659,000	1	1	0.0%	0
KALIHI-LOWER		-	\$	689,000	-	-	-	3	-	-
KAM HEIGHTS	\$	255,000	\$	660,000	158.8%	\$405,000	1	1	0.0%	0
KAPALAMA	\$	595,700	\$	692,850	16.3%	\$97,150	2	2	0.0%	0
LAKESIDE	\$	830,000		-	-	-	1	-	-	-
LILIHA		-	\$	710,000	-	-	-	1	-	-
MAKIKI HEIGHTS	\$	2,360,000		-	-	-	2	-	-	-
MANOA AREA	\$	1,662,500	\$	1,042,500	-37.3%	-\$620,000	2	2	0.0%	0
MANOA-UPPER		-	\$	1,200,000	-	-	-	1	-	-
MOILIILI		-	\$	1,200,000	-	-	-	2	-	-
MANOA-WOODLAWN	\$	1,675,000	\$	1,295,000	-22.7%	-\$380,000	1	1	0.0%	0
MOANALUA GARDENS	\$	675,000	\$	828,000	22.7%	\$153,000	1	1	0.0%	0
MOANALUA VALLEY		-	\$	912,000	-	-	-	1	-	-
NUUANU AREA	\$	535,000	\$	649,000	21.3%	\$114,000	1	1	0.0%	0
NUUANU LOWER		-	\$	605,000	-	-	-	3	-	-
PACIFIC HEIGHTS		-	\$	1,162,500	-	-	-	1	-	-
PAUOA VALLEY		-	\$	805,000	-	-	-	1	-	-
PUNAHOU		-	\$	650,000	-	-	-	1		
PUNCHBOWL AREA		-	\$	1,150,000	-	-	-	1	-	-
Metro Region	\$	865,000	\$	780,350	-9.8%	-\$84,650	12	26	116.7%	14

Condo Solds - February 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3 +/-2013 Sold 2014 Sold +/-**Central Region** 2013 Median 2014 Median +/-+/-LAUNANI VALLEY \$ 341,550 390,000 14.2% \$48,450 -50.0% 2 1 -1 MILILANI AREA \$ 311,500 302,500 -2.9% -\$9,000 6 4 -33.3% -2 \$ MILILANI MAUKA 320,000 325,000 7 4 -42.9% \$ Ś 1.6% \$5,000 -3 WAHIAWA HEIGHTS 175,000 \$ 1 WIIKINA 134,000 \$ 1 WAIPIO ACRES/WAIKALANI WOOD -\$23,000 210,000 \$ 187,000 -11.0% 3 3 0.0% O **Central Region** \$ 320,000 \$ 270,000 -15.6% -\$50,000 18 14 -22.2% -4 **Diamond Hd Region** 2013 Median 2014 Median +/-+/-2013 Sold 2014 Sold +/-+/-DIAMOND HEAD 527,500 429,000 -18.7% -\$98,500 3 -70.0% \$ \$ 10 -7 KALANI IKI \$ 975,000 1 \_ KULIOUOU 650,000 1 WAIALAE G/C \$ 277,500 \_ 2 \_ WAIALAE NUI VLY 465,000 4 \$ \$ 8 **Diamond Hd Region** 520,000 465,000 -10.6% -\$55,000 13 -38.5% -5 **Ewa Plain Region** 2014 Median +/-+/-2013 Sold 2014 Sold +/-+/-2013 Median -1.3% AG/INDL/NAVY \$ 187,500 \$ 185,000 -\$2,500 2 2 0.0% 0 EWA \$ 290,000 \$ 258,500 -10.9% -\$31,500 9 2 -77.8% -7 **EWA GEN** \$ 225,000 230,000 2.2% \$5,000 0.0% 0 1 1 EWA GEN SUN TERRA ON THE PARK 199.000 Ś 1 \$ -50.0% **EWA GEN SODA CREEK** 229,000 259,000 13.1% \$30,000 2 \$ 1 -1 HOAKALEI-KA MAKANA 460,500 Ś \_ 1 **KAPOLEI** \$ 352,937 \$ 265,000 -24.9% -\$87,937 6 3 -50.0% -3 KAPOLEI-MALANAI \$ 270,000 \_ 1 \_ **KO OLINA** 592,500 \$ 712,500 20.3% \$120,000 6 200.0% 4 362,000 **OCEAN POINTE** 390,000 7.7% \$28,000 6 5 -16.7% -1 **Ewa Plain Region** 325,000 384,500 18.3% \$59,500 29 22 -24.1% -7 2013 Sold 2014 Sold Hawaii Kai Region 2013 Median 2014 Median +/-+/-+/-HAHAIONE-LOWER \$ 460,000 \$ 550,000 19.6% \$90,000 5 400.0% 4 1 **MARINERS VALLEY** \$ 478,000 1 WEST MARINA \$ 707,500 \$ 725,000 2.5% \$17,500 4 8 100.0% 4 Hawaii Kai Region \$ 625,875 635,000 1.5% 116.7% \$9,125 6 13 7 Ś 2013 Sold 2014 Sold **Kailua Region** 2013 Median 2014 Median +/-+/-+/-+/-AIKAHI PARK \$ 438,000 \$ 416,000 -5.0% -\$22,000 0.0% 0 1 1 BLUESTONE KAILUA TOWN Ś 425.000 Ś 430,000 1.2% \$5,000 3 200.0% 2 1 **KUKILAKILA** Ś 610,000 **Kailua Region** \$ 438,000 \$ 430,000 -1.8% -\$8,000 3 4 33.3% 1 Kaneohe Region 2013 Median 2014 Median +/-+/-2013 Sold 2014 Sold +/-+/-**ALII BLUFFS** 565,000 1 -HAIKU PLANTATION Ś 460,000 \$ 473.000 2.8% \$13,000 3 200.0% 2 1 HAIKU VILLAGE \$ 452,500 574,000 26.9% \$121,500 -50.0% 2 1 -1 **KAAAWA** \$ 215,500 \_ \_ 2 \_ KAALAEA 159,000 1 Ś LILIPUNA 440,000 \$ \_ 1 **PARKWAY** \$ 183,000 1 **PUNALUU** \$ 150,000 \$ 210,000 40.0% \$60,000 1 0.0% 0 1 **PUUALII** \$ 427,500 481.500 12.6% \$54,000 4 2 -50.0% -2 \$ \$ **TEMPLE VALLEY** 389,000 \$ 455,000 17.0% \$66,000 1 3 200.0% 2 WAIKALUA \$ 415,000 1 WINDWARD ESTATES \$ 355,000 330,000 -7.0% -\$25,000 1 3 200.0% 2

**Kaneohe Region** 

\$

397,000

\$

447,500

12.7%

\$50,500

14

16

14.3%

2

Condo Solds - February 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3 2014 Median 2013 Sold 2014 Sold **Leeward Region** 2013 Median +/-+/-+/-+/-MAILI \$ 286,800 WAIANAE \$ 52,000 72,500 39.4% \$20,500 3 33.3% 1 MAKAHA \$ 141,500 \$ 139,500 -1.4% -\$2,000 4 6 50.0% 2 **Leeward Region** 100,000 124,250 24.3% \$24,250 0.0% \$ \$ 10 10 0 **Makakilo Region** 2013 Median 2014 Median +/-+/-2013 Sold 2014 Sold +/-+/-MAKAKILO-UPPER 272,000 \$ 282,500 3.9% \$10,500 -28.6% -2 Makakilo Region 272,000 282,500 5 -28.6% \$ 3.9% \$10,500 -2 2013 Sold 2014 Sold **Metro Region** 2013 Median 2014 Median +/-+/-+/-+/-ALA MOANA \$ 485,000 \$ 274,000 -43.5% -\$211,000 5 8 60.0% 3 **CHINATOWN** 414,250 608,000 46.8% \$193,750 -75.0% \$ \$ 4 1 -3 **DILLINGHAM** \$ 420,000 2 **DOWNTOWN** Ś 685,000 \$ 418,500 -38.9% -\$266,500 7 6 -14.3% -1 7 **HOLIDAY MART** \$ 235,000 \$ 340,000 44.7% \$105,000 2 250.0% 5 \$ 17 KAKAAKO 580,000 \$ 780,000 34.5% \$200,000 24 41.2% 7 KALIHI AREA \$ 215,000 \$ 255,000 18.6% \$40,000 1 1 0.0% 0 KAM HEIGHTS 200,000 --1 -\$ KAPIO/KINAU/WARD \$ 439,000 \$ 278,000 -36.7% -\$161,000 3 2 -33.3% -1 **KAPIOLANI** \$ 409,000 377,450 -7.7% -\$31,550 5 4 -20.0% \$ -1 3 MAKIKI 329,000 Ś MAKIKI AREA 316,000 \$61,500 9 \$ \$ 377,500 19.5% 11 22.2% 2 **MCCULLY** \$ 195,000 \$ 357,500 83.3% \$162,500 100.0% 1 2 1 **MOILIILI** \$ 310,000 \$ 285,000 -8.1% -\$25,000 9 5 -44.4% -4 **NUUANU-LOWER** \$ 559,000 \$ 360,000 -35.6% -\$199,000 1 3 200.0% 2 PAWAA \$ 327,000 \$ 285,000 -12.8% -\$42,000 6 1 -83.3% -5 **PUNAHOU** \$ 399,000 \$ 259,000 -35.1% -\$140,000 3 2 -33.3% -1 **PUNCHBOWL AREA** \$ 287,000 \$ 320,000 11.5% \$33,000 6 4 -33.3% -2 2 **PUNCHBOWL-LOWER** 228,500 SALT LAKE \$ 271,250 \$ 295,000 8.8% \$23,750 8 15 87.5% 7 UNIVERSITY 252,000 1 340,000 300,000 -11.8% -\$40,000 67 62 -7.5% -5 WAIKIKI Metro Region 359,000 \$ 359,000 0.0% \$0 154 167 8.4% 13 \$ 2013 Sold 2014 Sold +/-**North Shore Region** 2013 Median 2014 Median +/-+/-+/-WAIALUA 142,000 \$ 205,250 44.5% \$63,250 1 2 100.0% 1 **BEACH PARKS** \$ 465,000 1 -\$120,000 **KUILIMA** \$ 450,000 \$ 330,000 -26.7% 1 3 200.0% 2 \$ **North Shore Region** 296,000 \$ 316,750 7.0% \$20,750 2 6 200.0% 4 **Pearl City Region** 2013 Median 2014 Median +/-+/-2013 Sold 2014 Sold +/-+/-**HALAWA** \$ 187,500 \$ 193,000 2.9% \$5,500 3 1 -66.7% -2 MANANA \$ 138,500 \$ 345,000 149.1% \$206,500 2 1 -50.0% -1 **MILITARY** \$ 315,000 --1 --**PEARLRIDGE** \$ 222,500 \$ 320,000 43.8% \$97,500 4 13 225.0% 9 \$5,000 WAIAU \$ 245,000 \$ 250,000 2.0% 2 2 0.0% O WAILUNA 520,000 1

191,250

310,000

62.1%

\$118,750

12

18

50.0%

**Pearl City Region** 

Condo Solds - February 2014 vs 2013(Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	201	3 Median	201	4 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
WAIKELE	\$	342,000	\$	386,500	13.0%	\$44,500	5	6	20.0%	1
ROYAL KUNIA	\$	248,000	\$	275,000	10.9%	\$27,000	1	2	100.0%	1
VILLAGE PARK	\$	250,000		-	-	-	1	-	-	-
WAIPAHU-LOWER	\$	211,500	\$	140,000	-33.8%	-\$71,500	2	3	50.0%	1
WAIPIO GENTRY	\$	207,000	\$	343,500	65.9%	\$136,500	3	2	-33.3%	-1
Waipahu Region	\$	282,500	\$	325,000	15.0%	\$42,500	12	13	8.3%	1