

Local Market Update

Single Family Homes

December 2013



December 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	6	8	-25%	5	12	-58%	\$889,888	\$1,100,000	-19%	102.4%	100.0%	2%	34	50	-32%	31	33	-6%
Ala Moana - Kakaako	1-2-3	1	0	-	2	0	-	\$963,750	\$0	-	92.7%	0.0%	-	31	0	-	0	1	-
Downtown - Nuuanu	1-1-8 to 1-2-2	5	1	400%	12	9	33%	\$847,500	\$710,000	19%	109.5%	97.9%	12%	19	59	-68%	33	33	0%
Ewa Plain	1-9-1	45	29	55%	35	49	-29%	\$530,000	\$470,000	13%	98.1%	99.0%	-1%	22	26	-15%	152	102	49%
Hawaii Kai	1-3-9	14	12	17%	15	20	-25%	\$1,080,000	\$1,007,500	7%	108.8%	98.0%	11%	10	42	-76%	56	49	14%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	19	18	6%	26	24	8%	\$953,500	\$824,950	16%	101.5%	100.3%	1%	10	13	-23%	83	74	12%
Kalihi - Palama	1-1-2 to 1-1-7	5	7	-29%	9	12	-25%	\$700,000	\$592,500	18%	101.5%	94.4%	8%	19	46	-59%	43	45	-4%
Kaneohe	Selected 1-4-4 to 1-4-7	15	12	25%	22	8	175%	\$692,500	\$577,500	20%	99.8%	96.3%	4%	23	20	15%	76	74	3%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	18	17	6%	26	23	13%	\$825,750	\$863,000	-4%	96.6%	98.1%	-2%	19	22	-14%	74	64	16%
Makaha - Nanakuli	1-8-1 to 1-8-9	21	31	-32%	28	21	33%	\$325,000	\$369,000	-12%	98.0%	94.6%	4%	28	59	-53%	105	120	-13%
Makakilo	1-9-2 to 1-9-3	15	9	67%	11	10	10%	\$590,000	\$597,500	-1%	97.5%	99.7%	-2%	77	87	-11%	55	37	49%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	13	12	8%	10	9	11%	\$1,362,500	\$946,000	44%	94.0%	99.6%	-6%	27	8	238%	38	40	-5%
Mililani	Selected 1-9-4 to 1-9-5	16	7	129%	11	15	-27%	\$617,000	\$565,000	9%	98.1%	100.9%	-3%	23	24	-4%	32	36	-11%
Moanalua - Salt Lake	1-1-1	2	2	0%	3	1	200%	\$880,000	\$860,000	2%	101.3%	96.7%	5%	11	95	-88%	15	11	36%
North Shore	1-5-6 to 1-6-9	13	11	18%	11	4	175%	\$675,000	\$1,372,500	-51%	100.0%	85.4%	17%	85	73	16%	60	58	3%
Pearl City - Aiea	1-9-6 to 1-9-9	7	15	-53%	14	21	-33%	\$587,500	\$540,000	9%	96.9%	96.6%	0%	15	29	-48%	50	63	-21%
Wahiawa	1-7-1 to 1-7-7	3	2	50%	5	5	0%	\$385,000	\$475,000	-19%	96.3%	111.8%	-14%	53	96	-45%	28	16	75%
Waialae - Kahala	1-3-5	11	9	22%	9	15	-40%	\$1,325,000	\$1,285,000	3%	90.6%	88.6%	2%	39	39	0%	47	44	7%
Waikiki	1-2-6	0	0	-	1	0	-	\$1,410,000	\$0	-	83.2%	0.0%	-	271	0	-	1	0	-
Waipahu	1-9-4	9	9	0%	24	31	-23%	\$544,500	\$524,900	4%	99.5%	90.7%	10%	26	22	18%	65	63	3%
Windward Coast	1-4-8 to 1-5-5	3	4	-25%	4	2	100%	\$762,000	\$552,500	38%	99.3%	100.1%	-1%	20	44	-55%	46	41	12%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	107	96	11%	86	82	5%	\$959,000	\$1,005,500	-5%	99.6%	100.7%	-1%	14	29	-52%
Ala Moana - Kakaako	1-2-3	12	8	50%	7	9	-22%	\$827,500	\$785,000	5%	103.6%	94.7%	9%	39	15	160%
Downtown - Nuuanu	1-1-8 to 1-2-2	129	105	23%	101	86	17%	\$810,000	\$750,000	8%	101.4%	96.3%	5%	19	31	-39%
Ewa Plain	1-9-1	755	536	41%	579	506	14%	\$517,000	\$460,400	12%	99.4%	96.9%	3%	18	7	157%
Hawaii Kai	1-3-9	240	199	21%	185	205	-10%	\$980,500	\$880,000	11%	98.8%	93.0%	6%	22	37	-41%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	387	307	26%	321	299	7%	\$890,000	\$794,500	12%	99.0%	96.3%	3%	15	29	-48%
Kalihi - Palama	1-1-2 to 1-1-7	163	131	24%	93	111	-16%	\$575,000	\$560,000	3%	97.6%	95.7%	2%	20	24	-17%
Kaneohe	Selected 1-4-4 to 1-4-7	284	229	24%	223	180	24%	\$690,000	\$652,500	6%	98.6%	97.0%	2%	23	28	-18%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	287	252	14%	225	250	-10%	\$830,000	\$799,500	4%	98.9%	95.4%	4%	14	29	-52%
Makaha - Nanakuli	1-8-1 to 1-8-9	353	285	24%	193	214	-10%	\$320,000	\$315,000	2%	94.7%	93.1%	2%	38	36	6%
Makakilo	1-9-2 to 1-9-3	207	125	66%	133	109	22%	\$565,000	\$575,000	-2%	99.1%	97.9%	1%	22	54	-59%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	142	124	15%	100	106	-6%	\$1,027,500	\$893,350	15%	103.0%	94.6%	9%	30	21	43%
Mililani	Selected 1-9-4 to 1-9-5	273	232	18%	235	241	-2%	\$626,000	\$590,000	6%	99.4%	98.3%	1%	16	31	-48%
Moanalua - Salt Lake	1-1-1	75	48	56%	59	45	31%	\$748,000	\$700,500	7%	99.9%	96.6%	3%	14	22	-36%
North Shore	1-5-6 to 1-6-9	173	114	52%	102	84	21%	\$685,000	\$669,500	2%	97.2%	92.3%	5%	34	50	-32%
Pearl City - Aiea	1-9-6 to 1-9-9	265	222	19%	229	206	11%	\$603,000	\$583,750	3%	97.3%	95.7%	2%	19	27	-30%
Wahiawa	1-7-1 to 1-7-7	97	76	28%	76	63	21%	\$432,500	\$400,000	8%	94.1%	100.3%	-6%	18	21	-14%
Waialae - Kahala	1-3-5	145	126	15%	103	121	-15%	\$1,550,000	\$1,450,000	7%	101.4%	93.2%	9%	24	39	-38%
Waikiki	1-2-6	2	1	100%	2	1	100%	\$770,500	\$835,000	-8%	83.6%	92.9%	-10%	157	42	274%
Waipahu	1-9-4	256	204	25%	213	201	6%	\$540,000	\$500,000	8%	99.1%	96.2%	3%	19	26	-27%
Windward Coast	1-4-8 to 1-5-5	103	85	21%	47	47	0%	\$600,000	\$500,000	20%	92.4%	91.1%	1%	40	53	-25%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

December 2013



December 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	0	0	-	0	1	-	\$0	\$530,000	-	0.0%	97.2%	-	0	44	-	0	1	-
Ala Moana - Kakaako	1-2-3	45	39	15%	40	34	18%	\$410,000	\$399,500	3%	99.8%	92.5%	8%	36	28	29%	175	134	31%
Downtown - Nuuanu	1-1-8 to 1-2-2	29	33	-12%	32	16	100%	\$384,950	\$375,000	3%	100.0%	98.7%	1%	65	16	306%	119	105	13%
Ewa Plain	1-9-1	33	24	38%	24	26	-8%	\$278,000	\$274,500	1%	97.5%	97.4%	0%	27	26	4%	90	73	23%
Hawaii Kai	1-3-9	9	13	-31%	22	20	10%	\$580,000	\$581,250	0%	98.3%	97.1%	1%	22	35	-37%	55	42	31%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	5	5	0%	6	13	-54%	\$603,000	\$405,000	49%	96.5%	101.5%	-5%	36	27	33%	13	17	-24%
Kalihi - Palama	1-1-2 to 1-1-7	5	8	-38%	8	8	0%	\$247,500	\$377,500	-34%	98.0%	97.8%	0%	37	16	131%	33	27	22%
Kaneohe	Selected 1-4-4 to 1-4-7	15	10	50%	14	15	-7%	\$436,000	\$360,000	21%	100.5%	93.4%	8%	17	17	0%	44	41	7%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	10	11	-9%	9	10	-10%	\$710,000	\$528,750	34%	79.0%	91.6%	-14%	63	30	110%	42	68	-38%
Makaha - Nanakuli	1-8-1 to 1-8-9	15	7	114%	7	8	-13%	\$135,000	\$152,000	-11%	93.1%	90.7%	3%	15	107	-86%	70	57	23%
Makakilo	1-9-2 to 1-9-3	7	6	17%	5	6	-17%	\$310,000	\$231,500	34%	100.0%	92.6%	8%	9	35	-74%	19	13	46%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	39	27	44%	50	60	-17%	\$315,000	\$330,000	-5%	95.7%	97.3%	-2%	29	26	12%	150	168	-11%
Mililani	Selected 1-9-4 to 1-9-5	18	15	20%	29	24	21%	\$271,000	\$327,500	-17%	98.5%	97.8%	1%	14	13	8%	57	54	6%
Moanalua - Salt Lake	1-1-1	15	10	50%	22	18	22%	\$317,500	\$270,000	18%	96.9%	98.7%	-2%	35	14	150%	57	41	39%
North Shore	1-5-6 to 1-6-9	5	2	150%	2	5	-60%	\$495,000	\$395,000	25%	97.1%	100.5%	-3%	19	9	111%	15	25	-40%
Pearl City - Aiea	1-9-6 to 1-9-9	28	16	75%	26	28	-7%	\$315,000	\$326,000	-3%	97.7%	102.8%	-5%	25	26	-4%	81	70	16%
Wahiawa	1-7-1 to 1-7-7	4	1	300%	1	0	-	\$144,000	\$0	-	92.9%	0.0%	-	39	0	-	7	9	-22%
Waialae - Kahala	1-3-5	4	2	100%	3	4	-25%	\$575,000	\$585,000	-2%	95.8%	94.7%	1%	9	37	-76%	16	17	-6%
Waikiki	1-2-6	100	81	23%	76	95	-20%	\$352,250	\$300,000	17%	97.6%	90.9%	7%	3	49	-94%	455	465	-2%
Waipahu	1-9-4	26	11	136%	19	9	111%	\$285,000	\$275,000	4%	102.2%	96.5%	6%	19	11	73%	60	43	40%
Windward Coast	1-4-8 to 1-5-5	3	0	-	1	1	0%	\$305,000	\$160,000	91%	98.4%	86.5%	14%	25	64	-61%	18	8	125%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change	Dec-13	Dec-12	Change
Aina Haina - Kuliuouou	1-3-6 to 1-3-8	5	4	25%	4	6	-33%	\$640,000	\$510,000	25%	98.8%	95.8%	3%	25	43	-42%
Ala Moana - Kakaako	1-2-3	619	365	70%	429	403	6%	\$390,000	\$355,000	10%	100.3%	98.6%	2%	29	34	-15%
Downtown - Nuuanu	1-1-8 to 1-2-2	476	301	58%	367	292	26%	\$425,000	\$381,500	11%	98.2%	97.9%	0%	27	31	-13%
Ewa Plain	1-9-1	424	246	72%	340	287	18%	\$320,000	\$310,000	3%	98.8%	98.4%	0%	16	23	-30%
Hawaii Kai	1-3-9	255	151	69%	220	198	11%	\$560,000	\$525,000	7%	101.8%	95.7%	6%	16	40	-60%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	108	85	27%	97	119	-18%	\$450,000	\$415,000	8%	100.0%	97.0%	3%	14	25	-44%
Kalihi - Palama	1-1-2 to 1-1-7	131	92	42%	101	104	-3%	\$340,000	\$329,000	3%	97.2%	95.5%	2%	21	30	-30%
Kaneohe	Selected 1-4-4 to 1-4-7	210	135	56%	176	151	17%	\$423,500	\$401,000	6%	100.4%	98.0%	2%	14	23	-39%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	134	114	18%	99	83	19%	\$495,000	\$465,000	6%	97.8%	93.4%	5%	35	35	0%
Makaha - Nanakuli	1-8-1 to 1-8-9	210	109	93%	116	85	36%	\$111,000	\$90,000	23%	92.9%	90.9%	2%	29	48	-40%
Makakilo	1-9-2 to 1-9-3	106	84	26%	95	86	10%	\$264,000	\$255,000	4%	98.1%	98.9%	-1%	16	18	-11%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	743	500	49%	591	551	7%	\$320,000	\$315,000	2%	97.3%	95.7%	2%	20	31	-35%
Mililani	Selected 1-9-4 to 1-9-5	319	255	25%	305	297	3%	\$306,000	\$289,000	6%	99.0%	98.0%	1%	13	25	-48%
Moanalua - Salt Lake	1-1-1	240	180	33%	192	209	-8%	\$306,000	\$275,000	11%	98.1%	95.5%	3%	20	18	11%
North Shore	1-5-6 to 1-6-9	60	41	46%	46	32	44%	\$340,000	\$300,000	13%	98.3%	94.0%	5%	46	59	-22%
Pearl City - Aiea	1-9-6 to 1-9-9	390	239	63%	312	284	10%	\$285,000	\$275,000	4%	96.6%	97.5%	-1%	19	36	-47%
Wahiawa	1-7-1 to 1-7-7	18	18	0%	14	10	40%	\$139,000	\$108,000	29%	96.2%	88.2%	9%	39	70	-44%
Waialae - Kahala	1-3-5	57	50	14%	44	49	-10%	\$444,000	\$450,000	-1%	96.7%	97.9%	-1%	40	25	60%
Waikiki	1-2-6	1463	967	51%	1069	924	16%	\$330,000	\$365,000	-10%	94.8%	98.0%	-3%	32	43	-26%
Waipahu	1-9-4	286	179	60%	238	181	31%	\$275,000	\$250,000	10%	100.4%	95.4%	5%	12	25	-52%
Windward Coast	1-4-8 to 1-5-5	40	16	150%	19	10	90%	\$196,000	\$180,000	9%	83.4%	97.3%	-14%	25	57	-56%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013

Aina Haina - Kuliouou

(1-3-6 to 1-3-8)

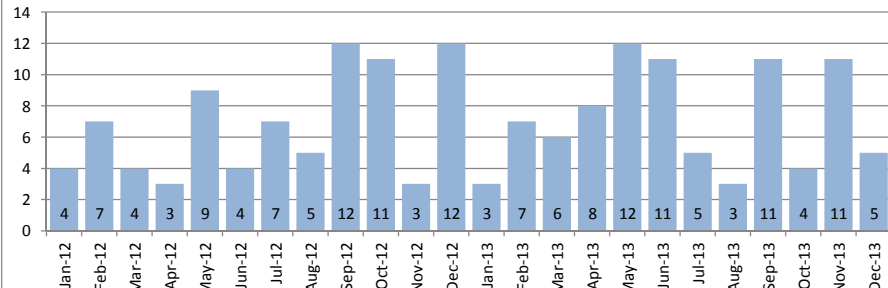


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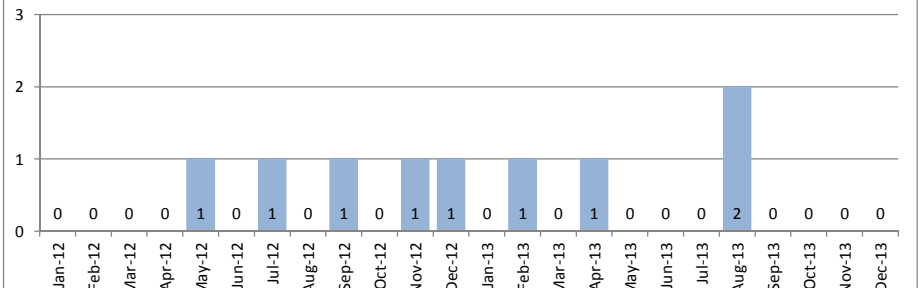
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	6	8	-25%	107	96	11%
Closed Sales	5	12	-58%	86	82	5%
Median Sales Price	\$889,888	\$1,100,000	-19%	\$959,000	\$1,005,500	-5%
Percent of Original List Price Received	102.4%	100.0%	2%	99.6%	100.7%	-1%
Median Days on Market Until Sale	34	50	-32%	14	29	-52%
Inventory of Homes for Sale	31	33	-6%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	0	--	5	4	25%
Closed Sales	0	1	--	4	6	-33%
Median Sales Price	\$0	\$530,000	--	\$640,000	\$510,000	25%
Percent of Original List Price Received	0.0%	97.2%	--	98.8%	95.8%	3%
Median Days on Market Until Sale	0	44	--	25	43	-42%
Inventory of Homes for Sale	0	1	--	--	--	--

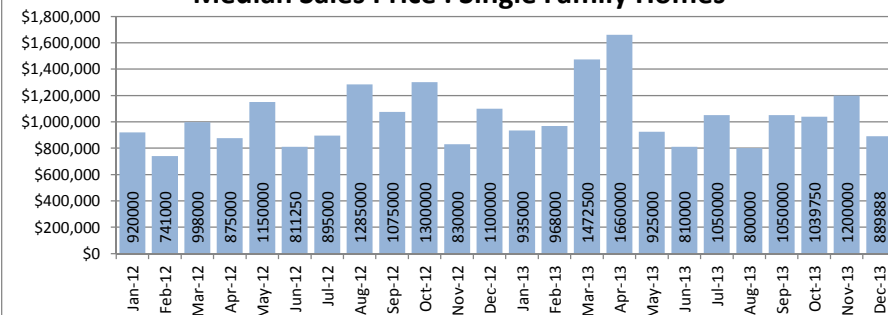
Closed Sales : Single Family Homes



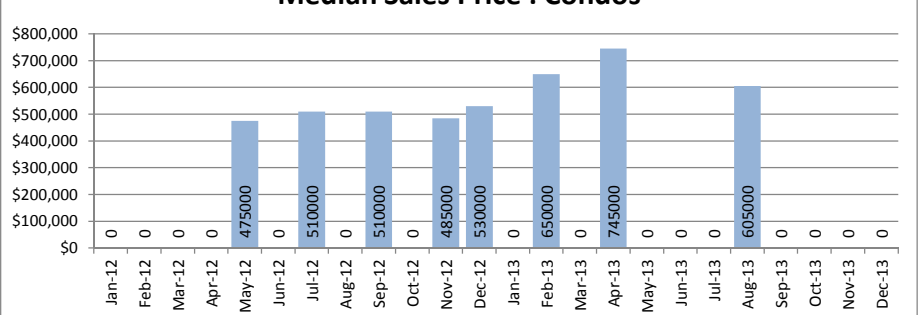
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013

Ala Moana - Kakaako

(1-2-3)

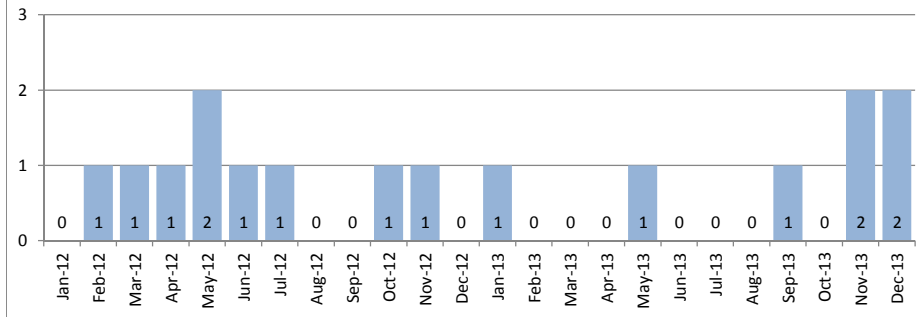


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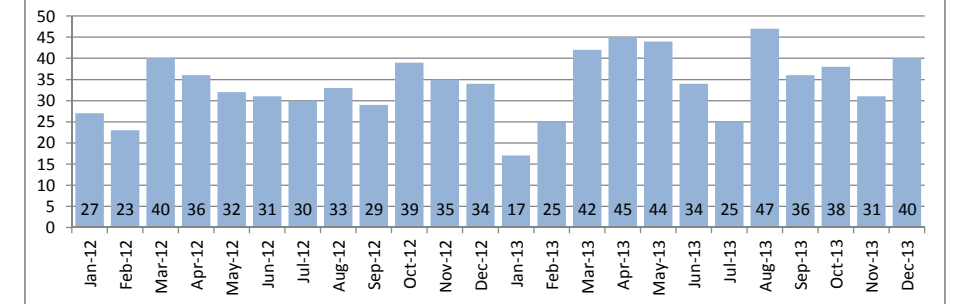
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	1	0	-	12	8	50%
Closed Sales	2	0	-	7	9	-22%
Median Sales Price	\$963,750	\$0	-	\$827,500	\$785,000	5%
Percent of Original List Price Received	92.7%	0.0%	-	103.6%	94.7%	9%
Median Days on Market Until Sale	31	0	-	39	15	160%
Inventory of Homes for Sale	0	1	-	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	45	39	15%	619	365	70%
Closed Sales	40	34	18%	429	403	6%
Median Sales Price	\$410,000	\$399,500	3%	\$390,000	\$355,000	10%
Percent of Original List Price Received	99.8%	92.5%	8%	100.3%	98.6%	2%
Median Days on Market Until Sale	36	28	29%	29	34	-15%
Inventory of Homes for Sale	175	134	31%	--	--	--

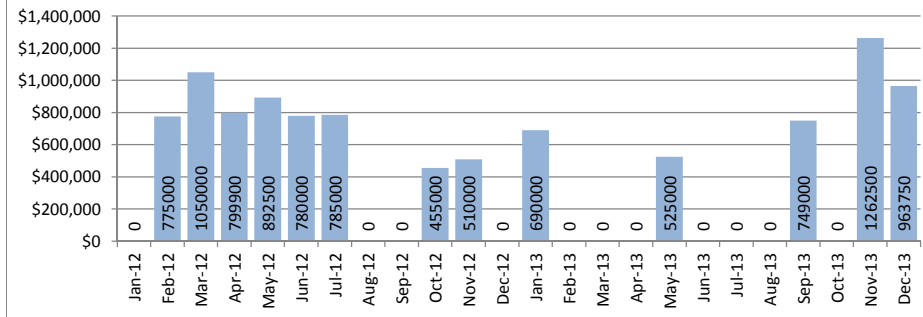
Closed Sales : Single Family Homes



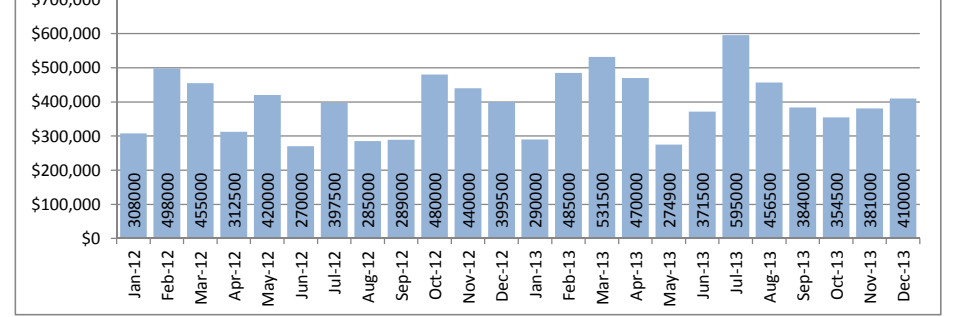
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

December 2013

Downtown - Nuuanu

1-1-8 to 1-2-2

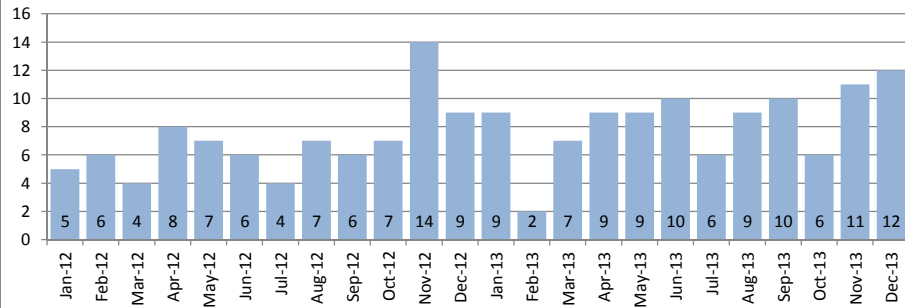


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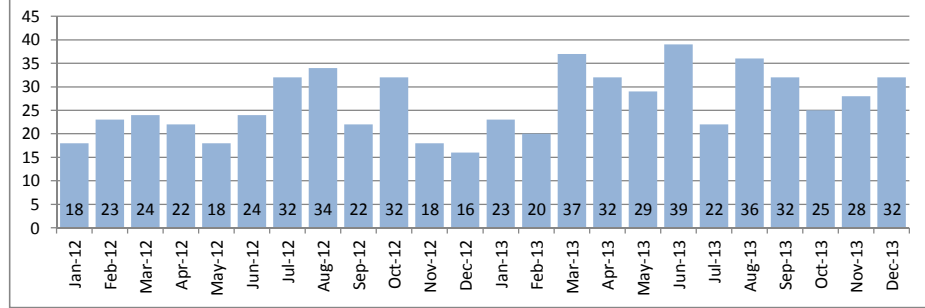
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	1	400%	129	105	23%
Closed Sales	12	9	33%	101	86	17%
Median Sales Price	\$847,500	\$710,000	19%	\$810,000	\$750,000	8%
Percent of Original List Price Received	109.5%	97.9%	12%	101.4%	96.3%	5%
Median Days on Market Until Sale	19	59	-68%	19	31	-39%
Inventory of Homes for Sale	33	33	0%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	29	33	-12%	476	301	58%
Closed Sales	32	16	100%	367	292	26%
Median Sales Price	\$384,950	\$375,000	3%	\$425,000	\$381,500	11%
Percent of Original List Price Received	100.0%	98.7%	1%	98.2%	97.9%	0%
Median Days on Market Until Sale	65	16	306%	27	31	-13%
Inventory of Homes for Sale	119	105	13%	--	--	--

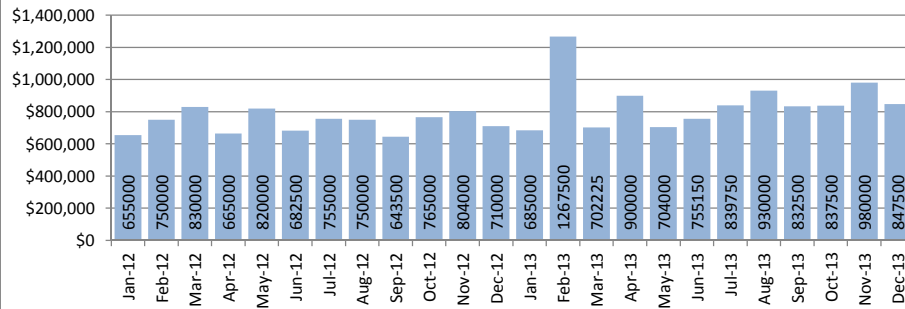
Closed Sales : Single Family Homes



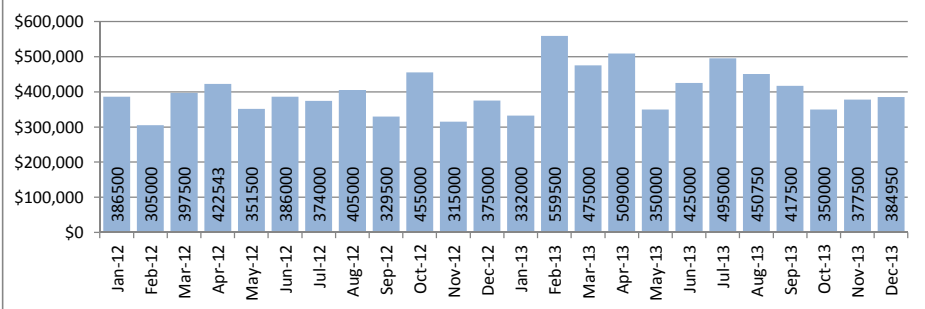
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2013



Ewa Plain

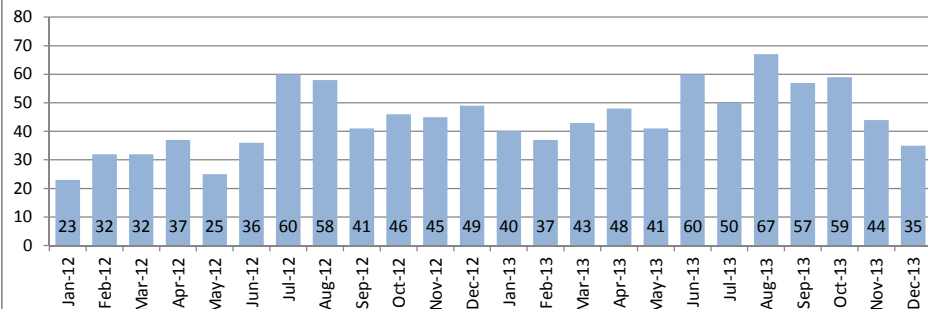
1-9-1

December 2013

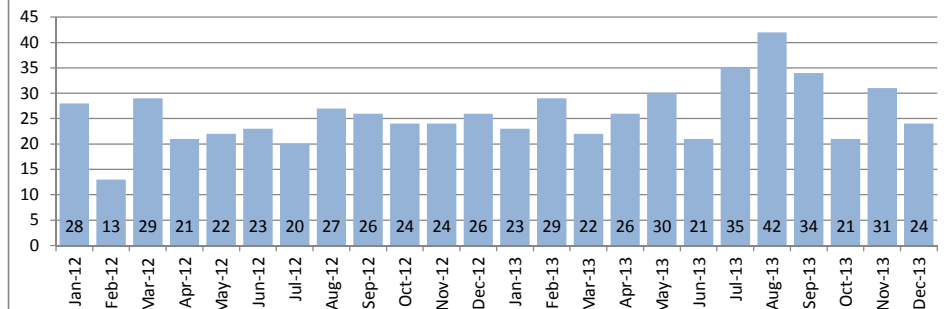
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	45	29	55%	755	536	41%
Closed Sales	35	49	-29%	579	506	14%
Median Sales Price	\$530,000	\$470,000	13%	\$517,000	\$460,400	12%
Percent of Original List Price Received	98.1%	99.0%	-1%	99.4%	96.9%	3%
Median Days on Market Until Sale	22	26	-15%	18	7	157%
Inventory of Homes for Sale	152	102	49%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	33	24	38%	424	246	72%
Closed Sales	24	26	-8%	340	287	18%
Median Sales Price	\$278,000	\$274,500	1%	\$320,000	\$310,000	3%
Percent of Original List Price Received	97.5%	97.4%	0%	98.8%	98.4%	0%
Median Days on Market Until Sale	27	26	4%	16	23	-30%
Inventory of Homes for Sale	90	73	23%	--	--	--

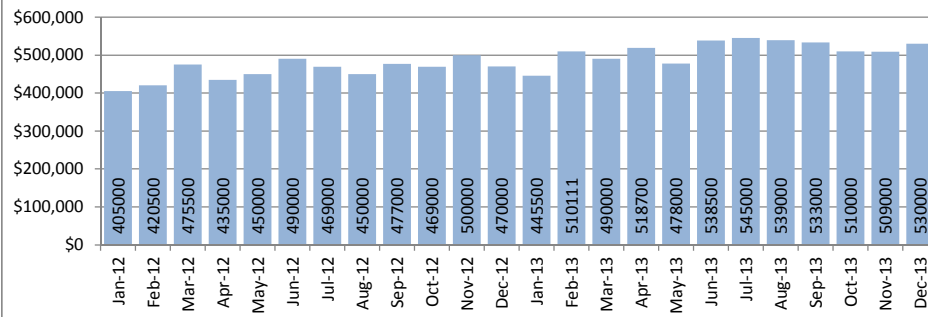
Closed Sales : Single Family Homes



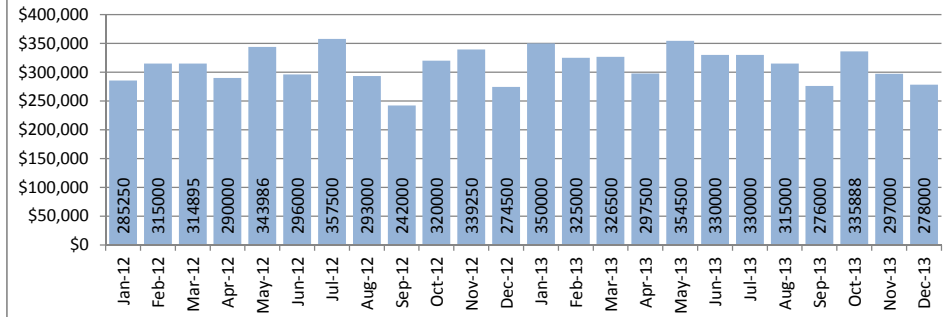
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013

Hawaii Kai

1-3-9

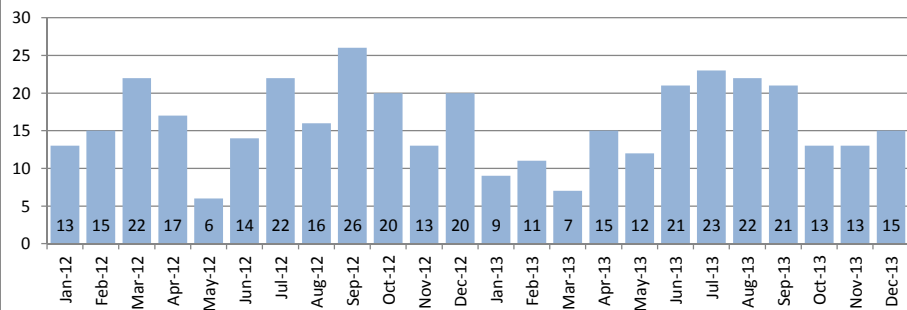


December 2013

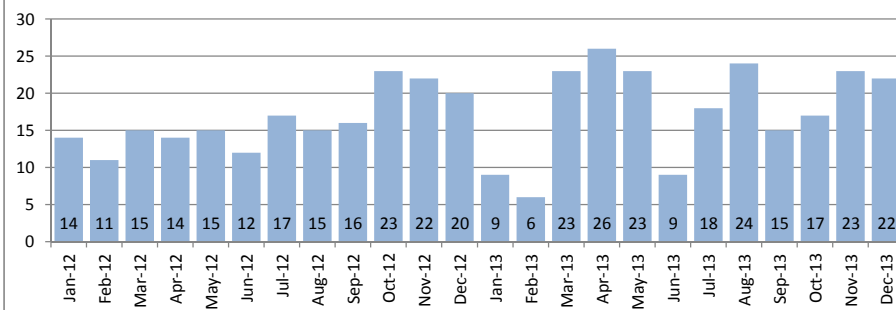
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	14	12	17%	240	199	21%
Closed Sales	15	20	-25%	185	205	-10%
Median Sales Price	\$1,080,000	\$1,007,500	7%	\$980,500	\$880,000	11%
Percent of Original List Price Received	108.8%	98.0%	11%	98.8%	93.0%	6%
Median Days on Market Until Sale	10	42	-76%	22	37	-41%
Inventory of Homes for Sale	56	49	14%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	9	13	-31%	255	151	69%
Closed Sales	22	20	10%	220	198	11%
Median Sales Price	\$580,000	\$581,250	0%	\$560,000	\$525,000	7%
Percent of Original List Price Received	98.3%	97.1%	1%	101.8%	95.7%	6%
Median Days on Market Until Sale	22	35	-37%	16	40	-60%
Inventory of Homes for Sale	55	42	31%	--	--	--

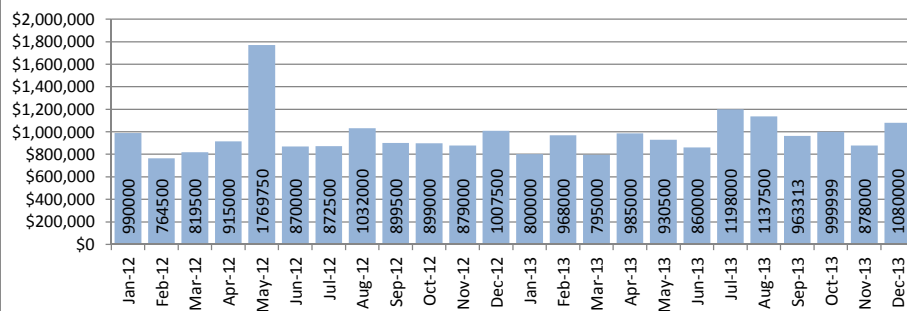
Closed Sales : Single Family Homes



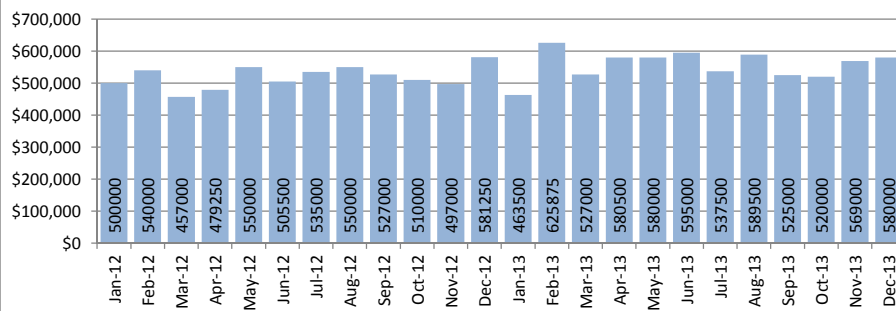
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2013



Kailua - Waimanalo

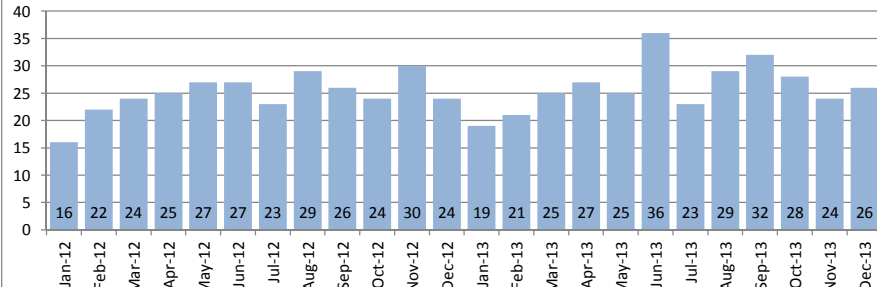
1-4-1 to Selected 1-4-4

December 2013

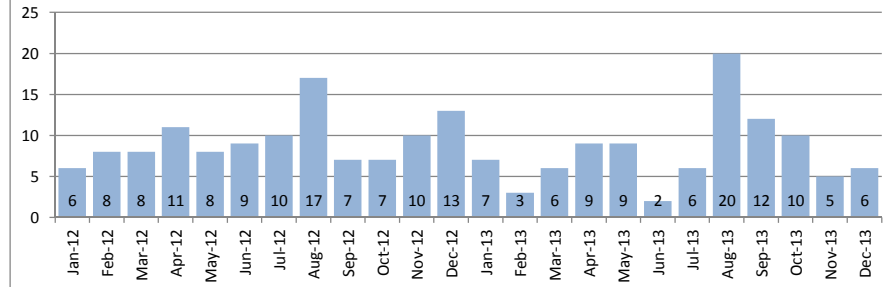
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	19	18	6%	387	307	26%
Closed Sales	26	24	8%	321	299	7%
Median Sales Price	\$953,500	\$824,950	16%	\$890,000	\$794,500	12%
Percent of Original List Price Received	101.5%	100.3%	1%	99.0%	96.3%	3%
Median Days on Market Until Sale	10	13	-23%	15	29	-48%
Inventory of Homes for Sale	83	74	12%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	5	0%	108	85	27%
Closed Sales	6	13	-54%	97	119	-18%
Median Sales Price	\$603,000	\$405,000	49%	\$450,000	\$415,000	8%
Percent of Original List Price Received	96.5%	101.5%	-5%	100.0%	97.0%	3%
Median Days on Market Until Sale	36	27	33%	14	25	-44%
Inventory of Homes for Sale	13	17	-24%	--	--	--

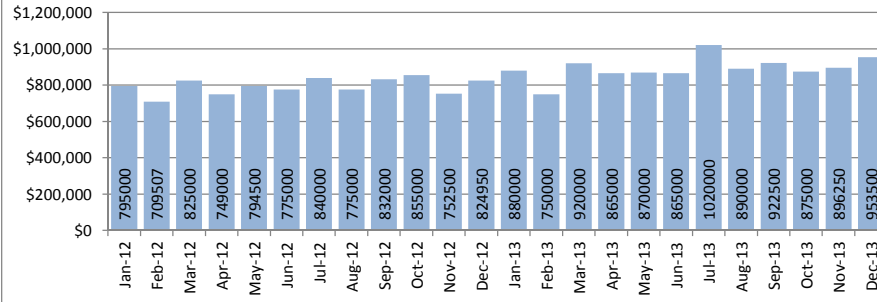
Closed Sales : Single Family Homes



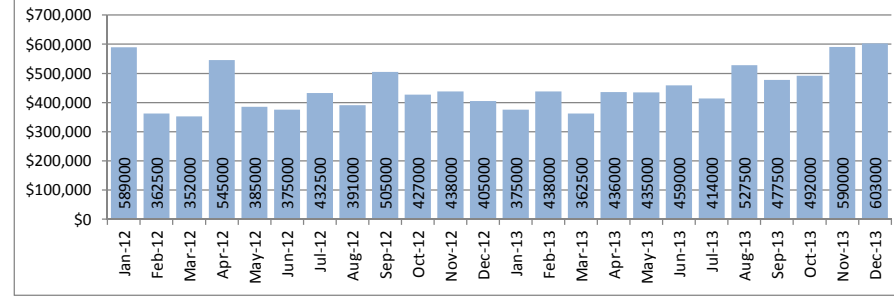
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013

Kalihi - Palama

1-1-2 to 1-1-7

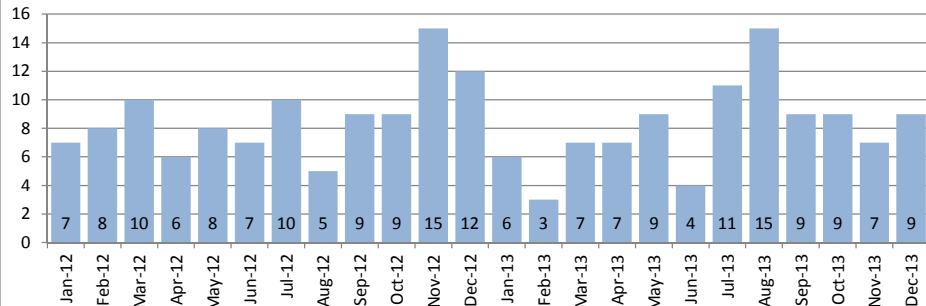


December 2013

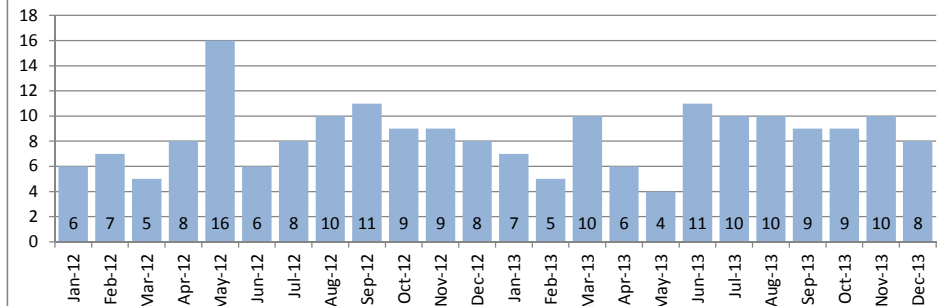
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	7	-29%	163	131	24%
Closed Sales	9	12	-25%	93	111	-16%
Median Sales Price	\$700,000	\$592,500	18%	\$575,000	\$560,000	3%
Percent of Original List Price Received	101.5%	94.4%	8%	97.6%	95.7%	2%
Median Days on Market Until Sale	19	46	-59%	20	24	-17%
Inventory of Homes for Sale	43	45	-4%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	8	-38%	131	92	42%
Closed Sales	8	8	0%	101	104	-3%
Median Sales Price	\$247,500	\$377,500	-34%	\$340,000	\$329,000	3%
Percent of Original List Price Received	98.0%	97.8%	0%	97.2%	95.5%	2%
Median Days on Market Until Sale	37	16	131%	21	30	-30%
Inventory of Homes for Sale	33	27	22%	--	--	--

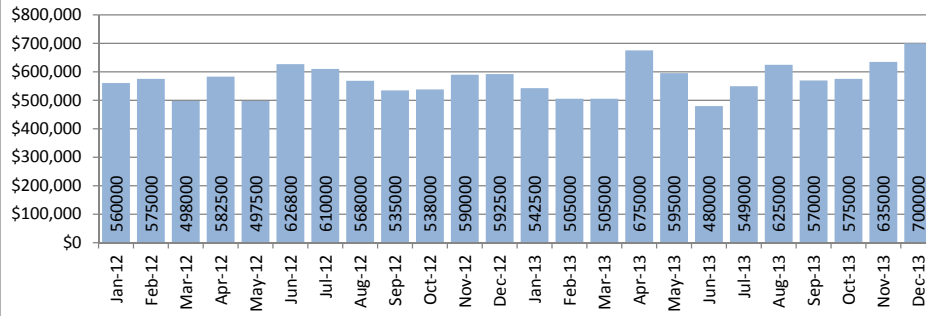
Closed Sales : Single Family Homes



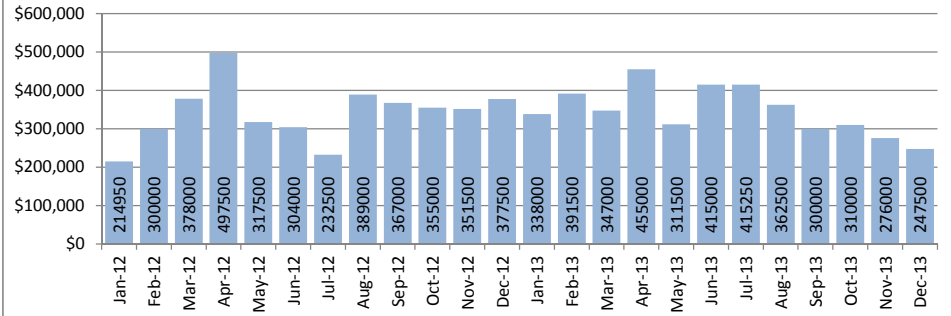
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013



Kaneohe

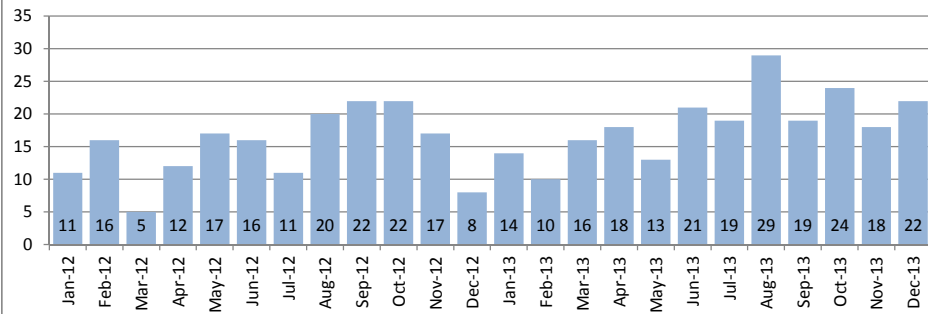
Selected 1-4-4 to 1-4-7

December 2013

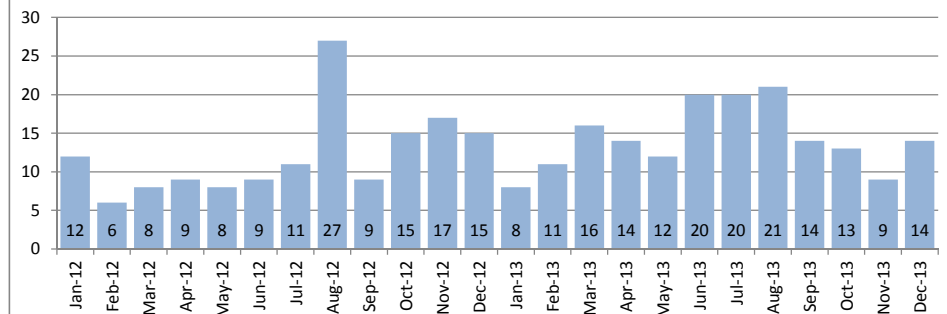
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	12	25%	284	229	24%
Closed Sales	22	8	175%	223	180	24%
Median Sales Price	\$692,500	\$577,500	20%	\$690,000	\$652,500	6%
Percent of Original List Price Received	99.8%	96.3%	4%	98.6%	97.0%	2%
Median Days on Market Until Sale	23	20	15%	23	28	-18%
Inventory of Homes for Sale	76	74	3%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	10	50%	210	135	56%
Closed Sales	14	15	-7%	176	151	17%
Median Sales Price	\$436,000	\$360,000	21%	\$423,500	\$401,000	6%
Percent of Original List Price Received	100.5%	93.4%	8%	100.4%	98.0%	2%
Median Days on Market Until Sale	17	17	0%	14	23	-39%
Inventory of Homes for Sale	44	41	7%	--	--	--

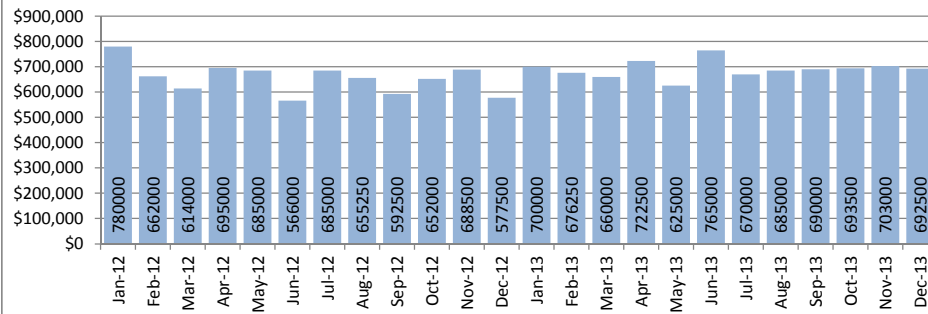
Closed Sales : Single Family Homes



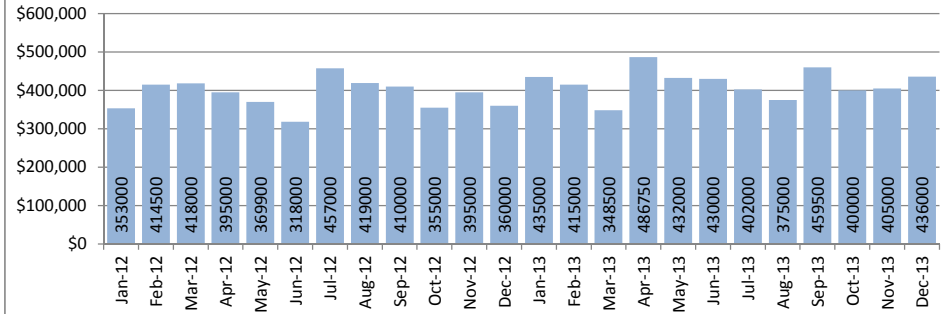
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013

Kapahulu - Diamond Head

1-3-1 to 1-3-4

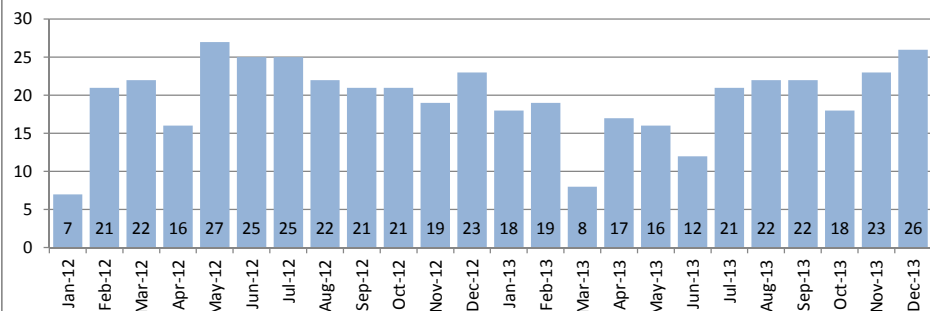


December 2013

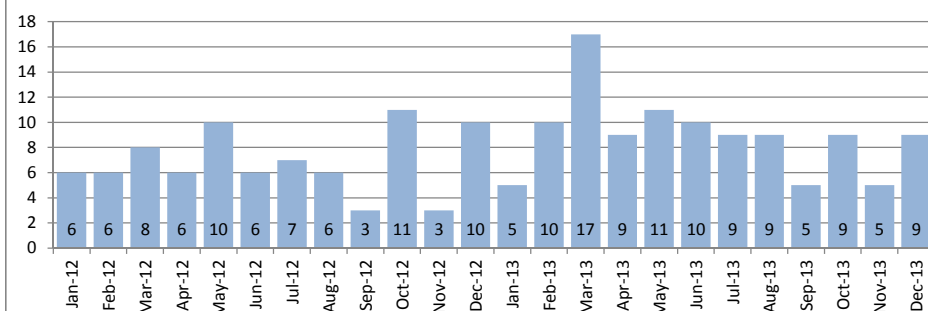
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	18	17	6%	287	252	14%
Closed Sales	26	23	13%	225	250	-10%
Median Sales Price	\$825,750	\$863,000	-4%	\$830,000	\$799,500	4%
Percent of Original List Price Received	96.6%	98.1%	-2%	98.9%	95.4%	4%
Median Days on Market Until Sale	19	22	-14%	14	29	-52%
Inventory of Homes for Sale	74	64	16%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	10	11	-9%	134	114	18%
Closed Sales	9	10	-10%	99	83	19%
Median Sales Price	\$710,000	\$528,750	34%	\$495,000	\$465,000	6%
Percent of Original List Price Received	79.0%	91.6%	-14%	97.8%	93.4%	5%
Median Days on Market Until Sale	63	30	110%	35	35	0%
Inventory of Homes for Sale	42	68	-38%	--	--	--

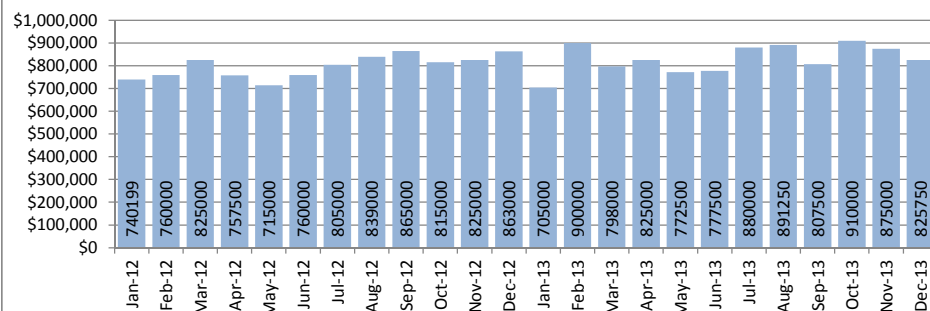
Closed Sales : Single Family Homes



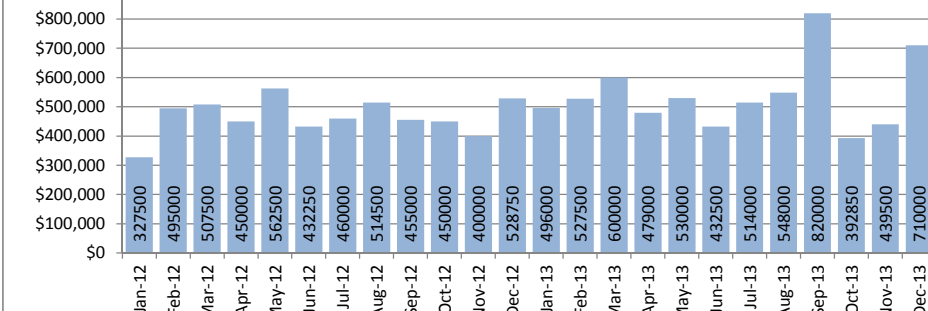
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013

Makaha - Nanakuli

1-8-1 to 1-8-9

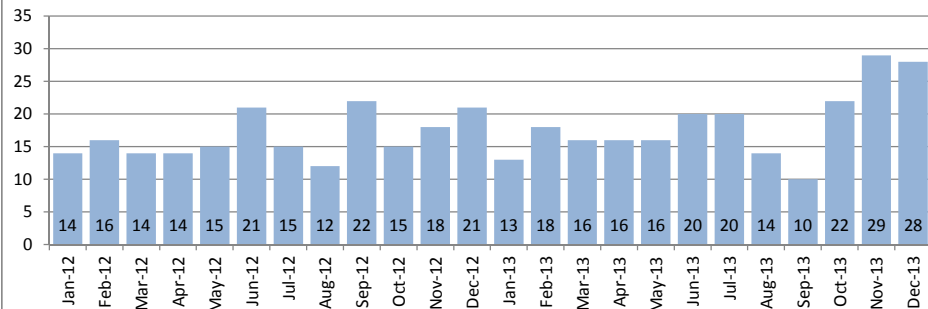


December 2013

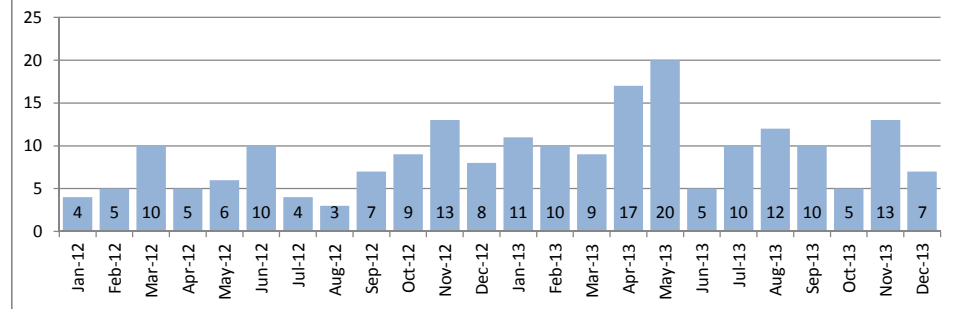
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	21	31	-32%	353	285	24%
Closed Sales	28	21	33%	193	214	-10%
Median Sales Price	\$325,000	\$369,000	-12%	\$320,000	\$315,000	2%
Percent of Original List Price Received	98.0%	94.6%	4%	94.7%	93.1%	2%
Median Days on Market Until Sale	28	59	-53%	38	36	6%
Inventory of Homes for Sale	105	120	-13%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	7	114%	210	109	93%
Closed Sales	7	8	-13%	116	85	36%
Median Sales Price	\$135,000	\$152,000	-11%	\$111,000	\$90,000	23%
Percent of Original List Price Received	93.1%	90.7%	3%	92.9%	90.9%	2%
Median Days on Market Until Sale	15	107	-86%	29	48	-40%
Inventory of Homes for Sale	70	57	23%	--	--	--

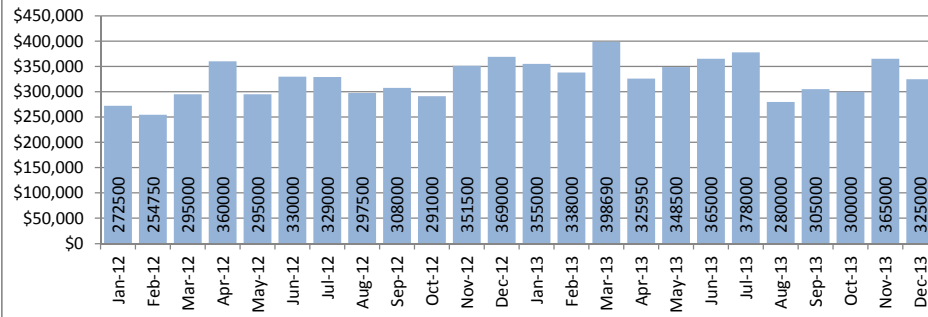
Closed Sales : Single Family Homes



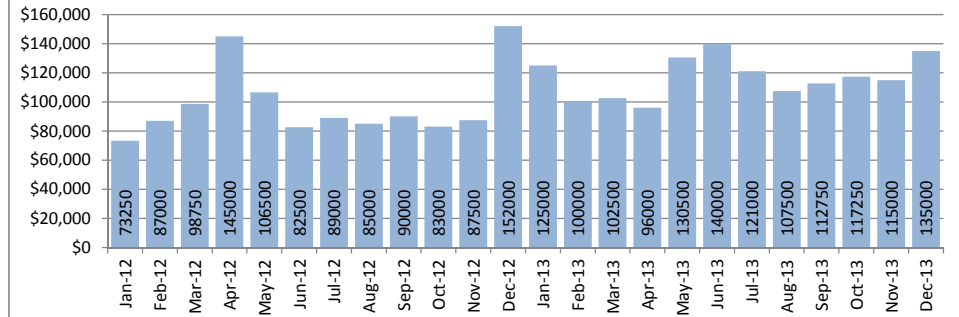
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2013



Makakilo

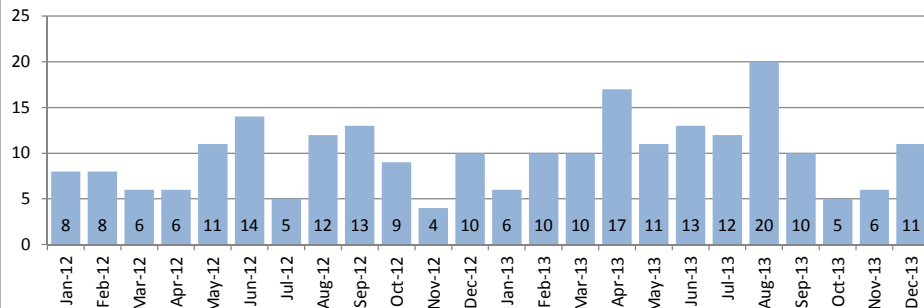
1-9-2 to 1-9-3

December 2013

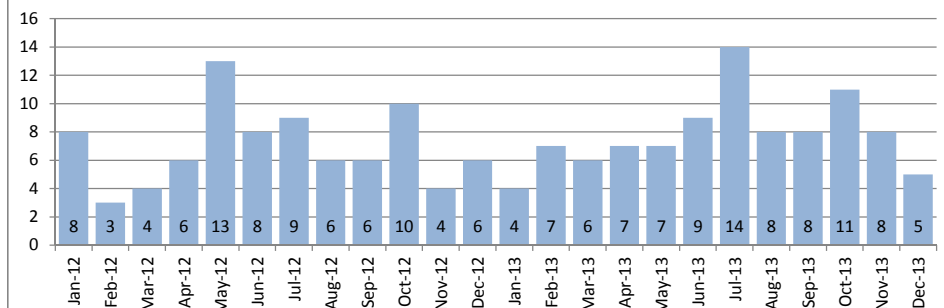
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	9	67%	207	125	66%
Closed Sales	11	10	10%	133	109	22%
Median Sales Price	\$590,000	\$597,500	-1%	\$565,000	\$575,000	-2%
Percent of Original List Price Received	97.5%	99.7%	-2%	99.1%	97.9%	1%
Median Days on Market Until Sale	77	87	-11%	22	54	-59%
Inventory of Homes for Sale	55	37	49%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	7	6	17%	106	84	26%
Closed Sales	5	6	-17%	95	86	10%
Median Sales Price	\$310,000	\$231,500	34%	\$264,000	\$255,000	4%
Percent of Original List Price Received	100.0%	92.6%	8%	98.1%	98.9%	-1%
Median Days on Market Until Sale	9	35	-74%	16	18	-11%
Inventory of Homes for Sale	19	13	46%	--	--	--

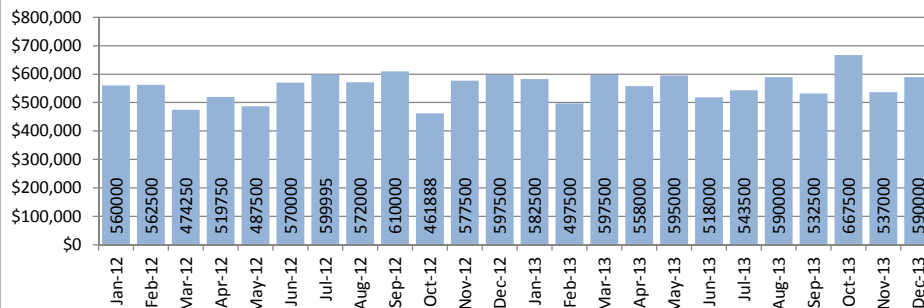
Closed Sales : Single Family Homes



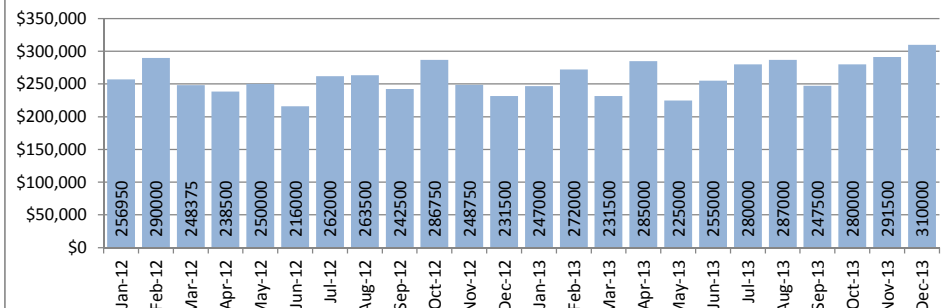
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2013



Makiki - Moiliili

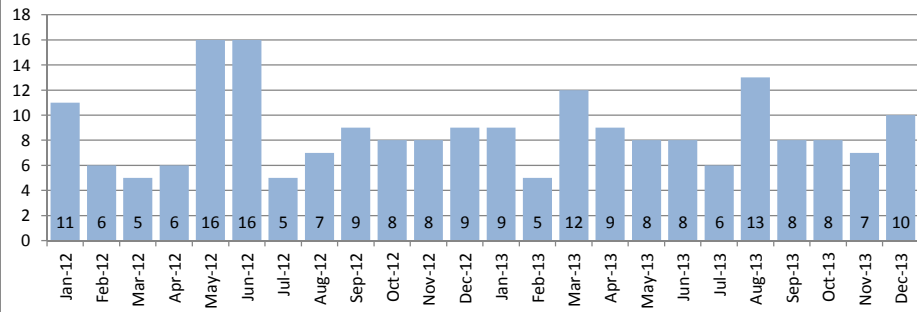
1-2-4 to 1-2-9 (except 1-2-6)

December 2013

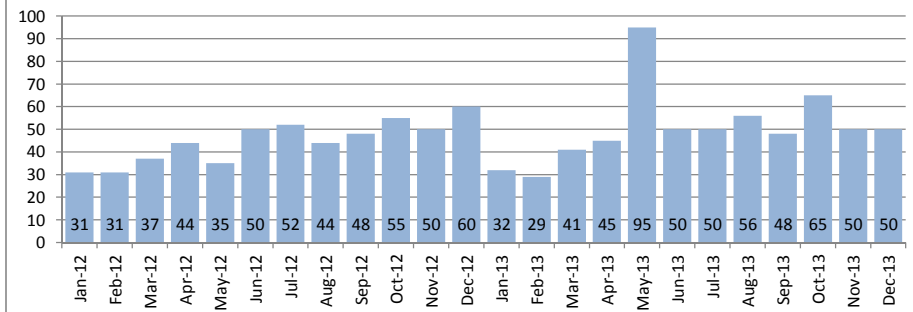
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	13	12	8%	142	124	15%
Closed Sales	10	9	11%	100	106	-6%
Median Sales Price	\$1,362,500	\$946,000	44%	\$1,027,500	\$893,350	15%
Percent of Original List Price Received	94.0%	99.6%	-6%	103.0%	94.6%	9%
Median Days on Market Until Sale	27	8	238%	30	21	43%
Inventory of Homes for Sale	38	40	-5%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	39	27	44%	743	500	49%
Closed Sales	50	60	-17%	591	551	7%
Median Sales Price	\$315,000	\$330,000	-5%	\$320,000	\$315,000	2%
Percent of Original List Price Received	95.7%	97.3%	-2%	97.3%	95.7%	2%
Median Days on Market Until Sale	29	26	12%	20	31	-35%
Inventory of Homes for Sale	150	168	-11%	--	--	--

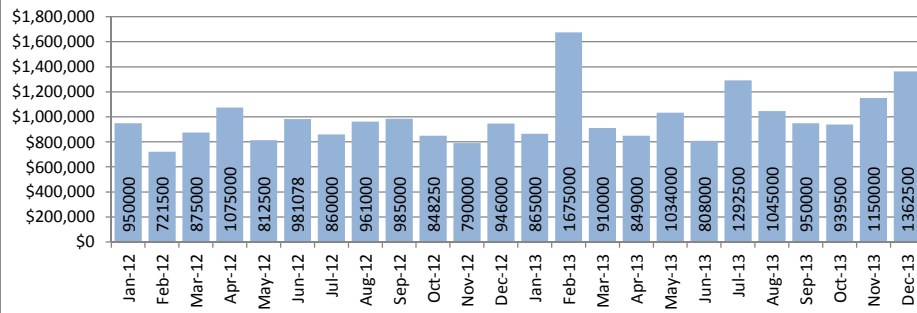
Closed Sales : Single Family Homes



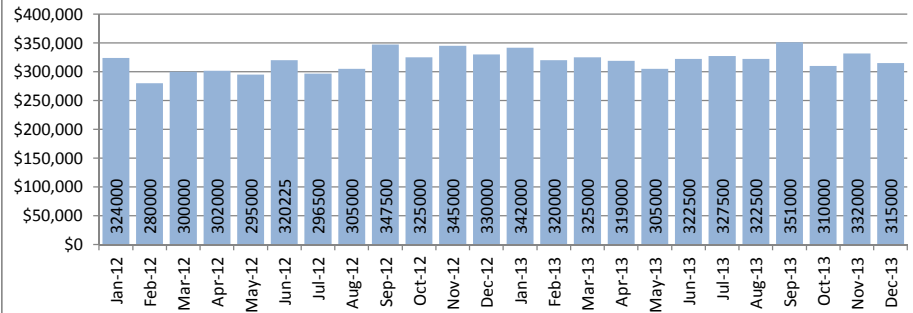
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2013



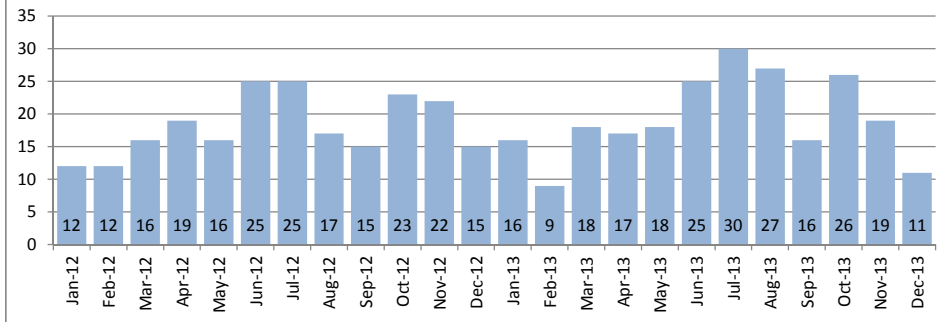
Mililani
Selected 1-9-4 to 1-9-5

December 2013

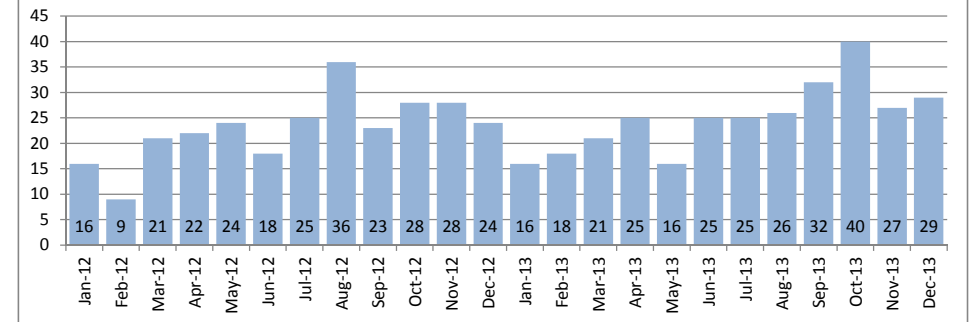
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	16	7	129%	273	232	18%
Closed Sales	11	15	-27%	235	241	-2%
Median Sales Price	\$617,000	\$565,000	9%	\$626,000	\$590,000	6%
Percent of Original List Price Received	98.1%	100.0%	-2%	99.4%	98.3%	1%
Median Days on Market Until Sale	23	24	-4%	16	31	-48%
Inventory of Homes for Sale	32	36	-11%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	18	15	20%	319	255	25%
Closed Sales	29	24	21%	305	297	3%
Median Sales Price	\$271,000	\$327,500	-17%	\$306,000	\$289,000	6%
Percent of Original List Price Received	98.5%	97.8%	1%	99.0%	98.0%	1%
Median Days on Market Until Sale	14	13	8%	13	25	-48%
Inventory of Homes for Sale	57	54	6%	--	--	--

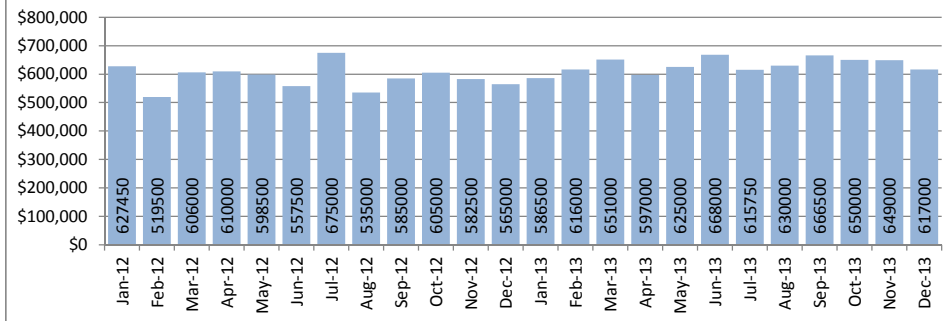
Closed Sales : Single Family Homes



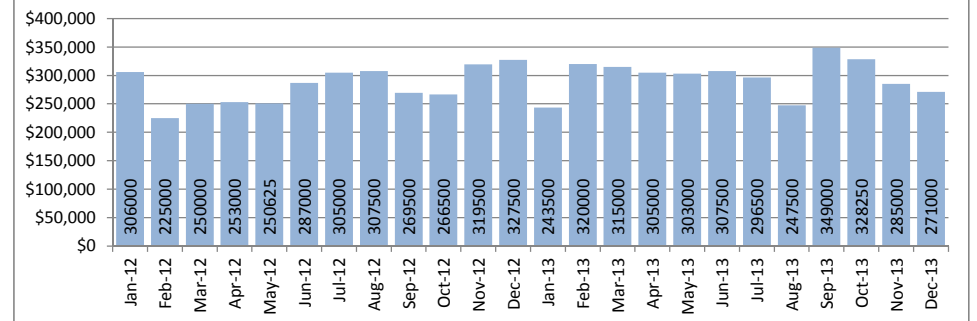
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013

Moanalua - Salt Lake

1-1-1

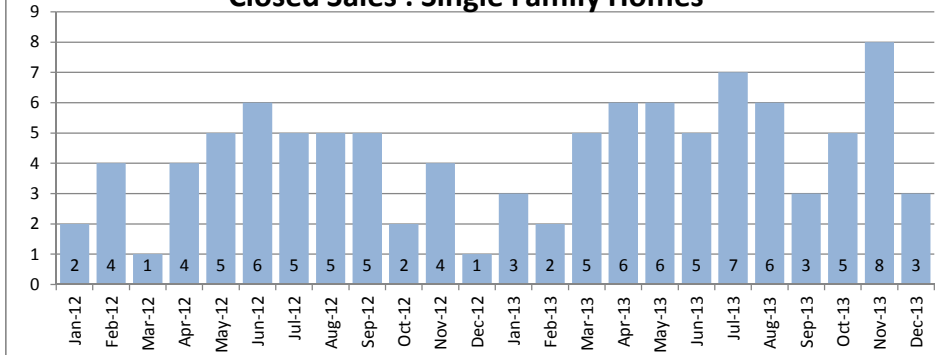


December 2013

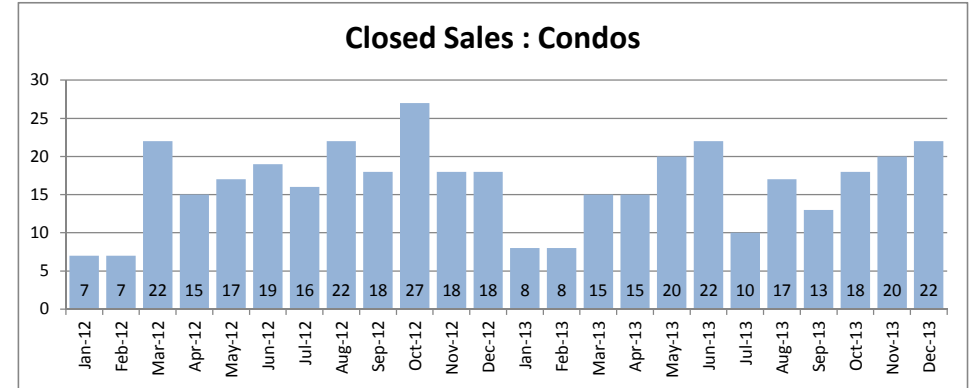
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	2	2	0%	75	48	56%
Closed Sales	3	1	200%	59	45	31%
Median Sales Price	\$880,000	\$860,000	2%	\$748,000	\$700,500	7%
Percent of Original List Price Received	101.3%	96.7%	5%	99.9%	96.6%	3%
Median Days on Market Until Sale	11	95	-88%	14	22	-36%
Inventory of Homes for Sale	15	11	36%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	15	10	50%	240	180	33%
Closed Sales	22	18	22%	192	206	-7%
Median Sales Price	\$317,500	\$270,000	18%	\$306,000	\$275,000	11%
Percent of Original List Price Received	96.9%	98.7%	-2%	98.1%	95.5%	3%
Median Days on Market Until Sale	35	14	150%	20	18	11%
Inventory of Homes for Sale	57	41	39%	--	--	--

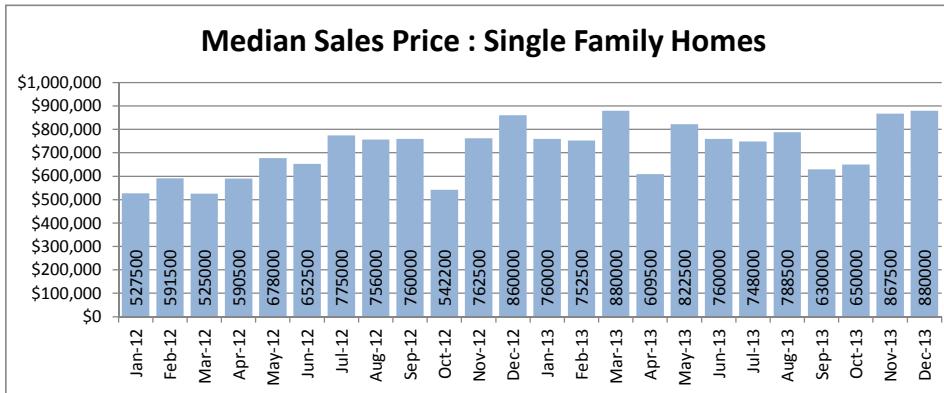
Closed Sales : Single Family Homes



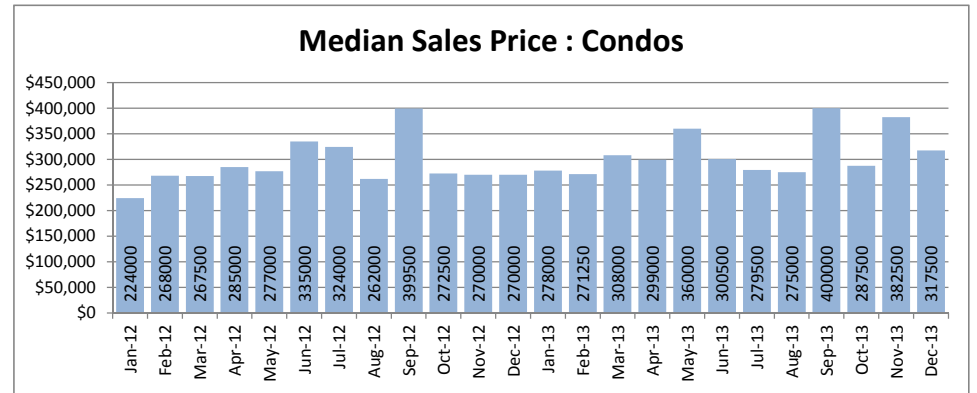
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013

North Shore

1-5-6 to 1-6-9

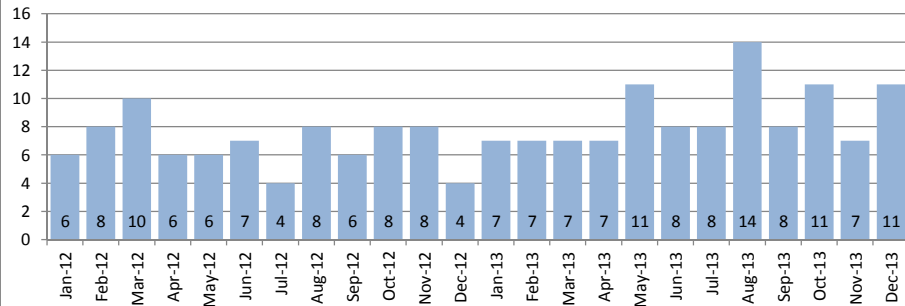


December 2013

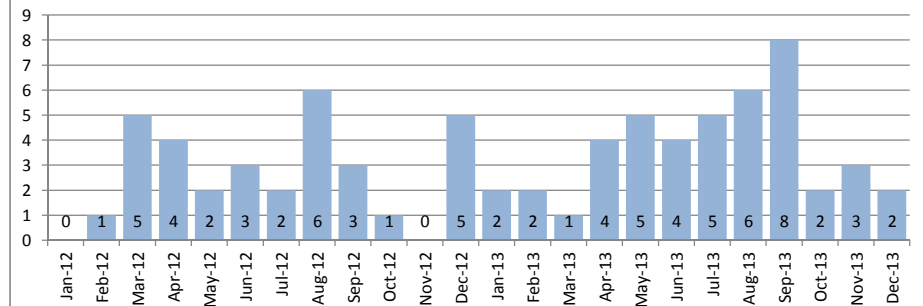
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	13	11	18%	173	114	52%
Closed Sales	11	4	175%	102	84	21%
Median Sales Price	\$675,000	\$1,372,500	-51%	\$685,000	\$669,500	2%
Percent of Original List Price Received	100.0%	85.4%	17%	97.2%	92.3%	5%
Median Days on Market Until Sale	85	73	16%	34	50	-32%
Inventory of Homes for Sale	60	58	3%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	2	150%	60	41	46%
Closed Sales	2	5	-60%	46	32	44%
Median Sales Price	\$495,000	\$395,000	25%	\$340,000	\$300,000	13%
Percent of Original List Price Received	97.1%	100.5%	-3%	98.3%	94.0%	5%
Median Days on Market Until Sale	19	9	111%	46	59	-22%
Inventory of Homes for Sale	15	25	-40%	--	--	--

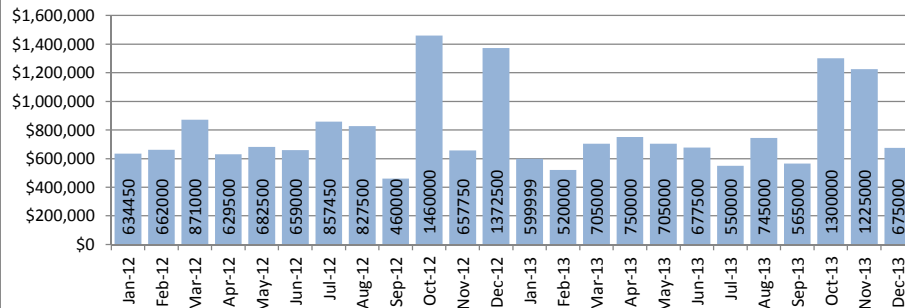
Closed Sales : Single Family Homes



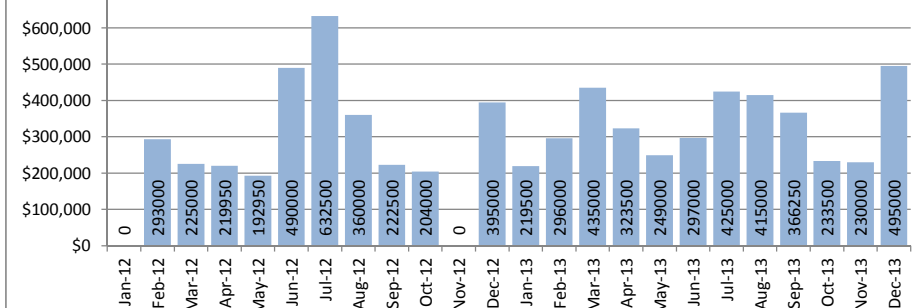
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013

Pearl City - Aiea

1-9-6 to 1-9-9

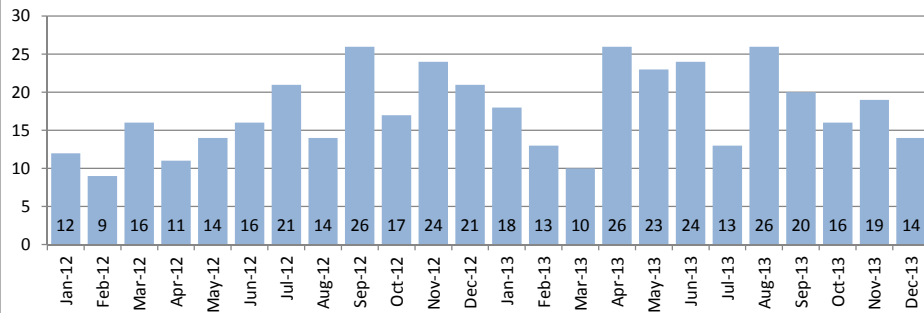


December 2013

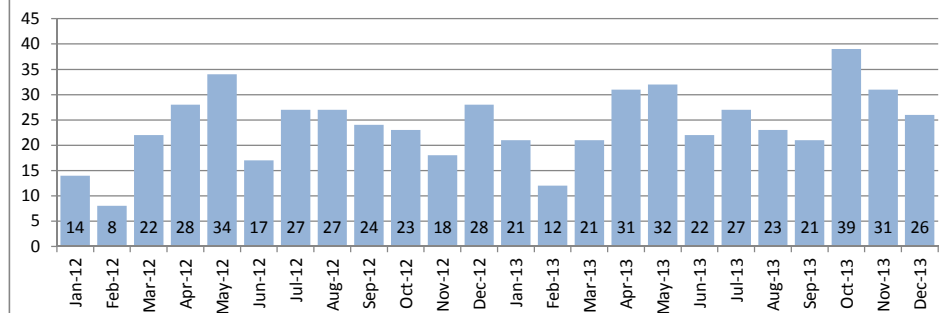
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	7	15	-53%	265	222	19%
Closed Sales	14	21	-33%	229	206	11%
Median Sales Price	\$587,500	\$540,000	9%	\$603,000	\$583,750	3%
Percent of Original List Price Received	96.9%	96.6%	0%	97.3%	95.7%	2%
Median Days on Market Until Sale	15	29	-48%	19	27	-30%
Inventory of Homes for Sale	50	63	-21%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	28	16	75%	390	239	63%
Closed Sales	26	28	-7%	312	284	10%
Median Sales Price	\$315,000	\$326,000	-3%	\$285,000	\$275,000	4%
Percent of Original List Price Received	97.7%	102.8%	-5%	96.6%	97.5%	-1%
Median Days on Market Until Sale	25	26	-4%	19	36	-47%
Inventory of Homes for Sale	81	70	16%	--	--	--

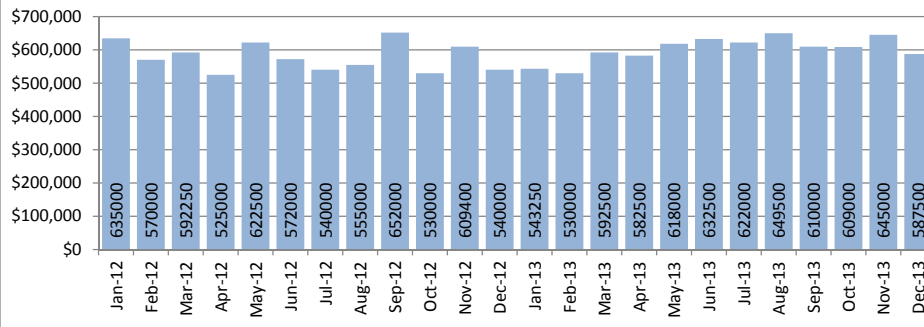
Closed Sales : Single Family Homes



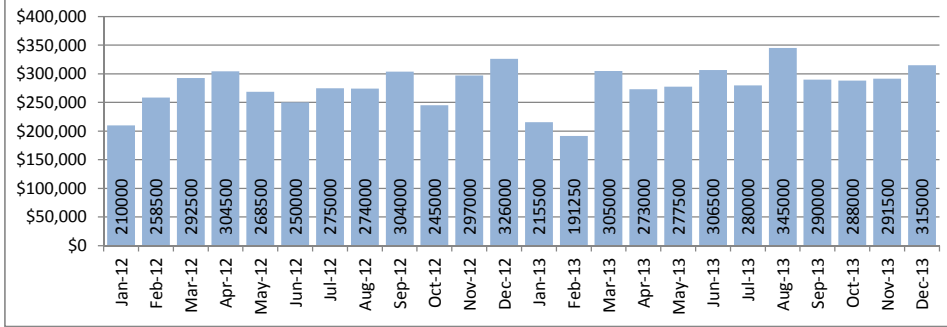
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2013



Wahiawa

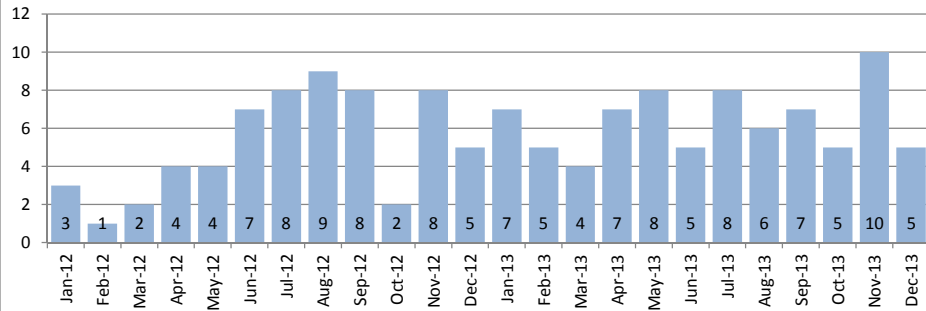
1-7-1 to 1-7-7

December 2013

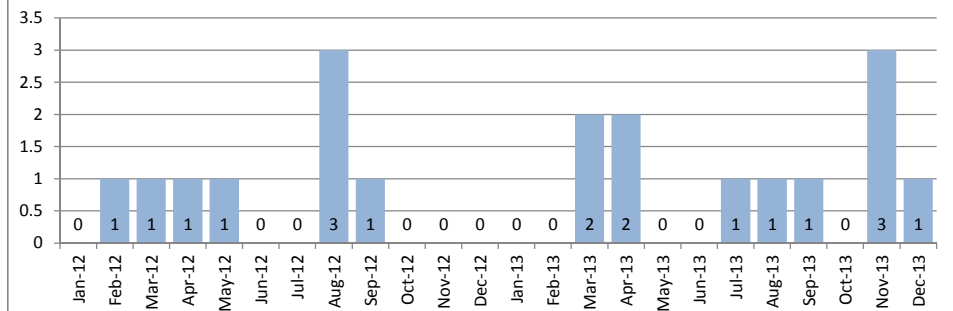
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	3	2	50%	97	76	28%
Closed Sales	5	5	0%	76	63	21%
Median Sales Price	\$385,000	\$475,000	-19%	\$432,500	\$400,000	8%
Percent of Original List Price Received	96.3%	111.8%	-14%	94.1%	100.3%	-6%
Median Days on Market Until Sale	53	96	-45%	18	21	-14%
Inventory of Homes for Sale	28	16	75%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	4	1	300%	18	18	0%
Closed Sales	1	0	--	14	10	40%
Median Sales Price	\$144,000	\$0	--	\$139,000	\$108,000	29%
Percent of Original List Price Received	92.9%	0.0%	--	96.2%	88.2%	9%
Median Days on Market Until Sale	39	0	--	39	70	-44%
Inventory of Homes for Sale	7	9	-22%	--	--	--

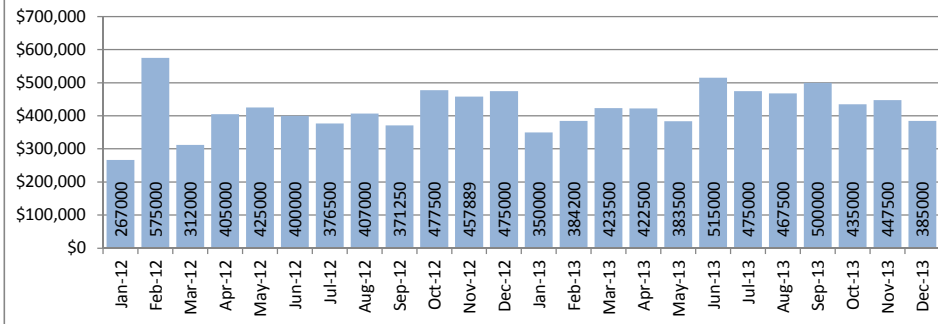
Closed Sales : Single Family Homes



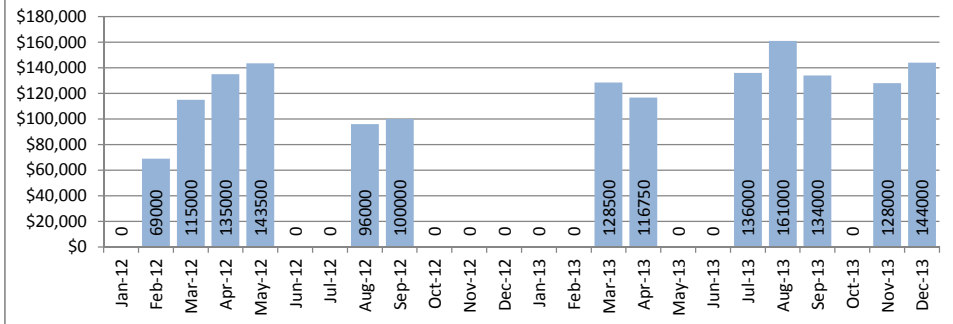
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2013



Waialae - Kahala

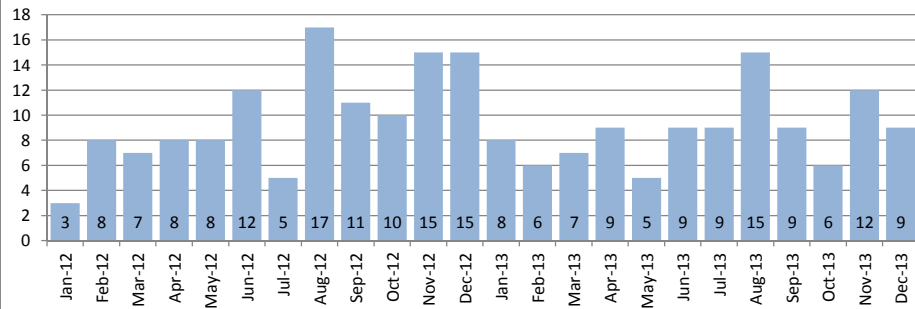
1-3-5

December 2013

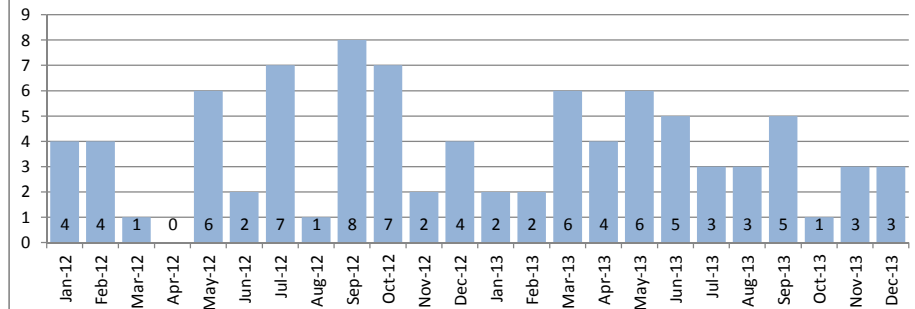
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	11	9	22%	145	126	15%
Closed Sales	9	15	-40%	103	121	-15%
Median Sales Price	\$1,325,000	\$1,285,000	3%	\$1,550,000	\$1,450,000	7%
Percent of Original List Price Received	90.6%	88.6%	2%	101.4%	93.2%	9%
Median Days on Market Until Sale	39	39	0%	24	39	-38%
Inventory of Homes for Sale	47	44	7%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	4	2	100%	57	50	14%
Closed Sales	3	4	-25%	44	49	-10%
Median Sales Price	\$575,000	\$585,000	-2%	\$444,000	\$450,000	-1%
Percent of Original List Price Received	95.8%	94.7%	1%	96.7%	97.9%	-1%
Median Days on Market Until Sale	9	37	-76%	40	25	60%
Inventory of Homes for Sale	16	17	-6%	--	--	--

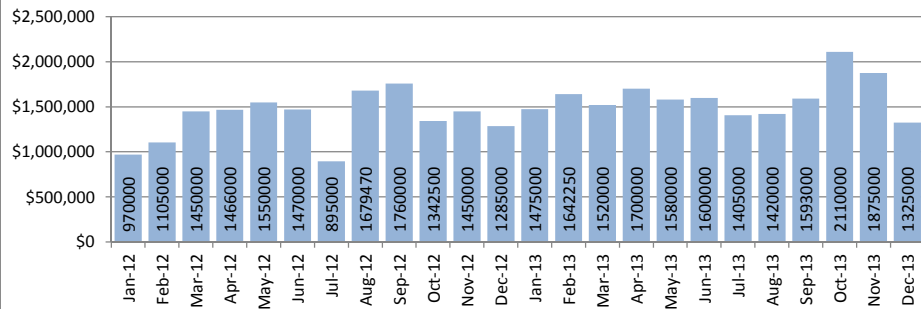
Closed Sales : Single Family Homes



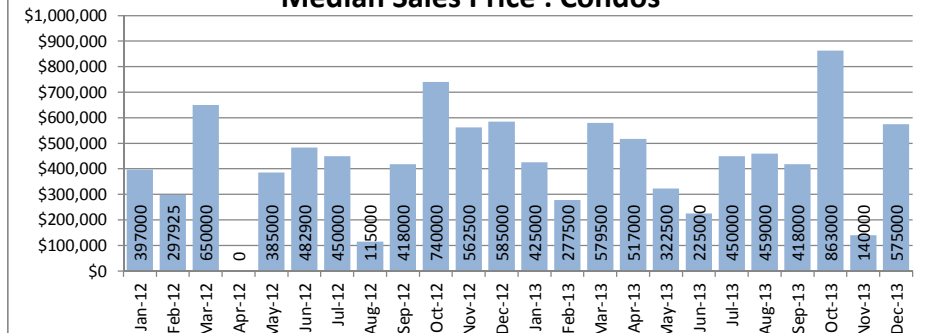
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2013



Waikiki

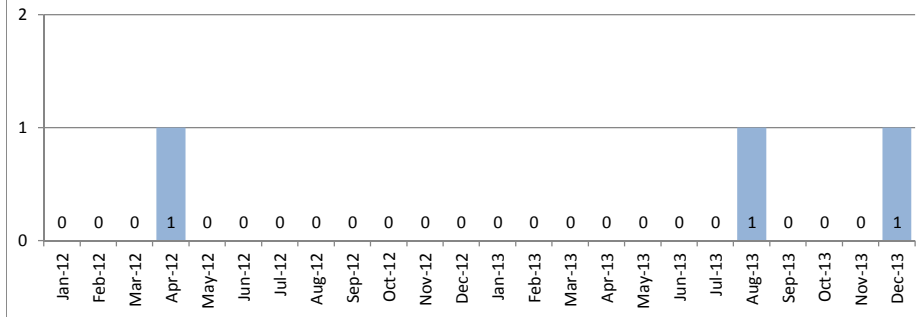
1-2-6

December 2013

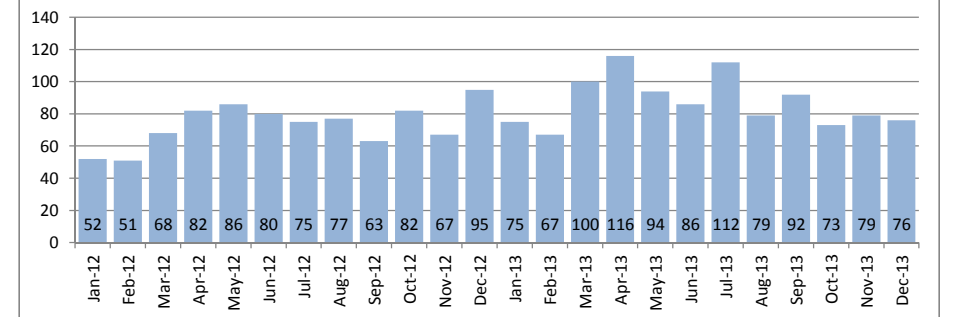
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	0	--	2	1	100%
Closed Sales	1	0	--	2	1	100%
Median Sales Price	\$1,410,000	\$0	--	\$770,500	\$835,000	-8%
Percent of Original List Price Received	83.2%	0.0%	--	83.6%	92.9%	-10%
Median Days on Market Until Sale	271	0	--	157	42	274%
Inventory of Homes for Sale	1	0	--	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	100	81	23%	1463	967	51%
Closed Sales	76	95	-20%	1069	924	16%
Median Sales Price	\$352,250	\$300,000	17%	\$330,000	\$365,000	-10%
Percent of Original List Price Received	97.6%	90.9%	7%	94.8%	98.0%	-3%
Median Days on Market Until Sale	3	49	-94%	32	43	-26%
Inventory of Homes for Sale	455	465	-2%	--	--	--

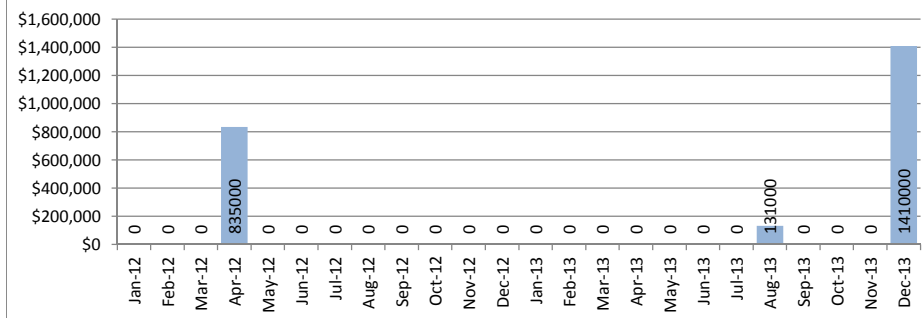
Closed Sales : Single Family Homes



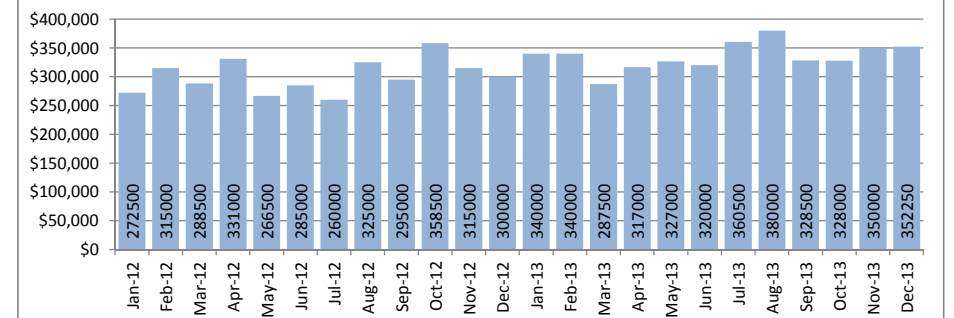
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2013



Waipahu

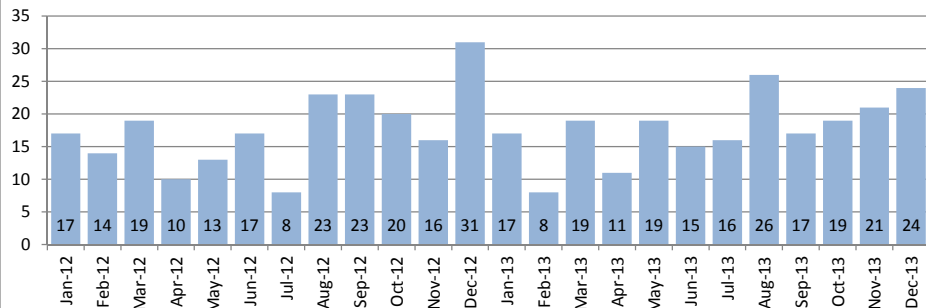
1-9-4

December 2013

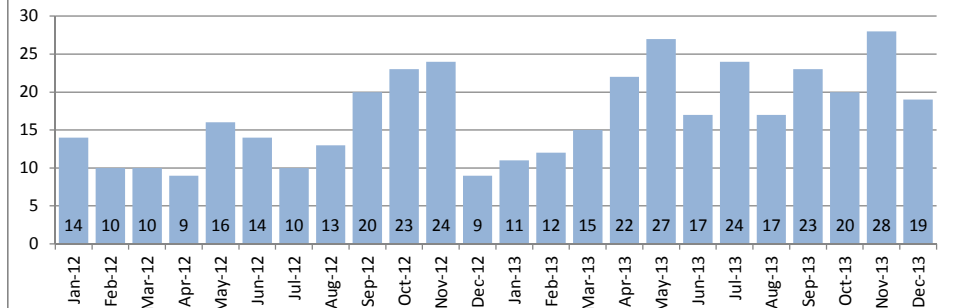
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	9	9	0%	256	204	25%
Closed Sales	24	31	-23%	213	201	6%
Median Sales Price	\$544,500	\$524,900	4%	\$540,000	\$500,000	8%
Percent of Original List Price Received	99.5%	90.7%	10%	99.1%	96.2%	3%
Median Days on Market Until Sale	26	22	18%	19	26	-27%
Inventory of Homes for Sale	65	63	3%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	26	11	136%	286	179	60%
Closed Sales	19	9	111%	238	181	31%
Median Sales Price	\$285,000	\$275,000	4%	\$275,000	\$250,000	10%
Percent of Original List Price Received	102.2%	96.5%	6%	100.4%	95.4%	5%
Median Days on Market Until Sale	19	11	73%	12	25	-52%
Inventory of Homes for Sale	60	43	40%	--	--	--

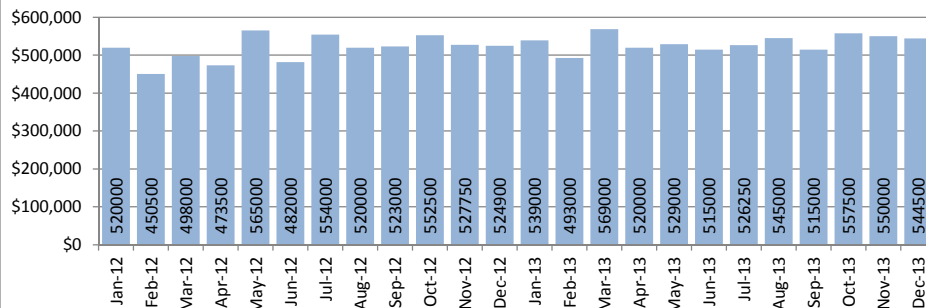
Closed Sales : Single Family Homes



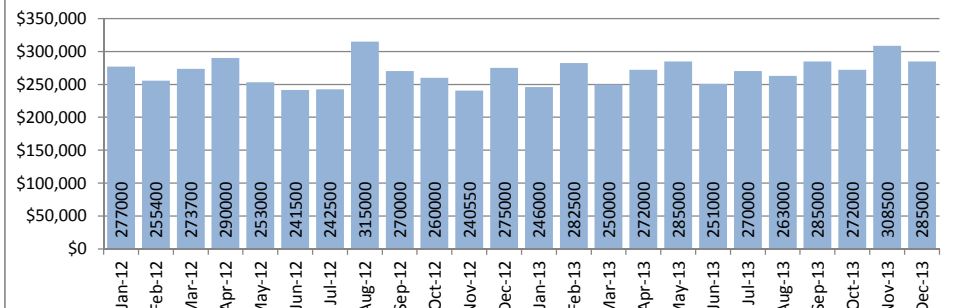
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2013

Windward Coast

1-4-8 to 1-5-5

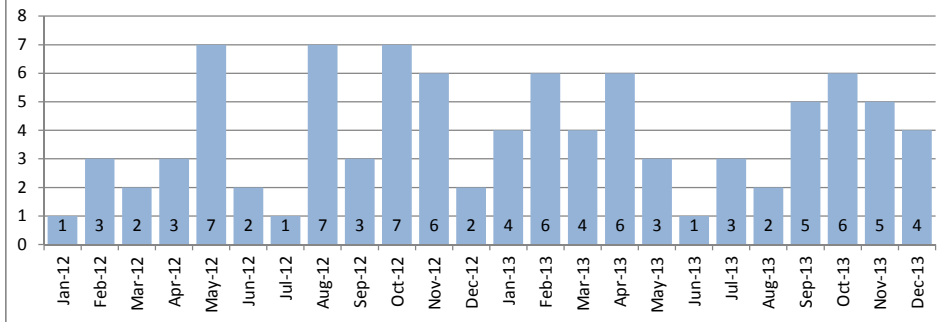


December 2013

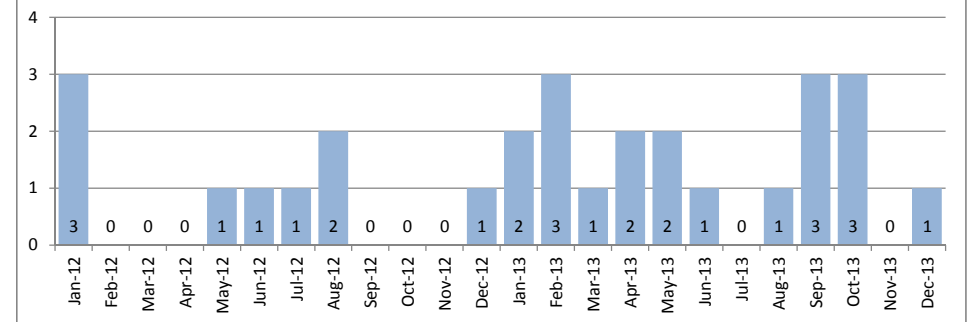
Single Family Homes	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	3	4	-25%	103	85	21%
Closed Sales	4	2	100%	47	47	0%
Median Sales Price	\$762,000	\$552,500	38%	\$600,000	\$500,000	20%
Percent of Original List Price Received	99.3%	100.1%	-1%	92.4%	91.1%	1%
Median Days on Market Until Sale	20	44	-55%	40	53	-25%
Inventory of Homes for Sale	46	41	12%	--	--	--

Condos	December			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	3	0	-	40	16	150%
Closed Sales	1	1	0%	19	10	90%
Median Sales Price	\$305,000	\$160,000	91%	\$196,000	\$180,000	9%
Percent of Original List Price Received	98.4%	86.5%	14%	83.4%	97.3%	-14%
Median Days on Market Until Sale	25	64	-61%	25	57	-56%
Inventory of Homes for Sale	18	8	125%	--	--	--

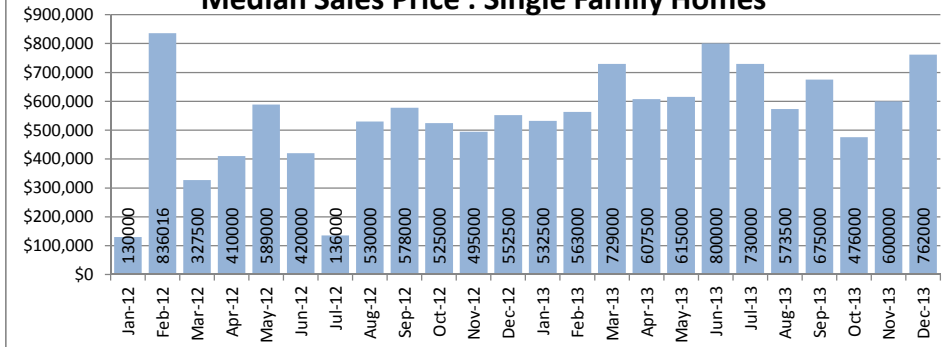
Closed Sales : Single Family Homes



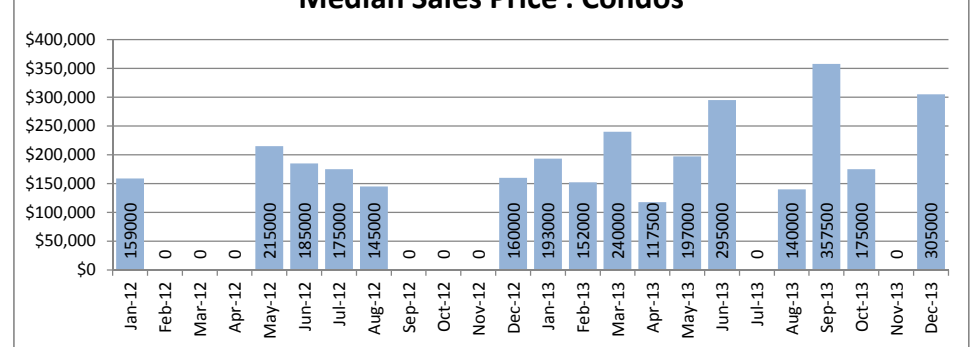
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - December 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$ -	\$ 540,000	-	\$540,000	0	1	-	1
MILILANI AREA	\$ 565,000	\$ 651,000	15.2%	\$86,000	11	6	-45.5%	-5
MILILANI MAUKA	\$ 742,500	\$ 687,000	-7.5%	-\$55,500	2	3	50.0%	1
WAHIAWA AREA	\$ 475,000	\$ 367,500	-22.6%	-\$107,500	1	2	100.0%	1
WAHIAWA HEIGHTS	\$ 479,000	\$ 445,000	-7.1%	-\$34,000	3	2	-33.3%	-1
WHITMORE VILLAGE	\$ 348,000	\$ 245,000	-29.6%	-\$103,000	2	1	-50.0%	-1
WAIPIO ACRES/WAIKALANI WOODL	\$ 380,200	\$ 486,000	27.8%	\$105,800	1	1	0.0%	0
Central Region	\$ 522,500	\$ 540,000	3.3%	\$17,500	20	16	-20.0%	-4

Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AINA HAINA AREA	\$ 880,000	\$ 688,500	-21.8%	-\$191,500	3	2	-33.3%	-1
DIAMOND HEAD	\$ 2,100,000	\$ 2,900,000	38.1%	\$800,000	3	3	0.0%	0
HAWAII LOA RIDGE	\$ 2,100,000	\$ 1,968,000	-6.3%	-\$132,000	3	1	-66.7%	-2
KAHALA AREA	\$ 1,740,000	\$ 3,900,000	124.1%	\$2,160,000	6	1	-83.3%	-5
KAIMUKI	\$ 814,000	\$ 843,250	3.6%	\$29,250	8	10	25.0%	2
KALANI IKI	\$ 1,050,000	\$ 1,200,000	14.3%	\$150,000	1	1	0.0%	0
KAPAHULU	\$ -	\$ 725,000	-	\$725,000	0	3	-	3
KULIOUOU	\$ 800,000	\$ 950,000	18.8%	\$150,000	3	1	-66.7%	-2
MAUNALANI HEIGHTS	\$ 1,190,000	\$ -	-	-\$1,190,000	1	0	-	-1
NIU VALLEY	\$ 857,000	\$ 889,888	3.8%	\$32,888	1	1	0.0%	0
PALOLO	\$ 610,000	\$ 700,000	14.8%	\$90,000	5	4	-20.0%	-1
PUUPANINI	\$ 2,625,000	\$ -	-	-\$2,625,000	1	0	-	-1
ST. LOUIS	\$ 1,100,000	\$ 1,450,000	31.8%	\$350,000	2	2	0.0%	0
WAIALAE G/C	\$ -	\$ 4,050,000	-	\$4,050,000	0	1	-	1
WAIALAE IKI	\$ 1,242,500	\$ 1,221,000	-1.7%	-\$21,500	6	2	-66.7%	-4
WAIALAE NUI RDGE	\$ 1,268,000	\$ 1,190,000	-6.2%	-\$78,000	1	3	200.0%	2
WAIALAE NUI LWR	\$ -	\$ 708,500	-	\$708,500	0	1	-	1
WAIALAE NUI VLY	\$ 880,000	\$ -	-	-\$880,000	1	0	-	-1
WAILUPE AREA	\$ 4,950,000	\$ -	-	-\$4,950,000	2	0	-	-2
WILHELMINA	\$ 880,000	\$ 815,000	-7.4%	-\$65,000	3	4	33.3%	1
Diamond Hd Region	\$ 1,117,500	\$ 873,500	-21.8%	-\$244,000	50	40	-20.0%	-10

Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ANCHORAGE	\$ 1,050,000	\$ -	-	-\$1,050,000	1	0	-	-1
HAHAIONE-UPPER	\$ 1,074,500	\$ 850,000	-20.9%	-\$224,500	2	1	-50.0%	-1
HAHAIONE-LOWER	\$ 870,000	\$ -	-	-\$870,000	1	0	-	-1
KALAMA VALLEY	\$ 839,000	\$ -	-	-\$839,000	3	0	-	-3
KAMEHAME RIDGE	\$ 1,200,000	\$ -	-	-\$1,200,000	1	0	-	-1
KEALAU LA KAI	\$ -	\$ 1,325,000	-	\$1,325,000	0	1	-	1
KOKO HEAD TERRAC	\$ -	\$ 745,500	-	\$745,500	0	2	-	2
KOKO KAI	\$ 1,680,000	\$ -	-	-\$1,680,000	3	0	-	-3
KOKO VILLAS	\$ 1,330,000	\$ -	-	-\$1,330,000	1	0	-	-1
MARINERS COVE	\$ 910,000	\$ 965,000	6.0%	\$55,000	1	3	200.0%	2
MARINERS RIDGE	\$ 816,500	\$ 1,027,500	25.8%	\$211,000	2	2	0.0%	0
MARINERS VALLEY	\$ 875,000	\$ 1,025,000	17.1%	\$150,000	1	2	100.0%	1
NAPALI HAWEO	\$ 2,175,000	\$ -	-	-\$2,175,000	1	0	-	-1
PORTLOCK	\$ -	\$ 11,375,000	-	\$11,375,000	0	2	-	2
TRIANGLE	\$ 1,400,000	\$ 1,375,000	-1.8%	-\$25,000	2	1	-50.0%	-1
WEST MARINA	\$ 565,000	\$ 1,305,000	131.0%	\$740,000	1	1	0.0%	0
Hawaii Kai Region	\$ 1,007,500	\$ 1,080,000	7.2%	\$72,500	20	15	-25.0%	-5

Single Family Solds - December 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LUALUALEI	\$ -	\$ 370,000	-	\$370,000	0	3	-	3
MAILI	\$ 285,000	\$ 290,000	1.8%	\$5,000	8	9	12.5%	1
MALI SEA-KAIMALINO	\$ 273,000	\$ 388,500	42.3%	\$115,500	1	1	0.0%	0
MALI SEA-MAKALAE 1	\$ 435,000	\$ 448,873	3.2%	\$13,873	5	4	-20.0%	-1
MALI SEA-NOHOKAI	\$ 309,000	\$ 395,000	27.8%	\$86,000	1	1	0.0%	0
MAKAHA	\$ 501,356	\$ 325,000	-35.2%	-\$176,356	3	7	133.3%	4
NANAKULI	\$ -	\$ 238,000	-	\$238,000	0	1	-	1
WAIANAE	\$ 320,000	\$ 186,500	-41.7%	-\$133,500	3	2	-33.3%	-1
Leeward Region	\$ 369,000	\$ 325,000	-11.9%	-\$44,000	21	28	33.3%	7
Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
EWA BEACH	\$ 463,500	\$ 382,500	-17.5%	-\$81,000	4	2	-50.0%	-2
EWA GEN ALII COVE	\$ 385,000	\$ -	-	-\$385,000	1	0	-	-1
EWA GEN HALEAKEA	\$ 757,500	\$ -	-	-\$757,500	1	0	-	-1
EWA GEN LAULANI-TIDES	\$ 440,000	\$ -	-	-\$440,000	2	0	-	-2
EWA GEN LAS BRISAS	\$ 356,325	\$ 399,000	12.0%	\$42,675	2	1	-50.0%	-1
EWA GEN LOMBARD WAY	\$ -	\$ 375,000	-	\$375,000	0	3	-	3
EWA GEN MONTECITO/TUSCANY	\$ 388,250	\$ 461,500	18.9%	\$73,250	2	2	0.0%	0
EWA GEN PRESCOTT	\$ 500,000	\$ 627,000	25.4%	\$127,000	1	1	0.0%	0
EWA GEN SUMMERHILL	\$ 460,000	\$ -	-	-\$460,000	2	0	-	-2
EWA GEN SODA CREEK	\$ 449,000	\$ 381,500	-15.0%	-\$67,500	1	1	0.0%	0
EWA GEN SONOMA	\$ -	\$ 650,000	-	\$650,000	0	1	-	1
EWA GEN SUN TERRA SOUTH	\$ -	\$ 455,000	-	\$455,000	0	1	-	1
EWA GEN TERRAZZA	\$ 400,000	\$ 470,000	17.5%	\$70,000	1	1	0.0%	0
EWA GEN TROVARE	\$ -	\$ 629,000	-	\$629,000	0	1	-	1
EWA GEN TIBURON	\$ 405,000	\$ -	-	-\$405,000	3	0	-	-3
EWA GEN WOODBRIDGE	\$ 590,000	\$ 720,000	22.0%	\$130,000	1	1	0.0%	0
EWA VILLAGES	\$ 370,000	\$ -	-	-\$370,000	5	0	-	-5
HOAKALEI-KA MAKANA	\$ 657,500	\$ 592,500	-9.9%	-\$65,000	5	4	-20.0%	-1
HUELANI	\$ -	\$ 603,000	-	\$603,000	0	1	-	1
KAPOLEI	\$ 575,500	\$ 335,000	-41.8%	-\$240,500	2	1	-50.0%	-1
KAPOLEI KNOLLS	\$ 659,000	\$ 600,000	-9.0%	-\$59,000	1	1	0.0%	0
KAPOLEI-AELOA	\$ -	\$ 558,000	-	\$558,000	0	2	-	2
KAPOLEI-KAI	\$ 540,000	\$ -	-	-\$540,000	1	0	-	-1
KAPOLEI-IWALANI	\$ 579,000	\$ -	-	-\$579,000	1	0	-	-1
KAPOLEI-MALANAI	\$ 420,000	\$ -	-	-\$420,000	3	0	-	-3
KAPOLEI-KEKUILANI	\$ 480,000	\$ 489,900	2.1%	\$9,900	1	1	0.0%	0
KO OLINA	\$ -	\$ 965,000	-	\$965,000	0	1	-	1
LEEWARD ESTATES	\$ -	\$ 415,000	-	\$415,000	0	1	-	1
OCEAN POINTE	\$ 480,000	\$ 585,000	21.9%	\$105,000	7	7	0.0%	0
WESTLOCH FAIRWAY	\$ 469,500	\$ 470,000	0.1%	\$500	2	1	-50.0%	-1
Ewa Plain Region	\$ 470,000	\$ 530,000	12.8%	\$60,000	49	35	-28.6%	-14
Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ -	\$ 581,250	-	\$581,250	0	2	-	2
MAKAKILO-HIGHPOINTE	\$ 600,000	\$ -	-	-\$600,000	1	0	-	-1
MAKAKILO-KAHIWELO	\$ 653,022	\$ -	-	-\$653,022	1	0	-	-1
MAKAKILO-KUMULANI	\$ -	\$ 1,125,000	-	\$1,125,000	0	1	-	1
MAKAKILO-UPPER	\$ 582,000	\$ 525,000	-9.8%	-\$57,000	3	3	0.0%	0
MAKAKILO-LOWER	\$ 542,000	\$ 555,000	2.4%	\$13,000	1	1	0.0%	0
MAKAKILO-WAI KALOI	\$ 800,000	\$ 850,000	6.3%	\$50,000	1	1	0.0%	0
MAKAKILO-ROYAL RIDGE	\$ 595,000	\$ 580,000	-2.5%	-\$15,000	1	1	0.0%	0
MAKAKILO-STARSEDGE	\$ 609,000	\$ -	-	-\$609,000	1	0	-	-1
MAKAKILO-WEST HILLS	\$ -	\$ 707,000	-	\$707,000	0	2	-	2
NANAKAI GARDENS	\$ 433,000	\$ -	-	-\$433,000	1	0	-	-1
Makakilo Region	\$ 597,500	\$ 590,000	-1.3%	-\$7,500	10	11	10.0%	1

Single Family Solds - December 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	\$ -	\$ 1,023,500	-	\$1,023,500	0	1	-	1
BEACHSIDE	\$ -	\$ 1,800,000	-	\$1,800,000	0	1	-	1
COCONUT GROVE	\$ 637,000	\$ 898,200	41.0%	\$261,200	3	3	0.0%	0
ENCHANTED LAKE	\$ 749,900	\$ 900,000	20.0%	\$150,100	1	3	200.0%	2
KAILUA ESTATES	\$ -	\$ 1,300,000	-	\$1,300,000	0	1	-	1
KALAHEO ESTATES	\$ 1,400,000	\$ -	-	-\$1,400,000	1	0	-	-1
KALAHEO HILLSIDE	\$ -	\$ 867,000	-	\$867,000	0	1	-	1
KAIMALINO	\$ 1,400,000	\$ 1,370,000	-2.1%	-\$30,000	1	1	0.0%	0
KALAMA TRACT	\$ 1,110,000	\$ 1,399,000	26.0%	\$289,000	1	3	200.0%	2
KALAMA/CNUT GROV	\$ 1,149,000	\$ 1,184,500	3.1%	\$35,500	1	1	0.0%	0
KAOPA	\$ -	\$ 718,000	-	\$718,000	0	1	-	1
KAWAIILOA	\$ 900,000	\$ 1,250,000	38.9%	\$350,000	1	2	100.0%	1
KEOLU HILLS	\$ 655,000	\$ 895,000	36.6%	\$240,000	3	2	-33.3%	-1
KOOLAUPOKU	\$ 807,500	\$ -	-	-\$807,500	4	0	-	-4
KUULEI TRACT	\$ 2,100,000	\$ -	-	-\$2,100,000	1	0	-	-1
KUKANANONO	\$ -	\$ 735,900	-	\$735,900	0	1	-	1
LANIKAI	\$ 5,200,000	\$ 1,650,000	-68.3%	-\$3,550,000	3	1	-66.7%	-2
OLOMANA	\$ 700,500	\$ -	-	-\$700,500	1	0	-	-1
POHAKUPU	\$ -	\$ 753,000	-	\$753,000	0	1	-	1
WAIMANALO	\$ 389,000	\$ 445,000	14.4%	\$56,000	3	3	0.0%	0
Kailua Region	\$ 824,950	\$ 953,500	15.6%	\$128,550	24	26	8.3%	2
Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIEA AREA	\$ 509,850	\$ -	-	-\$509,850	1	0	-	-1
AIEA HEIGHTS	\$ 493,500	\$ 497,500	0.8%	\$4,000	3	2	-33.3%	-1
FOSTER VILLAGE	\$ -	\$ 657,500	-	\$657,500	0	2	-	2
HALAWA	\$ 630,000	\$ -	-	-\$630,000	3	0	-	-3
MOMILANI	\$ 562,500	\$ 635,000	12.9%	\$72,500	2	1	-50.0%	-1
NEWTOWN	\$ -	\$ 746,000	-	\$746,000	0	1	-	1
PACIFIC PALISADES	\$ 516,000	\$ 518,000	0.4%	\$2,000	4	3	-25.0%	-1
PEARL CITY-UPPER	\$ 529,000	\$ 640,000	21.0%	\$111,000	5	2	-60.0%	-3
PEARLRIDGE	\$ 1,270,000	\$ -	-	-\$1,270,000	1	0	-	-1
ROYAL SUMMIT	\$ -	\$ 1,064,250	-	\$1,064,250	0	1	-	1
WAILUNA	\$ 602,500	\$ -	-	-\$602,500	2	0	-	-2
WAIMALU	\$ -	\$ 601,500	-	\$601,500	0	2	-	2
Pearl City Region	\$ 540,000	\$ 587,500	8.8%	\$47,500	21	14	-33.3%	-7
Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
BAYVIEW GOLF COURSE	\$ -	\$ 1,073,056	-	\$1,073,056	0	1	-	1
CROWN TERRACE	\$ 640,000	\$ 715,000	11.7%	\$75,000	1	1	0.0%	0
HAIKU KNOLLS	\$ -	\$ 680,000	-	\$680,000	0	1	-	1
HAIKU PARK	\$ -	\$ 1,180,000	-	\$1,180,000	0	1	-	1
HALE KOU	\$ -	\$ 689,758	-	\$689,758	0	1	-	1
HALEKAUWILA	\$ 405,000	\$ 975,000	140.7%	\$570,000	1	1	0.0%	0
HAUULA	\$ 375,000	\$ 749,000	99.7%	\$374,000	1	1	0.0%	0
KAMOOALII	\$ -	\$ 659,500	-	\$659,500	0	1	-	1
KAAAWA	\$ 730,000	\$ 613,800	-15.9%	-\$116,200	1	1	0.0%	0
KAALAEA	\$ 570,000	\$ 625,000	9.6%	\$55,000	1	1	0.0%	0
KANEOHE BAY	\$ -	\$ 989,000	-	\$989,000	0	1	-	1
KANEOHE TOWN	\$ 561,000	\$ 694,500	23.8%	\$133,500	1	2	100.0%	1
KAPUNA HALA	\$ 710,000	\$ -	-	-\$710,000	1	0	-	-1
KEAPUKA	\$ -	\$ 394,450	-	\$394,450	0	2	-	2
LILIPUNA	\$ -	\$ 770,000	-	\$770,000	0	1	-	1
MAHALANI	\$ -	\$ 685,000	-	\$685,000	0	1	-	1
MIKILOA	\$ -	\$ 701,000	-	\$701,000	0	2	-	2
MAHINUI	\$ -	\$ 880,000	-	\$880,000	0	1	-	1
PIKOILOA	\$ 531,250	\$ 650,000	22.4%	\$118,750	2	3	50.0%	1
PUOHALA VILLAGE	\$ 825,000	\$ -	-	-\$825,000	1	0	-	-1
PUNALUU	\$ -	\$ 775,000	-	\$775,000	0	1	-	1
WAIKALUA	\$ -	\$ 655,000	-	\$655,000	0	1	-	1
Kaneohe Region	\$ 577,500	\$ 695,000	20.3%	\$117,500	10	25	150.0%	15

Single Family Solds - December 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HALEIWA	\$ -	\$ 675,000	-	\$675,000	0	1	-	1
KAHUKU	\$ -	\$ 398,000	-	\$398,000	0	1	-	1
LAIE	\$ -	\$ 790,000	-	\$790,000	0	1	-	1
PUPUKEA	\$ -	\$ 835,000	-	\$835,000	0	2	-	2
SUNSET AREA	\$ 2,875,000	\$ 1,197,500	-58.3%	-\$1,677,500	2	2	0.0%	0
SUNSET/VELZY	\$ -	\$ 1,040,000	-	\$1,040,000	0	1	-	1
WAIALUA	\$ 507,500	\$ 556,500	9.7%	\$49,000	2	4	100.0%	2
North Shore Region	\$ 1,372,500	\$ 680,000	-50.5%	-\$692,500	4	12	200.0%	8

Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HARBOR VIEW	\$ 345,000	\$ 477,500	38.4%	\$132,500	2	1	-50.0%	-1
RENAISSANCE	\$ 629,000	\$ -	-	-\$629,000	2	0	-	-2
ROYAL KUNIA	\$ 589,000	\$ 630,000	7.0%	\$41,000	9	3	-66.7%	-6
ROBINSON HEIGHTS	\$ -	\$ 492,000	-	\$492,000	0	3	-	3
VILLAGE PARK	\$ 479,500	\$ 565,000	17.8%	\$85,500	2	6	200.0%	4
WAIKELE	\$ 715,000	\$ 559,000	-21.8%	-\$156,000	3	2	-33.3%	-1
WAIPAHU-TRIANGLE	\$ 510,000	\$ -	-	-\$510,000	1	0	-100.0%	-1
WAIPAHU-LOWER	\$ 500,000	\$ 425,000	-15.0%	-\$75,000	7	2	-71.4%	-5
WAIPAHU ESTATES	\$ -	\$ 607,500	-	\$607,500	0	2	-	2
WAIPAHU GARDENS	\$ -	\$ 229,000	-	\$229,000	0	1	-	1
WAIPIO GENTRY	\$ 580,000	\$ 585,000	0.9%	\$5,000	5	4	-20.0%	-1
Waipahu Region	\$ 524,900	\$ 544,500	3.7%	\$19,600	31	24	-22.6%	-7

Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 649,500	\$ 645,000	-0.7%	-\$4,500	4	3	-25.0%	-1
ALIAMANU	\$ -	\$ 950,000	-	\$950,000	0	1	-	1
DOWSETT	\$ -	\$ 1,390,000	-	\$1,390,000	0	2	-	2
KALIHI-LOWER	\$ -	\$ 508,000	-	\$508,000	0	1	-	1
KALIHI-UPPER	\$ 560,000	\$ 700,000	25.0%	\$140,000	3	1	-66.7%	-2
KALIHI UKA	\$ 625,000	\$ -	-	-\$625,000	1	0	-	-1
KALIHI VALLEY	\$ 515,000	\$ 756,450	46.9%	\$241,450	2	2	0.0%	0
KAM HEIGHTS	\$ 700,000	\$ 719,000	2.7%	\$19,000	3	3	0.0%	0
KAPALAMA	\$ 520,000	\$ 830,000	59.6%	\$310,000	1	1	0.0%	0
LILIHA	\$ -	\$ 295,000	-	\$295,000	0	1	-	1
MAKIKI HEIGHTS	\$ -	\$ 1,550,000	-	\$1,550,000	0	1	-	1
MANOA AREA	\$ 1,312,500	\$ 999,000	-23.9%	-\$313,500	4	5	25.0%	1
MANOA-UPPER	\$ 575,000	\$ 1,445,000	151.3%	\$870,000	1	3	200.0%	2
MOANALUA GARDENS	\$ 860,000	\$ 752,500	-	-\$107,500	1	2	-	1
MCCULLY	\$ -	\$ 963,750	-	\$963,750	0	2	-	2
MOILIILI	\$ 725,000	\$ -	-	-\$725,000	3	0	-	-3
NUUANU AREA	\$ 800,000	\$ 902,500	12.8%	\$102,500	1	2	100.0%	1
NUUANU-LOWER	\$ 810,000	\$ 825,000	1.9%	\$15,000	3	1	-66.7%	-2
PACIFIC HEIGHTS	\$ -	\$ 730,000	-	\$730,000	0	1	-	1
PAUOA VALLEY	\$ 750,000	\$ 755,000	0.7%	\$5,000	1	2	100.0%	1
PUUNUI	\$ 695,000	\$ -	-	-\$695,000	1	0	-	-1
PUNCHBOWL-AREA	\$ 680,000	\$ 656,000	-3.5%	-\$24,000	1	1	0.0%	0
WAIKIKI	\$ -	\$ 1,410,000	-	\$1,410,000	0	1	-	1
UNIVERSITY	\$ 946,000	\$ 1,925,000	103.5%	\$979,000	1	1	0.0%	0
Metro Region	\$ 710,000	\$ 880,000	23.9%	\$170,000	31	37	19.4%	6

Condo Solds - December 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 2

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$ 293,750	\$ 295,000	0.4%	\$1,250	2	5	150.0%	3
MILILANI AREA	\$ 335,000	\$ 279,500	-16.6%	-\$55,500	9	8	-11.1%	-1
MILILANI MAUKA	\$ 328,000	\$ 325,000	-0.9%	-\$3,000	11	9	-18.2%	-2
WILIKINA	\$ -	\$ 144,000	-	\$144,000	0	1	-	1
WAIPIO ACRES/WAIKALANI WOOD	\$ 111,500	\$ 155,000	39.0%	\$43,500	2	7	250.0%	5
Central Region	\$ 327,500	\$ 270,500	-17.4%	-\$57,000	24	30	25.0%	6
Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
DIAMOND HEAD	\$ 788,750	\$ 710,000	-10.0%	-\$78,750	8	1	-87.5%	-7
KAHALA AREA	\$ 1,350,000	\$ -	-	-\$1,350,000	1	0	-	-1
KALANI IKI	\$ -	\$ 1,200,000	-	\$1,200,000	0	1	-	1
PAIKO LAGOON	\$ 530,000	\$ -	-	-\$530,000	1	0	-	-1
PALOLO	\$ 155,000	\$ -	-	-\$155,000	1	0	-	-1
ST. LOUIS	\$ 480,000	\$ -	-	-\$480,000	1	0	-	-1
WAIALAE G/C	\$ 590,000	\$ -	-	-\$590,000	1	0	-	-1
WAIALAE NUI VLY	\$ 577,500	\$ 550,000	-4.8%	-\$27,500	2	2	0.0%	0
Diamond Hd Region	\$ 577,500	\$ 642,500	11.3%	\$65,000	15	4	-73.3%	-11
Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AG/INDL/NAVY	\$ 173,000	\$ -	-	-\$173,000	2	0	-	-2
EWA	\$ 185,000	\$ 255,000	37.8%	\$70,000	9	9	0.0%	0
EWA BEACH	\$ 161,000	\$ -	-	-\$161,000	1	0	-	-1
EWA GEN	\$ 243,875	\$ -	-	-\$243,875	2	0	-	-2
EWA GEN SODA CREEK	\$ -	\$ 243,200	-	\$243,200	0	4	-	4
HOAKALEI-KA MAKANA	\$ -	\$ 460,000	-	\$460,000	0	1	-	1
KAPOLEI	\$ 285,000	\$ 338,900	18.9%	\$53,900	1	2	100.0%	1
KO OLINA	\$ 400,000	\$ 585,000	46.3%	\$185,000	5	3	-40.0%	-2
WESTLOCH FAIRWAY	\$ 281,950	\$ 295,000	4.6%	\$13,050	2	1	-50.0%	-1
OCEAN POINTE	\$ 344,250	\$ 345,000	0.2%	\$750	4	4	0.0%	0
Ewa Plain Region	\$ 274,500	\$ 278,000	1.3%	\$3,500	26	24	-7.7%	-2
Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 443,000	\$ 450,000	1.6%	\$7,000	5	5	0.0%	0
MARINERS VALLEY	\$ -	\$ 495,750	-	\$495,750	0	2	-	2
NAPUA POINT	\$ 799,000	\$ -	-	-\$799,000	1	0	-	-1
WEST MARINA	\$ 647,000	\$ 639,000	-1.2%	-\$8,000	14	15	7.1%	1
Hawaii Kai Region	\$ 581,250	\$ 580,000	-0.2%	-\$1,250	20	22	10.0%	2
Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	\$ 432,250	\$ -	-	-\$432,250	2	0	-	-2
ENCHANTED LAKE	\$ 530,000	\$ -	-	-\$530,000	1	0	-	-1
BLUESTONE	\$ -	\$ 822,000	-	\$822,000	0	2	-	2
KAILUA TOWN	\$ 395,000	\$ 430,000	8.9%	\$35,000	7	3	-57.1%	-4
WAIMANALO	\$ 352,500	\$ -	-	-\$352,500	2	0	-	-2
KUKILAKILA	\$ 690,000	\$ 712,000	3.2%	\$22,000	1	1	0.0%	0
Kailua Region	\$ 405,000	\$ 603,000	48.9%	\$198,000	13	6	-53.8%	-7
Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
COUNTRY CLUB	\$ 499,900	\$ -	-	-\$499,900	1	0	-	-1
HAIKU VILLAGE	\$ 485,000	\$ 437,000	-9.9%	-\$48,000	1	1	0.0%	0
GOVERNMENT	\$ -	\$ 449,000	-	\$449,000	0	1	-	1
KAAAWA	\$ -	\$ 305,000	-	\$305,000	0	1	-	1
LILIPUNA	\$ 277,500	\$ 485,500	75.0%	\$208,000	1	2	100.0%	1
MAHINUI	\$ 360,000	\$ -	-	-\$360,000	1	0	-	-1
PARKWAY	\$ -	\$ 460,000	-	\$460,000	0	2	-	2
PUNALUU	\$ 160,000	\$ 387,500	142.2%	\$227,500	1	2	100.0%	1
PUOHALA VILLAGE	\$ 176,000	\$ -	-	-\$176,000	1	0	-	-1
PUUALII	\$ 378,000	\$ -	-	-\$378,000	1	0	-	-1
TEMPLE VALLEY	\$ 455,000	\$ 408,000	-10.3%	-\$47,000	4	3	-25.0%	-1
WINDWARD ESTATES	\$ 197,000	\$ 325,000	65.0%	\$128,000	5	3	-40.0%	-2
Kaneohe Region	\$ 349,500	\$ 435,000	24.5%	\$85,500	16	15	-6.3%	-1

Condo Solds - December 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 2

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAILI	\$ 282,000	\$ 128,000	-54.6%	-\$154,000	5	3	-40.0%	-2
WAIANAE	\$ -	\$ 71,000	-	\$71,000	0	1	-	1
MAKAHA	\$ 130,000	\$ 150,000	15.4%	\$20,000	3	3	0.0%	0
Leeward Region	\$ 152,000	\$ 135,000	-11.2%	-\$17,000	8	7	-12.5%	-1
Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 231,500	\$ 310,000	33.9%	\$78,500	6	5	-16.7%	-1
Makakilo Region	\$ 231,500	\$ 310,000	33.9%	\$78,500	6	5	-16.7%	-1
Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALA MOANA	\$ 150,000	\$ 189,000	26.0%	\$39,000	12	12	0.0%	0
CHINATOWN	\$ 468,000	\$ -	-100.0%	-\$468,000	4	0	-	-4
DILLINGHAM	\$ -	\$ 465,000	-	\$465,000	0	1	-	1
DOWNTOWN	\$ 262,500	\$ 66,875	-74.5%	-\$195,625	8	18	125.0%	10
HOLIDAY MART	\$ 265,500	\$ 317,500	19.6%	\$52,000	2	4	100.0%	2
KAKAAKO	\$ 688,000	\$ 839,000	21.9%	\$151,000	19	24	26.3%	5
KALIHI AREA	\$ -	\$ 267,500	-	\$267,500	0	2	-	2
KAM HEIGHTS	\$ -	\$ 230,000	-	\$230,000	0	1	-	1
KAPAHULU	\$ 275,000	\$ 308,000	12.0%	\$33,000	5	2	-60.0%	-3
KAPALAMA	\$ -	\$ 202,500	-	\$202,500	0	2	-	2
KAPIO/KINAU/WARD	\$ 470,000	\$ -	-	-\$470,000	3	0	-	-3
KAPIOLANI	\$ 374,000	\$ 370,000	-1.1%	-\$4,000	11	9	-18.2%	-2
KUAKINI	\$ 370,000	\$ -	-	-\$370,000	1	0	-	-1
LILIHA	\$ 272,500	\$ 315,000	15.6%	\$42,500	2	1	-50.0%	-1
MAKIKI	\$ 255,000	\$ 592,500	132.4%	\$337,500	7	2	-71.4%	-5
MAKIKI AREA	\$ 318,500	\$ 280,000	-12.1%	-\$38,500	14	15	7.1%	1
MANOA AREA	\$ -	\$ 673,000	-	\$673,000	0	1	-	1
MCCULLY	\$ 120,000	\$ 249,750	108.1%	\$129,750	1	2	100.0%	1
MOIILI	\$ 285,000	\$ 295,000	3.5%	\$10,000	11	15	36.4%	4
NUUANU-LOWER	\$ -	\$ 487,000	-	\$487,000	0	4	-	4
PALAMA	\$ 207,000	\$ -	-	-\$207,000	1	0	-	-1
PAWAA	\$ 370,000	\$ 321,500	-13.1%	-\$48,500	3	4	33.3%	1
PAUOA VALLEY	\$ 245,000	\$ -	-	-\$245,000	1	0	-	-1
PUNAHOU	\$ 340,000	\$ 375,000	10.3%	\$35,000	3	1	-66.7%	-2
PUNCHBOWL AREA	\$ 380,000	\$ 214,900	-43.4%	-\$165,100	9	5	-44.4%	-4
PUNCHBOWL-LOWER	\$ 420,000	\$ 305,000	-27.4%	-\$115,000	1	4	300.0%	3
SALT LAKE	\$ 270,000	\$ 317,500	17.6%	\$47,500	18	22	22.2%	4
WAIKIKI	\$ 300,000	\$ 352,250	17.4%	\$52,250	95	76	-20.0%	-19
Metro Region	\$ 330,000	\$ 333,000	0.9%	\$3,000	231	227	-1.7%	-4
North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
WAIALUA	\$ 292,000	\$ 465,000	59.2%	\$173,000	1	1	0.0%	0
MOKULEIA	\$ 395,000	\$ -	-	-\$395,000	1	0	-	-1
KUILIMA	\$ 415,000	\$ 525,000	26.5%	\$110,000	3	1	-66.7%	-2
North Shore Region	\$ 395,000	\$ 495,000	25.3%	\$100,000	5	2	-60.0%	-3
Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIEA AREA	\$ 215,000	\$ -	-	-\$215,000	1	0	-	-1
HALAWA	\$ 320,000	\$ 310,000	-3.1%	-\$10,000	2	5	150.0%	3
MANANA	\$ -	\$ 176,750	-	\$176,750	0	2	-	2
NEWTOWN	\$ 343,500	\$ -	-	-\$343,500	2	0	-	-2
PEARLRIDGE	\$ 335,000	\$ 357,000	6.6%	\$22,000	13	14	7.7%	1
PEARL CITY-UPPER	\$ 185,000	\$ -	-	-\$185,000	2	0	-	-2
WAIU	\$ 162,500	\$ 331,000	103.7%	\$168,500	4	2	-50.0%	-2
WAIMALU	\$ 222,000	\$ 185,000	-16.7%	-\$37,000	1	1	0.0%	0
WAILUNA	\$ 383,800	\$ 393,400	2.5%	\$9,600	3	2	-33.3%	-1
Pearl City Region	\$ 326,000	\$ 315,000	-3.4%	-\$11,000	28	26	-7.1%	-2

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Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
WAIKELE	\$ 340,000	\$ 336,000	-1.2%	-\$4,000	5	5	0.0%	0
ROYAL KUNIA	\$ -	\$ 245,000	-	\$245,000	0	1	-	1
WAIPAHU-LOWER	\$ 205,250	\$ 197,500	-3.8%	-\$7,750	2	5	150.0%	3
WAIPIO GENTRY	\$ 272,500	\$ 289,000	6.1%	\$16,500	2	7	250.0%	5
VILLAGE PARK	\$ -	\$ 285,000	-	\$285,000	0	1	-	1
Waipahu Region	\$ 275,000	\$ 285,000	3.6%	\$10,000	9	19	111.1%	10