

Local Market Update

Single Family Homes

August 2015



August 2015		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	11	10	10%	8	8	0%	\$1,387,500	\$1,546,300	-10%	96.5%	91.1%	6%	37	24	54%	54	48	13%
Ala Moana - Kakaako	1-2-3	1	1	0%	0	1	-	\$0	\$250,000	-	0.0%	96.2%	-	0	21	-	0	2	-
Downtown - Nuuanu	1-1-8 to 1-2-2	9	11	-18%	7	4	75%	\$850,000	\$1,212,500	-30%	82.4%	90.4%	-9%	44	36	22%	36	30	20%
Ewa Plain	1-9-1	78	61	28%	60	77	-22%	\$620,000	\$558,000	11%	100.1%	100.0%	0%	12	13	-8%	172	173	-1%
Hawaii Kai	1-3-9	23	29	-21%	23	10	130%	\$1,250,000	\$927,900	35%	96.5%	98.9%	-2%	42	12	250%	92	85	8%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	28	32	-13%	26	29	-10%	\$1,012,500	\$955,000	6%	95.4%	100.5%	-5%	13	14	-7%	125	112	12%
Kalihi - Palama	1-1-2 to 1-1-7	17	19	-11%	17	9	89%	\$675,000	\$640,000	5%	96.4%	106.7%	-10%	9	8	13%	50	38	32%
Kaneohe	Selected 1-4-4 to 1-4-7	27	28	-4%	34	24	42%	\$760,600	\$753,000	1%	98.1%	94.2%	4%	21	25	-16%	96	94	2%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	28	41	-32%	11	16	-31%	\$925,000	\$895,000	3%	100.0%	102.6%	-3%	13	35	-63%	83	81	2%
Makaha - Nanakuli	1-8-1 to 1-8-9	31	36	-14%	34	23	48%	\$382,500	\$410,000	-7%	97.5%	100.2%	-3%	28	15	87%	100	89	12%
Makakilo	1-9-2 to 1-9-3	17	21	-19%	14	10	40%	\$675,000	\$699,500	-4%	97.1%	98.2%	-1%	23	50	-54%	53	41	29%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	20	16	25%	9	6	50%	\$1,210,000	\$1,098,000	10%	103.0%	88.3%	17%	16	17	-6%	65	40	63%
Millilani	Selected 1-9-4 to 1-9-5	29	17	71%	28	27	4%	\$685,000	\$673,000	2%	97.9%	98.7%	-1%	26	14	86%	83	60	38%
Moanalua - Salt Lake	1-1-1	4	4	0%	4	8	-50%	\$695,500	\$857,000	-19%	102.4%	99.2%	3%	15	9	67%	15	23	-35%
North Shore	1-5-6 to 1-6-9	21	19	11%	9	12	-25%	\$1,100,000	\$672,500	64%	85.3%	100.0%	-15%	68	14	386%	75	75	0%
Pearl City - Aiea	1-9-6 to 1-9-9	26	17	53%	22	18	22%	\$679,000	\$657,000	3%	100.4%	99.2%	1%	13	20	-35%	65	69	-6%
Wahiawa	1-7-1 to 1-7-7	5	6	-17%	5	6	-17%	\$545,000	\$468,500	16%	99.7%	97.2%	3%	32	20	60%	22	25	-12%
Waialae - Kahala	1-3-5	19	20	-5%	8	3	167%	\$1,471,500	\$1,229,000	20%	84.3%	102.4%	-18%	80	26	208%	83	61	36%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	1	-
Waipahu	1-9-4	13	21	-38%	22	26	-15%	\$610,500	\$545,000	12%	97.9%	99.2%	-1%	25	24	4%	51	70	-27%
Windward Coast	1-4-8 to 1-5-5	10	12	-17%	3	6	-50%	\$750,000	\$884,500	-15%	108.8%	91.9%	18%	74	51	45%	35	46	-24%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	96	101	-5%	58	55	5%	\$1,147,500	\$1,025,000	12%	97.7%	93.2%	5%	26	17	53%
Ala Moana - Kakaako	1-2-3	7	3	133%	4	4	0%	\$1,217,500	\$927,500	31%	95.5%	96.6%	-1%	43	32	34%
Downtown - Nuuanu	1-1-8 to 1-2-2	83	109	-24%	56	47	19%	\$867,125	\$903,688	-4%	98.7%	96.2%	3%	16	15	7%
Ewa Plain	1-9-1	576	605	-5%	431	444	-3%	\$582,000	\$530,000	10%	99.5%	99.1%	0%	14	19	-26%
Hawaii Kai	1-3-9	197	204	-3%	131	115	14%	\$1,115,000	\$906,000	23%	97.0%	98.5%	-2%	22	17	29%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	279	280	0%	207	202	2%	\$1,005,000	\$925,000	9%	100.6%	97.4%	3%	17	21	-19%
Kalihi - Palama	1-1-2 to 1-1-7	111	116	-4%	77	65	18%	\$695,000	\$623,000	12%	95.3%	104.0%	-8%	17	24	-29%
Kaneohe	Selected 1-4-4 to 1-4-7	215	243	-12%	150	148	1%	\$750,000	\$740,000	1%	97.8%	98.1%	0%	26	13	100%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	217	214	1%	148	134	10%	\$875,000	\$865,000	1%	97.3%	100.0%	-3%	24	15	60%
Makaha - Nanakuli	1-8-1 to 1-8-9	264	296	-11%	172	151	14%	\$373,000	\$360,000	4%	98.3%	100.0%	-2%	29	26	12%
Makakilo	1-9-2 to 1-9-3	156	200	-22%	111	102	9%	\$625,000	\$600,000	4%	99.2%	100.0%	-1%	25	31	-19%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	130	92	41%	65	69	-6%	\$1,175,000	\$1,050,000	12%	98.7%	97.2%	2%	23	21	10%
Millilani	Selected 1-9-4 to 1-9-5	236	189	25%	156	156	0%	\$685,000	\$662,500	3%	97.9%	98.0%	0%	22	14	57%
Moanalua - Salt Lake	1-1-1	45	47	-4%	30	28	7%	\$732,500	\$810,000	-10%	97.7%	98.0%	0%	15	21	-29%
North Shore	1-5-6 to 1-6-9	126	127	-1%	71	66	8%	\$825,000	\$767,000	8%	95.2%	97.5%	-2%	30	25	20%
Pearl City - Aiea	1-9-6 to 1-9-9	204	177	15%	149	128	16%	\$650,000	\$626,000	4%	96.7%	98.6%	-2%	17	18	-6%
Wahiawa	1-7-1 to 1-7-7	69	63	10%	42	48	-13%	\$515,000	\$464,500	11%	100.5%	95.4%	5%	26	31	-16%
Waialae - Kahala	1-3-5	139	129	8%	57	67	-15%	\$1,735,000	\$1,800,000	-4%	96.4%	94.7%	2%	22	36	-39%
Waikiki	1-2-6	1	1	0%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	179	200	-11%	149	140	6%	\$599,000	\$576,250	4%	98.5%	98.5%	0%	22	22	0%
Windward Coast	1-4-8 to 1-5-5	63	73	-14%	28	27	4%	\$665,000	\$682,000	-2%	95.7%	95.4%	0%	57	47	21%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos August 2015



August 2015		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	2	-	0	1	-	\$0	\$650,000	-	0.0%	100.0%	-	0	13	-	1	3	-67%
Ala Moana - Kakaako	1-2-3	62	72	-14%	41	25	64%	\$539,000	\$248,000	117%	96.4%	99.6%	-3%	70	32	119%	242	225	8%
Downtown - Nuuanu	1-1-8 to 1-2-2	45	44	2%	30	37	-19%	\$399,750	\$525,000	-24%	94.7%	100.0%	-5%	29	23	26%	160	125	28%
Ewa Plain	1-9-1	44	41	7%	34	51	-33%	\$421,000	\$345,600	22%	99.6%	98.7%	1%	18	19	-5%	106	131	-19%
Hawaii Kai	1-3-9	24	22	9%	14	21	-33%	\$598,000	\$594,000	1%	93.3%	99.3%	-6%	11	15	-27%	54	52	4%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	6	11	-45%	10	9	11%	\$557,500	\$438,000	27%	101.5%	100.7%	1%	7	6	17%	18	20	-10%
Kalihi - Palama	1-1-2 to 1-1-7	14	16	-13%	9	10	-10%	\$317,000	\$392,500	-19%	99.4%	100.6%	-1%	8	31	-74%	31	42	-26%
Kaneohe	Selected 1-4-4 to 1-4-7	13	11	18%	22	15	47%	\$463,500	\$440,000	5%	102.2%	96.7%	6%	8	13	-38%	40	36	11%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	7	9	-22%	8	10	-20%	\$457,500	\$485,000	-6%	96.4%	78.6%	23%	26	70	-63%	56	59	-5%
Makaha - Nanakuli	1-8-1 to 1-8-9	20	11	82%	7	8	-13%	\$122,000	\$121,500	0%	93.8%	96.0%	-2%	52	40	30%	62	59	5%
Makakilo	1-9-2 to 1-9-3	13	8	63%	13	9	44%	\$335,000	\$310,000	8%	98.5%	100.3%	-2%	14	24	-42%	28	28	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	75	76	-1%	49	52	-6%	\$340,000	\$354,500	-4%	95.0%	94.0%	1%	21	20	5%	207	198	5%
Mililani	Selected 1-9-4 to 1-9-5	43	27	59%	39	42	-7%	\$387,500	\$300,000	29%	95.8%	98.2%	-2%	14	16	-13%	71	85	-16%
Moanalua - Salt Lake	1-1-1	21	24	-13%	18	17	6%	\$356,500	\$315,000	13%	102.9%	98.4%	5%	16	13	23%	39	47	-17%
North Shore	1-5-6 to 1-6-9	7	8	-13%	7	7	0%	\$379,000	\$589,000	-36%	100.0%	90.6%	10%	79	65	22%	22	22	0%
Pearl City - Aiea	1-9-6 to 1-9-9	27	34	-21%	27	28	-4%	\$350,000	\$315,000	11%	100.0%	101.0%	-1%	22	21	5%	81	84	-4%
Wahiawa	1-7-1 to 1-7-7	3	3	0%	3	1	200%	\$100,000	\$140,000	-29%	74.1%	96.6%	-23%	14	18	-22%	8	5	60%
Waialae - Kahala	1-3-5	2	5	-60%	4	3	33%	\$450,000	\$460,000	-2%	97.3%	94.1%	3%	19	64	-70%	16	14	14%
Waikiki	1-2-6	131	121	8%	73	76	-4%	\$286,650	\$339,500	-16%	88.2%	100.3%	-12%	73	44	66%	565	518	9%
Waipahu	1-9-4	27	15	80%	19	22	-14%	\$302,000	\$265,000	14%	95.9%	100.0%	-4%	16	22	-27%	52	49	6%
Windward Coast	1-4-8 to 1-5-5	2	2	0%	1	0	-	\$325,000	\$0	-	100.0%	0.0%	-	0	0	-	17	13	31%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change	Aug-15	Aug-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	5	3	67%	5	1	400%	\$660,000	\$650,000	2%	100.2%	100.0%	0%	25	13	92%
Ala Moana - Kakaako	1-2-3	539	496	9%	284	313	-9%	\$387,500	\$515,000	-25%	97.1%	97.2%	0%	38	27	41%
Downtown - Nuuanu	1-1-8 to 1-2-2	390	312	25%	221	205	8%	\$435,000	\$415,000	5%	99.1%	97.6%	2%	25	21	19%
Ewa Plain	1-9-1	368	397	-7%	305	284	7%	\$405,000	\$380,000	7%	97.8%	98.7%	-1%	17	21	-19%
Hawaii Kai	1-3-9	176	158	11%	124	131	-5%	\$600,000	\$600,000	0%	96.1%	96.8%	-1%	16	26	-38%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	107	87	23%	53	70	-24%	\$555,000	\$453,750	22%	101.1%	99.3%	2%	8	7	14%
Kalihi - Palama	1-1-2 to 1-1-7	97	111	-13%	68	76	-11%	\$345,000	\$362,500	-5%	98.6%	98.2%	0%	19	28	-32%
Kaneohe	Selected 1-4-4 to 1-4-7	162	140	16%	151	130	16%	\$478,000	\$437,000	9%	99.6%	97.4%	2%	12	14	-14%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	99	104	-5%	68	63	8%	\$544,500	\$535,000	2%	96.9%	100.0%	-3%	28	26	8%
Makaha - Nanakuli	1-8-1 to 1-8-9	152	157	-3%	99	106	-7%	\$134,000	\$124,000	8%	95.7%	92.6%	3%	39	36	8%
Makakilo	1-9-2 to 1-9-3	130	87	49%	106	64	66%	\$314,000	\$300,500	4%	99.7%	95.6%	4%	16	27	-41%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	582	552	5%	381	372	2%	\$342,000	\$340,000	1%	98.0%	97.4%	1%	22	21	5%
Mililani	Selected 1-9-4 to 1-9-5	308	277	11%	246	214	15%	\$335,000	\$310,000	8%	99.7%	98.4%	1%	14	17	-18%
Moanalua - Salt Lake	1-1-1	205	175	17%	156	149	5%	\$325,000	\$307,500	6%	96.7%	97.6%	-1%	13	25	-48%
North Shore	1-5-6 to 1-6-9	53	47	13%	38	36	6%	\$385,000	\$373,750	3%	96.5%	97.1%	-1%	55	72	-24%
Pearl City - Aiea	1-9-6 to 1-9-9	254	253	0%	200	197	2%	\$327,000	\$315,000	4%	96.5%	96.9%	0%	22	23	-4%
Wahiawa	1-7-1 to 1-7-7	29	22	32%	30	16	88%	\$140,750	\$136,000	3%	95.9%	94.3%	2%	22	17	29%
Waialae - Kahala	1-3-5	43	37	16%	25	33	-24%	\$510,000	\$485,000	5%	97.1%	99.2%	-2%	13	21	-38%
Waikiki	1-2-6	1131	1055	7%	635	634	0%	\$350,000	\$320,000	9%	97.2%	97.3%	0%	39	30	30%
Waipahu	1-9-4	191	170	12%	154	145	6%	\$310,000	\$295,000	5%	96.9%	98.7%	-2%	16	17	-6%
Windward Coast	1-4-8 to 1-5-5	25	23	9%	11	9	22%	\$197,000	\$205,000	-4%	96.1%	100.0%	-4%	77	67	15%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

August 2015

Aina Haina - Kuliouou

1-3-6 to 1-3-8

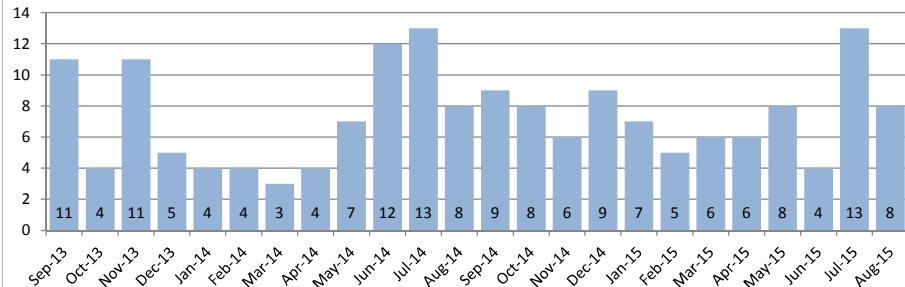


August 2015

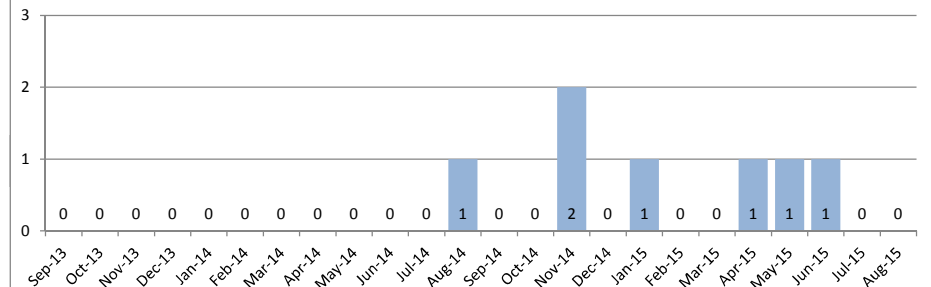
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	11	10	10%	96	101	-5%
Closed Sales	8	8	0%	58	55	5%
Median Sales Price	\$1,387,500	\$1,546,300	-10%	\$1,147,500	\$1,025,000	12%
Percent of Original List Price Received	96.5%	91.1%	6%	97.7%	93.2%	5%
Median Days on Market Until Sale	37	24	54%	26	17	53%
Inventory of Homes for Sale	54	48	13%	-	-	-

Condos	July			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	0	2	-	5	3	67%
Closed Sales	0	1	-	5	1	400%
Median Sales Price	\$0	\$650,000	-	\$660,000	\$650,000	2%
Percent of Original List Price Received	0.0%	100.0%	-	100.2%	100.0%	0%
Median Days on Market Until Sale	0	13	-	25	13	92%
Inventory of Homes for Sale	1	3	-67%	-	-	-

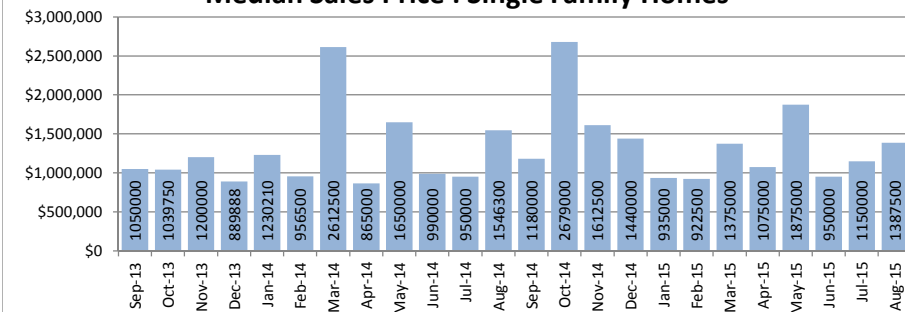
Closed Sales : Single Family Homes



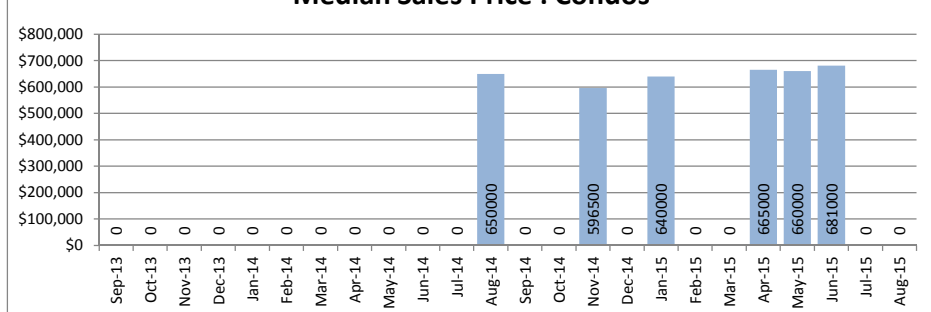
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015

Ala Moana - Kakaako

1-2-3

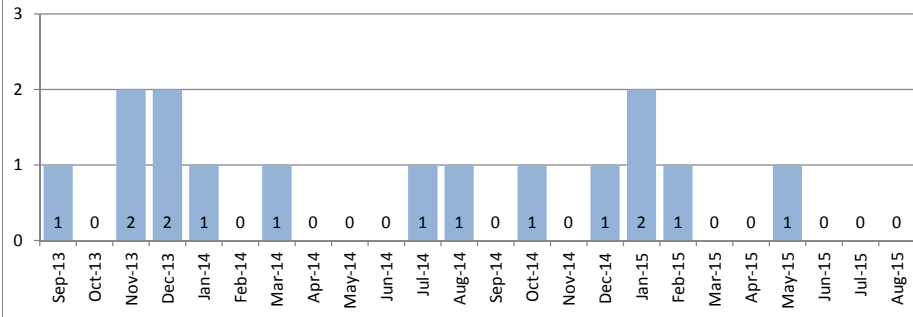


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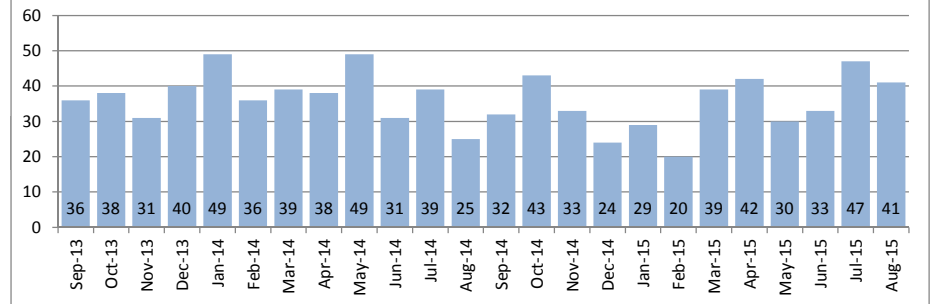
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	1	1	0%	7	3	133%
Closed Sales	0	1	-	4	4	0%
Median Sales Price	\$0	\$250,000	-	\$1,217,500	\$927,500	31%
Percent of Original List Price Received	0.0%	96.2%	-	95.5%	96.6%	-1%
Median Days on Market Until Sale	0	21	-	43	32	34%
Inventory of Homes for Sale	0	2	-	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	62	73	-15%	539	496	9%
Closed Sales	41	25	64%	284	313	-9%
Median Sales Price	\$539,000	\$248,000	117%	\$387,500	\$515,000	-25%
Percent of Original List Price Received	96.4%	99.6%	-3%	97.1%	97.2%	0%
Median Days on Market Until Sale	70	32	119%	38	27	41%
Inventory of Homes for Sale	242	225	8%	-	-	-

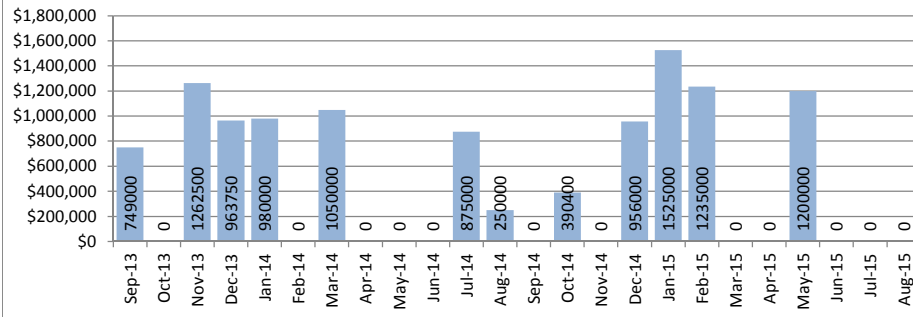
Closed Sales : Single Family Homes



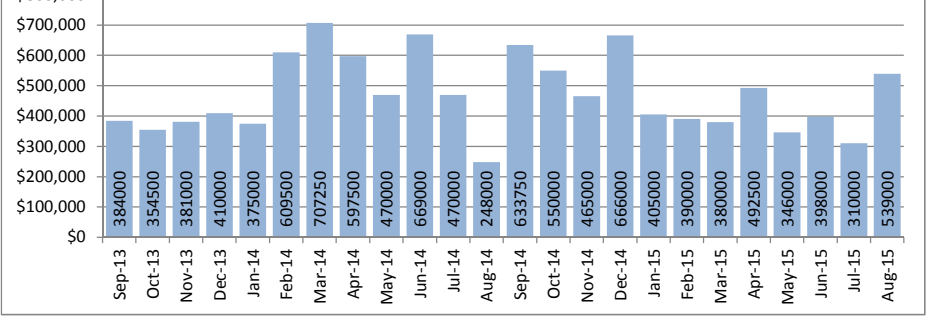
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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Local Market Update

August 2015

Downtown - Nuuanu

1-1-8 to 1-2-2

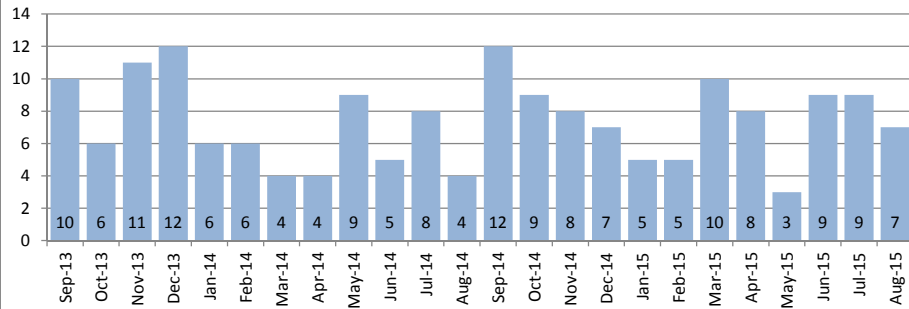


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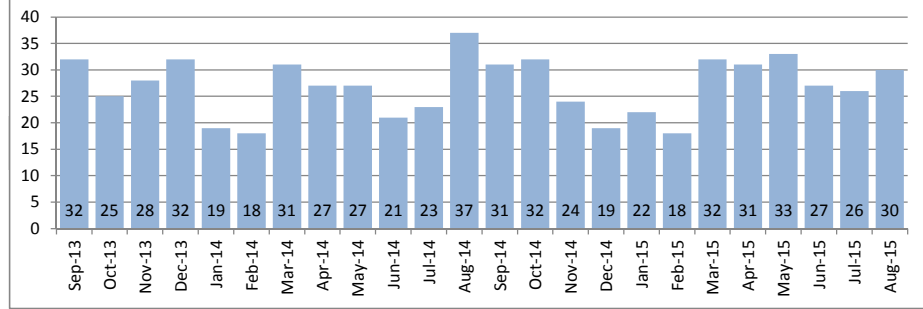
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	9	11	-18%	83	109	-24%
Closed Sales	7	4	75%	56	47	19%
Median Sales Price	\$850,000	\$1,212,500	-30%	\$867,125	\$903,688	-4%
Percent of Original List Price Received	82.4%	90.4%	-9%	98.7%	96.2%	3%
Median Days on Market Until Sale	44	36	22%	16	15	7%
Inventory of Homes for Sale	36	30	20%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	45	44	2%	390	312	25%
Closed Sales	30	37	-19%	221	205	8%
Median Sales Price	\$399,750	\$525,000	-24%	\$435,000	\$415,000	5%
Percent of Original List Price Received	94.7%	100.0%	-5%	99.1%	97.6%	2%
Median Days on Market Until Sale	29	23	26%	25	21	19%
Inventory of Homes for Sale	160	125	28%	-	-	-

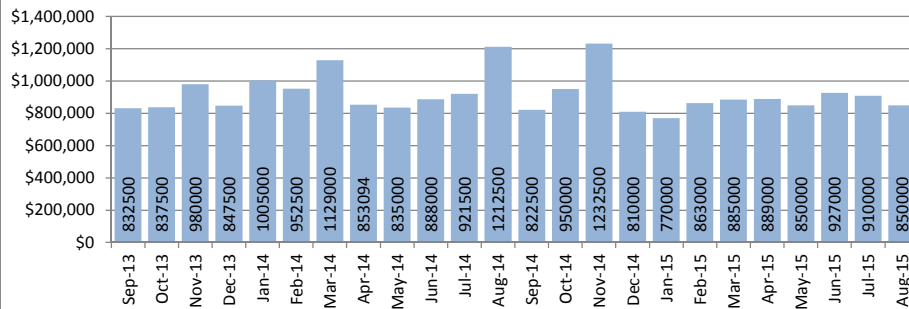
Closed Sales : Single Family Homes



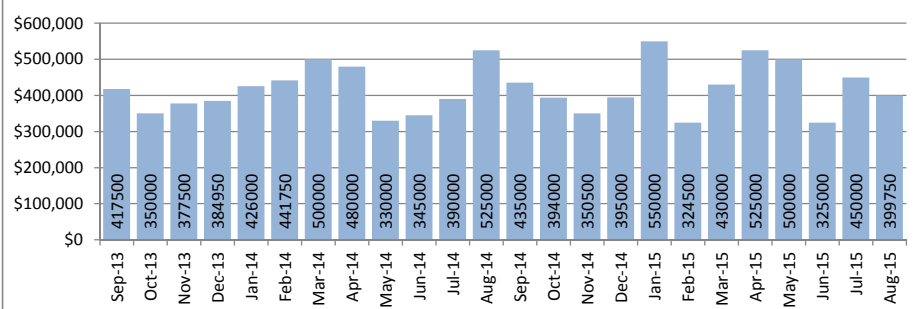
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015



Ewa Plain

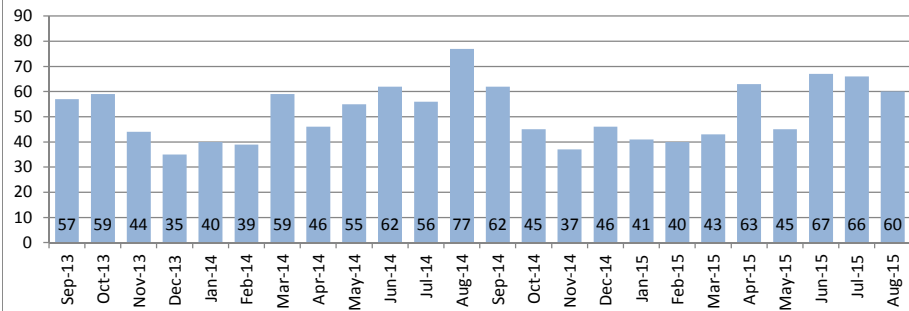
1-9-1

August 2015

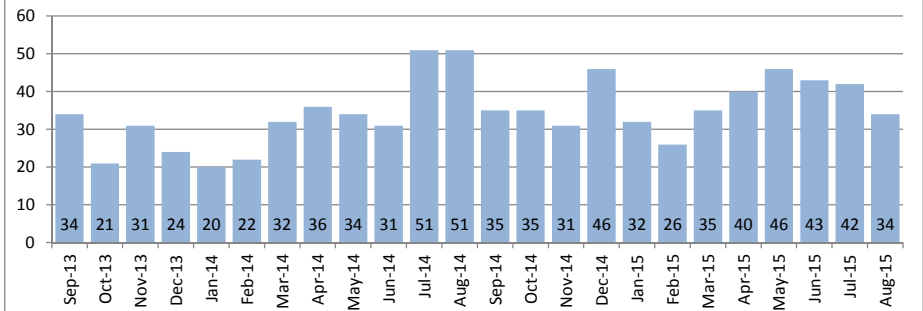
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	78	61	28%	576	605	-5%
Closed Sales	60	77	-22%	431	444	-3%
Median Sales Price	\$620,000	\$558,000	11%	\$582,000	\$530,000	10%
Percent of Original List Price Received	100.1%	100.0%	0%	99.5%	99.1%	0%
Median Days on Market Until Sale	12	13	-8%	14	19	-26%
Inventory of Homes for Sale	172	173	-1%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	44	41	7%	368	397	-7%
Closed Sales	34	51	-33%	305	284	7%
Median Sales Price	\$421,000	\$345,600	22%	\$405,000	\$380,000	7%
Percent of Original List Price Received	99.6%	98.0%	2%	97.8%	98.7%	-1%
Median Days on Market Until Sale	18	19	-5%	17	21	-19%
Inventory of Homes for Sale	106	131	-19%	-	-	-

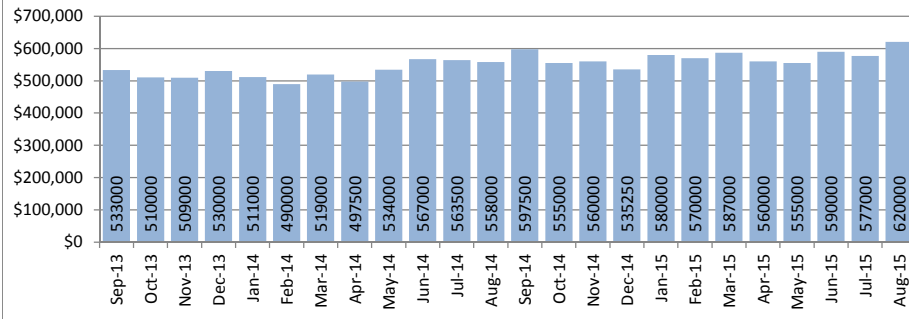
Closed Sales : Single Family Homes



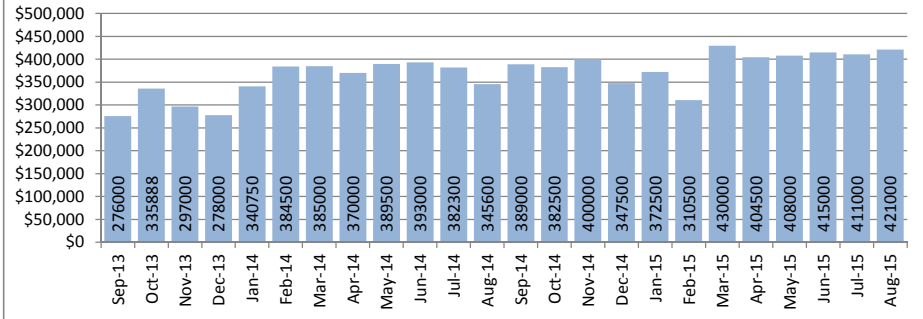
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015



Hawaii Kai

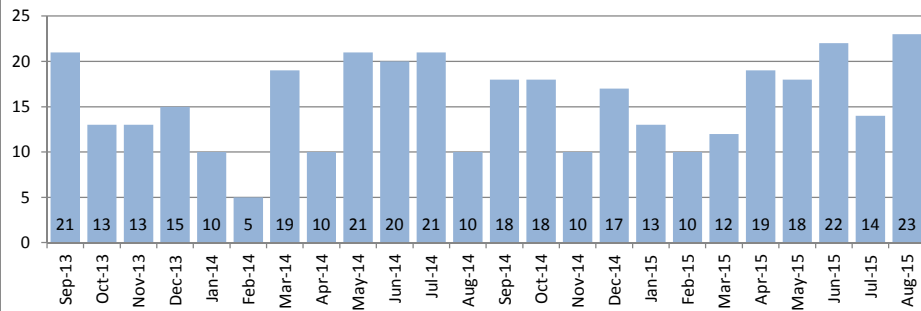
1-3-9

August 2015

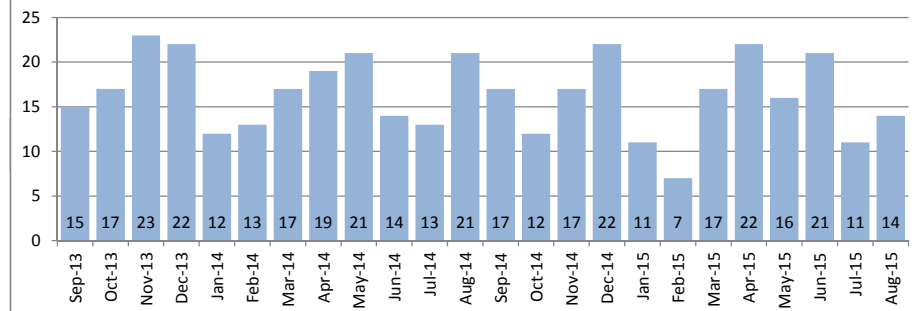
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	23	29	-21%	197	204	-3%
Closed Sales	23	10	130%	131	115	14%
Median Sales Price	\$1,250,000	\$927,900	35%	\$1,115,000	\$960,000	16%
Percent of Original List Price Received	96.5%	98.9%	-2%	97.0%	98.5%	-2%
Median Days on Market Until Sale	42	12	250%	22	17	29%
Inventory of Homes for Sale	92	85	8%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	24	22	9%	176	158	11%
Closed Sales	14	21	-33%	124	131	-5%
Median Sales Price	\$598,000	\$594,000	1%	\$600,000	\$600,000	0%
Percent of Original List Price Received	93.3%	99.3%	-6%	96.1%	96.8%	-1%
Median Days on Market Until Sale	11	15	-27%	16	26	-38%
Inventory of Homes for Sale	54	52	4%	-	-	-

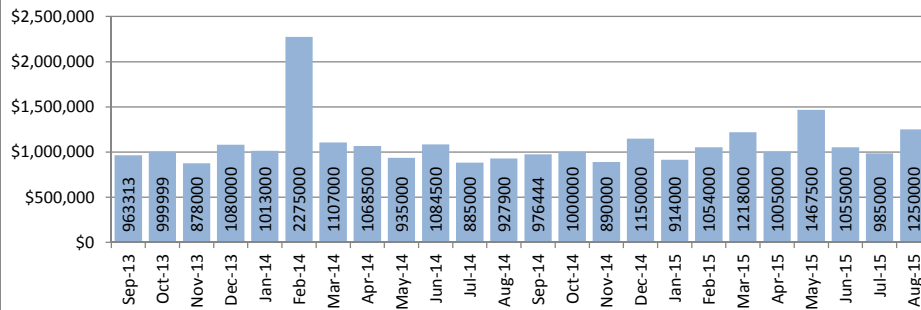
Closed Sales : Single Family Homes



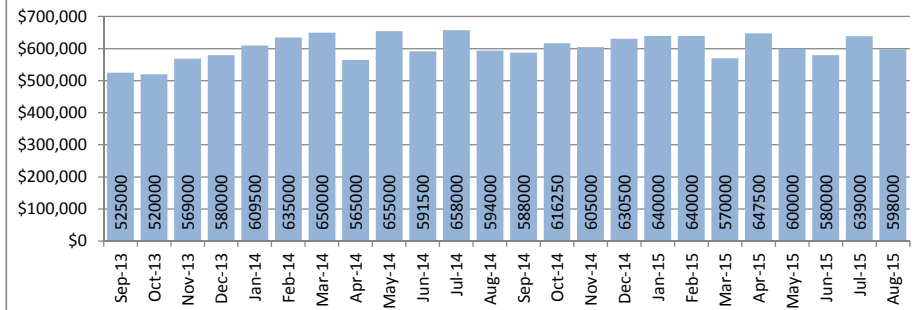
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015



Kailua - Waimanalo

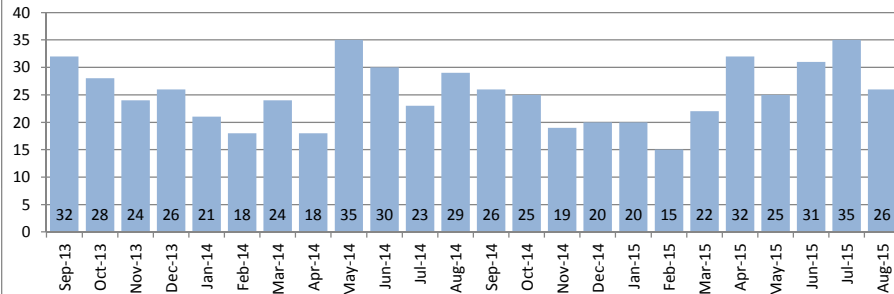
1-4-1 to Selected 1-4-4

August 2015

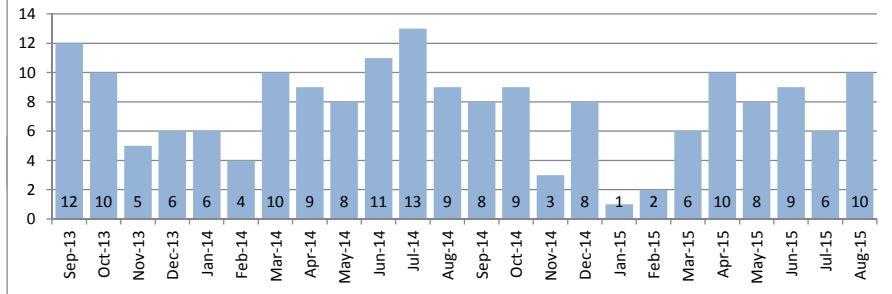
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	28	32	-13%	279	280	0%
Closed Sales	26	29	-10%	207	202	2%
Median Sales Price	\$1,012,500	\$955,000	6%	\$1,005,000	\$925,000	9%
Percent of Original List Price Received	95.4%	100.5%	-5%	100.6%	97.4%	3%
Median Days on Market Until Sale	13	14	-7%	17	21	-19%
Inventory of Homes for Sale	125	112	12%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	6	11	-45%	107	87	23%
Closed Sales	10	9	11%	53	70	-24%
Median Sales Price	\$557,500	\$438,000	27%	\$555,000	\$453,750	22%
Percent of Original List Price Received	101.5%	100.7%	1%	101.1%	99.3%	2%
Median Days on Market Until Sale	7	6	17%	8	7	14%
Inventory of Homes for Sale	18	20	-10%	-	-	-

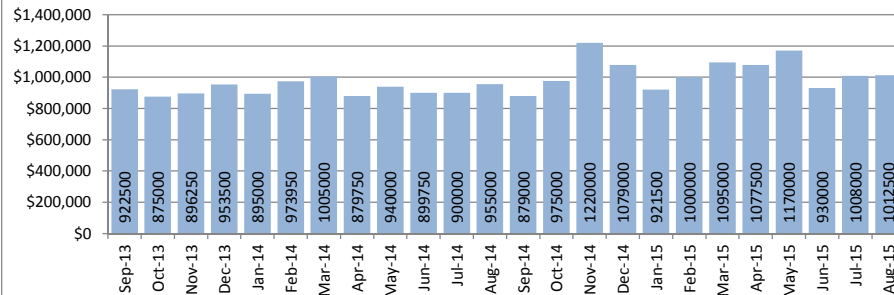
Closed Sales : Single Family Homes



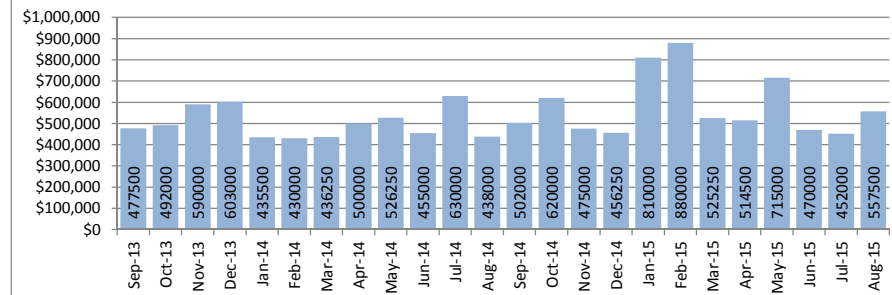
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015



Kalihi - Palama

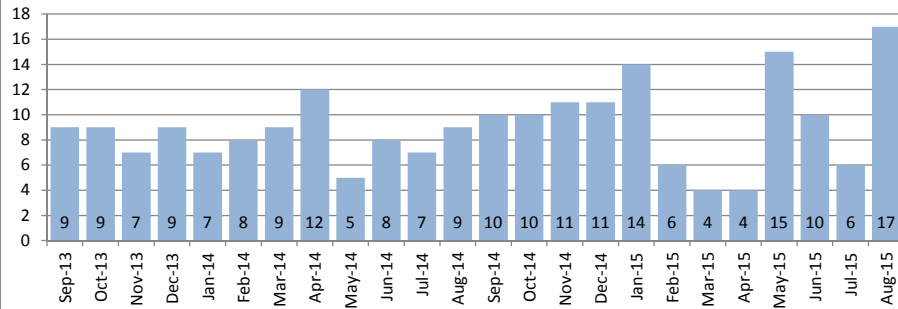
1-1-2 to 1-1-7

August 2015

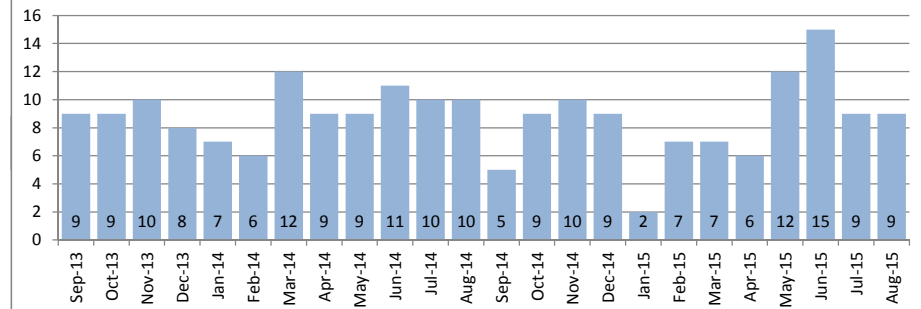
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	17	19	-11%	111	116	-4%
Closed Sales	17	9	89%	77	65	18%
Median Sales Price	\$675,000	\$640,000	5%	\$695,000	\$623,000	12%
Percent of Original List Price Received	96.4%	106.7%	-10%	95.3%	104.0%	-8%
Median Days on Market Until Sale	9	8	13%	17	24	-29%
Inventory of Homes for Sale	50	38	32%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	14	16	-13%	97	111	-13%
Closed Sales	9	10	-10%	68	76	-11%
Median Sales Price	\$317,000	\$392,500	-19%	\$345,000	\$362,500	-5%
Percent of Original List Price Received	99.4%	100.6%	-1%	98.6%	98.2%	0%
Median Days on Market Until Sale	8	31	-74%	19	28	-32%
Inventory of Homes for Sale	31	42	-26%	-	-	-

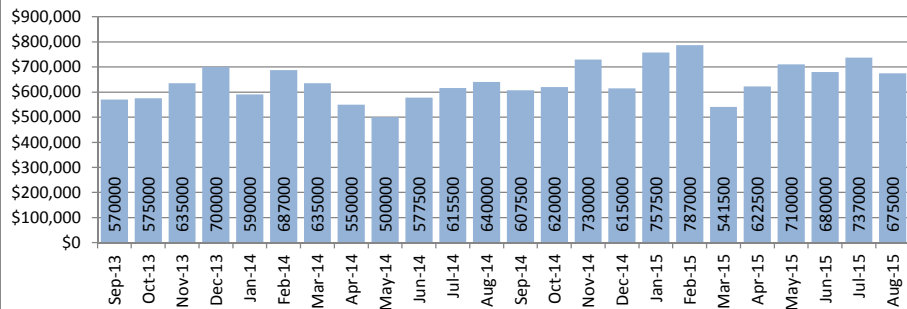
Closed Sales : Single Family Homes



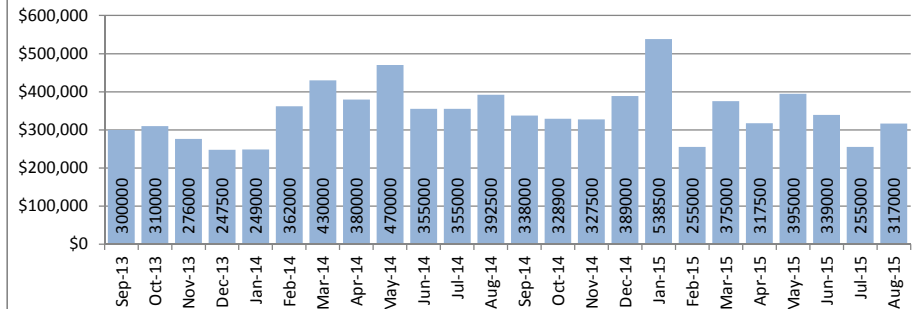
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015



Kaneohe

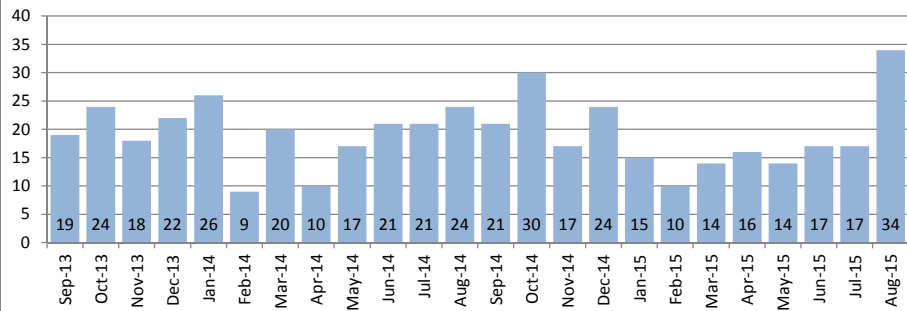
Selected 1-4-4 to 1-4-7

August 2015

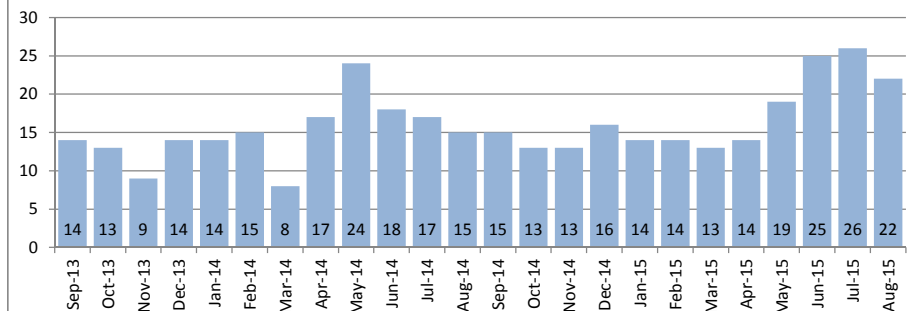
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	27	28	-4%	215	243	-12%
Closed Sales	34	24	42%	150	148	1%
Median Sales Price	\$760,600	\$753,000	1%	\$750,000	\$740,000	1%
Percent of Original List Price Received	98.1%	94.2%	4%	97.8%	98.1%	0%
Median Days on Market Until Sale	21	25	-16%	26	13	100%
Inventory of Homes for Sale	96	94	2%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	13	11	18%	162	140	16%
Closed Sales	22	15	47%	151	130	16%
Median Sales Price	\$463,500	\$440,000	5%	\$478,000	\$437,000	9%
Percent of Original List Price Received	102.2%	96.7%	6%	99.6%	97.4%	2%
Median Days on Market Until Sale	8	13	-38%	12	14	-14%
Inventory of Homes for Sale	40	36	11%	-	-	-

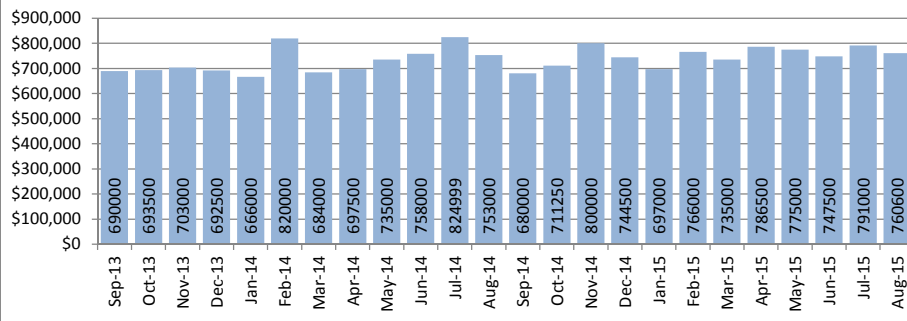
Closed Sales : Single Family Homes



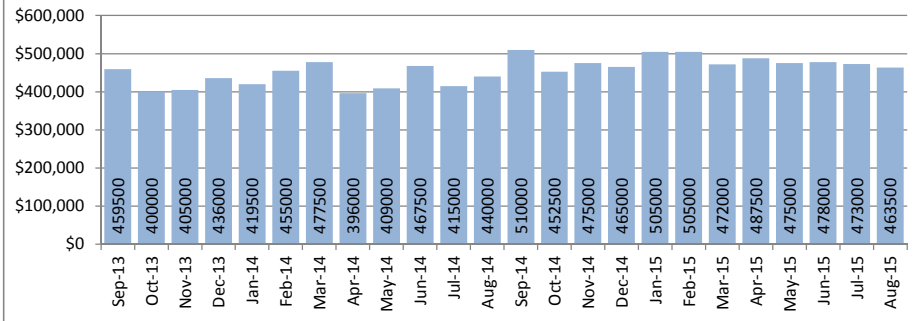
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

August 2015

Kapahulu - Diamond Head

1-3-1 to 1-3-4

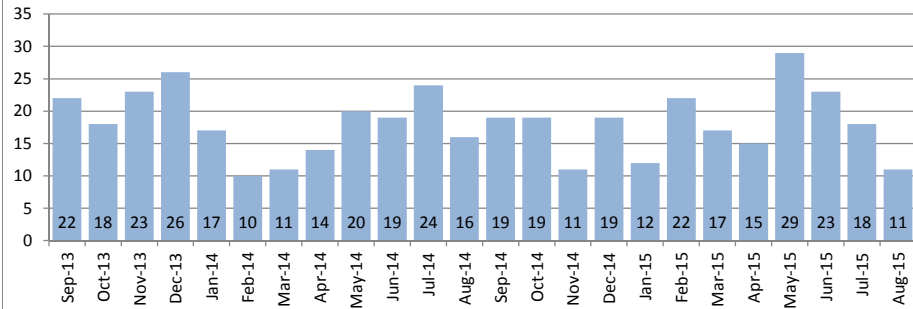


August 2015

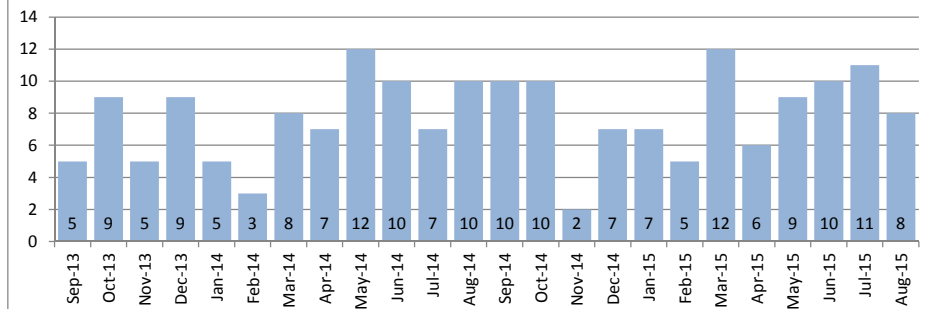
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	28	41	-32%	217	214	1%
Closed Sales	11	16	-31%	148	134	10%
Median Sales Price	\$925,000	\$895,000	3%	\$875,000	\$865,000	1%
Percent of Original List Price Received	100.0%	102.6%	-3%	97.3%	100.0%	-3%
Median Days on Market Until Sale	13	35	-63%	24	15	60%
Inventory of Homes for Sale	83	81	2%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	7	9	-22%	99	104	-5%
Closed Sales	8	10	-20%	68	63	8%
Median Sales Price	\$457,500	\$485,000	-6%	\$544,500	\$535,000	2%
Percent of Original List Price Received	96.4%	78.6%	23%	96.9%	100.0%	-3%
Median Days on Market Until Sale	26	70	-63%	28	26	8%
Inventory of Homes for Sale	56	59	-5%	-	-	-

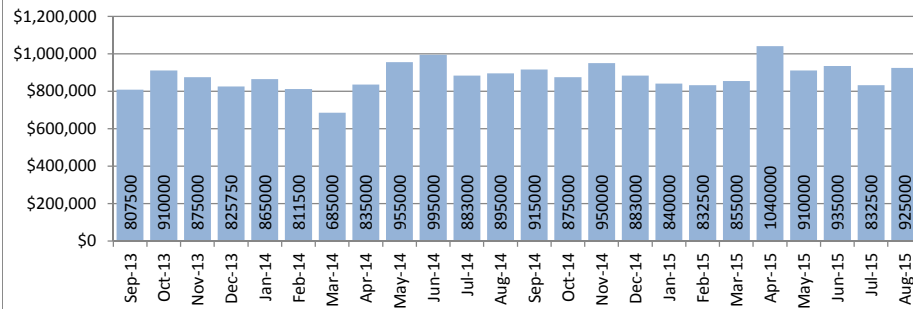
Closed Sales : Single Family Homes



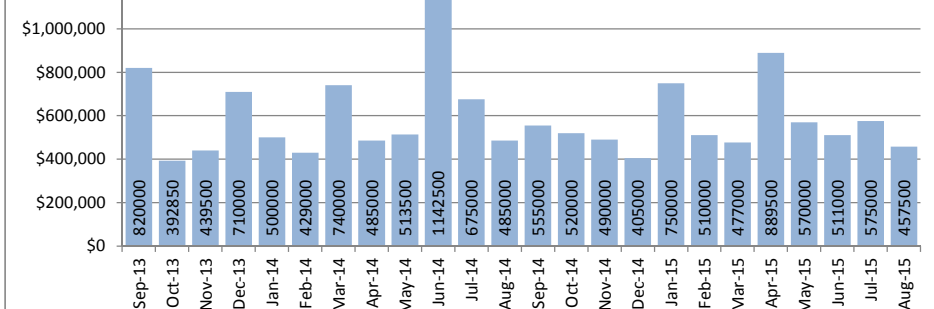
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015

Makaha - Nanakuli

1-8-1 to 1-8-9

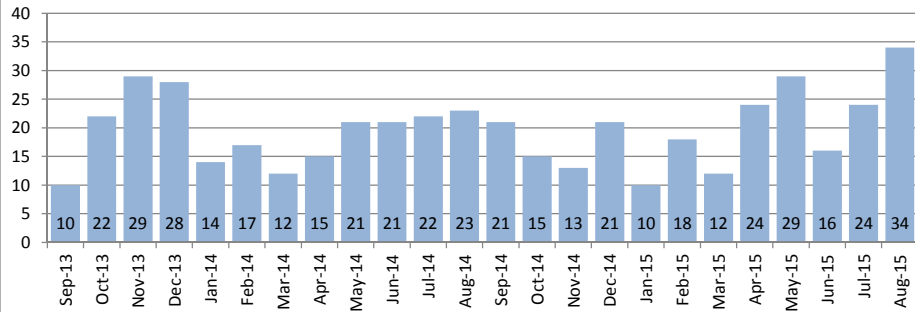


August 2015

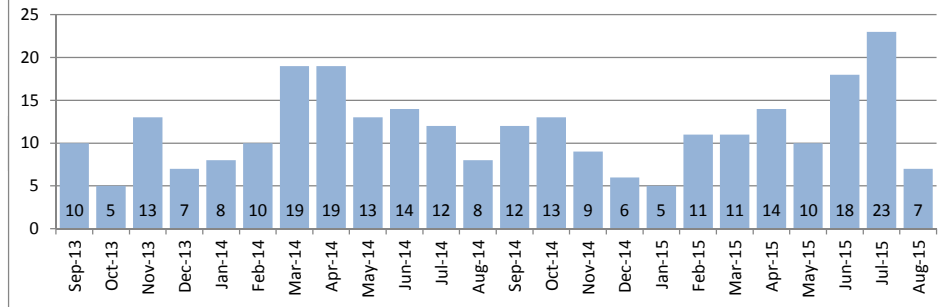
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	31	36	-14%	264	296	-11%
Closed Sales	34	23	48%	172	151	14%
Median Sales Price	\$382,500	\$410,000	-7%	\$373,000	\$360,000	4%
Percent of Original List Price Received	97.5%	100.2%	-3%	98.3%	100.0%	-2%
Median Days on Market Until Sale	28	15	87%	29	26	12%
Inventory of Homes for Sale	100	89	12%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	20	11	82%	152	157	-3%
Closed Sales	7	8	-13%	99	106	-7%
Median Sales Price	\$122,000	\$121,500	0%	\$134,000	\$124,000	8%
Percent of Original List Price Received	93.8%	96.0%	-2%	95.7%	92.6%	3%
Median Days on Market Until Sale	52	40	30%	39	36	8%
Inventory of Homes for Sale	62	59	5%	-	-	-

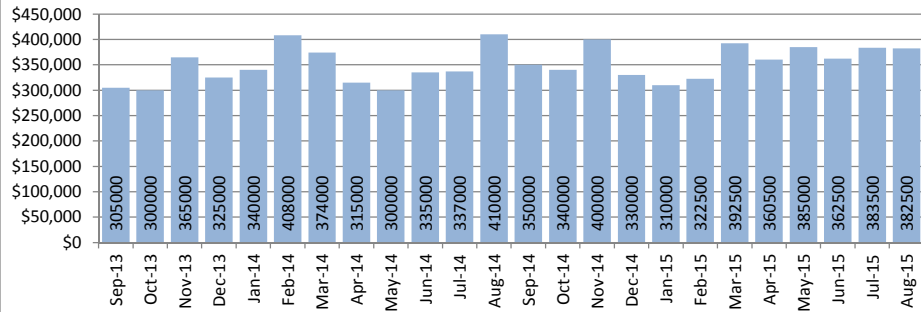
Closed Sales : Single Family Homes



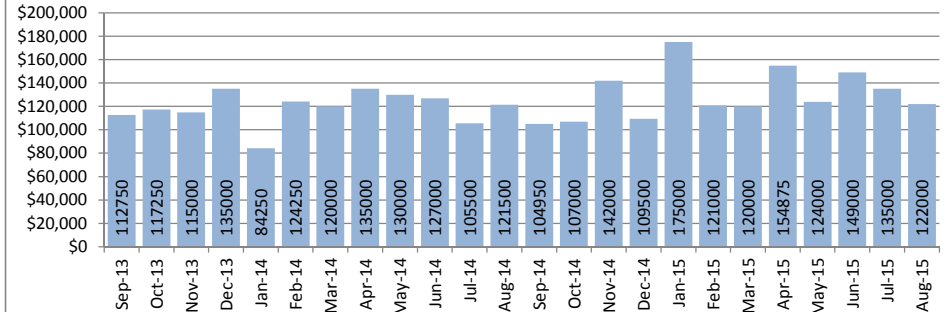
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

August 2015



Makakilo

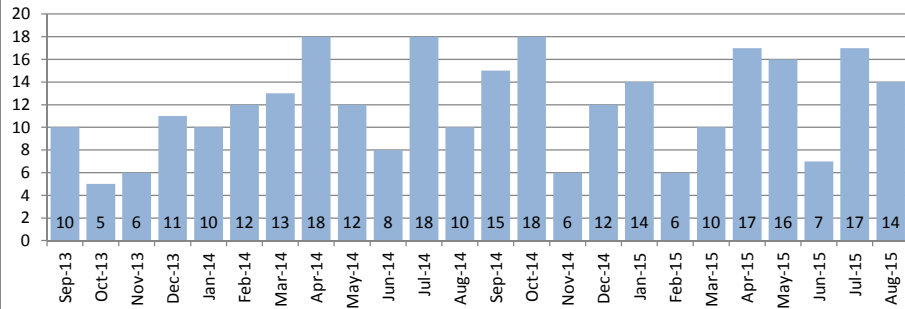
1-9-2 to 1-9-3

August 2015

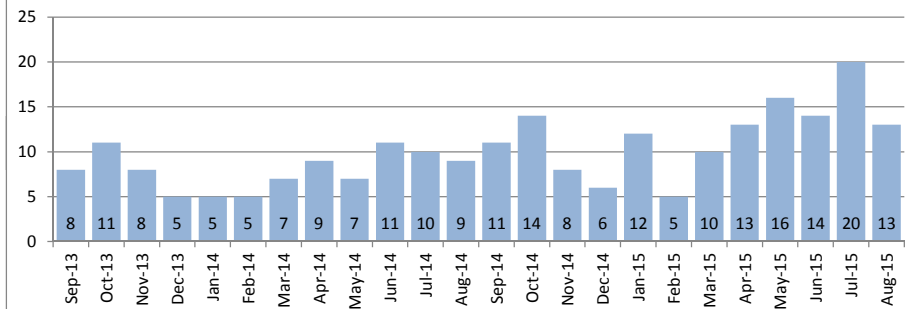
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	17	21	-19%	156	200	-22%
Closed Sales	14	10	40%	111	102	9%
Median Sales Price	\$675,000	\$699,500	-4%	\$625,000	\$600,000	4%
Percent of Original List Price Received	97.1%	98.2%	-1%	99.2%	100.0%	-1%
Median Days on Market Until Sale	23	50	-54%	25	31	-19%
Inventory of Homes for Sale	53	41	29%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	13	8	63%	130	87	49%
Closed Sales	13	9	44%	106	64	66%
Median Sales Price	\$335,000	\$310,000	8%	\$314,000	\$300,500	4%
Percent of Original List Price Received	98.5%	100.3%	-2%	99.7%	95.6%	4%
Median Days on Market Until Sale	14	24	-42%	16	27	-41%
Inventory of Homes for Sale	28	28	0%	-	-	-

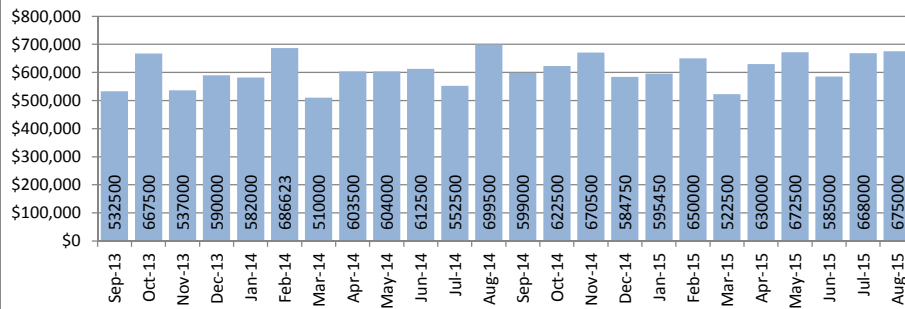
Closed Sales : Single Family Homes



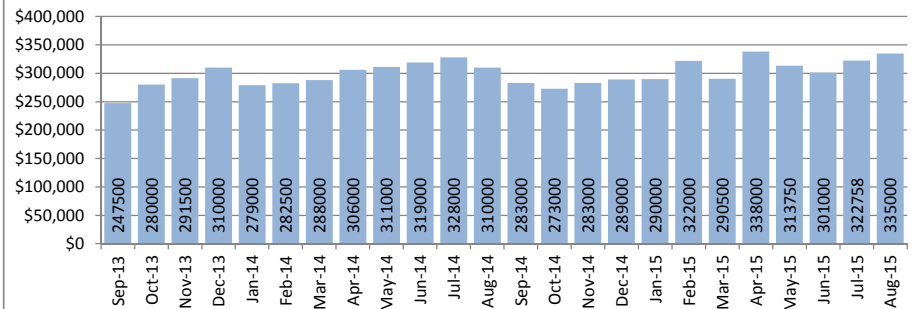
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015



Makiki - Moiliili

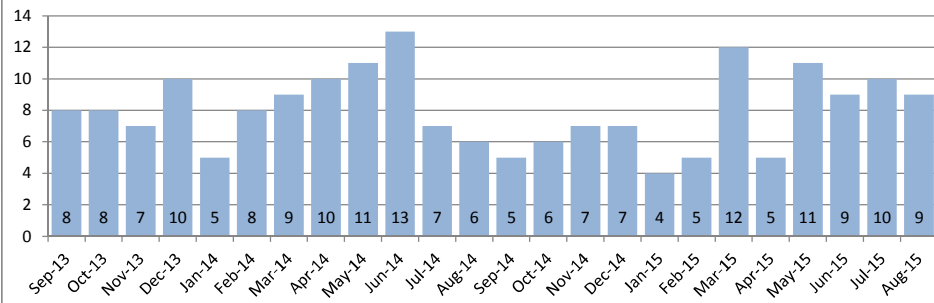
1-2-4 to 1-2-9 (except 1-2-6)

August 2015

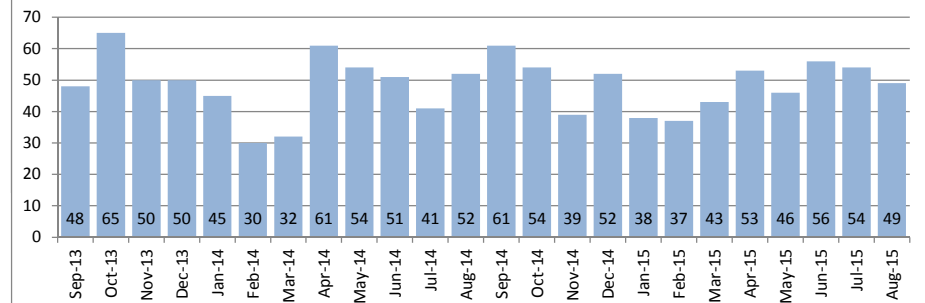
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	20	16	25%	130	92	41%
Closed Sales	9	6	50%	65	69	-6%
Median Sales Price	\$1,210,000	\$1,098,000	10%	\$1,175,000	\$1,050,000	12%
Percent of Original List Price Received	103.0%	88.3%	17%	98.7%	97.2%	2%
Median Days on Market Until Sale	16	17	-6%	23	21	10%
Inventory of Homes for Sale	65	40	63%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	75	76	-1%	582	552	5%
Closed Sales	49	52	-6%	381	372	2%
Median Sales Price	\$340,000	\$354,500	-4%	\$342,000	\$340,000	1%
Percent of Original List Price Received	95.0%	94.0%	1%	98.0%	97.4%	1%
Median Days on Market Until Sale	21	20	5%	22	21	5%
Inventory of Homes for Sale	207	198	5%	-	-	-

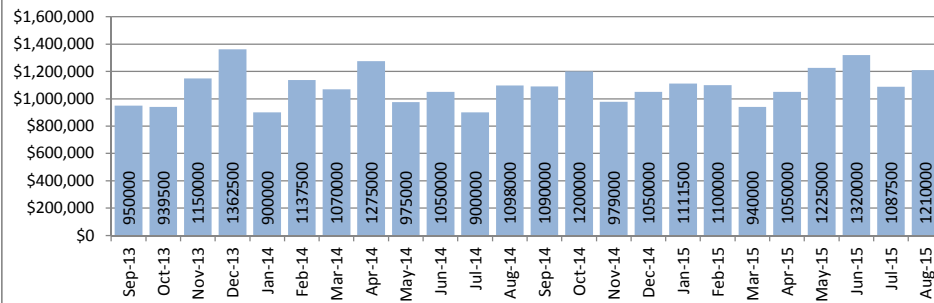
Closed Sales : Single Family Homes



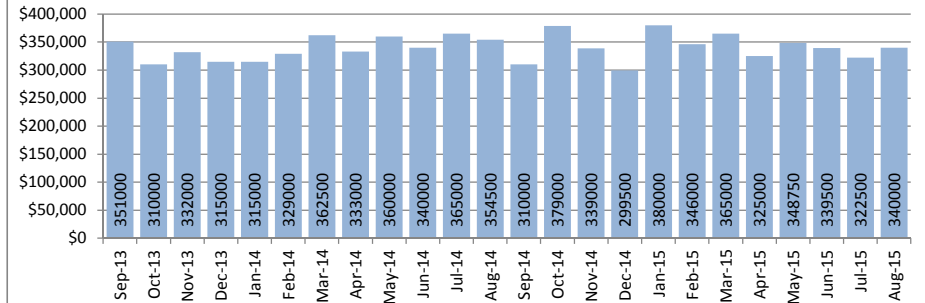
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

August 2015



Mililani

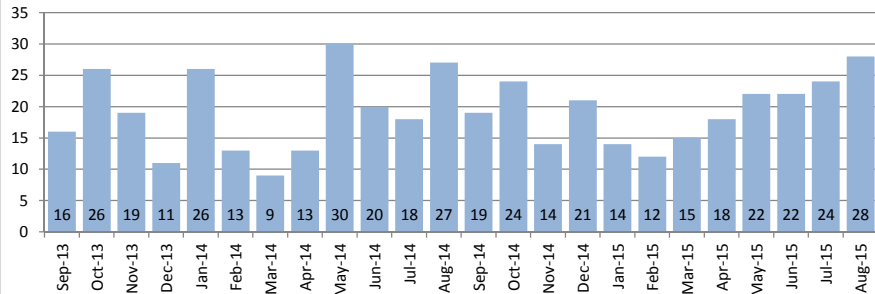
Selected 1-9-4 to 1-9-5

August 2015

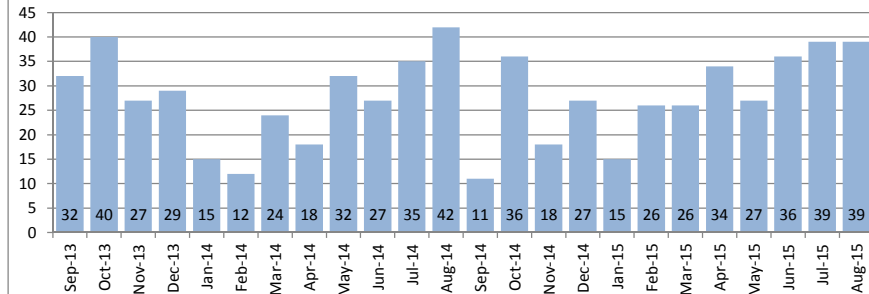
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	29	17	71%	236	189	25%
Closed Sales	28	27	4%	156	156	0%
Median Sales Price	\$685,000	\$673,000	2%	\$685,000	\$662,500	3%
Percent of Original List Price Received	97.9%	98.7%	-1%	97.9%	98.0%	0%
Median Days on Market Until Sale	26	14	86%	22	14	57%
Inventory of Homes for Sale	83	60	38%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	43	27	59%	308	277	11%
Closed Sales	39	42	-7%	246	214	15%
Median Sales Price	\$287,500	\$300,000	-4%	\$335,000	\$310,000	8%
Percent of Original List Price Received	95.8%	98.2%	-2%	99.7%	98.4%	1%
Median Days on Market Until Sale	14	16	-13%	14	17	-18%
Inventory of Homes for Sale	71	85	-16%	-	-	-

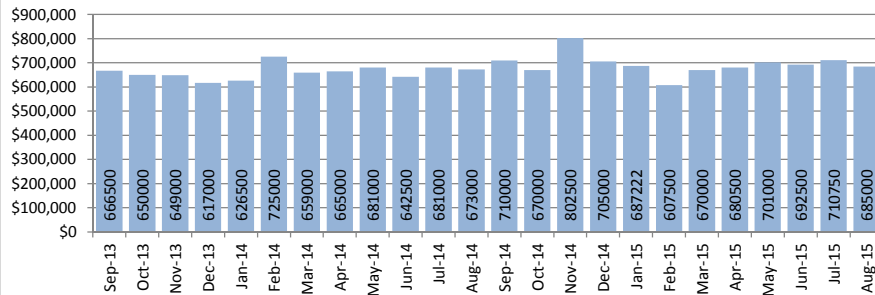
Closed Sales : Single Family Homes



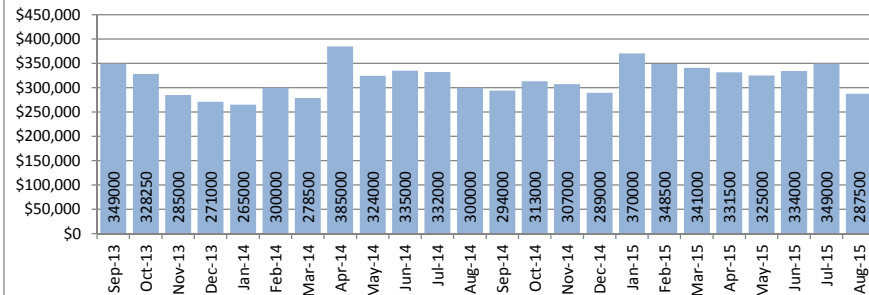
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

August 2015

Moanalua - Salt Lake

1-1-1

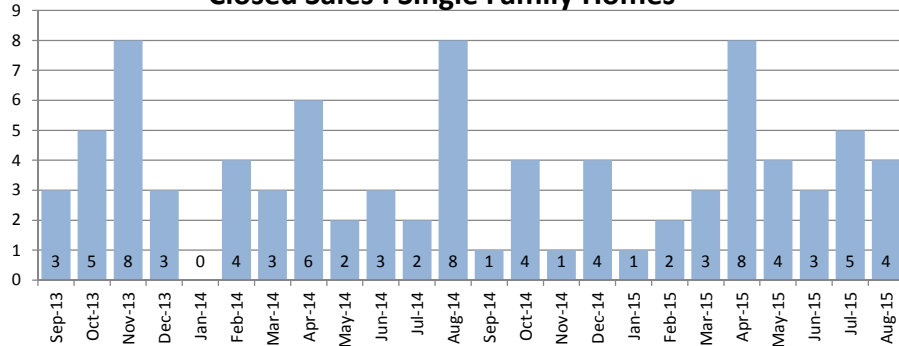


August 2015

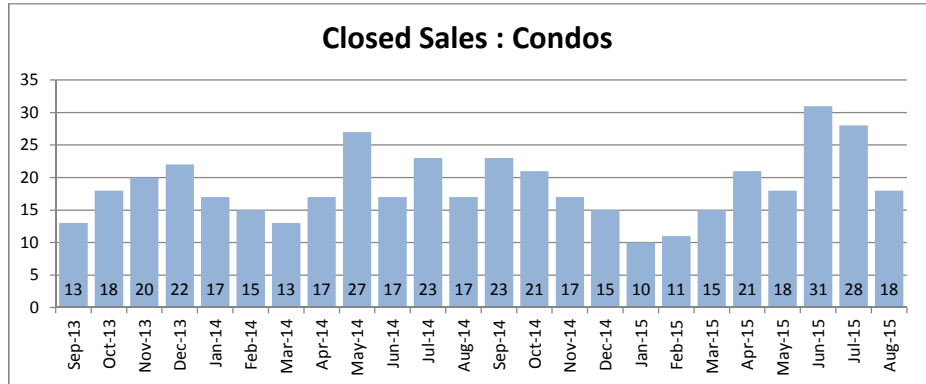
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	4	4	0%	45	47	-4%
Closed Sales	4	8	-50%	30	28	7%
Median Sales Price	\$695,500	\$857,000	-19%	\$732,500	\$810,000	-10%
Percent of Original List Price Received	102.4%	99.2%	3%	97.7%	98.0%	0%
Median Days on Market Until Sale	15	9	67%	15	21	-29%
Inventory of Homes for Sale	15	23	-35%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	21	24	-13%	205	175	17%
Closed Sales	18	17	6%	156	149	5%
Median Sales Price	\$356,500	\$315,000	13%	\$325,000	\$307,500	6%
Percent of Original List Price Received	102.9%	98.4%	5%	96.7%	97.6%	-1%
Median Days on Market Until Sale	16	13	23%	13	25	-48%
Inventory of Homes for Sale	39	47	-17%	-	-	-

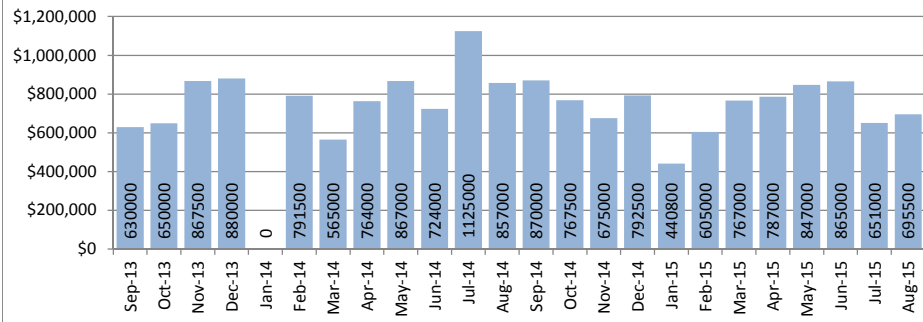
Closed Sales : Single Family Homes



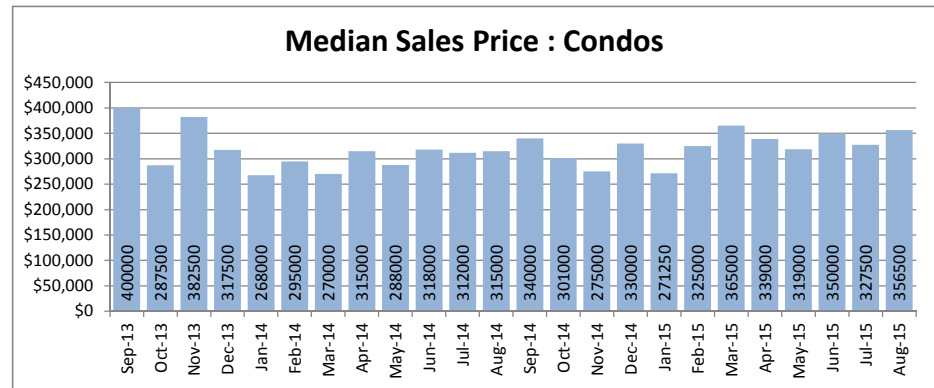
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015



North Shore

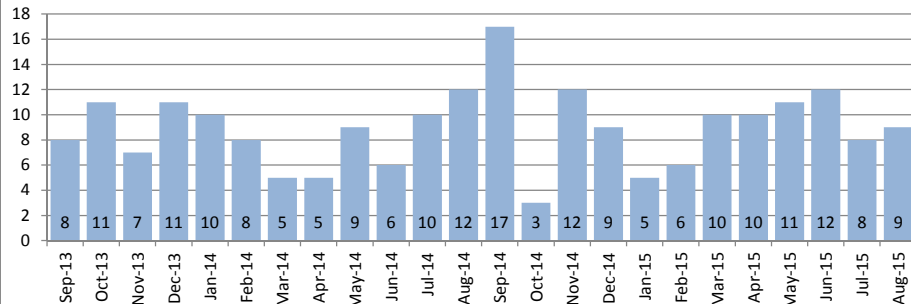
1-5-6 to 1-6-9

August 2015

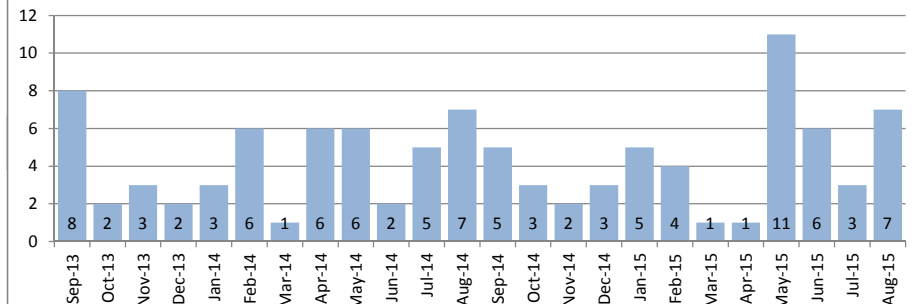
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	21	19	11%	126	127	-1%
Closed Sales	9	12	-25%	71	66	8%
Median Sales Price	\$1,100,000	\$672,500	64%	\$825,000	\$767,000	8%
Percent of Original List Price Received	85.3%	100.0%	-15%	95.2%	97.5%	-2%
Median Days on Market Until Sale	68	14	386%	30	25	20%
Inventory of Homes for Sale	75	75	0%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	7	8	-13%	53	47	13%
Closed Sales	7	7	0%	38	36	6%
Median Sales Price	\$379,000	\$589,000	-36%	\$385,000	\$373,750	3%
Percent of Original List Price Received	100.0%	90.6%	10%	96.5%	97.1%	-1%
Median Days on Market Until Sale	79	65	22%	55	72	-24%
Inventory of Homes for Sale	22	22	0%	-	-	-

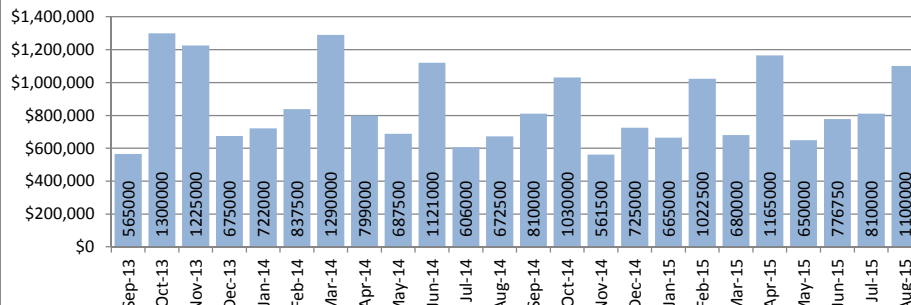
Closed Sales : Single Family Homes



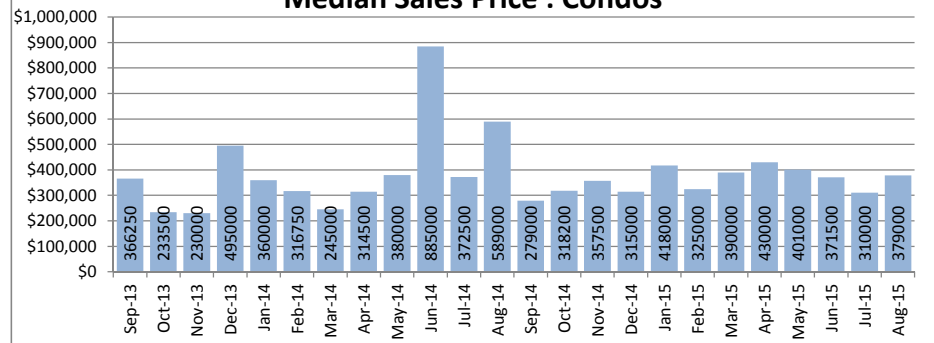
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015

Pearl City - Aiea

1-9-6 to 1-9-9

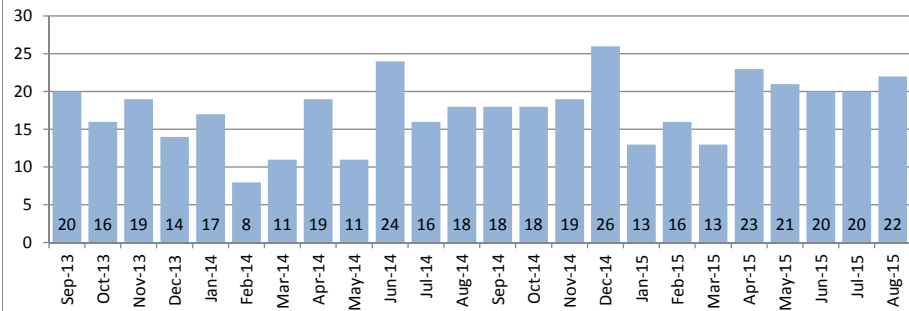


August 2015

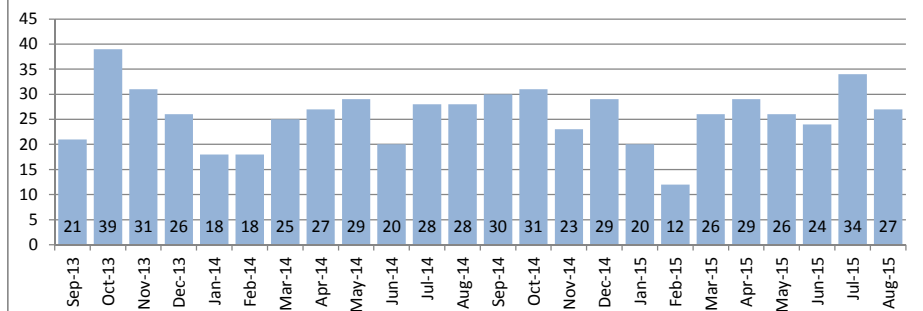
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	26	17	53%	204	177	15%
Closed Sales	22	18	22%	149	128	16%
Median Sales Price	\$670,000	\$657,000	2%	\$650,000	\$626,000	4%
Percent of Original List Price Received	100.4%	99.2%	1%	96.7%	98.6%	-2%
Median Days on Market Until Sale	13	20	-35%	77	18	328%
Inventory of Homes for Sale	65	69	-6%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	27	34	-21%	234	253	-8%
Closed Sales	27	28	-4%	200	197	2%
Median Sales Price	\$350,000	\$315,000	11%	\$327,000	\$315,000	4%
Percent of Original List Price Received	100.0%	101.0%	-1%	96.5%	96.9%	0%
Median Days on Market Until Sale	22	21	5%	22	23	-4%
Inventory of Homes for Sale	81	84	-4%	-	-	-

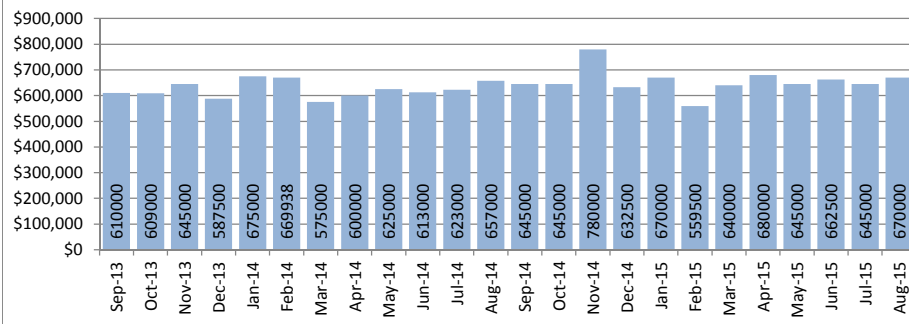
Closed Sales : Single Family Homes



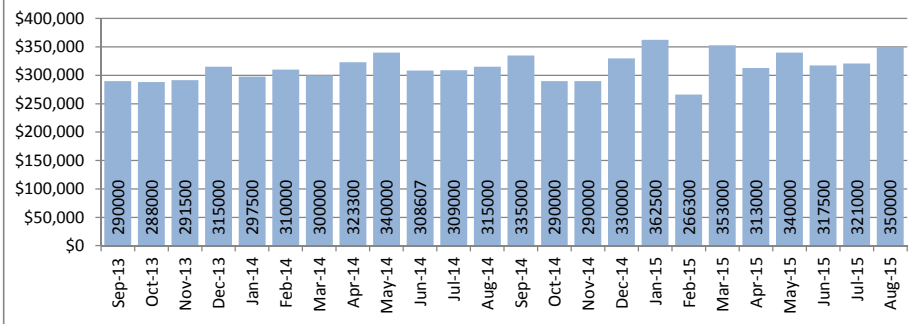
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

August 2015



Wahiawa

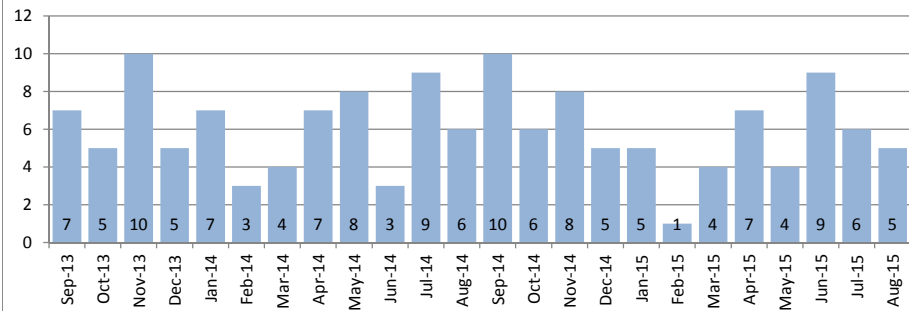
1-7-1 to 1-7-7

August 2015

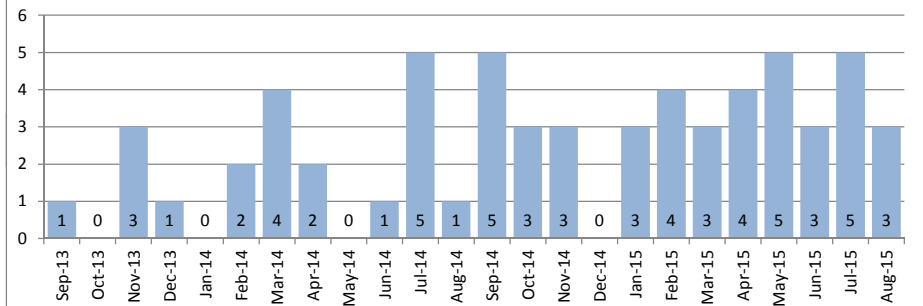
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	5	6	-17%	69	63	10%
Closed Sales	5	6	-17%	42	48	-13%
Median Sales Price	\$545,000	\$468,500	16%	\$515,000	\$464,500	11%
Percent of Original List Price Received	99.1%	97.2%	2%	100.5%	95.4%	5%
Median Days on Market Until Sale	32	20	60%	26	31	-16%
Inventory of Homes for Sale	22	25	-12%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	3	3	0%	29	22	32%
Closed Sales	3	1	200%	30	16	88%
Median Sales Price	\$100,000	\$140,000	-29%	\$140,750	\$136,000	3%
Percent of Original List Price Received	74.1%	96.6%	-23%	95.4%	94.3%	1%
Median Days on Market Until Sale	14	18	-22%	22	17	29%
Inventory of Homes for Sale	8	5	60%	-	-	-

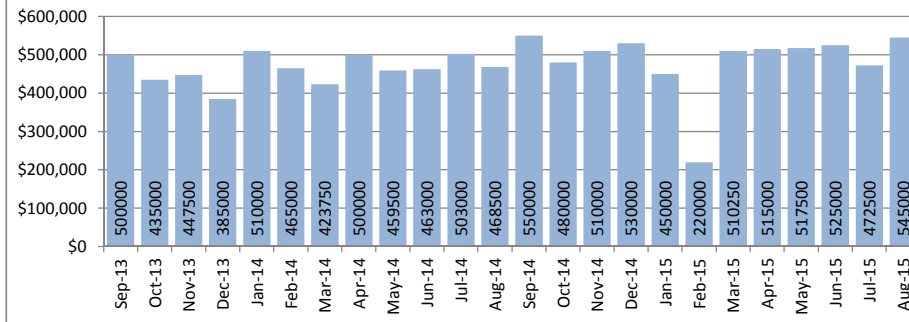
Closed Sales : Single Family Homes



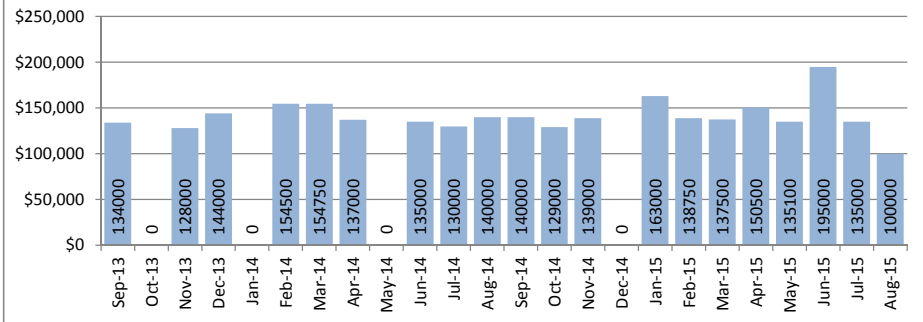
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

August 2015



Waialae - Kahala

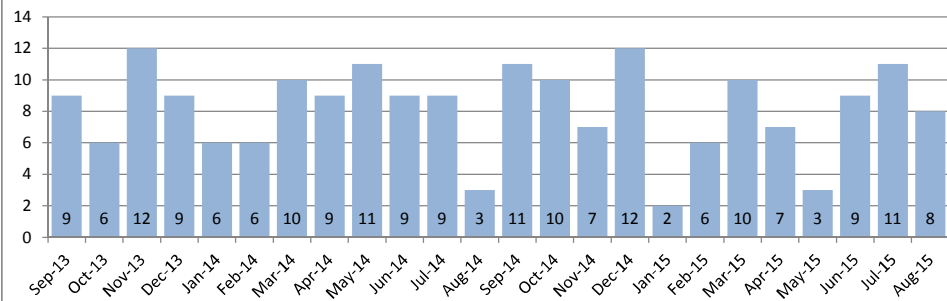
1-3-5

August 2015

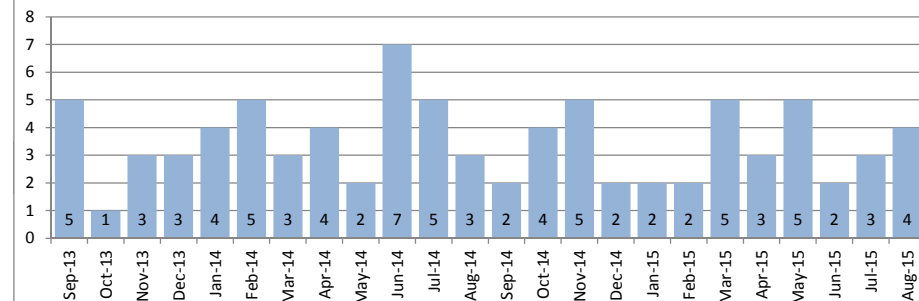
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	19	20	-5%	139	129	8%
Closed Sales	8	3	167%	57	67	-15%
Median Sales Price	\$1,471,500	\$1,229,000	20%	\$1,735,000	\$1,800,000	-4%
Percent of Original List Price Received	84.3%	102.4%	-18%	96.4%	94.7%	2%
Median Days on Market Until Sale	80	26	208%	22	36	-39%
Inventory of Homes for Sale	83	61	36%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	2	5	-60%	43	37	16%
Closed Sales	4	3	33%	25	33	-24%
Median Sales Price	\$450,000	\$460,000	-2%	\$510,000	\$485,000	5%
Percent of Original List Price Received	97.3%	94.1%	3%	97.1%	99.2%	-2%
Median Days on Market Until Sale	19	64	-70%	13	21	-38%
Inventory of Homes for Sale	16	14	14%	-	-	-

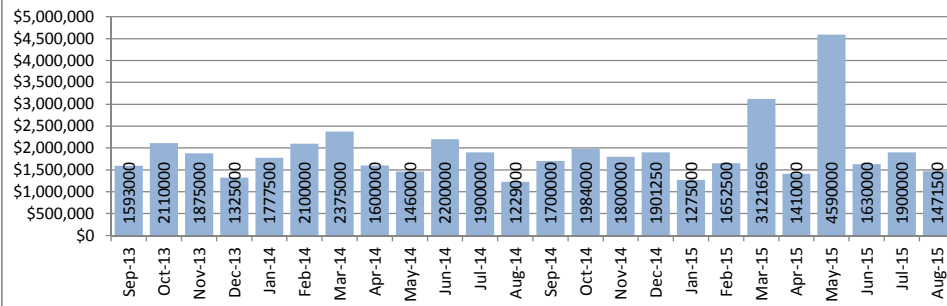
Closed Sales : Single Family Homes



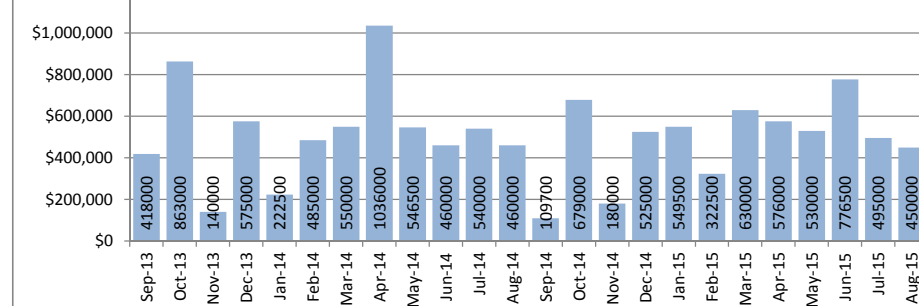
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

August 2015



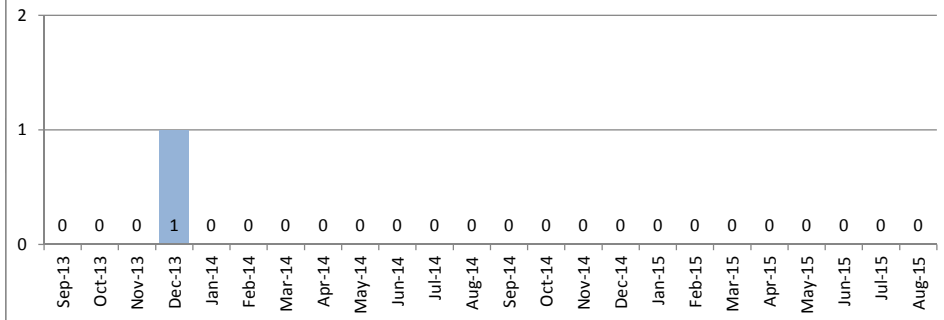
Waikiki
1-2-6

August 2015

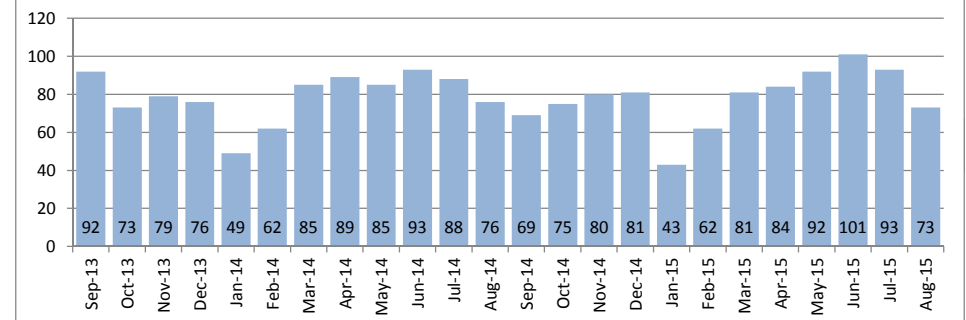
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	1	0	-	1	1	0%
Closed Sales	0	0	-	0	0	-
Median Sales Price	\$0	\$0	-	\$0	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	0	1	-	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	131	121	8%	1131	1055	7%
Closed Sales	73	76	-4%	635	634	0%
Median Sales Price	\$286,650	\$339,500	-16%	\$350,000	\$320,000	9%
Percent of Original List Price Received	88.2%	100.3%	-12%	97.2%	97.3%	0%
Median Days on Market Until Sale	73	44	66%	39	30	30%
Inventory of Homes for Sale	565	518	9%	-	-	-

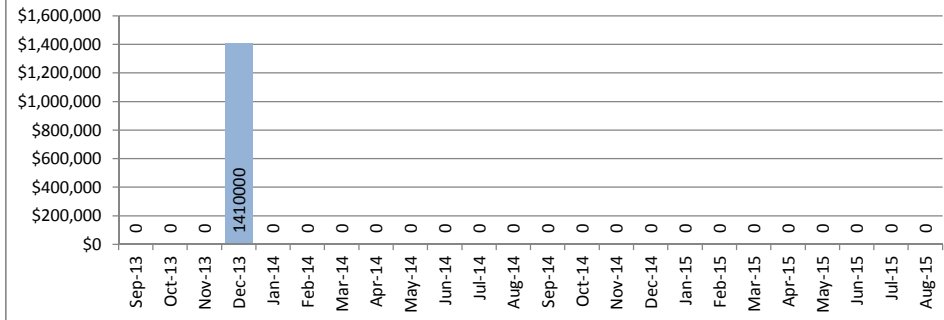
Closed Sales : Single Family Homes



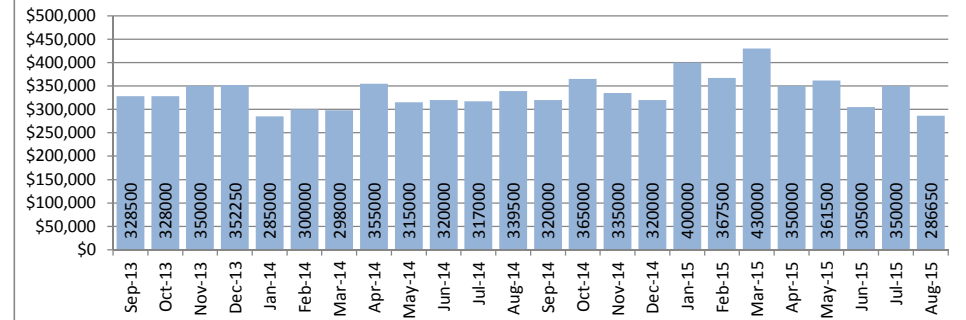
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

August 2015



Waipahu

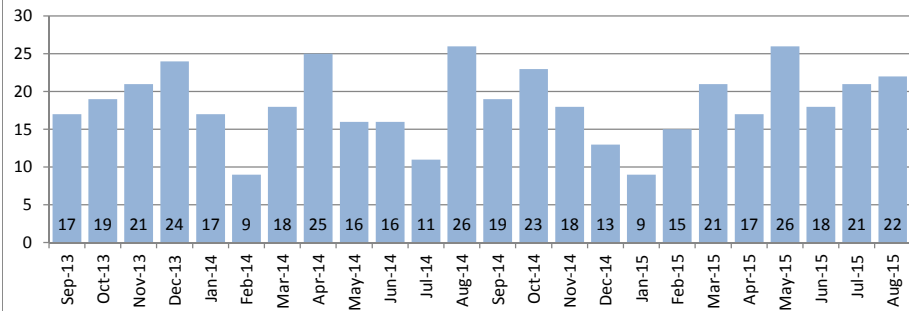
1-9-4

August 2015

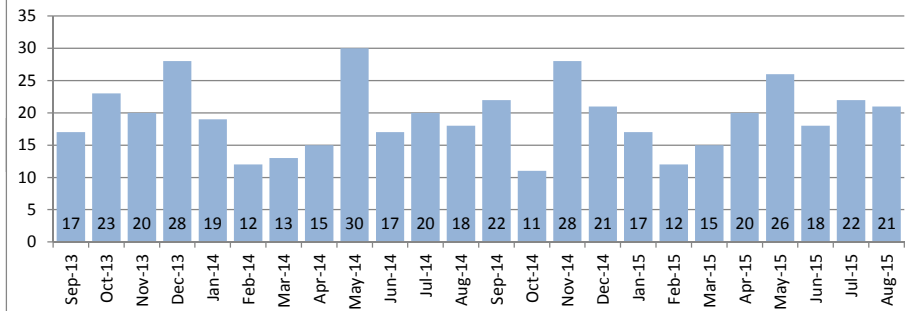
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	13	21	-38%	179	200	-11%
Closed Sales	22	26	-15%	149	140	6%
Median Sales Price	\$610,500	\$545,000	12%	\$599,000	\$576,250	4%
Percent of Original List Price Received	97.9%	99.2%	-1%	98.5%	98.5%	0%
Median Days on Market Until Sale	25	24	4%	22	22	0%
Inventory of Homes for Sale	51	70	-27%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	27	15	80%	191	170	12%
Closed Sales	19	22	-14%	154	145	6%
Median Sales Price	\$302,000	\$265,000	14%	\$310,000	\$295,000	5%
Percent of Original List Price Received	95.4%	100.0%	-5%	96.9%	98.7%	-2%
Median Days on Market Until Sale	16	22	-27%	16	17	-6%
Inventory of Homes for Sale	52	49	6%	-	-	-

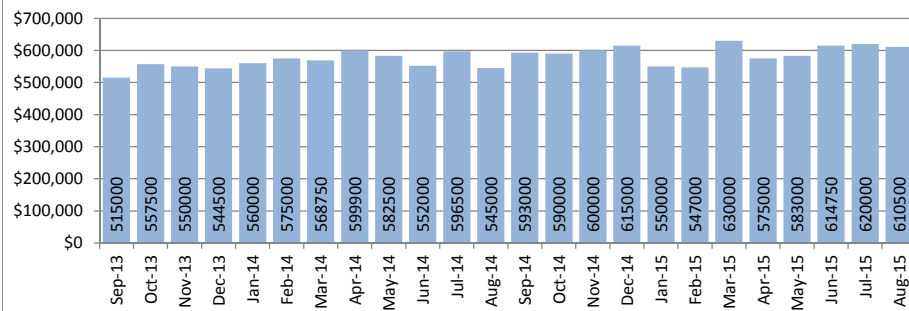
Closed Sales : Single Family Homes



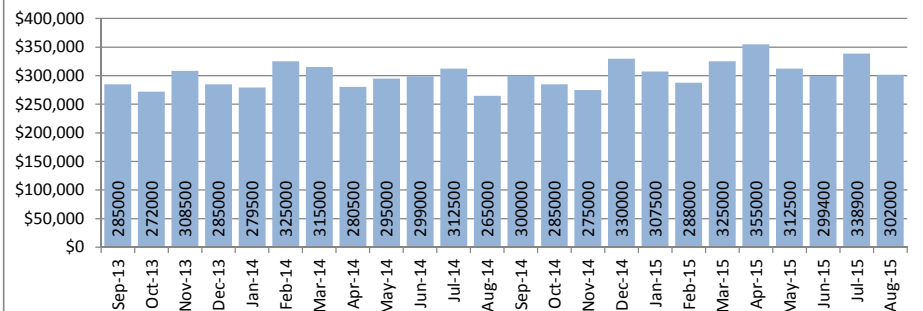
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

August 2015



Windward Coast

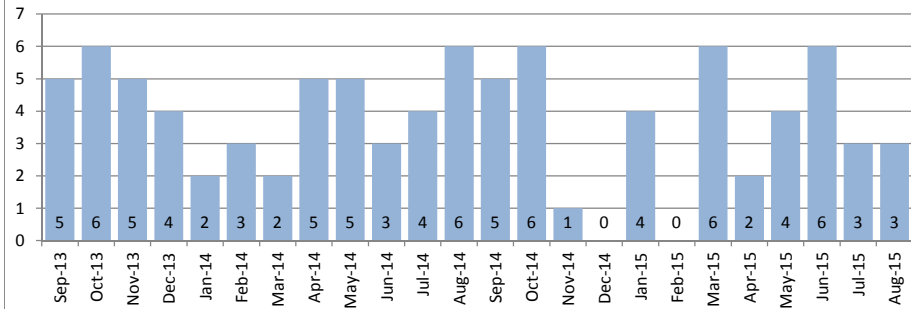
1-4-8 to 1-5-5

August 2015

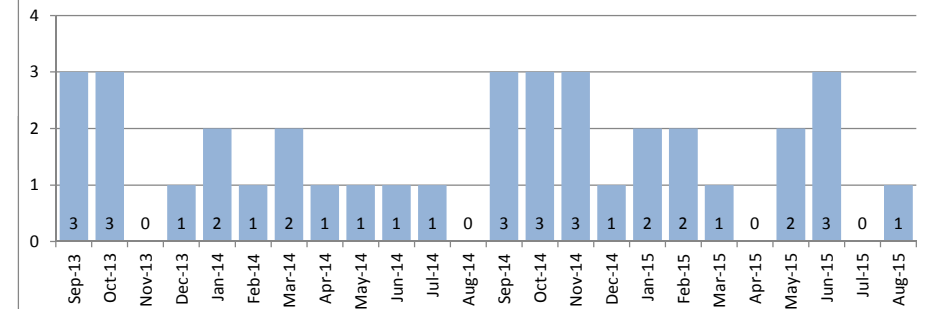
Single Family Homes	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	10	12	-17%	63	73	-14%
Closed Sales	3	6	-50%	28	27	4%
Median Sales Price	\$750,000	\$884,500	-15%	\$665,000	\$682,000	-2%
Percent of Original List Price Received	108.8%	91.9%	18%	95.7%	95.4%	0%
Median Days on Market Until Sale	74	51	45%	57	47	21%
Inventory of Homes for Sale	35	46	-24%	-	-	-

Condos	August			Year to Date		
	2015	2014	Change	2015	2014	Change
New Listings	2	2	0%	25	23	9%
Closed Sales	1	0	-	11	9	22%
Median Sales Price	\$325,000	\$0	-	\$197,000	\$205,000	-4%
Percent of Original List Price Received	100.0%	0.0%	-	96.1%	100.0%	-4%
Median Days on Market Until Sale	0	0	-	77	67	15%
Inventory of Homes for Sale	17	13	31%	-	-	-

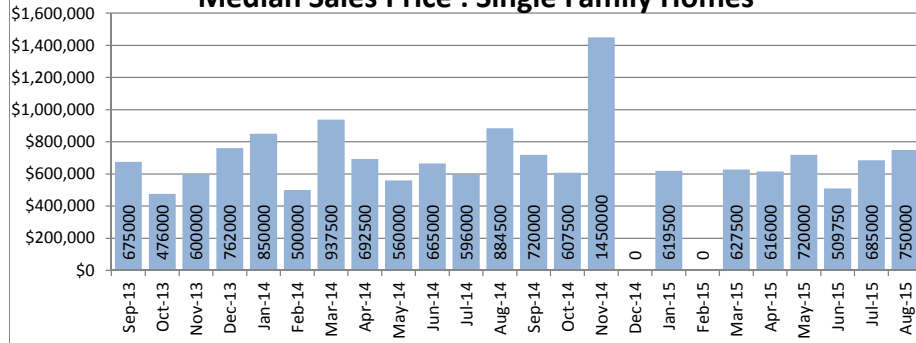
Closed Sales : Single Family Homes



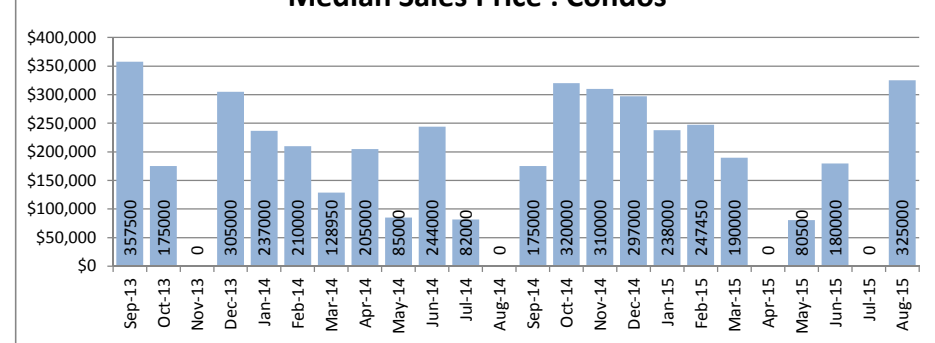
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.