Single Family Homes August 2013



August	2013	N	lew Listing	S	С	losed Sale	es	Medi	an Sales Pri	ce	Percent of C	Original Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	s for Sale
		Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	8	13	-38%	3	5	-40%	\$800,000	\$1,285,000	-38%	101.9%	98.9%	3%	8	25	-68%	27	41	-34%
Ala Moana - Kakaako	1-2-3	1	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	3	2	50%
Downtown - Nuuanu	1-1-8 to 1-2-2	13	16	-19%	9	7	29%	\$930,000	\$750,000	24%	100.5%	93.9%	7%	23	9	156%	33	44	-25%
Ewa Plain	1-9-1	71	50	42%	67	58	16%	\$539,000	\$450,000	20%	99.8%	96.8%	3%	16	22	-27%	164	139	18%
Hawaii Kai	1-3-9	25	17	47%	22	16	38%	\$1,137,500	\$1,032,000	10%	95.2%	98.5%	-3%	25	29	-14%	71	80	-11%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	37	26	42%	29	29	0%	\$890,000	\$775,000	15%	99.4%	97.5%	2%	10	23	-57%	97	111	-13%
Kalihi - Palama	1-1-2 to 1-1-7	13	11	18%	15	5	200%	\$625,000	\$568,000	10%	91.2%	98.8%	-8%	9	16	-44%	59	29	103%
Kaneohe	Selected 1-4-4 to 1-4-7	21	34	-38%	29	20	45%	\$685,000	\$655,250	5%	97.9%	98.9%	-1%	26	19	37%	86	84	2%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	27	31	-13%	22	22	0%	\$891,250	\$839,000	6%	101.0%	95.2%	6%	10	31	-68%	63	90	-30%
Makaha - Nanakuli	1-8-1 to 1-8-9	38	30	27%	14	12	17%	\$280,000	\$297,500	-6%	92.7%	99.5%	-7%	59	37	59%	123	115	7%
Makakilo	1-9-2 to 1-9-3	19	14	36%	20	12	67%	\$590,000	\$572,000	3%	99.3%	99.7%	0%	23	50	-54%	58	50	16%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	11	11	0%	13	7	86%	\$1,045,000	\$961,000	9%	110.1%	101.3%	9%	31	39	-21%	43	41	5%
Mililani	Selected 1-9-4 to 1-9-5	23	24	-4%	27	17	59%	\$630,000	\$535,000	18%	99.2%	97.3%	2%	31	19	63%	59	58	2%
Moanalua - Salt Lake	1-1-1	9	3	200%	6	5	20%	\$788,500	\$756,000	4%	102.0%	102.9%	-1%	12	9	33%	15	15	0%
North Shore	1-5-6 to 1-6-9	13	11	18%	14	8	75%	\$745,000	\$827,500	-10%	95.2%	99.2%	-4%	70	33	112%	61	63	-3%
Pearl City - Aiea	1-9-6 to 1-9-9	19	26	-27%	26	14	86%	\$649,500	\$555,000	17%	100.0%	95.0%	5%	16	48	-67%	57	65	-12%
Wahiawa	1-7-1 to 1-7-7	12	8	50%	6	9	-33%	\$467,500	\$407,000	15%	101.6%	93.6%	9%	12	6	100%	33	31	6%
Waialae - Kahala	1-3-5	14	13	8%	15	17	-12%	\$1,420,000	\$1,679,470	-15%	101.5%	94.5%	7%	10	27	-63%	52	58	-10%
Waikiki	1-2-6	0	0	-	1	0	-	\$131,000	\$0	-	87.9%	0.0%	-	42	0	-	2	0	-
Waipahu	1-9-4	17	23	-26%	26	23	13%	\$545,000	\$520,000	5%	97.0%	100.0%	-3%	21	22	-5%	77	67	15%
Windward Coast	1-4-8 to 1-5-5	13	3	333%	2	7	-71%	\$573,500	\$530,000	8%	98.0%	88.5%	11%	102	22	364%	42	47	-11%

Year to	Date	N	ew Listing	gs	С	losed Sal	es	Medi	an Sales Pri	ce	Percent of C	Original Price	Received	Days on	Market U	ntil Sale
		Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	75	85	-12%	55	44	25%	\$950,000	\$889,058	7%	100.0%	94.8%	5%	13	16	-19%
Ala Moana - Kakaako	1-2-3	8	7	14%	2	7	-71%	\$607,500	\$799,900	-24%	99.7%	94.2%	6%	55	52	6%
Downtown - Nuuanu	1-1-8 to 1-2-2	82	85	-4%	62	48	29%	\$760,150	\$750,000	1%	95.1%	94.1%	1%	31	34	-9%
Ewa Plain	1-9-1	532	409	30%	385	315	22%	\$515,000	\$459,000	12%	99.0%	97.9%	1%	17	26	-35%
Hawaii Kai	1-3-9	177	171	4%	122	126	-3%	\$987,000	\$880,000	12%	99.5%	94.4%	5%	22	31	-29%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	276	229	21%	211	194	9%	\$875,000	\$782,500	12%	97.8%	95.4%	3%	15	33	-55%
Kalihi - Palama	1-1-2 to 1-1-7	115	89	29%	60	63	-5%	\$550,000	\$560,000	-2%	95.7%	93.6%	2%	25	24	4%
Kaneohe	Selected 1-4-4 to 1-4-7	189	177	7%	139	109	28%	\$690,000	\$670,000	3%	98.6%	97.8%	1%	25	29	-14%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	177	191	-7%	134	165	-19%	\$826,956	\$778,000	6%	101.2%	94.3%	7%	14	30	-53%
Makaha - Nanakuli	1-8-1 to 1-8-9	238	217	10%	114	130	-12%	\$328,000	\$311,250	5%	94.0%	93.8%	0%	42	31	35%
Makakilo	1-9-2 to 1-9-3	139	102	36%	101	73	38%	\$565,000	\$565,000	0%	100.0%	97.6%	2%	20	54	-63%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	90	90	0%	68	72	-6%	\$970,000	\$910,500	7%	100.8%	94.8%	6%	31	21	48%
Mililani	Selected 1-9-4 to 1-9-5	196	180	9%	162	156	4%	\$622,500	\$598,500	4%	100.0%	98.5%	2%	16	28	-43%
Moanalua - Salt Lake	1-1-1	57	36	58%	41	32	28%	\$760,000	\$700,000	9%	101.5%	98.2%	3%	29	21	38%
North Shore	1-5-6 to 1-6-9	117	86	36%	65	56	16%	\$663,500	\$694,000	-4%	94.9%	94.4%	1%	37	57	-35%
Pearl City - Aiea	1-9-6 to 1-9-9	193	160	21%	157	115	37%	\$597,500	\$576,000	4%	96.4%	95.2%	1%	23	29	-21%
Wahiawa	1-7-1 to 1-7-7	74	60	23%	49	38	29%	\$415,000	\$390,000	6%	92.2%	97.9%	-6%	11	25	-56%
Waialae - Kahala	1-3-5	96	82	17%	68	69	-1%	\$1,565,000	\$1,382,000	13%	102.6%	92.3%	11%	24	46	-48%
Waikiki	1-2-6	2	1	100%	1	1	0%	\$131,000	\$835,000	-84%	87.9%	92.9%	-5%	42	42	0%
Waipahu	1-9-4	171	144	19%	134	114	18%	\$530,000	\$485,000	9%	98.3%	95.1%	3%	21	31	-32%
Windward Coast	1-4-8 to 1-5-5	67	67	0%	27	29	-7%	\$584,000	\$460,000	27%	86.5%	98.9%	-13%	49	30	63%

Local Market Update Condos August 2013



August	2013	N	lew Listing	gs	С	losed Sal	es	Med	ian Sales Pr	ice	Percent of C	Original Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	for Sale
		Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	1	-	2	0	-	\$605,000	\$0	-	100.0%	0.0%	-	40	0		2	1	100%
Ala Moana - Kakaako	1-2-3	64	52	23%	47	33	42%	\$456,500	\$285,000	60%	101.4%	95.3%	6%	27	36	-25%	173	150	15%
Downtown - Nuuanu	1-1-8 to 1-2-2	39	41	-5%	36	34	6%	\$450,750	\$405,000	11%	96.1%	97.9%	-2%	18	36	-50%	138	133	4%
Ewa Plain	1-9-1	56	30	87%	42	27	56%	\$315,000	\$293,000	8%	99.2%	110.6%	-10%	12	12	0%	112	78	44%
Hawaii Kai	1-3-9	24	22	9%	24	15	60%	\$589,500	\$550,000	7%	99.2%	98.6%	1%	18	31	-42%	60	57	5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	11	8	38%	20	17	18%	\$527,500	\$391,000	35%	101.1%	99.0%	2%	11	21	-48%	39	36	8%
Kalihi - Palama	1-1-2 to 1-1-7	12	5	140%	10	10	0%	\$362,500	\$389,000	-7%	100.3%	98.5%	2%	9	80	-89%	36	37	-3%
Kaneohe	Selected 1-4-4 to 1-4-7	20	21	-5%	21	27	-22%	\$375,000	\$419,000	-11%	90.9%	100.0%	-9%	11	13	-15%	53	58	-9%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	11	17	-35%	9	6	50%	\$548,000	\$514,500	7%	100.0%	85.5%	17%	48	34	41%	47	63	-25%
Makaha - Nanakuli	1-8-1 to 1-8-9	14	17	-18%	12	3	300%	\$107,500	\$85,000	26%	96.9%	94.4%	3%	33	52	-37%	64	65	-2%
Makakilo	1-9-2 to 1-9-3	10	11	-9%	8	6	33%	\$287,000	\$263,500	9%	99.3%	101.4%	-2%	31	39	-21%	21	20	5%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	90	62	45%	56	44	27%	\$322,500	\$305,000	6%	99.2%	94.7%	5%	17	40	-58%	185	196	-6%
Mililani	Selected 1-9-4 to 1-9-5	36	27	33%	26	36	-28%	\$247,500	\$307,500	-20%	96.1%	97.8%	-2%	17	20	-15%	46	82	-44%
Moanalua - Salt Lake	1-1-1	23	26	-12%	17	22	-23%	\$275,000	\$262,000	5%	98.6%	97.9%	1%	20	17	18%	58	63	-8%
North Shore	1-5-6 to 1-6-9	9	6	50%	6	6	0%	\$415,000	\$360,000	15%	99.4%	91.4%	9%	32	120	-73%	18	32	-44%
Pearl City - Aiea	1-9-6 to 1-9-9	50	24	108%	23	27	-15%	\$345,000	\$274,000	26%	98.9%	96.1%	3%	10	24	-58%	84	85	-1%
Wahiawa	1-7-1 to 1-7-7	2	1	100%	1	3	-67%	\$161,000	\$96,000	68%	95.8%	83.5%	15%	15	60	-75%	6	15	-60%
Waialae - Kahala	1-3-5	6	5	20%	3	1	200%	\$459,000	\$115,000	299%	100.0%	76.7%	30%	40	92	-57%	15	15	0%
Waikiki	1-2-6	127	126	1%	79	77	3%	\$380,000	\$325,000	17%	98.7%	95.6%	3%	39	30	30%	448	518	-14%
Waipahu	1-9-4	25	14	79%	17	13	31%	\$263,000	\$315,000	-17%	103.1%	100.0%	3%	8	14	-43%	46	63	-27%
Windward Coast	1-4-8 to 1-5-5	2	0	-	1	2	-50%	\$140,000	\$145,000	-3%	92.9%	98.3%	-5%	146	32	356%	11	11	0%

Year to	Date	N	ew Listin	gs	С	losed Sal	es	Med	ian Sales Pr	ice	Percent of O	riginal Price	Received	Days on	Market U	ntil Sale
		Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change	Aug-13	Aug-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	4	4	0%	4	2	100%	\$640,000	\$492,500	30%	98.8%	96.6%	2%	25	35	-29%
Ala Moana - Kakaako	1-2-3	412	310	33%	286	262	9%	\$387,000	\$351,550	10%	101.2%	97.7%	4%	30	42	-29%
Downtown - Nuuanu	1-1-8 to 1-2-2	339	258	31%	244	198	23%	\$447,000	\$372,500	20%	95.3%	96.1%	-1%	31	40	-23%
Ewa Plain	1-9-1	295	208	42%	225	185	22%	\$330,000	\$315,000	5%	97.6%	98.4%	-1%	15	25	-40%
Hawaii Kai	1-3-9	177	142	25%	141	115	23%	\$567,000	\$523,000	8%	100.4%	96.0%	5%	14	41	-66%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	87	81	7%	63	79	-20%	\$438,000	\$407,000	8%	101.9%	98.8%	3%	9	25	-64%
Kalihi - Palama	1-1-2 to 1-1-7	94	87	8%	64	66	-3%	\$367,500	\$316,000	16%	100.0%	93.4%	7%	18	36	-50%
Kaneohe	Selected 1-4-4 to 1-4-7	150	119	26%	125	90	39%	\$422,000	\$409,500	3%	99.5%	99.3%	0%	14	29	-52%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	94	91	3%	79	56	41%	\$514,000	\$470,000	9%	97.9%	96.5%	1%	28	38	-26%
Makaha - Nanakuli	1-8-1 to 1-8-9	142	99	43%	84	48	75%	\$101,250	\$90,000	13%	89.6%	91.4%	-2%	33	53	-38%
Makakilo	1-9-2 to 1-9-3	74	69	7%	62	57	9%	\$259,000	\$250,000	4%	96.1%	96.5%	0%	16	22	-27%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	536	451	19%	372	332	12%	\$320,000	\$302,000	6%	98.5%	95.0%	4%	20	31	-35%
Mililani	Selected 1-9-4 to 1-9-5	215	241	-11%	174	186	-6%	\$298,250	\$286,000	4%	99.5%	97.8%	2%	16	26	-38%
Moanalua - Salt Lake	1-1-1	161	164	-2%	117	126	-7%	\$295,000	\$273,500	8%	98.7%	95.8%	3%	17	21	-19%
North Shore	1-5-6 to 1-6-9	42	38	11%	30	23	30%	\$382,500	\$295,000	30%	98.8%	92.5%	7%	53	91	-42%
Pearl City - Aiea	1-9-6 to 1-9-9	274	219	25%	193	185	4%	\$285,000	\$270,000	6%	100.0%	95.1%	5%	15	40	-63%
Wahiawa	1-7-1 to 1-7-7	9	15	-40%	9	8	13%	\$145,000	\$112,500	29%	93.5%	91.9%	2%	40	70	-43%
Waialae - Kahala	1-3-5	39	40	-3%	31	27	15%	\$438,000	\$410,850	7%	95.8%	95.5%	0%	40	33	21%
Waikiki	1-2-6	1040	857	21%	747	597	25%	\$329,000	\$355,000	-7%	95.4%	97.9%	-3%	32	40	-20%
Waipahu	1-9-4	187	146	28%	147	88	67%	\$270,000	\$255,500	6%	101.9%	92.9%	10%	12	29	-59%
Windward Coast	1-4-8 to 1-5-5	23	16	44%	12	9	33%	\$192,500	\$185,000	4%	95.3%	100.0%	-5%	51	56	-9%

August 2013

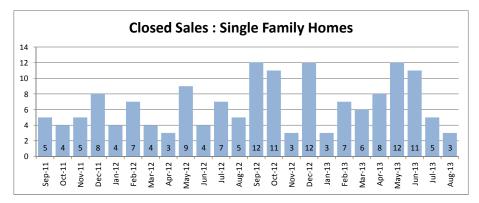
Aina Haina - Kuliouou (1-3-6 to 1-3-8)

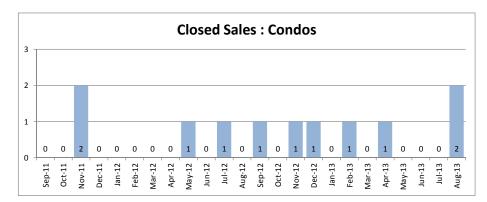


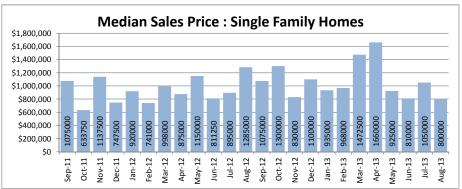
August 2013

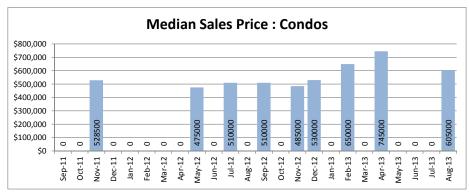
Single Family Homes		August		Year to Date			
Single Failing Homes	2013	2012	Change	2013	2012	Change	
New Listings	8	13	-38%	75	85	-12%	
Closed Sales	3	5	-40%	55	44	25%	
Median Sales Price	\$800,000	\$1,285,000	-38%	\$950,000	\$889,058	7%	
Percent of Original List Price Received	101.9%	98.9%	3%	100.0%	94.8%	5%	
Median Days on Market Until Sale	8	25	-68%	13	16	-19%	
Inventory of Homes for Sale	27	41	-34%				

Condos		August		Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	0	1		4	4	0%	
Closed Sales	2	0		4	2	100%	
Median Sales Price	\$605,000	\$0		\$640,000	\$492,500	30%	
Percent of Original List Price Received	100.0%	0.0%		98.8%	96.6%	2%	
Median Days on Market Until Sale	40	0		25	35	-29%	
Inventory of Homes for Sale	2	1		-			









August 2013

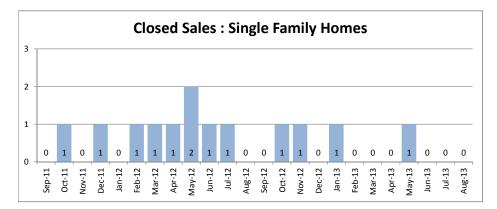
Ala Moana - Kakaako (1-2-3)



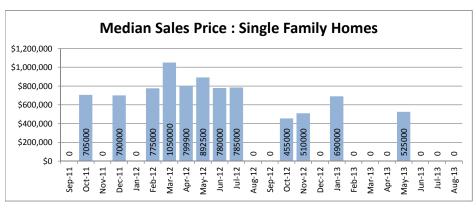
August 2013

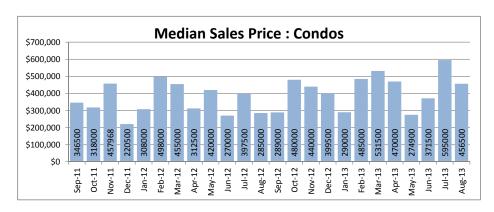
Single Family Homes		August		Year to Date			
Single Fairing Homes	2013	2012	Change	2013	2012	Change	
New Listings	1	0	-	8	7	14%	
Closed Sales	0	0	-	2	7	-71%	
Median Sales Price	\$0	\$0	-	\$607,500	\$799,900	-24%	
Percent of Original List Price Received	0.0%	0.0%	-	99.7%	94.2%	6%	
Median Days on Market Until Sale	0	0	-	55	52	6%	
Inventory of Homes for Sale	3	2	50%				

Condos		August		Year to Date				
Condos	2013	2012	Change	2013	2012	Change		
New Listings	64	52	23%	412	310	33%		
Closed Sales	47	33	42%	286	262	9%		
Median Sales Price	\$456,500	\$285,000	60%	\$387,000	\$351,550	10%		
Percent of Original List Price Received	101.4%	95.3%	6%	101.2%	97.7%	4%		
Median Days on Market Until Sale	27	36	-25%	30	42	-29%		
Inventory of Homes for Sale	173	150	15%					









August 2013

Downtown - Nuuanu

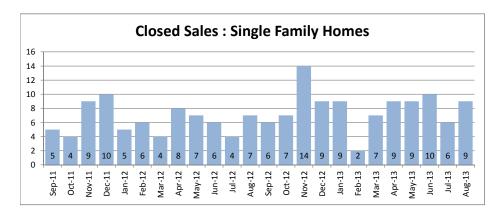
1-1-8 to 1-2-2



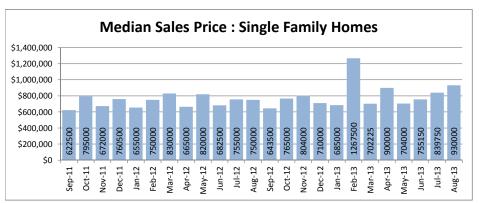
August 2013

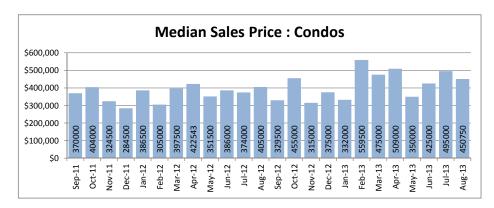
Single Family Homes		August		Year to Date			
Single Fairing Florines	2013	2012	Change	2013	2012	Change	
New Listings	13	16	-19%	82	85	-4%	
Closed Sales	9	7	29%	62	48	29%	
Median Sales Price	\$930,000	\$750,000	24%	\$760,150	\$750,000	1%	
Percent of Original List Price Received	100.5%	93.9%	7%	95.1%	94.1%	1%	
Median Days on Market Until Sale	23	9	156%	31	34	-9%	
Inventory of Homes for Sale	33	44	-25%				

Condos		August		Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	39	41	-5%	339	258	31%	
Closed Sales	36	34	6%	244	198	23%	
Median Sales Price	\$450,750	\$405,000	11%	\$447,000	\$372,500	20%	
Percent of Original List Price Received	96.1%	97.9%	-2%	95.3%	96.1%	-1%	
Median Days on Market Until Sale	18	36	-50%	31	40	-23%	
Inventory of Homes for Sale	138	133	4%				

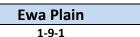








August 2013

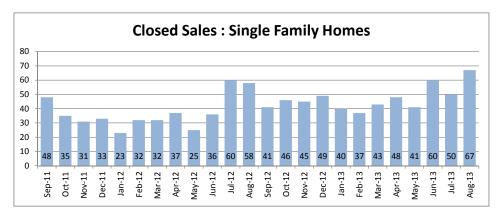




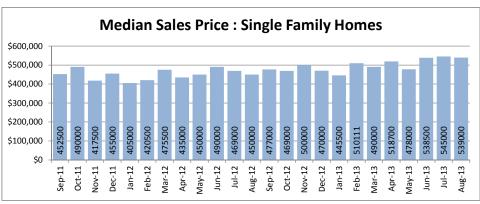
August 2013

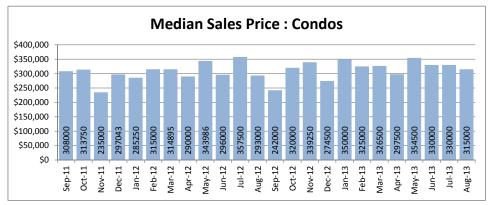
Single Family Homes		August		Year to Date			
Single Failing Florines	2013	2012	Change	2013	2012	Change	
New Listings	71	50	42%	532	409	30%	
Closed Sales	67	58	16%	385	315	22%	
Median Sales Price	\$539,000	\$450,000	20%	\$515,000	\$459,000	12%	
Percent of Original List Price Received	99.8%	96.8%	3%	99.0%	97.9%	1%	
Median Days on Market Until Sale	16	22	-27%	17	26	-35%	
Inventory of Homes for Sale	164	139	18%				

Condos		August		Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	56	30	87%	295	208	42%	
Closed Sales	42	27	56%	225	185	22%	
Median Sales Price	\$315,000	\$293,000	8%	\$330,000	\$315,000	5%	
Percent of Original List Price Received	99.2%	110.6%	-10%	97.6%	98.4%	-1%	
Median Days on Market Until Sale	12	12	0%	15	25	-40%	
Inventory of Homes for Sale	112	78	44%	-			









August 2013

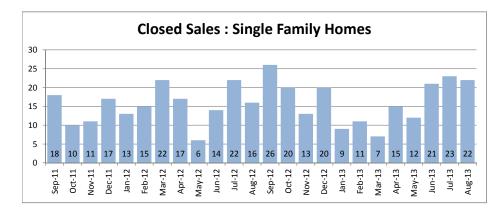


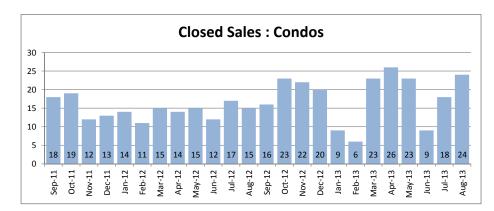


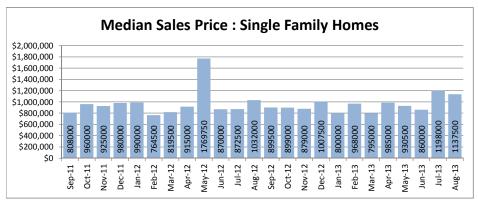
August 2013

Single Family Homes	August			Year to Date			
Single Fairing Florines	2013	2012	Change	2013	2012	Change	
New Listings	25	17	47%	177	171	4%	
Closed Sales	22	16	38%	122	126	-3%	
Median Sales Price	\$1,137,500	\$1,032,000	10%	\$987,000	\$880,000	12%	
Percent of Original List Price Received	95.2%	98.5%	-3%	99.5%	94.4%	5%	
Median Days on Market Until Sale	25	29	-14%	22	31	-29%	
Inventory of Homes for Sale	71	80	-11%				

Condos		August		Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	24	22	9%	177	142	25%	
Closed Sales	24	15	60%	141	115	23%	
Median Sales Price	\$589,500	\$550,000	7%	\$567,000	\$523,000	8%	
Percent of Original List Price Received	99.2%	98.6%	1%	100.4%	96.0%	5%	
Median Days on Market Until Sale	18	31	-42%	14	41	-66%	
Inventory of Homes for Sale	60	57	5%				









August 2013

Kailua - Waimanalo

1-4-1 to Selected 1-4-4



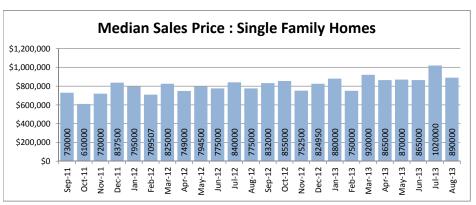
August 2013

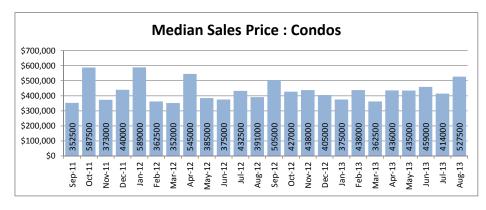
Single Family Homes		August		Year to Date			
Single Fairing Florines	2013	2012	Change	2013	2012	Change	
New Listings	37	26	42%	276	229	21%	
Closed Sales	29	29	0%	211	194	9%	
Median Sales Price	\$890,000	\$775,000	15%	\$875,000	\$782,500	12%	
Percent of Original List Price Received	99.4%	97.5%	2%	97.8%	95.4%	3%	
Median Days on Market Until Sale	10	23	-57%	15	33	-55%	
Inventory of Homes for Sale	97	111	-13%				

Condos	August			Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	11	8	38%	87	81	7%	
Closed Sales	20	17	18%	63	79	-20%	
Median Sales Price	\$527,500	\$391,000	35%	\$438,000	\$407,000	8%	
Percent of Original List Price Received	101.1%	99.0%	2%	101.9%	98.8%	3%	
Median Days on Market Until Sale	11	21	-48%	9	25	-64%	
Inventory of Homes for Sale	39	36	8%	-			









August 2013

Kalihi - Palama

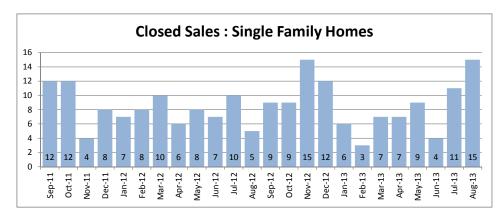
1-1-2 to 1-1-7



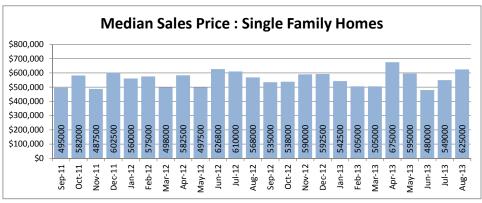
August 2013

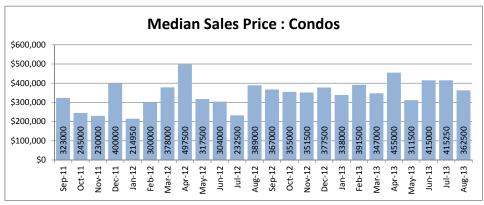
Single Family Homes	August			Year to Date		
Single Fairing Florines	2013	2012	Change	2013	2012	Change
New Listings	13	11	18%	115	89	29%
Closed Sales	15	5	200%	60	63	-5%
Median Sales Price	\$625,000	\$568,000	10%	\$550,000	\$560,000	-2%
Percent of Original List Price Received	91.2%	98.8%	-8%	95.7%	93.6%	2%
Median Days on Market Until Sale	9	16	-44%	25	24	4%
Inventory of Homes for Sale	59	29	103%			

Condos	August			Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	12	5	140%	94	87	8%	
Closed Sales	10	10	0%	64	66	-3%	
Median Sales Price	\$362,500	\$389,000	-7%	\$367,500	\$316,000	16%	
Percent of Original List Price Received	100.3%	98.5%	2%	100.0%	93.4%	7%	
Median Days on Market Until Sale	9	80	-89%	18	36	-50%	
Inventory of Homes for Sale	36	37	-3%	-			









August 2013

Kaneohe

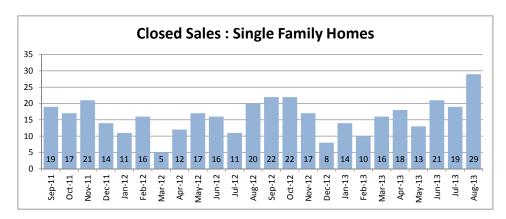
Selected 1-4-4 to 1-4-7

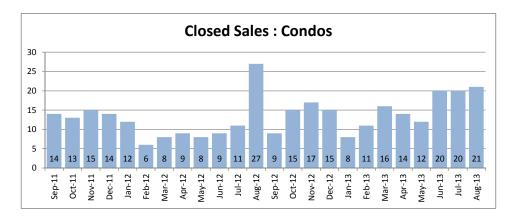


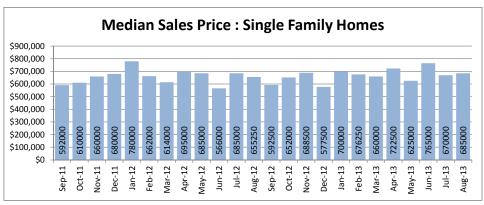
August 2013

Single Family Homes	August			Year to Date		
Single Failing Florines	2013	2012	Change	2013	2012	Change
New Listings	21	34	-38%	189	177	7%
Closed Sales	29	20	45%	139	109	28%
Median Sales Price	\$685,000	\$655,250	5%	\$690,000	\$670,000	3%
Percent of Original List Price Received	97.9%	98.9%	-1%	98.6%	97.8%	1%
Median Days on Market Until Sale	26	19	37%	25	29	-14%
Inventory of Homes for Sale	86	84	2%			

Condos	August			Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	20	21	-5%	150	119	26%	
Closed Sales	21	27	-22%	125	90	39%	
Median Sales Price	\$375,000	\$419,000	-11%	\$422,000	\$409,500	3%	
Percent of Original List Price Received	90.9%	100.0%	-9%	99.5%	99.3%	0%	
Median Days on Market Until Sale	11	13	-15%	14	29	-52%	
Inventory of Homes for Sale	53	58	-9%				









August 2013

Kapahulu - Diamond Head 1-3-1 to 1-3-4



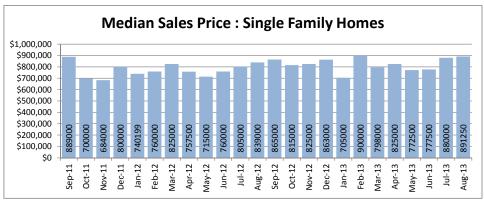
August 2013

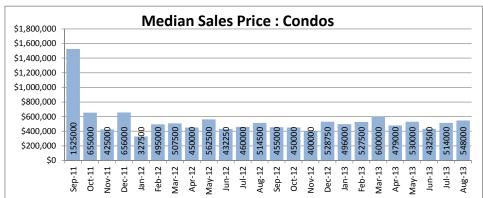
Single Family Homes	August			Year to Date			
Single Fairing Florines	2013	2012	Change	2013	2012	Change	
New Listings	27	31	-13%	177	191	-7%	
Closed Sales	22	22	0%	134	165	-19%	
Median Sales Price	\$891,250	\$839,000	6%	\$826,956	\$778,000	6%	
Percent of Original List Price Received	101.0%	95.2%	6%	101.2%	94.3%	7%	
Median Days on Market Until Sale	10	31	-68%	14	30	-53%	
Inventory of Homes for Sale	63	90	-30%				

Condos	August			Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	11	17	-35%	94	91	3%	
Closed Sales	9	6	50%	79	56	41%	
Median Sales Price	\$548,000	\$514,500	7%	\$514,000	\$470,000	9%	
Percent of Original List Price Received	100.0%	85.5%	17%	97.9%	96.5%	1%	
Median Days on Market Until Sale	48	34	41%	28	38	-26%	
Inventory of Homes for Sale	47	63	-25%	ı			









August 2013

Makaha - Nanakuli

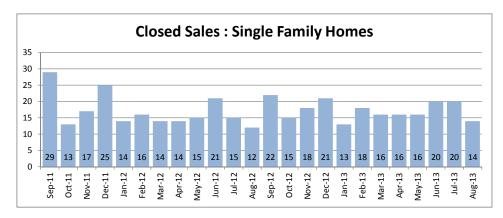
1-8-1 to 1-8-9



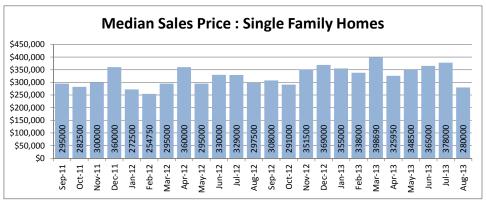
August 2013

Single Family Homes		August			Year to Date			
Single Fairing Homes	2013	2012	Change	2013	2012	Change		
New Listings	38	30	27%	238	217	10%		
Closed Sales	14	12	17%	114	130	-12%		
Median Sales Price	\$280,000	\$297,500	-6%	\$328,000	\$311,250	5%		
Percent of Original List Price Received	92.7%	99.5%	-7%	94.0%	93.8%	0%		
Median Days on Market Until Sale	59	37	59%	42	31	35%		
Inventory of Homes for Sale	123	115	7%					

Condos	August			Year to Date		
Condos	2013	2012	Change	2013	2012	Change
New Listings	14	17	-18%	142	99	43%
Closed Sales	12	3	300%	84	48	75%
Median Sales Price	\$107,500	\$85,000	26%	\$101,250	\$90,000	13%
Percent of Original List Price Received	96.9%	94.4%	3%	89.6%	91.4%	-2%
Median Days on Market Until Sale	33	52	-37%	33	53	-38%
Inventory of Homes for Sale	64	65	-2%	-		









August 2013

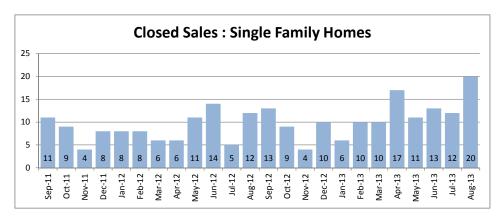
Makakilo 1-9-2 to 1-9-3



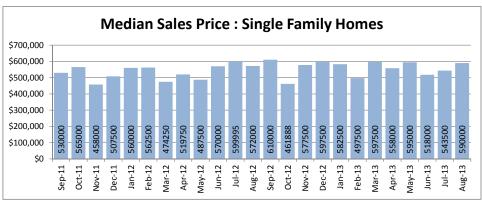
August 2013

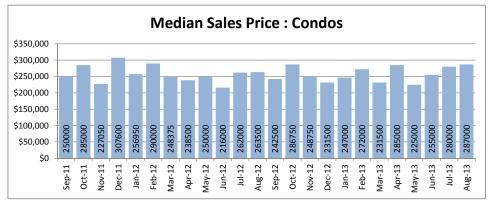
Single Family Homes	August			Year to Date		
Single Family Homes	2013	2012	Change	2013	2012	Change
New Listings	19	14	36%	139	102	36%
Closed Sales	20	12	67%	101	73	38%
Median Sales Price	\$590,000	\$572,000	3%	\$565,000	\$565,000	0%
Percent of Original List Price Received	99.3%	99.7%	0%	100.0%	97.6%	2%
Median Days on Market Until Sale	23	50	-54%	20	54	-63%
Inventory of Homes for Sale	58	50	16%			

Condos	August			Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	10	11	-9%	74	69	7%	
Closed Sales	8	6	33%	62	57	9%	
Median Sales Price	\$287,000	\$263,500	9%	\$259,000	\$250,000	4%	
Percent of Original List Price Received	99.3%	101.4%	-2%	96.1%	96.5%	0%	
Median Days on Market Until Sale	31	39	-21%	16	22	-27%	
Inventory of Homes for Sale	21	20	5%				









August 2013

Makiki - Moiliili

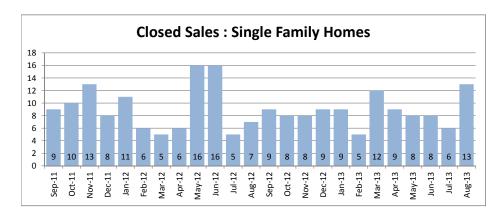
1-2-4 to 1-2-9 (except 1-2-6)

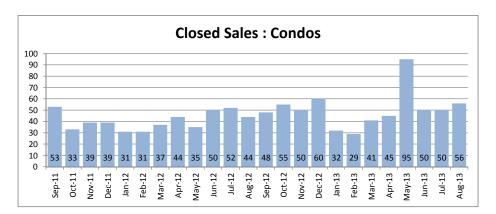


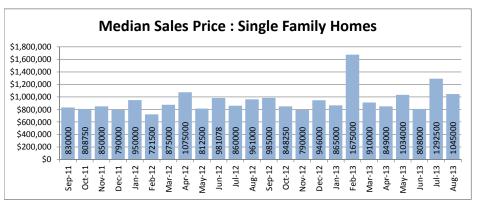
August 2013

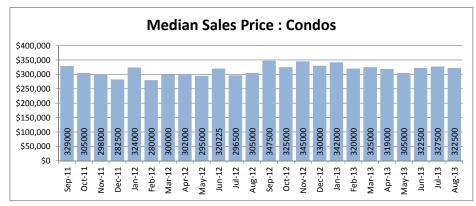
Single Family Homes	August			Year to Date		
Single Failing Homes	2013	2012	Change	2013	2012	Change
New Listings	11	11	0%	90	90	0%
Closed Sales	13	7	86%	68	72	-6%
Median Sales Price	\$1,045,000	\$961,000	9%	\$970,000	\$910,500	7%
Percent of Original List Price Received	110.1%	101.3%	9%	100.8%	94.8%	6%
Median Days on Market Until Sale	31	39	-21%	31	21	48%
Inventory of Homes for Sale	43	41	5%			

Condos	August			Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	90	62	45%	536	451	19%	
Closed Sales	56	44	27%	372	332	12%	
Median Sales Price	\$322,500	\$305,000	6%	\$320,000	\$302,000	6%	
Percent of Original List Price Received	99.2%	94.7%	5%	98.5%	95.0%	4%	
Median Days on Market Until Sale	17	40	-58%	20	31	-35%	
Inventory of Homes for Sale	185	196	-6%	-			









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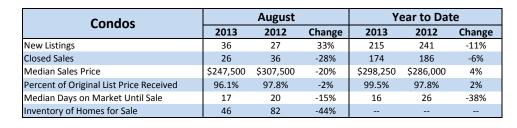
Mililani

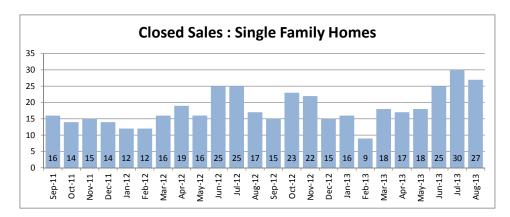
Selected 1-9-4 to 1-9-5



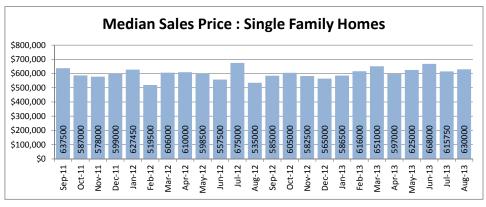
August 2013

Single Family Homes	August			Year to Date			
Single running monies	2013	2012	Change	2013	2012	Change	
New Listings	23	24	-4%	196	180	9%	
Closed Sales	27	17	59%	162	156	4%	
Median Sales Price	\$630,000	\$535,000	18%	\$622,500	\$598,500	4%	
Percent of Original List Price Received	99.2%	97.3%	2%	100.0%	98.5%	2%	
Median Days on Market Until Sale	31	19	63%	16	28	-43%	
Inventory of Homes for Sale	59	58	2%				











August 2013

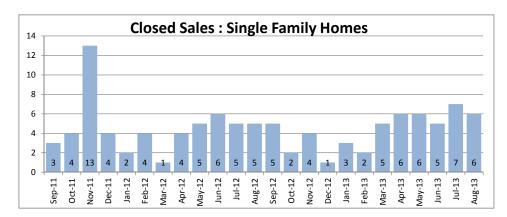
Moanalua - Salt Lake



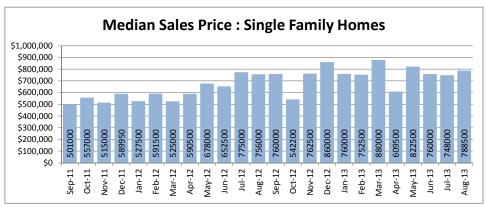
August 2013

Single Family Homes		August			Year to Date			
Single running monies	2013	2012	Change	2013	2012	Change		
New Listings	9	3	200%	57	36	58%		
Closed Sales	6	5	20%	41	32	28%		
Median Sales Price	\$788,500	\$756,000	4%	\$760,000	\$700,000	9%		
Percent of Original List Price Received	102.0%	102.9%	-1%	101.5%	98.2%	3%		
Median Days on Market Until Sale	12	9	33%	29	21	38%		
Inventory of Homes for Sale	15	15	0%					

Condos	August			Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	23	26	-12%	161	164	-2%	
Closed Sales	17	22	-23%	117	126	-7%	
Median Sales Price	\$275,000	\$262,000	5%	\$295,000	\$273,500	8%	
Percent of Original List Price Received	98.6%	97.9%	1%	98.7%	95.8%	3%	
Median Days on Market Until Sale	20	17	18%	17	21	-19%	
Inventory of Homes for Sale	58	63	-8%				









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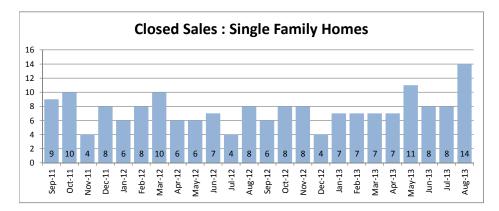
North Shore



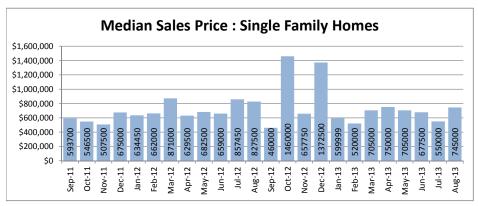
August 2013

Single Family Homes	August			Year to Date			
Single Fairing Florines	2013	2012	Change	2013	2012	Change	
New Listings	13	11	18%	117	86	36%	
Closed Sales	14	8	75%	65	56	16%	
Median Sales Price	\$745,000	\$827,500	-10%	\$663,500	\$694,000	-4%	
Percent of Original List Price Received	95.2%	99.2%	-4%	94.9%	94.4%	1%	
Median Days on Market Until Sale	70	33	112%	37	57	-35%	
Inventory of Homes for Sale	61	63	-3%				

Condos	August			Year to Date			
condos	2013	2012	Change	2013	2012	Change	
New Listings	9	6	50%	42	38	11%	
Closed Sales	6	6	0%	30	23	30%	
Median Sales Price	\$415,000	\$360,000	15%	\$382,500	\$295,000	30%	
Percent of Original List Price Received	99.4%	91.4%	9%	98.8%	92.5%	7%	
Median Days on Market Until Sale	32	120	-73%	53	91	-42%	
Inventory of Homes for Sale	18	32	-44%				









August 2013

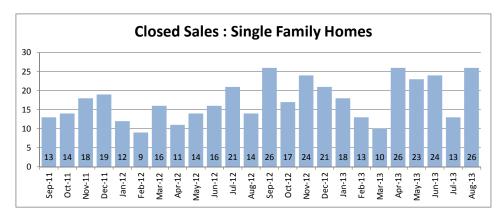
Pearl City - Aiea



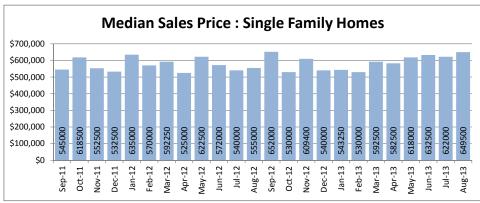
August 2013

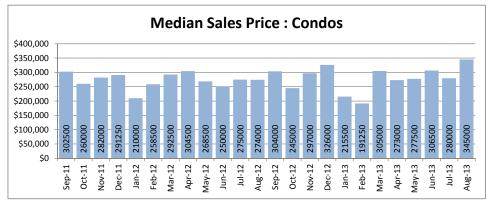
Single Family Homes	August			Year to Date			
Single running monies	2013	2012	Change	2013	2012	Change	
New Listings	19	26	-27%	193	160	21%	
Closed Sales	26	14	86%	157	115	37%	
Median Sales Price	\$649,500	\$555,000	17%	\$597,500	\$576,000	4%	
Percent of Original List Price Received	100.0%	95.0%	5%	96.4%	95.2%	1%	
Median Days on Market Until Sale	16	48	-67%	23	29	-21%	
Inventory of Homes for Sale	57	65	-12%				

Condos	August			Year to Date			
2011403	2013	2012	Change	2013	2012	Change	
New Listings	50	24	108%	274	219	25%	
Closed Sales	23	27	-15%	193	185	4%	
Median Sales Price	\$345,000	\$274,000	26%	\$285,000	\$270,000	6%	
Percent of Original List Price Received	98.9%	96.1%	3%	100.0%	95.1%	5%	
Median Days on Market Until Sale	10	24	-58%	15	40	-63%	
Inventory of Homes for Sale	84	85	-1%				









August 2013

Wahiawa 1-7-1 to 1-7-7

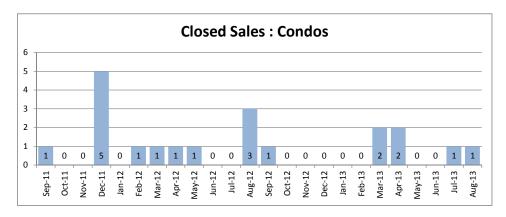


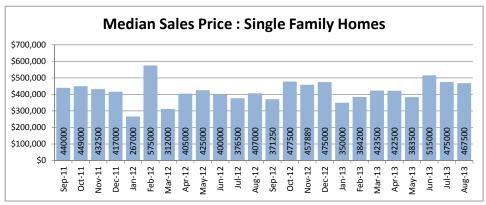
August 2013

Single Family Homes	August			Year to Date			
Single running monies	2013	2012	Change	2013	2012	Change	
New Listings	12	8	50%	74	60	23%	
Closed Sales	6	9	-33%	49	38	29%	
Median Sales Price	\$467,500	\$407,000	15%	\$415,000	\$390,000	6%	
Percent of Original List Price Received	101.6%	93.6%	9%	92.2%	97.9%	-6%	
Median Days on Market Until Sale	12	6	100%	11	25	-56%	
Inventory of Homes for Sale	33	31	6%				

Condos		August Year to Date					
Condos	2013	2012	Change	2013	2012	Change	
New Listings	2	1	100%	9	15	-40%	
Closed Sales	1	3	-67%	9	8	13%	
Median Sales Price	\$161,000	\$96,000	68%	\$145,000	\$112,500	29%	
Percent of Original List Price Received	95.8%	83.5%	15%	93.5%	91.9%	2%	
Median Days on Market Until Sale	15	60	-75%	40	70	-43%	
Inventory of Homes for Sale	6	15	-60%				









August 2013

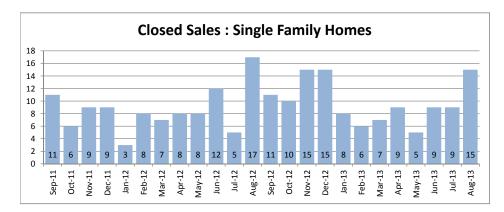
Waialae - Kahala



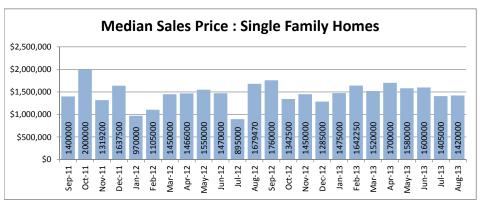
August 2013

Single Family Homes		August		Year to Date			
Single Fairing Florines	2013	2012	Change	2013	2012	Change	
New Listings	14	13	8%	96	82	17%	
Closed Sales	15	17	-12%	68	69	-1%	
Median Sales Price	\$1,420,000	\$1,679,470	-15%	\$1,565,000	\$1,382,000	13%	
Percent of Original List Price Received	101.5%	94.5%	7%	102.6%	92.3%	11%	
Median Days on Market Until Sale	10	27	-63%	24	46	-48%	
Inventory of Homes for Sale	52	58	-10%				

Condos	August Year to Date				e	
Condos	2013	2012	Change	2013	2012	Change
New Listings	6	5	20%	39	40	-3%
Closed Sales	3	1	200%	31	27	15%
Median Sales Price	\$459,000	\$115,000	299%	\$438,000	\$410,850	7%
Percent of Original List Price Received	100.0%	76.7%	30%	95.8%	95.5%	0%
Median Days on Market Until Sale	40	92	-57%	40	33	21%
Inventory of Homes for Sale	15	15	0%			









August 2013

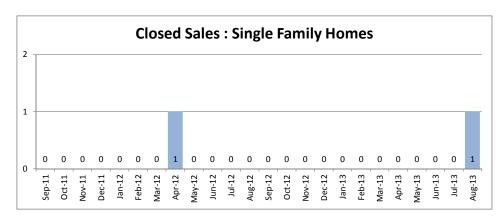
Waikiki	
1-2-6	



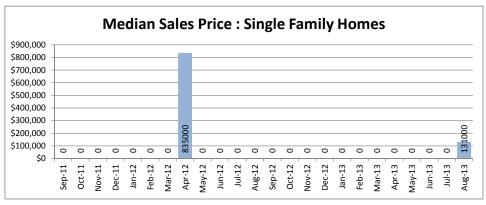
August 2013

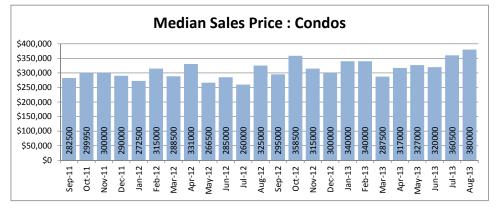
Single Family Homes		August		Year to Date				
Single Failing Florines	2013	2012	Change	2013	2012	Change		
New Listings	0	0		2	1	100%		
Closed Sales	1	0		1	1	0%		
Median Sales Price	\$131,000	\$0		\$131,000	\$835,000	-84%		
Percent of Original List Price Received	87.9%	0.0%		87.9%	92.9%	-5%		
Median Days on Market Until Sale	42	0		42	42	0%		
Inventory of Homes for Sale	2	0						

Condos		August		Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	127	126	1%	1040	857	21%	
Closed Sales	79	77	3%	747	597	25%	
Median Sales Price	\$380,000	\$325,000	17%	\$329,000	\$355,000	-7%	
Percent of Original List Price Received	98.7%	95.6%	3%	95.4%	29.0%	229%	
Median Days on Market Until Sale	39	30	30%	32	40	-20%	
Inventory of Homes for Sale	448	518	-14%	-			









August 2013

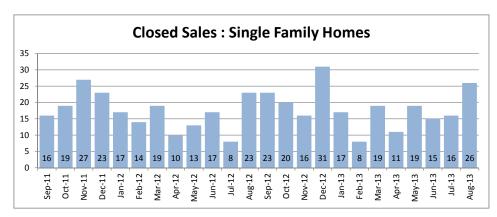
Waipahu	
1-9-4	



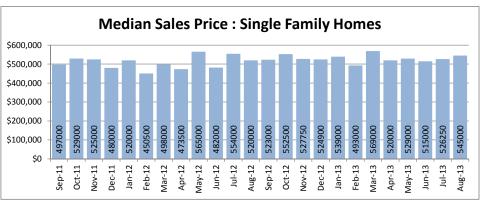
August 2013

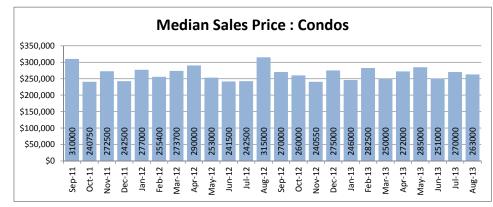
Single Family Homes		August		Year to Date				
Single Fairing Florines	2013	2012	Change	2013	2012	Change		
New Listings	17	23	-26%	171	144	19%		
Closed Sales	26	23	13%	134	114	18%		
Median Sales Price	\$545,000	\$520,000	5%	\$530,000	\$485,000	9%		
Percent of Original List Price Received	97.0%	100.0%	-3%	98.3%	95.1%	3%		
Median Days on Market Until Sale	21	22	-5%	21	31	-32%		
Inventory of Homes for Sale	77	67	15%					

Condos		August		Year to Date			
Condos	2013	2012	Change	2013	2012	Change	
New Listings	25	14	79%	187	146	28%	
Closed Sales	17	13	31%	147	88	67%	
Median Sales Price	\$263,000	\$315,000	-17%	\$270,000	\$255,500	6%	
Percent of Original List Price Received	103.1%	100.0%	3%	101.9%	92.9%	10%	
Median Days on Market Until Sale	8	14	-43%	12	29	-59%	
Inventory of Homes for Sale	46	63	-27%	-			









August 2013

Windward Coast

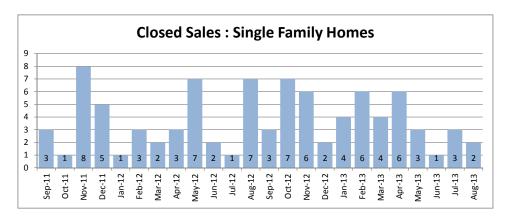
1-4-8 to 1-5-5

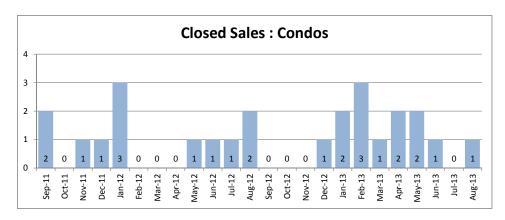


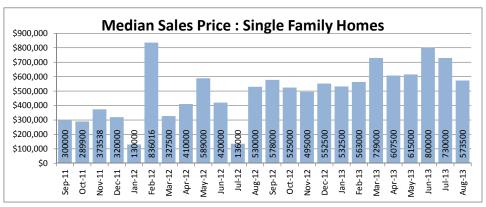
August 2013

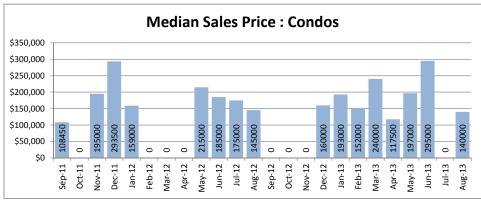
Single Family Homes		August		Year to Date			
Single Fairing Florines	2013	2012	Change	2013	2012	Change	
New Listings	13	3	333%	67	67	0%	
Closed Sales	2	7	-71%	27	29	-7%	
Median Sales Price	\$573,500	\$530,000	8%	\$584,000	\$460,000	27%	
Percent of Original List Price Received	98.0%	88.5%	11%	86.5%	98.9%	-13%	
Median Days on Market Until Sale	102	22	364%	49	30	63%	
Inventory of Homes for Sale	42	47	-11%				

Condos	August Year to Date					
Condos	2013	2012	Change	2013	2012	Change
New Listings	2	0	-	23	16	44%
Closed Sales	1	2	-50%	12	9	33%
Median Sales Price	\$140,000	\$145,000	-3%	\$192,500	\$185,000	4%
Percent of Original List Price Received	92.9%	98.3%	-5%	95.3%	100.0%	-5%
Median Days on Market Until Sale	146	32	356%	51	56	-9%
Inventory of Homes for Sale	11	11	0%	ı		









Central Region	20	12 Median	20	013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	\$	500,000	\$		21.0%	\$105,000	1	1	0.0%	0
MILILANI AREA	\$	545,000	\$	610,000	11.9%	\$65,000	13	12	-7.7%	-1
MILILANI MAUKA	\$	670,000	\$	•	16.4%	\$110,000	9	11	22.2%	2
WAHIAWA AREA	\$	398,500	\$		2.9%	\$11,500	4	1	-75.0%	-3
WAHIAWA HEIGHTS	\$	452,250	\$	•	16.1%	\$72,750	4	4	0.0%	0
WAHIAWA PARK	\$	385,000	\$	407,000	5.7%	\$22,000	1	1	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$	450,000	\$	•	-11.3%	-\$51,000	1	3	200.0%	2
Central Region	\$	520,000	\$	605,000	16.3%	\$85,000	33	33	0.0%	0
eentrar negion	Ψ.	320,000	Ψ.	003,000	10.070	403,000	33	33	0.070	
Diamond Hd Region	20	12 Median	20	013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AINA HAINA AREA	\$	977,500	\$	775,000	-20.7%	-\$202,500	2	2	0.0%	0
BLACK POINT	\$	3,038,000	\$	-	-100.0%	-\$3,038,000	1	0	-100.0%	-1
DIAMOND HEAD	\$	2,150,000	\$	2,211,250	2.8%	\$61,250	1	4	300.0%	3
HAWAII LOA RIDGE		1,900,000	\$	-	-100.0%	-\$1,900,000	1	0	-100.0%	-1
KAHALA AREA	\$	1,870,000		2,137,500	14.3%	\$267,500	7	4	-42.9%	-3
KAHALA KUA	\$	-		1,435,000	-	\$1,435,000	0	2	-	2
KAILANI IKI	\$	707,500	\$		-100.0%	-\$707,500	1	0	-100.0%	-1
KAIMUKI	\$	862.000	\$		-6.0%	-\$52,000	8	2	-75.0%	-6
KAPAHULU	\$	700,250	\$	•	26.7%	\$187,250	4	5	25.0%	1
KULIOUOU	\$	725,000	\$	816,000	12.6%	\$91,000	1	1	0.0%	0
MAUNALANI HEIGHTS	\$	889,000	\$	-	-100.0%	-\$889,000	3	0	-100.0%	-3
PAIKO LAGOON		2,270,000	\$	-		-\$2,270,000	1	0	-100.0%	-3 -1
PALOLO	\$	685,000	\$	780,000	13.9%	\$95,000	2	6	200.0%	4
PUUPANINI	\$	720,000	\$	-	-100.0%	-\$720,000	1	0	-100.0%	-1
ST. LOUIS	\$	476,000		1,075,000	125.8%	\$599,000	1	2	100.0%	1
WAIALAE G/C		1,427,235		3,350,000	134.7%	\$1,922,765	2	1	-50.0%	-1
WAIALAE G/C WAIALAE IKI	\$	1,105,000		1,550,000	40.3%	\$445,000	3	4	33.3%	1
WAIALAE IKI WAIALAE NUI RDGE	\$	780,000		1,068,325	37.0%	\$288,325	3	2	-33.3%	-1
WAIALAE NOI RDGE WAIALAE NUI LWR	\$	760,000	\$		-	\$740,000	0	2	-33.370	2
WILHELMINA		1,020,000	\$		-7.0%	-\$71,000	2	3	50.0%	1
Diamond Hd Region	\$	899,500	\$	934,500	3.9%		44	40	-9.1%	<u>-4</u>
Diamona na Region	Ą	699,500	۶	334,300	3.370	\$35,000	44	40	-5.1%	-4
Hawaii Kai Region	20	12 Median	20	013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ANCHORAGE	\$			1,109,000		\$1,109,000	0	2	-,	2
HAHAIONE-LOWER	\$	-	\$	925,000	-	\$925,000	0	1	-	1
HAHAIONE-UPPER	\$	_		1,357,500	_	\$1,357,500	0	2	_	2
KALAMA VALLEY	\$	693,000	\$	816,000	17.7%	\$123,000	1	2	100.0%	1
KAMILOIKI	\$	640,000	\$		11.7%	\$75,000	1	1	0.0%	0
KAMILO NUI	\$	-		1,349,000	-	\$1,349,000	0	1	-	1
KOKO VILLAS		1,125,000		1,290,000	14.7%	\$1,349,000	1	2	100.0%	1
KOKO HEAD TERRAC	\$	680,000	\$	-,230,000	-100.0%	-\$680,000	3	0	-100.0%	-3
KOKO KAI		1,997,500		-	-100.0%	-\$1,997,500	2	0	-100.0%	-3 -2
MARINERS COVE	\$	995,000	\$		-100.0%	-\$995,000	3	0	-100.0%	-3
MARINERS RIDGE	\$	992,500		1,000,000	0.8%	\$7,500	2	1	-50.0%	-s -1
MARINERS VALLEY	\$	992,500	\$		0.8%	\$7,500	0	2	-50.0%	-1 2
	\$	-		1,100,000	-	\$900,000	0	1		1
Marina West Portlock	\$	325,000		2,075,000	538.5%	\$1,750,000	1	1	0.0%	0
		323,000					0		0.0%	2
QUEENS GATE	\$	1 060 000		1,087,500	110 0%	\$1,087,500		2	0.09/	
TRIANGLE		1,069,000		2,350,000	119.8%	\$1,281,000	1	3	0.0%	0
WEST MARINA Hawaii Kai Region		1,275,000 1,032,000		1,192,250	-6.5% 10.2%	-\$82,750 \$105,500	16	22	200.0%	6
Hawaii Kai Region	\$	1,032,000	Þ	1,137,500	10.2%	\$105,500	16	22	37.5%	ь
Leeward Region	20	12 Median	20)13 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LUALUALEI	\$	280,000	\$	325,000	16.1%	\$45,000	3	2	-33.3%	-1
MAILI	\$	207,000	\$	•	43.7%	\$90,500	1	7	600.0%	6
MAILI SEA-MAKALAE 1		400,000	\$		-100.0%	-\$400,000	3		-100.0%	
	\$	•					0	0	-100.0%	-3 1
	Ċ									
MAILI SEA-NOHOKAI	\$	- 20E 000	\$	410,000	100.0%	\$410,000			100.00/	
MAILI SEA-NOHOKAI MAKAHA WAIANAE	\$ \$ \$	285,000 260,000	\$ \$ \$	200,000	-100.0% -23.1%	-\$285,000 -\$60,000	3 2	0 4	-100.0% 100.0%	-3 2

Single Family Solds - August 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Ewa Plain Region	201	2 Median	20.	13 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
EWA BEACH	\$	259,800	\$	620,000	138.6%	\$360,200	3	3	0.0%	0
EWA GEN ALII COURT	\$	365,000	\$	440,000	20.5%	\$75,000	1	1	0.0%	0
EWA GEN CORTEBELLA	\$	290,000	\$	-	-100.0%	-\$290,000	1	0	-100.0%	-1
EWA GEN HALEAKEA	\$	720,000	\$	751,000	4.3%	\$31,000	2	2	0.0%	0
EWA GEN LAS BRISAS	\$	357,500	\$	-	-100.0%	-\$357,500	2	0	-100.0%	-2
EWA GEN LAULANI-TIDES	\$	439,500	\$	460,000	4.7%	\$20,500	2	2	0.0%	0
EWA GEN LATITUDES	\$	-	\$	632,500	-	\$632,500	0	2	-	2
EWA GEN LOFTS	\$	-	\$	351,000	-	\$351,000	0	2	-	2
EWA GEN MONTECITO/TUSCANY	\$	399,950	\$	478,000	19.5%	\$78,050	3	1	-66.7%	-2
EWA GEN PRESCOTT	\$	540,000	\$	592,500	9.7%	\$52,500	1	2	100.0%	1
EWA GEN SODA CREEK	\$	-	\$	460,000	-	\$460,000	0	1	-	1
EWA GEN SONOMA	\$	-	\$	630,000	-	\$630,000	0	1	-	1
EWA GEN SUMMERHILL	\$	-	\$	507,000	-	\$507,000	0	1	-	1
EWA GEN SUN TERRA	\$	375,000	\$	555,000	48.0%	\$180,000	2	1	-50.0%	-1
EWA GEN SUN TERRA SOUTH	\$	426,250	\$	-	-100.0%	-\$426,250	2	0	-100.0%	-2
EWA GEN TERRAZZA	\$	-	\$	444,500	-	\$444,500	0	2	-	2
EWA GEN TIBURON	\$	380,000	\$	-	-100.0%	-\$380,000	3	0	-100.0%	-3
EWA GEN TROVARE	\$	-	\$	565,000	-	\$565,000	0	1	-	1
EWA VILLAGES	\$	450,000	\$	-	-100.0%	-\$450,000	5	0	-100.0%	-5
HOAKALEI-KA MAKANA	\$	-	\$	690,000	-	\$690,000	0	5	-	5
HUELANI	\$	497,500	\$	-	-100.0%	-\$497,500	2	0	-100.0%	-2
KAPOLEI	\$	572,000	\$	510,500	-10.8%	-\$61,500	3	4	33.3%	1
KAPOLEI-AELOA	\$	471,625	\$	-	-100.0%	-\$471,625	2	0	-100.0%	-2
KAPOLEI-KAI	\$	484,500	\$	540,000	11.5%	\$55,500	2	1	-50.0%	-1
KAPOLEI KNOLLS	\$	676,000	\$	677,000	0.1%	\$1,000	2	3	50.0%	1
KAPOLEI-IWALANI	\$	459,000	\$	514,000	12.0%	\$55,000	1	1	0.0%	0
KAPOLEI-KEKUILANI	\$	-	\$	490,000	-	\$490,000	0	3	-	3
KO OLINA	\$	890,000	\$	-	-100.0%	-\$890,000	1	0	-100.0%	-1
LEEWARD ESTATES	\$	355,000	\$	458,000	29.0%	\$103,000	1	1	0.0%	0
OCEAN POINTE	\$	467,500	\$	528,250	13.0%	\$60,750	12	20	66.7%	8
WESTLOCH ESTATES	\$	449,000	\$	532,000	18.5%	\$83,000	2	3	50.0%	1
WESTLOCH FAIRWAY	\$	557,000	\$	509,898	-8.5%	-\$47,102	3	4	33.3%	1
Ewa Plain Region	\$	450,000	\$	538,000	19.6%	\$88,000	58	67	15.5%	9
Makakilo Region	201	2 Median	20	13 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$	550,000	\$	553,500	0.6%	\$3,500	1	1	0.0%	0
MAKAKILO-HIGHLANDS	\$	-	\$	590,000	-	\$590,000	0	1	-	1
MAKAKILO-KUMULANI	\$	-		1,185,000	_	\$1,185,000	0	1	_	1
MAKAKILO-KAHIWELO	\$	664,000	\$	681,000	2.6%	\$17,000	1	1	0.0%	0
MAKAKILO-PALEHUA HGTS	\$	-	\$	986,000		\$986,000	0	1	-	1
MAKAKILO-UPPER	\$	480,000	\$	490,000	2.1%	\$10,000	3	4	33.3%	1
MAKAKILO-LOWER	\$	515,000	\$	497,500	-3.4%	-\$17,500	1	4	300.0%	3
MAKAKILO-STARSEDGE	\$	667,000	\$	-	-100.0%	-\$667,000	1	0	-100.0%	-1
MAKAKILO-WAI KALOI	\$	605,000	\$	675,000	11.6%	\$70,000	4	2	-50.0%	-2
MAKAKILO-WEST HILLS	-							_	_	5
	\$	-	\$	610,000	-	\$610,000	0	5		
NANAKAI GARDENS	\$ \$	390,000	\$ \$	610,000 -	-100.0%	\$610,000 -\$390,000	0 1	5 0	-100.0%	-1
		390,000 572,000		610,000 - 590,000					-100.0% 66.7%	-1 8
NANAKAI GARDENS Makakilo Region	\$ \$	572,000	\$ \$	590,000	-100.0% 3.1 %	-\$390,000 \$18,000	1 12	20	66.7%	8
NANAKAI GARDENS Makakilo Region North Shore Region	\$ \$	572,000 2 Median	\$ 20:	590,000 13 Median	-100.0% 3.1% +/-	-\$390,000 \$18,000 +/-	1 12 2012 Sold	0 20 2013 Sold	66.7% +/-	8 +/-
NANAKAI GARDENS Makakilo Region North Shore Region HALEIWA	\$ \$	572,000 .2 Median	\$ \$ 20 : \$	590,000 13 Median 745,000	-100.0% 3.1% +/- -	-\$390,000 \$18,000 +/-	1 12 2012 Sold 0	0 20 2013 Sold 2	66.7% +/- -	8 +/- 2
MANAKAI GARDENS Makakilo Region North Shore Region HALEIWA HAUULA	\$ \$	572,000 2 Median - -	\$ \$ 20 : \$ \$	590,000 13 Median 745,000 550,000	-100.0% 3.1% +/- -	-\$390,000 \$18,000 +/-	1 12 2012 Sold 0 0	0 20 2013 Sold 2 3	66.7% +/-	*/- 2 3
NANAKAI GARDENS Makakilo Region North Shore Region HALEIWA HAUULA KAWAILOA	\$ 201	572,000 2 Median - -	\$ 20: \$ \$ \$	590,000 13 Median 745,000 550,000 836,000	-100.0% 3.1% +/	-\$390,000 \$18,000 +/- - -	1 12 2012 Sold 0 0	0 20 2013 Sold 2 3 1	66.7% +/- - -	8 +/- 2 3 1
NANAKAI GARDENS Makakilo Region North Shore Region HALEIWA HAUULA KAWAILOA KAHUKU	\$ \$ 201	572,000 2 Median - - 587,000	\$ 20: \$ \$ \$ \$ \$	590,000 13 Median 745,000 550,000 836,000	-100.0% 3.1% +/100.0%	-\$390,000 \$18,000 +/- - - - -\$587,000	1 12 2012 Sold 0 0 0	0 20 2013 Sold 2 3 1	66.7% +/100.0%	8 +/- 2 3 1 -1
NANAKAI GARDENS Makakilo Region North Shore Region HALEIWA HAUULA KAWAILOA KAHUKU LAIE	\$ \$ 201 \$ \$ \$	572,000 2 Median - - - 587,000 415,000	\$ 20: \$ \$ \$ \$ \$	590,000 13 Median 745,000 550,000 836,000	-100.0% 3.1% +/100.0% -100.0%	-\$390,000 \$18,000 +/- - - -\$587,000 -\$415,000	1 12 2012 Sold 0 0 0 1	0 20 2013 Sold 2 3 1 0	+/100.0%	8 +/- 2 3 1 -1
NANAKAI GARDENS Makakilo Region North Shore Region HALEIWA HAUULA KAWAILOA KAHUKU LAIE MALAEKAHANA	\$ \$ 201 \$ \$ \$ \$ \$	572,000 2 Median 587,000 415,000 1,430,000	\$ 20: \$ \$ \$ \$ \$ \$ \$ \$ \$	590,000 13 Median 745,000 550,000 836,000 - -	-100.0% 3.1% +/100.0% -100.0% -100.0%	-\$390,000 \$18,000 +/- - - -\$587,000 -\$415,000 -\$1,430,000	1 12 2012 Sold 0 0 0 1 1 1	0 20 2013 Sold 2 3 1 0 0	+/100.0% -100.0%	8 +/- 2 3 1 -1 -1
NANAKAI GARDENS Makakilo Region North Shore Region HALEIWA HAUULA KAWAILOA KAHUKU LAIE MALAEKAHANA PUPUKEA	\$ \$ 201 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	572,000 2 Median 587,000 415,000 1,430,000 848,000	\$ \$ 20 : \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	590,000 13 Median 745,000 550,000 836,000 - - 815,000	-100.0% 3.1% +/100.0% -100.0% -3.9%	-\$390,000 \$18,000 +/\$587,000 -\$415,000 -\$1,430,000 -\$33,000	1 12 2012 Sold 0 0 1 1 1 2	0 20 2013 Sold 2 3 1 0 0 0	66.7% +/100.0% -100.0% -50.0%	8 +/- 2 3 1 -1 -1 -1
NANAKAI GARDENS Makakilo Region North Shore Region HALEIWA HAUULA KAWAILOA KAHUKU LAIE MALAEKAHANA PUPUKEA SUNSET AREA	\$ \$ 201 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	572,000 2 Median 587,000 415,000 1,430,000 848,000 1,600,000	\$ 20: \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	- 590,000 13 Median 745,000 550,000 836,000 - - 815,000	-100.0% 3.1% +/100.0% -100.0% -100.0% -3.9% -100.0%	-\$390,000 \$18,000 +/\$587,000 -\$415,000 -\$1,430,000 -\$33,000 -\$1,600,000	1 12 2012 Sold 0 0 1 1 1 2 1	0 20 2013 Sold 2 3 1 0 0 0	66.7% +/100.0% -100.0% -100.0% -50.0% -100.0%	8 +/- 2 3 1 -1 -1 -1 -1
NANAKAI GARDENS Makakilo Region North Shore Region HALEIWA HAUULA KAWAILOA KAHUKU LAIE MALAEKAHANA PUPUKEA	\$ \$ 201 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	572,000 2 Median 587,000 415,000 1,430,000 848,000	\$ \$ 20 : \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	590,000 13 Median 745,000 550,000 836,000 - - 815,000	-100.0% 3.1% +/100.0% -100.0% -3.9%	-\$390,000 \$18,000 +/\$587,000 -\$415,000 -\$1,430,000 -\$33,000	1 12 2012 Sold 0 0 1 1 1 2	0 20 2013 Sold 2 3 1 0 0 0	66.7% +/100.0% -100.0% -50.0%	8 +/- 2 3 1 -1 -1 -1

Single Family Solds - August 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	20	12 Median	20	13 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	\$	750,000			-100.0%	-\$750,000	1	0	-100.0%	-1
BEACHSIDE	\$	1,615,000	\$	1,897,500	17.5%	\$282,500	1	2	100.0%	1
COCONUT GROVE	\$	565,000	\$	761,000	34.7%	\$196,000	3	6	100.0%	3
ENCHANTED LAKE	\$	762,000	\$	940,000	23.4%	\$178,000	6	3	-50.0%	-3
GOVT/AG	\$	-		1,650,000	_	\$1,650,000	0	1	_	1
HILLCREST		1,040,000	\$	-	-100.0%	-\$1,040,000	1	0	-100.0%	-1
KAIMALINO		1,000,000	\$	-	-100.0%	-\$1,000,000	2	0	-100.0%	-2
KALAHEO HILLSIDE		1,100,000	\$	867,500	-21.1%	-\$232,500	3	2	-33.3%	-1
KAOPA	\$	670,000	\$	809.000	20.7%	\$139,000	1	2	100.0%	1
KAWAILOA	\$	-		1,450,000	-	\$1,450,000	0	1	-	1
KEOLU HILLS	\$	650,000	\$	725,000	11.5%	\$75,000	3	3	0.0%	0
KOOLAUPOKU	\$	-	\$	963,350	-	\$963,350	0	1	-	1
KUULEI TRACT	\$	_		1,650,000	_	\$1,650,000	0	2	_	2
KUKILAKILA	\$	_	\$	705,000	-	\$705,000	0	1	_	1
LANIKAI	\$	1,775,000	\$	3,200,000	80.3%	\$1,425,000	1	1	0.0%	0
MAUNAWILI	\$	797,500	\$	995,000	24.8%	\$197,500	2	3	50.0%	1
OLOMANA	\$	715,000	\$	-	-100.0%	-\$715,000	1	0	-100.0%	-1
WAIMANALO	\$	603,963	\$	365,000	-39.6%	-\$238,963	4	1	-75.0%	-3
Kailua Region	\$	775,000	\$	890,000	14.8%	\$115,000	29	29	0.0%	0
namaa negion	Ţ	, , 3,000	ڔ	0.50,000	17.0/0	Ģ113,000	2 3	23	0.070	U
Kaneohe Region	20	12 Median	20	13 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AHUIMANU AREA	\$	652.500	\$	675,000	3.4%	\$22,500	2	1	-50.0%	-1
AHUIMANU HILLS	\$	-	\$	825,000	-	\$825,000	0	1	-	1
ALII SHORES	\$	850,000		1,175,000	38.2%	\$325,000	1	1	0.0%	0
CASTLE HILL	\$	-	\$	700,000	-	\$700,000	0	1	-	1
CLUB VIEW ESTATES	\$	569,000	\$	520,000	-8.6%	-\$49,000	1	1	0.0%	0
HAIKU KNOLLS	\$	662,750	\$	-	-100.0%	-\$662,750	2	0	-100.0%	-2
HALE KOU	\$	716,000	\$	728,000	1.7%	\$12,000	1	1	0.0%	0
HAIKU PLANTATION	\$	1,352,500	\$	-	-100.0%	-\$1,352,500	1	0	-100.0%	-1
HAIKU PARK	\$	-	\$	895,000	-	\$895,000	0	1	-	1
HAIKU VILLAGE	\$	530,000	\$	674,500	27.3%	\$144,500	1	2	100.0%	1
HALEKAUWILA	\$	790,000	\$	670,500	-15.1%	-\$119,500	1	2	100.0%	1
HAUULA	\$	670,500	\$	462,000	-31.1%	-\$208,500	2	1	-50.0%	-1
KAAAWA	\$	757,500	\$	-	-100.0%	-\$757,500	1	0	-100.0%	-1
KAALAEA	\$	775,000	\$	500.000	-35.5%	-\$275,000	1	1	0.0%	0
KANEOHE BAY	\$	715,000	\$	-	-100.0%	-\$715,000	1	0	-100.0%	-1
KAM HWY MAKAI	\$	-	\$	565,000	-	\$565,000	0	1	-	1
KEAAHALA	\$	-	\$	655,000	-	\$655,000	0	3	-	3
KEAPUKA	\$	599,500	\$	-	-100.0%	-\$599,500	2	0	-100.0%	-2
KOKOKAHI	\$	-	\$	405,000	-	\$405,000	0	1	-	1
LULANI OCEAN	\$	-	\$	880,000	-	\$880,000	0	3	_	3
MAHALANI	\$	785,000	\$	960,000	22.3%	\$175,000	1	1	0.0%	0
MAHINUI	\$	-	- 1	1,135,000	-	\$1,135,000	0	2	-	2
MIKIOLA	\$	-	\$	650,000	-	\$650,000	0	1	_	1
NOHANANI TRACT	\$	_	\$	935,000	_	\$935,000	0	1	_	1
PARKWAY	\$	575,000	\$	-	-100.0%	-\$575,000	1	0	-100.0%	-1
PIKOILOA	\$	437,000	\$	585,000	33.9%	\$148,000	3	1	-66.7%	-2
	\$	530,000	\$	685,000	29.2%	\$155,000	3	1	-66.7%	-2
ΡΙΙΝΔΙΙΙΙΙ			J	000,000	23.270	7133,000	3	1	-00.770	-2
		-	- 1	•	_		Λ	1	_	1
PUNALUU WAIHEE WOODRIDGE	\$	450,000	\$	975,000 528,000	- 17.3%	\$975,000 \$78,000	0 1	1 2	100.0%	1

Single Family Solds - August2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4 **Pearl City Region** 2012 Median 2013 Median 2012 Sold 2013 Sold +/-+/-+/-+/-AIEA AREA \$ 565,000 \$ -100.0% -\$565,000 1 0 -100.0% -1 166.7% **AIEA HEIGHTS** \$ 625,000 \$ 706,000 13.0% \$81,000 3 8 5 **FOSTER VILLAGE** \$ 589,000 \$589,000 0 1 1 HALAWA \$ 505,000 -100.0% -\$505,000 0 -100.0% -2 \$ 2 HALAWA HEIGHTS \$ 675,000 \$675,000 0 1 1 **MOMILANI** \$ 450,000 \$450,000 1 1 **NEWTOWN** \$ 649,950 \$ 765,000 17.7% \$115,050 2 2 0.0% 0 **PACIFIC PALISADES** \$ 519,700 \$ 549,000 5.6% \$29,300 1 0.0% 0 1 PEARL CITY-UPPER \$ 520,000 564,000 8.5% \$44,000 3 6 100.0% Ś 3 **PEARLRIDGE** \$ \$ 1,090,000 \$1,090,000 0 1 1 WAIAU \$ 0 645,000 \$645,000 1 1 WAILUNA \$ 615,000 \$ 649,500 5.6% \$34,500 4 300.0% 3 1 -100.0% \$ 0 WAIMALU 690,000 -\$690,000 1 -100.0% -1 **Pearl City Region** \$ 555,000 \$ 649,500 17.0% \$94,500 14 26 85.7% 12 **Metro Region** 2012 Median 2013 Median +/-+/-2012 Sold 2013 Sold +/-+/-**ALEWA HEIGHTS** \$ 700,000 \$ 940,000 34.3% \$240,000 200.0% 2 ALIAMANU 823,000 \$ 635,000 -22.8% 0.0% 0 -\$188,000 1 1 **DOWSETT** \$ 1,025,000 \$ 1,015,000 2 -50.0% -1.0% -\$10,000 1 -1 KALIHI-LOWER \$ 350,000 \$ 613,000 75.1% \$263,000 1 4 300.0% 3 KALIHI UKA \$ \$ 720,000 \$720,000 0 1 1 \$ 560,000 625.000 11.6% 3 200.0% KALIHI-UPPER \$ \$65,000 1 2 KALIHI VALLEY \$ 648,100 Ś -100.0% -\$648,100 2 0 -100.0% -2 KAM HEIGHTS \$ 585,000 \$ 532,500 -9.0% 3 200.0% 2 -\$52.5001 KAPAHULU Ś 860.000 \$860,000 0 Ś 1 1 **KAPALAMA** \$ 575,000 0 3 \$ \$575,000 3 LILIHA \$ \$ 1,260,000 0 \$1,260,000 1 1 \$ 725,000 **MAKIKI AREA** \$ 850,000 17.2% \$125,000 1 1 0.0% 0 MAKIKI HEIGHTS \$ O \$ 1,219,000 \$1,219,000 2 2 \$ 965,500 2 100.0% MANOA AREA \$ 1,127,500 16.8% \$162,000 4 2 \$ MANOA-WOODLAWN 950,000 -100.0% -\$950,000 2 0 -100.0% -2 \$ \$ 0 MANOA LOWER \$ 1,100,000 _ \$1,100,000 1 _ 1 MOANALUA GARDENS \$ 745,500 12.7% 50.0% Ś 840,000 \$94,500 2 3 1 **MOANALUA VALLEY** \$ \$ 737,000 \$737,000 0 1 1 MOILIILI \$ 957,500 \$ 595,000 -37.9% -\$362,500 2 1 -50.0% -1 **NUUANU AREA** \$ 628,000 \$ 930,000 48.1% \$302,000 3 1 -66.7% -2 **PACIFIC HEIGHTS** \$ 804,000 -100.0% -\$804,000 1 0 -100.0% -1 Ś **PUUNUI** \$ 889,000 \$889,000 0 2 2 PAUOA VALLEY \$ Ś 750,000 _ \$750,000 0 1 _ 1 **PUNCHBOWL AREA** \$ 717,500 \$717,500 0 2 2 SALT LAKE \$ 732,750 \$ 1,150,000 56.9% \$417,250 2 1 -50.0% -1 UALAKAA \$ \$ 2,650,000 \$2,650,000 0 1 1 UNIVERSITY \$ \$ 1,350,000 \$1,350,000 0 1 1 WAIKIKI \$ 131,000 \$131,000 \$ \$ 742,500 782,000 \$39,500 24 44 Metro Region 5.3% 83.3% 20 +/-+/-Waipahu Region 2012 Median 2013 Median 2012 Sold 2013 Sold +/-+/-\$480,000 **CRESTVIEW** \$ \$ 480,000 -0 1 1 HARBOR VIEW \$ \$ 445,000 \$445,000 0 1 1 \$ **ROBINSON HEIGHTS** \$ 495,000 \$495,000 0 1 1 **ROYAL KUNIA** \$ 512,000 \$ 565,500 10.4% \$53,500 4 8 100.0% 4 VILLAGE PARK \$ 442,000 500,000 13.1% \$58,000 3 5 66.7% 2 WAIKELE \$ 555,500 \$ 627,500 13.0% \$72,000 2 4 100.0% 2 WAIPAHU ESTATES \$ 609,000 655,000 7.6% \$46,000 1 1 0.0% 0 \$

WAIPAHU TRIANGLE

WAIPAHU-LOWER

WAIPIO GENTRY

Waipahu Region

\$

\$

\$

505,000

380,000

435,000

468,000

\$

\$

\$

585,000

527,500

545,000

-100.0%

53.9%

21.3%

16.5%

-\$505,000

\$205,000

\$92,500

\$77,000

3

2

16

0

3

2

26

-100.0%

50.0%

100.0%

62.5%

-3

1

1

10

Condo Solds - August 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	203	L2 Median	20	13 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/
(ALIHI-LOWER	\$	-	\$	218,000	-	\$218,000	0	1	-	1
LAUNANI VALLEY	\$	-	\$	242,500	-	\$242,500	0	2	-	2
MILILANI AREA	\$	299,000	\$	236,000	-21.1%	-\$63,000	13	8	-38.5%	-5
MILILANI MAUKA	\$	335,000	\$	331,000	-1.2%	-\$4,000	17	12	-29.4%	-5
WAIHIAWA HEIGHTS	\$	75,000	\$	161,000	114.7%	\$86,000	1	1	0.0%	0
WHITMORE VILLAGE	\$	96,000	\$	-	-100.0%	-\$96,000	1	0	-100.0%	-1
WILIKINA	\$	119,500	\$	_	-100.0%	-\$119,500	1	0	-100.0%	-1
WAIPIO ACRES/WAIKALANI WOOD	\$	128,000	\$	156,450	22.2%	\$28,450	6	4	-33.3%	-2
,		300,000	\$	•			-			
Central Region	\$	300,000	Þ	240,000	-20.0%	-\$60,000	39	28	-28.2%	-1:
Diamond Hd Region	20:	L2 Median	20:	13 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/
DIAMOND HEAD	\$	530,000	\$	500,000	-5.7%	-\$30,000	5	8	60.0%	3
KULIOUOU	\$	-	\$	630,000	-	\$630,000	0	1	-	1
PAIKO LAGOON	\$	-	\$	580,000	-	\$580,000	0	1	-	1
ST. LOUIS	\$	495,000	\$	548,000	10.7%	\$53,000	1	1	0.0%	0
WAIALAE G/C	\$	115,000	\$	380,000	230.4%	\$265,000	1	2	100.0%	1
WAIALAE NUI VLY	\$	-	\$	459,000	-	\$459,000	0	1	-	1
Diamond Hd Region	\$	499,000	\$	561,500	12.5%	\$62,500	7	14	100.0%	7
	7	,	•			7 /				
Ewa Plain Region	20:	L2 Median	20	13 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/
AG/INDL/NAVY	\$	155,000	\$	-	-100.0%	-\$155,000	1	0	-100.0%	-1
EWA	\$	229,000	\$	253,000	10.5%	\$24,000	5	5	0.0%	0
EWA GEN	\$	236,500	\$	263,500	11.4%	\$27,000	1	2	100.0%	1
EWA BEACH	\$	165,000	\$	185,000	12.1%	\$20,000	2	1	-50.0%	-1
EWA GEN SODA CREEK	\$	232,700	\$	250,000	7.4%	\$17,300	2	4	100.0%	2
EWA GEN SUN TERRA ON THE PARK	\$	215,000	\$	247,000	14.9%	\$32,000	1	1	0.0%	0
HOAKALEI-KA MAKANA	\$	428,345	\$	-	-100.0%	-\$428,345	2	0	-100.0%	-2
KAPOLEI	\$	311,704	\$	287,500	-7.8%	-\$24,204	4	8	100.0%	4
KAPOLEI-MALANAI	\$	-	\$	243,250	-	\$243,250	0	2	-	2
KO OLINA	\$	475,000	\$	614,500	29.4%	\$139,500	1	10	900.0%	9
OCEAN POINTE	\$	332,500	\$	386,000	16.1%	\$53,500	8	8	0.0%	0
WESTLOCH FAIRWAY	\$	-	\$	303,500	-	\$303,500	0	1	-	1
Ewa Plain Region	\$	293,000	\$	315,000	7.5%	\$22,000	27	42	55.6%	15
	·					, ,				
Hawaii Kai Region	202	L2 Median	20	13 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/
HAHAIONE-LOWER	\$	495,500	\$	521,250	5.2%	\$25,750	2	8	300.0%	6
KALAMA VALLEY	\$	555,000	\$	590,000	6.3%	\$35,000	1	1	0.0%	0
MARINERS VALLEY	\$	523,000	\$	565,000	8.0%	\$42,000	1	1	0.0%	0
WEST MARINA	\$	550,000	\$	673,750	22.5%	\$123,750	11	14	27.3%	3
Hawaii Kai Region	\$	550,000	\$	589,500	7.2%	\$39,500	15	24	60.0%	9
				.		,				
Kailua Region		L2 Median			+/-	+/-		2013 Sold	+/-	+/
AIKAHI PARK	\$	415,000	\$	450,000	8.4%	\$35,000	3	1	-66.7%	-2
BLUESTONE	\$	825,000	\$	900,000	9.1%	\$75,000	1	3	200.0%	2
KAWAILOA	\$	-	\$	810,000	- 25.00/	\$810,000	0	1	- 22.22/	1
KAILUA TOWN	\$	375,000	\$	468,888	25.0%	\$93,888	9	11	22.2%	2
WAIMANALO	\$	337,000	\$	-	-100.0%	-\$337,000	1	0	-100.0%	-1
KUKILAKILA	\$	620,000	\$	620,000	0.0%	\$0	3	4	33.3%	1
Kailua Region	\$	391,000	\$	527,500	34.9%	\$136,500	17	20	17.6%	3
Leeward Region	201	L2 Median	20	13 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/
accirate inchion		LE IVICUIAII	\$	91,000	-	\$91,000	0	2	-	2
MAILI	_									
	\$	25 000		•						/
MAILI MAKAHA WAIANAE	\$ \$ \$	85,000 -	\$	112,000 57,000	31.8%	\$27,000 \$57,000	3	7	133.3%	4

Condo Solds - August 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

COUNTRY CLUB \$ HAIKU PLANTATION \$ HAIKU VILLAGE \$ HALE KOU \$ KAAAWA \$ LILIPUNA \$ PARKWAY \$ PUNALUU \$	515,000 435,000 464,750 240,000 230,000 484,000 - 60,000 382,000	\$ \$ \$ \$ \$ \$ \$	3 Median 579,000 460,000 460,000 249,000 - 549,000 492,000	+/- 12.4% 5.7% -1.0% 3.8% -100.0% 13.4%	+/- \$64,000 \$25,000 -\$4,750 \$9,000 -\$230,000	2012 Sold 5 1 1 1 1	1 1 1 1	+/80.0% 0.0% 0.0%	+/- -4 0 0
HAIKU PLANTATION \$ HAIKU VILLAGE \$ HALE KOU \$ KAAAWA \$ LILIPUNA \$ PARKWAY \$ PUNALUU \$	435,000 464,750 240,000 230,000 484,000 - 60,000 382,000	\$ \$ \$ \$ \$ \$	460,000 460,000 249,000 - 549,000 492,000	5.7% -1.0% 3.8% -100.0%	\$25,000 -\$4,750 \$9,000 -\$230,000	1 1 1	1 1	0.0% 0.0%	0 0
HAIKU VILLAGE \$ HALE KOU \$ KAAAWA \$ LILIPUNA \$ PARKWAY \$ PUNALUU \$	464,750 240,000 230,000 484,000 - 60,000 382,000	\$ \$ \$ \$ \$	460,000 249,000 - 549,000 492,000	-1.0% 3.8% -100.0%	-\$4,750 \$9,000 -\$230,000	1 1	1	0.0%	0
HALE KOU \$ KAAAWA \$ LILIPUNA \$ PARKWAY \$ PUNALUU \$	240,000 230,000 484,000 - 60,000 382,000	\$ \$ \$ \$ \$	249,000 - 549,000 492,000	3.8% -100.0%	\$9,000 -\$230,000	1			
KAAAWA \$ LILIPUNA \$ PARKWAY \$ PUNALUU \$	230,000 484,000 - 60,000 382,000	\$ \$ \$ \$	549,000 492,000	-100.0%	-\$230,000			0.0%	0
LILIPUNA \$ PARKWAY \$ PUNALUU \$	484,000 - 60,000 382,000 -	\$ \$ \$	492,000				0	-100.0%	-1
PARKWAY \$ PUNALUU \$	- 60,000 382,000 -	\$	492,000	13.470	\$65,000	1	3	200.0%	2
PUNALUU \$	60,000 382,000 -	\$	•	_	\$492,000	0	1	-	1
	382,000		130,000	116.7%	\$70,000	1	1	0.0%	0
PUUALII \$	-		130,000	-100.0%	-\$382,000	4	0	-100.0%	-4
PUOHALA VILLAGE \$		\$	177,500	-100.070	\$177,500	0	2	-100.070	2
	408.000	\$	375,000	-8.1%	-\$33,000	6	7	16.7%	1
	246,000	\$	315,000	28.0%	\$69,000	6	4	-33.3%	-2
	•	\$	•				22		
Kaneohe Region \$	410,000	Þ	375,000	-8.5%	-\$35,000	27	22	-18.5%	-5
Makakilo Region 2012	Median	201	.3 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
	263,500	\$	287,000	8.9%	\$23,500	6	8	33.3%	2
	263,500	\$	287,000	8.9%	\$23,500	6	8	33.3%	2
iviakakiio kegioli	203,300	Ą	207,000	0.370	323,300			33.370	
Metro Region 2012	Median	201	.3 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
	161,500	\$	277,000	71.5%	\$115,500	10	11	10.0%	1
·		\$	555,000	14.4%	\$70,000	3	2	-33.3%	-1
	415,000	\$	425,000	2.4%	\$10,000	11	1	-90.9%	-10
	320,000	\$	390,000	21.9%	\$70,000	1	9	800.0%	8
·	223,000	\$	280,000	25.6%	\$57,000	7	6	-14.3%	-1
·	590,000	\$	700,000	18.6%	\$110,000	19	27	42.1%	8
·	225,000	\$	235,000	4.4%	\$10,000	1	1	0.0%	0
	220,000	\$	180,000	-18.2%	-\$40,000	1	1	0.0%	0
	395,000	\$	280,000	-29.1%	-\$115,000	1	1	0.0%	0
	895,000	\$	435,000	-51.4%	-\$460,000	3	9	200.0%	6
	434,500	\$	415,000	-4.5%	-\$19,500	11	11	0.0%	0
	311,000	\$	378,500	21.7%	\$67,500	1	2	100.0%	1
LILIHA \$	-	\$	312,500	-	\$312,500	0	2	-	2
	250,000	\$	287,000	14.8%	\$37,000	3	1	-66.7%	-2
	310,000	\$	307,500	-0.8%	-\$2,500	14	20	42.9%	6
	285,000	\$	200,250	-29.7%	-\$84,750	3	4	33.3%	1
·	220,000	\$	-	-100.0%	-\$220,000	2	0	-100.0%	-2
	220,000	\$	_	-100.0%	-\$220,000	1	0	-100.0%	-1
	251,000	\$	409,900	63.3%	\$158,900	9	7	-22.2%	-2
	356,500	\$	355,000	-0.4%	-\$1,500	4	3	-25.0%	-1
		\$	-	-100.0%	-\$1,500	1	0	-100.0%	-1
		\$	314,000	46.0%	\$99,000	4	7	75.0%	3
PUNAHOU \$		\$	348,000	40.0%	\$348,000	0	8	-	8
	383,500	\$	300,000	-21.8%	-\$83,500	6	8	33.3%	2
	320,000	\$	225,000	-21.8%	-\$95,000	7	5	-28.6%	-2
	259,000	\$	275,000	6.2%	\$16,000	19	17	-10.5%	-2 -2
UNIVERSITY \$		\$	301,500	-	\$301,500	0	2	-10.5%	2
	325,000	\$	380,000	16.9%	\$55,000	77	79	2.6%	2
	320,000	\$	357,500	11.7%	\$37,500	219	244	11.4%	25
Metro Region 5	320,000	Y	337,300	11.7/0	337,300	213	244	11.4/0	23
North Shore Region 2012	Median	201	.3 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
G .	349,000	\$	852,500	144.3%	\$503,500	5	4	-20.0%	-1
	400,000	\$	-	-100.0%	-\$400,000	1	0	-100.0%	-1
WAIALUA \$	-	\$	355,000	-	\$355,000	0	2	-	2
	360,000	\$	415,000	15.3%	\$55,000	6	6	0.0%	0

Condo Solds - August 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Pearl City Region	201	2 Median	201	.3 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIEA HEIGHTS	\$	-	\$	485,000	-	\$485,000	0	1	-	1
HALAWA	\$	274,500	\$	350,000	27.5%	\$75,500	2	2	0.0%	0
MANANA	\$	128,750	\$	205,000	59.2%	\$76,250	2	2	0.0%	0
NEWTOWN	\$	-	\$	448,000	-	\$448,000	0	1	-	1
PEARL CITY-LOWER	\$	188,500	\$	-	-100.0%	-\$188,500	1	0	-100.0%	-1
PEARL CITY-UPPER	\$	157,000	\$	-	-100.0%	-\$157,000	1	0	-100.0%	-1
PEARLRIDGE	\$	300,000	\$	337,000	12.3%	\$37,000	15	12	-20.0%	-3
WAIAU	\$	259,000	\$	345,000	33.2%	\$86,000	4	5	25.0%	1
WAILUNA	\$	322,500	\$	-	-100.0%	-\$322,500	2	0	-100.0%	-2
Pearl City Region	\$	274,000	\$	345,000	25.9%	\$71,000	27	23	-14.8%	-4
Waipahu Region	201	2 Median	201	3 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ROYAL KUNIA	\$	-	\$	240,000	-	-	0	1	-	-
WAIKELE	\$	315,000	\$	332,500	5.6%	\$17,500	9	6	-33.3%	-3
WAIPAHU-LOWER	\$	107,000	\$	225,000	110.3%	\$118,000	2	5	150.0%	3
WAIPIO GENTRY	\$	205,000	\$	263,000	28.3%	\$58,000	2	5	150.0%	3
Waipahu Region	Ś	315,000	Ś	263,000	-16.5%	-\$52,000	13	17	30.8%	4