# Local Market Update Single Family Homes April 2015



April 2	015	N	lew Listing	gs	С	losed Sale	es	Med	ian Sales Pri	ce	Percent of	Original Price	Received	Days on	Market U	Intil Sale	Inventor	y of Homes	s for Sale
		Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	14	9	56%	6	4	50%	\$1,075,000	\$865,000	24%	90.5%	99.8%	-9%	59	84	-30%	43	37	16%
Ala Moana - Kakaako	1-2-3	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	11	9	22%	8	4	100%	\$889,000	\$853,094	4%	101.9%	98.2%	4%	20	9	122%	35	32	9%
Ewa Plain	1-9-1	72	73	-1%	63	46	37%	\$560,000	\$497,500	13%	99.1%	98.0%	1%	27	25	8%	160	156	3%
Hawaii Kai	1-3-9	30	18	67%	19	10	90%	\$1,005,000	\$1,068,500	-6%	93.1%	92.8%	0%	22	10	120%	85	61	39%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	28	32	-13%	32	18	78%	\$1,077,500	\$879,750	22%	103.6%	99.4%	4%	19	18	6%	116	86	35%
Kalihi - Palama	1-1-2 to 1-1-7	12	12	0%	4	12	-67%	\$622,500	\$550,000	13%	90.7%	93.7%	-3%	53	28	89%	32	54	-41%
Kaneohe	Selected 1-4-4 to 1-4-7	21	35	-40%	16	10	60%	\$786,500	\$697,500	13%	102.9%	99.6%	3%	27	9	200%	75	78	-4%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	34	36	-6%	15	14	7%	\$1,040,000	\$835,000	25%	104.1%	102.0%	2%	23	47	-51%	81	77	5%
Makaha - Nanakuli	1-8-1 to 1-8-9	38	43	-12%	24	15	60%	\$360,500	\$315,000	14%	95.4%	98.4%	-3%	18	48	-63%	106	107	-1%
Makakilo	1-9-2 to 1-9-3	21	22	-5%	17	18	-6%	\$630,000	\$603,500	4%	99.2%	95.5%	4%	16	18	-11%	52	58	-10%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	12	9	33%	5	10	-50%	\$1,050,000	\$1,275,000	-18%	79.5%	91.1%	-13%	14	37	-62%	43	39	10%
Mililani	Selected 1-9-4 to 1-9-5	27	15	80%	18	13	38%	\$680,500	\$665,000	2%	95.5%	97.9%	-2%	25	15	67%	72	40	80%
Moanalua - Salt Lake	1-1-1	4	5	-20%	8	6	33%	\$787,000	\$764,000	3%	95.4%	92.6%	3%	22	29	-24%	14	14	0%
North Shore	1-5-6 to 1-6-9	20	16	25%	10	5	100%	\$1,165,000	\$799,000	46%	96.7%	100.0%	-3%	21	55	-62%	83	63	32%
Pearl City - Aiea	1-9-6 to 1-9-9	27	19	42%	23	19	21%	\$680,000	\$600,000	13%	97.4%	98.4%	-1%	15	24	-38%	69	64	8%
Wahiawa	1-7-1 to 1-7-7	7	7	0%	7	7	0%	\$515,000	\$500,000	3%	95.5%	103.1%	-7%	67	19	253%	23	24	-4%
Waialae - Kahala	1-3-5	23	17	35%	7	9	-22%	\$1,410,000	\$1,600,000	-12%	96.6%	106.7%	-9%	22	9	144%	77	59	31%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	0	-
Waipahu	1-9-4	19	22	-14%	17	25	-32%	\$575,000	\$599,900	-4%	100.0%	100.0%	0%	23	18	28%	48	68	-29%
Windward Coast	1-4-8 to 1-5-5	4	10	-60%	2	5	-60%	\$616,000	\$692,500	-11%	102.8%	98.2%	5%	13	30	-57%	30	53	-43%

Year to	Date	N	ew Listing	gs	С	losed Sale	es	Med	ian Sales Pric	ce	Percent of C	Original Price	Received	Days on	Market U	ntil Sale
		Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	46	40	15%	24	15	60%	\$1,005,000	\$1,125,000	-11%	93.1%	93.8%	-1%	19	30	-37%
Ala Moana - Kakaako	1-2-3	1	0	-	3	1	200%	\$1,235,000	\$1,050,000	18%	95.1%	87.5%	9%	25	304	-92%
Downtown - Nuuanu	1-1-8 to 1-2-2	34	38	-11%	27	20	35%	\$845,000	\$944,000	-10%	100.8%	99.4%	1%	15	9	67%
Ewa Plain	1-9-1	265	292	-9%	187	182	3%	\$575,000	\$507,500	13%	99.3%	99.5%	0%	20	24	-17%
Hawaii Kai	1-3-9	91	78	17%	54	44	23%	\$1,015,500	\$1,101,000	-8%	100.3%	100.2%	0%	22	22	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	148	129	15%	90	83	8%	\$1,002,500	\$924,000	8%	100.3%	99.4%	1%	19	22	-14%
Kalihi - Palama	1-1-2 to 1-1-7	50	59	-15%	28	36	-22%	\$678,750	\$632,500	7%	90.6%	93.0%	-3%	37	22	68%
Kaneohe	Selected 1-4-4 to 1-4-7	87	103	-16%	55	65	-15%	\$730,000	\$700,000	4%	97.5%	100.0%	-3%	23	11	109%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	108	102	6%	66	52	27%	\$850,000	\$800,000	6%	97.9%	103.0%	-5%	25	18	39%
Makaha - Nanakuli	1-8-1 to 1-8-9	142	155	-8%	64	54	19%	\$345,500	\$349,000	-1%	96.4%	99.7%	-3%	34	28	21%
Makakilo	1-9-2 to 1-9-3	75	105	-29%	47	50	-6%	\$585,000	\$587,000	0%	97.5%	98.0%	-1%	28	31	-10%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	57	47	21%	26	32	-19%	\$1,005,250	\$1,112,500	-10%	91.4%	102.1%	-10%	23	20	15%
Mililani	Selected 1-9-4 to 1-9-5	112	84	33%	60	61	-2%	\$674,722	\$655,000	3%	96.5%	98.5%	-2%	24	13	85%
Moanalua - Salt Lake	1-1-1	22	20	10%	14	13	8%	\$732,500	\$760,000	-4%	97.7%	92.1%	6%	12	48	-75%
North Shore	1-5-6 to 1-6-9	73	58	26%	31	27	15%	\$775,000	\$855,000	-9%	91.2%	95.1%	-4%	40	20	100%
Pearl City - Aiea	1-9-6 to 1-9-9	97	80	21%	65	59	10%	\$635,000	\$625,000	2%	97.8%	102.5%	-5%	25	21	19%
Wahiawa	1-7-1 to 1-7-7	31	30	3%	17	21	-19%	\$500,000	\$465,000	8%	100.0%	95.9%	4%	21	33	-36%
Waialae - Kahala	1-3-5	66	63	5%	25	32	-22%	\$1,735,000	\$1,850,000	-6%	96.4%	92.8%	4%	16	24	-33%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	85	98	-13%	62	70	-11%	\$581,000	\$579,000	0%	97.0%	99.4%	-2%	26	23	13%
Windward Coast	1-4-8 to 1-5-5	25	38	-34%	12	9	33%	\$627,500	\$680,000	-8%	94.0%	95.1%	-1%	50	25	100%

## Local Market Update Condos April 2015



April 2	2015	N	ew Listing	gs	C	losed Sale	es	Med	ian Sales Pr	ce	Percent of C	Original Price	Received	Days on	Market U	Intil Sale	Inventor	y of Home	s for Sale
		Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	0	-	1	0		\$665,000	\$0	=	100.0%	0.0%	-	25	0		1	0	
Ala Moana - Kakaako	1-2-3	75	54	39%	42	38	11%	\$492,500	\$597,200	-18%	89.6%	97.6%	-8%	32	22	45%	246	186	32%
Downtown - Nuuanu	1-1-8 to 1-2-2	54	37	46%	31	27	15%	\$525,000	\$480,000	9%	99.1%	100.0%	-1%	22	20	10%	158	115	37%
Ewa Plain	1-9-1	47	53	-11%	40	36	11%	\$404,500	\$370,000	9%	95.7%	100.0%	-4%	17	31	-45%	114	125	-9%
Hawaii Kai	1-3-9	22	18	22%	22	19	16%	\$647,500	\$565,000	15%	97.0%	100.0%	-3%	26	17	53%	48	58	-17%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	14	-50%	10	9	11%	\$514,500	\$500,000	3%	99.0%	100.0%	-1%	10	5	100%	21	22	-5%
Kalihi - Palama	1-1-2 to 1-1-7	16	11	45%	6	9	-33%	\$317,500	\$380,000	-16%	100.2%	100.0%	0%	15	18	-17%	25	36	-31%
Kaneohe	Selected 1-4-4 to 1-4-7	22	33	-33%	14	17	-18%	\$487,500	\$396,000	23%	100.5%	100.3%	0%	10	25	-60%	44	49	-10%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	14	18	-22%	6	7	-14%	\$889,500	\$485,000	83%	98.1%	100.0%	-2%	21	8	163%	54	75	-28%
Makaha - Nanakuli	1-8-1 to 1-8-9	18	14	29%	14	19	-26%	\$154,875	\$135,000	15%	88.8%	96.4%	-8%	36	32	13%	61	75	-19%
Makakilo	1-9-2 to 1-9-3	14	10	40%	13	9	44%	\$338,000	\$306,000	10%	98.0%	94.9%	3%	23	14	64%	40	26	54%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	68	73	-7%	53	61	-13%	\$325,000	\$333,000	-2%	98.8%	98.2%	1%	16	24	-33%	192	187	3%
Mililani	Selected 1-9-4 to 1-9-5	33	36	-8%	34	18	89%	\$331,500	\$385,000	-14%	102.0%	100.7%	1%	15	9	67%	82	69	19%
Moanalua - Salt Lake	1-1-1	29	23	26%	21	17	24%	\$339,000	\$315,000	8%	104.3%	95.7%	9%	15	11	36%	52	49	6%
North Shore	1-5-6 to 1-6-9	5	7	-29%	1	6	-83%	\$430,000	\$314,500	37%	86.2%	97.1%	-11%	180	50	260%	18	20	-10%
Pearl City - Aiea	1-9-6 to 1-9-9	33	35	-6%	29	27	7%	\$313,000	\$323,300	-3%	94.8%	98.9%	-4%	11	25	-56%	71	79	-10%
Wahiawa	1-7-1 to 1-7-7	3	1	200%	4	2	100%	\$150,500	\$137,000	10%	99.7%	94.8%	5%	16	22	-27%	14	10	40%
Waialae - Kahala	1-3-5	4	10	-60%	3	4	-25%	\$576,000	\$1,036,000	-44%	101.4%	99.6%	2%	13	20	-35%	12	16	-25%
Waikiki	1-2-6	146	128	14%	84	89	-6%	\$350,000	\$355,000	-1%	98.6%	94.7%	4%	37	33	12%	569	496	15%
Waipahu	1-9-4	24	20	20%	26	30	-13%	\$355,000	\$280,500	27%	99.3%	100.0%	-1%	14	30	-53%	61	68	-10%
Windward Coast	1-4-8 to 1-5-5	4	2	100%	0	1	-100%	\$0	\$205,000	-100%	0.0%	100.0%	-100%	0	5	-100%	19	14	36%

Year to	Date	N	lew Listin	gs	С	losed Sale	es	Med	ian Sales Pr	ice	Percent of O	riginal Price	Received	Days on	Market U	ntil Sale
		Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change	Apr-15	Apr-14	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	3	0		3	0		\$640,000	\$0	-	96.2%	0.0%	-	33	0	-
Ala Moana - Kakaako	1-2-3	271	219	24%	129	166	-22%	\$405,000	\$530,000	-24%	93.1%	93.9%	-1%	35	31	13%
Downtown - Nuuanu	1-1-8 to 1-2-2	200	145	38%	103	94	10%	\$470,000	\$459,500	2%	97.9%	98.3%	0%	24	22	9%
Ewa Plain	1-9-1	202	197	3%	134	111	21%	\$390,000	\$370,000	5%	100.1%	100.3%	0%	17	20	-15%
Hawaii Kai	1-3-9	81	82	-1%	59	62	-5%	\$640,000	\$600,000	7%	98.5%	99.2%	-1%	21	29	-28%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	38	42	-10%	19	29	-34%	\$535,500	\$441,000	21%	99.4%	100.2%	-1%	9	7	29%
Kalihi - Palama	1-1-2 to 1-1-7	45	61	-26%	22	35	-37%	\$362,000	\$359,000	1%	100.7%	100.0%	1%	24	20	20%
Kaneohe	Selected 1-4-4 to 1-4-7	81	78	4%	56	55	2%	\$500,000	\$439,000	14%	101.1%	98.0%	3%	13	17	-24%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	50	72	-31%	30	23	30%	\$563,250	\$510,000	10%	96.0%	98.0%	-2%	61	10	510%
Makaha - Nanakuli	1-8-1 to 1-8-9	70	87	-20%	42	55	-24%	\$138,750	\$118,500	17%	85.4%	91.2%	-6%	39	36	8%
Makakilo	1-9-2 to 1-9-3	64	39	64%	42	26	62%	\$310,000	\$285,250	9%	98.4%	100.4%	-2%	16	31	-48%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	277	263	5%	172	169	2%	\$345,000	\$339,000	2%	98.7%	98.2%	1%	23	24	-4%
Mililani	Selected 1-9-4 to 1-9-5	152	128	19%	102	76	34%	\$348,500	\$284,500	22%	101.2%	100.4%	1%	10	14	-29%
Moanalua - Salt Lake	1-1-1	104	88	18%	58	61	-5%	\$322,500	\$294,000	10%	99.2%	98.3%	1%	20	19	5%
North Shore	1-5-6 to 1-6-9	27	24	13%	11	16	-31%	\$390,000	\$316,250	23%	97.7%	97.5%	0%	69	73	-5%
Pearl City - Aiea	1-9-6 to 1-9-9	128	115	11%	89	90	-1%	\$329,000	\$315,000	4%	94.4%	96.9%	-3%	16	25	-36%
Wahiawa	1-7-1 to 1-7-7	18	10	80%	14	8	75%	\$146,250	\$137,000	7%	98.2%	89.8%	9%	19	19	0%
Waialae - Kahala	1-3-5	21	16	31%	11	16	-31%	\$535,000	\$482,500	11%	100.0%	100.6%	-1%	13	36	-64%
Waikiki	1-2-6	597	543	10%	273	287	-5%	\$385,000	\$325,000	18%	95.1%	95.6%	-1%	40	30	33%
Waipahu	1-9-4	92	91	1%	73	65	12%	\$319,750	\$300,000	7%	96.9%	99.7%	-3%	15	18	-17%
Windward Coast	1-4-8 to 1-5-5	20	8	150%	5	6	-17%	\$245,000	\$207,500	18%	94.6%	100.0%	-5%	13	71	-82%

### Local Market Update

April 2015

Aina Haina - Kuliouou (1-3-6 to 1-3-8)

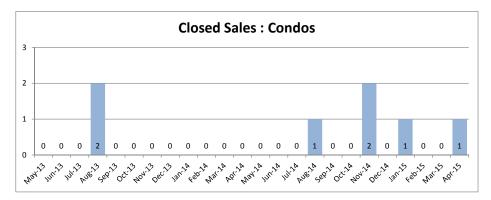


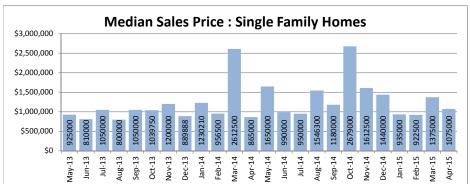
April 2015

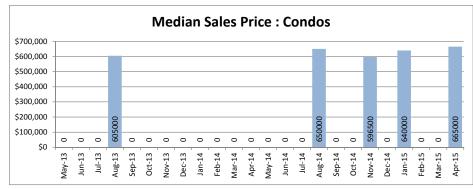
Single Family Homes		April		Year to Date				
Single Fairing Homes	2015	2014	Change	2015	2014	Change		
New Listings	14	9	56%	46	40	15%		
Closed Sales	6	4	50%	24	15	60%		
Median Sales Price	\$1,075,000	\$865,000	24%	\$1,005,000	\$1,125,000	-11%		
Percent of Original List Price Received	90.5%	99.8%	-9%	93.1%	93.8%	-1%		
Median Days on Market Until Sale	59	84	-30%	19	30	-37%		
Inventory of Homes for Sale	43	37	16%	-	-	-		

Condos		April		Year to Date				
Condos	2015	2014	Change	2015	2014	Change		
New Listings	1	0	-	3	0	-		
Closed Sales	1	0	-	3	0	-		
Median Sales Price	\$665,000	\$0	-	\$640,000	\$0	-		
Percent of Original List Price Received	100.0%	0.0%	-	96.2%	0.0%	-		
Median Days on Market Until Sale	25	0	-	33	0	-		
Inventory of Homes for Sale	1	0	-	-	-	-		









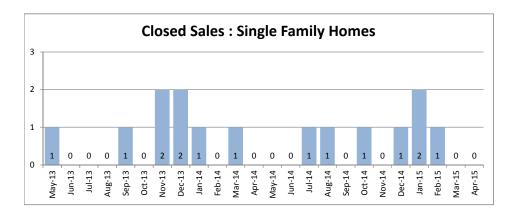
Ala Moana - Kakaako (1-2-3)



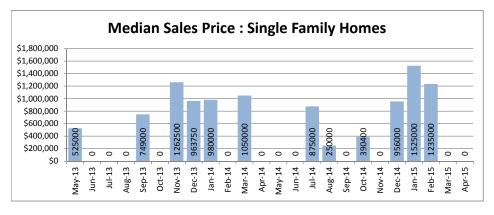
April 2015

Single Family Homes		April		Year to Date			
Siligle Faililly Hollies	2015	2014	Change	2015	2014	Change	
New Listings	0	0	-	1	0	-	
Closed Sales	0	0	-	3	1	200%	
Median Sales Price	\$0	\$0	-	\$1,235,000	\$1,050,000	18%	
Percent of Original List Price Received	0.0%	0.0%	-	95.1%	87.5%	9%	
Median Days on Market Until Sale	0	0	-	25	304	-92%	
Inventory of Homes for Sale	0	0	-	-	-	-	

Condos		April		Ye	ear to Dat	:e
Condos	2015	2014	Change	2015	2014	Change
New Listings	75	54	39%	271	219	24%
Closed Sales	42	38	11%	129	166	-22%
Median Sales Price	\$492,500	\$597,500	-18%	\$405,000	\$530,000	-24%
Percent of Original List Price Received	89.6%	97.6%	-8%	93.1%	93.9%	-1%
Median Days on Market Until Sale	32	22	45%	35	31	13%
Inventory of Homes for Sale	246	186	32%	-	-	









Downtown - Nuuanu

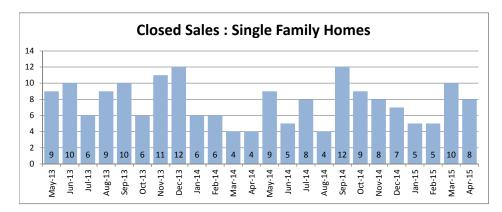
1-1-8 to 1-2-2



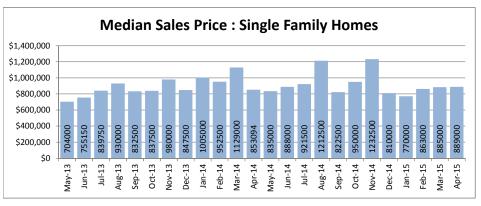
April 2015

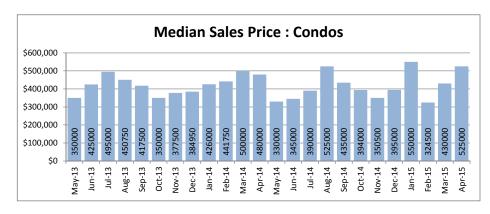
Single Family Homes		April		Year to Date				
Single Failing Flories	2015	2014	Change	2015	2014	Change		
New Listings	11	9	22%	34	38	-11%		
Closed Sales	8	4	100%	27	20	35%		
Median Sales Price	\$889,000	\$853,094	4%	\$845,000	\$944,000	-10%		
Percent of Original List Price Received	101.9%	98.2%	4%	100.8%	99.4%	1%		
Median Days on Market Until Sale	20	9	122%	15	9	67%		
Inventory of Homes for Sale	35	32	9%	•	-	-		

Condos		April		Year to Date				
Condos	2015	2014	Change	2015	2014	Change		
New Listings	54	37	46%	200	145	38%		
Closed Sales	31	27	15%	103	94	10%		
Median Sales Price	\$525,000	\$480,000	9%	\$470,000	\$459,500	2%		
Percent of Original List Price Received	99.1%	100.0%	-1%	97.9%	98.3%	0%		
Median Days on Market Until Sale	22	20	10%	24	22	9%		
Inventory of Homes for Sale	158	115	37%	-	-	-		









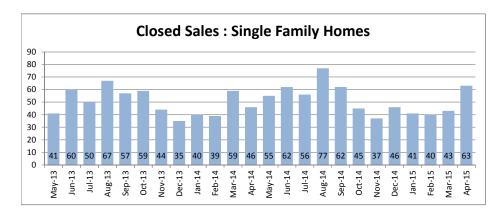
Ewa Plain	
1-9-1	



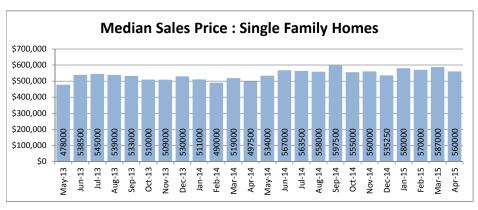
April 2015

Single Family Homes		April		Year to Date				
Single Failing Florites	2015	2014	Change	2015	2014	Change		
New Listings	72	73	-1%	265	292	-9%		
Closed Sales	63	46	37%	187	182	3%		
Median Sales Price	\$560,000	\$497,500	13%	\$575,000	\$507,500	13%		
Percent of Original List Price Received	99.1%	98.0%	1%	99.3%	99.5%	0%		
Median Days on Market Until Sale	27	25	8%	20	24	-17%		
Inventory of Homes for Sale	160	156	3%	-	-	-		

Condos	April			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	47	53	-11%	202	197	3%	
Closed Sales	40	36	11%	134	111	21%	
Median Sales Price	\$404,500	\$370,000	9%	\$390,000	\$370,000	5%	
Percent of Original List Price Received	95.7%	100.0%	-4%	100.1%	100.3%	0%	
Median Days on Market Until Sale	17	31	-45%	17	20	-15%	
Inventory of Homes for Sale	114	125	-9%	-	-	-	









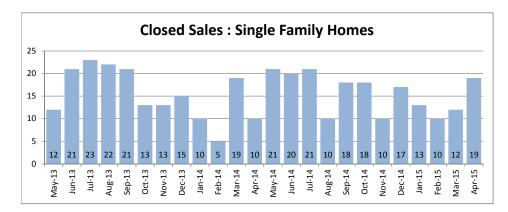
Hawaii Kai	
1-3-9	



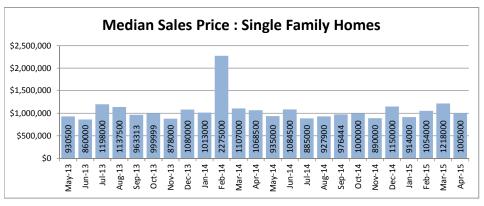
April 2015

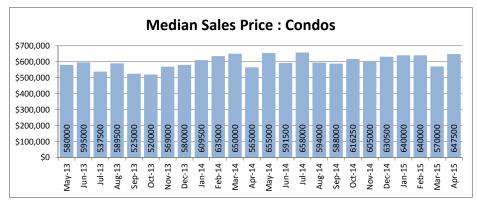
Single Family Homes	April			Year to Date			
Single railiny rioliles	2015	2014	Change	2015	2014	Change	
New Listings	30	18	67%	91	78	17%	
Closed Sales	19	10	90%	54	44	23%	
Median Sales Price	\$1,005,000	\$1,068,500	-6%	\$1,015,500	\$1,101,000	-8%	
Percent of Original List Price Received	93.1%	92.8%	0%	100.3%	100.2%	0%	
Median Days on Market Until Sale	22	10	120%	22	22	0%	
Inventory of Homes for Sale	85	61	39%	-	-	-	

Condos	April			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	22	18	22%	81	82	-1%	
Closed Sales	22	19	16%	59	62	-5%	
Median Sales Price	\$647,500	\$565,000	15%	\$640,000	\$600,000	7%	
Percent of Original List Price Received	97.0%	100.0%	-3%	98.5%	99.2%	-1%	
Median Days on Market Until Sale	26	17	53%	21	29	-28%	
Inventory of Homes for Sale	48	58	-17%	-	-	-	









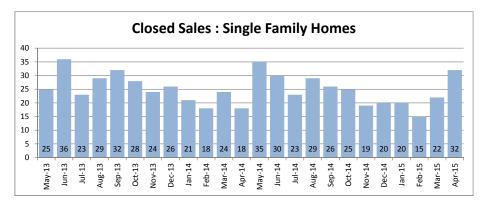
Kailua - Waimanalo 1-4-1 to Selected 1-4-4



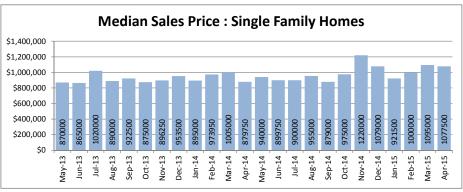
April 2015

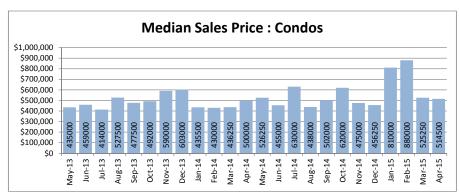
· ·								
Single Family Homes		April			Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change		
New Listings	28	32	-13%	148	129	15%		
Closed Sales	32	18	78%	90	83	8%		
Median Sales Price	\$1,077,500	\$879,750	22%	\$1,002,500	\$924,000	8%		
Percent of Original List Price Received	103.6%	99.4%	4%	100.3%	99.4%	1%		
Median Days on Market Until Sale	19	18	6%	19	22	-14%		
Inventory of Homes for Sale	116	86	35%	-	-	-		

Condos	April			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	7	14	-50%	38	42	-10%	
Closed Sales	10	9	11%	19	29	-34%	
Median Sales Price	\$514,500	\$500,000	3%	\$535,500	\$441,000	21%	
Percent of Original List Price Received	99.0%	100.0%	-1%	99.4%	100.2%	-1%	
Median Days on Market Until Sale	10	5	100%	9	7	29%	
Inventory of Homes for Sale	21	22	-5%	•	-	-	









#### **Local Market Update**

**April 2015** 

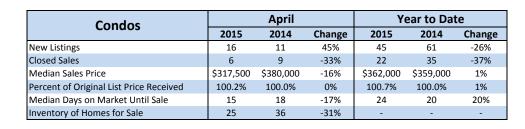
Kalihi - Palama

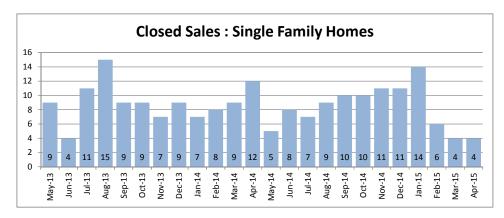
1-1-2 to 1-1-7

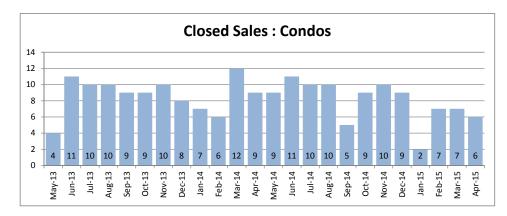


April 2015

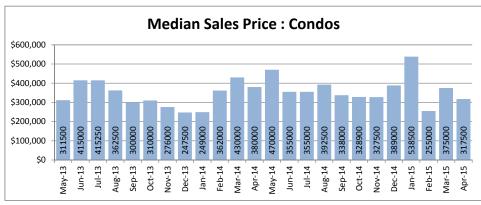
Single Family Homes		April			Year to Date			
Single Failing Florines	2015	2014	Change	2015	2014	Change		
New Listings	12	12	0%	50	59	-15%		
Closed Sales	4	12	-67%	28	36	-22%		
Median Sales Price	\$622,500	\$550,000	13%	\$678,750	\$632,500	7%		
Percent of Original List Price Received	90.7%	93.7%	-3%	90.6%	93.0%	-3%		
Median Days on Market Until Sale	53	28	89%	37	22	68%		
Inventory of Homes for Sale	32	54	-41%	-	-	-		











Kaneohe

Selected 1-4-4 to 1-4-7



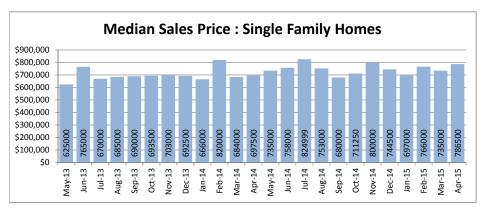
April 2015

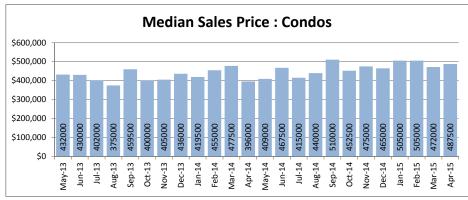
Single Family Homes		April			Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change		
New Listings	21	35	-40%	87	103	-16%		
Closed Sales	16	10	60%	55	65	-15%		
Median Sales Price	\$786,500	\$697,500	13%	\$730,000	\$700,000	4%		
Percent of Original List Price Received	102.9%	99.6%	3%	97.5%	100.0%	-3%		
Median Days on Market Until Sale	27	9	200%	23	11	109%		
Inventory of Homes for Sale	75	78	-4%	-	-	-		

Condos	April			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	22	30	-27%	81	78	4%	
Closed Sales	14	17	-18%	56	55	2%	
Median Sales Price	\$487,500	\$396,000	23%	\$500,000	\$439,000	14%	
Percent of Original List Price Received	100.5%	100.3%	0%	101.1%	98.0%	3%	
Median Days on Market Until Sale	10	25	-60%	13	17	-24%	
Inventory of Homes for Sale	44	49	-10%	-	-	-	









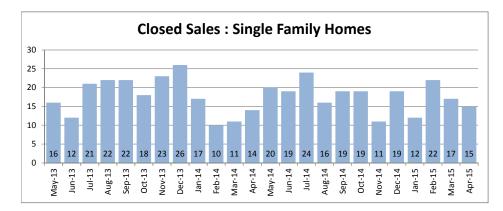
Kapahulu - Diamond Head 1-3-1 to 1-3-4



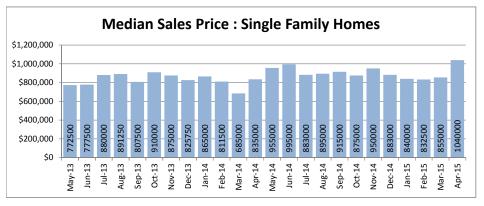
April 2015

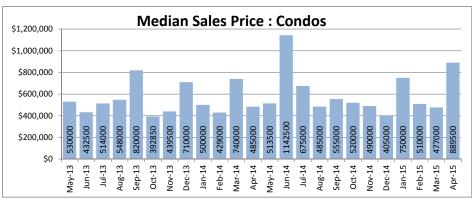
Single Family Homes		April			Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change		
New Listings	34	36	-6%	108	102	6%		
Closed Sales	15	14	7%	66	52	27%		
Median Sales Price	\$1,040,000	\$835,000	25%	\$850,000	\$800,000	6%		
Percent of Original List Price Received	104.1%	102.0%	2%	97.9%	103.0%	-5%		
Median Days on Market Until Sale	23	47	-51%	25	18	39%		
Inventory of Homes for Sale	81	77	5%	-	-	-		

Condos	April			Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	14	18	-22%	50	72	-31%	
Closed Sales	6	7	-14%	30	23	30%	
Median Sales Price	\$889,500	\$485,000	83%	\$563,250	\$510,000	10%	
Percent of Original List Price Received	98.1%	100.0%	-2%	96.0%	98.0%	-2%	
Median Days on Market Until Sale	21	8	163%	61	10	510%	
Inventory of Homes for Sale	54	75	-28%		-	-	









#### **Local Market Update**

**April 2015** 

Makaha - Nanakuli

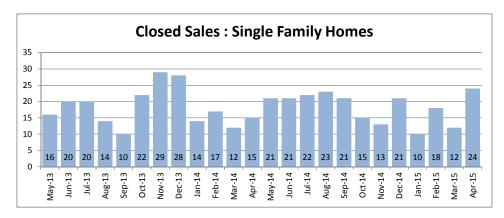
1-8-1 to 1-8-9



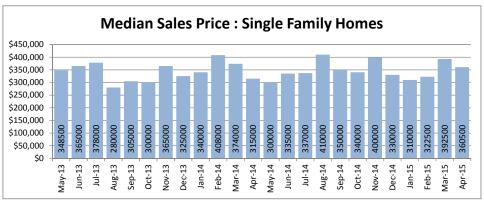
April 2015

Single Family Homes		April			Year to Date			
Single Fairing Homes	2015	2014	Change	2015	2014	Change		
New Listings	38	43	-12%	142	155	-8%		
Closed Sales	24	15	60%	64	54	19%		
Median Sales Price	\$360,500	\$315,000	14%	\$345,500	\$349,000	-1%		
Percent of Original List Price Received	95.4%	98.4%	-3%	96.4%	99.7%	-3%		
Median Days on Market Until Sale	18	48	-63%	34	28	21%		
Inventory of Homes for Sale	106	107	-1%	-	-	-		

Condos	April			Year to Date		
2011003	2015	2014	Change	2015	2014	Change
New Listings	18	14	29%	70	87	-20%
Closed Sales	14	19	-26%	42	55	-24%
Median Sales Price	\$154,875	\$135,000	15%	\$138,750	\$118,500	17%
Percent of Original List Price Received	88.8%	96.4%	-8%	85.4%	91.2%	-6%
Median Days on Market Until Sale	36	32	13%	39	36	8%
Inventory of Homes for Sale	61	75	-19%		-	-









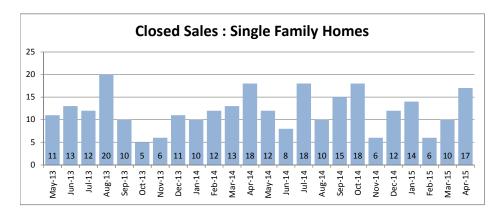
Makakilo 1-9-2 to 1-9-3



April 2015

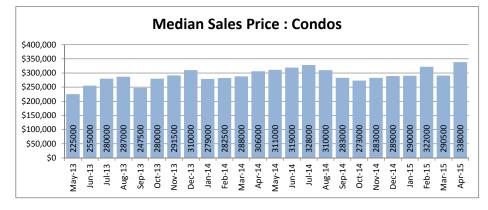
Single Family Homes	April			Year to Date		
Single Fairing Homes	2015	2014	Change	2015	2014	Change
New Listings	21	22	-5%	75	105	-29%
Closed Sales	17	18	-6%	47	50	-6%
Median Sales Price	\$630,000	\$603,500	4%	\$585,000	\$587,000	0%
Percent of Original List Price Received	99.2%	95.5%	4%	97.5%	98.0%	-1%
Median Days on Market Until Sale	16	18	-11%	28	31	-10%
Inventory of Homes for Sale	52	58	-10%	-	-	-

Condos		April			Year to Date		
Condos	2015	2014	Change	2015	2014	Change	
New Listings	14	10	40%	64	39	64%	
Closed Sales	13	9	44%	42	26	62%	
Median Sales Price	\$338,000	\$306,000	10%	\$310,000	\$285,250	9%	
Percent of Original List Price Received	98.0%	94.9%	3%	98.4%	100.4%	-2%	
Median Days on Market Until Sale	23	14	64%	16	31	-48%	
Inventory of Homes for Sale	40	26	54%		-	-	









#### **Local Market Update**

**April 2015** 

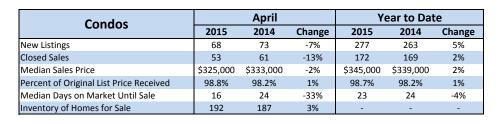
Makiki - Moiliili

1-2-4 to 1-2-9 (except 1-2-6)



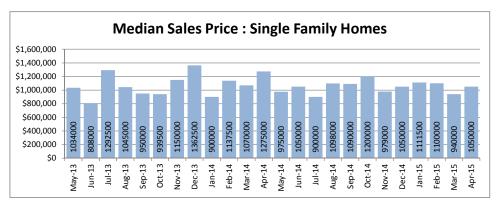
April 2015

Single Family Homes		April			Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change		
New Listings	12	9	33%	57	47	21%		
Closed Sales	5	10	-50%	26	32	-19%		
Median Sales Price	\$1,050,000	\$1,275,000	-18%	\$1,005,250	\$1,112,500	-10%		
Percent of Original List Price Received	79.5%	91.1%	-13%	91.4%	102.1%	-10%		
Median Days on Market Until Sale	14	37	-62%	23	20	15%		
Inventory of Homes for Sale	43	39	10%	-	-	-		











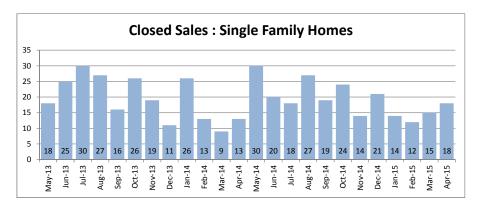




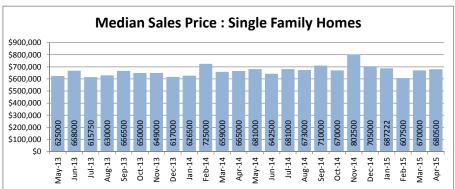
April 2015

Single Family Homes	April			Year to Date		
Single running momes	2015	2014	Change	2015	2014	Change
New Listings	27	15	80%	112	84	33%
Closed Sales	18	13	38%	60	61	-2%
Median Sales Price	\$680,500	\$665,000	2%	\$674,722	\$655,000	3%
Percent of Original List Price Received	95.5%	97.9%	-2%	96.5%	98.5%	-2%
Median Days on Market Until Sale	25	15	67%	24	13	85%
Inventory of Homes for Sale	72	40	80%	-	-	-

Condos		April			Year to Date		
Condos	2015	2014	Change	2015	2014	Change	
New Listings	33	36	-8%	152	128	19%	
Closed Sales	34	18	89%	102	76	34%	
Median Sales Price	\$331,500	\$385,000	-14%	\$348,500	\$284,500	22%	
Percent of Original List Price Received	102.0%	100.7%	1%	101.2%	100.4%	1%	
Median Days on Market Until Sale	15	9	67%	10	14	-29%	
Inventory of Homes for Sale	82	69	19%	-	-	-	









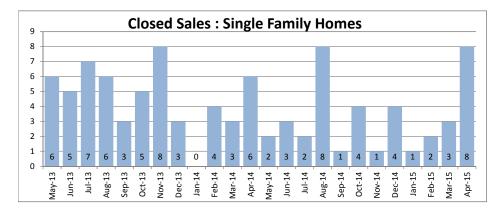
Moanalua - Salt Lake



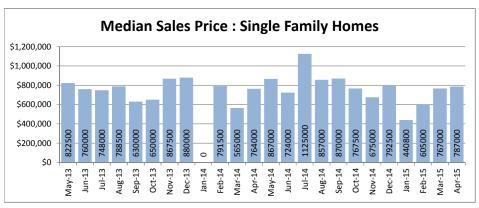
April 2015

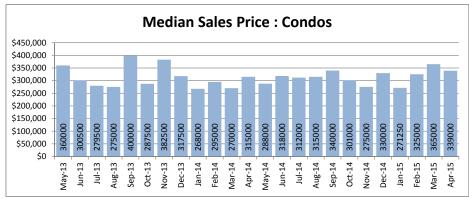
Single Family Homes	April			Year to Date			
Single Fairing Florines	2015	2014	Change	2015	2014	Change	
New Listings	4	5	-20%	22	20	10%	
Closed Sales	8	6	33%	14	13	8%	
Median Sales Price	\$787,000	\$764,000	3%	\$732,500	\$760,000	-4%	
Percent of Original List Price Received	95.4%	92.6%	3%	97.7%	92.1%	6%	
Median Days on Market Until Sale	22	29	-24%	12	48	-75%	
Inventory of Homes for Sale	14	14	0%	-	-	-	

Condos	April			Year to Date		
Condos	2015	2014	Change	2015	2014	Change
New Listings	29	23	26%	104	88	18%
Closed Sales	21	17	24%	58	61	-5%
Median Sales Price	\$339,000	\$315,000	8%	\$322,500	\$294,000	10%
Percent of Original List Price Received	104.3%	95.7%	9%	99.2%	98.3%	1%
Median Days on Market Until Sale	15	11	36%	20	19	5%
Inventory of Homes for Sale	52	49	6%	-	-	-









North Shore 1-5-6 to 1-6-9



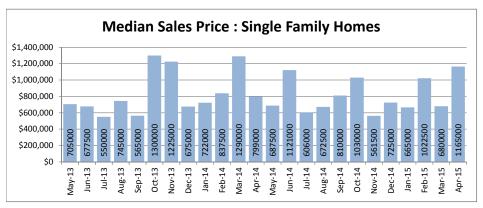
April 2015

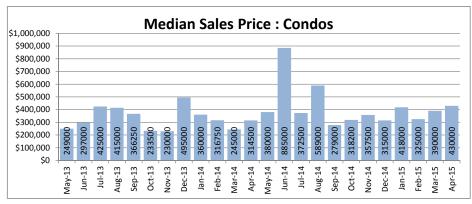
Single Family Homes	April			Year to Date		
Jingie Fairing Homes	2015	2014	Change	2015	2014	Change
New Listings	20	16	25%	73	58	26%
Closed Sales	10	5	100%	31	27	15%
Median Sales Price	\$1,165,000	\$799,000	46%	\$775,000	\$855,000	-9%
Percent of Original List Price Received	96.7%	100.0%	-3%	91.2%	95.1%	-4%
Median Days on Market Until Sale	21	55	-62%	40	20	100%
Inventory of Homes for Sale	83	63	32%	•	-	-

Condos	April			Year to Date		
Condos	2015	2014	Change	2015	2014	Change
New Listings	5	7	-29%	27	24	13%
Closed Sales	1	6	-83%	11	16	-31%
Median Sales Price	\$430,000	\$314,500	37%	\$390,000	\$316,250	23%
Percent of Original List Price Received	86.2%	97.1%	-11%	97.7%	97.5%	0%
Median Days on Market Until Sale	180	50	260%	69	73	-5%
Inventory of Homes for Sale	18	20	-10%	-	-	-









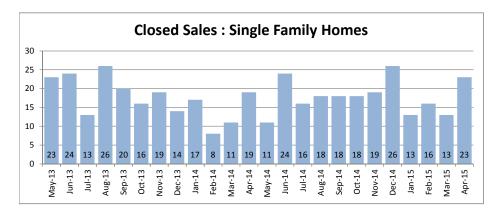
Pearl City - Aiea 1-9-6 to 1-9-9



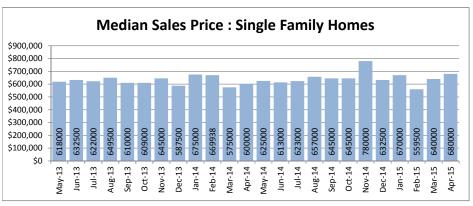
April 2015

Single Family Homes	April			Year to Date			
Single running momes	2015	2014	Change	2015	2014	Change	
New Listings	27	19	42%	97	80	21%	
Closed Sales	23	19	21%	65	59	10%	
Median Sales Price	\$680,000	\$600,000	13%	\$635,000	\$625,000	2%	
Percent of Original List Price Received	97.4%	98.4%	-1%	97.8%	102.5%	-5%	
Median Days on Market Until Sale	15	24	-38%	25	21	19%	
Inventory of Homes for Sale	69	64	8%	-	-	-	

Condos	April			Year to Date			
Colluds	2015	2014	Change	2015	2014	Change	
New Listings	33	35	-6%	128	115	11%	
Closed Sales	29	27	7%	89	90	-1%	
Median Sales Price	\$313,000	\$323,300	-3%	\$329,000	\$315,000	4%	
Percent of Original List Price Received	94.8%	98.9%	-4%	94.4%	96.9%	-3%	
Median Days on Market Until Sale	11	25	-56%	16	25	-36%	
Inventory of Homes for Sale	71	79	-10%	-	-	-	









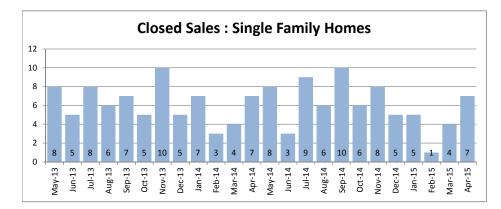
Wahiawa 1-7-1 to 1-7-7



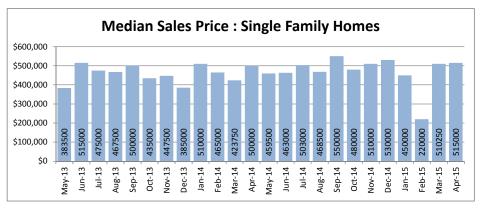
April 2015

Single Family Homes		April		Year to Date			
Single Failing Homes	2015	2014	Change	2015	2014	Change	
New Listings	7	7	0%	31	30	3%	
Closed Sales	7	7	0%	17	21	-19%	
Median Sales Price	\$515,000	\$500,000	3%	\$500,000	\$465,000	8%	
Percent of Original List Price Received	95.5%	103.1%	-7%	100.0%	95.9%	4%	
Median Days on Market Until Sale	67	19	253%	21	33	-36%	
Inventory of Homes for Sale	23	24	-4%	-	-	-	

Condos		April		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	3	1	200%	18	10	80%	
Closed Sales	4	2	100%	14	8	75%	
Median Sales Price	\$150,500	\$137,000	10%	\$146,250	\$137,000	7%	
Percent of Original List Price Received	99.7%	94.8%	5%	98.2%	89.8%	9%	
Median Days on Market Until Sale	16	22	-27%	19	19	0%	
Inventory of Homes for Sale	14	10	40%	-	-	-	







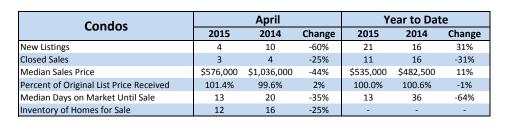


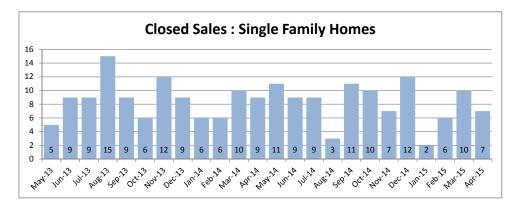
Waialae - Kahala 1-3-5



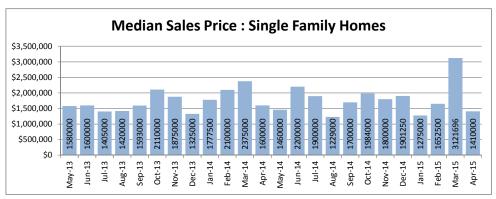
April 2015

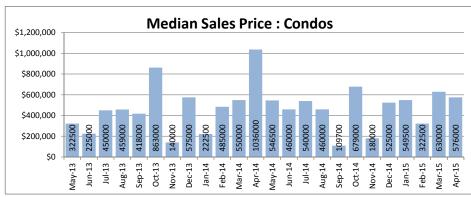
Single Family Homes		April		Year to Date				
Single Failing Homes	2015	2014	Change	2015	2014	Change		
New Listings	23	17	35%	66	63	5%		
Closed Sales	7	9	-22%	25	32	-22%		
Median Sales Price	\$1,410,000	\$1,600,000	-12%	\$1,735,000	\$1,850,000	-6%		
Percent of Original List Price Received	96.6%	106.7%	-9%	96.4%	92.8%	4%		
Median Days on Market Until Sale	22	9	144%	16	24	-33%		
Inventory of Homes for Sale	77	59	31%	-	-	-		

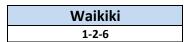














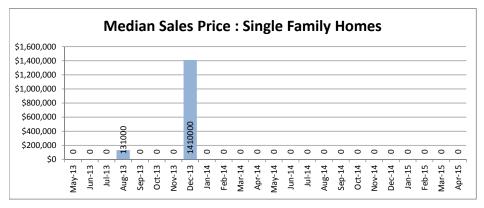
April 2015

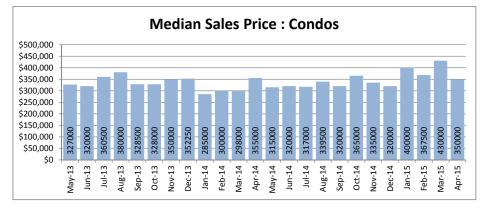
Single Family Homes		April		Year to Date			
Single Failing Flories	2015	2014	Change	2015	2014	Change	
New Listings	0	0	-	0	0	-	
Closed Sales	0	0	-	0	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	0	0	-	-	-	-	

Condos		April		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	146	128	14%	597	543	10%	
Closed Sales	84	89	-6%	273	287	-5%	
Median Sales Price	\$350,000	\$355,000	-1%	\$385,000	\$325,000	18%	
Percent of Original List Price Received	98.6%	94.7%	4%	95.1%	95.6%	-1%	
Median Days on Market Until Sale	37	33	12%	40	30	33%	
Inventory of Homes for Sale	569	496	15%	-	-	-	









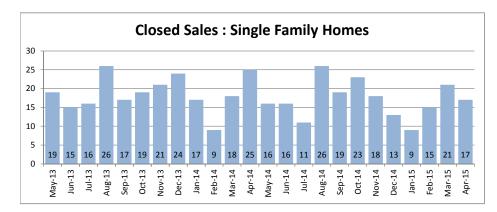
Waipahu
1-9-4



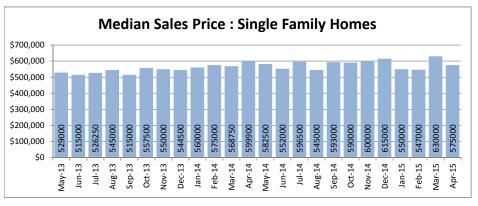
April 2015

Single Family Homes		April		Year to Date			
Single Failing Fiornes	2015	2014	Change	2015	2014	Change	
New Listings	19	22	-14%	85	98	-13%	
Closed Sales	17	25	-32%	62	70	-11%	
Median Sales Price	\$575,000	\$599,900	-4%	\$581,000	\$579,000	0%	
Percent of Original List Price Received	100.0%	100.0%	0%	97.0%	99.4%	-2%	
Median Days on Market Until Sale	23	18	28%	26	23	13%	
Inventory of Homes for Sale	48	68	-29%	-	-	-	

Condos		April		Year to Date			
Condos	2015	2014	Change	2015	2014	Change	
New Listings	24	20	20%	92	91	1%	
Closed Sales	26	30	-13%	73	65	12%	
Median Sales Price	\$355,000	\$280,500	27%	\$319,750	\$300,000	7%	
Percent of Original List Price Received	99.3%	100.0%	-1%	96.9%	99.7%	-3%	
Median Days on Market Until Sale	14	30	-53%	15	18	-17%	
Inventory of Homes for Sale	61	68	-10%	-	-	-	









**Windward Coast** 

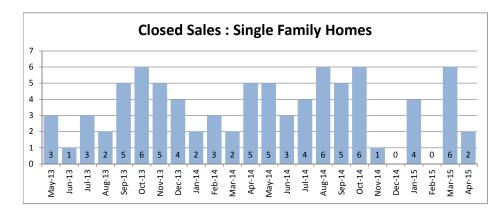
1-4-8 to 1-5-5



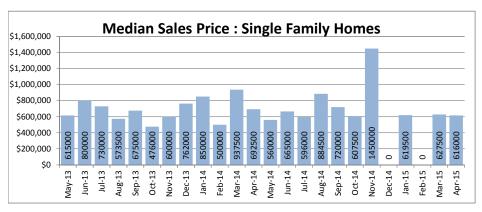
April 2015

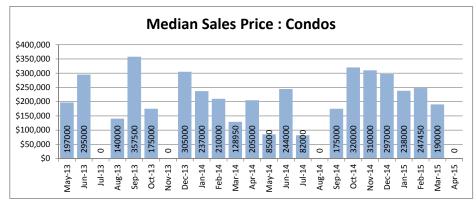
Single Family Homes		April		Year to Date			
Single Failing Florites	2015	2014	Change	2015	2014	Change	
New Listings	4	10	-60%	25	38	-34%	
Closed Sales	2	5	-60%	12	9	33%	
Median Sales Price	\$616,000	\$692,500	-11%	\$627,500	\$680,000	-8%	
Percent of Original List Price Received	102.8%	98.2%	5%	94.0%	95.1%	-1%	
Median Days on Market Until Sale	13	30	-57%	50	25	100%	
Inventory of Homes for Sale	30	53	-43%	-	-	-	

Condos		April		Year to Date			
Colluos	2015	2014	Change	2015	2014	Change	
New Listings	4	2	100%	20	8	150%	
Closed Sales	0	1	-100%	5	6	-17%	
Median Sales Price	\$0	\$205,000	-100%	\$245,000	\$207,500	18%	
Percent of Original List Price Received	0.0%	100.0%	-100%	94.6%	100.0%	-5%	
Median Days on Market Until Sale	0	5	-100%	13	71	-82%	
Inventory of Homes for Sale	19	14	36%	-	-	-	









Control Design		111 01 - 1'-	-	45 84-4	.,	. 1	2014.0-11	2015 0-11		
Central Region	20	14 Median		15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LAUNANI VALLEY	\$	- 620 500	\$	633,250	- 11 (0/	- 672.250	-	1	- 0.00/	-
MILILANI AREA		630,500		703,750	11.6%	\$73,250	6	6	0.0%	0
MILILANI MAUKA	\$	705,000	\$	681,000	-3.4%	-\$24,000	6	9	50.0%	3
WAHIAWA AREA	\$	501,500		550,000	9.7%	\$48,500	5	1	-80.0%	-4
WHITMORE VILLAGE	\$ \$	290,000	\$	475,000	63.8%	\$185,000	1	1	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD WAHIAWA HEIGHTS	•	380,000	\$	520,000	36.8%	\$140,000	1	2	100.0%	1
	\$	464,000	\$	515,000	11.0%	\$51,000	1	5	400.0%	4
Central Region	\$	624,000	\$	645,000	3.4%	\$21,000	20	25	25.0%	5
Diamond Hd Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AINA HAINA AREA		-	\$	815,000	-		-	1	-	-
AINA HAINA BEACH	\$	821,000		1,395,000	69.9%	\$574,000	1	1	0.0%	0
DIAMOND HEAD	Y	-	•	1,862,500	-	-	-	2	-	-
HAWAII LOA RIDGE		-		2,200,000	-	-	-	1	_	-
KAHALA KUA		-		1,410,000	-	-	-	1	-	-
KAHALA AREA	\$	1,820,000	_	-	-	-	2	_	_	-
KAILANI IKI	\$	961,000		-	-	-	1	_	-	_
KAIMUKI	\$	962,500	Ś	760,000	-21.0%	-\$202,500	4	3	-25.0%	-1
KAPAHULU	\$	780,000	т.	-	-	-	3	-	-	-
KULIOUOU		-	\$	700,000	-	-	-	1	_	-
MAUNALANI HEIGHTS		-		1,375,000	-	-	-	3	-	-
NIU VALLEY	\$	865,000		1,325,000	53.2%	\$460,000	2	1	-50.0%	-1
PAIKO LAGOON	\$	2,400,000	\$	825,000	-65.6%	-\$1,575,000	1	1	0.0%	0
PALOLO	\$	707,500	\$	785,000	11.0%	\$77,500	2	5	150.0%	3
WAIALAE G/C	\$	1,800,000		-	-	-	1	-	-	-
WAIALAE IKI	\$	1,900,000	\$	1,630,000	-14.2%	-\$270,000	3	1	-66.7%	-2
WAIALAE NUI RDGE	\$	1,420,000		1,825,000	28.5%	\$405,000	1	3	200.0%	2
WAIALAE NUI-LOWER	\$	821,000		-	-	-	1	-	-	-
WAIALAE NUI VLY		-	\$	1,202,500	-	-	-	2	-	-
WILHELMINA	\$	999,999	\$	1,277,500	27.8%	\$277,501	5	2	-60.0%	-3
Diamond Hd Region	\$	961,000	\$	1,190,000	23.8%	\$229,000	27	28	3.7%	1
Hawaii Kai Region	20	14 Median		15 Median	+/-	+/-		2015 Sold	+/-	+/-
HAHAIONE-UPPER		-	\$	823,000	-	-	-	1	-	-
KALAMA VALLEY		-	\$	945,000	-	-	-	1	-	-
KAMILOIKI		-	\$	750,750	-	-	-	1	-	-
KOKO HEAD TERRAC	\$	875,000	\$	750,000	-14.3%	-\$125,000	4	1	-75.0%	-3
KOKO KAI		2,888,000		-	-	-	1	-	-	-
KOKO VILLAS		1,335,000		1,195,000	-10.5%	-\$140,000	1	1	0.0%	0
LAULIMA	\$	865,000	\$	880,000	1.7%	\$15,000	1	2	100.0%	1
LUNA KAI	\$	1,700,000		-	-	-	1	-	-	-
MARINERS COVE		-		1,140,000	-	-	-	1	-	-
MARINERS RIDGE	\$	950,000	_	1,005,000	5.8%	\$55,000	1	1	0.0%	0
MARINA WEST		-		1,203,750	-	-	-	2	-	-
		-	\$	05/1 00/1				.,	-	-
MARINERS VALLEY				954,994	-	-	-	2		
NAPALI HAWEO		-	\$	2,125,000	-	-	-	1	-	-

\$ 1,250,000

\$ 1,062,500

-41.2%

-5.9%

-\$1,030,000

-\$63,500

\$ 2,500,000 \$ 1,470,000

\$ 1,068,500 \$ 1,005,000

2

2

1

19

0.0%

90.0%

0

9

-

1

10

QUEENS GATE

WEST MARINA

Hawaii Kai Region

TRIANGLE

Single Family Solds - April 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	201	L4 Median	20:	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LUALUALEI		-	\$	400,000	-	-	-	3	-	-
MAILI	\$	242,000	\$	346,500	43.2%	\$104,500	7	12	71.4%	5
MAILI SEA-KAIMALINO	\$	444,000	\$	390,000	-12.2%	-\$54,000	1	1	0.0%	0
MAILI SEA-NOHOKAI		-	\$	540,000	-	-	-	1	-	-
MAILI SEA-MAKALAE 1	\$	389,000		-	-	-	1	-	-	-
МАКАНА	\$	688,000	\$	360,500	-47.6%	-\$327,500	2	6	200.0%	4
WAIANAE	\$	280,000	\$	120,500	-57.0%	-\$159,500	3	1	-66.7%	-2
Leeward Region	\$	316,500	\$	360,500	13.9%	\$44,000	14	24	71.4%	10
Ewa Plain Region	201	L4 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
EWA BEACH	\$	410,000	\$	465,000	13.4%	\$55,000	5	5	0.0%	0
EWA GEN ALII COVE	\$	413.000	<u> </u>	-	-	-	1	-	-	-
EWA GEN BREAKERS	Y	-	\$	625,000	_	<u>-</u>	-	1	_	-
EWA GEN CARRIAGES		_	\$	720,000	-	-	_	1	_	_
EWA GEN CORTEBELLA		_	\$	460,000	_	-	_	1	-	-
EWA GEN HALEAKEA		_	\$	767,500	-	-	_	2	_	_
EWA GEN LAULANI-TIDES	\$	480,000	\$	518,000	7.9%	\$38,000	3	1	-66.7%	-2
EWA GEN LAULANI-TRADES	\$	505,000	Ť	-	-	-	1	-	-	_
EWA GEN KULA LEI	\$	480,000		-	-	<u>-</u>	1	-	-	-
EWA GEN LAS BRISAS	\$	457,500		-	-	-	1	_	_	_
EWA GEN LOMBARD WAY	Y	-	\$	407,500	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$	465,000	Ť	-	-	-	1	-	_	_
EWA GEN PRESCOTT	\$	630,000	\$	602,500	-4.4%	-\$27,500	1	4	300.0%	3
EWA GEN SODA CREEK	\$	505,000	\$	460,000	-8.9%	-\$45,000	2	1	-50.0%	-1
EWA GEN TERRAZZA	\$	455,000	\$	492,500	8.2%	\$37,500	3	2	-33.3%	-1
EWA GEN SUN TERRA	\$	515,000	\$	555,000	7.8%	\$40,000	1	2	100.0%	1
EWA GEN SUN TERRA ON THE PARK	Y	-	\$	417,500	-	-	-	1	-	-
EWA GEN SUN TERRA SOUTH	\$	538,000	_	-	-	-	1	_	_	_
EWA GEN TIBURON	\$	457,250	\$	480,000	5.0%	\$22,750	2	3	50.0%	1
EWA GEN TUSCANY II		-	\$	535,000	-	-	-	2	-	_
HAWAIIAN HOMES LAND		-	\$	377,700	-	<u>-</u>	_	1	-	-
EWA VILLAGES	\$	478,000	\$	412,500	-13.7%	-\$65,500	4	2	-50.0%	-2
HOAKALEI-KA MAKANA	\$	733,500	\$	710,000	-3.2%	-\$23,500	4	7	75.0%	3
HUELANI	\$	645,000	\$	543,000	-15.8%	-\$102,000	1	1	0.0%	0
KAPOLEI	\$	485,000	\$	598,000	23.3%	\$113,000	1	2	100.0%	1
KAPOLEI-KAI	\$	585,000	Ė	-	-	-	1	-	-	-
KAPOLEI-IWALANI	\$	564,000	\$	602,500	6.8%	\$38,500	1	2	100.0%	1
KAPOLEI-KNOLLS	·	- 1	\$	630,000	-	-	-	1	-	-
KAPOLEI-KEKUILANI	\$	543,000	\$	485,050	-10.7%	-\$57,950	1	4	300.0%	3
KO OLINA		-	\$	1,065,000	-	-	-	1	-	-
LEEWARD ESTATES		-	\$	513,750	-	-	-	2	-	-
NANAKAI GARDENS		-	\$	434,500	-	-	-	2	-	-
OCEAN POINTE	\$	593,000	\$	630,000	6.2%	\$37,000	6	9	50.0%	3
WESTLOCH ESTATES		-	\$	600,000	-	-	-	1	-	-
WESTLOCH FAIRWAY	\$	574,000	\$	560,000	-2.4%	-\$14,000	2	3	50.0%	1
Ewa Plain Region	\$	508,000	\$	550,000	8.3%	\$42,000	44	65	47.7%	21
Makakilo Region	201	L4 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$	575,000	\$	730,000	27.0%	\$155,000	1	1	0.0%	0
MAKAKILO-HIGHPOINTE	Ţ	-	\$	874,500	-	-	-	2	-	-
MAKAKILO-HIGHLANDS	\$	645,000	Ψ.	-	_	<u>-</u>	1	-	-	_
MAKAKILO-KAHIWELO	\$	696,250	\$	690,000	-0.9%	-\$6,250	2	1	-50.0%	-1
MAKAKILO-UPPER	\$	555,000	\$	578,500	4.2%	\$23,500	5	6	20.0%	1
MAKAKILO-LOWER	\$	460,375		489,000	6.2%	\$28,625	2	3	50.0%	1
MAKAKILO-ROYAL RIDGE	\$	607,000	Y	-	-	-	1	-	-	-
MAKAKILO-PALEHUA HGTS	\$	669,000	\$	770,000	15.1%	\$101,000	3	1	-66.7%	-2
MAKAKILO-WAI KALOI	\$	620,475	\$	685,000	10.4%	\$64,525	2	1	-50.0%	-1
MAKAKILO-WEST HILLS	\$	600,000	_	-	-	-	1	-		_
Makakilo Region	\$	603,500	Ś	637,000	5.6%	\$33,500	18	15	-16.7%	-3
	7	,	7	,		+,			,,	-

Single Family Solds - April 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

AIMAH PARK   \$ 1,092,250   \$ 1,445,000   \$23,38   \$352,750   \$2   \$2   0.0%	Kailua Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
BRACHSIDE   \$ 2,998,000   \$10,000,000   304,2%   \$7,902,000   1   1   0.0%						-	-				0
COCONUT GROWE   S 783,250   S 697,500   -10.9%   -585,750   2   2   0.0%   -10.000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.0000   -1.00000   -1.00000   -1.00000   -1.00000   -1.00000   -1.00000   -1.00000   -1.000000   -1.000000   -1.0000000   -1.00000000000   -1.0000000000000   -1.00000000000000000   -1.00000000000000000000   -1.000000000000000000000000000000000000											0
BECHANTED LAKE											0
KAILLA ESTATES											-2
KAILLA ESTATES   S   1,100,000   S   C   C   C   C   C   C   C   C   C				Ψ.	•						-
KAIAMA/RACT		<u> </u>		\$	1 100 000	_	_		2	_	_
KALAMA/CNUT GROV  KALAMA/CNUT GROV  KALAMA/CNUT GROV  KALAMA/CNUT GROV  KALAMA (STACO)  S 815,000  S 815,000							_			_	_
KALAMACONIT GROV \$ 1,395,000 1 - 1 1			_	_	· ·		_	_	•		_
KALAHEO HILLSIDE  \$ 760,000 \$ 1,175,000 54,6% \$415,000 1 1 1 0,0% KROUL HILLS  \$ 723,000 \$ 805,000 10.1% \$910,000 1 1 0.0% KOULAPPOKO  \$ 895,000 \$ 805,000 10.1% \$90,000 1 1 0.0% KOULAPPOKO  \$ 895,000 \$ 805,000 10.1% \$90,000 1 1 0.0% KOULAPPOKO  \$ 895,000 \$ 805,000 10.1% \$90,000 1 1 0.0% KOULAPPOKO  \$ 1,901,250 \$ -		¢	1 305 000	Y			_			_	_
KAODA \$ 750,000 \$ 1,175,000 \$ 46.5% \$415,000 1 1 0.0% KEOLU HILLS \$ 723,000 \$ 840,000 16.2% \$117,000 2 3 \$50,0% KOOLAUPOKO \$ 885,000 \$ 800,000 1-0.1% -590,000 1 1 0.0% KOOLAUPOKO \$ 885,000 \$ 800,000 1-0.1% -590,000 1 1 0.0% KOOLAUPOKO \$ 885,000 \$ 810,000 16.1% 590,000 1 1 0.0% KUULEI TRACT - \$ 1,185,000 1 4 1	•	<u> </u>		ς'							_
KEOLU HILLS         \$ 723,000         \$ 840,000         16.2%         \$117,000         2         3         50.0%           KOOLAUPOKO         \$ 895,000         \$ 805,000         \$10.1%         \$90,000         1         1         0.0%           KUULEI TRACT         -         \$ 1,901,250         -         -         -         1         -           LANIKAI         -         \$ 1,901,250         -         -         -         4         -           POHAKUPU         \$ 697,500         \$ 1,901,250         -         -         1         -         -         4         -           OLOMANIA         \$ 738,000         \$ 625,000         -83.8%         \$3,225,000         1         5         400.0%           Kailua Region         \$ 879,750         \$ 1,077,500         22.5%         \$197,750         18         32         77.8%         1           Pearl City Region         2014 Median         2015 Median         +/-         +/-         +/-         2014 Sold         2015 Sold         +/-         +         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - </td <td></td> <td>¢</td> <td></td> <td></td> <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td>		¢			•						0
KOLLAPOKO         \$ 895,000         \$ 805,000         - 0.1%         - 590,000         1         1         0.0%           KUULEITRACT         -         \$ 1,185,000         -         -         -         1         1         -           LANIKAN         -         \$ 1,390,250         -         -         -         -         4         -           POHAKUPU         \$ 697,500         \$ 810,000         16.1%         \$ \$112,500         2         2         0.0%           MAIMANALO         \$ 3,850,000         \$ 625,000         -83.8%         -53,225,000         1         5         400,0%           Kailua Region         2014 Median         2015 Median         +/-         +/-         2014 Sold         2015 Sold         +/-           AIEA AREA         \$ 653,000         \$ 800,000         22.5%         \$ 197,750         18         3         2 77.8%         1           AIEA HEIGHTS         \$ 675,000         \$ 800,000         22.5%         \$ 147,000         2         3         50.0%           AIEA HEIGHTS         \$ 675,000         \$ 802,500         14.6%         \$ 102,500         3         5         6.7%           FOSTER VILLAGE         \$ 700,000         \$ 803,500 <t< td=""><td></td><td></td><td></td><td>_</td><td></td><td></td><td>· · ·</td><td></td><td></td><td></td><td>1</td></t<>				_			· · ·				1
KUULEI TRACT		•									0
LANIKA		Ţ								0.070	
POHAKUPU										_	-
CLOMANA		خ.							•		0
WAIMANALO				Ş							-
Railua Region				4							4
Pearl City Region	-										
AIEA AREA  \$ 653,000 \$ 800,000 22.5% \$147,000 2 3 50.0%  AIEA HEIGHTS \$ 675,000 \$ 655,000 -3.0% -\$20,000 3 5 66.7%  FOSTER VILLAGE \$ 700,000 \$ 802,500 14.6% \$102,500 1 2 100.0%  HALAWA - \$ 674,500 2 - 2 1 1  NOMILANI \$ 575,000 \$ 830,000 36.1% \$220,000 5 1 -80.0%  PACIFIC PALISADES \$ 500,000 \$ 830,000 36.1% \$220,000 5 1 -80.0%  PACIFIC PALISADES \$ 500,000 \$ 498,750 -0.3% -\$1,250 2 4 100.0%  PEARL CITY-UPPER \$ 570,000 \$ 585,000 2.6% \$15,000 4 4 4 0.0%  ROYAL SUMMIT - \$ 1,305,000 2 2	Kailua Region	Ş	879,750	Ş	1,077,500	22.5%	\$197,750	18	32	77.8%	14
AIEA AREA  \$ 653,000 \$ 800,000 22.5% \$147,000 2 3 50.0%  AIEA HEIGHTS \$ 675,000 \$ 655,000 -3.0% -\$20,000 3 5 66.7%  FOSTER VILLAGE \$ 700,000 \$ 802,500 14.6% \$102,500 1 2 100.0%  HALAWA - \$ 674,500 2 - 2 1 1  NOMILANI \$ 575,000 \$ 830,000 36.1% \$220,000 5 1 -80.0%  PACIFIC PALISADES \$ 500,000 \$ 830,000 36.1% \$220,000 5 1 -80.0%  PACIFIC PALISADES \$ 500,000 \$ 498,750 -0.3% -\$1,250 2 4 100.0%  PEARL CITY-UPPER \$ 570,000 \$ 585,000 2.6% \$15,000 4 4 4 0.0%  ROYAL SUMMIT - \$ 1,305,000 2 2	Pagel City Paging	20	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	20	11 - 11 - 11 - 11 - 11 - 11 - 11 - 11	. /	. /	2014 6-14	2015 Cald	. 1	. /
AIEA HEIGHTS \$ 675,000 \$ 655,000 -3.0% -\$20,000 3 5 66.7% FOSTER VILLAGE \$ 700,000 \$ 802,500 14.6% \$102,500 1 2 100.0% HALAWA - \$ 674,500 2 2 1	· -						•				+/-
FOSTER VILLAGE \$ 700,000 \$ 802,500 14.6% \$102,500 1 2 100.0%   HALAWA		•	•								1
HALAWA				_	•						2
MOMILANI		\$	•	•			, ,				1
NEWTOWN \$ 610,000 \$ 830,000 36.1% \$220,000 5 1 -80.0% PACIFIC PALISADES \$ 500,000 \$ 498,750 -0.3% -\$1,250 2 4 100.0% PACIFIC PALISADES \$ 500,000 \$ 585,000 2.6% \$15,000 4 4 4 0.0% ROYAL SUMMIT - \$ 1,305,000 2 2 2 2				Ş							-
PACIFIC PALISADES   \$ 500,000   \$ 498,750   -0.3%   -\$1,250   2   4   100.0%											-
PEARL CITY-UPPER         \$ 570,000         \$ 585,000         2.6%         \$15,000         4         4         0.0%           ROYAL SUMMIT         -         \$ 1,305,000         -         -         -         2         -           WAIMALU         \$ 685,000         -         -         -         1         -         -           Pearl City Region         \$ 600,000         \$ 680,000         13.3%         \$80,000         19         23         21.1%           Kaneohe Region         2014 Median         2015 Median         +/-         +/-         2014 Sold         2015 Sold         +/-         +/-         4         AHAOLELO         -         \$ 650,000         -         -         1         -         -         1         -         -         1         -         -         1         -         -         -         1         -         -         -         1         -         -         -         1         -         -         -         1         -         -         -         1         -         -         -         1         -         -         -         1         -         -         -         1         -         -         -         -			•								-4
ROYAL SUMMIT		•									2
Namalu		\$	570,000			2.6%	\$15,000	4		0.0%	0
Raneohe Region   S   600,000   S   680,000   13.3%   \$80,000   19   23   21.1%			-	\$	1,305,000	-	-	-	2	-	-
Kaneohe Region         2014 Median         2015 Median         +/-         +/-         2014 Sold         2015 Sold         +/-         +           AHAOLELO         -         \$ 650,000         -         -         -         1         -           ALII BLUFFS         -         \$ 580,000         -         -         -         1         -           ALII SHORES         \$ 1,275,000         -         -         -         1         -         -           CLUB VIEW ESTATE         \$ 648,000         \$ 775,000         19.6%         \$127,000         1         2         100.0%           HAIKU PARK         -         \$ 818,000         -         -         -         1         -         -           CROWN TERRACE         -         \$ 700,000         -         -         -         1         -         -           HAUULA         \$ 690,000         \$ 482,000         -30.1%         -\$208,000         1         1         0.0%           KAALAEA         \$ 692,500         -         -         -         2         -         -           KAALAEA         \$ 695,000         \$ 750,000         7.9%         \$55,000         1         1         0.0%	WAIMALU	\$	685,000		-	-	-	1	-	-	
AHAOLELO - \$ 650,000 1 1 - 1 ALII BLUFFS - \$ 580,000 1 1 - 1 ALII SHORES \$ 1,275,000 1 1 1 CLUB VIEW ESTATE \$ 648,000 \$ 775,000 19.6% \$127,000 1 2 100.0% HAIKU PARK - \$ 833,580 1 - 1 1 CROWN TERRACE - \$ 818,000 1 - 1 1 CROWN TERRACE - \$ 700,000 1 1 1 HAUULA \$ 690,000 \$ 482,000 -30.1% -\$208,000 1 1 1 0.0% KAALAEA \$ 692,500 2 2  KAAAWA \$ 695,000 \$ 750,000 7.9% \$55,000 1 1 1 0.0% KANEOHE TOWN \$ 775,000 2 2  KAPUNA HALA \$ 750,000 1 1  LULANI OCEAN - \$ 868,000 1 1  MAHINUI - \$ 1,224,000 1 1  MAHINUI - \$ 1,224,000 1 1  PIKOILOA \$ 695,000 \$ 915,000 31.7% \$220,000 1 1 1 0.0% PUAHUULA - \$ 755,000 1 1  PUOHALA VILLAGE - \$ 630,000 1 1   WALLEY ESTATES - \$ 450,000 1 1  WAIKALUA \$ 717,000 1 1   WAIKALUA \$ 717,000 1 1   WAIKALUA \$ 717,000 1 1   WAIKALUA \$ 717,000 1 1	Pearl City Region	\$	600,000	\$	680,000	13.3%	\$80,000	19	23	21.1%	4
AHAOLELO - \$ 650,000 1 1 - 1 ALII BLUFFS - \$ 580,000 1 1 - 1 ALII SHORES \$ 1,275,000 1 1 1 CLUB VIEW ESTATE \$ 648,000 \$ 775,000 19.6% \$127,000 1 2 100.0% HAIKU PARK - \$ 833,580 1 - 1 1 HAIKU VILLAGE - \$ 818,000 1 - 1 1 CROWN TERRACE - \$ 700,000 1 1 1 HAUULA \$ 690,000 \$ 482,000 -30.1% -\$208,000 1 1 1 0.0% KAALAEA \$ 692,500 2 2  KAAAWA \$ 695,000 \$ 750,000 7.9% \$55,000 1 1 1 0.0% KANEOHE TOWN \$ 775,000 2 2  KAPUNA HALA \$ 750,000 1 1  LULANI OCEAN - \$ 868,000 1 1  MAHINUI - \$ 1,224,000 1 1  MAHINUI - \$ 750,000 \$ 915,000 31.7% \$220,000 1 1 1 0.0% PUAHUULA - \$ 755,000 1 1  PUOHALA VILLAGE - \$ 605,000 \$ 915,000 31.7% \$220,000 1 1 1 0.0% PUAHUULA - \$ 755,000 1 1   WALLEY ESTATES - \$ 450,000 1 1   WAIKALUA \$ 717,000 1 1	Kanaaha Pagian	20	14 Modian	20	115 Modian	<b>4</b> /-	±/-	2014 Sold	201E Sold	±/-	+/-
ALII BLUFFS	_	20				•	-			-	<del>-</del> /-
ALII SHORES \$ 1,275,000 1					•						
CLUB VIEW ESTATE         \$ 648,000         \$ 775,000         19.6%         \$127,000         1         2         100.0%           HAIKU PARK         -         \$ 833,580         -         -         -         1         -           HAIKU VILLAGE         -         \$ 818,000         -         -         -         1         -           CROWN TERRACE         -         \$ 700,000         -         -         -         1         -           HAUULA         \$ 690,000         \$ 482,000         -30.1%         -\$208,000         1         1         0.0%           KAALAEA         \$ 692,500         -         -         -         2         -         -           KAAAWA         \$ 695,000         \$ 750,000         7.9%         \$55,000         1         1         0.0%           KAPUNA HALA         \$ 775,000         -         -         -         -         1         -         -           KAPUNA HALA         \$ 750,000         -         -         -         1         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -		<b>,</b>		Ş						_	
HAIKU PARK  - \$ 833,580 1 - 1 1 - 1 - 1 - 1 - 1 -				4						100.09/	-
HAIKU VILLAGE - \$ 818,000 1 1 - CROWN TERRACE - \$ 700,000 1 1 - 1 - 1 1 - 1 1 1 1 1 1 1		\$	•	•	•					100.0%	1
CROWN TERRACE         -         \$ 700,000         -         -         -         1         -           HAUULA         \$ 690,000         \$ 482,000         -30.1%         -\$208,000         1         1         0.0%           KAALAEA         \$ 695,500         -         -         -         -         2         -         -           KAAWA         \$ 695,000         \$ 750,000         7.9%         \$55,000         1         1         0.0%           KANEOHE TOWN         \$ 775,000         -         -         -         2         -         -           KAPUNA HALA         \$ 750,000         -         -         -         1         -         -           LULANI OCEAN         -         \$ 868,000         -         -         -         1         -           MAHINUI         -         \$ 1,224,000         -         -         -         2         -           PIKOILOA         \$ 695,000         \$ 915,000         31.7%         \$220,000         1         1         0.0%           PUAHULA         -         \$ 755,000         -         -         -         1         -           VALLEY ESTATES         -         \$ 602,500			-	_		-	-	-		-	-
HAUULA \$ 690,000 \$ 482,000 -30.1% -\$208,000 1 1 0.0%  KAALAEA \$ 692,500 2 2  KAAAWA \$ 695,000 \$ 750,000 7.9% \$55,000 1 1 0.0%  KANEOHE TOWN \$ 775,000 2 2  KAPUNA HALA \$ 750,000 1 1  LULANI OCEAN - \$ 868,000 1 1 -  MAHINUI - \$ 1,224,000 2 2 -  PIKOILOA \$ 695,000 \$ 915,000 31.7% \$220,000 1 1 1 0.0%  PUAHUULA - \$ 755,000 1 1 -  PUOHALA VILLAGE - \$ 630,000 1 1 -  VALLEY ESTATES - \$ 450,000 1 1 -  WOODRIDGE - \$ 602,500 1 1 -  WAIKALUA \$ 717,000 2 2 -  WAIHEE - \$ 1,459,500 1 1 -			-		•	-	-	-			-
KAALAEA       \$ 692,500       -		4	-			20.404	- 6200 000	-		0.007	-
KAAAWA       \$ 695,000       \$ 750,000       7.9%       \$\$55,000       1       1       0.0%         KANEOHE TOWN       \$ 775,000       - <td></td> <td></td> <td></td> <td>\$</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td>				\$							0
KANEOHE TOWN         \$ 775,000         -											-
KAPUNA HALA         \$ 750,000         -         -         -         -         1         -         -           LULANI OCEAN         -         \$ 868,000         -         -         -         1         -           MAHINUI         -         \$ 1,224,000         -         -         -         2         -           PIKOILOA         \$ 695,000         \$ 915,000         31.7%         \$220,000         1         1         0.0%           PUAHUULA         -         \$ 755,000         -         -         -         1         -           PUOHALA VILLAGE         -         \$ 630,000         -         -         -         1         -           VALLEY ESTATES         -         \$ 450,000         -         -         -         1         -           WOODRIDGE         -         \$ 602,500         -         -         -         1         -           WAIHALUA         \$ 717,000         -         -         -         2         -         -           WAIHEE         -         \$ 1,459,500         -         -         -         1         -				\$							0
LULANI OCEAN       -       \$ 868,000       -       -       -       1       -         MAHINUI       -       \$ 1,224,000       -       -       -       2       -         PIKOILOA       \$ 695,000       \$ 915,000       31.7%       \$220,000       1       1       0.0%         PUAHUULA       -       \$ 755,000       -       -       -       1       -         PUOHALA VILLAGE       -       \$ 630,000       -       -       -       1       -         VALLEY ESTATES       -       \$ 450,000       -       -       -       1       -         WOODRIDGE       -       \$ 602,500       -       -       -       1       -         WAIKALUA       \$ 717,000       -       -       -       2       -       -         WAIHEE       -       \$ 1,459,500       -       -       -       1       -					-					-	-
MAHINUI         -         \$ 1,224,000         -         -         -         2         -           PIKOILOA         \$ 695,000         \$ 915,000         31.7%         \$220,000         1         1         0.0%           PUAHUULA         -         \$ 755,000         -         -         -         1         -           PUOHALA VILLAGE         -         \$ 630,000         -         -         -         1         -           VALLEY ESTATES         -         \$ 450,000         -         -         -         1         -           WOODRIDGE         -         \$ 602,500         -         -         -         1         -           WAIKALUA         \$ 717,000         -         -         -         2         -         -           WAIHEE         -         \$ 1,459,500         -         -         -         1         -		\$	•	Ţ	-						-
PIKOILOA         \$ 695,000         \$ 915,000         31.7%         \$220,000         1         1         0.0%           PUAHUULA         -         \$ 755,000         -         -         -         1         -           PUOHALA VILLAGE         -         \$ 630,000         -         -         -         1         -           VALLEY ESTATES         -         \$ 450,000         -         -         -         1         -           WOODRIDGE         -         \$ 602,500         -         -         -         1         -           WAIKALUA         \$ 717,000         -         -         -         2         -         -           WAIHEE         -         \$ 1,459,500         -         -         -         1         -											-
PUAHUULA       -       \$ 755,000       -       -       -       1       -         PUOHALA VILLAGE       -       \$ 630,000       -       -       -       1       -         VALLEY ESTATES       -       \$ 450,000       -       -       -       1       -         WOODRIDGE       -       \$ 602,500       -       -       -       1       -         WAIKALUA       \$ 717,000       -       -       -       2       -       -         WAIHEE       -       \$ 1,459,500       -       -       -       1       -											-
PUOHALA VILLAGE       -       \$ 630,000       -       -       -       1       -         VALLEY ESTATES       -       \$ 450,000       -       -       -       1       -         WOODRIDGE       -       \$ 602,500       -       -       -       1       -         WAIKALUA       \$ 717,000       -       -       -       2       -       -         WAIHEE       -       \$ 1,459,500       -       -       -       1       -		\$	695,000	_		31.7%	\$220,000	1		0.0%	0
VALLEY ESTATES         -         \$ 450,000         -         -         -         1         -           WOODRIDGE         -         \$ 602,500         -         -         -         1         -           WAIKALUA         \$ 717,000         -         -         -         2         -         -           WAIHEE         -         \$ 1,459,500         -         -         -         1         -	PUAHUULA		-	\$		-	-	-	1	-	-
WOODRIDGE       -       \$ 602,500       -       -       -       1       -         WAIKALUA       \$ 717,000       -       -       -       2       -       -         WAIHEE       -       \$ 1,459,500       -       -       -       1       -	PUOHALA VILLAGE		-	\$		-	-	-	1	-	-
WAIKALUA     \$ 717,000     -     -     -     2     -     -       WAIHEE     -     \$ 1,459,500     -     -     -     1     -	VALLEY ESTATES		-	\$	450,000	-	-	-	1	-	-
WAIHEE - \$ 1,459,500 1	WOODRIDGE		-	\$	602,500	-	-	-	1	-	-
	WAIKALUA	\$	717,000		-	-	-	2	-	-	-
Kaneohe Region \$ 695,000 \$ 752,500 8.3% \$57.500 12 18 50.0%	WAIHEE		-	\$	1,459,500	-	-	-	1	-	-
	Kaneohe Region	\$	695,000	\$	752,500	8.3%	\$57,500	12	18	50.0%	6

North Shore Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MALAEKAHANA		-		1,710,000	-	-	-	1	-	-
MOKULEIA		-	\$	972,498	-	_	_	2	_	_
PAALAAKAI		-	\$	490,000	-	-	-	1	-	-
HALEIWA	\$	799,000		-	-	-	1	-	-	-
PUPUKEA	\$	1,400,000	\$	1,365,000	-2.5%	-\$35,000	1	2	100.0%	1
SUNSET AREA	\$	925,000		1,345,000	45.4%	\$420,000	1	2	100.0%	1
WAIALUA	\$	657,500	\$	1,057,500	60.8%	\$400,000	2	2	0.0%	0
North Shore Region	\$	799,000	\$	1,165,000	45.8%	\$366,000	5	10	100.0%	5
Waipahu Region		14 Median	20	15 Median	+/-	+/-		<b>2015 Sold</b>	+/-	+/-
CRESTVIEW	\$	425,000		-	-	-	1	-	-	-
HALE LUMI	\$	619,000		-	-	-	1	-	-	-
HARBOR VIEW		-	\$	425,000	-	-	-	1	-	-
SEAVIEW	\$	735,000		-	-	-	1	<del>-</del>	-	-
ROBINSON HEIGHTS		-	\$	470,000	-	-	-	1	-	-
ROYAL KUNIA	\$	585,000	\$	618,000	5.6%	\$33,000	7	3	-57.1%	-4
VILLAGE PARK	\$	524,750	\$	545,000	3.9%	\$20,250	6	4	-33.3%	-2
WAIKELE	\$	750,000	\$	586,000	-21.9%	-\$164,000	3	1	-66.7%	-2
WAIPAHU ESTATES		-	\$	595,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$	660,000	\$	514,000	-22.1%	-\$146,000	5	4	-20.0%	-1
WAIPIO GENTRY	\$	650,000	\$	592,500	-8.8%	-\$57,500	1	2	100.0%	1
Waipahu Region	\$	599,900	\$	575,000	-4.2%	-\$24,900	25	17	-32.0%	-8
Metro Region	20	14 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALEWA HEIGHTS	\$	754,750	\$	868,000	15.0%	\$113,250	2	3	50.0%	1
ALIAMANU	\$	560,000	\$	595,000	6.3%	\$35,000	1	2	100.0%	1
(ALIHI-LOWER	\$	460,000		-	-	-	3	-	-	-
KALIHI-UPPER	\$	690,000	\$	550,000	-20.3%	-\$140,000	1	1	0.0%	0
KALIHI UKA	\$	602,500	\$	655,000	8.7%	\$52,500	2	1	-50.0%	-1
KAM HEIGHTS	\$	482,000	\$	590,000	22.4%	\$108,000	3	1	-66.7%	-2
KAPAHULU	\$	962,500		-	-	-	1	-	-	-
KUAKINI	\$	630,000		-	-	-	1	-	-	-
AKESIDE		-	\$	1,150,000	-	-	-	1	-	-
ILIHA	\$	568,000	\$	682,500	20.2%	\$114,500	2	1	-50.0%	-1
MAKIKI AREA		-	\$	1,064,000	-	-	-	2	-	-
MAKIKI HEIGHTS	\$	2,201,500		-	-	-	2	-	-	-
MANOA AREA	\$	985,000	ć	1,281,500	20.40/	¢206 F00	3	2	-33.3%	1
IVIANOA ANLA	۶	363,000	ڔ	1,201,500	30.1%	\$296,500			-33.3/0	-1

2

1

3

1

1

1

\_

1

1

32

4

1

1

1

1

2

1

25

33.3%

0.0%

0.0%

-21.9%

1

-

-

0

-7

0

\$ 1,390,000

\$ 1,350,000

\$ 1,700,000

768,000

730,000

903,688

815,000

759,000 \$

\$ 1,625,000

817,500

540,000

970,000

910,000

919,000

824,000

853,000

\$ 1,645,000

\$

\$

6.4%

-3.2%

-

1.1%

12.4%

\$49,500

-\$55,000

\$9,000

\$94,000

\$

\$

\$

MANOA-LOWER

MANOA-WOODLAWN

MOANALUA GARDENS

MOANALUA VALLEY

NUUANU AREA

PAUOA VALLEY

PACIFIC HEIGHTS

PUNCHBOWL AREA

OLD PALI

PUUNUI

SALT LAKE

**TANTALUS** 

**Metro Region** 

Condo Solds - April 2015 vs 2014 (Bas	ed on	region and	nei	ghborhood	groupings	as listed in MLS	) - Page 1 of 3			
Central Region	201	14 Median	20:	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
LAUNANI VALLEY	\$	344,500	\$	345,000	0.1%	\$500	2	6	200.0%	4
MILILANI AREA	\$	339,950	\$	353,000	3.8%	\$13,050	8	10	25.0%	2
MILILANI MAUKA	\$	390,000	\$	365,000	-6.4%	-\$25,000	8	13	62.5%	5
WILIKINA	\$	138,000	\$	146,000	5.8%	\$8,000	1	2	100.0%	1
WHITMORE VILLAGE	\$	136,000	\$	156,000	14.7%	\$20,000	1	2	100.0%	1
WAIPIO ACRES/WAIKALANI WOOD	\$	150,000	\$	210,000	40.0%	\$60,000	6	5	-16.7%	-1
Central Region	\$	309,500	\$	305,000	-1.5%	-\$4,500	26	38	46.2%	12
Diamond Ud Pagion	201	14 Median	201	15 Median	+/-	+/-	2014 Cold	2015 Sold	+/-	+/-
Diamond Hd Region DIAMOND HEAD	\$	415,000	\$	889,500	114.3%	\$474,500	2014 3010	6	500.0%	5
	•	•	\$	•			2	1		
KAHALA AREA		1,578,500	Ş	775,000	-50.9%	-\$803,500			-50.0%	-1
KAIMUKI	\$	479,000		-	-	-	2	-	-	-
KAPAHULU	\$	363,500	_	-	-	-	1	-	-	-
PAIKO LAGOON		-	\$	665,000	-	-	-	1	-	-
ST. LOUIS	\$	535,000		-	-	-	3	-	-	-
WAIALAE NUI VLY	\$	517,500	\$	543,000	4.9%	\$25,500	2	2	0.0%	0
Diamond Hd Region	\$	535,000	\$	647,000	20.9%	\$112,000	11	10	-9.1%	-1
Ewa Plain Region	201	14 Median	20:	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
EWA	\$	260,500	\$	276,500	6.1%	\$16,000	6	6	0.0%	0
EWA GEN	т.	-	\$	340,000	-	-	-	1	-	_
EWA BEACH	\$	193,000	<b>Y</b>	-	_	-	2	-	_	_
EWA GEN SUN TERRA ON THE PARK	\$	250,000	\$	256,000	2.4%	\$6,000	1	1	0.0%	0
EWA GEN SODA CREEK	\$	269,500	\$	283,500	5.2%	\$14,000	2	4	100.0%	2
HOAKALEI-KA MAKANA	\$	460,000	\$	494,500	7.5%	\$34,500	1	2	100.0%	1
KAPOLEI	\$	298,000	\$	345,400	15.9%	\$47,400	8	7	-12.5%	-1
				•						
KO OLINA	\$	615,000	\$	615,444	0.1%	\$444 \$41,000	9 7	10 9	11.1%	1
OCEAN POINTE		389,000		430,000	10.5%				28.6%	2
Ewa Plain Region	\$	370,000	\$	404,500	9.3%	\$34,500	36	40	11.1%	4
Hawaii Kai Region	201	14 Median	20:	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
HAHAIONE-LOWER	\$	515,000	\$	430,000	-16.5%	-\$85,000	6	1	-83.3%	-5
MARINERS VALLEY	\$	448,000		-	-	-	1	-	-	-
WEST MARINA	\$	625,000	\$	650,000	4.0%	\$25,000	12	21	75.0%	9
Hawaii Kai Region	\$	565,000	\$	647,500	14.6%	\$82,500	19	22	15.8%	3
Well a Basis	204		204		.,	. /	2044 C. I.I	2045.6-14	.,	.,
Kailua Region		14 Median		15 Median	+/-	+/-		2015 Sold	+/-	+/-
AIKAHI PARK	\$	500,000	\$	455,000	-9.0%	-\$45,000	1	1	0.0%	0
BLUESTONE	\$	758,500	_	-	-	-	2	-	-	-
KAILUA TOWN	\$	410,000	Ş	534,000	30.2%	\$124,000	5	9	80.0%	4
KAWAILOA	\$	845,000		-	2.00/	-	1	-	- 44.40/	-
Kailua Region	\$	500,000	\$	514,500	2.9%	\$14,500	9	10	11.1%	1
Kaneohe Region	201	14 Median	202	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALII BLUFFS		-	\$	526,000	-	-	-	1	-	-
COUNTRY CLUB	\$	574,500	\$	611,000	6.4%	\$36,500	2	1	-50.0%	-1
HAIKU PLANTATION	\$	470,000		-	-	-	1	-	-	-
HAIKU VILLAGE		-	\$	570,000	-	-	-	1	-	-
KAAAWA	\$	205,000		-	-	-	1	-	-	-
IVAAAVVA		484,000		-	-	-	2	-	-	-
	\$	404,000								
LILIPUNA	\$ \$	505,000		-	-	-	1	-	-	-
LILIPUNA PARKWAY		•	\$	- 426,500	- -25.8%	- -\$148,500	3	2	-33.3%	-1
LILIPUNA PARKWAY PUUALII	\$	505,000 575,000		426,500	-25.8%	-\$148,500	3	2	-33.3%	-1
LILIPUNA	\$	505,000	\$							

Condo Solds - April 2015 vs 2014	4 (Based on	region and	nei	ghborhood	groupings	as listed in MLS	) - Page 2 of 3			
Leeward Region	201	4 Median	20:	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAILI	\$	139,000	\$	356,500	156.5%	\$217,500	3	2	-33.3%	-1
WAIANAE	\$	70,700	\$	122,000	72.6%	\$51,300	2	2	0.0%	0
МАКАНА	\$	137,500	\$	154,875	12.6%	\$17,375	14	10	-28.6%	-4
Leeward Region	\$	135,000	\$	154,875	14.7%	\$19,875	19	14	-26.3%	-5
Makakilo Region	201	4 Median	20.	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
MAKAKILO-UPPER	\$	306,000	\$	338,000	10.5%	\$32,000	9	13	44.4%	4
Makakilo Region	\$	306,000	\$	338,000	10.5%	\$32,000	9	13	44.4%	4
iviakakiio negioti	ş	300,000	Ą	336,000	10.5%	<b>332,000</b>	9	13	44.470	4
Metro Region	201	4 Median	20	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ALA MOANA	\$	289,500	\$	263,000	-9.2%	-\$26,500	10	11	10.0%	1
CHINATOWN	\$	568,500	\$	635,000	11.7%	\$66,500	4	2	-50.0%	-2
DILLINGHAM	\$	337,500		-	-	-	2	-	-	-
DOWNTOWN	\$	377,000	\$	309,000	-18.0%	-\$68,000	13	18	38.5%	5
HOLIDAY MART	\$	304,250	\$	267,750	-12.0%	-\$36,500	6	6	0.0%	0
KAKAAKO	\$	655,000	\$	822,500	25.6%	\$167,500	29	26	-10.3%	-3
KAPAHULU	\$	425,000	\$	349,000	-17.9%	-\$76,000	1	1	0.0%	0
KALIHI AREA	\$	247,000	\$	255,000	3.2%	\$8,000	2	1	-50.0%	-1
KAPALAMA		-	\$	210,000	-	-	<u>-</u>	2	-	-
KAPIOLANI	\$	457,000	\$	466,000	2.0%	\$9,000	13	6	-53.8%	-7
KUAKINI	\$	380,000	\$	380,000	0.0%	\$0	1	1	0.0%	0
MAKIKI	\$	228,000	\$	210,000	-7.9%	-\$18,000	1	1	0.0%	0
MAKIKI AREA	\$	318,500	\$	300,000	-5.8%	-\$18,500	20	21	5.0%	1
MANOA-AREA	Ų	-	\$	750,000	-5.670	-\$10,500	-	1	-	
MCCULLY		-	\$	330,000	-	<del>-</del>	- -	2	-	-
MOANALUA VALLEY		_	\$	751,800	-	<u>-</u>	<u> </u>	1	<u>-</u>	
	<u> </u>		Ş	-		- -		-	-	_
MILITARY	\$	335,000	۲.		12.00/		1			-
MOILIILI	\$	315,000	\$	274,000	-13.0%	-\$41,000	14	16	14.3%	2
NUUANU-LOWER	\$	639,000	\$	565,000	-11.6%	-\$74,000	1	3	200.0%	2
PAUOA VALLEY	\$	799,000	_	-	-	-	1	-	-	-
PAWAA	\$	312,500	\$	245,500	-21.4%	-\$67,000	2	4	100.0%	2
PUNAHOU	\$	250,000	\$	394,500	57.8%	\$144,500	3	2	-33.3%	-1
PUNCHBOWL AREA	\$	315,000	\$	530,000	68.3%	\$215,000	10	8	-20.0%	-2
PUNCHBOWL-LOWER	\$	258,000		-	-	<del>-</del>	2	-	-	-
SALT LAKE	\$	312,500	\$	329,500	5.4%	\$17,000	16	20	25.0%	4
WAIKIKI	\$	355,000	\$	350,000	-1.4%	-\$5,000	89	84	-5.6%	-5
Metro Region	\$	362,500	\$	350,000	-3.4%	-\$12,500	241	237	-1.7%	-4
North Shore Region	201	4 Median	20 <sup>-</sup>	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
WAIALUA	\$	282,000		-	-	-	4		-	-
KUILIMA	\$	342,500	\$	430,000	25.5%	\$87,500	2	1	-50.0%	-1
North Shore Region	\$	314,500	\$	430,000	36.7%	\$115,500	6	1	-83.3%	-5
Pearl City Region	201	4 Median	20:	15 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
AIEA AREA	\$	199,000		-	-	-	1	-	-	-
HALAWA	\$	364,000	\$	442,500	21.6%	\$78,500	4	2	-50.0%	-2
MANANA	\$	260,000	\$	263,500	1.3%	\$3,500	2	2	0.0%	0
AIEA HEIGHTS		-	\$	459,000	-	-	-	1	-	
NAVY/FEDERAL		-	\$	259,500	-	-	-	2	-	-
NEWTOWN	\$	365,000	\$	506,000	38.6%	\$141,000	1	1	0.0%	0
PEARL CITY-LOWER		-	\$	255,000	-	-	-	1	-	-
PEARLRIDGE	\$	325,000	\$	335,000	3.1%	\$10,000	9	16	77.8%	7
WAIAU	\$	249,000	\$	270,000	8.4%	\$21,000	6	1	-83.3%	-5
WAIMALU	\$	225,000	\$	215,000	-4.4%	-\$10,000	1	1	0.0%	0
WAILUNA	\$	445,000	\$	480,000	7.9%	\$35,000	3	2	-33.3%	-1
	٧	323,300	_	313,000	-3.2%	-\$ <b>10,300</b>	27	29	7.4%	2

#### Condo Solds - April 2015 vs 2014 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	20:	14 Median	201	L5 Median	+/-	+/-	2014 Sold	2015 Sold	+/-	+/-
ROYAL KUNIA	\$	285,000	\$	331,000	16.1%	\$46,000	1	2	100.0%	1
VILLAGE PARK	\$	291,000		-	-	-	1	-	-	-
WAIKELE	\$	326,000	\$	373,000	14.4%	\$47,000	9	17	88.9%	8
WAIPAHU-LOWER	\$	185,000	\$	160,000	-13.5%	-\$25,000	5	1	-80.0%	-4
WAIPIO GENTRY	\$	277,000	\$	307,500	11.0%	\$30,500	8	6	-25.0%	-2
Waipahu Region	Ś	295,500	Ś	355.000	20.1%	\$59,500	24	26	8.3%	2