# Local Market Update Single Family Homes April 2014



April 2	014	N	ew Listing	S	С	losed Sal	es	Medi	ian Sales Pri	ce	Percent of C	Original Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	s for Sale
		Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	9	8	13%	4	8	-50%	\$865,000	\$1,660,000	-48%	99.8%	95.7%	4%	84	33	155%	37	32	16%
Ala Moana - Kakaako	1-2-3	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	2	-
Downtown - Nuuanu	1-1-8 to 1-2-2	9	7	29%	4	9	-56%	\$853,094	\$900,000	-5%	98.2%	105.9%	-7%	9	13	-31%	32	32	0%
Ewa Plain	1-9-1	73	78	-6%	46	48	-4%	\$497,500	\$518,700	-4%	98.0%	101.0%	-3%	25	15	67%	156	136	15%
Hawaii Kai	1-3-9	18	20	-10%	10	15	-33%	\$1,068,500	\$985,000	8%	92.8%	99.6%	-7%	10	11	-9%	61	50	22%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	32	35	-9%	18	27	-33%	\$879,750	\$865,000	2%	99.4%	100.7%	-1%	18	16	13%	86	86	0%
Kalihi - Palama	1-1-2 to 1-1-7	12	10	20%	12	7	71%	\$550,000	\$675,000	-19%	93.7%	96.7%	-3%	28	84	-67%	54	41	32%
Kaneohe	Selected 1-4-4 to 1-4-7	35	24	46%	10	18	-44%	\$697,500	\$722,500	-3%	99.6%	94.5%	5%	9	58	-84%	78	67	16%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	36	22	64%	14	17	-18%	\$835,000	\$825,000	1%	102.0%	104.6%	-2%	47	10	370%	77	58	33%
Makaha - Nanakuli	1-8-1 to 1-8-9	43	28	54%	15	16	-6%	\$315,000	\$325,950	-3%	98.4%	96.6%	2%	48	26	85%	107	98	9%
Makakilo	1-9-2 to 1-9-3	22	16	38%	18	17	6%	\$603,500	\$558,000	8%	95.5%	100.1%	-5%	18	29	-38%	58	46	26%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	9	16	-44%	10	9	11%	\$1,275,000	\$849,000	50%	91.1%	95.6%	-5%	37	32	16%	39	43	-9%
Mililani	Selected 1-9-4 to 1-9-5	15	35	-57%	13	17	-24%	\$665,000	\$597,000	11%	97.9%	102.1%	-4%	15	14	7%	40	48	-17%
Moanalua - Salt Lake	1-1-1	5	9	-44%	6	6	0%	\$764,000	\$609,500	25%	92.6%	93.3%	-1%	29	37	-22%	14	15	-7%
North Shore	1-5-6 to 1-6-9	16	17	-6%	5	7	-29%	\$799,000	\$750,000	7%	100.0%	100.0%	0%	55	69	-20%	63	61	3%
Pearl City - Aiea	1-9-6 to 1-9-9	19	30	-37%	19	26	-27%	\$600,000	\$582,500	3%	98.4%	98.1%	0%	24	34	-29%	64	62	3%
Wahiawa	1-7-1 to 1-7-7	7	8	-13%	7	7	0%	\$500,000	\$422,500	18%	103.1%	91.5%	13%	19	9	111%	24	24	0%
Waialae - Kahala	1-3-5	17	12	42%	9	9	0%	\$1,600,000	\$1,700,000	-6%	106.7%	111.5%	-4%	9	35	-74%	59	43	37%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	1	-
Waipahu	1-9-4	22	23	-4%	25	11	127%	\$599,900	\$520,000	15%	100.0%	104.0%	-4%	18	16	13%	68	52	31%
Windward Coast	1-4-8 to 1-5-5	10	5	100%	5	6	-17%	\$692,500	\$607,500	14%	98.2%	96.9%	1%	30	49	-39%	53	37	43%

Year to	Date	N	ew Listin	gs	C	losed Sale	es	Medi	an Sales Pric	ce	Percent of C	Original Price	Received	Days on	Market U	ntil Sale
		Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	40	35	14%	15	24	-38%	\$1,125,000	\$1,315,000	-14%	93.8%	97.4%	-4%	30	13	131%
Ala Moana - Kakaako	1-2-3	0	3	-	1	1	0%	\$1,050,000	\$690,000	52%	87.5%	95.8%	-9%	304	35	769%
Downtown - Nuuanu	1-1-8 to 1-2-2	38	38	0%	20	28	-29%	\$944,000	\$800,000	18%	99.4%	100.4%	-1%	9	20	-55%
Ewa Plain	1-9-1	292	243	20%	182	169	8%	\$507,500	\$496,533	2%	99.5%	99.3%	0%	24	21	14%
Hawaii Kai	1-3-9	78	71	10%	44	43	2%	\$1,101,000	\$925,000	19%	100.2%	98.5%	2%	22	20	10%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	129	123	5%	83	95	-13%	\$924,000	\$851,000	9%	99.4%	98.4%	1%	22	18	22%
Kalihi - Palama	1-1-2 to 1-1-7	59	46	28%	36	24	50%	\$632,500	\$527,500	20%	93.0%	96.0%	-3%	22	55	-60%
Kaneohe	Selected 1-4-4 to 1-4-7	103	80	29%	65	58	12%	\$700,000	\$685,000	2%	100.0%	96.8%	3%	11	52	-79%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	102	69	48%	52	62	-16%	\$800,000	\$797,500	0%	103.0%	100.7%	2%	18	16	13%
Makaha - Nanakuli	1-8-1 to 1-8-9	155	119	30%	54	69	-22%	\$349,000	\$355,000	-2%	99.7%	94.7%	5%	28	25	12%
Makakilo	1-9-2 to 1-9-3	105	56	88%	50	43	16%	\$587,000	\$565,000	4%	98.0%	100.0%	-2%	31	23	35%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	47	41	15%	32	35	-9%	\$1,112,500	\$900,000	24%	102.1%	97.8%	4%	20	32	-38%
Mililani	Selected 1-9-4 to 1-9-5	84	94	-11%	61	61	0%	\$655,000	\$610,000	7%	98.5%	100.0%	-2%	13	17	-24%
Moanalua - Salt Lake	1-1-1	20	23	-13%	13	16	-19%	\$760,000	\$737,500	3%	92.1%	99.8%	-8%	48	15	220%
North Shore	1-5-6 to 1-6-9	58	56	4%	27	28	-4%	\$855,000	\$665,000	29%	95.1%	91.7%	4%	20	22	-9%
Pearl City - Aiea	1-9-6 to 1-9-9	80	94	-15%	59	68	-13%	\$625,000	\$572,500	9%	102.5%	96.2%	7%	21	36	-42%
Wahiawa	1-7-1 to 1-7-7	30	31	-3%	21	23	-9%	\$465,000	\$405,000	15%	95.9%	95.3%	1%	33	17	94%
Waialae - Kahala	1-3-5	63	40	58%	32	30	7%	\$1,850,000	\$1,605,500	15%	92.8%	99.0%	-6%	24	37	-35%
Waikiki	1-2-6	0	1	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	98	78	26%	70	58	21%	\$579,000	\$530,000	9%	99.4%	97.7%	2%	23	21	10%
Windward Coast	1-4-8 to 1-5-5	38	29	31%	9	20	-55%	\$680,000	\$558,000	22%	95.1%	96.4%	-1%	25	64	-61%

# Local Market Update Condos April 2014



April 2	2014	N	ew Listing	gs	C	losed Sal	es	Med	ian Sales Pr	ice	Percent of C	Original Price	Received	Days on	Market U	ntil Sale	Inventor	y of Homes	for Sale
		Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	1	-	\$0	\$745,000	-	0.0%	100.9%	-	0	29	-	0	1	-
Ala Moana - Kakaako	1-2-3	54	43	26%	38	45	-16%	\$597,500	\$470,000	27%	97.6%	96.9%	1%	22	24	-8%	186	141	32%
Downtown - Nuuanu	1-1-8 to 1-2-2	37	31	19%	27	32	-16%	\$480,000	\$509,000	-6%	100.0%	99.6%	0%	20	32	-38%	115	114	1%
Ewa Plain	1-9-1	53	33	61%	36	26	38%	\$370,000	\$297,500	24%	100.0%	99.2%	1%	31	13	138%	125	63	98%
Hawaii Kai	1-3-9	18	20	-10%	19	26	-27%	\$565,000	\$580,500	-3%	100.0%	102.3%	-2%	17	12	42%	58	49	18%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	14	4	250%	9	9	0%	\$500,000	\$436,000	15%	100.0%	103.8%	-4%	5	10	-50%	22	18	22%
Kalihi - Palama	1-1-2 to 1-1-7	11	14	-21%	9	6	50%	\$380,000	\$455,000	-16%	100.0%	100.1%	0%	18	10	80%	36	25	44%
Kaneohe	Selected 1-4-4 to 1-4-7	30	19	58%	17	14	21%	\$396,000	\$486,750	-19%	100.3%	99.0%	1%	25	19	32%	49	44	11%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	18	14	29%	7	9	-22%	\$485,000	\$479,000	1%	100.0%	100.0%	0%	8	37	-78%	75	53	42%
Makaha - Nanakuli	1-8-1 to 1-8-9	14	15	-7%	19	17	12%	\$135,000	\$96,000	41%	96.4%	84.2%	14%	32	27	19%	75	57	32%
Makakilo	1-9-2 to 1-9-3	10	14	-29%	9	7	29%	\$306,000	\$285,000	7%	94.9%	102.2%	-7%	14	17	-18%	26	21	24%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	73	69	6%	61	45	36%	\$333,000	\$319,000	4%	98.2%	96.7%	2%	24	19	26%	187	150	25%
Mililani	Selected 1-9-4 to 1-9-5	36	31	16%	18	25	-28%	\$385,000	\$305,000	26%	100.7%	98.4%	2%	9	9	0%	69	48	44%
Moanalua - Salt Lake	1-1-1	23	25	-8%	17	15	13%	\$315,000	\$299,000	5%	95.7%	100.0%	-4%	11	14	-21%	49	33	48%
North Shore	1-5-6 to 1-6-9	7	7	0%	6	4	50%	\$314,500	\$323,500	-3%	97.1%	95.9%	1%	50	102	-51%	20	19	5%
Pearl City - Aiea	1-9-6 to 1-9-9	35	31	13%	27	31	-13%	\$323,300	\$237,000	36%	98.9%	97.5%	1%	25	13	92%	79	69	14%
Wahiawa	1-7-1 to 1-7-7	1	3	-67%	2	2	0%	\$137,000	\$116,750	17%	94.8%	93.8%	1%	22	68	-68%	10	10	0%
Waialae - Kahala	1-3-5	10	6	67%	4	4	0%	\$1,036,000	\$517,000	100%	99.6%	96.8%	3%	20	9	122%	16	17	-6%
Waikiki	1-2-6	128	144	-11%	89	116	-23%	\$355,000	\$317,000	12%	94.7%	95.3%	-1%	33	27	22%	496	414	20%
Waipahu	1-9-4	20	27	-26%	30	22	36%	\$280,500	\$272,000	3%	100.0%	98.0%	2%	30	16	88%	68	54	26%
Windward Coast	1-4-8 to 1-5-5	2	6	-67%	1	2	-50%	\$205,000	\$117,500	74%	100.0%	100.0%	0%	5	6	-17%	14	16	-13%

Year to	Date	N	ew Listin	gs	С	losed Sal	es	Med	ian Sales Pr	ice	Percent of O	riginal Price	Received	Days on	Market U	ntil Sale
		Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change	Apr-14	Apr-13	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	2	-	0	2		\$0	\$697,500	-	0.0%	99.4%	-	0	15	-
Ala Moana - Kakaako	1-2-3	219	192	14%	166	131	27%	\$530,000	\$455,000	16%	93.9%	94.8%	-1%	31	34	-9%
Downtown - Nuuanu	1-1-8 to 1-2-2	145	148	-2%	94	115	-18%	\$459,500	\$475,000	-3%	98.3%	97.3%	1%	22	27	-19%
Ewa Plain	1-9-1	197	117	68%	111	104	7%	\$370,000	\$328,250	13%	100.3%	97.1%	3%	20	22	-9%
Hawaii Kai	1-3-9	82	88	-7%	62	65	-5%	\$600,000	\$545,000	10%	99.2%	101.1%	-2%	29	14	107%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	42	31	35%	29	25	16%	\$441,000	\$425,000	4%	100.2%	102.4%	-2%	7	9	-22%
Kalihi - Palama	1-1-2 to 1-1-7	61	37	65%	35	28	25%	\$359,000	\$355,000	1%	100.0%	97.4%	3%	20	34	-41%
Kaneohe	Selected 1-4-4 to 1-4-7	78	69	13%	55	50	10%	\$439,000	\$432,500	2%	98.0%	100.6%	-3%	17	26	-35%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	72	51	41%	23	41	-44%	\$510,000	\$515,000	-1%	98.0%	98.1%	0%	10	22	-55%
Makaha - Nanakuli	1-8-1 to 1-8-9	87	71	23%	55	47	17%	\$118,500	\$102,500	16%	91.2%	89.1%	2%	36	31	16%
Makakilo	1-9-2 to 1-9-3	39	34	15%	26	24	8%	\$285,250	\$257,000	11%	100.4%	97.2%	3%	31	19	63%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	263	231	14%	169	147	15%	\$339,000	\$320,000	6%	98.2%	95.2%	3%	24	24	0%
Mililani	Selected 1-9-4 to 1-9-5	128	96	33%	76	81	-6%	\$284,500	\$300,000	-5%	100.4%	100.3%	0%	14	20	-30%
Moanalua - Salt Lake	1-1-1	88	68	29%	61	47	30%	\$294,000	\$280,000	5%	98.3%	93.6%	5%	19	2	850%
North Shore	1-5-6 to 1-6-9	24	20	20%	16	9	78%	\$316,250	\$235,000	35%	97.5%	98.0%	-1%	73	82	-11%
Pearl City - Aiea	1-9-6 to 1-9-9	115	122	-6%	90	85	6%	\$315,000	\$267,000	18%	96.9%	98.9%	-2%	25	24	4%
Wahiawa	1-7-1 to 1-7-7	10	5	100%	8	7	14%	\$137,000	\$145,000	-6%	89.8%	93.5%	-4%	19	41	-54%
Waialae - Kahala	1-3-5	16	19	-16%	16	14	14%	\$482,500	\$430,000	12%	100.6%	91.1%	10%	36	28	29%
Waikiki	1-2-6	543	492	10%	287	366	-22%	\$325,000	\$315,000	3%	95.6%	94.3%	1%	30	40	-25%
Waipahu	1-9-4	91	93	-2%	65	60	8%	\$300,000	\$252,500	19%	99.7%	98.2%	2%	18	16	13%
Windward Coast	1-4-8 to 1-5-5	8	16	-50%	6	8	-25%	\$207,500	\$171,000	21%	100.0%	86.1%	16%	71	46	54%

Aina Haina - Kuliouou (1-3-6 to 1-3-8)

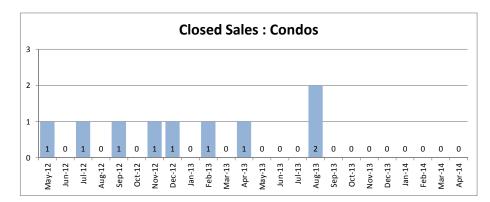


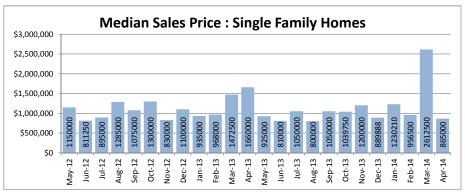
April 2014

Single Family Homes		April		Year to Date			
Siligle Faililly Hollies	2014	2013	Change	2014	2013	Change	
New Listings	9	8	13%	40	35	14%	
Closed Sales	4	8	-50%	15	24	-38%	
Median Sales Price	\$865,000	\$1,660,000	-48%	\$1,125,000	\$1,315,000	-14%	
Percent of Original List Price Received	99.8%	95.7%	4%	93.8%	97.4%	-4%	
Median Days on Market Until Sale	84	33	155%	30	13	131%	
Inventory of Homes for Sale	37	32	16%	-	-	-	

Condos		April		Year to Date				
Colluos	2014	2013	Change	2014	2013	Change		
New Listings	0	0		0	2	-		
Closed Sales	0	1	-	0	2	-		
Median Sales Price	\$0	\$745,000	-	\$0	\$697,500	-		
Percent of Original List Price Received	0.0%	100.9%	-	0.0%	99.4%	-		
Median Days on Market Until Sale	0	29	-	0	15	-		
Inventory of Homes for Sale	0	1	-	-	-	-		









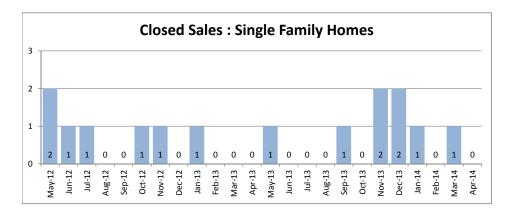
Ala Moana - Kakaako (1-2-3)



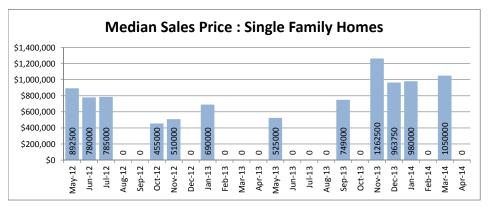
April 2014

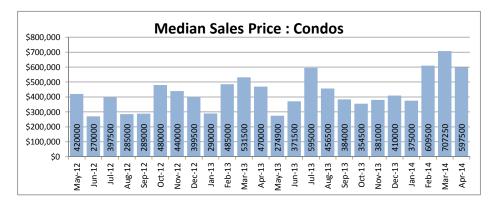
Single Family Homes		April		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	0	0	-	0	3	-	
Closed Sales	0	0	-	1	1	0%	
Median Sales Price	\$0	\$0	-	\$1,050,000	\$690,000	52%	
Percent of Original List Price Received	0.0%	0.0%	-	87.5%	95.8%	-9%	
Median Days on Market Until Sale	0	0	-	304	35	769%	
Inventory of Homes for Sale	0	2	-	-	-	-	

Condos		April		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	54	43	26%	219	192	14%	
Closed Sales	38	45	-16%	166	131	27%	
Median Sales Price	\$597,500	\$470,000	27%	\$530,000	\$455,000	16%	
Percent of Original List Price Received	97.6%	96.9%	1%	93.9%	94.8%	-1%	
Median Days on Market Until Sale	22	24	-8%	31	34	-9%	
Inventory of Homes for Sale	186	141	32%	-	-	-	









Downtown - Nuuanu

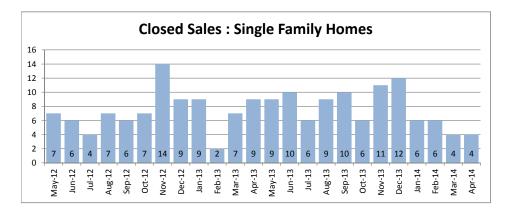
1-1-8 to 1-2-2



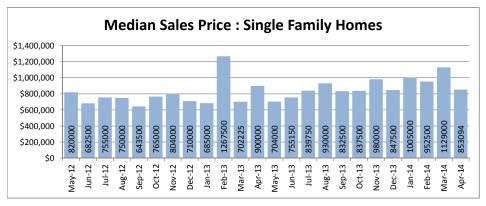
April 2014

Single Family Homes		April		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	9	7	29%	38	38	0%	
Closed Sales	4	9	-56%	20	28	-29%	
Median Sales Price	\$853,094	\$900,000	-5%	\$944,000	\$800,000	18%	
Percent of Original List Price Received	98.2%	105.9%	-7%	99.4%	100.4%	-1%	
Median Days on Market Until Sale	9	13	-31%	9	20	-55%	
Inventory of Homes for Sale	32	32	0%	-	-	-	

Condos		April		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	37	31	19%	145	148	-2%	
Closed Sales	27	32	-16%	94	115	-18%	
Median Sales Price	\$480,000	\$509,000	-6%	\$459,500	\$475,000	-3%	
Percent of Original List Price Received	100.0%	99.6%	0%	98.3%	97.3%	1%	
Median Days on Market Until Sale	20	32	-38%	22	27	-19%	
Inventory of Homes for Sale	115	114	1%		-	-	









#### **April 2014**

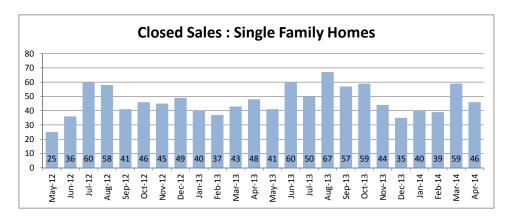


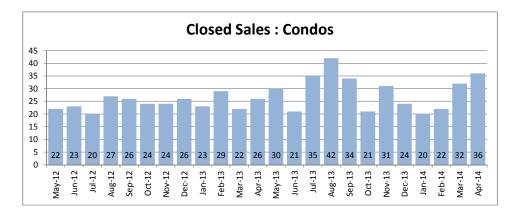


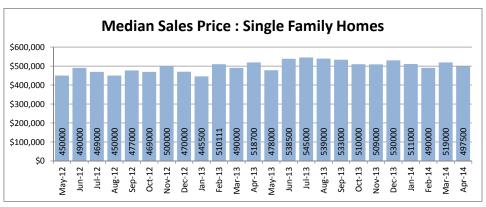
April 2014

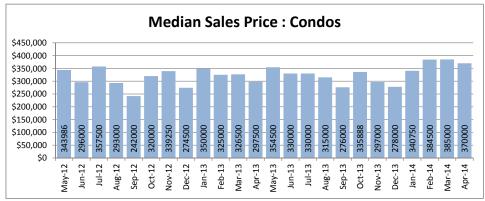
Single Family Homes		April		Year to Date			
Single Failing Homes	2014	2013	Change	2014	2013	Change	
New Listings	73	78	-6%	292	243	20%	
Closed Sales	46	48	-4%	182	169	8%	
Median Sales Price	\$497,500	\$518,700	-4%	\$507,500	\$496,533	2%	
Percent of Original List Price Received	98.0%	101.0%	-3%	99.5%	99.3%	0%	
Median Days on Market Until Sale	25	15	67%	24	21	14%	
Inventory of Homes for Sale	156	136	15%	-	-	-	

Condos		April		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	53	33	61%	197	117	68%	
Closed Sales	36	26	38%	111	104	7%	
Median Sales Price	\$370,000	\$297,500	24%	\$370,000	\$328,250	13%	
Percent of Original List Price Received	100.0%	99.2%	1%	100.3%	97.1%	3%	
Median Days on Market Until Sale	31	13	138%	20	22	-9%	
Inventory of Homes for Sale	125	63	98%	-	-	-	









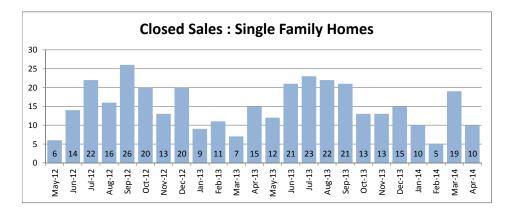
Hawaii Kai	
1-3-9	



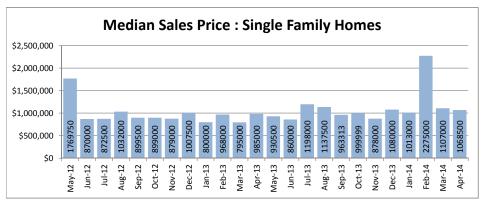
April 2014

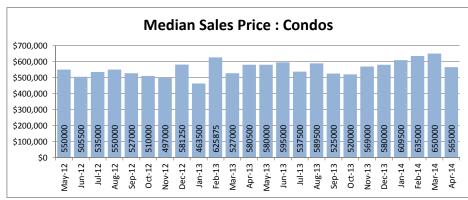
Single Family Homes	April			Year to Date			
Single Failing Florines	2014	2013	Change	2014	2013	Change	
New Listings	18	20	-10%	78	71	10%	
Closed Sales	10	15	-33%	44	43	2%	
Median Sales Price	\$1,068,500	\$985,000	8%	\$1,101,000	\$925,000	19%	
Percent of Original List Price Received	92.8%	99.6%	-7%	100.2%	98.5%	2%	
Median Days on Market Until Sale	10	11	-9%	22	20	10%	
Inventory of Homes for Sale	61	50	22%	-	-	-	

Condos		April			Year to Date			
Condos	2014	2013	Change	2014	2013	Change		
New Listings	18	20	-10%	82	88	-7%		
Closed Sales	19	26	-27%	62	65	-5%		
Median Sales Price	\$565,000	\$580,500	-3%	\$600,000	\$545,000	10%		
Percent of Original List Price Received	100.0%	102.3%	-2%	99.2%	101.1%	-2%		
Median Days on Market Until Sale	17	12	42%	29	14	107%		
Inventory of Homes for Sale	58	49	18%	-	-	-		









Kailua - Waimanalo

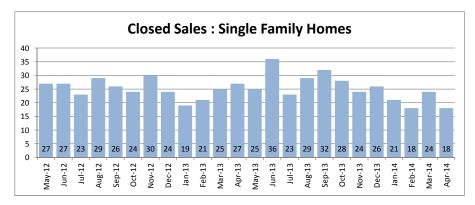
1-4-1 to Selected 1-4-4



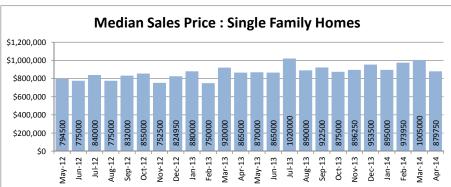
April 2014

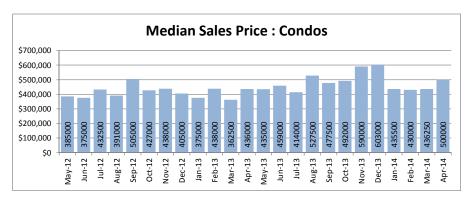
Single Family Homes		April		Year to Date		
Single Failing Homes	2014	2013	Change	2014	2013	Change
New Listings	32	35	-9%	129	123	5%
Closed Sales	18	27	-33%	83	95	-13%
Median Sales Price	\$879,750	\$865,000	2%	\$924,000	\$851,000	9%
Percent of Original List Price Received	99.4%	100.7%	-1%	99.4%	98.4%	1%
Median Days on Market Until Sale	18	16	13%	22	18	22%
Inventory of Homes for Sale	86	86	0%	-	-	-

Condos		April		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	14	4	250%	42	31	35%	
Closed Sales	9	9	0%	29	25	16%	
Median Sales Price	\$500,000	\$436,000	15%	\$441,000	\$425,000	4%	
Percent of Original List Price Received	100.0%	103.8%	-4%	100.2%	102.4%	-2%	
Median Days on Market Until Sale	5	10	-50%	7	9	-22%	
Inventory of Homes for Sale	22	18	22%		-	-	









**April 2014** 

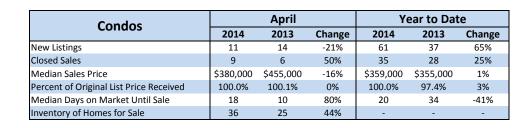
Kalihi - Palama

1-1-2 to 1-1-7



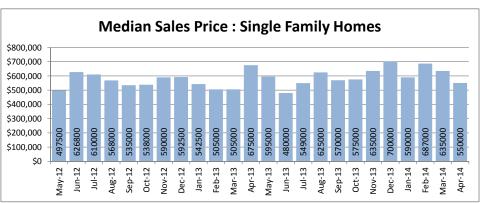
April 2014

Single Family Homes		April			Year to Date		
Single Failing Homes	2014	2013	Change	2014	2013	Change	
New Listings	12	10	20%	59	46	28%	
Closed Sales	12	7	71%	36	24	50%	
Median Sales Price	\$550,000	\$675,000	-19%	\$632,500	\$527,500	20%	
Percent of Original List Price Received	93.7%	96.7%	-3%	93.0%	96.0%	-3%	
Median Days on Market Until Sale	28	84	-67%	22	55	-60%	
Inventory of Homes for Sale	54	41	32%	-	-	-	











**April 2014** 

#### Kaneohe

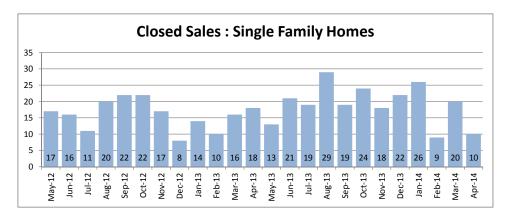
Selected 1-4-4 to 1-4-7

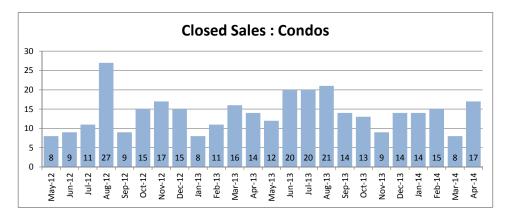


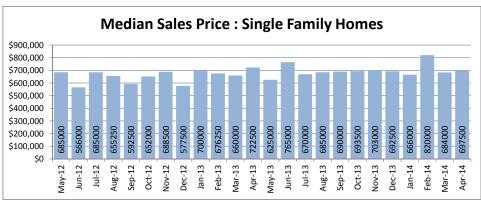
April 2014

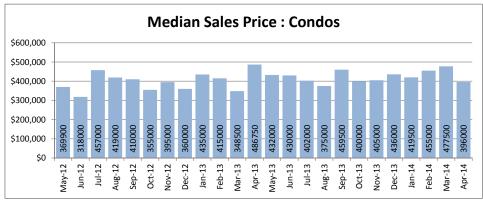
Single Family Homes		April			Year to Date		
Single Failing Florines	2014	2013	Change	2014	2013	Change	
New Listings	35	24	46%	103	80	29%	
Closed Sales	10	18	-44%	65	58	12%	
Median Sales Price	\$697,500	\$722,500	-3%	\$700,000	\$685,000	2%	
Percent of Original List Price Received	99.6%	94.5%	5%	100.0%	96.8%	3%	
Median Days on Market Until Sale	9	58	-84%	11	52	-79%	
Inventory of Homes for Sale	78	67	16%	-	-	-	

Condos		April			Year to Date			
Condos	2014	2013	Change	2014	2013	Change		
New Listings	30	19	58%	78	69	13%		
Closed Sales	17	14	21%	55	50	10%		
Median Sales Price	\$396,000	\$486,750	-19%	\$439,000	\$432,500	2%		
Percent of Original List Price Received	100.3%	99.0%	1%	98.0%	100.6%	-3%		
Median Days on Market Until Sale	25	19	32%	17	26	-35%		
Inventory of Homes for Sale	49	44	11%	1	-	-		









**April 2014** 

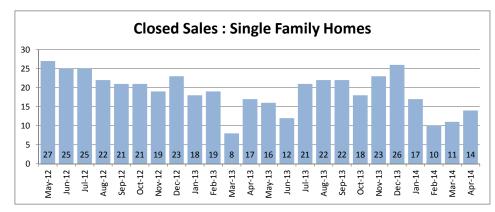
Kapahulu - Diamond Head 1-3-1 to 1-3-4



April 2014

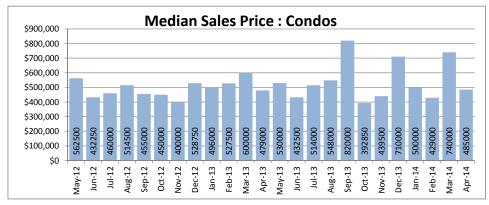
Single Family Homes		April			Year to Date		
Single Failing Florines	2014	2013	Change	2014	2013	Change	
New Listings	36	22	64%	102	69	48%	
Closed Sales	14	17	-18%	52	62	-16%	
Median Sales Price	\$835,000	\$825,000	1%	\$800,000	\$797,500	0%	
Percent of Original List Price Received	102.0%	104.6%	-2%	103.0%	100.7%	2%	
Median Days on Market Until Sale	47	10	370%	18	16	13%	
Inventory of Homes for Sale	77	58	33%	-	-	-	

Condos		April			Year to Date		
Condos	2014	2013	Change	2014	2013	Change	
New Listings	18	14	29%	72	51	41%	
Closed Sales	7	9	-22%	23	41	-44%	
Median Sales Price	\$485,000	\$479,000	1%	\$510,000	\$515,000	-1%	
Percent of Original List Price Received	100.0%	100.0%	0%	98.0%	98.1%	0%	
Median Days on Market Until Sale	8	37	-78%	10	22	-55%	
Inventory of Homes for Sale	75	53	42%	1	-	-	









**April 2014** 

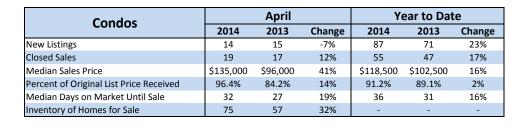
Makaha - Nanakuli

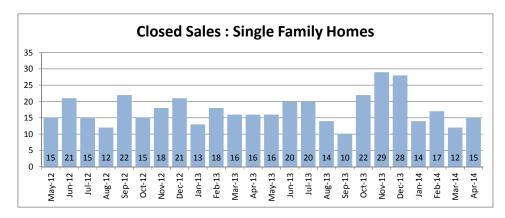
1-8-1 to 1-8-9



April 2014

Single Family Homes		April			Year to Date		
Single Failing Homes	2014	2013	Change	2014	2013	Change	
New Listings	43	28	54%	155	119	30%	
Closed Sales	15	16	-6%	54	69	-22%	
Median Sales Price	\$315,000	\$325,950	-3%	\$349,000	\$355,000	-2%	
Percent of Original List Price Received	98.4%	96.6%	2%	99.7%	94.7%	5%	
Median Days on Market Until Sale	48	26	85%	28	25	12%	
Inventory of Homes for Sale	107	98	9%	-	-	-	











#### **April 2014**

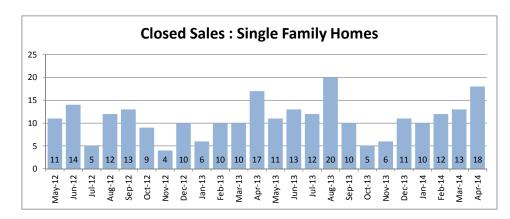
Makakilo 1-9-2 to 1-9-3



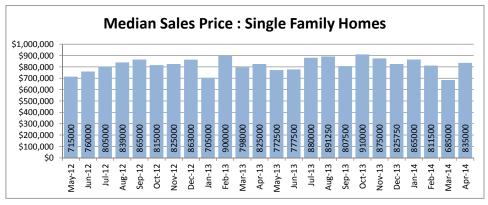
April 2014

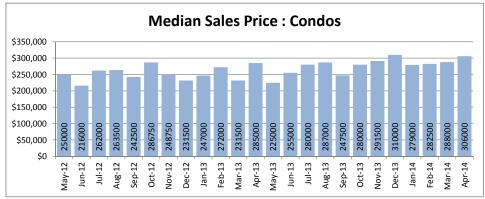
Single Family Homes		April			Year to Date		
Single Failing Florines	2014	2013	Change	2014	2013	Change	
New Listings	22	16	38%	105	56	88%	
Closed Sales	18	17	6%	50	43	16%	
Median Sales Price	\$603,500	\$558,000	8%	\$587,000	\$565,000	4%	
Percent of Original List Price Received	95.5%	100.1%	-5%	98.0%	100.0%	-2%	
Median Days on Market Until Sale	18	29	-38%	31	23	35%	
Inventory of Homes for Sale	58	46	26%	-	-	-	

Condos	April			Year to Date		
Condos	2014	2013	Change	2014	2013	Change
New Listings	10	14	-29%	39	34	15%
Closed Sales	9	7	29%	26	24	8%
Median Sales Price	\$306,000	\$285,000	7%	\$285,250	\$257,000	11%
Percent of Original List Price Received	94.9%	102.2%	-7%	100.4%	97.2%	3%
Median Days on Market Until Sale	14	17	-18%	31	19	63%
Inventory of Homes for Sale	26	21	24%	•	-	-









Makiki - Moiliili

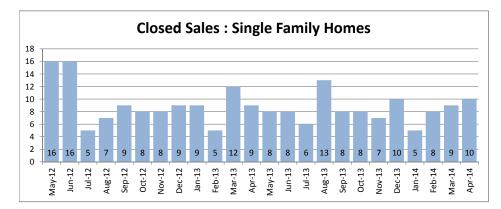
1-2-4 to 1-2-9 (except 1-2-6)



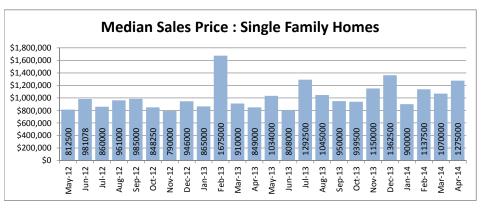
April 2014

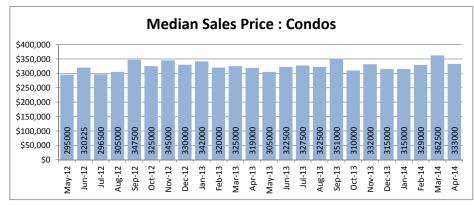
Single Family Homes	April			Year to Date			
Single runny rionies	2014	2013	Change	2014	2013	Change	
New Listings	9	16	-44%	47	41	15%	
Closed Sales	10	9	11%	32	35	-9%	
Median Sales Price	\$1,275,000	\$849,000	50%	\$1,112,500	\$900,000	24%	
Percent of Original List Price Received	91.1%	95.6%	-5%	102.1%	97.8%	4%	
Median Days on Market Until Sale	37	32	16%	20	32	-38%	
Inventory of Homes for Sale	39	43	-9%	-	-	-	

Condos	April			Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	73	69	6%	263	231	14%	
Closed Sales	61	45	36%	169	147	15%	
Median Sales Price	\$333,000	\$319,000	4%	\$339,000	\$320,000	6%	
Percent of Original List Price Received	98.2%	96.7%	2%	98.2%	95.2%	3%	
Median Days on Market Until Sale	24	19	26%	24	24	0%	
Inventory of Homes for Sale	187	150	25%	-	-	-	









#### **April 2014**

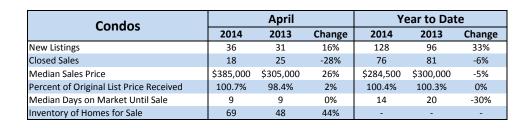
Mililani

Selected 1-9-4 to 1-9-5



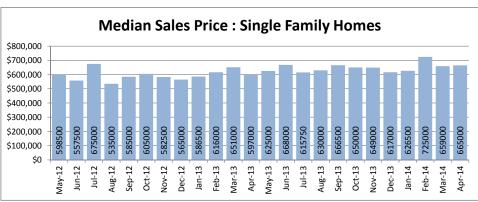
April 2014

Single Family Homes	April			Year to Date		
Single Failing Homes	2014	2013	Change	2014	2013	Change
New Listings	15	35	-57%	84	94	-11%
Closed Sales	13	17	-24%	61	61	0%
Median Sales Price	\$665,000	\$597,000	11%	\$655,000	\$610,000	7%
Percent of Original List Price Received	97.9%	102.1%	-4%	98.5%	100.0%	-2%
Median Days on Market Until Sale	15	14	7%	13	17	-24%
Inventory of Homes for Sale	40	48	-17%	-	-	-











**April 2014** 

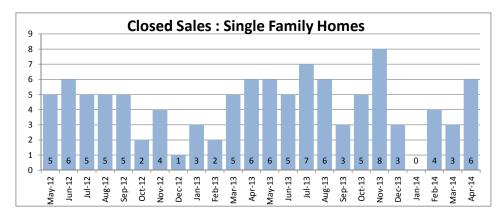
Moanalua - Salt Lake



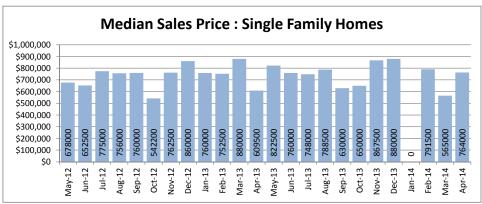
April 2014

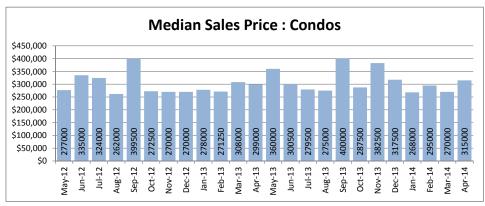
Single Family Homes		April			Year to Date		
Single Failing Homes	2014	2013	Change	2014	2013	Change	
New Listings	5	9	-44%	20	23	-13%	
Closed Sales	6	6	0%	13	16	-19%	
Median Sales Price	\$764,000	\$609,500	25%	\$760,000	\$737,500	3%	
Percent of Original List Price Received	92.6%	93.3%	-1%	92.1%	99.8%	-8%	
Median Days on Market Until Sale	29	37	-22%	48	15	220%	
Inventory of Homes for Sale	14	15	-7%	-	-	-	

Condos	April			Year to Date		
Condos	2014	2013	Change	2014	2013	Change
New Listings	23	25	-8%	88	68	29%
Closed Sales	17	15	13%	61	47	30%
Median Sales Price	\$315,000	\$299,000	5%	\$294,000	\$280,000	5%
Percent of Original List Price Received	95.7%	100.0%	-4%	98.3%	93.6%	5%
Median Days on Market Until Sale	11	14	-21%	19	21	-10%
Inventory of Homes for Sale	49	33	48%	1	-	-









North Shore

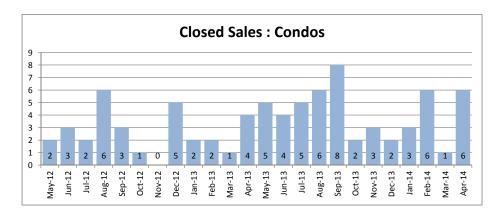


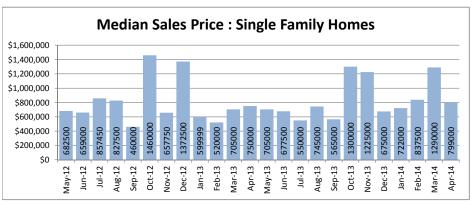
April 2014

Single Family Homes		April		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	16	17	-6%	58	56	4%	
Closed Sales	5	7	-29%	27	28	-4%	
Median Sales Price	\$799,000	\$750,000	7%	\$855,000	\$665,000	29%	
Percent of Original List Price Received	100.0%	100.0%	0%	95.1%	91.7%	4%	
Median Days on Market Until Sale	55	69	-20%	20	22	-9%	
Inventory of Homes for Sale	63	61	3%	-	-	-	

Condos	April			Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	7	7	0%	24	20	20%	
Closed Sales	6	4	50%	16	9	78%	
Median Sales Price	\$314,500	\$323,500	-3%	\$316,250	\$235,000	35%	
Percent of Original List Price Received	97.1%	95.9%	1%	97.5%	98.0%	-1%	
Median Days on Market Until Sale	50	102	-51%	73	82	-11%	
Inventory of Homes for Sale	20	19	5%	-	-	-	









**April 2014** 

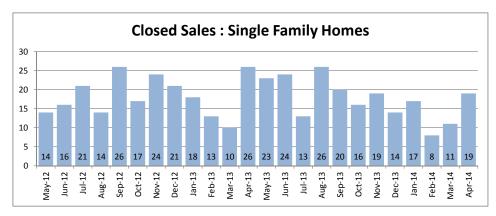
Pearl City - Aiea



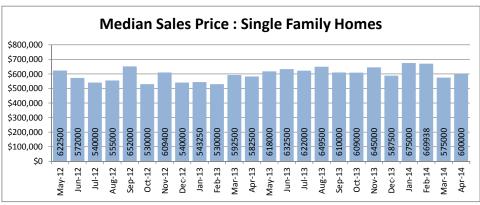
April 2014

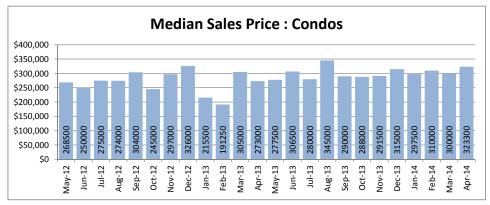
Single Family Homes	April			Year to Date		
Single Failing Homes	2014	2013	Change	2014	2013	Change
New Listings	19	30	-37%	80	94	-15%
Closed Sales	19	26	-27%	59	68	-13%
Median Sales Price	\$600,000	\$582,500	3%	\$625,000	\$572,500	9%
Percent of Original List Price Received	98.4%	98.1%	0%	102.5%	96.2%	7%
Median Days on Market Until Sale	24	34	-29%	21	36	-42%
Inventory of Homes for Sale	64	62	3%	-	-	-

Condos	April			Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	35	31	13%	115	122	-6%	
Closed Sales	27	31	-13%	90	85	6%	
Median Sales Price	\$323,300	\$273,000	18%	\$315,000	\$267,000	18%	
Percent of Original List Price Received	98.9%	97.5%	1%	96.9%	98.9%	-2%	
Median Days on Market Until Sale	25	13	92%	25	24	4%	
Inventory of Homes for Sale	79	69	14%	-	-	-	









**April 2014** 

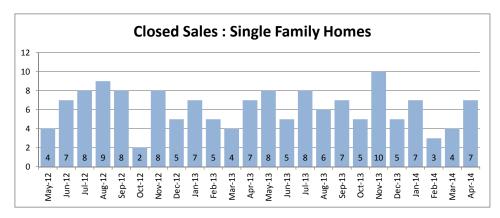
#### Wahiawa 1-7-1 to 1-7-7



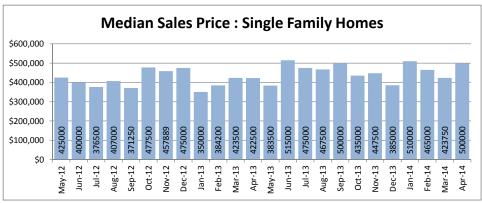
April 2014

Single Family Homes	April			Year to Date		
Single Failing Homes	2014	2013	Change	2014	2013	Change
New Listings	7	8	-13%	30	31	-3%
Closed Sales	7	7	0%	21	23	-9%
Median Sales Price	\$500,000	\$422,500	18%	\$465,000	\$405,000	15%
Percent of Original List Price Received	103.1%	91.5%	13%	95.9%	95.3%	1%
Median Days on Market Until Sale	19	9	111%	33	17	94%
Inventory of Homes for Sale	24	24	0%	-	-	-

Condos	April			Year to Date		
Collubs	2014	2013	Change	2014	2013	Change
New Listings	1	3	-67%	10	5	100%
Closed Sales	2	2	0%	8	7	14%
Median Sales Price	\$137,000	\$116,750	17%	\$137,000	\$145,000	-6%
Percent of Original List Price Received	94.8%	93.8%	1%	89.8%	93.5%	-4%
Median Days on Market Until Sale	22	68	-68%	19	41	-54%
Inventory of Homes for Sale	10	10	0%	1	-	-









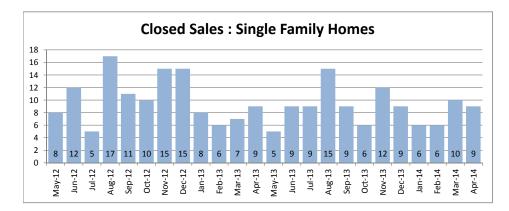
Waialae - Kahala



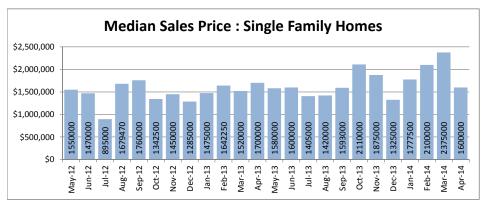
April 2014

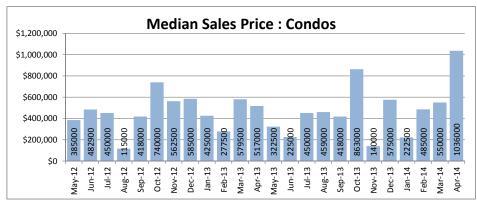
Single Family Homes		April		Year to Date				
Single Fairing Florines	2014	2013	Change	2014	2013	Change		
New Listings	17	12	42%	63	40	58%		
Closed Sales	9	9	0%	32	30	7%		
Median Sales Price	\$1,600,000	\$1,700,000	-6%	\$1,850,000	\$1,605,500	15%		
Percent of Original List Price Received	106.7%	111.5%	-4%	92.8%	99.0%	-6%		
Median Days on Market Until Sale	9	35	-74%	24	37	-35%		
Inventory of Homes for Sale	59	43	37%	-	-	-		

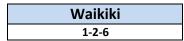
Condos		April		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	10	6	67%	16	19	-16%	
Closed Sales	4	4	0%	16	14	14%	
Median Sales Price	\$1,036,000	\$517,000	100%	\$482,500	\$430,000	12%	
Percent of Original List Price Received	99.6%	96.8%	3%	100.6%	91.1%	10%	
Median Days on Market Until Sale	20	9	122%	36	28	29%	
Inventory of Homes for Sale	16	17	-6%	-	-	-	









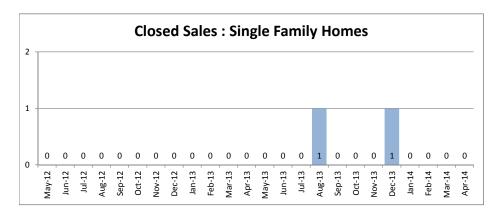




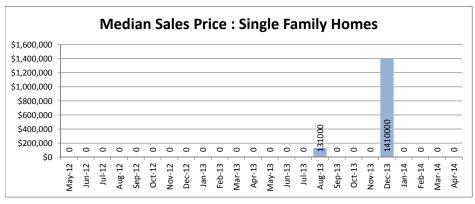
April 2014

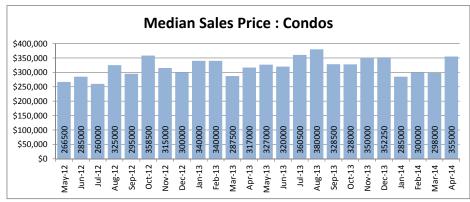
Single Family Homes		April		Year to Date			
Single Fairing Florines	2014	2013	Change	2014	2013	Change	
New Listings	0	0	-	0	1	-	
Closed Sales	0	0	-	0	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	0	1	-	-	-	-	

Condos		April		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	128	144	-11%	543	492	10%	
Closed Sales	89	116	-23%	287	366	-22%	
Median Sales Price	\$355,000	\$317,000	12%	\$325,000	\$315,000	3%	
Percent of Original List Price Received	94.7%	95.3%	-1%	95.6%	94.3%	1%	
Median Days on Market Until Sale	33	27	22%	30	40	-25%	
Inventory of Homes for Sale	496	414	20%	-	-	-	









#### **April 2014**

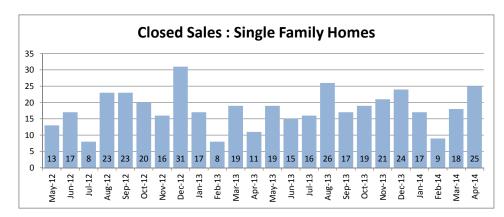
Waipahu	
1-9-4	



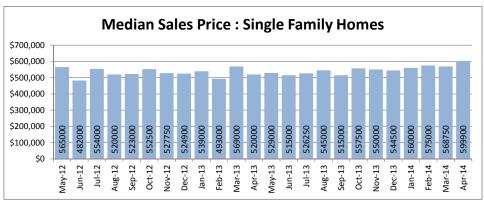
April 2014

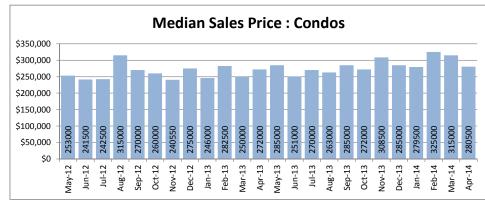
Single Family Homes		April		Year to Date			
Single Failing Florines	2014	2013	Change	2014	2013	Change	
New Listings	22	23	-4%	98	78	26%	
Closed Sales	25	11	127%	70	58	21%	
Median Sales Price	\$599,900	\$520,000	15%	\$579,000	\$530,000	9%	
Percent of Original List Price Received	100.0%	104.0%	-4%	99.4%	97.7%	2%	
Median Days on Market Until Sale	18	16	13%	23	21	10%	
Inventory of Homes for Sale	68	52	31%	-	-	-	

Condos		April		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	20	27	-26%	91	93	-2%	
Closed Sales	30	22	36%	65	60	8%	
Median Sales Price	\$280,500	\$272,000	3%	\$300,000	\$252,500	19%	
Percent of Original List Price Received	100.0%	98.0%	2%	99.7%	98.2%	2%	
Median Days on Market Until Sale	30	16	88%	18	16	13%	
Inventory of Homes for Sale	68	54	26%		-	-	









**April 2014** 

#### **Windward Coast**

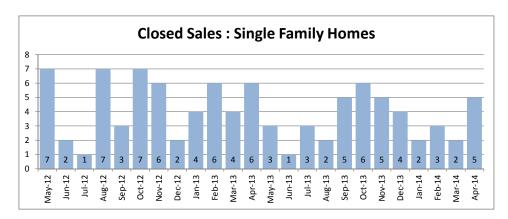
1-4-8 to 1-5-5



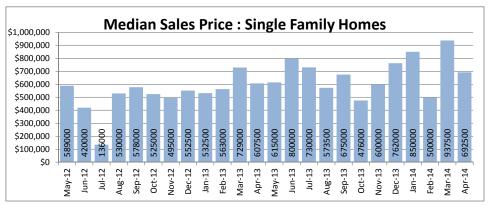
April 2014

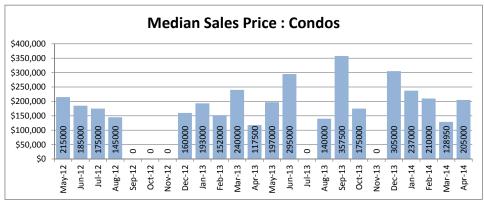
Single Family Homes		April		Year to Date			
Single Failing Homes	2014	2013	Change	2014	2013	Change	
New Listings	10	5	100%	38	29	31%	
Closed Sales	5	6	-17%	9	20	-55%	
Median Sales Price	\$692,500	\$607,500	14%	\$680,000	\$558,000	22%	
Percent of Original List Price Received	98.2%	96.9%	1%	95.1%	96.4%	-1%	
Median Days on Market Until Sale	30	49	-39%	25	64	-61%	
Inventory of Homes for Sale	53	37	43%	-	-	-	

Condos		April		Year to Date			
Condos	2014	2013	Change	2014	2013	Change	
New Listings	2	6	-67%	8	16	-50%	
Closed Sales	1	2	-50%	6	8	-25%	
Median Sales Price	\$205,000	\$117,500	74%	\$207,500	\$171,000	21%	
Percent of Original List Price Received	100.0%	100.0%	0%	100.0%	86.1%	16%	
Median Days on Market Until Sale	5	6	-17%	71	46	54%	
Inventory of Homes for Sale	14	16	-13%	1	-	-	









Central Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
LAUNANI VALLEY	\$	580,000		-	-	-	1	-	-	-
MILILANI AREA	\$	554,500	\$	630,500	13.7%	\$76,000	4	6	50.0%	2
MILILANI MAUKA	\$	610,000	\$	705,000	15.6%	\$95,000	12	6	-50.0%	-6
WAHIAWA AREA	\$	575,500	\$	501,500	-12.9%	-\$74,000	2	5	150.0%	3
WHITMORE VILLAGE	\$	363,250	\$	290,000	-20.2%	-\$73,250	2	1	-50.0%	-1
WAIPIO ACRES/WAIKALANI WOOD		-	\$	380,000	-	-	-	1	-	-
WAHIAWA HEIGHTS	\$	525,000	\$	464,000	-11.6%	-\$61,000	3	1	-66.7%	-2
Central Region	\$	579,500	\$	624,000	7.7%	\$44,500	24	20	-16.7%	-4
Diamond Hd Region	20	13 Median	20	114 Modian	. /	1./	2012 Cold	2014 Sold	./	./
			20	14 Median	+/-	+/- -		2014 Solu	+/-	+/-
AINA HAINA AREA	\$	876,500	۲.				1	-		-
AINA HAINA BEACH	,	-	\$	821,000	-	-	-	1	-	-
BLACK POINT		6,200,000		-	-	-	1	-	-	-
DIAMOND HEAD		2,150,000		-	-	-	1	-	-	-
HAWAII LOA RIDGE		2,210,000	۲.	1 020 000	-	- 6703 F00	3	-	-	-
KAHALA AREA	<b>\</b>	2,612,500		1,820,000	-30.3%	-\$792,500	4 -	2	-50.0%	-2
KAILANI IKI	۸.	-	\$	961,000	-	- ć402 500		1	20.00/	-
KAIMUKI	\$	860,000	\$	962,500	11.9%	\$102,500	5	4	-20.0%	-1
KAPAHULU	\$ \$	610,000	\$	780,000	27.9%	\$170,000	1	3	200.0%	2
KULIOUOU		920,000		-	-	-	1	-	-	-
MAUNALANI HEIGHTS		1,295,000		-	-	-	3	-	-	-
NIU BEACH	\$	4,900,000	,	-	-	-	1	-	-	-
NIU VALLEY		-	\$	865,000 2,400,000	-	-	-	2	-	-
PAIKO LAGOON	<u>,</u>	-			-	-	-	1		-
PALOLO	\$	655,000	\$	707,500	8.0%	\$52,500	5	2	-60.0%	-3
ST. LOUIS	\$	762,500	,	4 000 000	-	-	2	-	-	-
WAIALAE G/C	<b>,</b>	1 (11 000		1,800,000	17.00/	- 6200 000	-	1	- 0.00/	-
WAIALAE NIII BBCE		1,611,000		1,900,000	17.9%	\$289,000	3	3	0.0%	0
WAIALAE NUI RDGE	<b>&gt;</b>	1,030,000	\$	1,420,000	37.9%	\$390,000	2	1 1	-50.0%	-1
WAIALAE NUI-LOWER	,	1 750 000	Ş	821,000		-	-	-	-	_
WAILUPE AREA WILHELMINA	<b>&gt;</b>	1,750,000	\$	999,999	-	-	1	5	-	-
	_	4 422 500				- -			- 20.60/	
Diamond Hd Region	<b>,</b>	1,122,500	\$	961,000	-14.4%	-\$161,500	34	27	-20.6%	-7
Hawaii Kai Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
HAHAIONE-UPPER	\$	985,000		-	-	-	1	-	-	-
KALAMA VALLEY	\$	925,000		-	-	-	2	-	-	-
KOKO HEAD TERRAC	\$	770,000	\$	875,000	13.6%	\$105,000	3	4	33.3%	1
KOKO KAI	\$	2,250,000	\$	2,888,000	28.4%	\$638,000	1	1	0.0%	0
KOKO VILLAS	\$	1,150,000	\$	1,335,000	16.1%	\$185,000	1	1	0.0%	0
LAULIMA		-	\$	865,000	-	-	-	1	-	-
LUNA KAI	\$	1,265,000	\$	1,700,000	34.4%	\$435,000	1	1	0.0%	0
MARINERS COVE	\$	950,000		-	-	-	2	-	-	-
MARINERS RIDGE		-	\$	950,000	-	-	-	1	-	-
MARINERS VALLEY	\$	888,000		-	-	-	1	-	-	-
QUEENS GATE	\$	945,000		-	-	-	1	-	-	-
TRIANGLE	\$	1,227,500	\$	2,500,000	103.7%	\$1,272,500	2	1	-50.0%	-1

8.5%

\$83,500

15

-33.3%

-5

\$ 985,000 \$ 1,068,500

Hawaii Kai Region

Single Family Solds - April 2014 vs 201	L3 (Ba	sed on regi	on a	nd neighbor	hood grou	pings as listed in	MLS) - Page 2 o	† 4		
Leeward Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
LUALUALEI	\$	342,500		-	-	-	2	-	-	-
MAILI	\$	370,950	\$	242,000	-34.8%	-\$128,950	4	7	75.0%	3
MAILI SEA-KAIMALINO		-	\$	444,000	-	-	-	1	-	-
MAILI SEA-MAKALAE 1	\$	492,152	\$	389,000	-21.0%	-\$103,152	2	1	-50.0%	-1
MAKAHA	\$	257,500	\$	688,000	167.2%	\$430,500	6	2	-66.7%	-4
WAIANAE	\$	515,000	\$	280,000	-45.6%	-\$235,000	2	3	50.0%	1
NANAKULI	\$	105,000		-	-	-	1	-	-	-
eeward Region	\$	330,000	\$	316,500	-4.1%	-\$13,500	17	14	-17.6%	-3
wa Plain Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
EWA BEACH	\$	435,000	\$	410,000	-5.7%	-\$25,000	5	5	0.0%	0
EWA GEN ALII COVE		-	\$	413,000	-	-	-	1	-	-
EWA GEN HALEAKEA	\$	775,000		-	-	-	1	-	-	-
EWA GEN LAULANI-TIDES		-	\$	480,000	-	-	-	3	-	-
EWA GEN LAULANI-TRADES		-	\$	505,000	-	-	-	1	-	-
EWA GEN KULA LEI	\$	520,000	\$	480,000	-7.7%	-\$40,000	1	1	0.0%	0
EWA GEN LAS BRISAS	\$	388,500	\$	457,500	17.8%	\$69,000	2	1	-50.0%	-1
WA GEN LATITUDES	\$	630,000		-	-	-	1	-	-	-
EWA GEN LOMBARD WAY	\$	345,000		-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$	462,500	\$	465,000	0.5%	\$2,500	2	1	-50.0%	-1
EWA GEN PRESCOTT	\$	560,000	\$	630,000	12.5%	\$70,000	1	1	0.0%	0
EWA GEN SODA CREEK	\$	455,000	\$	505,000	11.0%	\$50,000	1	2	100.0%	1
EWA GEN SONOMA	\$	625,000		-	-	-	3	-	-	-
EWA GEN TERRAZZA	\$	399,999	\$	455,000	13.8%	\$55,001	1	3	200.0%	2
EWA GEN SUN TERRA	\$	455,000	\$	515,000	13.2%	\$60,000	1	1	0.0%	0
WA GEN SUN TERRA ON THE PARK	\$	485,000		-	-	-	1	-	-	-
WA GEN SUN TERRA SOUTH	\$	520,000	\$	538,000	3.5%	\$18,000	1	1	0.0%	0
WA GEN TIBURON		-	\$	457,250	-	-	-	2	-	-
WA GEN TUSCANY II	\$	472,500		-	-	-	2	-	-	-
WA GEN WOODBRIDGE	\$	648,000		-	-	<u> </u>	1	-	-	-
EWA VILLAGES	\$	442,000	\$	478,000	8.1%	\$36,000	1	4	300.0%	3
HOAKALEI-KA MAKANA	\$	650,000	\$	733,500	12.8%	\$83,500	1	4	300.0%	3
HUELANI		-	\$	645,000	-	-	-	1	-	-
(APOLEI	\$	436,200	\$	485,000	11.2%	\$48,800	2	1	-50.0%	-1
(APOLEI-AELOA	\$	750,000		-	-	-	1	-	-	-
(APOLEI-KAI	_	-	\$	585,000	-	-	-	1	-	-
(APOLEI-IWALANI	\$	589,000	\$	564,000	-4.2%	-\$25,000	1	1	0.0%	0
(APOLEI-KNOLLS	\$	670,000	<u>,</u>	-	-	-	1	-	-	-
(APOLEI-KEKUILANI		-	\$	543,000	-	-	-	1	-	-
(O OLINA		1,300,000		-	-	-	1	-	-	-
LEEWARD ESTATES	\$	380,000		-	-	-	3	-	-	-

		,		- ,		,				
Ewa Plain Region	\$	518,700	\$	508,000	-2.1%	-\$10,700	26	44	69.2%	18
Makakilo Region	20:	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$	564,000	\$	575,000	2.0%	\$11,000	2	1	-50.0%	-1
MAKAKILO-HIGHPOINTE	\$	616,000		-	-	-	1	-	-	-
MAKAKILO-HIGHLANDS		-	\$	645,000	-	-	-	1	-	-
MAKAKILO-KAHIWELO	\$	647,500	\$	696,250	7.5%	\$48,750	2	2	0.0%	0
MAKAKILO-KUMULANI	\$	1,220,000		-	-	-	1	-	-	-
MAKAKILO-UPPER	\$	443,000	\$	555,000	25.3%	\$112,000	5	5	0.0%	0
MAKAKILO-LOWER	\$	450,000	\$	460,375	2.3%	\$10,375	1	2	100.0%	1
MAKAKILO-ROYAL RIDGE		-	\$	607,000	-	-	-	1	-	-
MAKAKILO-PALEHUA HGTS	\$	565,000	\$	669,000	18.4%	\$104,000	3	3	0.0%	0
MAKAKILO-WAI KALOI		-	\$	620,475	-	-	-	2	-	-
MAKAKILO-WEST HILLS	\$	580,000	\$	600,000	3.4%	\$20,000	2	1	-50.0%	-1
NANAKAI GARDENS	\$	430,000		-	-	-	1	-	-	-
Makakilo Region	\$	553,500	\$	603,500	9.0%	\$50,000	18	18	0.0%	0

1.2%

3.0%

\$7,000

\$16,500

8

2

6

2

-25.0%

0.0%

-2

0

OCEAN POINTE

WESTLOCH FAIRWAY

\$

\$

586,000 \$

557,500 \$

593,000

574,000

Single Family Solds - April 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Mailla Region   2013 Median   2014 Median   4/	Wall on Boarley	20	40.04	20	4484-11	. 1		2042 C-1-1	2014 C-1-1		. /
BEACHSIDE	Kailua Region					+/-	+/-			+/-	+/-
CHRTY CLUB KNOLL  \$ 1,295,000  COCONUT GROVE  \$ 5,603,500  \$ 783,250  \$ 12,996  \$ 897,500  \$ 4 3 3 -25,096  ***  KALMAR BURFS  \$ 5 829,000  ***  ***  KALMAR BURFS  \$ 6 15,000  ***  KALMAR BURFS  \$ 6 15,000  \$ 6 1,200,000  ***  KALMAR BURFS  \$ 6 15,000  ***  KALMAR BURFS  \$ 6 1,200,000  ***  KALMAR BURFS  \$ 6 1,200,000  ***  KALMAR BURFS  \$ 6 1,200,000  ***  KALMAR BURFS  \$ 7 1,200,000  \$ 7 22,000  ***  KALMAR BURFS  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 22,000  \$ 7 38,000  \$ 7 20,000  \$ 7 20,000  \$ 7 20,000  \$ 7 20,000  \$ 7 20,000  \$ 7 20,000  \$ 2 2 2 0,000											
CECOMIT GROVE				\$	2,598,000		\$173,000			-50.0%	
ENCHANTED LAKE				_	-		-			-	
KAILLAR BLUFPS		•	•	•	•						
KAIMALING \$ 1,607,000		\$	•		,		-\$14,000				
KALAMA/KITGOTO   S   15,000,000   S   16,8%   \$78,000   1   1   0,0%   0   KALAMA/CITGOTO   S   515,000   12,8%   \$78,000   1   1   0,0%   0   KALAMA/CITGOTO   S   500,000   S   500,000   1   1   0,0%   0   KALAMA/CITGOTO   S   \$79,000   \$78,00				\$	•		-				
KALAMAC/ONUT GROV  \$ 615,000 \$ 1,395,000 \$ 12.8% \$780,000 \$ 1 \$ 1 \$ 0.0% \$ 0 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	_										
KALAHECH HILLSIDE   S   500,000   S   1,000   S   1											
ΚΑΜΡΙΛΟΑ         \$ 1,200,000         -         -         1         -				\$	1,395,000	126.8%	\$780,000				0
ΚΑΟΡΑ         \$ 872,000         \$ 783,000         \$ 723,000         \$ 723,000         \$ 1.28%         -\$11,000         2         2         2         0.0%         0           ΚΕΟΙLΗΙΙΙΔΕ         \$ 733,000         \$ 885,000         \$ -         \$ 10,000         2         2         2         0.0%         0           ΚΟΙΛΙΚΑΙ         \$ 3,500,000         \$ 5,850,000         \$ -         \$ -         \$ -         \$ 1         \$ -         \$ -           ΚΟΙΑΝΑΝΑ         \$ -         \$ 788,000         \$ -         \$ -         \$ 1         \$ 66.7%         \$ 2           ΚΑΙΙΔΑ REGION         \$ 865,000         \$ 879,750         1.7%         \$14,750         27         18         33.3%         -9           Pearl City Region         2013 Median         2014 Median         4/-         4/-         4/-         2013 Sold         2014 Sold         4/-         4/-         4/-         2013 Sold         2014 Sold         4/-         4/-         4/-         2013 Sold         2014 Sold         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4/-         4<-						-	-				-
KEOLLAIPOKO         S         733,000         2         733,000         1.4%         -510,000         2         2         0.0%         0           LANIKAI         S         3,500,000         -         -         -         -         1         1         -         -           OLAMARA         -         5         697,500         -         -         -         1         2         -         -           WAIMANANA         5         230,000         5         3,850,000         1573,9%         33,670,000         3         1         -6676         -2           Kalilaa Region         2013 Median         865,000         \$ 879,750         11,7%         \$14,750         2013 Sold         2014 Sold         -/         -/           AlEA HEIGHTS         5         650,000         5         650,000         45,1%         \$203,000         3         1         -650         -7           FOSTER VILLAGE         5         640,000         5         75,000         3,8%         \$25,000         4         3         25,00%         -1           FOSTER VILLAGE         5         650,000         5         50,000         7-4         -5         2         -5         -	-						-				
MOMILANIPONO   \$ 895,000   -   -   1   -   -   1   -   -   1   -   -		•			•						
Name		\$	733,000		-	-1.4%	-\$10,000	2		0.0%	0
POMAKUPU   S   569,500   S   S   573,000   S   S   573,000   S   S   573,000   S   S   S   S   S   S   S   S   S				\$	· ·	-	-			-	-
OLOMANAA         S         S         738,000         S         -         -         1         1         -66,7%         2           WAIMANALO         S         230,000         S         385,000         S         365,000         S         379,750         1.7%         \$14,750         27         18         -33.3%         -9           Pearl City Region         2013 Median         2014 Median         4/-         4/-         2013 Sold         2014 Sold         4/-         4/-           AIEA HEIGHTS         S         650,000         S         653,000         3.8%         252,000         4         3         -25.0%         -1           AIEA HEIGHTS         S         650,000         5         650,000         3.8%         252,000         4         3         -25.0%         -1           AIEA HEIGHTS         S         690,000         -         -         -         -         3         1         60.0%         -           FOSTEWILLAGE         S         690,000         -         -         -         -         1         1         -         -           PACHER PAISAS         S         527,500         \$500,000         -         -         -		\$	3,500,000			-	-	1		-	-
MAIMANALO	POHAKUPU		-		697,500	-	-	-		-	-
Name	OLOMANA					-	-				
Pearl City Region   2013 Median   2014 Median   4/-   4/-   2013 Sold   2014 Sold   4/-   4/-     AIEA AREA   5   450,000   5   653,000   45.5%   5203,000   3   2   33.3%   -1     AIEA HEIGHTS   5   650,000   5   675,000   3.8%   \$25,000   4   3   -25.0%   -1     FOSTER VILLAGE   5   640,000   5   675,000   7.4%   \$60,000   1   1   0.0%   0     HALAWA   5   590,000       3     -     MOMILIAN   5   621,250   5   575,000   -7.4%   \$46,250   2   1   50.0%   -1     FOSTER VILLAGE   5   610,000     5     5   -     PACIFIC PALISADES   5   527,500   5   500,000   -5.2%   \$27,500   4   2   -50.0%   -2     PEARL CITY-UPPER   5   515,000   5   570,000   10.7%   555,000   3   4   33.3%   1     ROYAL SUMMIT   5   890,000     -   1   -   -   -       WAILUNA   5   775,000     -   1   -   -   -       WAILUNA   5   775,000     -   -   4   -     -     -       WAILUNA   5   775,000     -   -   4   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAILUNA   5   775,000   -   -   -   -   1   -     -     -       WAI	WAIMANALO	\$	230,000	\$	3,850,000	1573.9%	\$3,620,000	3	1	-66.7%	-2
AIEA AREA         \$ 450,000         \$ 653,000         45.1%         \$203,000         3         2         -33.3%         -1           AIEA HEIGHTS         \$ 650,000         \$ 675,000         3.8%         \$25,000         4         3         -2.0%         -1           FOSTER VILLAGE         \$ 640,000         \$ 700,000         9.4%         \$60,000         1         1         0.0%         0           HALAWA         \$ 590,000         -         -         -         -         \$60,000         -         -         5         0.0%         -         -         -         -         500,000         -         -         -         500,000         -         -         -         500,000         -         -         -         500,000         -	Kailua Region	\$	865,000	\$	879,750	1.7%	\$14,750	27	18	-33.3%	-9
AIEA AREA         \$ 450,000         \$ 653,000         45.1%         \$203,000         3         2         -33.3%         -1           AIEA HEIGHTS         \$ 650,000         \$ 675,000         3.8%         \$25,000         4         3         -2.0%         -1           FOSTER VILLAGE         \$ 640,000         \$ 700,000         9.4%         \$60,000         1         1         0.0%         0           HALAWA         \$ 590,000         -         -         -         -         \$60,000         -         -         5         0.0%         -         -         -         -         500,000         -         -         -         500,000         -         -         -         500,000         -         -         -         500,000         -											
AIEA HEIGHTS         \$ 650,000         \$ 675,000         3.8%         \$25,000         4         3         -25.0%         -1           FOSTER WILLAGE         \$ 640,000         \$ 700,000         9.4%         \$50,000         1         1         0.0%         0           HALAWA         \$ 590,000         -         -         -         -         3         -         -         -           MOMILANI         \$ 621,250         \$ 575,500         -7.4%         -\$46,250         2         1         -50.0%         -2           PACIFIC PAUSADES         \$ 527,500         \$ 500,000         -5.2%         >\$27,500         4         2         -50.0%         -2           PEARL CITY-UPPER         \$ 515,000         \$ 570,000         10.7%         \$\$55,000         3         4         33.3%         1           ROYAL SUMMIT         \$ 890,000         -         -         -         1         -         -         -           WAIILUNA         \$ 775,000         -         -         -         1         -         -         -           WAIIMAU         \$ 512,000         \$ 685,000         3.0%         \$17,500         3         1         -66.7%         -2	Pearl City Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
FOSTER VILLAGE	AIEA AREA	\$	450,000	\$	653,000	45.1%	\$203,000	3	2	-33.3%	-1
HALAWA	AIEA HEIGHTS	\$	650,000	\$	675,000	3.8%	\$25,000	4	3	-25.0%	-1
MOMILANI	FOSTER VILLAGE	\$	640,000	\$	700,000	9.4%	\$60,000	1	1	0.0%	0
MOMILANI	HALAWA	\$		•	•	_		3	_	_	_
NEWTOWN	MOMILANI			\$	575.000	-7.4%	-\$46.250		1	-50.0%	-1
PACIFIC PALISADES   \$ 527,500   \$ 500,000   -5.2%   -\$27,500   4   2   -50.0%   -2	NEWTOWN	•	•	\$	•	_	-	-	5		_
PEARLRIDGE         \$ 713,315         -         -         -         1         -		Ś	527,500		-	-5.2%	-\$27.500	4		-50.0%	-2
PEARL CITY-UPPER			•	т	_	_	-	1	<u>-</u>	_	
ROYAL SUMMIT	-			ς .	570,000	10.7%	\$55,000		А	33 3%	
WAILUNA         \$ 775,000         -         -         1         -		•	•	Y	•				*		
WAIMALU         \$ 512,000         \$ 685,000         33.8%         \$173,000         3         1         -66.7%         -2           Pearl City Region         \$ 582,500         \$ 600,000         3.0%         \$17,500         26         19         -26.9%         -7           Kaneohe Region         2013 Median         2014 Median         +/-         +/-         2013 Sold         2014 Sold         +/-         +/-           AHUIMANU AREA         \$ 755,000         -         -         -         4         -         -         -           ALII SHORES         -         \$ 1,275,000         -         -         -         1         -         -           CLUB VIEW ESTATE         \$ 625,000         \$ 648,000         3.7%         \$23,000         1         1         0.0%         0           HAILKU PARK         \$ 872,000         -         -         -         -         1         -						_	_				_
Pearl City Region		•		ς			\$173,000			-66.7%	
Kaneohe Region         2013 Median         2014 Median         +/-         +/-         2013 Sold         2014 Sold         +/-         +/-           AHUIMANU AREA         \$ 755,000         -         -         -         4         -         -         -           ALII SHORES         -         \$ 1275,000         -         -         -         1         1         -         -           ALII SHORES         -         \$ 625,000         \$ 648,000         3.7%         \$23,000         1         1         0.0%         0           HAIKU PARK         \$ 872,000         -         -         -         1         1         0.0%         0           HALEKAUWILA         \$ 370,000         -         -         -         1         -         -         -           HAULA         \$ 525,000         \$ 699,000         31.4%         \$165,000         2         1         -50,0%         -1           KAALEA         \$ 662,500         \$ 692,500         4.5%         \$30,000         2         1         0.0%         0           KAAHANAHOU         \$ 800,000         -         -         -         1         -         -         KARAWA         -         -											
AHUIMANU AREA \$ 755,000 4 4 ALII SHORES - \$ 1,275,000 1 1 CLUB VIEW ESTATE \$ 625,000 \$ 648,000 3.7% \$23,000 1 1 1 0.0% 0 HAIKU PARK \$ 872,000 1 1 1 1	reall City Region	Ą	362,300	Ą	600,000	3.0%	\$17,500	20	13	-20.5%	-/
AHUIMANU AREA \$ 755,000 4 4 ALII SHORES - \$ 1,275,000 1 1 CLUB VIEW ESTATE \$ 625,000 \$ 648,000 3.7% \$23,000 1 1 1 0.0% 0 HAIKU PARK \$ 872,000 1 1 1 1	Kanaaha Ragion	20	12 Modian	20	14 Modian	±/_	±/.	2012 Sold	2014 Sold	±/	±/
ALII SHORES  - \$ 1,275,000 1 - 1 CLUB VIEW ESTATE \$ 625,000 \$ 648,000 3.7% \$23,000 1 1 1 0.0% 0  HAIKU PARK \$ 872,000 1 1 1  HALEKAUWILA \$ 370,000 1 1				20		=					-
CLUB VIEW ESTATE         \$ 625,000         \$ 648,000         3.7%         \$23,000         1         1         0.0%         0           HAIKU PARK         \$ 872,000         -         -         -         -         1         -		ې	•	¢							
HAIKU PARK \$ 872,000 1 1 1 HALEKAUWILA \$ 370,000 1 1 1 HAUULA \$ 525,000 \$ 690,000 31.4% \$165,000 2 1 - 50.0% -1 KAALAEA \$ 662,500 \$ 692,500 4.5% \$30,000 2 2 2 0.0% 0  KAAAWA - \$ 662,500 \$ 695,000 1 1   KAHANAHOU \$ 800,000 1 1   KANEOHE TOWN \$ 662,000 \$ 775,000 17.1% \$113,000 1 2 100.0% 1  KAPUNA HALA - \$ 750,000 1 2 1   KEAPUKA \$ 742,000 1 2 2   ILILIPUNA \$ 1,950,000 1 1   ILILIPUNA \$ 687,500 1 1   MIKIOLA \$ 687,500 1 1   PIKOILOA - \$ 695,000 1 1   PUNALUU \$ 499,000 1 1   PUNALUU \$ 499,000 1 1   PUAHUULA \$ 750,000 1 1		خ									
HALEKAUWILA \$ 370,000 1 1 1 HAUULA \$ 525,000 \$ 690,000 31.4% \$165,000 2 1 -50.0% -1 KAALAEA \$ 662,500 \$ 692,500 4.5% \$30,000 2 2 2 0.0% 0  KAAAWA - \$ 695,000 1 1 KAHANAHOU \$ 800,000 1 1 KANEOHE TOWN \$ 662,000 \$ 775,000 17.1% \$113,000 1 2 100.0% 1  KAPUNA HALA - \$ 750,000 1 2 1  KEAPUKA \$ 742,000 2 2  LILIPUNA \$ 1,950,000 1 1  LULANI OCEAN \$ 687,500 1 1  PIKOILOA \$ 687,500 1 1  PUNALUU \$ 499,000 1 1  PUNALUU \$ 750,000 1 1  PUNALUU \$ 499,000  PUNALUU \$ 499,000  PUNALUU \$ 499,000				Ş			\$23,000				U
HAUULA       \$ 525,000       \$ 690,000       31.4%       \$165,000       2       1       -50.0%       -1         KAALAEA       \$ 662,500       \$ 692,500       4.5%       \$30,000       2       2       0.0%       0         KAAAWA       -       \$ 695,000       -       -       -       1       -       -       -         KAHANAHOU       \$ 800,000       -       -       -       -       1       - <td></td> <td></td> <td></td> <td></td> <td></td> <td>_</td> <td>-</td> <td>_</td> <td></td> <td>-</td> <td>-</td>						_	-	_		-	-
KAALAEA       \$ 662,500       \$ 692,500       4.5%       \$30,000       2       2       0.0%       0         KAAAWA       -       \$ 695,000       -       -       -       1       -       -         KAHANAHOU       \$ 800,000       -       -       -       -       1       -       -       -         KANEOHE TOWN       \$ 662,000       \$ 775,000       17.1%       \$113,000       1       2       100.0%       1         KAPUNA HALA       -       \$ 750,000       -       -       -       1       -       -       -       -         KEAPUKA       \$ 742,000       -       -       -       1       -       <				۲.		24 40/	- ¢1.CF 000			-	-
KAAAWA         -         \$ 695,000         -         -         -         1         -         -           KAHANAHOU         \$ 800,000         -         -         -         -         1         -         -         -           KANEOHE TOWN         \$ 662,000         \$ 775,000         17.1%         \$113,000         1         2         100.0%         1           KAPUNA HALA         -         \$ 750,000         -         -         -         1         -         -           KEAPUKA         \$ 742,000         -         -         -         1         -         -         -           KEAPUKA         \$ 1,950,000         -         -         -         1         -         -         -           KEAPUKA         \$ 1,950,000         -         -         -         -         1         -         -         -           KEAPUKA         \$ 1,950,000         -         -         -         -         1         -											
KAHANAHOU         \$ 800,000         -         -         -         1         -		\$									
KANEOHE TOWN         \$ 662,000         \$ 775,000         17.1%         \$113,000         1         2 100.0%         1           KAPUNA HALA         -         \$ 750,000         -         -         -         1         -         -           KEAPUKA         \$ 742,000         -         -         -         2         -         -         -           LILIPUNA         \$ 1,950,000         -         -         -         1         -				\$							
KAPUNA HALA         -         \$ 750,000         -         -         1         -         -           KEAPUKA         \$ 742,000         -         -         -         2         -         -         -           LILIPUNA         \$ 1,950,000         -         -         -         1         -         -         -           LULANI OCEAN         \$ 629,000         -         -         -         1         -         -         -           MIKIOLA         \$ 687,500         -         -         -         2         2         -         -         -           PIKOILOA         -         \$ 695,000         -         -         -         1         -         -         -         -           PUNALUU         \$ 499,000         -         -         -         1         -         -         -         -           PUAHUULA         \$ 750,000         -         -         -         1         -         -         -           WAIKALUA         -         \$ 717,000         -         -         1         -         -         -           WAIHEE         \$ 695,000         -         -         -         -			-	۸.							
KEAPUKA       \$ 742,000       -		\$	-		•						
LILIPUNA       \$ 1,950,000       -				Ş						-	
LULANI OCEAN       \$ 629,000       -       -       -       1       -       -         MIKIOLA       \$ 687,500       -       -       -       2       -       -       -         PIKOILOA       -       \$ 695,000       -       -       -       1       -       -         PUNALUU       \$ 499,000       -       -       -       1       -       -       -         PUAHUULA       \$ 750,000       -       -       -       1       -       -       -         PUOHALA VILLAGE       \$ 619,000       -       -       -       1       -       -       -         WAIKALUA       -       \$ 717,000       -       -       -       1       -       -       -         WAIHEE       \$ 695,000       -       -       -       -       1       -       -       -       -		•								-	
MIKIOLA       \$ 687,500       -       -       -       2       -       -       -         PIKOILOA       -       \$ 695,000       -       -       -       1       -       -         PUNALUU       \$ 499,000       -       -       -       1       -       -       -         PUAHUULA       \$ 750,000       -       -       -       1       -       -       -         PUOHALA VILLAGE       \$ 619,000       -       -       -       1       -       -       -         WAIKALUA       -       \$ 717,000       -       -       -       1       -       -       -         WAIHEE       \$ 695,000       -       -       -       -       1       -       -       -       -											
PIKOILOA         -         \$ 695,000         -         -         -         1         -         -           PUNALUU         \$ 499,000         -         -         -         1         -         -         -           PUAHUULA         \$ 750,000         -         -         -         1         -         -         -           PUOHALA VILLAGE         \$ 619,000         -         -         -         1         -         -         -           WAIKALUA         -         \$ 717,000         -         -         -         1         -         -         -           WAIHEE         \$ 695,000         -         -         -         -         1         -         -         -		-	•								
PUNALUU       \$ 499,000       -       -       -       -       1       -       -       -         PUAHUULA       \$ 750,000       -       -       -       1       -       -       -         PUOHALA VILLAGE       \$ 619,000       -       -       -       1       -       -       -         WAIKALUA       -       \$ 717,000       -       -       -       2       -       -         WAIHEE       \$ 695,000       -       -       -       -       1       -       -       -		\$		_				2			
PUAHUULA       \$ 750,000       -				\$	•			-			
PUOHALA VILLAGE       \$ 619,000       -       -       -       1       -       -       -         WAIKALUA       -       \$ 717,000       -       -       -       2       -       -         WAIHEE       \$ 695,000       -       -       -       -       1       -       -       -			•				-		-		-
WAIKALUA       -       \$ 717,000       -       -       2       -       -         WAIHEE       \$ 695,000       -       -       -       -       1       -       -       -											-
WAIHEE \$ 695,000 1 1		\$				-	-	1		-	-
				\$	717,000	-	-	-	2	-	-
Kaneohe Region \$ 662,000 \$ 695,000 5.0% \$33,000 23 12 -47.8% -11	WAIHEE	\$	695,000			-	<u> </u>	1	-	<u>-</u>	
	Kaneohe Region	\$	662,000	\$	695,000	5.0%	\$33,000	23	12	-47.8%	-11

Single Family Solds - April 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
KAHUKU	\$	399,000		-	-	-	1	-	-	-
LAIE	\$	730,000		-	-	-	1	-	-	-
HALEIWA		-	\$	799,000	-	-	-	1	-	-
PUPUKEA	\$	605,000	\$	1,400,000	131.4%	\$795,000	1	1	0.0%	0
SUNSET AREA	\$	875,000	\$	925,000	5.7%	\$50,000	3	1	-66.7%	-2
SUNSET/VELZY	\$	820,000		-	-	-	1	-	-	-
WAIALUA	\$	750,000	\$	657,500	-12.3%	-\$92,500	1	2	100.0%	1
North Shore Region	\$	740,000	\$	799,000	8.0%	\$59,000	8	5	-37.5%	-3
Waipahu Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
CRESTVIEW		-	\$	425,000	-	-	-	1	-	-
HALE LUMI		-	\$	619,000	-	-	-	1	-	-
SEAVIEW	\$	550,000	\$	735,000	33.6%	\$185,000	1	1	0.0%	0
ROYAL KUNIA	\$	520,000	\$	585,000	12.5%	\$65,000	3	7	133.3%	4
VILLAGE PARK	\$	411,050	\$	524,750	27.7%	\$113,700	2	6	200.0%	4
WAIKELE	\$	549,000	\$	750,000	36.6%	\$201,000	2	3	50.0%	1
WAIPAHU-LOWER	\$	543,000	\$	660,000	21.5%	\$117,000	2	5	150.0%	3
WAIPIO GENTRY	\$	520,000	\$	650,000	25.0%	\$130,000	1	1	0.0%	0
Waipahu Region	\$	520,000	\$	599,900	15.4%	\$79,900	11	25	127.3%	14
				<u>.</u>		· ·				
Metro Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ALEWA HEIGHTS	\$	900,000	\$	754,750	-16.1%	-\$145,250	3	2	-33.3%	-1
DOWSETT	\$	2,000,000		-	-	-	1	-	-	-
ALIAMANU	\$	600,000	\$	560,000	-6.7%	-\$40,000	3	1	-66.7%	-2
KALIHI-LOWER	\$	500,000	\$	460,000	-8.0%	-\$40,000	1	3	200.0%	2
KALIHI VALLEY	\$	530,000		-	-	-	1	-	-	-
KALIHI-UPPER	\$	675,000	\$	690,000	2.2%	\$15,000	1	1	0.0%	0
KALIHI UKA	•	-	\$	602,500	-	-	-	2	-	-
KAM HEIGHTS	\$	895,000	\$	482,000	-46.1%	-\$413,000	2	3	50.0%	1
KAPAHULU		-	\$	962,500	-	-	-	1	-	-
KUAKINI		-	\$	630,000	-	-	-	1	-	-
LILIHA	\$	577,500	\$	568,000	-1.6%	-\$9,500	2	2	0.0%	0
MAKIKI AREA	\$	792,250	•	-	-	-	2	_	-	-
MAKIKI HEIGHTS	\$	1,050,000	\$	2,201,500	109.7%	\$1,151,500	3	2	-33.3%	-1
MANOA AREA	\$	885,000	\$	985,000	11.3%	\$100,000	3	3	0.0%	0
MANOA-UPPER	\$	595,000		-	-	-	1	-	-	-
MANOA-LOWER		-	\$	1,390,000	-	-	-	2	-	-
MANOA-WOODLAWN		-		1,350,000	-	-	-	1	-	-
MOANALUA GARDENS	\$	619,000	\$	768,000	24.1%	\$149,000	3	3	0.0%	0
MOANALUA VALLEY	\$	-	\$	730,000	-	\$730,000	-	1	-	-
NUUANU LOWER	\$	872,500		-	-	-	2	-	-	-
OLD PALI		-	\$	1,700,000	-	-	-	1	-	-
PAUOA VALLEY		-	\$	903,688	-	-	-	1	-	-
PUUNUI	\$	980,000		-	-	-	2	-	-	-
PUNCHBOWL AREA	\$	685,000		-	-	-	1	-	-	-
SALT LAKE	7	-	\$	815,000	_	-	-	1	-	_
TANTALUS		-		1,625,000	-	-	-	1	-	-
Metro Region	Ś	820,000	\$	759,000	-7.4%	-\$61,000	31	32	3.2%	1
Negion	7	020,000		755,000	7.470	Q01,000	91	<b></b>	3.270	

Central Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
LAUNANI VALLEY	\$	360,000	\$	344,500	-4.3%	-\$15,500	5	2	-60.0%	-3
MILILANI AREA	\$	344,000	\$	339,950	-1.2%	-\$4,050	6	8	33.3%	2
MILILANI MAUKA	\$	304,500	\$	390,000	28.1%	\$85,500	10	8	-20.0%	-2
WILIKINA	\$	134,000	\$	138,000	3.0%	\$4,000	1	1	0.0%	0
WHITMORE VILLAGE	\$	99,500	\$	136,000	36.7%	\$36,500	1	1	0.0%	0
WAIPIO ACRES/WAIKALANI WOOD	\$	157,000	\$	150,000	-4.5%	-\$7,000	4	6	50.0%	2
Central Region	\$	304,000	\$	309,500	1.8%	\$5,500	27	26	-3.7%	-1
Diamond Hd Region	20	13 Median	20:	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
DIAMOND HEAD	\$	455,000	\$	415,000	-8.8%	-\$40,000	7	1	-85.7%	-6
KAHALA AREA	\$	1,075,000	\$	1,578,500	46.8%	\$503,500	1	2	100.0%	1
KAIMUKI		-	\$	479,000	_	-	_	2	_	_
KAPAHULU		_	\$	363,500	_	-	-	1	-	_
MAUNALANI HEIGHTS	\$	970,000	Ť	-	_	_	1	_	_	_
PAIKO LAGOON	\$	745,000		_	_	-	1	-	-	_
ST. LOUIS	\$	479,000	\$	535,000	11.7%	\$56,000	1	3	200.0%	2
WAIALAE G/C	\$	225,000	7	-	-	-	1	-	-	-
WAIALAE NUI VLY	\$	517,000	\$	517,500	0.1%	\$500	2	2	0.0%	0
Diamond Hd Region	\$	531,500	\$	535,000	0.7%	\$3,500	14	11	-21.4%	-3
Ewa Plain Region	20	13 Median	20.	14 Median	. /	./	2012 Sold	2014 Sold	. /	. /
AG/INDL/NAVY	\$	180,000	20.		+/-	+/-	2013 Sola 3	2014 5010	+/-	+/-
EWA	\$	260.000	\$	260,500	0.2%	\$500	7	6	-14.3%	-1
EWA BEACH	Ş	-	\$	193,000	-	\$500	-	2	-14.5%	-1
EWA GEN SUN TERRA ON THE PARK	\$	228,000	\$	250,000	9.6%	\$22,000	1	1	0.0%	0
EWA GEN SON TERRA ON THE PARK	\$	215,500	\$	269,500	25.1%	\$54,000	2	2	0.0%	0
	\$	425,000	\$	460,000	8.2%		1	1	0.0%	0
HOAKALEI-KA MAKANA KAPOLEI		353,238	\$	•	-15.6%	\$35,000 -\$55,238	4	8	100.0%	4
KO OLINA	\$	•	\$	298,000	9.8%		5	9	80.0%	4
OCEAN POINTE	\$	560,000 280,000	\$	615,000 389,000	38.9%	\$55,000 \$109,000	3	7	133.3%	4
Ewa Plain Region	\$	297,500	\$	370,000	24.4%	\$72,500	26	36	38.5%	10
					•				,	
Hawaii Kai Region		13 Median		14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
HAHAIONE-LOWER	\$	513,000	\$	515,000	0.4%	\$2,000	4	6	50.0%	2
KALAMA VALLEY	\$	579,000		-	-	-	3	-	-	-
MARINERS VALLEY	\$	508,000	\$	448,000	-11.8%	-\$60,000	2	1	-50.0%	-1
WEST MARINA	\$	628,500	\$	625,000	-0.6%	-\$3,500	17	12	-29.4%	-5 <b>-</b>
Hawaii Kai Region	\$	580,500	\$	565,000	-2.7%	-\$15,500	26	19	-26.9%	-7
Kailua Region	20	13 Median	20:	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AIKAHI PARK	\$	425,000	\$	500,000	17.6%	\$75,000	3	1	-66.7%	-2
BLUESTONE	\$	793,000	\$	758,500	-4.4%	-\$34,500	1	2	100.0%	1
KAILUA BLUFFS	\$	567,000		-	-	-	1	-	-	-
KAILUA TOWN	\$	426,500	\$	410,000	-3.9%	-\$16,500	4	5	25.0%	1
KAWAILOA		-	\$	845,000	-	-	-	1	-	-
Kailua Region	\$	436,000	\$	500,000	14.7%	\$64,000	9	9	0.0%	0
Kaneohe Region	20	13 Median	20	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ALII BLUFFS	\$	517,000		-	-	-	1	-	-	-
COUNTRY CLUB		-	\$	574,500	-	-	_	2	-	-
HAIKU PLANTATION		-	\$	470,000	-	-	-	1	-	-
KAAAWA		-	\$	205,000	-	-	-	1	-	-
LILIPUNA	\$	500,000	\$	484,000	-3.2%	-\$16,000	1	2	100.0%	1
PARKWAY	\$	470,000	\$	505,000	7.4%	\$35,000	1	1	0.0%	0
	\$	543,000	\$	575,000	5.9%	\$32,000	4	3	-25.0%	-1
PULIALII		J 7J,000	ب	· · · · · · · · · · · · · · · · · · ·		<b>↓</b> 3≥,000				
		117 500					7			
PUUALII PUNALUU TEMPLE VALLEY	\$	117,500 486,750	ς.	- 262.000	- -46.2%	- -\$224 750	2	- 1	- -75.0%	- -3
		117,500 486,750 212,000	\$	- 262,000 300,000	- -46.2% 41.5%	- -\$224,750 \$88,000	2 4 3	- 1 7	- -75.0% 133.3%	- -3 4

Condo Solds - April 2014 vs 201	3 (Based on	region and	nei	ghborhood	groupings	as listed in MLS	) - Page 2 of 3			
Leeward Region	201	3 Median	20:	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
MAILI	\$	61,375	\$	139,000	126.5%	\$77,625	2	3	50.0%	1
WAIANAE	\$	65,000	\$	70,700	8.8%	\$5,700	3	2	-33.3%	-1
МАКАНА	\$	112,000	\$	137,500	22.8%	\$25,500	12	14	16.7%	2
Leeward Region	\$	96,000	\$	135,000	40.6%	\$39,000	17	19	11.8%	2
Makakilo Region	201	.3 Median	20:	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
MAKAKILO-UPPER	\$	285,000	\$	306,000	7.4%	\$21,000	7	9	28.6%	2
Makakilo Region	\$	285,000	\$	306,000	7.4%	\$21,000	7	9	28.6%	2
Metro Region	201	3 Median	202	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ALA MOANA	\$	207,100	\$	289,500	39.8%	\$82,400	12	10	-16.7%	-2
CHINATOWN	\$	465,000	\$	568,500	22.3%	\$103,500	4	4	0.0%	0
DILLINGHAM		-	\$	337,500	-	-	-	2	-	-
DOWNTOWN	\$	376,000	\$	377,000	0.3%	\$1,000	8	13	62.5%	5
HOLIDAY MART	\$	276,500	\$	304,250	10.0%	\$27,750	8	6	-25.0%	-2
KAKAAKO	\$	677,500	\$	655,000	-3.3%	-\$22,500	34	29	-14.7%	-5
KAPAHULU	\$	245,000	\$	425,000	73.5%	\$180,000	1	1	0.0%	0
KALIHI AREA		-	\$	247,000	-	-	-	2	-	-
KAPIOLANI	\$	360,000	\$	457,000	26.9%	\$97,000	7	13	85.7%	6
KUAKINI	\$	360,000	\$	380,000	5.6%	\$20,000	1	1	0.0%	0
MAKIKI	\$	215,000	\$	228,000	6.0%	\$13,000	3	1	-66.7%	-2
MAKIKI AREA	\$	415,000	\$	318,500	-23.3%	-\$96,500	11	20	81.8%	9
MANOA-LOWER	\$	220,000	•	-	-	-	1	-	-	-
MILITARY	·	-	\$	335,000	-	-	-	1	-	-
MOILIILI	\$	325,000	\$	315,000	-3.1%	-\$10,000	5	14	180.0%	9
NUUANU-LOWER	\$	532,500	\$	639,000	20.0%	\$106,500	4	1	-75.0%	-3
PAUOA VALLEY		-	\$	799,000	-	-	-	1	_	_
PAWAA	\$	259,000	\$	312,500	20.7%	\$53,500	3	2	-33.3%	-1
PUNAHOU	\$	284,300	\$	250,000	-12.1%	-\$34,300	7	3	-57.1%	-4
PUNCHBOWL AREA	\$	320,000	\$	315,000	-1.6%	-\$5,000	15	10	-33.3%	-5
PUNCHBOWL-LOWER	\$	180,500	\$	258,000	42.9%	\$77,500	4	2	-50.0%	-2
SALT LAKE	\$	299,000	\$	312,500	4.5%	\$13,500	15	16	6.7%	1
WAIKIKI	\$	317,000	\$	355,000	12.0%	\$38,000	116	89	-23.3%	-27
Metro Region	\$	350,000	\$	362,500	3.6%	\$12,500	259	241	-6.9%	-18
North Shore Region	201	.3 Median	201	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
WAIALUA	\$	412,000	\$	282,000	-31.6%	-\$130,000	1	4	300.0%	3
KUILIMA	\$	235,000	\$	342,500	45.7%	\$107,500	3	2	-33.3%	-1
North Shore Region	\$	323,500	\$	314,500	-2.8%	-\$9,000	4	6	50.0%	2
Pearl City Region	201	3 Median	20°	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
AIEA AREA		-	\$	199,000	-,	-,		1		
HALAWA	\$	334,125	\$	364,000	8.9%	\$29,875	2	4	100.0%	2
MANANA	\$	202,000		260,000	28.7%	\$58,000	1	2	100.0%	1
AIEA AREA	\$	182,500	Y	-	-	-	2	-	-	-
NEWTOWN	ب	-	\$	365,000	-	-	-	1	_	-
PEARLRIDGE	\$	292,000	\$	325,000	11.3%	\$33,000	19	9	-52.6%	-10
WAIAU	\$	242,000		249,000	2.9%	\$33,000	5	6	20.0%	1
WAIMALU	Ş	-	\$	225,000	2.9%	\$7,000 -	-	1	20.0%	
WAILUNA	\$	363,000	\$	•			2	3		1
	•	•		445,000	22.6%	\$82,000			50.0%	
Pearl City Region	\$	273,000	\$	323,300	18.4%	\$50,300	31	27	-12.9%	-4

#### Condo Solds - April 2014 vs 2013 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	201	13 Median	201	14 Median	+/-	+/-	2013 Sold	2014 Sold	+/-	+/-
ROYAL KUNIA	\$	280,000	\$	285,000	1.8%	\$5,000	1	1	0.0%	0
VILLAGE PARK	\$	269,000	\$	291,000	8.2%	\$22,000	1	1	0.0%	0
WAIKELE	\$	300,000	\$	326,000	8.7%	\$26,000	9	9	0.0%	0
WAIPAHU-LOWER	\$	239,500	\$	185,000	-22.8%	-\$54,500	10	5	-50.0%	-5
WAIPIO GENTRY	\$	320,000	\$	277,000	-13.4%	-\$43,000	1	8	700.0%	7
Waipahu Region	Ś	270.000	Ś	295.500	9.4%	\$25,500	22	24	9.1%	2