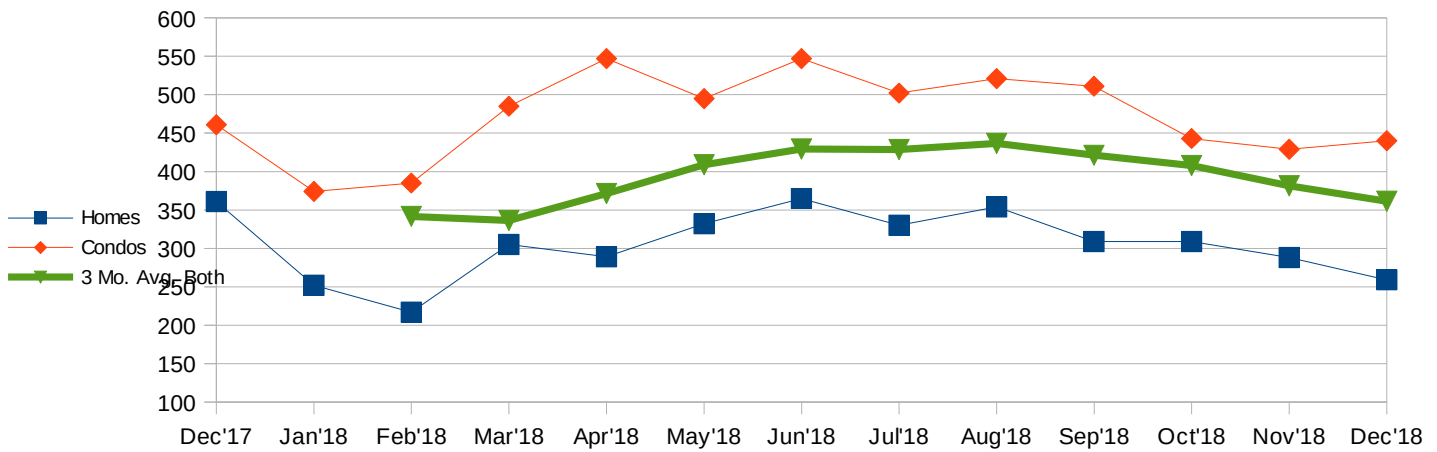
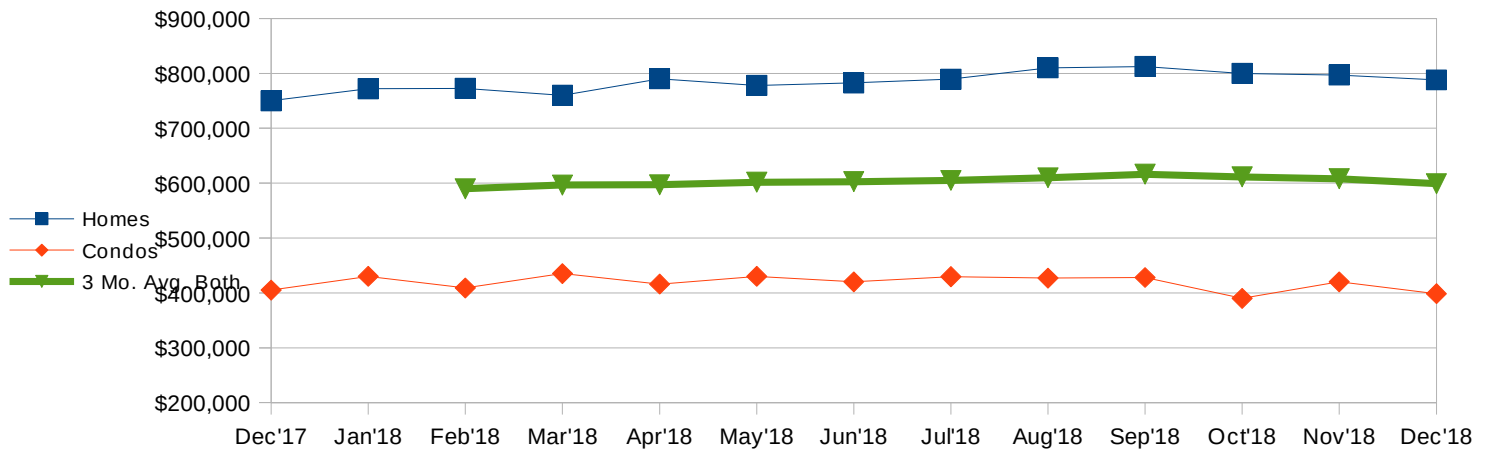


|              |                 | Dec'17 | Jan'18 | Feb'18 | Mar'18 | Apr'18 | May'18 | Jun'18 | Jul'18 | Aug'18 | Sep'18 | Oct'18 | Nov'18 | Dec'18 |
|--------------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Sales</b> | Homes           | 361    | 252    | 217    | 305    | 289    | 332    | 365    | 330    | 354    | 309    | 309    | 288    | 259    |
|              | Condos          | 461    | 374    | 385    | 485    | 547    | 495    | 547    | 502    | 521    | 511    | 443    | 429    | 440    |
|              | 3 Mo. Avg. Both |        |        | 342    | 336    | 371    | 409    | 429    | 429    | 437    | 421    | 408    | 382    | 361    |



|                     |                 | Dec'17    | Jan'18    | Feb'18    | Mar'18    | Apr'18    | May'18    | Jun'18    | Jul'18    | Aug'18    | Sep'18    | Oct'18    | Nov'18    | Dec'18    |
|---------------------|-----------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| <b>Median Price</b> | Homes           | \$750,000 | \$772,000 | \$772,500 | \$760,000 | \$790,000 | \$778,000 | \$782,388 | \$789,500 | \$810,000 | \$812,500 | \$800,000 | \$797,000 | \$788,000 |
|                     | Condos          | \$405,000 | \$430,000 | \$409,000 | \$435,000 | \$416,000 | \$430,000 | \$420,000 | \$429,500 | \$427,000 | \$428,000 | \$390,000 | \$420,000 | \$398,500 |
|                     | 3 Mo. Avg. Both |           |           | \$589,750 | \$596,417 | \$597,083 | \$601,500 | \$602,731 | \$604,898 | \$609,731 | \$616,083 | \$611,250 | \$607,917 | \$598,917 |



|                  |                 | Dec'17 | Jan'18 | Feb'18 | Mar'18 | Apr'18 | May'18 | Jun'18 | Jul'18 | Aug'18 | Sep'18 | Oct'18 | Nov'18 | Dec'18 |
|------------------|-----------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| <b>Inventory</b> | Homes           | 1,079  | 1,003  | 1,014  | 1,119  | 1,191  | 1,278  | 1,361  | 1,382  | 1,403  | 1,361  | 1,431  | 1,454  | 1,266  |
|                  | Condos          | 1,692  | 1,699  | 1,789  | 1,905  | 2,045  | 1,978  | 2,123  | 2,090  | 2,071  | 2,053  | 2,085  | 2,103  | 1,910  |
|                  | 3 Mo. Avg. Both |        |        | 1379   | 1422   | 1511   | 1586   | 1663   | 1702   | 1738   | 1727   | 1734   | 1748   | 1708   |

