

Local Market Update
Single Family Homes
January 2013



January 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	14	12	17%	3	4	-25%	\$935,000	\$920,000	2%	100.0%	92.0%	9%	2	110	-98%	29	33	-12%
Ala Moana - Kakaako	1-2-3	1	2	-	1	0	-	\$690,000	\$0	-	95.8%	0.0%	-	35	0	-	1	2	-50%
Downtown - Nuuanu	1-1-8 to 1-2-2	7	17	-59%	9	5	80%	\$685,000	\$655,000	5%	95.1%	86.8%	10%	36	114	-68%	32	42	-24%
Ewa Plain	1-9-1	56	59	-5%	40	23	74%	\$445,500	\$405,000	10%	97.0%	95.3%	2%	20	24	-17%	107	132	-19%
Hawaii Kai	1-3-9	14	25	-44%	9	13	-31%	\$800,000	\$990,000	-19%	98.8%	99.1%	0%	25	77	-68%	37	77	-52%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	28	33	-15%	19	16	19%	\$880,000	\$795,000	11%	100.6%	94.0%	7%	18	80	-78%	65	122	-47%
Kalihi - Palama	1-1-2 to 1-1-7	11	15	-27%	6	7	-14%	\$542,500	\$560,000	-3%	97.8%	95.7%	2%	47	105	-55%	43	47	-9%
Kaneohe	Selected 1-4-4 to 1-4-7	17	20	-15%	14	11	27%	\$700,000	\$780,000	-10%	100.7%	94.5%	7%	8	97	-92%	68	95	-28%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	22	30	-27%	18	7	157%	\$705,000	\$740,199	-5%	99.0%	84.6%	17%	20	64	-69%	60	94	-36%
Makaha - Nanakuli	1-8-1 to 1-8-9	26	27	-4%	13	14	-7%	\$355,000	\$272,500	30%	98.6%	93.3%	6%	17	56	-70%	102	102	0%
Makakilo	1-9-2 to 1-9-3	14	18	-22%	6	8	-25%	\$582,500	\$560,000	4%	100.0%	97.1%	3%	22	18	22%	30	48	-38%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	7	7	0%	9	11	-18%	\$865,000	\$950,000	-9%	101.8%	95.1%	7%	125	49	155%	40	43	-7%
Miliilani	Selected 1-9-4 to 1-9-5	23	16	44%	16	12	33%	\$586,500	\$627,450	-7%	96.5%	96.6%	0%	34	45	-24%	45	55	-18%
Monalua - Salt Lake	1-1-1	4	5	-20%	3	2	50%	\$760,000	\$527,500	44%	95.2%	97.7%	-3%	65	9	622%	12	15	-20%
North Shore	1-5-6 to 1-6-9	19	12	58%	7	6	17%	\$599,999	\$634,450	-5%	100.0%	84.0%	19%	8	114	-93%	58	74	-22%
Pearl City - Aiea	1-9-6 to 1-9-9	24	21	14%	18	12	50%	\$543,250	\$635,000	-14%	91.2%	93.0%	-2%	19	62	-69%	67	67	0%
Wahiawa	1-7-1 to 1-7-7	10	7	43%	7	3	133%	\$350,000	\$267,000	31%	94.9%	89.0%	7%	62	93	-33%	19	27	-30%
Waialae - Kahala	1-3-5	8	9	-11%	8	3	167%	\$1,475,000	\$970,000	52%	90.9%	84.5%	8%	83	44	89%	35	59	-41%
Waikiki	1-2-6	0	2	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	2	-100%
Waipahu	1-9-4	21	21	0%	17	17	0%	\$539,000	\$520,000	4%	93.9%	94.5%	-1%	33	54	-39%	53	86	-38%
Windward Coast	1-4-8 to 1-5-5	8	14	-43%	4	1	300%	\$532,500	\$130,000	310%	86.9%	87.8%	-1%	41	123	-67%	40	40	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	14	12	17%	3	4	-25%	\$935,000	\$920,000	2%	100.0%	92.0%	9%	2	110	-98%
Ala Moana - Kakaako	1-2-3	1	2	-50%	1	0	-	\$690,000	\$0	-	95.8%	0.0%	-	35	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	7	17	-59%	9	5	80%	\$685,000	\$655,000	5%	95.1%	86.8%	10%	36	114	-68%
Ewa Plain	1-9-1	56	59	-5%	40	23	74%	\$445,500	\$405,000	10%	97.0%	95.3%	2%	20	24	-17%
Hawaii Kai	1-3-9	14	25	-44%	9	13	-31%	\$800,000	\$990,000	-19%	98.8%	99.1%	0%	25	77	-68%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	28	33	-15%	19	16	19%	\$880,000	\$795,000	11%	100.6%	94.0%	7%	18	80	-78%
Kalihi - Palama	1-1-2 to 1-1-7	11	15	-27%	6	7	-14%	\$542,500	\$560,000	-3%	97.8%	95.7%	2%	47	105	-55%
Kaneohe	Selected 1-4-4 to 1-4-7	17	20	-15%	14	11	27%	\$700,000	\$780,000	-10%	100.7%	94.5%	7%	8	97	-92%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	22	30	-27%	18	7	157%	\$705,000	\$740,199	-5%	99.0%	84.6%	17%	20	64	-69%
Makaha - Nanakuli	1-8-1 to 1-8-9	26	27	-4%	13	14	-7%	\$355,000	\$272,500	30%	98.6%	93.3%	6%	17	56	-70%
Makakilo	1-9-2 to 1-9-3	14	18	-22%	6	8	-25%	\$582,500	\$560,000	4%	100.0%	97.1%	3%	22	18	22%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	7	7	0%	9	11	-18%	\$865,000	\$950,000	-9%	101.8%	95.1%	7%	125	49	155%
Miliilani	Selected 1-9-4 to 1-9-5	23	16	44%	16	12	33%	\$586,500	\$627,450	-7%	96.5%	96.6%	0%	34	45	-24%
Monalua - Salt Lake	1-1-1	4	5	-20%	3	2	50%	\$760,000	\$527,500	44%	95.2%	97.7%	-3%	65	9	622%
North Shore	1-5-6 to 1-6-9	19	12	58%	7	6	17%	\$599,999	\$634,450	-5%	100.0%	84.0%	19%	8	114	-93%
Pearl City - Aiea	1-9-6 to 1-9-9	24	21	14%	18	12	50%	\$543,250	\$635,000	-14%	91.2%	93.0%	-2%	19	62	-69%
Wahiawa	1-7-1 to 1-7-7	10	7	43%	7	3	133%	\$350,000	\$267,000	31%	94.9%	89.0%	7%	62	93	-33%
Waialae - Kahala	1-3-5	8	9	-11%	8	3	167%	\$1,475,000	\$970,000	52%	90.9%	84.5%	8%	83	44	89%
Waikiki	1-2-6	0	2	-100%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waipahu	1-9-4	21	21	0%	17	17	0%	\$539,000	\$520,000	4%	93.9%	94.5%	-1%	33	54	-39%
Windward Coast	1-4-8 to 1-5-5	8	14	-43%	4	1	300%	\$532,500	\$130,000	310%	86.9%	87.8%	-1%	41	123	-67%

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

Condos January 2013



January 2013		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	2	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	2	-100%
Ala Moana - Kakaako	1-2-3	52	51	2%	17	27	-37%	\$290,000	\$308,000	-6%	100.0%	84.4%	18%	46	67	-31%	113	179	-37%
Downtown - Nuuanu	1-1-8 to 1-2-2	39	37	5%	23	18	28%	\$332,000	\$386,500	-14%	96.2%	94.8%	1%	58	66	-12%	110	136	-19%
Ewa Plain	1-9-1	26	18	44%	23	28	-18%	\$350,000	\$285,250	23%	100.3%	98.4%	2%	36	27	33%	60	86	-30%
Hawaii Kai	1-3-9	23	22	5%	9	14	-36%	\$463,500	\$500,000	-7%	103.2%	96.2%	7%	12	68	-82%	41	74	-45%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	13	-46%	7	6	17%	\$375,000	\$589,000	-36%	96.4%	99.3%	-3%	27	28	-4%	13	28	-54%
Kalihi - Palama	1-1-2 to 1-1-7	11	18	-39%	7	6	17%	\$338,000	\$214,950	57%	96.6%	91.0%	6%	24	53	-55%	24	50	-52%
Kaneohe	Selected 1-4-4 to 1-4-7	16	12	33%	8	12	-33%	\$435,000	\$353,000	23%	96.2%	93.5%	3%	19	66	-71%	37	40	-8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	10	13	-23%	5	6	-17%	\$496,000	\$327,500	51%	98.0%	67.7%	45%	20	82	-76%	58	63	-8%
Makaha - Nanakuli	1-8-1 to 1-8-9	22	16	38%	11	4	175%	\$125,000	\$73,250	71%	92.6%	83.8%	11%	133	119	12%	61	60	2%
Makakilo	1-9-2 to 1-9-3	5	4	25%	4	8	-50%	\$247,000	\$256,950	-4%	100.0%	96.1%	4%	11	36	-69%	10	12	-17%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	68	70	-3%	32	31	3%	\$342,000	\$324,000	6%	98.4%	98.2%	0%	25	60	-58%	138	215	-36%
Mililani	Selected 1-9-4 to 1-9-5	23	26	-12%	16	16	0%	\$243,500	\$306,000	-20%	98.4%	97.9%	1%	26	32	-19%	40	61	-34%
Monalua - Salt Lake	1-1-1	21	24	-13%	8	7	14%	\$278,000	\$224,000	24%	102.0%	100.0%	2%	31	15	107%	33	47	-30%
North Shore	1-5-6 to 1-6-9	3	6	-50%	2	0	-	\$219,500	\$0	-	97.8%	0.0%	-	57	0	-	19	24	-21%
Pearl City - Aiea	1-9-6 to 1-9-9	32	30	7%	21	14	50%	\$215,500	\$210,000	3%	98.9%	86.2%	15%	48	39	23%	64	101	-37%
Wahiawa	1-7-1 to 1-7-7	0	2	-100%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	9	8	13%
Waiālae - Kahala	1-3-5	5	4	25%	2	4	-50%	\$425,000	\$397,000	7%	97.8%	95.8%	2%	39	98	-60%	16	15	7%
Waikiki	1-2-6	137	117	17%	75	52	44%	\$340,000	\$272,500	25%	100.3%	91.8%	9%	50	38	32%	426	517	-18%
Waipahu	1-9-4	27	29	-7%	11	14	-21%	\$246,000	\$277,000	-11%	100.0%	98.4%	2%	15	29	-48%	46	84	-45%
Windward Coast	1-4-8 to 1-5-5	6	2	200%	2	3	-	\$193,000	\$159,000	21%	79.6%	96.4%	-17%	128	68	88%	11	14	-21%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change	Jan-13	Jan-12	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	1	2	-50%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Ala Moana - Kakaako	1-2-3	52	51	2%	17	27	-37%	\$290,000	\$308,000	-6%	100.0%	84.4%	18%	46	67	-31%
Downtown - Nuuanu	1-1-8 to 1-2-2	39	37	5%	23	18	28%	\$332,000	\$386,500	-14%	96.2%	94.8%	1%	58	66	-12%
Ewa Plain	1-9-1	26	18	44%	23	28	-18%	\$350,000	\$285,250	23%	100.3%	98.4%	2%	36	27	33%
Hawaii Kai	1-3-9	23	22	5%	9	14	-36%	\$463,500	\$500,000	-7%	103.2%	96.2%	7%	12	68	-82%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	13	-46%	7	6	17%	\$375,000	\$589,000	-36%	96.4%	99.3%	-3%	27	28	-4%
Kalihi - Palama	1-1-2 to 1-1-7	11	18	-39%	7	6	17%	\$338,000	\$214,950	57%	96.6%	91.0%	6%	24	53	-55%
Kaneohe	Selected 1-4-4 to 1-4-7	16	12	33%	8	12	-33%	\$435,000	\$353,000	23%	96.2%	93.5%	3%	19	66	-71%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	10	13	-23%	5	6	-17%	\$496,000	\$327,500	51%	98.0%	67.7%	45%	20	82	-76%
Makaha - Nanakuli	1-8-1 to 1-8-9	22	16	38%	11	4	175%	\$125,000	\$73,250	71%	92.6%	83.8%	11%	133	119	12%
Makakilo	1-9-2 to 1-9-3	5	4	25%	4	8	-50%	\$247,000	\$256,950	-4%	100.0%	96.1%	4%	11	36	-69%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	68	70	-3%	32	31	3%	\$342,000	\$324,000	6%	98.4%	98.2%	0%	25	60	-58%
Mililani	Selected 1-9-4 to 1-9-5	23	26	-12%	16	16	0%	\$243,500	\$306,000	-20%	98.4%	97.9%	1%	26	32	-19%
Monalua - Salt Lake	1-1-1	21	24	-13%	8	7	14%	\$278,000	\$224,000	24%	102.0%	100.0%	2%	31	15	107%
North Shore	1-5-6 to 1-6-9	3	6	-50%	2	0	-	\$219,500	\$0	-	97.8%	0.0%	-	57	0	-
Pearl City - Aiea	1-9-6 to 1-9-9	32	30	7%	21	14	50%	\$215,500	\$210,000	3%	98.9%	86.2%	15%	48	39	23%
Wahiawa	1-7-1 to 1-7-7	0	2	-100%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Waiālae - Kahala	1-3-5	5	4	25%	2	4	-50%	\$425,000	\$397,000	7%	97.8%	95.8%	2%	39	98	-60%
Waikiki	1-2-6	137	117	17%	75	52	44%	\$340,000	\$272,500	25%	100.3%	91.8%	9%	50	38	32%
Waipahu	1-9-4	27	29	-7%	11	14	-21%	\$246,000	\$277,000	-11%	100.0%	98.4%	2%	15	29	-48%
Windward Coast	1-4-8 to 1-5-5	6	2	200%	2	3	-33%	\$193,000	\$159,000	21%	79.6%	96.4%	-17%	128	68	88%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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Aina Haina - Kuliouou

(1-3-6 to 1-3-8)

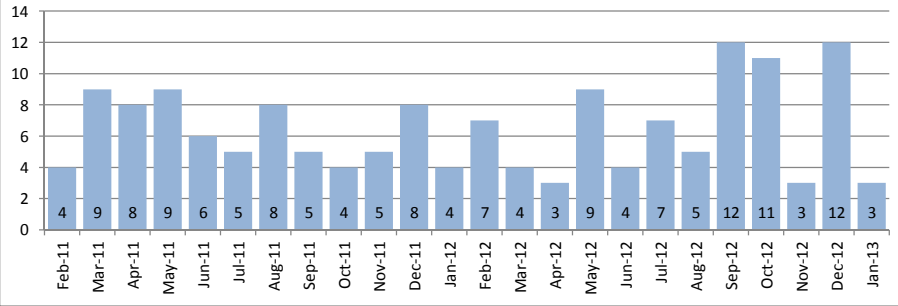


January 2013

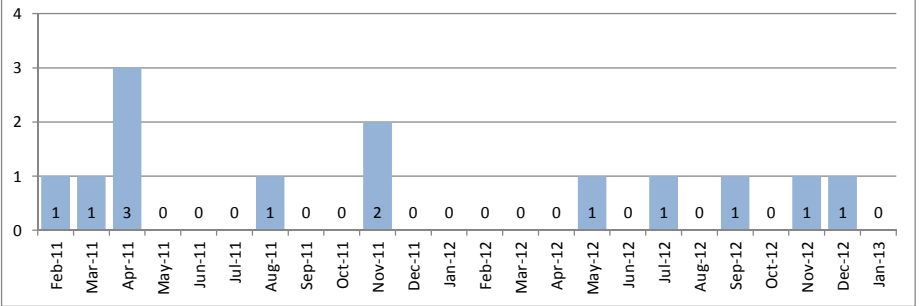
Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	14	12	17%	14	12	17%
Closed Sales	3	4	-25%	3	4	-25%
Median Sales Price	\$935,000	\$920,000	2%	\$935,000	\$920,000	2%
Percent of Original List Price Received	100.0%	92.0%	9%	100.0%	92.0%	9%
Median Days on Market Until Sale	2	110	-98%	2	110	-98%
Inventory of Homes for Sale	29	33	-12%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	1	2	--	1	2	-50%
Closed Sales	0	0	--	0	0	--
Median Sales Price	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received	0.0%	0.0%	--	0.0%	0.0%	--
Median Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	2	-100%	--	--	--

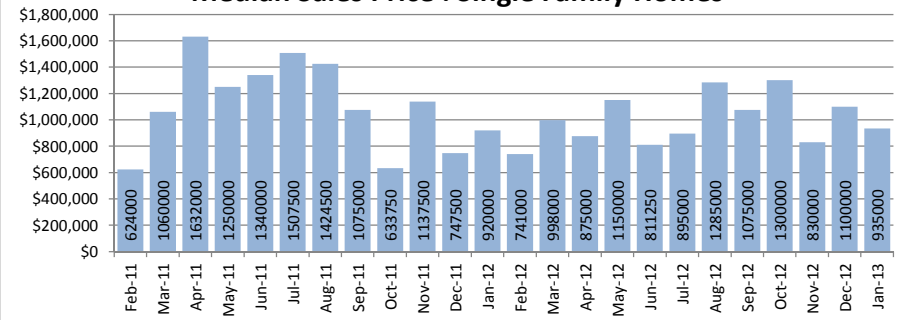
Closed Sales : Single Family Homes



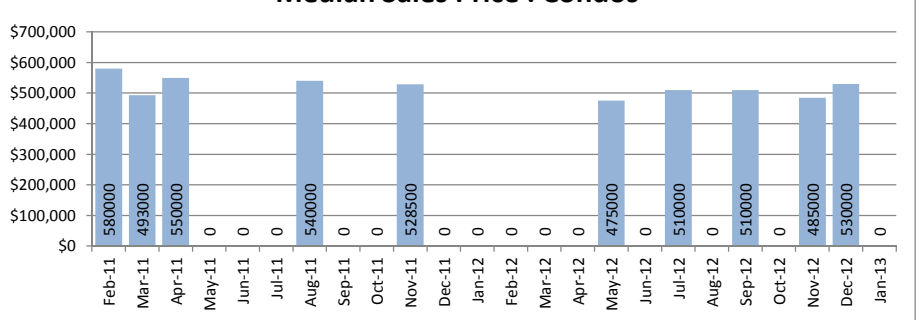
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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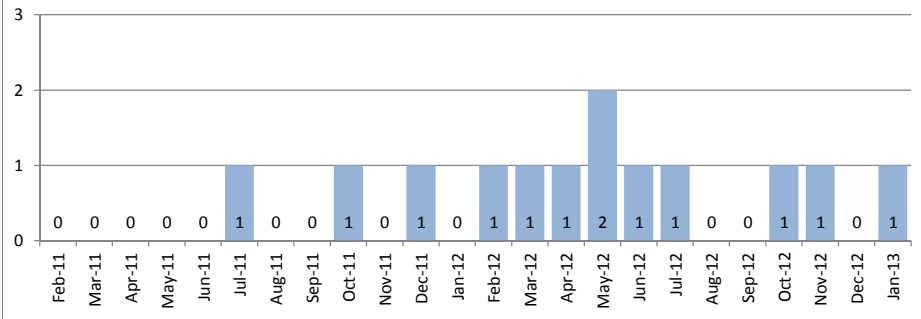
Ala Moana - Kakaako
(1-2-3)

January 2013

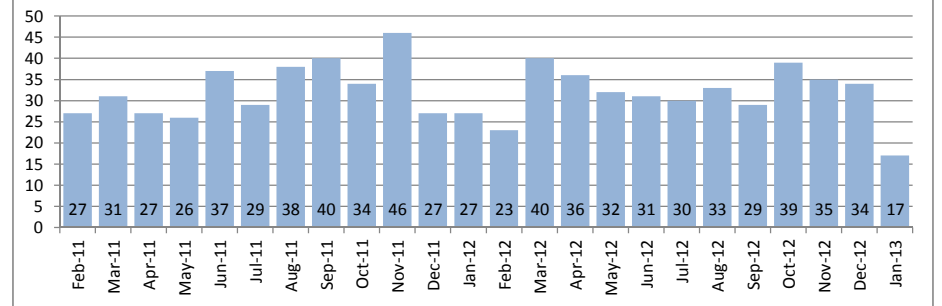
Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	1	2	--	1	2	-50%
Closed Sales	1	0	--	1	0	--
Median Sales Price	\$690,000	\$0	--	\$690,000	\$0	--
Percent of Original List Price Received	95.8%	0.0%	--	95.8%	0.0%	--
Median Days on Market Until Sale	35	0	--	35	0	--
Inventory of Homes for Sale	1	2	-50%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	52	51	2%	52	51	2%
Closed Sales	17	27	-37%	17	27	-37%
Median Sales Price	\$290,000	\$208,000	39%	\$290,000	\$208,000	39%
Percent of Original List Price Received	100.0%	84.4%	18%	100.0%	84.4%	18%
Median Days on Market Until Sale	46	67	-31%	46	67	-31%
Inventory of Homes for Sale	113	179	-37%	--	--	--

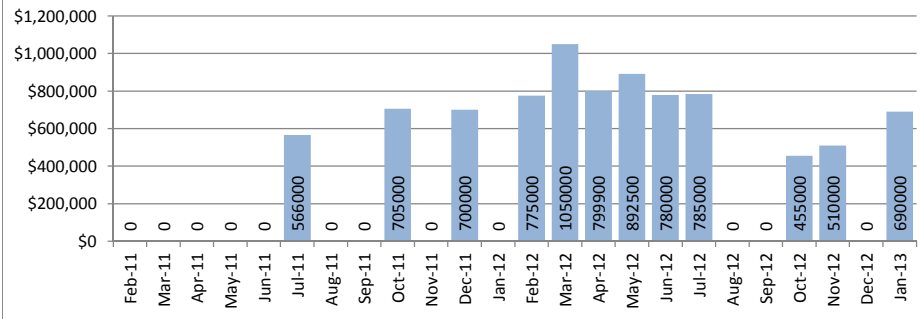
Closed Sales : Single Family Homes



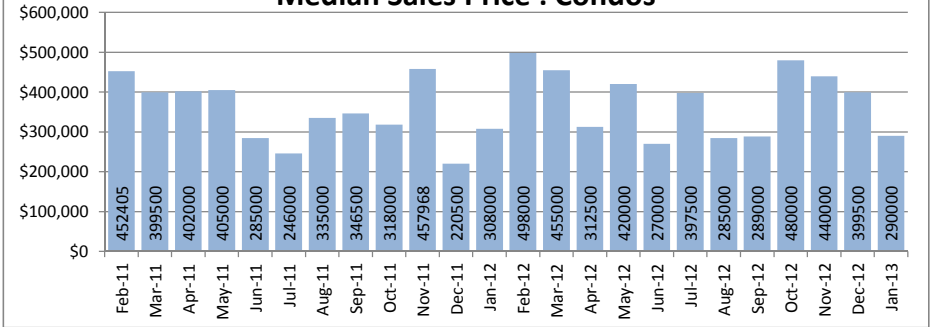
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



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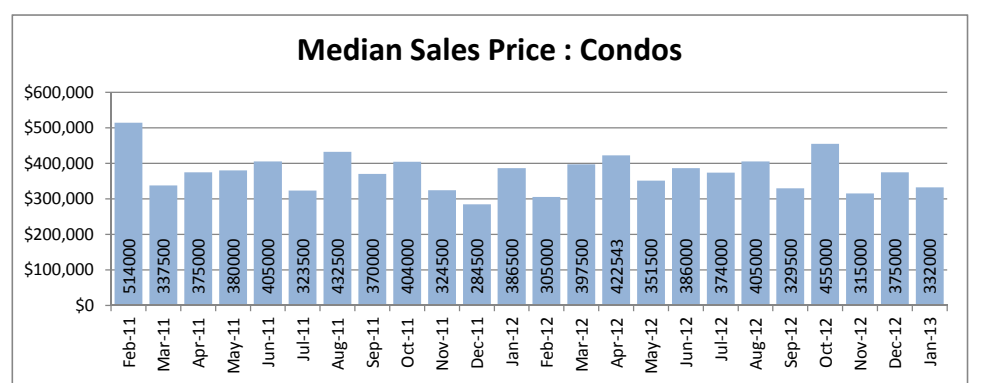
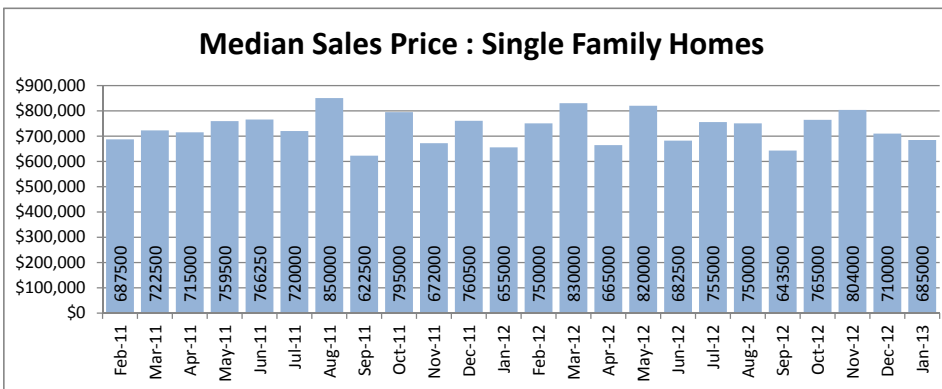
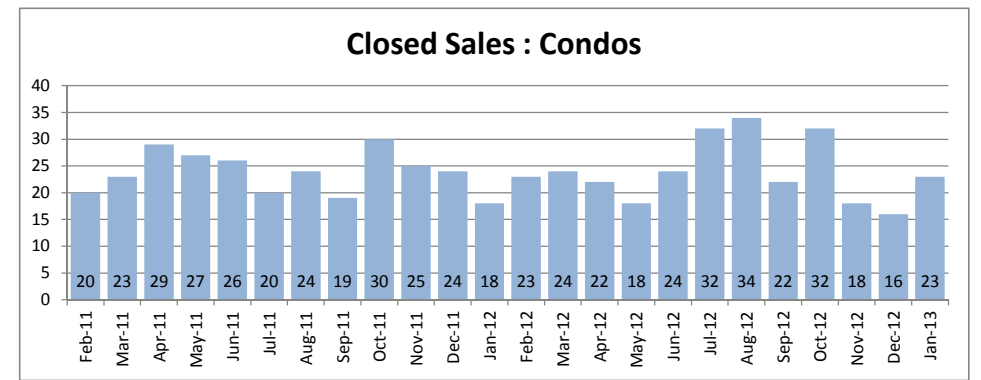
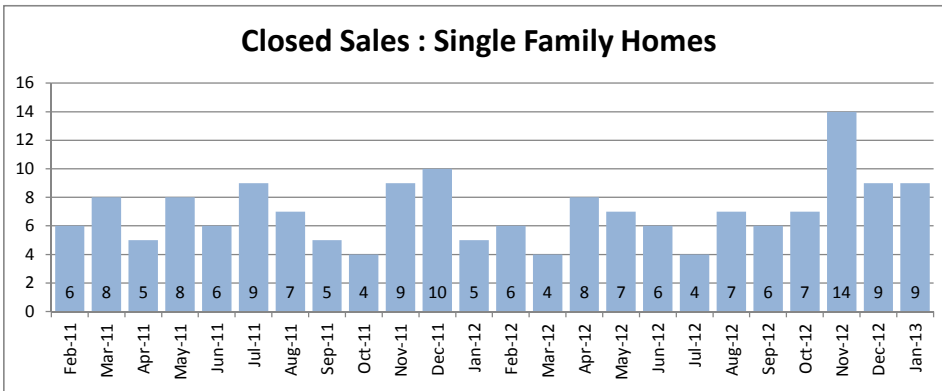


Downtown - Nuuanu
1-1-8 to 1-2-2

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	7	17	-59%	7	17	-59%
Closed Sales	9	5	80%	9	5	80%
Median Sales Price	\$685,000	\$655,000	5%	\$685,000	\$655,000	5%
Percent of Original List Price Received	95.1%	86.8%	10%	95.1%	86.8%	10%
Median Days on Market Until Sale	36	114	-68%	36	114	-68%
Inventory of Homes for Sale	32	42	-24%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	39	37	5%	39	37	5%
Closed Sales	23	18	28%	23	18	28%
Median Sales Price	\$332,000	\$386,500	-14%	\$332,000	\$386,500	-14%
Percent of Original List Price Received	96.2%	94.8%	1%	96.2%	94.8%	1%
Median Days on Market Until Sale	58	66	-12%	58	66	-12%
Inventory of Homes for Sale	110	136	-19%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013

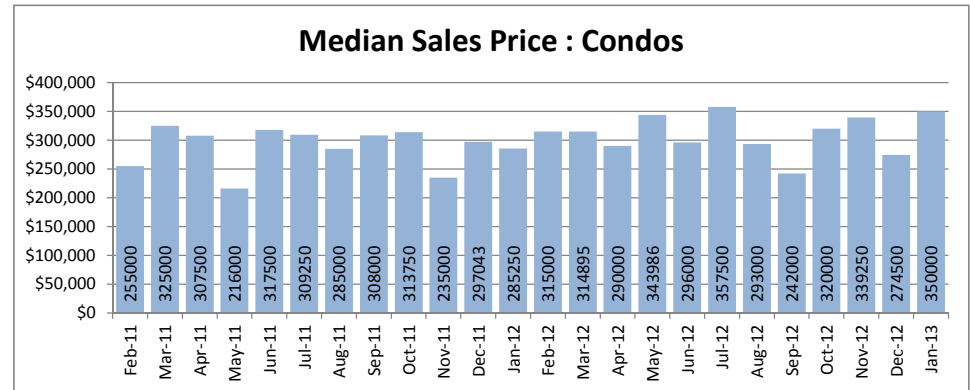
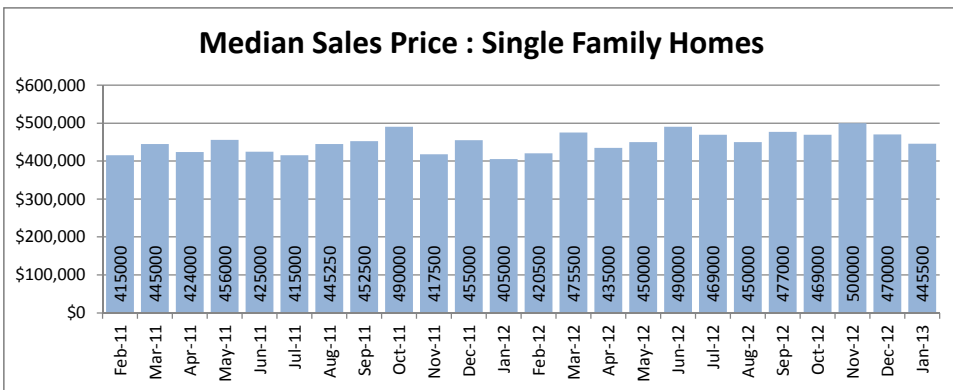
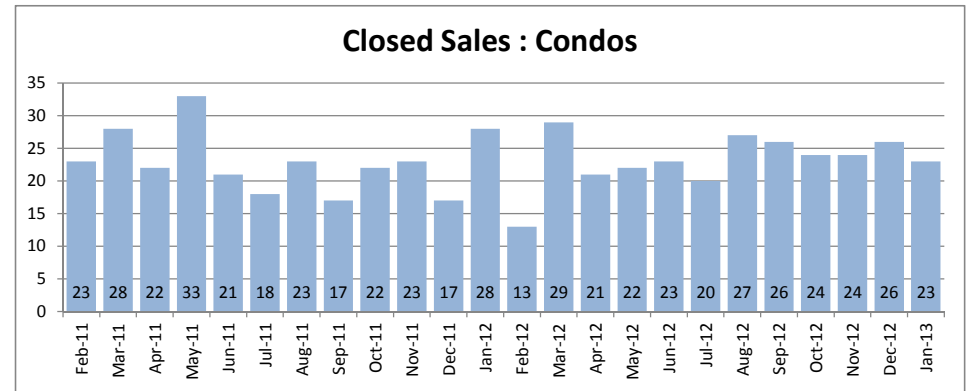
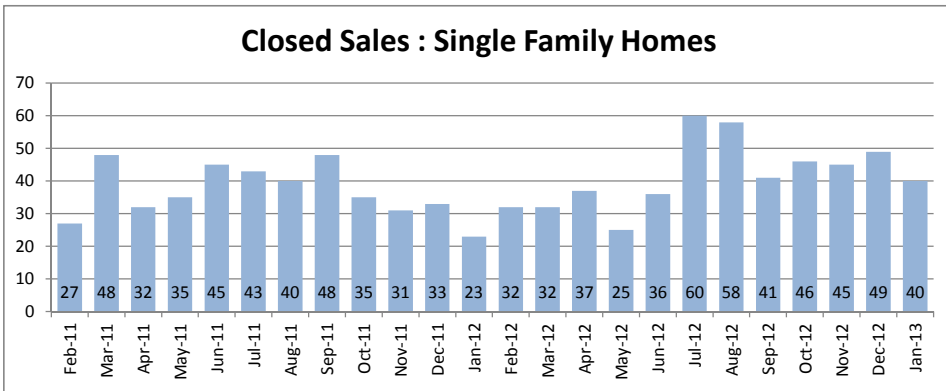


Ewa Plain
1-9-1

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	56	59	-5%	56	59	-5%
Closed Sales	40	23	74%	40	23	74%
Median Sales Price	\$445,500	\$405,000	10%	\$445,500	\$405,000	10%
Percent of Original List Price Received	97.0%	95.3%	2%	97.0%	95.3%	2%
Median Days on Market Until Sale	20	24	-17%	20	24	-17%
Inventory of Homes for Sale	107	132	-19%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	26	18	44%	26	18	44%
Closed Sales	23	28	-18%	23	28	-18%
Median Sales Price	\$350,000	\$285,250	23%	\$350,000	\$285,250	23%
Percent of Original List Price Received	100.3%	98.4%	2%	100.3%	98.4%	2%
Median Days on Market Until Sale	36	27	33%	36	27	33%
Inventory of Homes for Sale	60	86	-30%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013

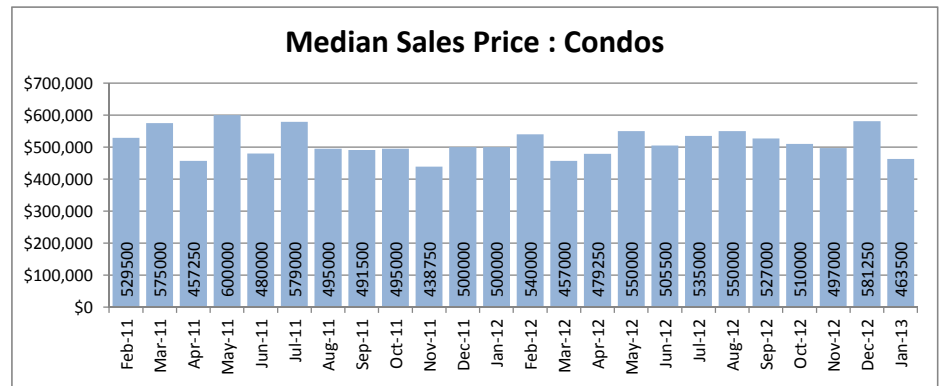
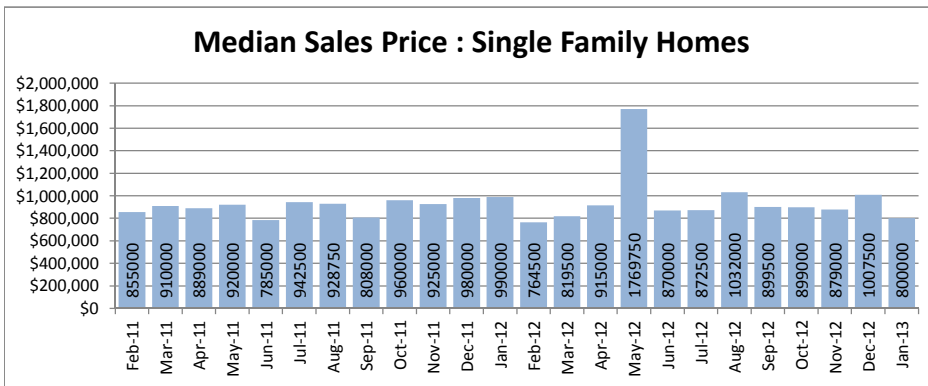
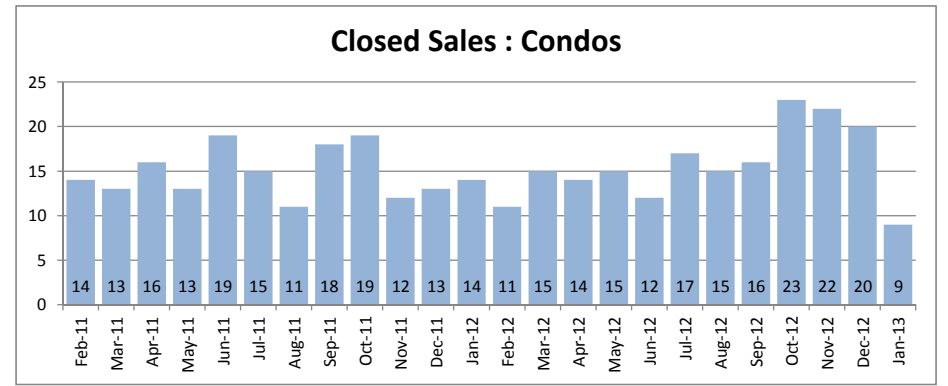
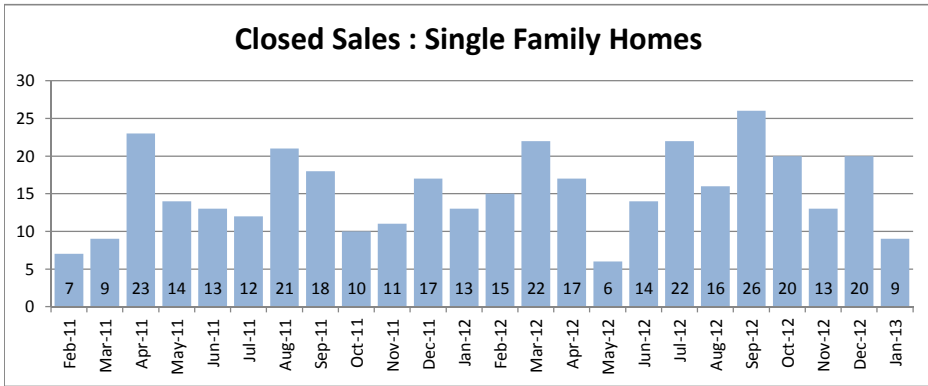


Hawaii Kai
1-3-9

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	14	25	-44%	14	25	-44%
Closed Sales	9	13	-31%	9	13	-31%
Median Sales Price	\$800,000	\$990,000	-19%	\$800,000	\$990,000	-19%
Percent of Original List Price Received	98.8%	99.1%	0%	98.8%	99.1%	0%
Median Days on Market Until Sale	25	77	-68%	25	77	-68%
Inventory of Homes for Sale	37	77	-52%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	23	22	5%	23	22	5%
Closed Sales	9	14	-36%	9	14	-36%
Median Sales Price	\$463,500	\$500,000	-7%	\$463,500	\$500,000	-7%
Percent of Original List Price Received	103.2%	96.2%	7%	103.2%	96.2%	7%
Median Days on Market Until Sale	12	68	-82%	12	68	-82%
Inventory of Homes for Sale	41	74	-45%	--	--	--



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2013



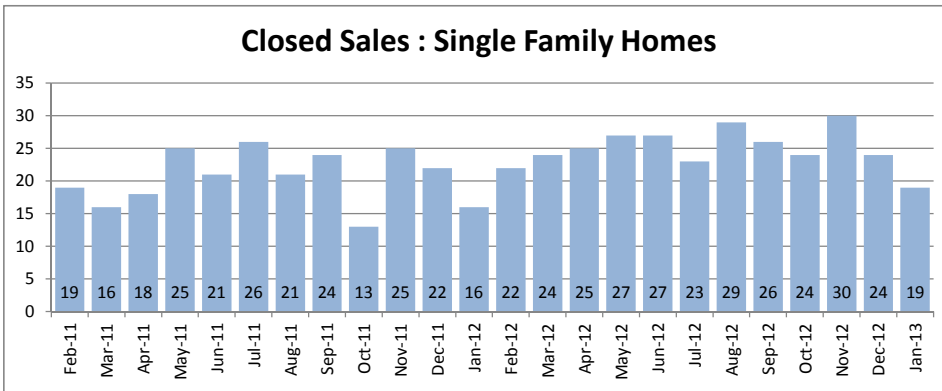
Kailua - Waimanalo
1-4-1 to Selected 1-4-4

January 2013

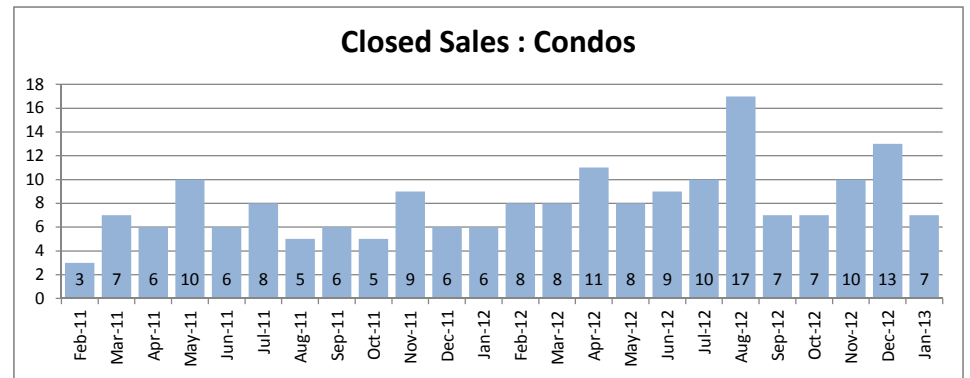
Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	28	33	-15%	28	33	-15%
Closed Sales	19	16	19%	19	16	19%
Median Sales Price	\$880,000	\$795,000	11%	\$880,000	\$795,000	11%
Percent of Original List Price Received	100.6%	94.0%	7%	100.6%	94.0%	7%
Median Days on Market Until Sale	18	80	-78%	18	80	-78%
Inventory of Homes for Sale	65	122	-47%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	7	13	-46%	7	13	-46%
Closed Sales	7	6	17%	7	6	17%
Median Sales Price	\$375,000	\$589,000	-36%	\$375,000	\$589,000	-36%
Percent of Original List Price Received	96.4%	99.3%	-3%	96.4%	99.3%	-3%
Median Days on Market Until Sale	27	28	-4%	27	28	-4%
Inventory of Homes for Sale	13	28	-54%	--	--	--

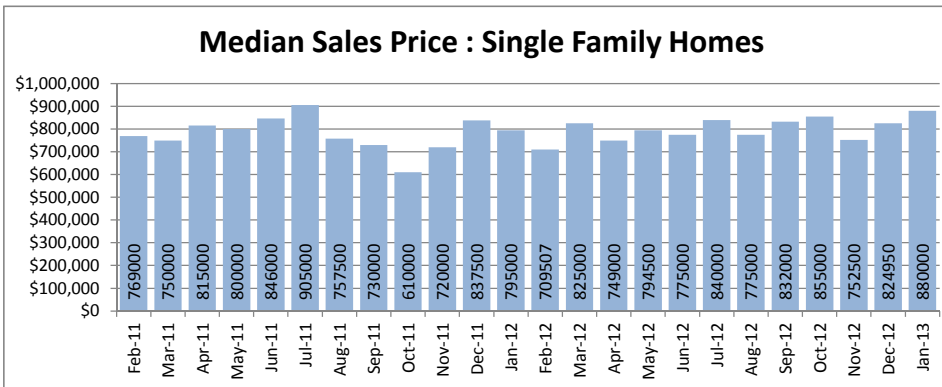
Closed Sales : Single Family Homes



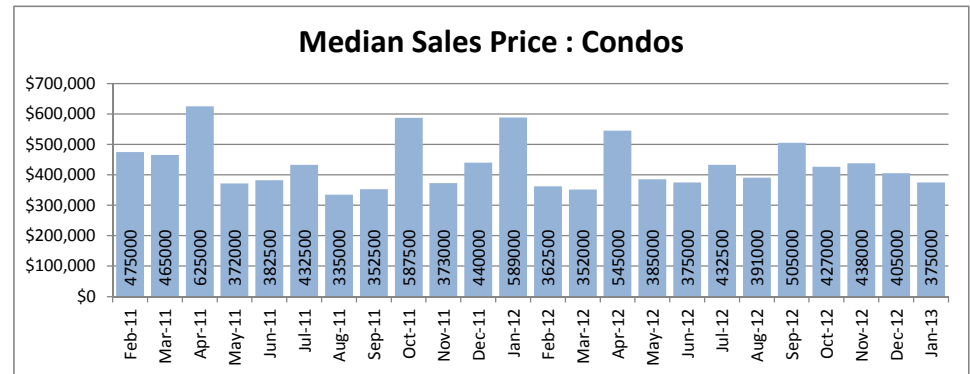
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013



Kalihi - Palama

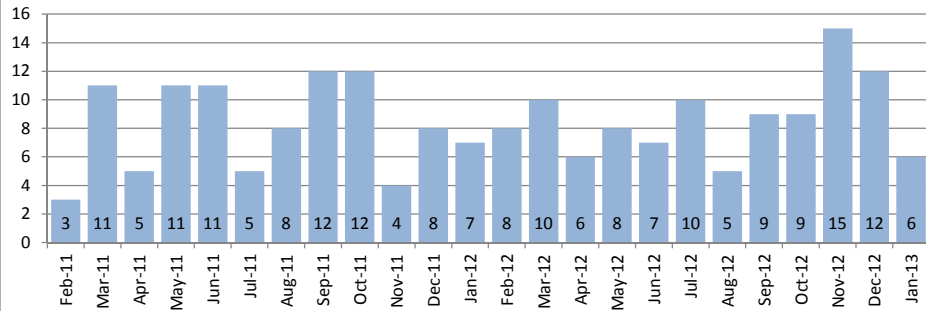
1-1-2 to 1-1-7

January 2013

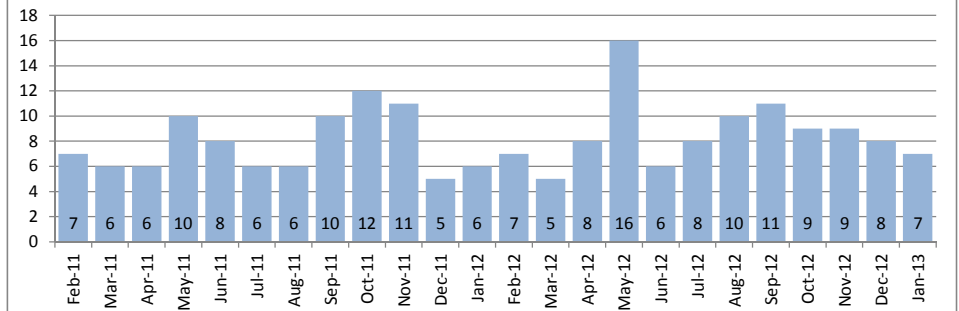
Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	11	15	-27%	11	15	-27%
Closed Sales	6	7	-14%	6	7	-14%
Median Sales Price	\$542,500	\$560,000	-3%	\$542,500	\$560,000	-3%
Percent of Original List Price Received	97.8%	95.7%	2%	97.8%	95.7%	2%
Median Days on Market Until Sale	48	105	-54%	48	105	-54%
Inventory of Homes for Sale	43	47	-9%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	11	18	-39%	11	18	-39%
Closed Sales	7	6	17%	7	6	17%
Median Sales Price	\$338,000	\$214,950	57%	\$338,000	\$214,950	57%
Percent of Original List Price Received	96.6%	91.0%	6%	96.6%	91.0%	6%
Median Days on Market Until Sale	24	53	-55%	24	53	-55%
Inventory of Homes for Sale	24	50	-52%	--	--	--

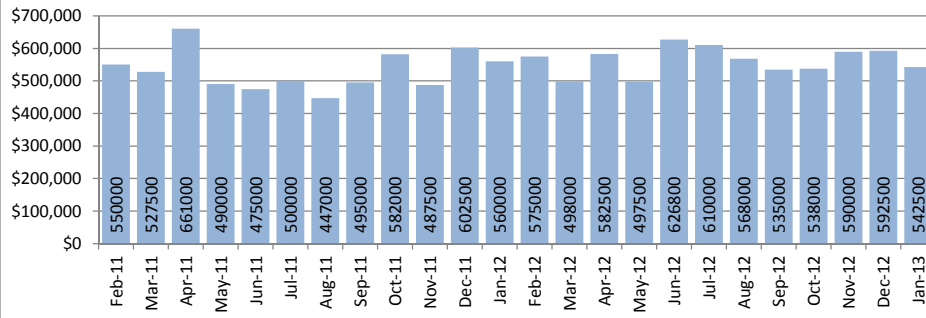
Closed Sales : Single Family Homes



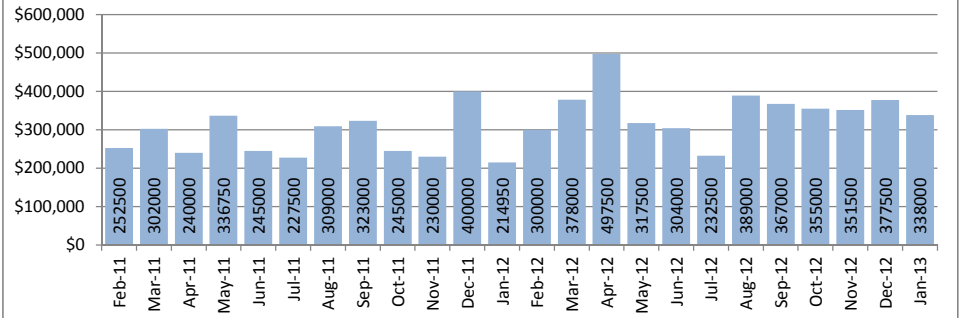
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013

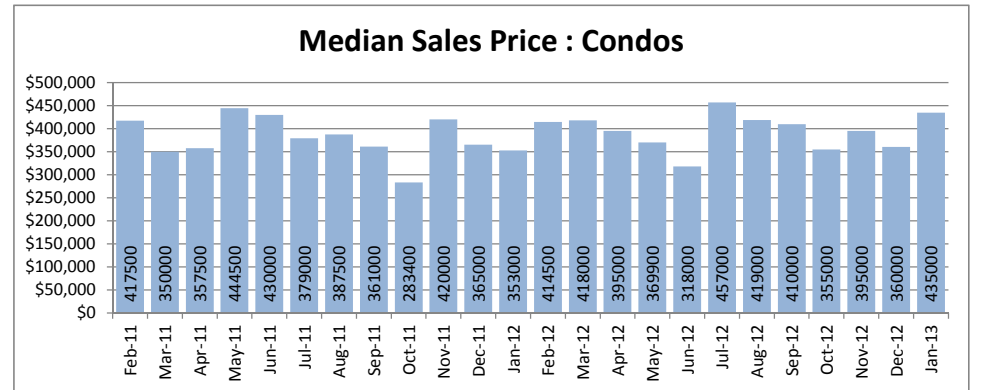
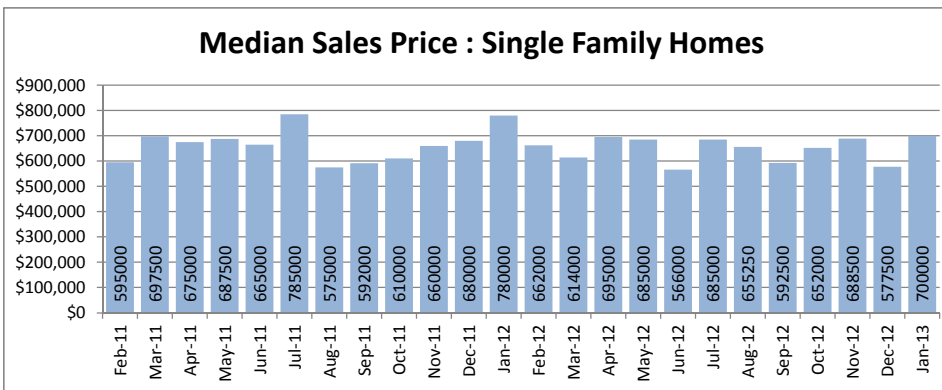
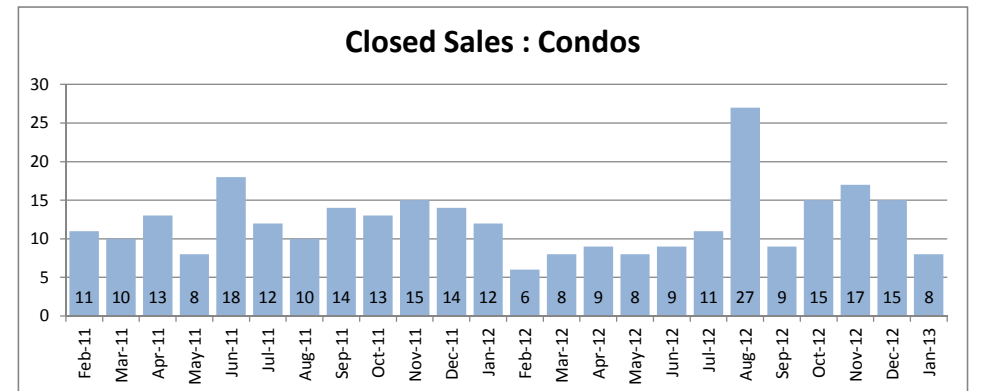
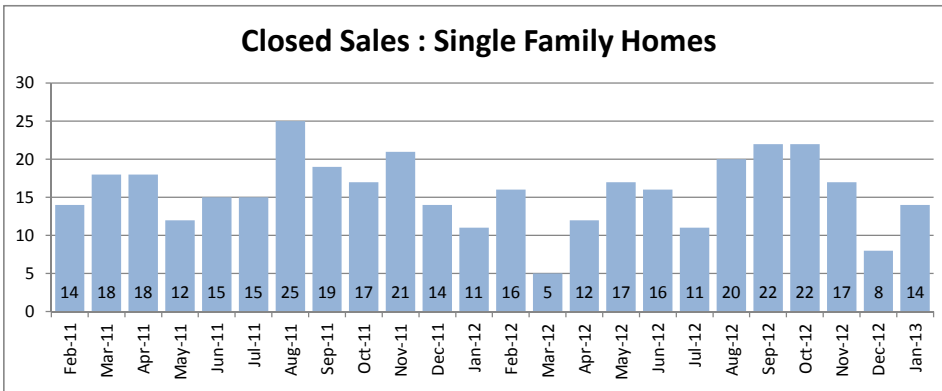


Kaneohe
Selected 1-4-4 to 1-4-7

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	17	20	-15%	17	20	-15%
Closed Sales	14	11	27%	14	11	27%
Median Sales Price	\$700,000	\$780,000	-10%	\$700,000	\$780,000	-10%
Percent of Original List Price Received	100.7%	94.5%	7%	100.7%	94.5%	7%
Median Days on Market Until Sale	8	97	-92%	8	97	-92%
Inventory of Homes for Sale	68	95	-28%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	16	12	33%	16	12	33%
Closed Sales	8	12	-33%	8	12	-33%
Median Sales Price	\$435,000	\$353,000	23%	\$435,000	\$353,000	23%
Percent of Original List Price Received	96.2%	93.5%	3%	96.2%	93.5%	3%
Median Days on Market Until Sale	19	66	-71%	19	66	-71%
Inventory of Homes for Sale	37	40	-8%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013

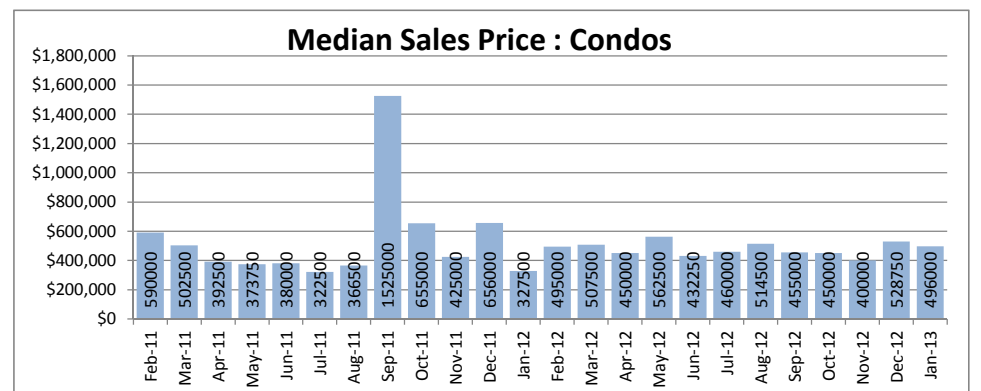
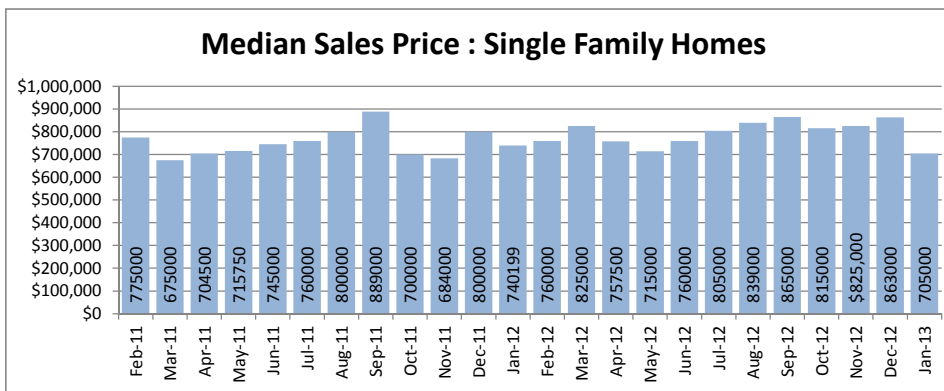
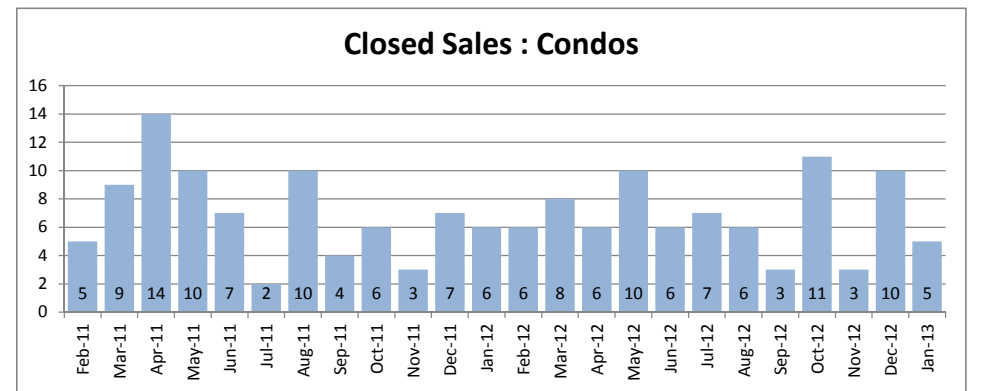
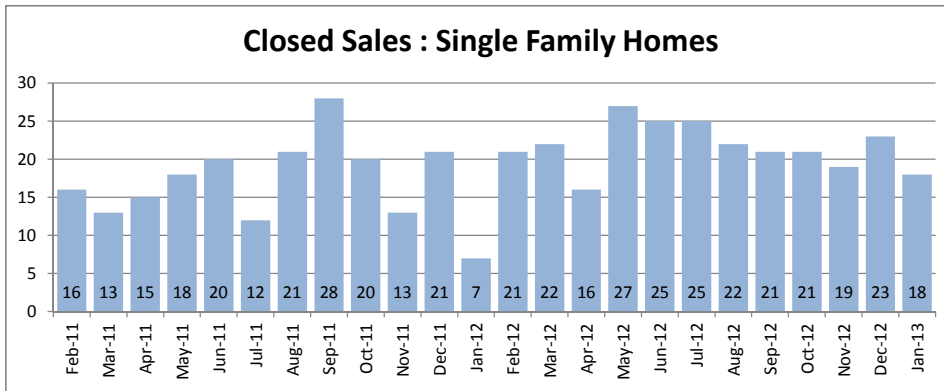


Kapahulu - Diamond Head
1-3-1 to 1-3-4

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	22	30	-27%	22	30	-27%
Closed Sales	18	7	157%	18	7	157%
Median Sales Price	\$705,000	\$740,199	-5%	\$705,000	\$740,199	-5%
Percent of Original List Price Received	99.0%	84.6%	17%	99.0%	84.6%	17%
Median Days on Market Until Sale	20	64	-69%	20	64	-69%
Inventory of Homes for Sale	60	94	-36%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	10	13	-23%	10	13	-23%
Closed Sales	5	6	-17%	5	6	-17%
Median Sales Price	\$496,000	\$327,500	51%	\$496,000	\$327,500	51%
Percent of Original List Price Received	98.0%	67.7%	45%	98.0%	67.7%	45%
Median Days on Market Until Sale	20	82	-76%	20	82	-76%
Inventory of Homes for Sale	58	63	-8%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013

Makaha - Nanakuli

1-8-1 to 1-8-9

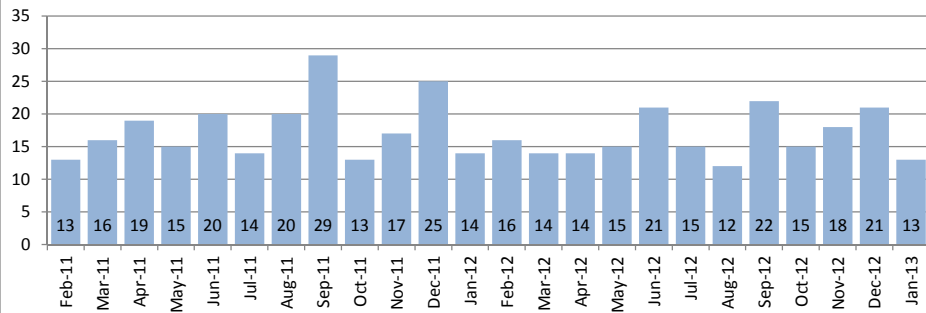


January 2013

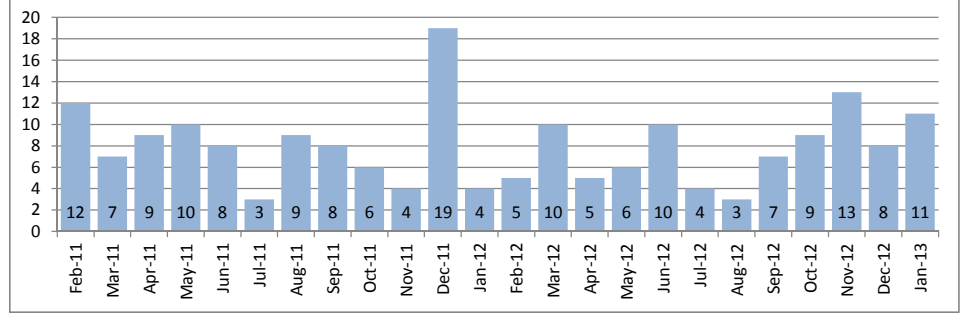
Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	26	27	-4%	26	27	-4%
Closed Sales	13	14	-7%	13	14	-7%
Median Sales Price	\$355,000	\$272,500	30%	\$355,000	\$272,500	30%
Percent of Original List Price Received	98.6%	93.3%	6%	98.6%	93.3%	6%
Median Days on Market Until Sale	17	56	-70%	17	56	-70%
Inventory of Homes for Sale	102	102	0%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	22	16	38%	22	16	38%
Closed Sales	11	4	175%	11	4	175%
Median Sales Price	\$125,000	\$73,250	71%	\$125,000	\$73,250	71%
Percent of Original List Price Received	92.6%	83.8%	11%	92.6%	83.8%	11%
Median Days on Market Until Sale	133	119	12%	133	119	12%
Inventory of Homes for Sale	61	60	2%	--	--	--

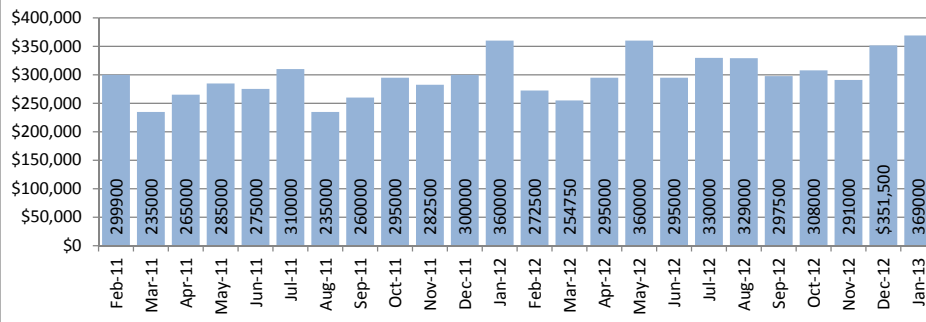
Closed Sales : Single Family Homes



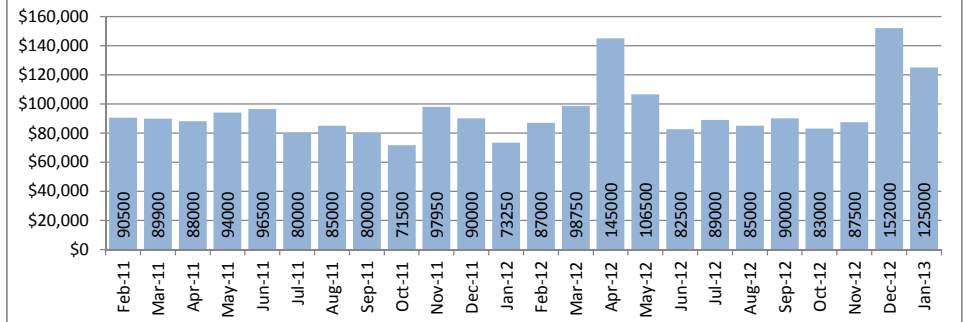
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2013

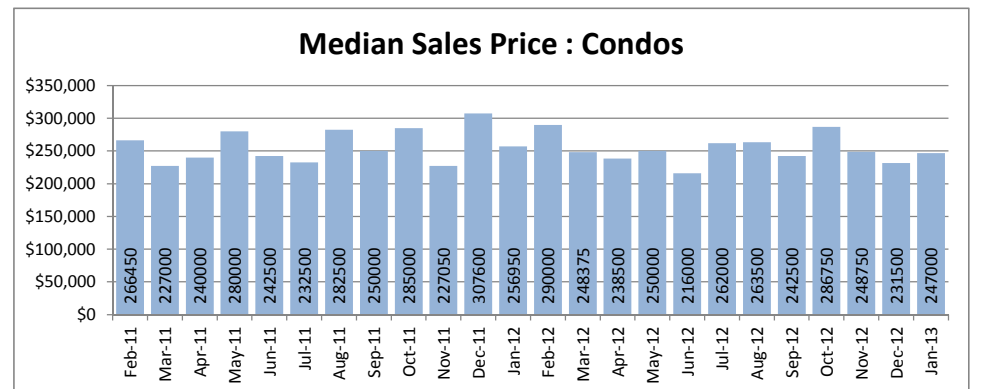
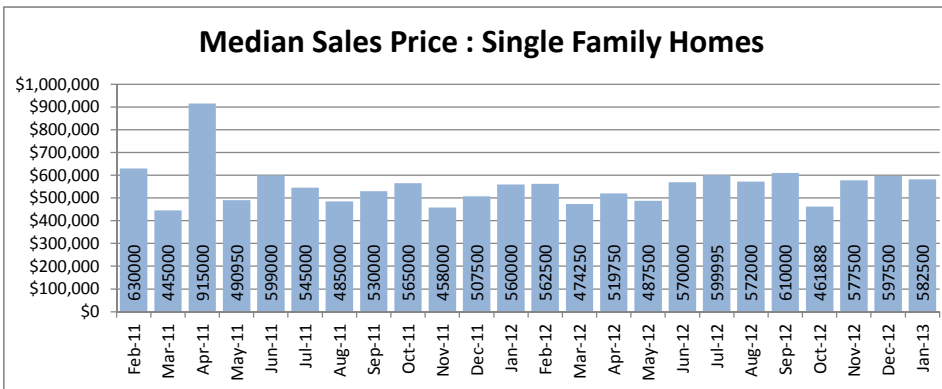
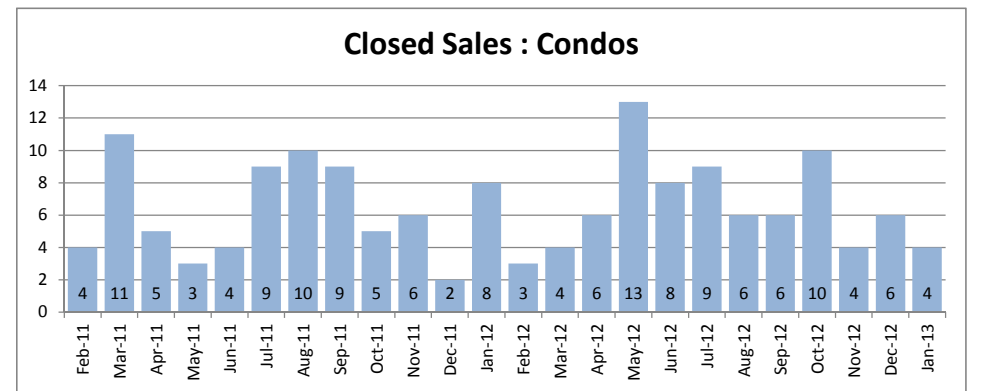
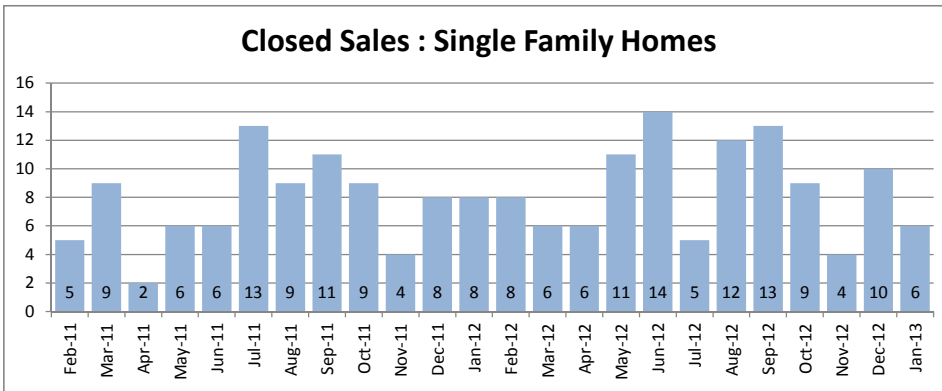


Makakilo
1-9-2 to 1-9-3

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	14	18	-22%	14	18	-22%
Closed Sales	6	8	-25%	6	8	-25%
Median Sales Price	\$582,500	\$560,000	4%	\$582,500	\$560,000	4%
Percent of Original List Price Received	100.0%	97.1%	3%	100.0%	97.1%	3%
Median Days on Market Until Sale	22	18	22%	22	18	22%
Inventory of Homes for Sale	30	48	-38%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	4	25%	5	4	25%
Closed Sales	4	8	-50%	4	8	-50%
Median Sales Price	\$247,000	\$256,950	-4%	\$247,000	\$256,950	-4%
Percent of Original List Price Received	100.0%	96.1%	4%	100.0%	96.1%	4%
Median Days on Market Until Sale	11	36	-69%	11	36	-69%
Inventory of Homes for Sale	10	12	-17%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013



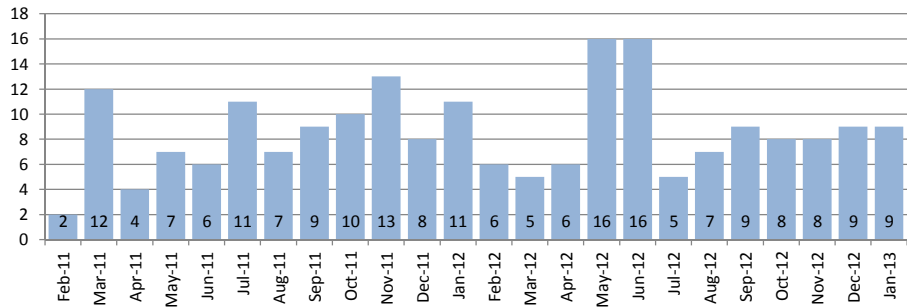
Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

January 2013

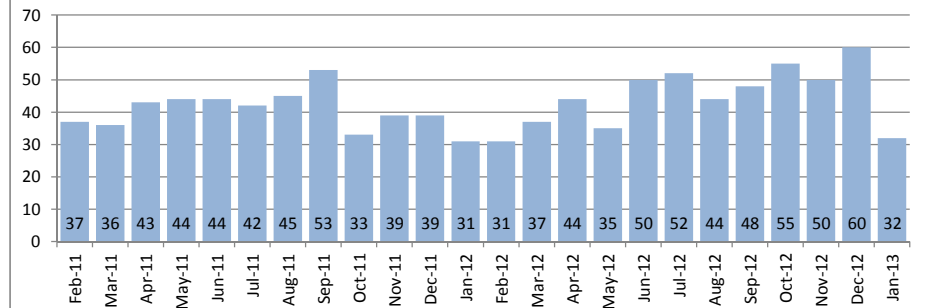
Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	7	7	0%	7	7	0%
Closed Sales	9	11	-18%	9	11	-18%
Median Sales Price	\$865,000	\$950,000	-9%	\$865,000	\$950,000	-9%
Percent of Original List Price Received	101.8%	95.1%	7%	101.8%	95.1%	7%
Median Days on Market Until Sale	125	49	155%	125	49	155%
Inventory of Homes for Sale	40	43	-7%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	68	70	-3%	68	70	-3%
Closed Sales	32	31	3%	32	31	3%
Median Sales Price	\$342,000	\$324,000	6%	\$342,000	\$324,000	6%
Percent of Original List Price Received	98.4%	98.2%	0%	98.4%	98.2%	0%
Median Days on Market Until Sale	25	60	-58%	25	60	-58%
Inventory of Homes for Sale	138	215	-36%	--	--	--

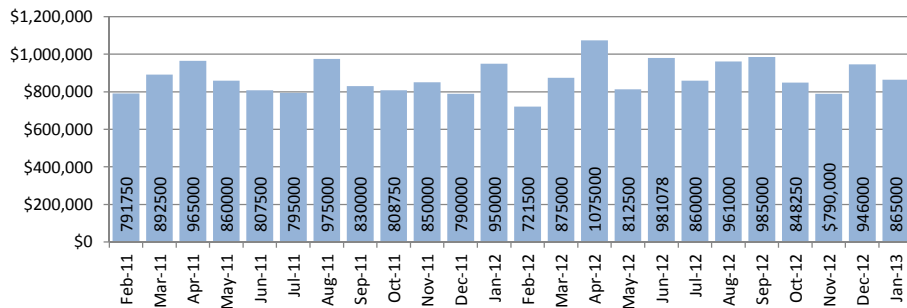
Closed Sales : Single Family Homes



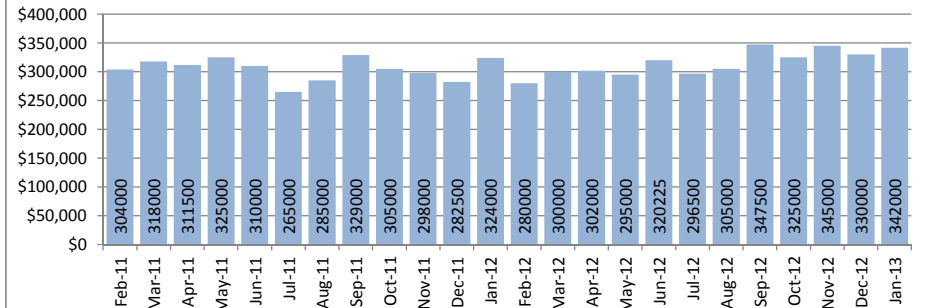
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2013

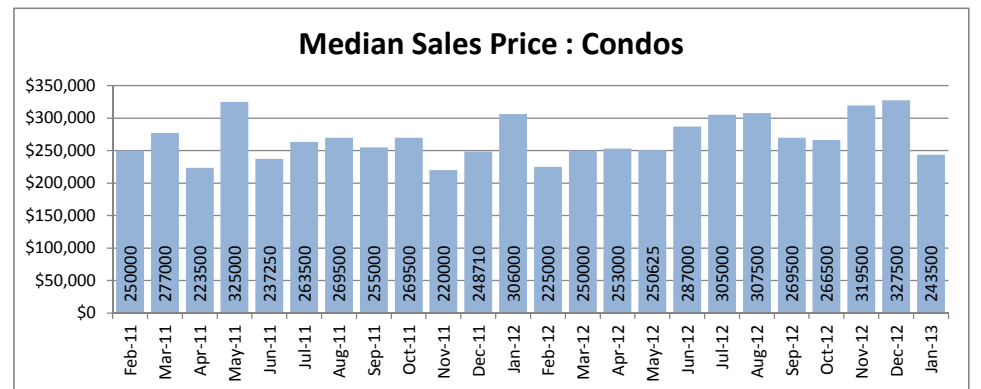
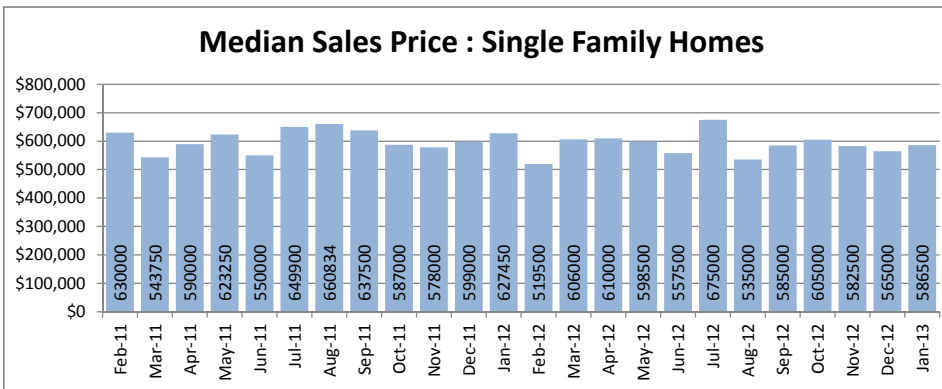
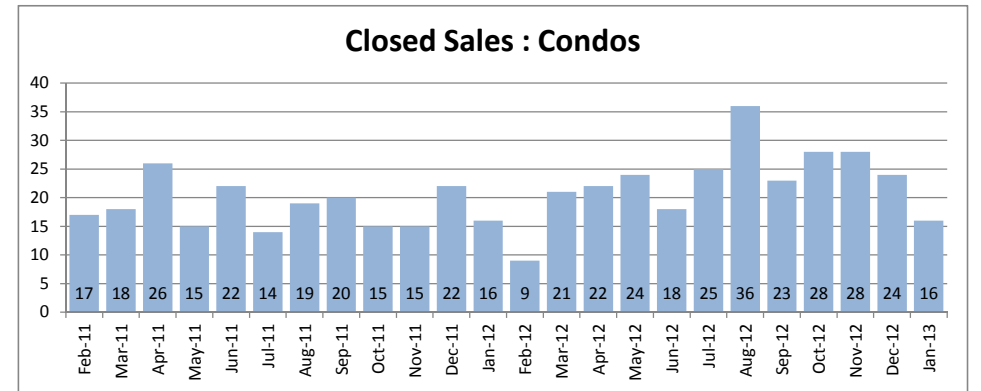
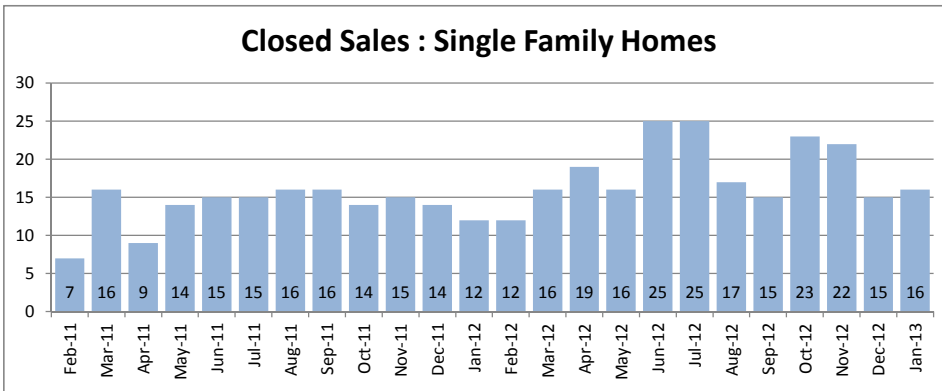


Mililani
Selected 1-9-4 to 1-9-5

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	23	16	44%	23	16	44%
Closed Sales	16	12	33%	16	12	33%
Median Sales Price	\$586,500	\$627,450	-7%	\$586,500	\$627,450	-7%
Percent of Original List Price Received	96.5%	96.6%	0%	96.5%	96.6%	0%
Median Days on Market Until Sale	34	45	-24%	34	45	-24%
Inventory of Homes for Sale	45	55	-18%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	23	26	-12%	23	26	-12%
Closed Sales	16	16	0%	16	16	0%
Median Sales Price	\$243,500	\$306,000	-20%	\$243,500	\$306,000	-20%
Percent of Original List Price Received	98.4%	97.9%	1%	98.4%	97.9%	1%
Median Days on Market Until Sale	26	32	-19%	26	32	-19%
Inventory of Homes for Sale	40	61	-34%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013

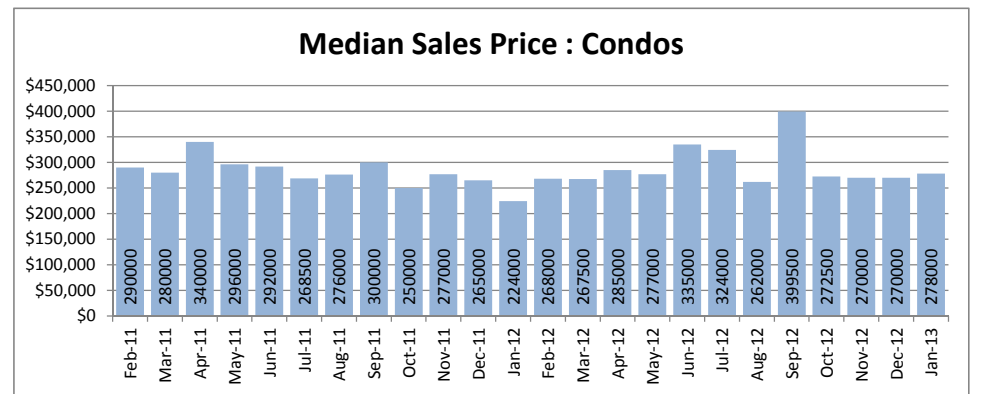
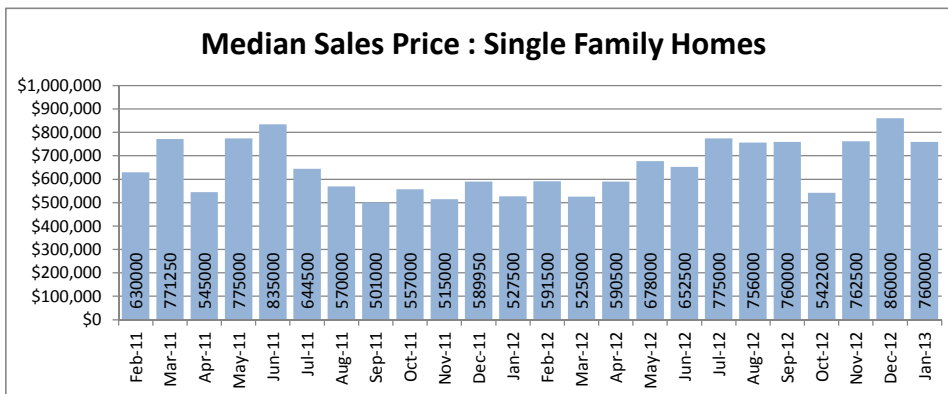
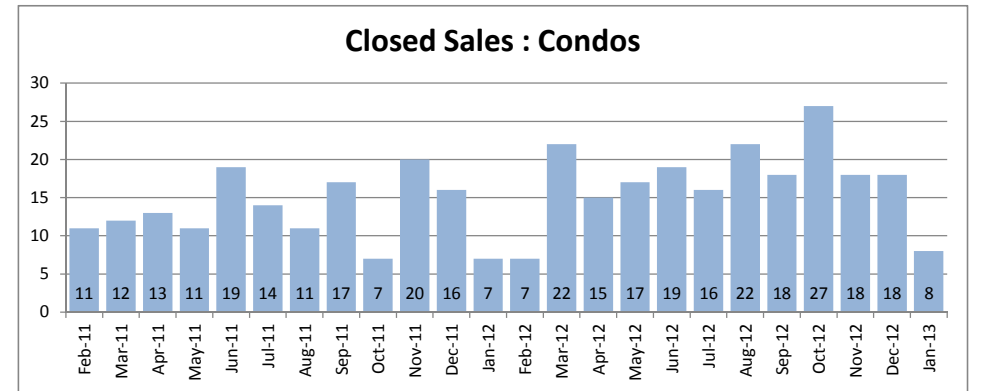
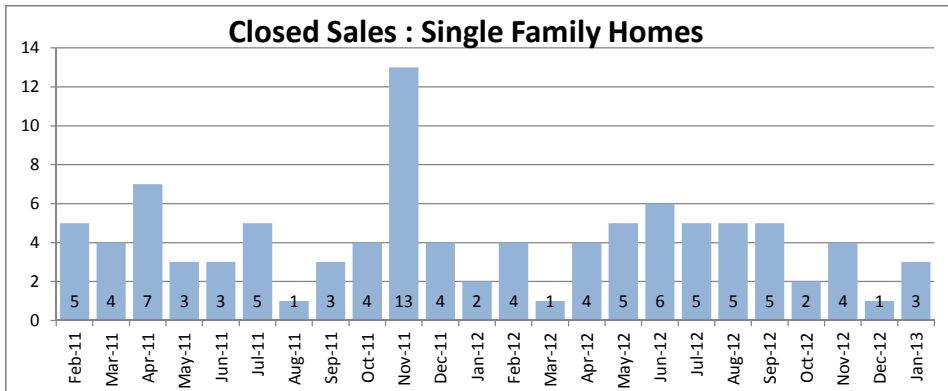


Monalua - Salt Lake
1-1-1

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	4	5	-20%	4	5	-20%
Closed Sales	3	2	50%	3	2	50%
Median Sales Price	\$760,000	\$527,500	44%	\$760,000	\$527,500	44%
Percent of Original List Price Received	95.2%	97.7%	-3%	95.2%	97.7%	-3%
Median Days on Market Until Sale	65	9	622%	65	9	622%
Inventory of Homes for Sale	12	15	-20%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	21	24	-13%	21	24	-13%
Closed Sales	8	7	14%	8	7	14%
Median Sales Price	\$278,000	\$224,000	24%	\$278,000	\$224,000	24%
Percent of Original List Price Received	102.0%	100.0%	2%	102.0%	100.0%	2%
Median Days on Market Until Sale	31	15	107%	31	15	107%
Inventory of Homes for Sale	33	47	-30%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013



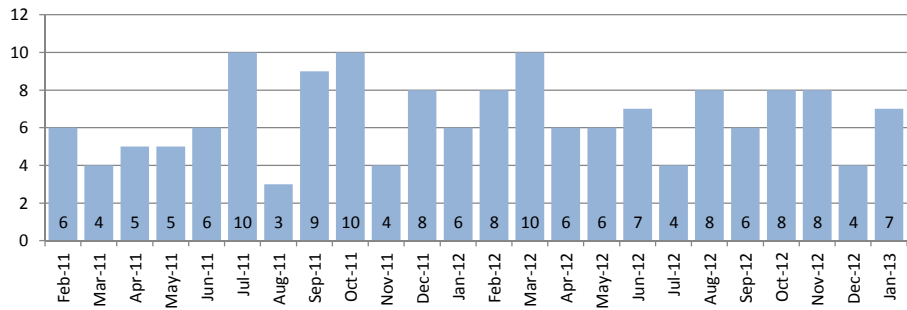
North Shore
1-5-6 to 1-6-9

January 2013

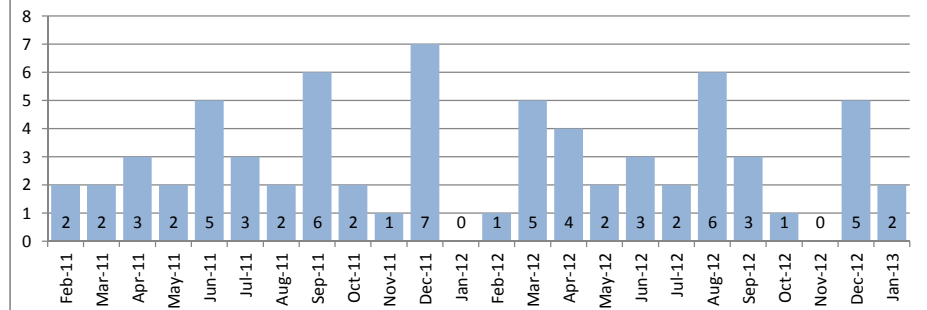
Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	19	12	58%	19	12	58%
Closed Sales	7	6	17%	7	6	17%
Median Sales Price	\$599,999	\$634,450	-5%	\$599,999	\$634,450	-5%
Percent of Original List Price Received	100.0%	84.0%	19%	100.0%	84.0%	19%
Median Days on Market Until Sale	8	114	-93%	8	114	-93%
Inventory of Homes for Sale	58	74	-22%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	3	6	-50%	3	6	-50%
Closed Sales	2	0	--	2	0	--
Median Sales Price	\$219,500	\$0	--	\$219,500	\$0	--
Percent of Original List Price Received	97.8%	0.0%	--	97.8%	0.0%	--
Median Days on Market Until Sale	57	0	--	57	0	--
Inventory of Homes for Sale	19	24	-21%	--	--	--

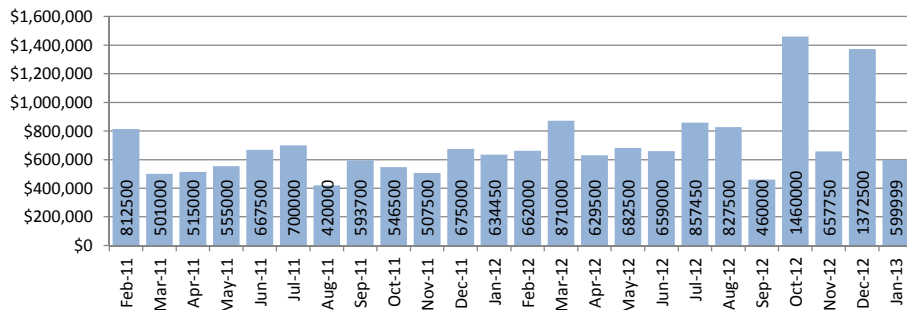
Closed Sales : Single Family Homes



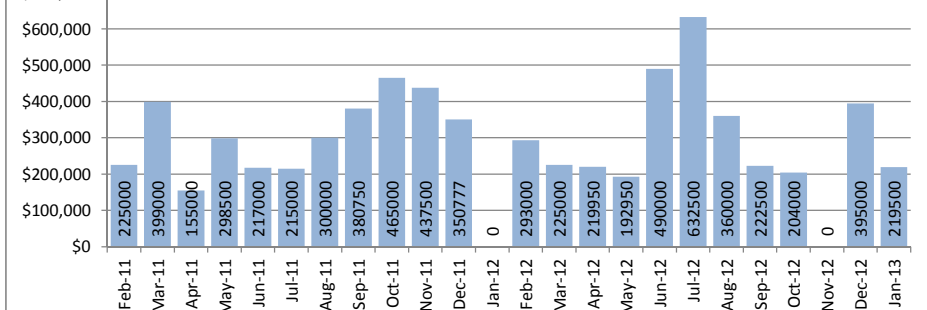
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013



Pearl City - Aiea

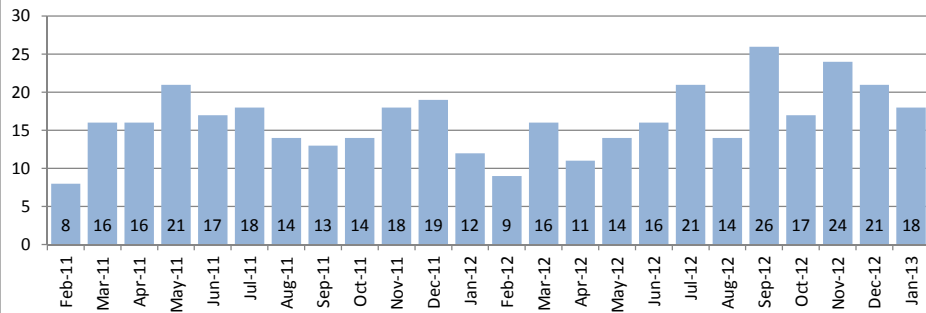
1-9-6 to 1-9-9

January 2013

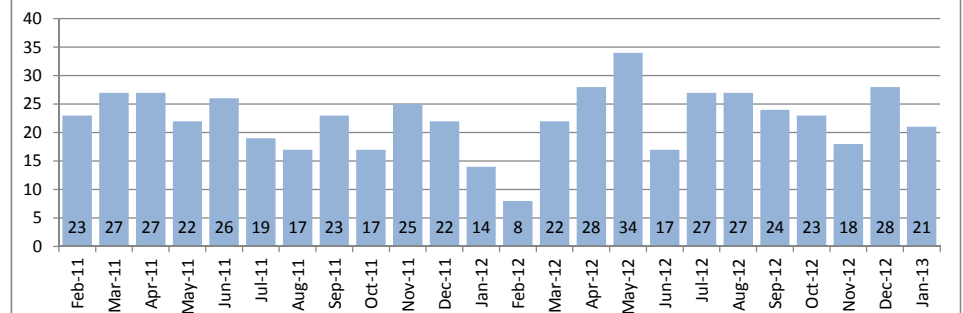
Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	24	21	14%	24	21	14%
Closed Sales	18	12	50%	18	12	50%
Median Sales Price	\$543,250	\$635,000	-14%	\$543,250	\$635,000	-14%
Percent of Original List Price Received	91.2%	93.0%	-2%	91.2%	93.0%	-2%
Median Days on Market Until Sale	19	62	-69%	19	62	-69%
Inventory of Homes for Sale	67	67	0%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	32	30	7%	32	30	7%
Closed Sales	21	14	50%	21	14	50%
Median Sales Price	\$215,500	\$210,000	3%	\$215,500	\$210,000	3%
Percent of Original List Price Received	98.9%	86.2%	15%	98.9%	86.2%	15%
Median Days on Market Until Sale	48	39	23%	48	39	23%
Inventory of Homes for Sale	64	101	-37%	--	--	--

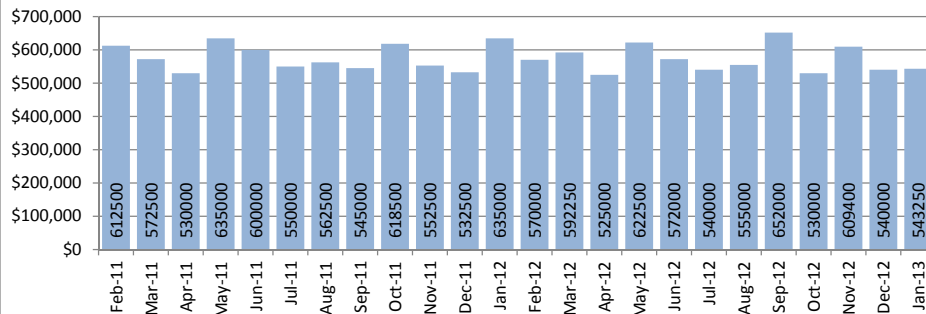
Closed Sales : Single Family Homes



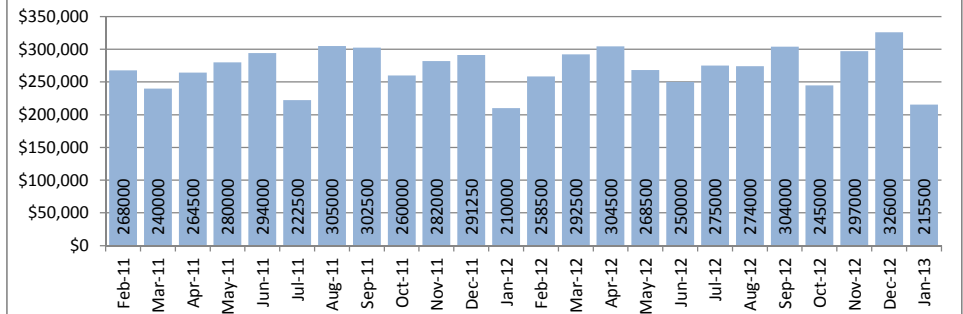
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013

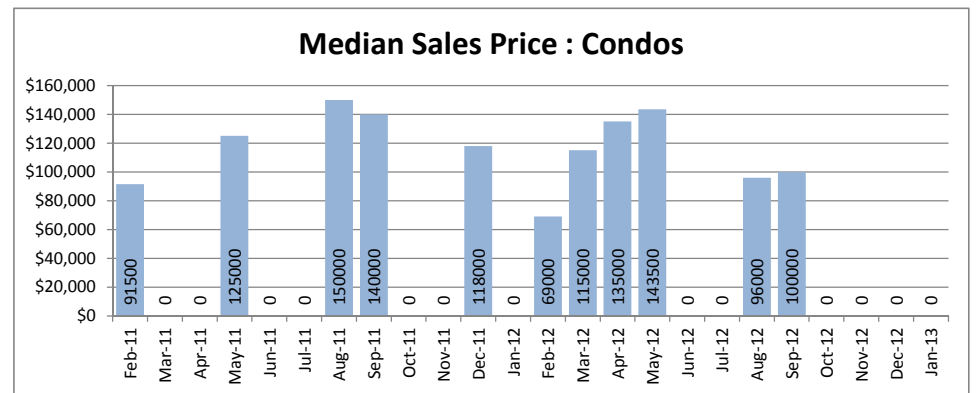
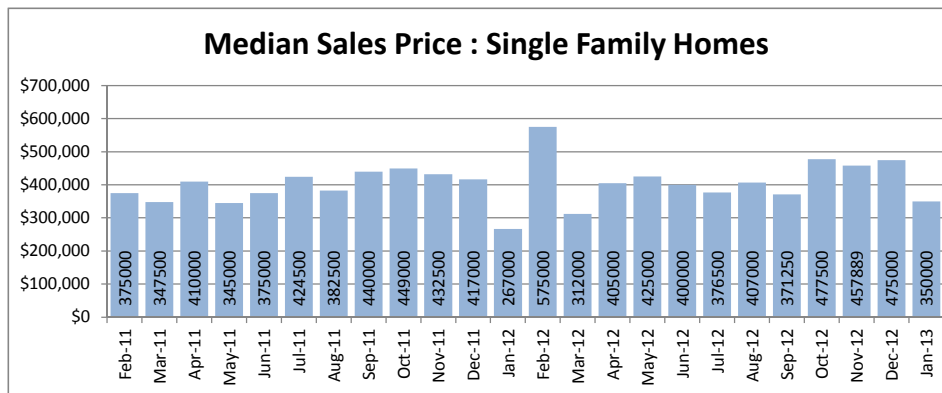
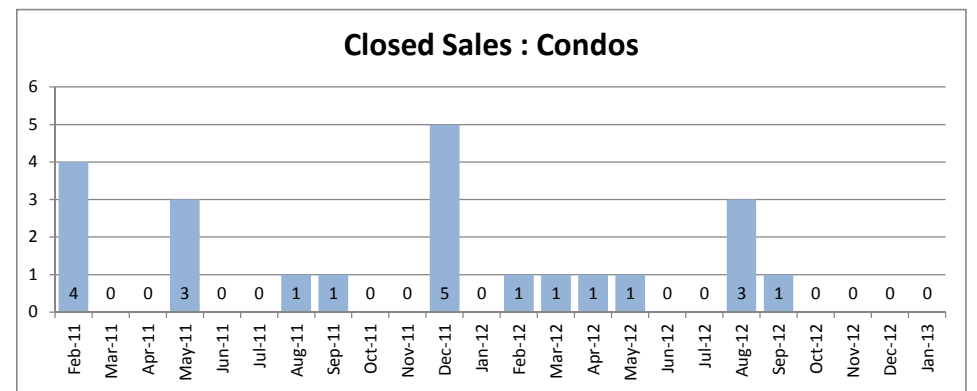
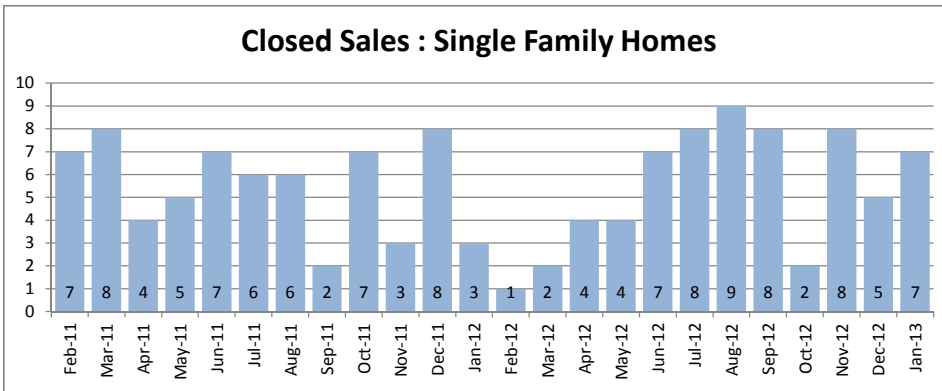


Wahiawa
1-7-1 to 1-7-7

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	10	7	43%	10	7	43%
Closed Sales	7	3	133%	7	3	133%
Median Sales Price	\$350,000	\$267,000	31%	\$350,000	\$267,000	31%
Percent of Original List Price Received	94.9%	89.0%	7%	94.9%	89.0%	7%
Median Days on Market Until Sale	62	93	-33%	62	93	-33%
Inventory of Homes for Sale	19	27	-30%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	2	-100%	0	2	-100%
Closed Sales	0	0	-	0	0	#DIV/0!
Median Sales Price	\$0	\$0	-	\$0	\$0	#DIV/0!
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	#DIV/0!
Median Days on Market Until Sale	0	0	-	0	0	#DIV/0!
Inventory of Homes for Sale	9	8	13%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013

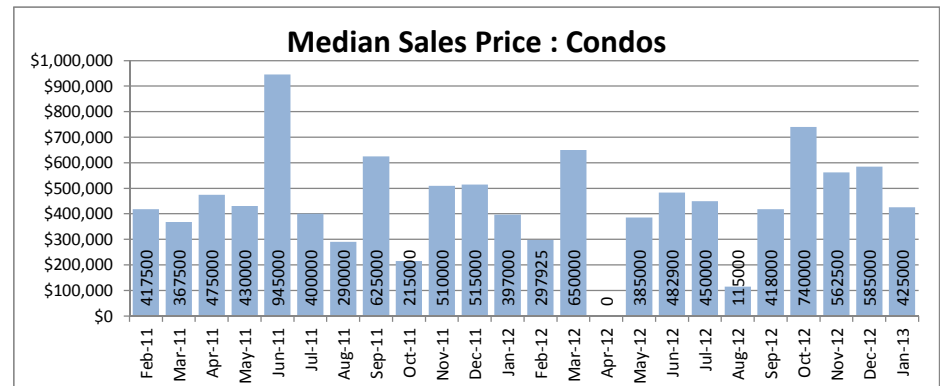
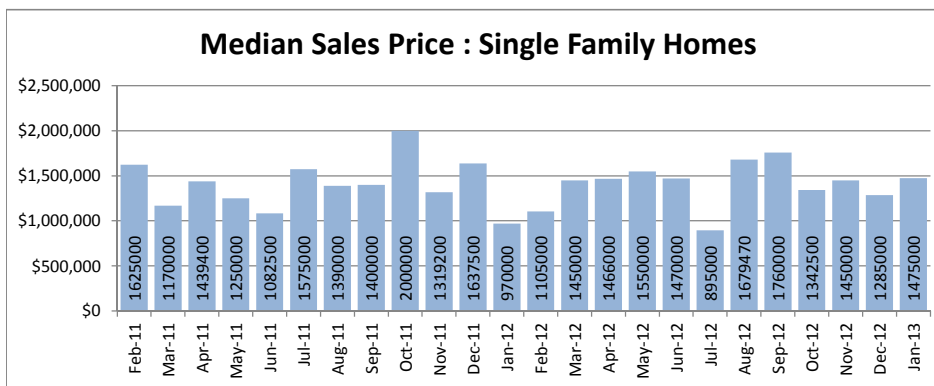
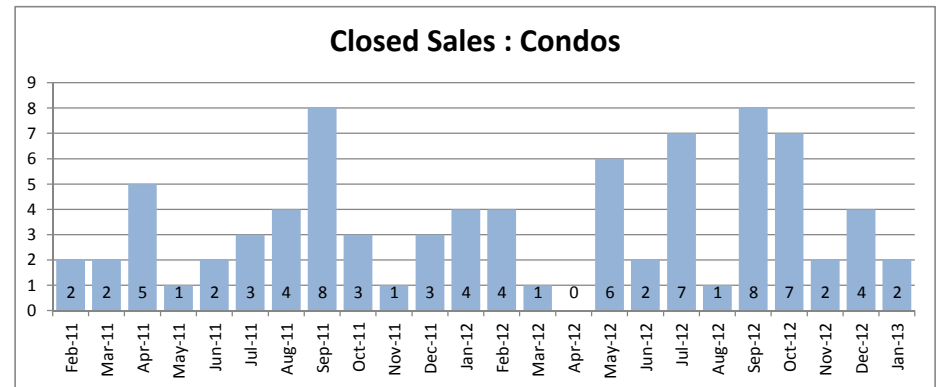
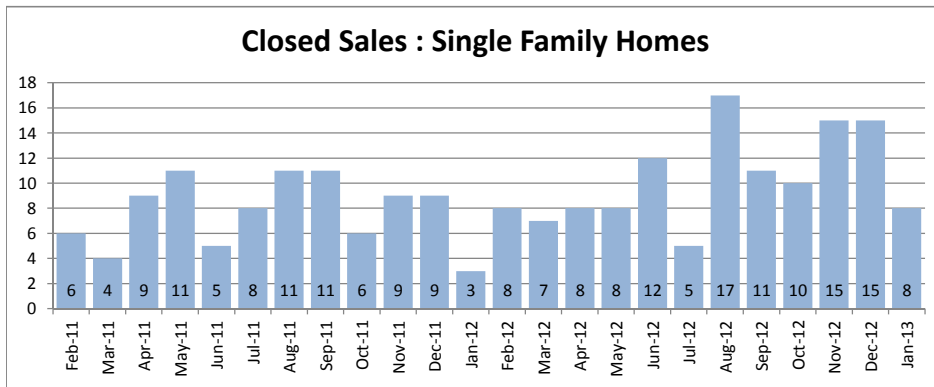


Waialae - Kahala
1-3-5

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	8	9	-11%	8	9	-11%
Closed Sales	8	3	167%	8	3	167%
Median Sales Price	\$1,475,000	\$970,000	52%	\$1,475,000	\$970,000	52%
Percent of Original List Price Received	90.9%	84.5%	8%	90.9%	84.5%	8%
Median Days on Market Until Sale	83	44	89%	83	44	89%
Inventory of Homes for Sale	35	59	-41%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	5	4	25%	5	4	25%
Closed Sales	2	4	-50%	2	4	-50%
Median Sales Price	\$425,000	\$397,000	7%	\$425,000	\$397,000	7%
Percent of Original List Price Received	97.8%	95.8%	2%	97.8%	95.8%	2%
Median Days on Market Until Sale	39	98	-60%	39	98	-60%
Inventory of Homes for Sale	16	15	7%	--	--	--



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

January 2013

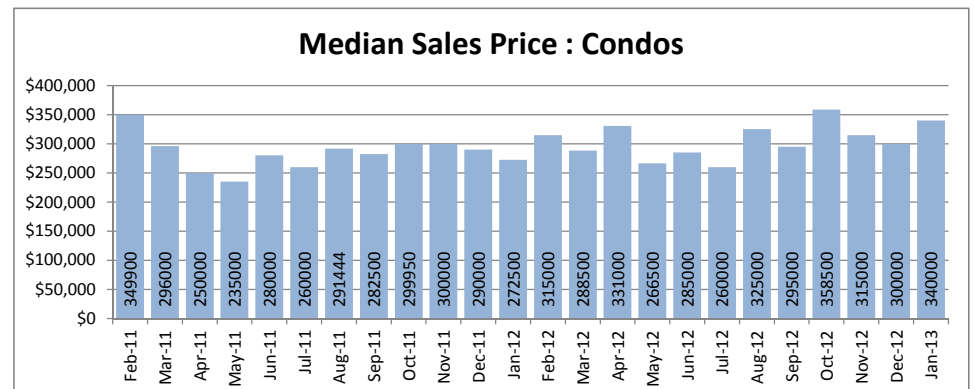
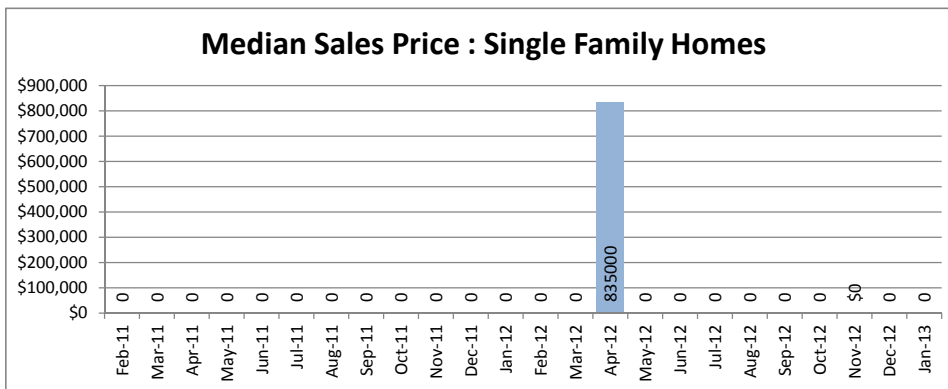
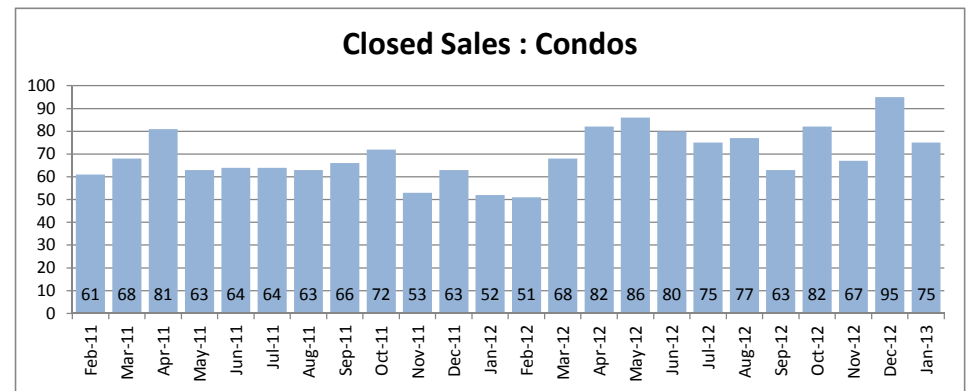
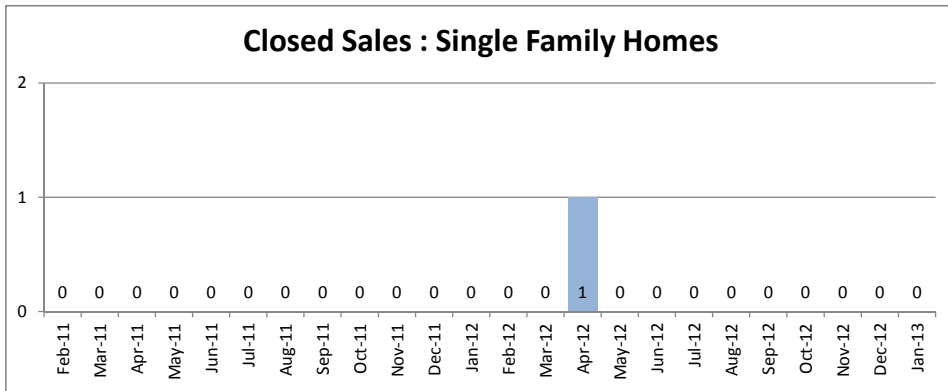


Waikiki
1-2-6

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	0	2	--	0	2	--
Closed Sales	0	0	--	0	0	--
Median Sales Price	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received	0.0%	0.0%	--	0.0%	0.0%	--
Median Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	2	--	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	137	117	17%	137	117	17%
Closed Sales	75	52	44%	75	52	44%
Median Sales Price	\$340,000	\$272,500	25%	\$340,000	\$272,500	25%
Percent of Original List Price Received	100.3%	91.8%	9%	100.3%	91.8%	9%
Median Days on Market Until Sale	50	38	32%	50	38	32%
Inventory of Homes for Sale	426	517	-18%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013

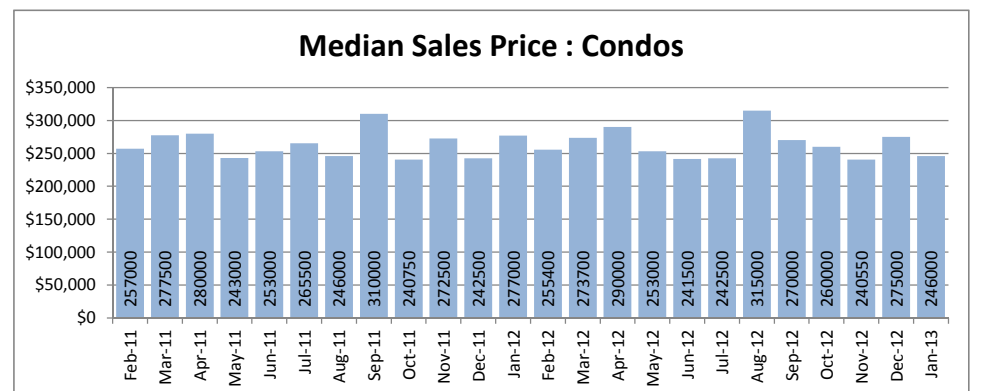
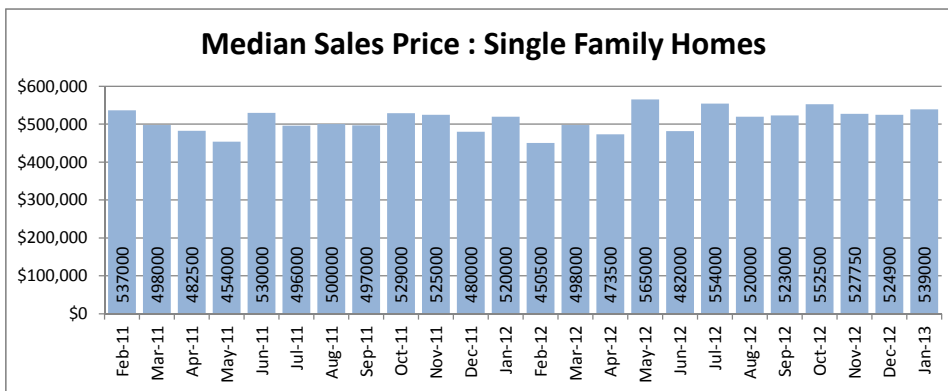
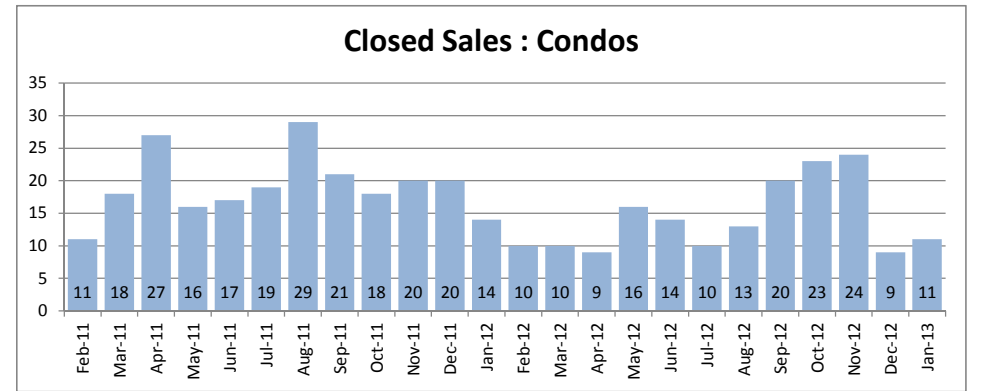
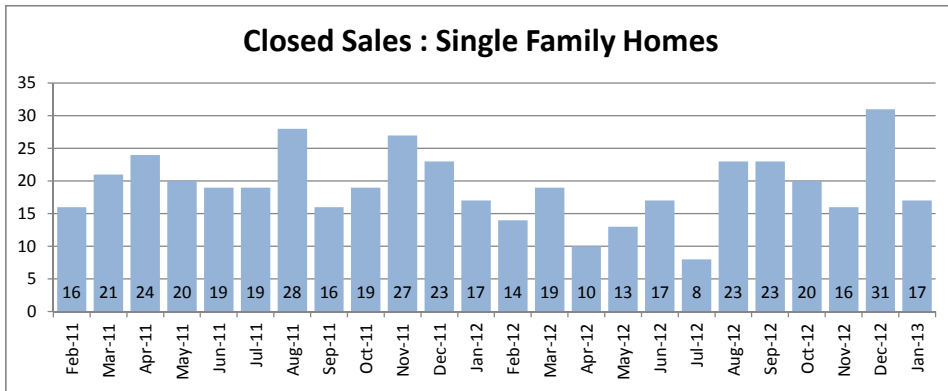


Waipahu
1-9-4

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	21	21	0%	21	21	0%
Closed Sales	17	17	0%	17	27	-37%
Median Sales Price	\$539,000	\$520,000	4%	\$539,000	\$520,000	4%
Percent of Original List Price Received	93.9%	94.5%	-1%	93.9%	94.5%	-1%
Median Days on Market Until Sale	33	54	-39%	33	54	-39%
Inventory of Homes for Sale	53	86	-38%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	27	29	-7%	27	29	-7%
Closed Sales	11	14	-21%	11	14	-21%
Median Sales Price	\$246,000	\$277,000	-11%	\$246,000	\$277,000	-11%
Percent of Original List Price Received	100.0%	98.4%	2%	100.0%	98.4%	2%
Median Days on Market Until Sale	15	29	-48%	15	29	-48%
Inventory of Homes for Sale	46	84	-45%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

January 2013

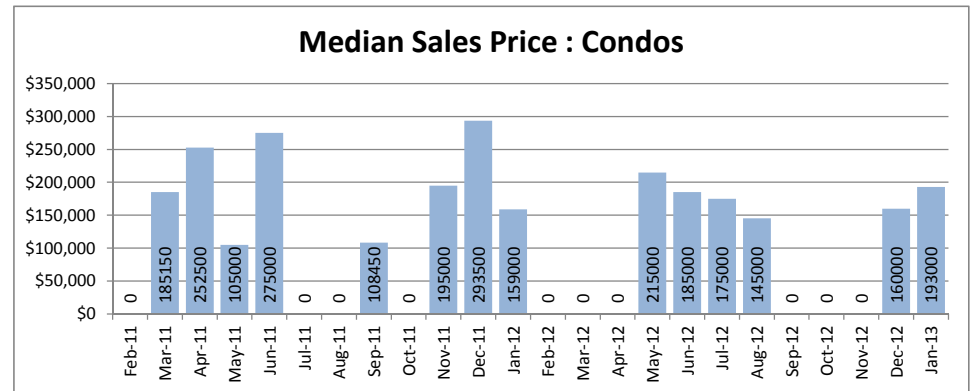
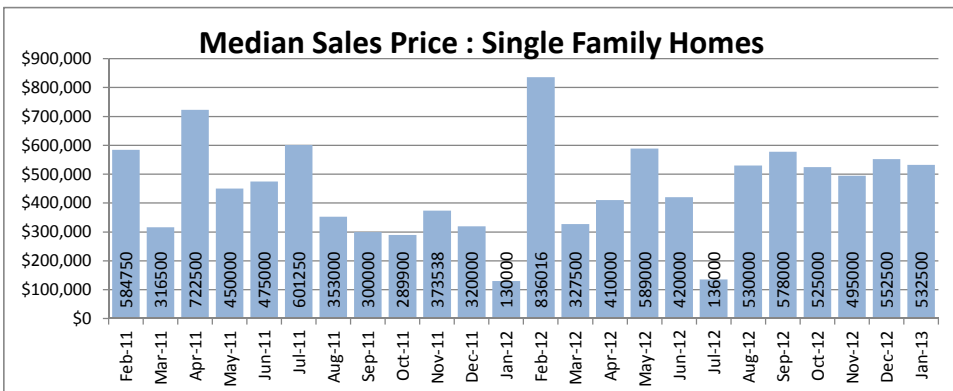
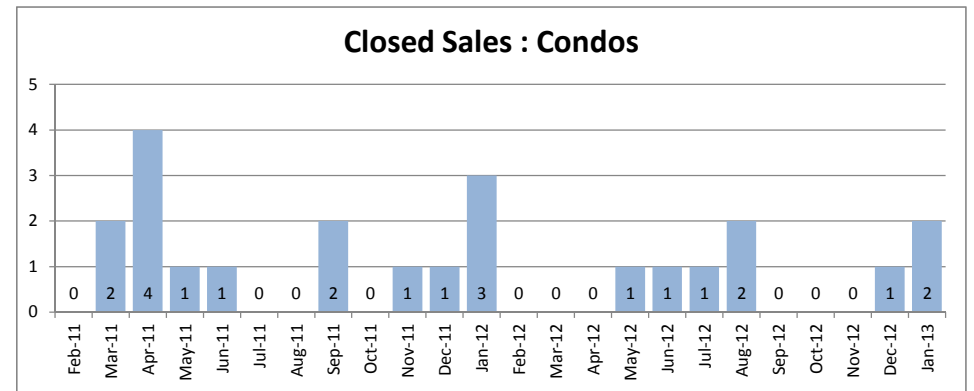
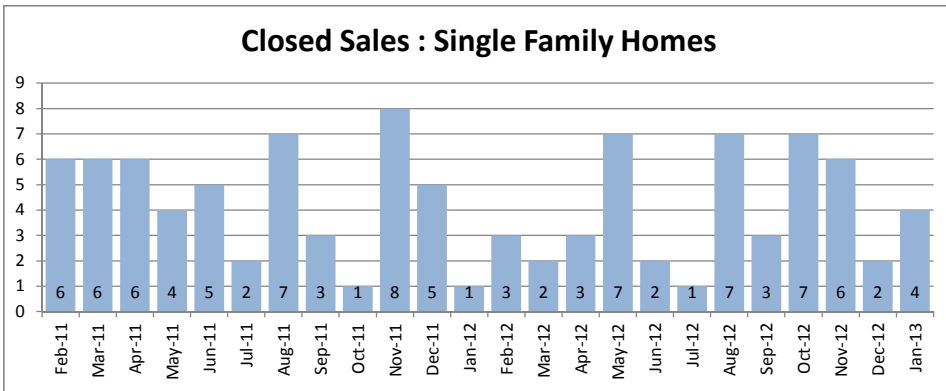


Windward Coast
1-4-8 to 1-5-5

January 2013

Single Family Homes	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	8	14	-43%	8	14	-43%
Closed Sales	4	1	300%	4	1	300%
Median Sales Price	\$532,500	\$130,000	310%	\$532,500	\$130,000	310%
Percent of Original List Price Received	86.9%	87.8%	-1%	86.9%	87.8%	-1%
Median Days on Market Until Sale	41	123	-67%	41	123	-67%
Inventory of Homes for Sale	40	40	0%	--	--	--

Condos	January			Year to Date		
	2013	2012	Change	2013	2012	Change
New Listings	6	2	200%	6	2	200%
Closed Sales	2	3	-33%	2	3	-33%
Median Sales Price	\$193,000	\$159,000	21%	\$193,000	\$159,000	21%
Percent of Original List Price Received	79.6%	96.4%	-17%	79.6%	96.4%	-17%
Median Days on Market Until Sale	128	68	88%	128	68	88%
Inventory of Homes for Sale	11	14	-21%	--	--	--



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - January 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	-	\$ 541,250	-	-	-	2	-	-
MILILANI AREA	\$ 470,850	\$ 588,000	24.9%	\$117,150	5	11	120.0%	6
MILILANI MAUKA	\$ 668,000	\$ 785,000	17.5%	\$117,000	9	1	-88.9%	-8
WAHIAWA AREA	\$ 257,500	\$ 379,000	47.2%	\$121,500	2	2	0.0%	0
WAHIAWA HEIGHTS	\$ 267,000	\$ 350,000	31.1%	\$83,000	1	5	400.0%	4
WAIPIO ACRES/WAIKALANI WOODL	-	\$ 520,000	-	-	-	2	-	-
Central Region	\$ 589,000	\$ 565,000	-4.1%	-\$24,000	17	23	35.3%	6
Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AINA HAINA AREA	-	\$ 910,000	-	-	-	2	-	-
DIAMOND HEAD	\$ 1,650,000	-	-	-	1	-	-	-
HAWAII LOA RIDGE	\$ 1,100,000	-	-	-	1	-	-	-
KAHALA AREA	\$ 1,400,000	\$ 2,550,000	82.1%	\$1,150,000	1	2	100.0%	1
KAHALA KUA	-	\$ 1,420,000	-	-	-	1	-	-
KAIMUKI	\$ 740,199	\$ 625,000	-15.6%	-\$115,199	3	4	33.3%	1
KAI NANI	-	\$ 2,695,000	-	-	-	1	-	-
KAPAHULU	-	\$ 757,810	-	-	-	4	-	-
KULIOUOU	\$ 712,500	-	-	-	2	-	-	-
MAUNALANI HEIGHTS	\$ 885,000	-	-	-	1	-	-	-
NIU BEACH	\$ 2,680,000	-	-	-	1	-	-	-
NIU VALLEY	-	\$ 950,000	-	-	-	1	-	-
PALOLO	\$ 630,009	\$ 650,000	3.2%	\$19,991	1	4	300.0%	3
ST. LOUIS	\$ 537,500	\$ 595,000	10.7%	\$57,500	1	1	0.0%	0
WAIALAE IKI	\$ 970,000	\$ 1,475,000	52.1%	\$505,000	1	2	100.0%	1
WAIALAE NUI RDGE	\$ 940,000	\$ 1,200,000	27.7%	\$260,000	1	1	0.0%	0
WAIALAE NUI LWR	-	\$ 778,000	-	-	-	1	-	-
WILHELMINA	-	\$ 820,000	-	-	-	5	-	-
Diamond Hd Region	\$ 897,500	\$ 800,000	-10.9%	-\$97,500	14	29	107.1%	15
Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ANCHORAGE	\$ 1,300,000	-	-	-	1	-	-	-
HAHAIONE-UPPER	\$ 799,000	\$ 790,000	-1.1%	-\$9,000	1	1	0.0%	0
KALAMA VALLEY	\$ 707,500	\$ 626,000	-11.5%	-\$81,500	2	1	-50.0%	-1
KAMEHAME RIDGE	-	\$ 800,000	-	-	-	1	-	-
KAMILO IKI	\$ 660,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 631,000	-	-	-	1	-	-	-
KOKO KAI	-	\$ 1,530,000	-	-	-	1	-	-
LUNA KAI	\$ 1,339,000	-	-	-	1	-	-	-
MARINERS COVE	-	-	-	-	-	-	-	-
MARINERS VALLEY	\$ 630,000	\$ 715,000	13.5%	\$85,000	1	1	0.0%	0
NAPALI HAWEO	\$ 1,025,000	-	-	-	1	-	-	-
PORTLOCK	\$ 2,300,000	-	-	-	1	-	-	-
TRIANGLE	\$ 1,750,000	\$ 1,250,000	-28.6%	-\$500,000	1	1	0.0%	0
SPINNAKER ISLE	\$ 990,000	-	-	-	1	-	-	-
WEST MARINA	\$ 1,620,000	\$ 840,000	-48.1%	-\$780,000	1	3	200.0%	2
Hawaii Kai Region	\$ 990,000	\$ 800,000	-19.2%	-\$190,000	13	9	-30.8%	-4

Single Family Solds - January 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LUALUALEI	\$ 214,000	\$ 176,000	-17.8%	-\$38,000	1	1	0.0%	0
MAILI	\$ 297,000	\$ 307,450	3.5%	\$10,450	8	4	-50.0%	-4
MAILI SEA-MAKALAE 1	-	\$ 468,671	-	-	-	4	-	-
MAKAHA	\$ 172,000	\$ 388,000	125.6%	\$216,000	4	1	-75.0%	-3
NANAKULI	-	\$ 274,500	-	-	-	1	-	-
WAIANA	\$ 299,000	\$ 382,500	27.9%	\$83,500	1	2	100.0%	1
Leeward Region	\$ 272,500	\$ 355,000	30.3%	\$82,500	14	13	-7.1%	-1
Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
EWA BEACH	\$ 288,600	\$ 402,000	39.3%	\$113,400	2	5	150.0%	3
EWA GEN ALII COURT	\$ 301,000	-	-	-	1	-	-	-
EWA GEN HALEAKEA	-	\$ 756,300	-	-	-	2	-	-
EWA GEN KULA LEI	-	\$ 500,000	-	-	-	1	-	-
EWA GEN LAULANI-TIDES	-	\$ 443,000	-	-	-	1	-	-
EWA GEN LAS BRISAS	\$ 360,000	-	-	-	1	-	-	-
EWA GEN LOFTS	\$ 299,000	-	-	-	1	-	-	-
EWA GEN MONTECITO/TUSCANY	\$ 362,000	\$ 411,250	13.6%	\$49,250	1	4	300.0%	3
EWA GEN PRESCOTT	\$ 585,000	\$ 500,000	-14.5%	-\$85,000	1	2	100.0%	1
EWA GEN SODA CREEK	\$ 398,550	\$ 445,000	11.7%	\$46,450	2	3	50.0%	1
EWA GEN SUN TERRA	-	\$ 434,500	-	-	-	2	-	-
EWA GEN SUN TERRA SOUTH	\$ 370,000	\$ 420,000	13.5%	\$50,000	1	1	0.0%	0
EWA GEN TERRAZZA	-	\$ 411,000	-	-	-	1	-	-
EWA GEN TIBURON	-	\$ 390,000	-	-	-	1	-	-
EWA GEN WOODBRIDGE	\$ 624,900	-	-	-	1	-	-	-
EWA VILLAGES	\$ 325,500	\$ 450,000	38.2%	\$124,500	2	1	-50.0%	-1
HOAKALEI-KA MAKANA	-	\$ 596,500	-	-	-	2	-	-
KAPOLEI	\$ 580,000	\$ 468,000	-19.3%	-\$112,000	1	2	100.0%	1
KAPOLEI KNOLLS	\$ 547,500	-	-	-	2	-	-	-
KAPOLEI-AELOA	-	\$ 505,000	-	-	-	1	-	-
KAPOLEI-KAI	-	\$ 528,000	-	-	-	1	-	-
KAPOLEI-IWALANI	-	\$ 480,000	-	-	-	2	-	-
KAPOLEI-KEKUILANI	-	\$ 415,000	-	-	-	1	-	-
KAPOLEI-MALANAI	-	-	-	-	-	-	-	-
LEEWARD ESTATES	\$ 378,000	-	-	-	1	-	-	-
OCEAN POINTE	\$ 435,000	\$ 557,500	28.2%	\$122,500	3	6	100.0%	3
WESTLOCH FAIRWAY	\$ 440,000	\$ 463,400	5.3%	\$23,400	2	1	-50.0%	-1
WESTLOCH ESTATES	\$ 444,000	-	-	-	1	-	-	-
Ewa Plain Region	\$ 405,000	\$ 445,500	10.0%	\$40,500	23	40	73.9%	17
Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-ANUHEA	-	\$ 565,000	-	-	-	1	-	-
MAKAKILO-HIGHPOINTE	\$ 655,000	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	-	\$ 640,521	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 520,000	\$ 542,000	4.2%	\$22,000	1	2	100.0%	1
MAKAKILO-LOWER	\$ 435,000	\$ 482,000	10.8%	\$47,000	3	1	-66.7%	-2
MAKAKILO-PALEHUA HGTS	\$ 950,000	-	-	-	1	-	-	-
MAKAKILO-WAI KALOI	-	\$ 675,000	-	-	-	1	-	-
MAKAKILO-ROYAL RIDGE	\$ 496,000	-	-	-	1	-	-	-
MAKAKILO-STARSEDGE	\$ 750,000	-	-	-	1	-	-	-
Makakilo Region	\$ 560,000	\$ 582,500	4.0%	\$22,500	8	6	-25.0%	-2

Single Family Solds - January 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
BEACHSIDE	\$ 1,260,000	-	-	-	2	-	-	-
COCONUT GROVE	\$ 707,500	\$ 706,100	-0.2%	-\$1,400	2	2	0.0%	0
ENCHANTED LAKE	\$ 995,000	\$ 1,100,000	10.6%	\$105,000	3	1	-66.7%	-2
HILLCREST	\$ 910,000	\$ 1,154,000	26.8%	\$244,000	1	1	0.0%	0
KAILUA BLUFFS	-	\$ 1,010,000	-	-	-	2	-	-
KAILUA ESTATES	-	\$ 973,000	-	-	-	1	-	-
KAIMALINO	\$ 1,545,000	-	-	-	1	-	-	-
KALAEHO HILLSIDE	-	\$ 1,075,000	-	-	-	1	-	-
KAOPA	\$ 779,000	-	-	-	1	-	-	-
KEOLU HILLS	\$ 751,000	\$ 842,500	12.2%	\$91,500	1	6	500.0%	5
KOOLAUPOKU	\$ 615,000	-	-	-	1	-	-	-
KUULEI TRACT	\$ 1,249,000	\$ 1,399,000	12.0%	\$150,000	1	1	0.0%	0
LANIKAI	\$ 1,483,000	-	-	-	1	-	-	-
MAUNAWILI	-	\$ 1,200,000	-	-	-	1	-	-
OLOMANA	\$ 725,000	\$ 725,000	0.0%	\$0	1	1	0.0%	0
POHAKUPU	\$ 810,000	-	-	-	1	-	-	-
WAIMANALO	\$ 89,900	\$ 387,475	331.0%	\$297,575	1	2	100.0%	1
Kailua Region	\$ 810,000	\$ 880,000	8.6%	\$70,000	17	19	11.8%	2

Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIEA AREA	-	\$ 510,000	-	-	-	1	-	-
AIEA HEIGHTS	\$ 752,500	\$ 580,000	-22.9%	-\$172,500	2	3	50.0%	1
FOSTER VILLAGE	\$ 686,000	-	-	-	1	-	-	-
HALAWA	\$ 635,000	-	-	-	4	-	-	-
MOMILANI	-	\$ 565,000	-	-	-	2	-	-
NEWTOWN	\$ 620,000	\$ 480,000	-22.6%	-\$140,000	1	1	0.0%	0
PACIFIC PALISADES	\$ 530,000	\$ 530,000	0.0%	\$0	1	2	100.0%	1
PEARL CITY-UPPER	\$ 545,000	\$ 500,000	-8.3%	-\$45,000	1	3	200.0%	2
PEARLRIDGE	\$ 785,000	-	-	-	1	-	-	-
ROYAL SUMMIT	-	\$ 905,000	-	-	-	1	-	-
WAILUNA	\$ 510,000	\$ 550,000	7.8%	\$40,000	1	3	200.0%	2
WAIMALU	-	\$ 504,313	-	-	-	2	-	-
Pearl City Region	\$ 635,000	\$ 543,250	-14.4%	-\$91,750	12	18	50.0%	6

Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AHUIMANU AREA	-	\$ 650,000	-	-	-	1	-	-
ALII SHORES	\$ 849,000	-	-	-	1	-	-	-
BAYVIEW GARDEN	\$ 575,000	\$ 535,000	-7.0%	-\$40,000	1	1	0.0%	0
BAYVIEW GOLF COURSE	-	\$ 1,000,380	-	-	-	1	-	-
CASTLE HILL	-	\$ 740,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 600,000	-	-	-	1	-	-	-
CROWN TERRACE	\$ 565,000	\$ 740,000	31.0%	\$175,000	1	1	0.0%	0
HAIKU VILLAGE	\$ 835,000	-	-	-	1	-	-	-
HALE KOU	-	\$ 567,500	-	-	-	2	-	-
HAUULA	\$ 130,000	-	-	-	1	-	-	-
KAAAWA	-	\$ 525,000	-	-	-	2	-	-
KAALAEA	\$ 780,000	\$ 539,000	-30.9%	-\$241,000	1	2	100.0%	1
KANEOHE TOWN	-	\$ 418,000	-	-	-	1	-	-
LILIPUNA	-	\$ 741,500	-	-	-	1	-	-
LULANI OCEAN	\$ 750,000	-	-	-	1	-	-	-
NOHANANI TRACT	-	\$ 900,000	-	-	-	1	-	-
MAHINUI	\$ 837,500	-	-	-	2	-	-	-
PUOHALA VILLAGE	\$ 500,000	\$ 701,250	40.3%	\$201,250	1	2	100.0%	1
Kaneohe Region	\$ 750,000	\$ 670,000	-10.7%	-\$80,000	11	16	45.5%	5

Single Family Solds - January 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AG/PRESERVE	\$ 618,900	-	-	-	1	-	-	-
HALEIWA	-	\$ 625,000	-	-	-	1	-	-
KAHUKU	-	\$ 310,000	-	-	-	1	-	-
LAIE	-	\$ 595,000	-	-	-	2	-	-
PUPUKEA	-	\$ 742,500	-	-	-	1	-	-
SUNSET AREA	\$ 610,000	-	-	-	1	-	-	-
SUNSET/VELZY	\$ 740,000	\$ 710,000	-4.1%	-\$30,000	1	1	0.0%	0
WAIALUA	\$ 650,000	\$ 530,000	-18.5%	-\$120,000	3	3	0.0%	0
North Shore Region	\$ 634,450	\$ 599,999	-5.4%	-\$34,451	6	9	50.0%	3

Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HARBOR VIEW	\$ 368,000	-	-	-	1	-	-	-
RENAISSANCE	-	\$ 648,000	-	-	-	1	-	-
ROYAL KUNIA	\$ 540,000	\$ 572,500	6.0%	\$32,500	7	6	-14.3%	-1
VILLAGE PARK	\$ 435,000	\$ 498,500	14.6%	\$63,500	1	2	100.0%	1
WAIKELE	-	\$ 674,500	-	-	-	2	-	-
WAIPAHU-ESTATES	\$ 562,000	-	-	-	2	-	-	-
WAIPAHU-GARDENS	-	\$ 420,500	-	-	-	2	-	-
WAIPAHU-TRIANGLE	\$ 485,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 385,000	\$ 494,300	28.4%	\$109,300	2	3	50.0%	1
WAIPIO GENTRY	\$ 575,000	\$ 539,000	-6.3%	-\$36,000	1	1	0.0%	0
Waipahu Region	\$ 485,000	\$ 539,000	11.1%	\$54,000	15	17	13.3%	2

Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALEWA HEIGHTS	-	\$ 685,000	-	-	-	5	-	-
ALIAMANU	\$ 355,000	\$ 635,000	78.9%	\$280,000	1	1	0.0%	0
DOWSETT	\$ 655,000	-	-	-	1	-	-	-
KALIHI-LOWER	\$ 740,000	\$ 510,000	-31.1%	-\$230,000	1	2	100.0%	1
KALIHI-UPPER	-	\$ 557,000	-	-	-	2	-	-
KALIHI UKA	-	\$ 460,000	-	-	-	1	-	-
KAM HEIGHTS	\$ 681,300	-	-	-	2	-	-	-
KAPALAMA	\$ 490,000	\$ 740,000	51.0%	\$250,000	3	1	-66.7%	-2
KAPAHULU	\$ 560,000	-	-	-	1	-	-	-
LILIHA	\$ 400,000	-	-	-	1	-	-	-
MAKIKI	-	\$ 680,000	-	-	-	1	-	1
MAKIKI AREA	\$ 640,000	-	-	-	1	-	-	-
MAKIKI HEIGHTS	\$ 2,600,000	-	-	-	1	-	-	-
MANOA AREA	\$ 995,000	\$ 910,000	-8.5%	-\$85,000	3	3	0.0%	0
MANOA-UPPER	\$ 950,000	\$ 927,000	-2.4%	-\$23,000	1	2	100.0%	1
MANOA-LOWER	\$ 925,000	-	-	-	1	-	-	-
MANOA-WOODLAWN	\$ 950,000	\$ 857,500	-9.7%	-\$92,500	1	2	100.0%	1
MCCULLY	-	\$ 690,000	-	-	-	1	-	-
MOANALUA GARDENS	\$ 700,000	-	-	-	1	-	-	-
MOANALUA VALLEY	-	\$ 760,000	-	-	-	1	-	-
MOIILILI	\$ 635,000	\$ 725,000	14.2%	\$90,000	1	1	0.0%	0
NUUANU AREA	\$ 880,000	\$ 855,000	-2.8%	-\$25,000	1	1	0.0%	0
NUUANU LOWER	-	\$ 680,000	-	-	-	1	-	-
OLD PALI	-	\$ 1,185,000	-	-	-	1	-	-
PAUOA VALLEY	\$ 477,500	-	-	-	2	-	-	-
PUUNUI	\$ 1,115,000	-	-	-	1	-	-	-
PUNAHOU	\$ 1,080,000	-	-	-	1	-	-	-
PUNCHBOWL-AREA	-	-	-	-	-	-	-	-
PUNCHBOWL-LOWER	-	\$ 430,000	-	-	-	1	-	-
SALT LAKE	-	\$ 800,000	-	-	-	1	-	-
Metro Region	\$ 655,000	\$ 732,500	11.8%	\$77,500	25	28	12.0%	3

Condo Solds - January 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
LAUNANI VALLEY	-	\$ 245,500	-	-	-	4	-	-
MILILANI AREA	\$ 266,750	\$ 300,000	12.5%	\$33,250	12	3	-75.0%	-9
MILILANI MAUKA	\$ 325,000	\$ 335,000	3.1%	\$10,000	9	5	-44.4%	-4
WAHIAWA HEIGHTS	-	\$ 164,000	-	-	-	1	-	-
WILIKINA	\$ 110,000	\$ 153,000	39.1%	\$43,000	1	2	100.0%	1
WAIPIO ACRES/WAIKALANI WOOD	-	\$ 152,100	-	-	-	4	-	-
Central Region	\$ 291,000	\$ 235,000	-19.2%	-\$56,000	22	19	-13.6%	-3
Diamond Hd Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
DIAMOND HEAD	\$ 340,000	\$ 216,000	-36.5%	-\$124,000	5	3	-40.0%	-2
KAHALA AREA	\$ 895,000	-	-	-	1	-	-	-
ST. LOUIS	\$ 297,000	\$ 505,500	70.2%	\$208,500	1	2	100.0%	1
WAIALAE G/C	\$ 228,000	-	-	-	1	-	-	-
WAIALAE NUI VLY	\$ 397,000	\$ 425,000	7.1%	\$28,000	2	2	0.0%	0
Diamond Hd Region	\$ 359,500	\$ 455,000	26.6%	\$95,500	10	7	-30.0%	-3
Ewa Plain Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AG/INDL/NAVY	\$ 119,000	\$ 265,000	122.7%	\$146,000	4	1	-75.0%	-3
EWA	\$ 265,000	\$ 240,000	-9.4%	-\$25,000	3	5	66.7%	2
EWA GEN	\$ 271,250	-	-	-	2	-	-	-
EWA GEN SUN TERRA ON THE PARK	-	\$ 225,000	-	-	-	1	-	-
EWA GEN SODA CREEK	\$ 206,500	\$ 251,500	21.8%	\$45,000	2	2	0.0%	0
HOAKALEI-KA MAKANA	\$ 418,400	-	-	-	1	-	-	-
KAPOLEI	\$ 226,000	\$ 377,500	67.0%	\$151,500	4	2	-50.0%	-2
KO OLINA	\$ 525,000	\$ 445,000	-15.2%	-\$80,000	7	7	0.0%	0
OCEAN POINTE	\$ 325,000	\$ 350,000	7.7%	\$25,000	5	5	0.0%	0
Ewa Plain Region	\$ 285,250	\$ 350,000	22.7%	\$64,750	28	23	-17.9%	-5
Hawaii Kai Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 450,000	\$ 463,500	3.0%	\$13,500	5	5	0.0%	0
WEST MARINA	\$ 610,000	\$ 556,250	-8.8%	-\$53,750	9	4	-55.6%	-5
Hawaii Kai Region	\$ 500,000	\$ 463,500	-7.3%	-\$36,500	14	9	-35.7%	-5
Kailua Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIKAHI PARK	\$ 407,000	\$ 150,000	-63.1%	-\$257,000	1	1	0.0%	0
BLUESTONE	\$ 715,000	\$ 617,000	-13.7%	-\$98,000	1	1	0.0%	0
KAILUA TOWN	\$ 477,500	\$ 385,000	-19.4%	-\$92,500	4	4	0.0%	0
WAIMANALO	-	\$ 375,000	-	-	-	1	-	-
KUKILAKILA	\$ 655,000	-	-	-	1	-	-	-
Kailua Region	\$ 580,000	\$ 375,000	-35.3%	-\$205,000	7	7	0.0%	0
Kaneohe Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
COUNTRY CLUB	\$ 307,154	-	-	-	1	-	-	-
GOVERNMENT	-	\$ 455,000	-	-	-	1	-	-
HAIKU PLANTATION	\$ 420,000	-	-	-	1	-	-	-
HAIKU VILLAGE	-	\$ 475,000	-	-	-	1	-	-
KAAAWA	\$ 159,000	\$ 196,000	23.3%	\$37,000	1	1	0.0%	0
LILIPUNA	-	\$ 314,488	-	-	-	2	-	-
MAHINUI	\$ 351,000	-	-	-	1	-	-	-
PUNALUU	\$ 160,000	\$ 190,000	18.8%	\$30,000	1	1	0.0%	0
PUUALII	\$ 340,000	\$ 440,000	29.4%	\$100,000	2	1	-50.0%	-1
TEMPLE VALLEY	\$ 392,250	\$ 405,000	3.3%	\$12,750	4	2	-50.0%	-2
WINDWARD ESTATES	\$ 297,000	\$ 194,000	-34.7%	-\$103,000	2	1	-50.0%	-1
Kaneohe Region	\$ 325,000	\$ 390,000	20.0%	\$65,000	13	10	-23.1%	-3

Condo Solds - January 2013 vs 2012 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAILI	\$ 58,000	\$ 359,000	519.0%	\$301,000	1	5	400.0%	4
WAIANAE	\$ 61,500	\$ 75,000	22.0%	\$13,500	1	3	200.0%	2
MAKAHA	\$ 90,000	\$ 90,000	0.0%	\$0	2	3	50.0%	1
Leeward Region	\$ 73,250	\$ 125,000	70.6%	\$51,750	4	11	175.0%	7

Makakilo Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 256,950	\$ 247,000	-3.9%	-\$9,950	8	4	-50.0%	-4
Makakilo Region	\$ 256,950	\$ 247,000	-3.9%	-\$9,950	8	4	-50.0%	-4

Metro Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
ALA MOANA	\$ 101,000	\$ 425,500	321.3%	\$324,500	4	4	0.0%	0
ALIAMANU	-	\$ 276,000	-	-	-	1	-	-
CHINATOWN	-	\$ 382,450	-	-	-	4	-	-
DOWNTOWN	\$ 235,000	\$ 287,500	22.3%	\$52,500	7	8	14.3%	1
HOLIDAY MART	\$ 235,000	\$ 225,000	-4.3%	-\$10,000	5	2	-60.0%	-3
KAKAAKO	\$ 555,000	\$ 465,000	-16.2%	-\$90,000	17	12	-29.4%	-5
KALIHI AREA	\$ 230,000	\$ 250,000	8.7%	\$20,000	3	1	-66.7%	-2
KALIHI LOWER	\$ 157,500	\$ 190,000	20.6%	\$32,500	1	1	0.0%	0
KAPAHULU	\$ 310,000	\$ 310,000	0.0%	\$0	1	1	0.0%	0
KAPALAMA	-	\$ 242,500	-	-	-	1	-	-
KAPIO/KINAU/WARD	-	\$ 597,500	-	-	-	2	-	-
KAPIOLANI	\$ 378,000	\$ 435,000	15.1%	\$57,000	12	3	-75.0%	-9
KUAKINI	\$ 370,000	-	-	-	1	-	-	-
MAKIKI	\$ 290,000	-	-	-	1	-	-	-
MAKIKI AREA	\$ 324,000	\$ 272,000	-16.0%	-\$52,000	9	9	0.0%	0
MANOA AREA	\$ 219,000	-	-	-	1	-	-	-
MCCULLY	\$ 200,000	\$ 95,000	-52.5%	-\$105,000	1	1	0.0%	0
MOIILILI	\$ 330,000	\$ 326,000	-1.2%	-\$4,000	5	12	140.0%	7
NUUANU-LOWER	\$ 301,000	\$ 291,250	-3.2%	-\$9,750	3	2	-33.3%	-1
PAWAA	\$ 210,000	\$ 200,000	-4.8%	-\$10,000	5	5	0.0%	0
PUNAHOU	-	\$ 374,250	-	-	-	2	-	-
PUNCHBOWL AREA	\$ 380,000	\$ 320,000	-15.8%	-\$60,000	5	5	0.0%	0
PUNCHBOWL-LOWER	\$ 240,000	\$ 303,500	26.5%	\$63,500	1	4	300.0%	3
SALT LAKE	\$ 224,000	\$ 280,000	25.0%	\$56,000	7	7	0.0%	0
WAIKIKI	\$ 272,500	\$ 340,000	24.8%	\$67,500	52	75	44.2%	23
Metro Region	\$ 305,000	\$ 334,000	9.5%	\$29,000	141	162	14.9%	21

North Shore Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
WAIALUA	-	\$ 219,500	-	-	-	2	-	-
North Shore Region	\$ -	\$ 219,500	-	-	-	2	-	-

Pearl City Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
AIEA AREA	\$ 240,000	-	-	-	1	-	-	-
HALAWA	\$ 286,500	\$ 330,000	15.2%	\$43,500	2	3	50.0%	1
MANANA	\$ 143,000	\$ 137,500	-3.8%	-\$5,500	3	1	-66.7%	-2
NEWTOWN	-	\$ 445,000	-	-	-	1	-	-
PEARLRIDGE	\$ 227,500	\$ 183,000	-19.6%	-\$44,500	8	11	37.5%	3
WAIU	-	\$ 285,000	-	-	-	3	-	-
WAIMALU	-	\$ 215,500	-	-	-	1	-	-
WAILUNA	-	\$ 423,500	-	-	-	1	-	-
Pearl City Region	\$ 210,000	\$ 215,500	2.6%	\$5,500	14	21	50.0%	7

Condo Solds - January 2013 vs 2012(Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2012 Median	2013 Median	+/-	+/-	2012 Sold	2013 Sold	+/-	+/-
WAIKELE	\$ 290,000	\$ 295,750	2.0%	\$5,750	5	4	-20.0%	-1
WAIPAHU-LOWER	\$ 118,750	\$ 242,500	104.2%	\$123,750	2	4	100.0%	2
WAIPIO GENTRY	\$ 229,500	\$ 175,000	-23.7%	-\$54,500	2	3	50.0%	1
Waipahu Region	\$ 275,000	\$ 246,000	-10.5%	-\$29,000	9	11	22.2%	2